

Webinar

Stabilizing Residents and Properties

Date: December 15, 2021

00:00:05> 00:00:10:	Welcome everyone to today's webinar on stabilizing residents and properties,
00:00:10> 00:00:11:	perspectives on rent, control, eviction,
00:00:11> 00:00:14:	moratoriums and other contemporary approaches.
00:00:14> 00:00:18:	We very much appreciate your joining us today.
00:00:18> 00:00:21:	Please note that today's webinar is being recorded and as
00:00:21> 00:00:24:	we go through the webinar today will encourage you to
00:00:24> 00:00:28:	enter any questions that you have in our Q&A function
00:00:28> 00:00:30:	rather than the than the chat so.
00:00:30> 00:00:32:	As questions come to mind,
00:00:32> 00:00:36:	please go ahead and enter them in the Q&A function
00:00:36> 00:00:40:	and we'll have Mike and our panelists respond to that
00:00:40> 00:00:42:	as the presentation moves forward.
00:00:42> 00:00:44:	Can we go ahead and go to the first slide
00:00:44> 00:00:44:	here,
00:00:44> 00:00:49:	Mike? I want to say just a few words before
00:00:49> 00:00:54:	we get started about the Center for housing at ULI
00:00:54> 00:00:55:	we are the.
00:00:55> 00:00:59:	Responsible for the housing focus content here at the Institute
00:00:59> 00:01:02:	and we work to advance housing production,
00:01:02> 00:01:05:	attainability and equities through several means.
00:01:05> 00:01:09:	First, we work directly with local communities and ULI members
00:01:09> 00:01:13:	to catalyze housing production and improve attainability and equity.
00:01:13> 00:01:16:	We do this through direct engagement with communities and members
00:01:16> 00:01:18:	and we do also do it through our events like
00:01:18> 00:01:22:	our Housing Opportunity Conference and our monthly webinar series which

00:01:22> 00:01:25:	we focus through which we focus on best practices and
00:01:25> 00:01:26:	related.
00:01:26> 00:01:28:	Public policies that enable housing production,
00:01:28> 00:01:31:	attainability and equity. We provide thought leadership,
00:01:31> 00:01:34:	of course, and a great example of that is today's
00:01:34> 00:01:34:	report,
00:01:34> 00:01:37:	and we'll move to that here very quickly,
00:01:37> 00:01:40:	and also through broad industry engagement.
00:01:40> 00:01:43:	And we work to inspire broader commitment to housing
	across
00:01:43> 00:01:45:	industry sectors and among the public through our camp.
00:01:45> 00:01:51:	And Larson award programs. And before I turn it over
00:01:51> 00:01:52:	to Mike,
00:01:52> 00:01:54:	l just do want to give a plug for our
00:01:54> 00:01:55:	housing opportunity conference.
00:01:55> 00:01:59:	We will have that hosted both in person and virtually
00:01:59> 00:02:00:	this next year.
00:02:00> 00:02:02:	There will be March 8th and 9th.
00:02:02> 00:02:04:	It'll be hosted in person in Atlanta,
00:02:04> 00:02:07:	but again, there'll be an opportunity to participate virtually as
00:02:07> 00:02:08:	well.
00:02:08> 00:02:10:	We are opening registration for the conference today,
00:02:10> 00:02:14:	so I hope after this webinar you'll visit our conference
00:02:14> 00:02:17:	website and and sign up for that event.
00:02:17> 00:02:20:	That will happen in Atlanta in March.
00:02:20> 00:02:23:	So without further ado, thank you again for joining us
00:02:24> 00:02:24:	today.
00:02:24> 00:02:28:	I'm very excited about about the latest report that that
00:02:28> 00:02:29:	will occur.
00:02:29> 00:02:32:	Center has produced and I'm very pleased to introduce it
00:02:32> 00:02:33:	to liquor centers.
00:02:33> 00:02:36:	Soon senior visiting research fellow might spots.
00:02:36> 00:02:38:	Who is the author of the report,
00:02:38> 00:02:38:	Mike?
00:02:40> 00:02:44:	Thank you very much for that introductory introduction Christopher and,
00:02:44> 00:02:46:	and thanks to all of you for joining us today
00:02:46> 00:02:48:	to discuss this very important topic.
00:02:48> 00:02:50:	I'll be speaking with you about that.
00:02:50> 00:02:52:	Will your center's latest report,
00:02:52> 00:02:56:	stable residence, stable properties, perspectives on rent control the fiction,

00:02:56> 00:02:59:	moratoriums, and other contemporary approaches.
00:02:59> 00:03:01:	I'll kick off the conversation with an overview of the
00:03:01> 00:03:02:	research and findings,
00:03:02> 00:03:05:	which will lead into our panel discussion with team with
00:03:05> 00:03:06:	Christina Stacy,
00:03:06> 00:03:09:	the Urban Institute, and Stephanie Brown of ULI,
00:03:09> 00:03:14:	Minnesota Lie who I will formally introduce later.
00:03:14> 00:03:16:	I'm also happy to be joined by the Senators Rosie
00:03:16> 00:03:17:	Heffner,
00:03:17> 00:03:19:	who will be helping moderate the audience question and answer
00:03:19> 00:03:20:	session,
00:03:20> 00:03:22:	which will close today's webinar again.
00:03:22> 00:03:25:	We ask that you enter your questions through the zoom
00:03:25> 00:03:26:	Q&A function instead of through the chat.
00:03:29> 00:03:31:	I'd like to start by thanking the supporters of this
00:03:31> 00:03:32:	research,
00:03:32> 00:03:34:	including Caroline and Preston Butcher,
00:03:34> 00:03:37:	the National Housing Conference and Beacon.
00:03:37> 00:03:39:	The the report, which can be found at the link
00:03:39> 00:03:42:	that's at the bottom of each of our slides,
00:03:42> 00:03:45:	can be found on utilized knowledge binder and includes a
00:03:45> 00:03:47:	full list of contributors to this research.
00:03:47> 00:03:51:	The views expressed in this publication in today's presentation are
00:03:51> 00:03:53:	those of the tool your center and do not necessarily
00:03:53> 00:03:57:	reflect those of any of the research funders or participants.
00:03:59> 00:04:02:	So let's start by asking the question why did we
00:04:02> 00:04:06:	decide to undertake this research project?
00:04:06> 00:04:08:	And as many of you participating in today's session are
00:04:08> 00:04:09:	likely aware,
00:04:09> 00:04:12:	rental costs have been rising relative to income for decades,
00:04:12> 00:04:16:	and the supply of decent attainable rental units has dwindled.
00:04:16> 00:04:20:	These chronic challenges have contributed to elevated levels of cost
00:04:20> 00:04:24:	burden and worsening household financial position in terms of both
00:04:24> 00:04:25:	income and savings,
00:04:25> 00:04:28:	which has led to instability for many households.
00:04:28> 00:04:31:	These long term challenges have been exacerbated by the direct
00:04:31> 00:04:35:	health impacts of the COVID-19 pandemic and associate and the

00:04:35> 00:04:36:	associated economic disruption.
00:04:39> 00:04:43:	Within this context, there's been significant government
	action to address
00:04:43> 00:04:45:	the housing stability of renters.
00:04:45> 00:04:47:	Some of these efforts have helped,
00:04:47> 00:04:49:	at least temporarily stabilize many,
00:04:49> 00:04:51:	though not all, households. However,
00:04:51> 00:04:54:	many efforts to address these challenges have been converted,
00:04:54> 00:04:59:	controversial and consequential for property owners and housing development stakeholders
00:04:59> 00:05:03:	remain concerned about unintended consequences that could make property development
00:05:03> 00:05:07:	and operations more difficult and expensive with the long run
00:05:07> 00:05:13:	result being reductions in housing quality and worsened housing shortages.
00:05:13> 00:05:16:	In response, that Swagger center set out to study the
00:05:16> 00:05:18:	issue of resident stability,
00:05:18> 00:05:22:	we engage with nearly 300 stakeholders and practitioners via interviews
00:05:22> 00:05:24:	and surveys with the goal of learning from a range
00:05:24> 00:05:25:	of perspectives,
00:05:25> 00:05:30:	including tening, tenant advocates, property owners and managers from both
00:05:30> 00:05:33:	the market rate and income restricted segments of the market.
00:05:33> 00:05:38:	Academics and researchers, government officials and renter households themselves,
00:05:38> 00:05:41:	we explored the state of practice related to state and
00:05:42> 00:05:45:	local policy efforts to advance resident stability.
00:05:45> 00:05:48:	We also conducted a high level review of literature on
00:05:48> 00:05:52:	the evidence based for various policy approaches.
00:05:52> 00:05:54:	Our resulting report summarizes those findings,
00:05:54> 00:05:57:	including the current challenges for renters and the rental property
00:05:57> 00:05:58:	sector.
00:05:58> 00:06:01:	The core values and objectives that should be advanced through
00:06:01> 00:06:05:	policy and a framework for to guide policy making moving
00:06:05> 00:06:05:	forward.
00:06:05> 00:06:08:	As I mentioned earlier, this research can be found online
00:06:09> 00:06:09:	via eulas.
00:06:09> 00:06:11:	Knowledge Finder at the link on your screen.
00:06:13> 00:06:16:	Before I go further, I do want to make a

00:06:16> 00:06:17:	definitional note.
00:06:17> 00:06:20:	The ultimate objective of this research is to create a
00:06:20> 00:06:25:	more informed and productive policy dialogue to promote residents stability.
00:06:25> 00:06:28:	We define resident stability As for the purpose of this
00:06:28> 00:06:28:	research,
00:06:28> 00:06:30:	the ability of renter households,
00:06:30> 00:06:33:	regardless of means to live in safe,
00:06:33> 00:06:37:	decent, and attainable homes without undue threat of involuntary displacement.
00:06:37> 00:06:41:	This proposition requires the ability of property owners to be
00:06:41> 00:06:44:	able to operate and Stewart properties in a manner that
00:06:44> 00:06:47:	enables the ongoing safety quality and financial viability of those
00:06:47> 00:06:52:	properties. This definition is based on the interrelated nature of
00:06:52> 00:06:53:	the challenge renter.
00:06:53> 00:06:57:	Households cannot be stable if there are not decent homes
00:06:57> 00:07:00:	to live in and property stewardship is made more difficult
00:07:00> 00:07:03:	if residents do not have stability in their lives.
00:07:03> 00:07:05:	Shifting from scope to findings,
00:07:05> 00:07:08:	I will now highlight the critical challenges and barriers to
00:07:08> 00:07:11:	stability identified by participants in this research project.
00:07:13> 00:07:17:	Though the impact of COVID-19 remains a major concern,
00:07:17> 00:07:20:	the focus of this research extends beyond the pandemic to
00:07:20> 00:07:22:	include durable challenges and barriers.
00:07:22> 00:07:27:	Although interviewees from various perspectives often differed on specific details
00:07:27> 00:07:27:	and priorities,
00:07:27> 00:07:31:	a general consensus existed on the broader systemic factors that
00:07:31> 00:07:33:	contribute to both current,
00:07:33> 00:07:36:	acute and chronic instability. In short,
00:07:36> 00:07:40:	the underlying economic vulnerability many households combines with a shortage
00:07:40> 00:07:40:	of decent,
00:07:40> 00:07:45:	attainable rental housing to put financial pressure on lower income
00:07:45> 00:07:48:	renters who are less able to absorb financial shocks.
00:07:48> 00:07:50:	Such shocks can lead to nonpayment of rent,
00:07:50> 00:07:54:	which limits property owners and managers ability to maintain the
00:07:54> 00:07:54:	property.
00:07:54> 00:07:59:	As housing quality deteriorates, it exacerbates the shortage

