

## Webinar

WLI Regional Summit: Equity in Leadership & Land Use

Date: September 16, 2020

00:01:11 --> 00:01:15:

00:00:04 --> 00:00:07: Good afternoon. Hello, my name is Amy Rowbottom and I 00:00:07 --> 00:00:10: am a Co chair of the Women's Leadership Initiative Committee 00:00:10 --> 00:00:12: for you Li Saint Louis. 00:00:12 --> 00:00:14: I welcome you to our second in a three part 00:00:14 --> 00:00:18: series of conversations focused on equity in land use and 00:00:18 --> 00:00:18: leadership. 00:00:18 --> 00:00:22: We look forward to our full regional summit in August 00:00:22 --> 00:00:23: of 21 here in Saint Louis. 00:00:23 --> 00:00:27: where we will dive deeper into these types of discussions. 00:00:27 --> 00:00:30: The Planning Committee for that event and a great number of other volunteers have created this series of virtual 00:00:30 --> 00:00:33: programs 00:00:33 --> 00:00:35: to start us on that equity journey. 00:00:35 --> 00:00:38: Now we want to make a safe place to discuss 00:00:38 --> 00:00:40: and meet each other where we are. 00:00:40 --> 00:00:43: We first hosted an event on August 12th which focused 00:00:43 --> 00:00:46: on acknowledgement and learning from our past. 00:00:46 --> 00:00:50: Today we dive into the topic of analysis discussing our 00:00:50 --> 00:00:50: present. 00:00:50 --> 00:00:54: And then finally, on October 21st we will plan and 00:00:54 --> 00:00:58: celebrate action to challenge our future. 00:00:58 --> 00:01:00: We have over 200 registered attendees. 00:01:00 --> 00:01:03: For today's discussion and we look forward to leveraging your 00:01:03 --> 00:01:04: feedback from these sessions. 00:01:04 --> 00:01:08: To craft to craft a richer experience for you at 00:01:08 --> 00:01:09: our 2021 Summit. 00:01:09 --> 00:01:11: You can find out more about the series,

See Past recordings and Resources and sign up for future

| 00:01:15> 00:01:19: | events by going to the link at your bottom at                          |
|---------------------|--|
| 00:01:19> 00:01:22: | the bottom of your screen wli summit.uli.org.                          |
| 00:01:22> 00:01:24: | Before we kick things off,   |
| 00:01:24> 00:01:26: | I just want to go over a few housekeeping items                        |
| 00:01:26> 00:01:29: | and review a few features of the Zoom platform we                      |
| 00:01:29> 00:01:30: | will leverage for today.   |
| 00:01:30> 00:01:32: | We will be in webinar mode,  |
| 00:01:32> 00:01:36: | which means that all attendees will be automatically muted with        |
| 00:01:36> 00:01:39: | their video off and the chat feature will be disabled.                 |
| 00:01:39> 00:01:41: | We will be utilizing the Q&A feature.                                  |
| 00:01:41> 00:01:45: | We encourage you to answer to enter your questions throughout          |
| 00:01:45> 00:01:46: | the session.   |
| 00:01:46> 00:01:48: | There is an upvote feature in this window if you                       |
| 00:01:48> 00:01:50: | want to prioritize someones question,                                  |
| 00:01:50> 00:01:54: | collect a thumbs up. The questions with the most upvotes               |
| 00:01:54> 00:01:56: | will be answered first.  |
| 00:01:56> 00:02:00: | Our presenters today will be using slides during their introduction.   |
| 00:02:00> 00:02:03: | You can see more of the screen by viewing in                           |
| 00:02:03> 00:02:05: | speaker mode and resizing the viewer.                                  |
| 00:02:05> 00:02:08: | Speaking pain to only show the current speaker.                        |
| 00:02:08> 00:02:12: | And finally, all Sessions will be recorded and posted on               |
| 00:02:12> 00:02:14: | the URL on the Wli website.  |
| 00:02:16> 00:02:19: | Since the inception of Wli,  |
| 00:02:19> 00:02:23: | the importance of diversity equity inclusion has been paramount.       |
| 00:02:23> 00:02:26: | Throughout the planning of these community events,                     |
| 00:02:26> 00:02:30: | our committee salted important to acknowledge and share how these      |
| 00:02:30> 00:02:35: | conversations the data collected and the challenges faced all support. |
| 00:02:35> 00:02:38: | The larger journey we undertake together.                              |
| 00:02:38> 00:02:40: | To talk more about that,   |
| 00:02:40> 00:02:42: | it is my pleasure to introduce to you,                                 |
| 00:02:42> 00:02:46: | Kelly Nagel, with Stolz real real estate partners.                     |
| 00:02:46> 00:02:49: | Within you ally, Kelly Kelly serves as the global governing            |
| 00:02:49> 00:02:53: | trustee and chair of the Executive Committee of the Women's            |
| 00:02:53> 00:02:54: | Leadership Initiative,   |
| 00:02:54> 00:02:58: | or WLI. She also serves on you allies,                                 |
| 00:02:58> 00:03:01: | Curtis Infrastructure Global Advisory Board,                           |
| 00:03:01> 00:03:04: | the Diversity, Equity and Inclusion Council,                           |
|                     |  |

| 00:03:04> 00:03:06:         00:03:07> 00:03:08:         00:03:08> 00:03:11:         00:03:13> 00:03:14:         00:03:14> 00:03:17:         00:03:17> 00:03:21:         00:03:21> 00:03:24:         00:03:24> 00:03:27:         00:03:27> 00:03:29:         00:03:29> 00:03:32:         00:03:32> 00:03:36:         00:03:36> 00:03:39:         00:03:39> 00:03:43:         00:03:43> 00:03:47:         00:03:46> 00:03:47:         00:03:47> 00:03:49:         00:03:49> 00:03:52:         00:03:55> 00:03:54:         00:03:55> 00:03:55:         00:03:55> 00:03:55:         00:04:02> 00:04:05:         00:04:05> 00:04:10: | and is a member of the leadership team for the ULI Urban Development and Mixed Use. Bronze Product Council Kelly. Thank you so much, Amy. I'm I'm thrilled to be here and take part and this part of the Regional Summit series. I know that the WI Summit last year was actually the recipient of one of our innovation grants, and was such a fantastic event. We're really looking forward to the 2020 version, but I'm really pleased that the planning team was able to react and adapt in this time of kovid and then also in in these times in our society, as we're talking about. Racial equity and things like that to put on this great series. So the first one was fantastic. I'm looking forward to to the next 2. Just a little bit about Wli in our mission in history, it was double eyes. The Women's Leadership Initiative, and it was really conceived initially to increase the numbers and the visibility of women in leadership roles, both within the commercial real estate industry and also within ULI. To that end, we've done lots of different programming and |
|---|--|
| 00:04:15> 00:04:17:<br>00:04:17> 00:04:21:  | events over the past nine or ten years,<br>and we now have district councils that have double isannah  |
| 00:04:21> 00:04:24:   | presenting programming all throughout the country.   |
| 00:04:24> 00:04:28:   | And so what's exciting is that as things have evolved  |
| 00:04:28> 00:04:28:   | and shifted,   |
| 00:04:28> 00:04:31:   | the programming has has changed as well.   |
| 00:04:31> 00:04:34:   | And so now we're highly involved in the diversity,   |
| 00:04:34> 00:04:37:   | equity, and inclusion efforts within you Ally.   |
| 00:04:37> 00:04:40:   | And then also we have a partnership with Paradigm for  |
| 00:04:40> 00:04:40:   | parity,  |
| 00:04:40> 00:04:42:   | which I think you'll hear more about today.  |
| 00:04:42> 00:04:44:   | But the Great news is,   |
| 00:04:44> 00:04:45:   | like all of these efforts,   |
| 00:04:45> 00:04:48:   | are really amplifying the work that Debbie allies been doing   |
| 00:04:48> 00:04:49:   | for a long time,   |
| 00:04:49> 00:04:54:   | it's it's really exciting to think about moving beyond to  |
|   |  |

| 00:04:54> 00:04:55: | diversity beyond gender,   |
|---------------------|--|
| 00:04:55> 00:04:58: | which is what we originally started focusing on.                     |
| 00:04:58> 00:05:01: | And so I'm thrilled to take part in these discussions                |
| 00:05:01> 00:05:05: | and to participate today and hear what these great panelists         |
| 00:05:05> 00:05:06: | have to say.   |
| 00:05:06> 00:05:09: | This is a session that's focused on data and how                     |
| 00:05:09> 00:05:11: | that drives and informs our decision making.                         |
| 00:05:11> 00:05:14: | So I would be remiss if I didn't make a                              |
| 00:05:14> 00:05:16: | plea for all of you to go into your you                              |
| 00:05:16> 00:05:17: | Allied membership.   |
| 00:05:17> 00:05:21: | Profile and update your demographic data something that we realized  |
| 00:05:21> 00:05:24: | with wli back in the beginning that was that we                      |
| 00:05:24> 00:05:28: | didn't really we weren't collecting information on gender and until  |
| 00:05:28> 00:05:32: | recently. We weren't collecting information on race.                 |
| 00:05:32> 00:05:35: | And so it's really hard for us to measure progress                   |
| 00:05:35> 00:05:37: | if we don't know what our baseline is and so                         |
| 00:05:37> 00:05:38: | please please.   |
| 00:05:38> 00:05:39: | Please don't do it right.  |
| 00:05:39> 00:05:41: | This second pay attention. But as soon as you're finished.           |
| 00:05:41> 00:05:45: | Please log into your uli membership profile and update your          |
| 00:05:45> 00:05:46: | demographic data,  |
| 00:05:46> 00:05:50: | it's really, really important. Or the efforts that we're undertaking |
| 00:05:50> 00:05:51: | right now.   |
| 00:05:51> 00:05:52: | And that's all I have.   |
| 00:05:52> 00:05:54: | Thank you so much for being here and I look                          |
| 00:05:54> 00:05:56: | forward to learning more with you,                                   |
| 00:05:56> 00:05:56: | thanks.  |
| 00:05:58> 00:06:02: | Thank you Kelly. So before I lose my time at                         |
| 00:06:02> 00:06:03: | the Mike,  |
| 00:06:03> 00:06:05: | I want to make sure I thank our panelists.                           |
| 00:06:05> 00:06:07: | An Armada rater for their time and commitment.                       |
| 00:06:07> 00:06:10: | And I also want to recognize this support from our                   |
| 00:06:10> 00:06:14: | Wii Regional Partners in Indianapolis and Kansas City who have       |
| 00:06:14> 00:06:16: | been helping to curate this virtual series.                          |
| 00:06:16> 00:06:18: | And who you won't see today,   |
| 00:06:18> 00:06:21: | but is instrumental to the success of helping our ideas              |
| 00:06:21> 00:06:23: | make it to reality is Saint Louis.                                   |
| 00:06:23> 00:06:27: | You Ally District Council executive director Kelly Annis to all      |
| 00:06:27> 00:06:28: | these people in many more,   |

| 00.00.20> 00.00.31. | r sincercity thank you. As i mentioned,                                       |
|---------------------|---|
| 00:06:31> 00:06:34: | today's agenda focuses on the aspect of analysis in the                       |
| 00:06:34> 00:06:35: | arena of diversity,   |
| 00:06:35> 00:06:39: | equity and inclusion. We all rely on data in some                             |
| 00:06:39> 00:06:42: | form to help us make our decisions to validate our                            |
| 00:06:42> 00:06:45: | approach and inform our future actions.                                       |
| 00:06:45> 00:06:47: | So today we want to unpack as much as we                                      |
| 00:06:47> 00:06:49: | can about that process.   |
| 00:06:49> 00:06:52: | So the structure for today's conversation is a panel                          |
|                     | discussion  |
| 00:06:52> 00:06:54: | followed up by Q&A with the audience.   |
| 00:06:54> 00:06:57: | So to kick things off and to understand the audience                          |
| 00:06:57> 00:06:58: | baseline,   |
| 00:06:58> 00:07:01: | you'll see a couple of polling questions pop up on                            |
| 00:07:01> 00:07:02: | your screen.  |
| 00:07:02> 00:07:03: | Since we can't do a show of hands,  |
| 00:07:03> 00:07:06: | we wanted to give our panelists a sense of the                                |
| 00:07:06> 00:07:08: | knowledge of the topics we are about to discuss.                              |
| 00:07:08> 00:07:11: | And then we'll share those results of of that here                            |
| 00:07:11> 00:07:12: | shortly before we begin.  |
| 00:07:15> 00:07:17: | So it looks like there's a good working relationship,                         |
| 00:07:17> 00:07:23: | an maybe some neutrality around your relationship with data.                  |
| 00:07:23> 00:07:25: | And then do you have a coordinator?   |
| 00:07:25> 00:07:28: | Majority are in the know category.  |
| 00:07:28> 00:07:30: | So we're going to talk a little bit about both                                |
| 00:07:30> 00:07:32: | of those from our panelists.  |
| 00:07:32> 00:07:34: | So now I'm going to turn over the rest of                                     |
| 00:07:34> 00:07:37: | the program to Brian heard he's our moderate are for                          |
| 00:07:37> 00:07:38: | the program.  |
| 00:07:38> 00:07:41: | Brian is an adjunct professor.  |
| 00:07:41> 00:07:46: | Of planning sustainable in racially equitable urban communities at Washington |
| 00:07:46> 00:07:47: | University in Saint Louis.  |
| 00:07:47> 00:07:50: | With over 25 years of professional practice,                                  |
| 00:07:50> 00:07:52: | Brian is a leader at Equitable planning,                                      |
| 00:07:52> 00:07:57: | Relationship Oriented development, implementation and                         |
| 00.07.02> 00.07.07. | evaluation.   |
| 00:07:57> 00:07:59: | Brian is a Saint Louis based consultant and trainer.                          |
| 00:07:59> 00:08:02: | In addition to his commitment as professor and author on                      |
| 00:08:02> 00:08:03: | this subject matter.  |
| 00:08:03> 00:08:07: | His work involves integrating an equity lens that addresses race              |
| 00:08:07> 00:08:11: | and its adverse impact on social and physical determinants                    |
|                     |   |

**00:06:28 --> 00:06:31:** I sincerely thank you. As I mentioned,

of
00:08:11 --> 00:08:11: health,
00:08:11 --> 00:08:17: including

**00:08:11 --> 00:08:17:** including the undervaluation and marginalization of people

and communities of

00:08:17 --> 00:08:17: color.

**00:08:17 --> 00:08:19:** As demographics begin to change,

00:08:19 --> 00:08:23: Brian understands the decisions and actions made today

must be

**00:08:23 --> 00:08:24:** driven by equity,

**00:08:24 --> 00:08:28:** intentional, just, and fair inclusion.

00:08:28 --> 00:08:30: It's my pleasure to introduce our moderator,

00:08:30 --> 00:08:31: Ryan Hurd.

**00:08:34 --> 00:08:38:** Thank you Amy again and welcome to.

**00:08:38 --> 00:08:41:** The Women's Leadership initiative. This is a very important

subject

**00:08:41 --> 00:08:43:** matter as we all know.

00:08:43 --> 00:08:47: Again, I'm your moderated. Brian hurt from Saint Louis and

00:08:47 --> 00:08:51: it's my pleasure to introduce our presenters today.

**00:08:51 --> 00:08:55:** As Amy mentioned before, we're going to introduce each

panelist

**00:08:55 --> 00:08:58:** and allow them up to 10 minutes to share their

**00:08:58 --> 00:09:00:** slide presentation and then at the end.

**00:09:00 --> 00:09:03:** As Amy mentioned, we will do the Q&A.

**00:09:03** --> **00:09:06:** First up is rozell Palmer.

00:09:06 --> 00:09:10: He's based in Indianapolis IN Rozzo is the director of

**00:09:10 --> 00:09:14:** democratizing data at the Kapu Institute.

00:09:14 --> 00:09:17: He has been with the nonprofit organization for the past

**00:09:17 --> 00:09:18:** 12 years.

00:09:18 --> 00:09:21: Democratizing data is an initiative at the Kept Fruit Institute,

**00:09:21 --> 00:09:26:** designed to train and develop intergenerational grassroots

capacity to use

**00:09:26 --> 00:09:29:** public data to inform community projects.

00:09:29 --> 00:09:34: An public policy advocacy. Brazil is also a current senior

**00:09:34 --> 00:09:35:** at Indiana University,

00:09:35 --> 00:09:40: Purdue University, Indianapolis, studying in the School of

Media Arts

00:09:40 --> 00:09:41: and Science.

**00:09:41 --> 00:09:42:** Or do you have the floor?

00:09:46 --> 00:09:47: Hello

**00:09:47 --> 00:09:50:** buddy once again my name is Ross Palmer and I

**00:09:50 --> 00:09:53:** remember the temperate Institute.

00:09:53 --> 00:09:57: I'm asked by senior at lpy major media science.

