

## Webinar

**ULI Denmark: Creative Placemaking Report Launch** 

Date: June 10, 2021

00:01:22 --> 00:01:24:

00:00:00 --> 00:00:03: Welcome to today's webinar, where or members of you like 00:00:03 --> 00:00:04: Denmark, 00:00:04 --> 00:00:09: will publish this creative placemaking reports that you will hear 00:00:09 --> 00:00:10: more about later on. 00:00:10 --> 00:00:14: I'm very pleased with this initiative from our Members. 00:00:14 --> 00:00:19: Locally collaborating, closed closely within the membership and beyond on 00:00:19 --> 00:00:21: this important topic, 00:00:21 --> 00:00:24: and this is not only an important piece of work 00:00:24 --> 00:00:25: for Denmark. 00:00:25 --> 00:00:29: but it's for all our Members and it's very timely. 00:00:29 --> 00:00:33: Dip endemik has shown to us have shown to us 00:00:33 --> 00:00:39: how important physical and social interaction between people 00:00:39 --> 00:00:43: And the role of the place to have that interaction. 00:00:43 --> 00:00:45: Also, for the health of a soul, 00:00:45 --> 00:00:48: not only physically but also mentally. 00:00:48 --> 00:00:51: And I think this report is a great example of 00:00:51 --> 00:00:53: what you lie stands for. 00:00:53 --> 00:00:59: Sharing of knowledge and experience between members and nonmembers. 00:00:59 --> 00:01:06: Disciplines, generations and nationalities to make the environments in which 00:01:06 --> 00:01:09: we live and play much better. 00:01:09 --> 00:01:12: And we see this only as a starting point. 00:01:12 --> 00:01:16: We would really like to hear everyone's feedback and input 00:01:16 --> 00:01:18: to take on this project further, 00:01:18 --> 00:01:22: not only in Denmark but also beyond.

So on behalf of you and I,

| 00:01:24> 00:01:28: | I would really like to thank everyone who contributed to                    |
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| 00:01:28> 00:01:29: | the report.   |
| 00:01:29> 00:01:33: | I would like to thank rumble and Volcano for putting                        |
| 00:01:33> 00:01:38: | it all together and also all others who contributed direct                  |
| 00:01:38> 00:01:40: | samples and experience.   |
| 00:01:40> 00:01:44: | Congratulations everyone on this great results and I hope                   |
|                     | you   |
| 00:01:44> 00:01:48: | enjoyed the webinar and have fun as we just heard.                          |
| 00:01:48> 00:01:51: | Now I would like to hand over to Jesper Bo                                  |
| 00:01:52> 00:01:55: | Hanson who will who will also welcome here.                                 |
| 00:01:55> 00:01:56: | Thank you.  |
| 00:01:59> 00:02:01: | Thank you very much for this,   |
| 00:02:01> 00:02:03: | Seth. And first of all,   |
| 00:02:03> 00:02:07: | just a short introduction. I'm just recently proud to be                    |
| 00:02:07> 00:02:12: | heading up the ULI initiative here in Denmark since January                 |
| 00:02:12> 00:02:15: | 5th of this year and and Kristen and mother,                                |
| 00:02:15> 00:02:18: | who's been taking the lead on this,   |
| 00:02:18> 00:02:24: | creative placemaking has been engaged in the Executive Council working      |
| 00:02:24> 00:02:27: | to get the sorry you'll I up and running in                                 |
| 00:02:27> 00:02:31: | Denmark and we are truly proud that we are.                                 |
| 00:02:31> 00:02:37: | Gradually getting out there and we gradually start to connect               |
| 00:02:37> 00:02:42: | into the what what we considered unique wealth of experience                |
| 00:02:42> 00:02:47: | and talent in in the global network of your line.                           |
| 00:02:47> 00:02:51: | As you know you lie is a network organization.                              |
| 00:02:51> 00:02:55: | We have a. I hope to to really develop                                      |
| 00:02:55> 00:02:58: | responsible use of land,  |
| 00:02:58> 00:03:02: | and I think also there is a clear mission to                                |
| 00:03:02> 00:03:06: | to wear this drive to a better community and and                            |
| 00:03:06> 00:03:12: | taking part in developing sustainable cities of of the future.              |
| 00:03:12> 00:03:15: | I wouldn't do a very long introduction duction.                             |
| 00:03:15> 00:03:19: | This is sort of the first launch from Julai Danes                           |
| 00:03:19> 00:03:23: | perspective may then Christina's billing checking the lead,                 |
| 00:03:23> 00:03:27: | but first of all I'd like maybe 2 seconds of                                |
| 00:03:27> 00:03:28: | background made.  |
| 00:03:28> 00:03:32: | Is being executive manager with unpaid one of our leading                   |
| 00:03:32> 00:03:37: | technology companies companies in in Denmark founded in 1945 but            |
| 00:03:37> 00:03:41: | carrying a long and strong history into the build environment               |
| 00:03:41> 00:03:44: | here in? Denmark and the Christian,   |
| 00:03:44> 00:03:50: | who's been founding and cofounding volcano volcanoes helping developing not |

| 00:03:50> 00:03:52: | only creative space,  |
|---------------------|---|
| 00:03:52> 00:03:55: | making around projects for Christians.  |
| 00:03:55> 00:04:00: | Also, somebody might know heavy rockets arrest with   |
| 00:04:00> 00:04:05: | nephew,<br>so brings a lot of dynamic environment to to creative                              |
| 00:04:05> 00:04:06: | placemaking in person.  |
| 00:04:06> 00:04:11: | Also helping to set up a inspiring naughty care platform                                      |
| 00:04:00> 00:04:11: | in Los Angeles.   |
| 00:04:11> 00:04:12: | •   |
| 00:04:12> 00:04:16: | Trying to build creative and inspiring and environments in city for real.                     |
| 00:04:17> 00:04:17: |   |
| 00:04:17> 00:04:20: | So this just being a short introduction. I'm also proud to announce that until just joined as |
| 00:04:23> 00:04:25: | , , ,   |
| 00:04:25> 00:04:28: | a corporate member of you,  |
| 00:04:28> 00:04:30: | like Denmark and May, there's been instrumental also in in                                    |
| 00:04:30> 00:04:34: | building the local platform.  We truly look forward to develop our relations not only         |
| 00:04:34> 00:04:38: | We truly look forward to develop our relations not only                                       |
| 00.04.34> 00.04.36. | with unbelievable Cano but also for potential new members who                                 |
| 00:04:38> 00:04:41: | wants to join the unique world of your lion experience.                                       |
| 00:04:41> 00:04:44: | We can offer. So on this note I will.   |
| 00:04:44> 00:04:46: | Handover Tumid thank you very much.   |
| 00:04:50> 00:04:53: | Thank you very much. Yes and welcome to everyone.   |
| 00:04:53> 00:04:56: | This has been a long process of getting to this   |
| 00:04:56> 00:05:00: | point in putting together the report and really engaging.                                     |
| 00:05:00> 00:05:03: | Also throughout the report making.  |
| 00:05:03> 00:05:07: | So we're very happy to to reach to this point.  |
| 00:05:07> 00:05:09: | I don't know if we can have maybe the agenda  |
| 00:05:09> 00:05:12: | on the screen so we can just very quickly run   |
| 00:05:12> 00:05:15: | through this before we start presenting.  |
| 00:05:15> 00:05:19: | Uhm? But if not, then I can just very quickly   |
| 00:05:19> 00:05:21: | take you through.   |
| 00:05:21> 00:05:24: | We will start off with a brief presentation of the  |
| 00:05:24> 00:05:26: | of the findings.  |
| 00:05:26> 00:05:28: | Key findings of the report.   |
| 00:05:28> 00:05:30: | I think it is yes Ann,  |
| 00:05:30> 00:05:32: | and after that we will have two.  |
| 00:05:32> 00:05:36: | We believe very interesting cases which also present different perspectives                   |
| 00:05:36> 00:05:38: | on creative placemaking.  |
| 00:05:38> 00:05:41: | We have Bender Lucas action from the city of Falls  |
| 00:05:41> 00:05:43: | and also Sir and I listen,  |
| 00:05:43> 00:05:46: | I would say entrepreneur but I'll let both of you   |
| 00:05:46> 00:05:49: | present yourself when they when you get going,  |
|                     |   |

| 00:05:49> 00:05:52: | it's probably easier than I tried to sort of juggle                      |
|---------------------|--|
| 00:05:52> 00:05:53: | that,  |
| 00:05:53> 00:05:57: | but certainly will be presenting a case from Copenhagen development      |
| 00:05:57> 00:05:59: | called being born.   |
| 00:05:59> 00:06:01: | And then after that we will have a Q&A and                               |
| 00:06:01> 00:06:05: | then hopefully also get some input from from the from                    |
| 00:06:05> 00:06:06: | the participants.  |
| 00:06:06> 00:06:08: | What I would advise you to do is that if                                 |
| 00:06:09> 00:06:12: | you have questions because we don't have the possibility of              |
| 00:06:12> 00:06:14: | you sort of raising your voice as such.                                  |
| 00:06:14> 00:06:17: | But if you could post your questions in the chat                         |
| 00:06:17> 00:06:18: | function,  |
| 00:06:18> 00:06:21: | there is a little chat function here on the bottom                       |
| 00:06:21> 00:06:24: | and Simply put your questions there and we will keep                     |
| 00:06:24> 00:06:26: | an eye on the chat and then post the questions                           |
| 00:06:26> 00:06:29: | also to the panelists towards the end of the of                          |
| 00:06:29> 00:06:30: | the session.   |
| 00:06:30> 00:06:33: | So please please just chip in with any questions,                        |
| 00:06:33> 00:06:36: | queries, comments that you might have.                                   |
| 00:06:36> 00:06:41: | And with that, maybe what I can do is to.                                |
| 00:06:41> 00:06:44: | Start sharing.   |
| 00:06:44> 00:06:45: | Glad is possible.  |
| 00:06:54> 00:06:56: | No.  |
| 00:06:56> 00:06:57: | Maybe I can have uali,   |
| 00:06:57> 00:07:01: | then put up the presentation because it doesn't seem to                  |
| 00:07:01> 00:07:03: | be sharing from this end.  |
| 00:07:07> 00:07:09: | Can you do that any?   |
| 00:07:09> 00:07:09: | Funny.   |
| 00:07:15> 00:07:17: | Yeah, thank you.   |
| 00:07:17> 00:07:21: | And I think you can just I think.  |
| 00:07:21> 00:07:23: | Yes, participate a brief introduction.                                   |
| 00:07:23> 00:07:25: | Abduction of Christian and I.  |
| 00:07:25> 00:07:28: | As I said, I'm executive director with the with Ramble,                  |
| 00:07:28> 00:07:33: | which is a global engineering consulting architectural company based all |
| 00:07:33> 00:07:34: | over the world basically,  |
| 00:07:34> 00:07:38: | but headquartered in Copenhagen and question with the volcano and        |
| 00:07:38> 00:07:41: | many other outfits as as was also explained.                             |
| 00:07:41> 00:07:44: | You can also maybe put a few words to that                               |
| 00:07:44> 00:07:46: | question if you want to.   |
| 00:07:46> 00:07:48: | But this is sort of a kick off this notion                               |
|                     |  |

