

The background of the slide is a photograph of a city street. On the left, there is a building with a dark, textured facade. In the center, a tall, narrow building is completely covered in lush green plants, creating a 'green wall'. To the right, there is a white, multi-story building with many windows and balconies. A sign on top of this building reads 'HOTEL'. In the bottom right corner, a sign for 'FERRIN'S' is visible.

# Resilient Retrofits: Existing Buildings and Physical Climate Risk

**CLAY HAYNES | DANIELE HORTON | IBBI ALMUFTI | MARY WITUCKI**

URBAN RESILIENCE PROGRAM

MAY 13, 2022

# Resilient Retrofits

Climate Upgrades for Existing Buildings



 Urban Land  
Institute

# Resilient Retrofits Report

From ULI's Urban Resilience Program

How can we prepare **existing buildings** for accelerating **physical climate risks**?

What role can **real estate actors, designers, policymakers, and finance professionals** play in the process?

Report includes:

- The **business case** for resilient retrofits
- A summary of **design strategies** for each physical climate risk
- A selection of **public-sector policies** influencing the retrofit context
- An array of **financing solutions** applicable to retrofits

[Available Now on Knowledge Finder](#)

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## A Few Housekeeping Announcements

- Participants will remain muted through the duration of the webinar
- Submit your questions through the Zoom Q&A function
- This webinar is being recorded and will be sent to registrants shortly, and uploaded to ULI's Knowledge Finder platform

# Speaker Introductions



**Clay Haynes**

*Moderator*  
Founder & Principal

*Public Square*



**Daniele Horton**

Founder and CEO

*Verdani Partners*



**Ibbi Almufti**

Associate Principal  
Risk & Resilience Practice  
Leader

*Arup*



**Mary Witucki**

Community Education and  
Outreach Program Lead

*FEMA Region 9*

# Why is Resilience Important to CRE Facing Climate?

- Risks from extreme weather are here
- Resilience planning is urgent and a key component of risk management
- Risk information already includes climate related risks
- Climate change is already having an increasing impact on building values
- Resilience has become a competitive advantage
- Building owners that can have been implementing measures to mitigate flood and fire risk
- **“Climate risks are investment risk.”**

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## Climate Change Mitigation & Adaptation

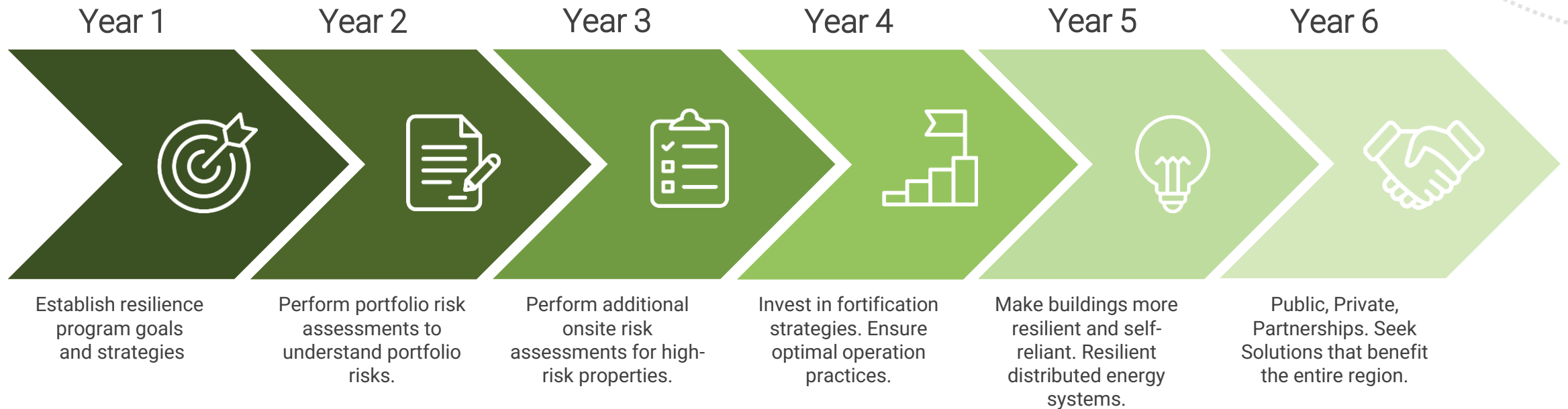
### MITIGATION

**Actions to reduce emissions that cause climate change**

**Actions to  
manage the risks  
of climate change  
impacts**  
ADAPTATION



# Resilience Program Roadmap



# Resilience Risk Categories for Real Estate

We recommend assessing key portfolio risks through the following categories in alignment with the GRESB Real Estate Assessment and the Task Force for Climate Related Financial Disclosures (TCFD). A resilience risk assessment can help to identify and mitigate key physical, social and transition risks.



## PHYSICAL

Reduce disruption to building operations in the case of extreme weather events or long-term shifts in climate patterns.



## SOCIAL

Develop and operate buildings that are safe and promote the health and well-being of our building occupants and the livelihoods and prosperity of the local communities.



## TRANSITION

Reduce the entity's and building's exposure to climate-related transition risks such as changes in energy costs and enhanced energy and emissions reduction and reporting laws.

# Strategic Approach to Resilience



## ASSESS RISK & VULNERABILITY

- **PERFORM RISK ASSESSMENTS**  
physical, social and transition risks. Includes existing assets, new acquisitions, new developments & loan origination
- Budget for and **PERFORM ADDITIONAL ON-SITE RISK ASSESSMENTS FOR HIGH-RISK ASSETS**
- Due Diligence for New Acquisitions

## MAKE A PLAN

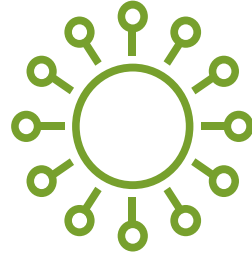
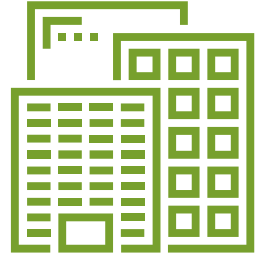
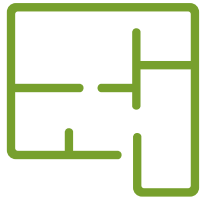
- Develop & implement a **RESILIENCE PLAN**.  
Establish goals and targets
- Evaluate risk assessment results
- **INCORPORATE PRIORITY RESILIENCE MITIGATION MEASURES INTO ANNUAL BUDGETS**
- **UPDATE PROPERTY LEVEL EMERGENCY PLANS**
- Check **INSURANCE COVERAGE**

## IMPLEMENT RESILIENCE STRATEGY

- **IMPLEMENT RESILIENCE MITIGATION MEASURES**
- Educate stakeholders on the **EMERGENCY PREPAREDNESS**
- Track financial impacts of climate risks
- **REPORT RESILIENCE PROGRAM PROGRESS** and updates to GRESB, TCFD & Annual ESG reports



# Plan: Resilience & Emergency Planning



SITE	STRUCTURE	SYSTEMS	OPERATIONS	PEOPLE
<ul style="list-style-type: none"> <li>• Flood-proof Building Site</li> <li>• Create Cool Ground Surfaces</li> <li>• Flood proof Buildings</li> <li>• Use Hazard Resilient Landscape Design</li> <li>• Provide Shade</li> <li>• Stabilize Slopes Susceptible to Erosion, Landslide, Fire</li> <li>• Use Soft/Green Infrastructure to Prevent Flooding</li> </ul>	<ul style="list-style-type: none"> <li>• Enhance Structural Elements for Extreme Loads</li> <li>• Use Cool Roofing</li> <li>• Enhance Building Insulation</li> <li>• Manage Heat Gain</li> <li>• Prevent Wind, Water, Fire Damage</li> <li>• Protect mechanical systems</li> </ul>	<ul style="list-style-type: none"> <li>• Ensure Back-Up Power and Systems</li> <li>• Create Resilient Heating, Cooling, and Ventilation Systems</li> <li>• Identify Resilient Water Systems</li> <li>• Extend Emergency Lighting and Services</li> </ul>	<ul style="list-style-type: none"> <li>• Have Emergency Plans</li> <li>• Protect Records and Inventory</li> <li>• Secure Interior Environment</li> <li>• Train Building Owners for Resilience Upgrades</li> <li>• Protect Chemical Storage</li> <li>• Secure Potable Water</li> </ul>	<ul style="list-style-type: none"> <li>• Locate Vulnerable Populations</li> <li>• Plan for Building Occupant Needs</li> <li>• Identify Mutual Aid Resources</li> </ul>