**00:09:57** --> **00:09:58:** I've been working with Mr.

| 00:09:58> 00:10:02:   | Four which was mentioned an user Contacts with system is  |
|---|---|
| 00:10:03> 00:10:07:   | carpet is a community based institution has been dealing with   |
| 00:10:08> 00:10:10:   | in India and in 16 year.  |
| 00:10:10> 00:10:15:   | Armant community and history. Can we empower community members who  |
| 00:10:15> 00:10:20:   | are myriad of social programs and fall into the 40  |
| 00:10:20> 00:10:22:   | categories of entrepreneurship,   |
| 00:10:22> 00:10:29:   | education, environment, empowerment? Are social include?  |
| 00:10:29> 00:10:35:   | Put Initiative official program 5 year kinda medium to graphic  |
| 00:10:35> 00:10:36:   | design.   |
| 00:10:36> 00:10:40:   | Well, I'm coming as has been operating for over 10  |
| 00:10:40> 00:10:44:   | years now and scare booting our new console that was  |
| 00:10:44> 00:10:49:   | build community through start up businesses and development.  |
| 00:10:49> 00:10:51:   | Alone programs only go in detail.   |
| 00:10:51> 00:10:55:   | Is that the market added initiative.  |
| 00:10:55> 00:10:59:   | Which I'm director of. With with important with partnership in  |
| 00:10:59> 00:11:00:   | New America,  |
| 00:11:00> 00:11:03:   | the democratizing our data is a program that aims to  |
| 00:11:04> 00:11:08:   | build intergenerational capacity in the field of data science and   |
| 00:11:08> 00:11:09:   | dinner.   |
| 00:11:09> 00:11:13:   | So it can provide ability for community grassroots institutions ability   |
| 00:11:13> 00:11:15:   | to effectively use data,  |
| 00:11:15> 00:11:18:   | public advocacy, and public policy.   |
| 00:11:18> 00:11:22:   | The core of the DoD Power is 8 week only.   |
| 00:11:22> 00:11:28:   | Works teach young people until the totalized and data   |
|   | analysis  |
| 00:11:28> 00:11:29:   | analysis<br>data science.   |
| 00:11:29> 00:11:33:   | •   |
|   | data science.   |
| 00:11:29> 00:11:33:   | data science. We needed a quick course a few days ago.  |
| 00:11:29> 00:11:33:<br>00:11:33> 00:11:38:  | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as  |
| 00:11:29> 00:11:33:<br>00:11:33> 00:11:38:<br>00:11:38> 00:11:39:   | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the   |
| 00:11:29> 00:11:33:<br>00:11:33> 00:11:38:<br>00:11:38> 00:11:39:<br>00:11:39> 00:11:44:  | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the Tableau Tool  which is used to build graph data and communicate   |
| 00:11:29> 00:11:33:<br>00:11:33> 00:11:38:<br>00:11:38> 00:11:39:<br>00:11:39> 00:11:44:<br>00:11:44> 00:11:49:                               | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the Tableau Tool  which is used to build graph data and communicate information.  |
| 00:11:29> 00:11:33:<br>00:11:33> 00:11:38:<br>00:11:38> 00:11:39:<br>00:11:39> 00:11:44:<br>00:11:44> 00:11:49:<br>00:11:49> 00:11:55:        | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the Tableau Tool  which is used to build graph data and communicate information.  Easier understand time. We are planning our next 8 weeks  |
| 00:11:29> 00:11:33: 00:11:33> 00:11:38: 00:11:38> 00:11:39: 00:11:39> 00:11:44:  00:11:44> 00:11:49:  00:11:49> 00:11:55: 00:11:55> 00:11:59: | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the Tableau Tool  which is used to build graph data and communicate information.  Easier understand time. We are planning our next 8 weeks session this upcoming October.   |
| 00:11:29> 00:11:33: 00:11:33> 00:11:38: 00:11:38> 00:11:39: 00:11:39> 00:11:44:  00:11:44> 00:11:49:  00:11:45> 00:11:55: 00:11:55> 00:12:02: | data science.  We needed a quick course a few days ago.  People, the areas. Fish, which is our statistical language as foreign,  utilizing major datasets analysis. GIS mapping and the Tableau Tool  which is used to build graph data and communicate information.  Easier understand time. We are planning our next 8 weeks session this upcoming October.  What the reason behind we started the marker on the marketing side project is 'cause the corporate understands |

| 00:12:13> 00:12:19: | We also truly believe that whoever controls the data controls                  |
|---------------------|--|
| 00:12:19> 00:12:22: | an active around the communities.  |
| 00:12:22> 00:12:25: | That data was gathered. So we aim to assure that                               |
| 00:12:25> 00:12:29: | communities have control over the narrative as two.                            |
| 00:12:29> 00:12:31: | What the data is about what it speaks about.                                   |
| 00:12:31> 00:12:36: | Communities have more solid. See how people learn about the                    |
| 00:12:36> 00:12:38: | communities and of their value.  |
| 00:12:38> 00:12:42: | Lastly want to how you can support the next line.                              |
| 00:12:46> 00:12:49: | How you can support them in many ways you can                                  |
| 00:12:49> 00:12:52: | support this problem away is too if you yourself or                            |
| 00:12:52> 00:12:55: | if you know anybody within a data field who's interested                       |
| 00:12:56> 00:12:58: | in working with young people and community and mentoring                       |
| 00:12:58> 00:13:01: | and teaching about different facets of in the data field.                      |
|                     | 5  |
| 00:13:01> 00:13:05: | Please hit us up at dated data at Carpal Tunnel.                               |
| 00:13:05> 00:13:10: | Next is you can send us physical assets such as                                |
| 00:13:10> 00:13:11: | some tools or.   |
| 00:13:11> 00:13:13: | Direct us to any type of research you think we                                 |
| 00:13:13> 00:13:14: | will find.   |
| 00:13:14> 00:13:16: | Is she useful to her program?  |
| 00:13:16> 00:13:19: | And Lastly, you can go to our website at copper.org                            |
| 00:13:19> 00:13:20: | and simply donate button.  |
| 00:13:23> 00:13:24: | Yeah, that's   |
| 00:13:24> 00:13:24: | it.  |
| 00:13:26> 00:13:29: | Thank you Russell and again for the participants.                              |
| 00:13:29> 00:13:31: | In our audience we know that it was audio difficulty.                          |
| 00:13:31> 00:13:34: | Will try to work on that behind the scenes,                                    |
| 00:13:34> 00:13:37: | but again he will be here for the question and                                 |
| 00:13:37> 00:13:39: | answer period as well.   |
| 00:13:39> 00:13:42: | At this time, we'll go to our second presenter,                                |
| 00:13:42> 00:13:47: | Roxanne Coke. Roxanne is a shareholder at Polsinelli's Real Estate             |
| 00:13:47> 00:13:48: | practice group.  |
| 00:13:48> 00:13:50: | She is more than 30 years of experience in real                                |
| 00:13:50> 00:13:54: | estate development and public finance and has pioneered the use                |
| 00:13:54> 00:13:57: | of economic development tools throughout Missouri for complex,                 |
| 00:13:57> 00:14:00: | complex mixed use development projects.  |
| 00:14:00> 00:14:05: | Roxanne has represented developers, municipalities and taxing districts in all |
| 00:14:05> 00:14:08: | aspects of real estate development,  |

| 00:14:08> 00:14:11: | including land use issues acquisition,                                       |
|---------------------|--|
| 00:14:11> 00:14:15: | redevelopment and complex financings. She was the lead drafter of            |
| 00:14:15> 00:14:19: | Missouri's Community Improvement District Act.                               |
| 00:14:19> 00:14:21: | For the Economic Development Corporation of Kansas City,                     |
| 00:14:21> 00:14:25: | Mo, and has represented communities and property owners in the               |
| 00:14:25> 00:14:30: | formation of Community Improvement districts and issuance of bond financing. |
| 00:14:30> 00:14:34: | Support from those Community Improvement District revenues.                  |
| 00:14:34> 00:14:38: | Roxanne currently serves as member of the Park University.                   |
| 00:14:38> 00:14:42: | Pacific Advisory Council. Ann is a member of EU like                         |
| 00:14:42> 00:14:44: | Kansas City Advisory Board.  |
| 00:14:44> 00:14:45: | Roxanne, you have the floor.   |
| 00:14:48> 00:14:51: | So good afternoon everyone. I'm going to speak today in                      |
| 00:14:51> 00:14:55: | regard to how there's diversity in real estate development and               |
| 00:14:55> 00:14:59: | how they use an impact of incentives affects the use                         |
| 00:14:59> 00:15:01: | of or effects racial diversity.  |
| 00:15:01> 00:15:05: | In the communities and what we can do with data                              |
| 00:15:05> 00:15:09: | gathering in order to improve on racial equity in real                       |
| 00:15:09> 00:15:11: | estate development.  |
| 00:15:11> 00:15:13: | And I'm going to speak mostly to what we do                                  |
| 00:15:13> 00:15:14: | in the Kansas City,  |
| 00:15:14> 00:15:18: | Mo area, that I think a lot of communities do.                               |
| 00:15:18> 00:15:22: | In large cities throughout the United States as well,                        |
| 00:15:22> 00:15:23: | if you want to go ahead and move to the                                      |
| 00:15:23> 00:15:24: | very next slide.   |
| 00:15:30> 00:15:34: | So with regard to in real estate development,                                |
| 00:15:34> 00:15:38: | often communities will have a requirement for minority and women             |
| 00:15:38> 00:15:43: | business enterprise participation specifically in Kansas City,               |
| 00:15:43> 00:15:49: | Mo. When we're using the various different economic development incentive    |
| 00:15:49> 00:15:50: | tools.   |
| 00:15:50> 00:15:53: | And there's a lot of data that goes into into                                |
| 00:15:53> 00:15:57: | that and transparency with regard to data is a very                          |
| 00:15:58> 00:16:00: | important thing in order to achieve.   |
| 00:16:00> 00:16:05: | Goals that we set in the development community in order                      |
| 00:16:05> 00:16:10: | to increase participation by minority and women business enterprises.        |
| 00:16:10> 00:16:13: | The first piece is making sure that there is a                               |
| 00:16:13> 00:16:18: | determination of what is the availability in in the Metropolitan             |

| 00:16:18> 00:16:22:  | area for for the various different minority and women business   |
|--|--|
| 00:16:23> 00:16:25:  | owned enterprises. The next is setting those goals.  |
| 00:16:25> 00:16:28:  | You have to have you have to know what they'll   |
| 00:16:28> 00:16:31:  | ability is in order to set the goals for particular  |
| 00:16:31> 00:16:31:  | project and.   |
| 00:16:31> 00:16:35:  | Part of that is sharing data back and forth too,   |
| 00:16:35> 00:16:38:  | about what the project needs are going to be,  |
| 00:16:38> 00:16:42:  | what types of of? Element that we that we have   |
| 00:16:42> 00:16:47:  | in the various different trades that will be needed for  |
| 00:16:47> 00:16:49:  | the particular project.  |
| 00:16:49> 00:16:53:  | Again, that's important. Data driven component of the project.   |
| 00:16:53> 00:16:58:  | The next is reporting and monitoring the actual participation  |
|  | in   |
| 00:16:58> 00:16:59:  | the project.   |
| 00:16:59> 00:17:04:  | And so. And that happens again.  |
| 00:17:04> 00:17:06:  | That is a very data driven.  |
| 00:17:06> 00:17:11:  | Program that developers work with the city that is ultimately  |
| 00:17:11> 00:17:17:  | monitoring that participation and it takes working with both the   |
| 00:17:17> 00:17:21:  | minority businesses that are participating on the project,   |
| 00:17:21> 00:17:24:  | the city and the developer,  |
| 00:17:24> 00:17:27:  | and the contractor at the end of the day.  |
|  |  |
| 00:17:27> 00:17:31:  | The important thing is measuring outcomes what what have   |
|  | we   |
| 00:17:31> 00:17:34:  | we achieved through this particular program?   |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:   | we achieved through this particular program? And really, it's important to keep track of what businesses   |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:  | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program,   |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:   | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability,   |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:<br>00:17:46> 00:17:49:  | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate,   |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:<br>00:17:46> 00:17:49:<br>00:17:49> 00:17:54:   | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women  |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:<br>00:17:46> 00:17:49:  | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement  |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:<br>00:17:46> 00:17:49:<br>00:17:49> 00:17:54:   | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is,  |
| 00:17:31> 00:17:34:<br>00:17:34> 00:17:40:<br>00:17:40> 00:17:44:<br>00:17:44> 00:17:46:<br>00:17:46> 00:17:49:<br>00:17:49> 00:17:54:<br>00:17:54> 00:17:59:  | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from  |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?   |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:03> 00:18:05:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?  And that is something that Kansas City.  |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?   |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:03> 00:18:05: 00:18:05> 00:18:10:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?  And that is something that Kansas City.  Works too to achieve. At graduation program for these and then also making sure that they don't just because they've  |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:05> 00:18:10: 00:18:10> 00:18:15:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?  And that is something that Kansas City.  Works too to achieve. At graduation program for these and then also making sure that they don't just because they've graduated that they fall off the radar.  |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:03> 00:18:05: 00:18:05> 00:18:10: 00:18:10> 00:18:15:   | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?  And that is something that Kansas City.  Works too to achieve. At graduation program for these and then also making sure that they don't just because they've graduated that they fall off the radar.  We want to make sure that they're continuing to be  |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:03> 00:18:05: 00:18:05> 00:18:10: 00:18:10> 00:18:15: 00:18:15> 00:18:19: 00:18:19> 00:18:22: | we achieved through this particular program? And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program? And that is something that Kansas City. Works too to achieve. At graduation program for these and then also making sure that they don't just because they've graduated that they fall off the radar. We want to make sure that they're continuing to be able to participate in an equitable way in development in |
| 00:17:31> 00:17:34: 00:17:34> 00:17:40: 00:17:40> 00:17:44: 00:17:44> 00:17:46: 00:17:46> 00:17:49: 00:17:49> 00:17:54: 00:17:54> 00:17:59:  00:17:59> 00:18:02: 00:18:03> 00:18:03: 00:18:03> 00:18:05: 00:18:05> 00:18:10: 00:18:10> 00:18:19: 00:18:19> 00:18:22: 00:18:22> 00:18:25: | achieved through this particular program?  And really, it's important to keep track of what businesses have now been able to enter into the program, because there are, there's more availability, there's more more opportunities to participate, and so hopefully we are growing minority owned and women business enterprises and then part of the other measurement is, are they successful? Have they been able to graduate from the program?  And that is something that Kansas City.  Works too to achieve. At graduation program for these and then also making sure that they don't just because they've graduated that they fall off the radar.  We want to make sure that they're continuing to be  |

| 00:18:29> 00:18:32: | I think a lot of communities throughout the United States               |
|---------------------|---|
| 00:18:32> 00:18:32: | do that.  |
| 00:18:32> 00:18:35: | I'm going to go ahead and ask you all to                                |
| 00:18:35> 00:18:37: | move to the next slide if you would.                                    |
| 00:18:37> 00:18:40: | And we'll talk a little bit about workforce participation,              |
| 00:18:40> 00:18:45: | so I just spoke about the business enterprise businesses participating. |
| 00:18:45> 00:18:48: | But we also want to make sure that we have                              |
| 00:18:48> 00:18:52: | a strong workforce that is diverse as well.                             |
| 00:18:52> 00:18:55: | And again, that comes to determining what's the availability of         |
| 00:18:56> 00:18:56: | the workforce.  |
| 00:18:56> 00:18:59: | And what what? They're what we need to do to                            |
| 00:18:59> 00:18:59: | protect,  |
| 00:18:59> 00:19:06: | perhaps row that workforce whether it's in the racial equity            |
| 00:19:06> 00:19:09: | women participation as well.  |
| 00:19:09> 00:19:14: | Again, there's the piece of setting the goals for the                   |
| 00:19:14> 00:19:16: | particular project,   |
| 00:19:16> 00:19:20: | in this case, Kansas City has a set goal of                             |
| 00:19:20> 00:19:20: | 10%   |
| 00:19:20> 00:19:24: | and two percent, 10% minority participation in 2%                       |
| 00:19:24> 00:19:28: | women participation. And I know that they're working on reviewing       |
| 00:19:28> 00:19:28: | their work.   |
| 00:19:28> 00:19:34: | Horse program right now, and so that that could change.                 |
| 00:19:34> 00:19:37: | So there's a lot of data being gathered to see                          |
| 00:19:37> 00:19:41: | whether or not this this program is achieving the goals                 |
| 00:19:41> 00:19:44: | that the city hopes to to to achieve again.                             |
| 00:19:44> 00:19:50: | That also requires monitoring through each project an reporting and     |
| 00:19:50> 00:19:53: | again at the end of the day.  |
| 00:19:53> 00:19:56: | The question is, are we building a diverse and skilled                  |
| 00:19:56> 00:19:59: | workforce and measuring those outcomes?                                 |
| 00:19:59> 00:20:02: | So I know in the Kansas City area we're looking                         |
| 00:20:02> 00:20:02: | forward to.   |
| 00:20:02> 00:20:09: | To hearing the next evaluation of the workforce program.                |
| 00:20:09> 00:20:15: | Next slide, please. So, um.   |
| 00:20:15> 00:20:19: | The next years and we were having a pretty fierce                       |
| 00:20:19> 00:20:20: | discussion.   |
| 00:20:20> 00:20:24: | Really, I would just say rigorous discussion in Kansas City             |
| 00:20:24> 00:20:28: | about the Equitable Land use in the Kansas City area,                   |
| 00:20:28> 00:20:33: | and specifically the applicable use of tax incentives.                  |
| 00:20:33> 00:20:38: | And where those are being used and what communities are                 |
|                     |   |

| 00:20:38> 00:20:42: | benefiting most from the use of tax incentives.                       |
|---------------------|---|
| 00:20:42> 00:20:47: | And I think that this is where the data collection                    |
| 00:20:47> 00:20:48: | is very,  |
| 00:20:48> 00:20:53: | very important. In order to measure what's really happening and       |
| 00:20:53> 00:20:55: | how do use of tax incentives.   |
| 00:20:55> 00:21:02: | Are helping or perhaps harming our various different taxing districts |
| 00:21:02> 00:21:06: | or neighborhoods and areas throughout the city,                       |
| 00:21:06> 00:21:10: | so in order to, I think,  |
| 00:21:10> 00:21:13: | be able to fully measure.   |
| 00:21:13> 00:21:16: | That impact we have to keep track of.                                 |
| 00:21:16> 00:21:20: | Assessed values rates of growth both what?                            |
| 00:21:21> 00:21:24: | What is the current assessed value and the rate of                    |
| 00:21:24> 00:21:25: | growth of property,   |
| 00:21:25> 00:21:28: | both not just the property that got developed but also                |
| 00:21:28> 00:21:31: | the surrounding properties and then also all of the areas             |
| 00:21:31> 00:21:32: | of the community.   |
| 00:21:32> 00:21:35: | You really need to keep track of what's happening in                  |
| 00:21:35> 00:21:37: | the community at large bridge for those that did or                   |
| 00:21:37> 00:21:38: | did not receive incentives.   |
| 00:21:38> 00:21:43: | Are they growing at the same growth rate and and                      |
| 00:21:43> 00:21:45: | trying to determine?  |
| 00:21:45> 00:21:48: | How, whether or not growth in one area had a                          |
| 00:21:48> 00:21:51: | negative impact on the growth in another area,                        |
| 00:21:51> 00:21:56: | and that really comes, I think with gathering that debt               |
| 00:21:56> 00:21:57: | the data and.   |
| 00:21:57> 00:22:00: | I think that it's there's a lot of discussion as                      |
| 00:22:00> 00:22:02: | well as to what the impact that we have on                            |
| 00:22:02> 00:22:04: | the various different taxing jurisdictions,                           |
| 00:22:04> 00:22:07: | and I think that where we need where we can                           |
| 00:22:07> 00:22:10: | do better and what we need to do more of                              |
| 00:22:10> 00:22:14: | is measuring the actual revenue generation from all of the            |
| 00:22:14> 00:22:19: | various different property types throughout the entire area.          |
| 00:22:19> 00:22:22: | And if we don't do that,  |
| 00:22:22> 00:22:27: | then. We're not going to be able to know exactly                      |
| 00:22:27> 00:22:32: | how our use of incentives have an impact on the                       |
| 00:22:32> 00:22:34: | taxing jurisdictions,   |
| 00:22:34> 00:22:38: | and that ultimately is going to be important for all                  |
| 00:22:38> 00:22:40: | of those stakeholders.  |
| 00:22:40> 00:22:43: | To be transparent and sharing data with regard to all                 |
| 00:22:44> 00:22:48: | of their various different revenue sources and from all their         |
| 00:22:48> 00:22:52: | various different property types and seeing what the rate of          |
|                     |   |