	of and
00:07:59> 00:08:03:	heightens competition for the remaining modestly priced
	decent rental homes.
00:08:03> 00:08:07:	Extreme scarcity makes it easier for bad actors to enter
00:08:07> 00:08:08:	or remain in the market,
00:08:08> 00:08:12:	creating further instability. In areas with extreme shortages,
00:08:12> 00:08:16:	it contributes to a shadow market of properties that operate
00:08:16> 00:08:20:	under the radar of regulatory authorities and this market is
00:08:20> 00:08:23:	where the most vulnerable households may be forced to find
00:08:23> 00:08:25:	units. Putting them at additional precarity.
00:08:28> 00:08:32:	The most visible challenges faced by renter households or financial
00:08:32> 00:08:35:	lack of income or savings in high rents.
00:08:35> 00:08:39:	Economic shocks, health events, or other adverse circumstances can lead
00:08:39> 00:08:42:	to displacement and the cost of moving or being evicted
00:08:42> 00:08:42:	further.
00:08:42> 00:08:46:	Heightens a household economic precarity however,
00:08:46> 00:08:50:	practitioners who spoke to the tenant perspective highlighted the less
00:08:50> 00:08:55:	outwardly visible but potentially impactful challenge of power imbalances between
00:08:55> 00:08:56:	owners and renter households.
00:08:56> 00:08:59:	To provide a brief illustration of how this dynamic may
00:08:59> 00:09:00:	play out.
00:09:00> 00:09:03:	The supply shortage for decent rental homes means that units
00:09:03> 00:09:06:	can often be filled quickly and lower at lower income.
00:09:06> 00:09:10:	Households may often have to compete with households with more
00:09:10> 00:09:13:	resources for the few decent well located available units.
00:09:13> 00:09:16:	Renter households will be at a disadvantage in a dispute
00:09:16> 00:09:19:	with the landlord if they face potential homelessness as an
00:09:19> 00:09:20:	alternative.
00:09:20> 00:09:23:	Because of that shortage. Furthermore,
00:09:23> 00:09:26:	the main method for enforcing tenant rights in most cases
00:09:26> 00:09:28:	is through the civil court system,
00:09:28> 00:09:32:	whereas many property owners and managers may keep legal counsel
00:09:32> 00:09:35:	and retainer filing suit may be challenging for many lower
00:09:35> 00:09:38:	income tenants with limited resources or less knowledge of the
00:09:38> 00:09:42:	legal system and the tenant landlord legal framework.
00:09:42> 00:09:46:	This contributes to the fact where potentially vulnerable

	households don't
00:09:46> 00:09:49:	have the ability to to enforce their rights if they
00:09:49> 00:09:52:	are that are already enshrined in law.
00:09:55> 00:09:59:	Owners and managers that we engage with face considerable challenges
00:09:59> 00:10:00:	as well.
00:10:00> 00:10:03:	As with renter households, the most immediate challenges are financial
00:10:03> 00:10:05:	and more closely tide to the pandemic,
00:10:05> 00:10:08:	particularly the impact of non payment of rent as there
00:10:08> 00:10:10:	have been a hit on the revenue side of the
00:10:10> 00:10:11:	Ledger,
00:10:11> 00:10:14:	expenses have also increased due to health and safety protocols,
00:10:14> 00:10:18:	labor shortages and rising material costs.
00:10:18> 00:10:21:	And while most owners and managers we spoke with supported
00:10:21> 00:10:24:	varying degrees of tenant based supports during the pandemic,
00:10:24> 00:10:28:	they were particularly concerned that policy efforts did not account
00:10:28> 00:10:32:	for the operational and management realities that they face.
00:10:32> 00:10:35:	A 2020 survey of owners and operators by the National
00:10:35> 00:10:38:	Apartment Association found that respondents spent on average more than
00:10:38> 00:10:42:	half of rental revenues on mortgage payments and property taxes,
00:10:42> 00:10:44:	which are often inflexible and must be paid to avoid
00:10:44> 00:10:46:	default or tax foreclosure.
00:10:46> 00:10:50:	Although during the pandemic there have been some relief programs
00:10:50> 00:10:51:	put in place.
00:10:51> 00:10:54:	An additional 38% of revenues are spent to keep the
00:10:54> 00:10:55:	property up and running,
00:10:55> 00:10:57:	including both short and long term maintenance,
00:10:57> 00:11:01:	with 10% of revenues contributing to owner profit.
00:11:01> 00:11:03:	For an owner of a 5 unit property who has
00:11:03> 00:11:05:	expenses similar to those outlined above,
00:11:05> 00:11:07:	if just one tenant lost work as a result of
00:11:07> 00:11:10:	the pandemic and was unable to make payments for the
00:11:10> 00:11:12:	initial six months of intensive lockdowns,
00:11:12> 00:11:16:	the amount loss could wipe out annual profit potential for
00:11:16> 00:11:20:	the entire property and could constrain the owner's ability to
00:11:20> 00:11:21:	maintain the property.

00:11:21> 00:11:23:	This can have long term impacts on the supply of
00:11:23> 00:11:24:	decent,
00:11:24> 00:11:28:	attainable rental homes. Many owners make major structural and systems
00:11:28> 00:11:30:	upgrades at the point of refinancing.
00:11:30> 00:11:34:	If short term revenue losses translate to longer range burdens,
00:11:34> 00:11:37:	the credit this critical process for maintaining supply may come
00:11:37> 00:11:38:	under threat.
00:11:38> 00:11:41:	They're not able to refinance and improve the property.
00:11:41> 00:11:45:	The ultimate result of that may be further deterioration in
00:11:45> 00:11:49:	some cases if there's strong demand in the market that
00:11:49> 00:11:50:	could lead to a sale,
00:11:50> 00:11:54:	redevelopment and repositioning of the property at a higher income
00:11:54> 00:11:54:	level,
00:11:54> 00:11:57:	which has spillover impacts in level on low and moderate
00:11:57> 00:12:00:	income households or in some cases if there isn't sufficient
00:12:00> 00:12:02:	market demand for redevelopment,
00:12:02> 00:12:05:	we could lead to a scenario in which irresponsible landlords
00:12:05> 00:12:08:	come in to acquire the property and engage in equity
00:12:08> 00:12:12:	stripping where they collect rents but make minimal upgrades to
00:12:12> 00:12:16:	the. Our upkeep to the property trying to keep revenue
00:12:16> 00:12:19:	or revenues high and expenses at the bare minimum.
00:12:19> 00:12:21:	In under any of those scenarios,
00:12:21> 00:12:26:	the supply of decent affordable homes for lower income households
00:12:26> 00:12:27:	is reduced.
00:12:30> 00:12:32:	At a higher level, we observed that bad actors in
00:12:32> 00:12:33:	the system,
00:12:33> 00:12:36:	similar to the equity stripping scenario I just mentioned,
00:12:36> 00:12:40:	have disproportionately large impacts. A few non paying tenants who
00:12:40> 00:12:43:	never lost work that account for the vast majority of
00:12:40> 00:12:43: 00:12:43> 00:12:44:	
00:12:43> 00:12:44: 00:12:44> 00:12:47:	never lost work that account for the vast majority of
00:12:43> 00:12:44:	never lost work that account for the vast majority of an individual owners, unpaid rent, or a predatory property manager stripping equity
00:12:43> 00:12:44: 00:12:44> 00:12:47:	never lost work that account for the vast majority of an individual owners, unpaid rent, or a predatory property manager stripping equity from property or illegally keeping security deposits when they
00:12:43> 00:12:44: 00:12:44> 00:12:47: 00:12:48> 00:12:51:	never lost work that account for the vast majority of an individual owners, unpaid rent, or a predatory property manager stripping equity from property or illegally keeping security deposits when they know that

	debate about policy,
00:13:02> 00:13:04:	but it does not may make coming to a consensus
00:13:04> 00:13:08:	any easier around policies that address those issues but do
00:13:08> 00:13:11:	not have adverse impacts on good faith.
00:13:11> 00:13:14:	Actors on both sides of the of the debate on
00:13:14> 00:13:17:	a more positive side based on our outreach,
00:13:17> 00:13:20:	there was more overlap than one would think between stakeholders
00:13:20> 00:13:23:	of various perspectives on the core challenges and what needs
00:13:23> 00:13:25:	to be done to improve stability.
00:13:25> 00:13:27:	If policy dialogue can emphasize.
00:13:27> 00:13:31:	This common ground and discourage entrenched segmentation by sector.
00:13:31> 00:13:34:	There could be opportunities for creating more equity equitable policy
00:13:34> 00:13:36:	outcomes for all involved.
00:13:38> 00:13:43:	So what is currently being done to address residents stability?
00:13:43> 00:13:47:	In our landscapes, can we uncovered a lot of different
00:13:47> 00:13:51:	examples and we grouped them the most common proposals,
00:13:51> 00:13:56:	initiatives into four categories. These include direct financial support such
00:13:56> 00:14:00:	as rental assistance and emergency rental aid price controls such
00:14:00> 00:14:03:	as rent control and anti gouging regulations,
00:14:03> 00:14:05:	which I'll return to in a minute.
00:14:05> 00:14:09:	Operational controls which address how landlords select and interact with
00:14:09> 00:14:09:	tenants.
00:14:09> 00:14:13:	And changes to eviction processes in moratori.
00:14:13> 00:14:16:	We'll discuss these in more detail as the presentation goes
00:14:16> 00:14:18:	on and during the discussion portion of the agenda,
00:14:18> 00:14:22:	but I do want to highlight that price control category
00:14:22> 00:14:23:	in particular.
00:14:23> 00:14:26:	Rent regulations and rent control have been advanced in a
00:14:26> 00:14:27:	number of jurisdictions.
00:14:27> 00:14:31:	Some of these policies are updates to existing regimes or
00:14:31> 00:14:35:	pandemic related emergency restrictions we've seen in some cases,
00:14:35> 00:14:38:	and we'll talk about this in particular during the Q&A
00:14:38> 00:14:40:	during the discussion portion of our agenda,
00:14:40> 00:14:44:	municipalities looking to implement policies that are very

