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# ULI Europe Webinar: Carbon Pricing

**Moderator**

**Sophie Chick**

**Vice President, ESG Programmes**

**Urban Land Institute Europe**





# Urban Land Institute

## THE MISSION OF THE URBAN LAND INSTITUTE

Shape the future of the built environment for transformative impact in communities worldwide



**50,000 members globally**



**Active across the value chain: investors, developers, architects, city planners, etc**



**Thought leadership & education**



# **Carbon Pricing**

***C is for Counting the costs of Inaction***

# What is C Change

Mobilising the industry to speed up and scale up decarbonisation in Europe

We focus on  
systems  
change

We  
Collaborate

We co-create  
solutions

# What is C Change

Mobilising the industry to speed up and scale up decarbonisation in Europe

Partners:



CATELLA



Hines



IPUT  
REAL ESTATE  
DUBLIN



PIMCO



REDEVCO



Schroders  
capital

Supporters:



LONGEVITY  
PARTNERS



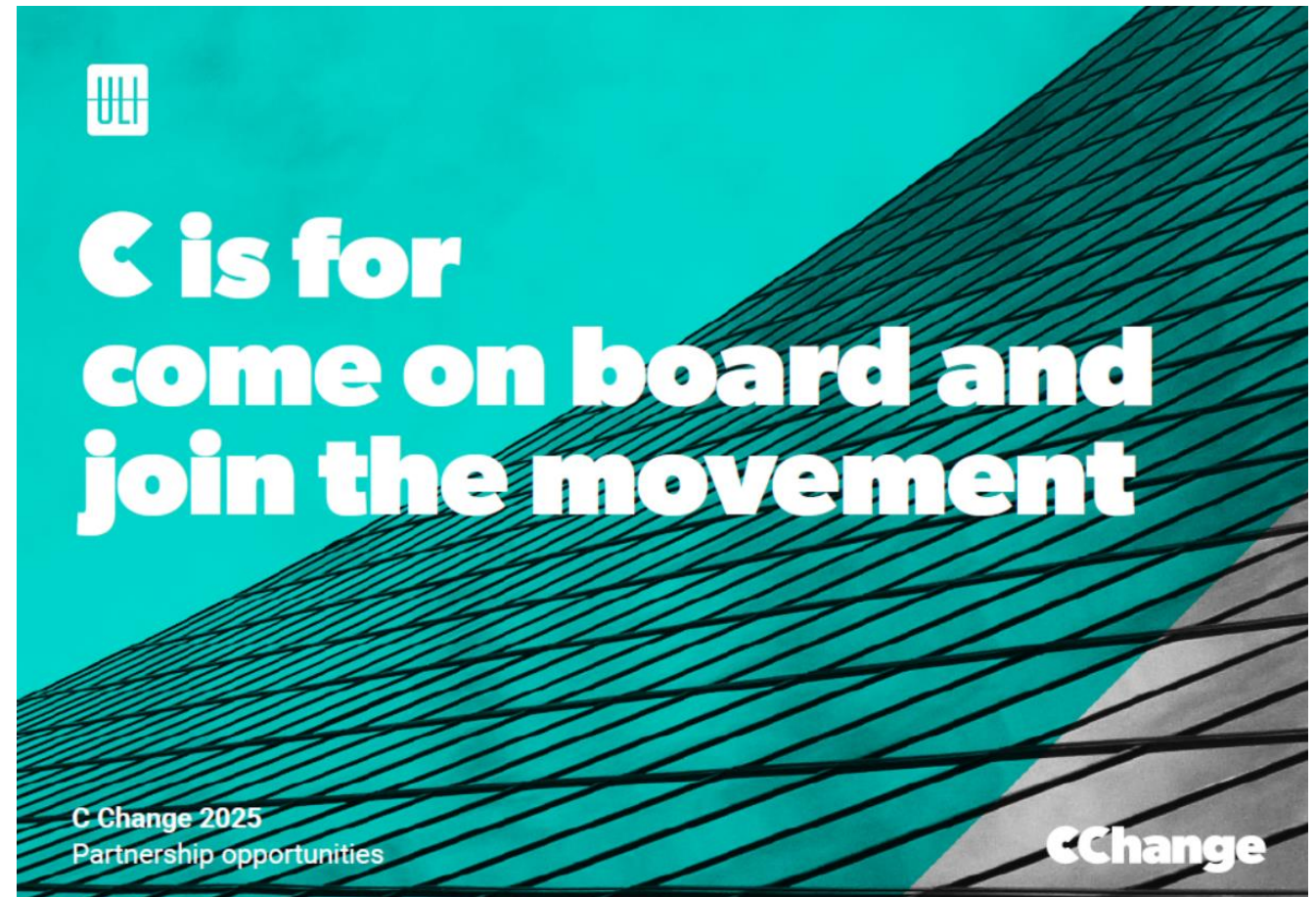
PATRIZIA




Sierra  
Sonae




Urban  
Partners



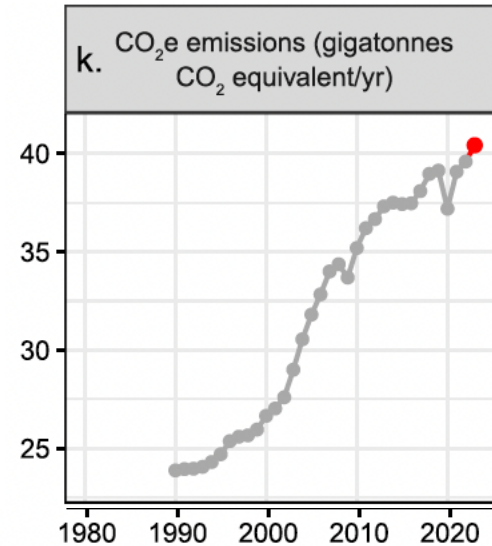
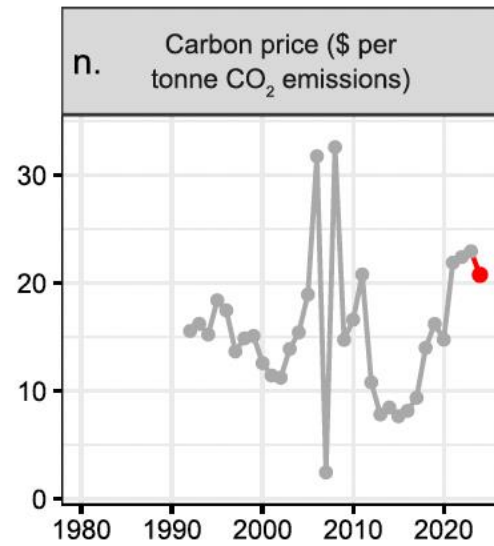
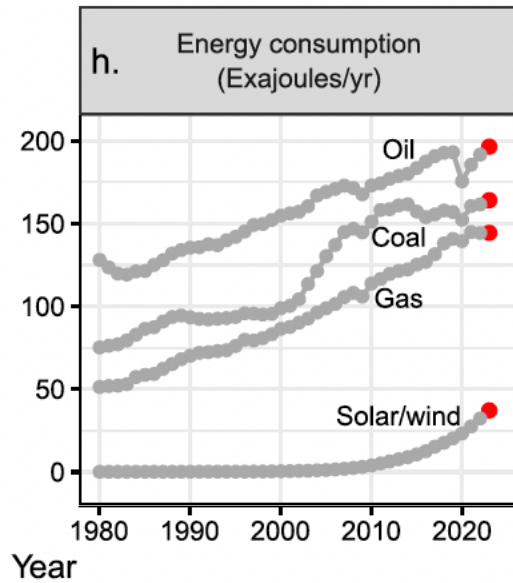
  