| 00:22:52> 00:22:57: | growth is in all of those different revenue sources.                            |
|---------------------|---|
| 00:22:57> 00:22:58: | And that concludes my presentation.   |
| 00:22:58> 00:23:00: | I think I'm about out of time as well.  |
| 00:23:07> 00:23:10: | Thank you Roxanne. Very great job for those who are                             |
| 00:23:10> 00:23:11: | just joining us now.  |
| 00:23:11> 00:23:15: | That was Roxanne Coke from Kansas City Mo before her                            |
| 00:23:15> 00:23:20: | was our first presenter Razul Palmer from Indianapolis IN.                      |
| 00:23:20> 00:23:23: | Our third presenter is John Cruz,   |
| 00:23:23> 00:23:24: | based here in St Louis,   |
| 00:23:24> 00:23:28: | Mo. John is the data management coordinator for Eyes Community                  |
| 00:23:28> 00:23:29: | development.  |
| 00:23:29> 00:23:32: | John uses geospatial and census data to tell US Visual                          |
| 00:23:32> 00:23:35: | story or what is happening with land in the Saint                               |
| 00:23:35> 00:23:39: | Louis region while also tracking neighborhood change indicators.                |
| 00:23:39> 00:23:44: | As an intermediary between data sources and human consumption.                  |
| 00:23:44> 00:23:47: | John, as the public and data literacy initiatives.                              |
| 00:23:47> 00:23:52: | An assist community partner organizations to interpret improperly utilized data |
| 00:23:52> 00:23:56: | as a way that can positively impact their service areas.                        |
| 00:23:56> 00:23:59: | He provides technical assistance and consulting services to rises,              |
| 00:23:59> 00:24:05: | community partners, nonprofit organizations as well as local government.        |
| 00:24:05> 00:24:09: | Utilizing geographic information systems, data and technology,                  |
| 00:24:09> 00:24:11: | John Works to support all of rises,   |
| 00:24:11> 00:24:14: | real estate development functions. As an urban planner,                         |
| 00:24:14> 00:24:20: | John is also heavily involved in community planning efforts undertaking         |
| 00:24:20> 00:24:20: | by Rise.  |
| 00:24:20> 00:24:24: | He's executive board member of the American Planning Association,               |
| 00:24:24> 00:24:26: | Missouri St Louis Metropolitan section.   |
| 00:24:26> 00:24:30: | An elected member of the National Neighborhood Indicators Partnership Executive |
| 00:24:30> 00:24:31: | Committee,  |
| 00:24:31> 00:24:33: | and he was a charter board member of the Saint                                  |
| 00:24:34> 00:24:36: | Louis Civic Tech and Data Collaborative.  |
| 00:24:36> 00:24:40: | At this time, I introduced again John Cruz.                                     |
| 00:24:40> 00:24:41: | Brian,  |
| 00:24:41> 00:24:43: | thank you so much for that introduction and thank you                           |
|                     |   |

| 00:24:43> 00:24:46:<br>00:24:46> 00:24:46: | to ULI annual Eye Saint Louis for having a son                       |
|--|--|
| 00:24:46> 00:24:48:                        | today. So we'll honor in village to be able to talk                  |
| 00:24:48> 00:24:48:<br>00:24:48> 00:24:50: | about all this with all of you today.                                |
|  | •  |
| 00:24:50> 00:24:52:                        | So today we're talking about equity and data practice and            |
| 00:24:52> 00:24:54:                        | it's going to touch on a lot of stuff that                           |
| 00:24:54> 00:24:56:                        | you've already heard a lot of stuff that's going to                  |
| 00:24:56> 00:24:59:                        | be coming up throughout this throughout this panel today,            |
| 00:24:59> 00:25:01:                        | and I think we're just going to dive right into                      |
| 00:25:01> 00:25:01:                        | it.  |
| 00:25:01> 00:25:03:                        | So if we can go ahead and advance on to                              |
| 00:25:04> 00:25:05:                        | the next slide here.   |
| 00:25:05> 00:25:07:                        | But I'm going to be talking about first is equity                    |
| 00:25:07> 00:25:10:                        | indicators and breaking down data and an indicator is something      |
| 00:25:10> 00:25:12:                        | that you might have heard called a data point.                       |
| 00:25:12> 00:25:15:                        | You're a measure or something that is just out there                 |
| 00:25:15> 00:25:17:                        | in the ether that we use to answer one of                            |
| 00:25:17> 00:25:18:                        | our research questions.  |
| 00:25:18> 00:25:21:                        | So we just heard wax and talk about how do                           |
| 00:25:21> 00:25:24:                        | we measure different things around tax incentives and things like    |
| 00:25:24> 00:25:24:                        | that.  |
| 00:25:24> 00:25:26:                        | That's the kind of space that you want to be                         |
| 00:25:26> 00:25:28:                        | at in your head when you're looking at these abstract                |
| 00:25:28> 00:25:29:                        | concepts and saying,   |
| 00:25:29> 00:25:31:                        | OK, this is a question that we have that we                          |
| 00:25:31> 00:25:33:                        | need to go ahead and find the indicators that would                  |
| 00:25:33> 00:25:35:                        | actually go ahead and make it work and to be                         |
| 00:25:35> 00:25:37:                        | able to give us an idea as far as how                                |
| 00:25:37> 00:25:38:                        | we can answer that question.   |
| 00:25:38> 00:25:40:                        | So the example I have on the slide here is                           |
| 00:25:40> 00:25:42:                        | the abstract concept of how we measured.                             |
| 00:25:42> 00:25:45:                        | Quality of life and the real word.                                   |
| 00:25:45> 00:25:47:                        | Measures are the indicators that we would use to look                |
| 00:25:47> 00:25:48:                        | at that or things like poverty,                                      |
| 00:25:48> 00:25:51:                        | housing cost, burden household income and you can see the            |
| 00:25:51> 00:25:53:                        | list goes on and on and it could become a                            |
| 00:25:53> 00:25:57:                        | very philosophical conversation about what quality of life means and |
| 00:25:57> 00:25:59:                        | doesn't. So it's a little bit subjective and it takes                |
| 00:25:59> 00:26:01:                        | a little bit of data wrangling to figure out what                    |
| 00:26:01> 00:26:04:                        |  |
| 00.20.01/ 00.20:04:                        | exactly is the best way of measuring certain things in               |

| 00:26:04> 00:26:07: | your area. When we look at it from an equity                             |
|---------------------|--|
| 00:26:07> 00:26:07: | standpoint,  |
| 00:26:07> 00:26:11: | these are indicators that are explicitly addressing disparities that are |
| 00:26:11> 00:26:14: | largely influenced by an ascribed status status that were born           |
| 00:26:14> 00:26:15: | with not what that we achieve,   |
| 00:26:15> 00:26:19: | and unless there's a kind of suffix attached to it,                      |
| 00:26:19> 00:26:21: | usually we're talking about a race or ethnicity.                         |
| 00:26:21> 00:26:23: | So when we're talking about equity indicators,                           |
| 00:26:23> 00:26:26: | unless otherwise specified, assume it's talking about race.              |
| 00:26:26> 00:26:29: | Anything that you can get that's already broken down by                  |
| 00:26:29> 00:26:30: | race is the low hanging fruit.   |
| 00:26:30> 00:26:33: | This might be census data where it shows income by                       |
| 00:26:33> 00:26:34: | the races of certain households,   |
| 00:26:34> 00:26:36: | but you can also do a lot of inferring data.                             |
| 00:26:36> 00:26:39: | For instance, if the data isn't already broken down by                   |
| 00:26:40> 00:26:40: | race,  |
| 00:26:40> 00:26:42: | but you're looking at a census tract where the population                |
| 00:26:42> 00:26:43: | is 80%   |
| 00:26:43> 00:26:45: | African American, you can connect the two dots and make                  |
| 00:26:45> 00:26:48: | the assumption that whatever it is that you're looking at                |
| 00:26:48> 00:26:48: | for that area,   |
| 00:26:48> 00:26:51: | it's going to apply to that kind of population as                        |
| 00:26:51> 00:26:51: | well,  |
| 00:26:51> 00:26:54: | so it allows you to make some educated assumptions and                   |
| 00:26:54> 00:26:55: | some educated guesses as well,   |
| 00:26:55> 00:26:57: | which works out really, really well when we're trying to.                |
| 00:26:57> 00:26:59: | Put things together and if any of you have ever                          |
| 00:26:59> 00:27:02: | dug through census data or data provided by the city                     |
| 00:27:02> 00:27:03: | that you're working in,  |
| 00:27:03> 00:27:05: | you know that it doesn't always give you exactly what                    |
| 00:27:05> 00:27:07: | you're looking for in the way that you're looking for.                   |
| 00:27:07> 00:27:09: | So you gotta be created a little bit.                                    |
| 00:27:09> 00:27:11: | As we move on to the next slide,   |
| 00:27:11> 00:27:13: | we're going to be talking a little bit around.                           |
| 00:27:13> 00:27:14: | What is an equity indicated?   |
| 00:27:14> 00:27:16: | What is an equity indicator?   |
| 00:27:16> 00:27:19: | 'cause the stuff that addresses race explicitly is easy for              |
| 00:27:19> 00:27:21: | us to understand and we can see these are the                            |
| 00:27:21> 00:27:23: | disparities between the different racial groups and this is how          |
| 00:27:23> 00:27:26: | they outline and it's easy for us to digest.                             |
| 00:27:26> 00:27:28: | But you'll often ask yourself and other people will ask                  |

| 00:27:28> 00:27:28: | you.  |
|---------------------|---|
| 00:27:28> 00:27:31: | Is this inequity in Decatur and there's a lot of                      |
| 00:27:31> 00:27:36: | other environmental concerns which disproportionately affect          |
|                     | certain populations,  |
| 00:27:36> 00:27:38: | and the list of indicators that I have on here                        |
| 00:27:38> 00:27:41: | comes from the city of Saint Louis equity indicators.                 |
| 00:27:41> 00:27:43: | Baseline report and these are things that we don't often              |
| 00:27:43> 00:27:47: | think about when we're thinking about how these disparities addressed |
| 00:27:47> 00:27:49: | and what are the ways that we can measure them.                       |
| 00:27:49> 00:27:53: | But things like child, how to emergency room visits the               |
| 00:27:53> 00:27:54: | pre K through 12.   |
| 00:27:54> 00:27:57: | Teacher experience vacant buildings at land,                          |
| 00:27:57> 00:27:59: | pedestrian injuries, voter turn out.                                  |
| 00:27:59> 00:28:02: | These are all indicators that aren't explicitly race based.           |
| 00:28:02> 00:28:05: | However, we know that because of the kind of environment              |
| 00:28:05> 00:28:06: | that we have,   |
| 00:28:06> 00:28:08: | the kind of world that we've created,                                 |
| 00:28:08> 00:28:12: | it has this effect where certain populations are disadvantage         |
|                     | to  |
| 00:28:12> 00:28:14: | a certain populations are not going to.                               |
| 00:28:14> 00:28:17: | Have the same way of looking at these different issues                |
| 00:28:17> 00:28:19: | that are going to be affected a lot differently.                      |
| 00:28:19> 00:28:22: | The teacher experience is a really good one.                          |
| 00:28:22> 00:28:24: | I feel like we see a lot of instances where                           |
| 00:28:24> 00:28:26: | people come out of college.   |
| 00:28:26> 00:28:28: | They start moving into their careers,                                 |
| 00:28:28> 00:28:31: | they teach, they move to a school district that serves                |
| 00:28:31> 00:28:35: | minority population or population of color and there's a lot          |
| 00:28:35> 00:28:37: | of turnover in those districts.                                       |
| 00:28:37> 00:28:38: | They use it to get experience,  |
| 00:28:38> 00:28:39: | move on to something else,  |
| 00:28:39> 00:28:41: | or potentially change careers or whatever it is.                      |
| 00:28:41> 00:28:45: | But the reality is. Communities of color have teachers that           |
| 00:28:45> 00:28:48: | have less experience overall than white communities,                  |
| 00:28:48> 00:28:51: | and this is what makes it become an equity indicator.                 |
| 00:28:51> 00:28:53: | And if you're asking yourself why is this an equity                   |
| 00:28:53> 00:28:54: | indicator?  |
| 00:28:54> 00:28:55: | How does this make sense?   |
| 00:28:55> 00:28:58: | It means that there's a lot of other deep rooted                      |
| 00:28:58> 00:29:01: | stuff that's going on in the world that isn't necessarily             |
| 00:29:01> 00:29:01: | apparent to us,   |
| 00:29:01> 00:29:03: | and being able to keep an open mind and be                            |
|                     |   |

| 00:29:03> 00:29:06: | able to let ourselves into new experiences is what's really         |
|---------------------|---|
| 00:29:06> 00:29:09: | going to help to kind of channel that vision and                    |
| 00:29:09> 00:29:11: | be able to see people when they have different experiences          |
| 00:29:11> 00:29:11: | than you.   |
| 00:29:11> 00:29:14: | Then moving on to the next slide.                                   |
| 00:29:14> 00:29:16: | Is something I feel is very important and I know                    |
| 00:29:16> 00:29:17: | there's a lot of talk about.  |
| 00:29:17> 00:29:19: | We always say it's tough in the kinds of things                     |
| 00:29:19> 00:29:20: | that allowed the UI.  |
| 00:29:20> 00:29:23: | Like professionals, I used to working with something that's really  |
| 00:29:23> 00:29:26: | important is talking to the community to help understand what's     |
| 00:29:26> 00:29:29: | going on and to do this kind of community engagement                |
| 00:29:29> 00:29:31: | to be able to talk to people and have this                          |
| 00:29:31> 00:29:34: | idea that just because data says something that doesn't necessarily |
| 00:29:34> 00:29:37: | mean it's reflected on the ground and it's not necessarily          |
| 00:29:37> 00:29:40: | what people are seeing, so being able to see,                       |
| 00:29:40> 00:29:41: | say, this is what's going on.                                       |
| 00:29:41> 00:29:44: | This is how the data this is what the data                          |
| 00:29:44> 00:29:45: | suggests.   |
| 00:29:45> 00:29:47: | Instead of saying this is what the community is.                    |
| 00:29:47> 00:29:50: | Asking them if they feel like this is what's actually               |
| 00:29:50> 00:29:50: | going on.   |
| 00:29:50> 00:29:52: | If they're able to put things into context,                         |
| 00:29:52> 00:29:54: | 'cause the more you look at data,                                   |
| 00:29:54> 00:29:55: | the more you're going to come across things we say                  |
| 00:29:55> 00:29:56: | this doesn't make sense.  |
| 00:29:56> 00:29:58: | This is challenging me and you have to allow yourself               |
| 00:29:58> 00:30:01: | to be challenged to recognize that other peoples experiences and    |
| 00:30:01> 00:30:03: | the way that their neighborhoods work are going to be               |
| 00:30:03> 00:30:06: | a lot different than how you grew up and how                        |
| 00:30:06> 00:30:06: | you live.   |
| 00:30:06> 00:30:09: | So you're going to see stuff that doesn't make sense,               |
| 00:30:09> 00:30:11: | and taking it to the community and saying this is                   |
| 00:30:11> 00:30:12: | what we've seen.  |
| 00:30:12> 00:30:15: | This is what the data suggest is happening.                         |
| 00:30:15> 00:30:17: | Is this correct? Can you all help us to understand                  |
| 00:30:17> 00:30:20: | so it becomes a little bit of a learning exchange                   |
| 00:30:20> 00:30:20: | both ways.  |
| 00:30:20> 00:30:23: | You're not necessarily just telling people this is how things       |
|                     |   |

| 00:30:23> 00:30:25:<br>00:30:25> 00:30:28: | are you asking them to have a little bit of back and forth to help everybody understand what's |
|--|--|
| 00.30.25> 00.30.26.                        | happening more.  |
| 00:30:28> 00:30:31:                        | It gives you credibility. It allows you to build connections                                   |
| 00:30:31> 00:30:34:                        | within a neighborhood and it helps to be old.  |
| 00:30:34> 00:30:36:                        | I put everything into context so that everyone's kind of                                       |
| 00:30:36> 00:30:39:                        | speaking the same language and understanding the projects                                      |
|  | the same   |
| 00:30:39> 00:30:40:                        | way as they move forward.  |
| 00:30:40> 00:30:43:                        | It's also very important to make sure that whatever kind                                       |
| 00:30:43> 00:30:44:                        | of herbage are using is inclusive,   |
| 00:30:44> 00:30:46:                        | so that goes back to what I said instead of  |
| 00:30:46> 00:30:48:                        | saying the community is you say,   |
| 00:30:48> 00:30:52:                        | the data suggests that and leave it open to interpretation.                                    |
| 00:30:52> 00:30:53:                        | So that way if there's something that needs to be  |
| 00:30:54> 00:30:55:                        | corrected and fixed or put in the context,   |
| 00:30:55> 00:30:58:                        | you can do it. I do encourage people really hurts  |
| 00:30:58> 00:31:00:                        | in that he was the term citizens and use the   |
| 00:31:00> 00:31:03:                        | term residents instead as well as appropriate terms related to                                 |
| 00:31:03> 00:31:08:                        | gender, rage, age, etc. Moving on to the next slide  |
| 00:31:08> 00:31:09:                        | over here,   |
| 00:31:09> 00:31:10:                        | we're going to take a little bit of real estate  |
| 00:31:10> 00:31:11:                        | stuff and of course,   |
| 00:31:11> 00:31:14:                        | it's not going to be as robust as well are   |
| 00:31:14> 00:31:17:                        | LAX and talked about which was a fantastic presentation,                                       |
| 00:31:17> 00:31:20:                        | but this is more about engaging the community around when                                      |
| 00:31:20> 00:31:23:                        | you're doing development and the unfortunate reality is that for                               |
| 00:31:23> 00:31:24:                        | a lot of communities,  |
| 00:31:24> 00:31:27:                        | they feel that anything that is done.  |
| 00:31:27> 00:31:30:                        | Four community, but isn't done with the community is done                                      |
| 00:31:30> 00:31:33:                        | to a community and to a certain extent that can't  |
| 00:31:33> 00:31:34:                        | be mitigated.  |
| 00:31:34> 00:31:35:                        | You get the land you're building,  |
| 00:31:35> 00:31:37:                        | the project. That is what it is,   |
| 00:31:37> 00:31:38:                        | but people want to know what's happening.  |
| 00:31:38> 00:31:41:                        | Nobody wants to read about something that's happening around the                               |
| 00:31:41> 00:31:43:                        | block from them in the local newspaper,  |
| 00:31:43> 00:31:45:                        | or see it on Facebook or next door.  |
| 00:31:45> 00:31:46:                        | They want to know what's going on,   |
| 00:31:46> 00:31:50:                        | so inform them. Engage them early on.  |
| 00:31:50> 00:31:53:                        | Involve them in decision making processes if you can.  |
|  |  |

