

## Video

## 2021 ULI Europe Awards for Excellence Ceremony

Date: July 08, 2021

00:01:27 --> 00:01:28:

00:00:05 --> 00:00:07: Welcome, my name is 00:00:07 --> 00:00:11: Louisa Baldini. I'm a former BBC News correspondent and a 00:00:11 --> 00:00:14: co-founder of Composure Media. 00:00:14 --> 00:00:17: I am honored to be the host of the 2021 00:00:18 --> 00:00:24: ULI Europe Awards for excellence ceremony for this year's ceremony. 00:00:24 --> 00:00:27: We are once again meeting online, 00:00:27 --> 00:00:30: but this will be a great. 00:00:30 --> 00:00:36: Opportunity to celebrate together the fantastic projects submitted in the 00:00:36 --> 00:00:38: most challenging of years. 00:00:38 --> 00:00:42: Now to tell you a little background to today's ceremony, 00:00:42 --> 00:00:47: ULI has been running the global Awards for Excellence program 00:00:47 --> 00:00:51: since 1979 to recognize truly superior development efforts in the 00:00:51 --> 00:00:52: private, 00:00:52 --> 00:00:56: public, and nonprofit sectors. But this is just the second 00:00:56 --> 00:01:00: year that the program is being run in Europe, 00:01:00 --> 00:01:05: and they want to recognize projects that truly demonstrate the 00:01:05 --> 00:01:08: best land use practice from across the EMEA. 00:01:08 --> 00:01:10: Region today we 00:01:10 --> 00:01:11: 00:01:11 --> 00:01:15: announcing the five winners and two special mentions of the 00:01:15 --> 00:01:16: 2021 awards. 00:01:16 --> 00:01:21: They've been selected by a strictly independent jury through 00:01:21 --> 00:01:22: rigorous process, 00:01:23 --> 00:01:27: and we'll be hearing from all the winners about their

successful projects.

00:01:28> 00:01:33:	But first, the finalists. The ten finalists chosen by
00:01:33> 00:01:36:	this year's jury in alphabetical order were.
00:01:41> 00:01:47:	Edge Grand Central Berlin. And it's the garden.
00:01:47> 00:01:49:	And and it's the park.
00:01:49> 00:01:57:	Gar Malley team. Granary Island phase one.
00:01:57> 00:02:07:	Harrow square. Alex factory. Perez support Plaza.
00:02:09> 00:02:14:	Prom free large renovation. Windmill green.
00:02:16> 00:02:20:	And Wokingham town centre regeneration.
00:02:22> 00:02:25:	And now I'm delighted to announce
00:02:25> 00:02:28:	the chairman of the awards jury.
00:02:28> 00:02:32:	Giancarlo Scotti, who is chairman of GCS and Partners,
00:02:32> 00:02:37:	global governing trustee or view Ally and a former chair
00:02:37> 00:02:42:	of ULI Italy Juncadella is kindly chaired the jury for
00:02:42> 00:02:43:	this a second year.
00:02:43> 00:02:47:	A jury made up of senior ULI members,
00:02:47> 00:02:51:	fully independent and diverse in terms of profession,
00:02:51> 00:02:54:	geography and gender. Juncadella over to you.
00:02:56> 00:02:59:	Thank you Louisa, as chairman of the jury.
00:02:59> 00:03:04:	I'm delighted to welcome everyone today to the ceremony of
00:03:04> 00:03:08:	the ULR Europe Awards for Excellence 2021.
00:03:08> 00:03:14:	These awards recognize the full development process of a
00.00.44 > 00.00.45	project
00:03:14> 00:03:15:	planning design,
00:03:15> 00:03:21:	construction, economic viability management, and community impact.
00:03:21> 00:03:23:	In selecting this year winners,
00:03:23> 00:03:28:	the jury evaluated each project based upon their market acceptance
00:03:28> 00:03:30:	and financial success.
00:03:30> 00:03:34:	There's standards of excellence in all areas.
00:03:34> 00:03:38:	They're relevant to the needs of the community.
00:03:38> 00:03:41:	The impact in their communities.
00:03:41> 00:03:46:	Their environmental sustainability and their replik ability to find our
00:03:46> 00:03:46:	winners.
00:03:46> 00:03:50:	The jury met with the difficult task to select the
00:03:50> 00:03:55:	finalist out of the total number of 33 project submissions.
00:03:56> 00:04:00:	Each project that was chosen as a finalist was then
00:04:00> 00:04:05:	visited remotely on a virtual tour by the jurors with
00:04:05> 00:04:09:	an old met again to select the five winners and
00:04:09> 00:04:14:	two special mentions. I had the pleasure to work with
00:04:14> 00:04:18:	a really great group of jurors this year,
00:04:18> 00:04:20:	whom I would like to thank.

00:04:20> 00:04:24:	Warmly, Clarissa Al Franken, director of Business Development Europe at
00:04:24> 00:04:25:	Amazon.
00:04:25> 00:04:30:	Young Theodore Karagiannis, executive chairman of carriage owners group.
00:04:30> 00:04:33:	Seagate Duhamel Global CIO of band PayPal.
00:04:33> 00:04:39:	eBay Lean and CEO of Ben Paper Rebar in France.
00:04:39> 00:04:40:	Manfred Gootenberg, member
00:04:40> 00:04:42:	of the board of Wolfsburg,
00:04:42> 00:04:45:	are gay. Sophie
00:04:45> 00:04:49:	Handy Prize principle of studios architecture.
00:04:49> 00:04:55:	Caroleena kind CEO of upper property.
00:04:55> 00:05:01:	Tinker Kline, senior director of private real estate at PGGM.
00:05:01> 00:05:06:	Venison muscara, head of research and strategy at a Roper
00:05:06> 00:05:08:	capital and Peter.
00:05:08> 00:05:13:	And then he'll tinley development at E tech energy.
00:05:13> 00:05:15:	In addition to the winners,
00:05:15> 00:05:20:	we have also selected 2 special mentions which were awarded
00:05:20> 00:05:25:	to those projects that demonstrated excellence in specific areas of
00:05:25> 00:05:28:	great importance for the ULI and its members.
00:05:28> 00:05:33:	Our first special mention for re Purposing's goes to.
00:05:37> 00:05:40:	Derails Fort Plaza in Athens.
00:05:40> 00:05:43:	Greece and the developer and owner,
00:05:43> 00:05:48:	Diamond and three STD's. Derails Port Plaza is an interesting
00:05:48> 00:05:54:	example of a former industrial property repurposing into modern commercial
00:05:54> 00:05:55:	workplace.
00:05:57> 00:06:02:	Respecting the original architecture, the derelict and polluted buildings were
00:06:02> 00:06:06:	transformed into sustainable and technology oriented office space.
00:06:09> 00:06:11:	With this first redevelopment in place,
00:06:11> 00:06:15:	an example has been set for more project to transform
00:06:15> 00:06:18:	the previous port area and form new communities in a
00:06:18> 00:06:20:	previously abandoned part of the city.
00:06:22> 00:06:23:	I
00:06:23> 00:06:25:	would like to thank you on behalf of demand and
00:06:25> 00:06:28:	the whole team who was involved in the design and
00:06:28> 00:06:29:	construction of Superior
00:06:29> 00:06:30:	Sport Plaza urban redevelopment.
00:06:31> 00:06:35:	We consider this award an important recognition of our effort

00:06:35> 00:06:39:	to transform an abandoned industrial neighborhood into the area with
00:06:39> 00:06:40:	the highest density.
00:06:40> 00:06:42:	Indeed, certified sustainable buildings in
00:06:42> 00:06:44:	Greece. Considering
00:06:44> 00:06:48:	that energy upgrade to existing structures is the only possible
00:06:48> 00:06:52:	way to reach the carbon emission targets of the Paris
00:06:52> 00:06:53:	Agreement,
00:06:53> 00:06:55:	this effort to step up from
00:06:55> 00:06:57:	a building scale to urban
00:06:57> 00:07:01:	infrastructure redevelopment by involving public stakeholders allows us to a
00:07:01> 00:07:03:	wider framework for healthy,
00:07:03> 00:07:03:	highly
00:07:03> 00:07:07:	efficient, and cost saving green buildings.
00:07:07> 00:07:08:	Thank you for your recognition.
00:07:09> 00:07:14:	We then awarded one of the finalists with two special
00:07:14> 00:07:14:	mentions.
00:07:15> 00:07:20:	The special mention for social value and the special mention
00:07:20> 00:07:24:	form Creative Place making arts and culture.
00:07:24> 00:07:25:	Community engagements
00:07:25> 00:07:26:	girls too.
00:07:27> 00:07:28:	From
00:07:28> 00:07:31:	pre lab renovation in Ivano.
00:07:31> 00:07:36:	Frank liske, Ukraine. Once a blacksmith and locksmith workshop and
00:07:37> 00:07:41:	the production site for space travel industry,
00:07:41> 00:07:46:	city meters, radius, and even umbrellas that prompted renovation project
00:07:46> 00:07:50:	in the Ukraine has repurposed a formal investors factory site
00:07:50> 00:07:54:	that was founded in the early 20th century.
00:07:54> 00:07:58:	The transformation process has focused on the renovation of the
00:07:58> 00:08:03:	existing buildings so that it can function as a miniature
00:08:03> 00:08:04:	circular city.
00:08:04> 00:08:08:	For the local community where the waste produced by one
00:08:08> 00:08:11:	tenant is a raw material for another,
00:08:12> 00:08:16:	water is treated locally and energy is produced and recovered
00:08:17> 00:08:20:	on site to cover its needs with just a part
00:08:20> 00:08:24:	of the development haven't been realized so far,
00:08:24> 00:08:29:	it is a very promising project and fully deserving of
00:08:29> 00:08:29:	the

