



Your webinar will begin shortly.

Members get more. Explore our expansive library of ULI content including our latest webinars, reports, case studies, reading lists, and more. **Anytime. Anywhere.**

knowledge.uli.org



This webinar will start at 10:00 (GMT) / 11:00 (CET)

There is currently no audio playing



You can test your speakers by clicking on Audio Settings > Test Speaker & Microphone at the bottom of your screen



Questions can be submitted via the Q&A button at the bottom of your screen. There is the option to send questions anonymously if you would prefer











Andrea Carpenter

Director

Women Talk Real Estate





7 December 2020









Greg Clark

Global Head of Future Cities & New Industries HSBC

Senior Fellow Urban Land Institute



Reactivating Europe: the Role of Cities.

Prof Greg Clark CBE

Global Head, Future Cities & New Industries





The Century of Cities

	obal Population % Urbanised	Global Incidents	Drivers	New Spatial Forms	Key Urban Industries and City Systems	New Wave Urban Policies
1980 - 1990	41%	AIDS Chernoby ✓ Fall of the Berlin Wall	 Services Globals upply-chains De-industrialisation Capital markets Multi-national business 	 Densifying core cities Fast growing megacities 	Financial servicesProfessional services	 Urban regeneration Urban transport Urban social & poverty programmes
1990 - 2000	45%	 ✓ End of Cold War ✓ WTO formed Asian Financial Crisis Y2K 	 Regional integration Globaltrade Population mobility 	 Metropolitan areas and city- regions 	 Creative industries Media Science 	Metropolitan governanceKnowledge clusters
2000 - 2010	49%	9/11 and the 'War on Terror' SARS Indian Ocean Tsunami Global Financial Crisis	 Re-urbanisation of business and capital Warfortalent Massinternet access 	Multi-city regionsGrowth corridors	 Urban tourism Higher education Retail Real estate Sport 	 Smart cities High speed rail Systems of cities Special zones
2010 - 2020	54%	 Global Financial Crisis Recovery Fukushima Iceland Volcano Ash Cloud 	 Exponential technologies Aging demographics Rise of Asia-Pacific New enterprise models 	 Mega-region clusters (GBA, YRD) Tier 2 and 3 city growth 	 Innovation economy Sharing e conomy Advanced manufacturing Micro-mobility 	 NetZero cities City deals New cities Innovation districts
2020 - 2030	58%	COVID-19 Droughts Climate Refugees	 Post COVID recovery Climate change Geo-Politics IoT and digital technologies 	 Regional networks multiple diverse corridors and gateways More distributed urbanization Polycentric cities and poly-city regions 	 Circular economy Experience economy Urban logistics and food Green energy Low carbon transit 	 Healthy cities 15-minute cities Zero car cities
2030 - 2040	~65%	COVID-19 Drougnts Climate Refugees	 Post COVID recovery Climate change Geo-Politics IoT and digital technologies 	 Blended/Hybrid Cities NetZero Cities IoT and Automated Cities 		

~70%

Are European cities still globally relevant?

- ← ↓ ↓
- Relatively small size compared to cities in US and Asia
- Far from main centres of economic growth and demand



Adverse demographic outlook in many cities



Slow integration of exponential technologies



Modest track record of innovation and venturing



Externalities relating to over tourism



Erratic appetite to grow, densify and attract newcomers





Only 4 of the world's **top 50 urban economies** are in Europe



75% of Europe's cities have an **old age dependency ratio** >30, compared to 33% in the US

Of the top 1,000 **innovative tech firms** globally, only 160 have their HQs in European cities – compared to >650 in US cities

52 of the 100 slowest growing urban areas >1m from 2018-2035 will be in Europe

COVID19: Agent of Change & Accelerator



Shapes and Sizes in the Century of Cities



-2020





Real Estate Impact

Mantras
Agility
Hybridity
Servicisation

ReformOfficeRetailHotel

DeepenResidentialInnovationExperience

Europe Cities in the Global System



EU system of cities in a global perspective?

- ✓ Highly urbanised. 80% urbanised with a mature and settled urban system.
- Advanced pan-European integration. distinctive and authentic independent nation states + the EU platforms that provide shared planning and consistent investment.
- ✓ Historic global ties mean it is highly interconnected in terms of its economy, population and trade links
- Advanced knowledge and services, and serving global demand for education, tourism, healthcare, diplomacy and expertise.
- A distributed urban system that fosters specialisation. Fewer large cities and more medium-sized wellconnected cities
- ✓ Successful experience of urban restructuring and intensification
- ✓ Multiple and continuous cycles of high urban infrastructure investment, especially in public transport
- Closely neighbouring cities that 'borrow scale' from one another. (Milan-Turin, Amsterdam-Rotterdam, Copenhagen-Malmo),
- Medium density / high amenity cities that have the ingredients for smart compact urban living
- ✓ Very strong city and national brands with the capacity to attract and inspire.

Play to Strengths: Leverage The DNA of European Cities

Perceived Threats

Relatively small cities	Far away from main
compared to America	centres of economic
and Asia	growth and demand
Adverse demographic outlook in many cities	
Modest track record	Slow integration of
of innovation and	exponential
venturing	technologies
Externalities related to over tourism	Social and political polarisation on the rise

Play to strengths

Highly diverse and specialised, distinctive and globally recognisable cities	Track record of commitment to sustainable city futures and social contracting	
Deep urban culture sustains desirability, identity & investment	Quality urban systems, compact cities, and inter- gov model underpins quality of life and climate action	
Leverage knowhow to serve and host the world	Long-term planning and continuously high rates of infrastructure investment	

Disclaimer

By accepting this document, the recipient agrees to be bound by the following obligations and limitations.