00:31:53 --> 00:31:55: I know that's not always possible and budgets to know 00:31:55 --> 00:31:56: is allowed for it. 00:31:56 --> 00:31:58: The reality is. If they can have a seat at 00:31:58 --> 00:31:59: the table, it's going to make them less likely to resist you 00:31:59 --> 00:32:02: 00:32:02 --> 00:32:04: project likely to become champions of it. 00:32:04 --> 00:32:08: Bring everybody on board and have everybody move forward together. 00:32:08 --> 00:32:10: It's really important as well to try to leave any 00:32:10 --> 00:32:13: kind of assumptions you have at home and build connections 00:32:13 --> 00:32:15: to really kind of see people again. 00:32:15 --> 00:32:17: The idea that these communities are going to be different 00:32:17 --> 00:32:19: than the ones you grew up in and live in 00:32:19 --> 00:32:21: means that there's going to be a lot of stuff 00:32:21 --> 00:32:22: that's going to challenge you. 00:32:22 --> 00:32:24: There's going to be lots of things you're going to 00:32:24 --> 00:32:25: hear that don't automatically make sense, 00:32:25 --> 00:32:26: like Oh yeah, of course, 00:32:26 --> 00:32:27: that's just how it works. 00:32:27 --> 00:32:29: It doesn't work that way. 00:32:29 --> 00:32:31: You want to be able to see people see where 00:32:31 --> 00:32:33: they're coming from and recognize that no matter what, 00:32:33 --> 00:32:36: you're never going to have that fully in a complete 00:32:36 --> 00:32:38: understanding of where they're coming from, 00:32:38 --> 00:32:41: because that's their life and that's their life experience. 00:32:41 --> 00:32:42: The same way they wouldn't with you. 00:32:42 --> 00:32:43: Do you want to see them? You want to be able to recognize what they're going 00:32:43 --> 00:32:46: 00:32:46 --> 00:32:48: through and see how y'all can work together moving forward 00:32:48 --> 00:32:50: and a lot of that goes into just getting to 00:32:50 --> 00:32:53: know the communities supporting the local events, 00:32:53 --> 00:32:56: the local economy, things like that. 00:32:56 --> 00:32:58: Moving on to my next slide as I try really 00:32:58 --> 00:33:00: hard to keep time here is I really want to 00:33:01 --> 00:33:03: push forward the idea that no matter what you're doing, 00:33:03 --> 00:33:05: if you're looking at data, 00:33:05 --> 00:33:06: if you're engaging with the Community, 00:33:06 --> 00:33:08: whatever it is that you're doing. 00:33:08 --> 00:33:11: Everything is has to be a holistic approach. 00:33:11 --> 00:33:12: It's not just about data, 00:33:12 --> 00:33:14: it's how you view everything that's going on. 00:33:14 --> 00:33:17: It's how you view every instance of these different

|  | interactions   |
|--|--|
| 00:33:17> 00:33:20:                        | that you have with people who come from different                  |
|  | backgrounds  |
| 00:33:20> 00:33:20:                        | than you.  |
| 00:33:20> 00:33:24:                        | Everywhere you go. What is considered to be normal?                |
| 00:33:24> 00:33:26:                        | How does this change how we interact with different groups?        |
| 00:33:26> 00:33:30:                        | And there's this really strong ethos behind this of just           |
| 00:33:30> 00:33:32:                        | accepting that you could be wrong about anything,                  |
| 00:33:32> 00:33:34:                        | and I know that's really hard for all of us.                       |
| 00:33:34> 00:33:35:                        | It's hard for me personally.                                       |
| 00:33:35> 00:33:38:                        | You know, I consider myself to be a smart person.                  |
| 00:33:38> 00:33:39:                        | I don't like to be wrong about.                                    |
| 00:33:39> 00:33:42:                        | Anything, however, the more I work with communities that           |
| 00:33:42> 00:33:43:                        | different than me  |
| 00:33:43> 00:33:44:                        | different than me,   |
| 00:33:44> 00:33:47:                        | especially here in Saint Louis,                                    |
| 00:33:47> 00:33:49:                        | I'm Detroit native, so I feel like every day when                  |
|  | I venture out with some kind of interesting new adventure          |
| 00:33:49> 00:33:51:<br>00:33:51> 00:33:53: | that I was just not prepared for.                                  |
|  | But that's part of the learning experience and that's part         |
| 00:33:53> 00:33:55:                        | of being able to understand that no matter what you're             |
| 00:33:55> 00:33:56:                        | doing,   |
| 00:33:56> 00:33:58:<br>00:33:58> 00:34:00: | you have to allow yourself to be challenged.                       |
| 00:34:00> 00:34:02:                        | You have to think about it critically and keep an                  |
| 00:34:02> 00:34:03:                        | open mind and have to allow yourself to say you know what this is, |
| 00:34:03> 00:34:05:                        | what I thought to be true.   |
| 00:34:05> 00:34:07:                        | I realize now that it's not necessarily true in every              |
| 00:34:08> 00:34:10:                        | instance or may not be true in this case.                          |
| 00:34:10> 00:34:12:                        | And that's nothing personal. That's nothing against you.           |
| 00:34:12> 00:34:14:                        | It just means that learning is a lifelong process and              |
| 00:34:15> 00:34:17:                        | we have to remember to be open about that to                       |
| 00:34:17> 00:34:17:                        | ourselves.   |
| 00:34:17> 00:34:19:                        | Even if we consider ourselves experts and other people,            |
| 00:34:19> 00:34:23:                        | consider US experts, experts realize they have a lot more          |
| 00:34:23> 00:34:25:                        | to learn in addition to what they bring to the                     |
| 00:34:25> 00:34:26:                        | table.   |
| 00:34:26> 00:34:29:                        | And we're going to hear a little bit more about                    |
| 00:34:29> 00:34:30:                        | this from.   |
| 00:34:30> 00:34:32:                        | From from Jenny. In a minute here,                                 |
| 00:34:32> 00:34:35:                        | but I wanted to talk a little bit about you                        |
| 00:34:35> 00:34:38:                        | know what things workplaces can do to help promote and             |
| 00:34:38> 00:34:39:                        | advance equity.  |
| 00.04.00/ 00.04.03.                        | auvanos squity.  |

| 00:34:39> 00:34:41: | And there's things like anti bias,                            |
|---------------------|---|
| 00:34:41> 00:34:47: | anti racism training, diversity and inclusion work and having |
|                     | real.   |
| 00:34:47> 00:34:49: | Live discussions around what is going on as far as            |
| 00:34:49> 00:34:52: | raising equity in their uncomfortable conversations,          |
| 00:34:52> 00:34:54: | and this is something we do at rice and our                   |
| 00:34:54> 00:34:57: | Executive Director brought us all into the conference room    |
|                     | one   |
| 00:34:57> 00:34:58: | day and said,   |
| 00:34:58> 00:35:00: | OK here I am. Here's my whiteboard.                           |
| 00:35:00> 00:35:02: | Here's my marker. What do we do as an organization            |
| 00:35:02> 00:35:04: | that contributes to white supremacy?                          |
| 00:35:04> 00:35:07: | And we sat down and had a conversation about it.              |
| 00:35:07> 00:35:09: | Wasn't fun. It was awkward.                                   |
| 00:35:09> 00:35:13: | However, these are the kinds of conversations people need     |
|                     | to  |
| 00:35:13> 00:35:13: | have,   |
| 00:35:13> 00:35:15: | but we artistically it. It makes sense.                       |
| 00:35:15> 00:35:17: | It works. It helps put things into perspective.               |
| 00:35:17> 00:35:20: | It helps the challenge. All of the way that we                |
| 00:35:20> 00:35:21: | view these things,  |
| 00:35:21> 00:35:24: | and it helps really much to keep everything in a              |
| 00:35:24> 00:35:26: | way that friends how we look at our work for                  |
| 00:35:27> 00:35:27: | ourselves.  |
| 00:35:27> 00:35:29: | Our work at our organizations.                                |
| 00:35:29> 00:35:31: | In addition to the kind of work that we go                    |
| 00:35:31> 00:35:33: | ahead and go out and do in the community.                     |
| 00:35:33> 00:35:36: | So I'm encouraging everyone to look at this from a            |
| 00:35:36> 00:35:37: | holistic perspective.   |
| 00:35:37> 00:35:39: | As you look at data as you look at your                       |
| 00:35:39> 00:35:40: | interactions with people,                                     |
| 00:35:40> 00:35:42: | and as you look at your developments and think not            |
| 00:35:42> 00:35:45: | just about how it's going to affect your site in              |
| 00:35:45> 00:35:46: | the area around it,   |
| 00:35:46> 00:35:47: | but what does it mean for the community?                      |
| 00:35:47> 00:35:49: | How are they going to view these types of.                    |
| 00:35:49> 00:35:52: | Things how can you bring them along with you to               |
| 00:35:52> 00:35:55: | make it feel like everybody is part of this project           |
| 00:35:55> 00:35:58: | instead of just something that is being done to them?         |
| 00:35:58> 00:36:00: | So thank you all very much for your time on                   |
| 00:36:00> 00:36:01: | the last slide.   |
| 00:36:01> 00:36:03: | Here we got some if you got questions,                        |
| 00:36:03> 00:36:06: | comments hate Mail. I love to hear it all that's              |

| 00:36:06> 00:36:06: | me.   |
|---------------------|---|
| 00:36:06> 00:36:08: | Feel free to reach out at anytime and thank you                                       |
| 00:36:09> 00:36:10: | all for having me here.   |
| 00:36:11> 00:36:15: | Thank you John, and we will certainly have questions for                              |
| 00:36:15> 00:36:16: | you.  |
| 00:36:16> 00:36:20: | A few moments we go back to Indianapolis IN for                                       |
| 00:36:20> 00:36:22: | our last presenter,   |
| 00:36:22> 00:36:25: | Jenny been certainly last but not least,  |
| 00:36:25> 00:36:29: | she's the senior Vice president of Human Resources.                                   |
| 00:36:29> 00:36:32: | At do Realty. In her role she is responsible for                                      |
| 00:36:32> 00:36:33: | developing,   |
| 00:36:33> 00:36:38: | communicating and implementing a strategic human                                      |
|                     | resources plan that allows  |
| 00:36:38> 00:36:41: | us to do Realty's long term business strategy.  |
| 00:36:41> 00:36:45: | This includes attracting and retaining the highest qualified candidates for           |
| 00:36:45> 00:36:46: | open positions.   |
| 00:36:46> 00:36:52: | Structuring and administering competitive. Benefit packages and compensation systems. |
| 00:36:52> 00:36:56: | Developing and administering a performance management system.                         |
| 00:36:56> 00:37:00: | Providing training and development. Managing employee relations.                      |
| 00:37:00> 00:37:05: | An overseeing succession management. Jenny oversee do proteins,                       |
| 00:37:05> 00:37:10: | Wellness Council diversity and Inclusion Council and Community partnership with       |
| 00:37:10> 00:37:11: | the American Red Cross.   |
| 00:37:11> 00:37:15: | She is a member of the Society for Human Resource                                     |
| 00:37:15> 00:37:15: | Management.   |
| 00:37:15> 00:37:20: | You allow women's leadership initiative answers on the<br>National Association        |
| 00:37:20> 00:37:26: | or real estate investment trusts diversity through dividends advisory committee.      |
| 00:37:26> 00:37:29: | Jenny, welcome and we will look forward to your presentation.                         |
| 00:37:29> 00:37:29: | Thank   |
| 00:37:30> 00:37:31: | you, thanks for having me.  |
| 00:37:31> 00:37:34: | I'm going to speak a little bit today about diversity                                 |
| 00:37:34> 00:37:37: | and inclusion at Duke Realty and also talked a little                                 |
| 00:37:37> 00:37:40: | bit about our gender pay equity and then give you                                     |
| 00:37:40> 00:37:43: | some ideas and some tips on what we're doing here                                     |
| 00:37:43> 00:37:43: | at Duke.  |
| 00:37:43> 00:37:48: | Really to make diversity a big priority for associates.                               |

| 00:37:48> 00:37:50: | So diversity inclusion has been a fabric of Duke Realty.                   |
|---------------------|--|
| 00:37:50> 00:37:55: | You quit. I'm sorry when I move the slide.                                 |
| 00:37:55> 00:37:57: | Diversity inclusion has been the fabric of Duke Realty for                 |
| 00:37:57> 00:37:58: | over 20 years.   |
| 00:37:58> 00:38:01: | Today our foundation for business Success is a centerpiece of              |
| 00:38:01> 00:38:03: | diversity inclusion.   |
| 00:38:03> 00:38:05: | We capture this in the four pillars you'll see.                            |
| 00:38:05> 00:38:10: | Workplace supplier diversity, business development and community outreach. |
| 00:38:10> 00:38:12: | Please move to the next slide.   |
| 00:38:12> 00:38:15: | Part of our diversity inclusion is to look at gender                       |
| 00:38:15> 00:38:16: | pay equity.  |
| 00:38:16> 00:38:18: | We do this by job title and salary band.                                   |
| 00:38:18> 00:38:22: | We have four touchpoints throughout the year to review gender              |
| 00:38:22> 00:38:22: | pay.   |
| 00:38:22> 00:38:27: | At the hiring stage, the midyear reviews at talent review                  |
| 00:38:27> 00:38:29: | and also at year end.  |
| 00:38:29> 00:38:33: | You can advance it. This chart shows our results.                          |
| 00:38:33> 00:38:37: | The average percent of female total compensation to male conversation      |
| 00:38:37> 00:38:40: | by job title that have both men and women in                               |
| 00:38:40> 00:38:41: | them is 100.2%.  |
| 00:38:41> 00:38:44: | As you can see, we feel pretty good about where                            |
| 00:38:44> 00:38:45: | we are today.  |
| 00:38:45> 00:38:48: | However, we feel we should go a little bit further                         |
| 00:38:48> 00:38:51: | and have an outside analyst review our data to make                        |
| 00:38:51> 00:38:54: | sure we're covering what we need to be covering.                           |
| 00:38:54> 00:38:56: | Please go to next slide.   |
| 00:38:56> 00:38:59: | Next I'll share some programs that have helped us with                     |
| 00:38:59> 00:39:01: | our DNI initiatives,   |
| 00:39:01> 00:39:04: | value and people. We call it our VIP program.                              |
| 00:39:04> 00:39:07: | This requires hiring managers to have a diverse slate of                   |
| 00:39:07> 00:39:09: | candidates for all open positions.   |
| 00:39:09> 00:39:10: | It requires a CEO approval.  |
| 00:39:10> 00:39:12: | If they do not, and I can tell you no                                      |
| 00:39:12> 00:39:15: | one has tried to get the CEO to agree to                                   |
| 00:39:15> 00:39:17: | not have a diverse slate of candidates.                                    |
| 00:39:17> 00:39:20: | We are very fortunate that did really to have our                          |
| 00:39:20> 00:39:22: | CEO behind diversity inclusion.  |
| 00:39:22> 00:39:24: | And as you can see,  |
| 00:39:24> 00:39:28: | some of we have had some movement over the last                            |
|                     |  |

00:39:29 --> 00:39:32: As you see, we first started in 2010. 00:39:32 --> 00:39:34: Our minority was at 9.5% 00:39:35 --> 00:39:36: and it moved to 13% 00:39:36 --> 00:39:41: in 2019. Also are women went from 39.5%, two 1010 to 46% in 2019. 00:39:41 --> 00:39:43: 00:39:43 --> 00:39:46: At last year alone, our new hires, 00:39:46 --> 00:39:48: we really focused on the top of mid level, 00:39:48 --> 00:39:51: diverse and female Kansas and 67% 00:39:51 --> 00:39:55: of our new hires and 2019 or diverse or they 00:39:55 --> 00:39:56: were females. 00:39:56 --> 00:39:58: Also in 2019, our promotions, 00:39:58 --> 00:40:02: 18% of our promotions were diverse associates and 45.5% 00:40:02 --> 00:40:06: were female associates. Move next slide please. 00:40:08 --> 00:40:12: Other successful programs that we've had our the Diversity Inclusion 00:40:12 --> 00:40:14: Council we've had for over 20 years. 00:40:14 --> 00:40:17: Our Executive mentoring program for diverse and female associate's and 00:40:17 --> 00:40:19: also our diverse interview panel, 00:40:19 --> 00:40:22: which we implemented in 2020. 00:40:22 --> 00:40:24: Next slide, please. And Lastly, 00:40:24 --> 00:40:28: a new partnership that we established this year's paradigm for 00:40:28 --> 00:40:28: parity. 00:40:28 --> 00:40:31: We found that we believe in the mission statements that 00:40:31 --> 00:40:32: they do as well. 00:40:32 --> 00:40:36: One is the continued to eliminate unconscious bias and two 00:40:36 --> 00:40:40: to significantly increase the number of women in senior roles. 00:40:40 --> 00:40:42: So that's that's what I have for today and I'd 00:40:42 --> 00:40:44: love to hear any comments or questions. 00:40:44 --> 00:40:44: Thank you. 00:40:46 --> 00:40:48: Alright, thank you very much. 00:40:48 --> 00:40:53: Jennie Ann for the participants who are viewing and listening 00:40:53 --> 00:40:54: to the summit. 00:40:54 --> 00:40:58: This is your time to provide your questions in the 00:40:58 --> 00:40:58: Q&A box. 00:40:59 --> 00:41:01: There you see on your screen. 00:41:01 --> 00:41:03: While you are doing that I have a couple of 00:41:03 --> 00:41:06: questions that I would like to ask of some of 00:41:06 --> 00:41:08: our panel is just to get us started. 00:41:08 --> 00:41:11: For you, Jenny, because you just ended and want to 00:41:11 --> 00:41:12: talk about governance,

00:39:28 --> 00:39:29:

nine years.