	similar to
00:14:44> 00:14:48:	some of the legacy stricter rent control policies that have
00:14:48> 00:14:50:	been in place in places like New York City,
00:14:50> 00:14:53:	Washington DC, and San Francisco.
00:14:53> 00:14:57:	However, we've also seen a broader but somewhat softer
	version
00:14:57> 00:15:01:	of the policy that we are characterizing as anti gouging
00:15:01> 00:15:02:	regulations.
00:15:02> 00:15:06:	These policies cap annual rent increases at a considerably higher
00:15:06> 00:15:06:	level,
00:15:06> 00:15:09:	and they service less of a binding constraint,
00:15:09> 00:15:11:	for example, inflation plus 5%
00:15:11> 00:15:13:	in California and inflation plus 7%
00:15:13> 00:15:17:	in Oregon, but cover a much wider range of properties,
00:15:17> 00:15:18:	so they're not set to.
00:15:18> 00:15:21:	They're not. They don't only apply to properties that were
00:15:21> 00:15:23:	built before a given point.
00:15:23> 00:15:25:	In time they cover a much larger portion of the
00:15:25> 00:15:25:	sector.
00:15:27> 00:15:29:	To examine the impact of these policies,
00:15:29> 00:15:32:	we partner with Beacon, a real estate data analytics firm,
00:15:32> 00:15:36:	to provide illustrative examples of the extent to which these
00:15:36> 00:15:39:	regulations would affect rental properties in different markets.
00:15:39> 00:15:44:	Beaking created a rent regulation impact scale indicating whether the
00:15:44> 00:15:48:	median median apartment would be directly affected by a limit
00:15:48> 00:15:49:	on rent increases.
00:15:49> 00:15:53:	The scale uses a baseline threshold of inflation plus 2%,
00:15:53> 00:15:57:	but also modern modeled other increased thresholds.
00:15:57> 00:16:00:	These next few slides demonstrate the extent to which such
00:16:00> 00:16:04:	policies would serve as binding constraints on the median property
00:16:04> 00:16:05:	in six select markets,
00:16:05> 00:16:08:	and I'll just scroll through them briefly.
00:16:08> 00:16:11:	You can see by the chart anything in the blue
00:16:11> 00:16:15:	scale means that the that even at the lowest threshold
00:16:15> 00:16:16:	of inflation plus 2%
00:16:16> 00:16:20:	rent, would not serve as a binding and binding constraint,
00:16:20> 00:16:23:	also indicated by the not applicable.
00:16:23> 00:16:28:	Indicator in the table. I should note that there is
00:16:28> 00:16:30:	an error on the slides here.

00:16:30> 00:16:36:	These should indicate specific years 2015 through 2020.
00:16:36> 00:16:40:	Those are what the columns in each of these tables
00:16:40> 00:16:40:	indicate.
00:16:44> 00:16:47:	And what you'll see and I'll and I'll run through
00:16:47> 00:16:49:	the findings as these as these graphics.
00:16:49> 00:16:53:	Scroll through that. The results are highly variable by market
00:16:53> 00:16:55:	submarket in year,
00:16:55> 00:16:57:	with the exception of Phoenix and Seattle,
00:16:57> 00:17:00:	thresholds would have to be considerably lower than those I
00:17:00> 00:17:02:	referenced in California and Oregon.
00:17:02> 00:17:06:	Again, 5% and 7% plus inflation respectively,
00:17:06> 00:17:10:	to serve as a binding constraint in most years to
00:17:10> 00:17:12:	the median price department.
00:17:12> 00:17:14:	With the exception of Phoenix in Seattle,
00:17:14> 00:17:16:	thresholds would have to be or I'm sorry,
00:17:16> 00:17:20:	given the relatively few years in which increases reached the
00:17:20> 00:17:21:	impact thresholds,
00:17:21> 00:17:26:	anti gouging policies could have a relatively minimal but a
00:17:26> 00:17:27:	smoothing effect.
00:17:27> 00:17:30:	Spreading increases over multiple years.
00:17:30> 00:17:33:	This could prevent destabilizing spikes in rents for tenants,
00:17:33> 00:17:36:	but may not constrain rents in the long term except
00:17:36> 00:17:38:	in the hottest markets.
00:17:38> 00:17:41:	And whether this is a good or bad scenario depends
00:17:41> 00:17:43:	on the perspective of the stakeholder in question.
00:17:43> 00:17:46:	A policy would provide fewer benefits to tenants,
00:17:46> 00:17:49:	so therefore maybe not be as much in favor among
00:17:49> 00:17:50:	tenant advocates,
00:17:50> 00:17:53:	but also is likely to be less distortive on the
00:17:53> 00:17:54:	market.
00:17:54> 00:17:58:	So property owners or managers might be less averse to
00:17:58> 00:18:00:	policies such as this.
00:18:02> 00:18:06:	And that leads us into the critical issue of values
00:18:06> 00:18:07:	and objectives.
00:18:07> 00:18:10:	This research wanted to make sure we focused on 1st
00:18:10> 00:18:12:	principles before diving into policy.
00:18:12> 00:18:16:	We wanted to have a targeted conversation about what is
00:18:16> 00:18:19:	important to various stakeholders and what we want to achieve
00:18:19> 00:18:23:	through policy before evaluating the policies on whether they're they're
00:18:23> 00:18:27:	effective in achieving those goals.

00:18:27> 00:18:31:	And through this process we heard some encouraging areas of
00:18:31> 00:18:34:	consensus from across the full spectrum of viewpoints.
00:18:34> 00:18:37:	There was a strong support from across the aisle,
00:18:37> 00:18:40:	so to speak, but the need for more subsidies and
00:18:40> 00:18:41:	supports.
00:18:41> 00:18:44:	There was strong support for local government and state government
00:18:44> 00:18:48:	action that focuses more on promoting housing quality and winning
00:18:48> 00:18:51:	and bad actors out of the property ownership and management
00:18:51> 00:18:54:	sector. And there was also a consensus that we need
00:18:54> 00:18:56:	to build more homes.
00:18:58> 00:19:01:	To accomplish all this, there was a consensus that we
00:19:01> 00:19:03:	needed to work proactively,
00:19:03> 00:19:06:	work to build trust and improve communications,
00:19:06> 00:19:09:	especially with directly between landlords and tenants,
00:19:09> 00:19:11:	and provide a greater focus on good governance,
00:19:11> 00:19:17:	administrative reform in the implementation of government programs and supports.
00:19:17> 00:19:20:	Again, these were all these areas that I just highlighted
00:19:20> 00:19:22:	are areas where both sides,
00:19:22> 00:19:27:	both the tenant advocate and organizer perspective and the property
00:19:27> 00:19:28:	ownership.
00:19:28> 00:19:31:	And management sectors were largely aligned not just in the
00:19:31> 00:19:33:	sort of subject matter itself,
00:19:33> 00:19:36:	and agreeing in principle, but that these were also critically
00:19:36> 00:19:37:	important challenges.
00:19:40> 00:19:44:	On other topics, perspectives were shaped by the respective role
00:19:44> 00:19:47:	of that the person played in the market and prioritization
00:19:47> 00:19:51:	and focus may vary even if conceptually people didn't have
00:19:51> 00:19:54:	conflicting opinions, so these are not necessarily area of conflicts,
00:19:54> 00:19:57:	but there are areas of focus where that where that
00:19:57> 00:19:58:	focus may differ.
00:19:58> 00:20:01:	For example, tenant advocates were more likely to focus on
00:20:01> 00:20:05:	making changes to legal processes and supporting organizing efforts they
00:20:05> 00:20:08:	hope will create a more even power dynamic between tenant
00:20:08> 00:20:11:	and landlord. When talking about adding supply,
00:20:11> 00:20:13:	they tended to be more focused on income,

00:20:13> 00:20:16:	restricted public or social housing,
00:20:16> 00:20:19:	property owners and managers were more likely to
	emphasize issues
00:20:19> 00:20:22:	related to operational realities like regulatory,
00:20:22> 00:20:26:	efficiency and mitigating risk and legal liability when talking about
00:20:26> 00:20:27:	adding supply,
00:20:27> 00:20:30:	their focus was more on the market side and using
00:20:30> 00:20:34:	market oriented tools to expand the supply of housing more
00:20:34> 00:20:34:	generally.
00:20:38> 00:20:40:	And of course there are some issues where there's more
00:20:40> 00:20:44:	entrenched differences in perspective and one area of conflict that
00:20:44> 00:20:47:	I'd like to flag is particularly relevant to debates around
00:20:47> 00:20:49:	rent control. There are a lot of reasons that why
00:20:49> 00:20:51:	these debates tend to be so fraught,
00:20:51> 00:20:53:	and that is in part due to different perspectives on
00:20:53> 00:20:55:	regulation and free market.
00:20:55> 00:20:56:	But after conducting this research,
00:20:56> 00:20:59:	I think a bigger challenge is that people are approaching
00:20:59> 00:21:01:	this debate with fundamentally different goals.
00:21:01> 00:21:04:	Many opponents of rent control do so because they believe
00:21:04> 00:21:06:	it will reduce the supply of rental homes,
00:21:06> 00:21:09:	and because its benefits. They don't always accrue to the
00:21:09> 00:21:10:	households with the greatest needs,
00:21:10> 00:21:12:	and there is some, though not universal,
00:21:12> 00:21:16:	empirical evidence to support these perspectives.
00:21:16> 00:21:18:	Those on the other side of the debate,
00:21:18> 00:21:19:	those that support rent control,
00:21:19> 00:21:22:	are often valuing completely different things.
00:21:22> 00:21:26:	They're more likely to support universal programs specifically because they
00:21:26> 00:21:27:	are not targeted,
00:21:27> 00:21:30:	although they tend to also support targeted interventions as well.
00:21:30> 00:21:33:	And there are more, and they tend to more highly
00:21:33> 00:21:37:	valued enhanced stability that residents and control properties fund into
00:21:37> 00:21:38:	these points.
00:21:38> 00:21:41:	They have some empirical evidence to support their claims as
00:21:41> 00:21:41:	well,
00:21:41> 00:21:45:	though again, the the evidence base is not universal in

00:21:45> 00:21:46:	One Direction or another.
00:21:46> 00:21:49:	So we're often seeing is people to bear debating the
00:21:49> 00:21:52:	merits of policies on completely different terms without first agreeing
00:21:52> 00:21:54:	on the problems that they're trying to solve for.
00:21:57> 00:22:01:	So building consensus on those first principles is critical for
00:22:01> 00:22:02:	evaluating policy,
00:22:02> 00:22:04:	so I think we'll have a lot of time to
00:22:04> 00:22:08:	discuss those principles and those objectives during the question and
00:22:08> 00:22:09:	answers.
00:22:09> 00:22:10:	But I do want to spend a little bit time
00:22:10> 00:22:13:	of the time that I have left for my presentation
00:22:13> 00:22:15:	talking about what we found when people started talking about
00:22:15> 00:22:20:	specific policy interventions. As part of our outreach,
00:22:20> 00:22:25:	we ask practitioners should identify how they would allocate resources,
00:22:25> 00:22:29:	some within some broad policy categories and what we ended
00:22:29> 00:22:33:	up seeing is not a lot of consensus around prioritizing
00:22:33> 00:22:36:	one or two specific interventions.
00:22:36> 00:22:39:	Although the property market rate property sector was a little
00:22:39> 00:22:40:	bit more focused,
00:22:40> 00:22:44:	they had the highest degree of consensus around allocating resources
00:22:44> 00:22:46:	to expanding housing supply.
00:22:46> 00:22:49:	What we saw across the board elsewhere with it.
00:22:49> 00:22:52:	Among different sectors was a focus on a more all
00:22:52> 00:22:54:	of the above approach,
00:22:54> 00:22:59:	but the. Caught the highest ranked priorities for the most
00:22:59> 00:23:00:	part,
00:23:00> 00:23:03:	focused on the nuts and bolts issues of expanding housing
00:23:03> 00:23:04:	supply.
00:23:04> 00:23:07:	Reducing housing cost burdens and improving housing quality.
00:23:07> 00:23:10:	I think those were the the most critical factors that
00:23:10> 00:23:13:	were identified and those get to the sort of the
00:23:13> 00:23:15:	fundamental core investments of Kenul Ford.
00:23:15> 00:23:17:	A safe, decent roof over your head.
00:23:21> 00:23:26:	And so from that analysis of policies we worked to
00:23:26> 00:23:30:	create a a bit of a framework for identifying of
00:23:30> 00:23:34:	individual policy analysis moving forward,
00:23:34> 00:23:37:	and I'm not going to read this entire slide,