The purpose of this document is to provide information solely to the persons to whom it is provided. The recipient agrees to keep confidential at all times information contained in it or made available by HSBC Bank plc (including, where relevant, its group undertakings and affiliates) ("HSBC") in connection with it. This document is for the exclusive use of the persons to whom it is provided by HSBC and shall not be copied or reproduced or distributed, in any electronic or physical form, communicated or disclosed in whole or in part by recipients to any other person or should any other person act on it. The recipient further agrees, on request, to return all documents and other material (including this document) received from HSBC relating to situation(s) described herein.

The information used in preparing this document was obtained from publidy available sources or proprietary data believed to be reliable. The information in this document does not purport to be comprehensive and has not been independently verified by HSBC or any of its group undertakings or affiliates or any of their respective directors, officers, employees, agents or affiliates. Except in the case of their respective fraudulent misrepresentation, no responsibility or liability is accepted by HSBC or any of its group undertakings or affiliates or by any of their respective directors, officers, employees, affiliates or agents as to or in relation to the accuracy, completeness or sufficiency of this document or any other written or oral information made available to any interested party or its advisers or for any loss whatsoever arising from or in connection with use of or reliance on this document and any such liability is expressly disclaimed. Nothing in this document should be relied upon as a promise or representation as to the future. None of HSBC or any of its group undertakings or affiliates gives any undertaking to provide access to any additional information or to update this document or any additional information or to correct any inaccuracies in it which may become apparent, and it reserves the right, without giving reasons, at any time and in any respect to amend or terminate the proposal(s) described herein.

In particular, but without limitation, no representation or warranty, express or implied, is given as to the achievement or reasonableness of, and no reliance should be placed on, any projections, opinions, estimates, forecasts, targets, prospects, returns or other forward-looking statements contained herein. Any such projections, estimates, forecasts, targets, prospects, returns or other forward-looking statements are not a reliable indicator of future performance. Neither HSBC, its group undertakings or affiliates nor any of their respective members, directors, officers or employees nor any other person accepts any liability whatsoever for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith.

The issue of this document shall not be regarded as creating any form of adviser/client relationship, and HSBC may only be regarded by you as acting on your behalf as financial adviser or otherwise following the execution of an engagement letter on mutually satisfactory terms.

This document and the information contained herein are for information only and do not constitute: (i) an invitation or inducement to engage in investment activity; or (ii) an offer, solicitation or invitation by HSBC or any of its officers, employees or agents for the sale, subscription or purchase of securities or of any of the assets, business or undertaking described herein.

The situation(s) referred to in this document is only directed at Professional Clients or Eligible Counterparties within the meaning of the EU Directive 2014/65/EU on Markets in Financial Instruments Directive, as amended and in the United Kingdom, as implemented in the law of the United Kingdom ("MiFID II") (together, the "Relevant Clients") and is not intended for distribution to, or use by Retail Clients. This document also is not intended for distribution to, or use by, any person or entity to any jurisdiction or country where such distribution would be contrary to law or regulation.

HSBC has adopted policies and guidelines designed to preserve the independence of any research analyst employed by HSBC or any of its affiliates. Any statement or opinion contained herein, positioning and valuation of any kind in relation to a company, situation or a topic is not, and should not be construed as, an indication that HSBC or any of its affiliates will provide favourable (or any) research coverage about such company or situation or topic or publish research containing any particular rating or price target for such company or situation or topic. HSBC has policies which prohibit any research analyst employed by HSBC or any of its affiliates from being compensated for his or her involvement in investment banking transactions. HSBC has policies which prohibit its employees (and the employees of its affiliates) from offering, directly or indirectly, a favourable research rating or specific price target, or offering to change a research rating or price target, as consideration for or an inducement to obtain business or other compensation. For the avoidance of doubt, this document is not prepared by any research analyst employed by HSBC or any of its affiliates.

Information in this document was prepared as of November 2020.

HSBC is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. HSBC is registered with registered number 14259 and has its registered office at 8 Canada Square, London E14 5HQ, United Kingdom.

© Copyright HSBC Bank plc 2020. All rights reserved.

Together we thrive









Nikki Grady-Smith

Senior Vice President of

City & Corporate

Integrated Solutions

BP



Guido Verhoef

Head of Private Real Estate PGGM Investments B.V.

Andrea Carpenter

Director Women Talk Real Estate

Greg Clark

Global Head of Future Cities & New Industries HSBC Senior Fellow Urban Land Institute



KNOWLEDGE FINDER

Members Get More | knowledge.uli.org

We value your feedback and we would appreciate if you could take just 2 minutes to complete our survey.

Please check the chat box where you can find the link, remember to copy and save the link so you can fill in the survey after the webinar.

KNOWLEDGE FINDER

Members Get More | knowledge.uli.org

Upcoming ULI Europe Webinars

ULI Belgium Annual Conference 2020: What's Next for Real Estate and Cities? Thursday 10 December at 08:00am GMT / 09:00am CET

Reuse and Recycle – Positive Change Through Circularity Wednesday 16 December at 12:30pm GMT / 1:30pm CET

The 2021 ULI Europe Digital Programme will be launched soon, details to follow by email

VIRTUAL EUROPE CONFERENCE CONNECT WITH THE WORLD OF REAL ESTATE 8-10 FEBRUARY 2021

europeconference.uli.org





Thank you for attending the webinar.

An on-demand recording of this webinar will be available to members on Knowledge Finder soon.

knowledge.uli.org