00:41:12 --> 00:41:16: structure and John like for you to weigh in on 00:41:16 --> 00:41:17: this as well. 00:41:17 --> 00:41:19: When we talk about DI diversity, 00:41:19 --> 00:41:24: equity and inclusion. Do you think that is important for 00:41:24 --> 00:41:25: any organization, 00:41:25 --> 00:41:28: whether the company or Department, 00:41:28 --> 00:41:31: to have someone who is dedicated as the DEI officer within the organizational structure? 00:41:31 --> 00:41:34: 00:41:38 --> 00:41:42: In terms of integrating these various policies and let me 00:41:42 --> 00:41:44: just provide a little bit of context. 00:41:44 --> 00:41:46: Great Peter Drucker, the management Guru, 00:41:46 --> 00:41:50: says that what gets measured gets improved. 00:41:50 --> 00:41:52: So obviously data is important, 00:41:52 --> 00:41:53: which is why we're here talking about this today. 00:41:53 --> 00:41:57: So from ADI Officer and somebody who carries that that 00:41:57 --> 00:42:00: flag within the organization, 00:42:00 --> 00:42:03: do you think that role is very important to have? 00:42:03 --> 00:42:03: 00:42:03 --> 00:42:06: do think that's yeah, I do think that's very important. 00:42:06 --> 00:42:09: How we do it here at Duke Realty and I kind of like it this way. 00:42:09 --> 00:42:10: We have it in several different areas. 00:42:10 --> 00:42:12: 00:42:12 --> 00:42:14: Of course I oversee it, 00:42:14 --> 00:42:17: but we have a diversity and inclusion Council who we 00:42:17 --> 00:42:20: have a chairperson and we have a 9 Member Council 00:42:20 --> 00:42:22: who is involved in diversity, 00:42:22 --> 00:42:26: inclusion and then we also have a corporate responsibility of 00:42:26 --> 00:42:30: EP and so she brings in social responsibility into her 00:42:30 --> 00:42:31: program as well. So what I like about it is that. 00:42:31 --> 00:42:33: 00:42:33 --> 00:42:37: It's not just one person with the ideas and thoughts. 00:42:37 --> 00:42:39: I mean, it's really a collective collaboration of a lot 00:42:39 --> 00:42:40: of associates. 00:42:40 --> 00:42:42: Here Dick reality and I think it's really making a 00:42:42 --> 00:42:42: difference. 00:42:45 --> 00:42:46: Now what are your thoughts? 00:42:48 --> 00:42:51: I really like the approach that there was just presented 00:42:51 --> 00:42:51: to us, 00:42:51 --> 00:42:54: and one of the challenges we haven't rises that the 00:42:54 --> 00:42:57: idea of stablishing a position of Addyi officer or something 00:42:57 --> 00:42:57: like that. 00:42:57 --> 00:43:00: It's just not feasible and I know Brian kind of

| 00:43:00> 00:43:02: | rattled off a lot of the stuff that we've done                            |
|---------------------|---|
| 00:43:02> 00:43:05: | and then we talked about comma as an organization that                    |
| 00:43:05> 00:43:07: | we do, but we don't list ikli were only 11                                |
| 00:43:07> 00:43:09: | full time staff members,  |
| 00:43:09> 00:43:11: | so hiring somebody just for DI doesn't make a whole                       |
| 00:43:11> 00:43:13: | lot of financial sense for us,  |
| 00:43:13> 00:43:16: | but we do instead is something similar to what Jenny                      |
| 00:43:16> 00:43:17: | talked about.   |
| 00:43:17> 00:43:19: | We have staff members that are part of a.                                 |
| 00:43:19> 00:43:22: | DI in racial equity kind of working group.                                |
| 00:43:22> 00:43:25: | Committee that works very closely with our Board of Directors             |
| 00:43:25> 00:43:27: | to make sure that whatever it is that we're doing                         |
| 00:43:27> 00:43:28: | as an organization,   |
| 00:43:28> 00:43:31: | our initiatives are being advanced in this way that the                   |
| 00:43:31> 00:43:34: | training and kind of professional development opportunities for staff are |
| 00:43:34> 00:43:36: | where they need to be so that we have the                                 |
| 00:43:36> 00:43:38: | kinds of cultural competency to be able to work in                        |
| 00:43:38> 00:43:41: | whatever community is within our footprint and be able to                 |
| 00:43:41> 00:43:42: | do our jobs really,   |
| 00:43:42> 00:43:44: | really well as well as make sure that what we're                          |
| 00:43:44> 00:43:47: | doing as far as our internal workings arise or adjust                     |
| 00:43:47> 00:43:48: | as well.  |
| 00:43:48> 00:43:49: | So we've done things like.  |
| 00:43:49> 00:43:51: | Change the way that we do our hiring policies that                        |
| 00:43:52> 00:43:54: | changed the ways that we've structured our job postings in                |
| 00:43:54> 00:43:56: | the way that we've kind of talked about.                                  |
| 00:43:56> 00:43:58: | What we do to make sure that people who are                               |
| 00:43:58> 00:44:02: | interested in applying here recognized that we are an organization        |
| 00:44:02> 00:44:03: | that values equity,   |
| 00:44:03> 00:44:06: | that values diversity, that values inclusion,                             |
| 00:44:06> 00:44:08: | and it's not just a tagline that's put on a                               |
| 00:44:08> 00:44:09: | website or a business card,   |
| 00:44:09> 00:44:10: | or a piece of promo material.   |
| 00:44:10> 00:44:12: | We want to make sure that that's the vibe that                            |
| 00:44:12> 00:44:13: | we're giving off,   |
| 00:44:13> 00:44:15: | and people realize that you know,   |
| 00:44:15> 00:44:17: | this is what our organization is all about.                               |
| 00:44:17> 00:44:19: | This is what we do and they're comfortable doing business                 |
| 00:44:19> 00:44:21: | with us in that regard.   |
| 00:44:21> 00:44:23: | So that's what our committees are all about.                              |
|                     |   |

| 00:44:23> 00:44:26: | That's what this kind of staff discussions that I mentioned         |
|---------------------|---|
| 00:44:26> 00:44:27: | earlier.  |
| 00:44:27> 00:44:28: | I talked about one of 'em that's been one of                        |
| 00:44:28> 00:44:29: | a series that we've had.  |
| 00:44:29> 00:44:32: | We kind of just talk openly and honestly about these                |
| 00:44:32> 00:44:33: | sorts of things,  |
| 00:44:33> 00:44:35: | and it's helped really much too,                                    |
| 00:44:35> 00:44:37: | that we've had this kind of culture where we have                   |
| 00:44:37> 00:44:39: | a lot of established trust with the people that we                  |
| 00:44:39> 00:44:41: | work with that we feel comfortable enough being open and            |
| 00:44:41> 00:44:43: | honest in these sorts of discussions.                               |
| 00:44:43> 00:44:45: | And if y'all don't have that work on,                               |
| 00:44:45> 00:44:47: | that is kind of a first step before you can                         |
| 00:44:47> 00:44:48: | get to that point.  |
| 00:44:48> 00:44:51: | 'cause it doesn't do any good having a conversation.                |
| 00:44:51> 00:44:53: | For everyone, just kind of sitting awkwardly quietly in a           |
| 00:44:53> 00:44:54: | room,   |
| 00:44:54> 00:44:56: | doesn't want to say that they would have undermined because         |
| 00:44:56> 00:44:59: | that kind of culture of information sharing isn't there yet.        |
| 00:44:59> 00:45:01: | So that's the approach that we've taken.                            |
| 00:45:01> 00:45:03: | It rides, I feel like it works really good for                      |
| 00:45:03> 00:45:05: | small organizations,  |
| 00:45:05> 00:45:07: | and hopefully there's some negative information that y'all can take |
| 00:45:07> 00:45:09: | back that will be helpful with the organization.                    |
| 00:45:11> 00:45:13: | Very good John. Don't go on mute just yet because                   |
| 00:45:13> 00:45:15: | I want to follow up a little bit on methodology                     |
| 00:45:15> 00:45:18: | in terms of data analysis and working with various partners         |
| 00:45:18> 00:45:20: | here in Saint Louis region.   |
| 00:45:20> 00:45:23: | What is the methodology that you used to analyze the                |
| 00:45:23> 00:45:27: | data and how versus that data for various partners from             |
| 00:45:27> 00:45:27: | city,   |
| 00:45:27> 00:45:30: | local government, to nonprofit organizations?                       |
| 00:45:30> 00:45:34: | And then how? Does it inform the decision making process?           |
| 00:45:35> 00:45:37: | Well, a lot of that will really change based on                     |
| 00:45:37> 00:45:39: | the kind of data that we're working into.                           |
| 00:45:39> 00:45:40: | The community that we're working in,                                |
| 00:45:40> 00:45:43: | and a lot of the methodology will depend on what                    |
| 00:45:43> 00:45:44: | our research questions are.   |
| 00:45:44> 00:45:48: | So if we're looking to understand Community indicators and          |
| 00:45:48> 00:45:51: | community data from an economic lens will look at certain economic  |

00:45:51 --> 00:45:53: we may look at other things for housing. 00:45:53 --> 00:45:55: If we're doing specific housing indicators, 00:45:55 --> 00:45:58: things of that nature, something that we do a lot 00:45:58 --> 00:46:00: of rises that we will take a look and try 00:46:00 --> 00:46:01: to track neighborhood change. 00:46:01 --> 00:46:03: That's a big part of what we do is part 00:46:03 --> 00:46:05: of the National Neighborhood Indicators Partnership. 00:46:05 --> 00:46:08: So we're concerned with where things happening. 00:46:08 --> 00:46:11: Location matters where they're happening and how does all this 00:46:11 --> 00:46:13: stuff kind of play into what works for Saint Louis. 00:46:13 --> 00:46:17: So instead of trying to reinvent the wheel every time, 00:46:17 --> 00:46:19: we have kind of a set set of indicators, 00:46:19 --> 00:46:21: those 20 some of 'em that we have determined to 00:46:21 --> 00:46:24: be the most reliable for detecting change in the city 00:46:24 --> 00:46:27: of Saint Louis and the surrounding areas in our Metro 00:46:27 --> 00:46:30: region, that would not necessarily be the same set of 00:46:30 --> 00:46:31: indicators. 00:46:31 --> 00:46:34: If I was in Baltimore or Boston or San Francisco, 00:46:34 --> 00:46:37: Detroit. Because every community is different and how you measure 00:46:37 --> 00:46:38: change in those areas, 00:46:38 --> 00:46:40: it's going to be a little bit different as well. 00:46:40 --> 00:46:42: So we do a lot of data gathering. 00:46:42 --> 00:46:45: We work with what sources the city has to get things like building permit data and tax assessor data and 00:46:45 --> 00:46:48: 00:46:48 --> 00:46:50: things of that nature. 00:46:50 --> 00:46:52: We get a lot of data from the Census Bureau. 00:46:52 --> 00:46:55: We have a lot of emojis with other organizations that 00:46:55 --> 00:46:57: are data sharing sort of steps so that we get 00:46:57 --> 00:46:59: access to their information. 00:46:59 --> 00:47:01: So an alarm like to use it for certain things 00:47:01 --> 00:47:03: they get access to some of the stuff that we 00:47:03 --> 00:47:06: do and we really try to build this collaborative approach 00:47:06 --> 00:47:08: with all the other organizations that we. 00:47:08 --> 00:47:10: Work with to be able to have a well rounded 00:47:10 --> 00:47:11: understanding of what's going on, 00:47:11 --> 00:47:14: and that's something else would avoid people you bring into 00:47:14 --> 00:47:17: a project and help give them a little bit of 00:47:17 --> 00:47:17: ownership of it. 00:47:17 --> 00:47:20: The easier it is for them to have Frank conversations

00:45:51 --> 00:45:51:

filters,

00:47:20 --> 00:47:21: with you about it, 00:47:21 --> 00:47:23: the easier it is to go into the neighborhoods and 00:47:23 --> 00:47:25: start talking to residents to be able to have that 00:47:25 --> 00:47:27: kind of data validation working back and forth. 00:47:27 --> 00:47:29: And then when it comes down to actually do a 00:47:29 --> 00:47:31: number crunching and things like that, 00:47:31 --> 00:47:33: I'm a big fan of whatever program you're comfortable with, 00:47:33 --> 00:47:35: so I do a lot of stuff in Excel. 00:47:35 --> 00:47:37: I do a lot of stuff in Tableau. 00:47:37 --> 00:47:40: I know people that do similar sorts of things using. 00:47:40 --> 00:47:43: This database is, or my SQL databases and our scripts 00:47:43 --> 00:47:46: to kind of analyze data and do lots of really 00:47:46 --> 00:47:47: fun cool stuff with it. 00:47:47 --> 00:47:48: All of that is valid. 00:47:48 --> 00:47:51: whatever kind of tool you used to working in is 00:47:51 --> 00:47:53: valid and it you know it's just like any other 00:47:53 --> 00:47:55: kind of tool that we use for fixing things around 00:47:55 --> 00:47:58: the House and working on your parents all about the 00:47:58 --> 00:48:00: right tool for the job and what you feel like 00:48:00 --> 00:48:02: you can use versus having somebody else come out and 00:48:02 --> 00:48:04: help you with it. So to that extent, 00:48:04 --> 00:48:06: use whatever you're comfortable with, 00:48:06 --> 00:48:09: ask lots of questions, have lots of conversations with people, 00:48:09 --> 00:48:11: and that's what I use as far as my methodology 00:48:11 --> 00:48:13: to get things working the way that they are. 00:48:15 --> 00:48:18: Alright, very good. Thank you John for that the last 00:48:18 --> 00:48:21: question we have a few questions beginning to come in 00:48:21 --> 00:48:24: more questions I'd like to ask and they would direct 00:48:24 --> 00:48:27: this to rocks and in terms of the development lens 00:48:27 --> 00:48:29: as well as Azul in terms of the authority over 00:48:29 --> 00:48:32: data that you talked about earlier in your presentation. 00:48:32 --> 00:48:35: Where do you see the trans going for data collection? 00:48:35 --> 00:48:37: What value do you see in the data that you're 00:48:38 --> 00:48:41: collecting today versus the data needed for the future? 00:48:41 --> 00:48:43: And so we can begin with? 00:48:43 --> 00:48:47: Let's begin with you roszell entirely authority over the data 00:48:47 --> 00:48:49: and who interpret that data. 00:48:53 --> 00:48:53: We have your mute. 00:48:56 --> 00:49:00: The answer question authority over their data is coming more 00:49:00 --> 00:49:01: and more apparent. 00:49:01 --> 00:49:07: John Point out to gain more better standing up like. 00:49:07 --> 00:49:12: Who is it resulted in the communities like not acting,

| 00:49:12> 00:49:17: | acting with them, adding. His commitment signing what so valued     |
|---------------------|---|
| 00:49:17> 00:49:21: | and what it is an open portents insoles to personal                 |
| 00:49:21> 00:49:27: | experience and what is their reality in those communities every     |
| 00:49:27> 00:49:29: | day of their lives we had to cover Institute and                    |
| 00:49:30> 00:49:31: | the market is data initiative.                                      |
| 00:49:31> 00:49:36: | It's a paramount perspective. We're trying to spring for that.      |
| 00:49:37> 00:49:42: | Communities were researching in or the defect.                      |
| 00:49:42> 00:49:47: | The permit. The room. Rounded experience that you couldn't just     |
| 00:49:47> 00:49:49: | get the numbers on.   |
| 00:49:51> 00:49:54: | And she said question about trends.                                 |
| 00:49:54> 00:49:58: | My understanding about like. Big Data is becoming more of           |
| 00:49:58> 00:50:02: | a thing and like gaining massive mountain information about each    |
| 00:50:02> 00:50:04: | individual lifestyle and how,                                       |
| 00:50:04> 00:50:08: | but they want to decide what not to build more                      |
| 00:50:08> 00:50:13: | integrated society around the Internet of Things.                   |
| 00:50:13> 00:50:16: | Like nearly every object around that was connected to Internet,     |
| 00:50:16> 00:50:20: | something from passion. So I feel like it's less about              |
| 00:50:20> 00:50:24: | type and more about the different quantity of data you              |
| 00:50:24> 00:50:25: | can gather about a person,  |
| 00:50:25> 00:50:29: | individuals life question   |
| 00:50:29> 00:50:31: | and I said, I know you have a little bit                            |
| 00:50:31> 00:50:32: | of audio difficulty there,  |
| 00:50:32> 00:50:34: | so we do wanna apologize to all participants window.                |
| 00:50:34> 00:50:37: | Sometimes even in this new age of technology we can                 |
| 00:50:37> 00:50:38: | have some challenges,   |
| 00:50:38> 00:50:40: | so we will continue to work on on that.                             |
| 00:50:40> 00:50:42: | But I think Brazil a little bit of what you                         |
| 00:50:42> 00:50:43: | mentioned before.   |
| 00:50:43> 00:50:44: | Something that I think is very important.                           |
| 00:50:44> 00:50:46: | When it comes to data.  |
| 00:50:46> 00:50:49: | Bad decisions should not be data driven.                            |
| 00:50:49> 00:50:51: | I believe they should be data informed.                             |
| 00:50:51> 00:50:52: | I believe like you mentioned before,                                |
| 00:50:52> 00:50:55: | having this context of. The light,                                  |
| 00:50:55> 00:50:59: | the lived experience of communities and of individuals is important |
| 00:50:59> 00:51:02: | to be able to wait into the data itself to                          |
| 00:51:02> 00:51:05: | make sure that you have a full fledged perspective.                 |
| 00:51:05> 00:51:07: | So I think that's very important.                                   |

