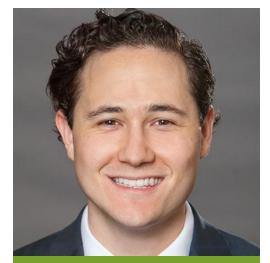
Today's Speakers



Renee Loveland

Director of ESG **The Green Cities Company**



Philip Gallegos

Senior Associate, Capital Markets Howard Hughes Corporation



Arthur van Kooij

VP Project Management, Northern Europe **Prologis**



Lizzie Adams

VP Real Estate, Asset Management **Goldman Sachs**



ULI Greenprint – By the Industry, For the Industry

Worldwide alliance of leading real estate owners and financial institutions committed to improving the environmental performance of buildings

Member-driven initiative with the **goal** to reduce carbon emissions **50% by 2030** and achieve **net zero carbon operations by 2050**

45+ companies span 12,000+ properties totaling 220 million square meters across **30 countries** representing **>\$1.3T in AUM**



Share best practices and promote the business case for green buildings with the broader ULI membership



State of Green

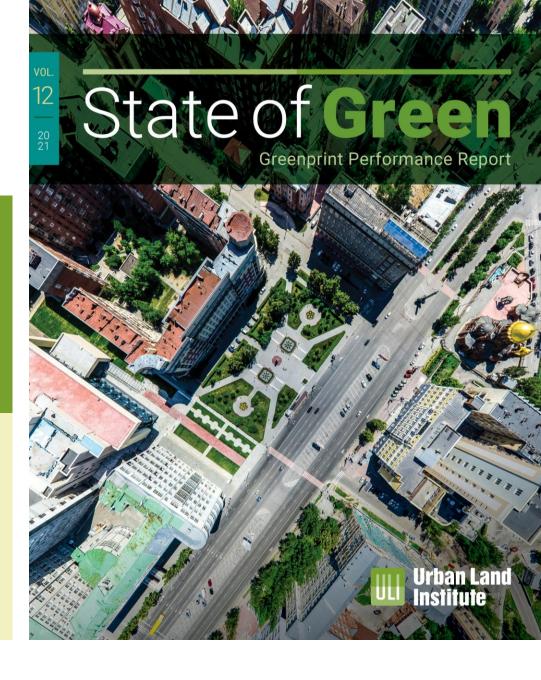
What happened in sustainability from 2019 to 2020?

Carbon Energy use Water use Landfill waste emissions

-12.4% -12.5% -8.1% -11.7%

ESG projects Building Members committed certifications to net zero

14,000 1600 17





Real Estate's Journey to Zero Carbon

2020 GREENPRINT REPORTED CARBON EMISSIONS EMITTED AND AVOIDED



Purchased carbon offsets

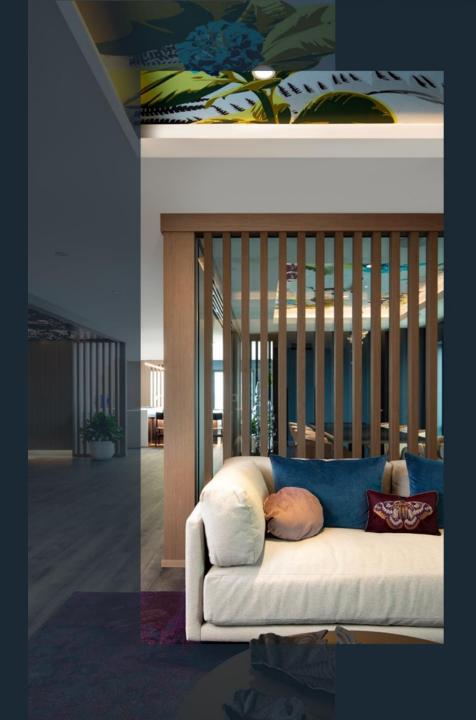
Avoided emissions from green power (utility-provided + RECs)

Avoided emissions from onsite renewables

Portfolio emissions (minimum scope 1 and 2)









ULI State of Green 2021

Redefining Green

The Green Cities Company has driven innovation in real estate investment management for over a decade through the confluence of environmental, social, and investment value.

Our ESG platform drives value into our assets and positively impacts communities.