# Top Building level Resilience Solutions in CRE



**Backup Power** – solar, high ground generators, etc.



**Building electrification & Renewable Energy**



**Emergency Management** – Property team training on using emergency systems and available backup systems



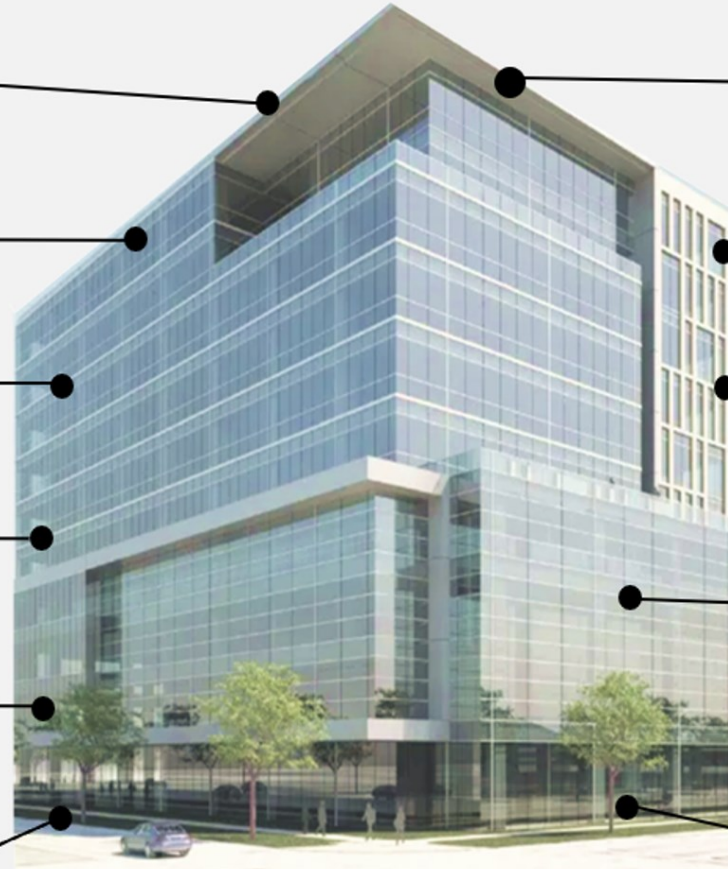
**Record Protection** – Protect records and inventory



**Backup** – Guarantee food & water availability



**Flood Proof** Protect building from flood including temporary flood barriers, sandbags & dewatering pumps



**Resilient Power Availability** – Maintain high ground/ protected from flooding



**Safety** – Ensure compliance with the latest structural/fire codes



**Emergency Command** – Establish emergency communications and command system



**Structure** – Enhance structural elements for extreme loads



**Transition Risks** – Consider future risks to asset value including reduction in capital availability and repricing of "brown" assets



**Landscape** – Integrate hazard resistant landscape design



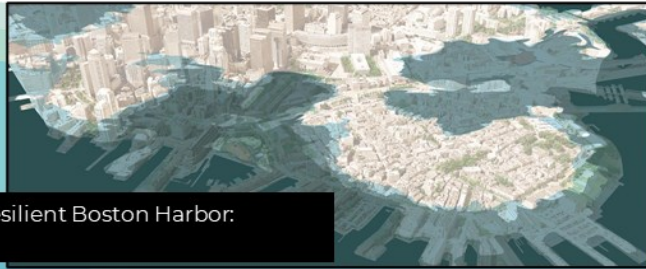
# Public Private Partnerships

## To Protect Regional Coastal Areas

New York dry line project



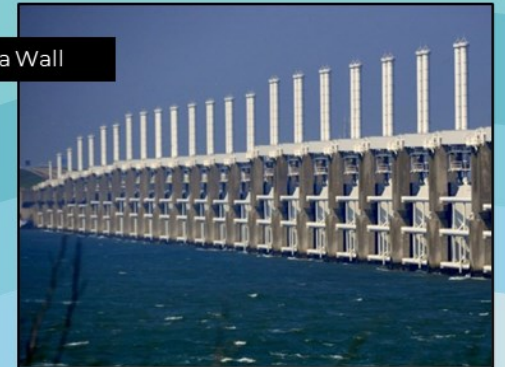
Boston's | Resilient Boston Harbor: Downtown