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00:51:07 --> 00:51:08:
                          I want to thank you for sharing,
00:51:08 --> 00:51:10:
                          sharing that as well. OK,
00:51:11 --> 00:51:13:
                          so at this time we do have a few questions
00:51:13 --> 00:51:15:
                          for our participants.
00:51:15 --> 00:51:16:
                          I'm sorry rocks and rocks and you want to weigh
00:51:16 --> 00:51:17:
                          in on that that question there.
00:51:20 --> 00:51:23:
                          Mute there. OK, so I was just having a little
00:51:23 --> 00:51:25:
                          trouble with my iPad for a second,
00:51:25 --> 00:51:28:
                          so I apologize for that.
00:51:28 --> 00:51:31:
                          I would say in terms of.
00:51:31 --> 00:51:35:
                          We're always trying to improve the quality of the data
00:51:35 --> 00:51:36:
                          that we're collecting,
00:51:36 --> 00:51:41:
                          and it is key that we have everybody participating in
00:51:41 --> 00:51:45:
                          in providing the data that is necessary and often that's
00:51:45 --> 00:51:47:
                          not necessarily the case,
00:51:47 --> 00:51:51:
                          but it's. The part of the problem is that it's
00:51:51 --> 00:51:55:
                          data is time consuming to collect the data and gather
00:51:55 --> 00:51:59:
                          the data and evaluate the data is very time consuming
00:51:59 --> 00:52:03:
                          and a lot of times people we just don't have
00:52:03 --> 00:52:07:
                          the resources as a community to keep track of the
00:52:08 --> 00:52:12:
                          data and I think that's where as a community in
00:52:12 --> 00:52:14:
                          order to. Be better at at.
00:52:14 --> 00:52:19:
                          Implementing the various different tools that the city has an
00:52:19 --> 00:52:24:
                          measuring how well we're doing it is simply just.
00:52:24 --> 00:52:28:
                          Having the resources to gather and then analyze that data,
00:52:28 --> 00:52:30:
                          and I believe we are lacking there as a community.
00:52:33 --> 00:52:35:
                          Thank you for sharing that rockson.
00:52:35 --> 00:52:37:
                          OK, so at this time we will open the floor
00:52:37 --> 00:52:41:
                          to the questions that are coming in from our participants.
00:52:41 --> 00:52:43:
                          All right, Brian. This is Amy,
00:52:43 --> 00:52:46:
                          so this question is for rosul.
00:52:46 --> 00:52:49:
                          Can you share a little more about your personal story
00:52:49 --> 00:52:52:
                          and what got you interested in data?
00:52:52 --> 00:52:57:
                          Are there any particular areas or community issues that
                          democratizing
00:52:57 --> 00:52:59:
                          data wants to focus on?
00:53:02 --> 00:53:07:
                          Kate, it's one question to answer the first part.
00:53:07 --> 00:53:11:
                          Sorry, I is in Indianapolis.
00:53:11 --> 00:53:13:
                          When were the campaigns to 10 years?
00:53:13 --> 00:53:16:
                          As I mentioned in my presentation,
00:53:16 --> 00:53:20:
                          what gummy involving data is like through stamp programs to
00:53:20 --> 00:53:23:
                          come into his hosting a couple years back and I
```

| 00:53:23> 00:53:23:   | was,   |
|---|--|
| 00:53:23> 00:53:28:   | um, was called Open Source Initiative where was learning,  |
| 00:53:28> 00:53:29:   | coding and programming language system,  |
| 00:53:29> 00:53:41:   | HTML, JavaScript and CSS. I've been doing it for years.  |
| 00:53:41> 00:53:44:   | One idea was to start this initiative since data was   |
| 00:53:45> 00:53:46:   | becoming such a big thing,   |
| 00:53:46> 00:53:49:   | particularly big data, and for institutions,   |
| 00:53:49> 00:53:53:   | governments and nonprofits to start our own data initiative through  |
| 00:53:53> 00:53:57:   | our lands or understanding that community should have an understanding   |
| 00:53:58> 00:54:00:   | of data science and data analysis to have.   |
| 00:54:00> 00:54:03:   | More control about how data is interpreted,  |
| 00:54:03> 00:54:05:   | and now the narrative is developed.  |
| 00:54:08> 00:54:12:   | One project focused on the data democratizing data initiative is   |
| 00:54:12> 00:54:16:   | working on is he was trying to research on housing   |
| 00:54:16> 00:54:17:   | fictions in Indianapolis.  |
| 00:54:17> 00:54:21:   | ZIP codes and demographics such as race,   |
| 00:54:21> 00:54:25:   | gender and age within Indianapolis.  |
| 00:54:25> 00:54:28:   | Counties. That's when the major progress.  |
| 00:54:28> 00:54:33:   | We focus on the different sectors result is around education,  |
| 00:54:33> 00:54:39:   | code entrepreneurship, like how many black businesses have been closed   |
| 00:54:39> 00:54:43:   | due to introduction Covanta Society.   |
| 00:54:43> 00:54:44:   | If that is the question it leave   |
| 00:54:45> 00:54:46:   | I can do this. I think it does,  |
| 00:54:46> 00:54:48:   | and I think you're sharing your experience and how you   |
| 00:54:48> 00:54:51:   | get involved was very important to the question that was   |
| 00:54:51> 00:54:52:   | posed,   |
| 00:54:52> 00:54:54:   | but also some of the things that you're working on   |
|   |  |
| 00:54:54> 00:54:54:   | now,   |
| 00:54:54> 00:54:54:<br>00:54:54> 00:54:58:  | now, so that's great work and will continue to champion here   |
|   | ·  |
| 00:54:54> 00:54:58:   | so that's great work and will continue to champion here  |
| 00:54:54> 00:54:58:<br>00:54:58> 00:54:59:  | so that's great work and will continue to champion here a little bit more.   |
| 00:54:54> 00:54:58:<br>00:54:58> 00:54:59:<br>00:54:59> 00:55:01:   | so that's great work and will continue to champion here a little bit more.  And we do have another question.   |
| 00:54:54> 00:54:58:<br>00:54:58> 00:54:59:<br>00:54:59> 00:55:01:<br>00:55:01> 00:55:01:  | so that's great work and will continue to champion here a little bit more.  And we do have another question.  Yes,   |
| 00:54:54> 00:54:58: 00:54:58> 00:54:59: 00:54:59> 00:55:01: 00:55:01> 00:55:01: 00:55:01> 00:55:03: 00:55:04> 00:55:05: 00:55:05> 00:55:08:                     | so that's great work and will continue to champion here a little bit more.  And we do have another question.  Yes, we do. So this may be for all of you  |
| 00:54:54> 00:54:58: 00:54:58> 00:54:59: 00:54:59> 00:55:01: 00:55:01> 00:55:01: 00:55:01> 00:55:03: 00:55:04> 00:55:05:   | so that's great work and will continue to champion here a little bit more.  And we do have another question.  Yes,  we do. So this may be for all of you to chime in on.   |
| 00:54:54> 00:54:58: 00:54:58> 00:54:59: 00:54:59> 00:55:01: 00:55:01> 00:55:01: 00:55:01> 00:55:03: 00:55:04> 00:55:05: 00:55:05> 00:55:08:                     | so that's great work and will continue to champion here a little bit more.  And we do have another question.  Yes,  we do. So this may be for all of you to chime in on.  Could the speakers address data on governance?   |
| 00:54:54> 00:54:58: 00:54:58> 00:54:59: 00:54:59> 00:55:01: 00:55:01> 00:55:01: 00:55:01> 00:55:03: 00:55:04> 00:55:05: 00:55:05> 00:55:08: 00:55:08> 00:55:11: | so that's great work and will continue to champion here a little bit more.  And we do have another question.  Yes,  we do. So this may be for all of you to chime in on.  Could the speakers address data on governance?  I would be interested in hearing about examples of equitable |

| 00:55:21> 00:55:22: | one first?   |
|---------------------|--|
| 00:55:23> 00:55:28: | Yeah, um so. If you could.   |
| 00:55:28> 00:55:31: | So I know I read that earlier and when you                                 |
| 00:55:31> 00:55:32: | talk about.  |
| 00:55:34> 00:55:37: | Data on government so and I get what I understand                          |
| 00:55:37> 00:55:40: | is the leadership within the Community.                                    |
| 00:55:43> 00:55:45: | We really, as far as I know there is not.                                  |
| 00:55:45> 00:55:49: | There is nothing, at least in the city that where                          |
| 00:55:49> 00:55:54: | we're gathering data as to the leadership throughout the community         |
| 00:55:54> 00:55:56: | that that is diverse.  |
| 00:55:56> 00:55:57: | Um, about  |
| 00:55:57> 00:56:00: | the governance of the Community Improvement District.                      |
| 00:56:00> 00:56:02: | The Board of Directors, who obviously maybe a Detroit is                   |
| 00:56:02> 00:56:03: | arowana  |
| 00:56:03> 00:56:07: | community why I'm seeing Community Investment District versus a community  |
| 00:56:07> 00:56:11: | Improvement District so maybe they were referring to Community improvement |
| 00:56:11> 00:56:12: | districts.   |
| 00:56:12> 00:56:15: | Um, which is something that we have here in Kansas                         |
| 00:56:15> 00:56:19: | City and the way this statue works within a community                      |
| 00:56:19> 00:56:23: | Improvement District in the state of Missouri.                             |
| 00:56:23> 00:56:27: | You have to be depending on the type of district                           |
| 00:56:27> 00:56:30: | you have to live within the district,                                      |
| 00:56:30> 00:56:33: | and sometimes those districts are very small.                              |
| 00:56:33> 00:56:36: | And there may not be diversity within that district.                       |
| 00:56:36> 00:56:40: | Also, many of them are controlled by the property owners                   |
| 00:56:40> 00:56:44: | and those who own property within the district.                            |
| 00:56:44> 00:56:48: | And so there. There may not be a level of                                  |
| 00:56:48> 00:56:52: | diversity in in that regard on some of our community                       |
| 00:56:52> 00:56:54: | improvement districts,   |
| 00:56:54> 00:56:57: | but I think what threw me off there was the                                |
| 00:56:57> 00:57:01: | the comment or the reference to Community Investment District.             |
| 00:57:01> 00:57:06: | Um? But there is nothing that.   |
| 00:57:06> 00:57:10: | That Kansas City has a policy on or that it                                |
| 00:57:10> 00:57:12: | set out in the statute.  |
| 00:57:12> 00:57:16: | It's really those who are governing or running that the                    |
| 00:57:16> 00:57:18: | property owners in the district.   |
| 00:57:18> 00:57:21: | And depending on how it is established,                                    |
| 00:57:22> 00:57:25: | so in Missouri we know that there are special business                     |
| 00:57:25> 00:57:28: | district and there are different types of business districts               |
|                     |  |

- Community 00:57:28 --> 00:57:30: Improvement District being one of those so. 00:57:30 --> 00:57:34: That's a good point there in terms of clarification. 00:57:34 --> 00:57:35: Anybody else want to answer that question? 00:57:35 --> 00:57:37: You want to take a run at that one. 00:57:38 --> 00:57:40: Yeah, I think that's something that we've seen here Locali 00:57:41 --> 00:57:41: in Saint Louis. 00:57:41 --> 00:57:44: That's been really helpful for any of these kind of 00:57:44 --> 00:57:45: hyper local districts.
  - 00:57:45 --> 00:57:47: We they said, it's SPD's things like that,
  - 00:57:47 --> 00:57:50: but making sure that you're able to work with people
  - 00:57:50 --> 00:57:53: who are residents of the community to get them involved
  - 00:57:53 --> 00:57:55: under these boards of directors and try to see what
  - 00:57:55 --> 00:57:57: you can do to make sure that that board of
  - 00:57:57 --> 00:58:00: directors is representative of the people that live and work
  - 00:58:00 --> 00:58:01: in that area as possible.
  - 00:58:01 --> 00:58:03: And a lot of times there's this kind of just 00:58:04 --> 00:58:06: default mindset that we fall into that says,
  - 00:58:06 --> 00:58:08: you know what we need to get all the big 00:58:08 --> 00:58:09: stake holders of the table.
  - 00:58:09 --> 00:58:10: We need to move them along.
  - 00:58:10 --> 00:58:13: In figure out kind of just what their needs are
  - 00:58:13 --> 00:58:14: and how can we make them happy.
  - 00:58:14 --> 00:58:17: And when that happens the neighbors feel like they get
  - 00:58:17 --> 00:58:18: left behind.
  - 00:58:18 --> 00:58:19: So I'm a big fan of having this kind of
  - 00:58:19 --> 00:58:22: dual board approach where you have one that's the actual
  - 00:58:22 --> 00:58:25: governing board of the organization that is representative of
    - the
  - 00:58:25 --> 00:58:27: people that live, work and play there,
  - 00:58:27 --> 00:58:30: and another one that's kind of this advisory group of
  - 00:58:30 --> 00:58:33: the stakeholders are the people that are traditionally the
    - board
  - 00:58:33 --> 00:58:35: members that get brought along to the table.
  - 00:58:35 --> 00:58:37: And as we know there's a lot of challenges with
  - 00:58:37 --> 00:58:37: that.
  - 00:58:37 --> 00:58:39: There's commitment issues. These are people that are,
  - 00:58:39 --> 00:58:40: you know, pouring their heart with.
  - 00:58:40 --> 00:58:43: Souls into small businesses, and while they really want to
  - 00:58:43 --> 00:58:44: help,
  - the mileage is Sara Lee have time to dedicate to 00:58:44 --> 00:58:46:
  - 00:58:46 --> 00:58:47: governing structures,
  - 00:58:47 --> 00:58:50: but still want to be involved having them in an

| 00:58:50> 00:58:53:                        | advisory role allows them to participate in the process,                     |
|--|--|
| 00:58:53> 00:58:55:                        | allows them to have a say in what's going on,                                |
| 00:58:55> 00:58:58:                        | but also respects the character of the neighborhood and                      |
|  | respects   |
| 00:58:58> 00:59:00:                        | the neighbors and the people that live there.                                |
| 00:59:00> 00:59:02:                        | So that's something that I see that's been very useful,                      |
| 00:59:02> 00:59:04:                        | invariant, active and effective, and it's the kind of thing                  |
| 00:59:04> 00:59:06:                        | that you can definitely get a lot of pushback from                           |
| 00:59:07> 00:59:07:                        | when people say.   |
| 00:59:07> 00:59:08:                        | Why are you shutting me out?   |
| 00:59:08> 00:59:11:                        | Why you doing this while you involving?                                      |
| 00:59:11> 00:59:13:                        | Due to the fact that know anything about how this                            |
| 00:59:13> 00:59:14:                        | works and things like that,  |
| 00:59:14> 00:59:17:                        | and I would encourage you to not underestimate people,                       |
| 00:59:17> 00:59:19:                        | make sure that you're bringing folks to the table that                       |
| 00:59:19> 00:59:21:                        | are competent and know what's going on.                                      |
| 00:59:21> 00:59:24:                        | So if there's a local neighborhood organization or local                     |
|  | Community  |
| 00:59:24> 00:59:26:                        | Development Corporation at the neighborhood level,                           |
| 00:59:26> 00:59:27:                        | that can help assist you.  |
| 00:59:27> 00:59:30:                        | And trying to figure out who should be part of                               |
| 00:59:30> 00:59:30:                        | this board.  |
| 00:59:30> 00:59:33:                        | Talk to them. Don't these connections and see what you                       |
| 00:59:33> 00:59:35:                        | can do to make sure that the boards and                                      |
| 00:59:35> 00:59:38:                        | the government structures local your representative 'cause that's how you're |
| 00:59:38> 00:59:39:                        | going to get up with the attitude.   |
| 00:59:41> 00:59:44:                        | Alright thank you Roxanne and John on that Amy this                          |
| 00:59:44> 00:59:45:                        | question we have yes   |
| 00:59:45> 00:59:47:                        | the next ones for Jenny.   |
| 00:59:47> 00:59:50:                        | You have made a lot of progress on your diversity                            |
| 00:59:50> 00:59:50:                        | initiatives.   |
| 00:59:50> 00:59:53:                        | However, given the current social unrest,                                    |
| 00:59:53> 00:59:55:                        | do you think that more could be done given your                              |
| 00:59:55> 00:59:57:                        | current success in your initiative?  |
| 00:59:58> 01:00:01:                        | Oh for sure, that's one thing I think that we                                |
| 01:00:01> 01:00:05:                        | do a great job of we we constantly are looking                               |
| 01:00:06> 01:00:06:                        | at things,   |
| 01:00:06> 01:00:08:                        | changing things or things aren't working.                                    |
| 01:00:08> 01:00:12:                        | We definitely are going to look at ways to make                              |
| 04:00:42 > 04:00:42-                       | , 9 9  |
| 01:00:12> 01:00:13:                        | improvements.  |
| 01:00:12> 01:00:13:<br>01:00:13> 01:00:17: |  |

01:00:17 --> 01:00:20: I was very proud of our Diversity Inclusion Council. 01:00:20 --> 01:00:24: They immediately put together a panel of five are black 01:00:24 --> 01:00:28: Associates and they spoke on what it was like to 01:00:28 --> 01:00:28: be. 01:00:28 --> 01:00:32: Black in America. And it was a great conference. 01:00:32 --> 01:00:34: Great setting for our associates to hear. 01:00:34 --> 01:00:38: Ask questions and to talk about how we can be 01:00:38 --> 01:00:41: part of the change and we're going to have another 01:00:41 --> 01:00:42: session. 01:00:42 --> 01:00:45: The panel discussion and October. 01:00:45 --> 01:00:49: It's just kind of part two of our racial inequality's, 01:00:49 --> 01:00:53: so we definitely are listening and looking at ways that 01:00:53 --> 01:00:55: we can continue to improve. 01:00:55 --> 01:00:56: Diversity inclusion at Duke Realty. 01:00:56 --> 01:00:59: I think it's always changing and I think there's always 01:00:59 --> 01:01:00: things that we could do. 01:01:00 --> 01:01:02: Do better and to do different and so that's a 01:01:02 --> 01:01:05: great thing about Duke really is that we're willing to 01:01:05 --> 01:01:06: make those changes. 01:01:08 --> 01:01:11: Can you give me? Just follow up briefly in terms 01:01:11 --> 01:01:13: of what you have seen from some of your colleagues 01:01:13 --> 01:01:17: in other businesses through the Society of Human Resource Management? 01:01:17 --> 01:01:20: What do they talk about in terms of game changing? 01:01:20 --> 01:01:22: We're just kind of really what is happening in terms 01:01:22 --> 01:01:23: of discussion. I would say right now is what I see and 01:01:25 --> 01:01:29: 01:01:29 --> 01:01:31: what I hear is. 01:01:31 --> 01:01:33: Really getting more involved with our diverse, 01:01:33 --> 01:01:37: so she's in our organization asking them what they want, 01:01:37 --> 01:01:38: what they see we're doing, 01:01:38 --> 01:01:40: well, what, see what improvements we can do. 01:01:40 --> 01:01:42: 'cause I think a lot of times I think someone 01:01:42 --> 01:01:42: may be. 01:01:42 --> 01:01:43: John may have said it. 01:01:43 --> 01:01:46: You know, a lot of times you know organizations or 01:01:46 --> 01:01:46: companies, 01:01:46 --> 01:01:49: or put all these great programs in place and doing 01:01:49 --> 01:01:49: these great things. 01:01:49 --> 01:01:52: But are they? Is it really hitting the nail on 01:01:52 --> 01:01:53: the head?

01:00:17 --> 01:00:17:

going on,

| 01:01:53> 01:01:55: | I mean, our associates are diverse associates.                             |
|---------------------|--|
| 01:01:55> 01:01:56: | Are they happy with that?  |
| 01:01:56> 01:01:58: | ls it really really an added value?  |
| 01:01:58> 01:02:00: | And so we to be honest,  |
| 01:02:00> 01:02:01: | we have never really asked.  |
| 01:02:01> 01:02:04: | I mean, we've done all these great things and we                           |
| 01:02:04> 01:02:06: | have engagement surveys and things like that.                              |
| 01:02:06> 01:02:09: | And we usually Skype score very high on our engagement                     |
| 01:02:09> 01:02:11: | surveys and diversity inclusion,   |
| 01:02:11> 01:02:13: | but to actually have a group together and say OK,                          |
| 01:02:13> 01:02:15: | what what's working? What's not working?                                   |
| 01:02:15> 01:02:16: | What should we be doing differently?                                       |
| 01:02:16> 01:02:19: | So that's something that I hear a lot of companies                         |