00.00.23> 00.00.30.	jury 5 awaru 2
00:08:30> 00:08:33:	special mentions. So
00:08:33> 00:08:34:	let's hear from
00:08:34> 00:08:38:	them now. It's a very available for our team that
00:08:38> 00:08:40:	prompted renovation is a monk
00:08:40> 00:08:42:	of the finalists of the
00:08:42> 00:08:43:	ULI Europe Award
00:08:43> 00:08:44:	of Excellence. We
00:08:44> 00:08:45:	are very grateful
00:08:45> 00:08:49:	for this special mention. Our sincere thanks to the UI
00:08:49> 00:08:53:	team and the jury members for their professional work for
00:08:53> 00:08:56:	the time and attention you've given to our
00:08:56> 00:08:58:	project. From relegated to
00:08:58> 00:08:59:	the changes that are
00:08:59> 00:09:00:	possible only
00:09:00> 00:09:02:	with involvement of the huge
00:09:02> 00:09:03:	community, so many
00:09:03> 00:09:04:	special thanks to.
00:09:04> 00:09:05:	All of
00:09:05> 00:09:07:	our investors, experts, and partners.
00:09:07> 00:09:11:	This success belongs to you.
00:09:11> 00:09:11:	Thank
00:09:11> 00:09:15:	you John Carlo and well done to our finalists who
00:09:15> 00:09:18:	were recognized with a special mention.
00:09:18> 00:09:21:	We now come to the announcement of the five equal
00:09:21> 00:09:26:	winning projects at the 2021 LLR Europe Awards for
	Excellence.
00:09:26> 00:09:30:	I'll shortly be handing over to five of the jury
00:09:30> 00:09:32:	members to announce 5 separate winners,
00:09:32> 00:09:37:	and I will then have the chance of interviewing the
00:09:37> 00:09:41:	key members of each winning project team to find out
00:09:41> 00:09:41:	why.
00:09:41> 00:09:43:	Their projects were so deserving.
00:09:43> 00:09:47:	So first up I'd like to welcome jury members Sophie
00:09:48> 00:09:50:	Henley Price over to you Sophie.
00:09:50> 00:09:53:	Thank you Louisa, I'm very excited to be part of
00:09:53> 00:09:54:	today's ceremony.
00:09:54> 00:09:56:	Obviously I prefer it if I could
00:09:56> 00:09:58:	be. With
00:09:57> 00:09:58:	you in person,
00:09:58> 00:09:59:	all
00:09:58> 00:09:59:	but we'll

**00:08:29 --> 00:08:30:** jury's award 2

00:09:59> 00:09:59:	of
00:09:59> 00:09:59:	have
00:09:59> 00:10:01:	to make do with virtual today.
00:10:01> 00:10:03:	It's my great pleasure to
00:10:03> 00:10:06:	now reveal the first of the equal winners of the
00:10:06> 00:10:07:	2021 ULI Europe
00:10:07> 00:10:08:	Awards for Excellence, and
00:10:08> 00:10:09:	the winner is.
00:10:11> 00:10:11:	Edge
00:10:11> 00:10:14:	Grand Central Berlin, led by the developer Edge,
00:10:14> 00:10:16:	partially operated by Edge Workspace.
00:10:16> 00:10:20:	The owner is Nuveen real estate and the architects Baldwin,
00:10:20> 00:10:23:	Wolf, architect, and so congratulations to all of you.
00:10:23> 00:10:27:	Now, Edge has long been heralded for driving digital innovation
00:10:27> 00:10:31:	and sustainability in real estate and Grand Central Berlin is
00:10:31> 00:10:31:	proof.
00:10:31> 00:10:33:	Yet again of this commitment,
00:10:33> 00:10:36:	but pushing innovation further edge and now holding up the
00:10:37> 00:10:40:	banner for more socially driven and transparent real estate.
00:10:40> 00:10:45:	Amendments they have integrated well being and neurosciences into the
00:10:45> 00:10:48:	design parameters so they are smarter,
00:10:48> 00:10:51:	healthier, more sustainable and more responsible.
00:10:51> 00:10:56:	It is also achieved the first DNBI Platinum certification in
00:10:56> 00:11:01:	Germany alongside Welchol Gold and the building users as little
00:11:01> 00:11:05:	as 3500 sensors to collect granular data into a unique
00:11:05> 00:11:08:	all-in-one cloud solution to better understand,
00:11:08> 00:11:11:	sustainably operate and continuously improve.
00:11:11> 00:11:14:	The building and so with this we recognize that Grand
00:11:14> 00:11:18:	Central Berlin is leading the way in the growing trend
00:11:18> 00:11:21:	from dry to operational real estate.
00:11:21> 00:11:25:	It is about recognizing that average lease lengths across many
00:11:25> 00:11:29:	European office markets are shortening and the value creation is
00:11:29> 00:11:33:	no longer just about the bones or location of an
00:11:33> 00:11:36:	asset but also about the operability to provide a truly
00:11:36> 00:11:41:	compelling solution to tenants and to building owners edge workspaces.
00:11:41> 00:11:45:	Have remained tenants of the building to ensure high levels
00:11:45> 00:11:46:	of service.

00:11:46> 00:11:49:	In turn, reducing the risk of voids while sustaining value
00:11:49> 00:11:52:	and the result is a dynamic hub bringing together a
00:11:52> 00:11:56:	diverse population of occupiers as well as welcoming at the
00:11:56> 00:11:59:	broader community. So now let's have a look at the
00:11:59> 00:12:03:	project itself before we hear from the winners themselves.
00:12:03> 00:12:04:	Thank you.
00:12:58> 00:13:01:	We're now joined by the CEO of Edge,
00:13:01> 00:13:05:	Koen van Ostrom Mccune. Welcome congratulations on this award after
00:13:06> 00:13:09:	the year we've all had what does receiving this award
00:13:09> 00:13:11:	mean for you and for your team?
00:13:11> 00:13:13:	I think yeah I think it's amazing
00:13:13> 00:13:17:	news and thank you so much for for having me
00:13:17> 00:13:20:	today and and this celebration for us is so important.
00:13:20> 00:13:22:	It's been a difficult year.
00:13:22> 00:13:25:	It's been a year where at the same time all
00:13:25> 00:13:27:	these bad things happened,
00:13:27> 00:13:31:	but we're also. Let's say our proposition of sustainability and
00:13:31> 00:13:34:	health and buildings have become so important,
00:13:34> 00:13:37:	and so we feel grateful for the recognition and and
00:13:37> 00:13:39:	also in this weird year,
00:13:39> 00:13:43:	I think the team needed to have to have this
00:13:43> 00:13:45:	recognition in Berlin. Thank you so much.
00:13:45> 00:13:49:	You mentioned sustainability, sustainability and technology are obviously very important
00:13:49> 00:13:51:	driving factors behind a development like this.
00:13:51> 00:13:54:	Can you tell us more about your approach?
00:13:55> 00:13:58:	So we believe that's the big part of the global
00:13:58> 00:14:00:	problem that we have around.
00:14:00> 00:14:02:	Sustainability is coming from the build environment.
00:14:02> 00:14:05:	I think almost 40% of global emissions and buildings can
00:14:06> 00:14:08:	be part of the solution to and and we just
00:14:08> 00:14:11:	have to make sure that both in new build and
00:14:11> 00:14:14:	existing buildings. We really step in and and change the
00:14:14> 00:14:16:	energy use of the buildings.
00:14:16> 00:14:19:	This building is specific. We have a huge opportunity.
00:14:19> 00:14:21:	It is in a central location in Berlin.
00:14:21> 00:14:24:	We had enough space to work with all kinds of
00:14:24> 00:14:25:	different technologies.
00:14:25> 00:14:28:	And make sure that from the start designing the whole
00:14:28> 00:14:31:	process that we could all bring all those things together
00:14:31> 00:14:34:	that we wanted to bring together and we were aiming

00:14:34> 00:14:36:	to make the most sustainable building in Germany.
00:14:36> 00:14:39:	And and I think that that in in the meantime
00:14:39> 00:14:41:	so other competitors is amazing work as well.
00:14:41> 00:14:44:	So I'm not sure we've got a debt level,
00:14:44> 00:14:47:	but it's truly a building where where all these new
00:14:47> 00:14:50:	technologies are coming together and we can really make sure
00:14:50> 00:14:51:	that we're getting very close to.
00:14:51> 00:14:52:	Net 0.
00:14:53> 00:14:56:	And I understand that the project has used and touched
00:14:56> 00:14:59:	on neuroscience to better understand how the space can be
00:14:59> 00:15:00:	used for work and pleasure.
00:15:00> 00:15:02:	Can you elaborate on that please?
00:15:02> 00:15:05:	Well, we we believe that that building should really do
00:15:05> 00:15:07:	the right things for human beings and
00:15:07> 00:15:09:	and one of those things is that it there,
00:15:09> 00:15:12:	with all the toxics in the air and with the
00:15:12> 00:15:14:	lights and all the other things happening,
00:15:14> 00:15:16:	there's something happening to your brain as well.
00:15:16> 00:15:19:	And we wanted to measure that and we were super
00:15:19> 00:15:22:	happy that we could work together with a group of
00:15:22> 00:15:23:	people called.
00:15:23> 00:15:26:	Zoom and a group of people connected to the great
00:15:26> 00:15:28:	University that is next door in in Berlin and and
00:15:28> 00:15:31:	we invited the scientists and said hey have a look
00:15:31> 00:15:34:	at this building. Can you help us to register?
00:15:34> 00:15:35:	What are people actually doing?
00:15:35> 00:15:38:	Can we measure productivity? I think productivity for us is
00:15:38> 00:15:41:	sort of a holy grill and then we don't have
00:15:41> 00:15:43:	to ask a price per square meter in the future.
00:15:43> 00:15:46:	But we can say hey if people get things done
00:15:46> 00:15:47:	in this building,
00:15:47> 00:15:49:	can you pay a little bit more and then we
00:15:49> 00:15:52:	can invest more in making this building truly a experience
00:15:53> 00:15:54:	that is different than.
00:15:54> 00:15:57:	Oracle buildings and so, but it starts of course by
00:15:57> 00:16:00:	measuring what we have right now and and and optimizing
00:16:00> 00:16:02:	the things that are that can be done in the
00:16:02> 00:16:05:	building and just by starting and just by measuring on
00:16:05> 00:16:06:	day one.
00:16:06> 00:16:09:	Hey, what is actually happening when you bring furniture into
00:16:09> 00:16:11:	this new and you see toxic rates going up a