Oma's Proposed Hoboken Waterfront



The Netherland's Sea Wall



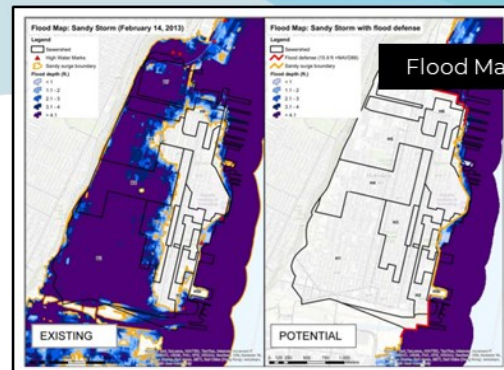
EXISTING

PHASE 1

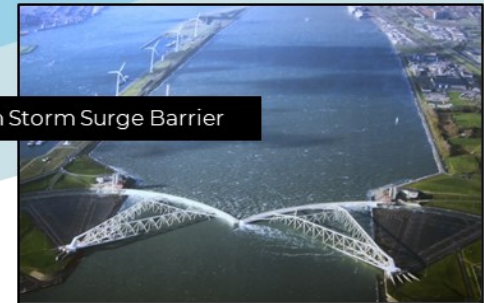
COMPLETED



Flood Map – Existing & potential

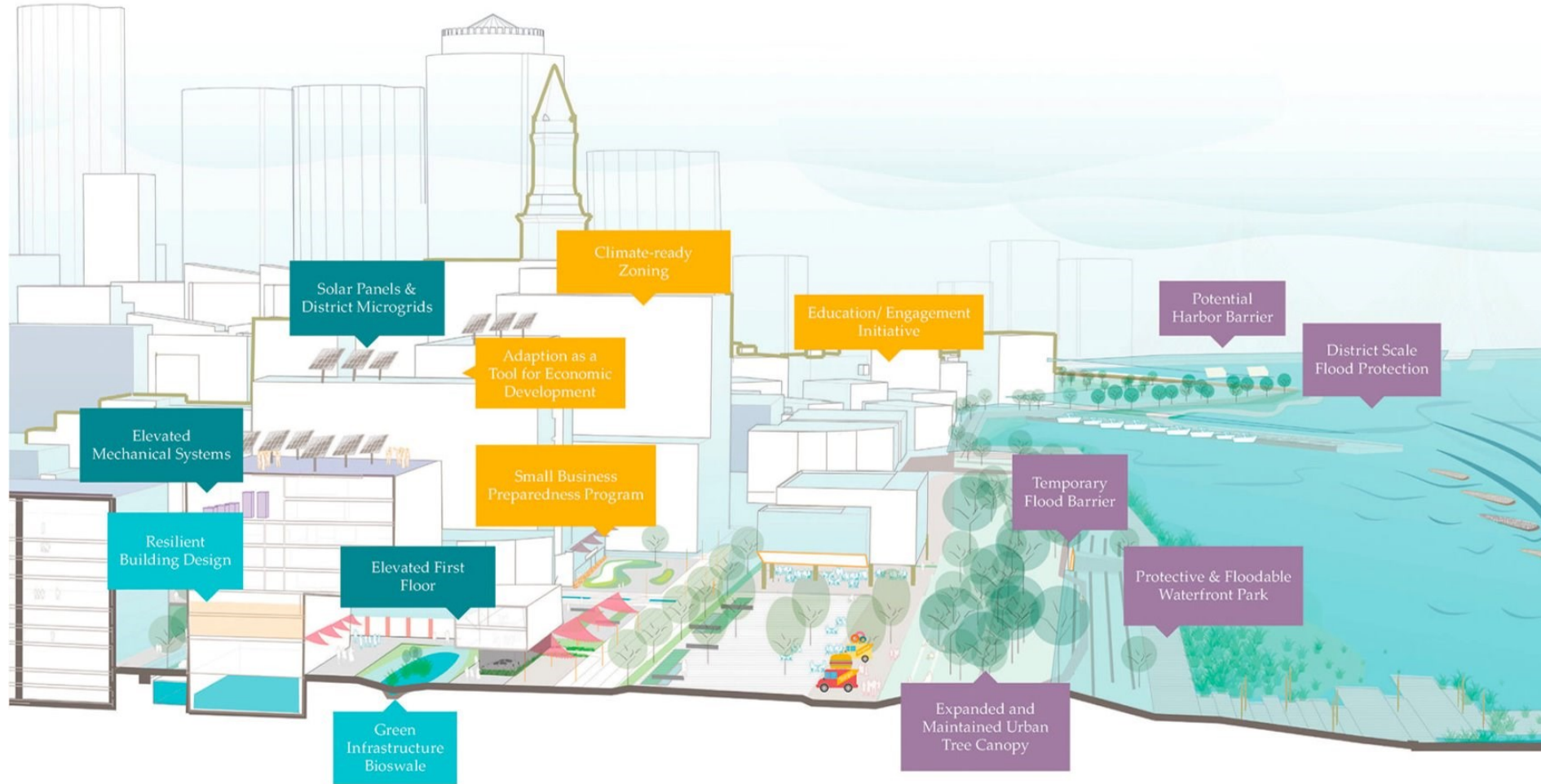


Rotterdam Storm Surge Barrier



# Public Private Partnerships

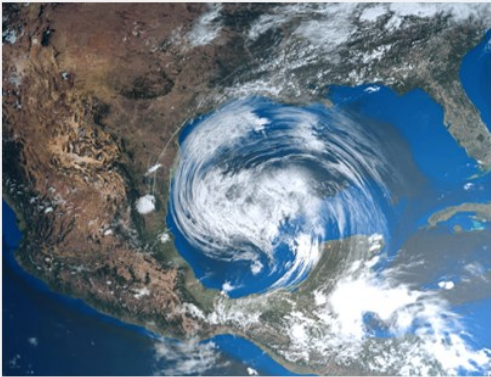
## ADAPTING TO CLIMATE CHANGE



# Implemented Resilience Measures | Parkway & Hurricane Harvey

Ranked 1st Globally – GRESB Resilience Module (2018 & 2019)

**Cat 4 Hurricane Harvey**



**On Site Teams**



**Dewatering Pumps**



**Flood Gates**



\$125 billion in damage  
No insurance claims for PKY



On site team prevented further  
damages during storm



Previously installed pumps ran  
full time as needed



Installed to protect  
underground spaces

# Implemented Resilience Measures | Flood Mitigation



## SEA-LEVEL RISE & FLOODING MITIGATION

- Developed in 2018, Pier 4 is a 13 story, LEED Gold, trophy asset in Boston's dynamic Seaport District.
- The building is surrounded by three sides of waterfront exposure, located in Special Flood Hazard Zone AE.
- Mitigation measures were studied and implemented. Critical building services are located on the roof or mezzanine level.
- The property deployable flood mitigation protection barrier called FloodWall by AquaFence®.
- The four-foot-tall wall is designed for rapid deployment around the building within eight hours of a pending flood event and can be packed and stored in a minimal amount of space.
- The FloodWall has a protective shield designed to withstand impact from moving debris. Through annual emergency training, this wall is assembled to ensure all building staff can install the wall entirely around the premises of the property.

# FORTIFIED Homes

## Nationally recognized resilience building method

**FORTIFIED HOME**  
A PROGRAM OF IBHS

**Protect What Is Priceless.**

**Hurricane**

The Insurance Institute for Business & Home Safety's FORTIFIED Home™-Hurricane program helps homeowners strengthen their home against the devastating power of tropical storms and hurricanes. Whether building a new single-family home or updating the resilience of your existing home, using FORTIFIED Home-Hurricane will make any home more resilient and durable, help a homeowner protect what is priceless during a disaster and:

- Provide peace of mind for homeowners, knowing their home is built to last.
- Offer top to bottom protection of the treasures that make a house a home.
- Safeguard investments made to make a home more sustainable and energy efficient.
- Lower ownership costs.
- Improve the marketability of the home by ensuring prospective buyers know it was built to the highest standard with a transferable FORTIFIED Home designation.
- Help homeowners lower the overall cost of their community's recovery after a disaster. Studies show every \$1 spent on disaster mitigation saves \$4 in community disaster recovery expenses.

GET STARTED TODAY, VISIT [FORTIFIEDHOME.ORG](https://FORTIFIEDHOME.ORG)

LEVELS OF DESIGNATION	ROOF	SILVER	GOLD
<b>Component/System</b>			
<b>ROOF</b>			
• Roof deck is sealed	✓	✓	✓
• Roof deck attachment meets program standards	✓	✓	✓
• Roof covering condition meets standards	✓	✓	✓
<b>ATTIC VENTILATION</b>			
• Roof-mounted vents are high-wind rated	✓	✓	✓
• Gable end vents are protected against water intrusion	✓	✓	✓
<b>GABLES OVER 4' TALL - EXTERIOR (IF APPLICABLE)</b>			
• Must have structural sheathing	✓	✓	✓
• Gable overhangs properly constructed	✓	✓	✓
<b>ATTIC VENTILATION</b>			
• Soffit vents will resist water intrusion	✓	✓	✓
<b>OPENINGS</b>			
• Impact protected with an approved system	✓	✓	✓
<b>ATTACHED STRUCTURES - PORCHES/CARPORTS</b>			
• Roof connected to beam to resist uplift	✓	✓	✓
• Beam connected to column to resist uplift	✓	✓	✓
• Column anchored to structure to resist uplift	✓	✓	✓
<b>GABLES OVER 4' TALL - BRACING (IF APPLICABLE)</b>			
• Braced to withstand high wind pressures	✓	✓	✓
<b>CHIMNEYS (IF APPLICABLE)</b>			
• Properly attached to structure	✓	✓	✓
<b>OPENINGS</b>			
• Have adequate design pressure ratings	✓	✓	✓
<b>CONTINUOUS LOAD PATH</b>			
• Roof-to-wall connection	✓	✓	✓
• Wall-to-floor connection	✓	✓	✓
• Floor-to-foundation connection	✓	✓	✓

01116 © Insurance Institute for Business & Home Safety

GET STARTED TODAY, VISIT [FORTIFIEDHOME.ORG](https://FORTIFIEDHOME.ORG)

- Insurance Institute for Business and Home Safety (IBHS) FORTIFIED™ is a national standard for resilient construction.
- The standard indicates cost-effective measures that make homes more resilient.
- For instance, “Continuous Load Path” standards reinforce attachment of roof to walls and walls to floors to reduce wind damage.
- FORTIFIED™ Gold-rated houses are expected to withstand EF-0, EF-1, and many EF-2 tornadoes.
- The cost of new home compliance with FORTIFIED standards ranges from zero to 3 percent of hard costs. Retrofits generally cost 18 to 24 cents per square foot.
  - In Mississippi, it costs \$3,000-5,000 more per 1,800 square foot home to build to FORTIFIED Gold.
  - In Florida, where building codes require more resilient features, the additional effort to reach Gold costs \$1,000 more per 1,800 square foot.
- FORTIFIED homes have an average 7% increase in resale value.
- Due to regulations in some states, insurance premiums are reduced for FORTIFIED homes.
- Alabama up to 55%; Oklahoma up to 42%; North Carolina up to 19%.



