

Webinar

ULI Indiana: Forum on the Future

Date: July 20, 2021

00:01:06 --> 00:01:08:

00:00:00 --> 00:00:03: Good morning, everybody. Looks like we have. 00:00:03 --> 00:00:06: A good turn out looks like we have about 50 00:00:06 --> 00:00:07: participants so far, 00:00:07 --> 00:00:10: and I'm sure several more to to join and. 00:00:10 --> 00:00:13: And really, I think that just goes to the importance 00:00:13 --> 00:00:14: of today's topic. 00:00:14 --> 00:00:17: You know, as well as a lot of great panelists, 00:00:17 --> 00:00:19: a lot of great speakers, 00:00:19 --> 00:00:22: everybody is interested in learning more about about this topic 00:00:22 --> 00:00:25: and kind of reimagining and and the sustainable growth 00:00:25 --> 00:00:26: of Indianapolis. 00:00:26 --> 00:00:27: A little bit. About me. 00:00:27 --> 00:00:29: My name is Nick Eisenberg. 00:00:29 --> 00:00:30: I'll be your MC today. 00:00:30 --> 00:00:33: I work for Wolpert as a regional development director. 00:00:33 --> 00:00:35: And I've been in the Architecture, 00:00:35 --> 00:00:40: engineering office or industry for about 25 years. 00:00:40 --> 00:00:44: Well, First off, I would really like to thank Indiana 00:00:44 --> 00:00:45: Urban Land Institute. 00:00:45 --> 00:00:48: They've specifically Holly and Megan and Jennifer. 00:00:48 --> 00:00:51: They have done an amazing job of putting together this 00:00:51 --> 00:00:53: this agenda for you today. 00:00:53 --> 00:00:56: A lot of great speakers lined up a lot of 00:00:56 --> 00:00:57: great topics. 00:00:57 --> 00:01:01: So nice work to them and thank you very much 00:01:01 --> 00:01:03: for putting this on for us, 00:01:03 --> 00:01:06: this is an important topic.

Uhm, going through COVID in in 2020.

| 00:01:08> 00:01:12: | You know how we look at both immediate and long |
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| 00:01:12> 00:01:14: | term needs of the city of Indianapolis? |
| 00:01:14> 00:01:17: | And with that we're going to have a lot of |
| 00:01:18> 00:01:21: | great speakers and a lot of great discussion. |
| 00:01:21> 00:01:23: | As you see here on the agenda, |
| 00:01:23> 00:01:26: | but I want I want to make sure that all |
| 00:01:26> 00:01:29: | the attendees today collaborate with this. |
| 00:01:29> 00:01:31: | We have a chat box. |
| 00:01:31> 00:01:33: | We have a chat window. |
| 00:01:33> 00:01:36: | Please ask questions in the chat or or the other |
| 00:01:36> 00:01:37: | topics. |
| 00:01:37> 00:01:39: | And ideas out in the chat, |
| 00:01:39> 00:01:41: | that's what this is for. |
| 00:01:41> 00:01:43: | This is for us to collaborate on to kind of |
| 00:01:43> 00:01:46: | reimagine and we think Indianapolis, |
| 00:01:46> 00:01:50: | Post pandemic. So now we'll be monitoring the chat. |
| 00:01:50> 00:01:54: | Moderators for the panel moderators for the speaker |
| | discussion will |
| 00:01:54> 00:01:56: | be moderating and trying to get all the questions answered. |
| 00:01:56> 00:01:59: | But keep in mind at the end if we don't |
| 00:01:59> 00:02:01: | have time to get all the questions answered, |
| 00:02:01> 00:02:04: | we will have additional time at the end of that. |
| 00:02:04> 00:02:06: | At the end of the agenda. |
| 00:02:06> 00:02:09: | For more questions and topics we will be recording. |
| 00:02:09> 00:02:13: | This session, that way, if you want you forgot some |
| 00:02:13> 00:02:15: | key points you want to go back and read, |
| 00:02:15> 00:02:17: | visit you all. I will send out a copy of |
| 00:02:18> 00:02:21: | the recording as well as I believe posted on their |
| 00:02:21> 00:02:21: | website, |
| 00:02:21> 00:02:24: | so be sure to go back and share with your |
| 00:02:24> 00:02:25: | coworkers and others. |
| 00:02:25> 00:02:28: | And as I mentioned, how I Bolton specifically role has |
| 00:02:28> 00:02:30: | been instrumental with ULI in putting this agenda together. |
| 00:02:30> 00:02:33: | And I know she has a few points that she |
| 00:02:33> 00:02:35: | would also like to make. |
| 00:02:35> 00:02:38: | So how I would like to turn it over to |
| 00:02:38> 00:02:39: | you real quick. |
| 00:02:40> 00:02:43: | Thank you Nick and as Nick said I'm Holly Bolton |
| 00:02:43> 00:02:46: | and I help you alight Indiana with communications. |
| 00:02:46> 00:02:49: | So on behalf of ULI Indiana, |
| 00:02:49> 00:02:52: | I'd like to return the things to Wolpert for partnering |
| 00:02:52> 00:02:54: | with us on this great program. |
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| 00:02:54> 00:02:58: | And you all were also instrumental in bringing the folks |
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| 00:02:58> 00:03:01: | to the table that we're going to hear from today. |
| 00:03:01> 00:03:04: | Nick and also Dana McDonough on their team and others |
| 00:03:04> 00:03:05: | from Wolpert, |
| 00:03:05> 00:03:08: | as well as RULI team and you will live volunteers. |
| 00:03:08> 00:03:11: | Molly burns from Wilhelm Construction. |
| 00:03:11> 00:03:15: | And all the great panelists and speakers that you see |
| 00:03:15> 00:03:16: | on your screen. |
| 00:03:16> 00:03:18: | Everyone can hear me, right? |
| 00:03:18> 00:03:21: | OK, good, I had a weird screen that popped up |
| 00:03:21> 00:03:22: | there, |
| 00:03:22> 00:03:25: | so I'd also like to thank our sponsors. |
| 00:03:25> 00:03:28: | We couldn't do programs like this or other important work |
| 00:03:28> 00:03:29: | without their support, |
| 00:03:29> 00:03:32: | so thank you so much to all of these companies |
| 00:03:32> 00:03:36: | for supporting your mission and why this is important is |
| 00:03:36> 00:03:37: | because you will. |
| 00:03:37> 00:03:39: | I Indiana is a nonprofit organization. |
| 00:03:39> 00:03:42: | We're part of a global organization called the Urban Land |
| 00:03:43> 00:03:46: | Institute that really touches every facet of the real estate |
| 00:03:46> 00:03:47: | industry. |
| 00:03:47> 00:03:50: | And earlier this year UL I launched a new mission, |
| 00:03:50> 00:03:53: | which is to shape the future of the built environment |
| 00:03:54> 00:03:56: | for transformative impact in communities worldwide. |
| 00:03:56> 00:04:00: | So, as you could tell from the lineup we have |
| 00:04:00> 00:04:04: | , |
| 00:04:04> 00:04:05: | today and the topics this is in perfect alignment with that mission. |
| 00:04:05> 00:04:08: | |
| 00:04:08> 00:04:10: | There are also three parts to that mission. |
| | Mission commitments to connect, inspire and lead. |
| 00:04:13> 00:04:17: | So as Nick mentioned, we have an opportunity to be |
| 00:04:17> 00:04:21: | interactive with this today and I'd like to just really |
| 00:04:21> 00:04:25: | quickly kick off that interaction with an online poll. |
| 00:04:25> 00:04:29: | So in the materials that you may have seen for |
| 00:04:29> 00:04:30: | this, |
| 00:04:30> 00:04:34: | we talked about how this top this presentation the presentations |
| 00:04:34> 00:04:38: | today we're going to talk to the revitalization and stability |
| 00:04:38> 00:04:40: | of a post pandemic Indianapolis. |
| 00:04:40> 00:04:43: | So what I'd love for you all. |
| 00:04:43> 00:04:47: | To do if you're willing to play along, |
| 00:04:47> 00:04:50: | is open up a web browser, |
| 00:04:50> 00:04:55: | either on your screen or on your phone and go |
| VV.VT.VV VV.VT.UV. | Sidilor on your objects of on your phone and go |

| 00:04:55> 00:04:56: | to menti.com, |
|---------------------|--|
| 00:04:56> 00:05:00: | ment.com and key and the code 73740381. |
| 00:05:00> 00:05:05: | So give you a little time to do that. |
| 00:05:05> 00:05:06: | And when you get there, |
| 00:05:06> 00:05:10: | you should see this question that's on the screen. |
| 00:05:10> 00:05:13: | What words describe what is important to you as related |
| 00:05:13> 00:05:17: | to the revitalization and stability of post pandemic Indianapolis now? |
| 00:05:17> 00:05:19: | There will be 3 fields, |
| 00:05:19> 00:05:22: | so 3 words pop into your head. |
| 00:05:22> 00:05:24: | Feel free to put those in if only one or |
| 00:05:24> 00:05:25: | two, |
| 00:05:25> 00:05:27: | that's fine too. Alright, so this is great. |
| 00:05:27> 00:05:28: | We're so it's it works, |
| 00:05:28> 00:05:32: | which is always good. Starting to see sustainability, |
| 00:05:32> 00:05:37: | diversity, housing and as well as you'll see if someone |
| 00:05:37> 00:05:40: | else says sustainability. |
| 00:05:40> 00:05:41: | You see that that's grown, |
| 00:05:41> 00:05:43: | so the bigger the word, |
| 00:05:43> 00:05:45: | the more popular their response. |
| 00:05:45> 00:05:48: | I love these words equity. |
| 00:05:48> 00:05:54: | Safe. This is great. We're starting to see equity, |
| 00:05:54> 00:05:58: | diversity sustainability pop up bigger as you all can see. |
| 00:05:58> 00:05:59: | So this is fun to watch, |
| 00:05:59> 00:06:02: | isn't it? I get a kick out of these things |
| 00:06:02> 00:06:02: | so. |
| 00:06:05> 00:06:06: | Great. |
| 00:06:07> 00:06:11: | So to keep us moving forward on the agenda because |
| 00:06:11> 00:06:11: | it's 840 now. |
| 00:06:11> 00:06:15: | Feel free if you're still figuring it out to put |
| 00:06:15> 00:06:15: | in your words, |
| 00:06:15> 00:06:18: | and I will come back later as we get toward |
| 00:06:18> 00:06:21: | the end of the agenda and I will reveal the |
| 00:06:21> 00:06:22: | final slide. |
| 00:06:22> 00:06:25: | But it's interesting just to see in our panelists and |
| 00:06:25> 00:06:28: | our speakers to see what these these words come up. |
| 00:06:28> 00:06:31: | And I suspect that we'll hear a lot of these |
| 00:06:31> 00:06:33: | words today whenever we, |
| 00:06:33> 00:06:35: | whenever we hear from all these great people. |
| 00:06:35> 00:06:37: | So I'm gonna turn it back. |
| 00:06:37> 00:06:39: | Over to Nick and will keep going. |
| 00:06:39> 00:06:40: | Thank you. |
| | |
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| 00.00.71> 00.00.73. | Oreat, thank you very moon hony man. |
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| 00:06:43> 00:06:46: | That was a real interesting to see all the different |
| 00:06:46> 00:06:49: | word clouds pop up and all the different opinions everybody |
| 00:06:49> 00:06:50: | has so very cool. |
| 00:06:50> 00:06:54: | I like that. So next I really want to kick |
| 00:06:54> 00:06:55: | things off with. |
| 00:06:55> 00:06:59: | Keynote speaker, very excited to have our keynote speaker today. |
| 00:06:59> 00:07:02: | It's heard him several times. |
| 00:07:02> 00:07:06: | He's always inspiring. Vape osli president of the City County |
| 00:07:06> 00:07:10: | Council representing District 11 which is downtown Indianapolis, |
| 00:07:10> 00:07:13: | as well as the near West side, |
| 00:07:13> 00:07:15: | including the campus of IUP, |
| 00:07:15> 00:07:19: | why? He's chairman of the Council's rules and Public Policy |
| 00:07:19> 00:07:20: | Committee, |
| 00:07:20> 00:07:24: | as well as the Parks and Recreation Committee. |
| 00:07:24> 00:07:29: | He works with his fellow public servants on both sides |
| 00:07:29> 00:07:30: | of the aisle. |
| 00:07:30> 00:07:34: | He's committed to addressing, committed to addressing important topics and |
| 00:07:34> 00:07:36: | issues like fair and affordable, |
| 00:07:36> 00:07:39: | housing, equity, police and community engagement, |
| 00:07:39> 00:07:44: | homelessness, reentry, and inclusive Urban Development that impacts the daily |
| 00:07:44> 00:07:47: | lives of Indianapolis residents. |
| 00:07:47> 00:07:50: | President Osli is also an architect. |
| 00:07:50> 00:07:55: | He's led urban design and architecture projects in the US |
| 00:07:55> 00:07:57: | in Africa and the Middle East. |
| 00:07:57> 00:08:02: | In 2010, he was also the Democratic nominee for Indiana |
| 00:08:02> 00:08:04: | Secretary of State. |
| 00:08:04> 00:08:08: | President Lee graduated from Carnegie Mellon University with a bachelors |
| 00:08:08> 00:08:11: | degree in architecture and earn a Masters degree. |
| 00:08:11> 00:08:15: | Up with Columbia University. He and his wife, |
| 00:08:15> 00:08:18: | who are proud parents of two amazing children, |
| 00:08:18> 00:08:22: | both Renzi and Tasha. So president ossoli please proceed. |
| 00:08:22> 00:08:23: | Thank you. |
| 00:08:24> 00:08:26: | Nick, thanks so very much. |
| 00:08:26> 00:08:28: | I appreciate it a lot. |
| 00:08:28> 00:08:32: | Uhm, if it's OK I'd like to share a screen. |
| 00:08:32> 00:08:34: | As we begin, if that's alright. |
| 00:08:34> 00:08:37: | So I know I don't need to be the millionth |
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00:06:41 --> 00:06:43: Great, thank you very much Holly man.

| 00:08:37> 00:08:39: | person to be in front of a room and talk |
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| 00:08:40> 00:08:42: | about how difficult this last year has been. |
| 00:08:42> 00:08:45: | But let me instead be the first to say how |
| 00:08:45> 00:08:47: | I'm practicing gratitude for it. |
| 00:08:47> 00:08:51: | In spite of the discomfort and in spite of the |
| 00:08:51> 00:08:51: | pain, |
| 00:08:51> 00:08:55: | I'm incredibly grateful for the way that the COVID pandemic |
| 00:08:55> 00:08:57: | clear the cobwebs and focus the minds of so many |
| 00:08:58> 00:09:00: | on the glaring disparities within our systems. |
| 00:09:00> 00:09:03: | Those systems that were meant to protect and preserve our |
| 00:09:03> 00:09:04: | collective health and well being. |
| 00:09:04> 00:09:09: | And I'm also grateful for the earthquake or racial awakening |
| 00:09:09> 00:09:10: | and the local. |
| 00:09:10> 00:09:13: | A firestorm of protests that followed because I I, |
| 00:09:13> 00:09:17: | I believe I truly believe. |
| 00:09:17> 00:09:21: | That system is responsible for those inequities have been sufficiently |
| 00:09:21> 00:09:22: | weakened or destroyed. |
| 00:09:22> 00:09:26: | And now we have an opportunity to build something completely |
| 00:09:26> 00:09:26: | new. |
| 00:09:26> 00:09:28: | One of the reasons I'm looking forward to speaking with |
| 00:09:28> 00:09:30: | everyone this morning is because I'm an architect, |
| 00:09:30> 00:09:33: | both by trade and by training. |
| 00:09:33> 00:09:35: | And I know him. And I'm with folks of a |
| 00:09:35> 00:09:37: | similar interest in a similar mindset. |
| 00:09:37> 00:09:40: | Folks would know how to build and how to rebuild. |
| 00:09:40> 00:09:41: | So you'll understand why I. |
| 00:09:41> 00:09:44: | I'll start by framing both the challenge and opportunity ahead |
| 00:09:44> 00:09:47: | of us in terms of another city that once whether |
| 00:09:47> 00:09:47: | to firestorm. |
| 00:09:50> 00:09:51: | Near the end of World War Two, |
| 00:09:51> 00:09:54: | the Allied bombing, the German city of Dresden. |
| 00:09:54> 00:09:56: | Intended to hasten Germany surrender. |
| 00:09:56> 00:10:00: | Created thousands of small fires which converge in a devastating |
| 00:10:00> 00:10:02: | fire storm that killed as many as 25,000 people. |
| 00:10:02> 00:10:05: | I left the city in ruins. |
| 00:10:05> 00:10:07: | Now I don't mean to suggest that our country or |
| 00:10:07> 00:10:08: | city is in ruins, |
| 00:10:08> 00:10:10: | but I do find an app metaphor and the idea |
| 00:10:11> 00:10:14: | of many smaller flowers having converged into the firestorm |
| | of |

00:10:14 --> 00:10:14: protests. 00:10:14 --> 00:10:16: Global action that we saw last year, 00:10:16 --> 00:10:19: one that swept both our city and the nation as 00:10:19 --> 00:10:20: a whole. 00:10:20 --> 00:10:23: Now unlike Dresden, however, last year's farm made crystal 00:10:23 --> 00:10:26: the cracks that began forming the minute our foundation was 00:10:26 --> 00:10:26: laid. 00:10:26 --> 00:10:30: And the cracks themselves revealing that our foundation is in 00:10:30 --> 00:10:31: many ways unsafe. 00:10:31 --> 00:10:35: It's rotten, crumbling, and sometimes even termite infested. 00:10:35 --> 00:10:38: In short, we see that we we need to tear 00:10:38 --> 00:10:41: the whole thing down and start over. 00:10:41 --> 00:10:42: We don't have a choice. 00:10:42 --> 00:10:45: There is no going back and there's no rebuilding on 00:10:45 --> 00:10:46: the existing foundation. 00:10:46 --> 00:10:48: The question is not whether we rebuild, 00:10:48 --> 00:10:52: but how. I'm not calling it wrong. 00:10:52 --> 00:10:53: When I was invited to speak today, 00:10:53 --> 00:10:56: the organizers asked if I could reflect on the state 00:10:56 --> 00:10:56: of our city. 00:10:56 --> 00:10:59: Where we are now and where we'd like to be 00:10:59 --> 00:11:00: 20 years from now. 00:11:00 --> 00:11:02: And the first thing that came to mind is that 00:11:02 --> 00:11:05: in 20 years I'd like to drive through Indianapolis at 7:00 AM on a Sunday morning. 00:11:05 --> 00:11:06: 00:11:06 --> 00:11:08: And not be able to tell you the demographics of 00:11:08 --> 00:11:11: the neighborhood by the state of the built environment. 00:11:11 --> 00:11:13: This, coincidentally, is also my answer. 00:11:13 --> 00:11:16: When people ask what does racial equity look like? 00:11:16 --> 00:11:19: A community where you can't tell just by looking at 00:11:19 --> 00:11:21: the demographics of a neighborhood, 00:11:21 --> 00:11:25: whether it's primarily populated by by white people or by 00:11:25 --> 00:11:26: people of color. 00:11:26 --> 00:11:29: Community that's not just rebuilt but built in new. 00:11:29 --> 00:11:33: And that has not just replaced what the firestorm destroyed, 00:11:33 --> 00:11:37: but remade itself as something altogether better. 00:11:37 --> 00:11:40: And in this case, this metaphor. 00:11:40 --> 00:11:45: It seemed too grim. Here's what Dresden looked like in 00:11:45 --> 00:11:47: 2015 seventy years. 00:11:47 --> 00:11:51: After it's firestorm. Seven decades later, 00:11:51 --> 00:11:53: dressed in is often called the Florence of Germany,

| 00:11:53> 00:11:56: | and while I hope the transformation of India's urban landscape |
|--|---|
| 00:11:57> 00:11:58: | doesn't take us 70 years, |
| 00:11:58> 00:12:02: | I do hope our results are striking these days. |
| 00:12:02> 00:12:04: | And what do I mean by a rotten foundation and |
| 00:12:04> 00:12:06: | what do I expect all of us to do about |
| 00:12:06> 00:12:06: | it? |
| 00:12:06> 00:12:08: | Like every city in the United States, |
| 00:12:08> 00:12:11: | I mean it was built on a foundation of race. |
| 00:12:11> 00:12:13: | I know I'm not breaking news when I say this, |
| 00:12:13> 00:12:17: | but I think it's critically important to be explicit about |
| 00:12:17> 00:12:17: | it. |
| 00:12:17> 00:12:20: | How can we talk about transforming the urban landscape without |
| 00:12:20> 00:12:23: | talking about the single most important factor that shaped our |
| 00:12:23> 00:12:24: | current urban landscape? |
| 00:12:24> 00:12:27: | And in this case, and I'm not speaking metaphorically, |
| 00:12:27> 00:12:30: | race defined the development or lack thereof of the city |
| 00:12:30> 00:12:31: | of Indianapolis. |
| 00:12:31> 00:12:35: | It's the concrete that has undergirded decades of decisions about |
| 00:12:35> 00:12:36: | land use, |
| 00:12:36> 00:12:39: | development and resource allocation. Now, |
| 00:12:39> 00:12:41: | maybe I'll break just a small bit of news when |
| | |
| 00:12:41> 00:12:43: | I say outside of government, |
| 00:12:41> 00:12:43: 00:12:43> 00:12:45: | I say outside of government, I believe this group is key to dismantling that not |
| | |
| 00:12:43> 00:12:45: | I believe this group is key to dismantling that not |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: | I believe this group is key to dismantling that not just key. |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: 00:12:49> 00:12:50: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for the Council, |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: 00:12:49> 00:12:50: 00:12:50> 00:12:53: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for the Council, I can tell you the commitment to dismantling the systemic inequities that have produced our current urban landscape is |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: 00:12:49> 00:12:50: 00:12:50> 00:12:53: 00:12:53> 00:12:57: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for the Council, I can tell you the commitment to dismantling the systemic inequities that have produced our current urban landscape is there. |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: 00:12:49> 00:12:50: 00:12:50> 00:12:53: 00:12:53> 00:12:57: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for the Council, I can tell you the commitment to dismantling the systemic inequities that have produced our current urban landscape is there. In pursuit of this goal, the Council allocated funds for a jurisdiction wide |
| 00:12:43> 00:12:45: 00:12:45> 00:12:45: 00:12:45> 00:12:49: 00:12:49> 00:12:50: 00:12:50> 00:12:53: 00:12:53> 00:12:57: 00:12:57> 00:12:58: 00:12:58> 00:13:02: | I believe this group is key to dismantling that not just key. It is the key. And speaking for myself and for the Council, I can tell you the commitment to dismantling the systemic inequities that have produced our current urban landscape is there. In pursuit of this goal, the Council allocated funds for a jurisdiction wide engagement with |
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| 00:13:20> 00:13:25: | We're building reporting mechanisms to ensure accountability to each other |
|---------------------|--|
| 00:13:25> 00:13:27: | and to the public. |
| 00:13:27> 00:13:31: | And we re thinking everything through this equity lens? |
| 00:13:31> 00:13:36: | The question now is, can we do this together collaboratively? |
| 00:13:36> 00:13:38: | The work of developers land, |
| 00:13:38> 00:13:39: | use experts, Realtors, urban planners, |
| 00:13:39> 00:13:42: | and everyone in this field is perhaps the single most |
| 00:13:42> 00:13:45: | important tool in our collective belt. |
| 00:13:45> 00:13:48: | So are we going to build better buildings or are |
| 00:13:48> 00:13:50: | we going to build a better city? |
| 00:13:50> 00:13:51: | So let's make this case. |
| 00:13:51> 00:13:53: | First look at what I mean. |
| 00:13:53> 00:13:56: | I'd like to look at what I mean when I |
| 00:13:56> 00:13:59: | say racism has defined our current urban landscape. |
| 00:13:59> 00:14:01: | And if you don't mind. |
| 00:14:01> 00:14:03: | Let me zip ahead here. |
| 00:14:07> 00:14:10: | If it is the foundation for in these modern urban |
| 00:14:10> 00:14:11: | landscape. |
| 00:14:11> 00:14:14: | Redlining is its blueprint. Now, |
| 00:14:14> 00:14:17: | obviously the practice of redlining was not the genesis of |
| 00:14:17> 00:14:19: | structural racism in our society, |
| 00:14:19> 00:14:22: | but if the purpose of structural racism that was and |
| 00:14:22> 00:14:24: | is to build environments that create, |
| 00:14:24> 00:14:28: | enforce, and perpetuate inequities, then redlining was and is |
| 00.44.00 > 00.44.00 | |
| 00:14:28> 00:14:29: | remarkable strategy. |
| 00:14:29> 00:14:32: | The fact is, by the time redlining was outlawed in |
| 00:14:32> 00:14:32: | 1968, |
| 00:14:32> 00:14:35: | so much of our city had been built using that |
| 00:14:35> 00:14:36: | group. |
| 00:14:36> 00:14:39: | That blueprint, that its ability to create and sustain inequities |
| 00:14:39> 00:14:40: | in our community, |
| 00:14:40> 00:14:45: | was assured. The first thing that we must acknowledge is |
| 00:14:45> 00:14:50: | how dramatically redlining impacted where we live. |
| 00:14:50> 00:14:53: | On the left is another version of the 1937 redlining |
| 00:14:53> 00:14:56: | map and on the right courtesy of our partners at |
| 00:14:56> 00:14:58: | Savvy and the IUP UI, |
| 00:14:58> 00:15:01: | Polish Center is a map showing the distribution of residents |
| 00:15:01> 00:15:03: | of color across in these census trends, |
| 00:15:03> 00:15:07: | using data from 2019. The more darkly shaded area is, |
| 00:15:07> 00:15:10: | the higher its population of people of color. |