00:16:11 --> 00:16:12: little bit. 00:16:12 --> 00:16:15: It's already something like wow that actually makes an influence 00:16:15 --> 00:16:17: that has an influence carpet on the floor has an 00:16:18 --> 00:16:20: influence on how people work and there's a lot to 00:16:20 --> 00:16:21: learn and we just starting. 00:16:21 --> 00:16:22: But 00:16:22 --> 00:16:22: it's 00:16:22 --> 00:16:24: an amazing journey. How do you make sure that you 00:16:24 --> 00:16:27: provide the right solutions and services to your tenants? 00:16:27 --> 00:16:30: I mean. See, there's a lot of technology, 00:16:30 --> 00:16:32: but how do you provide for your tenants? 00:16:32 --> 00:16:34: I think that rule 1/4 00:16:34 --> 00:16:37: for us in the company is that anybody who thinks 00:16:37 --> 00:16:40: of a new technology and and I think this happens 00:16:40 --> 00:16:43: every day now that we ask how does this help 00:16:43 --> 00:16:46: our customers and our customer is not only the tenant, 00:16:46 --> 00:16:48: it can be the owner. 00:16:48 --> 00:16:50: It can be the neighbor of the building. 00:16:50 --> 00:16:53: It can be the city that has certain expectations of 00:16:53 --> 00:16:54: the building, 00:16:54 --> 00:16:57: but it has to help somebody doing things more efficient 00:16:57 --> 00:16:59: or with more fun or. 00:16:59 --> 00:17:01: To make the building more attractive to to hire people 00:17:01 --> 00:17:04: or to be attractive for talent in the market. 00:17:04 --> 00:17:06: But there has to be a deeper a problem that 00:17:06 --> 00:17:09: we can solve with it and technology just for technology 00:17:09 --> 00:17:11: sake is is a fun thing for a day. 00:17:11 --> 00:17:14: And then you you forget about it again and and 00:17:14 --> 00:17:16: definitely tenants don't want to pay for it. 00:17:16 --> 00:17:18: And so it has to have a purpose. 00:17:18 --> 00:17:21: And and for us it's so important if it's scalable, it's so much easier if we can do it in 00:17:21 --> 00:17:23: 00:17:23 --> 00:17:26: one building then we can scale it up to 100 00:17:26 --> 00:17:29: buildings and then really we can help humanity. 00:17:29 --> 00:17:30: Have better buildings around them. 00:17:30 --> 00:17:32: Do you know how the projects been received in Berlin? 00:17:32 --> 00:17:33: So brilliant 00:17:33 --> 00:17:33: 00:17:33 --> 00:17:36: an interesting city and there's a there's a bit of 00:17:36 --> 00:17:38: a culture war going on in Berlin and and if 00:17:38 --> 00:17:40: you're if you say on a birthday hey,

00:17:40> 00:17:43:	I'm a real estate developer that that's the end.
00:17:43> 00:17:45:	You will not get any beer anymore and you know
00:17:45> 00:17:48:	you have to pay for your drinks yourself and and
00:17:48> 00:17:49:	and at the same time.
00:17:49> 00:17:51:	I think that city needs to develop.
00:17:51> 00:17:53:	We are part of that and we have to.
00:17:53> 00:17:55:	We have to reach out and say what is this
00:17:55> 00:17:57:	building giving back to the city?
00:17:57> 00:17:59:	How does it relate to the city?
00:17:59> 00:18:01:	And so one of the things that we have done
00:18:01> 00:18:04:	in this building is that we've opened up some of
00:18:04> 00:18:07:	the space for tenants that cannot pay a market price
00:18:07> 00:18:09:	and and we have allowed them to go in form
00:18:09> 00:18:10:	on a lower price.
00:18:10> 00:18:11:	In return, these companies say,
00:18:11> 00:18:14:	hey, we're an NGO. We actually know a lot about
00:18:14> 00:18:15:	how this this city works.
00:18:15> 00:18:18:	We can help you with a lot of topics that
00:18:18> 00:18:19:	typically are not on the on.
00:18:19> 00:18:21:	The vision of a real estate developer.
00:18:21> 00:18:23:	So we will do workshops with your team.
00:18:23> 00:18:25:	We can help you in all kinds of different way
00:18:25> 00:18:28:	and the interaction and the ecosystem that we're building there
00:18:28> 00:18:30:	very different from a typical.
00:18:30> 00:18:32:	Real estate ecosystem is so valuable that that we want
00:18:32> 00:18:34:	to do this in all our buildings.
00:18:34> 00:18:37:	One of these examples of scalability Berlin is helping us
00:18:37> 00:18:39:	to be more inclusive and and to be more impactful
00:18:40> 00:18:41:	in the cities that we work in.
00:18:42> 00:18:45:	It's clear that, like many of today's winners,
00:18:45> 00:18:49:	you are constantly pushing the boundaries that creativity and flexibility
00:18:49> 00:18:52:	was obviously key to the success of this project.
00:18:52> 00:18:55:	How important do you think it will be in on
00:18:55> 00:18:58:	adapting to these uncertain times?
00:18:58> 00:19:00:	Well, I think that that that we
00:19:00> 00:19:04:	have a huge undertaking in the real estate industry into
00:19:04> 00:19:08:	two major topics that are hitting us at the same
00:19:08> 00:19:08:	time.
00:19:08> 00:19:13:	One is that sustainability that we always already touched
00.40.42 > 00.40.40	upon.
00:19:13> 00:19:16:	So many buildings out there and needs to be changed

00:19:19 --> 00:19:19: signing up. 00:19:19 --> 00:19:22: We want to be net zero in 2040 or 2030 00:19:22 --> 00:19:23: even in their buildings there. 00:19:23 --> 00:19:26: Rental contracts are hitting that date and so they want 00:19:26 --> 00:19:29: to have net zero buildings right now and there's you 00:19:29 --> 00:19:29: 00:19:29 --> 00:19:31: maybe that's easy in a new building, 00:19:31 --> 00:19:34: although if you take the CO2 of making a building 00:19:34 --> 00:19:35: the concrete, 00:19:35 --> 00:19:37: glass steel it's it's a lot of work. 00:19:37 --> 00:19:39: But the new buildings is one thing, 00:19:39 --> 00:19:42: but existing buildings there's so much work to be done 00:19:42 --> 00:19:43: and we really have to start. 00:19:43 --> 00:19:45: Moving on it, the second topic, 00:19:45 --> 00:19:47: huge topic is everybody will want to work in a 00:19:47 --> 00:19:48: hybrid way. 00:19:48 --> 00:19:50: Nobody will want to be full time in the office 00:19:50 --> 00:19:52: or full time at home, 00:19:52 --> 00:19:54: and so this hybrid work is going to be huge. 00:19:54 --> 00:19:56: That that means we're going to use our buildings in 00:19:57 --> 00:19:58: a very different way. 00:19:58 --> 00:20:00: Work sitting at a desk you can do everywhere. 00:20:00 --> 00:20:02: It probably at home when you're in the office. 00:20:02 --> 00:20:04: You want to communicate. You want to have amazing coffee. 00:20:04 --> 00:20:07: You want to sit on the staircase and you want 00:20:07 --> 00:20:08: to have that. 00:20:08 --> 00:20:10: That random meeting with that colleague that you weren't even 00:20:10 --> 00:20:11: looking for. 00:20:11 --> 00:20:13: But that gives you some advice on a topic that 00:20:13 --> 00:20:15: you were struggling with. 00:20:15 --> 00:20:17: That means that we have to design our office in 00:20:17 --> 00:20:18: a very different way. 00:20:18 --> 00:20:21: Also, there millions of officers are out there designed in 00:20:21 --> 00:20:24: a very different way and they have to be upgraded. 00:20:24 --> 00:20:27: And I think that that we only starting to understand 00:20:27 --> 00:20:29: right now what the undertaking is going to be the 00:20:30 --> 00:20:32: next 10 to 20 years where the whole stock of 00:20:32 --> 00:20:35: officers and this is also true for hospitals and schools, 00:20:35 --> 00:20:37: everything will change and we need to do a lot 00:20:37 --> 00:20:40: of work and we're super motivated to get it done.

in the next 10 years and we see big tenants

00:19:16 --> 00:19:19:

00:20:40> 00:20:43:	And this price is helping us also for the whole
00:20:43> 00:20:45:	team to stay motivated and do that.
00:20:45> 00:20:50:	Well, thank you so much and congratulations once again to
00:20:50> 00:20:53:	you and the whole team who have helped make it
00:20:53> 00:20:54:	such a success.
00:20:54> 00:20:58:	Now I'd like to welcome another one of our jury
00:20:58> 00:21:02:	members and that is Manfred Gutenberg to reveal the second
00:21:02> 00:21:05:	of our winners over to Manfred.
00:21:05> 00:21:05:	Thank
00:21:05> 00:21:08:	you, Louisa. It's been a privilege to be part of
00:21:08> 00:21:13:	this election process in choosing the winners of these prestigious
00:21:13> 00:21:16:	award and I'm very pleased to announce.
00:21:16> 00:21:22:	Announced the next winner. First second award winner is.
00:21:22> 00:21:25:	Gamari team with its developer,
00:21:25> 00:21:28:	the extensor group and the architects,
00:21:28> 00:21:32:	use the links, redial architect Gomori team is a uniquely
00:21:33> 00:21:38:	ambitious urban regeneration project that has repurposed a former freight
00:21:39> 00:21:43:	station into a highly sustainable new forum to live,
00:21:43> 00:21:48:	Eat, work, play and Learn a new destination in Brussels.
00:21:48> 00:21:53:	The 300 meter long historical structure has been transformed.
00:21:53> 00:21:57:	Into an indoor city with access to office and retail
00:21:57> 00:22:02:	units garnered footholds and a multitude of events spaces.
00:22:02> 00:22:06:	Then once trading, leadership both in its design and its
00:22:06> 00:22:08:	sustainability goals,
00:22:08> 00:22:12:	Gomori team is energy neutral and designed for circularity.
00:22:12> 00:22:17:	Serving as a catalyst to a larger revitalization project that
00:22:17> 00:22:21:	will foster a vibrant new district in Brussels.
00:22:21> 00:22:24:	It is a commendable example.
00:22:24> 00:22:28:	Taking a long term vision can enable the transformation of
00:22:28> 00:22:33:	abandoned assets into outstanding house open to the Community that
00:22:33> 00:22:39:	celebrate heritage while meeting the evolving needs of communities at
00:22:39> 00:22:43:	large. And now we can see more of the project
00:22:43> 00:22:46:	itself before hearing from the winners.
00:23:41> 00:23:45:	And I'm delighted to now introduce Chris for Helen,
00:23:45> 00:23:48:	CEO of Extensor Group, and Michiel read Ike,
00:23:48> 00:23:52:	architect partner of Nordling three dich architects,
00:23:52> 00:23:56:	Chris. Congratulations we can see Gal Malley team behind

you. 00:23:56 --> 00:23:59: How does it feel receiving this award? 00:23:59 --> 00:24:03: Especially when you look back at the original ideas for 00:24:04 --> 00:24:05: the project? 00:24:06 --> 00:24:09: Well thank you Louisa. It feels great of course to to win this fantastic award. 00:24:09 --> 00:24:11: 00:24:11 --> 00:24:14: Looking back on the beginning we have to say that 00:24:14 --> 00:24:17: this has been a journey of progressive insights. 00:24:17 --> 00:24:20: We started out with a big empty building and not 00:24:20 --> 00:24:23: really knowing what what to do with it. 00:24:23 --> 00:24:26: Then we tried to follow the rules of the classical 00:24:26 --> 00:24:27: shopping center. 00:24:27 --> 00:24:30: That didn't lead us nowhere and it was a great 00:24:30 --> 00:24:34: insight from from neutral X redeck architects to treat the 00:24:34 --> 00:24:36: building not as a building but. 00:24:36 --> 00:24:41: As a covered city quarter actually got the soundtrack to

00:24:41 --> 00:24:43: do this fantastic

00:24:43 --> 00:24:47: project and heal, there were three main design ingredients.