*“For Every Dollar Invested in Climate-Resilient Infrastructure Six Dollars Are Saved”,*

Secretary-General Says in Message for Disaster Risk Reduction Day

*“The estimated cost of meeting the toughest 1.5C climate target is about \$0.5tn over the next 30 years but will save the world \$30tn in damages,”*

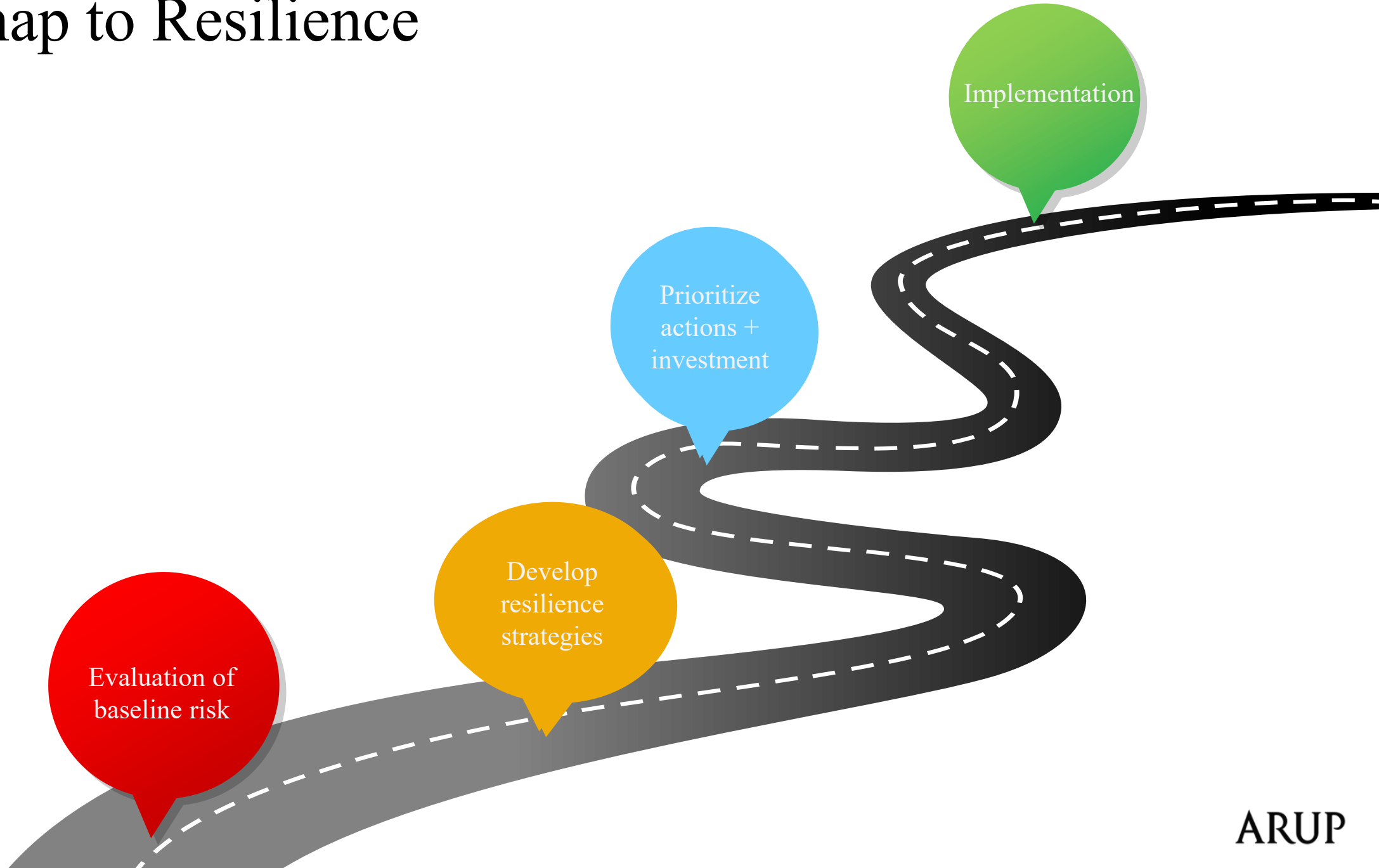
Marshall Burke, assistant professor at Stanford University



# Organizations ask us...

1. Which hazards should I be concerned with and how do we measure their impacts on my assets, people, and business?
2. Which physical and operational interventions should my organization prioritize?
3. How do I make a business case for investing in resilience?

