

## Webinar

## ULI Canada: Indigenous City Building

Date: February 03, 2022

| Good morning to some of you and good afternoon to                 |
|---|
| others on behalf of ULI Canada.                                   |
| Welcome to today's program. My name is Renata Magus<br>Blair.     |
| I'm a senior project manager at BTY Group.                        |
| Let's start by acknowledging the indigenous peoples of all the    |
| lands that we are on today.                                       |
| From coast to coast, we acknowledge the ancestral and unceded     |
| territory of all the Inuit,                                       |
| matey and First Nations people who call this land home.           |
| I invite our virtual audience today to share their local          |
| land acknowledgements in the chat.                                |
| If they would like to.  |
| I'm speaking to you from what is today called Saskatoon.          |
| As a person of Filipino and Irish descent,                        |
| l grew up and now live and work here on                           |
| Treaty 6 territory,   |
| the ancestral lands of Cree,                                      |
| Denny Soto, Nakota, Dakota, and Lakota peoples.                   |
| And on the homeland of the matey.                                 |
| I'm early in my journey of learning how this land                 |
| that has nourished and shaped me has been under the               |
| stewardship of indigenous people since time immemorial.           |
| I want to learn how to take meaningful steps towards              |
| improving nation to nation relationships across Canada.           |
| To deepen my understanding of the rich diversity of<br>indigenous |
| peoples and their cultures and to shoulder my responsibilities as |
|   |

| 00:01:43> 00:01:46: | a non indigenous Canadian and a member of the industry                          |
|---------------------|---|
| 00:01:46> 00:01:50: | to take action on the recommendations of the Truth and                          |
| 00:01:50> 00:01:53: | Reconciliation Commission of Canada.  |
| 00:01:53> 00:01:58: | Learning, understanding and taking responsible action all begin with listening. |
| 00:01:58> 00:02:01: | In this spirit, I invite you to join me in                                      |
| 00:02:01> 00:02:04: | listening to the discussion today.  |
| 00:02:04> 00:02:07: | To reflect on how each of us can meaningfully engage                            |
| 00:02:07> 00:02:11: | with the process of reconciliation and to learn how about                       |
| 00:02:11> 00:02:16: | how indigenous lead city building can shape our collective future.              |
| 00:02:20> 00:02:24: | So before we start just a few housekeeping items,                               |
| 00:02:24> 00:02:29: | first one, everyone will be automatically muted throughout the session          |
| 00:02:29> 00:02:31: | to avoid audio interference.  |
| 00:02:31> 00:02:34: | Closed captioning is available for this session.                                |
| 00:02:34> 00:02:38: | You can access it via the button along the bottom                               |
| 00:02:38> 00:02:39: | of the zoom platform.   |
| 00:02:39> 00:02:43: | Any questions please use the Q&A function or upvote<br>questions                |
| 00:02:44> 00:02:46: | by pressing the thumbs up button.   |
| 00:02:46> 00:02:48: | This is a recorded session.   |
| 00:02:48> 00:02:51: | The recording will be sent to you after the session.                            |
| 00:02:51> 00:02:54: | If you'd like to take the conversation online,                                  |
| 00:02:54> 00:02:58: | please tag, ULI or our district councils or with the                            |
| 00:02:59> 00:02:59: | hashtag.  |
| 00:02:59> 00:03:03: | Ask great questions. Thank you and with that I'll hand                          |
| 00:03:03> 00:03:06: | the virtual mic over to today's moderator,                                      |
| 00:03:06> 00:03:06: | Tim   |
| 00:03:06> 00:03:06: | Coldwell.   |
| 00:03:13> 00:03:16: | Thanks for nada. And it's an honor to be here                                   |
| 00:03:16> 00:03:16: | today.  |
| 00:03:16> 00:03:17: | My name is Tim Caldwell.  |
| 00:03:17> 00:03:19: | I'm the president of Chandos Construction.                                      |
| 00:03:19> 00:03:22: | We are a purpose driven national technical builder that's leading               |
| 00:03:22> 00:03:25: | change in the Canadian construction industry,                                   |
| 00:03:25> 00:03:27: | and I'm a member of Mohawks of the Bay Quinta.                                  |
| 00:03:27> 00:03:30: | I did not grow up in community and have been                                    |
| 00:03:30> 00:03:33: | on a journey of discovery later in my life.                                     |
| 00:03:33> 00:03:36: | In fact, I was taught by my parents to be                                       |
| 00:03:37> 00:03:40: | ashamed of my of my traditional roots.  |
| 00:03:40> 00:03:43: | And over the years, as I've taken more and more                                 |

| 00:03:43> 00:03:44: | leadership in our company,                                     |
|---------------------|--|
| 00:03:44> 00:03:47: | I have been more and more.                                     |
| 00:03:47> 00:03:51: | Driven by the need for us to practice indigenous               |
|                     | reconciliation,  |
| 00:03:51> 00:03:54: | so shandas is very engaged in this.                            |
| 00:03:54> 00:03:58: | I personally have a strong connection to it and I've           |
| 00:03:58> 00:04:01: | got some great relationships in the indigenous world.          |
| 00:04:01> 00:04:03: | Done some work with some of the panelists that we're           |
| 00:04:04> 00:04:05: | going to hear from today,                                      |
| 00:04:05> 00:04:08: | but my big thing is I'm here to learn and                      |
| 00:04:08> 00:04:12: | I'm here to understand and and in some small way               |
| 00:04:12> 00:04:14: | practice indigenous reconciliation.                            |
| 00:04:14> 00:04:16: | So what we're gonna do over the course of days,                |
| 00:04:16> 00:04:18: | we're going to talk about a few projects.                      |
| 00:04:18> 00:04:20: | There's six of them that we're going to speak about.           |
| 00:04:20> 00:04:22: | But before we do that,   |
| 00:04:22> 00:04:24: | I'd like to ask our panelists to introduce themselves.         |
| 00:04:24> 00:04:27: | I'm going to start with dentist Thomas Moniq.                  |
| 00:04:31> 00:04:34: | Well, see I'm each while Miss Tail hides at the                |
| 00:04:34> 00:04:34: | Hyde.  |
| 00:04:34> 00:04:38: | ZAP the CIA. Meets up kilam.                                   |
| 00:04:38> 00:04:45: | Musqueam is Houma she slower to Tamil wanted to listen         |
| 00:04:45> 00:04:51: | at slower to Miss Tail I eat Corner square Quincy.             |
| 00:04:51> 00:04:55: | In translation I just wanted to say welcome and really         |
| 00:04:55> 00:04:57: | appreciate the opportunity here.                               |
| 00:04:57> 00:05:01: | I've come from the territories of the Musqueam,                |
| 00:05:01> 00:05:03: | Squamish and slow it to peoples.                               |
| 00:05:03> 00:05:06: | I am from the slave nation by ancestral name is                |
| 00:05:06> 00:05:10: | wanek and it always gives me great privilege to speak          |
| 00:05:10> 00:05:14: | a little bit of my indigenous language and welcoming people    |
| 00:05:15> 00:05:17: | virtually to our traditional territories.                      |
| 00:05:17> 00:05:19: | Here on the West Coast.  |
| 00:05:19> 00:05:20: | What we see on hikes aapka.                                    |
| 00:05:20> 00:05:21: | Thank you all.   |
| 00:05:22> 00:05:23: | Brace sterling.  |
| 00:05:27> 00:05:34: | Danita Bryce Starlight suzetta. So my name is Bryce Starlight. |
| 00:05:34> 00:05:38: | I'm from Sudan in nation and I work with a                     |
| 00:05:38> 00:05:40: | Tissot Development Corp,                                       |
| 00:05:40> 00:05:43: | a subsidiary of Canderel. I am from Sudan,                     |
| 00:05:43> 00:05:46: | which is located just outside of Calgary and I'd like          |
| 00:05:46> 00:05:49: | to thank everyone for for listening to us and and              |
| 00:05:49> 00:05:50: | participating today.   |

| And brand Porter.   |
|---|
| Hello everyone, my name is Brian Porter of the United                 |
| Nation.   |
| I am the founder and principal of Touro architect which               |
| is headquartered on Six Nations of the Grand River.                   |
| We are the most populous indigenous community in Canada with          |
| approximately 27,000 members formed in 1992.                          |
| Jesus 30 years ago we offer a full range of                           |
| architectural services with help from our satellite office in Toronto |
| which is managed by Mohawk architect Matthew Hickey.                  |
| Two works, two row works primarily in Ontario,                        |
| but we have also completed projects in most of the                    |
| provinces across Canada,  |
| as well as beyond the border into New York State                      |
| and Wisconsin.  |
| The focus of our work is to integrate Longheld indigenous             |
| values into contemporary into contemporary buildings,                 |
| guided by doctrine such as all our relations planning for             |
| the 7th generation and the 7th grandparent teachings.                 |
| It's great to be with you all today.                                  |
| Thank you.  |
| Great allowed, yeah.  |
| Beaujon. In Chicago, we condition accosts,                            |
| Bishop, King and dungeon. Window damn so I'm a lady                   |
| of smoke and I'm principal architect with smoke architecture.         |
| I'm really pleased to be here in such a esteemed                      |
| company today and smoke architecture is founded in 2014.              |
| I've been practicing architecture since 2002 and really pleased to    |
| be here on a national back and Hannah Shawnee territories             |
| in the historic homeland.   |
| So here on when that people.  |
| Also so so thanks for having me.                                      |
| Great.  |
| And when we were prepping for this event,                             |
| Dennis suggested that he would share a traditional song and           |
| we all thought that would be a great way to                           |
| kick this off.  |
| So I'm going to throw it over to Dennis and                           |
| he's going to perform a song for us.                                  |
|   |

| 00:07:56> 00:07:57: | We'll see, I'm thanks, Tim.  |
|---------------------|--|
| 00:07:57> 00:08:01: | First, I just really like to thank the Creator for                 |
| 00:08:01> 00:08:05: | allowing our ancestors wisdom be transferred to the people that    |
| 00:08:05> 00:08:07: | are on this panel today.   |
| 00:08:07> 00:08:10: | You know, our people have been through a lot and                   |
| 00:08:10> 00:08:12: | colonization of 180 something years.                               |
| 00:08:12> 00:08:15: | And here we are standing together as one trying to                 |
| 00:08:15> 00:08:19: | build our indigenous economy and our indigenous ecosystems and our |
| 00:08:19> 00:08:20: | core traditional territory.  |
| 00:08:20> 00:08:23: | There's still many things to be done.                              |
| 00:08:23> 00:08:27: | That will help us trajectory into thriving and prospered for       |
| 00:08:27> 00:08:32: | our communities and our other relatives across Turtle Island and   |
| 00:08:32> 00:08:35: | one of the things that really grounds me and keeps                 |
| 00:08:35> 00:08:38: | me strong and have good medicine is listening to our               |
| 00:08:39> 00:08:42: | traditional songs and I was very pleased to have my                |
| 00:08:42> 00:08:45: | relatives welcome to hearing on West Coast Top Ten song            |
| 00:08:45> 00:08:47: | of A Coast Salish nation.  |
| 00:08:47> 00:08:49: | So this is actually called the celebration song.                   |
| 00:08:49> 00:08:51: | It's the spirit of Slough.   |
| 00:09:08> 00:09:21: | Got it. Really not. Hey.   |
| 00:09:52> 00:09:53: | Who's here? I just   |
| 00:09:53> 00:09:59: | got. Great. You just want to bring the slides up                   |
| 00:09:59> 00:10:00: | if we could.   |
| 00:10:06> 00:10:09: | Now, so I mentioned at the top that we were                        |
| 00:10:09> 00:10:11: | going to talk about 6 projects.                                    |
| 00:10:11> 00:10:13: | The four panelists are going to speak to the four                  |
| 00:10:13> 00:10:15: | projects that they're individually involved with,                  |
| 00:10:15> 00:10:18: | but I do want to give some recognition to two                      |
| 00:10:18> 00:10:18: | others.  |
| 00:10:18> 00:10:23: | So there's the Odeya Montreal project that is Montreal newest      |
| 00:10:23> 00:10:27: | tower located in the Horse Historic Waterfront,                    |
| 00:10:27> 00:10:29: | and the name of the project is Odeya.                              |
| 00:10:29> 00:10:32: | Based on the Cree word oday meaning canoe next slide               |
| 00:10:32> 00:10:33: | please.  |
| 00:10:39> 00:10:41: | And then the second project.                                       |
| 00:10:41> 00:10:44: | So zippy condominiums dream impact.                                |
| 00:10:44> 00:10:47: | Trust is the developer of this along with Dream Asset              |
| 00:10:47> 00:10:48: | Management Corp.   |
| 00:10:48> 00:10:51: | And this is a great project in Ottawa and the                      |
|                     |  |