00:24:47 --> 00:24:51: Can you talk us through them please?

00:24:51 --> 00:24:55: Thank you Louisa. Yes the guy Mary team.

00:24:55 --> 00:25:00: It's a fast former freight station and it's 300 meters

00:25:00 --> 00:25:00: long,

00:25:00 --> 00:25:05: 150 meters wide and it consists out of seven holes,

00:25:06 --> 00:25:06: 3 high

00:25:06 --> 00:25:08: holes. For lower

00:25:08 --> 00:25:09: holes, and

00:25:09 --> 00:25:14: we had the idea to turn the central hole into

00:25:14 --> 00:25:16: a fast covered square,

00:25:16 --> 00:25:21: stretching from the adjacent neighborhood into the future

park,

00:25:21 --> 00:25:24: which is the center of the

00:25:24 --> 00:25:25: future to intoxi

00:25:25 --> 00:25:27: site. Adjacent to that

00:25:27 --> 00:25:29: we constructed small Alice

00:25:29 --> 00:25:32: East West crossings that crossed the

00:25:32 --> 00:25:37: GAR, meriting and tie in the building to the adjacent

00:25:37 --> 00:25:38: city fabric.

00:25:38 --> 00:25:43: With the future housing area on the West and the

00:25:43 --> 00:25:46: former royal entrepot on the east.

00:25:46 --> 00:25:47: Thirdly

00:25:47 --> 00:25:51: we envisioned 10 timber structures,

00:25:51 --> 00:25:53: small buildings, so

00:25:53> 00:25:55:	to speak that are
00:25:55> 00:25:59:	located. In between the existing
00:25:59> 00:26:03:	beautiful steel structure that made the former fried
00:26:03> 00:26:08:	station, were there any specific challenges to the design?
00:26:08> 00:26:14:	Mahil first and foremost. Keeping such a beautiful heritage structure
00:26:14> 00:26:15:	in place,
00:26:15> 00:26:18:	well been while building is
00:26:18> 00:26:23:	of course in a tremendous challenge by by opting for
00:26:23> 00:26:25:	a timber structure,
00:26:25> 00:26:27:	we were able to
00:26:27> 00:26:28:	execute a vast
00:26:28> 00:26:30:	program underneath the
00:26:30> 00:26:31:	building. Underneath
00:26:31> 00:26:36:	this roof. Insight, since all timber elements came to site
00:26:36> 00:26:40:	prefabricated and they were mounted on
00:26:40> 00:26:41:	site and
00:26:41> 00:26:42:	constructed. Into
00:26:42> 00:26:46:	these ten separate pavilions, so to speak.
00:26:46> 00:26:49:	So by maintaining the inter the integral
00:26:49> 00:26:55:	roof in place and opting for its timber structure,
00:26:55> 00:27:00:	we were able to meet the challenges on site adjacent
00:27:00> 00:27:06:	to that by opting for very high sustainability level and
00:27:06> 00:27:09:	the circularity level we were facing.
00:27:09> 00:27:13:	Profound technical challenges in respect to high sustainability demands and
00:27:14> 00:27:15:	that sustainability is
00:27:15> 00:27:19:	influence. Saying no doubt the development beyond just the building
00:27:19> 00:27:21:	and for the whole area,
00:27:21> 00:27:23:	and indeed for the Community.
00:27:23> 00:27:27:	This building must have made quite a difference.
00:27:27> 00:27:30:	Chris, how important was the need to engage with the
00:27:30> 00:27:35:	local community and developing this new vision for the old
00:27:35> 00:27:37:	station were very important.
00:27:37> 00:27:37:	Obviously once
00:27:37> 00:27:42:	we decided that this project would be a covered city
00:27:42> 00:27:44:	quarter if we had to.
00:27:44> 00:27:48:	Buy it and connected to to the existing structure what
00:27:48> 00:27:52:	you would normally do in a less less away if
00:27:52> 00:27:55:	you would just treat it as a as an enclosed
00:27:55> 00:27:59:	building so we work with the the public authorities with
00:27:59> 00:28:03:	the with community organizations and try to get their advice

00:28:03> 00:28:06:	and also develop activities where they could participate in.
00:28:06> 00:28:09:	Actually as we go further now.
00:28:09> 00:28:13:	Also make it a bit their own because they have
00:28:13> 00:28:14:	to make use of the.
00:28:14> 00:28:18:	Public space also inside this building and regarding the
00:28:18> 00:28:22:	sustainability, do you see that it's influenced the wider area?
00:28:22> 00:28:25:	Well, I'm I'm a hope that
00:28:25> 00:28:29:	it's in that has it that the this circular aspect
00:28:29> 00:28:30:	of the building,
00:28:30> 00:28:34:	and especially the fact that we've done this with in
00:28:34> 00:28:38:	a completely private setting with no grants or subsidies,
00:28:38> 00:28:43:	we realized this project with private money and it's doable,
00:28:43> 00:28:46:	profitable, so our mission is actually to show.
00:28:46> 00:28:49:	The world that this can be done and that you
00:28:49> 00:28:53:	can have this ambition without relying on on any public
00:28:53> 00:28:54:	money.
00:28:54> 00:28:59:	So yes, the the effect should go for beyond.
00:28:59> 00:29:02:	Our our developing sites there in Brussels,
00:29:02> 00:29:06:	but actually be an example for the industry and
00:29:06> 00:29:10:	that ambition that impact that it can have on Brussels.
00:29:10> 00:29:14:	Generally. What impact do you think it will have on
00:29:14> 00:29:16:	the city in the future?
00:29:16> 00:29:17:	1
00:29:17> 00:29:21:	hope it's a. It's a great addition for the the
00:29:21> 00:29:27:	attract attractiveness of Brussels as a as a tourist and
00:29:27> 00:29:28:	business hub.
00:29:28> 00:29:32:	It's been a long time since Brussels had such an
00:29:32> 00:29:33:	addition,
00:29:33> 00:29:37:	such a, let's say, grandiose.
00:29:37> 00:29:41:	Infrastructure that opened up dates back from from awhile.
00:29:41> 00:29:44:	It's very nice city. We have a lot of small
00:29:44> 00:29:46:	infrastructure and features,
00:29:46> 00:29:50:	but this is really sizable and could be a
00:29:50> 00:29:51:	good attraction for.
00:29:51> 00:29:55:	For Brussels. Do you both have ideas of how you
00:29:55> 00:29:58:	see the space developing Michiel?
00:29:58> 00:30:01:	It would be beautiful Louisa if the
00:30:01> 00:30:05:	space and this central concourse will be conquered and
00:30:05> 00:30:07:	occupied by the neighborhood.
00:30:07> 00:30:09:	With all kinds of different activities,
00:30:09> 00:30:12:	although of course we had the pandemic,
00.00.03/ 00.30.12.	annough or course we had the particeffile,

00:30:12> 00:30:14:	we had a small basketball
00:30:14> 00:30:16:	tournament in the Central hall.
00:30:16> 00:30:20:	We had a large comics festival in the central hall
00:30:20> 00:30:25:	and what would be great if this kind of activities
00:30:25> 00:30:27:	will expand the coming years and
00:30:27> 00:30:31:	will contribute to the liveliness of this part of Brussels.
00:30:31> 00:30:34:	Thanks McHale and Chris. What about you?
00:30:34> 00:30:38:	What ambitions do you have for the future of the
00:30:38> 00:30:39:	building?
00:30:39> 00:30:42:	It's it's maybe no longer our ambitions,
00:30:42> 00:30:45:	but Great Expectations because we created something we didn't do
00:30:46> 00:30:46:	a renovation.
00:30:46> 00:30:49:	We actually repurposed a building and infrastructure,
00:30:49> 00:30:53:	and so we now have two more or less let
00:30:53> 00:30:56:	it go and live its own life.
00:30:56> 00:30:59:	But it's it's designed to evolve and to adapt to
00:30:59> 00:31:00:	new technologies,
00:31:00> 00:31:04:	to new fashions and all that so.
00:31:04> 00:31:09:	I think, whereas it integrates with in the city fabric
00:31:09> 00:31:09:	this,
00:31:09> 00:31:14:	there's lots of opportunities for for flexibility and adaptability of
00:31:14> 00:31:16:	of this structure.
00:31:16> 00:31:17:	So looking forward to
00:31:17> 00:31:21:	that. Well, my father happens to live in Brussels,
00:31:21> 00:31:24:	so I'm really looking forward to visiting once we can
00:31:24> 00:31:26:	all travel again.
00:31:26> 00:31:29:	Well done to the whole team on being a winner
00:31:29> 00:31:33:	of the 2021 ULI Europe Awards for Excellence.
00:31:33> 00:31:36:	And now I'd like to hand over to the third
00:31:36> 00:31:38:	of our jury members,
00:31:38> 00:31:41:	Tinker Kleiner to announce our next winner today,
00:31:41> 00:31:44:	over to you, Tinker. Thank you Louisa.
00:31:44> 00:31:48:	I'm so excited to be part of this ceremony.
00:31:48> 00:31:50:	And it's my pleasure now to reveal to you the
00:31:50> 00:31:54:	next winner of the 2021 ULI Europe Awards for Excellence.
00:31:55> 00:32:00:	The winner is. Harris care in the UK and development
00:32:00> 00:32:01:	of height,
00:32:01> 00:32:05:	new homes and Barrett West London and SOM Architects.
00:32:05> 00:32:08:	Heroes Square is an outstanding example of how First pass
00:32:08> 00:32:12:	architecture and urban densification can contribute positively to social equity