# Roadmap to Resilience



climate migration

**injuries and fatalities**

**damage and repair costs**

**What is risk?**

inventory loss

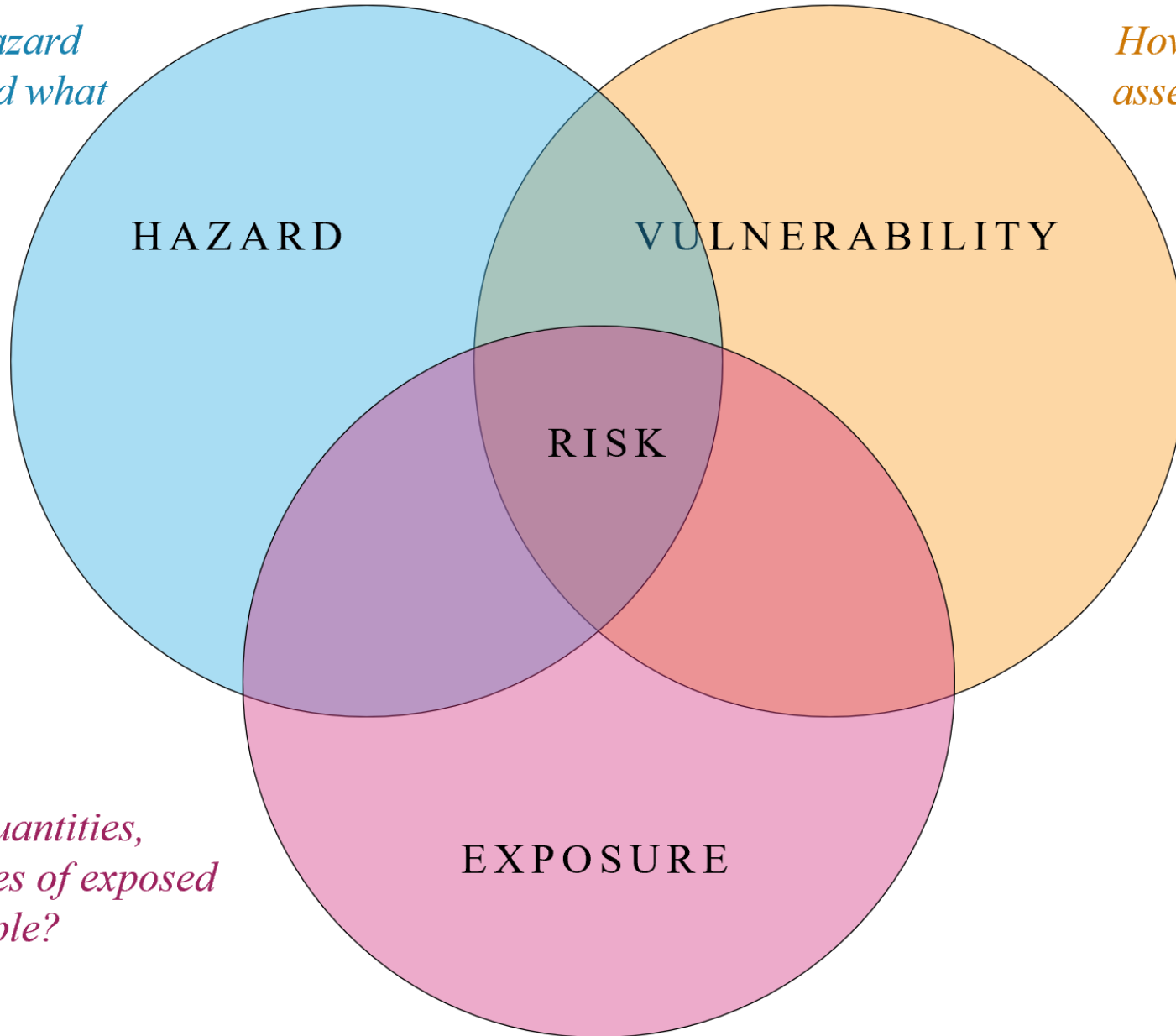
utility disruption

**downtime and  
lost revenues**

**health and wellness**

# How do you calculate risk?

*How likely is a hazard event to occur and what is the intensity?*



*How damageable are the exposed assets and how vulnerable are the people?*

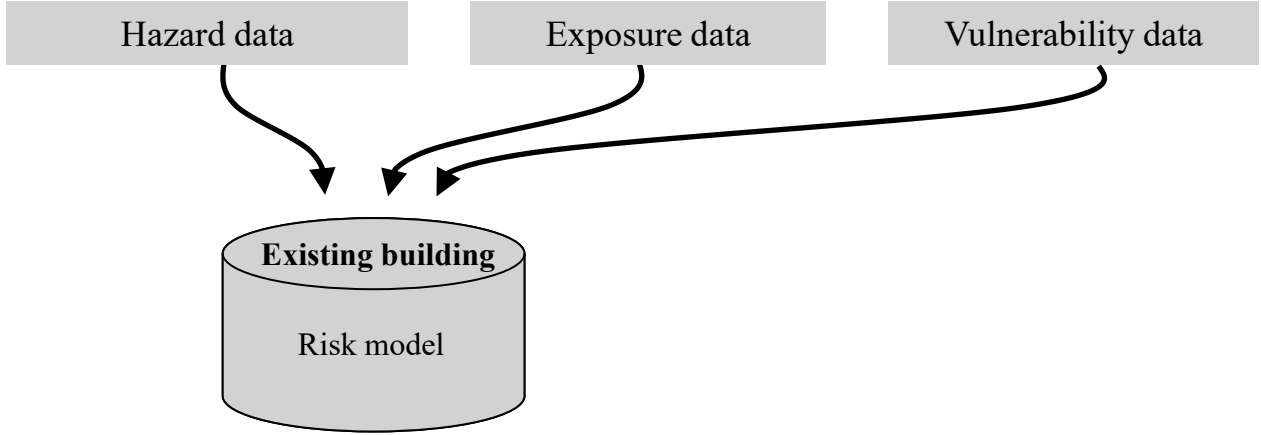
*What are the quantities, locations, values of exposed assets and people?*

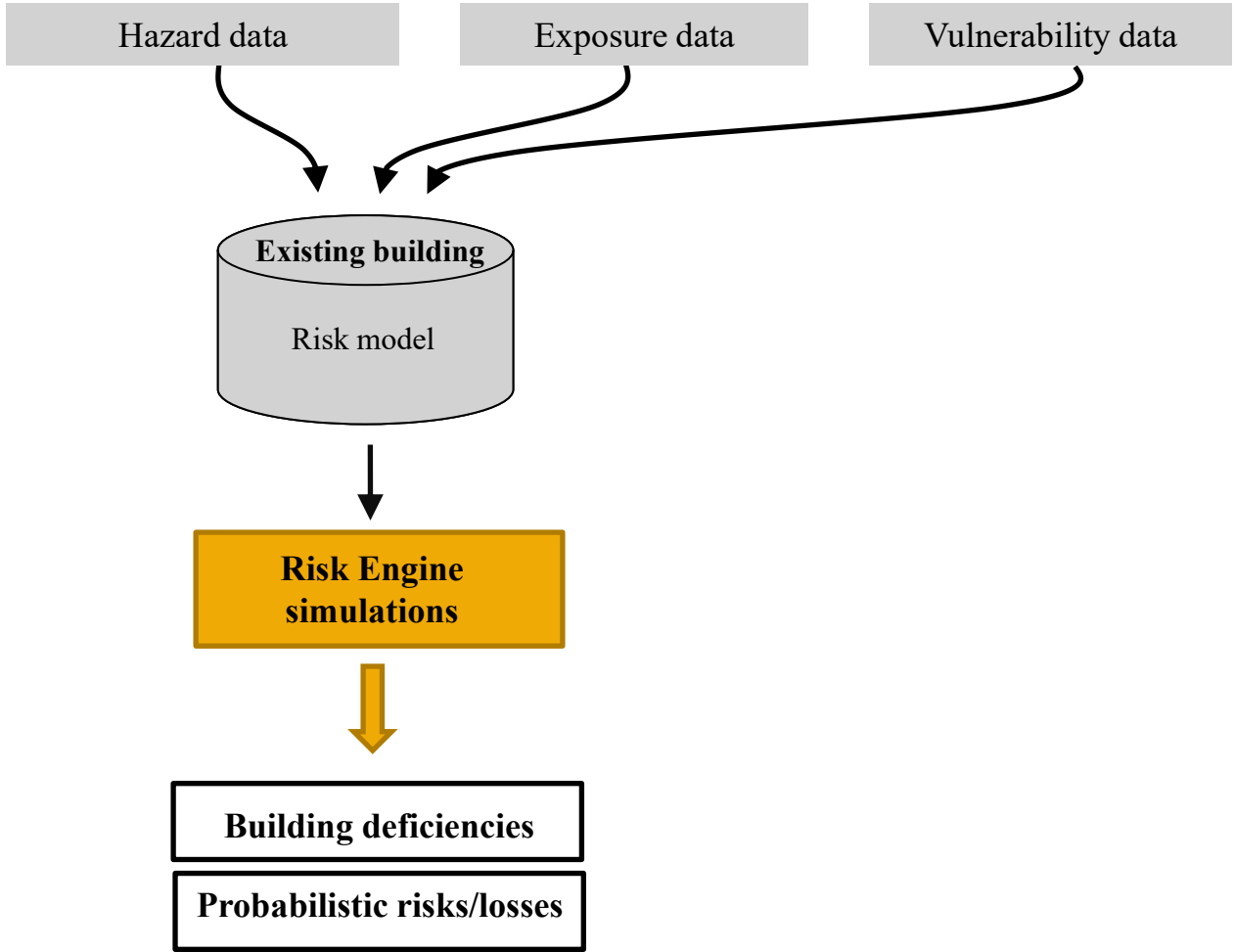
# What are the different types of risk analysis?

Risk Assessment Classes				
	1	2	3	4
General Description	High level risk screening assessment	Baseline risk analysis	Risk modeling	Advanced risk modeling
Application	Screening for Class 2 risk analysis Site selection / Due diligence Awareness	Screening for Class 3 or 4 risk modeling Site selection / Due diligence Risk-informed decision-making	Identification of components driving risk Component-specific risk mitigation Cost-benefit analysis and insurance optimization	Identification of components driving risk Component-specific risk mitigation Cost-benefit analysis and insurance optimization Resilience-based design of new buildings
Recommended scale	100's to 1,000's of buildings	10's to 100's of buildings		10's of buildings
Accuracy / Confidence	Low	Medium	High	Very High