| 00:15:10> 00:15:13: | In fact, the areas with the darkest blue have a |
|---------------------|---|
| 00:15:14> 00:15:17: | population of people of color between 64 and 98% |
| 00:15:17> 00:15:19: | as opposed to less than 6016% |
| 00:15:19> 00:15:23: | in the cream. The cream colored tracks. |
| 00:15:23> 00:15:25: | In many places you can see that the demographics of |
| 00:15:25> 00:15:28: | the population haven't shifted all that much since 1937. |
| 00:15:28> 00:15:31: | Irvington, for example in the 1937 map, |
| 00:15:31> 00:15:34: | you can see a pocket of blue and green shading |
| 00:15:34> 00:15:37: | wedge between the yellow and red areas. |
| 00:15:37> 00:15:41: | A virtual identical outline shows up in the 2019 map. |
| 00:15:41> 00:15:44: | Now if the maps broke down solely among a along |
| 00:15:44> 00:15:45: | demographic lines, |
| 00:15:45> 00:15:47: | that would be one thing, |
| 00:15:47> 00:15:52: | but unfortunately the blueprint created by the redlining map informed |
| 00:15:52> 00:15:54: | much more than just housing. |
| 00:15:54> 00:15:58: | Much of our cities built environment follow that same blueprint. |
| 00:15:58> 00:16:01: | Decades of zoning decisions reflect that old map. |
| 00:16:07> 00:16:10: | On the left side of this slide. |
| 00:16:10> 00:16:15: | You can see how how industrial sites are distributed around |
| 00:16:15> 00:16:17: | our city and on the right. |
| 00:16:17> 00:16:19: | Not surprisingly, our current brownfield sites. |
| 00:16:25> 00:16:27: | On the net. On this slide you see that all |
| 00:16:27> 00:16:30: | of our cities Superfund sites are located in what was |
| 00:16:30> 00:16:32: | once a red line zone, |
| 00:16:32> 00:16:35: | and of course the construction of our Interstate system tracks |
| 00:16:35> 00:16:36: | neatly through the same areas. |
| 00:16:36> 00:16:40: | And it's not just historical decisions that reflect the red |
| 00:16:40> 00:16:40: | lines. |
| 00:16:40> 00:16:43: | Nearly a quarter of a million people in Indianapolis live |
| 00:16:43> 00:16:43: | in food deserts, |
| 00:16:43> 00:16:46: | defined as areas with low income and low access to |
| 00:16:46> 00:16:47: | healthy foods. |
| 00:16:47> 00:16:51: | And this map of food deserts from 19 from 2018. |
| 00:16:59> 00:17:02: | Is a virtual mirror. Image of the 1937 minutes. |
| 00:17:02> 00:17:05: | In other words, and to put it bluntly, |
| 00:17:05> 00:17:08: | our decisions about not just housing development, |
| 00:17:08> 00:17:10: | the business development and citing, |
| 00:17:10> 00:17:13: | zoning and infrastructure improvements that tend to go hand in |
| 00:17:13> 00:17:15: | glove with such investment. |
| 00:17:15> 00:17:18: | Investments continue to create and maintain and widen these |

inequities. 00:17:18 --> 00:17:21: That redlining was intended to achieve. 00:17:21 --> 00:17:23: Now, as leaders and decision makers, 00:17:23 --> 00:17:26: I believe those of us working in this sector must 00:17:26 --> 00:17:29: ask ourselves why are we still building off of a 00:17:29 --> 00:17:31: failed blueprint? 00:17:31 --> 00:17:36: No neighborhoods matter. The question is not just academic. 00:17:36 --> 00:17:39: And I'll tell you why an exploding body of research, 00:17:39 --> 00:17:42: led by Raj Chetty and his colleagues at Harvard have 00:17:42 --> 00:17:46: discovered a causal effect of neighborhoods on children's long term 00:17:46 --> 00:17:47: outcome long term outcomes. 00:17:47 --> 00:17:50: So a little background, in case you haven't heard, 00:17:50 --> 00:17:53: heard of him and I know all of us probably 00:17:53 --> 00:17:53: have. 00:17:53 --> 00:17:56: Chevy began by applying what is commonly called big data 00:17:56 --> 00:17:59: to identify causes of and therefore solutions to economic and 00:17:59 --> 00:18:01: social problems in the United States. 00:18:01 --> 00:18:04: The first inquiry he and his partner sought to answer 00:18:04 --> 00:18:06: was whether the American Dream, 00:18:06 --> 00:18:08: defined as children growing up to earn more than their 00:18:08 --> 00:18:09: parents, 00:18:09 --> 00:18:14: is still viable. Chevy's team found that while more than 00:18:14 --> 00:18:14: 90% 00:18:14 --> 00:18:17: of children born in the 1940s grew up to earn 00:18:17 --> 00:18:19: more than their parents, 00:18:19 --> 00:18:22: only half of American children do so today. 00:18:26 --> 00:18:30: This discovery led chatty and his team now called Opportunity 00:18:30 --> 00:18:31: Insights. 00:18:31 --> 00:18:34: To begin studying the factors that influence upward mobility. 00:18:34 --> 00:18:38: And he almost 60 years since the so-called War on 00:18:38 --> 00:18:39: Poverty was declared. 00:18:39 --> 00:18:43: Why, they wonder, have rates of upward mobility fallen so 00:18:43 --> 00:18:44: sharply? 00:18:44 --> 00:18:48: To get an answer, Teddy's team examined 20 million records 00:18:48 --> 00:18:51: in the US Census Bureau and Deidentified tax records for 00:18:51 --> 00:18:53: more than 5,000,000 people. 00:18:53 --> 00:18:56: One thing that became immediately clear was a big difference

mobility between blacks and whites,

in the rates of and the rates of intergenerational upward

a difference that has been remarkably persistent despite

00:18:56 --> 00:18:59:

00:18:59 --> 00:19:01:

00:19:01 --> 00:19:04:

| | every program |
|---------------------|--|
| 00:19:04> 00:19:07: | or policy initiative that's been thrown at it. |
| 00:19:12> 00:19:15: | Most previous work on racial disparities, |
| 00:19:15> 00:19:19: | as has studied inequality within a single generation of people. |
| 00:19:19> 00:19:23: | The Opportunity Insights team analyzed how racial racial |
| | gaps change |
| 00:19:23> 00:19:24: | across generations, |
| 00:19:24> 00:19:29: | allowing them to identify the factors that lead to disparities |
| 00:19:29> 00:19:32: | between the various groups that persist overtime. |
| 00:19:32> 00:19:36: | Using deidentified data from the US Census Bureau covering 20 |
| 00:19:36> 00:19:38: | million children and their parents, |
| 00:19:38> 00:19:42: | they measure the differences in outcomes and differences in incomes |
| 00:19:42> 00:19:45: | in adulthood between children of different races who grow up |
| 00:19:45> 00:19:48: | in families with similar parental incomes. |
| 00:19:48> 00:19:53: | The team showed how these intergenerational race gaps |
| | across. |
| 00:19:53> 00:19:57: | Where is United States? Very across areas United States, |
| 00:19:57> 00:20:02: | suggesting that there are place based factors influencing these gaps. |
| 00:20:10> 00:20:13: | Among them was defining than even when a child's life |
| 00:20:13> 00:20:16: | circumstances such as parental income, |
| 00:20:16> 00:20:18: | education and wealth or comparable. |
| 00:20:18> 00:20:20: | People of color, for instance, |
| 00:20:20> 00:20:24: | still fare far worse than white men as they age. |
| 00:20:24> 00:20:27: | That finding suggested that and other environmental factors are at |
| 00:20:27> 00:20:28: | play naturally, |
| 00:20:28> 00:20:31: | instead about just videos and results of that work is |
| 00:20:32> 00:20:33: | the opportunity Atlas. |
| 00:20:39> 00:20:43: | An online analysis of the factors that influence children's social |
| 00:20:43> 00:20:47: | economic mobility by census tract areas of high intergenerational mobility |
| 00:20:47> 00:20:50: | where children tend to grow up to earn more than |
| 00:20:50> 00:20:53: | their parents are shown in blue and areas of low |
| 00:20:53> 00:20:54: | mobility. |
| 00:20:58> 00:21:01: | Where children grow up to earn less than their parents |
| 00:21:01> 00:21:02: | aren't red. |
| 00:21:02> 00:21:06: | This slide reflects some ability for children whose parents |
| | earned |
| 00:21:06> 00:21:08: | an average of roughly 25. |
| 00:21:08> 00:21:10: | I'm sorry, \$27,000 per year. |

| 00:21:17> 00:21:19: | It's important to note that all of the data is |
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| 00:21:19> 00:21:22: | analyzed based on where a child grew up, |
| 00:21:22> 00:21:25: | regardless of where they live as an adult. |
| 00:21:25> 00:21:26: | Now, if you control for gender, |
| 00:21:26> 00:21:28: | the Atlas doesn't change very much. |
| 00:21:28> 00:21:31: | Red areas pretty much status does stay red and blue |
| 00:21:31> 00:21:33: | area is pretty much stay blue. |
| 00:21:33> 00:21:35: | But look what happens when you control for race and |
| 00:21:35> 00:21:35: | gender. |
| 00:21:40> 00:21:43: | As you can see, there's virtually nowhere in America. |
| 00:21:43> 00:21:46: | That a young man, a boy of color, |
| 00:21:46> 00:21:49: | can grow up to earn more than his parents did. |
| 00:21:49> 00:21:52: | When he becomes an adult and these findings are highly |
| 00:21:52> 00:21:53: | consistent, |
| 00:21:53> 00:21:56: | consistently relative to the specific neighborhoods where children grow up. |
| 00:21:56> 00:22:00: | In fact, the Opportunity Insights team determined the findings to |
| 00:22:00> 00:22:01: | be so consistent that they can, |
| 00:22:01> 00:22:05: | that they concluded there is a causal effect of neighborhoods |
| 00:22:05> 00:22:06: | on children's long term outcomes. |
| 00:22:06> 00:22:11: | In other words, the neighborhood environment during childhood is a |
| 00:22:11> 00:22:14: | key determinant of a child's long term success. |
| 00:22:14> 00:22:15: | So what does that mean for Indianapolis? |
| 00:22:21> 00:22:24: | If we accept the opportunity insights teams conclusion that there |
| 00:22:25> 00:22:28: | is a causal relationship between our childhood neighborhood and our |
| 00:22:29> 00:22:30: | economic mobility as an adult, |
| 00:22:30> 00:22:33: | which should we make of this slide? |
| 00:22:40> 00:22:43: | The green areas illustrate where a 35 year old white |
| 00:22:43> 00:22:46: | man who grew up in that census tract earns more |
| 00:22:46> 00:22:48: | than 30 then a 35 year old black man who |
| 00:22:48> 00:22:51: | grew up in the same census tract. |
| 00:22:51> 00:22:54: | The darker the green, the wider the income gap. |
| 00:22:54> 00:22:58: | Likewise, the pink purple areas illustrate census tracts where that |
| 00:22:58> 00:22:59: | dynamic is reversed and at age 35A, |
| 00:22:59> 00:23:02: | black man, who grew up in that area earns more |
| 00:23:02> 00:23:05: | than his white counterpart from the same neighborhood. |
| 00:23:07> 00:23:09: | You might have to look pretty closely. |
| 00:23:11> 00:23:14: | On the other hand, if we accept the notion of |
| | - |

| 00:23:14> 00:23:19: | a causal relationship between childhood neighborhoods and adult outcomes, |
|---------------------|---|
| 00:23:19> 00:23:22: | how shall we interpret this lie about incarceration? |
| 00:23:27> 00:23:30: | What is happening in our neighborhoods that is producing such |
| 00:23:30> 00:23:33: | poor outcomes for certain populations and what you might be |
| 00:23:34> 00:23:34: | asking by now? |
| 00:23:34> 00:23:38: | Do I expect all of us to do about it? |
| 00:23:38> 00:23:41: | To answer that question, let's look at the characteristics of |
| 00:23:41> 00:23:43: | neighborhoods with higher rates of upward mobility. |
| 00:23:47> 00:23:51: | Disparities in income and other outcomes are among the most |
| 00:23:51> 00:23:54: | visible and persistent features of American Society. |
| 00:23:54> 00:23:57: | The sources of these disparities have been studied and debated |
| 00:23:57> 00:23:58: | for decades, |
| 00:23:58> 00:24:02: | with explanations ranging from segregation and discrimination to differences in |
| 00:24:02> 00:24:04: | family structure and genetics. |
| 00:24:04> 00:24:08: | Patrick Sharkey's book stuck in place provided additional support for |
| 00:24:08> 00:24:08: | the thesis. |
| 00:24:08> 00:24:12: | That place needs to be central to any poverty eradication |
| 00:24:12> 00:24:12: | strategy. |
| 00:24:12> 00:24:15: | Sharkey pointed out that living in poor neighborhoods over two |
| 00:24:15> 00:24:20: | consecutive generations reduces children's cognitive skills by roughly eight or |
| 00:24:20> 00:24:20: | nine points, |
| 00:24:20> 00:24:25: | roughly equivalent to missing two to four years of schooling. |
| 00:24:25> 00:24:28: | And using longitudinal data data over several decades, |
| 00:24:28> 00:24:32: | he discovered that when neighborhoods improve the economic fortunes of |
| 00:24:32> 00:24:35: | their youth improve and improve rather substantially. |
| 00:24:35> 00:24:38: | Sharky's results have since received further support by Chetty's most |
| 00:24:38> 00:24:41: | recent Seattle based study that suggests that low income children |
| 00:24:41> 00:24:45: | living in healthy neighborhoods can expect to earn \$210,000 more |
| 00:24:45> 00:24:49: | than their peers growing up in distressed neighborhoods over the |
| 00:24:49> 00:24:50: | course of their lives. |
| 00:24:50> 00:24:52: | And thanks for this work on economic mobility. |
| 00:24:52> 00:24:56: | We have a much deeper understanding of the connection |

between 00:24:56 --> 00:24:58: planes and economic success in life. 00:24:58 --> 00:25:01: What we have learned is that poverty is affectively inheritable. 00:25:03 --> 00:25:11: Is effectively an inheritable. Attribute transmitted via ZIP code. And that ZIP code is where local governments can work 00:25:11 --> 00:25:14: 00:25:14 --> 00:25:18: with various sectors to build these characteristics into neighborhoods with 00:25:18 --> 00:25:18: lower mobility, 00:25:18 --> 00:25:22: from skills training to wrap around services to investments in 00:25:22 --> 00:25:24: well being of our children. 00:25:24 --> 00:25:28: Witness as an example. The new Cook Medical Project in 00:25:28 --> 00:25:29: Indianapolis. 00:25:29 --> 00:25:34: A company like Cook could build a new facility anywhere 00:25:34 --> 00:25:35: in the region. 00:25:35 --> 00:25:39: Instead. It chose to build where it could do the 00:25:39 --> 00:25:40: most good. 00:25:47 --> 00:25:52: Benefits. Of investing in an underserved community. 00:25:52 --> 00:25:55: The workplace is intentionally set in a community where there 00:25:55 --> 00:25:57: has been high unemployment. 00:25:57 --> 00:26:02: The workforce is intentionally. Selected to be local. 00:26:02 --> 00:26:06: And for some reason Cook has a really low turnover 00:26:06 --> 00:26:10: at a time when everyone else is desperate for staff.

00:26:10 --> 00:26:12: You might ask why and this deal will tell you 00:26:12 --> 00:26:15: because the company has found that when you invest in

00:26:15 --> 00:26:17: the workforce and invest in you. 00:26:17 --> 00:26:19: There has to be intentionality.

00:26:22 --> 00:26:25: For the last two decades we have used variants of 00:26:26 --> 00:26:29: the term live work play when discussing a vision of 00:26:29 --> 00:26:31: new projects of new gleaming communities.

00:26:31 --> 00:26:33: But what about the old ones?

00:26:33 --> 00:26:35: Torn down by devastation in Tri cities and neglect? 00:26:35 --> 00:26:38: What will make the difference for the future of our 00:26:38 --> 00:26:41: city is where we are envisioning the projects and who 00:26:41 --> 00:26:43: is living and working and playing there.

00:26:43 --> 00:26:47: We we in Indianapolis, like along with partners like like 00:26:47 --> 00:26:50: any change when developed in the unemployed in have worked

00:26:50 --> 00:26:52: towards this over the years.

00:26:52 --> 00:26:55: Now we all have that opportunity to take this particular 00:26:55 --> 00:26:59: concept of investment and apply it liberally in areas where

| 00:26:59> 00:27:02: | good business also makes for good in a community. |
|---------------------|---|
| 00:27:02> 00:27:05: | And that's where I see our city of Indianapolis headed |
| 00:27:05> 00:27:06: | the next 20 years. |
| 00:27:06> 00:27:11: | Where new investment is thoughtfully and intentionally located in areas |
| 00:27:11> 00:27:14: | where we have previously placed little value. |
| 00:27:14> 00:27:16: | Where for decades we have thought little of disrupting, |
| 00:27:16> 00:27:21: | disrupting communities for what we have termed the overall good. |
| 00:27:21> 00:27:23: | Be that by infrastructure, for example, |
| 00:27:23> 00:27:26: | Interstate highways, which are physically divided and devastated neighborhoods, |
| 00:27:26> 00:27:30: | or by restricting certain residential communities to areas of industry |
| 00:27:30> 00:27:33: | with belching smokestacks polluted air and contaminated groundwater. |
| 00:27:38> 00:27:39: | The President of Cook Medical. |
| 00:27:42> 00:27:45: | Said it's possible to do good business. |
| 00:27:45> 00:27:47: | And do good in the Community too. |
| 00:27:50> 00:27:52: | So what is the future of our city look like? |
| 00:27:52> 00:27:55: | It is 1 where communities and those in the public |
| 00:27:55> 00:27:59: | and private sectors ask the question the intention question what |
| 00:27:59> 00:27:59: | is good business? |
| 00:27:59> 00:28:03: | What will strengthen our neighborhoods characteristics and therefore, |
| 00:28:03> 00:28:06: | uh, cities? And we must think outside our traditional lanes |
| 00:28:07> 00:28:08: | with every project. |
| 00:28:08> 00:28:12: | Ask ourselves how it can strengthen those neighborhood characteristics. |
| 00:28:12> 00:28:15: | When investors and developers come before the Council asking for |
| 00:28:15> 00:28:17: | various permission and assistance. |
| 00:28:17> 00:28:20: | I've probably watched my colleagues on the Council consistently now |
| 00:28:20> 00:28:21: | ask questions, |
| 00:28:21> 00:28:25: | intentional questions about how those projects will benefit the communities |
| 00:28:25> 00:28:26: | around them. |
| 00:28:26> 00:28:29: | And for those in the development community. |
| 00:28:29> 00:28:31: | Please, we must not wait to be asked, |
| 00:28:31> 00:28:36: | but rather be prepared to to offer community benefit |
| 00:28:36> 00:28:40: | agreements. Commitments to those communities. It is investment at the micro |
| | |

| 00:28:40> 00:28:45: | level where that investment can transform neighborhoods and families and |
|---------------------|--|
| 00:28:45> 00:28:46: | the children who live there. |
| 00:28:46> 00:28:49: | And where they will have the opportunity to do better |
| 00:28:49> 00:28:52: | than the generation before and for our city of Indianapolis |
| 00:28:52> 00:28:53: | and others like it. |
| 00:28:53> 00:28:57: | Across the country, if we want to see neighborhoods. |
| 00:28:57> 00:28:58: | Where the trajectory is upward, |
| 00:28:58> 00:29:01: | then we must ask this very same question. |
| 00:29:01> 00:29:04: | We have to fix the mobility issue. |
| 00:29:04> 00:29:08: | We have to change the rings of generational mobility for |
| 00:29:08> 00:29:09: | all Americans. |
| 00:29:09> 00:29:11: | We have that opportunity now. |
| 00:29:11> 00:29:13: | We all have that opportunity now. |
| 00:29:13> 00:29:17: | In the aftermath of the firestorms of racial awakening and |
| 00:29:17> 00:29:19: | pandemic devastation to rebuild our city. |
| 00:29:19> 00:29:23: | Better than we did before to change the current trajectory |
| 00:29:23> 00:29:25: | of what we can anticipate in the next 20 years, |
| 00:29:25> 00:29:29: | so that in 20 years we can drive through any |
| 00:29:29> 00:29:32: | neighborhood on an early Sunday morning. |
| 00:29:32> 00:29:39: | And feel. At home. That is the future of our |
| 00:29:39> 00:29:39: | city. |
| 00:29:39> 00:29:40: | Thank you. |
| 00:29:44> 00:29:47: | Well, thank you very much. |
| 00:29:47> 00:29:49: | President knows the way that was. |
| 00:29:49> 00:29:54: | Always is very inspiring, very informative and honestly I opening |
| 00:29:54> 00:29:59: | and and I really appreciate that and and really sets |
| 00:29:59> 00:30:03: | the stage for our panel discussion next and really talking |
| 00:30:04> 00:30:06: | about. The outcomes of 2020 and how. |
| 00:30:06> 00:30:11: | We. Reimagine our our sustainable growth for the city of |
| 00:30:11> 00:30:12: | Indianapolis. |
| 00:30:12> 00:30:16: | We have a panel featuring experts and community development, |
| 00:30:16> 00:30:18: | community engagement, real estate development, |
| 00:30:18> 00:30:22: | and dead. Koons is going to kick this off and |
| 00:30:22> 00:30:26: | then turn it over to Doug Kuntz to moderate. |
| 00:30:26> 00:30:30: | Deb is a vice president of construction advisory services at |
| 00:30:30> 00:30:33: | JS help and also an engaged member of ULI, |
| 00:30:33> 00:30:38: | Indiana, serving as an at large member of the management |
| 00:30:38> 00:30:38: | committee. |
| 00:30:38> 00:30:40: | I'll let our panelists introduce themselves, |
| 00:30:40> 00:30:42: | but I turn it over to you. |

00:30:44 --> 00:30:45: Great, 00:30:45 --> 00:30:48: thank you very much. I appreciate that and vape always 00:30:48 --> 00:30:48: inspiring. 00:30:48 --> 00:30:51: I love teeing up this panel for a discussion after 00:30:51 --> 00:30:55: the call to action that you've put out for us 00:30:55 --> 00:30:57: in terms of being able to in 20 years or 00:30:57 --> 00:30:59: over 4 or before you know really, drive through the neighborhoods and not be able to tell 00:30:59 --> 00:31:02: 00:31:02 --> 00:31:04: where the demographics are. 00:31:04 --> 00:31:07: I think about the term mail creating that new blueprint 00:31:07 --> 00:31:10: and I know our panelists are going to give us 00:31:10 --> 00:31:13: lots of good insights into not only what we've seen, 00:31:13 --> 00:31:15: but also what do they see. 00:31:15 --> 00:31:18: In the future, so looking forward to that. 00:31:18 --> 00:31:21: So today our panel. We have three panelists today. 00:31:21 --> 00:31:24: We have Tammy Trinity and Michael and we're going to 00:31:24 --> 00:31:27: let them introduce themselves in just a moment. 00:31:27 --> 00:31:30: But you know, we're really going to focus their questions 00:31:30 --> 00:31:32: or questions with them, 00:31:32 --> 00:31:33: and I will remind everyone. 00:31:33 --> 00:31:36: Please share questions in the chat as we will be 00:31:36 --> 00:31:40: taking those into consideration for our panelists as well, 00:31:40 --> 00:31:43: but we are eager to talk about what does that 00:31:43 --> 00:31:44: redevelopment look like. 00:31:44 --> 00:31:46: What is happening? In our neighborhoods, 00:31:46 --> 00:31:49: one when we look into that micro area that was 00:31:49 --> 00:31:50: referenced by Bob, 00:31:50 --> 00:31:53: you know what is really happening and where is the 00:31:53 --> 00:31:56: difference being made and where those opportunities. 00:31:56 --> 00:31:58: But let's hear first from our panels a little bit 00:31:58 --> 00:31:59: about themselves. 00:31:59 --> 00:32:02: I'm going to 1st ask Tammy Butler Robinson. 00:32:02 --> 00:32:05: She is the co-owner and managing principal of engaging Solutions. 00:32:05 --> 00:32:07: Tammy, why don't you tell us a 00:32:07 --> 00:32:09: little bit about yourself? Thank you, 00:32:09 --> 00:32:10: Deb once again. Tammy Butler, 00:32:10 --> 00:32:13: CEO of engaging solutions. Excited to be a part of 00:32:13 --> 00:32:14: the panel. 00:32:14 --> 00:32:16: I am a native of Charleston. 00:32:16 --> 00:32:20: South Carolina, so I was the southern belle that learned

Kevin, thank you very much.