| 00:07:48> 00:07:51: | of creative placemaking and and you might ask,                  |
|---------------------|---|
| 00:07:51> 00:07:53: | what is it actually? And so did I.                              |
| 00:07:53> 00:07:55: | When I first encountered it,                                    |
| 00:07:55> 00:07:58: | I actually first encountered it when I was living in            |
| 00:07:58> 00:07:59: | the US some years back and.                                     |
| 00:07:59> 00:08:02: | And that's also to say that our colleagues in ULI               |
| 00:08:02> 00:08:06: | in the Americans have actually been working with this           |
|                     | concept   |
| 00:08:06> 00:08:06: | for awhile.   |
| 00:08:06> 00:08:09: | And that's also where we where we got the inspiration           |
| 00:08:09> 00:08:11: | to start putting this on the agenda.                            |
| 00:08:11> 00:08:14: | And as associate, this is our attempt to sort of                |
| 00:08:14> 00:08:17: | provide a definition of what is creative placemaking.           |
| 00:08:17> 00:08:19: | It is really an evolving.                                       |
| 00:08:19> 00:08:24: | Field of practice which leverages the power of arts and         |
| 00:08:24> 00:08:28: | culture and creativity in order to.                             |
| 00:08:28> 00:08:32: | Build up communities and also drive this broader agenda for     |
| 00:08:32> 00:08:35: | growth and transformation at as it says here,                   |
| 00:08:35> 00:08:38: | and really also focusing on specific and you know what          |
| 00:08:38> 00:08:42: | builds character and quality of a place and with place          |
| 00:08:42> 00:08:45: | it can be both an individual building but also a                |
| 00:08:45> 00:08:48: | broader area. Even at a Noah largest city at city               |
| 00:08:48> 00:08:48: | scale.  |
| 00:08:48> 00:08:52: | So so that's not sort of as such predefined.                    |
| 00:08:52> 00:08:54: | But the notion of this is really the sort of                    |
| 00:08:54> 00:08:57: | the culture and the creativity and and and how to               |
| 00:08:57> 00:08:59: | work with that in a more structured way,                        |
| 00:08:59> 00:09:01: | not just sort of coincidentally as it happens,                  |
| 00:09:01> 00:09:05: | but actually really thinking through and trying to embed create |
| 00:09:05> 00:09:09: | the creative elements in your workplace or in your development. |
| 00:09:09> 00:09:12: | And that is what we have tried to zoom in                       |
| 00:09:12> 00:09:15: | on in the report that we've been working on.                    |
| 00:09:15> 00:09:16: | And was also set by yes,  |
| 00:09:16> 00:09:20: | but we really see the creative placemaking as a part            |
| 00:09:20> 00:09:24: | of the broader sort of livable cities livable places agenda.    |
| 00:09:24> 00:09:27: | And that's a theme that is very high on the                     |
| 00:09:27> 00:09:28: | agenda for you.   |
| 00:09:28> 00:09:32: | Lie globally in Europe and also in Denmark.                     |
| 00:09:32> 00:09:34: | I would also like to say that though that the                   |
| 00:09:34> 00:09:37: | report that we are launching today is is of course              |
| 00:09:37> 00:09:39: | not just the work of Christian and I there is                   |
|                     |   |

| 00:09:39> 00:09:41: | a broader team behind it.   |
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| 00:09:41> 00:09:45: | We have some good colleagues from from humble                         |
|                     | management consulting.  |
| 00:09:45> 00:09:47: | They like seeing the pillars and then?                                |
| 00:09:47> 00:09:50: | Anderson who's also been very instrumental and from Volcano Christian |
| 00:09:51> 00:09:54: | has colleagues like a serial killers and others have been             |
| 00:09:54> 00:09:55: | very much involved as well.   |
| 00:09:55> 00:09:58: | So so there's a team effort behind this and we                        |
| 00:09:58> 00:10:00: | had the fortunate or sort of the fortune and the                      |
| 00:10:01> 00:10:01: | pleasure too.   |
| 00:10:01> 00:10:03: | To be able to reach out and talk to a                                 |
| 00:10:03> 00:10:06: | number of different creative individuals and so on,                   |
| 00:10:06> 00:10:09: | and and Bender were two of those who we talked                        |
| 00:10:09> 00:10:11: | to and interviewed as part of the process.                            |
| 00:10:11> 00:10:14: | But there's a whole host of other people that were                    |
| 00:10:14> 00:10:17: | involved in that provided input and cases and good examples           |
| 00:10:17> 00:10:18: | and inside,   |
| 00:10:18> 00:10:20: | and we're very. We're very grateful to all of those                   |
| 00:10:21> 00:10:22: | people that were involved,  |
| 00:10:22> 00:10:24: | and it was a truly a very inspirational.                              |
| 00:10:24> 00:10:27: | I would say endeavour developing the report and and the               |
| 00:10:27> 00:10:30: | findings and and everyone is of course recognized and listed          |
| 00:10:31> 00:10:31: | in the report.  |
| 00:10:31> 00:10:34: | So if you want to see more specifically who has                       |
| 00:10:34> 00:10:35: | contributed?  |
| 00:10:35> 00:10:37: | You can you can take care of you and look                             |
| 00:10:38> 00:10:39: | at this report itself.  |
| 00:10:39> 00:10:44: | So so the report was basically developed through a series             |
| 00:10:44> 00:10:47: | of interviews over the course of the of                               |
| 00:10:48> 00:10:51: | the spring and summer in the fall also,                               |
| 00:10:51> 00:10:53: | and that's what led to two,   |
| 00:10:53> 00:10:58: | then the narrative and and also the conclusions that we               |
| 00:10:58> 00:10:59: | will present,   |
| 00:10:59> 00:11:02: | or at least the key findings.   |
| 00:11:02> 00:11:05: | But before you know, without further ado or or talking                |
| 00:11:05> 00:11:07: | more about the report itself,   |
| 00:11:07> 00:11:10: | maybe we should move on to some of the sort                           |
| 00:11:10> 00:11:13: | of the content and I'll leave that to you,                            |
| 00:11:13> 00:11:15: | Christian, and maybe we can get the next slide.                       |
| 00:11:15> 00:11:18: | Thank you Matt and good morning everyone.                             |
| 00:11:18> 00:11:22: | Thanks for participating and just try what you're saying.             |
| ·                   | 3 , , , , , ,   |

| 00:11:22> 00:11:24: | May the I also think we see here in.   |
|---------------------|--|
| 00:11:24> 00:11:28: | In the post pandemic face that the the whole creative                                  |
| 00:11:28> 00:11:29: | side,  |
| 00:11:29> 00:11:33: | adding culture is something that we've been missing out of                             |
| 00:11:33> 00:11:36: | and we see the power of a creativity and and   |
| 00:11:36> 00:11:39: | our culture driving people together.   |
| 00:11:39> 00:11:42: | So I think the report right now it's it's a  |
| 00:11:42> 00:11:44: | very good time to get together.  |
| 00:11:44> 00:11:48: | Start this conversation. Then what we hope to do today                                 |
| 00:11:48> 00:11:51: | is of course also to motivate you even more to   |
| 00:11:51> 00:11:56: | look into the creative placemaking area and join the conversation.                     |
| 00:11:56> 00:11:58: | Also, after the launch today.  |
| 00:11:58> 00:12:03: | But yeah, let's jump to the next slide and look  |
| 00:12:03> 00:12:07: | into some of the specific Danish factors.  |
| 00:12:07> 00:12:08: | There's like a little here,  |
| 00:12:08> 00:12:13: | eckles ociety, engaging, relevant stakeholders just fundamental to successful creative |
| 00:12:13> 00:12:14: | placement projects.  |
| 00:12:14> 00:12:15: | Then Mike has a low,   |
| 00:12:15> 00:12:18: | he Raquel society, and it's easy to get in touch                                       |
| 00:12:18> 00:12:20: | with public decision makers,   |
| 00:12:20> 00:12:24: | companies, private developers, investors and other stakeholders for real estate        |
| 00:12:24> 00:12:26: | development collaboration.   |
| 00:12:26> 00:12:29: | We also have a. Cross sector collaboration is a big                                    |
| 00:12:29> 00:12:30: | tradition here.  |
| 00:12:30> 00:12:35: | That's a widespread common understanding of possible synergies through collaboration   |
| 00:12:35> 00:12:38: | with stakeholders within and across disciplines,                                       |
| 00:12:38> 00:12:44: | meaning that different perspectives and ideas are presented and discussed.             |
| 00:12:44> 00:12:48: | In general medicine, early stakeholder engagement in development projects then         |
| 00:12:48> 00:12:52: | make a strong tradition for engaging involving stakeholders early in                   |
| 00:12:52> 00:12:56: | the planning and development process in a development processes and                    |
| 00:12:56> 00:13:00: | adjust plans accordingly. There's also a high degree of trust                          |
| 00:13:00> 00:13:01: | between people and then,   |
| 00:13:01> 00:13:03: | like in relation to creation,  |
| 00:13:03> 00:13:08: | creative placemaking projects. This impacts the collaboration across sectors and       |
| 00:13:08> 00:13:12: | disciplines as people are willing to delegate task to others                           |