THE GREEN CITIES INDEX



ENVIRONMENTAL IMPACT

CLIMATE CHANGE MITIGATION



RESILIENCE



HEALTH AND WELLBEING



EQUITABLE COMMUNITIES

Focus on optimizing the energy, emissions, water, waste, and materials and furnishings used by our properties.

Action-oriented look to the future, taking bold steps to reduce fossil fuel usage and reduce emissions of greenhouse gases.

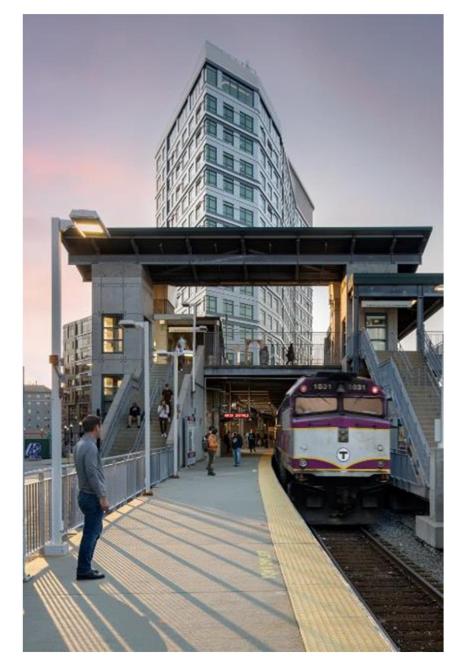
Enhancing the preparedness of our properties and tenants to withstand and recover from challenges like climate risks, social unrest, and large-scale health threats.

Commitment to safety, comfort, and physical and emotional wellness to improve the quality of life for our tenants.

Engagement to create a positive, inclusive impact within our properties and on the neighborhoods where they reside, driving opportunity, justice, and anti-discrimination.

HEALTHY BUILDINGS

- COVID has upended how we look at the business case for healthy buildings
- Commercial office: healthy buildings outperform by 4.4% - 7.7% (MIT, The financial impact of healthy buildings, 2020)
- LEED-certified properties traded on average over 21% higher per sf (Cushman & Wakefield, Green is Good, 2021)

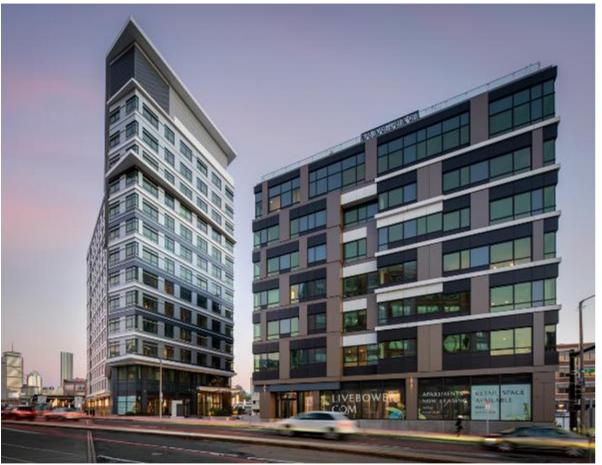


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ULI State of Green / 3







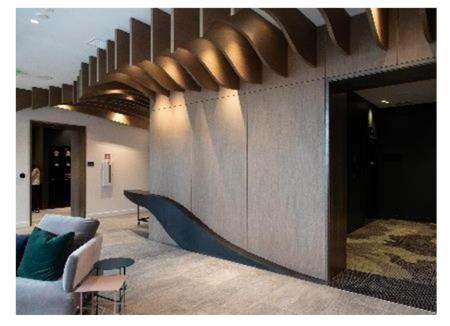


BIOPHILIC DESIGN

- Nature-inspired
- Positive physiological responses that improve physical and mental health







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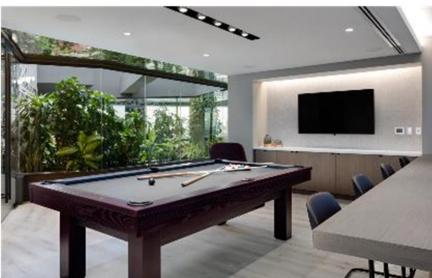
THE GREEN CITIES COMPANY