00:30:42 --> 00:30:43:

| 00:32:20> 00:32:22: | to drive in the snow 25 years ago when I |
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| 00:32:22> 00:32:26: | came to Ball State University where I have my masters |
| 00:32:26> 00:32:27: | in urban and regional planning. |
| 00:32:27> 00:32:31: | Have worked in state government for over a decade and |
| 00:32:31> 00:32:34: | excited to be able to share today about community engagement |
| 00:32:34> 00:32:35: | and others. |
| 00:32:36> 00:32:39: | Great, next we have Trinity Heart and Trinity is the |
| 00:32:39> 00:32:44: | managing principle of story development and Trinity from the development |
| 00:32:44> 00:32:46: | side till it's a little bit about yourself. |
| 00:32:48> 00:32:52: | That's right, I'm a local developer here in Indianapolis, |
| 00:32:52> 00:32:55: | have been developing since 2010 and 2019. |
| 00:32:55> 00:32:59: | Left Dale and where I was at for a significant |
| 00:32:59> 00:33:01: | portion of my career. |
| 00:33:01> 00:33:05: | And of course having no idea what 2020 would bring |
| 00:33:05> 00:33:08: | started storycode development in 2020. |
| 00:33:08> 00:33:12: | I am a system shaker curiosity chaser and a local |
| 00:33:12> 00:33:12: | developer. |
| 00:33:15> 00:33:18: | Great, thanks Trinity and then Michael Osborne. |
| 00:33:18> 00:33:21: | Michael is the President of near North Development Corporation. |
| 00:33:22> 00:33:24: | Hi good morning everybody thanks Deb. |
| 00:33:24> 00:33:27: | Yeah Michael Osborne near North Development Corporation. |
| 00:33:27> 00:33:31: | I'm a native of northern Indiana where I learned to |
| 00:33:31> 00:33:32: | drive in Snow, |
| 00:33:32> 00:33:36: | Tammy. Gold Indianapolis home for now. |
| 00:33:36> 00:33:39: | About 20 years have a 40 plus year career in |
| 00:33:39> 00:33:42: | real estate in the private sector in government. |
| 00:33:42> 00:33:45: | And now for the last 14 years as the head |
| 00:33:45> 00:33:49: | of near North Development Corporation in the nonprofit sector. |
| 00:33:52> 00:33:53: | Great |
| 00:33:53> 00:33:56: | well, as many of you know you know this event |
| 00:33:56> 00:34:00: | is really trying to highlight and not just about COVID |
| 00:34:00> 00:34:03: | but the fact that COVID is really accelerated. |
| 00:34:03> 00:34:05: | Many of the trends really exposed, |
| 00:34:05> 00:34:09: | you know, exacerbated those deep seated in equities and I |
| 00:34:09> 00:34:12: | think give us an opportunity to change our perspective quick |
| 00:34:12> 00:34:15: | more quickly than we have in the past. |
| 00:34:15> 00:34:19: | So we really have brought together this multidisciplinary panel to |
| 00:34:19> 00:34:22: | feature that community development aspect for Michael. |

| 00:34:22> 00:34:25: | Tammy Community engagement in real estate development from Trinity. |
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| 00:34:25> 00:34:26: | But really as importantly to discuss, |
| 00:34:26> 00:34:29: | what are those outcomes? Both of those outcomes of 2020 |
| 00:34:29> 00:34:32: | that are really driving our approach is that we're doing |
| 00:34:32> 00:34:34: | things maybe differently. |
| 00:34:34> 00:34:37: | Getting into that microcosm of the neighborhood where we can |
| 00:34:37> 00:34:40: | build it from the ground up to really create that |
| 00:34:40> 00:34:41: | new blueprint. |
| 00:34:41> 00:34:44: | And so I'm going to pose the question 1st and |
| 00:34:44> 00:34:47: | Tammy I'm gonna ask you to maybe jump in here |
| 00:34:47> 00:34:50: | 1st and and talk to us a little bit about |
| 00:34:50> 00:34:52: | you know over the obviously. |
| 00:34:52> 00:34:54: | We've all been living with COVID for awhile. |
| 00:34:54> 00:34:57: | It's not over yet, but we are seeing lights at |
| 00:34:57> 00:34:59: | the end of the tunnel. |
| 00:34:59> 00:35:00: | But how is that really? |
| 00:35:00> 00:35:02: | A change of what's happened to us really changed the |
| 00:35:02> 00:35:06: | neighborhood development and redevelopment and what's happening in the neighborhoods. |
| 00:35:06> 00:35:07: | Can you want |
| 00:35:07> 00:35:09: | to start us off? I'm |
| 00:35:09> 00:35:14: | most definitely, I think, one of the things that we've |
| 00:35:14> 00:35:17: | really seen as a result of the pandemic and even |
| 00:35:17> 00:35:20: | living in the post pandemic, |
| 00:35:20> 00:35:24: | is that there's a heightened awareness about the digital divide |
| 00:35:24> 00:35:27: | that exists in the communities that we reside in, |
| 00:35:27> 00:35:30: | and as a result of that, |
| 00:35:30> 00:35:32: | the way that we engage with people, |
| 00:35:32> 00:35:37: | particularly around community engagement. While there is wonderful electronic and |
| 00:35:37> 00:35:40: | online tools and conversation through social media. |
| 00:35:40> 00:35:43: | There are still people that cannot access that, |
| 00:35:43> 00:35:46: | and so it's important for us to be able to |
| 00:35:46> 00:35:50: | identify who's missing and be able to develop strategies to |
| 00:35:51> 00:35:54: | be able to make sure that they're engaged. |
| 00:35:54> 00:35:56: | You know, at the same time, |
| 00:35:56> 00:36:01: | while we were going through the pandemic and leveraging everything |
| 00:36:01> 00:36:04: | from zoom to meetings and teams and as a part |
| 00:36:04> 00:36:05: | of that process, |

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00:36:07 --> 00:36:10:
                          and being able to do that.
00:36:10 --> 00:36:12:
                          We were able to leverage that human capital and gathered
00:36:12 --> 00:36:15:
                          data very easily through our recordings and everything else,
00:36:15 --> 00:36:18:
                          and so was a little bit effortless.
00:36:18 --> 00:36:21:
                          But as we really start to look at the impact
00:36:21 --> 00:36:22:
                          that that is had.
00:36:22 --> 00:36:24:
                          there are still voices that are missing,
00:36:24 --> 00:36:27:
                          and we know whenever there are missing pieces of the
00:36:27 --> 00:36:28:
                          puzzle,
00:36:28 --> 00:36:29:
                          then you don't have the
00:36:29 --> 00:36:32:
                          whole picture. Right so Trinity,
00:36:32 --> 00:36:34:
                          I know that you know to me as I look
00:36:34 --> 00:36:37:
                          at the pandemic and what happened in the last we
00:36:37 --> 00:36:38:
                          did were not recession.
                          But you know, sometimes we compare that to the recession.
00:36:38 --> 00:36:41:
00:36:41 --> 00:36:43:
                          'cause jobs are lost. You know that maybe one of
00:36:43 --> 00:36:46:
                          the differences we've seen is that there were many who
00:36:46 --> 00:36:47:
                          lost their jobs,
00:36:47 --> 00:36:50:
                          but in in some respects there are others that we're
00:36:50 --> 00:36:52:
                          spending a lot of money and some of that happen
00:36:52 --> 00:36:55:
                          in the development world where they were developing and
                          what
00:36:55 --> 00:36:58:
                          they were developing. Can you give us some insight as
00:36:58 --> 00:37:00:
                          to what's new and what's changing what's different
00:37:00 --> 00:37:04:
                          now? Well, I think just excuse me again,
00:37:04 --> 00:37:09:
                          you know the pandemic and the events of 2020 highlighting
00:37:09 --> 00:37:13:
                          inequities and and people are now far more aware of
00:37:13 --> 00:37:16:
                          the reality and of what should be.
00:37:16 --> 00:37:20:
                          So I think that more questioning the status quo and
00:37:20 --> 00:37:24:
                          more communities are actually wanting to see results.
00:37:24 --> 00:37:29:
                          We are now at a point where intention must match
00:37:29 --> 00:37:32:
                          impact and those of us that.
00:37:32 --> 00:37:34:
                          Affect the built environment. You know,
00:37:34 --> 00:37:37:
                          most of us here, if not all of us here,
00:37:37 --> 00:37:40:
                          we have an opportunity and a responsibility to make a
00:37:40 --> 00:37:42:
                          significant impact.
00:37:42 --> 00:37:45:
                          So you know, this is about the larger picture,
00:37:45 --> 00:37:50:
                          but also very much. In in our own industry you
00:37:50 --> 00:37:53:
                          know who's getting the jobs,
00:37:53 --> 00:37:56:
                          who's making the decisions, who's building wealth if there's
                          not
00:37:56 --> 00:37:57:
                          diversity,
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we reach larger audiences oftentimes,

00:36:05 --> 00:36:07:

| 00:37:57> 00:38:00: | and those three things, then nothing's really changing and real |
|---------------------|---|
| 00:38:00> 00:38:03: | estate touches all three of those categories, |
| 00:38:03> 00:38:06: | so we have an incredible opportunity to make that impact. |
| 00:38:06> 00:38:10: | Unfortunately, I think that historically it's kind of been viewed |
| 00:38:11> 00:38:13: | more as what we're willing to give up in order |
| 00:38:14> 00:38:15: | to make that impact, |
| 00:38:15> 00:38:20: | but I think that. There will be pressure more, |
| 00:38:20> 00:38:24: | so even in the future of you know of changing |
| 00:38:24> 00:38:28: | that status quo of instead of maximizing return. |
| 00:38:28> 00:38:31: | With enough impact, it's going to flip. |
| 00:38:31> 00:38:34: | Maximize impact with enough return. |
| 00:38:35> 00:38:38: | Well, we even heard Bob talk about that right in |
| 00:38:38> 00:38:40: | terms of developers who are on the call right when |
| 00:38:40> 00:38:43: | you come to the city and you want incentives and |
| 00:38:43> 00:38:45: | you want tax breaks. All those things right? |
| 00:38:45> 00:38:48: | There is a higher level of accountability about where you |
| 00:38:48> 00:38:49: | are building where you developing. |
| 00:38:49> 00:38:52: | And Michael, maybe you see that maybe more than anyone |
| 00:38:52> 00:38:53: | because of the position that you're in. |
| 00:38:53> 00:38:56: | I'm sure developers come to you as well, |
| 00:38:56> 00:38:57: | both at near North. But you also hear it from |
| 00:38:57> 00:38:59: | your neighboring neighboring communities. |
| 00:38:59> 00:39:02: | Tell us a little bit about who's what are they |
| 00:39:02> 00:39:02: | asking? |
| 00:39:02> 00:39:03: | What are they looking for? |
| 00:39:03> 00:39:06: | What? What kind of difference are they trying to make |
| 00:39:06> 00:39:06: | in communities? |
| 00:39:07> 00:39:10: | But I have to say I think this whole this |
| 00:39:10> 00:39:14: | whole forum is on the more of the leading edge. |
| 00:39:14> 00:39:18: | 'cause I'm not sure that the development community is quite |
| 00:39:18> 00:39:21: | as enlightened as Trinity or at his thinking as deeply |
| 00:39:21> 00:39:24: | about these subjects that are being put forward today. |
| 00:39:24> 00:39:26: | So I'm not sure right now. |
| 00:39:26> 00:39:29: | The questions have changed a lot and in some cases |
| 00:39:29> 00:39:33: | I think folks are picking up the phrase is picking |
| 00:39:33> 00:39:36: | up the words but haven't sort of internalized it going |
| 00:39:36> 00:39:39: | forward, I will say. I think. |
| 00:39:39> 00:39:43: | From our standpoint as an organization. |
| 00:39:43> 00:39:45: | You need to jump on the bandwagon. |
| 00:39:45> 00:39:49: | The pandemic really didn't create a new dynamic, |
| 00:39:49> 00:39:53: | it just exacerbated. The problems that already existed and |

we 00:39:53 --> 00:39:57: certainly see that it didn't change our world in the 00:39:57 --> 00:40:01: sense that our mission always is about building or creating 00:40:01 --> 00:40:04: better neighborhoods. Right place is a dynamic, 00:40:04 --> 00:40:08: vital places where there is a where there's diversity and 00:40:08 --> 00:40:09: opportunity. 00:40:09 --> 00:40:12: Pandemic didn't change that. The importance of that. 00:40:12 --> 00:40:14: It's probably highlighted the need more than ever, 00:40:14 --> 00:40:17: and it makes how you approach it a little differently. 00:40:19 --> 00:40:23: I think it is important is the important takeaway from 00:40:23 --> 00:40:23: that. 00:40:24 --> 00:40:27: You know, Michael, it's interesting that we talked about. 00:40:27 --> 00:40:30: You know that there are those who are picking up 00:40:30 --> 00:40:31: the phrases and you know some. 00:40:31 --> 00:40:34: Some phrases probably resonate more now than they did in 00:40:34 --> 00:40:35: the past, 00:40:35 --> 00:40:37: but you know, how do you get that deep seated 00:40:37 --> 00:40:39: interest and drive to make that happen? 00:40:39 --> 00:40:41: We could send Vanna Roadshow, 00:40:41 --> 00:40:43: which I'm sure he was on all the time, 00:40:43 --> 00:40:45: but that's not enough, right? 00:40:45 --> 00:40:47: I mean, we all need to be talking about that 00:40:48 --> 00:40:50: in a way that can make it reality and attract 00:40:50 --> 00:40:51: at that. 00:40:51 --> 00:40:53: The example that was cited about Cook, 00:40:53 --> 00:40:55: and you know what? What are you know, 00:40:55 --> 00:40:58: the opportunities that really make it good for business and 00:40:58 --> 00:41:00: being in the neighborhoods so want to throw it out 00:41:00 --> 00:41:01: to the you know, 00:41:01 --> 00:41:02: to the three of you. 00:41:02 --> 00:41:04: How do we change that? 00:41:04 --> 00:41:06: How do we make it more than just rhetoric? 00:41:06 --> 00:41:08: How do we make it more than it? 00:41:08 --> 00:41:11: You know, how do we really give them the experience 00:41:11 --> 00:41:12: and show them the models again? 00:41:12 --> 00:41:15: You know, maybe Cook is an example where we need 00:41:15 --> 00:41:17: to showcase that more in a stronger way. 00:41:17 --> 00:41:19: But what are the how do we get people to 00:41:19 --> 00:41:22: really make the leap as opposed to just talking about 00:41:22 --> 00:41:22: it? 00:41:24 --> 00:41:27: I think I, I think the way we had a

public policy for public policymakers,

00:41:27 --> 00:41:31:

00:41:35 --> 00:41:37: You know it's the expectations we sat, 00:41:37 --> 00:41:39: it's the priorities. The community says. 00:41:39 --> 00:41:41: Here's here's what we want. 00:41:41 --> 00:41:44: Here's the new way it works. 00:41:44 --> 00:41:47: I think, yeah, rethinking the whole system, 00:41:47 --> 00:41:54: it could be from. Zoning and entitlement right to incentives. 00:41:54 --> 00:41:58: And I think that that's probably where it starts with 00:41:58 --> 00:42:00: is saying this is now what's expected. 00:42:00 --> 00:42:03: Here's our vision for the future instead of someone else's 00:42:03 --> 00:42:05: vision placed on a community. 00:42:05 --> 00:42:08: It's what's the community's vision or its own future. 00:42:08 --> 00:42:10: That's a good place to start. 00:42:11 --> 00:42:15: I think another part of that two Deb piggybacking off 00:42:15 --> 00:42:16: of Michael, 00:42:16 --> 00:42:18: is the fact about results. 00:42:18 --> 00:42:22: I mean, that's what we heard from Council oscillates that 00:42:22 --> 00:42:25: not only was it about what Cook had done and 00:42:25 --> 00:42:29: what the city had did did to support them, 00:42:29 --> 00:42:32: but the results that they thought in regards to their 00:42:32 --> 00:42:36: labor force and productivity and attrition that exists there, 00:42:36 --> 00:42:39: and I think when you can combine those two things 00:42:39 --> 00:42:42: where there's this groundswell of advocates. 00:42:42 --> 00:42:45: That are working on behalf of their community and saying 00:42:45 --> 00:42:45: 00:42:45 --> 00:42:48: invest in US. And then when you invest in in 00:42:48 --> 00:42:51: those communities and you see a return on that investment, 00:42:51 --> 00:42:53: I think that makes a big difference. 00:42:53 --> 00:42:55: And being able to tell that story. 00:42:57 --> 00:43:01: I agree, we've we've heard a lot about the new 00:43:01 --> 00:43:03: normal over the past 18 months, 00:43:03 --> 00:43:07: right? Well, we all work within. 00:43:07 --> 00:43:09: Structural norms, you know, cultural norms, 00:43:09 --> 00:43:11: societal norms, even business norms, 00:43:11 --> 00:43:15: and and so I think it's really about exactly what 00:43:15 --> 00:43:16: Michael said. 00:43:16 --> 00:43:22: It's about expectation, and if the expectation is different eventually, 00:43:22 --> 00:43:24: hopefully sooner than later. You 00:43:24 --> 00:43:26: know it. That 00:43:26 --> 00:43:27: becomes the 00:43:27 --> 00:43:31: new norm, and so it's about creating a new norm

from the folks on the ground like our organization.

00:41:31 --> 00:41:35:

| 00:43:31> 00:43:34: | of expectations and what? |
|---------------------|--|
| 00:43:36> 00:43:41: | In how we move forward and you know in development |
| 00:43:41> 00:43:45: | and and in every aspect of our culture and society. |
| 00:43:45> 00:43:46: | Well |
| 00:43:46> 00:43:49: | congratulations to Counselor Ashley and the Council in |
| | general for |
| 00:43:49> 00:43:52: | helping to set for those new norms and those expectations, |
| 00:43:52> 00:43:55: | and there's no doubt that that drives it to some |
| 00:43:55> 00:43:55: | degree, |
| 00:43:55> 00:43:58: | right? Because if you want the incentives, |
| 00:43:58> 00:44:01: | here's here's what it takes to to get those. |
| 00:44:01> 00:44:03: | So I think I'll speak on behalf of you. |
| 00:44:03> 00:44:06: | Like keep going. We need more of that. |
| 00:44:06> 00:44:09: | I want to change. Maybe the perspective a little bit |
| 00:44:09> 00:44:11: | and talk about from the neighborhood perspectives. |
| 00:44:11> 00:44:15: | I think we've all been in neighborhoods in Indianapolis or. |
| 00:44:15> 00:44:16: | Others where they say, well, |
| 00:44:16> 00:44:17: | isn't my turn yet, right? |
| 00:44:17> 00:44:20: | You know, I feel like we've been talking about this |
| 00:44:20> 00:44:21: | for 20 min. |
| 00:44:21> 00:44:22: | We worked with some projects, |
| 00:44:22> 00:44:25: | you know, we've been doing this for 20 years. |
| 00:44:25> 00:44:27: | We are tired of talking about it. |
| 00:44:27> 00:44:29: | We want action. We want to see what's really happening. |
| 00:44:29> 00:44:31: | I'm sure Tammy in your experience, |
| 00:44:31> 00:44:33: | you see that all of the time. |
| 00:44:33> 00:44:35: | How do neighborhoods get the attention on themselves? |
| 00:44:35> 00:44:37: | How do they make sure that they're in the running |
| 00:44:37> 00:44:40: | or positioned well for develop that kind of development to |
| 00:44:40> 00:44:41: | happen? |
| 00:44:41> 00:44:45: | Uhm, absolutely. I'm Deb we're hearing that particularly. |
| 00:44:45> 00:44:48: | We're doing quite a bit of work on the Far |
| 00:44:48> 00:44:52: | East side right now between the oak tree development and |
| 00:44:52> 00:44:57: | recently completed an economic inclusion agenda that took place there |
| 00:44:57> 00:45:01: | and as a result of both of those projects, |
| 00:45:01> 00:45:05: | it was once again the groundswell where people were showing |
| 00:45:05> 00:45:05: | up. |
| 00:45:05> 00:45:09: | They were writing letters, having conversations with their counselors, |
| 00:45:09> 00:45:12: | and holding people accountable in that neighborhood. |
| 00:45:12> 00:45:14: | To be accountable to them, |
| | |