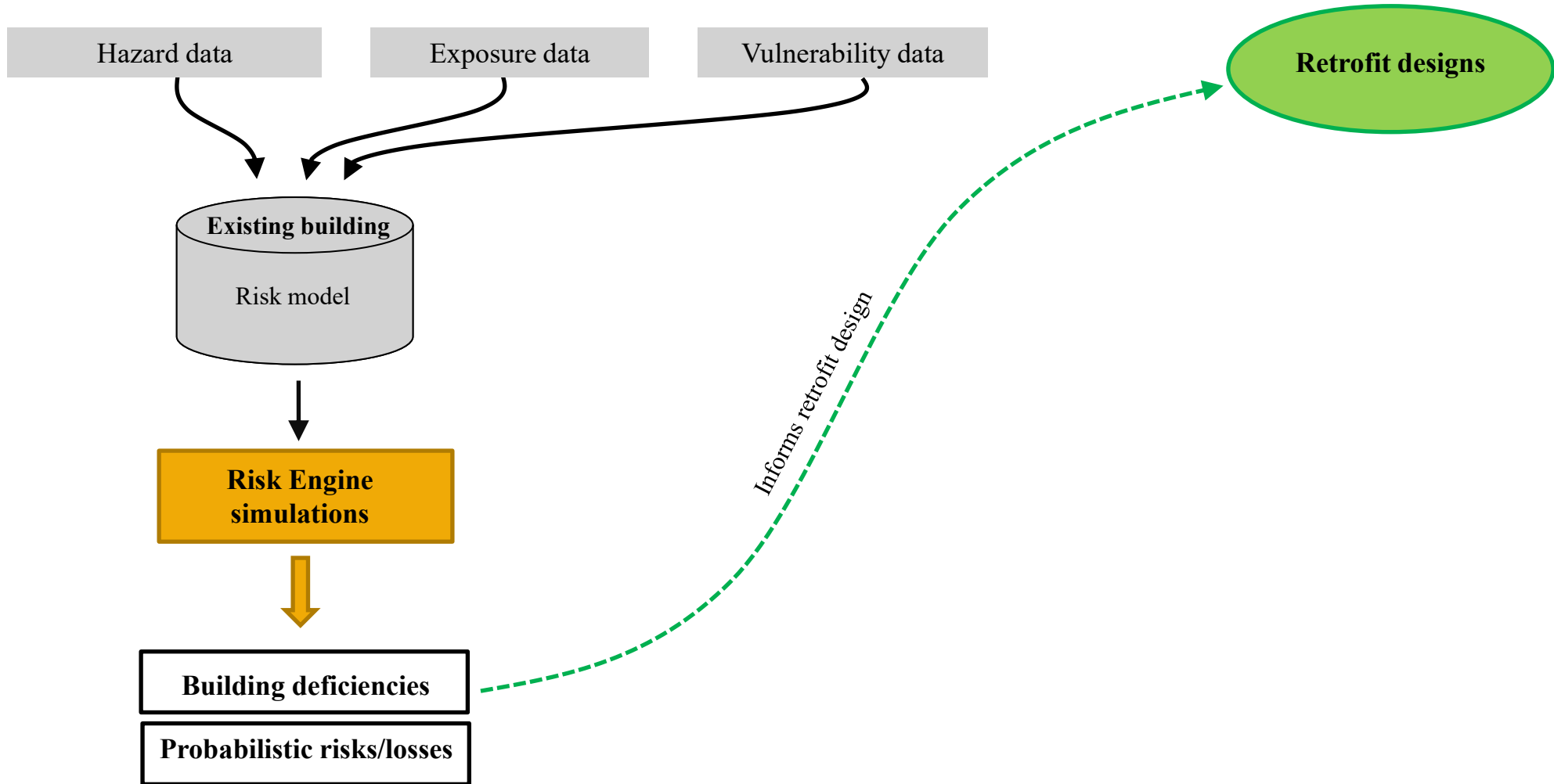
# Cost-benefit analysis workflow

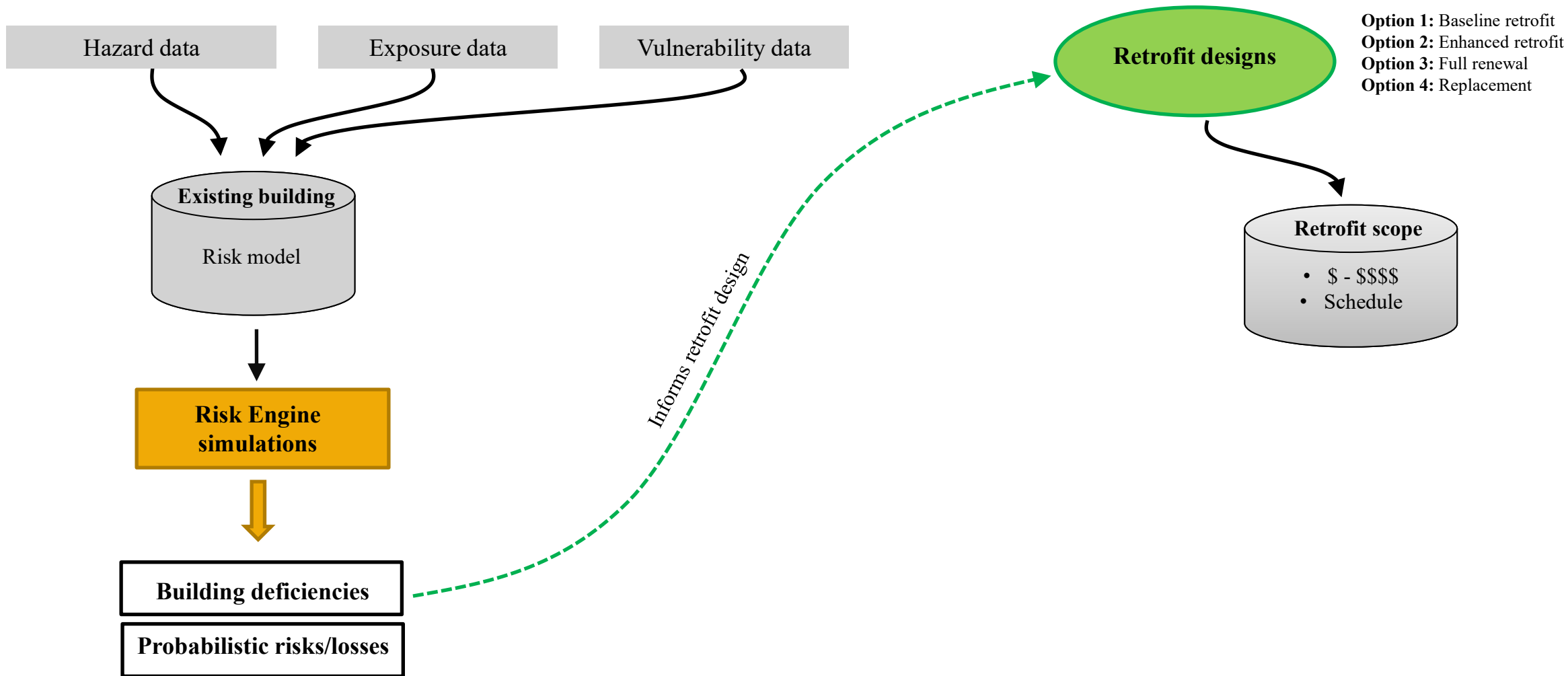
(the quantifiable part of the business case)