ULI State of Green / 6

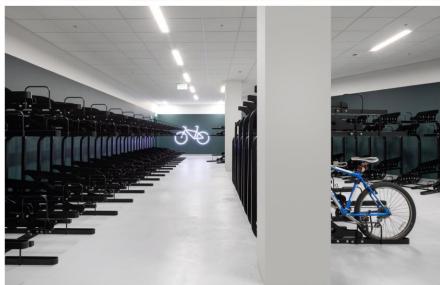
Bower is two-star Fitwel certified

Fitwel Viral Response certification: in process



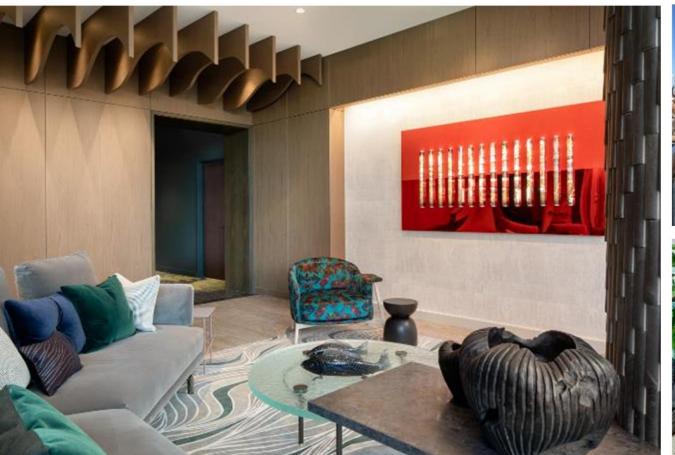
















110 North Wacker

Sustainable Stewardship at 110 N. Wacker Drive

Woward Wughes.

The Howard Hughes Corporation



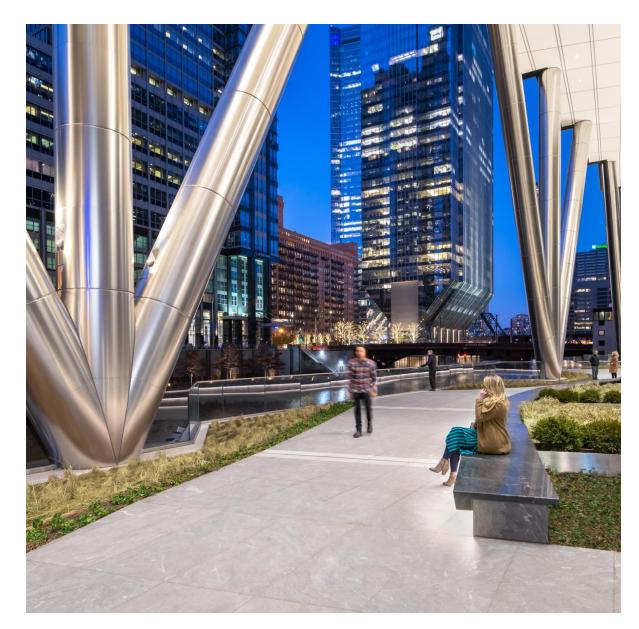
Howard Hughes.

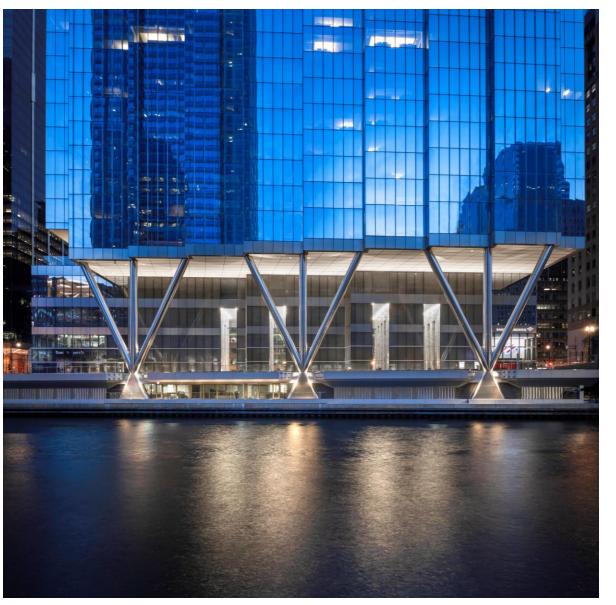






RIVERSIDE









110 North Wacker

Sustainable Stewardship at 110 N. Wacker Drive





ULI Fall Meeting:

Student Tour



Woward Wughes.