| 00:45:14> 00:45:18: | and I think that that became very important because one |
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| 00:45:18> 00:45:21: | thing that really came out of the pandemic is that |
| 00:45:21> 00:45:23: | people felt empowered. |
| 00:45:23> 00:45:24: | They had to take control, |
| 00:45:24> 00:45:28: | and then there were some equalizers that happened right? |
| 00:45:28> 00:45:30: | Because when you looked at the news, |
| 00:45:30> 00:45:34: | everybody was trying to figure out how to be safe, |
| 00:45:34> 00:45:37: | how to be well, and so there was this sense |
| 00:45:37> 00:45:41: | of community that began to connect and come together and |
| 00:45:41> 00:45:42: | began to feel. |
| 00:45:42> 00:45:46: | Someone else is pain at the same time, |
| 00:45:46> 00:45:50: | and I think that collective coming together as a voice |
| 00:45:50> 00:45:54: | on behalf of communities that have often been underserved and |
| 00:45:55> 00:45:59: | overlooked began to actually raise voices about what they want |
| 00:45:59> 00:46:04: | and demanding it and in an environment that was willing |
| 00:46:04> 00:46:06: | to hear and to listen. |
| 00:46:06> 00:46:10: | And. And that's where we're starting to see a whole |
| 00:46:10> 00:46:12: | lot of change in conversations. |
| 00:46:12> 00:46:16: | And uhm, thinking and strategy sessions that are taking place |
| 00:46:16> 00:46:20: | and what others would have often called grassroots areas that |
| 00:46:20> 00:46:24: | we usually those conversations were happening at a grass top |
| 00:46:24> 00:46:27: | level. And now you're seeing it happen right on the |
| 00:46:27> 00:46:31: | ground with the heartbeat of those communities being engaged. |
| 00:46:32> 00:46:34: | Well, I know we're hearing a lot about the Far |
| 00:46:34> 00:46:36: | East side right now. |
| 00:46:36> 00:46:38: | I think near north with what IU Health is starting |
| 00:46:38> 00:46:39: | to do. |
| 00:46:39> 00:46:41: | And I know Michael. Maybe you want to jump in |
| 00:46:41> 00:46:44: | here and talk about the health district and you know, |
| 00:46:44> 00:46:46: | there's there's some other, I think exciting things coming in |
| 00:46:46> 00:46:49: | an area that hasn't always seen some of that development. |
| 00:46:49> 00:46:50: | But it's starting. You |
| 00:46:50> 00:46:52: | can really see a difference now and just tie that |
| 00:46:52> 00:46:53: | back to Tammy's comment. |
| 00:46:53> 00:46:57: | I mean, I think. Thinking big picture, |
| 00:46:57> 00:47:00: | it really is about to the bottom up and this |
| 00:47:01> 00:47:05: | idea of like the 15 minute city where every neighborhood |
| 00:47:06> 00:47:10: | you know within a 15 minute walk or transit ride |
| | |

| 00:47:10> 00:47:14: | or bike everything you need to live is within 15 |
|---------------------|--|
| 00:47:14> 00:47:15: | minutes. |
| 00:47:15> 00:47:18: | And that almost redefines this. |
| 00:47:18> 00:47:21: | What you target where, right? |
| 00:47:21> 00:47:24: | The breadth of it, the the the, |
| 00:47:24> 00:47:29: | the bottom, up planning and prioritization. |
| 00:47:29> 00:47:33: | And. So I think that that goes to this idea |
| 00:47:33> 00:47:35: | of as you mentioned. |
| 00:47:35> 00:47:36: | Thank you for bringing up. |
| 00:47:36> 00:47:40: | We've we've struck a long term strategic partnership with IU |
| 00:47:40> 00:47:43: | Health for the creation of a health district around the |
| 00:47:43> 00:47:44: | new Methodist Hospital. |
| 00:47:44> 00:47:46: | Again, a small walkable area, |
| 00:47:46> 00:47:51: | really creating. Creating a quality of life that's about. |
| 00:47:51> 00:47:53: | Health and really that in the pandemic. |
| 00:47:53> 00:47:55: | That's one of the things that came out of the |
| 00:47:55> 00:47:55: | pandemic, |
| 00:47:55> 00:47:59: | right? Was the premium one health and lifestyle? |
| 00:47:59> 00:48:02: | So really that I think that illustrates. |
| 00:48:02> 00:48:06: | Uhm? This idea of bottom up micro neighborhood redevelopment and |
| 00:48:07> 00:48:09: | meet your two point Dev earlier. |
| 00:48:09> 00:48:12: | Lot of folks who wins at our turn I. |
| 00:48:12> 00:48:16: | I don't think it's about picking small micro areas and |
| 00:48:16> 00:48:18: | saying well your first year, |
| 00:48:18> 00:48:21: | second year. Third, it's got to be progress. |
| 00:48:21> 00:48:24: | Small steps across the board instead of you know, |
| 00:48:24> 00:48:28: | a big glorious plan for one area and total revitalization. |
| 00:48:28> 00:48:33: | Small steps are often better than big plans quite frankly. |
| 00:48:33> 00:48:37: | So we're really excited about the future of this sort |
| 00:48:37> 00:48:42: | of grassroots community building and redevelopment around the Methodist Hospital |
| 00:48:42> 00:48:43: | area. |
| 00:48:43> 00:48:46: | Again, the framework being around health work where healthy lives |
| 00:48:46> 00:48:47: | happened. |
| 00:48:47> 00:48:50: | Health in all sorts from traditional medical care health, |
| 00:48:50> 00:48:55: | but. Health that comes from economic opportunity health from affordable |
| 00:48:56> 00:48:56: | housing, |
| 00:48:56> 00:48:59: | health, from amenities and pedestrian oriented activity, |
| 00:48:59> 00:49:04: | greenspace, etc. Mental health. The whole gamut of it. |

00:49:09 --> 00:49:12: Yeah, thank you. Thanks to Andrea what she's gonna call 00:49:12 --> 00:49:15: hi Andrea for putting in the oak Tree revitalization plan. 00:49:15 --> 00:49:18: Like I said, I know there's a huge focus on 00:49:18 --> 00:49:20: the Far East side right now. But Michael is right, we can point to any area 00:49:20 --> 00:49:22: 00:49:22 --> 00:49:23: of the city, 00:49:23 --> 00:49:25: particularly the redlined districts. I mean, 00:49:25 --> 00:49:28: I, I know we've been working with with the Old 00:49:28 --> 00:49:31: South side on the lift in DB and lifting is 00:49:31 --> 00:49:32: a great program, 00:49:32 --> 00:49:35: right? That's investing dollars in a concentrated area in different 00:49:35 --> 00:49:36: parts of our city. 00:49:36 --> 00:49:39: Uhm, that was a historically redlined area as well, 00:49:39 --> 00:49:42: so we we could probably pick almost any area of 00:49:42 --> 00:49:45: the city and talk about those those needs. 00:49:45 --> 00:49:48: So thanks Andrea for and Tammy for highlighting. 00:49:48 --> 00:49:50: One that's happening both at Oak Tree, 00:49:50 --> 00:49:53: but also on the near north as a lift in 00:49:53 --> 00:49:55: the neighborhood as well. 00:49:55 --> 00:49:58: So yeah, let's take us maybe a slightly different, 00:49:58 --> 00:49:59: maybe more tactical approach here, 00:49:59 --> 00:50:02: and talk about the needs of today and tomorrow. 00:50:02 --> 00:50:05: And you know, are there certain kinds of facilities or 00:50:05 --> 00:50:06: types of facilities? 00:50:06 --> 00:50:09: And that neighborhoods are need and want that are going to make a difference in and creating that new blueprint 00:50:09 --> 00:50:12: 00:50:12 --> 00:50:15: for the future so that there is more upward mobility 00:50:15 --> 00:50:18: is how does real estate development really support that in 00:50:18 --> 00:50:20: terms of uses we we can work it backwards. 00:50:20 --> 00:50:23: You can say, here's what the market study says we 00:50:23 --> 00:50:23: need. 00:50:23 --> 00:50:26: We could also say if we build it, 00:50:26 --> 00:50:28: they will come and it will change. 00:50:28 --> 00:50:30: So Trinity, do you want to start there and lead 00:50:31 --> 00:50:32: us forward with some vision on 00:50:32 --> 00:50:36: that? Yeah, come up to Michael's point. 00:50:36 --> 00:50:41: I think that you know it's it's really about. 00:50:41 --> 00:50:45: All neighborhoods and and all all voices being heard. 00:50:45 --> 00:50:51: And since I saw some of the inclusive incentives dropped 00:50:51 --> 00:50:52: into the chat. 00:50:52 --> 00:50:57: you know changing some policy around you know how we

| 00:50:58> 00:51:03: | can get things done as developers and and what it |
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| 00:51:03> 00:51:08: | what it means to be inclusive and and what it |
| 00:51:08> 00:51:14: | means to. To offer. The opportunity to everyone and and |
| 00:51:14> 00:51:14: | SO. |
| 00:51:14> 00:51:18: | I guess this is going to be the part of |
| 00:51:18> 00:51:21: | the program where I get on my soapbox for a |
| 00:51:21> 00:51:26: | moment and and talk about equitable development and how. |
| 00:51:26> 00:51:30: | I really think that there's a lot missing right now |
| 00:51:30> 00:51:33: | from the definition of equitable development. |
| 00:51:33> 00:51:37: | One talking about neighborhoods. Of course you know. |
| 00:51:37> 00:51:41: | Community engagement is a pillar of equitable development. |
| 00:51:41> 00:51:45: | Yet in higher income areas and historic districts, |
| 00:51:45> 00:51:49: | developers see community engagement as part of the entitlement process. |
| 00:51:49> 00:51:53: | So why is it given a different name and include |
| 00:51:53> 00:51:58: | something about being equitable just because it's in a lower |
| 00:51:58> 00:51:59: | income neighborhood? |
| 00:51:59> 00:52:02: | I think that's more, you know it, |
| 00:52:02> 00:52:06: | it's equal treatment. It's finally listening to voices that have |
| 00:52:06> 00:52:08: | previously been silenced. |
| 00:52:08> 00:52:11: | But I don't see that as. |
| 00:52:11> 00:52:14: | Promoting or creating more equity because it's the same. |
| 00:52:14> 00:52:19: | It's the same thing, it's just called something different in |
| 00:52:19> 00:52:23: | in a lower income neighborhood and in in talking about. |
| 00:52:23> 00:52:27: | Equitable development, there's nothing in that definition right now about |
| 00:52:27> 00:52:31: | it starting in the industry itself and as a developer |
| 00:52:31> 00:52:33: | in the industry for over 10 years, |
| 00:52:33> 00:52:37: | I can tell you it's not equitable within the industry |
| 00:52:37> 00:52:38: | itself. |
| 00:52:38> 00:52:42: | It's again goes back to who's getting the jobs. |
| 00:52:42> 00:52:46: | Who's making the decisions? Who's building wealth from this |
| | and |
| 00:52:46> 00:52:49: | that has to start in the pre development process? |
| 00:52:49> 00:52:52: | If you leave that to construction? |
| 00:52:52> 00:52:54: | To me that is not equitable. |
| 00:52:54> 00:52:57: | You're not helping anyone in the service industry, |
| 00:52:57> 00:53:01: | which most of us here and you'll I you know, |
| 00:53:01> 00:53:04: | a XP architecture firm or engineering firm. |
| 00:53:04> 00:53:07: | All of that. And in addition to that, |
| 00:53:07> 00:53:11: | both in the industry when we're talking two neighborhoods in |
| 00:53:11> 00:53:12: | that community. |
| 00:53:12> 00:53:16: | Engagement process, you know, I grew up in rural Oregon. |
| | |

00:53:19 --> 00:53:19: do. 00:53:19 --> 00:53:23: I had no exposure to that universe of options that 00:53:23 --> 00:53:24: are out there. 00:53:24 --> 00:53:28: You know, if if a Community member sees. 00:53:28 --> 00:53:31: Vape a black architect they think, 00:53:31 --> 00:53:33: oh I could be an architect. 00:53:33 --> 00:53:35: If somebody sees a female developer. 00:53:35 --> 00:53:38: Oh, I could be a female developer. 00:53:38 --> 00:53:42: You know it. It goes to it has to start 00:53:42 --> 00:53:46: in the process and I've heard all of the they're 00:53:46 --> 00:53:47: not there. 00:53:47 --> 00:53:51: That's the pipeline problem. We have a entire ready program 00:53:51 --> 00:53:53: that shows you they are there. 00:53:53 --> 00:53:57: We are here. It's just maybe the problem is a 00:53:57 --> 00:53:58: network. 00:53:58 --> 00:54:00: Problem not the problem that we're not here, 00:54:00 --> 00:54:03: so really in how we are addressing this in the 00:54:03 --> 00:54:07: future has to start from the very beginning and it 00:54:07 --> 00:54:09: has to again it goes back to intention, 00:54:09 --> 00:54:14: must match impact and I think that people are going 00:54:14 --> 00:54:16: to be held to a. 00:54:16 --> 00:54:19: Higher standard or more accountable, 00:54:19 --> 00:54:25: standard and in those incentives and that inclusive inclusiveness. 00:54:25 --> 00:54:30: Policymakers also need to be talking to everybody in the 00:54:30 --> 00:54:30: spectrum. 00:54:30 --> 00:54:35: You know, Tammy of course already mentioned this to that. 00:54:35 --> 00:54:38: If there are voices not being heard, 00:54:38 --> 00:54:40: you're leaving entire populations out, 00:54:40 --> 00:54:43: and I will be honest right now. 00:54:43 --> 00:54:48: The Inclusive incentives program in Indianapolis leaves people out because 00:54:48 --> 00:54:51: it is geared more towards the large development. 00:54:51 --> 00:54:56: OK, and how do you do a small neighborhood project? 00:54:56 --> 00:55:00: If those inclusive incentives are geared towards a \$50 million 00:55:00 --> 00:55:01: project, 00:55:01 --> 00:55:04: and you've got a \$5 million project, 00:55:04 --> 00:55:06: OK, those those don't match up, 00:55:06 --> 00:55:10: and instead of looking at projects independently or on a 00:55:10 --> 00:55:14: point system or on a what are you actually doing? 00:55:14 --> 00:55:17: You know it's this across the board,

In poverty, I had no idea what I wanted to

00:53:16 --> 00:53:19:

| 00:55:17> 00:55:19: | so that doesn't help the smaller developer, |
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| 00:55:19> 00:55:24: | the local developer, the artist who's also developing |
| | properties where |
| 00:55:24> 00:55:25: | he grew up. |
| 00:55:25> 00:55:27: | That's one of our ready graduates. |
| 00:55:27> 00:55:30: | You know so, so it has to be far more |
| 00:55:30> 00:55:31: | holistic than it is. |
| 00:55:32> 00:55:36: | And until that starts happening and those voices are being |
| 00:55:37> 00:55:37: | heard. |
| 00:55:37> 00:55:39: | It's not going to be active, |
| 00:55:39> 00:55:41: | and it's not going to address all the needs, |
| 00:55:41> 00:55:43: | so I guess that's my soapbox. |
| 00:55:43> 00:55:45: | I'll jump off for now. |
| 00:55:45> 00:55:46: | Thank you for giving me |
| 00:55:46> 00:55:48: | the platform and and Trinity. |
| 00:55:48> 00:55:49: | I'll jump on your bar. |
| 00:55:51> 00:55:53: | Soapbox up very, very |
| 00:55:53> 00:55:56: | well, said I I there's a great example of what |
| 00:55:57> 00:55:58: | you were talking about. |
| 00:55:58> 00:56:03: | Trinity in the Martindale Brightwood area we're working on |
| | another |
| 00:56:03> 00:56:04: | project right now. |
| 00:56:04> 00:56:09: | The Frederick Douglass Park Family Center to that's coming into |
| 00:56:09> 00:56:13: | play after 13 years and the mirror making an investment |
| 00:56:13> 00:56:17: | of \$20 million into that community and one of the |
| 00:56:17> 00:56:21: | things that when we first went in for the very |
| 00:56:21> 00:56:22: | first meeting. |
| 00:56:22> 00:56:26: | Before I could even open up up the community engagement |
| 00:56:26> 00:56:28: | session that evening, |
| 00:56:28> 00:56:32: | the head of 1 voice said to me we we |
| 00:56:32> 00:56:36: | really don't need your help. |
| 00:56:36> 00:56:40: | We know how to do this and I said, |
| 00:56:40> 00:56:43: | well come on, let let let's do it together so |
| 00:56:43> 00:56:47: | we were all unzoomed he became my Co facilitator just |
| 00:56:47> 00:56:51: | like that and basically it's he was exactly right. |
| 00:56:51> 00:56:55: | We should not be planning for people but planning with |
| 00:56:55> 00:56:58: | them and that is what is most important as a |
| 00:56:58> 00:57:02: | part of these processes and one of the things that |
| 00:57:02> 00:57:06: | even we did working on the Far East side was |
| 00:57:06> 00:57:07: | empowering. |
| 00:57:07> 00:57:11: | Stands right because you want to create sustainability |
| | because what |
| | |

| 00.57.44 > 00.57.40. | have an exact of as well to the same in |
|----------------------|--|
| 00:57:11> 00:57:13: | happens most of consultants come in. |
| 00:57:13> 00:57:17: | They have a contract that starts and end the project |
| 00:57:17> 00:57:21: | starts and ends and then what is being left for |
| 00:57:21> 00:57:22: | that community. |
| 00:57:22> 00:57:25: | Long term and so one of the things that came |
| 00:57:25> 00:57:29: | out of the pandemic was resident consultants and being able |
| 00:57:29> 00:57:32: | to identify residents be able to screen them, |
| 00:57:33> 00:57:36: | train them, deploy them to be boots on the ground |
| 00:57:36> 00:57:38: | to carry information. |
| 00:57:38> 00:57:41: | While you may have had this on the online tools |
| 00:57:41> 00:57:42: | that were available, |
| 00:57:42> 00:57:45: | they weren't always accessible, and so you still had to |
| 00:57:46> 00:57:49: | have this hybrid approach of being able to connect and |
| 00:57:49> 00:57:49: | touch people, |
| 00:57:49> 00:57:53: | and that was one thing that through those resident consultants |
| 00:57:53> 00:57:55: | was able to be done and you were able to |
| 00:57:55> 00:57:59: | have those smaller community conversations with people meeting at the |
| 00:57:59> 00:58:03: | bus stops or walking through apartment communities that let residents |
| 00:58:03> 00:58:06: | know that their voice mattered and that they owned the |
| 00:58:06> 00:58:09: | process and were in charge of the decision. |
| 00:58:09> 00:58:09: | Making |
| 00:58:10> 00:58:11: | or Tambo, I |
| 00:58:11> 00:58:13: | want to build on the little bit because I think |
| 00:58:13> 00:58:16: | that resident consultants is a strategy that is catching on. |
| 00:58:16> 00:58:19: | We do a lot of work with 16 tech and |
| 00:58:19> 00:58:20: | they've just engaged. |
| 00:58:20> 00:58:22: | I think a team of six or eight and they |
| 00:58:22> 00:58:26: | called the street team and they are neighborhood residential consultants |
| 00:58:26> 00:58:29: | that are being paid to help make that connection. |
| 00:58:29> 00:58:32: | So it's not just dependent solely on volunteers because we |
| 00:58:32> 00:58:34: | all need to make a living and time is money, |
| 00:58:34> 00:58:36: | right? That includes everyone. And so I, |
| 00:58:36> 00:58:39: | I think that notion that you know 60 texts going |
| 00:58:40> 00:58:41: | to be there along time. |
| 00:58:41> 00:58:43: | But they they have a small staff and they need |
| 00:58:43> 00:58:46: | more connectivity with neighborhoods surrounding them, |
| 00:58:46> 00:58:47: | and so they're really engaging. |
| 00:58:47> 00:58:50: | This street team is that concept same the same exact |
| 00:58:50> 00:58:50: | way? |
| | - |

| 00:58:50> 00:58:54: | You're calling residential consultants. So I I think that's |
|---------------------|--|
| | something |
| 00:58:54> 00:58:55: | that we're going to continue to see. |
| 00:58:55> 00:58:57: | And I know it's working, |
| 00:58:57> 00:59:00: | and so I'm glad to hear that others are doing |
| 00:59:00> 00:59:00: | that as |
| 00:59:00> 00:59:04: | well. Did you use a? |
| 00:59:04> 00:59:07: | Was there urban plan at some point used because I |
| 00:59:07> 00:59:10: | thought there was Mark Martindale Brightwood recently. |
| 00:59:10> 00:59:12: | Did an urban plan training with ULI and I think |
| 00:59:13> 00:59:16: | that that's awesome for residents to be able to do |
| 00:59:16> 00:59:19: | and get that education and training because again, |
| 00:59:19> 00:59:21: | it goes back to exposure and and language. |
| 00:59:22> 00:59:23: | You know how do they? |
| 00:59:23> 00:59:26: | How can they express what they want and don't want |
| 00:59:26> 00:59:29: | when they don't have the exposure to it? |
| 00:59:29> 00:59:32: | Or the language that we use in the industry? |
| 00:59:32> 00:59:36: | To be able to express that so by offering opportunities |
| 00:59:37> 00:59:41: | for training like urban plan that that through ULI it, |
| 00:59:41> 00:59:45: | it is very empowering because of that knowledge and experience |
| 00:59:45> 00:59:48: | that is gained in understanding that language, |
| 00:59:48> 00:59:51: | and the tradeoffs that that have to be made. |
| 00:59:51> 00:59:55: | Regardless because the finances still have to make |
| 00:59:55> 00:59:58: | sense. Yeah, absolutely. Trinity and a part of that was |
| 00:59:58> 01:00:00: | about terminology, |
| 01:00:00> 01:00:03: | making sure that people under understood the terminology. |
| 01:00:03> 01:00:05: | Were able to use it. |
| 01:00:05> 01:00:08: | Everything from charettes to key informant. |
| 01:00:08> 01:00:10: | Interviews and understanding what that looked like, |
| 01:00:10> 01:00:14: | how to conduct a SWOT analysis as a part of |
| 01:00:14> 01:00:15: | that process. |
| 01:00:15> 01:00:19: | Being able to really know how to listen and even |
| 01:00:19> 01:00:22: | just taking notes and summarizing your notes. |
| 01:00:22> 01:00:25: | Putting together a PowerPoint presentation and understanding. |
| 01:00:25> 01:00:29: | Also diversity, equity and inclusion at a whole different level. |
| 01:00:29> 01:00:34: | So we had various speakers that came in and shared. |
| 01:00:34> 01:00:38: | Their experiences and then trained on specific topics as a |
| 01:00:38> 01:00:41: | part of the on boarding for them. |
| 01:00:41> 01:00:45: | And then we learned from them what they felt was |
| 01:00:45> 01:00:46: | missing. |
| 01:00:46> 01:00:48: | After going through the process. |
| | - · · |

| 01:00:48> 01:00:52: | 'cause once again communication is a two way St for |
|---------------------|---|
| 01:00:52> 01:00:54: | me for our team. |
| 01:00:54> 01:00:58: | One of the primary goals as in an African American |
| 01:00:58> 01:01:02: | firm here in the city minority owned business and having |
| 01:01:02> 01:01:04: | that planning. |
| 01:01:04> 01:01:08: | Component is that there needs to be more urban planners |
| 01:01:08> 01:01:12: | that are African American and that resident consultant team was |
| 01:01:12> 01:01:14: | made up of patients. |
| 01:01:14> 01:01:17: | It was made up of Latin X population. |
| 01:01:17> 01:01:21: | It was made up of African Americans of Faith. |
| 01:01:21> 01:01:24: | Leaders of individuals that were entreprenuers. |
| 01:01:24> 01:01:27: | And so when you looked at that team, |
| 01:01:27> 01:01:32: | there was so much diversity that was there to people |
| 01:01:32> 01:01:34: | that were able to translate. |
| 01:01:34> 01:01:36: | Language for us helping creation of materials. |
| 01:01:36> 01:01:39: | And so when you really identify the jewels that already |
| 01:01:39> 01:01:42: | exist and take those assets and leverage them, |
| 01:01:42> 01:01:45: | it takes your planning and development to a whole another |
| 01:01:45> 01:01:46: | level, |
| 01:01:46> 01:01:49: | and I think that that's what we have to really |
| 01:01:49> 01:01:52: | make sure that we continue to connect to the Community |
| 01:01:52> 01:01:54: | in which we are trying to serve. |
| 01:01:54> 01:01:57: | And so we we really leave it better than where |
| 01:01:58> 01:01:58: | we found it. |
| 01:02:00> 01:02:03: | Great, well I just want to bring everyone's attention to |
| 01:02:03> 01:02:03: | the chat. |
| 01:02:03> 01:02:06: | If you're not following on the chat, |
| 01:02:06> 01:02:09: | there's a lot of great other resources that are being |
| 01:02:09> 01:02:12: | thrown out here in terms of the incremental development alliance. |
| 01:02:12> 01:02:15: | There's a reference to the Philadelphia organization. |
| 01:02:15> 01:02:17: | Thanks Paul for showing tiny WPA, |
| 01:02:17> 01:02:19: | and I'm probably not catching all, |
| 01:02:19> 01:02:21: | but I just want to bring your attention. |
| 01:02:21> 01:02:25: | There's a lot of good resources and links that are |
| 01:02:25> 01:02:28: | being thrown out in the chat that help or other |
| 01:02:28> 01:02:28: | tools. |
| 01:02:28> 01:02:31: | Urban plan which was. Trinity mentioned that as a whole |
| 01:02:31> 01:02:32: | life program, |
| 01:02:32> 01:02:36: | and I think there's one other one that's been indicated |
| 01:02:36> 01:02:36: | in here. |
| 01:02:36> 01:02:38: | Uh, I don't see it. |
| | |