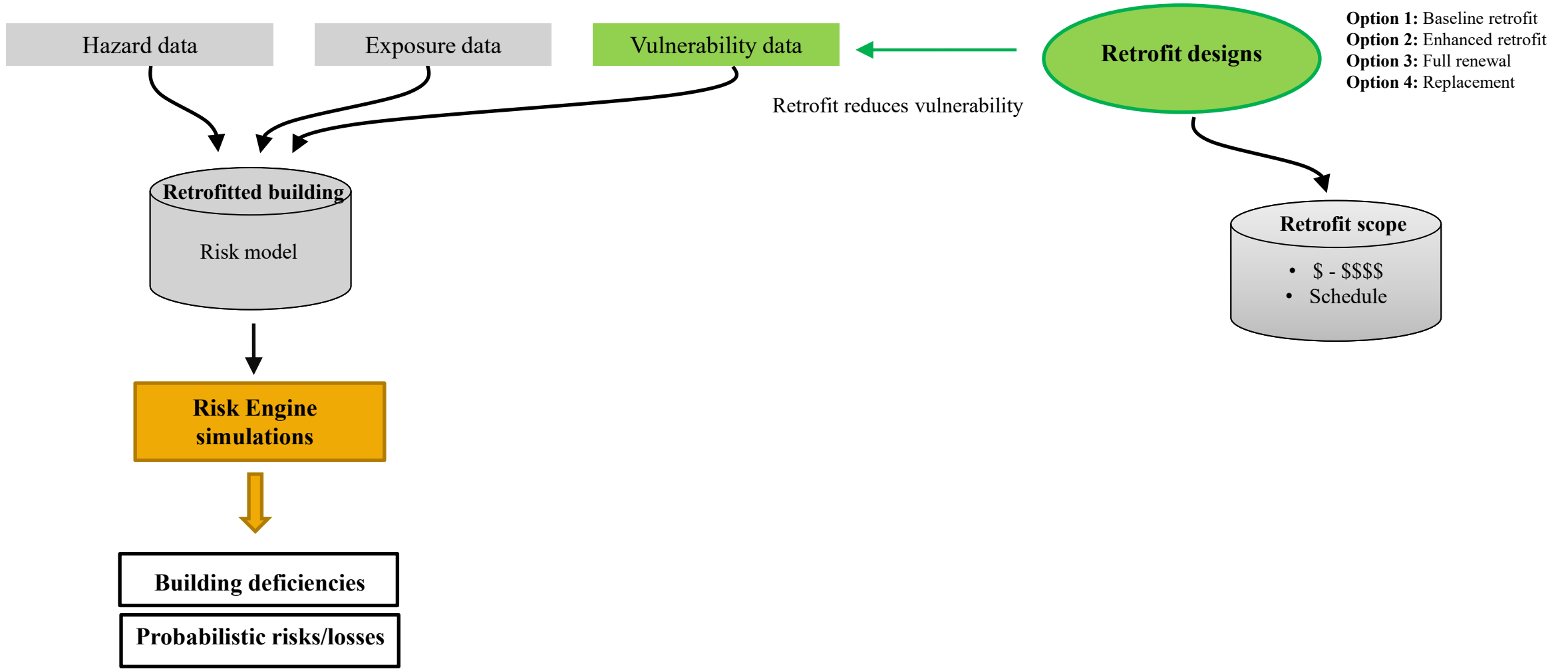


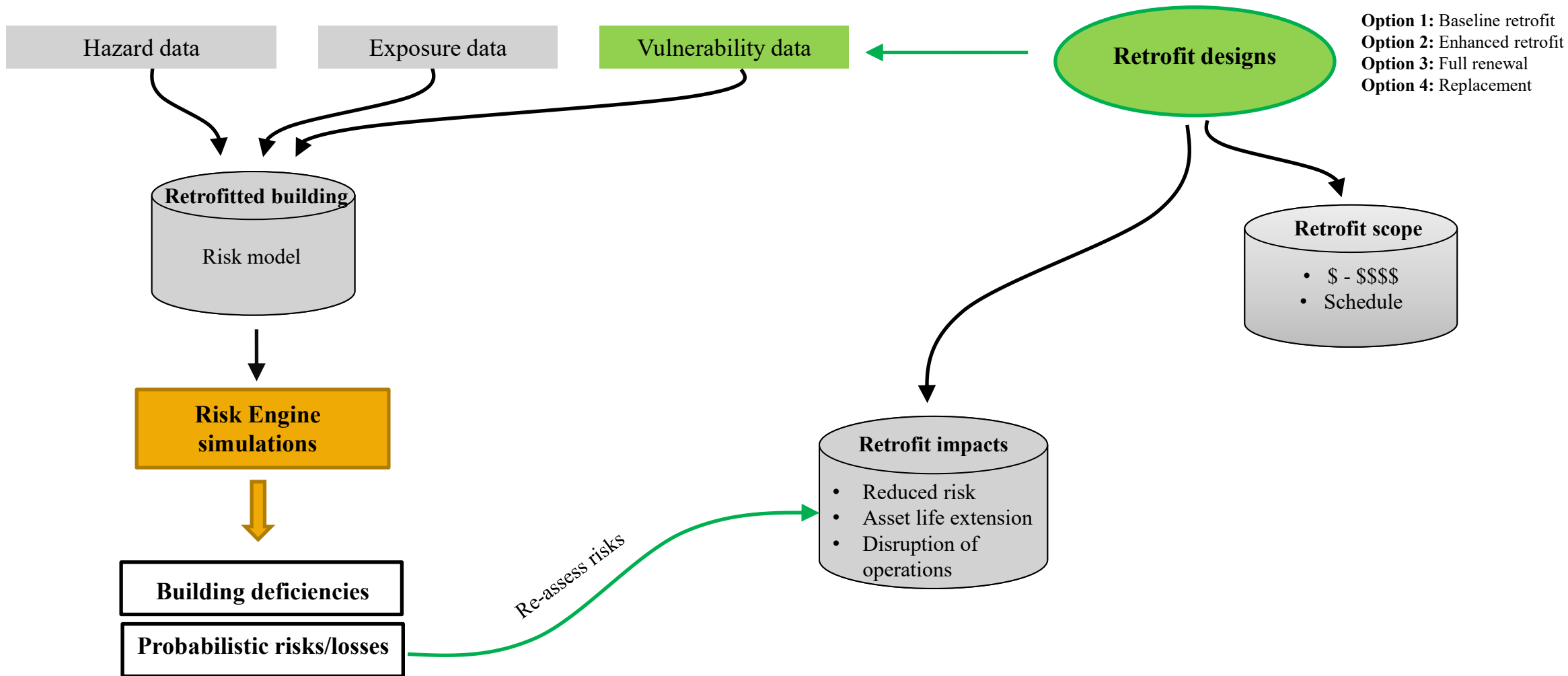


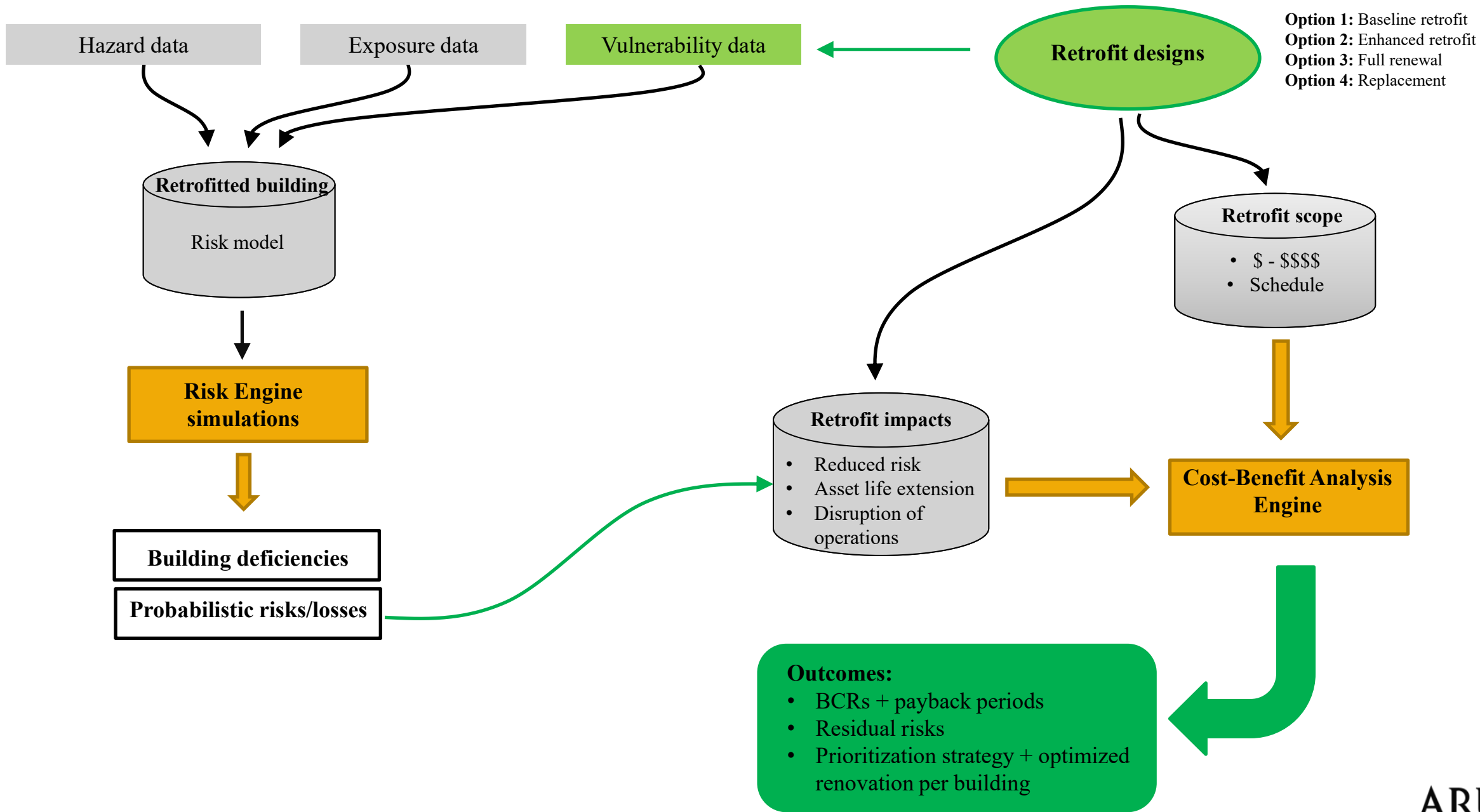












# Retrofit Payback Calculator

## Resilience Payback Calculator

Welcome to the Arup Resilience Payback Calculator, a tool that enables building owners and developers to explore the benefits of investing in resilience. Please answer the following questions to discover whether extra investment in resilience can yield positive returns. Use of this tool should not take the place of detailed structural analyses and financial calculations.

### 1. Where is the building located?

Earthquake hazard varies depending on location. Please select a location from the list below so we can more accurately determine the expected earthquake losses and downtime for the building.

Vancouver ▾

### 2. What is the building occupancy?

Please select the building's primary occupancy from the list below. We will use this information to determine the value of the building and the cost of downtime. If desired, these values can be adjusted later.

Academic ▾

### 3. How large is the building?

Please provide the approximate gross area of the building in square feet.