00:32:12> 00:32:14:	inclusion and community growth.
00:32:14> 00:32:17:	This mixed use development at the heart of the commuter
00:32:17> 00:32:21:	town of Harrow in Greater London has to inform the
00:32:21> 00:32:21:	long,
00:32:21> 00:32:24:	derelict, and polluted Brownfield site into a dynamic,
00:32:24> 00:32:27:	sustainable and high quality cluster of buildings.
00:32:27> 00:32:29:	Sit around a newly created civic space,
00:32:29> 00:32:33:	the project mix the neighborhood together and successfully integrates public
00:32:33> 00:32:34:	and private space.
00:32:34> 00:32:37:	But three other than 18 residential units,
00:32:37> 00:32:41:	it seamlessly makes social affordable and market rate as well
00:32:41> 00:32:44:	as a new Public Library and retail units.
00:32:44> 00:32:48:	The project demonstrates how cooperation between public and private parties
00:32:48> 00:32:49:	can result in exceptional
00:32:49> 00:32:52:	irresponsible development, both in design and in function.
00:32:52> 00:32:53:	Congratulations
00:32:53> 00:32:56:	and we now have a closer look at the projects
00:32:56> 00:33:00:	before hearing from Venus themselves in conversation with Louisa.
00:33:00> 00:33:06:	Thank you very much for this beautiful project.
00:33:06> 00:33:10:	Haro Square is a new mixed use development adjacent to
00:33:10> 00:33:13:	Harrow on the Hill station in Outer London.
00:33:13> 00:33:15:	It provides 318 apartments, Public Library,
00:33:15> 00:33:18:	retail and a new public square.
00:33:18> 00:33:21:	The multistory framed reading of the facade enables a flexible
00:33:21> 00:33:25:	arrangement of spaces incorporating apartments with balconies,
00:33:25> 00:33:29:	Winter Gardens and roof terraces in a cohesive reading.
00:33:29> 00:33:33:	The deep recesses in the facade assistant controlling solar overheating
00:33:33> 00:33:34:	and allows the optimization.
00:33:34> 00:33:39:	Of solid and transparent areas to maintain a high thermal
00:33:39> 00:33:41:	performance for the project.
00:33:41> 00:33:44:	The design maximizes the potential of its location near a
00:33:44> 00:33:46:	major transport interchange,
00:33:46> 00:33:51:	linking rail, underground and bus networks where new retail facilities
00:33:51> 00:33:52:	and minimal parking.
00:33:52> 00:33:56:	Harrow Square is set around the first new civic space
00:33:56> 00:33:58:	to be created in heroin decades.

00:33:58> 00:34:01:	This new contribution to the public realm will be a
00:34:01> 00:34:05:	This new contribution to the public realm will be a dynamic and highly animated environment offering access to
00.34.01> 00.34.03.	the new
00:34:05> 00:34:09:	library and existing church for new residential blocks and
00.04.00 > 00.04.00.	associated
00:34:09> 00:34:10:	retail spaces, and I'm
00:34:10> 00:34:13:	now delighted to introduce to you Peter Jackson,
00:34:13> 00:34:15:	the director of Skidmore, Owings,
00:34:15> 00:34:17:	and Merrill Peter. After the year,
00:34:17> 00:34:21:	we've all been through what does this award mean to
00:34:21> 00:34:22:	you and the team?
00:34:23> 00:34:26:	Well thank you Louisa. It's always great to receive award
00:34:26> 00:34:28:	and and we are genuinely honored.
00:34:28> 00:34:31:	The ULI is a cross industry organizations.
00:34:31> 00:34:34:	They test us on so many different aspects of a
00:34:34> 00:34:37:	project and that's really exciting because we were tested on
00:34:38> 00:34:38:	development,
00:34:38> 00:34:40:	quality, design, quality, social equity,
00:34:40> 00:34:44:	sustainability and that's really enabled us to look at each
00:34:44> 00:34:47:	of those aspects and to focus on particularly for us
00:34:47> 00:34:51:	sustainability which is the heart of what song is doing
00:34:51> 00:34:53:	and it's also fantastic that.
00:34:53> 00:34:55:	The jurors and the organizers are still able to give
00:34:55> 00:34:58:	their time in what's been a challenging year for all
00:34:58> 00:34:58:	of us.
00:34:59> 00:35:02:	Absolutely, and and Peter. Let's rewind a little bit.
00:35:02> 00:35:06:	How did you approach the development of a site that
00:35:06> 00:35:09:	is so large right in the center of the Community
00:35:09> 00:35:12:	whilst also needing to blend in with the
00:35:12> 00:35:14:	surrounding architecture? Well,
00:35:14> 00:35:15:	there was some
00:35:15> 00:35:18:	planning history on the site and Harrow had really assembled
00:35:18> 00:35:21:	a very strong team of officers that were capable of
00:35:21> 00:35:24:	asking the right questions of developers and architects.
00:35:24> 00:35:27:	And they were clear from the outset that they wanted
00:35:27> 00:35:29:	to development of the highest quality.
00:35:29> 00:35:32:	If we were to deliver something at this level of
00:35:32> 00:35:33:	density.
00:35:33> 00:35:36:	With that as a brief and asking difficult questions of
00:35:36> 00:35:36:	us,
00:35:36> 00:35:39:	we really started to explore how to respond.
00:35:39> 00:35:42:	I live only a few minutes walk from the site

00:35:42> 00:35:46:	and recognize that the center of Harrow in cut off
00:35:46> 00:35:50:	from the rest of the barrel by 20th century development
00:35:50> 00:35:54:	and the opportunity to re instate public space and bring
00:35:54> 00:35:58:	a really promising civic square to the center of this
00:35:58> 00:36:02:	development was critical and then working with a pallet of
00:36:02> 00:36:06:	materials and forms that were complementary to the historic forms
00:36:06> 00:36:07:	of Haro which have made
00:36:07> 00:36:11:	it such a desirable location and public private collaboration is
00:36:11> 00:36:15:	integral to the success of development or responsible development.
00:36:15> 00:36:19:	Like Harrow Square, how did you approach that collaboration where?
00:36:19> 00:36:21:	What were the challenges that you faced?
00:36:21> 00:36:22:	Absolutely?
00:36:22> 00:36:23:	I mean, hide is
00:36:23> 00:36:26:	a provider of social housing and and their view on
00:36:26> 00:36:30:	social purpose and their way to engage broader community groups
00:36:30> 00:36:31:	is really important here.
00:36:31> 00:36:35:	They engage very closely with the barrel in what the
00:36:35> 00:36:38:	borough might be looking for in the project,
00:36:38> 00:36:41:	but they also engaged with an adjoining church to look
00:36:41> 00:36:45:	at how they could work together to bring something that
00:36:45> 00:36:45:	was.
00:36:45> 00:36:48:	Richer and bringing kind of that civic element.
00:36:48> 00:36:52:	The religious or community element together gave us the component
00:36:52> 00:36:54:	parts of the traditional town square,
00:36:54> 00:36:56:	so it was very easy,
00:36:56> 00:36:59:	brief to respond to and bring all those users in
00:36:59> 00:37:03:	such a way that we could develop something hopefully greater
00:37:03> 00:37:03:	than
00:37:03> 00:37:05:	the sum of its parts.
00:37:05> 00:37:09:	Attracting those cultural communities was absolutely key to the project,
00:37:09> 00:37:09:	and
00:37:09> 00:37:12:	the library has been a fantastic part of that.
00:37:12> 00:37:16:	When you listen to Tim Brian who leads.
00:37:16> 00:37:18:	The cultural and library service in Harrow.
00:37:18> 00:37:21:	He will talk about the fact that a purpose built
00:37:21> 00:37:25:	place has actually delivered them so much more opportunity.
00:37:25> 00:37:28:	We we had a brief for a singular box to

00:37:28> 00:37:29:	house the library,
00:37:29> 00:37:33:	but we were able to provide a private garden space
00:37:33> 00:37:36:	and an external pavilion and that range of different spaces
00:37:37> 00:37:40:	and usability has actually enabled them to do a lot
00:37:40> 00:37:42:	more, and they're bringing children's education,
00:37:42> 00:37:44:	adult literacy, and broader adult learning.
00:37:44> 00:37:47:	They're starting to bring in cultural communities.
00:37:47> 00:37:50:	With local artists working from the pavilion and actually bringing
00:37:50> 00:37:53:	in some of the elected officials to bring the kind
00:37:53> 00:37:56:	of heart of civic life in the borough right to
00:37:56> 00:37:57:	the center of this project,
00:37:57> 00:37:59:	and that is fantastically exciting
00:37:59> 00:37:59:	to
00:37:59> 00:38:02:	see. So it must have made such an impact on
00:38:02> 00:38:04:	the local community.
00:38:04> 00:38:05:	How's it being received by them?
00:38:07> 00:38:09:	When you develop at this scale,
00:38:09> 00:38:11:	I think you can imagine that there's always a little
00:38:11> 00:38:13:	bit of resistance to change,
00:38:13> 00:38:15:	and with Hayden with the borough,
00:38:15> 00:38:18:	we work very, very closely at the outset to explore
00:38:18> 00:38:21:	with the local user groups and immunity groups what their
00:38:21> 00:38:24:	concerns were and how we could address and mitigate those
00:38:24> 00:38:27:	concerns. And I think that has been the proof of
00:38:27> 00:38:28:	the pudding here.
00:38:28> 00:38:31:	The housing all sold and Barrett who came on as
00:38:31> 00:38:32:	commercial partner,
00:38:32> 00:38:35:	would tell us repeatedly that they could have sold all
00:38:35> 00:38:36:	the units twice.
00:38:36> 00:38:39:	The affordable housing element. Has all been led to people
00:38:39> 00:38:41:	on the Council's own housing list,
00:38:41> 00:38:44:	so it's been a success in terms of local adoption
00:38:44> 00:38:47:	and we talk about the library and the residential.
00:38:47> 00:38:50:	But there is workplace. There's retail and those the adoption
00:38:50> 00:38:51:	of those units.
00:38:51> 00:38:54:	All those spaces has been slowed slightly by the pandemic,
00:38:54> 00:38:57:	but I think as they come on stream we see
00:38:57> 00:38:59:	more people coming through the site.
00:38:59> 00:39:02:	That level of adoption will really accelerate and we'll see
00:39:02> 00:39:03:	it thrive.
00:39:04> 00:39:08:	I'm Peter just to conclude creativity and flexibility were key

00:39:09> 00:39:10:	to this project.
00:39:10> 00:39:14:	How important will this be in adapting to these uncertain
00:39:14> 00:39:16:	times? I think
00:39:16> 00:39:18:	that's a really interesting question.
00:39:18> 00:39:23:	3
00.39.10> 00.39.23.	I mentioned Barrett's involvement and their specialist housing knowledge meant
00:39:23> 00:39:26:	that they were keen to push us to explore more
00:39:26> 00:39:30:	residential typology housing types then we had done at the
00:39:30> 00:39:33:	outset. So there's a really rich platform of living types
00:39:33> 00:39:37:	and flexible living space is embodied in the scheme and
00:39:37> 00:39:41:	the retail and workplace elements enable us to bring broader
00:39:41> 00:39:44:	communities through as they engage with these spaces.
00:39:44> 00:39:47:	We think that the way we Createspace.
00:39:47> 00:39:49:	Kind of defines what may be possible,
00:39:49> 00:39:51:	and we explored with the Barrow,
00:39:51> 00:39:52:	how farmers market pop-up retail,
00:39:52> 00:39:56:	perhaps an outdoor cinema, could start to occupy the civic
00:39:56> 00:39:58:	space at the heart of the project.
00:39:58> 00:40:01:	But actually the art of what's possible there is really
00:40:01> 00:40:04:	going to defined by those people who make this their
00:40:04> 00:40:04:	home,
00:40:04> 00:40:07:	the local businesses, the community groups within the library,
00:40:07> 00:40:09:	and we look forward to seeing them thrive.
00:40:09> 00:40:13:	And I think that would be a really exciting process
00:40:13> 00:40:16:	as they colonized the space and truly make it their
00:40:16> 00:40:16:	own.
00:40:17> 00:40:21:	Peter Jackson, thank you for this fascinating insight into the
00:40:21> 00:40:22:	project.
00:40:22> 00:40:26:	Congratulations once again to you and all the team at
00:40:26> 00:40:30:	SOM for being a winner of the 2021 ULI Europe
00:40:30> 00:40:32:	Awards for Excellence.
00:40:32> 00:40:34:	Thank you. Thank you.
00:40:35> 00:40:38:	Fantastic to hear from Peter Jackson there.
00:40:38> 00:40:41:	Now I'd like to welcome another one of the jury
00:40:42> 00:40:42:	members.
00:40:42> 00:40:47:	Carolina came to reveal on next winner over to Carolina.
00:40:47> 00:40:50:	Thank you Louisa. I am so excited to be a
00:40:50> 00:40:54:	part of this ceremony and just wish we could all
00:40:54> 00:40:56:	be here together in person.
00:40:56> 00:41:01:	It is my great pleasure to reveal the next of
00:41:01> 00:41:05:	the winners of the 2021 ULI Europe Awards
00:41:05> 00:41:09:	for Excellence, and the winner is.

00:41:09> 00:41:10:	Χ
00:41:10> 00:41:11:	factory in
00:41:11> 00:41:19:	Lisbon, Portugal. Developer Kiss RIM and the owner
	Catumbela Investimento
00:41:19> 00:41:22:	Imobiliario a touristic US.
00:41:22> 00:41:27:	Alex Factory is an ambitious and creative project that has
00:41:27> 00:41:32:	turned a former industrial site into a vibrant part of
00:41:32> 00:41:34:	the city of Lisbon.
00:41:34> 00:41:39:	This mixed use redevelopment of 12 buildings has attracted non
00:41:39> 00:41:44:	mainstream retail startups and creative industries which in turn has
00:41:44> 00:41:48:	created an arts and crafts ecosystem for cultural events.
00:41:49> 00:41:52:	Attracting more than 700,000 visitors a year.
00:41:52> 00:41:54:	With both locals and tourists,
00:41:54> 00:41:58:	Alex Factory is set to become one of the most
00:41:58> 00:42:01:	desirable attractions in Lisbon.
00:42:01> 00:42:05:	The redevelopment plans respected the organic DNA of the site,
00:42:05> 00:42:09:	preserving as much as possible with limited intervention,
00:42:09> 00:42:14:	well managed and passionate leadership helped to change the status
00:42:14> 00:42:18:	quo for the neighborhood and set a great example for
00:42:18> 00:42:21:	new investment coming to the area,
00:42:21> 00:42:24:	a dynamic, vibrant community is now blooming.
00:42:24> 00:42:28:	In the former textile factory that was once set for
00:42:28> 00:42:29:	demolition,
00:42:29> 00:42:33:	Alex Factory has a strong and unique identity.
00:42:33> 00:42:39:	Although the project strategy is also replicable for many brownfield
00:42:39> 00:42:43:	sites in larger agglomerations and let's now have a look
00:42:44> 00:42:46:	at the project before we hear from
00:42:46> 00:43:24:	the winners themselves. And I'm delighted to say that joining
00:43:24> 00:43:53:	us on the line from Lisbon RV Center Leitao and
00:43:54> 00:44:12:	Bernardo Almeida Frumkes rain.
00:44:12> 00:44:17:	Congratulations gentlemen. It's a fascinating project and sounds like something
00:44:18> 00:44:19:	completely new.
00:44:19> 00:44:20:	To the city of
00:44:20> 00:44:22:	Lisbon. Well, first of all,
00:44:22> 00:44:24:	good afternoon. Hello to everyone and dumb.
00:44:24> 00:44:27:	We are very happy to be here and we're very
00:44:27> 00:44:29:	proud to have been awarded well.

00:44:29> 00:44:33:	Yes, it's definitely something new for the city when when
00:44:33> 00:44:36:	it started the acid just brought in a lot of
00:44:36> 00:44:39:	novelty to an area called out Canada that before that
00:44:39> 00:44:41:	was not gentrified at all.
00:44:41> 00:44:45:	And and the other factor brought all this live reaction
00:44:45> 00:44:48:	to two minutes into to a part of the of
00:44:48> 00:44:49:	the CD.
00:44:49> 00:44:50:	That really
00:44:50> 00:44:54:	needed it, and Bernardo, how did you approach the redevelopment
00:44:55> 00:44:59:	with both the need to retain the existing structures and
00:44:59> 00:45:01:	yet create a place that
00:45:01> 00:45:03:	was new and unique? Well,
00:45:03> 00:45:06:	indeed it was a it was a challenge but we
00:45:06> 00:45:10:	the goal was to create a space where we could
00:45:10> 00:45:16:	welcome the creative industries and the industries that gravitates around
00:45:16> 00:45:20:	the creative arts and and the.
00:45:20> 00:45:24:	He successfully built an asset that has this DNA.
00:45:24> 00:45:28:	This ecosystem of a of a smaller and and medium
00:45:28> 00:45:33:	companies that usually have a hard time finding spaces in
00:45:33> 00:45:36:	the more traditional assets.
00:45:36> 00:45:39:	And so we created the this.
00:45:39> 00:45:44:	This space whereby these these tenants are welcome and whereby
00:45:44> 00:45:49:	we've managed to create this ecosystem where the companies benefit
00:45:49> 00:45:50:	from from being.
00:45:50> 00:45:54:	On site because they benefit from being close to each
00:45:55> 00:45:58:	other and and this in turn creates a novelty effect
00:45:58> 00:46:01:	that attracts a lot of visitors to the
00:46:01> 00:46:05:	site. So that was always part of the strategy.
00:46:05> 00:46:08:	Then to focus on attracting non mainstream local communities and
00:46:08> 00:46:09:	businesses well
00:46:09> 00:46:14:	in the beginning was when when the project started it
00:46:14> 00:46:17:	was it was the natural way to go because the
00:46:17> 00:46:21:	location was not very sought after and we had.
00:46:21> 00:46:24:	And the asset needed a needed tenants and what?
00:46:24> 00:46:26:	Where we where it was found.
00:46:26> 00:46:29:	Its niche, was it within tenants that are considered non
00:46:29> 00:46:33:	mainstream and don't have the possibility of occupying the
	traditional

00:46:33> 00:46:36:	retail spaces and and by doing that we understood
00:46:36> 00:46:39:	that how powerful non mainstream retail can be because of
00:46:39> 00:46:42:	its novelty and because of the fact that it's good
00:46:42> 00:46:43:	for the locals.
00:46:43> 00:46:47:	It it really, it's really something positive locally and internationally
00:46:47> 00:46:49:	becomes super interesting to visit something new.
00:46:50> 00:46:52:	And for that local community,
00:46:52> 00:46:55:	just how much of an impact has
00:46:55> 00:46:59:	it had on them? We we think it has had
00:46:59> 00:47:01:	a very big impact.
00:47:01> 00:47:04:	We can measure that by the fact that Alex fact
00:47:04> 00:47:08:	we became a destination micronic destination in Lisbon,
00:47:08> 00:47:12:	attracting many visitors per year compatible numbers to some of
00:47:12> 00:47:16:	the most touristic monuments in the in Portugal,
00:47:16> 00:47:19:	in Lisbon and not only.
00:47:19> 00:47:23:	Has it successfully reached the status of destination?
00:47:23> 00:47:26:	So attracting a lot of international visitors,
00:47:26> 00:47:30:	attracting a lot of local visitors as well.
00:47:30> 00:47:33:	But it has become a hotspot for this sort of
00:47:33> 00:47:39:	companies within the creative arts industry that continuously seek spaces
00:47:39> 00:47:44:	within Alex factory and and continuously keep providing us with
00:47:44> 00:47:45:	good feedback.
00:47:46> 00:47:49:	COVID must have been a bit of a set back
00:47:49> 00:47:50:	for Alex Factory.
00:47:50> 00:47:54:	It's have been a set back for cities all over
00:47:54> 00:47:55:	the world.
00:47:55> 00:47:58:	How do you see sites like LX Factory being able
00:47:58> 00:48:02:	to help communities recover and prosper once all of this
00:48:02> 00:48:04:	is hopefully behind us?
00:48:04> 00:48:05:	Well I think
00:48:05> 00:48:06:	real estate
00:48:06> 00:48:09:	has has a very important role within what.
00:48:09> 00:48:12:	What is the future and what is the way that
00:48:13> 00:48:16:	people will interact with with seeds?
00:48:16> 00:48:19:	So not sick like Alex Factory really has the opportunity
00:48:19> 00:48:20:	to to show.
00:48:20> 00:48:23:	By the way, it upcycles real estate that you need
00:48:23> 00:48:26:	to have a certain level of creativity to innovate and
00:48:26> 00:48:30:	that innovation is something that we can find here.

00:48:30> 00:48:33:	And I think that that can be extrapolated to anyone
00:48:33> 00:48:36:	who arrives to the asset being a user or client
00:48:36> 00:48:40:	and all of the stakeholders understand that what we do.
00:48:40> 00:48:43:	What's done at Alex factories to find solutions that are
00:48:43> 00:48:46:	many times not not the conventional ones so.
00:48:46> 00:48:48:	Within within COVID in what's here to arrive?
00:48:48> 00:48:51:	We will have to make some adaptations.
00:48:51> 00:48:54:	We are thinking about also following into the day-to-day of
00:48:54> 00:48:57:	the PANDEMIA to understand how we can adapt.
00:48:57> 00:48:59:	But here what we have is is an LX factory
00:48:59> 00:49:01:	in assets like Alex Factory.
00:49:01> 00:49:04:	What they bring is they support the locals.
00:49:04> 00:49:06:	They support what is local.
00:49:06> 00:49:09:	People understand that this is a place where you will
00:49:09> 00:49:12:	be able to find a lot of non mainstream options
00:49:12> 00:49:15:	and that is really what the economy needs a push
00:49:15> 00:49:17:	from. From from bottom up.
00:49:18> 00:49:22:	You already mentioned that COVID may change certain
	aspects of
00:49:22> 00:49:24:	LX factory in the future,
00:49:24> 00:49:27:	but apart from that, how do you see the site
00:49:28> 00:49:28:	developing?
00:49:28> 00:49:29:	Well, we
00:49:29> 00:49:33:	want to leverage on the we want to leverage on
00:49:33> 00:49:35:	the DNA of the assets.
00:49:35> 00:49:41:	Keep building on this ecosystem of companies and and in
00:49:41> 00:49:43:	light of that we.
00:49:43> 00:49:46:	Our plan includes a deconstruction of additional a square
	meters
00:49:46> 00:49:49:	within LX factor to consolidate the assets,
00:49:49> 00:49:52:	to create additional spaces for for additional tenants,
00:49:52> 00:49:54:	and to create new experiences.
00:49:54> 00:49:57:	Because it's also very important to keep innovating as we
00:49:57> 00:49:58:	send,
00:49:58> 00:50:01:	set and and so we want to keep this novelty
00:50:01> 00:50:02:	effect alive.
00:50:02> 00:50:06:	We want to create new experiences for their users,
00:50:06> 00:50:09:	always maintaining two very important aspects for us in mind.
00:50:09> 00:50:13:	The current DNA of Alex factory and the ES.
00:50:13> 00:50:16:	G factors that are very important for our for our
00:50:16> 00:50:16:	folks
00:50:16> 00:50:18:	and just to sum up,
	,

00:50:18 --> 00:50:21: then what does it mean to you both to receive 00:50:21 --> 00:50:22: this award for you and 00:50:22 --> 00:50:24: your team? Well, it's it's. 00:50:24 --> 00:50:27: We are delighted. We are very happy to have received 00:50:27 --> 00:50:27: your word. We think that it's it's. 00:50:27 --> 00:50:29: 00:50:29 --> 00:50:32: It's the consequence of a lot of work and and 00:50:32 --> 00:50:34: a lot of and and and we face a lot of difficulties within within the consolidation of the asset. 00:50:34 --> 00:50:38: 00:50:38 --> 00:50:40: And so for us, it's really, 00:50:40 --> 00:50:43: really important. Because it's in one hand it's it's. It's an award for them for the work that has 00:50:43 --> 00:50:46: 00:50:46 --> 00:50:48: been developed here. 00:50:48 --> 00:50:51: On the other hand, it's also very good for the 00:50:51 --> 00:50:53: visibility of both our company and 00:50:53 --> 00:50:55: the asset in international terms, 00:50:55 --> 00:50:58: and so for that we were very grateful. 00:50:58 --> 00:51:01: Well, thank you for being with us today and congratulations 00:51:01 --> 00:51:04: once again on being a winner of the 2021 ULI 00:51:04 --> 00:51:06: Europe Awards for Excellence. 00:51:06 --> 00:51:09: Now I'd like to welcome Vanessa Muscara from this year's 00:51:10 --> 00:51:12: jury to reveal our final award winner today, 00:51:12 --> 00:51:16: Vanessa. Thank you Louisa and thank you for being a 00:51:16 --> 00:51:18: fabulous host of this year's ceremony. 00:51:18 --> 00:51:22: I'm delighted to now reveal the next and final winner 00:51:22 --> 00:51:25: of our 2021 ULI Europe Awards for 00:51:25 --> 00:51:28: Excellence and the winner is. 00:51:28 --> 00:51:29: Working 00:51:29 --> 00:51:30: in town centre regeneration in 00:51:30 --> 00:51:32: the UK with its architects and developers, 00:51:32 --> 00:51:34: Benoy and the owners, the local bar 00:51:34 --> 00:51:37: account. Sort of working out. 00:51:37 --> 00:51:40: Recognizing the lack of a central retail and leisure offer 00:51:40 --> 00:51:43: compared to nearby centers including Bracknell Reading, 00:51:43 --> 00:51:47: working on Barrack Council, set out to launch a regeneration 00:51:47 --> 00:51:49: project at the Town Center in 2009, 00:51:49 --> 00:51:52: including an affordable housing component to meet the 00:51:52 --> 00:51:54: undersupply of housing for 00:51:54 --> 00:51:55: key workers. As 00:51:55 --> 00:51:58: a result of a long public consultation period, 00:51:58 --> 00:52:02: this rare publicly LED project was able to achieve commercial 00:52:02 --> 00:52:05: pre letting targets quicker than expected.

00:52:05> 00:52:08:	Completed mixed use project not only provided a focal point
00:52:08> 00:52:10:	to the community throughout the pandemic,
00:52:10> 00:52:13:	but is also likely to be future proof as residents
00:52:13> 00:52:17:	spend more time working from home and less time commuting
00:52:17> 00:52:19:	into nearby employment centers,
00:52:19> 00:52:23:	including London. In summary, this regeneration project achieved what it
00:52:23> 00:52:24:	set out to do,
00:52:24> 00:52:27:	deliver a financially viable scheme for the benefit of the
00:52:27> 00:52:28:	local community.
00:52:28> 00:52:31:	Complete with green spaces and a public park that residents
00:52:31> 00:52:35:	can be proud of without passing the burden to residents
00:52:35> 00:52:36:	through taxation.
00:52:36> 00:52:38:	A model that can be replicated at square.
00:52:38> 00:52:41:	So let's now have a closer look at the project
00:52:41> 00:52:43:	and hear from the winners themselves.
00:53:40> 00:53:46:	Well, let's find out more about Wokingham town centre regeneration
00:53:46> 00:53:48:	with joined now by Mike McCormick,
00:53:48> 00:53:54:	head of Newark studio Benoy Architects and by Sarah Morgan,
00:53:54> 00:53:57:	head of Development for Wokingham Borough Council.
00:53:57> 00:53:59:	Congratulations. To you both Mike,
00:53:59> 00:54:01:	I'll come to you in a moment,
00:54:01> 00:54:03:	but to you first Sarah?
00:54:03> 00:54:06:	This sounds like it has been such a journey for
00:54:06> 00:54:07:	all involved.
00:54:07> 00:54:10:	Tell us more about the history of Wokingham Town Center
00:54:10> 00:54:13:	and how you came to this to decide that in
00:54:13> 00:54:15:	new chapter was needed.
00:54:15> 00:54:15:	Yes,
00:54:15> 00:54:15:	thank
00:54:15> 00:54:18:	you. It certainly has been a a journey for US1,
00:54:18> 00:54:21:	which started back in the late noughties about 2008,
00:54:21> 00:54:25:	when the Council realized that given the level of housing
00:54:25> 00:54:28:	growth that was coming to waking him and the borough
00:54:28> 00:54:29:	in general.
00:54:29> 00:54:32:	But really, the Town Center did not offer the facilities
00:54:32> 00:54:35:	that both current and future residents were going to need.
00:54:35> 00:54:38:	We had seen a number of private sector investments come
00:54:38> 00:54:38:	and go.
00:54:38> 00:54:40:	Lots of big plans and proposals,

00:54:40> 00:54:42:	but none which had been delivered.
00:54:42> 00:54:45:	So the Council took the bold decision that it would
00:54:45> 00:54:48:	step up and be the developer and delivery generation and
00:54:48> 00:54:51:	working to Wokingham Town Center and how we did that
00:54:51> 00:54:53:	was through a new master plan,
00:54:53> 00:54:55:	a new vision for our town,
00:54:55> 00:54:58:	how we wanted it to develop house over the next
00:54:58> 00:54:59:	10-15 years.
00:54:59> 00:55:01:	And here we are, ten years later,
00:55:01> 00:55:04:	and we're absolutely thrilled with what we've,
00:55:04> 00:55:05:	what we've delivered. And
00:55:05> 00:55:07:	for receiving this award, Mike,
00:55:07> 00:55:10:	as architects did, you need to get the engagement of
00:55:10> 00:55:12:	the local community,
00:55:12> 00:55:14:	and what challenges did you face?
00:55:14> 00:55:15:	Some getting the town
00:55:15> 00:55:19:	on side very much. So we sort that engagement with
00:55:19> 00:55:20:	the community.
00:55:20> 00:55:23:	And we did that through a whole range of consultation.
00:55:23> 00:55:27:	You can do a certain amount online through platforms and
00:55:27> 00:55:27:	social media,
00:55:27> 00:55:29:	but for me in particular.
00:55:29> 00:55:32:	It's about speaking to people and getting out there,
00:55:32> 00:55:35:	and so we did a series of events over weekends
00:55:35> 00:55:37:	and weekdays and we had great engagement.
00:55:37> 00:55:40:	We have met many, many people who shared with us
00:55:40> 00:55:43:	their thoughts and their aspirations and some of the
	challenges
00:55:43> 00:55:46:	they were experiencing with the Town Center as well and
00:55:47> 00:55:50:	the key, therefore, is to listen to that engagement when
00:55:50> 00:55:52:	people spend their time talking to you.
00:55:52> 00:55:54:	I think the other thing to remember was,
00:55:54> 00:55:57:	of course, the evidence of need was very,
00:55:57> 00:55:59:	very clear. We were in a town centre.
00:55:59> 00:56:02:	With some fairly broken public realm and some fun inspirational
00:56:02> 00:56:05:	buildings and what have you competition leaking away to other
00:56:05> 00:56:06:	other centers.
00:56:06> 00:56:09:	So I think people were well on the journey already.
00:56:09> 00:56:12:	They knew that something had to happen and I think
00:56:12> 00:56:14:	really they were looking for communication.
00:56:14> 00:56:17:	What are you going to do when you're going to
	-