00:23:37> 00:23:40:	but I just want to highlight some of those takeaways,
00:23:40> 00:23:42:	which sort of echo what I just mentioned.
00:23:42> 00:23:45:	So focusing on 1st principles,
00:23:45> 00:23:48:	finding ways for vulnerable tenants to afford rent that can
00:23:49> 00:23:51:	be accomplished through direct subsidies.
00:23:51> 00:23:55:	Market oriented reforms at lower the cost of housing and
00:23:55> 00:23:59:	increased supply as well as direct support for the production
00:23:59> 00:24:02:	and preservation of affordable housing.
00:24:02> 00:24:05:	Another policy takeaway is that.
00:24:05> 00:24:10:	We, in order to achieve greater resident stability at scale,
00:24:10> 00:24:14:	there is going to need to be a considerable investment
00:24:14> 00:24:18:	in resources and attention from both the private and public
00:24:18> 00:24:19:	sector,
00:24:19> 00:24:22:	and that if we don't focus on program design and
00:24:22> 00:24:24:	bureaucratic reform,
00:24:24> 00:24:27:	though, that scaling up of the process may not be
00:24:27> 00:24:30:	as effective as one would hope.
00:24:30> 00:24:32:	And we've seen that through some of the the fits
00:24:32> 00:24:36:	and starts that have that we've experienced through the administration
00:24:36> 00:24:38:	of some of the emergency rental assistance.
00:24:38> 00:24:42:	Programs during the pandemic. Although it does seem that many
00:24:42> 00:24:45:	that there are a number of jurisdictions that are doing
00:24:45> 00:24:48:	much better on that front as of late.
00:24:48> 00:24:51:	And then another key takeaway that I'd like to highlight
00:24:51> 00:24:55:	is the issue of carrots and sticks or policy complementarity
00:24:55> 00:24:59:	in that there are lots of opportunities from our discussions
00:24:59> 00:25:03:	for pairing policies together that address both a core issue
00:25:03> 00:25:07:	and also some of the potential negative externalities,
00:25:07> 00:25:11:	or just concerns that the other side might have.
00:25:11> 00:25:16:	For example, there are even though pretty much everyone acknowledged
00:25:16> 00:25:18:	that we need to increase supply,
00:25:18> 00:25:21:	and we need to increase supply,
	particularly in constrained markets. There was a lot of concern
00:25:22> 00:25:25:	particularly in constrained markets. There was a lot of
00:25:22> 00:25:25: 00:25:25> 00:25:29:	particularly in constrained markets. There was a lot of concern that in the process of increasing supply redevelopment could
	particularly in constrained markets. There was a lot of concern that in the process of increasing supply redevelopment could lead
00:25:25> 00:25:29:	particularly in constrained markets. There was a lot of concern that in the process of increasing supply redevelopment could lead to the displacement of potentially vulnerable households.

00:25:44> 00:25:48:	And other innovative interventions that will address the concerns of
00:25:48> 00:25:53:	those that that may have some trepidation about specific policy
00:25:53> 00:25:53:	initiatives,
00:25:53> 00:25:55:	even if they agree in principle.
00:25:57> 00:26:00:	So those are some of the high level takeaways.
00:26:00> 00:26:04:	The framework itself focuses on 3 categories of intervention
00.20.00 > 00.20.04.	and
00:26:04> 00:26:07:	when we say a framework we mean a general approach
00:26:07> 00:26:09:	for thinking about making a policy,
00:26:09> 00:26:12:	making on the ground level and and and that approach
00:26:12> 00:26:14:	falls into three categories,
00:26:14> 00:26:17:	measure and evaluate engaging, listen and triage,
00:26:17> 00:26:21:	strengthen and reform. So measure and evaluate is is important
00:26:21> 00:26:22:	to building a foundation,
00:26:22> 00:26:27:	a knowledge base for making decisions around policy priorities.
00:26:27> 00:26:31:	You know it's more helpful to come to consensus around
00:26:31> 00:26:34:	policy objectives and goals if we're operating from a well
00:26:34> 00:26:36:	informed and common set of facts.
00:26:36> 00:26:40:	So an important area that we've seen some improvement in
00:26:40> 00:26:44:	this in this field is through better tracking of eviction
00:26:44> 00:26:47:	data that we've seen in recent years.
00:26:47> 00:26:49:	To help identify where are the eviction hotspots?
00:26:49> 00:26:51:	Where are there some hot,
00:26:51> 00:26:57:	more severe challenges related to the more acute acute instability
00:26:57> 00:26:58:	challenges?
00:27:01> 00:27:05:	Paired with the sort of building that foundation of measurement
00:27:05> 00:27:07:	and evaluation is engaging and listening,
00:27:07> 00:27:11:	we need to work to have those tough conversations about
00:27:11> 00:27:15:	what we should be prioritizing through policy.
00:27:15> 00:27:17:	You know that before we dive straight into the weeds
00:27:17> 00:27:19:	of whether rent control is good or bad,
00:27:19> 00:27:23:	it's helpful to 1st have that conversation about whether we
00:27:23> 00:27:26:	want to be promoting a universal or a targeted approach.
00:27:26> 00:27:28:	What are the pros and cons of each?
00:27:28> 00:27:30:	I think that is a critical first step.
00:27:30> 00:27:33:	And there's an acknowledge that we should acknowledge it will
00:27:33> 00:27:35:	never be able to come to consensus,

00:27:35> 00:27:36:	and some of these issues.
00:27:36> 00:27:38:	Maybe we can and others,
00:27:38> 00:27:40:	but without having that first conversation,
00:27:40> 00:27:43:	it can have that conversation first.
00:27:43> 00:27:45:	It can set us back when we get into discussing
00:27:45> 00:27:47:	the policy details in the long run.
00:27:47> 00:27:50:	In the third category is where we actually act through
00:27:50> 00:27:51:	policy,
00:27:51> 00:27:54:	and that's triage, strengthened and reform.
00:27:54> 00:27:58:	And we need to address the three different three different
00:27:58> 00:28:01:	types of programs to just three different types of needs
00:28:01> 00:28:04:	that are emerging or that have that are crime that
00:28:04> 00:28:09:	we've been chronically experienced and are becoming more acutely impactful
00:28:09> 00:28:13:	given current economic circumstances and the first category is triage,
00:28:13> 00:28:17:	and those are sort of our crisis and emergency response
00:28:17> 00:28:17:	interventions.
00:28:17> 00:28:21:	Those are critical to for stabilizing households in here now
00:28:22> 00:28:26:	and making sure that disadvantage does not compound and make
00:28:26> 00:28:26:	itself.
00:28:26> 00:28:31:	Worse. We need strengthening based reforms and interventions that provide
00:28:31> 00:28:34:	long term support for economic mobility,
00:28:34> 00:28:36:	housing, production and operations this.
00:28:36> 00:28:41:	These are the types of supports that help build up
00:28:41> 00:28:44:	people's capacity to weather economic shocks.
00:28:44> 00:28:48:	To find a more decent and stable housing to make
00:28:48> 00:28:51:	those triage based reforms less necessary.
00:28:51> 00:28:55:	And then we also need structural reforms to address the
00:28:55> 00:28:58:	root causes and market failures to these issues so.
00:28:58> 00:29:00:	What that looks like in different markets will will be
00:29:00> 00:29:01:	different in some cases.
00:29:01> 00:29:05:	The main issue may be zoning reform to increase supply
00:29:05> 00:29:08:	in others it may be housing quality that they're there,
00:29:08> 00:29:11:	may be enough homes, but they're not necessarily in high
00:29:11> 00:29:13:	opportunity neighborhoods,
00:29:13> 00:29:17:	or they need significant amounts of investment in repair.
00:29:17> 00:29:20:	In other cases, it may be structural reforms to the
00:29:20> 00:29:21:	tenant,
00:29:21> 00:29:25:	landlord law and eviction processes to make systems better balance

00:29:25> 00:29:28:	between the various perspectives so.
00:29:28> 00:29:31:	What the specific policy our policy approaches are will be
00:29:31> 00:29:34:	different depending on where you're working and what your
	specific
00:29:34> 00:29:35:	challenges are,
00:29:35> 00:29:39:	but they should be addressing these three types of
00:29:39> 00:29:41:	intervention and so if you download the report,
00:29:39> 00:29:41.	
	I'm going to show a table on the slide that's
00:29:43> 00:29:44:	going to be blurry.
00:29:44> 00:29:46:	Don't expect anyone to be able to read it,
00:29:46> 00:29:49:	but what we we did do and know my policy,
00:29:49> 00:29:52:	my presentation has been late on specific policy details,
00:29:52> 00:29:56:	but the analysis that we conducted and our report does
00:29:56> 00:29:58:	include a more robust discussion.
00:29:58> 00:30:02:	Of 23 separate categories of policy intervention,
00:30:02> 00:30:05:	and it highlights the website with the intended policy objective
00:30:05> 00:30:08:	that it's it's supposed to achieve based on on the
00:30:08> 00:30:10:	sort of the best case scenario.
00:30:10> 00:30:14:	We discussed the degree of difficulty both in building consensus
00:30:14> 00:30:17:	about whether this is a good approach or a bad
00:30:17> 00:30:19:	approach about what the degree of difficulty,
00:30:19> 00:30:23:	in terms of the complexity of implementation and some policy
00:30:23> 00:30:24:	examples as well.
00:30:24> 00:30:26:	So we encourage you to visit knowledge Finder to download
00:30:26> 00:30:29:	that chart in a readable form so that you can.
00:30:29> 00:30:35:	Access that so. Before we shift to the panel discussion,
00:30:35> 00:30:38:	I'm going to pause there to see if Rosie if
00:30:38> 00:30:42:	there were any clarifying questions about any of my remarks
00:30:43> 00:30:45:	that were added into the Q&A,
00:30:45> 00:30:48:	or if we should, we should shift to introducing Christina
00:30:48> 00:30:49:	and Stephanie.
00:30:51> 00:30:53:	I think you can go ahead and shift to the
00:30:53> 00:30:56:	to the to the discussion as we don't seem to
00:30:56> 00:30:59:	have any questions at the moment because everything
	you're saying
00:30:59> 00:31:03:	is crystal clear. Well, I I hope that's the case,
00:31:03> 00:31:06:	but I'm sure I'm sure people will have questions as
00:31:06> 00:31:07:	we go.
00:31:07> 00:31:10:	So I want to take this opportunity to introduce our
00:31:10> 00:31:12:	esteemed panelists,
00:31:12> 00:31:15:	who both had a role in shaping this research and