| 01:02:38> 01:02:40: | Now that is a another training opportunity. |
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| 01:02:40> 01:02:42: | Oh, here it is. Again. |
| 01:02:42> 01:02:45: | Thanks Andrea for the People's Planning Academy and I know |
| 01:02:45> 01:02:46: | Scarlett. |
| 01:02:46> 01:02:50: | That's probably falls under you under DMD and so that's |
| 01:02:50> 01:02:51: | a popular one. |
| 01:02:51> 01:02:52: | Actually, that is a great, |
| 01:02:52> 01:02:54: | you know, breaking down the jargon, |
| 01:02:54> 01:02:58: | giving neighbors, and so if you're working in neighbors or |
| 01:02:58> 01:03:02: | I should say when you're working in neighbors neighborhoods, |
| 01:03:02> 01:03:05: | this is an opportunity to get some of those resident |
| 01:03:05> 01:03:06: | consultants and or others. |
| 01:03:06> 01:03:09: | Plugged into these opportunities so they can learn and educate. |
| 01:03:09> 01:03:12: | Get educated on how they can continue to have their |
| 01:03:12> 01:03:14: | voice heard in many different, |
| 01:03:14> 01:03:16: | many different arenas. So again, |
| 01:03:16> 01:03:19: | great resources. Thanks to everybody who's been throwing that out, |
| 01:03:19> 01:03:22: | so I think that really gets at the development tools |
| 01:03:22> 01:03:25: | and systematic you know strategies that are out there. |
| 01:03:25> 01:03:27: | Is there any others that we've missed, |
| 01:03:27> 01:03:30: | panelists that we need to mention for the group so |
| 01:03:30> 01:03:32: | we have some real takeaways today? |
| 01:03:33> 01:03:36: | I want to say going to I think your question |
| 01:03:36> 01:03:40: | of quite a few minutes ago of actual development in |
| 01:03:40> 01:03:41: | neighborhoods. |
| 01:03:41> 01:03:44: | I think one of the things we've we thought about |
| 01:03:44> 01:03:48: | again in terms of place making and how you see |
| 01:03:48> 01:03:50: | the impact of the pandemic. |
| 01:03:50> 01:03:52: | Certainly not everybody falls in this category, |
| 01:03:52> 01:03:54: | but the pandemic highlighted mobility, |
| 01:03:54> 01:03:57: | right? It? It increase mean it it highlighted who doesn't |
| 01:03:57> 01:03:58: | have mobility, |
| 01:03:58> 01:04:02: | and that's got a whole other set of things you |
| 01:04:02> 01:04:02: | should do, |
| 01:04:02> 01:04:05: | but that's frankly. That's always been there, |
| 01:04:05> 01:04:08: | right? What's new is a whole lot of people have |
| 01:04:08> 01:04:10: | discovered that they don't have to. |
| 01:04:10> 01:04:12: | You don't have to go into the office, |
| 01:04:12> 01:04:15: | I think depending on who you ask her how the |
| | |

| 01:04:16> 01:04:17: | question was poison. |
|---------------------|--|
| 01:04:17> 01:04:20: | Number of studies indicate between like 25 and 50% |
| 01:04:20> 01:04:23: | of workers are gonna in the future be involved in |
| 01:04:23> 01:04:27: | some sort of remote or partially remote hybrid work |
| | experience. |
| 01:04:27> 01:04:30: | So again, back to Bob's early point about live work. |
| 01:04:30> 01:04:33: | Play mean that that phrase has been in our neighborhood |
| 01:04:33> 01:04:34: | development vocabulary. |
| 01:04:34> 01:04:36: | That's the principle. Live work play, |
| 01:04:36> 01:04:40: | although really it was work live play 'cause it was |
| 01:04:40> 01:04:40: | about. |
| 01:04:40> 01:04:44: | Where is the job? So bringing housing near that right? |
| 01:04:44> 01:04:47: | Make a great place near the jazz. |
| 01:04:47> 01:04:51: | If the as if the work was the center that |
| 01:04:51> 01:04:55: | you then diversified from well for 25 to 50% |
| 01:04:55> 01:04:59: | of the population, that won't be the case necessarily anymore, |
| 01:04:59> 01:05:03: | and so. Maybe it's up. |
| 01:05:03> 01:05:09: | It's live and play, and so neighborhood revitalization. |
| 01:05:09> 01:05:11: | People are going to make choices about where they live. |
| 01:05:11> 01:05:12: | If you have a choice, |
| 01:05:12> 01:05:14: | we're going to make choices about where you live, |
| 01:05:14> 01:05:16: | not based on whether it's close to your work or |
| 01:05:16> 01:05:16: | not anymore. |
| 01:05:16> 01:05:19: | It's going to be about. |
| 01:05:19> 01:05:22: | The lifestyle, the amenity right people are going to move |
| 01:05:22> 01:05:24: | to the city because they want to live there, |
| 01:05:24> 01:05:27: | not because that's where their job is, |
| 01:05:27> 01:05:30: | and I think that has huge impacts in terms of |
| 01:05:30> 01:05:32: | investments in amenities. |
| 01:05:32> 01:05:34: | On sort of neighborhood scale, |
| 01:05:34> 01:05:37: | I think it has a huge impact on the actual. |
| 01:05:37> 01:05:40: | Let's say that the affordable housing or just the housing |
| 01:05:40> 01:05:41: | that's developed, |
| 01:05:41> 01:05:44: | it can't just be near your work and it can't |
| 01:05:44> 01:05:46: | just be because it's downtown. |
| 01:05:46> 01:05:50: | Now where you know apartment developer might have said I'm |
| 01:05:50> 01:05:54: | not putting in a fitness center in because it's going |
| 01:05:54> 01:05:55: | to be a problem or I'm not, |
| 01:05:55> 01:05:58: | you know, laundry rooms are a problem now. |
| 01:05:58> 01:06:00: | Frankly, balconies are balconies are amenities. |
| 01:06:00> 01:06:02: | You know fresh air, fitness areas, |
| | |

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01:06:02 --> 01:06:04:
                          green spaces. TD Garden on site.
01:06:04 --> 01:06:06:
                          People are going to start.
01:06:06 --> 01:06:09:
                          Expecting different things right from their choices,
01:06:09 --> 01:06:14:
                          and so I think the development community and even in
01:06:14 --> 01:06:15:
                          our own work,
01:06:15 --> 01:06:19:
                          you know the affordable housing we're doing in the health
01:06:19 --> 01:06:20:
                          district.
01:06:20 --> 01:06:24:
                          Frankly, our first project is going to be a showcase
01:06:24 --> 01:06:27:
                          for healthy housing from the design,
01:06:27 --> 01:06:30:
                          from the materials, from the programming,
01:06:30 --> 01:06:32:
                          Fitness Center, community garden, greenspace,
01:06:32 --> 01:06:37:
                          balconies, fresh air, this idea that it can't just be
01:06:37 --> 01:06:38:
                          a place.
01:06:38 --> 01:06:41:
                          And more people, if they can choose where they want
01:06:41 --> 01:06:41:
                          to live,
01:06:41 --> 01:06:45:
                          it's got to be about amenities in the community and
01:06:45 --> 01:06:47:
                          the quality of the housing.
01:06:47 --> 01:06:49:
                          So that's not quite to Trinity Soapbox,
01:06:49 --> 01:06:50:
                          but that's a bit
01:06:50 --> 01:06:51:
                          of my little
01:06:51 --> 01:06:53:
                          box. But to your point,
01:06:53 --> 01:06:56:
                          Michael, I just read on on changing amenities or or
01:06:56 --> 01:06:57:
                          floor plans or whatever.
01:06:57 --> 01:07:00:
                          I just read an article that for the first time,
01:07:00 --> 01:07:02:
                          and you know, over a decade,
01:07:02 --> 01:07:07:
                          that. We're starting to see square footage is increase instead
01:07:07 --> 01:07:08:
                          of decrease,
01:07:09 --> 01:07:13:
                          so so that's starting to happen and and definitely a
01:07:13 --> 01:07:16:
                          result of the pandemic and that need for.
01:07:16 --> 01:07:20:
                          Well, the changing needs because of the pandemic so.
01:07:21 --> 01:07:22:
                          In my last little thing,
01:07:22 --> 01:07:25:
                          it made me think of sort of regulatory piece,
01:07:25 --> 01:07:26:
                          and we're talking about incentives,
01:07:26 --> 01:07:29:
                          etc. You know, part of the part of the zoning
01:07:30 --> 01:07:31:
                          part of the incentives?
01:07:31 --> 01:07:35:
                          Provided to spur development where it's more challenging
                          might frankly
01:07:35 --> 01:07:38:
                          have to start thinking about those kind of things.
01:07:38 --> 01:07:40:
                          The amenities on site off site,
01:07:40 --> 01:07:43:
                          so it's not just are you providing affordable units,
01:07:43 --> 01:07:47:
                          but maybe you get. I don't know your points or
01:07:47 --> 01:07:48:
                          something,
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| 01:07:48> 01:07:50: | but for. Coworking common spaces. |
|--|---|
| 01:07:50> 01:07:52: | How much of that do you have in your in |
| 01:07:52> 01:07:53: | your development project, |
| 01:07:53> 01:07:58: | right? What sort of healthy oriented or community amenities |
| | are |
| 01:07:58> 01:08:02: | built into that project and making that kind of requirement? |
| 01:08:02> 01:08:04: | For incentives to disperse. |
| 01:08:07> 01:08:07: | Well, |
| 01:08:07> 01:08:08: | tell you since |
| 01:08:08> 01:08:11: | we started a few minutes early we are gonna actually |
| 01:08:11> 01:08:14: | give everybody an opportunity to take a bio break here |
| 01:08:14> 01:08:17: | between about 9:40 five 9:50 to 10:00 o'clock. |
| 01:08:17> 01:08:20: | So we're going to build a quick break here. |
| 01:08:20> 01:08:22: | But before we do that, |
| 01:08:22> 01:08:25: | I'd like maybe the panelist to build on the call |
| 01:08:25> 01:08:28: | to action that we heard from Bob this morning. |
| 01:08:28> 01:08:30: | And I know you've kind of given us little hints |
| 01:08:30> 01:08:33: | of that along our conversation this morning. |
| 01:08:33> 01:08:36: | But let's end this session before everyone takes their bio |
| 01:08:36> 01:08:37: | breaking. |
| 01:08:37> 01:08:39: | Comes back at 10 to really build on the call |
| 01:08:39> 01:08:42: | to action for a new blueprint and you know, |
| 01:08:42> 01:08:45: | what are the strategies around that or what? |
| 01:08:45> 01:08:47: | What is that call to action we have for folks |
| 01:08:47> 01:08:48: | today? |
| 01:08:52> 01:08:58: | I'll start. I would say probably in my my biggest |
| 01:08:58> 01:09:03: | call to action that I think is a very. |
| 01:09:06> 01:09:11: | Easily. Quantifiable had come, comes down to network. |
| 01:09:11> 01:09:17: | I would challenge everyone to look at their networks and |
| 01:09:17> 01:09:22: | if you cannot find someone in your network that is |
| 01:09:22> 01:09:25: | a female minority in every. |
| 01:09:25> 01:09:30: | Aspect of our industry. That you are perpetuating the problem |
| 01:09:30> 01:09:35: | because your your network is limited and only you can |
| 01:09:35> 01:09:36: | change that. |
| 01:09:36> 01:09:38: | Now I'm smoking the bear, |
| 01:09:38> 01:09:43: | apparently, but. So look at your network and if it's |
| 01:09:44> 01:09:46: | not diverse you are. |
| 01:09:46> 01:09:49: | You're perpetuating the problem, and all you have to do |
| 01:09:49> 01:09:53: | is be intentional in diversifying and growing your network, |
| 01:09:53> 01:09:56: | and that also then means. |
| 01:09:56> 01:10:01: | Giving those people opportunity in who gets the jobs. |
| 01:10:01> 01:10:04: | Who makes the decisions and who can build wealth from |
| The second secon | The same are are are are and are same would not |

| 01:10:04> 01:10:04: | it? |
|---------------------|--|
| 01:10:07> 01:10:12: | I I would definitely agree with everything that Trinity said. |
| 01:10:12> 01:10:15: | The other piece that I would say is as we're |
| 01:10:15> 01:10:21: | putting together advisory committees that often drives the development and |
| 01:10:21> 01:10:25: | redevelopment process and give guidance to that they have to |
| 01:10:25> 01:10:30: | include residents. And if you are including residents as a |
| 01:10:30> 01:10:32: | part of the advisory committee, |
| 01:10:32> 01:10:37: | not just all the anchor institutions that live there and. |
| 01:10:37> 01:10:41: | Some grass tops stakeholders, but please make sure that you |
| 01:10:41> 01:10:44: | have residents as a part of your advisory committees so |
| 01:10:44> 01:10:48: | that that voice that resident voices heard loud and clear |
| 01:10:48> 01:10:51: | at the planning table. Not that they're responding, |
| 01:10:51> 01:10:56: | but that they're proposing that they're creating that they're thinking |
| 01:10:56> 01:10:59: | right along with you and filling up that that white |
| 01:10:59> 01:11:01: | board at the same time. |
| 01:11:01> 01:11:03: | The other piece, I would say, |
| 01:11:03> 01:11:07: | is that when we think about our engagement tools some |
| 01:11:07> 01:11:08: | some of those. |
| 01:11:08> 01:11:10: | Will need to be re evaluated. |
| 01:11:10> 01:11:13: | We need to relearn how we listen as a part |
| 01:11:13> 01:11:15: | of this process and so we are. |
| 01:11:15> 01:11:18: | It's going to be important to you know, |
| 01:11:18> 01:11:21: | continue a lot of the online tools that we're using. |
| 01:11:21> 01:11:23: | Just as we're using today, |
| 01:11:23> 01:11:26: | but then also make sure you're sending out those postcards |
| 01:11:26> 01:11:29: | to somebody that may not be able to connect online |
| 01:11:29> 01:11:32: | and that you're connecting with them in that way. |
| 01:11:32> 01:11:36: | That telephonic outreach is taking place and that you're doing |
| 01:11:36> 01:11:38: | even telephone town halls now have become. |
| 01:11:38> 01:11:42: | A real best practice that we see several organizations using |
| 01:11:42> 01:11:45: | and leveraging to make sure that everybody has a voice |
| 01:11:45> 01:11:47: | as a part of the process. |
| 01:11:47> 01:11:49: | Because I'll say, as Bill Crawford said, |
| 01:11:49> 01:11:51: | if you're not at the table, |
| 01:11:51> 01:11:52: | you're on the menu. |
| 01:11:57> 01:11:59: | I'm not going to be not going to be nearly |
| 01:12:00> 01:12:00: | as inspiring, |
| 01:12:00> 01:12:03: | and I'm going to actually seal a comment in the |

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01:12:03 --> 01:12:03:
                          chat,
01:12:03 --> 01:12:04:
                          but I think it captures it.
01:12:04 --> 01:12:09:
                          My challenge would be. That good good development is or
01:12:09 --> 01:12:12:
                          frankly will be good business,
01:12:12 --> 01:12:16:
                          right? And we we can't think about somehow.
01:12:16 --> 01:12:18:
                          I challenge everybody out there.
01:12:18 --> 01:12:21:
                          The call to action is join those two together,
01:12:21 --> 01:12:24:
                          it's not. Well, good idealistic development.
01:12:24 --> 01:12:26:
                          Be good for business. It's going to it.
01:12:26 --> 01:12:30:
                          Is it? It's going to be the other way around.
01:12:30 --> 01:12:33:
                          Good development will be good business and like I said
01:12:33 --> 01:12:34:
                          earlier,
01:12:34 --> 01:12:37:
                          I think sometimes. Small steps are better,
01:12:37 --> 01:12:39:
                          often better than a big plan.
01:12:39 --> 01:12:42:
                          So do something to contribute to this to move the
01:12:42 --> 01:12:43:
                          needle a little bit.
01:12:43 --> 01:12:46:
                          And even if it's not changing the world all at
01:12:46 --> 01:12:46:
                          once,
01:12:46 --> 01:12:50:
                          I challenge everybody out there to make a contribution and
01:12:50 --> 01:12:51:
                          take one step forward.
01:12:52 --> 01:12:55:
                          Great thank you for that and always I'm sure everyone
01:12:55 --> 01:12:58:
                          is applauding in the background for our panelists.
01:12:58 --> 01:13:01:
                          Great call to action. Great to inspiring as well as
01:13:01 --> 01:13:04:
                          tactical things you can apply in your daily lives right
01:13:04 --> 01:13:04:
                          now,
01:13:04 --> 01:13:06:
                          so go make a difference.
01:13:06 --> 01:13:07:
                          Nick will turn it over to
01:13:07 --> 01:13:08:
                          you.
01:13:11 --> 01:13:13:
                          OK, well amazing. I hallway and Megan.
01:13:13 --> 01:13:16:
                          I'm really glad you're recording this because I am going
01:13:16 --> 01:13:19:
                          to have to go back and re watch this about
01:13:19 --> 01:13:21:
                          100 times just so many great messages.
01:13:21 --> 01:13:24:
                          I started writing them down in my book and I've
01:13:24 --> 01:13:25:
                          already got 3 pages of just,
01:13:25 --> 01:13:28:
                          you know messages that I picked up from from each
01:13:28 --> 01:13:29:
                          of you.
01:13:29 --> 01:13:31:
                          So thank you so much for being a part of
01:13:31 --> 01:13:34:
                          the panel today that was very inspiring and encouraging.
01:13:34 --> 01:13:37:
                          So I do think we're going to take a quick
01:13:37 --> 01:13:37:
                          break.
01:13:37 --> 01:13:40:
                          Give you a chance to refill your coffee or get
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a beverage.

01:13:40 --> 01:13:41:

| 01:13:41> 01:13:44: | Restroom, whatever you need to do and we will reconnect |
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| 01:13:44> 01:13:46: | here at 10:00 o'clock so please be back by 10 |
| 01:13:46> 01:13:48: | and we'll go on to the speakers. |
| 01:14:59> 01:15:01: | Alright, well let's go ahead. |
| 01:15:01> 01:15:03: | I see it's 10:00 o'clock now. |
| 01:15:03> 01:15:05: | So let's go ahead and and off to the next |
| 01:15:06> 01:15:06: | topic. |
| 01:15:06> 01:15:09: | I know we were all inspired by the panelist and |
| 01:15:09> 01:15:12: | we have two more speakers that are going to continue |
| | |
| 01:15:12> 01:15:15: | to inspire us and and really talk about the revitalization |
| 01:15:15> 01:15:18: | and both for the immediate and long term of the |
| 01:15:18> 01:15:19: | city of Indianapolis. |
| 01:15:19> 01:15:24: | Both speakers have. Man been working on redevelopment projects and |
| 01:15:24> 01:15:28: | the city of Indianapolis for many years and I'm excited |
| 01:15:28> 01:15:31: | to have both of them be part of this program |
| 01:15:31> 01:15:34: | today. So Paul is going to be moderating Paul and |
| 01:15:34> 01:15:37: | alone is senior director for Urban Land Institute's in DC. |
| 01:15:37> 01:15:40: | But he has a lot of roots in the city |
| 01:15:40> 01:15:41: | of Indianapolis, |
| 01:15:41> 01:15:44: | so Paul, I will turn it over to you. |
| 01:15:46> 01:15:49: | Well, sure well. Well thank you so much for having |
| 01:15:49> 01:15:52: | me and thank you for letting me to join today. |
| 01:15:52> 01:15:55: | I'm Paul Angelo Medley, the Curtis Infrastructure initiative that works |
| 01:15:55> 01:15:59: | to ensure infrastructure investments create equitable and Brazilian places that |
| 01:15:59> 01:16:00: | build long term community value. |
| 01:16:00> 01:16:03: | I'm really excited to be moderating this discussion today that |
| 01:16:03> 01:16:07: | will really focus on the challenges and opportunities for Indianapolis. |
| 01:16:07> 01:16:10: | But for this while live and work in DC, |
| 01:16:10> 01:16:13: | I'm a proud Hoosier and Irving Tony and I'm really |
| 01:16:13> 01:16:16: | happy that there was so much discussion about the. |
| 01:16:16> 01:16:20: | Beside, I think that's really critical and something that didn't |
| 01:16:20> 01:16:22: | happen as much when I was growing up, |
| 01:16:22> 01:16:26: | and I'll first provide a few opening remarks that talk |
| 01:16:26> 01:16:30: | a little bit more globally and nationally about what's happening |
| 01:16:30> 01:16:33: | and then turn it over about the historic opportunity that |
| 01:16:33> 01:16:36: | we're facing it and then turn it over to Scarlet |
| 01:16:36> 01:16:37: | Andrews, |
| 01:16:37> 01:16:41: | the director, director of Department of Metropolitan |
| | |

| | Development and Mark |
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| 01:16:41> 01:16:41: | Fisher, |
| 01:16:41> 01:16:43: | the Chief Policy officer at the antechamber. |
| 01:16:43> 01:16:46: | As we're discussing, please put your questions. |
| 01:16:46> 01:16:49: | In the chat and I'll make sure that we get |
| 01:16:49> 01:16:51: | to them as part of the discussion. |
| 01:16:51> 01:16:54: | After we do the presentations. |
| 01:16:54> 01:16:57: | But thanks to a generous donation from James Curtis, |
| 01:16:57> 01:17:01: | you will you will I established the Curtis Infrastructure initiative |
| 01:17:01> 01:17:04: | last summer that is really focused around promoting locally driven |
| 01:17:04> 01:17:06: | infrastructure solutions that are equitable, |
| 01:17:06> 01:17:08: | resilient and build long term community value. |
| 01:17:08> 01:17:11: | We want to serve as a conduit to enable more |
| 01:17:11> 01:17:15: | of the right types of infrastructure investments that get done |
| 01:17:15> 01:17:18: | as well as build a community of practice who worked |
| 01:17:18> 01:17:21: | who can work together on shared infrastructure challenges and opportunities. |
| 01:17:21> 01:17:25: | This really requires building a movement of which you are. |
| 01:17:25> 01:17:27: | All participants that grows the table and creates new ones |
| 01:17:27> 01:17:31: | through global and strategic partnerships provides technical assistance and capacity |
| 01:17:31> 01:17:32: | building at the local level, |
| 01:17:32> 01:17:34: | then acts as a feedback loop to promote the most |
| 01:17:34> 01:17:37: | innovative and or effective best practices a little bit earlier |
| 01:17:37> 01:17:40: | I heard a question about broadband or comment about broadband |
| 01:17:40> 01:17:43: | and just want to let you know that at the |
| 01:17:43> 01:17:44: | end of August, |
| 01:17:44> 01:17:47: | well, late summer, early September we will have our first |
| 01:17:47> 01:17:50: | major report that will be really be focused on broadband |
| 01:17:50> 01:17:53: | in real estate and the opportunity that presents as well |
| 01:17:53> 01:17:56: | as also kind of leveraging a lot of the historic. |
| 01:17:56> 01:17:59: | Infrastructure investment that I'm about to talk about here. |
| 01:18:03> 01:18:06: | But there's a lot happening in Washington these days, |
| 01:18:06> 01:18:10: | and during the first days of the Biden Harris administration, |
| 01:18:10> 01:18:13: | the American Rescue Act was passed to respond to the |
| 01:18:13> 01:18:16: | immediate needs and shore up state and local budget by |
| 01:18:16> 01:18:17: | providing transportation, |
| 01:18:17> 01:18:21: | housing and other support. This act provided some stability and |
| 01:18:21> 01:18:24: | provides the opportunity to think more about how to spend |