| 00:13:12> 00:13:14: | and trust their execution.   |
|---------------------|--|
| 00:13:14> 00:13:18: | That's a strong tradition for communal life and activities.                        |
| 00:13:18> 00:13:22: | And it's like a launchpad for engaging local communities in                        |
| 00:13:22> 00:13:27: | creative placemaking projects and influencing development processes for the burden |
| 00:13:27> 00:13:28: | of approach.   |
| 00:13:28> 00:13:32: | That's a high degree of holistic thinking and social responsibility                |
| 00:13:32> 00:13:34: | in a real estate projects in Denmark.  |
| 00:13:34> 00:13:38: | And this opens the possibility to address social value when                        |
| 00:13:38> 00:13:42: | planning development projects instead of only financial Valley private developers  |
| 00:13:42> 00:13:43: | and invested,  |
| 00:13:43> 00:13:47: | my investors might find Creative placement projects tempting if there's            |
| 00:13:47> 00:13:49: | both an economic value.  |
| 00:13:49> 00:13:52: | But it's also addressing a social responsibility and from a                        |
| 00:13:52> 00:13:54: | funding funding perspective,   |
| 00:13:54> 00:13:59: | Denmark has several foundations focusing on real estate development projects.      |
| 00:13:59> 00:14:03: | And these foundations generally have a longer term perspective,                    |
| 00:14:03> 00:14:06: | another their perception to risk and return.                                       |
| 00:14:06> 00:14:08: | Then the private sectors, investors,   |
| 00:14:08> 00:14:12: | and funders, and let's jump into the next one.                                     |
| 00:14:12> 00:14:17: | So how to succeed a with creative placement?                                       |
| 00:14:17> 00:14:21: | OK, now of course, you're generalizing because we've been talking                  |
| 00:14:21> 00:14:24: | to people that have been sending between 25 and 30                                 |
| 00:14:24> 00:14:25: | projects,  |
| 00:14:25> 00:14:28: | but something these projects have in common is said.                               |
| 00:14:28> 00:14:30: | People looking into the site.  |
| 00:14:30> 00:14:34: | The context in history. Some of the questions developers have                      |
| 00:14:34> 00:14:37: | been asking themselves is what is the history of the                               |
| 00:14:37> 00:14:38: | building or the site?  |
| 00:14:38> 00:14:40: | What is the historic context?  |
| 00:14:40> 00:14:43: | What characterizes the neighborhood in the local community and what                |
| 00:14:43> 00:14:47: | kind of creative experiences would be relevant for the project?                    |
| 00:14:47> 00:14:51: | Look into the vision and success criteria's defining the vision                    |
| 00:14:51> 00:14:54: | and what success looks like in the early planning phase.                           |
| 00:14:54> 00:14:58: | Serve as an important point of orientation for creative                            |

|   | placemaking   |
|---|---|
| 00:14:58> 00:14:58:   | projects.   |
| 00:14:58> 00:15:02:   | Creative Placemaking project will often involved in a wider set   |
| 00:15:02> 00:15:06:   | of stakeholders and sometimes stakeholder groups which would not otherwise  |
| 00:15:06> 00:15:09:   | be more than traditional development project.   |
| 00:15:09> 00:15:13:   | It's also about identifying and engaging state state stakeholders in  |
| 00:15:13> 00:15:18:   | successful creative placemaking projects or relevant stakeholders are integrated.   |
| 00:15:18> 00:15:19:   | From the early planning phase,  |
| 00:15:19> 00:15:21:   | and this includes local communities,  |
| 00:15:21> 00:15:25:   | residents, developers, local local governments and other pallets,   |
| 00:15:25> 00:15:29:   | this approach increases increases the likelihood for cooperation by and   |
| 00:15:29> 00:15:30:   | commitment,   |
| 00:15:30> 00:15:32:   | and look into the timeframe created.  |
| 00:15:32> 00:15:35:   | Placement projects have a different time frame.   |
| 00:15:35> 00:15:38:   | Summer of a shorter and more temporary nature.  |
| 00:15:38> 00:15:41:   | Designed to activate a certain place and others are billed  |
| 00:15:41> 00:15:45:   | as long term and more permanent projects and organizing   |
|   | creative  |
| 00:15:45> 00:15:46:   | placemaking.  |
| 00:15:45> 00:15:46:<br>00:15:46> 00:15:49:  |   |
|   | placemaking. Creative placement. Calls for partnerships where partners  |
| 00:15:46> 00:15:49:   | placemaking.  Creative placement. Calls for partnerships where partners from,   |
| 00:15:46> 00:15:49:<br>00:15:49> 00:15:52:  | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to  |
| 00:15:46> 00:15:49:<br>00:15:49> 00:15:52:<br>00:15:52> 00:15:56:   | placemaking.  Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate   |
| 00:15:46> 00:15:49:<br>00:15:49> 00:15:52:<br>00:15:52> 00:15:56:<br>00:15:56> 00:16:01:  | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects.  |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52:  00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04:   | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects. And of course, the early community engagement.   |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52:  00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04:  00:16:04> 00:16:09:  | placemaking.  Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects.  And of course, the early community engagement.  Most of the projects have been looking into an early stage community engagement strategy and that securing   |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52: 00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04: 00:16:04> 00:16:09: 00:16:09> 00:16:14:  | Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects.  And of course, the early community engagement.  Most of the projects have been looking into an early stage community engagement strategy and that securing relevant,   |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52: 00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04: 00:16:04> 00:16:09: 00:16:09> 00:16:14:  00:16:14> 00:16:18:   | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects. And of course, the early community engagement. Most of the projects have been looking into an early stage community engagement strategy and that securing relevant, useful, creative placemaking projects. Yes,  |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52:  00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04:  00:16:04> 00:16:09:  00:16:09> 00:16:14:  00:16:14> 00:16:18:  00:16:18> 00:16:21:   | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects. And of course, the early community engagement. Most of the projects have been looking into an early stage community engagement strategy and that securing relevant, useful, creative placemaking projects. Yes, next one later.  |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52:  00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04:  00:16:04> 00:16:09:  00:16:09> 00:16:14:  00:16:14> 00:16:18:  00:16:18> 00:16:21:  00:16:21> 00:16:23:                                    | Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects.  And of course, the early community engagement.  Most of the projects have been looking into an early stage community engagement strategy and that securing relevant, useful, creative placemaking projects. Yes, next one later.  Yeah, and I think this is of course a very   |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52: 00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04: 00:16:04> 00:16:09: 00:16:09> 00:16:14:  00:16:14> 00:16:18: 00:16:18> 00:16:21: 00:16:21> 00:16:23: 00:16:23> 00:16:25:                     | Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects.  And of course, the early community engagement.  Most of the projects have been looking into an early stage community engagement strategy and that securing relevant, useful, creative placemaking projects. Yes, next one later.  Yeah, and I think this is of course a very quickly sort of in high level fly through of the  |
| 00:15:46> 00:15:49:  00:15:49> 00:15:52: 00:15:52> 00:15:56:  00:15:56> 00:16:01:  00:16:01> 00:16:04: 00:16:04> 00:16:09: 00:16:09> 00:16:14:  00:16:14> 00:16:18: 00:16:18> 00:16:21: 00:16:21> 00:16:23: 00:16:23> 00:16:25: 00:16:25> 00:16:27: | placemaking. Creative placement. Calls for partnerships where partners from, for example public, private, nonprofit, foundations and community sectors collaborate in order to succeed with creative placemaking and bring creativity into real estate development projects. And of course, the early community engagement. Most of the projects have been looking into an early stage community engagement strategy and that securing relevant, useful, creative placemaking projects. Yes, next one later. Yeah, and I think this is of course a very quickly sort of in high level fly through of the of the report and the main conclusion. |

| 00:16:33> 00:16:35: | and more case examples and so forth.                         |
|---------------------|--|
| 00:16:35> 00:16:38: | Sort of highlighting some of these points.                   |
| 00:16:38> 00:16:42: | But one of the things that we we we tried                    |
| 00:16:42> 00:16:45: | to do with the report was too.                               |
| 00:16:45> 00:16:48: | Not necessarily. I mean you have come up not only            |
| 00:16:48> 00:16:51: | sort of come up with guidance as Christian was just          |
| 00:16:51> 00:16:52: | running through,   |
| 00:16:52> 00:16:54: | but also say what are the next steps that could              |
| 00:16:54> 00:16:57: | be done more meaningfully be taken as part of this           |
| 00:16:57> 00:17:00: | of this journey or or this movement that we would            |
| 00:17:00> 00:17:02: | would like to create almost and and what we found            |
| 00:17:02> 00:17:05: | was also that there are some some areas when it              |
| 00:17:05> 00:17:08: | comes to creative placement making that would really benefit |
|                     | from   |
| 00:17:08> 00:17:11: | from, you know, being I would say work more on               |
| 00:17:11> 00:17:13: | or you know ship more light on and a couple                  |
| 00:17:13> 00:17:16: | of things that we would suggest and that we would            |
| 00:17:16> 00:17:18: | like us to continue to work on in.                           |
| 00:17:18> 00:17:21: | In the UI context, going forward and and hopefully also      |
| 00:17:21> 00:17:22: | with other partners.   |
| 00:17:22> 00:17:26: | And that would be for instance around the whole business     |
| 00:17:26> 00:17:29: | case or so just be called the the value of                   |
| 00:17:30> 00:17:31: | creative placemaking.  |
| 00:17:31> 00:17:35: | That is an error that is not not really.                     |
| 00:17:35> 00:17:38: | Sort of. The investigative authority on we don't have any    |
| 00:17:38> 00:17:41: | any models or means of sort of in a structured               |
| 00:17:41> 00:17:44: | way looking at what is the return on investment and          |
| 00:17:44> 00:17:47: | what are they both from a financial perspective but also     |
| 00:17:47> 00:17:50: | on a social environmental value perspective.                 |
| 00:17:50> 00:17:53: | And that is something we would definitely like to tap        |
| 00:17:53> 00:17:53: | into.  |
| 00:17:53> 00:17:55: | And I would say not only for the for the                     |
| 00:17:56> 00:17:57: | for the developers segment,                                  |
| 00:17:57> 00:18:00: | but also for the creatives involved or for the city          |
| 00:18:00> 00:18:01: | at the city level.   |
| 00:18:01> 00:18:04: | Or more broadly, so that you could say it's not              |
| 00:18:04> 00:18:05: | only one type business case,                                 |
| 00:18:05> 00:18:09: | but actually. Maybe civil, that is something that we think   |
| 00:18:09> 00:18:11: | it could be very useful to to explore.                       |
| 00:18:11> 00:18:15: | And then the secondly really sort of looking at the          |
| 00:18:15> 00:18:19: | at the impact of creative placemaking on different levels.   |
| 00:18:19> 00:18:22: | Again, this is configured place level at city level but      |
|                     |  |