00:31:15> 00:31:16:	our thinking,
00:31:16> 00:31:21:	as we both scoped scoped the research project out and
00:31:21> 00:31:25:	began analyzing our information and findings.
00:31:25> 00:31:28:	Christina Stacy is a principal research associate in the Urban
00:31:28> 00:31:32:	Institute's metropolitan housing and Community Communities Policy Center.
00:31:32> 00:31:35:	She specializes in urban economics,
00:31:35> 00:31:38:	equity and inclusion. Currently, she is studying whether inclusionary,
00:31:38> 00:31:41:	zoning and rent control increase the supply of affordable housing
00:31:41> 00:31:44:	and access to opportunity for families with low incomes and
00:31:44> 00:31:45:	people of color,
00:31:45> 00:31:48:	among other initiatives. So when I talk about the empirical
00:31:48> 00:31:49:	evidence,
00:31:49> 00:31:53:	Christina is one of the contributors to that empirical evidence
00:31:53> 00:31:53:	based.
00:31:53> 00:31:56:	So I thank her for joining us today and we're
00:31:56> 00:31:57:	also joined by Stephanie Brown,
00:31:57> 00:31:59:	the executive director of Yoly,
00:31:59> 00:32:02:	Minnesota. Her past work includes working in the office of
00:32:02> 00:32:03:	the Mayor of Kansas City.
00:32:03> 00:32:06:	In serving as a fellow at Harvard University's Joint Center
00:32:06> 00:32:07:	for Housing Studies,
00:32:07> 00:32:10:	she has also worked internationally with the McKinsey Global Institute
00:32:10> 00:32:13:	on Research and Strategy development related to urban resilience,
00:32:13> 00:32:16:	affordable housing and construction productivity,
00:32:16> 00:32:18:	and for those of you that may have been following
00:32:18> 00:32:20:	the issues that we're discussing today.
00:32:20> 00:32:23:	In the news, Stephanie is in Ground Zero of some
00:32:23> 00:32:27:	of the rent control debates with Beth recent ballot initiatives
00:32:27> 00:32:30:	this past November on rent on the issue of rent
00:32:30> 00:32:34:	control that were passed in both Minneapolis.
00:32:34> 00:32:37:	And Saint Paul, so we have have a combination of
00:32:37> 00:32:41:	speakers that can bring evidence from the empirical evidence base
00:32:41> 00:32:44:	and the real world conversations on the ground.
00:32:44> 00:32:48:	And I very much appreciate that they can join us
00:32:48> 00:32:48:	today.
00:32:48> 00:32:52:	So I'm going to pose the first question to to
00:32:52> 00:32:53:	Tina.

00:32:53> 00:32:56:	Can you describe that I just mentioned that you are
00:32:56> 00:32:58:	conducting some research on rent control?
00:32:58> 00:33:01:	He described some of this recent research that you've been
00:33:01> 00:33:04:	conducting in any other research that might be germane to
00:33:04> 00:33:06:	the topic that you've worked on.
00:33:06> 00:33:09:	Sure, yeah, thanks so much for having me.
00:33:09> 00:33:12:	So the research that you mentioned said we're conducting a
00:33:12> 00:33:16:	study funded by the Robert Wood Johnson Foundation that mixes
00:33:16> 00:33:20:	both qualitative and quantitative analysis so interviews and focus groups.
00:33:20> 00:33:24:	Also with data analysis to really holistically look at the
00:33:24> 00:33:28:	impacts of both rent control and inclusionary zoning,
00:33:28> 00:33:32:	different types of regulations, not because we know rent control
00:33:32> 00:33:33:	from city to city.
00:33:33> 00:33:37:	And I see from city to city can vary greatly.
00:33:37> 00:33:40:	We're looking at how different types of these policies and
00:33:40> 00:33:43:	how they're implemented affect both the supply of housing that
00:33:43> 00:33:44:	is affordable,
00:33:44> 00:33:45:	so not just subsidized housing,
00:33:45> 00:33:49:	but housing more broadly. And access to opportunity for people
00:33:49> 00:33:52:	with low incomes and people of color so to do
00:33:52> 00:33:53:	SO.
00:33:53> 00:33:56:	We've interviewed tenant advocates, landlords,
00:33:56> 00:34:00:	developers, policymakers, and practitioners from across the country.
00:34:00> 00:34:03:	On both of these topics to learn about how the
00:34:03> 00:34:06:	really we focused in on how the the variations and
00:34:06> 00:34:09:	how these regulations are designed and implemented,
00:34:09> 00:34:12:	implemented affect their behaviors and their decisions,
00:34:12> 00:34:17:	which was really interesting, particularly on the developer and landlord
00:34:17> 00:34:17:	side.
00:34:17> 00:34:22:	Then in tandem, we've been creating a huge data set
00:34:22> 00:34:22:	of rent,
00:34:22> 00:34:28:	control, and disease reforms for cities across the country.
00:34:28> 00:34:31:	Using we've been using machine learning to collect data from
00:34:31> 00:34:34:	newspaper articles back in time and across the country,
00:34:34> 00:34:37:	and we're going to then use those data to do
00:34:37> 00:34:38:	causal analysis.
00:34:38> 00:34:42:	Use econometrics to estimate the impact of different types of

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00:34:43> 00:34:45:	reforms on the outcomes that I mentioned.
00:34:45> 00:34:49:	We also have a project advisory group that's overseeing this
00:34:49> 00:34:52:	work and helping us to ensure that we are,
00:34:52> 00:34:56:	you know, grounding this in reality and interpreting findings correctly,
00:34:56> 00:34:59:	of which Mike thank you is on that advisory panel.
00:34:59> 00:35:02:	But it also consists of tenant advocates in groups,
00:35:02> 00:35:06:	policymakers, planners, landlords and developers as well.
00:35:06> 00:35:08:	And then, you know, we're based on these comparisons.
00:35:08> 00:35:11:	We're going to provide evidence for policymakers on.
00:35:11> 00:35:12:	First of all, you know,
00:35:12> 00:35:16:	trying to like make mention,
00:35:16> 00:35:19:	there is a bit of disagreement in the literature over
00:35:19> 00:35:23:	the average effects of these of rent control on these
00:35:23> 00:35:24:	different outcomes.
00:35:24> 00:35:26:	So what do we find overall?
00:35:26> 00:35:29:	Does rent control? How does rent control affect the overall
00:35:29> 00:35:31:	supply of rental units?
00:35:31> 00:35:34:	And then the supply of unit rental units that are
00:35:34> 00:35:37:	affordable to people of different amyes.
00:35:37> 00:35:40:	But also looking at different types of rent control and
00:35:40> 00:35:43:	how they might work and also note that we're creating
00:35:43> 00:35:43:	a new.
00:35:43> 00:35:47:	We're also just got approval to use census microdata to
00:35:47> 00:35:50:	create a new data set on rental units that are
00:35:50> 00:35:53:	affordable since the public use data is is not specific
00:35:53> 00:35:58:	enough really to dig into affordability for different types of
00:35:58> 00:35:59:	households,
00:35:59> 00:36:00:	I'll stop there.
00:36:01> 00:36:04:	Well, that's great and you'll notice the audience will notice
00:36:04> 00:36:07:	that there's some similarities and approaches and who we engaged,
00:36:07> 00:36:10:	and that's because. We we've been working 18 and was
00:36:10> 00:36:13:	very helpful in sharing what she's learned from her process,
00:36:13> 00:36:16:	and I highly recommend that we link to several of
00:36:16> 00:36:19:	the studies that they've already completed in in the report
00:36:19> 00:36:21:	on knowledge Finder,
00:36:21> 00:36:24:	so highly recommend those and and the fact that this
00:36:24> 00:36:27:	research is on is coming has come out that the
00:36:27> 00:36:31:	research has been completed and the additional research is going
00:36:31> 00:36:34:	to be coming out in the coming months and years.
00:36:34> 00:36:38:	Is is really important because there are real world policy

00:36:38> 00:36:39:	discussions.
00:36:39> 00:36:42:	Happening all over the United States right now so Stephanie
00:36:42> 00:36:44:	can you talk a little bit about your work in
00:36:44> 00:36:46:	the Twin Cities and what is happening at the local
00:36:46> 00:36:49:	government level with regard to tenants rights and protections.
00:36:49> 00:36:52:	I mentioned rent control earlier but we don't have to
00:36:52> 00:36:54:	limit ourselves to that to that topic.
00:36:55> 00:36:58:	Of course, and it really is all of the things
00:36:58> 00:36:58:	here.
00:36:58> 00:37:01:	It's a story that is the national story.
00:37:01> 00:37:04:	So in the Minneapolis Saint Paul region over the past
00:37:04> 00:37:05:	five years,
00:37:05> 00:37:07:	rents have increased 20% on average,
00:37:07> 00:37:10:	which is more than twice what wages have and so
00:37:10> 00:37:14:	housing has gone from this sort of conversation on the
00:37:14> 00:37:17:	margins to the conversation at all levels of government is
00:37:18> 00:37:19:	what do we do about housing?
00:37:19> 00:37:23:	And so I think every single intervention Michael that you
00:37:23> 00:37:25:	mentioned has been discussed or enacted.
00:37:25> 00:37:28:	And one or both of the cities or the state
00:37:28> 00:37:28:	level.
00:37:28> 00:37:33:	So Minneapolis is debating opportunity to purchase ordinances right now.
00:37:33> 00:37:37:	Notice of sale requirements have already passed in Minneapolis.
00:37:37> 00:37:40:	Both Minneapolis and Saint Paul increased tenant protections and tenant
00:37:40> 00:37:43:	screening and that got caught up in the courts in
00:37:43> 00:37:44:	both cities.
00:37:44> 00:37:47:	Saint Paul is repealed there as Minneapolis as contested.
00:37:47> 00:37:50:	Minneapolis passed, which made it through the courts.
00:37:50> 00:37:55:	Anti discrimination on the use of Section 8 vouchers legislation.
00:37:55> 00:37:59:	Just cause eviction passed and was repealed in Saint Paul
00:37:59> 00:38:01:	and on rent control.
00:38:01> 00:38:04:	So there was a citizen petition for a 3%
00:38:04> 00:38:08:	cap on rental increases in Saint Paul that passed.
00:38:08> 00:38:11:	There are exemptions in that ordinance,
00:38:11> 00:38:14:	but how those will really be administered is is very
00:38:14> 00:38:15:	much unknown.
00:38:15> 00:38:18:	Minneapolis Rent Control has not passed,
00:38:18> 00:38:21:	but up until we have a state law that preempts