**C is for  
come on board and  
join the movement**

C Change 2025  
Partnership opportunities



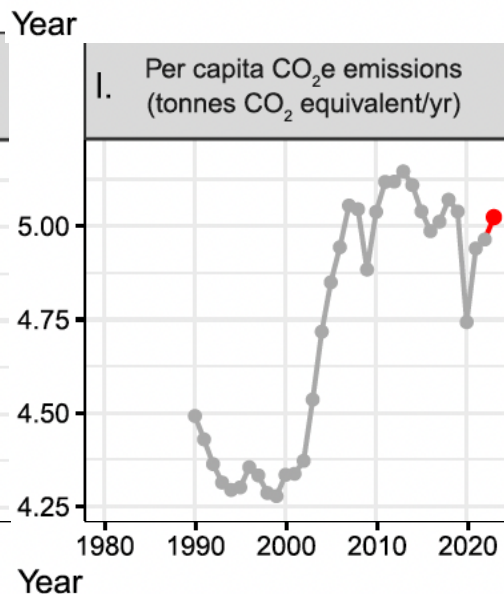
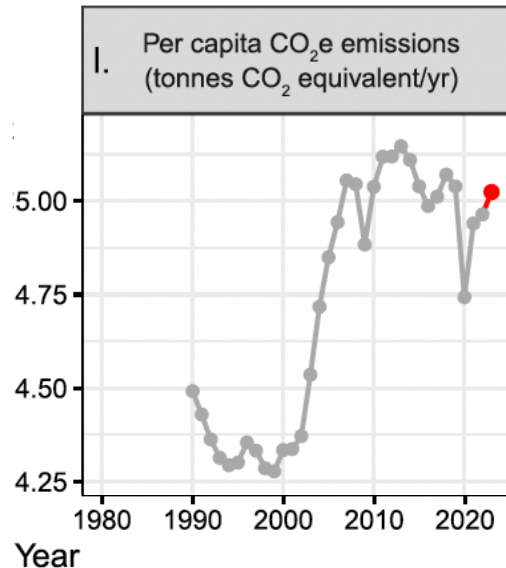
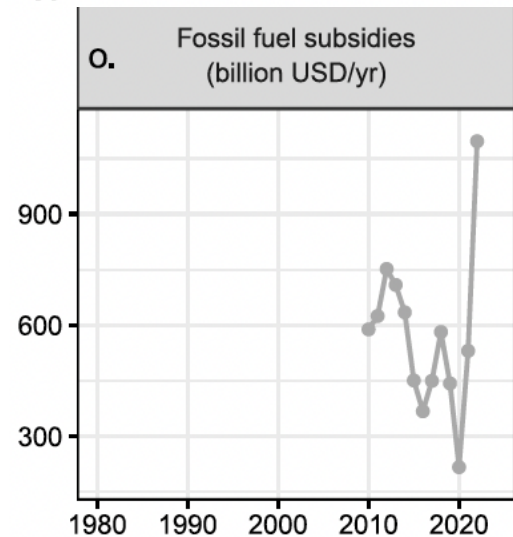
# **Accelerating Accountability: The case for carbon pricing**

# We're moving in the wrong direction



"We are potentially headed towards 3C of global warming by 2100, if we carry on with the policies we have at the moment"