Our futureproofing targets were to design a building without local emissions (no gas-connection), net zero-carbon output (by generating more energy than its own energy consumption) and with a people-centric design making it a healthy and pleasant working space, set in an ecological environment rich for recreation and biodiversity.

Prologis Park Eindhoven DC4

Project Highlights

- Innovative Full-Electric solution for heating and cooling
- 2.9 MW PV system
- Circular Interior Design
- People centric design WELL standard
- BREEAM Outstanding certified
- Ecology & biodiversity NL Green label



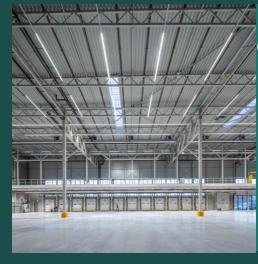


Features



Full-electric

Full-electric heating and cooling systems, rooftop solar system and BIPV in canopy and bicycle shed making the building a net energy producer



Circular Design

Circular, WELL and Breeam toolbox for sustainable design principles and material selection.



Healthy environment

Ventilation system with woven fabric tube to distribute fresh, filtered and preconditioned air. Windows and skylights for daylight.



Heatpump

Energy efficient heatpump system for heating and cooling.



Building Optimization with Goldman Sachs Asset Management

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895 Dove, Newport Beach

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20001 Broadway, Oakland

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Portfolio-Wide Application

895 Dove Newport Beach

895 Dove, Newport Beach CA

107,500 ft² Office Building



895 Dove, Newport Beach CA

107,500 ft² Office Building

Impact Metrics:

- \$53,000 annual savings from 436 MWh electricity reduction
- 121 tons avoided carbon emissions
- 23% YoC

Measures Implemented:

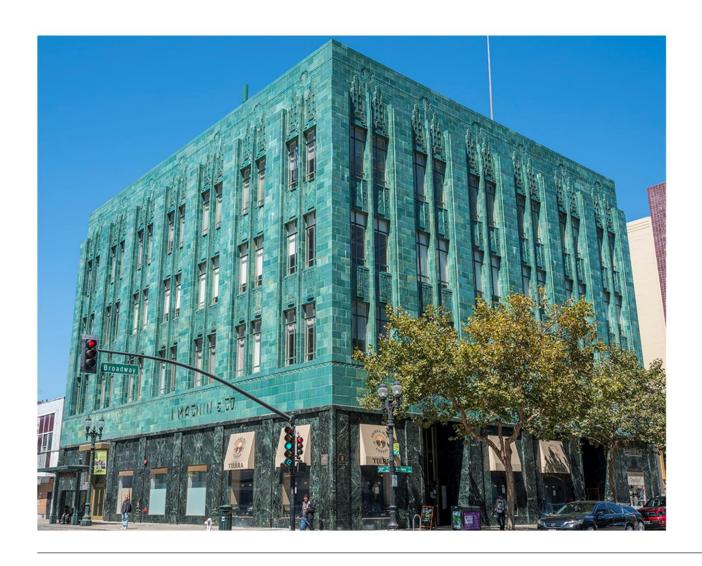
- Airside economizer repairs
- Compressor efficiency restoration through chemical treatment
- Advanced HVAC controls, including:
 - VAV box set point adjustments
 - o Duct static pressure control improvements
 - Weather-based hot water system lockout

2

2001 Broadway Oakland

2001 Broadway, Oakland CA

59,000 ft² Office Building



2001 Broadway, Oakland CA

59,000 ft² Office Building

Impact Metrics:

- \$19,000 annual savings from 79 MWh electricity reduction
- 42 tons avoided carbon emissions
- 10% YoC

Measures Implemented:

- LED retrofits
- Optimal start controls
- Isolation of unoccupied zones

Portfolio Application

Portfolio Application

Translating energy efficiency from the building scale to the portfolio scale

Process

- Establish a program where you regularly communicate with site teams sharing information across the portfolio and collecting information
- This is where you share the most common and impactful energy efficiency measures, such as LED retrofits, optimal start or economizer repairs, that all site teams should investigate

Partners

- Find reliable and diverse partners (and/or software products)
- They will help you investigate more customized solutions and complex measures, such as isolating unoccupied zones or sensor repairs

Genba

- Genba means "actual place", as in the actual place where value is created
- · Go and learn what's hard, where disconnects exist, and what's succeeding