| 01:18:24> 01:18:26: | on job creating investments, |
|-----------------------|---|
| 01:18:26> 01:18:29: | including infrastructure that's equitable, sustainable and |
| 01.10.20> 01.10.23. | provides access to opportunities. |
| 01:18:29> 01:18:32: | Hopefully this will enable some of those things. |
| 01:18:32> 01:18:35: | That you're talking about that there actually are some funds |
| 01:18:35> 01:18:39: | to actually start doing that and provide more resources on |
| 01:18:39> 01:18:40: | · |
| 01:18:40> 01:18:43: | the way to come, and I think that's something that's really important to think |
| 01:18:43> 01:18:44: | |
| 01:18:44> 01:18:48: | about as we go forward. And then, while not Pastora bill at this point really, |
| | • |
| 01:18:48> 01:18:51: | the American jobs plan proposed by the Biden Harris administration |
| 01:18:51> 01:18:54: | access a policy framework for how the administration is looking |
| 01:18:54> 01:18:57: | at how to prioritize spending in the coming years combined |
| 01:18:57> 01:18:59: | with the American rescue plan. |
| 01:18:59> 01:19:02: | This is the largest proposed investment in American infrastructure since. |
| 01:19:02> 01:19:05: | World War Two and three times as large as a |
| 01:19:05> 01:19:09: | 2009 American Recovery and Reinvestment Act that passed in response |
| 01:19:09> 01:19:11: | to the 2008 Global financial crisis. |
| 01:19:11> 01:19:14: | It really focuses on the core of addressing our dual |
| 01:19:14> 01:19:18: | crisis of climate change and racial injustice and creating |
| | economic |
| 01:19:18> 01:19:21: | opportunity to recover from a post pandemic. |
| 01:19:21> 01:19:22: | With industry of the future, |
| 01:19:22> 01:19:26: | and it's great to hear that Cook and others are |
| 01:19:26> 01:19:28: | doing some of this work right now, |
| 01:19:28> 01:19:31: | and this is already happening in this city. |
| 01:19:33> 01:19:37: | It and then mostly, but it's not just proposed funding. |
| 01:19:37> 01:19:41: | It is also that the administration looks to do this |
| 01:19:41> 01:19:45: | through using the full statutory authority of the federal government |
| 01:19:45> 01:19:49: | by revamping things such as TOTOD guidance that really is |
| 01:19:49> 01:19:52: | looking at how do you better fund in finance? |
| 01:19:52> 01:19:54: | A lot of these projects, |
| 01:19:54> 01:19:57: | particularly built around things such as housing, |
| 01:19:57> 01:20:01: | economic opportunity, and also leveraging things such as the |
| | 1968 |
| 01:20:01> 01:20:03: | Civil Rights Act through the. |
| 01:20:03> 01:20:07: | Implementation of the Affordable Fair Housing Act and and the |
| 01:20:07> 01:20:10: | administration is also thinking a lot about how to do |
| - 1120101 - 011201101 | administration to also difficulty a for about 110W to do |

| 01:20:10> 01:20:14: | these projects that are more shovel worthy as opposed to |
|--|---|
| 01:20:14> 01:20:17: | just shovel ready which was more like those those 2009 |
| 01:20:17> 01:20:18: 01:20:18> 01:20:21: | projects. |
| | But as I said, there's a historic opportunity and it's |
| 01:20:21> 01:20:25: | really exciting that we that there we can leverage those |
| 01:20:25> 01:20:26: | dollars with state, |
| 01:20:26> 01:20:30: | local and private dollars and and with that providing that |
| 01:20:30> 01:20:32: | kind of global perspective. |
| 01:20:32> 01:20:35: | I just want to turn it now over to Scarlet |
| 01:20:35> 01:20:38: | and Mark who will talk a little bit more specifically |
| 01:20:38> 01:20:41: | about local how this is impacting the the local economy |
| 01:20:41> 01:20:43: | and having a discussion after that. |
| 01:20:45> 01:20:48: | Thank you. Well, my name is Mark Fisher. |
| 01:20:48> 01:20:51: | I'm the chief policy officer at the Indy Chamber and |
| 01:20:51> 01:20:51: | Scarlett. |
| 01:20:51> 01:20:54: | Do you want to introduce yourself and then I'm gonna? |
| 01:20:54> 01:20:56: | I think I'm gonna kick this off for us. |
| 01:20:58> 01:20:59: | Yeah, sure my name is Scarlett Andrews Martin. |
| 01:20:59> 01:21:02: | I am the director of the Department of Metropolitan Development, |
| 01:21:02> 01:21:04: | so I'm excited to be here today and thank you |
| 01:21:04> 01:21:05: | for having me. |
| 01:21:05> 01:21:06: | I'll kick it over tomorrow. |
| 01:21:07> 01:21:10: | Thanks Carla and Paul. Thank you for that context. |
| 01:21:10> 01:21:13: | I think as schools going to run through some opportunities |
| 01:21:13> 01:21:16: | for redevelopment and urban redevelopment, |
| 01:21:16> 01:21:19: | I think it's important that we just have the the |
| 01:21:19> 01:21:23: | the national context but also the local context of what |
| 01:21:23> 01:21:25: | it means to have unified government. |
| 01:21:25> 01:21:28: | There was not a lot to celebrate in 2020, |
| 01:21:28> 01:21:32: | but it was the 50 year anniversary of Unified government |
| 01:21:32> 01:21:36: | which was the merger of the city of Indianapolis and |
| 01:21:36> 01:21:37: | Marion County it. |
| 01:21:37> 01:21:40: | Outside of the political implications of you, |
| 01:21:40> 01:21:44: | it basically tripled the physical size of Indianapolis and double |
| 01:21:44> 01:21:46: | more than double the population. |
| 01:21:46> 01:21:50: | It was really designed to capture growing population and tax |
| 01:21:50> 01:21:50: | base. |
| 01:21:50> 01:21:54: | I was moving out of the the old city limits |
| 01:21:54> 01:21:55: | into the what. |
| 01:21:55> 01:21:59: | What was then turned the suburbs we now think is |
| 01:21:59> 01:22:01: | the the townships that's that value. |
| | |

| 01:22:01> 01:22:05: | Capture that that tax capture was really able to support |
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| 01:22:05> 01:22:07: | this growing downtown. |
| 01:22:07> 01:22:09: | That was the. Bill Hudnut, |
| 01:22:09> 01:22:11: | who was Richard Lugar's predecessor, |
| 01:22:11> 01:22:14: | followed Richard Lugar as as mayor of Indianapolis for four |
| 01:22:14> 01:22:15: | terms, |
| 01:22:15> 01:22:18: | said his family said you cannot be a suburb of |
| 01:22:18> 01:22:22: | nothing and so we really had to focus on making |
| 01:22:22> 01:22:27: | sure that our downtown Indianapolis did not see the same |
| 01:22:27> 01:22:30: | fate as many downtowns that saw in the 50s and |
| 01:22:30> 01:22:33: | 60s as post World War Two. |
| 01:22:33> 01:22:36: | Economy pushed housing and development outside of the old city |
| 01:22:37> 01:22:37: | limits. |
| 01:22:37> 01:22:41: | But while you? Did serve us well and has served |
| 01:22:41> 01:22:43: | as well with the past 50 years. |
| 01:22:43> 01:22:46: | It does present some very unique challenges, |
| 01:22:46> 01:22:49: | some of them in our in our control and some |
| 01:22:49> 01:22:52: | of them are not downtown is it did serve its |
| 01:22:52> 01:22:56: | purpose of of making sure that we had a vibrant |
| 01:22:56> 01:22:59: | downtown Indianapolis both as a central business district. |
| 01:22:59> 01:23:02: | Our visitors center. So are our large conventions and large |
| 01:23:02> 01:23:03: | sporting events. |
| 01:23:03> 01:23:06: | We do it like no other city in America, |
| 01:23:06> 01:23:08: | but also downtown is now these cities. |
| 01:23:08> 01:23:14: | Largest neighborhood. Despite the growth and investment in Downtown Center |
| 01:23:14> 01:23:16: | Township as a whole, |
| 01:23:16> 01:23:22: | is still nearly off. 170,000 residents from its peak peak |
| 01:23:22> 01:23:24: | population in the 1950s. |
| 01:23:24> 01:23:28: | So we need to think about strategies to take the |
| 01:23:28> 01:23:32: | success of investing in downtown and and how we support |
| 01:23:32> 01:23:34: | neighborhoods throughout our community. |
| 01:23:34> 01:23:38: | We are grappling with kind of the full impact of |
| 01:23:38> 01:23:39: | deindustrialization. |
| 01:23:39> 01:23:42: | Unlike cities like Cleveland to Detroit, |
| 01:23:42> 01:23:45: | you saw precipitous drops in their their manufacturing base. |
| 01:23:45> 01:23:47: | We saw this slow erosion. |
| 01:23:47> 01:23:50: | It was kind of a 20% |
| 01:23:50> 01:23:54: | erosion of our manufacturing employment base decade after |
| | decade, |
| 01:23:54> 01:23:58: | so. Without that shock, we didn't necessarily respond to it, |
| 01:23:58> 01:24:01: | but only Cleveland and Detroit have seen a larger excess |
| | |

| 01:24:01> 01:24:04: | of traditional manufacturing from their urban core. |
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| 01:24:04> 01:24:06: | Those jobs provided solid wage wages, |
| 01:24:06> 01:24:09: | and our economy was largely built off of, |
| 01:24:09> 01:24:13: | you know, relatively low skill but relatively high pay. |
| 01:24:13> 01:24:16: | You could walk out of high school with or without |
| 01:24:16> 01:24:17: | that degree, |
| 01:24:17> 01:24:22: | could go down to the factory at the the end |
| 01:24:22> 01:24:24: | of your street. |
| 01:24:24> 01:24:27: | And make equivalent of \$30.00 an hour plus pension and |
| 01:24:27> 01:24:31: | benefits as mechanization or or robotics usage and and automation |
| 01:24:31> 01:24:32: | is really taking hold. |
| 01:24:32> 01:24:36: | About 87% of the jobs we've lost in manufacturing throughout |
| 01:24:36> 01:24:39: | Indiana have actually not due to offshoring. |
| 01:24:39> 01:24:43: | While that has occurred, certainly it's actually due to automation |
| 01:24:44> 01:24:47: | and those trends are not going to slow down. |
| 01:24:47> 01:24:50: | With that, with these 400 square miles, |
| 01:24:50> 01:24:52: | we now have of unigov, |
| 01:24:52> 01:24:55: | we are unfortunately leaving large parts of our community behind |
| 01:24:55> 01:24:59: | which we've heard in the previous presentation and discussions. |
| 01:24:59> 01:25:03: | But unlike many other cities that have seen revitalization in |
| 01:25:03> 01:25:04: | court, |
| 01:25:04> 01:25:07: | you know parts of their community and and where they |
| 01:25:07> 01:25:12: | can kind of punt their problems to another political jurisdiction. |
| 01:25:12> 01:25:16: | Any apolis can't do that because we have unified government. |
| 01:25:16> 01:25:18: | We are going to have to. |
| 01:25:18> 01:25:22: | Confront these challenges and we're going to have to confront |
| 01:25:22> 01:25:24: | them systematically. |
| 01:25:24> 01:25:27: | And there is not going to be any silver bullet |
| 01:25:27> 01:25:29: | as President Oakley mentioned, |
| 01:25:29> 01:25:32: | we have one of the lowest socio economic mobility rates |
| 01:25:33> 01:25:34: | in the nation. |
| 01:25:34> 01:25:37: | That is largely because we built this large middle class |
| 01:25:37> 01:25:39: | off of that manufacturing base. |
| 01:25:39> 01:25:43: | As our economy evolves, we have a changing nature of |
| 01:25:43> 01:25:43: | of jobs, |
| 01:25:43> 01:25:46: | but also changing location of jobs. |
| 01:25:46> 01:25:49: | Again, there will be no silver bullet and how we |
| | |

| 01:25:49> 01:25:50: | address this, |
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| 01:25:50> 01:25:54: | we are going to have to increase access to opportunities. |
| 01:25:54> 01:25:56: | That means we need to be thinking about brownfields. |
| 01:25:56> 01:25:58: | What the near Eastside promise program, |
| 01:25:58> 01:26:01: | and their focus on the former RCA facility at one |
| 01:26:01> 01:26:02: | point employed 8200 people. |
| 01:26:02> 01:26:04: | At the peak, employment in the 1950s, |
| 01:26:04> 01:26:07: | Brownfield redevelopment is going to be key because it now |
| 01:26:07> 01:26:09: | takes if you want to get a comfort letter from |
| 01:26:10> 01:26:10: | IDEM. |
| 01:26:10> 01:26:11: | That means, hey, we you know, |
| 01:26:11> 01:26:14: | we, we know how much contamination is there, |
| 01:26:14> 01:26:16: | and as long as you don't contribute to it, |
| 01:26:16> 01:26:18: | we're not gonna hold you liable. |
| 01:26:18> 01:26:20: | That can take up to six months to get a |
| 01:26:20> 01:26:22: | comfort letter from my damn. |
| 01:26:22> 01:26:24: | So companies that are looking to. |
| 01:26:24> 01:26:28: | To invest in a community can't wait six months just |
| 01:26:28> 01:26:31: | to get the go ahead to to put that, |
| 01:26:31> 01:26:33: | you know, to invest in the community. |
| 01:26:33> 01:26:37: | So Brownfield redevelopment, transportation and connectivity |
| | are transit expansion. |
| 01:26:37> 01:26:40: | We you know basically tripled the the service to |
| 01:26:40> 01:26:42: | low low income households. |
| 01:26:42> 01:26:44: | We tripled the service to minority households. |
| 01:26:44> 01:26:48: | We are tripling the job access but we also have |
| 01:26:48> 01:26:51: | to think about the role that zoning plays. |
| 01:26:51> 01:26:54: | Last night, the metropolitan Economic Development Committee of the city. |
| 01:26:54> 01:26:58: | Council passed a A transit oriented development zoning overlay for |
| 01:26:58> 01:27:00: | our rapid transit corridors. |
| 01:27:00> 01:27:04: | We're going to have to think about housing and affordable |
| 01:27:04> 01:27:08: | housing in in the context of the constraints that the |
| 01:27:08> 01:27:11: | • |
| | legislature has put on local governments. |
| 01:27:11> 01:27:14: | Have to think about the digital divide, |
| 01:27:14> 01:27:17: | I think, uh oh, said earlier that the pandemic didn't |
| 01:27:17> 01:27:18: | catalyze a lot, |
| 01:27:18> 01:27:22: | but it accelerated and and oftentimes exponentially accelerated a lot |
| 01:27:22> 01:27:23: | of these trends, |
| 01:27:23> 01:27:26: | and one of the things that really came to the |
| 01:27:26> 01:27:29: | fore was we have a lot of discussions about rural |
| | |

01:27:29 --> 01:27:32: broadband development and deployment, 01:27:32 --> 01:27:35: but we have a very urban digital divide as well. 01:27:35 --> 01:27:38: And then this idea of human infrastructure. 01:27:38 --> 01:27:41: How do we start to address public health and food 01:27:41 --> 01:27:42: access? 01:27:42 --> 01:27:45: We are one of the I think we're the worst 01:27:45 --> 01:27:46: city or lower. 01:27:46 --> 01:27:49: At one point. The worst city for large city for 01:27:49 --> 01:27:53: food deserts and and and child care child care. 01:27:53 --> 01:27:55: I think any of us who have children that will 01:27:55 --> 01:27:59: that lived through this pandemic have a full appreciation for 01:28:00 --> 01:28:03: teachers and the role that child care plays in our 01:28:03 --> 01:28:06: economic access. And the reality is now with unigov. 01:28:06 --> 01:28:09: Largely the growth in our region was confined to Indianapolis, 01:28:09 --> 01:28:11: Marion County through the early 90s. 01:28:11 --> 01:28:14: But now? 50% of the population of our region is 01:28:14 --> 01:28:17: outside of Marion County and we're going to need to 01:28:17 --> 01:28:19: address these things on a regional basis, 01:28:19 --> 01:28:21: not just on a local basis. 01:28:21 --> 01:28:23: So I want to turn it over to Scarlet. 01:28:23 --> 01:28:26: She's got a presentation I'm going to kind of add 01:28:26 --> 01:28:28: in where she asked me too and then look forward 01:28:28 --> 01:28:30: to your question and answers. 01:28:33 --> 01:28:37: Thanks, Mark, and thanks for kind of setting the stage 01:28:37 --> 01:28:40: there for how our history kind of impacts our current 01:28:40 --> 01:28:40: moment. 01:28:40 --> 01:28:43: I want to start with kind of a mid COVID 01:28:43 --> 01:28:47: or post COVID contacts that were currently in and 1st 01:28:47 --> 01:28:50: talk about downtown and a couple of things that we're 01:28:50 --> 01:28:53: seeing that is bringing our attention so one of the 01:28:53 --> 01:28:57: things we're noticing is increased demand for office space in 01:28:57 --> 01:28:58: neighborhood based settings, 01:28:58 --> 01:29:01: specifically those mixed use settings or transit walkability. 01:29:01 --> 01:29:03: A live work environment is present so. 01:29:03 --> 01:29:07: The kind of the 15 minute neighborhood that Paul mentioned 01:29:07 --> 01:29:08: and his his remark. 01:29:08 --> 01:29:11: The example code on the left is a recent groundbreaking 01:29:11 --> 01:29:13: for office space in Brickle. 01:29:13 --> 01:29:16: This is the 811 group office space primarily, 01:29:16 --> 01:29:19: but again, this is just kind of a a different 01:29:19 --> 01:29:19: trend. 01:29:19 --> 01:29:22: It's kind of smaller office space,

| 01:29:22> 01:29:25: | but more density of other views is kind of surrounding |
|---------------------|--|
| 01:29:25> 01:29:28: | it and and then further we see companies coming out |
| 01:29:28> 01:29:32: | of COVID offering more flexibility for where and how people |
| 01:29:32> 01:29:33: | work, potentially impacting our office. |
| 01:29:33> 01:29:37: | Lisa is an occupancy levels and it's probably too early |
| 01:29:37> 01:29:40: | to know what this may mean for our downtown office |
| 01:29:40> 01:29:40: | towers, |
| 01:29:40> 01:29:43: | but I think it's important for us to acknowledge that |
| 01:29:44> 01:29:47: | these trends exist so that we can be more proactive |
| 01:29:47> 01:29:50: | and potentially thinking about mixed uses for our downtown office |
| 01:29:50> 01:29:54: | buildings and potentially even converting those buildings to other uses. |
| 01:29:54> 01:29:58: | Uhm, and at the same time we know that downtown |
| 01:29:58> 01:30:00: | is still indeed artist neighborhood. |
| 01:30:00> 01:30:04: | As Mark mentioned, we still need housing downtown of all |
| 01:30:04> 01:30:04: | kinds, |
| 01:30:04> 01:30:08: | but specifically the cities in focused on affordable housing. |
| 01:30:08> 01:30:11: | And we recently issued are anti displacement agenda. |
| 01:30:11> 01:30:15: | The Department of Metropolitan Development did and and are hoping |
| 01:30:15> 01:30:18: | that some of our American rescue plan dollars can be |
| 01:30:18> 01:30:22: | allocated to implementing our anti displacement plan plan. |
| 01:30:22> 01:30:27: | And we've shifted artisan tax abatement programs to specifically require |
| 01:30:27> 01:30:31: | affordable housing in multifamily and mixed use developments. |
| 01:30:31> 01:30:35: | Next slide, please. And so COVID also opened up this |
| 01:30:35> 01:30:40: | challenge in downtown Indianapolis to show that our hospitality industry |
| 01:30:40> 01:30:41: | could be resilient. |
| 01:30:41> 01:30:43: | So despite the challenges early on, |
| 01:30:43> 01:30:47: | the Civ began hosting sporting events safely in the Convention |
| 01:30:47> 01:30:51: | Center and and other venues opening offer this opportunity unlike |
| 01:30:51> 01:30:55: | any other really to host the biggest tournament in the |
| 01:30:55> 01:30:59: | country, the NCAA Tournament, perhaps more basketball games in one |
| 01:30:59> 01:31:02: | city at one time than than anywhere else before. |
| 01:31:02> 01:31:04: | And so we did it. |
| 01:31:04> 01:31:07: | Well and we gained national recognition for that, |
| 01:31:07> 01:31:10: | proving that we can be resilient in our Convention and |
| 01:31:10> 01:31:11: | sports industry, |

| 01:31:11> 01:31:14: | even as we're thinking about growing our economy in other |
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| 01:31:14> 01:31:15: | areas. |
| 01:31:15> 01:31:17: | And we also did that by becoming one of the |
| 01:31:17> 01:31:21: | only cities it's actually looking forward in terms of our |
| 01:31:21> 01:31:24: | ability to host conventions and events. |
| 01:31:24> 01:31:28: | Expanding our Convention Center and adding more hotel rooms connected |
| 01:31:28> 01:31:30: | to that such that the that will open in |
| 01:31:30> 01:31:34: | 2025 when we project that the hospitality industry is really |
| 01:31:34> 01:31:37: | fully. That and so hopefully Indianapolis will be on the |
| 01:31:37> 01:31:39: | forefront of that. |
| 01:31:39> 01:31:41: | UM, of that, among other cities. |
| 01:31:41> 01:31:46: | Next slide, please. A dental AA tournament also brought this |
| 01:31:46> 01:31:49: | opportunity to showcase local artistic talent. |
| 01:31:49> 01:31:53: | Musicians and artists activated our public spaces downtown in Georgia |
| 01:31:53> 01:31:54: | St Lugar Plaza. |
| 01:31:54> 01:31:58: | The Downtown Canal Monument circle and even beyond that come |
| 01:31:58> 01:31:59: | through the program, |
| 01:31:59> 01:32:03: | SWISH, which was a multi week festival that builds off |
| 01:32:03> 01:32:06: | of the themes of racial equity that became so important |
| 01:32:06> 01:32:11: | Indianapolis and throughout the entire country and and |
| | Indianapolis. |
| 01:32:11> 01:32:14: | Focusing on Indianapolis as a sports hub, |
| 01:32:14> 01:32:16: | all coming. Together for that. |
| 01:32:16> 01:32:18: | And we learned that through that experience, |
| 01:32:18> 01:32:20: | you know we already knew this, |
| 01:32:20> 01:32:24: | that involving local residents in national events like this makes |
| 01:32:24> 01:32:26: | it more impactful for visitors, |
| 01:32:26> 01:32:28: | but also for residents here locally, |
| 01:32:28> 01:32:31: | both from an economic perspective actually earning more revenue in |
| 01:32:31> 01:32:33: | our local businesses downtown, |
| 01:32:33> 01:32:36: | but also just from a cultural perspective. |
| 01:32:36> 01:32:39: | And we need to do more of that, |
| 01:32:39> 01:32:42: | which is why DMV is now embarking on the South |
| 01:32:42> 01:32:44: | downtown connectivity vision plans, |
| 01:32:44> 01:32:47: | and so that's really looking at infrastructure at the pedestrian |
| 01:32:47> 01:32:50: | level and activation of our key public spaces downtown. |
| 01:32:50> 01:32:54: | Looking for more regular and consistent programming of |
| | those spaces, |