| 00:18:22> 00:18:26: | also the different types of impacts both decided to before     |
|---------------------|--|
| 00:18:26> 00:18:30: | the financial but also maybe on the on the social              |
| 00:18:30> 00:18:34: | side and in terms of creating social cohesion in certain       |
| 00:18:34> 00:18:34: | areas.   |
| 00:18:34> 00:18:37: | So that's that whole sort of framework for how to              |
| 00:18:37> 00:18:42: | measure impact of creative placemaking is something that is.   |
| 00:18:42> 00:18:45: | It's worthwhile exploring.                                     |
| 00:18:45> 00:18:47: | And the question just ran through.                             |
| 00:18:47> 00:18:50: | You know, some of the findings so that that we                 |
| 00:18:50> 00:18:53: | sort of digested from all of the interviews in terms           |
| 00:18:53> 00:18:56: | of of you know how to succeed with creative placemaking.       |
| 00:18:56> 00:18:59: | But one of the things that we learned also was                 |
| 00:18:59> 00:19:02: | that there is probably in sort of the border sensor            |
| 00:19:02> 00:19:04: | lack of methodology for working in this space.                 |
| 00:19:04> 00:19:08: | You know if you really want to intentionally work with         |
| 00:19:08> 00:19:08: | this again,  |
| 00:19:08> 00:19:11: | whether it's at at a buildings level,                          |
| 00:19:11> 00:19:13: | place level or border city level,                              |
| 00:19:13> 00:19:16: | what are the methods? And how can we professionalize in        |
| 00:19:16> 00:19:16: | a way?   |
| 00:19:16> 00:19:18: | Or is there need to professionalize?                           |
| 00:19:18> 00:19:20: | And maybe someone like so 100%?                                |
| 00:19:20> 00:19:21: | The later will say, well,                                      |
| 00:19:21> 00:19:24: | you know it's there's not a need to professional,              |
| 00:19:24> 00:19:28: | necessarily. It's it's much better with the bottom often       |
|                     | approach.  |
| 00:19:28> 00:19:31: | But but I think that whole discussion on on methodology        |
| 00:19:31> 00:19:35: | and guidance and framework would be could be good to           |
| 00:19:35> 00:19:35: | consume.   |
| 00:19:35> 00:19:41: | And then obviously the connection between creative             |
|                     | placemaking and sustainability                                 |
| 00:19:41> 00:19:46: | is something that we believe is worthwhile exploring further,  |
| 00:19:46> 00:19:50: | we already alluded to factors around sort of the social        |
| 00:19:50> 00:19:55: | cohesion social value which which we sort of intuitively think |
| 00:19:55> 00:19:58: | is a big part of a creative placemaking project.               |
| 00:19:58> 00:20:02: | But we we believe that there are ways that you                 |
| 00:20:02> 00:20:04: | could explore this in Oregon.                                  |
| 00:20:04> 00:20:08: | Have mythologist. And explore this much better.                |
| 00:20:08> 00:20:11: | And then finally, we also would like to to sort                |
| 00:20:11> 00:20:15: | of establish maybe some more structured networking around      |
|                     | this.  |
| 00:20:15> 00:20:17: | As I said, when we kick this off,                              |
| 00:20:17> 00:20:20: | there's already a lot going on in the in in                    |
|                     |  |

| 00.20.20 > 00.20.24. | th a 110  |
|----------------------|---|
| 00:20:20> 00:20:21:  | the US,   |
| 00:20:21> 00:20:23:  | in the space of creative placemaking.                         |
| 00:20:23> 00:20:25:  | We also know that you and I in in the                         |
| 00:20:25> 00:20:29:  | UK and in other places are active in this space,              |
| 00:20:29> 00:20:31:  | and I think it could be interesting to see if                 |
| 00:20:32> 00:20:35:  | we could somehow connect the dots and perhaps establish some  |
| 00:20:35> 00:20:38:  | sort of a network in a Danish context and then                |
| 00:20:38> 00:20:42:  | link that up. To wider European or international networks so  |
| 00:20:42> 00:20:45:  | and the purpose of that would of course be to                 |
| 00:20:45> 00:20:49:  | to listen and learn and exchange experiences and really sort  |
| 00:20:49> 00:20:52:  | of get the whole field moving.                                |
| 00:20:52> 00:20:54:  | So these are some of our suggestions for for next             |
| 00:20:54> 00:20:57:  | steps and something we'd also like to get your input          |
| 00:20:57> 00:20:59:  | on today if you have thoughts,                                |
| 00:20:59> 00:21:02:  | ideas or reflections will get back to that towards the        |
| 00:21:02> 00:21:04:  | end of the of the opposition,                                 |
| 00:21:04> 00:21:06:  | but I think we now need to move to what                       |
| 00:21:06> 00:21:08:  | is actually really interesting,                               |
| 00:21:08> 00:21:11:  | and that's the cases that we have brought along,              |
| 00:21:11> 00:21:13:  | so I'll hand over to you,                                     |
| 00:21:13> 00:21:15:  | Bender and maybe you can start off with just a                |
| 00:21:15> 00:21:19:  | very brief introduction of yourself because I think we didn't |
| 00:21:19> 00:21:22:  | do you justice in the introduction and then they give         |
| 00:21:22> 00:21:24:  | the case of. I've seen your present the case of               |
| 00:21:24> 00:21:25:  | Sultan in all this,   |
| 00:21:25> 00:21:28:  | which is a super interesting case in this respect,            |
| 00:21:28> 00:21:30:  | I believe.  |
| 00:21:30> 00:21:34:  | Thank you Madam. My name is Fenderson and under strategic     |
| 00:21:34> 00:21:38:  | director of Urban Center development in in the city of        |
| 00:21:39> 00:21:42:  | almost always is the owner of a lot of land                   |
| 00:21:42> 00:21:45:  | situated in the middle of the city and we do                  |
| 00:21:45> 00:21:50:  | the development by ourself to make sure that the development  |
| 00:21:50> 00:21:54:  | is actually being in the strategies of visions of the         |
| 00:21:54> 00:21:57:  | city and I'm going to tell you about a case                   |
| 00:21:57> 00:22:00:  | in all that information of the South and.                     |
| 00:22:00> 00:22:05:  | The harbor area from a worn down industrial area too.         |
| 00:22:05> 00:22:09:  | And you urban business area with space for startups,          |
| 00:22:09> 00:22:13:  | music cluster, socially fragile persons and so on.            |
| 00:22:13> 00:22:16:  | So I'm going to tell you a little bit about                   |
| 00:22:16> 00:22:17:  | this process.   |
|                      |   |

00:22:17 --> 00:22:19: I only have 10 minutes, 00:22:19 --> 00:22:21: so it's gotta be in rather quick. 00:22:21 --> 00:22:24: So OK, could I have our slides? 00:22:24 --> 00:22:26: Thank you. 00:22:26 --> 00:22:27: Next 00:22:30 --> 00:22:32: this is examples of their development. 00:22:32 --> 00:22:35: We are doing right now in the city of all 00:22:35 --> 00:22:35: this. 00:22:35 --> 00:22:37: and as I told you before, 00:22:37 --> 00:22:41: we're doing it ourselves. We have developing these areas, 00:22:41 --> 00:22:42: the Docklands and this area. 00:22:42 --> 00:22:46: We're talking about here this the South Harbor next. 00:22:49 --> 00:22:52: The South Harbor is situated in the in the middle 00:22:52 --> 00:22:53: of the city. 00:22:53 --> 00:22:57: and it's part of the transformation of the hold Harbourfront 00:22:57 --> 00:22:59: that we're doing in these years. 00:22:59 --> 00:23:01: As you can see on this slide next. 00:23:03 --> 00:23:08: Uh and other companies want to to have a place 00:23:08 --> 00:23:13: in in the inner city in August so new companies 00:23:13 --> 00:23:18: are demanding a lot of areas in in this in 00:23:18 --> 00:23:21: the city by itself. 00:23:21 --> 00:23:25: I want to accommodate this because we like to have 00:23:25 --> 00:23:29: these companies to coming to to almost so we are. 00:23:29 --> 00:23:32: We're in the business to find a place in the 00:23:32 --> 00:23:35: in the city center where we couldn't make a new 00:23:35 --> 00:23:39: modern urban business area and we have this area called 00:23:39 --> 00:23:43: the South Harbor area and the idea was to take 00:23:43 --> 00:23:47: this space which is mostly worn down industrial areas but 00:23:47 --> 00:23:49: also a lot of parking spaces. Every bit. Transform this into this new. 00:23:49 --> 00:23:52: 00:23:52 --> 00:23:55: Business area next. 00:23:58 --> 00:24:00: But in the area itself, 00:24:00 --> 00:24:04: there was another functions. 00:24:04 --> 00:24:05: As you can see here, 00:24:05 --> 00:24:10: because it's warm down, industrial area was actually being the 00:24:10 --> 00:24:13: host first for startups an artists and where we do 00:24:13 --> 00:24:15: have a butcher house down. 00:24:15 --> 00:24:17: There were cows sometimes escaping, 00:24:17 --> 00:24:21: so it's it's really a very interesting area and stakeholders 00:24:21 --> 00:24:25: and the politicions in the in the City Council was 00:24:25 --> 00:24:28: very aware that we have to make sure that some

of these things are going to be part of the 00:24:31 --> 00:24:32: new development. 00:24:32 --> 00:24:33: So how do you do that? 00:24:33 --> 00:24:37: How do we take? And this demand for urban modern 00:24:37 --> 00:24:41: business area and then have these fine things and make 00:24:41 --> 00:24:43: that a part of the transformation. 00:24:43 --> 00:24:48: That was the task. Next 00:24:48 --> 00:24:51: and to do that, we have to to rethink all 00:24:51 --> 00:24:54: parts of our chain of development. 00:24:54 --> 00:24:57: So we have to make sure that we have more 00:24:57 --> 00:25:00: participation by citizens and stakeholders. 00:25:00 --> 00:25:04: We have to have a new way to make strategic 00:25:04 --> 00:25:08: planning and vision for the area and at least we 00:25:08 --> 00:25:12: have to make absolutely sure that the developers we are 00:25:12 --> 00:25:17: going to build in this area are supporting the strategies 00:25:17 --> 00:25:18: for this. 00:25:18 --> 00:25:21: This development so we have to work our way to 00:25:21 --> 00:25:25: make sure that this is going to to happen next. 00:25:28 --> 00:25:32: City citizen so participants and stakeholders we did have a 00:25:33 --> 00:25:34: lot of meetings. 00:25:34 --> 00:25:37: It took almost two to three years to make this 00:25:37 --> 00:25:41: this planning and we had a lot of meetings less 00:25:41 --> 00:25:41: you can see. 00:25:41 --> 00:25:44: See here next. 00:25:44 --> 00:25:47: We made the strategic plan in a way that we 00:25:48 --> 00:25:51: did a vision and then we have eight different strategies 00:25:52 --> 00:25:55: of how we're going to transform this area and everything which is happening in this area had to to make 00:25:55 --> 00:25:59: 00:25:59 --> 00:26:02: the demand or one of two or three or more 00:26:02 --> 00:26:03: of these strategies. 00:26:03 --> 00:26:07: So everything is all to support this transformation. 00:26:07 --> 00:26:11: It's very, very important that we have this clear vision 00:26:11 --> 00:26:12: for the area next. 00:26:14 --> 00:26:18: And we did have a whole new tender process to 00:26:18 --> 00:26:20: find our developers in the area. 00:26:20 --> 00:26:24: Usually we actually make a physical plan before we put 00:26:24 --> 00:26:27: some building right on for Tinder, 00:26:27 --> 00:26:30: but here we turned it around to make sure that 00:26:30 --> 00:26:34: the physical plan was going to be supporting of the 00:26:34 --> 00:26:35: strategic plan. 00:26:35 --> 00:26:38: So so that was quite different. 00:26:38 --> 00:26:42: And that means that we have the developers in quite