| 00.40.54 > 00.40.55 | where of the master the 7th basis the Almen avia Amishing she |
|---------------------|---|
| 00:10:51> 00:10:55: | name of the project is Zibby is the Algonquin Anishinaabe     |
| 00:10:55> 00:10:58: | word for river and zippy is located at the first              |
| 00:10:58> 00:11:01: | meeting place of Canada's three founding nations.             |
| 00:11:01> 00:11:03: | The First Nation is the French and the English.               |
| 00:11:03> 00:11:07: | Another great project. So what we're going to do next         |
| 00:11:07> 00:11:09: | is each of the panelists has two minutes,                     |
| 00:11:09> 00:11:12: | and we're going to do a bit of a rapid                        |
| 00:11:12> 00:11:15: | fire session where each panelist has the ability to provide   |
| 00:11:15> 00:11:18: | some context on the work that they're doing,                  |
| 00:11:18> 00:11:20: | and so there's four projects that we're going to feature,     |
| 00:11:20> 00:11:23: | and Brian. Pardon me. Brian Porter is going to go             |
| 00:11:23> 00:11:23: | first.  |
| 00:11:30> 00:11:33: | So this is a quick tour of the indigenous hub                 |
| 00:11:33> 00:11:36: | that broke ground on June 21st,                               |
| 00:11:36> 00:11:40: | 2021 to coincide with National People's Day.                  |
| 00:11:40> 00:11:43: | Here are some of the parties involved in the development      |
| 00:11:43> 00:11:45: | at the helm is a national Bayhealth,                          |
| 00:11:45> 00:11:48: | Toronto under the leadership of Joe Hester.                   |
| 00:11:48> 00:11:52: | Joe worked tirelessly for decades to secure block 10 from     |
| 00:11:52> 00:11:56: | the city to build an indigenous Health Center.                |
| 00:11:56> 00:11:59: | Once attained, he found a partner in Dream Kilmer to          |
| 00:11:59> 00:12:03: | develop the balance of the site through a mutually beneficial |
| 00:12:03> 00:12:05: | 7th generation lease agreement.                               |
| 00:12:05> 00:12:08: | When completed, the site will accommodate health care,        |
| 00:12:08> 00:12:15: | employment training, childcare, heritage, features and        |
|                     | residential apartments.                                       |
| 00:12:15> 00:12:18: | It will also host large community events next.                |
| 00:12:22> 00:12:25: | A dancer shawl provides inspiration for the exterior of the   |
| 00:12:25> 00:12:26: | Health Center,  |
| 00:12:26> 00:12:31: | analogous to the protection and security that a dancer gets   |
| 00:12:31> 00:12:34: | from a shawl wrapped around her.                              |
| 00:12:34> 00:12:38: | Excuse me with hands clenched over her heart.                 |
| 00:12:38> 00:12:42: | Yeah, a perforated metal facade wraps the facility.           |
| 00:12:42> 00:12:45: | It frames a large portal on the east side that                |
| 00:12:45> 00:12:47: | is positioned to greet the rising sun.                        |
| 00:12:47> 00:12:47: | Next  |
| 00:12:47> 00:12:48: | please.   |
| 00:12:52> 00:12:52: | lt's  |
| 00:12:52> 00:12:55: | important for the ground floor and its entrances to be        |
| 00:12:55> 00:12:57: | open and welcoming.   |
| 00:12:57> 00:13:01: | We often spoke of the ongoing significance of the nearby      |
| 00:13:01> 00:13:02: | Don River.  |
|                     |   |

| 00:13:02> 00:13:06: | In homage, we introduced elements that are feminine and fluid,        |
|---------------------|---|
| 00:13:06> 00:13:09: | and I think they kind of recall pebbles in a                          |
| 00:13:09> 00:13:10: | stream.   |
| 00:13:10> 00:13:17: | Next please. We appreciate craft.                                     |
| 00:13:17> 00:13:22: | We admire indigenous constructs like birchbark,                       |
| 00:13:22> 00:13:28: | canoes, baskets, lacrosse sticks and snowshoes.                       |
| 00:13:28> 00:13:32: | Contemporary building should also celebrate craftsmanship.            |
| 00:13:32> 00:13:37: | This illustrates the thoughts that went into creating a<br>connection |
| 00:13:37> 00:13:38: | to the ground.  |
| 00:13:38> 00:13:43: | A pedestrian experience with the podium and the relationship of       |
| 00:13:43> 00:13:45: | the towers to the sky next please.                                    |
| 00:13:49> 00:13:52: | This project is unlike other block developments in the city.          |
| 00:13:52> 00:13:56: | They create a monolithic plinth.                                      |
| 00:13:56> 00:13:58: | To receive towers that are corporate.                                 |
| 00:14:00> 00:14:05: | Oftentimes masculine icons in a modernist style.                      |
| 00:14:05> 00:14:09: | Rather, the indigenous hub creates an ecosystem that can              |
| 00:14:09> 00:14:12: | be<br>enjoyed by all of our relations.                                |
| 00:14:12> 00:14:13: | We think about water, fire,   |
| 00:14:12> 00:14:17: | rocks, trees, flora, fauna. Insects,                                  |
| 00:14:17> 00:14:21: | birds, animals and people next.                                       |
| 00:14:23> 00:14:27: | This slide will be one of the first purpose built                     |
| 00:14:27> 00:14:29: | indigenous facilities in the GTA.                                     |
| 00:14:29> 00:14:31: | It will be a gift to the entire city of                               |
| 00:14:31> 00:14:34: | Toronto 24/7 and I think throughout all 13 phases of                  |
| 00:14:34> 00:14:36: | the moon across the calendar year.                                    |
| 00:14:39> 00:14:40: | It will be a living investment,                                       |
| 00:14:40> 00:14:44: | I think to what can be achieved through earnest truth                 |
| 00:14:44> 00:14:46: | and reconciliation efforts.   |
| 00:14:46> 00:14:46: | Thank you.  |
| 00:14:48> 00:14:50: | That's great, Brian. Bryce Starlight.                                 |
| 00:14:50> 00:14:52: | You can share a bit of on design.                                     |
| 00:14:54> 00:14:59: | Thanks 2. So sorry, next slide please.                                |
| 00:14:59> 00:15:04: | So the two tenant Canderel partnership was really created to          |
| 00:15:04> 00:15:08: | to to activate lands that are along the the reserves                  |
| 00:15:08> 00:15:10: | Southwest or southeast border,  |
| 00:15:10> 00:15:14: | and what the partnership really allows for is 2 values                |
| 00:15:14> 00:15:17: | to form the bedrock of all decisions.                                 |
| 00:15:17> 00:15:20: | So rather than so it actually sets out questions to                   |
| 00:15:20> 00:15:21: | be answered,  |
|                     |   |

| 00:15:21> 00:15:24: | not just rules to be followed by using traditional knowledge                   |
|---------------------|--|
| 00:15:24> 00:15:26: | to solve modern problems.  |
| 00:15:26> 00:15:31: | We leverage at 2:10's values to essentially guide our overall                  |
| 00:15:31> 00:15:32: | development.   |
| 00:15:32> 00:15:37: | Next slide, please. The that is our project is over                            |
| 00:15:38> 00:15:45: | three villages is 1200 acres adjacent to fully established communities         |
| 00:15:45> 00:15:50: | on the southwest border of the city of Calgary.                                |
| 00:15:50> 00:16:00: | Next slide, please. The the most northern villages called South                |
| 00:16:00> 00:16:01: | Park,  |
| 00:16:01> 00:16:04: | which is a four or has a mixed use residential                                 |
| 00:16:04> 00:16:05: | commercial,  |
| 00:16:05> 00:16:10: | office and tourism and entertainment uses and also is home                     |
| 00:16:10> 00:16:14: | to the first two auto dealerships on the site.                                 |
| 00:16:14> 00:16:20: | Next slide please. We're currently looking at a 15 year                        |
| 00:16:20> 00:16:21: | buildout.  |
| 00:16:21> 00:16:24: | And essentially we look to to activate all of these                            |
| 00:16:24> 00:16:26: | lands in the next next few years.  |
| 00:16:26> 00:16:29: | Here. Next slide please. We son opportunity with a sub                         |
| 00:16:30> 00:16:33: | crossing to master plan site with an eye towards a                             |
| 00:16:33> 00:16:38: | shift in the Calgary market and increasing sustainability focus.               |
| 00:16:38> 00:16:41: | Looks like please. One of the things that we really                            |
| 00:16:41> 00:16:45: | focused on was how we can create something authentic,                          |
| 00:16:45> 00:16:48: | purposeful, and new. While it's anchored in a clear sense                      |
| 00:16:48> 00:16:48: | of place,  |
| 00:16:48> 00:16:53: | innovating through the lens of traditional knowledge while planning around     |
| 00:16:53> 00:16:58: | organizational affinity's and building ESG goals that are that are             |
| 00:16:58> 00:17:00: | derived from a suit and a values,  |
| 00:17:00> 00:17:03: | the site itself is going to be a multi residential                             |
| 00:17:03> 00:17:06: | innovation office and smart farm to define the site.                           |
| 00:17:06> 00:17:10: | Next slide please. It is all exchanges,  |
| 00:17:10> 00:17:13: | our southernmost site, and it's a consisting of retail,                        |
| 00:17:13> 00:17:17: | office and entertainment uses and is also the home to                          |
| 00:17:17> 00:17:19: | the first Costco Bond,   |
| 00:17:19> 00:17:21: | First Nation reserve land in North America.                                    |
| 00:17:21> 00:17:26: | Next late. It's currently under construction with development anticipated over |
| 00:17:26> 00:17:27: | the next 15 years.   |
| 00:17:27> 00:17:31: | Next slide, please. One of the projects that I wanted                          |

| 00:17:31> 00:17:33: | to share with you is the shops at Buffalo Run.                                 |
|---------------------|--|
| 00:17:33> 00:17:36: | Looks like what we saw with This site is it                                    |
| 00:17:36> 00:17:41: | was a great opportunity for architectural representation of<br>culture.        |
| 00:17:41> 00:17:44: | This site itself is 275,000 square feet of retail and                          |
| 00:17:44> 00:17:45: | office and it's like.  |
| 00:17:47> 00:17:49: | As we looked at the site that we want to                                       |
| 00:17:49> 00:17:52: | make it so that we could incorporate culture into the                          |
| 00:17:52> 00:17:53: | actual build forum.  |
| 00:17:53> 00:17:57: | So we look for opportunities to incorporate the rolling foothills              |
| 00:17:57> 00:18:00: | into the the exterior facade as well as some indigenous                        |
| 00:18:00> 00:18:04: | artwork that's appropriate and and connected to suit in a                      |
| 00:18:04> 00:18:05: | while. At the same time,   |
| 00:18:05> 00:18:09: | also incorporating a larger elements such as the Buffalo being                 |
| 00:18:09> 00:18:13: | represented throughout the the canopy's here and the Buffalo,                  |
| 00:18:13> 00:18:17: | representing essentially stability and taking care of your people.             |
| 00:18:17> 00:18:21: | Website. But also, bringing in elements such as the eagle,                     |
| 00:18:21> 00:18:24: | which are really meant to be aspirational and and very                         |
| 00:18:24> 00:18:24: | visionary.   |
| 00:18:24> 00:18:28: | Next slide we also look for ways to enhance the                                |
| 00:18:28> 00:18:35: | experience by using different materiality treatment within those canopy's next |
| 00:18:35> 00:18:39: | slide and also looking for different ways to to represent                      |
| 00:18:39> 00:18:43: | artistic. Incorporation within the site and thank                              |
| 00:18:43> 00:18:45: | you. Great   |
| 00:18:45> 00:18:47: | grace. Very young.   |
| 00:18:56> 00:18:56: | Неу  |
| 00:18:56> 00:19:01: | thanks just give me one second here.   |
| 00:19:01> 00:19:04: | So those were really inspiring.  |
| 00:19:04> 00:19:09: | Oh my goodness, I'm blown away Bryce and and Brian.                            |
| 00:19:09> 00:19:13: | Those are just gorgeous. Oh my Lord.   |
| 00:19:13> 00:19:14: | Thank you so much for that.  |
| 00:19:17> 00:19:21: | So I'm going to share a project that was undertaken                            |
| 00:19:21> 00:19:26: | together with the Toronto Public Library and our partnering architects         |
| 00:19:26> 00:19:27: | Perkins and will.  |
| 00:19:27> 00:19:30: | And it was such a wonderful collaboration because we got                       |
| 00:19:30> 00:19:32: | to talk to multiple community members.   |
| 00:19:32> 00:19:34: | As part of this process,   |
| 00:19:34> 00:19:37: | including the illustrious Joe Hester who works with you,                       |

| 00:19:37> 00:19:41:  | Brian, because there was some question about the we're using  |
|--|---|
| 00:19:41> 00:19:43:  | a star blanket as our inspiration,  |
| 00:19:43> 00:19:44:  | and you're using a shawl,   |
| 00:19:44> 00:19:48:  | so there's sort of a parallel gesture happening here and  |
| 00:19:48> 00:19:49:  | SO.   |
| 00:19:49> 00:19:52:  | We heard from community it was really important to talk   |
| 00:19:52> 00:19:53:  | with Aboriginal hub.  |
| 00:19:53> 00:19:54:  | You know, director Joe Hester.  |
| 00:19:54> 00:19:57:  | So we did and we actually got a super bonus   |
| 00:19:57> 00:20:01:  | conversation with him because he contributed to our thinking  |
|  | on  |
| 00:20:01> 00:20:02:  | the design also.  |
| 00:20:02> 00:20:04:  | So that was really exciting.  |
| 00:20:04> 00:20:09:  | But this this journey of the library inspired us because  |
| 00:20:09> 00:20:10:  | in addition,  |
| 00:20:10> 00:20:12:  | Alabama and culture is a verb.  |
| 00:20:12> 00:20:15:  | It's a thing that you make together in real time  |
| 00:20:15> 00:20:17:  | by coming together in a space.  |
| 00:20:17> 00:20:19:  | So we created a format.   |
| 00:20:19> 00:20:24:  | For that, that included gestures towards several different ideas.   |
|  |   |
| 00:20:24> 00:20:26:  | So first the front porch.   |
| 00:20:24> 00:20:26:<br>00:20:26> 00:20:29:   | So first the front porch.<br>The idea that along Dawes Road and Chapman.  |
|  |   |
| 00:20:26> 00:20:29:  | The idea that along Dawes Road and Chapman.   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:   | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:  | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:   | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:  | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:   | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:  | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:  | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about<br>this and we heard that that Central Bay is inhabited  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:<br>00:20:53> 00:20:57:<br>00:20:57> 00:21:00:  | <ul> <li>The idea that along Dawes Road and Chapman.</li> <li>Here we have integrated public spaces that are inspired by water and create a place for people to gather and formally even after hours then we have activity platforms and a frame that are inspired by the the interior gestures of a.</li> <li>Cortana show me longhouse. So we talked with participants about</li> <li>this and we heard that that Central Bay is inhabited</li> <li>and is the under the purview of the clan mother.</li> <li>And interestingly, the Roundhouse, which is based on a</li> </ul>   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:<br>00:20:53> 00:20:57:<br>00:20:57> 00:21:00:<br>00:21:00> 00:21:04:   | <ul> <li>The idea that along Dawes Road and Chapman.</li> <li>Here we have integrated public spaces that are inspired by water and create a place for people to gather and formally even after hours then we have activity platforms and a frame that are inspired by the the interior gestures of a.</li> <li>Cortana show me longhouse. So we talked with participants about</li> <li>this and we heard that that Central Bay is inhabited</li> <li>and is the under the purview of the clan mother.</li> <li>And interestingly, the Roundhouse, which is based on a national</li> </ul>  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:53> 00:20:57:<br>00:20:57> 00:21:00:<br>00:21:00> 00:21:07:  | <ul> <li>The idea that along Dawes Road and Chapman.</li> <li>Here we have integrated public spaces that are inspired by water and create a place for people to gather and formally even after hours then we have activity platforms and a frame that are inspired by the the interior gestures of a.</li> <li>Cortana show me longhouse. So we talked with participants about</li> <li>this and we heard that that Central Bay is inhabited</li> <li>and is the under the purview of the clan mother.</li> <li>And interestingly, the Roundhouse, which is based on a national</li> <li>back architectural typology that sits in the heart of the</li> </ul>   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:53> 00:20:57:<br>00:20:57> 00:21:00:<br>00:21:00> 00:21:07:<br>00:21:07> 00:21:09:   | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about<br>this and we heard that that Central Bay is inhabited<br>and is the under the purview of the clan mother.<br>And interestingly, the Roundhouse, which is based on a<br>national<br>back architectural typology that sits in the heart of the<br>building very prominently.   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:53> 00:20:53:<br>00:20:57> 00:20:57:<br>00:20:57> 00:21:00:<br>00:21:00> 00:21:07:<br>00:21:07> 00:21:09:<br>00:21:09> 00:21:11:   | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about<br>this and we heard that that Central Bay is inhabited<br>and is the under the purview of the clan mother.<br>And interestingly, the Roundhouse, which is based on a<br>national<br>back architectural typology that sits in the heart of the<br>building very prominently.<br>We heard from participants that needs to be routed all   |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:<br>00:20:57> 00:20:57:<br>00:21:00> 00:21:00:<br>00:21:04> 00:21:07:<br>00:21:07> 00:21:09:<br>00:21:09> 00:21:14:   | <ul> <li>The idea that along Dawes Road and Chapman.</li> <li>Here we have integrated public spaces that are inspired by water and create a place for people to gather and formally even after hours then we have activity platforms and a frame that are inspired by the the interior gestures of a.</li> <li>Cortana show me longhouse. So we talked with participants about</li> <li>this and we heard that that Central Bay is inhabited and is the under the purview of the clan mother.</li> <li>And interestingly, the Roundhouse, which is based on a national</li> <li>back architectural typology that sits in the heart of the building very prominently.</li> <li>We heard from participants that needs to be routed all the way down through the center of the building,</li> </ul>  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:<br>00:20:57> 00:20:57:<br>00:21:00> 00:21:00:<br>00:21:04> 00:21:07:<br>00:21:07> 00:21:09:<br>00:21:09> 00:21:11:<br>00:21:12> 00:21:14:<br>00:21:14> 00:21:18: | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about<br>this and we heard that that Central Bay is inhabited<br>and is the under the purview of the clan mother.<br>And interestingly, the Roundhouse, which is based on a<br>national<br>back architectural typology that sits in the heart of the<br>building very prominently.<br>We heard from participants that needs to be routed all<br>the way down through the center of the building,<br>which defines that Central Clan Mother Bay.  |
| 00:20:26> 00:20:29:<br>00:20:29> 00:20:34:<br>00:20:34> 00:20:38:<br>00:20:38> 00:20:43:<br>00:20:43> 00:20:47:<br>00:20:48> 00:20:48:<br>00:20:48> 00:20:53:<br>00:20:57> 00:20:57:<br>00:21:00> 00:21:00:<br>00:21:04> 00:21:07:<br>00:21:07> 00:21:09:<br>00:21:12> 00:21:14:<br>00:21:14> 00:21:18:<br>00:21:18> 00:21:21: | The idea that along Dawes Road and Chapman.<br>Here we have integrated public spaces that are inspired by<br>water and create a place for people to gather and<br>formally even after hours then we have activity platforms and<br>a frame that are inspired by the the interior gestures<br>of a.<br>Cortana show me longhouse. So we talked with participants<br>about<br>this and we heard that that Central Bay is inhabited<br>and is the under the purview of the clan mother.<br>And interestingly, the Roundhouse, which is based on a<br>national<br>back architectural typology that sits in the heart of the<br>building very prominently.<br>We heard from participants that needs to be routed all<br>the way down through the center of the building,<br>which defines that Central Clan Mother Bay.<br>So we're really excited. By that synergy and then finally |

| 00:21:26> 00:21:31: | For one, the social development and Finance Association I think             |
|---------------------|---|
| 00:21:31> 00:21:36: | is coming together with their community hub into this space                 |
| 00:21:36> 00:21:39: | with TPL Toronto public libraries.  |
| 00:21:39> 00:21:42: | So this blanket unites them also.   |
| 00:21:42> 00:21:47: | That blanket has the connotation of recognizing important<br>Community work |
| 00:21:47> 00:21:49: | that benefits the the.  |
| 00:21:49> 00:21:51: | A neighborhood as a whole,  |
| 00:21:51> 00:21:55: | and that the teachings behind the star blanket are are                      |
| 00:21:55> 00:22:00: | really important and it it symbolizes that star symbolizes the              |
| 00:22:00> 00:22:05: | presence and attention and support not only of the community                |
| 00:22:05> 00:22:10: | which comes together as a patchwork of multiple unique individuals,         |
| 00:22:10> 00:22:14: | but also represents our ancestors which are recorded in the                 |
| 00:22:14> 00:22:15: | stars.  |
| 00:22:15> 00:22:18: | So we analyzed this patterning and used it to inspire                       |
| 00:22:18> 00:22:20: | a radial pattern with one.  |
| 00:22:20> 00:22:24: | Focal point on Chapman, visible from that really prominent corner.          |
| 00:22:24> 00:22:28: | Chapman at Dawes and we wrap the whole thing around                         |
| 00:22:28> 00:22:32: | with these parallelograms which form the basis of that geometric            |
| 00:22:32> 00:22:36: | design with punch windows and a view from the East.                         |
| 00:22:36> 00:22:38: | Opens the blanket to the neighborhood,                                      |
| 00:22:38> 00:22:42: | showing that Roundhouse very prominently because we heard from our          |
| 00:22:42> 00:22:46: | participants that it was critical to have a safe place                      |
| 00:22:46> 00:22:49: | for indigenous knowledge sharing in an urban location.                      |
| 00:22:49> 00:22:53: | The Roundhouse. Even opens onto a roof garden,                              |
| 00:22:53> 00:22:56: | so here you heap see that final element and the                             |
| 00:22:56> 00:23:00: | round house opens directly there and we have a sacred                       |
| 00:23:00> 00:23:01: | fire available.   |
| 00:23:01> 00:23:04: | So this is a ceremony capable space where indigenous people                 |
| 00:23:04> 00:23:06: | can actually come.  |
| 00:23:06> 00:23:10: | Follow our protocols and share our teachings right adjacent to              |
| 00:23:10> 00:23:12: | the human community.  |
| 00:23:12> 00:23:16: | Hubs, programming, space, training area and community kitchen.              |
| 00:23:16> 00:23:18: | So food is always involved.   |
| 00:23:18> 00:23:24: | Food and life and and lots of community centric activities                  |

| 00:23:24> 00:23:25: | on all levels.   |
|---------------------|--|
| 00:23:25> 00:23:28: | So this is a view of the interior where you                            |
| 00:23:28> 00:23:29: | see that Clan,   |
| 00:23:29> 00:23:32: | Mother Bay, the Roundhouse hovering in the space and just              |
| 00:23:32> 00:23:34: | to focus on connectivity throughout.                                   |
| 00:23:34> 00:23:35: | Thank you.   |
| 00:23:36> 00:23:37: | That's great,  |
| 00:23:37> 00:23:39: | Lydia and Dennis. You're going to bring us home.                       |
| 00:23:44> 00:23:45: | Is it me or is it the slides not showing                               |
| 00:23:45> 00:23:45: | up?  |
| 00:23:48> 00:23:49: | Should be there now.   |
| 00:23:51> 00:23:52: | There  |
| 00:23:52> 00:23:55: | we go perfect. So just wanted to yeah thanks a                         |
| 00:23:55> 00:23:56: | lot lan.   |
| 00:23:56> 00:23:58: | Thank all my other relatives for their presentation.                   |
| 00:23:58> 00:24:02: | I'm gonna touch on a few of the developments that                      |
| 00:24:02> 00:24:07: | were bought by the three local indigenous nations electrician occupied |
| 00:24:07> 00:24:09: | what is now known as Vancouver.  |
| 00:24:09> 00:24:11: | So the Musqueam nation, the Squamish Nation,                           |
| 00:24:11> 00:24:15: | and the slow nation. And in 2014,                                      |
| 00:24:15> 00:24:18: | after the 2010 Winter Olympics success,                                |
| 00:24:18> 00:24:22: | we really brought our our three nations together.                      |
| 00:24:22> 00:24:26: | Holistically and harmoniously, and our main objective and mandate was  |
| 00:24:27> 00:24:30: | to start buying back our traditional territory in Vancouver for        |
| 00:24:30> 00:24:34: | the future generations of our nations and thus MST<br>Development      |
| 00:24:34> 00:24:40: | Corporation was created. So since 2017.                                |
| 00:24:40> 00:24:44: | We started buying back property and the two largest ones               |
| 00:24:44> 00:24:47: | that are still in the early development stages right now               |
| 00:24:47> 00:24:48: | are Jericho lands.   |
| 00:24:48> 00:24:50: | For some reason it's not highlighted here,                             |
| 00:24:50> 00:24:53: | but if you look at the West Point Grey it's                            |
| 00:24:53> 00:24:57: | that entire pretty much block right above it's 92 acres.               |
| 00:24:57> 00:25:00: | It's one of the largest private health hold lands in                   |
| 00:25:01> 00:25:04: | Vancouver or maybe even Western Canada and the other one               |
| 00:25:04> 00:25:05: | is called Heather Lands,   |
| 00:25:05> 00:25:08: | which is right above the word Westside.                                |
| 00:25:08> 00:25:10: | It's another pretty much over half of the city.                        |
| 00:25:10> 00:25:13: | Block and again this is prime real estate.                             |
| 00:25:13> 00:25:15: | Here in Vancouver we all know what our real estate                     |

| 00:25:15> 00:25:16: | prices are over here,  |
|---------------------|--|
| 00:25:16> 00:25:20: | and so we're trying to work with the City of                                     |
| 00:25:21> 00:25:22: | Vancouver.   |
| 00:25:22> 00:25:23: | One of the things that you can go to next  |
| 00:25:23> 00:25:23: | slide,   |
| 00:25:23> 00:25:26: | please. Might give a little bit more of a context                                |
| 00:25:26> 00:25:27: | here,  |
| 00:25:27> 00:25:30: | so this is a yell and we're bringing back our                                    |
| 00:25:31> 00:25:32: | indigenous language.   |
| 00:25:32> 00:25:37: | City Vancouver is called, you know the City of reconciliation.                   |
| 00:25:37> 00:25:41: | They are actually working in collaboration with the three host                   |
| 00:25:41> 00:25:44: | nations for these developments because it helps.                                 |
| 00:25:44> 00:25:46: | It's a two prong approach.   |
| 00:25:46> 00:25:51: | We're helping build our indigenous economy and our indigenous ecosystems         |
| 00:25:51> 00:25:55: | while also providing a dire need of housing affordability.                       |
| 00:25:55> 00:25:59: | In Vancouver, but again, we're changing this.                                    |
| 00:25:59> 00:26:03: | We're indigenizing the development industry as we speak.                         |
| 00:26:03> 00:26:06: | You know they've never in a rezoning development package.                        |
| 00:26:06> 00:26:11: | We incorporated a cultural, interpretive strategy which has never been           |
| 00:26:11> 00:26:11: | done before,   |
| 00:26:11> 00:26:15: | and what that sort of breaks down into is that                                   |
| 00:26:15> 00:26:15: | we,  |
| 00:26:15> 00:26:19: | as the cultural liaisons for the three nations,                                  |
| 00:26:19> 00:26:21: | went to the community, our people,   |
| 00:26:21> 00:26:23: | our elders, our aunts and uncles.  |
| 00:26:23> 00:26:29: | Knowledge holders. With artistic graphic illustrators and conceptualize what are |
| 00:26:29> 00:26:33: | the three nations would like to see in these developments?                       |
| 00:26:33> 00:26:36: | Identify core themes, wind, water,   |
| 00:26:36> 00:26:40: | air, fire how that relates to us as Co Salish                                    |
| 00:26:40> 00:26:40: | peoples.   |
| 00:26:40> 00:26:45: | Our legends are different. Transfer of knowledge areas of specifically           |
| 00:26:45> 00:26:46: | putting,   |
| 00:26:46> 00:26:48: | you know, an elder center next to a daycare so                                   |
| 00:26:49> 00:26:51: | the elders can actually get energy from the kids.                                |
| 00:26:51> 00:26:54: | That was so important to our people growing up and                               |
| 00:26:54> 00:26:56: | we call that the transfer of.  |
| 00:26:56> 00:27:00: | Knowledge segment of that of that project.                                       |
| 00:27:00> 00:27:05: | In this specific example, we really the three nations really                     |
| 00:27:05> 00:27:07: | wanted to have iconic towers.  |

| 00:27:07> 00:27:10: | As you can tell, the three towers represent the three                 |
|---------------------|---|
| 00:27:10> 00:27:10: | nations,  |
| 00:27:10> 00:27:13: | and they can see it from every direction of this                      |
| 00:27:13> 00:27:14: | property.   |
| 00:27:14> 00:27:17: | We really wanted to make a big stance of letting                      |
| 00:27:17> 00:27:20: | the general public and citizens of this area know who                 |
| 00:27:21> 00:27:22: | the three nations were,   |
| 00:27:22> 00:27:27: | and within this is obviously our nature and environmental initiatives |
| 00:27:27> 00:27:30: | all come into play with our Co Salish art embedded                    |
| 00:27:30> 00:27:30: | design.   |
| 00:27:30> 00:27:32: | We are still in the early phases compared to the                      |
| 00:27:33> 00:27:33: | other panelists,  |
| 00:27:33> 00:27:35: | but you know, you can sort of get the idea                            |
| 00:27:35> 00:27:37: | when that does come to fruition.                                      |
| 00:27:37> 00:27:40: | It's gonna look beautiful just like there's next slide.               |
| 00:27:43> 00:27:49: | In this concept design, you know you can.                             |
| 00:27:49> 00:27:51: | You know, traditionally you would say concept a concept.              |
| 00:27:51> 00:27:55: | Be concept, see well. This is actually called the weave.              |
| 00:27:55> 00:27:59: | To represent our Coast Salish weaving style of cedar bark,            |
| 00:27:59> 00:28:02: | and you can see the north to South West to                            |
| 00:28:02> 00:28:03: | east the the the,   |
| 00:28:03> 00:28:06: | the lines in the topography is supposed to symbolize,                 |
| 00:28:06> 00:28:10: | but we've Co Salish weave and how interconnected each of              |
| 00:28:10> 00:28:14: | these segments and cultural areas of this design are all              |
| 00:28:14> 00:28:16: | interconnected together.  |
| 00:28:16> 00:28:20: | When when you do weaving that specific property or that               |
| 00:28:20> 00:28:24: | design is stronger together when it's folded.                         |
| 00:28:24> 00:28:30: | Next slide. You could probably skip this one same one                 |
| 00:28:30> 00:28:31: | from before.  |
| 00:28:31> 00:28:33: | No lines on it, but we're gonna move on to                            |
| 00:28:33> 00:28:34: | Heather land,   |
| 00:28:34> 00:28:38: | so Heather lines is is in the rezoning development phase              |
| 00:28:38> 00:28:38: | right now.  |
| 00:28:38> 00:28:42: | This was the very first one that we really wanted                     |
| 00:28:42> 00:28:44: | to embed our cultural,  |
| 00:28:44> 00:28:48: | interpretive strategy and you can see J one that's our                |
| 00:28:48> 00:28:49: | cultural hub.   |
| 00:28:49> 00:28:51: | That's the heart of the development,                                  |
| 00:28:51> 00:28:54: | and this is to represent in that faces north to                       |
| 00:28:54> 00:28:58: | the ocean and what we analyze or envision for this                    |
| 00:28:58> 00:28:59: | property.   |

| 00:28:59> 00:29:03: | Is that that will be the bow of our canoe                                      |
|---------------------|--|
| 00:29:03> 00:29:05: | facing the ocean?  |
| 00:29:05> 00:29:09: | And our cultural customs when the bow is still facing                          |
| 00:29:09> 00:29:09: | the ocean,   |
| 00:29:09> 00:29:13: | that means it's still ready to go out and paddle.                              |
| 00:29:13> 00:29:17: | It's still ready and for us it was a symbol                                    |
| 00:29:17> 00:29:19: | of that our nation is alive,   |
| 00:29:19> 00:29:24: | active, thriving and want to prosper.  |
| 00:29:24> 00:29:26: | As you can tell with within these areas,                                       |
| 00:29:26> 00:29:29: | they're just building numbers with the podiums and the facades.                |
| 00:29:29> 00:29:34: | Again, it's all interconnected with our legends and environmental initiatives, |
| 00:29:34> 00:29:37: | and also our cultural ways of being.   |
| 00:29:37> 00:29:41: | Our epistemologie's are all within this property and onto my                   |
| 00:29:41> 00:29:41: | last slide.  |
| 00:29:44> 00:29:46: | The next slide, please. Yes,   |
| 00:29:46> 00:29:49: | so this is what were you get to envision with                                  |
| 00:29:49> 00:29:53: | the three welcoming poles to welcome everyone that's going to                  |
| 00:29:53> 00:29:57: | be living in this live work plate and learn cultural                           |
| 00:29:57> 00:30:02: | hub within the core territory of our nations down on                           |
| 00:30:02> 00:30:03: | Campbell St.   |
| 00:30:03> 00:30:07: | As you can tell, we're still in these early stages.                            |
| 00:30:07> 00:30:09: | But again, everything where you go,  |
| 00:30:09> 00:30:15: | every single touchpoint. Every single cultural area has a meaning.             |
| 00:30:15> 00:30:20: | When you look at the design site maps and layouts.                             |
| 00:30:20> 00:30:21: | I wish I could show you more.  |
| 00:30:21> 00:30:24: | I think that'll be for the next presentation.                                  |
| 00:30:24> 00:30:24: | Oh Sam, thank  |
| 00:30:24> 00:30:26: | you. Great   |
| 00:30:26> 00:30:30: | Dennis, thank you and all of those projects are very                           |
| 00:30:30> 00:30:31: | inspiring.   |
| 00:30:31> 00:30:34: | It's it's awesome to see how the indigenous values get                         |
| 00:30:34> 00:30:38: | woven through the architecture and the planning of the projects                |
| 00:30:38> 00:30:38: | is great.  |
| 00:30:38> 00:30:40: | So what we're going to do here next,   |
| 00:30:40> 00:30:42: | it's we're halfway you know,   |
| 00:30:42> 00:30:44: | 30 minutes in. We're doing great on time.                                      |
| 00:30:44> 00:30:47: | We're going to spend about 20 minutes just having a                            |
| 00:30:47> 00:30:49: | conversation and the idea here is,   |

| 00:30:49> 00:30:51: | it's a bit of a casual chat.                                    |
|---------------------|---|
| 00:30:51> 00:30:54: | We're going to bounce some questions around and just            |
|                     | unpack  |
| 00:30:54> 00:30:57: | this idea of Indigenous city building.                          |
| 00:30:57> 00:30:58: | You know it's easy to say that,                                 |
| 00:30:58> 00:31:00: | but like what does it actually mean?                            |
| 00:31:00> 00:31:02: | And I think we want to tackle that a bit                        |
| 00:31:02> 00:31:04: | here in the next 20 minutes.                                    |
| 00:31:04> 00:31:05: | And as we go through this,                                      |
| 00:31:05> 00:31:08: | make sure that you drop your questions in the Q&A               |
| 00:31:08> 00:31:11: | I'm going to leave the last 10 minutes or so                    |
| 00:31:11> 00:31:14: | of the event for me to read questions that are                  |
| 00:31:14> 00:31:16: | put in the Q&A, so I'm going to jump in                         |
| 00:31:16> 00:31:18: | and let's start with brace and so brace when we                 |
| 00:31:19> 00:31:20: | talk about Indigenous city building,                            |
| 00:31:20> 00:31:24: | my mind goes to the infrastructure requirements of large scale  |
| 00:31:24> 00:31:25: | developments.   |
| 00:31:25> 00:31:27: | You know what's key to consider when you're doing projects      |
| 00:31:27> 00:31:28: | like this?  |
| 00:31:30> 00:31:32: | She's so much for the casual conversation you were right        |
| 00:31:33> 00:31:33: | to the tough question.  |
| 00:31:37> 00:31:39: | So sometimes it's a it.   |
| 00:31:39> 00:31:43: | It's hard to to stay away from the negative initially,          |
| 00:31:43> 00:31:47: | but that's something that really does have to get addressed.    |
| 00:31:47> 00:31:49: | One of the challenges that we've found in the past              |
| 00:31:49> 00:31:52: | is that there's a huge resource gap for First Nations           |
| 00:31:52> 00:31:52: | communities,  |
| 00:31:52> 00:31:56: | especially as it relates to municipal infrastructure.           |
| 00:31:56> 00:32:00: | There's just very little access to those.                       |
| 00:32:00> 00:32:03: | Those programs that other municipalities and towns are able     |
|                     | to  |
| 00:32:03> 00:32:03: | access.   |
| 00:32:03> 00:32:06: | However we did. We have seen great opportunity for the          |
| 00:32:06> 00:32:07: | private sector to work with.                                    |
| 00:32:07> 00:32:11: | Communities to addressing these shortfalls and not all that has |
| 00:32:11> 00:32:12: | to be financial either.   |
| 00:32:12> 00:32:15: | There's a lot of non financial support that can be              |
| 00:32:15> 00:32:18: | lent to push government for some of this infrastructure,        |
| 00:32:18> 00:32:22: | investment and relaxation of rules.                             |
| 00:32:22> 00:32:25: | We also found that there's a very great opportunities for       |
| 00:32:25> 00:32:30: | effective and forward thinking infrastructure solutions of      |