| 01:32:54> 01:32:57: | providing an opportunity for local residents as well as visitors |
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| 01:32:57> 01:33:01: | to program those faces on a regular basis and integrates |
| 01:33:01> 01:33:04: | not just have the visitors on one side of downtown |
| 01:33:04> 01:33:07: | and the local residents on the other next slide. |
| 01:33:07> 01:33:12: | Eat. So, uhm. In terms of downtown, |
| 01:33:12> 01:33:16: | we're also thinking about what actually goes beyond |
| | downtown, |
| 01:33:16> 01:33:19: | obviously. So those connected neighborhoods to downtown, |
| 01:33:19> 01:33:23: | or actually where some of our biggest economic development projects |
| 01:33:23> 01:33:24: | are occurring right now. |
| 01:33:24> 01:33:26: | With the Elanco headquarters investment, |
| 01:33:26> 01:33:30: | we have this long, long awaited opportunity to develop the |
| 01:33:30> 01:33:32: | GM stamping plant site, |
| 01:33:32> 01:33:34: | which is one of our our, |
| 01:33:34> 01:33:38: | our former manufacturing sites, and was one of the largest |
| 01:33:38> 01:33:41: | job hubs in our city for many, |
| 01:33:41> 01:33:44: | many years. And so now finally with Delanco investment, |
| 01:33:44> 01:33:48: | we're able to invest in connecting the Valley neighborhood to |
| 01:33:48> 01:33:51: | downtown through infrastructure and in market East. |
| 01:33:51> 01:33:52: | The move of the courts, |
| 01:33:52> 01:33:56: | the jail, and some of the county agencies to the |
| 01:33:56> 01:33:56: | community. |
| 01:33:56> 01:33:59: | Justice campus at the end of this year is going |
| 01:34:00> 01:34:03: | to open up opportunities for development on City, |
| 01:34:03> 01:34:05: | County owned property. So you know, |
| 01:34:05> 01:34:08: | there are a lot of opportunities to build off of |
| 01:34:08> 01:34:12: | the last few years of investment and market. |
| 01:34:12> 01:34:17: | Easton actually make it more successful and more connected to. |
| 01:34:17> 01:34:19: | Neighborhoods of Holy Cross and two mass out, |
| 01:34:19> 01:34:22: | and so I think it's just it's a matter of |
| 01:34:22> 01:34:25: | opening up some of that cord. |
| 01:34:25> 01:34:28: | Some of those corridors, and with the elevator hill investment, |
| 01:34:28> 01:34:30: | which is the former Angieslist campus. |
| 01:34:30> 01:34:33: | Also kicking off at the end of this year. |
| 01:34:33> 01:34:36: | Even more so, that provides just this this spotlight I |
| 01:34:36> 01:34:39: | think on the market East and East, |
| 01:34:39> 01:34:42: | southeastern edge of downtown. And similarly, |
| 01:34:42> 01:34:46: | the 16 pack and IU Health Medical District and Indian |
| 01:34:46> 01:34:50: | Ave client planning processes are really opening up seeing northern |

| 01:34:50> 01:34:51: | borders of downtown. |
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| 01:34:51> 01:34:55: | And we know that they're going to be heavily invested |
| 01:34:55> 01:34:57: | in in the next several years. |
| 01:34:57> 01:34:59: | And so, as Michael mentioned, |
| 01:34:59> 01:35:04: | where are those opportunities to then connect neighborhoods and connect |
| 01:35:04> 01:35:07: | neighborhood based services to those investments? |
| 01:35:07> 01:35:11: | And as I finally as I just want to point |
| 01:35:11> 01:35:11: | out, |
| 01:35:11> 01:35:14: | that also again connectivity is part of all of this |
| 01:35:14> 01:35:18: | and pedestrian and multimodal transportation is is a connective fiber. |
| 01:35:18> 01:35:22: | Through all of this, and so the cultural trail expansion |
| 01:35:22> 01:35:26: | will be a big part of the outskirts of downtown |
| 01:35:26> 01:35:28: | and how that investment spreads. |
| 01:35:28> 01:35:32: | The next slide, please. And finally, |
| 01:35:33> 01:35:36: | I think as we've talked about a lot today, |
| 01:35:36> 01:35:39: | neighborhood based investment and community driven investment should not be |
| 01:35:39> 01:35:41: | forgotten in this context, |
| 01:35:41> 01:35:44: | and so the work that a ULI does is actually |
| 01:35:44> 01:35:46: | been a key component. |
| 01:35:46> 01:35:50: | And in DMV has engaged with ULI with several neighborhood |
| 01:35:50> 01:35:53: | on site specific plans in the last few years, |
| 01:35:53> 01:35:56: | and we've embarked on some of our own plans with |
| 01:35:56> 01:35:59: | communities including in Furing some Plaza, |
| 01:35:59> 01:36:02: | the alkyl Southside neighborhood, one of our lips. |
| 01:36:02> 01:36:05: | Indeed, districts the 25th and moan an area where the |
| 01:36:05> 01:36:08: | city does own a lot of property right there on |
| 01:36:08> 01:36:12: | the Monan Ann and currently the Oak Tree Apartments site |
| 01:36:12> 01:36:15: | which Tammy mentioned. Her work as with as part of |
| 01:36:15> 01:36:17: | engaging solutions. |
| 01:36:17> 01:36:21: | These efforts help us engage with the community and ensure |
| 01:36:21> 01:36:25: | that community engagement is is the focus of any future |
| 01:36:25> 01:36:27: | development in that area. |
| 01:36:27> 01:36:31: | And then further transit oriented development is really the future |
| 01:36:31> 01:36:34: | of a neighborhood based development too and so much like |
| 01:36:34> 01:36:36: | I mentioned at the beginning, |
| 01:36:36> 01:36:39: | we know that this 15 minute neighborhood or a neighborhood |
| 01:36:39> 01:36:44: | that includes potentially your grocery store job multimodal development place |
| | |

| 01:36:44> 01:36:47: | to live and multiple types of places to live right |
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| 01:36:47> 01:36:51: | there in your community are going to boost quality of |
| 01:36:51> 01:36:55: | life for residents but also spur more development and |
| | property |
| 01:36:55> 01:36:57: | value in the future. |
| 01:36:57> 01:37:01: | Uhm, and so just last night the City County Council, |
| 01:37:01> 01:37:06: | Metropolitan Economic Development Committee did pass transit oriented zoning code |
| 01:37:06> 01:37:09: | amendments to help us move in that direction. |
| 01:37:09> 01:37:12: | Next slide, please and I think I'll turn it over |
| 01:37:12> 01:37:14: | to Mark to talk a little bit about beyond the |
| 01:37:14> 01:37:16: | Indianapolis Marion County border. |
| 01:37:18> 01:37:22: | Thank you scarlet. As I mentioned in my opening comments |
| 01:37:22> 01:37:22: | that 50% |
| 01:37:22> 01:37:26: | of our region's population is now outside of Indianapolis, |
| 01:37:26> 01:37:30: | Marion County, Marion County grew more in the past decade |
| 01:37:30> 01:37:33: | than any other community in the state. |
| 01:37:33> 01:37:37: | From WRAL population numbers. But the trends and the accelerated |
| 01:37:37> 01:37:39: | development as as a region grows. |
| 01:37:39> 01:37:41: | We have 92 counties in Indiana. |
| 01:37:41> 01:37:45: | Only 14 are going to see a a workforce age |
| 01:37:45> 01:37:47: | population increase of 5% |
| 01:37:47> 01:37:51: | or more and. Seven of those are in central IN. |
| 01:37:51> 01:37:54: | So as goes, Indianapolis goes the region as the region |
| 01:37:54> 01:37:55: | goes, |
| 01:37:55> 01:37:58: | the state and we have a very great group of |
| 01:37:58> 01:37:59: | regional elected officials. |
| 01:37:59> 01:38:03: | Mayor Hogsett Mayor Fadness and Fishers Mayor Cook Mayor Myers |
| 01:38:03> 01:38:05: | all throughout our region, |
| 01:38:05> 01:38:09: | working on how do we address some of these challenges |
| 01:38:09> 01:38:12: | from a on a regional basis and a lot of |
| 01:38:12> 01:38:16: | it has to deal with workforce mobility and making sure |
| 01:38:16> 01:38:18: | that we do have a strong. |
| 01:38:18> 01:38:23: | Urban Core we have a great opportunity right now for |
| 01:38:23> 01:38:24: | a proof of concept. |
| 01:38:24> 01:38:28: | This they're ready, initiative, the running being run by the |
| 01:38:28> 01:38:33: | Indiana Economic Development Corporation and funded by \$500 million from |
| 01:38:33> 01:38:37: | the legislature that they've earmarked some of the federal dollars |
| 01:38:37> 01:38:41: | to fund innovation and quality of life investments throughout |

the 01:38:41 --> 01:38:42: state of Indiana. 01:38:42 --> 01:38:47: We have currently have a really four proposals from central 01:38:47 --> 01:38:48: IN the one that. 01:38:48 --> 01:38:52: Indianapolis, Marion County is is really jelling around is the 01:38:52 --> 01:38:56: White River master plan that was developed in conjunction with 01:38:56 --> 01:38:57: visit Indy, 01:38:57 --> 01:39:00: DMD and the Hamilton County Visitors Association visit. 01:39:00 --> 01:39:04: Visit Hamilton County around how do we activate our right 01:39:04 --> 01:39:05: river today? 01:39:05 --> 01:39:09: We've kind of used the White River as a dump. 01:39:09 --> 01:39:12: We we dump sewage in it but we are investing 01:39:12 --> 01:39:17: very heavily in our combined sewer overflow and we're going 01:39:17 --> 01:39:19: to have a an asset. 01:39:19 --> 01:39:21: That we can really capitalize on, 01:39:21 --> 01:39:24: and the White River vision plan took took a lot 01:39:24 --> 01:39:27: of care to ensure that we we made sure that 01:39:27 --> 01:39:30: it was inclusive that that it thought about the residents 01:39:30 --> 01:39:33: that are there in that it was equally spread out 01:39:33 --> 01:39:37: and then investment and so jelling around that White River 01:39:37 --> 01:39:40: master plan for the Ready program is going to be 01:39:40 --> 01:39:43: a great opportunity to have this proof of concept that 01:39:43 --> 01:39:47: regionalism can work and that we can have investments throughout 01:39:47 --> 01:39:49: the region in a cooperative manner so. 01:39:49 --> 01:39:52: We also have the Indianapolis NPO is currently running the 01:39:53 --> 01:39:56: the Regional Comprehensive Economic Development Strategy. 01:39:56 --> 01:40:00: It's a process prescribed by the US Economic Development Administration. 01:40:00 --> 01:40:04: It's a five year master plan for economic development. 01:40:04 --> 01:40:08: That plan will hopefully lead to us our region forming 01:40:08 --> 01:40:13: a federally recognized economic development district and that really opens 01:40:13 --> 01:40:17: up our region to funding and technical assistance from the 01:40:17 --> 01:40:19: federal government that we are missing. 01:40:19 --> 01:40:22: Out on right now without and dry, 01:40:22 --> 01:40:25:

01:40:22 --> 01:40:25: so the next step is part of that said processes
01:40:25 --> 01:40:28: looking as job growth is happening in our region.
01:40:28 --> 01:40:30: How do we make sure that we have good flow
01:40:30 --> 01:40:34: of people and goods throughout our region as and and
01:40:34 --> 01:40:37: making sure that people have access to that opportunity and

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01:40:37 --> 01:40:40:
                          that's going to be so critical to helping solve for
01:40:40 --> 01:40:43:
                          those that low socio economic mobility rate.
01:40:51 --> 01:40:53:
                          Alright great, well I'm gonna I'm closeout.
01:40:53 --> 01:40:57:
                          This stop sharing screen here so that you can see
                          we can all see our faces and I can see
01:40:57 --> 01:41:00:
01:41:00 --> 01:41:00:
                          the chat.
01:41:00 --> 01:41:03:
                          But I I think before as I kind of start
01:41:03 --> 01:41:04:
                          going through this,
01:41:04 --> 01:41:07:
                          the scrolling through this list is everyone asked questions.
01:41:07 --> 01:41:09:
                          One thing I I just,
01:41:09 --> 01:41:12:
                          I'm just I'm really curious about is why is downtown
01:41:12 --> 01:41:14:
                          so important as we talk about this forum so much
01:41:14 --> 01:41:17:
                          about neighborhood empowerment and development?
01:41:17 --> 01:41:20:
                          Why is is focusing on downtown so important to the
01:41:20 --> 01:41:22:
                          future of both Indianapolis and the region?
01:41:27 --> 01:41:27:
01:41:27 --> 01:41:30:
                          think I can start this pretty simply with saying that
01:41:30 --> 01:41:33:
                          it is still our job centre and would still our
01:41:34 --> 01:41:36:
                          biggest neighborhood and so dumb.
01:41:36 --> 01:41:37:
                          In a very simple way,
01:41:37 --> 01:41:40:
                          we still have the most economic activity going on downtown.
01:41:42 --> 01:41:47:
                          Part of that people planning Academy work they brought in
01:41:47 --> 01:41:51:
                          Joe Minicozzi to talk about the economics of land use.
01:41:51 --> 01:41:56:
                          So I posted those those videos in the the chat.
01:41:56 --> 01:42:01:
                          It will show you clearly where tax revenue is generated
01:42:01 --> 01:42:06:
                          in that tax revenue that is shared throughout the entire
01:42:06 --> 01:42:09:
                          county and it has high density,
01:42:09 --> 01:42:13:
                          high tax revenue of the urban core COVID going to
01:42:13 --> 01:42:15:
                          change how people work,
01:42:15 --> 01:42:19:
                          change the nature of work in the office and it
01:42:19 --> 01:42:23:
                          will be a challenge as a central business district,
01:42:23 --> 01:42:26:
                          we have a very traditional central business district that is
01:42:27 --> 01:42:28:
                          very commuter dependent.
01:42:28 --> 01:42:32:
                          So as the full effects of COVID take take root,
01:42:32 --> 01:42:36:
                          we're going to have to continue to evolve and and
01:42:36 --> 01:42:40:
                          invest and downtown for the for the benefit and betterment
01:42:40 --> 01:42:42:
                          of the entire city.
01:42:46 --> 01:42:49:
                          And you mentioned that urban three study that was done
01:42:49 --> 01:42:49:
01:42:49 --> 01:42:52:
                          Have you been thinking about that in terms of of
01:42:52 --> 01:42:55:
                          how you kind of do land use planning for the
01:42:55 --> 01:42:57:
                          entire entire city or region?
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| 01:42:57> 01:43:00: | Or is it more as you kind of think about |
| 01:43:00> 01:43:03: | broader maintenance questions which are is such a big issue |
| 01:43:03> 01:43:06: | coming going forward in the next few years? |
| 01:43:12> 01:43:15: | I mentioned our transit oriented zoning amendments that are currently |
| 01:43:15> 01:43:19: | working their way through the legislative process right now, |
| 01:43:19> 01:43:22: | and so essentially that opens up different types of housing |
| 01:43:22> 01:43:26: | that we can build in in neighborhoods throughout the |
| 01:43:26> 01:43:26: | city, |
| 01:43:26> 01:43:29: | as well as standards for that, |
| 01:43:29> 01:43:32: | as well as creating a transit oriented overlay district within |
| 01:43:33> 01:43:35: | a certain distance of the transit bus. |
| 01:43:35> 01:43:38: | Rapid transit line that encourages that density in development, |
| 01:43:38> 01:43:42: | so we are kind of actively working on that. |
| 01:43:42> 01:43:45: | At the moment, with this with this ordinance is working |
| 01:43:45> 01:43:48: | its way through the Council in the Metropolitan Solid |
| 01:43:48> 01:43:51: | Commission. From our standpoint, I think it's important this STD |
| 01:43:51> 01:43:53: | zoning overlay encouraging denser development, |
| 01:43:53> 01:43:57: | more affordable housing development, the work that the Indianapolis Neighborhood |
| 01:43:57> 01:44:00: | Housing Partnership is doing around the ETO defund |
| 01.43.37> 01.44.00. | Equitable Transit |
| 01:44:00> 01:44:01: | |
| | Equitable Transit |
| 01:44:00> 01:44:01: | Equitable Transit Oriented Development Fund, |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: | Equitable Transit Oriented Development Fund, but you know the the COD amendment is an amendment to a much broader rezone indie process which |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: | Equitable Transit Oriented Development Fund, but you know the the COD amendment is an amendment to a much broader rezone indie process which was |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: | Equitable Transit Oriented Development Fund, but you know the the COD amendment is an amendment to a much broader rezone indie process which was the first time, |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: 01:44:12> 01:44:15: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. Really not taking one size fits all approach to 400 |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: 01:44:12> 01:44:15: 01:44:15> 01:44:16: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. Really not taking one size fits all approach to 400 square miles, |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: 01:44:12> 01:44:15: 01:44:15> 01:44:16: 01:44:16> 01:44:19: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. Really not taking one size fits all approach to 400 square miles, it was the first time that we've updated our zoning |
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| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: 01:44:12> 01:44:15: 01:44:15> 01:44:16: 01:44:16> 01:44:19: 01:44:21> 01:44:21: 01:44:21> 01:44:27: 01:44:23> 01:44:33: 01:44:30> 01:44:35: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. Really not taking one size fits all approach to 400 square miles, it was the first time that we've updated our zoning code comprehensively since LBJ was president. So there are a lot of things to come and and and different parts of the city can. It can encourage different types of development without that kind of 1 size fits all approach from an infrastructure standpoint, we have a very unique tax shocker. |
| 01:44:00> 01:44:01: 01:44:01> 01:44:04: 01:44:04> 01:44:08: 01:44:08> 01:44:09: 01:44:09> 01:44:12: 01:44:12> 01:44:15: 01:44:15> 01:44:16: 01:44:19> 01:44:19: 01:44:21> 01:44:21: 01:44:21> 01:44:21: 01:44:23> 01:44:30: 01:44:30> 01:44:33: 01:44:33> 01:44:35: 01:44:35> 01:44:38: | Equitable Transit Oriented Development Fund, but you know the the the COD amendment is an amendment to a much broader rezone indie process which was the first time, you know, it's great to see the city. Really not taking one size fits all approach to 400 square miles, it was the first time that we've updated our zoning code comprehensively since LBJ was president. So there are a lot of things to come and and and different parts of the city can. It can encourage different types of development without that kind of 1 size fits all approach from an infrastructure standpoint, we have a very unique tax shocker. You know, it was questioned about the the effectiveness |
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| 01:44:45> 01:44:48: | Focused but with property tax caps, |
|---------------------|--|
| 01:44:48> 01:44:51: | the value of an abatement is much lower than it |
| 01:44:51> 01:44:53: | was even a decade ago, |
| 01:44:53> 01:44:57: | and so you know we were tax structure where you |
| 01:44:57> 01:44:59: | pay your income tax where you live, |
| 01:44:59> 01:45:02: | not where you work. Does put the city of Indianapolis |
| 01:45:03> 01:45:04: | at a structural disadvantage, |
| 01:45:04> 01:45:07: | so that is one of the things I think the |
| 01:45:07> 01:45:10: | infrastructure and the physical infrastructure, |
| 01:45:10> 01:45:14: | our roads and streets are are probably the top issue |
| 01:45:14> 01:45:16: | that that are our would like to be. |
| 01:45:16> 01:45:20: | Address at the regional level and that the mayors are |
| 01:45:20> 01:45:22: | most most concerned about right now. |
| 01:45:23> 01:45:24: | And I just |
| 01:45:24> 01:45:27: | wanted to kind of pick up on that Tod element. |
| 01:45:27> 01:45:30: | It kind of make a comment about there was a |
| 01:45:30> 01:45:32: | question about a little bit more about. |
| 01:45:32> 01:45:35: | Are there additional federal funds that you're looking to |
| | leverage? |
| 01:45:35> 01:45:38: | And in one comment I think that's really important. |
| 01:45:38> 01:45:40: | Is they put this into the chat, |
| 01:45:40> 01:45:42: | but is really is that teody guidance guidelines at the |
| 01:45:42> 01:45:44: | federal government put out? |
| 01:45:44> 01:45:47: | Because one thing is in return to that statutory authority |
| 01:45:47> 01:45:47: | side of things. |
| 01:45:47> 01:45:50: | Which is, you know, kind of boring stuff, |
| 01:45:50> 01:45:53: | but it's really critically important because the federal government is |
| 01:45:53> 01:45:53: | looking to. |
| 01:45:53> 01:45:56: | Leverage its ability to do large scale loans, |
| 01:45:56> 01:46:00: | so with that effia and drift programs guidelines and all |
| 01:46:00> 01:46:01: | backronyms are are in there. |
| 01:46:01> 01:46:05: | But for projects that are larger than \$10 million, |
| 01:46:05> 01:46:07: | which can be a combination of things. |
| 01:46:07> 01:46:11: | For instance, you could have lots of different bike shares |
| 01:46:11> 01:46:13: | that add up to \$10 million. |
| 01:46:13> 01:46:15: | Could be alone as part of that. |
| 01:46:15> 01:46:19: | So there's a large scale amount of private sector dollars |
| 01:46:19> 01:46:23: | that can really support this and I think it gets |
| 01:46:23> 01:46:24: | back to those. |
| 01:46:24> 01:46:27: | That were made earlier that really a private sector |
| 04.40.07 > 04.40.00 | development. |
| 01:46:27> 01:46:29: | If you do it right, |

| 01:46:29> 01:46:32: | can actually be really beneficial to from a private sector. |
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| 01:46:32> 01:46:34: | Return on investment side of things as well as also |
| 01:46:35> 01:46:37: | really strongly benefit the community. |
| 01:46:37> 01:46:39: | And that's one of the reasons why the Curtis Infrastructure |
| 01:46:40> 01:46:42: | Initiative exists broadly because of that, |
| 01:46:42> 01:46:45: | because you know, while you know they were able to |
| 01:46:45> 01:46:48: | get things moving and leverage a lot of the additional |
| 01:46:48> 01:46:51: | funds from both the city state when DC was in |
| 01:46:51> 01:46:54: | federal receivership, so there wasn't money like there. |
| 01:46:54> 01:46:57: | Is available and now there's a lot of money, |
| 01:46:57> 01:47:00: | so my hope is that it's a lot less about |
| 01:47:00> 01:47:04: | just prioritizing things and more about actually just doing these |
| 01:47:04> 01:47:08: | projects because there's finally funds to actually do this. |
| 01:47:08> 01:47:10: | And so I'm to your perspectives. |
| 01:47:10> 01:47:12: | Are there additional federal funds |
| 01:47:12> 01:47:15: | or resources that could be useful on one of the |
| 01:47:15> 01:47:19: | things that I'm I'm very excited about and there's going |
| 01:47:19> 01:47:23: | to be more information to come as the Rethink 6570 |
| 01:47:23> 01:47:26: | Coalition has formalized. As a nonprofit organization, |
| 01:47:26> 01:47:29: | it's a supporting organization of the Chamber, |
| 01:47:29> 01:47:31: | CCF and and Indiana landmarks, |
| 01:47:31> 01:47:36: | and they're going to be focused on equitable. |
| 01:47:36> 01:47:38: | Issues with the built environment, |
| 01:47:38> 01:47:41: | but one of the things that we did at the |
| 01:47:41> 01:47:46: | Chamber and partnership with with the Rethink Coalition and I |
| 01:47:46> 01:47:49: | I want to make sure that Kevin Osborne, |
| 01:47:49> 01:47:52: | who's been just a terrific partner, |
| 01:47:52> 01:47:54: | I saw him earlier on. |
| 01:47:54> 01:47:57: | Here. He's just done a heckuva job that the Rethink |
| 01:47:57> 01:48:01: | Coalition and the chamber received a Lilly endowment grant to |
| 01:48:01> 01:48:06: | study the opportunities of recessing the remainder of the downtown. |
| 01:48:06> 01:48:10: | Inner Loop highway system and there's a perfect opportunity now |
| 01:48:10> 01:48:13: | that that the 6570 or the the North Split is |
| 01:48:13> 01:48:14: | under construction. |
| 01:48:14> 01:48:16: | There's a lot more real, |
| 01:48:16> 01:48:19: | but also as we think about the future of downtown |
| 01:48:19> 01:48:21: | and better connectivity in writing, |
| 01:48:21> 01:48:26: | some of those wrongs that came with the putting the |
| | |

| 01:48:26> 01:48:30: | highway system where that Red line map existed. |
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| 01:48:30> 01:48:32: | We're we're very excited about the product. |
| 01:48:32> 01:48:35: | We have a couple of weeks before we're ready to |
| 01:48:35> 01:48:37: | start going out into the public, |
| 01:48:37> 01:48:39: | but you will definitely be hearing more about about that |
| 01:48:40> 01:48:42: | opportunity and what that means at the federal level as |
| 01:48:43> 01:48:44: | well as they're discussing this |
| 01:48:44> 01:48:49: | infrastructure package. Well, perfect, well we have. |
| 01:48:49> 01:48:52: | We've actually got overtime, but I wanted to end with |
| 01:48:52> 01:48:54: | a starting first with you. |
| 01:48:54> 01:48:56: | Scarlett is is is. Is there anything else that you |
| 01:48:57> 01:48:58: | really think needs to be said? |
| 01:48:58> 01:49:01: | As part of this? So in kind of a closing |
| 01:49:01> 01:49:02: | message for everyone. |
| 01:49:05> 01:49:08: | A lot of it has been already sad today, |
| 01:49:08> 01:49:10: | especially in the previous panel. |
| 01:49:10> 01:49:13: | Uhm, I resonated a lot with what Trinity said, |
| 01:49:13> 01:49:17: | and with President Oakley's keynote in in thinking about equity |
| 01:49:17> 01:49:20: | and making that the center of of all of our |
| 01:49:20> 01:49:21: | work, |
| 01:49:21> 01:49:24: | I think the city has made good strides in the |
| 01:49:24> 01:49:26: | last five years or so. |
| 01:49:26> 01:49:28: | In visiting our incentive programs. |
| 01:49:28> 01:49:31: | But also some other programs and initiatives towards equity |
| | and |
| 01:49:31> 01:49:32: | development, |
| 01:49:32> 01:49:34: | but I think it's it's. |
| 01:49:34> 01:49:38: | It's inspiring and. A heartening to hear that that's actually |
| 01:49:38> 01:49:41: | going beyond just the public walls that I sit in |
| 01:49:41> 01:49:43: | every day and actually into the private sector. |
| 01:49:43> 01:49:46: | And in practitioners or working from an equitable, |
| 01:49:46> 01:49:48: | equitable lens as well. So I, |
| 01:49:48> 01:49:50: | I just really appreciate it. |
| 01:49:50> 01:49:52: | And thank you for the opportunity today. |
| 01:49:53> 01:49:56: | Yep, all I would just add that I everything that |
| 01:49:56> 01:50:00: | was said on the panel before about engagement is is |
| 01:50:00> 01:50:00: | true? |
| 01:50:00> 01:50:03: | I mean I I reference you gone are the days |
| | |
| 01:50:03> 01:50:06: | where you can get you know 66 men in a |
| 01:50:07> 01:50:08: | room and determine. |
| | , , , |