00:24:28 --> 00:24:31:

```
00:26:45 --> 00:26:48:
                          By pushing all these startups,
00:26:48 --> 00:26:52:
                          music clusters, the artists places for the social,
                          fresh and so on, they were activating some some space
00:26:52 --> 00:26:56:
00:26:56 --> 00:26:57:
                          down here next.
00:26:59 --> 00:27:03:
                          You could say that we are in fact taking this
00:27:03 --> 00:27:07:
                          Urban Development and make sure that it contributes to the
00:27:08 --> 00:27:11:
                          way this city is going to to to function in
00:27:11 --> 00:27:15:
                          the future. And we do commit the investors to do
00:27:15 --> 00:27:17:
                          so together with us.
00:27:17 --> 00:27:18:
                          Next
00:27:23 --> 00:27:26:
                          and I think I can see that today the socially
00:27:26 --> 00:27:30:
                          fractured persons is active being seen as a resource.
00:27:30 --> 00:27:33:
                          So in in the area we do have a lot
00:27:33 --> 00:27:37:
                          of different programs where you can rent this guy and
00:27:37 --> 00:27:39:
                          he can make some work for you.
00:27:39 --> 00:27:41:
                          If you are business down here.
00:27:41 --> 00:27:44:
                          So we try to to take all these things about
00:27:44 --> 00:27:46:
                          the social fragile,
00:27:46 --> 00:27:50:
                          the startups, the artists and so on and make them
00:27:50 --> 00:27:52:
                          a resource in the area.
00:27:52 --> 00:27:52:
                          Next
00:27:55 --> 00:27:58:
                          to make sure that we on a daily basis are
00:27:58 --> 00:28:01:
                          taking care of the strategies for the area,
00:28:01 --> 00:28:05:
                          we have found an area association there down there.
00:28:05 --> 00:28:09:
                          It is inspired by the bits that is improved from
00:28:09 --> 00:28:12:
                          England and then from from Germany,
00:28:12 --> 00:28:16:
                          specially the Kempton bit in in London and they take
00:28:16 --> 00:28:20:
                          care of the the business on a daily basis and
00:28:20 --> 00:28:25:
                          make sure that everything is functioning down there next.
00:28:25 --> 00:28:28:
                          And then we have this old cold track which is
00:28:28 --> 00:28:31:
                          going to be an opening feature down there.
00:28:31 --> 00:28:34:
                          It is inspired by the highline in New York.
                          Of course it's much smaller,
00:28:34 --> 00:28:36:
00:28:36 --> 00:28:40:
                          but it's going to be a infrastructure between this new
00:28:40 --> 00:28:43:
                          urban area and the existing city center,
00:28:43 --> 00:28:45:
                          and it's going to be of course,
00:28:45 --> 00:28:47:
                          a part of the infrastructure.
00:28:47 --> 00:28:49:
                          But it's also a landmark.
00:28:49 --> 00:28:51:
                          And then it's a story.
                          Tell about how the area was in the in the
00:28:51 --> 00:28:54:
00:28:54 --> 00:28:55:
                          past.
```

early in the process and they are in fact helping.

00:26:42 --> 00:26:45:

00:28:58 --> 00:29:01: so this is what it's going to look like in 00:29:01 --> 00:29:02: a couple of years. 00:29:02 --> 00:29:05: I hope so. This was just a brief introduction to 00:29:05 --> 00:29:09: how we've been working with this development. 00:29:09 --> 00:29:09: Thank you. 00:29:13 --> 00:29:15: Thank you very much, friend. 00:29:15 --> 00:29:18: That was a really good and very quick fly through 00:29:18 --> 00:29:21: of a super exciting project and I'm sure we'll get 00:29:21 --> 00:29:23: some more questions for you, 00:29:23 --> 00:29:26: but I think let's move on with the next presentation 00:29:26 --> 00:29:28: and that's open to you sound. 00:29:41 --> 00:29:44: Yeah, I'm son. 00:29:44 --> 00:29:47: Actually I'm I'm a chef. 00:29:47 --> 00:29:50: Working with them. 00:29:50 --> 00:29:54: Were there a milk box company founded in Brussels like 00:29:54 --> 00:29:56: started from the opposite? 00:29:56 --> 00:29:58: Sorry. 00:29:58 --> 00:30:02: Founded in 99, it was originally a kind of CSA 00:30:02 --> 00:30:04: community supported agriculture. 00:30:04 --> 00:30:09: Working on again again by dynamic farms and it turned 00:30:09 --> 00:30:09: into, 00:30:09 --> 00:30:13: I think the world's first meal box company now with 00:30:13 --> 00:30:17: a huge revenue serving round 400,000 meals a week to 00:30:17 --> 00:30:19: the doorstep. 00:30:19 --> 00:30:24: Also appeared to be solution helping restaurants and canteens and hospitals with their. 00:30:25 --> 00:30:26: Green kitchen Work etc. 00:30:26 --> 00:30:31: 00:30:31 --> 00:30:33: Anne. 00:30:33 --> 00:30:35: Five years ago I found this place. 00:30:37 --> 00:30:42: At the absolute center of of Copenhagen. 00:30:42 --> 00:30:46: And it's 1.6 hectare big. 00:30:46 --> 00:30:49: And with the green wilderness. 00:30:49 --> 00:30:52: And then. 00:30:52 --> 00:30:55: Looks like this from my bath it all it looked 00:30:55 --> 00:30:59: like this completely wilderness in the absolute center of Copenhagen 00:31:00 --> 00:31:00: like. 00:31:00 --> 00:31:02: A hidden green place. 00:31:04 --> 00:31:07: We we my cup, my partner and I from Austin 00:31:07 --> 00:31:09: we fell in love with it.

00:28:55 --> 00:28:55:

Next

| 00:31:09> 00:31:13: | And so it actually is a city farm.                      |
|---------------------|---|
| 00:31:13> 00:31:17: | And began to dream about how to secure that.            |
| 00:31:17> 00:31:18: | It will not turn down,                                  |
| 00:31:18> 00:31:24: | that was. What was planned from the Danish Railway      |
|                     | company   |
| 00:31:25> 00:31:30: | DSP and after two years we succeeded in making an       |
| 00:31:30> 00:31:34: | agreement where it should be the first.                 |
| 00:31:34> 00:31:36: | A.  |
| 00:31:36> 00:31:44: | Sights on a 55 Hector central railway system.           |
| 00:31:44> 00:31:49: | And so we actually rented the land and and started      |
| 00:31:49> 00:31:51: | to renovate.  |
| 00:31:51> 00:31:55: | In the next 10 or 20 years there will be                |
| 00:31:55> 00:31:59: | a built just obviously this land around.                |
| 00:31:59> 00:32:04: | I think 5000 apartments and a lot of places for         |
| 00:32:04> 00:32:05: | for Workspace.  |
| 00:32:05> 00:32:07: | So we are very early,                                   |
| 00:32:07> 00:32:11: | but are building a kind of an.                          |
| 00:32:11> 00:32:16: | Community place where you can trade your organic goods  |
|                     | you   |
| 00:32:16> 00:32:17: | can eat.  |
| 00:32:17> 00:32:20: | You can involve socially and kind of.                   |
| 00:32:23> 00:32:26: | I think Meta said said bottom up.                       |
| 00:32:26> 00:32:28: | A of course we have a plan,                             |
| 00:32:28> 00:32:33: | but we also like that this place it develops.           |
| 00:32:33> 00:32:39: | As time flies, it looks like this from inside buildings |
| 00:32:39> 00:32:45: | from the 19108 originally built through to dry wood.    |
| 00:32:45> 00:32:49: | For building a railways? And it has been a little       |
| 00:32:50> 00:32:52: | abandoned in 70 years,                                  |
| 00:32:52> 00:32:54: | so it's completely. Turn down.                          |
| 00:32:57> 00:33:00: | You can see the holes in the roofs,                     |
| 00:33:00> 00:33:04: | so it is kind of a somebody could call it               |
| 00:33:04> 00:33:10: | a philantropic project where 5 private people together. |
| 00:33:10> 00:33:15: | Found the company and start from a corner and and       |
| 00:33:15> 00:33:20: | try to restore the buildings in a sustainable way.      |
| 00:33:25> 00:33:28: | When we landed the contract by coincident,              |
| 00:33:28> 00:33:32: | we found out that these very ancient green houses,      |
| 00:33:32> 00:33:33: | the lower part of them.                                 |
| 00:33:33> 00:33:35: | They are 500 square meters.                             |
| 00:33:35> 00:33:38: | They were meant to be turned down.                      |
| 00:33:38> 00:33:42: | It's the this is the net Nash.                          |
| 00:33:42> 00:33:44: | Historical Natural Museum in in the center.             |
| 00:33:44> 00:33:49: | Code making. And an early morning when they should be   |
| 00:33:49> 00:33:50: | chat down.  |
|                     |   |

| 00:33:50> 00:33:54: | I happened to get to walk in there with the               |
|---------------------|---|
| 00:33:55> 00:33:59: | photographer and and stop the tearing down project.       |
| 00:33:59> 00:34:04: | After that, in the next week we transported them to       |
| 00:34:04> 00:34:07: | the side and we are about to find money to                |
| 00:34:07> 00:34:11: | to raise them in the wilderness as a green clubhouse      |
| 00:34:11> 00:34:13: | for the local communities.                                |
| 00:34:16> 00:34:17: | And as you can see,                                       |
| 00:34:17> 00:34:19: | it's it's.  |
| 00:34:19> 00:34:21: | Almost ready to be torn down,                             |
| 00:34:21> 00:34:25: | but we actually take it from scratch and then we          |
| 00:34:26> 00:34:28: | build them with the wood.                                 |
| 00:34:28> 00:34:32: | Play, you know very, very sustainable way.                |
| 00:34:36> 00:34:40: | This is the first bond that is renovated and.             |
| 00:34:40> 00:34:45: | And you, as you can see it's it's very aesthetic          |
| 00:34:45> 00:34:46: | and nice.   |
| 00:34:46> 00:34:50: | We we don't use people from from developers,              |
| 00:34:50> 00:34:53: | it's it's actually our own project.                       |
| 00:34:53> 00:34:57: | This is a the neighbors taken in from all over            |
| 00:34:57> 00:35:01: | Europe that are really skilled to work with the the       |
| 00:35:01> 00:35:05: | old methods of how to work with Bhutan.                   |
| 00:35:05> 00:35:07: | It's it's fantastic to see.                               |
| 00:35:10> 00:35:12: | We have bills, hence farm,                                |
| 00:35:12> 00:35:15: | shops, restaurants.                                       |
| 00:35:15> 00:35:19: | There is a lot of things here that it's from              |
| 00:35:19> 00:35:24: | the middle side of the side where you actually in         |
| 00:35:24> 00:35:27: | another way can feel that this is a.                      |
| 00:35:27> 00:35:33: | This is a real life instead of concrete and asphalt       |
| 00:35:33> 00:35:35: | and glass and and steel.                                  |
| 00:35:35> 00:35:37: | This is how we do it yourself.                            |
| 00:35:37> 00:35:42: | Pizza Workshop restaurant, where kids they pick their own |
|                     | pizzas.   |
| 00:35:42> 00:35:45: | This is their volunteers. We have 200 hundred of them     |
| 00:35:46> 00:35:49: | working with bees and hens and hybrids and helping us     |
| 00:35:49> 00:35:52: | with all their their heavy stuff.                         |
| 00:35:55> 00:35:57: | You can see it from from above.                           |
| 00:36:02> 00:36:05: | We have kind of an education system where kids.           |
| 00:36:05> 00:36:08: | They've at the other side where it says start every       |
| 00:36:08> 00:36:11: | day that you see two school classes,                      |
| 00:36:11> 00:36:15: | round 50 kids. A meeting up in half like an               |
| 00:36:15> 00:36:20: | education day through the wilderness where we teach them  |
| 00:36:20> 00:36:21: | how biodiversity,   |