| 01:02:19> 01:02:20: | doing today?   |
| 01:02:21> 01:02:22: | Thank you for that. OK,  |
| 01:02:22> 01:02:24: | maybe we have another question,  |
| 01:02:24> 01:02:29: | sure, so can rocks, rocks and if she pops on,                              |
| 01:02:29> 01:02:33: | expand upon who is analyzing the data for economic cost                    |
| 01:02:33> 01:02:34: | benefit.   |
| 01:02:34> 01:02:37: | Analysis of incentives. Is it City Hall,                                   |
| 01:02:37> 01:02:40: | EDC, etc. And then per John's comments,                                    |
| 01:02:40> 01:02:44: | are there opportunities to validate the data through community discussion? |
| 01:02:44> 01:02:45: | And how can  |
| 01:02:45> 01:02:47: | one get involved in this process?  |
| 01:02:47> 01:02:51: | Sure, so the data is collected in various ways and                         |
| 01:02:51> 01:02:56: | in some cases when you talk about cost benefit analysis                    |
| 01:02:56> 01:02:56: | on.  |
| 01:02:56> 01:03:00: | In some cases the the city will hire,                                      |
| 01:03:00> 01:03:04: | or really it's the developer pays for it,                                  |
| 01:03:04> 01:03:06: | but it's engaged by the city or through what is                            |
| 01:03:06> 01:03:09: | called our Economic Development Corporation of Kansas<br>City,             |
| 01:03:09> 01:03:13: | Mo. 8 third party analyst that will review                                 |
| 01:03:13> 01:03:14: | the metrics of the project   |
| 01:03:15> 01:03:18: | and look at various different.   |
| 01:03:18> 01:03:24: | You know? And usually they're they're tracking the not really              |
| 01:03:24> 01:03:30: | the eight racial equity and diversity of a particular project.             |
| 01:03:30> 01:03:32: | And how that may have an impact on the community                           |
| 01:03:32> 01:03:33: | in that regard,  |
| 01:03:33> 01:03:38: | but really, they're looking at the metrics related to the                  |
| 01:03:38> 01:03:42: | costs of delivering services to a particular project,                      |
|                     |  |

| 01:03:42> 01:03:49: | and also the benefits. To the various different taxing jurisdictions,       |
|---------------------|---|
| 01:03:49> 01:03:53: | so the cost benefit analysis is fairly limited in the                       |
| 01:03:53> 01:03:55: | data that it does collect.  |
| 01:03:55> 01:03:57: | And again, like I said,   |
| 01:03:57> 01:04:01: | it's typically a third party that's doing that when you                     |
| 01:04:01> 01:04:05: | ask if there's an opportunity for others to get involved                    |
| 01:04:05> 01:04:06: | in that process.  |
| 01:04:06> 01:04:09: | Um Ann and comment on it on that.   |
| 01:04:09> 01:04:14: | Obviously there's always the public engagement portion when we're utilizing |
| 01:04:14> 01:04:17: | any any of these economic development incentive tools.                      |
| 01:04:17> 01:04:20: | But to truly get more substantive,  |
| 01:04:20> 01:04:22: | hands-on with that, I would say,  |
| 01:04:22> 01:04:27: | you know, reach out to the Economic Development Corporation of              |
| 01:04:27> 01:04:28: | Kansas City.  |
| 01:04:28> 01:04:33: | Be my recommendation if there's anybody that's interested in helping        |
| 01:04:33> 01:04:34: | to gather data.   |
| 01:04:34> 01:04:36: | That again, that would be my suggestion.                                    |
| 01:04:38> 01:04:40: | And John Rocks and talked about it,   |
| 01:04:40> 01:04:43: | but it seemed like based on the question that was                           |
| 01:04:43> 01:04:44: | asked.  |
| 01:04:44> 01:04:46: | How do people, particularly people of color?                                |
| 01:04:46> 01:04:48: | How did it get involved in?   |
| 01:04:48> 01:04:53: | This decision making process save us a community<br>Improvement District    |
| 01:04:53> 01:04:56: | that runs through a certain neighborhood how?                               |
| 01:04:56> 01:05:01: | What will be your thoughts or suggestions about how?                        |
| 01:05:01> 01:05:05: | His governing bodies can get people of color included an                    |
| 01:05:05> 01:05:07: | people who want to get involved.  |
| 01:05:07> 01:05:09: | How should they go about doing that?  |
| 01:05:09> 01:05:09: | I   |
| 01:05:09> 01:05:11: | think a lot of it kind of speaks to this.                                   |
| 01:05:11> 01:05:13: | This really strong amount just kind of personally those that                |
| 01:05:13> 01:05:15: | a lot of people have in this country where there's                          |
| 01:05:15> 01:05:18: | this kind of desire to get involved with something,                         |
| 01:05:18> 01:05:20: | but you never really sure where to start.                                   |
| 01:05:20> 01:05:22: | And a lot of that just kind of stems from                                   |
| 01:05:22> 01:05:25: | overcoming a lot of mental barriers as far as how                           |
| 01:05:25> 01:05:26: | you think the world is operating,   |
| 01:05:26> 01:05:28: | and for a lot of people,  |

| 01:05:28> 01:05:31: | especially residents and neighbors, they have this idea that you             |
|---------------------|--|
| 01:05:31> 01:05:33: | know there's all these developers and there's all these people               |
| 01:05:34> 01:05:34: | that are,  |
| 01:05:34> 01:05:36: | you know, walking around with their fancy degrees,                           |
| 01:05:36> 01:05:38: | using lots of language in terms that I'm not going                           |
| 01:05:38> 01:05:39: | to be familiar with,   |
| 01:05:39> 01:05:41: | and I'm not sure if I'm going to be.   |
| 01:05:41> 01:05:44: | You know comfortable stepping into this kind of environment,                 |
| 01:05:44> 01:05:47: | but the reality of the situation is when organizations are                   |
| 01:05:47> 01:05:50: | looking for people to help serve on resident advisory committees             |
| 01:05:50> 01:05:52: | or boards of directors and things like that.                                 |
| 01:05:52> 01:05:55: | But going to people they know they're going to people                        |
| 01:05:55> 01:05:56: | who they can vouch for and say,  |
| 01:05:56> 01:05:58: | hey, I know this person.   |
| 01:05:58> 01:05:59: | I think they would be a really,  |
| 01:05:59> 01:06:01: | really, really good choice for this,   |
| 01:06:01> 01:06:03: | and I think we should reach out to them and                                  |
| 01:06:03> 01:06:04: | see if they're interested.   |
| 01:06:04> 01:06:06: | So I think the biggest thing is just trying to                               |
| 01:06:06> 01:06:08: | do what you can to get involved in efforts,                                  |
| 01:06:08> 01:06:10: | locali and whatever that looks like.   |
| 01:06:10> 01:06:13: | If you have a neighborhood organization or.                                  |
| 01:06:13> 01:06:17: | Community Development Corporation or somebody that's working locali and just |
| 01:06:17> 01:06:19: | reach out and talk to the people that are part                               |
| 01:06:19> 01:06:22: | of this and don't be afraid to send an email                                 |
| 01:06:22> 01:06:23: | to executive director and say hey,   |
| 01:06:23> 01:06:25: | I'm a really big fan of the work that you're                                 |
| 01:06:25> 01:06:26: | doing.   |
| 01:06:26> 01:06:28: | I want to see if there's anything that I could                               |
| 01:06:28> 01:06:30: | help lend it to these efforts and sit down and                               |
| 01:06:30> 01:06:32: | have a Cup of coffee with people 'cause odds are                             |
| 01:06:32> 01:06:34: | they're going to be really happy to make that kind                           |
| 01:06:34> 01:06:34: | of connection.   |
| 01:06:34> 01:06:37: | Of course, socially distance or whenever probate is over or                  |
| 01:06:37> 01:06:38: | whatever happens,  |
| 01:06:38> 01:06:40: | or you know the zoom virtual Cup of coffee kind                              |
| 01:06:40> 01:06:41: | of thing that's going on right now.  |
| 01:06:41> 01:06:44: | Whatever that looks like. Don't be afraid to step out                        |
| 01:06:44> 01:06:46: | of your shell a little bit,  |

| 01:06:46> 01:06:48: | and one of the hardest things about this is that                 |
|---------------------|--|
| 01:06:48> 01:06:50: | we like to do things that are comfortable to us.                 |
| 01:06:50> 01:06:53: | We like doing things that are familiar and feel good.            |
| 01:06:53> 01:06:54: | And, you know, spark joy,  |
| 01:06:54> 01:06:56: | right? So what do we do when we're in these                      |
| 01:06:56> 01:07:00: | situations where you feel like you're stepping outside of that   |
| 01:07:00> 01:07:00: | a little bit?  |
| 01:07:00> 01:07:03: | And the answer, at least by experience,                          |
| 01:07:03> 01:07:06: | has been to get comfortable feeling uncomfortable and know       |
|                     | that   |
| 01:07:06> 01:07:08: | the only way that you really gonna grow and change               |
| 01:07:08> 01:07:11: | and be able to have additional experiences that you can          |
| 01:07:11> 01:07:13: | blend it so the work of others.                                  |
| 01:07:13> 01:07:14: | Just to say, you know it's going to be a                         |
| 01:07:14> 01:07:16: | little uncomfortable at first.                                   |
| 01:07:16> 01:07:18: | I recognize that this is a brand new sandbox with                |
| 01:07:18> 01:07:19: | new kids,  |
| 01:07:19> 01:07:21: | and I'm not necessarily sure what the games are or               |
| 01:07:21> 01:07:23: | what the rules are or anything like that.                        |
| 01:07:23> 01:07:27: | And then will go away once you start getting involved.           |
| 01:07:27> 01:07:28: | So pick up the phone,  |
| 01:07:28> 01:07:30: | send an email so getting to know the people that                 |
| 01:07:30> 01:07:33: | are doing the work that you want to get involved                 |
| 01:07:33> 01:07:34: | in and take it from there.                                       |
| 01:07:34> 01:07:35: | That's how people end up on those names.                         |
| 01:07:35> 01:07:38: | When somebody who's an elected official says hey,                |
| 01:07:38> 01:07:40: | I need people that can be on this committee for                  |
| 01:07:40> 01:07:40: | this thing.  |
| 01:07:40> 01:07:42: | Who do you recommend if they don't know you were                 |
| 01:07:42> 01:07:44: | never going to recommend you?                                    |
| 01:07:44> 01:07:44: | You're not going to say,   |
| 01:07:44> 01:07:46: | hey, I seen this guy that looks a few houses                     |
| 01:07:46> 01:07:47: | down.  |
| 01:07:47> 01:07:48: | He seems alright. Why don't you call him?                        |
| 01:07:48> 01:07:50: | That's not gonna fly you gotta get out there a                   |
| 01:07:50> 01:07:52: | little bit kick yourself in the butt to maybe be                 |
| 01:07:52> 01:07:55: | a little bit more extroverted than you're comfortable with until |
| 01:07:55> 01:07:56: | you get home.  |
| 01:07:57> 01:07:59: | Are very good. We got about 15 minutes before we                 |
| 01:07:59> 01:08:01: | begin our closing remarks.                                       |
| 01:08:01> 01:08:03: | So I think Amy we got more questions.                            |
| 01:08:03> 01:08:04: | We want to create  |
|                     |  |

| 01:08:04> 01:08:05: | so there's there's a couple   |
|---------------------|---|
| 01:08:05> 01:08:09: | that talk a little bit about the pandemic and census                  |
| 01:08:09> 01:08:10: | together,   |
| 01:08:10> 01:08:12: | so I might combine those in.  |
| 01:08:12> 01:08:14: | Whoever wants to respond can do that.                                 |
| 01:08:14> 01:08:19: | So how does the impact of COVID-19 impact this process?               |
| 01:08:19> 01:08:23: | Is there anything being done to collect current census and            |
| 01:08:23> 01:08:28: | then historically obviously low income renters have been difficult to |
| 01:08:28> 01:08:29: | collect data on?  |
| 01:08:29> 01:08:30: | But they're the most vulnerable groups.                               |
| 01:08:30> 01:08:32: | What can we do to better track these folks that                       |
| 01:08:32> 01:08:34: | are falling through the cracks?                                       |
| 01:08:38> 01:08:42: | Right, so you mentioned before doing some work on tenant              |
| 01:08:42> 01:08:42: | evictions?  |
| 01:08:42> 01:08:45: | How about we take the latter part of that question                    |
| 01:08:45> 01:08:47: | about tenants in terms of being to track them.                        |
| 01:08:47> 01:08:50: | We would have thoughts on that.                                       |
| 01:08:50> 01:08:50: | I   |
| 01:08:50> 01:08:54: | have the treasure. Made a payment?                                    |
| 01:08:54> 01:08:59: | Please do that. One is probably how people actually have              |
| 01:08:59> 01:09:04: | so little in relationships with the community and the community.      |
| 01:09:04> 01:09:05: | Question guys,  |
| 01:09:05> 01:09:07: | we're going to do is if you can just put                              |
| 01:09:07> 01:09:07: | it on,  |
| 01:09:07> 01:09:11: | put your video, stop the video,                                       |
| 01:09:11> 01:09:14: | and then answer. I think they'll give you some more,                  |
| 01:09:14> 01:09:16: | some more bandwidth, their design.                                    |
| 01:09:16> 01:09:18: | Oh yeah, let's go sounds good.  |
| 01:09:19> 01:09:22: | Well, left off is 1 idea is to use build                              |
| 01:09:22> 01:09:26: | relationships with community members who have good.                   |
| 01:09:26> 01:09:31: | Social capital with the community at Ashea Place shares with          |
| 01:09:31> 01:09:35: | the people that is of concern for consensus and design                |
| 01:09:35> 01:09:37: | group groups and demographics.  |
| 01:09:37> 01:09:42: | Um, actually 'cause, frankly speaking a lot of 'em.                   |
| 01:09:42> 01:09:46: | These demographics don't necessarily trust these institutions.        |
| 01:09:46> 01:09:50: | Together, this information, regardless of reason for the census or    |
| 01:09:50> 01:09:53: | for any other projects as these communities are used to               |
| 01:09:53> 01:09:56: | these type of things happening and never gain benefit from            |
| 01:09:56> 01:09:58: | it or actually getting some detriment from it.                        |
|                     |   |

| 01:09:58> 01:10:01: | And so that's when I did have.                                   |
|---------------------|--|
| 01:10:01> 01:10:05: | It's a build actual genuine relationship with communities to     |
|                     | have   |
| 01:10:05> 01:10:07: | and frankly there's no quick,                                    |
| 01:10:07> 01:10:11: | easy solution if that's what you're looking for.                 |
| 01:10:11> 01:10:14: | Miss too many particular damages that's been going on for        |
| 01:10:14> 01:10:15: | years for decades,   |
| 01:10:15> 01:10:20: | and these communities, and so it will probably take along.       |
| 01:10:20> 01:10:25: | Human relationship type of. Fixing to center                     |
| 01:10:25> 01:10:28: | point. That's a good point because again,                        |
| 01:10:28> 01:10:31: | having relationships with people who live in the neighborhood to |
| 01:10:31> 01:10:32: | have their credibility.  |
| 01:10:32> 01:10:35: | There's a term that came out of Drexel University called         |
| 01:10:35> 01:10:37: | the street corner thesis.  |
| 01:10:37> 01:10:40: | Which means that you have to really engage those individuals     |
| 01:10:40> 01:10:42: | who really know the people who live there and who                |
| 01:10:42> 01:10:44: | are part of that community.                                      |
| 01:10:44> 01:10:47: | So building those bridges early on that when you need            |
| 01:10:47> 01:10:50: | the data but having an ongoing relationship is very important.   |
| 01:10:50> 01:10:53: | Regarding the first part of the question about the pandemic      |
| 01:10:53> 01:10:55: | and the challenges around senses.                                |
| 01:10:57> 01:11:00: | John, I think you probably closely familiar with the census      |
| 01:11:00> 01:11:00: | data.  |
| 01:11:00> 01:11:02: | What do you do? Just briefly,                                    |
| 01:11:02> 01:11:04: | what are your thoughts? And we have a couple other               |
| 01:11:04> 01:11:06: | questions before we have the wrap up here.                       |
| 01:11:06> 01:11:07: | Well,  |
| 01:11:07> 01:11:08: | I think everything that was also kind of this.                   |
| 01:11:08> 01:11:09: | It's the nail on the head.                                       |
| 01:11:09> 01:11:12: | We have a lot of communities that are very challenging           |
| 01:11:12> 01:11:13: | to get accurate counts for.                                      |
| 01:11:13> 01:11:15: | And as we all know that these are the numbers                    |
| 01:11:15> 01:11:17: | that determine how legislative districts are drawn.              |
| 01:11:17> 01:11:20: | They determined where money goes that comes from the federal     |
| 01:11:20> 01:11:21: | and state governments.   |
| 01:11:21> 01:11:24: | It determines so much and that there's a tremendous amount       |
| 01:11:24> 01:11:25: | of distrust.   |
| 01:11:25> 01:11:28: | And in these communities in in these data and everything         |
| 01:11:28> 01:11:29: | else,  |
| 01:11:29> 01:11:30: | that kind of comes as part of it.                                |
|                     |  |

| 01:11:30> 01:11:33: | That's why things like turn out in local elections are                  |
|---------------------|---|
| 01:11:33> 01:11:36: | equity indicators because people are disenfranchised.                   |
| 01:11:36> 01:11:39: | Unity and said it doesn't matter who I vote for.                        |
| 01:11:39> 01:11:40: | My life doesn't change at all,  |
| 01:11:40> 01:11:43: | despite all the promises these people come out and make.                |
| 01:11:43> 01:11:44: | If your life gets better,   |
| 01:11:44> 01:11:47: | good for you, but it doesn't really do anything for                     |
| 01:11:47> 01:11:50: | me and I think that speaks a lot to really                              |
| 01:11:50> 01:11:54: | substantial lack of trust in public institutions and elected officials. |
| 01:11:54> 01:11:57: | And in anybody who doesn't really dislike Livonia,                      |
| 01:11:57> 01:11:59: | Block who you know, who can see all the time                            |
| 01:11:59> 01:12:00: | and have that kind of accountability.                                   |
| 01:12:00> 01:12:02: | 'cause if they're doing something you don't like,                       |
| 01:12:02> 01:12:03: | you could call them out.  |
| 01:12:03> 01:12:05: | It's not always easy to go ahead and do that                            |
| 01:12:05> 01:12:06: | somewhere else,   |
| 01:12:06> 01:12:07: | so when we look at the census data,                                     |
| 01:12:07> 01:12:09: | this is. Part of why we have to kind of                                 |
| 01:12:09> 01:12:11: | take it with a grain of salt and realize that                           |
| 01:12:11> 01:12:12: | in some cases,  |
| 01:12:12> 01:12:15: | especially when we're looking at the American Community Survey data,    |
| 01:12:15> 01:12:17: | specially the one year estimates,                                       |
| 01:12:17> 01:12:19: | we can see margins of error that are just like                          |
| 01:12:19> 01:12:20: | violently insane,   |
| 01:12:20> 01:12:22: | to the point where you can look at this and                             |
| 01:12:22> 01:12:24: | say I don't even know if I can use this                                 |
| 01:12:24> 01:12:24: | or not,   |
| 01:12:24> 01:12:26: | and that's why it's important to frame data in a                        |
| 01:12:26> 01:12:27: | way that you're saying.   |
| 01:12:27> 01:12:29: | I am asking a question based on the findings that                       |
| 01:12:29> 01:12:30: | I have,   |
| 01:12:30> 01:12:33: | hopefully through dialogue and conversation in this kind of street      |
| 01:12:33> 01:12:35: | corner thesis mentality,  |
| 01:12:35> 01:12:37: | you can put that data into perspective a little bit                     |
| 01:12:37> 01:12:37: | more.   |
| 01:12:37> 01:12:38: | You can refine it a little bit.   |
| 01:12:38> 01:12:41: | Better. You can't necessarily take all of it at face                    |
| 01:12:41> 01:12:42: | value.  |
| 01:12:42> 01:12:43: | You have to look at it and say this is                                  |
| 01:12:43> 01:12:46: | a starting point for us to kind of help understand                      |
|                     |   |

| 01:12:46> 01:12:46:  | what's going on.   |
|----------------------|--|
| 01:12:46> 01:12:48:  | Now we have to go to the Community,                                    |