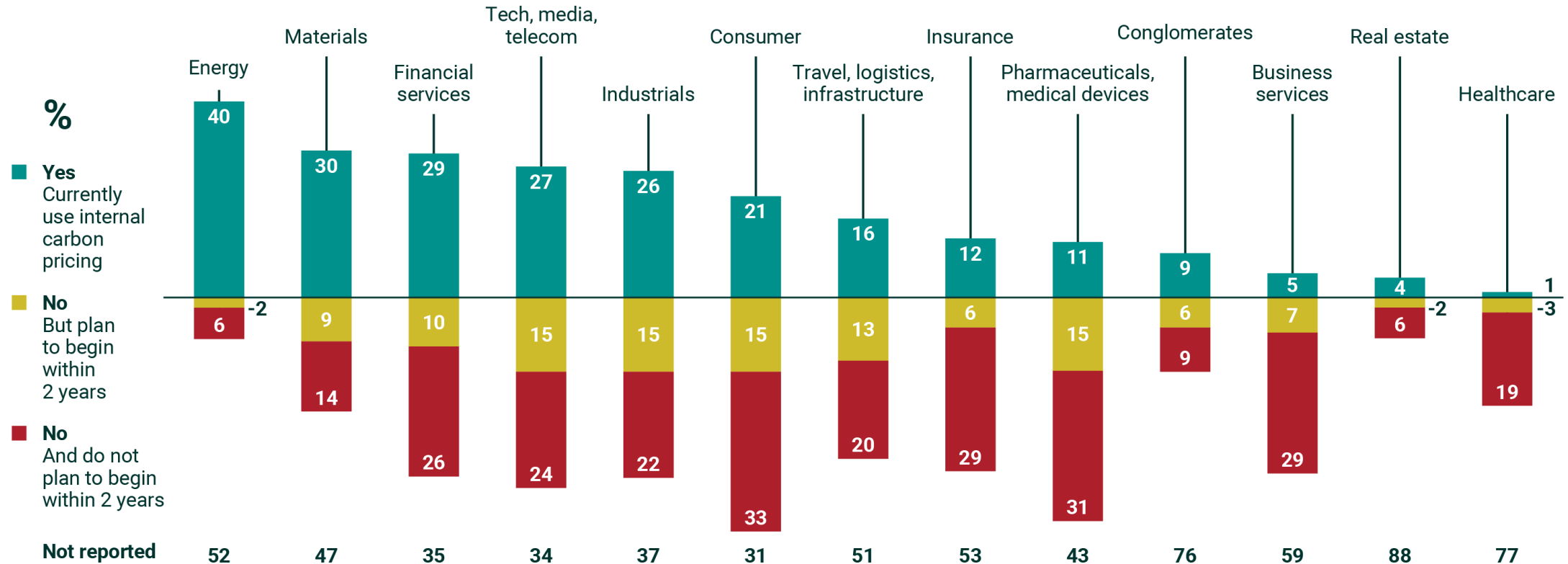
*Jim Skea, chairman of the Intergovernmental Panel on Climate Change (IPCC)*





# Real estate lags carbon pricing take-up

Low on use of carbon pricing and potential take up



Determined by a sampling of the top 100 companies in each sector ranked by 2019 revenue.  
Source: McKinsey/Carbon Disclosure Project

# A new taskforce

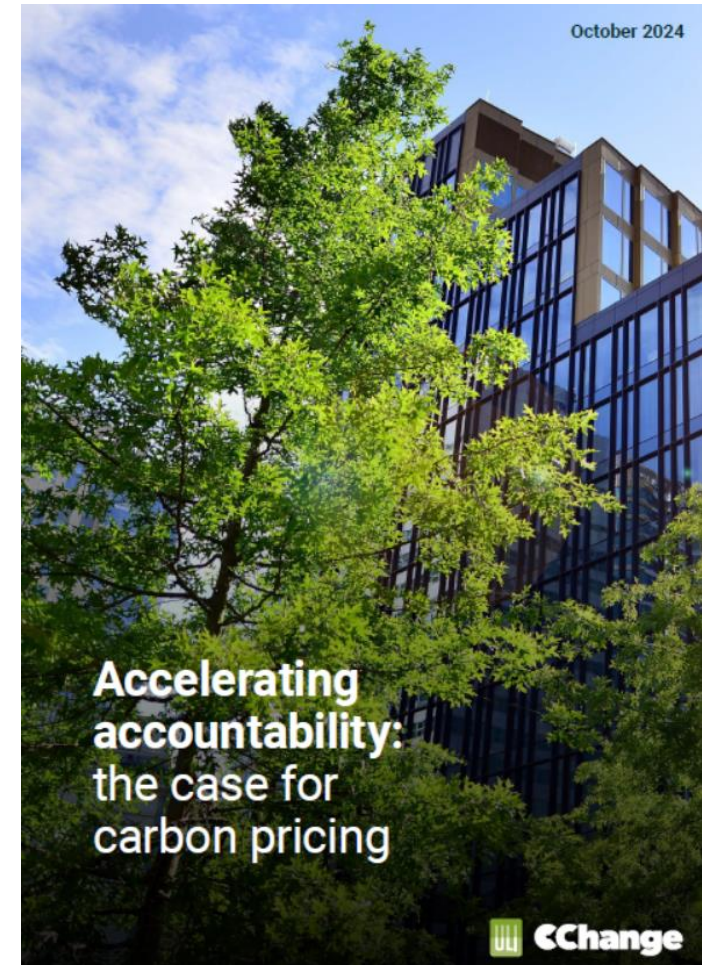
The industry comes together on carbon pricing



# Making the industry case for carbon pricing

## Understanding and being accountable for our impact on society

- Responsibility
  - Carbon has a societal cost
  - Average annual rate of energy efficiency improvements needs to double by 2030
- Redress
  - At least 230 new climate cases were filed against governments and companies
  - 30 companies are being held accountable for climate-related harm in “polluter pays” cases.
- Regulation
  - ETS 2 will potentially cover buildings
  - Local level carbon taxes emerging



# Company and industry-level benefits

An opportunity to differentiate and accelerate change

Reputation

Market leadership

Cultural shifts

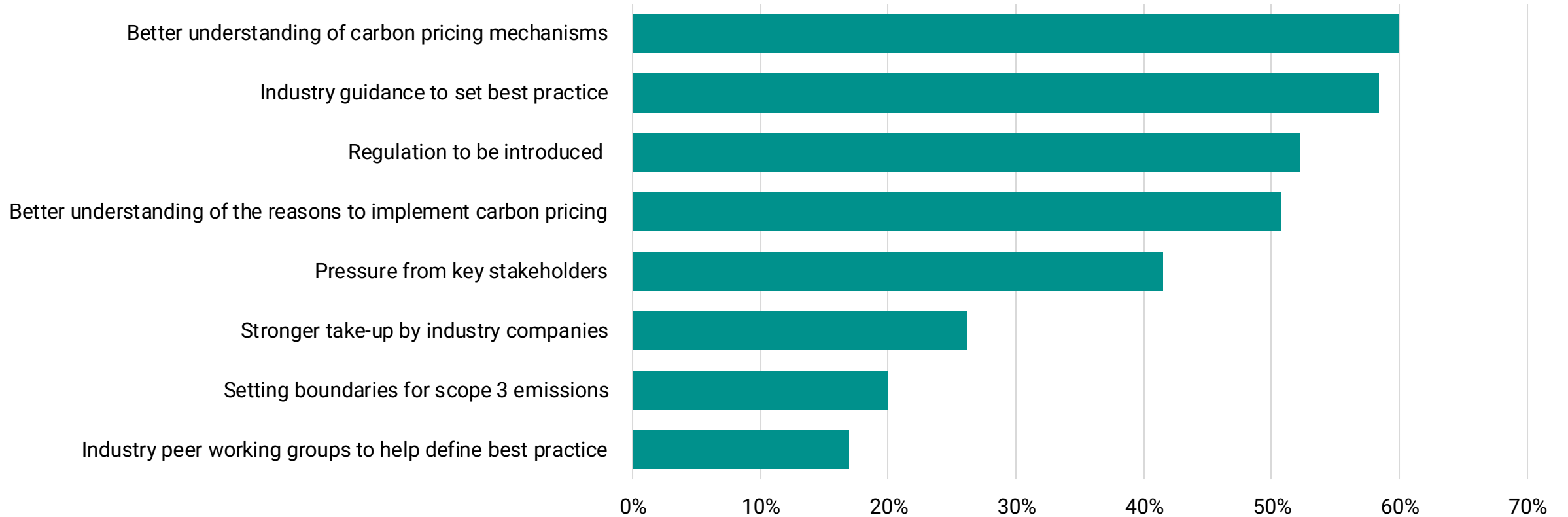
Economic incentives

Innovation and growth

Regulation and risk management

# Next steps

## A better understanding and industry guidance needed



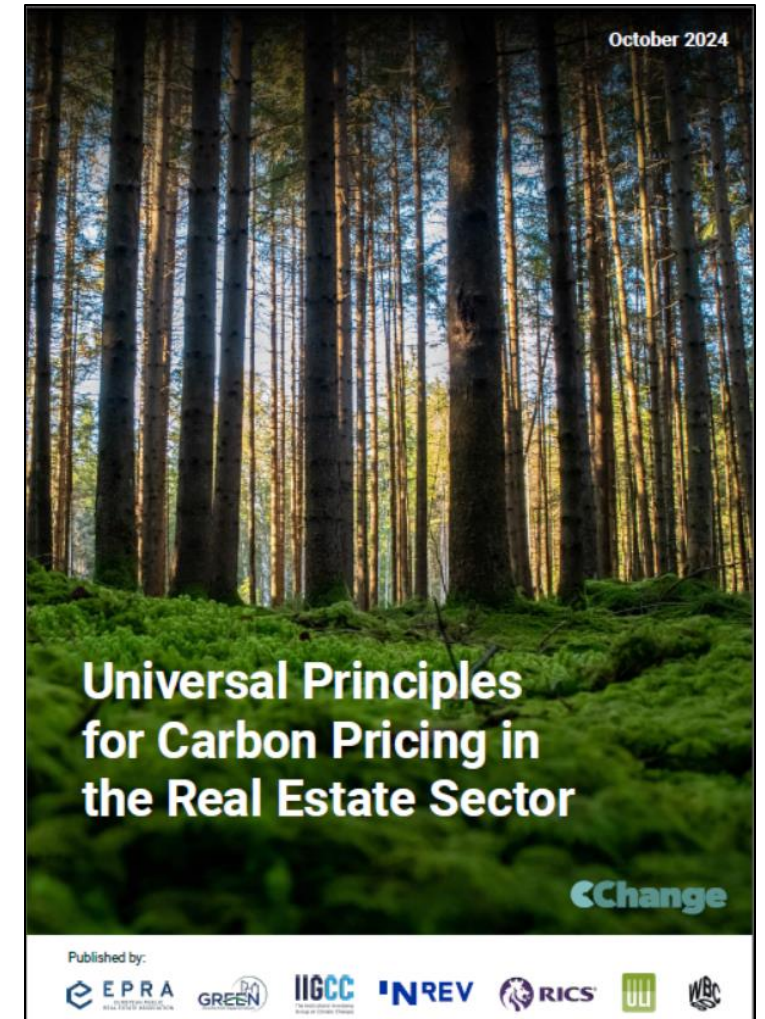
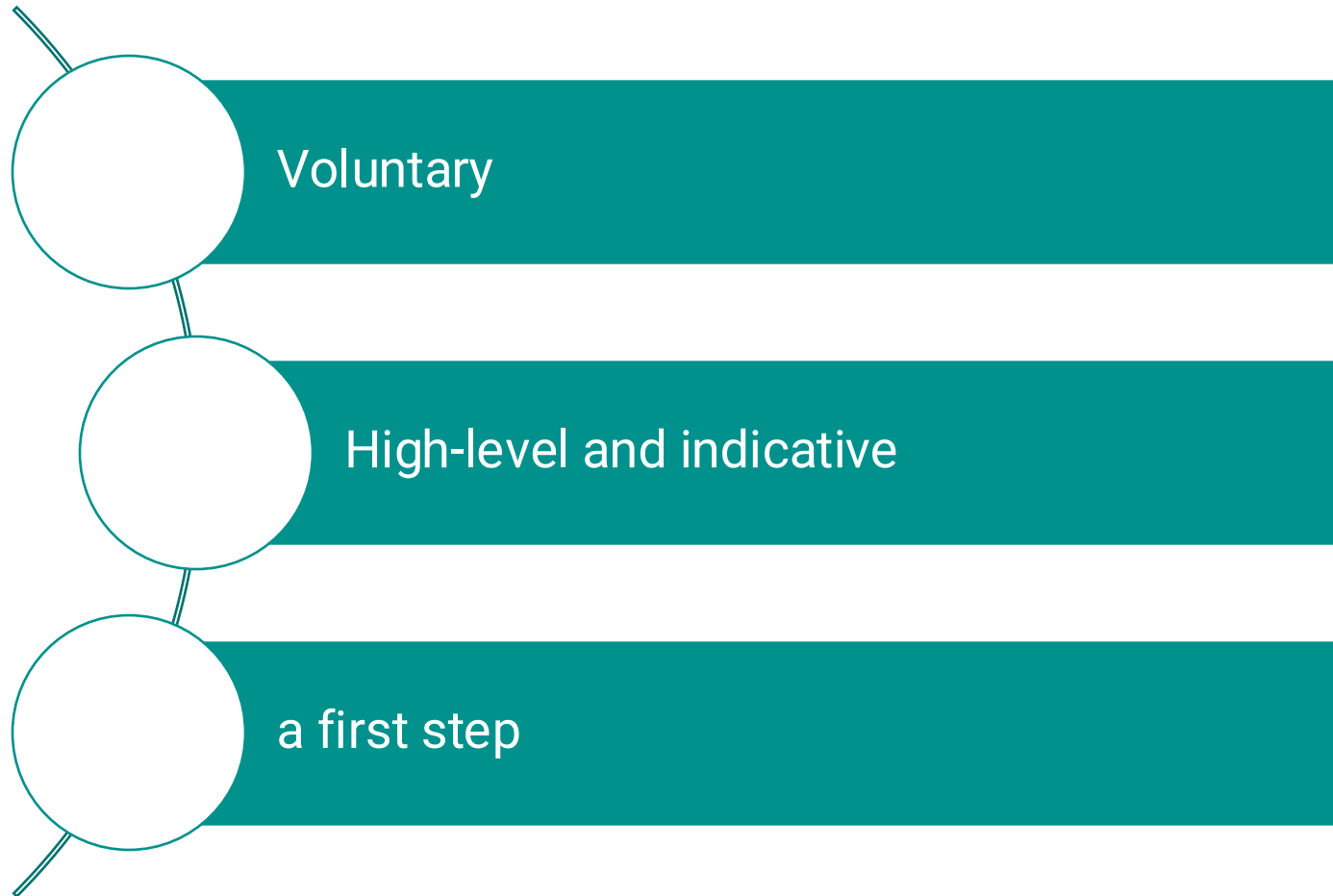
*What do you see as the main next steps that could best support organisations to explore carbon pricing further*

Source: ULI C Change survey 2024

# Overview of the principles

# Overview of the principles

## Defining characteristics



# Overview of the principles

1

Take a whole life carbon approach

2

Take responsibility for all decisions to spend carbon

- a) For embodied carbon, the capital providers, and in some cases the tenants, have ultimate collective responsibility for carbon pricing
- b) For operational carbon, the tenants and building owners/managers have ultimate responsibility for carbon pricing

3

Where there is no responsibility for decisions to spend carbon, commit to influencing and educating stakeholders who do



# Overview of the principles

4

Engage all key stakeholders, starting with senior leadership buy-in first

- a) Carbon pricing needs to be addressed as a strategic priority and ensure senior leadership buy-in from the outset
- b) Time and attention is required to the education and engagement of the value chain

5

Use a uniform internal price

6

Take action before reaching a perfect data set

7

Commit to transparency

# Panel

# C Change: Carbon Pricing Webinar

## Panel



**Sophie Chick**

**Vice President, ESG  
Programmes**

**Urban Land  
Institute Europe**



**Janine Cole**

**Sustainability and  
Social Impact  
Director**

**Great Portland  
Estates Plc**



**Martijn Horsman**

**Sustainable  
development  
manager**

**Redevco**



**Johan Madsen**

**Head of  
Decarbonization**

**Urban Partners**



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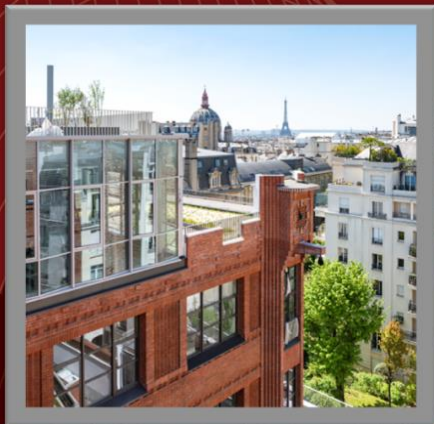
2024



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