00:36:26 --> 00:36:31: Could it inspire them for another way to live their 00:36:31 --> 00:36:32: life? 00:36:32 --> 00:36:35: And we know from the other school garden systems that 00:36:36 --> 00:36:39: I have invented that them they actually go directly home 00:36:39 --> 00:36:40: and say, 00:36:40 --> 00:36:43: hey, mom, we need to take care of insects. 00:36:43 --> 00:36:46: Our organic materials instead of throwing it out, 00:36:46 --> 00:36:50: we need to make compost and it says error and 00:36:50 --> 00:36:54: they talk about green kitchen style when they got home. 00:36:54 --> 00:36:55: This is the beast. 00:36:59 --> 00:37:03: Yeah, I just wanted to show you one. 00:37:03 --> 00:37:06: Extra slide if I can stop this. 00:37:09 --> 00:37:10: I can do that. 00:37:12 --> 00:37:13: Yeah. 00:37:15 --> 00:37:19: Just this last picture if I can find it. 00:37:22 --> 00:37:24: Lucia 00:37:24 --> 00:37:27: Bump, can you see it? 00:37:27 --> 00:37:31: Yeah, this is from my private garden down the yeah 00:37:31 --> 00:37:34: up north the 10 kilometers from Copenhagen it was my 00:37:34 --> 00:37:36: Corona project. 00:37:36 --> 00:37:39: When we close banner gone under Corona we closed the 00:37:39 --> 00:37:40: restaurants etc. 00:37:40 --> 00:37:44: I build this House in the treetops and it really 00:37:44 --> 00:37:45: took off. 00:37:45 --> 00:37:48: It's my green megaphone at home. 00:37:48 --> 00:37:52: Where I invite the people that are either could show 00:37:52 --> 00:37:57: impact like the the former Danish climate Minister Connie Hilliker 00:37:57 --> 00:38:00: or the Danish architect Bjarke Ingels, 00:38:00 --> 00:38:04: or other people that could have a wise and well, 00:38:04 --> 00:38:08: it's funny when you take them in an environment like 00:38:08 --> 00:38:09: this. 00:38:09 --> 00:38:14: They actually begin to think much greener and want to 00:38:14 --> 00:38:16: do make a difference. 00:38:16 --> 00:38:20: It's actually my creative place in the tree tops. 00:38:20 --> 00:38:23: Fifty million more. Can you enlarge it soon? 00:38:23 --> 00:38:25: Because we can only see it. 00:38:25 --> 00:38:28: It sort of shows up just a little picture and 00:38:28 --> 00:38:30: and your folders, 00:38:30 --> 00:38:34: isn't it then? No, it's not large looks really interesting, 00:38:34 --> 00:38:39: yeah? So I think everyone should have a chance to

circular systems, compost fermentation, and green food is is.

00:36:21 --> 00:36:26:

```
00:38:40 --> 00:38:41:
                          My shit.
00:38:44 --> 00:38:47:
                          Otherwise, we can of course send out some something.
00:38:47 --> 00:38:48:
                          You should send it out.
00:38:48 --> 00:38:49:
                          Yeah, we'll do that.
00:38:51 --> 00:38:54:
                          But the, but I think it's also possible to follow
00:38:54 --> 00:38:56:
                          you on on social media,
00:38:56 --> 00:38:59:
                          and that's also where you post some of your you
00:38:59 --> 00:39:00:
                          know your talks with.
00:39:00 --> 00:39:03:
                          With this on YouTube, if it's on YouTube,
00:39:03 --> 00:39:05:
                          yeah yeah, yeah great.
00:39:09 --> 00:39:13:
                          Thank you so much son for sharing.
00:39:13 --> 00:39:16:
                          Great examples and we have a few questions for from
00:39:16 --> 00:39:18:
                          the participants here,
00:39:18 --> 00:39:20:
                          both for you and Ben did,
00:39:20 --> 00:39:24:
                          but son, I would actually like to start out.
00:39:24 --> 00:39:26:
                          Fair to ask you to see this,
00:39:26 --> 00:39:28:
                          like as a global movement,
00:39:28 --> 00:39:32:
                          people looking into kind of different ways of shopping,
00:39:32 --> 00:39:34:
                          connecting to nature, and so on.
00:39:34 --> 00:39:37:
                          A OR is it is or isn't something specific?
00:39:37 --> 00:39:40:
                          Dangers about that? Or if if it's a more global
00:39:40 --> 00:39:41:
                          movement,
00:39:41 --> 00:39:44:
                          what are inspiring you in your work?
00:39:44 --> 00:39:47:
                          And what is driving you?
00:39:47 --> 00:39:51:
                          Of course, there's a lot of things happening and happening
00:39:51 --> 00:39:52:
                          globally,
00:39:52 --> 00:39:55:
                          but actually this project, my wife,
00:39:55 --> 00:39:57:
                          she was nearly about to kill me.
00:39:57 --> 00:39:59:
                          So what? Why do we do this?
00:39:59 --> 00:40:02:
                          It's it's just huge project you have,
00:40:02 --> 00:40:05:
                          like a six 100 employees already here.
00:40:05 --> 00:40:10:
                          Why why this? And it's actually demonstrate another way of
00:40:10 --> 00:40:15:
                          making Urban Development like come in with the culture
                          before.
00:40:15 --> 00:40:22:
                          We built and renovate because often it's like a humanitarian.
00:40:22 --> 00:40:25:
                          Ways of starting Urban Development.
00:40:25 --> 00:40:29:
                          So I. My partner Thomas and I we actually said
00:40:29 --> 00:40:32:
                          now we really want to show how to start with
00:40:32 --> 00:40:35:
                          permanent huge permanent project that really good.
00:40:35 --> 00:40:40:
                          Greenify all the big areas and it's actually happening all
00:40:40 --> 00:40:44:
                          the the developers that are actually one wanting to buy
```

do so if possible.

00:38:39 --> 00:38:40:

| 00:40:44> 00:40:47: | the big area they actually call us today.                      |
|---------------------|--|
| 00:40:47> 00:40:51: | How could we let you integrate in the big project              |
| 00:40:51> 00:40:54: | with compost systems and wooden buildings etc?                 |
| 00:40:54> 00:40:57: | So I think that that it should kickstart.                      |
| 00:40:57> 00:41:01: | I'll send pics and exemplify how to work with it.              |
| 00:41:01> 00:41:05: | We usually don't look. Out in other countries to see           |
| 00:41:05> 00:41:06: | what happens.  |
| 00:41:06> 00:41:09: | No, but but I shall like from from our                         |
| 00:41:09> 00:41:12: | research we see a lot of international projects that are       |
| 00:41:12> 00:41:15: | like more chop down projects where like kind of what           |
| 00:41:15> 00:41:18: | but what you're doing is is something it's it's it             |
| 00:41:18> 00:41:20: | is coming from the ground.                                     |
| 00:41:20> 00:41:23: | It's something that it seems like something that people really |
| 00:41:24> 00:41:27: | need somehow and also that you take the initiative as          |
| 00:41:27> 00:41:27: | a private.   |
| 00:41:27> 00:41:29: | The actor is is very very cool.                                |
| 00:41:29> 00:41:33: | So yeah, I'm really really looking forward to follow it.       |
| 00:41:33> 00:41:37: | Follow the project. It has been overwhelming and Council now.  |
| 00:41:37> 00:41:39: | I can imagine you're doing good job.                           |
| 00:41:39> 00:41:43: | We actually also have a question for you Bender.               |
| 00:41:43> 00:41:48: | And then it sounds something like this that they reverse       |
| 00:41:48> 00:41:53: | approach using all who's looking into like urban life,         |
| 00:41:53> 00:41:57: | open space design buildings and community.                     |
| 00:41:57> 00:41:59: | And it's kind of the opposite way around.                      |
| 00:41:59> 00:42:03: | Also, I remember something like when you made the              |
| 00111100            | competition  |
| 00:42:04> 00:42:04: | around area,   |
| 00:42:04> 00:42:08: | you said that we don't want like the drawing planes.           |
| 00:42:08> 00:42:12: | We want the visions from the developers.                       |
| 00:42:12> 00:42:14: | Is that like a one off situation?                              |
| 00:42:14> 00:42:18: | I said something you you're going to to do in                  |
| 00:42:18> 00:42:23: | the future as well in arhus and in other municipalities.       |
| 00:42:23> 00:42:26: | We're going to do it in the future because it                  |
| 00:42:26> 00:42:29: | has been really great and sometimes you have the problem       |
| 00:42:29> 00:42:32: | that you have the visions as a city and then                   |
| 00:42:32> 00:42:36: | the developers is going to build the building and if           |
| 00:42:36> 00:42:39: | they don't share or compete on realizing the vision,           |
| 00:42:39> 00:42:41: | it's going to be different.                                    |
| 00:42:41> 00:42:44: | So so I think we're going to do this much                      |
| 00:42:44> 00:42:45: | more in the future.  |
| 00:42:47> 00:42:50: | Very interesting and what I like.                              |
| 00:42:50> 00:42:53: | The key learning said that you put on like like                |
|                     | Joan mar jou par on mo mo                                      |