|                     | green infrastructure,  |
|---------------------|--|
| 00:32:30> 00:32:33: | sustainable and reuse infrastructure. And at the end of the        |
| 00:32:33> 00:32:37: | day trying to find solutions to these challenges really helps      |
| 00:32:37> 00:32:39: | to align with the First Nations.                                   |
| 00:32:39> 00:32:42: | Ethos of conservation for future generations.                      |
| 00:32:44> 00:32:44: | Great  |
| 00:32:44> 00:32:49: | so Brian. Indigenous and non indigenous people built this country  |
| 00:32:49> 00:32:53: | together and yet there seems to be this this hesitance             |
| 00:32:53> 00:32:55: | or this resistance to partner?                                     |
| 00:32:55> 00:32:57: | Why do you think that is and what do you                           |
| 00:32:57> 00:32:59: | think we need to do to get to a turning                            |
| 00:32:59> 00:33:01: | point where that hesitance is no longer there?                     |
| 00:33:02> 00:33:05: | Two Main 2 main reasons I think Tim.                               |
| 00:33:05> 00:33:12: | To start for centuries, Canada has preferred a resource based      |
| 00:33:12> 00:33:13: | economy.   |
| 00:33:13> 00:33:17: | Excuse me, that continues to exist through the export of           |
| 00:33:17> 00:33:20: | natural materials like wood oil.                                   |
| 00:33:20> 00:33:23: | Natural gas, and I think even freshwater,                          |
| 00:33:23> 00:33:25: | then they are bought back in value.                                |
| 00:33:25> 00:33:28: | Added products from our international trade partners.              |
| 00:33:28> 00:33:34: | And I think this is counter intuitive to indigenous values.        |
| 00:33:34> 00:33:36: | For instance, like when we harvest an animal,                      |
| 00:33:36> 00:33:39: | we process it locally and every part is used for                   |
| 00:33:39> 00:33:39: | food,  |
| 00:33:39> 00:33:44: | clothing, adornment and sometimes even architecture.               |
| 00:33:44> 00:33:47: | I think we need to become a nation that adds                       |
| 00:33:47> 00:33:50: | value to the resources that we extract and reaps the               |
| 00:33:50> 00:33:51: | benefits of the jobs.  |
| 00:33:51> 00:33:54: | That come along with it.   |
| 00:33:54> 00:33:57: | Second, I think is it you know business deals between              |
| 00:33:57> 00:34:00: | indigenous and mainstream are impacted by legal challenges in this |
| 00:34:01> 00:34:01: | category.  |
| 00:34:01> 00:34:05: | I would include the inability for indigenous people to bond.       |
| 00:34:07> 00:34:12: | Probably aging bonafide land claims.                               |
| 00:34:12> 00:34:14: | Excuse me, kind of dry in here.                                    |
| 00:34:17> 00:34:21: | And also Canada's unwillingness to honor the Treaties that         |
|                     | they've  |
| 00:34:21> 00:34:21: | signed.  |
| 00:34:21> 00:34:25: | I don't think these hurdles be will be resolved in                 |
| 00:34:25> 00:34:26: | my lifetime.   |

| 00:34:26> 00:34:27: | One may, one way forward,   |
|---------------------|---|
| 00:34:27> 00:34:32: | may be to have less formal consultations between opposing sides.                      |
| 00:34:32> 00:34:35: | Instead, let's have more business conversations around the table,                     |
| 00:34:35> 00:34:38: | like the one we're having today.  |
| 00:34:38> 00:34:38: | Yeah  |
| 00:34:38> 00:34:39: | no, I think that's great.   |
| 00:34:39> 00:34:44: | There's just this immense opportunity for non indigenous business leaders             |
| 00:34:44> 00:34:48: | to partner with communities and partner with indigenous owned businesses.             |
| 00:34:48> 00:34:51: | I think that's key for my perspective.  |
| 00:34:51> 00:34:56: | Dennis, you know you talk a lot about building indigenous                             |
| 00:34:56> 00:34:59: | ecosystems and this idea of inspiring.  |
| 00:34:59> 00:35:03: | Band band members or indigenous owned businesses to flourish.                         |
| 00:35:03> 00:35:05: | Can you unpack that concept a little bit more?  |
| 00:35:06> 00:35:10: | Girl well before the settlers and colonization happened we had                        |
| 00:35:10> 00:35:12: | robust and complex trading,   |
| 00:35:12> 00:35:14: | bartering systems. We had an ecosystem,   |
| 00:35:14> 00:35:19: | we had trade. We had comics up and down this  |
| 00:35:19> 00:35:19: | coast.  |
| 00:35:19> 00:35:21: | You know the hooligan Greece,   |
| 00:35:21> 00:35:22: | you know the Beaver pelts.  |
| 00:35:22> 00:35:26: | Those are those are actually trails that got converted into                           |
| 00:35:26> 00:35:28: | main streets here in Vancouver.   |
| 00:35:28> 00:35:33: | Kingsway, for example, was built on an indigenous trail system.                       |
| 00:35:33> 00:35:37: | So we had these complex business of commerce prior to                                 |
| 00:35:37> 00:35:40: | the new rivals and that all got dismantled.   |
| 00:35:40> 00:35:45: | Obviously through colonization, reserve system and oppression and residential school. |
| 00:35:45> 00:35:48: | So we had to learn this new way of doing  |
| 00:35:48> 00:35:48: | business.   |
| 00:35:48> 00:35:54: | And now that there are different members that are.                                    |
| 00:35:56> 00:35:59: | Went to university and learn how to cope with this                                    |
| 00:35:59> 00:36:02: | new modern modern Society of business in our nation's had                             |
| 00:36:02> 00:36:04: | a hard time trying to figure out why do we  |
| 00:36:04> 00:36:06: | have to buy back our land?  |
| 00:36:06> 00:36:08: | You know why do we have to do this?   |
| 00:36:08> 00:36:10: | But this is just the way that life is now   |
| 00:36:10> 00:36:10: | and.  |

| 00:36:11> 00:36:15: | As nations, when you join forces with other nations to                   |
|---------------------|--|
| 00:36:15> 00:36:17: | create a very powerful group.  |
| 00:36:17> 00:36:22: | In Vancouver and very influential within the municipalities that they    |
| 00:36:22> 00:36:23: | live and work.   |
| 00:36:23> 00:36:30: | We have a prime opportunity to bring back those ecosystems               |
| 00:36:30> 00:36:34: | of helping our Members have a healthy job,                               |
| 00:36:35> 00:36:39: | career life. Some people aren't meant to work for administration.        |
| 00:36:39> 00:36:41: | Some people want to work on their own 'cause they                        |
| 00:36:41> 00:36:42: | have a special skill,  |
| 00:36:42> 00:36:45: | so we need to harness those we need to support                           |
| 00:36:46> 00:36:47: | those ecosystems.  |
| 00:36:47> 00:36:49: | You know, eventually, with all of our developments,                      |
| 00:36:49> 00:36:53: | our main priority is to hire only indigenous owned businesses            |
| 00:36:53> 00:36:54: | or entrepreneurs.  |
| 00:36:54> 00:36:58: | 'cause we're helping that ripple effect again and building back          |
| 00:36:58> 00:37:00: | our economy and building back our ecosystem.                             |
| 00:37:00> 00:37:03: | Imagine staying on on a 90 acre development site.                        |
| 00:37:03> 00:37:08: | 80% was done and completed by our own indigenous peoples.                |
| 00:37:08> 00:37:11: | That is beautiful. That is something we should all aspire                |
| 00:37:11> 00:37:11: | to.  |
| 00:37:12> 00:37:15: | Yeah, no, that's that's, that's great.                                   |
| 00:37:15> 00:37:17: | I'm a lady I'm, you know,  |
| 00:37:17> 00:37:20: | Indigenous identity is rooted in place and and so how                    |
| 00:37:20> 00:37:22: | can that be expressed in architecture?                                   |
| 00:37:22> 00:37:24: | You know, I think we saw some great examples of                          |
| 00:37:24> 00:37:27: | how that could be expressed in architecture early on here.               |
| 00:37:27> 00:37:30: | But what's the thought process that you go through as                    |
| 00:37:30> 00:37:32: | a designer when you work through that kind of a                          |
| 00:37:32> 00:37:33: | concept?   |
| 00:37:33> 00:37:33: | Well,  |
| 00:37:33> 00:37:36: | this gets to sort of a a a thinking that                                 |
| 00:37:37> 00:37:40: | I've been doing in my own career and imagining a                         |
| 00:37:40> 00:37:43: | long term approach to this.  |
| 00:37:43> 00:37:46: | So all of us have been working on ad hoc                                 |
| 00:37:46> 00:37:47: | solutions to our project.  |
| 00:37:47> 00:37:53: | Sort of a project based indigenous perspectives approach where we're     |
| 00:37:53> 00:37:59: | embedding perspectives from sort of the consultant and participant group |
| 00:37:59> 00:38:03: | that seems most invested in this particular project.                     |

| 00:38:03> 00:38:07: | And and we sort of try to recruit participants that                             |
|---------------------|---|
| 00:38:07> 00:38:11: | can speak to that project and and give us insights                              |
| 00:38:11> 00:38:11: | from,   |
| 00:38:11> 00:38:14: | you know, a point of a point of view that's                                     |
| 00:38:14> 00:38:16: | important to that territory.  |
| 00:38:16> 00:38:19: | And so that's how we've all been kind of working                                |
| 00:38:19> 00:38:19: | up until now.   |
| 00:38:19> 00:38:23: | But the fact is that I think Dennis almost talked                               |
| 00:38:23> 00:38:25: | sort of touched on this already.  |
| 00:38:25> 00:38:28: | We in each of our territories we have already had                               |
| 00:38:28> 00:38:34: | governance systems that would incorporate indigenous values into every project, |
| 00:38:34> 00:38:36: | just as a default position.   |
| 00:38:36> 00:38:38: | And I think that's what we have to get back                                     |
| 00:38:38> 00:38:38: | to.   |
| 00:38:38> 00:38:42: | You know, the United Nations Declaration on the Rights of                       |
| 00:38:42> 00:38:46: | Indigenous Peoples has legislated in Canada that we need to                     |
| 00:38:46> 00:38:51: | establish free prior and informed consent for any development that              |
| 00:38:51> 00:38:55: | impacts traditional indigenous territories. And that is the whole continent.    |
| 00:38:55> 00:38:57: | So how do we do that?   |
| 00:38:57> 00:39:00: | So we do have precedents already.   |
| 00:39:00> 00:39:06: | For example, major municipalities have urban design panels that review.         |
| 00:39:06> 00:39:10: | Works of significance that are occurring in their territories to                |
| 00:39:10> 00:39:13: | make sure that their impacts are positive on the overall                        |
| 00:39:13> 00:39:14: | community.  |
| 00:39:14> 00:39:17: | And I think we should start to think about how                                  |
| 00:39:17> 00:39:21: | can we establish that from an indigenous perspective,                           |
| 00:39:21> 00:39:26: | for instance from an international governance perspective we had the            |
| 00:39:26> 00:39:27: | clan system,  |
| 00:39:27> 00:39:32: | so the clan system had areas of responsibility allocated to                     |
| 00:39:32> 00:39:34: | specific individuals and groups,  |
| 00:39:34> 00:39:37: | and each of those individuals and groups would come together.                   |
| 00:39:37> 00:39:42: | To advise on any major collective undertaking in Havana,                        |
| 00:39:42> 00:39:44: | Shawnee cultures and Brian can speak to this much more                          |
| 00:39:44> 00:39:45: | eloquently.   |
| 00:39:45> 00:39:48: | I'm sure the clan mothers were part of the governance                           |
| 00:39:48> 00:39:49: | system that were used,  |
| 00:39:49> 00:39:52: | so sitting in a territory that's shared by Helena,                              |