| 01:12:48> 01:12:51:  | build trust, build relationships, and be able to put this              |
| 01:12:51> 01:12:53:  | stuff in perspective and see what the census count light               |
| 01:12:53> 01:12:56:  | and what they didn't care right when it comes to                       |
| 01:12:56> 01:12:59:  | addiction specifically. That is, it's so hard,                         |
| 01:12:59> 01:13:01:  | and depending on what city you work in,                                |
| 01:13:01> 01:13:04:  | there may be resources available to help you put these                 |
| 01:13:04> 01:13:05:  | sorts of things in the context.  |
| 01:13:05> 01:13:08:  | There's two types of division evictions this formal evictions that     |
| 01:13:08> 01:13:09:  | go through the.  |
| 01:13:09> 01:13:11:  | Court system in a judge rules.   |
| 01:13:11> 01:13:13:  | And since you got to get out of the house                              |
| 01:13:13> 01:13:16:  | and then there's informal evictions which are nearly impossible track, |
| 01:13:16> 01:13:18:  | and no one's figured out a way to do it                                |
| 01:13:18> 01:13:18:  | yet,   |
| 01:13:18> 01:13:20:  | and those are things where the landlord says you know                  |
| 01:13:20> 01:13:21:  | what,  |
| 01:13:21> 01:13:23:  | you just gotta go, and that's the end of it.                           |
| 01:13:23> 01:13:25:  | Or they say I'm going to be doing a bunch                              |
| 01:13:25> 01:13:26:  | of renovations,  |
| 01:13:26> 01:13:28:  | so I can't remove your least you gotta go.                             |
| 01:13:28> 01:13:31:  | I'm increasing the rent by a substantial amount.                       |
| 01:13:31> 01:13:32:  | That's a lot more than you thought it was going                        |
| 01:13:32> 01:13:32:  | to be,   |
| 01:13:32> 01:13:35:  | so you gotta go things like that,                                      |
| 01:13:35> 01:13:36:  | so it's. It's a really,  |
| 01:13:36> 01:13:37:  | really challenging thing to track.                                     |
| 01:13:37> 01:13:40:  | I would encourage everyone to look at the Eviction Lab                 |
| 01:13:40> 01:13:42:  | website one by Doctor Matthew Desmond Eviction Lambda.                 |
| 01:13:42> 01:13:46:  | Bored talk to people in your local community who do                    |
| 01:13:46> 01:13:47:  | eviction work there?   |
| 01:13:47> 01:13:50:  | Maybe I'm a legal organizations that are nonprofit.                    |
| 01:13:50> 01:13:52:  | Do specialize in this sort of thing.                                   |
| 01:13:52> 01:13:54:  | There may be local housing,  |
| 01:13:54> 01:13:57:  | housing, security and housing advocacy groups that can help            |
|                      | you.   |
| 01:13:57> 01:14:00:  | Homeless prevention groups that could help with some of                |
| 04.44.00 > 04.44.04- | this   |
| 01:14:00> 01:14:01:  | in the context is not all of it is going                               |
| 01:14:01> 01:14:03:  | to be readily available.   |

| 01:14:03> 01:14:05: | These are not necessarily data set to go to a               |
|---------------------|---|
| 01:14:05> 01:14:07: | website and click and download and understand it.           |
| 01:14:07> 01:14:09: | And even if there's a data portal and lots of               |
| 01:14:10> 01:14:10: | visualizations,   |
| 01:14:10> 01:14:12: | it may be telling his religion complete version of the.     |
| 01:14:12> 01:14:13: | Full story.   |
| 01:14:14> 01:14:18: | Hey John will provide those resources to John reference as  |
| 01:14:18> 01:14:21: | well on the you allow website will talk about that          |
| 01:14:21> 01:14:24: | when we wrap up we have about 10 minutes so                 |
| 01:14:24> 01:14:26: | we want to get through.                                     |
| 01:14:26> 01:14:29: | Few remaining questions or Amy sure                         |
| 01:14:29> 01:14:32: | would love to hear the panelists thoughts on how to         |
| 01:14:32> 01:14:36: | navigate the data analysis both with an equity lens,        |
| 01:14:36> 01:14:39: | when the ones that are maybe asking for the data            |
| 01:14:39> 01:14:42: | are not maybe interested in or how do you combat            |
| 01:14:42> 01:14:45: | the bias that in may be inherent in the data                |
| 01:14:45> 01:14:47: | collection process and analysis?                            |
| 01:14:49> 01:14:53: | OK. Jenny, I can maybe segue to you.                        |
| 01:14:53> 01:14:56: | And again, we don't want to just your thoughts in           |
| 01:14:56> 01:14:57: | terms of again,   |
| 01:14:57> 01:14:59: | what gets measured gets improved.                           |
| 01:14:59> 01:15:02: | What are your thoughts on that in terms of?                 |
| 01:15:02> 01:15:04: | And again, we know that a spectrum.                         |
| 01:15:04> 01:15:07: | Along racial lines, everybody is at a different level in    |
| 01:15:07> 01:15:09: | terms of the spectrum,                                      |
| 01:15:09> 01:15:11: | but in terms of any bias and those kind of                  |
| 01:15:11> 01:15:12: | things,   |
| 01:15:12> 01:15:15: | what are your thoughts in terms of measurements and         |
| 04.45.45.504.45.47  | making  |
| 01:15:15> 01:15:17: | interventions were needed to?                               |
| 01:15:17> 01:15:20: | Stay on task goals at at Duke Realty.                       |
| 01:15:22> 01:15:23: | Well,   |
| 01:15:23> 01:15:24: | if you're talking about and,                                |
| 01:15:24> 01:15:27: | I can pay equity. You know,                                 |
| 01:15:27> 01:15:30: | that's one reason why we put the four steps in              |
| 01:15:30> 01:15:34: | place where we're analyzing at four different times to make |
| 01:15:34> 01:15:35: | sure that we don't.   |
| 01:15:35> 01:15:36: | We we have a problem,                                       |
| 01:15:36> 01:15:39: | or we we see something that's off that we can               |
| 01:15:39> 01:15:43: | make that correction and we just we started that in         |
| 01:15:43> 01:15:43: | 2015,   |
| 01:15:43> 01:15:46: | but we really didn't get good at it until probably          |
|                     |   |

01:15:47 --> 01:15:47: last year. 01:15:47 --> 01:15:49: We put those four stops in place, 01:15:49 --> 01:15:52: and so it was nice to see this year that 01:15:52 --> 01:15:54: some of the people that were. 01:15:54 --> 01:15:57: Falling below diverse people or women that they were no 01:15:57 --> 01:16:00: longer on that list and so and there's lots of 01:16:00 --> 01:16:04: reasons why someone might fall below a midpoint salary band 01:16:04 --> 01:16:07: or whatever, but it's just nice that we have those 01:16:07 --> 01:16:09: four points in place because it allows us. 01:16:09 --> 01:16:12: I mean, to remove the bias and say you know 01:16:12 --> 01:16:15: what this This is why we put this program in 01:16:15 --> 01:16:17: place to these people should be at, 01:16:17 --> 01:16:18: you know at this level, 01:16:18 --> 01:16:20: and if they're not, we move them. 01:16:20 --> 01:16:23: And so we've been fortunate enough to do that. 01:16:23 --> 01:16:24: Does that help answer it? You do it, yes. OK, 01:16:25 --> 01:16:28: 01:16:28 --> 01:16:31: any other questions? Or if anybody else want to champion 01:16:31 --> 01:16:32: there. 01:16:33 --> 01:16:34: I'll close with this last one, 01:16:34 --> 01:16:37: so sharing data is crucial. 01:16:37 --> 01:16:40: But graphs and charts can lose people quickly. 01:16:40 --> 01:16:43: Has anyone explored the visualization of data, 01:16:43 --> 01:16:44: either in the context of Maps, 01:16:44 --> 01:16:46: GIS tools or anything else? 01:16:52 --> 01:16:53: You want to hear? Yeah, 01:16:54 --> 01:16:56: I'll go ahead and take that and this is something 01:16:56 --> 01:16:58: where there's a couple different challenges to one is that 01:16:58 --> 01:17:01: you know a lot of us are visual learners and 01:17:01 --> 01:17:03: they like to see what exactly it is that's going 01:17:03 --> 01:17:06: on in a way that makes sense beyond just kind 01:17:06 --> 01:17:07: of written narrative. But I feel like at the same time charts and 01:17:07 --> 01:17:10: 01:17:10 --> 01:17:13: graphs really only means so much as the perspective of 01:17:13 --> 01:17:14: the data that's going into it. 01:17:14 --> 01:17:16: So it's important to have a little bit of narrative 01:17:17 --> 01:17:18: that talks about this and say, 01:17:18 --> 01:17:21: OK, I'm not just going to give you a chart 01:17:21 --> 01:17:22: or a math or. 01:17:22 --> 01:17:24: A piece of information I'm going to give you a 01:17:24 --> 01:17:27: little bit about what books it puts it in context

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01:17:27 --> 01:17:28:
                          and why this matters and what's different.
01:17:28 --> 01:17:31:
                          Or maybe how it compares to other places.
01:17:31 --> 01:17:33:
                          So that way people have a good idea as far
01:17:33 --> 01:17:35:
                          as what it is and that means speaking to lots
01:17:35 --> 01:17:37:
                          of different kinds of data visualizations,
01:17:37 --> 01:17:40:
                          so it could be Maps or storyboards or something that's
01:17:40 --> 01:17:42:
                          interactive on a website or something.
01:17:42 --> 01:17:44:
                          That's a piece of paper that's handed out.
01:17:44 --> 01:17:46:
                          It has to speak a lot to making sure that
01:17:46 --> 01:17:48:
                          whatever it is that you're doing,
01:17:48 --> 01:17:50:
                          you're trying to. You don't want to dumb things down,
01:17:50 --> 01:17:52:
                          but you want to use layman's terms that are easy
01:17:52 --> 01:17:54:
                          for people to understand.
01:17:54 --> 01:17:56:
                          And that's a big part of making sure that you
01:17:56 --> 01:17:59:
                          understand what you're talking about is being able to explain
01:17:59 --> 01:18:01:
                          it in a way that's really universally translatable,
01:18:01 --> 01:18:03:
                          and you don't want to spend a whole lot of
01:18:03 --> 01:18:05:
                          time explaining with velocities of terms and things like that
01:18:05 --> 01:18:07:
                          is going to lose even more people,
01:18:07 --> 01:18:09:
                          so whatever kind of visual aid you have,
01:18:09 --> 01:18:12:
                          make sure that there's something to accompany it to put
01:18:12 --> 01:18:13:
                          it into perspective,
01:18:13 --> 01:18:14:
                          and make sure that it makes sense,
01:18:14 --> 01:18:16:
                          and then if you could just hand this to your
01:18:16 --> 01:18:17:
                          neighbor and say,
01:18:17 --> 01:18:19:
                          hey, you don't know anything about this.
01:18:19 --> 01:18:19:
                          But if I give you this,
01:18:19 --> 01:18:22:
                          does this kind of makes sense to you and kind
01:18:22 --> 01:18:24:
                          of start with that mentality.
01:18:24 --> 01:18:25:
                          The other part of it is that when you're using
01:18:25 --> 01:18:26:
                          visual aids,
01:18:26 --> 01:18:29:
                          make sure that there's a level of cultural competency that
01:18:29 --> 01:18:30:
                          goes into it.
01:18:30 --> 01:18:32:
                          So, for instance, if you are talking a very simple
01:18:32 --> 01:18:36:
                          demographic map and you're saying which percentage of a
                          census
01:18:36 --> 01:18:38:
                          tract is African American,
01:18:38 --> 01:18:40:
                          you don't want that number to be represented by the
01:18:41 --> 01:18:41:
                          color red.
01:18:41 --> 01:18:44:
                          You know that's the color that we associate with danger.
01:18:44 --> 01:18:45:
                          I don't like this. Stay away.
01:18:45 --> 01:18:48:
                          Don't go here, choose something else.
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| 01:18:48> 01:18:50: | And I know that's kind of an explicit example.                           |
|---------------------|--|
| 01:18:50> 01:18:51: | It might be a little bit obvious,  |
| 01:18:51> 01:18:54: | but it would be surprising the amount of data visualizations             |
| 01:18:54> 01:18:56: | I've seen out there that just make you go get                            |
| 01:18:56> 01:18:59: | excited to get away with this without getting fired like                 |
| 01:18:59> 01:19:02: | it happens. So cultural competence is important,                         |
| 01:19:02> 01:19:04: | making sure that we were able to translate your message                  |
| 01:19:04> 01:19:06: | in an easy to understand why it makes sense.                             |
| 01:19:06> 01:19:09: | And understanding your audience to understand exactly what it is         |
| 01:19:09> 01:19:11: | that they'd be comfortable looking at and what they'd be                 |
| 01:19:12> 01:19:12: | comfortable consuming.   |
| 01:19:14> 01:19:17: | Repoint Rozzell, did you want to comment on that as                      |
| 01:19:17> 01:19:17: | well?  |
| 01:19:20> 01:19:25: | Yes, minus the answer. That question sounds visualization.               |
| 01:19:25> 01:19:29: | Being able to communicate to the demographic group people or             |
| 01:19:29> 01:19:34: | culture understanding you're dealing with is different than just dumping |
| 01:19:34> 01:19:35: | dumbing it down.   |
| 01:19:35> 01:19:37: | Being good communication is not dumbing down.                            |
| 01:19:37> 01:19:40: | We don't need anyone insult people's intelligence,                       |
| 01:19:40> 01:19:44: | it's just that whatever they don't know they don't know                  |
| 01:19:44> 01:19:47: | is your responsibility to be able.                                       |
| 01:19:47> 01:19:50: | Excuse me, is your responsibility to be able to figure                   |
| 01:19:50> 01:19:53: | out the best way to communicate information to the community             |
| 01:19:53> 01:19:54: | at hand.   |
| 01:19:54> 01:19:57: | To answer your question, thank you.                                      |
| 01:19:57> 01:19:58: | And break up in there.   |
| 01:20:01> 01:20:03: | Damn break up there, are   |
| 01:20:03> 01:20:05: | you good you OK you OK?  |
| 01:20:05> 01:20:07: | I think Amy sent one last question in and I                              |
| 01:20:08> 01:20:10: | think it may be part for me to answer,                                   |
| 01:20:10> 01:20:12: | but the question is how do we get our leaders                            |
| 01:20:12> 01:20:13: | to care?   |
| 01:20:13> 01:20:17: | About equity data and why is it important?                               |
| 01:20:17> 01:20:20: | And again I like to say that what can be                                 |
| 01:20:21> 01:20:21: | measured.  |
| 01:20:21> 01:20:24: | Can be changed or you can make improvements upon it,                     |
| 01:20:24> 01:20:26: | but if you don't have the data,  |
| 01:20:26> 01:20:27: | it's hard to make any kind of changes,                                   |
| 01:20:27> 01:20:29: | and I think we see a lot of that was                                     |
|                     |  |

| 01:20:29> 01:20:32: | some of the glittering generalities is what I will call               |
|---------------------|---|
| 01:20:32> 01:20:32: | it.   |
| 01:20:32> 01:20:35: | And that's the term that they use in marketing about                  |
| 01:20:35> 01:20:36: | Black Lives Matter.   |
| 01:20:36> 01:20:39: | For example, we saw a lot of public statements being                  |
| 01:20:39> 01:20:42: | issued by companies and institutions around the country.              |
| 01:20:42> 01:20:44: | About what they were going to do and how they                         |
| 01:20:44> 01:20:46: | were going to do things,  |
| 01:20:46> 01:20:48: | but the problem is who's evaluating that?                             |
| 01:20:48> 01:20:54: | Ensure that they're being held accountable and that just benefiting   |
| 01:20:54> 01:20:56: | from publicity of tragedy.  |
| 01:20:56> 01:21:00: | So again, I think using important for.                                |
| 01:21:00> 01:21:02: | There will be what we call anti racist.                               |
| 01:21:02> 01:21:06: | Those are people who are champions champions of really trying         |
| 01:21:06> 01:21:09: | to address racial disparities.  |
| 01:21:09> 01:21:12: | Is that important or is not just enough to be                         |
| 01:21:12> 01:21:13: | non racist?   |
| 01:21:13> 01:21:15: | Anybody can say that they're not racist?                              |
| 01:21:15> 01:21:17: | The question is, what are you doing actively to make                  |
| 01:21:17> 01:21:19: | a difference and to make a change.                                    |
| 01:21:19> 01:21:24: | And again, for any organization to measure success.                   |
| 01:21:24> 01:21:26: | You have to have those racial disparities in those outcomes           |
| 01:21:26> 01:21:27: | and figure out what the goals are,                                    |
| 01:21:27> 01:21:30: | and I think a lot of it has to do                                     |
| 01:21:30> 01:21:30: | with.   |
| 01:21:30> 01:21:34: | Organizations, in terms of your organizational strategic plan and how |
| 01:21:34> 01:21:36: | you carry about doing your work.                                      |
| 01:21:36> 01:21:39: | What are your values as an organization is very good                  |
| 01:21:39> 01:21:42: | to have in your office setting your mission statement.                |
| 01:21:42> 01:21:43: | You vision that your values,  |
| 01:21:43> 01:21:46: | but the question that I would have is how do                          |
| 01:21:46> 01:21:48: | you execute and what is the story?                                    |
| 01:21:48> 01:21:50: | What is your success in doing this?                                   |
| 01:21:50> 01:21:52: | So again, I think these things are important for all                  |
| 01:21:53> 01:21:54: | of us to think about as we go forward.                                |
| 01:21:54> 01:21:57: | Again, this is about analysis and what I would like                   |
| 01:21:57> 01:21:59: | to do now is turn it back over to Amy                                 |
| 01:21:59> 01:22:02: | or talk about our third leg on this journey around                    |
| 01:22:02> 01:22:06: | Raceland. Use in leadership. Awesome,                                 |
| 01:22:06> 01:22:09: | thank you again to our panelists in our moderate are                  |
|                     |   |

| 01:22:09> 01:22:11: | I know I gained a broader understanding of what and          |
|---------------------|--|
| 01:22:12> 01:22:14: | how data is used to shape the narrative and the              |
| 01:22:14> 01:22:16: | future of the equity conversation,                           |
| 01:22:16> 01:22:19: | and I hope you all have some beneficial takeaways.           |
| 01:22:19> 01:22:22: | Some links to follow an Contacts we will be sending          |
| 01:22:22> 01:22:25: | a follow up email with a link to a brief                     |
| 01:22:25> 01:22:25: | survey.  |
| 01:22:25> 01:22:28: | I do hope you take the time to provide us                    |
| 01:22:28> 01:22:31: | your feedback so we can continually learn and improve on     |
| 01:22:31> 01:22:32: | these types of engagements.                                  |
| 01:22:32> 01:22:35: | Also as a reminder recording of this session will be         |
| 01:22:35> 01:22:36: | posted on the.   |
| 01:22:36> 01:22:40: | Wli Summit website, along with the slides from our panelists |
| 01:22:40> 01:22:41: | today,   |
| 01:22:41> 01:22:44: | I do invite you to join us for our last                      |
| 01:22:44> 01:22:46: | conversation in this series,                                 |
| 01:22:46> 01:22:49: | focusing around action, we will discuss how what we we       |
| 01:22:49> 01:22:49: | will take,   |
| 01:22:49> 01:22:52: | what we learned thus far and actually turn it into           |
| 01:22:53> 01:22:54: | actionable items.  |
| 01:22:54> 01:22:56: | We also share examples of those making meaningful,           |
| 01:22:56> 01:22:58: | meaningful change in our communities,                        |
| 01:22:58> 01:23:01: | so keep an eye out for email blasts and visit                |
| 01:23:01> 01:23:01: | our website.   |
| 01:23:01> 01:23:04: | In the coming weeks to register and again this will          |
| 01:23:04> 01:23:06: | be on October 21st.  |
| 01:23:06> 01:23:09: | Same time 3:30 PM. Central time again,                       |
| 01:23:09> 01:23:11: | it has been my sincere pleasure and honor to host            |
| 01:23:11> 01:23:15: | this important conversation and share these resources to     |
|                     | help strengthen  |
| 01:23:15> 01:23:16: | our resolve on this journey.                                 |
| 01:23:16> 01:23:19: | Together with that, I wish you good afternoon and goodnight. |

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