00:56:17> 00:56:18:	do it and how?
00:56:18> 00:56:22:	And I think more than anything there were there were
00:56:22> 00:56:25:	two or three things that I remember that people were
00:56:25> 00:56:28:	very very clear with us and they were talking about.
00:56:28> 00:56:30:	Please keep it local and please keep that.
00:56:30> 00:56:34:	Distinctiveness of Wokingham. What makes this place
	special and the
00:56:34> 00:56:38:	Green Park and the you know the wonderful mature trees
00:56:38> 00:56:38:	that we had,
00:56:38> 00:56:41:	and then Wokingham itself is a really pretty and and
00:56:41> 00:56:45:	very special Town Center full of heritage and some really
00:56:45> 00:56:46:	rather wonderful buildings.
00:56:46> 00:56:50:	And I think the message to us in that engagement
00:56:50> 00:56:50:	was,
00:56:50> 00:56:51:	you know
00:56:51> 00:56:53:	police preserve and enhance that Sarah.
00:56:53> 00:56:56:	How has it been received in Wokingham and what's made
00:56:56> 00:56:59:	you happiest about what you've achieved?
00:56:59> 00:56:59:	1
00:56:59> 00:57:01:	think it's fair to say that.
00:57:01> 00:57:04:	Along this journey, people have been very nervous about what
00:57:05> 00:57:06:	it was going to be.
00:57:06> 00:57:08:	We had a big vision and sometimes that's hard for
00:57:08> 00:57:09:	people to realize.
00:57:09> 00:57:12:	But as the developments have come out of the ground
00:57:12> 00:57:13:	and opened up,
00:57:13> 00:57:15:	people have really began to see how it all links
00:57:15> 00:57:18:	together and how the the grape and high quality development
00:57:18> 00:57:21:	that we that we have realized and I think they've
00:57:21> 00:57:23:	been pleasantly surprised. We have received feedback from residents that
00:57:24> 00:57:24:	said,
00:57:24> 00:57:25:	well, we weren't sure before.
00:57:25> 00:57:28:	We were very nervous about what you were doing.
00:57:28> 00:57:30:	Now it's here. We really like it and thank you
00:57:30> 00:57:31:	for investing in our.
00:57:31> 00:57:34:	Town, and we're seeing that come through on some of
00:57:34> 00:57:36:	our social media feeds as well,
00:57:36> 00:57:39:	which is just great. And for me the happiness is
00:57:39> 00:57:42:	about the success it brings to the community and that
00:57:42> 00:57:45:	it belongs to the community they've put up with the
<del></del>	it bololigo to the community they to put up with the
00:57:45> 00:57:48:	disruption of the build. This has been 10 years in

00:57:48> 00:57:51:	the making and and now they're just really getting to
00:57:51> 00:57:53:	enjoy the spaces and the investment.
00:57:53> 00:57:54:	And particularly during COVID restrictions,
00:57:54> 00:57:57:	those public spaces have been really vital for people to
00:57:57> 00:57:59:	place for them to be able to meet,
00:57:59> 00:58:01:	to socialize, to be outdoors,
00:58:01> 00:58:04:	and have those. Mentions and it's just a great thrill
00:58:04> 00:58:06:	to see it in reality now.
00:58:06> 00:58:09:	Fantastic, your joint venture approach.
00:58:09> 00:58:12:	It was absolutely key to making this happen.
00:58:12> 00:58:17:	Mike. How important do you see these joint venture approaches
00:58:17> 00:58:20:	in the development of other small towns,
00:58:20> 00:58:24:	especially in these uncertain times I I think it's hugely
00:58:24> 00:58:24:	relevant
00:58:24> 00:58:28:	and the the towns and cities across the UK have
00:58:28> 00:58:33:	some significant challenges and I think when I see significant
00:58:33> 00:58:35:	they're pretty structural.
00:58:35> 00:58:39:	You know the. Livelihood and the health of the high
00:58:39> 00:58:40:	streets,
00:58:40> 00:58:44:	and quite often I think it is the local authorities
00:58:44> 00:58:47:	and the Councils who are able to take that much
00:58:47> 00:58:48:	more comprehensive,
00:58:48> 00:58:51:	holistic view.
00:58:50> 00:58:51:	talking that
00:58:51> 00:58:51:	these
00:58:51> 00:58:52:	We're
00:58:51> 00:58:52:	challenges are
00:58:52> 00:58:56:	way beyond just the locality of one or two particular
00:58:56> 00:58:56:	sites,
00:58:56> 00:59:00:	and really, we need to take a sort of a
00:59:00> 00:59:02:	a much broader view,
00:59:02> 00:59:05:	whether that be spatial master plans or whether that means
00:59:05> 00:59:09:	infrastructure and facilities and immunity master plans that they go.
00:59:09> 00:59:12:	They go beyond something, which is,
00:59:12> 00:59:15:	which is quite micro and and really what I suppose
00:59:15> 00:59:19:	that means is that it's the local authorities in this
00:59:19> 00:59:20:	partnership.
00:59:20> 00:59:24:	Understanding that really can understand the needs of an
	entire
00:59:24> 00:59:27:	cross section of community and what their needs are and
00:59:27> 00:59:29:	how to put that together.

00:59:29> 00:59:31:	And so I think you know a lot of these
00:59:31> 00:59:35:	town centers are experiencing similar problems and this
	template of
00:59:35> 00:59:37:	working together is absolutely
00:59:37> 00:59:40:	relevant. Absolutely and Sarah. What for the future of Wokingham
00:59:40> 00:59:41:	Center now?
00:59:41> 00:59:43:	Are there any more plans?
00:59:43> 00:59:43:	Yes, absolutely.
00:59:43> 00:59:46:	The future of waking him is is very bright.
00:59:46> 00:59:50:	We have our next stage of regeneration is on site
00:59:50> 00:59:52:	where we're building a new leisure.
00:59:52> 00:59:55:	And cultural hub, including a new library for the Town
00:59:55> 00:59:55:	Center,
00:59:55> 00:59:58:	which is due to open next summer and really waking
00:59:58> 01:00:01:	him is also about the events in the community.
01:00:01> 01:00:04:	And there's a whole program of events that happened that
01:00:04> 01:00:05:	the community puts on,
01:00:05> 01:00:07:	and again utilizing the the new investment.
01:00:07> 01:00:10:	The new spaces that we've created in the town.
01:00:10> 01:00:13:	So the future for Wokingham is very bright and we're
01:00:13> 01:00:16:	we're really feeling very positive about it.
01:00:16> 01:00:16:	Well,
01:00:16> 01:00:20:	what an amazing project, full of ambition and just 45
01:00:20> 01:00:23:	minutes down the road from where I live.
01:00:23> 01:00:26:	So I hope to be visiting soon.
01:00:26> 01:00:29:	Congratulations once again to you and all the team for
01:00:29> 01:00:34:	your success and that concludes our virtual ceremony for
	today.
01:00:34> 01:00:37:	Thank you to all of the jury members for providing
01:00:37> 01:00:39:	their thoughts on our winners.
01:00:39> 01:00:43:	And thank you to all of the teams that have
01:00:43> 01:00:47:	helped to create these world leading projects.
01:00:47> 01:00:50:	We hope you've enjoyed finding out about them,
01:00:50> 01:00:54:	and if you want more information please do visit utilize
01:00:54> 01:00:58:	website before I hand over to the chairman of ULI
01:00:58> 01:00:59:	Europe,
01:00:59> 01:01:01:	Marnix Cole, for a final word.
01:01:01> 01:01:05:	It's goodbye for me. I've really enjoyed finding out about
01:01:05> 01:01:07:	all these amazing projects.
01:01:07> 01:01:10:	Thank you Marnix over to you.
01:01:10> 01:01:14:	Thank you Louisa and thank you so much for hosting

01:01:14> 01:01:17:	our awards ceremony so well.
01:01:17> 01:01:21:	I'm delighted to offer my personal congratulations to our winners.
01:01:21> 01:01:24:	These are all outstanding projects with a strong focus on
01:01:25> 01:01:26:	sustainability,
01:01:26> 01:01:28:	community engagement and affordable housing,
01:01:28> 01:01:33:	and they all deserve their achievement today.
01:01:33> 01:01:35:	Thank you also to all of our finalists,
01:01:35> 01:01:38:	and to all of those who have submitted the project
01:01:38> 01:01:39:	in the first place.
01:01:39> 01:01:43:	Once again, we've seen a very high standard of submissions
01:01:43> 01:01:47:	in what has been such a challenging year for everyone
01:01:47> 01:01:48:	in the industry.
01:01:48> 01:01:52:	Recognizing and sharing best practices that you lie is able
01:01:52> 01:01:57:	to contribute to the development of excellence in urban land
01:01:57> 01:01:57:	use.
01:01:57> 01:02:02:	With your contributions, we will endeavor to identify and give
01:02:02> 01:02:07:	visibility to more and more extraordinary new projects each year.
01:02:07> 01:02:10:	Even though we were unable to meet today to celebrate
01:02:10> 01:02:10:	together.
01:02:10> 01:02:13:	I'm proud that we have been able to deliver.
01:02:13> 01:02:17:	With a little help from technology and rewards program for
01:02:17> 01:02:19:	our members by the Members,
01:02:19> 01:02:24:	then rewards and recognizes the achievements of excellence in Landis
01:02:24> 01:02:26:	practice for the wider industry.
01:02:26> 01:02:29:	Very pleased to announce that today's winners,
01:02:29> 01:02:33:	together with the 2020 ULI Europe Awards for Excellence winners,
01:02:33> 01:02:36:	will now compete with the ULI Global Awards for Excellence.
01:02:36> 01:02:40:	And I would like to wish them the best of
01:02:40> 01:02:45:	luck in competing with remarkable projects from the world over.
01:02:45> 01:02:48:	We will learn who the winners of the ULI Global
01:02:48> 01:02:51:	Awards for Excellence are this October.
01:02:51> 01:02:55:	At our fall meeting, where we will also open submissions
01:02:55> 01:02:59:	for the 2022 ULI Europe Awards for Excellence.
01:02:59> 01:03:02:	So thank you all for watching today's ceremony.
01:03:02> 01:03:06:	Thank you again, Luisa, thank you John Carlo and the
01:03:06> 01:03:09:	jury for all your hard work and to the light
01:03:09> 01:03:12:	successful program together.
01:03:12> 01:03:15:	Let's hope we will all finally be able to meet

**01:03:15 --> 01:03:17:** in person for next year's ceremony.

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