| 00:39:52> 00:39:56: | Shawnee, and Snobeck, and you know here on Wendy,                               |
|---------------------|---|
| 00:39:56> 00:39:59: | I would think that some sort of an entity needs                                 |
| 00:39:59> 00:40:03: | to be established so that projects aren't grasping at straws                    |
| 00:40:03> 00:40:04: | as it were.   |
| 00:40:04> 00:40:07: | Deciding on an ad hoc basis.  |
| 00:40:07> 00:40:10: | Does this project need to include indigenous principles?                        |
| 00:40:10> 00:40:13: | And I think the default answer needs to start to                                |
| 00:40:13> 00:40:13: | be yes,   |
| 00:40:13> 00:40:17: | because Canadians are starting to see that when we do                           |
| 00:40:17> 00:40:21: | that work when we liaise and interface with indigenous,                         |
| 00:40:21> 00:40:25: | you know territory protectors in our regions we have such                       |
| 00:40:25> 00:40:28: | a rich result and this is part of our heritage                                  |
| 00:40:28> 00:40:30: | is part of our birthright.  |
| 00:40:30> 00:40:34: | Canadians deserve to have spaces that are inspired by these                     |
| 00:40:34> 00:40:37: | indigenous principles because we have to.                                       |
| 00:40:37> 00:40:40: | We think how we deal with you know our life                                     |
| 00:40:40> 00:40:46: | systems and the interconnection between life systems that's becoming abundantly |
| 00:40:47> 00:40:47: | clear.  |
| 00:40:47> 00:40:50: | We can't just go on doing things the way we've                                  |
| 00:40:50> 00:40:53: | been doing in this extractive sort of colonial way that                         |
| 00:40:54> 00:40:55: | Brian talked about.   |
| 00:40:55> 00:40:57: | So how do we find another way?  |
| 00:40:57> 00:40:59: | And I think we have to look back,   |
| 00:40:59> 00:41:03: | think about our regional governance strategies as it pertains                   |
|                     | to  |
| 00:41:03> 00:41:04: | land use,   |
| 00:41:04> 00:41:07: | and start doing that on a large scale.  |
| 00:41:07> 00:41:10: | So these. Ad hoc solutions are wonderful and they can                           |
| 00:41:10> 00:41:13: | inspire a path forward that's much more collaborative.                          |
| 00:41:15> 00:41:18: | So, Dennis, I'll, I'll go back to you.  |
| 00:41:18> 00:41:22: | Why is it important to buy back core traditional lands                          |
| 00:41:22> 00:41:23: | for future generations?   |
| 00:41:27> 00:41:27: | Well,   |
| 00:41:27> 00:41:29: | it's very important, especially for our nation.                                 |
| 00:41:29> 00:41:32: | You know, when you look at provincial and federal crown                         |
| 00:41:32> 00:41:32: | lands,  |
| 00:41:32> 00:41:35: | they have the fruit you have the 1st right of                                   |
| 00:41:35> 00:41:37: | refusal to purchase them.   |
| 00:41:37> 00:41:39: | So when you're an individual nation,  |
| 00:41:39> 00:41:42: | it could be a little bit more cost intrusive to                                 |
| 00:41:42> 00:41:42: | do that.  |

| 00.44.40 > 00.44.45. | Co itle hotten when you have atmospheric providence of       |
|----------------------|--|
| 00:41:42> 00:41:45:  | So it's better when you have strength in numbers so          |
| 00:41:46> 00:41:48:  | that our nations can actually buy that.                      |
| 00:41:48> 00:41:51:  | We're not your typical developer.                            |
| 00:41:51> 00:41:53:  | Write a regular developer buys the land,                     |
| 00:41:53> 00:41:56:  | builds it, sells it, makes maximum profit.                   |
| 00:41:56> 00:41:59:  | Right, there's a different where a social enterprise we care |
| 00:41:59> 00:42:01:  | about the next Jet 7 generations.                            |
| 00:42:01> 00:42:02:  | We buy it. We build it,                                      |
| 00:42:02> 00:42:05:  | we keep it. And we want all of our people                    |
| 00:42:06> 00:42:07:  | like you know,   |
| 00:42:07> 00:42:09:  | some of our community members don't live in reserves.        |
| 00:42:09> 00:42:11:  | They live in the city they live in the suburbs.              |
| 00:42:11> 00:42:14:  | So if they can actually go downtown Vancouver like hey,      |
| 00:42:14> 00:42:17:  | I have six properties that my nation owns.                   |
| 00:42:17> 00:42:20:  | You know we have they feel welcome.                          |
| 00:42:20> 00:42:22:  | They feel safe, they feel like cultural eyes again and       |
| 00:42:22> 00:42:23:  | they're like wow,  |
| 00:42:23> 00:42:25:  | this is happening in the city.                               |
| 00:42:25> 00:42:29:  | We're in a paradigm shift in society where people are        |
| 00:42:29> 00:42:33:  | really starting to understand our ways of being and they     |
| 00:42:33> 00:42:36:  | want to learn more because it was hidden.                    |
| 00:42:36> 00:42:39:  | Right and then that's so important,                          |
| 00:42:39> 00:42:43:  | and when all of these these six properties that we           |
| 00:42:43> 00:42:43:  | have,  |
| 00:42:43> 00:42:47:  | it's over 222 acres of prime real estate in Vancouver.       |
| 00:42:47> 00:42:51:  | Every single one of them is a cultural dynamic hub.          |
| 00:42:51> 00:42:55:  | That when you get into that property that land,              |
| 00:42:55> 00:42:58:  | you're totally gonna be like.                                |
| 00:42:58> 00:43:02:  | Wrapped around with a blanket of just love and reciprocity.  |
| 00:43:02> 00:43:07:  | Generosity. Because of how our value system.                 |
| 00:43:07> 00:43:10:  | What is it still is?   |
| 00:43:10> 00:43:13:  | So for us it was.  |
| 00:43:13> 00:43:17:  | You know, buying back our land really has something to       |
| 00:43:17> 00:43:19:  | say to our leadership of our old of our each                 |
| 00:43:20> 00:43:21:  | nations of like.   |
| 00:43:21> 00:43:22:  | If you think about it,                                       |
| 00:43:22> 00:43:31:  | are our BC land. Indigenous reserves comprise of .036%.      |
| 00:43:31> 00:43:38:  | The rest 99.37% is owned privately or by the province.       |
| 00:43:38> 00:43:42:  | That's just crazy, right? And so here we are.                |
| 00:43:42> 00:43:44:  | Let's try and break those statistics.                        |
| 00:43:44> 00:43:47:  | Let's try create new metrics for our future generations.     |
| 00:43:47> 00:43:50:  | Let's just say how much land we bought back and              |
|                      | , ,  |

| 00:43:50> 00:43:51: | what we're trying to do for you.                                    |
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| 00:43:51> 00:43:55: | Know, the people that aren't here yet and to help                   |
| 00:43:55> 00:43:59: | society grow with an understanding of our social well being.        |
| 00:44:00> 00:44:01: | Yeah no, that's great that I said,                                  |
| 00:44:01> 00:44:04: | you know, I just we've got 520 people on this                       |
| 00:44:04> 00:44:05: | call.   |
| 00:44:05> 00:44:08: | Many of them are real estate developers and I just                  |
| 00:44:08> 00:44:09: | think.  |
| 00:44:09> 00:44:12: | That my advice for a real estate developer who wants                |
| 00:44:12> 00:44:15: | to partner with indigenous communities is you got to get            |
| 00:44:15> 00:44:16: | your head around.   |
| 00:44:16> 00:44:18: | It's not an exploitive extractive.                                  |
| 00:44:18> 00:44:21: | Maximize the lift, flip it.   |
| 00:44:21> 00:44:24: | Sort of an approach. It's a long term value creation                |
| 00:44:24> 00:44:24: | approach,   |
| 00:44:24> 00:44:27: | and so I'll just. I'll just take it over to                         |
| 00:44:27> 00:44:28: | Bryce next.   |
| 00:44:28> 00:44:32: | And you know, this idea of large scale developments and             |
| 00:44:33> 00:44:34: | managing risk.  |
| 00:44:34> 00:44:36: | I think that's one of the key things that we                        |
| 00:44:36> 00:44:38: | see as a contractor across Canada is risk is really                 |
| 00:44:38> 00:44:39: | important.  |
| 00:44:39> 00:44:42: | And how you think about it is super important as                    |
| 00:44:42> 00:44:42: | well.   |
| 00:44:42> 00:44:44: | What's your perspective on that race?                               |
| 00:44:49> 00:44:51: | Sorry, I couldn't find a new button.                                |
| 00:44:51> 00:44:54: | You know what we're doing at it in a lot                            |
| 00:44:54> 00:44:59: | of respects is actually no different than building any subdivision. |
| 00:44:59> 00:45:01: | But what we've done with two today is really helped                 |
| 00:45:01> 00:45:04: | to reduce the risk in areas that are within suckiness               |
| 00:45:04> 00:45:04: | control.  |
| 00:45:04> 00:45:08: | So depoliticizing the approvals process,                            |
| 00:45:08> 00:45:11: | reducing the federal touch points and opinions,                     |
| 00:45:11> 00:45:15: | and really trying to have those decisions based on facts            |
| 00:45:15> 00:45:18: | and rules and regulations so that we can actually ensure            |
| 00:45:18> 00:45:21: | consistency in how we're approaching development.                   |
| 00:45:21> 00:45:26: | We've also looked at approval risk reduction by ensuring that       |
| 00:45:26> 00:45:29: | that depoliticized processes actually.                              |
| 00:45:29> 00:45:32: | Formalized we've also looked at.                                    |
| 00:45:32> 00:45:35: | Well, we have reduced the Community risk because of the             |
| 00:45:35> 00:45:36: | fact that suit,   |

| 00:45:36> 00:45:40:                        | and as a full partner it actually the the Community   |
|--|---|
| 00:45:40> 00:45:43:                        | sees it as a net benefit because it is seeing   |
| 00:45:43> 00:45:46:                        | those those return on investment.   |
| 00:45:46> 00:45:48:                        | and when it comes down to construction,   |
| 00:45:48> 00:45:51:                        | I mean every construction project is going to have risks                                      |
| 00:45:51> 00:45:52:                        | associated with it.   |
| 00:45:52> 00:45:55:                        | And I'll say the joke about doing a rain dance  |
| 00:45:55> 00:45:58:                        | to mitigate weather is pretty old,  |
| 00:45:58> 00:46:00:                        | so. At the end of the day,  |
| 00:46:00> 00:46:04:                        | it's a normal project the the risks have really been  |
| 00:46:04> 00:46:08:                        | taken down on projects like ours by ensuring consistency and                                  |
| 00:46:08> 00:46:10:                        | predictability in product.  |
| 00:46:11> 00:46:13:                        | Yeah I'm you know, brace.   |
| 00:46:13> 00:46:16:                        | Maybe I'll just dig in a little bit more.   |
| 00:46:16> 00:46:19:                        | You know there's a lot of misconceptions that are out   |
| 00:46:19> 00:46:22:                        | there with respect to doing business with indigenous  |
|  | government or   |
| 00:46:22> 00:46:24:                        | governments or or even,   |
| 00:46:24> 00:46:26:                        | you know indigenous owned development companies.  |
| 00:46:26> 00:46:29:                        | What are those common misconceptions and what do you  |
|  | want  |
| 00:46:29> 00:46:30:                        | this audience to hear?  |
| 00:46:30> 00:46:32:                        | Let's do a little bit of myth busting here.   |
| 00:46:33> 00:46:35:                        | Well, I was. I'm actually afraid to answer that question                                      |
| 00:46:35> 00:46:38:                        | because I'm afraid that I'll throw out red herrings versus                                    |
| 00:46:38> 00:46:39:                        | trying to address them.   |
| 00:46:39> 00:46:42:<br>00:46:42> 00:46:46: | But you know, I, I think there's a few of   |
| 00:46:42> 00:46:48:                        | them that typically will come to the surface.<br>You know, one of the main ones is that there |
| 00:46:48> 00:46:52:                        | is some sort of inefficient or ineffective bureaucracy and                                    |
| 00.40.40> 00.40.32.                        | process   |
| 00:46:52> 00:46:54:                        | with a with indigenous government,  |
| 00:46:54> 00:46:57:                        | and I would challenge any developer out there too.  |
| 00:46:57> 00:47:00:                        | Point to a city or municipality that doesn't have an  |
| 00:47:00> 00:47:04:                        | ineffective or inefficient government process and say that that's unique                      |
| 00:47:04> 00:47:06:                        | to First Nations government is government.  |
| 00:47:06> 00:47:08:                        | All you can really do is try to ensure that   |
| 00:47:08> 00:47:12:                        | you're minimizing those touch points as much as possible                                      |
|  | and   |
| 00:47:12> 00:47:14:                        | which is something that we've done at sutina.   |
| 00:47:14> 00:47:17:                        | There's a lot of concern about the lack of rules  |
| 00:47:17> 00:47:20:                        | the nation went through four years of developing a full                                       |

| 00:47:20> 00:47:24: | suite of legislation and really use surrounding jurisdictions as the  |
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| 00:47:25> 00:47:27: | reference points. We also have federal.                               |
| 00:47:27> 00:47:30: | Environmental national sorry National building code.                  |
| 00:47:30> 00:47:35: | Alberta Building code standards. There's also this this concern about |
| 00:47:36> 00:47:38: | federal interference or federal,                                      |
| 00:47:38> 00:47:42: | unrelenting, unrelenting federal approval process,                    |
| 00:47:42> 00:47:46: | which, in our experience they've been very,                           |
| 00:47:46> 00:47:48: | very open to stepping assignment,                                     |
| 00:47:48> 00:47:50: | actually asked how they can step aside.                               |
| 00:47:50> 00:47:51: | I think the last one is,  |
| 00:47:51> 00:47:53: | well, last was kind of connected,                                     |
| 00:47:53> 00:47:56: | but there is this concern about business continuity,                  |
| 00:47:56> 00:47:58: | which we've addressed in all of our legislation,                      |
| 00:47:58> 00:48:02: | but also the the question about the discount on land                  |
| 00:48:02> 00:48:03: | at the end of the day.  |
| 00:48:03> 00:48:06: | There you know it takes the same amount to service                    |
| 00:48:06> 00:48:09: | at First Nation reserve as it does to take A                          |
| 00:48:09> 00:48:10: | to service the city.  |
| 00:48:10> 00:48:11: | The costs of the costs,   |
| 00:48:11> 00:48:13: | and I think there is.   |
| 00:48:13> 00:48:16: | You know there's no discount because at the end of                    |
| 00:48:16> 00:48:18: | the day it's still a marketable piece of land and                     |
| 00:48:18> 00:48:21: | you're going to get a fair market value for it                        |
| 00:48:21> 00:48:21: | SO.   |
| 00:48:23> 00:48:26: | Great, I'm Brian, I'll shift to you.                                  |
| 00:48:26> 00:48:28: | You know when we think about cities,                                  |
| 00:48:28> 00:48:31: | how can we? How can indigenous values be expressed in                 |
| 00:48:31> 00:48:33: | terms of community planning?  |
| 00:48:33> 00:48:34: | Can you just talk about that for a minute?                            |
| 00:48:36> 00:48:37: | Well, I think I think the first                                       |
| 00:48:37> 00:48:41: | thing we need to do is to acknowledge that every                      |
| 00:48:41> 00:48:45: | piece of land has a natural carrying capacity.                        |
| 00:48:45> 00:48:48: | You know, I think we need to think about you                          |
| 00:48:48> 00:48:50: | know nature preserves,  |
| 00:48:50> 00:48:55: | think about wildlife corridors. Think about food sovereignty.         |
| 00:48:55> 00:48:58: | Think about building on the poorest quality soil and not              |
| 00:48:59> 00:48:59: | the best.   |
| 00:48:59> 00:49:03: | Think about recreation and civic spaces.                              |
| 00:49:03> 00:49:08: | Think about district infrastructure. I mean people are                |
|                     | disillusioned.  |
| 00:49:08> 00:49:11: | I think they're feeling alienated by the the mainstream               |

|                     | planning,   |
|---------------------|---|
| 00:49:11> 00:49:16: | where success kind of continues to be measured by the                     |
| 00:49:16> 00:49:17: | size of your house or.  |
| 00:49:17> 00:49:20: | How many cars you can park in your garage?                                |
| 00:49:22> 00:49:23: | Like I I believe  |
| 00:49:23> 00:49:26: | I'm ready for some new models.  |
| 00:49:26> 00:49:29: | I think residents will pay a premium.                                     |
| 00:49:29> 00:49:32: | Residents will pay a premium to live happier lives that                   |
| 00:49:32> 00:49:34: | align with indigenous values,   |
| 00:49:34> 00:49:38: | and you know, developers can still maintain their return on               |
| 00:49:38> 00:49:38: | investment.   |
| 00:49:38> 00:49:41: | I I think there's there's a thirst out there for                          |
| 00:49:41> 00:49:42: | something that's a little bit different,                                  |
| 00:49:42> 00:49:46: | something that's a little bit more attuned to the environment.            |
| 00:49:47> 00:49:49: | Brian, I'm going to ask you one last last question.                       |
| 00:49:49> 00:49:51: | Before we open it up to the audience here,                                |
| 00:49:51> 00:49:53: | this is a bit self serving,   |
| 00:49:53> 00:49:57: | so we're a contractor. What's your advice to general contractors          |
| 00:49:57> 00:50:00: | who want to partner with indigenous communities?                          |
| 00:50:02> 00:50:05: | I would say I would say commit to optimizing a                            |
| 00:50:05> 00:50:06: | holistic approach.  |
| 00:50:06> 00:50:13: | You know that integrates indigenous people into equity positions.         |
| 00:50:13> 00:50:20: | Visioning sessions design construction. You know the long term operations |
| 00:50:20> 00:50:21: | of each development.  |
| 00:50:21> 00:50:24: | You know this can be done through a variety of                            |
| 00:50:24> 00:50:27: | mechanisms like including partnership agreements,                         |
| 00:50:27> 00:50:34: | set asides, internships, apprenticeships, mentorships scholarships,       |
| 00:50:34> 00:50:36: | etc. I think you need.  |
| 00:50:36> 00:50:38: | You know you need to make it a guiding principle                          |
| 00:50:38> 00:50:39: | for your company,   |
| 00:50:39> 00:50:43: | you know and. Don't wait for a specific project to                        |
| 00:50:43> 00:50:43: | get started.  |
| 00:50:46> 00:50:48: | Start now and you know.   |
| 00:50:48> 00:50:51: | Prove that you're sincere. And I mean you can realize                     |
| 00:50:51> 00:50:54: | the long term benefits that come with sharing.                            |
| 00:50:56> 00:50:58: | Yeah, no, that's great. I'll just drop this stat in                       |
| 00:50:58> 00:51:00: | for people to ruminate on.  |
| 00:51:00> 00:51:02: | There's one and a half million people who work in                         |
| 00:51:02> 00:51:04: | the Canadian construction industry.                                       |

| 00:51:04> 00:51:08: | The latest forecast has 700,000 of them retiring by the                             |
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| 00:51:08> 00:51:09: | year 2030.  |
| 00:51:09> 00:51:13: | That's 46% of the workforce that's going to go poof.                                |
| 00:51:13> 00:51:15: | And you can imagine what's gonna happen in construction costs.                      |
| 00:51:15> 00:51:19: | If that occurs. The indigenous group community is the fastest                       |
| 00:51:19> 00:51:21: | growing population group in Canada.   |
| 00:51:21> 00:51:25: | I just want an amazing opportunity to provide jobs,                                 |
| 00:51:25> 00:51:29: | training, employment and not just for carpenters and laborers and                   |
| 00:51:29> 00:51:33: | plumbers and electricians in the field for project managers for                     |
| 00:51:33> 00:51:35: | superintendents for estimators,   |
| 00:51:35> 00:51:38: | for CEOs and CEOs. There's not a role in any  |
| 00:51:38> 00:51:43: | construction company that an indigenous person cannot fill.                         |
| 00:51:43> 00:51:46: | I'm gonna open it up to some questions from the                                     |
| 00:51:46> 00:51:47: | audience here.  |
| 00:51:47> 00:51:52: | There's three or four questions in the Q&A that revolve                             |
| 00:51:52> 00:51:56: | around what I'm taking as a bit of a conflict                                       |
| 00:51:56> 00:52:03: | between indigenous values and the planning process and relationships with           |
| 00:52:03> 00:52:06: | the adjacent municipalities. Maybe allowed.   |
| 00:52:06> 00:52:09: | Yeah, can you speak to any challenges or how you                                    |
| 00:52:09> 00:52:12: | overcome any misalignment that may occur with respect                               |
| 00:52:12> 00:52:12: | to that?  |
| 00:52:15> 00:52:19: | Misalignment urban planning strategies? Yeah yeah.                                  |
| 00:52:19> 00:52:23: | Yeah I've never run into a situation where incorporating indigenous                 |
| 00:52:23> 00:52:27: | values runs contrary to good design and planning principles.                        |
| 00:52:27> 00:52:35: | Actually. In fact, if anything incorporating regionally appropriate indigenous land |
| 00:52:35> 00:52:37: | planning principles,  |
| 00:52:37> 00:52:43: | I would say really coalesces those principles into a cohesive                       |
| 00:52:43> 00:52:46: | whole that people can.  |
| 00:52:46> 00:52:51: | Understands and that is more easily communicated to the general                     |
| 00:52:51> 00:52:55: | public because it relies on narrative.  |
| 00:52:55> 00:52:59: | It relies on a kinship relationships as opposed to like                             |
| 00:52:59> 00:53:04: | highly technical language and sort of like almost like cost                         |
| 00:53:04> 00:53:06: | benefit analysis.   |
| 00:53:06> 00:53:10: | So it brings in us a conception of how we   |
| 00:53:10> 00:53:15: | view ourselves as humans living in a larger sphere.                                 |
| 00:53:15> 00:53:20: | Of interconnected life, and that's a lot easier to talk                             |
| 00:53:21> 00:53:23: | about than net zero carbon.   |

| 00:53:23> 00:53:26: | Or, you know, passive house.   |
|---------------------|--|
| 00:53:26> 00:53:31: | So I think it it deepens those relationships because it                      |
| 00:53:31> 00:53:35: | comes from a place of intention and then all of                              |
| 00:53:35> 00:53:40: | the technical elements that fall out from that intention are                 |
| 00:53:40> 00:53:46: | more sincerely felt and pursued as a core value that.                        |
| 00:53:46> 00:53:49: | Is absolutely critical to the success of the project.                        |
| 00:53:50> 00:53:50: | lt's   |
| 00:53:50> 00:53:54: | great. We have a question from Bob Ransford for Bryce                        |
| 00:53:54> 00:53:54: | Bryce.   |
| 00:53:54> 00:53:55: | You mentioned a smart firm.  |
| 00:53:55> 00:53:56: | Can you elaborate on that  |
| 00:53:56> 00:53:57: | a bit?   |
| 00:54:00> 00:54:04: | Yeah, so we're we're really looking at how we're actually                    |
| 00:54:04> 00:54:06: | sourcing food within the development.  |
| 00:54:06> 00:54:10: | So one of the concepts that we've looked at and                              |
| 00:54:10> 00:54:11: | actually,  |
| 00:54:11> 00:54:15: | there's a great example in twoson called Southland that that                 |
| 00:54:15> 00:54:16: | really elaborates on that.   |
| 00:54:16> 00:54:19: | But looking for ways to grow food close to the                               |
| 00:54:19> 00:54:23: | site so that we're actually reducing our carbon footprint would              |
| 00:54:23> 00:54:26: | be kind of the the the premise of the  |
| 00:54:26> 00:54:29: | the concept. But also looking to integrate.                                  |
| 00:54:29> 00:54:35: | Different harvesting methods or integrating technology and really working as |
| 00:54:35> 00:54:39: | a kind of a forward looking approach with universities with                  |
| 00:54:39> 00:54:40: | developers,  |
| 00:54:40> 00:54:45: | producers to create this, the sense of of doing better                       |
| 00:54:45> 00:54:49: | to to grow your food without having to incur a                               |
| 00:54:50> 00:54:53: | ton of costs or produce a ton of carbon by                                   |
| 00:54:53> 00:54:54: | doing it.  |
| 00:54:56> 00:55:02: | Cool, there's a question here from Susan Robertson,                          |
| 00:55:02> 00:55:04: | and I think this is for Dennis.  |
| 00:55:04> 00:55:07: | She's looking for a little bit more information on the                       |
| 00:55:07> 00:55:10: | actual process that she used with elders and community members               |
| 00:55:10> 00:55:12: | with the graphic illustrator.  |
| 00:55:12> 00:55:13: | l've always been very interested.  |
| 00:55:13> 00:55:15: | Like what does that actually look like?                                      |
| 00:55:15> 00:55:16: | Can you describe that a bit?   |
| 00:55:16> 00:55:17: | Sure,  |
| 00:55:17> 00:55:21: | so with Heather lands and before you we went to                              |
| 00:55:21> 00:55:26: | the rezoning application we wanted to create something new.                  |
|                     | <u> </u>   |