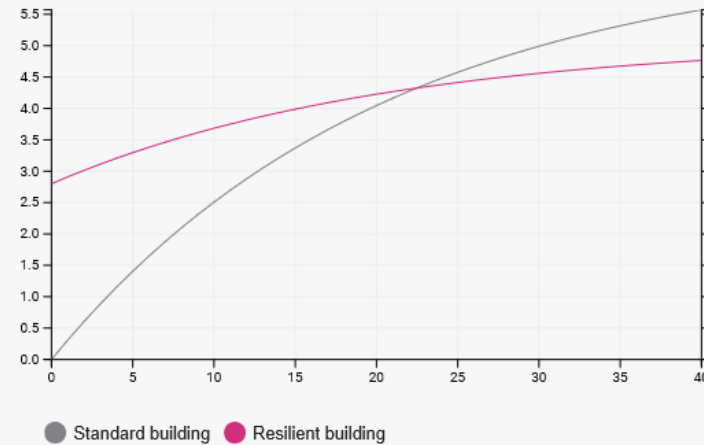
200000 sq ft

800000 sq ft

The extra investment in resilience will pay for itself within

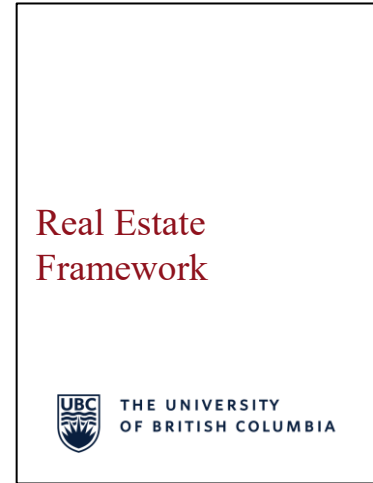
**23 years**

Cost of standard building vs. resilient building over time  
(in \$millions)

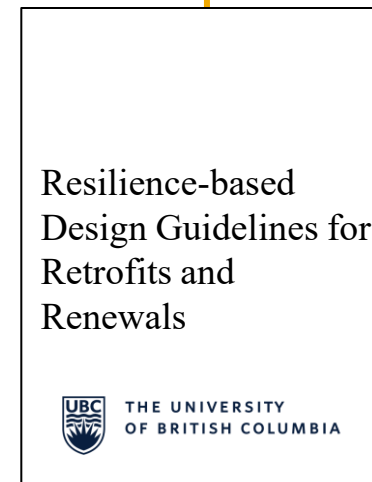
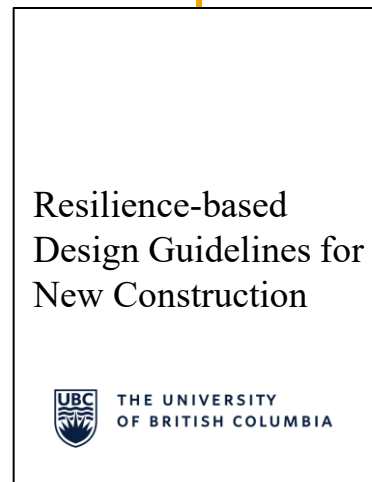


# Real estate resilience framework | University of British Columbia resilience study

- Outlines tolerable risk targets and translates to building performance
- Specifies building performance objectives for new and existing buildings
- Specifies triggers for building retrofit and renewal



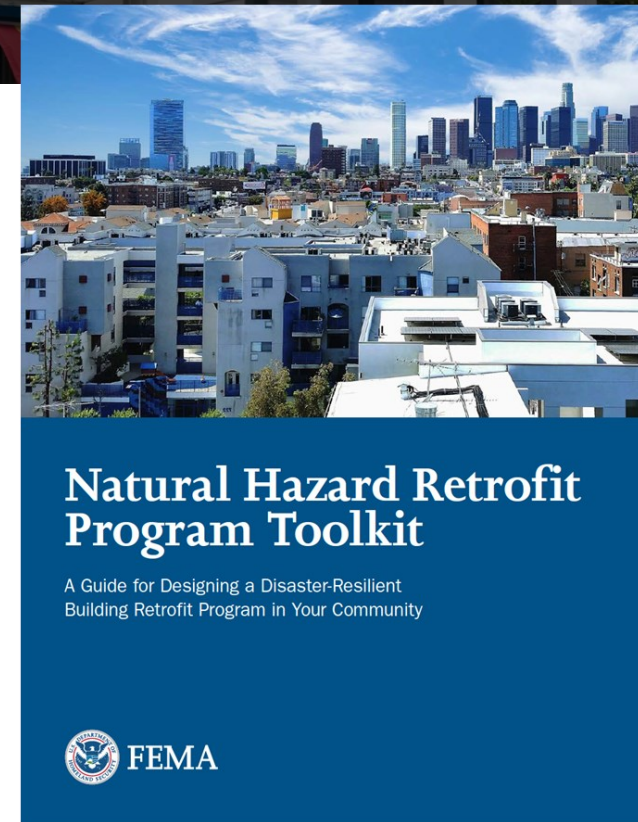
- Specifies design criteria to achieve policy objectives
- Specifies risk analysis criteria



# Implications for Program & Policy Development

Mary Witucki | Community Education and Outreach Program Lead  
FEMA Region 9 | Mitigation Division

- FEMA listened to local practitioners across the United States.
  - Approximately 30 practitioners from various communities.
  - Best practices and strategies they use to design and implement building retrofit programs.







“ Common Challenges:

- Managing funding
- Understanding community perspectives
- Designing a program
- Supporting partnerships
- Communicating program goals”

# Managing Funding

“What funding is available? What is required?”

- Project Requirements
  - Cost of each retrofit
  - Time required for each retrofit
- Funding Requirements
  - Processes
  - Timelines
  - Commitments
- Scope accordingly based on requirements and team capacity.

## ADVICE FROM A PRACTITIONER:

**Learn from everyone around you. Talk to other communities and find out how they found and managed funding. Use all of your options for help.**

— Laura Nelson, Senior Emergency Management Planner, Office of Emergency Management, Flagler County, Florida

*“Build relationships with funding source contacts and communicate often. Work together to streamline program processes.”*





# Understanding Community Perspectives

“Who are the participants? What is important to them?”

- Identify potential barriers
  - Capability
  - Motivation
  - Opportunity
- EAST Framework
  - Easy, Attractive, Social, Timely

*“We must work to understand the variety of factors and recognize how they overlap and intersect to affect an individual’s position, access, and resources.”*

# Program/Policy Design

“Where to start? How to right-size?”

- Goals
  - Few & focused
- Tips for effective policy
  - Keep it simple
  - Communicate
  - Be flexible
  - Ensure stability and reliability
  - Elevate equity
- Establish clear design/construction standards that can be evaluated when each retrofit is complete.

*“Programs centered on ensuring equity will help avoid unintentionally creating additional barriers that exclude or marginalize those who already have fewer resources and assistance available to them.”*

## ADVICE FROM A PRACTITIONER:

Reach out to other communities to see how they did their programs, and base new programs on those by tailoring it to your community needs. There is no need to reinvent the wheel and make more work for yourself than necessary.

— Tanya Davis-Hernandez, AICP, Director of Development Services, City of Lauderdale Lakes, Florida





# Supporting Partnerships

“What partners are available to support the program?”

- Market Profile
  - Contractors/Inspectors
  - Materials suppliers
  - Insurance agents
- Community Partners
  - Associations/groups
  - Leaders
- Implementation Team
  - Planning/building departments
  - Communications/outreach
  - Training

#### ADVICE FROM A PRACTITIONER:

**Don't sit on payments. Get them out to your partners as soon as you can. If jurisdictions do not pay contractors in a timely manner, they may have had to front thousands of dollars to do the retrofit work for the homeowner. Contractors, especially small contractors, are not able to sustain this. This is one way that communities could lose good contractors. If they don't get paid on time, the program might not be sustainable for them and they will drop out.**

– Vicki White, *Housing and Community Development Manager, City of Bradenton, Florida*

*“Retrofit programs are often administered by small teams in low-capacity departments. They survive by building strong partnerships with other city departments, agencies, and private sector businesses.”*

# Communicating Program Goals

“How to gather support, buy-in, and participation?”

- Program Engagement Lessons Learned
  - Start small
  - Be creative
  - Build trust
  - Rely on success
- Keep a service-oriented mindset
  - Providing high-quality service is integral for a sustainable and successful program.

*“Take advantage of diverse expertise and create a cross-departmental agreement, where one department hosts the program and serves as a ‘one-stop shop’ and others provide services and assistance.”*





“

## Keys to Successful Programs:

- Meet people where they are
- Set clear expectations
- Build strong, diverse partnerships

”



# Q&A