00:42:53 --> 00:42:53: 00:42:53 --> 00:42:56: I know it's still development project. 00:42:56 --> 00:42:59: But what I like from you like the best 00:42:59 --> 00:43:02: things that you would like to continue doing. 00:43:05 --> 00:43:08: I think that when we started the project we thought 00:43:08 --> 00:43:12: there would be maybe a big clash between the fact 00:43:12 --> 00:43:15: that there is a lot of social Fairchild people in 00:43:15 --> 00:43:19: the area because their buildings are there and then making 00:43:19 --> 00:43:21: this urban business district. 00:43:21 --> 00:43:23: So we think that was going to be a class 00:43:23 --> 00:43:26: and we talked about it quite a lot. 00:43:26 --> 00:43:29: How were you going to to make sure that this 00:43:29 --> 00:43:30: was going to succeed? 00:43:30 --> 00:43:33: And I think that in the three or four years 00:43:33 --> 00:43:35: we have been doing the project, 00:43:35 --> 00:43:39: the. The society has changed the communities is getting a 00:43:39 --> 00:43:44: little bit tighter and you make take more responsibilities as 00:43:44 --> 00:43:47: a company for the surroundings around you. 00:43:47 --> 00:43:51: So the clash between the banks and the lawyers and 00:43:51 --> 00:43:53: everything it has not been there. 00:43:53 --> 00:43:56: In fact they have been kind of the CSR for 00:43:56 --> 00:44:01: these companies that you can actually do something for the 00:44:01 --> 00:44:02: men outside your window. 00:44:02 --> 00:44:05: So I I think that a lot of this has 00:44:05 --> 00:44:08: gone the right way and I think that. 00:44:08 --> 00:44:11: We do see that this pit thinking business improvements the 00:44:11 --> 00:44:15: district thinking is active means that you as a company take some kind of responsibility for the area where you 00:44:15 --> 00:44:18: 00:44:18 --> 00:44:19: are situated. 00:44:21 --> 00:44:22: And yeah. 00:44:24 --> 00:44:26: So go ahead and now just wanted to to to 00:44:26 --> 00:44:28: add a follow up question to you. 00:44:28 --> 00:44:31: Offended because I think one of the things that we 00:44:31 --> 00:44:34: were at you know exploring also in the report and 00:44:34 --> 00:44:37: I've been discussing a lot is this, 00:44:37 --> 00:44:39: you know. Classical example of. 00:44:39 --> 00:44:41: You know you have some vibrant areas. 00:44:41 --> 00:44:43: There might be a little bit rundown, 00:44:43 --> 00:44:47: but they you know. Then you have creative people moving 00:44:47 --> 00:44:50: in like artists or you know other other creatives. 00:44:50 --> 00:44:52: Actually, because it is, you know, 00:44:52 --> 00:44:54: cheap to rent and and sort of a cheap access

| 00:44:54> 00:44:58: | to to various facilities and then it becomes interesting and    |
|---------------------|---|
| 00:44:58> 00:44:58: | vibrant.  |
| 00:44:58> 00:45:01: | And then you know the developers move in and and                |
| 00:45:01> 00:45:02: | and and you know,   |
| 00:45:02> 00:45:05: | renovate and prices rise and and then the the                   |
| 00:45:05> 00:45:08: | creatives can't afford to live there anymore.                   |
| 00:45:08> 00:45:10: | Work anymore and they moved out,                                |
| 00:45:10> 00:45:13: | so this whole notion of gentrification that I think we've       |
| 00:45:13> 00:45:15: | seen in many cases in many cities.                              |
| 00:45:15> 00:45:18: | Did you miss that part of your Bush,                            |
| 00:45:18> 00:45:22: | and you know when when you looked at your development           |
| 00:45:22> 00:45:24: | in terms of how can we?   |
| 00:45:24> 00:45:28: | You know, I wouldn't say avoid gentrification because you       |
|                     | might   |
| 00:45:28> 00:45:29: | want at level of notification.                                  |
| 00:45:29> 00:45:31: | But how can we avoid having you know,                           |
| 00:45:31> 00:45:33: | as you say, that maybe the potion,                              |
| 00:45:33> 00:45:36: | that disadvantage being just removed to some other parts of     |
| 00:45:36> 00:45:39: | the city are not things space there anymore.                    |
| 00:45:39> 00:45:40: | Or you know how can we?   |
| 00:45:40> 00:45:42: | How can we sort of maintain the sort of the                     |
| 00:45:42> 00:45:45: | creative environment that was already there?                    |
| 00:45:45> 00:45:49: | What was what was your consideration or your considerations on  |
| 00:45:49> 00:45:50: | that?   |
| 00:45:50> 00:45:55: | Yes, that is the \$1,000,000 question I think.                  |
| 00:45:55> 00:45:58: | Did do was that if you want to have a                           |
| 00:45:58> 00:46:01: | building right in this area you have to to                      |
| 00:46:01> 00:46:03: | to to to explore to say.  |
| 00:46:03> 00:46:05: | How are you going to to infect.                                 |
| 00:46:05> 00:46:10: | Realize the strategic plan for the area and the strategic       |
| 00:46:10> 00:46:14: | plan has these eight different issues and one of them           |
| 00:46:14> 00:46:15: | is startups.  |
| 00:46:15> 00:46:18: | So if you want to build down here you have                      |
| 00:46:18> 00:46:21: | to say how are you going to to make place                       |
| 00:46:21> 00:46:23: | for startups in in,   |
| 00:46:23> 00:46:25: | in your buildings so they?                                      |
| 00:46:25> 00:46:29: | Where in fact competing the developers were competing about how |
| 00:46:29> 00:46:32: | are you going to to make sure that the startups                 |
| 00:46:33> 00:46:35: | is going to be there in the in the future,                      |
| 00:46:35> 00:46:38: | and so the the rent the startups are going to                   |
| 00:46:39> 00:46:42: | pay in these new buildings is just a little more                |
|                     | <del>-</del> -  |

00:46:42 --> 00:46:44: than they are paying today. 00:46:44 --> 00:46:47: But then it's new and modern and and so on 00:46:47 --> 00:46:49: and not worn down so so we have made sure 00:46:49 --> 00:46:53: that it's possible for for these startups to stay there 00:46:53 --> 00:46:57: and the developers down there have a declaration which is. 00:46:57 --> 00:47:00: For 15 years they have to to keep it the 00:47:00 --> 00:47:01: same. 00:47:01 --> 00:47:03: So we had tried to find a method for one 00:47:03 --> 00:47:07: of the very very large problem all over the world 00:47:07 --> 00:47:11: that you have these creative every years and then they come. Development is coming and then they're moving and 00:47:11 --> 00:47:15: we 00:47:15 --> 00:47:18: don't have any more paint spaces to put them so. 00:47:18 --> 00:47:21: So we had tried one solution in almost two to 00:47:21 --> 00:47:24: try to to make a solution to that very very 00:47:24 --> 00:47:25: large problem. 00:47:28 --> 00:47:31: Sounds good and I don't know question I saw there 00:47:31 --> 00:47:32: were other questions. 00:47:32 --> 00:47:34: Do you want to? Yeah yeah yes actually. 00:47:34 --> 00:47:37: So now I have a question for you from makes 00:47:37 --> 00:47:40: holes from the city of Copenhagen and I think you 00:47:40 --> 00:47:43: touched upon this briefly but it says do you have 00:47:43 --> 00:47:45: a long term contract with the owners, 00:47:45 --> 00:47:48: developers or Hispanic on? Imagine as a temporary project, 00:47:48 --> 00:47:51: can you say a little bit about that? 00:47:53 --> 00:47:55: And you should unmute mute some. 00:47:58 --> 00:48:03: From the very start of the contract is been been 00:48:03 --> 00:48:08: written that we have had a 10 year contract with 00:48:08 --> 00:48:08: the. 00:48:08 --> 00:48:12: A stepwise race of the friend and then we should 00:48:12 --> 00:48:13: negotiate it, 00:48:13 --> 00:48:18: but they couldn't cancel their contract after we were funded, 00:48:18 --> 00:48:23: the founder Albania. They they really interesting. 00:48:23 --> 00:48:26: Put it in as a as a thing that if 00:48:26 --> 00:48:28: they should fund us, 00:48:28 --> 00:48:33: they would. Danish Team Lucian like a contract they that 00:48:33 --> 00:48:34: they can. 00:48:34 --> 00:48:38: At all messed up with us so that we need 00:48:38 --> 00:48:42: to leave because of racist. 00:48:42 --> 00:48:45: A for the area, so it's actually a beautiful is 00:48:45 --> 00:48:49: actually a triangle between the owner and the trust 00:48:49 --> 00:48:51: redania and being gone.

| 00:48:51> 00:48:55: 00:48:55> 00:49:01: 00:49:01> 00:49:03: 00:49:03> 00:49:07: 00:49:03> 00:49:08: 00:49:08> 00:49:12: 00:49:12> 00:49:13: 00:49:21> 00:49:22: 00:49:22> 00:49:25: 00:49:25> 00:49:27: 00:49:28> 00:49:30: 00:49:30> 00:49:33: 00:49:30> 00:49:33: 00:49:31> 00:49:38: 00:49:32> 00:49:35: 00:49:35> 00:49:35: 00:49:36> 00:49:36: 00:49:37> 00:49:38: | And it was beautifully and they are not dare speak at the railway.  The company they actually on this path over the last five years experience that it say, wow, this is really worthwhile for for the area and they look at it.  They will have return on investment.  Load wise.  Super thank you. There are a lot of questions coming in.  I can see, so that's that's of course good.  I think yes, but you also wanted to post a question, so let's let's have that.  Maybe yeah, being the only one with a tie around these days.  Just one comment, maybe from from an investment perspective,  I think.  The question about whether kind of creative placemaking and others are really part of a global trend,  I would clearly say yes, it is. I think for any investor these days developing sustainable cities into themes of diversity, social responsibility ties into all discussions with leading investors around the world.  It's I think it's quite well advanced here in.  In Denmark, but we're not in any way unique.  I think it's a global trend. |
|---|--|
| 00:49:59> 00:50:05:   | , ,  |
| 00:50:06> 00:50:06:   | the world.   |
| 00:50:06> 00:50:10:   | It's I think it's quite well advanced here in.   |
| 00:50:10> 00:50:13:   | In Denmark, but we're not in any way unique.   |
| 00:50:13> 00:50:16:   | I think it's a global trend.   |
| 00:50:16> 00:50:19:   | And right now I think what we see is that  |
| 00:50:19> 00:50:24:   | investors are willing to underwrite business cases with a lower  |
| 00:50:24> 00:50:26:   | return and to implement.   |
| 00:50:26> 00:50:31:   | Full HD in all dimensions into their investment plans.   |
| 00:50:31> 00:50:34:   | Not because they want less profit,   |
| 00:50:34> 00:50:39:   | but they want future proven developments and that ties extremely   |
| 00:50:39> 00:50:41:   | well into the whole theme.   |
| 00:50:41> 00:50:45:   | An impression of fuel. I also in terms of creating   |
| 00:50:45> 00:50:50:   | responsible attention to responsible use of land and also to   |
| 00:50:50> 00:50:54:   | build more sustainable cities around the world.  |
|   |  |