01:50:12 --> 01:50:15: Right power is much more diffuse it, 01:50:15 --> 01:50:18: but it requires people to show up and be present 01:50:18 --> 01:50:21: and participate and and efforts to make that easier, 01:50:21 --> 01:50:24: specially with with scheduling and work demands and family demands 01:50:24 --> 01:50:25: is going to be paramount. 01:50:25 --> 01:50:28: But just know that that you have that voice and 01:50:28 --> 01:50:31: that opportunity to to really determine what our city and 01:50:31 --> 01:50:34: our community looks like going forward. 01:50:34 --> 01:50:34: Well, thank 01:50:34 --> 01:50:37: you so much and I look forward to continuing as 01:50:37 --> 01:50:38: part of this. 01:50:38 --> 01:50:41: Conversation and let me know how I can be helpful. 01:50:41 --> 01:50:44: Anyway, going forward and and you'll I also I would 01:50:44 --> 01:50:46: love to be involved in in in all of this 01:50:46 --> 01:50:46: work. 01:50:46 --> 01:50:49: So thank you so much and thank you for letting 01:50:49 --> 01:50:50: us all be here today. 01:50:50 --> 01:50:52: Turn it back to the next session. 01:50:53 --> 01:50:55: Alright, thank you very much, 01:50:55 --> 01:50:58: Paul. Thank you, mark. Thank you scarlet. 01:50:58 --> 01:51:00: Great topics I you know, 01:51:00 --> 01:51:03: I don't envy you for for your job everyday and 01:51:03 --> 01:51:07: trying to really manage the growth and and what we're 01:51:07 --> 01:51:10: going to see what we're currently seeing and how to 01:51:10 --> 01:51:13: ensure the sustainability of that growth right? 01:51:13 --> 01:51:16: That that's why it keeps resonating to me is how 01:51:16 --> 01:51:19: do we sustain the growth from a workforce, 01:51:19 --> 01:51:22: environment, business environment? However, that looks. 01:51:22 --> 01:51:25: And that's probably 'cause I'm in the Andy industry. 01:51:25 --> 01:51:28: So I I'm experiencing some of that now. 01:51:28 --> 01:51:32: So it'll be interesting to see how that plays out. 01:51:32 --> 01:51:36: So thank you very much for the for this speaking. 01:51:36 --> 01:51:40: Now we're going to really just invite all the attendees 01:51:41 --> 01:51:42: to ask questions to. 01:51:42 --> 01:51:45: Give us some thoughts in the chat. 01:51:45 --> 01:51:49: What did you take away from today's event as an 01:51:49 --> 01:51:51: example for me? 01:51:53 --> 01:51:56: I think for me it was. 01:51:56 --> 01:51:58: The pandemic is devastating as it was, 01:51:58 --> 01:52:00: and it was devastating for a lot of us and 01:52:00 --> 01:52:02: we all got hit by it.

| 01:52:02> 01:52:06: | Personally, I'm sure. And also created an opportunity opportunity that |
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| 01:52:06> 01:52:08: | has always been there, |
| 01:52:08> 01:52:12: | but maybe wasn't capitalized on until the pending the cabin. |
| 01:52:12> 01:52:16: | So it's it's a created the opportunity to be better |
| 01:52:16> 01:52:17: | and I see, |
| 01:52:17> 01:52:20: | you know, listen to everybody on the panel and the |
| 01:52:20> 01:52:24: | speakers today and and I feel really good. |
| 01:52:24> 01:52:28: | I feel really good about the leadership we have in |
| 01:52:28> 01:52:31: | Indianapolis about our next steps. |
| 01:52:31> 01:52:32: | Whether it be in the private, |
| 01:52:32> 01:52:34: | whether it be in public. |
| 01:52:34> 01:52:37: | We all utilize kind of bringing everybody together to really |
| 01:52:37> 01:52:40: | start some good conversations and continue this moving forward. |
| 01:52:40> 01:52:43: | And honestly, I want Indianapolis to lead the charge. |
| 01:52:43> 01:52:47: | I want to be the best in the country. |
| 01:52:47> 01:52:48: | We are event space right? |
| 01:52:48> 01:52:52: | We can be the best in the country on how |
| 01:52:52> 01:52:55: | we handle this post pandemic change so. |
| 01:52:55> 01:52:57: | Again, start asking or start chatting, |
| 01:52:57> 01:53:01: | you know. Why you took away from today? |
| 01:53:01> 01:53:05: | What resonated with you and will start going through the |
| 01:53:05> 01:53:08: | chats and it kinda discussing those a little bit further. |
| 01:53:11> 01:53:12: | I'm going to ask a question then, |
| 01:53:12> 01:53:14: | and I'm not going to chat it, |
| 01:53:14> 01:53:18: | but. Anybody can jump in whether it be scarlet, |
| 01:53:18> 01:53:20: | mark or whomever are we. |
| 01:53:20> 01:53:23: | I I had mentioned at the very beginning that I |
| 01:53:23> 01:53:23: | am. |
| 01:53:23> 01:53:25: | I have a concern on sustainable growth, |
| 01:53:25> 01:53:28: | right? And we had talked about that a little bit. |
| 01:53:28> 01:53:31: | Are you seeing that in are we kind of looking |
| 01:53:31> 01:53:32: | at our projects, |
| 01:53:32> 01:53:36: | upcoming projects and some of those that you had mentioned |
| 01:53:36> 01:53:37: | scarlet or we kind of? |
| 01:53:37> 01:53:39: | I hate to say spacing them out, |
| 01:53:39> 01:53:42: | but are we thinking about everything else going on in |
| 01:53:42> 01:53:43: | the city, |
| 01:53:43> 01:53:45: | right? I mean we have IU Health. |
| 01:53:45> 01:53:48: | We see JC. We have so many projects happening right |
| 01:53:48> 01:53:51: | now and that makes an impact to the workforce. |

| 01:53:51> 01:53:53: | So how do we balance? |
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| 01:53:53> 01:53:56: | Do the best that we can to balance that while |
| 01:53:56> 01:54:00: | still taking advantage of our power or future stimulus funding. |
| 01:54:00> 01:54:03: | That's going to trickle down is are we looking at |
| 01:54:03> 01:54:03: | that? |
| 01:54:03> 01:54:06: | Are we investigating that we're releasing our projects? |
| 01:54:06> 01:54:09: | Anybody can jump in there from the panel or speaker |
| 01:54:09> 01:54:09: | side. |
| 01:54:15> 01:54:18: | I can jump in from the just from the city |
| 01:54:18> 01:54:18: | perspective, |
| 01:54:18> 01:54:22: | and I'm sure others have a have important insights this |
| 01:54:22> 01:54:23: | year as well, |
| 01:54:23> 01:54:26: | but I think from the city perspective it is a |
| 01:54:26> 01:54:29: | it is a balance right now of figuring out OK |
| 01:54:29> 01:54:32: | if we have these larger projects that are creating a |
| 01:54:32> 01:54:35: | lot of tax increment, we want to take as much |
| 01:54:35> 01:54:38: | advantage of that tool as possible in terms of building |
| 01:54:38> 01:54:41: | out infrastructure in particular connected infrastructure to |
| | neighborhood. |
| 01:54:41> 01:54:45: | It's been our focus on some of these larger projects, |
| 01:54:45> 01:54:48: | but. To your point, we do have American recipe plan |
| 01:54:48> 01:54:49: | funds coming in, |
| 01:54:49> 01:54:51: | as well as potentially funds from the federal government or |
| 01:54:51> 01:54:52: | infrastructure projects, |
| 01:54:52> 01:54:55: | and so we're starting to think about which ones make |
| 01:54:55> 01:54:57: | sense to be paid for. |
| 01:54:57> 01:55:01: | Out of which sources and a lot of that is |
| 01:55:01> 01:55:02: | is a puzzle. |
| 01:55:02> 01:55:04: | By specifically, as I said, |
| 01:55:04> 01:55:07: | a lot of the work of our anti displacement Agenda, |
| 01:55:07> 01:55:11: | department of false involvements, anti placement agenda is focused on |
| 01:55:11> 01:55:15: | housing security and affordable housing and I think we think |
| 01:55:15> 01:55:18: | in particular that some of our American rescue plan funds |
| 01:55:18> 01:55:22: | as well as our infusion fusion of Home American rescue |
| 01:55:22> 01:55:25: | plan funds from HUD are going to be helpful in |
| 01:55:25> 01:55:27: | terms of implementing that plan. |
| 01:55:27> 01:55:30: | And then you know, I'm I'm adjacent to the Department |
| 01:55:30> 01:55:32: | of Public Works conversation. |
| 01:55:32> 01:55:35: | But I know that they are thinking about some of |
| | |
| 01:55:35> 01:55:39: | the largest projects that aren't necessarily able to be paid |

01:55:42 --> 01:55:45: how can we be prepared for what may be federal 01:55:45 --> 01:55:49: stimulus funds in terms of infrastructure work by making sure 01:55:49 --> 01:55:52: we have shovel worthy and shovel ready projects in terms 01:55:52 --> 01:55:54: of having them planned and designed. 01:55:57 --> 01:55:58: Very good, thank you for that Scarlet. 01:56:02 --> 01:56:05: And I saw that there's actually a question for me 01:56:05 --> 01:56:07: in there I I think. 01:56:07 --> 01:56:10: I mean it did highlight I didn't mention me, 01:56:10 --> 01:56:13: so I'm going to speak up here is is so 01:56:13 --> 01:56:13: yes, 01:56:13 --> 01:56:15: I do live in Washington DC. 01:56:15 --> 01:56:19: I I I'm I left Indianapolis IN Indianapolis specifically after 01:56:19 --> 01:56:22: College in 2005 with overseas and and then Chicago and 01:56:22 --> 01:56:22: Washington DC. 01:56:22 --> 01:56:26: But it's one of the things that the reasons why 01:56:26 --> 01:56:27: I left was because I, 01:56:27 --> 01:56:31: I, you know there was just such a higher quality 01:56:31 --> 01:56:32: of life seemingly in some. 01:56:32 --> 01:56:36: Other communities and it was hard to thinking about like 01:56:36 --> 01:56:37: having to fight for all of that, 01:56:37 --> 01:56:40: and so there's lots of challenges and other things. 01:56:40 --> 01:56:42: And I I'm pretty involved locally within DC. 01:56:42 --> 01:56:45: But you know, there's always things to keep on pushing 01:56:45 --> 01:56:45: for. 01:56:45 --> 01:56:48: And so I, I think one thing I think that's 01:56:48 --> 01:56:51: really important is thinking about those quality of life things 01:56:51 --> 01:56:54: which you're talking about and and helping to tell the 01:56:54 --> 01:56:56: story around that and why that's so important. 01:56:56 --> 01:56:59: I mean you, I mean other cities know about you, 01:56:59 --> 01:57:02: know your your significant expansion of the system. 01:57:02 --> 01:57:03: That's really, I think, impressed, 01:57:03 --> 01:57:07: other communities. But telling the story about how you're building 01:57:07 --> 01:57:10: a really strong quality of life and raising incomes, 01:57:10 --> 01:57:14: because even though the cost of living on the East 01:57:14 --> 01:57:15: Coast is so much higher, 01:57:15 --> 01:57:19: it's because I don't have to drive a car because 01:57:19 --> 01:57:19: you know, 01:57:19 --> 01:57:23: things are closer. And then wages like I'm an urban 01:57:23 --> 01:57:26: planner are just significantly higher out here. For likely things that it actually makes I, 01:57:26 --> 01:57:28: 01:57:28 --> 01:57:31: I think more fiscal sense to actually be in DC

| 01:57:31> 01:57:33: | than necessarily in Indianapolis, |
|---------------------|---|
| 01:57:33> 01:57:35: | so that's something to think about that that that wage |
| 01:57:36> 01:57:39: | and housing costs are really associated in racing up focusing |
| 01:57:39> 01:57:41: | on how do you do these growth opportunities? |
| 01:57:41> 01:57:44: | And I think a building building opportunity is so critical |
| 01:57:44> 01:57:46: | and it was mentioned so much today. |
| 01:57:46> 01:57:49: | It's so important. But that's just some of my thoughts |
| 01:57:49> 01:57:50: | around that. |
| 01:57:52> 01:57:53: | Very |
| 01:57:53> 01:57:55: | good Paul. Thank you for sharing that with us. |
| 01:57:57> 01:57:58: | Holly, would you like to? |
| 01:57:58> 01:58:01: | I know we have another mentimeter question. |
| 01:58:01> 01:58:05: | I think I'd be a good time to to roll |
| 01:58:05> 01:58:06: | that |
| 01:58:06> 01:58:09: | out. Yes? Alright, let's do that and thank you Nick |
| 01:58:09> 01:58:10: | again. |
| 01:58:10> 01:58:13: | I just want to extend my thanks to Nick Eisenberg |
| 01:58:13> 01:58:17: | at Woolpert not only for emceeing this event, |
| 01:58:17> 01:58:21: | but also for being part of the Wolpert team again, |
| 01:58:21> 01:58:25: | along with Dana, McDonagh and others at Woolpert for |
| | thoughtfully |
| 01:58:25> 01:58:28: | assembling this great group of speakers and just sharing. |
| 01:58:28> 01:58:32: | Gagement with this program today so thank you so much. |
| 01:58:32> 01:58:34: | We were in a room. |
| 01:58:34> 01:58:36: | We would all be clapping audibly, |
| 01:58:36> 01:58:39: | but I wanted to make sure that I thank you |
| 01:58:39> 01:58:43: | for that and you know the timing of this program |
| 01:58:43> 01:58:47: | is really perfect for us that you will I Indiana |
| 01:58:47> 01:58:50: | because July 1st kicked off our new fiscal year and |
| 01:58:50> 01:58:54: | so that includes a new management committee which is the |
| 01:58:54> 01:58:56: | leadership of our UI District Council. |
| 01:58:56> 01:58:58: | All volunteers and Trinity heart. |
| 01:58:58> 01:59:02: | Have you heard from earlier is our new District Council |
| 01:59:02> 01:59:02: | chair, |
| 01:59:02> 01:59:05: | so we're really excited for her leadership, |
| 01:59:05> 01:59:08: | and other leaders are in the audience and involved, |
| 01:59:08> 01:59:11: | and so that the reason I mentioned this is, |
| 01:59:11> 01:59:14: | you know, these topics that we discussed and and seeing |
| 01:59:14> 01:59:18: | what resonated with people and hearing your good feedback |
| | will |
| 01:59:18> 01:59:21: | help us as we look to shaping additional initiatives and |
| 01:59:21> 01:59:24: | programs and events. Excuse me moving forward. |
| 01:59:24> 01:59:27: | So with that in mind will also be sending out |

01:59:29 --> 01:59:32: So you can weigh in not just feedback on today's 01:59:32 --> 01:59:33: program, 01:59:33 --> 01:59:36: but also other ideas that you have for other programs. 01:59:36 --> 01:59:40: So I'd like to now share my screen again and 01:59:40 --> 01:59:42: go back to our mental meter poll. 01:59:42 --> 01:59:46: Just I know that you all are just anticipating what 01:59:46 --> 01:59:48: the results were of our first poll. 01:59:48 --> 01:59:50: I've changed a little bit. 01:59:50 --> 01:59:53: I saw some some words moving around, 01:59:53 --> 01:59:56: but again, a lot of the words that we heard 01:59:56 --> 01:59:57: today, 01:59:57 --> 01:59:59: equity housing, sustainability, diversity, inclusion. 01:59:59 --> 02:00:03: All of these things, and so we'll do a screenshot 02:00:03 --> 02:00:04: of this. 02:00:04 --> 02:00:06: And of course, like I said, 02:00:06 --> 02:00:11: this is being recorded, so we'll have that as well. 02:00:11 --> 02:00:15: So now I've got another hole for you again. 02:00:15 --> 02:00:19: It's the same code up at the top of the 02:00:19 --> 02:00:19: screen. 02:00:19 --> 02:00:21: It has that listed minty.com. 02:00:21 --> 02:00:26: Use the code 73740381 and I talked earlier about how 02:00:26 --> 02:00:29: ULI has a new mission that they articulated. 02:00:29 --> 02:00:33: Earlier this year and mission commitments and another piece of 02:00:33 --> 02:00:34: that are mission priorities, 02:00:34 --> 02:00:38: so these are priorities that at the global level ULI 02:00:38 --> 02:00:42: has established to focus on over the next three years 02:00:42 --> 02:00:44: based on input from Members. 02:00:44 --> 02:00:46: So here locally at ULI Indiana, 02:00:46 --> 02:00:49: we also have the ability to shape our programming and 02:00:50 --> 02:00:53: and have the autonomy to select topics that are going 02:00:53 --> 02:00:57: to be impactful for us here and relevant to us 02:00:57 --> 02:01:00: at the local level. So this second question. 02:01:00 --> 02:01:03: Is going to help with that as well. 02:01:03 --> 02:01:06: The surveys that we're going to be doing and that is which of you allies mission priorities are you most 02:01:06 --> 02:01:09: 02:01:09 --> 02:01:10: interested in? 02:01:10 --> 02:01:12: And I will say that this is all sort of 02:01:13 --> 02:01:16: underpinned or surrounded by that important focus on diversity, 02:01:16 --> 02:01:20: equity and inclusion. So one of them is decarbonizing the

a survey after this.

01:59:27 --> 01:59:29:

| 02:01:20> 02:01:22: | real estate sector and targeting net zero. |
|---------------------|--|
| 02:01:22> 02:01:24: | The other one is education. |
| 02:01:24> 02:01:27: | Educating the next generation of diverse real estate leaders and |
| 02:01:27> 02:01:31: | then the third is increasing housing attainability in communities. |
| 02:01:31> 02:01:32: | So if you're on that screen, |
| 02:01:32> 02:01:35: | you still you should be able to vote, |
| 02:01:35> 02:01:37: | and we're seeing some things come in here. |
| 02:01:37> 02:01:41: | You can kind of see the the bar charts grow |
| 02:01:41> 02:01:43: | and change as more people vote. |
| 02:01:43> 02:01:46: | So this is interesting. It's interesting to see the the |
| 02:01:46> 02:01:50: | numbers come in here with decarbonization currently in the lead. |
| 02:01:50> 02:01:55: | I feel like I'm a a race track announcer here. |
| 02:01:55> 02:01:58: | And you can see the other ones growing as well. |
| 02:01:58> 02:02:02: | So while that's happening, please feel free to keep voting |
| 02:02:02> 02:02:05: | UM and we will consider that it's just kind of |
| 02:02:05> 02:02:08: | interesting to to see to take the pulse of this |
| 02:02:08> 02:02:12: | particular audience and see what's important to you. |
| 02:02:12> 02:02:15: | So this helps us better understand your thoughts. |
| 02:02:15> 02:02:17: | And again, if you have other feedback, |
| 02:02:17> 02:02:18: | please share that with us. |
| 02:02:18> 02:02:20: | Just to reserve reminder, we will. |
| 02:02:20> 02:02:23: | We are recording this program and will be sharing it |
| 02:02:23> 02:02:24: | after the fact. |
| 02:02:24> 02:02:27: | So please share this great content with your colleagues or |
| 02:02:27> 02:02:28: | if you had to, |
| 02:02:28> 02:02:30: | maybe miss a piece you can come back and watch |
| 02:02:30> 02:02:33: | it and also please be sure that you are following |
| 02:02:33> 02:02:36: | fuelie Indiana on all of our social media platforms were |
| 02:02:36> 02:02:40: | on Facebook, Twitter, LinkedIn, Instagram so that you can continue |
| 02:02:40> 02:02:42: | some dialogue and conversation with us and see what's new. |
| 02:02:42> 02:02:45: | And what's coming up and additional opportunities to engage. |
| 02:02:45> 02:02:48: | We also have a weekly email announcement that goes out |
| 02:02:48> 02:02:51: | and you can sign up for that on our website. |
| 02:02:51> 02:02:54: | If you are not signed up for that already, |
| 02:02:54> 02:02:56: | and the way you do that is, |
| 02:02:56> 02:03:00: | you go to indiana.uli.org scroll all the way down to |
| 02:03:00> 02:03:00: | the bottom. |
| 02:03:00> 02:03:04: | And. Put in your email address. |
| | |

| 02:03:04> 02:03:07: 02:03:07> 02:03:10: | Join our newsletter right here. Put in your email address and then you'll opt into |
|--|---|
| 02:03:10> 02:03:11: | communications from us. |
| 02:03:11> 02:03:14: | And of course, if you're not a member of ULI, |
| 02:03:14> 02:03:17: | you can get engaged by joining or renewing today and |
| 02:03:17> 02:03:20: | maybe getting on a committee and engaging with us in |
| 02:03:21> 02:03:21: | that way. |
| 02:03:21> 02:03:24: | So we look forward to seeing you soon and keep |
| 02:03:24> 02:03:25: | the dialogue going, |
| 02:03:25> 02:03:28: | and I think we'll be able to wrap up and |
| 02:03:28> 02:03:31: | let you all get onto your busy day now. |
| 02:03:31> 02:03:33: | So thank you so much for coming. |
| | |

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