| 00:55:26> 00:55:29: | And within our traditions and our culture before we even          |
|---------------------|---|
| 00:55:29> 00:55:31: | make a big nation decision,                                       |
| 00:55:31> 00:55:33: | we have to get input from our Members.                            |
| 00:55:33> 00:55:36: | And guidance to get full support.                                 |
| 00:55:36> 00:55:38: | And So what we did is this was pre COVID                          |
| 00:55:38> 00:55:39: | too.  |
| 00:55:39> 00:55:42: | It's one of the things that I'll always remember 'cause           |
| 00:55:42> 00:55:44: | those in person which is great.                                   |
| 00:55:44> 00:55:47: | We actually had our design team,                                  |
| 00:55:47> 00:55:51: | you know, planners, architects plan.                              |
| 00:55:51> 00:55:55: | Designers and we hired graphic illustrators and once you identify |
| 00:55:55> 00:55:58: | a theme so ours was the four elements right?                      |
| 00:55:58> 00:56:02: | The wind, fire, water, land and we had a in                       |
| 00:56:02> 00:56:06: | our gymnasium broke it out to four sections,                      |
| 00:56:06> 00:56:08: | with each of those themes.  |
| 00:56:08> 00:56:10: | You know we started with culture,                                 |
| 00:56:10> 00:56:13: | singing a meal and then a description of the land                 |
| 00:56:13> 00:56:14: | project,  |
| 00:56:14> 00:56:18: | what our intentions are are to do indigenize not inspire          |
| 00:56:18> 00:56:21: | but indigenous LED developments.                                  |
| 00:56:21> 00:56:22: | And we broke our group,   |
| 00:56:22> 00:56:24: | our whole members. There's probably like 80 of us.                |
| 00:56:24> 00:56:26: | We broke them into four sections.                                 |
| 00:56:26> 00:56:29: | We had our workers from our design team in each                   |
| 00:56:29> 00:56:30: | of those sections,  |
| 00:56:30> 00:56:33: | with each had a graphic illustrator and some just listen          |
| 00:56:33> 00:56:36: | to what the elders are saying.                                    |
| 00:56:36> 00:56:38: | Some just listen to what the kids were saying.                    |
| 00:56:38> 00:56:41: | We had a picture of 1000 words.                                   |
| 00:56:41> 00:56:44: | Or 1000 pictures like a little thing where it had                 |
| 00:56:44> 00:56:46: | like environmental culture,                                       |
| 00:56:46> 00:56:48: | art, different types of mediums,                                  |
| 00:56:48> 00:56:51: | would architecture styles and the kids went up and grabbed        |
| 00:56:51> 00:56:54: | their first or top ten and then sort of bundled                   |
| 00:56:54> 00:56:56: | up that design of what the kids want and then                     |
| 00:56:56> 00:56:59: | the elders were just sitting there and listening or telling       |
| 00:56:59> 00:57:02: | stories of how they grew up and how life was                      |
| 00:57:02> 00:57:04: | and how important it was to have a transfer of                    |
| 00:57:05> 00:57:07: | knowledge area like a gathering location.                         |
| 00:57:07> 00:57:10: | Right, all of our quick communities had a gathering location      |
| 00:57:10> 00:57:12: | where they just had a stage.                                      |

| 00:57:12> 00:57:15: | To share our culture, but also to be inclusive of                       |
|---------------------|---|
| 00:57:15> 00:57:19: | the different multicultural groups in our area of Vancouver.            |
| 00:57:19> 00:57:21: | To be welcome to that and then our design team                          |
| 00:57:21> 00:57:23: | took all of that information,   |
| 00:57:23> 00:57:25: | was able to create a cultural interpreter strategy.                     |
| 00:57:26> 00:57:29: | That's awesome, so I'm getting the four minute warning here.            |
| 00:57:29> 00:57:32: | And So what I'm going to do and for each                                |
| 00:57:32> 00:57:34: | panelist like literally 20 seconds,                                     |
| 00:57:34> 00:57:36: | 10 seconds, kind of a thing,  |
| 00:57:36> 00:57:39: | we've got almost 500 people from the development industry               |
|                     | on  |
| 00:57:39> 00:57:40: | the line.   |
| 00:57:40> 00:57:42: | There's a lot of real estate developers here,                           |
| 00:57:42> 00:57:43: | a lot of city planners.   |
| 00:57:43> 00:57:46: | What's the one thing that you want that audience to                     |
| 00:57:46> 00:57:48: | take away from what we've talked about today,                           |
| 00:57:48> 00:57:50: | I'll start with you, Bryce.   |
| 00:57:52> 00:57:53: | Besides, at least set his off.  |
| 00:57:56> 00:57:58: | Call Bryce sign a deal.   |
| 00:57:58> 00:57:58: | Get on  |
| 00:57:58> 00:58:00: | with absolutely. We're open for business.                               |
| 00:58:00> 00:58:03: | No, it's that partnerships with a suit in a or                          |
| 00:58:03> 00:58:04: | with First Nations.   |
| 00:58:04> 00:58:08: | Communities are easy to do there.                                       |
| 00:58:08> 00:58:10: | There's a little bit of work that needs to go                           |
| 00:58:10> 00:58:10: | into it,  |
| 00:58:10> 00:58:12: | but at the end of the day,  |
| 00:58:12> 00:58:15: | they are so beneficial for the community,                               |
| 00:58:15> 00:58:16: | not from a hand up,   |
| 00:58:16> 00:58:18: | but from sorry from a hand up,  |
| 00:58:18> 00:58:22: | not a handout process, so it's very forward looking and                 |
| 00:58:23> 00:58:24: | very beneficial.  |
| 00:58:24> 00:58:25: | It's great ladya.   |
| 00:58:28> 00:58:33: | Talk to indigenous people. So I think part of the                       |
| 00:58:33> 00:58:38: | challenge of our our our nation has been that indigenous                |
| 00:58:38> 00:58:45: | viewpoints have been intentionally supplemented to the detriment of all |
| 00:58:45> 00:58:48: | Canadians. So to get back from that,                                    |
| 00:58:48> 00:58:52: | that place we need to for any projects we undertake.                    |
| 00:58:52> 00:58:55: | See what your local Forest nation has on the go.                        |
| 00:58:55> 00:58:56: | See if there are any synergies.   |
| 00:58:56> 00:58:58: | Reach out to them and ask them if they would                            |

| 00:58:58> 00:59:00: | like to be involved in your project and if so,                                |
|---------------------|---|
| 00:59:00> 00:59:03: | to what extent. And listen to what they say and                               |
| 00:59:03> 00:59:04: | act what you hear.  |
| 00:59:05> 00:59:06: | Great Brian.  |
| 00:59:08> 00:59:09: | At the risk   |
| 00:59:09> 00:59:10: | of dating myself,   |
| 00:59:10> 00:59:11: | there was a Cracker   |
| 00:59:11> 00:59:14: | Jack commercial that used to be on TV a few                                   |
| 00:59:14> 00:59:14: | decades ago,  |
| 00:59:14> 00:59:16: | and it had. Jack Gifford.   |
| 00:59:16> 00:59:17: | Was the character actor right?  |
| 00:59:21> 00:59:26: | He asks the kid to him what did.  |
| 00:59:26> 00:59:29: | He said, what did you learn at school today and                               |
| 00:59:29> 00:59:32: | the kid said sharing so that would be my message.                             |
| 00:59:33> 00:59:34: | That's great and Dennis.  |
| 00:59:36> 00:59:38: | My one comment would be to actually.  |
| 00:59:40> 00:59:47: | Have those very intimate conversations of first decolonizing their structure. |
| 00:59:47> 00:59:51: | Unfortunately, people need to understand what really happened to our          |
| 00:59:51> 00:59:51: | communities,  |
| 00:59:51> 00:59:56: | and without that understanding, our relationship really doesn't formulate.    |
| 00:59:56> 00:59:58: | Right, because it's still 2 Western and they need to                          |
| 00:59:59> 01:00:01: | actually get in the canoe paddle in the waters that                           |
| 01:00:01> 01:00:04: | our ancestors did hear our stories be a part of                               |
| 01:00:04> 01:00:08: | the community to actually really build a true partnership.                    |
| 01:00:08> 01:00:10: | Sometimes they take many years.   |
| 01:00:10> 01:00:15: | And to understand those ways and philosophies and ideologies of               |
| 01:00:15> 01:00:19: | of of being and really to making the social impact                            |
| 01:00:19> 01:00:24: | and what I call the quadruple bottom line right people.                       |
| 01:00:24> 01:00:27: | Profit, purpose and purpose in place.   |
| 01:00:27> 01:00:32: | So understanding those philosophies and trying to help really foster.         |
| 01:00:34> 01:00:36: | Building our communities. You know,   |
| 01:00:36> 01:00:39: | that's the number one thing 'cause we don't want them                         |
| 01:00:39> 01:00:40: | to just to help us build something and leave.                                 |
| 01:00:40> 01:00:41: | It's a relationship.  |
| 01:00:43> 01:00:43: | That's  |
| 01:00:43> 01:00:45: | great and I want to thank each of you for                                     |
| 01:00:45> 01:00:46: | joining us today.   |
| 01:00:46> 01:00:49: | It's been an honor to share the stage with you.                               |
|                     |   |

| 01:00:49> 01:00:52: | You know my own journey I mentioned at the top                         |
|---------------------|--|
| 01:00:52> 01:00:53: | that I didn't grow up in community.                                    |
| 01:00:53> 01:00:54: | I'm a member of the Mohawks debate,                                    |
| 01:00:54> 01:00:58: | Quint and for me. It's all about learning and just                     |
| 01:00:58> 01:01:03: | spending time with indigenous people and coming to those relationships |
| 01:01:03> 01:01:06: | authentically with a long term view.                                   |
| 01:01:06> 01:01:09: | With the desire for real partnership,                                  |
| 01:01:09> 01:01:11: | I just really think that that's key.                                   |
| 01:01:11> 01:01:14: | So thank you all for being here and.                                   |
| 01:01:14> 01:01:15: | On behalf of your like Canada,   |
| 01:01:15> 01:01:17: | I wanna thank you all.   |
| 01:01:17> 01:01:19: | I also say we've got some upcoming events so please                    |
| 01:01:19> 01:01:22: | make sure that we check out the upcoming programs for                  |
| 01:01:22> 01:01:24: | ULI British Columbia,  |
| 01:01:24> 01:01:27: | Alberta and Toronto. We have some very exciting events lined           |
| 01:01:27> 01:01:27: | up.  |
| 01:01:27> 01:01:29: | You could register for any of them by following the                    |
| 01:01:30> 01:01:32: | link in the chat and we look forward to having                         |
| 01:01:32> 01:01:33: | you on a future webinar.   |
| 01:01:33> 01:01:34: | Thanks so much for joining.  |
| 01:01:34> 01:01:35: | Have a great day.  |
| 01:01:38> 01:01:41: | Thanks everybody.  |
|                     |  |

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