00:38:21> 00:38:24:	and and disallows any form of rent control and what
00:38:24> 00:38:28:	Minneapolis did is they basically used a a ballot measure
00:38:28> 00:38:31:	to remove that restriction. So Minneapolis has the ability to
00:38:31> 00:38:34:	pass some sort of rent control or rent stabilization now
00:38:34> 00:38:36:	that they didn't have before.
00:38:36> 00:38:38:	And there are also a lot of you know,
00:38:38> 00:38:44:	really interesting programs so. Minneapolis had previously used a tax
00:38:44> 00:38:47:	classification for existing affordable,
00:38:47> 00:38:51:	existing rental properties that are what we would call naturally
00:38:51> 00:38:52:	occurring affordable housing.
00:38:52> 00:38:56:	So a lot of older units that are already renting
00:38:56> 00:38:58:	just at a market level at a 60%
00:38:58> 00:39:02:	of area median income or below level and owners could
00:39:02> 00:39:06:	choose to opt into a program that gave those property
00:39:07> 00:39:07:	owners a 40%
00:39:07> 00:39:10:	deduction on the taxes for the units.
00:39:10> 00:39:14:	They enrolled in that with the agreement to do primarily
00:39:14> 00:39:15:	2 things,
00:39:15> 00:39:18:	one to cap rental increases to no more than 6%
00:39:18> 00:39:21:	a year and 2nd that future tenants in that building
00:39:21> 00:39:25:	would have to meet income restrictions and so that was
00:39:25> 00:39:26:	a voluntary program.
00:39:26> 00:39:29:	And you know, now there's the potential that there might
00:39:29> 00:39:32:	be a broader program and we're waiting to see it's
00:39:32> 00:39:34:	a very active debate here.
00:39:36> 00:39:38:	So that yeah, I think those sorts of that that
00:39:38> 00:39:40:	example you just provided gives us that.
00:39:40> 00:39:44:	And I mentioned earlier in our takeaways about carrots and
00:39:44> 00:39:47:	sticks and that one of the things that came across
00:39:47> 00:39:51:	in our interviews with people that would be characterized as
00:39:51> 00:39:53:	in the property sector was that,
00:39:53> 00:39:56:	you know, we, we definitely would.
00:39:56> 00:39:59:	We face some economic realities and not everyone is is
00:39:59> 00:40:02:	realizes and in some ways that there are some sort
00:40:02> 00:40:05:	of incentives to get us that would enable us to
00:40:05> 00:40:07:	offer lower rents. We'd be more than happy to do
00:40:07> 00:40:08:	that now.
00:40:08> 00:40:10:	That's obviously not a universal perspective,
00:40:10> 00:40:14:	but there could be some opportunities when people,
00:40:14> 00:40:17:	if we are looking at both regulations,

00:40:17> 00:40:20:	but also incentives for those.
00:40:20> 00:40:23:	But sticking with the in the Twin Cities for a
00:40:23> 00:40:26:	moment for those advocating for rent control in the Twin
00:40:26> 00:40:27:	Cities region,
00:40:27> 00:40:29:	what are they getting back to that issue of first
00:40:29> 00:40:29:	principles?
00:40:29> 00:40:31:	What are they trying to achieve?
00:40:31> 00:40:34:	Is stability of the goal is affordability the goal?
00:40:34> 00:40:38:	Because those are related, but not one in the same.
00:40:38> 00:40:39:	Is there a general consensus,
00:40:39> 00:40:41:	or is that still an item for debate?
00:40:43> 00:40:45:	There is not a general consensus and I think it
00:40:45> 00:40:47:	will be quite hard to achieve one.
00:40:47> 00:40:49:	It would be easier to solve the problem if we
00:40:49> 00:40:49:	agreed.
00:40:49> 00:40:52:	I agree on the the Prince Prince first principles contract,
00:40:52> 00:40:55:	but it's a challenge. So in Saint Paul the housing
00:40:56> 00:40:59:	equity now Saint Paul group that was behind the ballot
00:40:59> 00:41:00:	measure.
00:41:00> 00:41:03:	They talked a lot about housing as a right and
00:41:03> 00:41:07:	the complications of training housing also as an investment and
00:41:07> 00:41:11:	we have seen national investors own about twice as many
00:41:11> 00:41:14:	properties in their region as they did.
00:41:14> 00:41:16:	About 15 years ago, still relatively small,
00:41:16> 00:41:19:	but it's an increase and there was a lot of
00:41:19> 00:41:23:	talk about things like wealth extraction and so it wasn't
00:41:23> 00:41:24:	just stability,
00:41:24> 00:41:27:	it is sort of what is philosophically the concept of
00:41:28> 00:41:28:	rent,
00:41:28> 00:41:30:	and that's that's been a real conversation.
00:41:30> 00:41:34:	There's also a focus on racial equity and who is
00:41:34> 00:41:37:	bearing the the biggest burden of some of these cost
00:41:37> 00:41:39:	increases on the other side,
00:41:39> 00:41:44:	there is this nothing particularly under the national investor conversation.
00:41:44> 00:41:47:	The idea that people are flipping properties and displacing.
00:41:47> 00:41:50:	I mean I can't have this conversation without remembering the
00:41:50> 00:41:51:	two doors down from me.
00:41:51> 00:41:55:	An apartment building had relatively cosmetic improvements in 50 to
00:41:56> 00:41:56:	70%

00:41:56> 00:41:58:	rental increases and about a six month window.
00:41:58> 00:42:01:	So that is happening too and that.
00:42:01> 00:42:05:	Anti displacement stop price gouging is part of the conversation.
00:42:05> 00:42:08:	There is the part of the conversation that is more
00:42:08> 00:42:09:	conceptually.
00:42:09> 00:42:12:	How do we think about the the right to housing
00:42:12> 00:42:14:	the access wealth creation?
00:42:14> 00:42:18:	And then there's just a supply and demand conversation where
00:42:18> 00:42:21:	after all of our communities after the Great Recession,
00:42:21> 00:42:25:	we largely stopped building and we haven't built our way
00:42:25> 00:42:26:	out of that yet.
00:42:26> 00:42:28:	And so Minneapolis is also,
00:42:28> 00:42:31:	you know, changed they've eliminated single family zoning and done
00:42:31> 00:42:32:	other.
00:42:32> 00:42:36:	Have questions to address supply and demand?
00:42:36> 00:42:37:	Stability is a broad goal,
00:42:37> 00:42:39:	but there are nuances in that and not a ton
00:42:40> 00:42:42:	of alignment as to what that should really be.
00:42:44> 00:42:48:	So so Tina, your recent research and ongoing researches is
00:42:48> 00:42:52:	particularly interesting because of the combination of the practitioner,
00:42:52> 00:42:57:	interviews with the empirical review of evidence from that sort
00:42:57> 00:42:58:	of outreach,
00:42:58> 00:43:01:	and conversational phase. Was there anything that you took away
00:43:01> 00:43:04:	as being particularly surprising or interesting that you've taken forward
00:43:04> 00:43:07:	through the rest of the research project?
00:43:07> 00:43:10:	Yeah, I mean, I think we heard a lot of
00:43:10> 00:43:13:	the the findings that you've presented here today as well,
00:43:13> 00:43:16:	but I mean, I personally went into these interviews,
00:43:16> 00:43:20:	assuming that we would hear from tenant organizers and advocates
00:43:20> 00:43:23:	that they support any and all of these policies that
00:43:24> 00:43:24:	are possible,
00:43:24> 00:43:26:	right? Rent control, inclusionary zoning,
00:43:26> 00:43:31:	really, anything you can do upzoning to help increase affordability.
00:43:31> 00:43:33:	But what we actually heard,
00:43:33> 00:43:35:	and we also assumed we would hear that landlords and
00:43:35> 00:43:38:	developers were kind of against any that would.

00:43:38> 00:43:42:	You know, reduce their potential revenues and you know maybe
00:43:43> 00:43:47:	might change the shift the market in ways that affect
00:43:47> 00:43:49:	their their bottom line.
00:43:49> 00:43:51:	But what we ended up hurt hearing was really different
00:43:51> 00:43:52:	than what we expected.
00:43:52> 00:43:56:	We heard the advocates and organizers say that they generally
00:43:56> 00:44:00:	support rent control but not Icey inclusionary zoning or more.
00:44:00> 00:44:03:	You know, market driven approaches and they said that you
00:44:03> 00:44:06:	know that was mostly because what they what they liked
00:44:06> 00:44:09:	about rent control is the fact that it's not means
00:44:09> 00:44:12:	tested. But we're just what you were just talking about
00:44:12> 00:44:15:	Stephanie about the idea that housing is a right for
00:44:15> 00:44:17:	everybody and it should be seen as such.
00:44:17> 00:44:20:	And another thing that's often not really,
00:44:20> 00:44:21:	you can't really measure it,
00:44:21> 00:44:23:	and so you don't see it in the research,
00:44:23> 00:44:27:	but that rent control can help with power imbalances between
00:44:27> 00:44:29:	tenants and landlords.
00:44:29> 00:44:31:	And then we heard them say that they just they
00:44:31> 00:44:32:	don't even think about.
00:44:32> 00:44:34:	I see they don't. They don't think about it enough
00:44:34> 00:44:35:	to be for against it,
00:44:35> 00:44:38:	because they feel it's so far from being beneficial to
00:44:38> 00:44:40:	the people that they.
00:44:40> 00:44:42:	Work most with and I thought there was a great
00:44:42> 00:44:45:	quote I wanna read where one of the organizers had
00:44:45> 00:44:45:	to us.
00:44:45> 00:44:48:	Oh, I see that doesn't even fit into anybody's black
00:44:48> 00:44:48:	people,
00:44:48> 00:44:50:	especially as notions of affordable housing.
00:44:50> 00:44:53:	That's why we were like we can't even campaign for
00:44:53> 00:44:53:	or against us.
00:44:53> 00:44:54:	It's just a waste of people.
00:44:54> 00:44:56:	Times they really felt like that.
00:44:56> 00:44:59:	All the ICEE deals that they'd seen were really just
00:45:00> 00:45:01:	giveaways to developers.
00:45:01> 00:45:05:	So it was really interesting for us to hear things
00:45:05> 00:45:07:	that we weren't expecting.
00:45:07> 00:45:09:	And we also heard the landlords and developers say that
00:45:09> 00:45:10:	they actually think IZ.
00:45:10> 00:45:13:	Isn't isn't so bad in that it's an imperfect tool

00:45:13> 00:45:14:	in the toolbox,
00:45:14> 00:45:17:	but that it's one that they're not generally against,
00:45:17> 00:45:20:	but I would say you know we we really tried
00:45:20> 00:45:22:	to hone in being an economist.
00:45:22> 00:45:25:	I was really thinking a lot about the way that
00:45:25> 00:45:28:	these policies affect their behaviors and incentives,
00:45:28> 00:45:31:	and one thing that came up time and time again
00:45:31> 00:45:32:	was rent control,
00:45:32> 00:45:35:	particularly relating to vacancy decontrol,
00:45:35> 00:45:37:	which is, you know, when a tenant leaves a property.
00:45:37> 00:45:40:	In many places, the landlord can pop the rent up
00:45:40> 00:45:41:	to market.
00:45:41> 00:45:44:	Great that I had that really misaligns a lot of
00:45:44> 00:45:45:	incentives.
00:45:45> 00:45:48:	First of all landlords. Tend to try to find and
00:45:48> 00:45:52:	recruit tenants to those buildings who are likely to move
00:45:52> 00:45:55:	a lot so we heard them say we specifically try
00:45:55> 00:45:57:	to get students because we want to be able to
00:45:57> 00:45:58:	pop up the rent.
00:45:58> 00:46:01:	We also heard people say during COVID that they even
00:46:01> 00:46:05:	though there was massive vacancies in the city in which
00:46:05> 00:46:09:	they own properties they weren't willing to reduce rents to
00:46:09> 00:46:12:	fill those because then rent control the ones that were
00:46:12> 00:46:14:	under rent control because it would take so long to
00:46:14> 00:46:16:	get them back to market rate.
00:46:16> 00:46:19:	So there's a lot of Miss incentives that are created
00:46:19> 00:46:19:	due to.
00:46:19> 00:46:23:	Specific components of the regulations and then of course
	we
00:46:23> 00:46:24:	heard,
00:46:24> 00:46:26:	and I've actually experienced personally,
00:46:26> 00:46:29:	that vacancy decontrol as part of rent control,
00:46:29> 00:46:34:	incentivizes landlords to either directly or indirectly get rid of
00:46:34> 00:46:37:	tenants so the town landlord is less likely to fix
00:46:37> 00:46:41:	serious problems with an apartment if they know that.
00:46:41> 00:46:42:	Oh, if this tenant leaves,
00:46:42> 00:46:43:	then I can pop the rent up for the next
00:46:43> 00:46:44:	one,
00:46:44> 00:46:46:	so there's a lot of,
00:46:46> 00:46:48:	I think incentive alignment that needs to be thought of
00:46:48> 00:46:49:	and how these are designed,
00:46:49> 00:46:51:	but that's not to say that.

00:46:51> 00:46:52:	They do or don't work.
00:46:52> 00:46:56:	Overall, it's or that we know that necessarily yet,
00:46:56> 00:46:59:	but thinking about how they're designed and implemented is very
00:46:59> 00:47:00:	important for how they how,
00:47:00> 00:47:01:	what outcomes they have.
00:47:03> 00:47:05:	So so thank you Rosie.
00:47:05> 00:47:07:	She had shared with me in a chat a question
00:47:07> 00:47:10:	from the audience was that which which actually dovetails
	with
00:47:10> 00:47:12:	the question I was going to ask you next anyway.
00:47:12> 00:47:15:	Tina so I I will go ahead and read it
00:47:15> 00:47:17:	right now from and I know again your research is
00:47:17> 00:47:19:	ongoing and you you don't want.
00:47:19> 00:47:22:	I'm sure you have all you know.
00:47:22> 00:47:24:	Have some hesitancy with speaking with partial findings,
00:47:24> 00:47:25:	but this isn't your first study.
00:47:25> 00:47:29:	So do you have any examples of policies or practices
00:47:29> 00:47:32:	that seem to have sort of empirical evidence?
00:47:32> 00:47:35:	Base of working to promote stability in areas that have
00:47:36> 00:47:38:	strong private property rights regimes.
00:47:40> 00:47:40:	As
00:47:40> 00:47:44:	the great question I I don't I don't know that
00:47:44> 00:47:45:	we know that yet.
00:47:45> 00:47:49:	I think that's part of the problem with the research
00:47:49> 00:47:51:	that's out there so far is that it often takes
00:47:51> 00:47:54:	broad strokes towards a singular policy as a whole,
00:47:54> 00:47:57:	even though they vary so much from place to place.
00:47:57> 00:48:02:	I'm curious if Stephanie has any thoughts on that.
00:48:02> 00:48:03:	As well, I think
00:48:03> 00:48:05:	the opt in programs that do the the Minneapolis program
00:48:05> 00:48:07:	uses what's called the 4D tax credit.
00:48:07> 00:48:08:	I'm encourage you to look at it.
00:48:08> 00:48:10:	It does use state classification.
00:48:11> 00:48:13:	What I think is interesting
00:48:13> 00:48:15:	about this is on some level where it feels like
00:48:15> 00:48:18:	there's the most consensus between the landlords and the
00:48:18> 00:48:22:	tenants. Activists is direct subsidy. Direct subsidy that sort of allows
00:48:22> 00:48:25:	the market to work and covers the gap in the
00:48:22> 00:48:23: 00:48:25> 00:48:28:	places where income levels haven't allowed it to.
00:48:28> 00:48:31:	Now, that doesn't mean that area has broad public support,
00:48:31> 00:48:33:	and so that's a that's a big question,
UU.40.31/ UU.40.33.	מויע שי נוומנש מ נוומנש מ טוט עעפטוטוו,

00:48:33> 00:48:35:	but it's an interesting place in alignment,
00:48:35> 00:48:39:	and if that could be levied and leveraged into broader
00:48:39> 00:48:43:	public support for direct rental assistance and tenant assistance,
00:48:43> 00:48:47:	and expanded emergency assistance programs that actually feels like you'd
00:48:47> 00:48:50:	get it flying from both sides of the major stakeholder
00:48:50> 00:48:50:	debate here.
00:48:51> 00:48:54:	And that actually dovetails with something that we heard in
00:48:55> 00:48:56:	our interviews as well,
00:48:56> 00:49:00:	and that when people talk about reducing red tape,
00:49:00> 00:49:02:	if you were to ask just someone on on someone
00:49:02> 00:49:05:	that's not familiar with the issue,
00:49:05> 00:49:07:	that OK, who is more likely to bring up the
00:49:07> 00:49:11:	issue of red tape or bureaucratic inefficiency or or over
00:49:11> 00:49:12:	regulation,
00:49:12> 00:49:14:	would that come from the tenant perspective,
00:49:14> 00:49:16:	or would that come from the property owner or manager
00:49:16> 00:49:18:	perspective and a lot if you aren't engaged in debate?
00:49:18> 00:49:20:	A lot of people would say it's the property owner
00:49:20> 00:49:20:	or management perspective,
00:49:20> 00:49:23:	but we were. Almost as likely to hear that from
00:49:23> 00:49:26:	the tenant advocate and organizer perspective,
00:49:26> 00:49:30:	and you see how the.
00:49:30> 00:49:32:	What you were saying about vacancy decontrol the devil is
00:49:32> 00:49:33:	really into details.
00:49:33> 00:49:37:	You can pass a policy in some ways and in
00:49:37> 00:49:38:	an imperfect policy,
00:49:38> 00:49:42:	but done well might be more effective than than the
00:49:42> 00:49:45:	sort of most bespoke you know theoretically.
00:49:45> 00:49:49:	Perfect policy that is not implemented implemented all that well
00:49:49> 00:49:53:	because we hear about our existing programs where we have
00:49:53> 00:49:58:	property owners or managers that want to accept households with
00:49:58> 00:50:02:	rental assistance. Section 8 Housing Choice Voucher holders and they
00:50:02> 00:50:03:	are willing to do so,
00:50:03> 00:50:06:	but it takes them four two to four times as
00:50:06> 00:50:08:	long to lease out the unit to a voucher holder.
00:50:08> 00:50:09:	Not because they have it.
00:50:09> 00:50:12:	It takes that long to identify some.

00:50:12> 00:50:15:	A household that receives the assistance,
00:50:15> 00:50:17:	but it takes them that much longer to get them
00:50:17> 00:50:21:	to get the paperwork from the local government or public
00:50:21> 00:50:24:	Housing Authority to get the inspections completed etc.
00:50:24> 00:50:25:	And then on the other side tenant,
00:50:25> 00:50:28:	that same tenant is waiting an extra two to four
00:50:28> 00:50:30:	times as long to get the unit that they've been
00:50:30> 00:50:31:	looking for.
00:50:31> 00:50:34:	And we hear all the time about tenants that lose
00:50:34> 00:50:37:	the assistance because they can't find an adequate unit to
00:50:37> 00:50:40:	rent within the the window of opportunity that they have
00:50:40> 00:50:41:	when they're alerted about you.
00:50:41> 00:50:45:	So there's an error. There's some areas for of agreement,
00:50:45> 00:50:46:	even around some of these.
00:50:46> 00:50:49:	You know it may not sound like it's going to
00:50:49> 00:50:51:	move the needle as much to say we're going to
00:50:52> 00:50:55:	reform the process for inspecting units that accept Section 8
00:50:55> 00:50:59:	housing choice vouchers and and doing income qualification for tenants.
00:50:59> 00:51:01:	But that can have a a real.
00:51:01> 00:51:05:	Real world impact, even if it's not as sort of
00:51:05> 00:51:08:	doesn't catch us many headlines,
00:51:08> 00:51:12:	we have another question in the chat when discussing strategies
00:51:12> 00:51:17:	to expand housing supply were publicly communally owned housing solutions
00:51:17> 00:51:17:	mentioned,
00:51:17> 00:51:19:	such as public and social housing.
00:51:19> 00:51:21:	Community Land Trust cooperatives, and if so,
00:51:21> 00:51:24:	how did different groups respond?
00:51:24> 00:51:27:	So I will. I have answers based on our research.
00:51:27> 00:51:30:	I don't know, but I'll ask our panelists if they
00:51:30> 00:51:31:	have any observations.
00:51:31> 00:51:35:	Just generally speaking about communally owned,
00:51:35> 00:51:40:	communally owned property solutions and housing solutions.
00:51:40> 00:51:41:	Based on your work in the field.
00:51:43> 00:51:46:	Yeah, I can hop in really quickly quickly to say,
00:51:46> 00:51:48:	you know, we've heard from many people,
00:51:48> 00:51:52:	particularly organizers that co-ops are like one of the main
00:51:52> 00:51:56:	solutions we should be looking at for tenant stability and
00:51:56> 00:51:57:	for renters rights.
00:51:57> 00:51:59:	More broadly, Community Land Trust.
00:51:59> 00:52:02:	Definitely, I'm actually lucky enough to be on the board

00:52:02> 00:52:04:	of an organization starting one right now,
00:52:04> 00:52:06:	and I've done research in the past on shared equity
00:52:06> 00:52:07:	homeownership,
00:52:07> 00:52:10:	which is often combined with Community Land Trust.
00:52:10> 00:52:13:	The evidence behind that is also very strong.
00:52:13> 00:52:16:	You know I I wanna just make sure and I
00:52:16> 00:52:18:	think this is a good point to bring this up
00:52:18> 00:52:21:	that this all needs to be couched within our.
00:52:21> 00:52:25:	You know decade century of racist policy and planning that
00:52:25> 00:52:28:	directly led to the gaps in home ownership,
00:52:28> 00:52:31:	the racial gaps and homeownership and wealth that we see
00:52:31> 00:52:33:	today and that you know.
00:52:33> 00:52:36:	Programs like co-ops shared equity,
00:52:36> 00:52:39:	homeownership, community land trusts are a great way to get
00:52:39> 00:52:43:	people into home ownership and start to help remediate some
00:52:43> 00:52:46:	of those like direct policies that were intentional.
00:52:46> 00:52:48:	And if anyone hasn't read it,
00:52:48> 00:52:50:	I highly recommend reading the color of law,
00:52:50> 00:52:52:	which really digs into this.
00:52:52> 00:52:55:	But I think this all needs to be couched within
00:52:55> 00:52:58:	really being cognizant of that history and trying to make
00:52:58> 00:52:59:	up for it.
00:52:59> 00:53:01:	But yeah, so just to say co-ops,
00:53:01> 00:53:04:	CLT is shared ownership, I think is something that should
00:53:04> 00:53:07:	definitely be forefront in these discussions.
00:53:08> 00:53:11:	My caveat on that, because I largely agree,
00:53:11> 00:53:13:	is that they are very hard to scale.
00:53:13> 00:53:17:	So I think in the Twin Cities region we actually
00:53:17> 00:53:21:	have some of the highest number of landtrust units.
00:53:21> 00:53:23:	It's great, it's a fantastic model if you can get
00:53:23> 00:53:24:	in,
00:53:24> 00:53:27:	but because that capital has to be put in to
00:53:27> 00:53:30:	close the gap and by law has to stay in
00:53:30> 00:53:32:	it can't keep cycling through.
00:53:32> 00:53:36:	You can't then borrow against that balance sheet because it's
00:53:36> 00:53:37:	tide up in this.
00:53:37> 00:53:40:	It is hard to scale that so it's great solution
00:53:40> 00:53:43:	that doesn't fit the problem we have in front of
00:53:43> 00:53:44:	us at the same level.
00:53:44> 00:53:48:	It's good. In part it's going to require more co-ops.

00:53:48> 00:53:51:	Condo models that are more shared could maybe get us
00:53:51> 00:53:52:	further because they're not.
00:53:52> 00:53:56:	Normally there they're very complicated deals to do and require
00:53:56> 00:53:59:	a lot of technical assistance to pull off.
00:54:00> 00:54:03:	I think just to to piggyback on that quickly.
00:54:03> 00:54:05:	I think that's kind of true for many of the
00:54:05> 00:54:06:	things we're talking about.
00:54:06> 00:54:08:	I mean, a lot of them scale quickly,
00:54:08> 00:54:09:	like and I'm. I love that,
00:54:09> 00:54:12:	you know, we have Minneapolis Saint Paul represented here,
00:54:12> 00:54:14:	who has been the most proactive on some of the
00:54:14> 00:54:18:	larger scale up zonings and density changes and everything else.
00:54:18> 00:54:20:	But I mean, I think that that just a point
00:54:20> 00:54:23:	that all of these it's not one solution that's going
00:54:23> 00:54:26:	to fit everything really needs to be happening at once.
00:54:26> 00:54:28:	We need to be doing as much as we can
00:54:28> 00:54:29:	to attack this problem from all angles.
00:54:31> 00:54:34:	Yeah, it it's really an ecosystem of interventions that we
00:54:35> 00:54:37:	need and that's why you know the we are framework
00:54:37> 00:54:40:	that we outlined in this report had the not just
00:54:40> 00:54:42:	the three different big picture buckets,
00:54:42> 00:54:44:	but even within the intervention category,
00:54:44> 00:54:47:	the triage, strengthen and reform any of those specific interventions
00:54:47> 00:54:50:	isn't going to be as effective unless you have the
00:54:50> 00:54:53:	suite of policy tools in place in terms of our
00:54:53> 00:54:59:	research participants, there was strong support for actually across the
00:54:59> 00:55:01:	spectrum for different types.
00:55:01> 00:55:04:	Of income restricted housing some more.
00:55:04> 00:55:09:	Some people focus more on the types of ownership mentioned.
00:55:09> 00:55:11:	Community Land Trust co-ops, etc.
00:55:11> 00:55:15:	Others were more focused on low income housing tax,
00:55:15> 00:55:17:	credit funding, affordable funded affordable housing.
00:55:17> 00:55:21:	So the definition of what would constitute Community Housing was
00:55:21> 00:55:22:	different,
00:55:22> 00:55:25:	but there was a strong amount of support across the
00:55:25> 00:55:26:	board for that housing.
00:55:26> 00:55:29:	Now again, question gets when we get into the details

00:55:29> 00:55:30:	of how is it funded?
00:55:30> 00:55:34:	Will there be consensus? Over the specific revenue source to
00:55:34> 00:55:36:	fund those types of investments,
00:55:36> 00:55:38:	that's that remains to be seen,
00:55:38> 00:55:42:	but at least conceptually, those have engaged in our research
00:55:42> 00:55:44:	where we're broadly supportive.
00:55:44> 00:55:47:	Where we have just a couple minutes left and so
00:55:47> 00:55:50:	there was one question I can get to really quick.
00:55:50> 00:55:53:	Can you share resources on the creation of shared equity
00:55:53> 00:55:55:	and Co-op ownership innovations?
00:55:55> 00:55:59:	I would highly recommend people visit for that for issues
00:55:59> 00:56:01:	related to shared equity co-ops,
00:56:01> 00:56:04:	community land trusts, visiting the web page for the Grounded
00:56:04> 00:56:05:	solutions network,
00:56:05> 00:56:08:	they are the nonprofit advocacy,
00:56:08> 00:56:14:	nonprofit Technical Assistance Advocacy Policy Group that has really specialized.
00:56:14> 00:56:17:	In this area, and they provide a great amount of
00:56:18> 00:56:22:	resources to their members and to the general public on
00:56:22> 00:56:25:	best practices related to those housing models.
00:56:25> 00:56:28:	So I I would very much recommend going to visit
00:56:28> 00:56:32:	the the Grounded Solutions Network website.
00:56:34> 00:56:38:	So I'll just ask just a quick closing question.
00:56:38> 00:56:39:	If we can just just,
00:56:39> 00:56:42:	you know, sort of 1 sentence answer possible to both
00:56:42> 00:56:46:	of our panelists and will just want to close by
00:56:46> 00:56:46:	asking,
00:56:46> 00:56:49:	you know, we talk about the evidence base and conditions
00:56:49> 00:56:50:	on the ground.
00:56:50> 00:56:53:	We should knowledge it that both these evolve overtime and
00:56:53> 00:56:55:	the new information is gathered.
00:56:55> 00:56:57:	But right now, for each of you as you're thinking
00:56:57> 00:56:58:	about your work,
00:56:58> 00:57:03:	what's the biggest unanswered question about work specifically related to
00:57:03> 00:57:04:	stability that you have?
00:57:04> 00:57:06:	And how my end? If you have any ideas how
00:57:06> 00:57:07:	might we go about answering?
00:57:07> 00:57:09:	I guess that's more than a one sentence question,
00:57:09> 00:57:12:	but but to the extent that you get,
00:57:12> 00:57:13:	it can be brief.

00:57:15> 00:57:17:	Sure, I can go first.
00:57:17> 00:57:19:	You know, we've already kind of mentioned a couple times,
00:57:19> 00:57:21:	but if we're talking specifically about rent control,
00:57:21> 00:57:25:	I think the biggest unanswered question in the research is
00:57:25> 00:57:27:	whether rent control,
00:57:27> 00:57:31:	if created and implemented properly or in the best way
00:57:31> 00:57:32:	I possibly could,
00:57:32> 00:57:35:	if it can help both tenants of controlled units and
00:57:35> 00:57:37:	tenants of uncontrolled units,
00:57:37> 00:57:40:	since we know that some studies have found most studies
00:57:40> 00:57:43:	agree that rent control helps the tenants who are lucky
00:57:43> 00:57:44:	enough to be in the.
00:57:44> 00:57:47:	The controlled units, but there have been quite a few
00:57:47> 00:57:50:	pretty rigorous studies that have found that it has can
00:57:50> 00:57:53:	have negative effects on uncontrolled tenants for a number of
00:57:53> 00:57:56:	reasons, so I think, but I think within that again,
00:57:56> 00:58:00:	just you know, reiterating that we can't just treat all
00:58:00> 00:58:01:	rent control as the same.
00:58:01> 00:58:03:	We have to think about the specific components of the
00:58:03> 00:58:04:	regulation and how it's implemented,
00:58:04> 00:58:06:	how much red tape there is,
00:58:06> 00:58:10:	how much the local governments help to support and reduce
00:58:11> 00:58:14:	that red tape for all of the stakeholders involved.
00:58:14> 00:58:17:	So I think that's really what we need to know
00:58:17> 00:58:21:	before we can know whether it should be expanded broadly.
00:58:23> 00:58:23:	Once
00:58:23> 00:58:26:	I have two questions, one would be how a lot
00:58:27> 00:58:28:	of these policies interact,
00:58:28> 00:58:31:	and So what is the combination of policies?
00:58:31> 00:58:33:	That is the most effective.
00:58:33> 00:58:35:	It feels very hard to take them all in silo,
00:58:35> 00:58:37:	and when you're trying a bunch at once,
00:58:37> 00:58:41:	what's really making the difference and what's the hassles understanding
00:58:41> 00:58:42:	that interaction?
00:58:42> 00:58:45:	My other big question is really out,
00:58:45> 00:58:47:	what is what is the limit?
00:58:47> 00:58:49:	The outer limit of the private market?
00:58:49> 00:58:52:	And So what point do we say below this?
00:58:52> 00:58:55:	Income level housing. Really there is no market solution to
00:58:55> 00:58:57:	it and we need a social solution and above which
00:58:58> 00:59:00:	we have market options 'cause it really feels like we
	=

00:59:00> 00:59:02:	try and put everything on the spectrum.
00:59:02> 00:59:05:	But at some point there there isn't a solution other
00:59:06> 00:59:08:	than real public investment to solve it.
00:59:08> 00:59:11:	And if we could identify that point a little more
00:59:11> 00:59:12:	cleanly,
00:59:12> 00:59:13:	maybe we could target our solutions better.
00:59:15> 00:59:18:	Well, those are very good questions and we hope that
00:59:18> 00:59:21:	eventually we will have more evidence and that and that
00:59:21> 00:59:22:	will will.
00:59:22> 00:59:24:	There are people working on that to add that to
00:59:24> 00:59:27:	the evidence base and to inform our policymaking efforts
	moving
00:59:28> 00:59:28:	forward.
00:59:28> 00:59:31:	So I want to thank everyone that joined us today.
00:59:31> 00:59:32:	I want to thank Tina,
00:59:32> 00:59:37:	Stephanie and Rosie for all for your contributions to this
00:59:37> 00:59:39:	research into the to the webinar.
00:59:39> 00:59:41:	And please feel free my.
00:59:41> 00:59:44:	My email address is on the screen.
00:59:44> 00:59:46:	Please feel free to reach out to me if you
00:59:46> 00:59:48:	have any questions and consider.
00:59:48> 00:59:51:	Joining us at the Housing Opportunity Conference in March.
00:59:51> 00:59:53:	Thank you very much for all of your time and
00:59:54> 00:59:54:	have a great day.

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