00:50:57 --> 00:50:58: I think. 00:50:58 --> 00:51:01: As as Bendle said, there's no sort of. 00:51:01 --> 00:51:06: There's no sort of split agenda between investors and and 00:51:06 --> 00:51:08: creating those kind of initiatives. 00:51:08 --> 00:51:12: I know son and Bender being instrumental in these two 00:51:12 --> 00:51:14: leading cities, 00:51:14 --> 00:51:19: and quite unique projects. The project son has. 00:51:19 --> 00:51:22: Created with with this city of DSP and fire, 00:51:22 --> 00:51:26: now out for public tendering I know for sure because 00:51:26 --> 00:51:28: we've been part of that. 00:51:28 --> 00:51:32: That the leading investors looking into that do not see 00:51:32 --> 00:51:34: that as a cost in the long run. 00:51:34 --> 00:51:36: It might be in the shorter run, 00:51:36 --> 00:51:39: but they truly want to engage and include those kind 00:51:39 --> 00:51:43: of initiatives to create a more sustainable investment for the 00:51:44 --> 00:51:44: longer run. 00:51:44 --> 00:51:47: And it goes with the cost in the in the 00:51:47 --> 00:51:48: short run. 00:51:48 --> 00:51:50: But clearly that I don't see a I don't. 00:51:50 --> 00:51:54: Maybe under short around, but I don't see any problems 00:51:54 --> 00:51:58: in in integrating these kind of initiatives and it's coming 00:51:58 --> 00:51:59: together extremely nice. 00:51:59 --> 00:52:01: I see it all over, 00:52:01 --> 00:52:04: not only in in Denmark and all global investor knows 00:52:04 --> 00:52:07: that ESD will drive our industry for the coming 20 00:52:07 --> 00:52:08: years. 00:52:08 --> 00:52:10: There's no way around it and it it is a 00:52:10 --> 00:52:13: major trend and I think for the last two years 00:52:13 --> 00:52:14: we've seen it. 00:52:14 --> 00:52:18: True game changer and we are now turning what might 00:52:18 --> 00:52:22: have been the liability in an investment plan into something 00:52:22 --> 00:52:26: unique that creates true value in the longer run so. 00:52:26 --> 00:52:29: It's up to Ben to answering to be first movers, 00:52:29 --> 00:52:31: but even first movers, maybe locally. 00:52:31 --> 00:52:34: But it is a global trend and I think investment 00:52:34 --> 00:52:35: environment banks, 00:52:35 --> 00:52:38: everyone is there to participate. 00:52:38 --> 00:52:42: So you actually saying? So you actually saying that the 00:52:42 --> 00:52:43: investors are rich? 00:52:43 --> 00:52:47: Look into other kind of bottom lines that only their 00:52:47 --> 00:52:48: financial bottom line.

And clearly this is a trend right now,

00:50:54 --> 00:50:57:

of topics, 00:52:52 --> 00:52:52: 00:52:52 --> 00:52:55: and it's not all about profit. 00:52:55 --> 00:52:58: It's not all about environment, 00:52:58 --> 00:53:01: it's not all about social responsibility, 00:53:01 --> 00:53:05: but those ties in very well more than 50% 00:53:05 --> 00:53:09: of all new funds raised for real estate investments in 00:53:09 --> 00:53:14: Europe last year had a requirement of ESG that goes 00:53:14 --> 00:53:16: well beyond legal requirements. 00:53:16 --> 00:53:18: So the money is there. 00:53:18 --> 00:53:21: And it drives the transformation in terms of how we 00:53:21 --> 00:53:24: look at the developing cities in the future, 00:53:24 --> 00:53:27: and they accept it goes with the cost short term. 00:53:27 --> 00:53:29: But they also know if they don't, 00:53:29 --> 00:53:32: they might end up with the wrong projects that might 00:53:32 --> 00:53:36: be illiquid or trading at lower values in the future. 00:53:36 --> 00:53:39: So I think there's a very responsible approach to this 00:53:39 --> 00:53:43: and it has changed fundamentally in the last two years 00:53:43 --> 00:53:45: and I'm happy to see that. 00:53:45 --> 00:53:48: We in Denmark here having a strong DNA like texture 00:53:48 --> 00:53:52: and design and also in terms of having social responsibility 00:53:52 --> 00:53:53: and diversity, 00:53:53 --> 00:53:55: is part of our DNA and can help. 00:53:55 --> 00:53:58: Maybe take part of being a sort of front runners 00:53:58 --> 00:54:00: in this development and. 00:54:00 --> 00:54:05: And truly also driven by specific personal initiatives like Sun 00:54:05 --> 00:54:06: and Benton. 00:54:06 --> 00:54:10: Also, you Christian taking very specific. 00:54:10 --> 00:54:15: Initiatives making this visible and no complaints are you matter 00:54:15 --> 00:54:17: in a global company perspective, 00:54:17 --> 00:54:20: but you also know working with investors. 00:54:20 --> 00:54:23: This ties more and more into the whole planning and 00:54:23 --> 00:54:25: construction environment, 00:54:25 --> 00:54:28: so we all in it together and. 00:54:28 --> 00:54:30: Wearing a tie doesn't make. 00:54:30 --> 00:54:32: I don't think we have a different view of where 00:54:32 --> 00:54:32: it's going, 00:54:32 --> 00:54:35: and it's gonna be a very interesting journey for the 00:54:35 --> 00:54:37: next couple of years. 00:54:37 --> 00:54:39: And maybe you just adding on to that, 00:54:39 --> 00:54:42: yes, but just for. For those who might have know

We all know each G is a very wide range

00:52:48 --> 00:52:52:

| 00:54:42> 00:54:45: | that ESG is an abbreviation of the Environment,           |
|---------------------|---|
| 00:54:45> 00:54:49: | Social and governance, and is this term and whole concept |
| 00:54:49> 00:54:53: | around moving investments in in a more sustainable        |
| 00 54 50 > 00 54 55 | direction.  |
| 00:54:53> 00:54:55: | So so that's really on the move.                          |
| 00:54:55> 00:54:57: | I think we only have a few minutes left and               |
| 00:54:57> 00:55:00: | I could see there are several questions that we didn't    |
| 00:55:00> 00:55:03: | get around to and then some of them actually also         |
| 00:55:03> 00:55:04: | went. I would take both to use on,                        |
| 00:55:04> 00:55:06: | but also some extent to bend around.                      |
| 00:55:06> 00:55:10: | The whole you know the social inclusion and how to        |
| 00:55:10> 00:55:10: | engage.   |
| 00:55:10> 00:55:14: | Each communities and getting some of your tips and tricks |
| 00:55:14> 00:55:16: | around that you know how do you?                          |
| 00:55:16> 00:55:19: | How do you engage the local community and what were       |
| 00:55:19> 00:55:21: | the best the best way?                                    |
| 00:55:21> 00:55:23: | So if you can sort of just maybe in a                     |
| 00:55:23> 00:55:24: | very brief,   |
| 00:55:24> 00:55:25: | I would ask you Sir,                                      |
| 00:55:25> 00:55:28: | just in a one or two sentence is what were                |
| 00:55:28> 00:55:31: | your best move in terms of engaging the local community.  |
| 00:55:31> 00:55:33: | And then we'll have to end.                               |
| 00:55:33> 00:55:35: | My best move was my three partners.                       |
| 00:55:35> 00:55:38: | They were like not that much present at Bay in            |
| 00:55:38> 00:55:40: | a cone in the early stage I had to.                       |
| 00:55:40> 00:55:43: | I found something like 1020 volunteers but.               |
| 00:55:43> 00:55:47: | Could see the business a huge project like it was         |
| 00:55:47> 00:55:50: | filled with trash like 100 old bikes and like 40          |
| 00:55:50> 00:55:54: | tons of trash and the agreement was so that we            |
| 00:55:54> 00:55:58: | should empty the bonds the photons was outside and then   |
| 00:55:58> 00:56:00: | the bonds was filled.                                     |
| 00:56:00> 00:56:03: | So one day at my Facebook profile,                        |
| 00:56:03> 00:56:06: | I called. I'm inside Narnia.                              |
| 00:56:06> 00:56:10: | I need help. I want I need help for building              |
| 00:56:10> 00:56:15: | cages for chickens and appeals and and take care of       |
| 00:56:15> 00:56:20: | the wilderness and they and you know when things go       |
| 00:56:20> 00:56:25: | viral. So the next day I had 400 emails.                  |
| 00:56:25> 00:56:27: | From the potential volunteers, and I didn't know,         |
| 00:56:27> 00:56:29: | there's almost one of them.                               |
| 00:56:29> 00:56:33: | And then it started where I am good at organizing.        |
| 00:56:33> 00:56:37: | And I also saw a question about am I an                   |
| 00:56:37> 00:56:38: | exhibitionist?  |
|                     |   |

```
00:56:38 --> 00:56:41:
                          No, I I'm son, I'm a businessman but I love
00:56:41 --> 00:56:45:
                          that in the business making that I used the word
00:56:45 --> 00:56:49:
                          planet are it should be good for people and good
00:56:49 --> 00:56:51:
                          for planet.
00:56:51 --> 00:56:53:
                          So that's that's inside me.
00:56:53 --> 00:56:55:
                          And now on when when they,
00:56:55 --> 00:56:58:
                          for instance, want to tear down 500 square meters of
00:56:58 --> 00:57:00:
                          ancient cultural green houses,
00:57:00 --> 00:57:03:
                          then I become an activist like this.
00:57:03 --> 00:57:04:
                          Is this is too bad?
00:57:04 --> 00:57:07:
                          And then I do it and I don't think then
00:57:07 --> 00:57:08:
                          I just do it.
00:57:08 --> 00:57:11:
                          It was not planned. It was like a taxi and
00:57:11 --> 00:57:14:
                          I think that's a very good way to end this
00:57:14 --> 00:57:16:
                          session and thank you everyone.
00:57:16 --> 00:57:19:
                          Thank you Sir, and in particular thank you Bender for
00:57:19 --> 00:57:22:
                          joining us in presenting those very interesting cases.
00:57:22 --> 00:57:24:
                          As I said in beginning,
00:57:24 --> 00:57:27:
                          we hope this is only the beginning of a a
00:57:27 --> 00:57:28:
                          process or even a movement.
00:57:28 --> 00:57:31:
                          If you have questions that you didn't get answered,
00:57:31 --> 00:57:33:
                          feel free to contact us.
00:57:33 --> 00:57:36:
                          If you have comments. If you want to get engaged
00:57:36 --> 00:57:37:
                          in any way,
00:57:37 --> 00:57:38:
                          please contact us as well.
00:57:38 --> 00:57:41:
                          There's plenty of room. Or for everyone,
00:57:41 --> 00:57:44:
                          I would say you will receive a follow up email
00:57:44 --> 00:57:46:
                          from ULI and also with a link to where you
00:57:46 --> 00:57:49:
                          can find the report if you haven't already seen it.
00:57:49 --> 00:57:52:
                          So on behalf of you alive Denmark.
00:57:52 --> 00:57:55:
                          Christian and I and everyone who worked on the report
00:57:55 --> 00:57:56:
                          and provided input to it.
00:57:56 --> 00:58:00:
                          Thank you. Thank you so much and have a wonderful
00:58:00 --> 00:58:00:
                          day.
                          Thank you everyone for good.
00:58:00 --> 00:58:02:
00:58:02 --> 00:58:03:
                          Thank you, have a nice day.
```

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Bye bye.

00:58:03 --> 00:58:03:

