

## Webinar

## **CRREM North America Project Final Update**

Date: December 04, 2024

00:01:04 --> 00:01:07:

00:00:00> 00:00:03:	Hello and welcome to today's webinar hosted by the KREM
00:00:03> 00:00:04:	North America Project team.
00:00:04> 00:00:06:	To close out the work we've done over the last
00:00:06> 00:00:09:	year and a half, we're really proud of this project
00:00:09> 00:00:12:	and the robust stakeholder engagement process, and we're excited to
00:00:12> 00:00:14:	share some of the outputs with you today.
00:00:15> 00:00:16:	My name is Blakely Jarrett.
00:00:16> 00:00:19:	I'm a Vice President with the Urban Land Institute and
00:00:19> 00:00:21:	the global lead for ULI Greenprint.
00:00:21> 00:00:24:	I LED this project alongside the other panelists on the
00:00:24> 00:00:26:	call and I'll be your moderator for the next hour.
00:00:27> 00:00:31:	Please use the Q&A function to submit questions as we
00:00:31> 00:00:31:	go.
00:00:31> 00:00:34:	We will go come through those and answer as many
00:00:34> 00:00:35:	as we can at the end.
00:00:36> 00:00:38:	And I also want to remind you this webinar is
00:00:38> 00:00:41:	being recorded and anyone who registered for the webinar will
00:00:41> 00:00:44:	receive an e-mail with a recording following today's session.
00:00:46> 00:00:46:	Next slide.
00:00:48> 00:00:51:	So we'll begin by introducing you to the Creme North
00:00:51> 00:00:52:	America project team.
00:00:53> 00:00:56:	We'll then provide an introduction to Creme and it's decarbonization
00:00:56> 00:00:59:	planning framework will Orient you to this project and its
00:01:00> 00:01:00:	key milestones.
00:01:01> 00:01:04:	Then we'll walk through some of the stakeholder driven changes

that we implemented to create more granular curves for the

00:01:07> 00:01:08: 00:01:09> 00:01:12:	US and Canada.  And we'll then conclude by reviewing some key stakeholder
00.01.03> 00.01.12.	feedback
00:01:12> 00:01:14:	and previewing what's next.
00:01:15> 00:01:15:	Next slide.
00:01:18> 00:01:21:	I'll start by saying that utilize really appreciative of the
00:01:21> 00:01:24:	productive partnership we've built with this product team across 4
00:01:24> 00:01:26:	organizations in three time zones.
00:01:26> 00:01:29:	So we led the real estate stakeholder engagement for this
00:01:29> 00:01:34:	effort, organizing the working group sessions, compiling stakeholder feedback and
00:01:34> 00:01:37:	communicating with the industry In the US and Canada.
00:01:38> 00:01:42:	Lawrence Berkeley National Lab served as the technical Co lead,
00:01:42> 00:01:46:	sifting through stakeholder feedback, buying their independent scientific judgement to
00:01:46> 00:01:50:	propose the best path forward to create more granular curves.
00:01:51> 00:01:53:	And Crim was our other technical Co lead, working in
00:01:53> 00:01:56:	tandem with Berkeley Lab from the start to ensure that
00:01:56> 00:01:59:	criminal stakeholders were in the loop as the project progressed.
00:02:00> 00:02:03:	And then finally, LaSalle Investment Management served as the real
00:02:03> 00:02:04:	estate working group chair.
00:02:05> 00:02:08:	During that, we had the practitioners voice involved throughout the
00:02:08> 00:02:08:	project.
00:02:09> 00:02:10:	Next slide.
00:02:12> 00:02:15:	So specifically, I want to introduce you to the today's
00:02:15> 00:02:15:	panelists.
00:02:16> 00:02:17:	I've already introduced myself.
00:02:18> 00:02:21:	I'm joined by Joshua Case from Lawrence Berkeley National Lab,
00:02:21> 00:02:26:	Elena Alschuler from LaSalle Investment Management and Sebastian Loitner and
00:02:26> 00:02:28:	Christopher Wright representing KREM.
00:02:29> 00:02:32:	I also want to acknowledge Haley Tong and Marta Schantz,
00:02:32> 00:02:34:	who are integral parts of this project team.
00:02:36> 00:02:36:	Next slide.
00:02:42> 00:02:44:	So now I will hand it off to Sebastian from
00:02:44> 00:02:46:	KREM to introduce the KREM framework.
00:02:47> 00:02:49:	Yeah, thanks Blakey for the intro.

00:02:49> 00:02:52:	I will do a short and very general introduction to
00:02:53> 00:02:54:	the concept of CRAM.
00:02:55> 00:02:59:	When CRAM was founded back in 2018, the mission was
00:02:59> 00:03:03:	to provide real estate stakeholders first in Europe but then
00:03:03> 00:03:08:	also globally with a clear but science based target to
00:03:08> 00:03:09:	net 0 emissions.
00:03:10> 00:03:15:	The starting point for the CRAM pathways is a remaining
00:03:15> 00:03:20:	global carbon budget according to the IA, which aims to
00:03:20> 00:03:23:	limit global warming ideally to 1.5??.
00:03:23> 00:03:27:	And this budget is then downscaled to the real estate
00:03:27> 00:03:28:	specific sector.
00:03:29> 00:03:33:	And so we can derive intensity values on a square
00:03:33> 00:03:37:	foot or square meter basis from 2020 to 2015.
00:03:38> 00:03:42:	So now the idea behind our North America project, the
00:03:42> 00:03:46:	wars that so far crime pathways covered only the 15
00:03:46> 00:03:50:	largest city within the United States and there was only
00:03:50> 00:03:52:	one single pathway for Canada.
00:03:53> 00:03:57:	So our aim was to make pathways more granular that
00:03:57> 00:04:02:	all stakeholders within North America can apply our
	pathways in
00:04:02> 00:04:03:	their regions.
00:04:05> 00:04:09:	Our project work was made possible by the great support
00:04:09> 00:04:13:	of our project partners at ULILBNL and LaSalle, represented
00:04:14> 00:04:17:	by Alina and of course by all of you who have
00:04:17> 00:04:17:	actively contributed to this project over the now nearly two
00:04:21> 00:04:25:	years, either via the public comment period or via the
00:04:25> 00:04:27:	working group sessions.
00:04:28> 00:04:27:	So a big thanks here from our end.
00:04:32> 00:04:35:	On the next slide, we can see that FROM not
00:04:36> 00:04:40:	only represents carbon pathways, but also EUI pathways.
00:04:41> 00:04:45:	And why is it important to consider both carbon and
00:04:45> 00:04:45:	UI?
00:04:46> 00:04:50:	It is because with the current energy consumption levels and
00:04:50> 00:04:54:	the property sector, there won't be enough renewable energy
00.04.00> 00.04.04.	to
00:04:54> 00:04:57:	offset the current energy demand.
00:04:57> 00:05:00:	So we at the OR in the real estate sector
00:05:00> 00:05:02:	really have to do our homework.
00:05:02> 00:05:05:	So in the 1st place, we have to make our
00:05:05> 00:05:11:	properties as efficient as possible, replace fossil fuels with
	electrified
00:05:11> 00:05:16:	heating system, increase on on site renewable energy

production as 00:05:16 --> 00:05:20: much as possible and then work also with building automation. 00:05:21 --> 00:05:25: for example, smart metering, try to influence tenant behaviour for 00:05:26 --> 00:05:27: example by green leases. 00:05:28 --> 00:05:31: And then in the very last step, if we have 00:05:31 --> 00:05:35: have done our homework and we see that there is 00:05:35 --> 00:05:39: still a gap between our performance we can achieve and 00:05:39 --> 00:05:44: net 0 emissions, we can work with market based solutions 00:05:44 --> 00:05:47: to get the OR to close the gap to to 00:05:47 --> 00:05:48: net 0 emissions. 00:05:48 --> 00:05:52: But what we are currently seeing that in the industry 00:05:52 --> 00:05:56: or in the market there are more green energy contracts 00:05:56 --> 00:05:59: out there than green energy actually produced. 00:06:00 --> 00:06:04: So the key message from the slide is efficiency first 00:06:04 --> 00:06:08: and and in the end as the very last step 00:06:08 --> 00:06:10: consider market based solutions. 00:06:12 --> 00:06:15: And the next slide we can see how Creme can 00:06:15 --> 00:06:18: be used for for risk management. 00:06:18 --> 00:06:23: As mentioned in the first slide, Gram derives pathways from 00:06:23 --> 00:06:27: 2020 to 2050 on square metre or square metre basis. 00:06:27 --> 00:06:31: And then I have in the end an intersection point 00:06:31 --> 00:06:34: either at the asset level or at the whole portfolio 00:06:34 --> 00:06:37: level and then I can derive a relative risk. 00:06:39 --> 00:06:42: The key message on this slide is because or as 00:06:42 --> 00:06:45: I have also included the bell shaped curve on the 00:06:45 --> 00:06:49: slide is CRAM pathways really reflect the market average. 00:06:49 --> 00:06:52: So it's not about black and white or CRAM shouldn't 00:06:53 --> 00:06:55: be considered as a binary benchmark. 00:06:55 --> 00:06:58: It should be considered as per definition as the market 00:06:58 --> 00:06:58: average. 00:06:58 --> 00:07:01: So in the end there will always some properties which 00:07:02 --> 00:07:05: are above the curve and some properties which are below 00:07:05 --> 00:07:06: the curve. 00:07:06 --> 00:07:09: And then I, I take a potential intersection point with 00:07:09 --> 00:07:13: the cram pathways and put it into my risk management 00:07:13 --> 00:07:17: or into my potential investment considerations or retrofit plans. 00:07:18 --> 00:07:21: So, yeah, it is really important here not to say 00:07:21 --> 00:07:25: it's black or white or we often hear the term stranded assets or considered the asset to be worthless. 00:07:25 --> 00:07:29:

It's really to consider the relative risk.

00:07:29 --> 00:07:32:

00:07:33> 00:07:36:	And I think in the upcoming slides, Alina will tell
00:07:36> 00:07:40:	us a bit more about the intended purpose of decarbonisation
00:07:40> 00:07:41:	pathways.
00:07:41> 00:07:44:	So handing over to you, Alina.
00:07:46> 00:07:47:	Thank you so much, Sebastian.
00:07:47> 00:07:49:	You can go ahead to the, I believe we're on
00:07:49> 00:07:50:	to the next section here.
00:07:52> 00:07:55:	So just taking a step back from crime specifically to
00:07:55> 00:07:58:	decarbonization pathways more broadly.
00:07:58> 00:08:02:	I think there's been a a groundswell of support among
00:08:02> 00:08:07:	the real estate community and our partners looking for pathways
00:08:07> 00:08:11:	or targets with timelines associated with them to get a
00:08:11> 00:08:14:	sense of are you on track or what is your
00:08:14> 00:08:18:	relative transition risk on an energy and EUI basis.
00:08:18> 00:08:22:	And so some of the sort of guiding principles for
00:08:22> 00:08:26:	this project was we want to be able to understand
00:08:26> 00:08:31:	carbon performance against a 1.5?? target and we want to
00:08:31> 00:08:36:	separately be able to understand building energy use performance versus
00:08:36> 00:08:38:	grid related risk.
00:08:38> 00:08:42:	And that sort of interplay allows you to use green
00:08:42> 00:08:47:	power, understand the gap of what's needed with additional technology
00:08:47> 00:08:49:	or green power solutions.
00:08:50> 00:08:53:	And that really is meant as a risk assessment tool.
00:08:53> 00:08:57:	As we've been talking about, your relative performance against those
00:08:57> 00:09:00:	benchmarks would give you a sense of a property's ability
00:09:00> 00:09:03:	to meet evolving regulations and market demand.
00:09:05> 00:09:06:	Next slide, please.
00:09:08> 00:09:12:	So our goals for this working group were, first of
00:09:12> 00:09:15:	all, to make sure we had the best available data
00:09:15> 00:09:18:	for the United States and Canada for the inputs to
00:09:18> 00:09:23:	this analysis, to really increase the granularity and make sure
00:09:23> 00:09:26:	that it covers all of the geographies of the US
00:09:26> 00:09:31:	and Canada, reflecting the variations in climate zone, the different
00:09:31> 00:09:32:	grids and things like that.
00:09:34> 00:09:38:	I think also the US and Canadian real estate community
00:09:38> 00:09:42:	really wanted to understand more of the methodology and how
00:09:42> 00:09:43:	it's determined.

00:09:43> 00:09:46:	But I would like to make sure everyone understands that
00:09:46> 00:09:49:	changing the methodology was not part of the scope of
00:09:49> 00:09:49:	this project.
00:09:50> 00:09:54:	It was really very much focused on geographic coverage and
00:09:54> 00:09:54:	inputs.
00:09:55> 00:09:58:	But in doing that, we also really gained a very
00:09:58> 00:10:02:	deep understanding of the methodology and we did some work
00:10:02> 00:10:06:	to compare these pathways with building performance standards and other
00:10:07> 00:10:11:	commonly used tools such as Energy Star portfolio manager scores
00:10:11> 00:10:14:	and the federal definition of 0 emissions buildings.
00:10:15> 00:10:18:	So we're trying to sort of understand everything, put it
00:10:18> 00:10:20:	in context, make sure it has the best inputs and
00:10:21> 00:10:22:	really take a close look at it.
00:10:26> 00:10:26:	Next slide.
00:10:26> 00:10:30:	So just quick thank you to the project sponsors.
00:10:30> 00:10:34:	This was a sort of Co funded, you know, stakeholder
00:10:34> 00:10:37:	bottom up effort where a lot of us were talking
00:10:37> 00:10:40:	about the need to dig in on this and everyone
00:10:40> 00:10:43:	threw some money in the pot to Co fund it.
00:10:44> 00:10:47:	And then we had, you know, over 300 people on
00:10:47> 00:10:50:	the working group e-mail list and over 100 or 150
00:10:50> 00:10:53:	people at every single working group session.
00:10:54> 00:10:56:	So just thank you so much to all of our
00:10:56> 00:10:59:	project sponsors and to everyone who participated.
00:10:59> 00:11:02:	We just feel so great about the level of engagement
00:11:02> 00:11:05:	and feedback that we got throughout this process.
00:11:05> 00:11:05:	So thank you all.
00:11:10> 00:11:10:	Great.
00:11:11> 00:11:13:	So I'm going to walk y'all high level through the
00:11:13> 00:11:14:	the project timeline.
00:11:15> 00:11:18:	So we launched with a crim press release in May
00:11:18> 00:11:19:	2023.
00:11:20> 00:11:22:	We then sort of the meat of the project, we
00:11:22> 00:11:24:	hosted 5 virtual working group sessions.
00:11:25> 00:11:27:	Those were open to the public.
00:11:27> 00:11:28:	They were broadly advertised.
00:11:29> 00:11:31:	And the purpose of it was those of those was
00:11:31> 00:11:35:	to surface real estate stakeholders sort of key challenges
00:11:35> 00:11:38:	with the Crim framework in the US and Canada and identify

00:11:38> 00:11:42:	the opportunities that that we could work on to improve
00:11:42> 00:11:44:	the granularity in the US and Canada.
00:11:45> 00:11:47:	As Elena mentioned, we were really excited that we had
00:11:47> 00:11:50:	over 100 participants join each of those sessions.
00:11:51> 00:11:54:	You don't always expect that for a pretty niche, wonky
00:11:54> 00:11:56:	topic, but we had a lot of excitement, a lot
00:11:56> 00:11:59:	of really smart input, and we just really appreciate and
00:12:00> 00:12:02:	we feel excited about that widespread momentum.
00:12:04> 00:12:07:	About a year later, we published draft curves on our
00:12:07> 00:12:08:	web page.
00:12:08> 00:12:12:	We also published a methodology memo so that we could
00:12:12> 00:12:17:	transparently document how we'd implemented feedback from those working group
00:12:17> 00:12:20:	sessions to propose draft curves for the US and Canada.
00:12:21> 00:12:24:	We then held a 45 day public comment period for
00:12:24> 00:12:28:	folks to review the methodology memo, to review the draft
00:12:28> 00:12:31:	curves and the inputs we had used for those curves
00:12:31> 00:12:34:	and give us feedback on the ways that we could
00:12:34> 00:12:37:	further improve the granularity and the accuracy.
00:12:38> 00:12:42:	We got 22 submissions from individuals, but also from companies
00:12:42> 00:12:45:	and then also from industry groups like me, Reed and
00:12:45> 00:12:49:	the Real Estate Roundtable representing their collective membership voices.
00:12:50> 00:12:51:	We really appreciate that feedback.
00:12:53> 00:12:55:	Around that time, I also want to note that the
00:12:55> 00:12:57:	Real Estate Roundtable sent a letter to U.S.
00:12:57> 00:12:59:	Treasury and nay, Reid sent a letter to Crim outlining
00:12:59> 00:13:02:	some sort of similar concerns and challenges that they saw
00:13:02> 00:13:03:	with the framework.
00:13:04> 00:13:07:	And then finally, yesterday, we we posted the final project
00:13:07> 00:13:10:	deliverables that have incorporated all of that stakeholder feedback.
00:13:11> 00:13:13:	And we're hosting this webinar today to update you all
00:13:13> 00:13:14:	on our progress.
00:13:15> 00:13:16:	Next slide, please.
00:13:18> 00:13:21:	So I won't read all of these, but this gives
00:13:21> 00:13:23:	you a sense of the major things this project focused
00:13:23> 00:13:26:	on, driven by that working group feedback that I mentioned.
00:13:27> 00:13:30:	So we looked at things like assumptions around future grid
00:13:31> 00:13:34:	carbon intensity, the way that markets were divided up within
00:13:34> 00:13:37:	the US and Canada, the number of asset classes included
00:13:37> 00:13:38:	in the curves.

00:13:39> 00:13:42: 00:13:42> 00:13:46:	We also compared Crim targets to some of the targets set by building performance standards around the US and
00.10.42> 00.10.40.	Canada
00:13:46> 00:13:50:	to see the sort of relative level of aggressiveness.
00:13:51> 00:13:53:	And then I just want to highlight, Elena mentioned this
00:13:53> 00:13:56:	earlier, but we agreed from the start that, you know,
00:13:56> 00:13:59:	because this is geographically focused on these two countries, we
00:13:59> 00:14:02:	couldn't fundamentally alter Crim's global methodology.
00:14:02> 00:14:06:	So any feedback that pertained to the global methodology, Crim's
00:14:06> 00:14:10:	governance or the Crim tool was really considered out of
00:14:10> 00:14:11:	scope for this project.
00:14:11> 00:14:14:	But we documented it in AUI memo that we'll touch
00:14:14> 00:14:18:	on later just so that we the feedback was received
00:14:18> 00:14:19:	and it was documented.
00:14:19> 00:14:22:	We just couldn't act on it in this particular project.
00:14:23> 00:14:23:	Next slide.
00:14:26> 00:14:28:	So I'm now going to hand it off to Josh
00:14:28> 00:14:31:	from Berkeley Lab to talk in more detail about the
00:14:31> 00:14:32:	project's technical analysis.
00:14:35> 00:14:36:	Thanks, Blakely.
00:14:37> 00:14:40: 00:14:40> 00:14:42:	Yeah, and thanks everyone for joining today and for the
00:14:40> 00:14:42:	engagement over the course of this project.
00:14:45> 00:14:49:	I know both Elena Blakely and Sebastian all spoke to it, but we're really appreciative of the engagement we got
00:14:49> 00:14:50:	throughout this project.
00:14:50> 00:14:54:	And the feedback was was invaluable to, you know, us
00:14:54> 00:14:57:	producing the best possible work product here.
00:14:58> 00:15:01:	Just to quickly introduce myself, Joshua Case, I'm a technology
00:15:01> 00:15:03:	researcher here at Berkeley Lab.
00:15:04> 00:15:07:	Been with the lab for a couple years now, but
00:15:07> 00:15:10:	prior to that did work in real estates, mostly with
00:15:10> 00:15:15:	existing building portfolios from a ESG sustainability and energy efficiency
00:15:15> 00:15:17:	consulting perspective.
00:15:17> 00:15:22:	So long history working with real energy use in buildings.
00:15:22> 00:15:25:	So it was very excited when I joined the lab
00:15:25> 00:15:27:	to have this project transition to me.
00:15:28> 00:15:30:	And yeah, we're definitely really proud of the the effort
00:15:31> 00:15:31:	overall.
00:15:31> 00:15:34:	So this is going to be a balance of sort

00:15:34> 00:15:37:	of one O 1 of the project and and making
00:15:37> 00:15:40:	sure everyone gets to the same page with, you know,
00:15:40> 00:15:43:	more nuance as I get deeper into it, as we
00:15:43> 00:15:46:	did talk about a lot of these concepts in the
00:15:46> 00:15:49:	previous working group sessions.
00:15:49> 00:15:51:	So I'll try to walk that line as as best
00:15:51> 00:15:52:	as I can.
00:15:53> 00:15:58:	Broadly speaking, the initial projects status when we started to
00:15:58> 00:16:02:	dive in, as was mentioned earlier, you know, we had
00:16:02> 00:16:06:	we had certain geographic divisions, so country level pathways for
00:16:06> 00:16:10:	the US and Canada and then major cities in in
00:16:10> 00:16:10:	the US.
00:16:11> 00:16:14:	So this was a good starting point, but obviously left
00:16:15> 00:16:18:	more to be desired in terms of granularity across the
00:16:18> 00:16:22:	board and then how comprehensive the the sub regions were.
00:16:22> 00:16:24:	So if you have a building that's maybe on the
00:16:24> 00:16:27:	outskirts of the city are using the countrywide curve or
00:16:27> 00:16:29:	do you use the city curve as much as we
00:16:30> 00:16:32:	could remove Gray area, It was definitely one of the
00:16:32> 00:16:35:	the core priorities of the of the effort to the
00:16:35> 00:16:36:	next slide.
00:16:40> 00:16:43:	So I presented this slide before, but just to, to
00:16:43> 00:16:46:	reiterate for folks, this was sort of the process we
00:16:47> 00:16:47:	went through.
00:16:47> 00:16:50:	You know, it is, there were stages to the process
00:16:50> 00:16:52:	here, but it was also iterative.
00:16:52> 00:16:54:	So we did go back and make sure that we
00:16:54> 00:16:56:	were doing the best possible things based off of what
00:16:57> 00:16:59:	we were seeing in in the future steps.
00:16:59> 00:17:03:	So, but probably speaking, you know, this was the, the,
00:17:03> 00:17:06:	the overarching order of operations here.
00:17:06> 00:17:08:	So we started with making sure that we have the
00:17:08> 00:17:10:	best geographic divisions.
00:17:11> 00:17:15:	This was nuanced from the standpoint of everyone wants granularity
00:17:15> 00:17:18:	and for, you know, pathways to be tailored to their
00:17:18> 00:17:19:	specific location.
00:17:20> 00:17:23:	But you need to balance that with overall complexity of
00:17:23> 00:17:25:	the tool with data availability.
00:17:26> 00:17:30:	If you don't have the right comprehensive data sets for

00:17:30> 00:17:35:	the more granular geographic delineations, it's not going to have
00:17:35> 00:17:36:	too much meaning.
00:17:36> 00:17:39:	And so that was something that we did have to
00:17:39> 00:17:42:	balance and I think we ended up in a good,
00:17:42> 00:17:44:	good spot across both the US and Canada.
00:17:44> 00:17:46:	I'll get into where we landed on those.
00:17:48> 00:17:51:	Once the geographic divisions were set up, it was about
00:17:51> 00:17:56:	establishing the best empirical data sources for starting EU wise,
00:17:56> 00:18:00:	so starting energy use intensity values as a key input
00:18:00> 00:18:02:	into the Creme pathways overall.
00:18:03> 00:18:07:	And then from there it was about building what CREME
00:18:07> 00:18:11:	defines as weighted emission factors, which are essentially an emission
00:18:11> 00:18:15:	factor that is appropriate for the entire consumption of a
00:18:15> 00:18:16:	building.
00:18:16> 00:18:19:	So it's taking into account both the energy mix of
00:18:19> 00:18:23:	an individual asset in addition to the cleanliness of the
00:18:23> 00:18:26:	grid both now and into the into the future.
00:18:27> 00:18:30:	So this was also an iterative process, but we wanted
00:18:30> 00:18:32:	to make sure that we did things again as granularly
00:18:32> 00:18:36:	as we could while still maintaining accurate and and comprehensive
00:18:36> 00:18:37:	data sources.
00:18:38> 00:18:41:	And then from there, the last step of the process
00:18:41> 00:18:44:	was looking through the inputs to the new, the new
00:18:44> 00:18:45:	final targeted UI process.
00:18:45> 00:18:49:	I say new from the standpoint that this was something
00:18:49> 00:18:52:	that was implemented in Creme V2 and I'll get a
00:18:52> 00:18:55:	little bit more into this as we go in terms
00:18:55> 00:18:59:	of what we were able to provide within the existing
00:18:59> 00:19:04:	methodology and then additional comparison reference points next slide.
00:19:07> 00:19:07:	All right.
00:19:07> 00:19:11:	So just broadly speaking, this is a sort of bulleted
00:19:11> 00:19:15:	summary and this is within our technical report as well
00:19:15> 00:19:19:	of the major changes that were recommended through through the
00:19:19> 00:19:21:	the analysis and the project.
00:19:23> 00:19:25:	I, I won't go through each of these individually for
00:19:25> 00:19:26:	the sake of time.
00:19:26> 00:19:31:	But just broadly speaking, the major change that we

instituted 00:19:31 --> 00:19:35: relative to both the US and Canada curves was a 00:19:35 --> 00:19:40: rounding process that was happening with the sector level UI 00:19:40 --> 00:19:40: targets. 00:19:41 --> 00:19:44: Without getting too much into the the details here, numbers 00:19:45 --> 00:19:47: are being rounded down to the nearest 10s digit which 00:19:47 --> 00:19:48: led to some inequity. 00:19:48 --> 00:19:51: If you know building you know we give the example 00:19:51 --> 00:19:54: here of the the commercial energy use intensity of of 00:19:54 --> 00:19:55: the US was 78.3. 00:19:55 --> 00:19:59: We wanted to make sure that was being rounded down 00:20:00 --> 00:20:00: to 70. 00:20:01 --> 00:20:04: Kremens confirmed with us that we are using the 78.3 00:20:04 --> 00:20:08: value directly as part of the calculation process now. 00:20:08 --> 00:20:09: So that was something that. 00:20:10 --> 00:20:13: Give a little bit more equity to the to the 00:20:13 --> 00:20:15: targets across the board for Canada. 00:20:15 --> 00:20:18: We were able to break the the geography down into 00:20:18 --> 00:20:19: provinces. 00:20:20 --> 00:20:24: This was again both relative to what data was available, 00:20:24 --> 00:20:27: which a lot of it was at the province level 00:20:27 --> 00:20:30: and you know did give some level of, of clean 00:20:30 --> 00:20:32: granularity there. 00:20:33 --> 00:20:36: We then went through the process of making sure we're 00:20:36 --> 00:20:39: using the best possible sources of, of data. 00:20:40 --> 00:20:43: The primary source for UI information in, in both the 00:20:43 --> 00:20:48: US and Canada were government issued and verified energy use 00:20:48 --> 00:20:51: surveys of actual energy use in buildings. 00:20:51 --> 00:20:53: This was important for us. 00:20:53 --> 00:20:56: We know that there is a gap that exists between 00:20:56 --> 00:20:59: the, the, the best intentions of an energy model design 00:20:59 --> 00:21:02: of a building and the actual consumption of that asset 00:21:02 --> 00:21:03: once it's in operation. 00:21:04 --> 00:21:07: And so the operational performance is really what you are 00:21:07 --> 00:21:10: evaluating when you're looking at a building relative to the 00:21:10 --> 00:21:11: to the pathway. 00:21:11 --> 00:21:14: And so SEIU and SEU were were the two primary

00:21:11 --> 00:21:14: And so SEIU and SEU were were the two primary
00:21:15 --> 00:21:16: sources there.
00:21:17 --> 00:21:20: We went through the process of also making sure the
00:21:20 --> 00:21:23: best most updated projections were being used for electric grid
00:21:23 --> 00:21:25: factors now and into the future.

00:21:26> 00:21:29:	And then we did some splitting of property types that
00:21:29> 00:21:31:	I'll get into in in the summary slides for each
00:21:31> 00:21:33:	of the two regions next slide.
00:21:38> 00:21:41:	So for the US same general process again that we
00:21:41> 00:21:42:	followed here.
00:21:42> 00:21:46:	C Beck's Rex in addition to Fannie Mae survey were
00:21:46> 00:21:50:	used in order to make sure the best starting UI
00:21:50> 00:21:51:	values were used.
00:21:52> 00:21:57:	In terms of the geographic subdivisions, it didn't necessarily make
00:21:57> 00:22:00:	sense for us to split things by state for a
00:22:00> 00:22:02:	number of reasons.
00:22:02> 00:22:06:	One being that you have states that are covering multiple
00:22:06> 00:22:09:	climate zones and then you have E grid regions or
00:22:09> 00:22:14:	electric grid regions that are overlapping different different States and
00:22:14> 00:22:16:	and states in a partial way.
00:22:16> 00:22:19:	So we found that the best approach both in terms
00:22:19> 00:22:24:	of materiality of the geographic divisions to the pathways themselves
00:22:24> 00:22:27:	and in terms of data availability was to subdivide the
00:22:27> 00:22:30:	US into both climate zones and E grid regions.
00:22:30> 00:22:33:	So if you were to overlay a map of we
00:22:33> 00:22:37:	used C BEX climate zones, which are slightly less granular
00:22:37> 00:22:39:	than ASHRAE climate zones.
00:22:40> 00:22:43:	If you were to overlay that with the grid regions
00:22:43> 00:22:48:	across the US and then divide that into different geographic
00:22:48> 00:22:52:	subdivisions, you'd end up with 57 different regions across the
00:22:52> 00:22:56:	US that are using the most appropriate value for both
00:22:56> 00:23:00:	the climate zone of that region and the and the
00:23:00> 00:23:02:	electric grid operating region.
00:23:02> 00:23:06:	And so this, as I noted, led to 57 different
00:23:06> 00:23:07:	delineations.
00:23:08> 00:23:13:	C vacs and Rex were used across the climate zones
00:23:13> 00:23:17:	and then both E grid and cambium, which I've spoken
00:23:17> 00:23:23:	about in previous previous presentations here were used for the
00:23:23> 00:23:27:	starting and future electric grid projections.
00:23:28> 00:23:31:	From here, we're going to get into each of the
00:23:31> 00:23:34:	two regions and and some of the findings.
00:23:34> 00:23:36:	And so that'll also get into the property type changes
00:23:36> 00:23:37:	that we made.

00:23:38> 00:23:38:	So next slide.
00:23:43> 00:23:43:	All right.
00:23:43> 00:23:45:	So this is probably the densest of the slides that
00:23:45> 00:23:48:	we're going to have here and apologies to people's eyes,
00:23:48> 00:23:50:	but it was the best way for us to get
00:23:50> 00:23:53:	all this information onto a onto an individual slide here.
00:23:53> 00:23:56:	These are also again in the the technical report, I
00:23:56> 00:24:00:	have shown this slide before the slides, the the absolute
00:24:00> 00:24:04:	values of the starting position have changed slightly based off
00:24:04> 00:24:07:	of some of the the feedback that we got and
00:24:07> 00:24:08:	some changes that were made.
00:24:08> 00:24:11:	But for the most part, this is similar to what
00:24:11> 00:24:11:	we had shown.
00:24:12> 00:24:16:	On the left side of the chart, we're showing Creme
00:24:16> 00:24:18:	V2 both starting and final UI targets.
00:24:19> 00:24:23:	And then the left side shows the new property type
00:24:23> 00:24:24:	breakdowns.
00:24:24> 00:24:28:	As you can see, you know Rezi multifamily, the first
00:24:28> 00:24:32:	one we have listed here, we split into three different
00:24:32> 00:24:35:	property types for for the US and each of these
00:24:35> 00:24:39:	3 is then associated with each of the climate zones
00:24:39> 00:24:40:	across the board here.
00:24:40> 00:24:44:	Since climate zone was the primary driver of differences in
00:24:44> 00:24:47:	AUI, that's what we're displaying here.
00:24:48> 00:24:50:	The one addition we have to this chart is the
00:24:50> 00:24:53:	year range you'll see under each of the the climate
00:24:53> 00:24:54:	zones.
00:24:54> 00:24:58:	So for multifamily high rise greater than 20 units, we
00:24:59> 00:25:02:	have 2031 through 2038 as the the levelling year
00:25:02> 00:25:03:	range.
00:25:04> 00:25:07:	And so this is the point at which the final
00:25:07> 00:25:10:	target needs to be hit for an individual building.
00:25:11> 00:25:13:	The reason why we have a range of years here
00:25:13> 00:25:17:	is because we have different E grid regions associated with
00:25:17> 00:25:19:	each of the each of the climate zones.
00:25:19> 00:25:21:	And so this is to give a bit of a
00:25:21> 00:25:24:	better picture of not just the aggressiveness of the absolute
00:25:24> 00:25:27:	target, but when that target needs to be to be
00:25:27> 00:25:27:	hit.
00:25:28> 00:25:34:	Next slide here we're going to show some some
	comparisons.
00:25:36> 00:25:39:	The comparisons here weren't super easy for us to do

00:25:39> 00:25:42:	just because we were going from you know for the
	just because we were going from, you know for the
00:25:42> 00:25:46:	most part the country level curves as compared to now
00:25:46> 00:25:48:	57 different geographic divisions.
00:25:48> 00:25:50:	But I did my best here to sort of give
00:25:50> 00:25:54:	a sampling of different pathways broken down by the the
00:25:54> 00:25:58:	major geographic divisions that we talked about before.
00:25:58> 00:26:01:	So I picked three different grid regions that were
00.00.04	representative
00:26:01> 00:26:04:	of, you know, a cleaner grid, a dirtier grid, and
00:26:04> 00:26:07:	then one that fits somewhere in the middle.
00:26:07> 00:26:09:	And then you'll see sort of along the bottom within
00:26:09> 00:26:10:	the legend.
00:26:10> 00:26:13:	We tried to also make sure that those grid regions
00:26:13> 00:26:16:	covered the a good variety of the climate zones from,
00:26:17> 00:26:19:	you know, hot, very hot all the way through to
00:26:19> 00:26:20:	to cold or very cold.
00:26:22> 00:26:27:	And So what we're showing here is for distribution
	warehouses,
00:26:27> 00:26:31:	a lot of these curves landing above, some landing below.
00:26:31> 00:26:33:	And I think that was sort of the the theme
00:26:33> 00:26:36:	throughout the effort is we did see changes in in
00:26:36> 00:26:38:	both directions across the board here.
00:26:38> 00:26:42:	But hopefully this gives a decent picture of where things
00:26:42> 00:26:44:	were versus where things are now.
00:26:45> 00:26:49:	We could hop to the next slide here.
00:26:50> 00:26:51:	So here we're showing US offices.
00:26:51> 00:26:54:	This one is a little bit tighter in terms of
00:26:54> 00:26:55:	the differences between the two.
00:26:56> 00:26:59:	And you can see that the Creme V2 target actually
00:26:59> 00:27:02:	felt pretty pretty much in the middle relative to the
00:27:02> 00:27:06:	the output final targets of the of the new curves.
00:27:06> 00:27:10:	Final targets are driven mostly by degree days, both heating
00:27:10> 00:27:11:	and and cooling.
00:27:12> 00:27:15:	And so it would make sense that with greater granularity
00:27:15> 00:27:18:	across different climate zones, you would end up with a
00:27:19> 00:27:22:	greater granularity of targets across the board here.
00:27:23> 00:27:26:	The other note here is you'll, you'll see that the
00:27:26> 00:27:29:	leveling year is a little bit later than than the
00:27:30> 00:27:32:	the national curve was previously.
00:27:33> 00:27:36:	And then the next slide, this is one of the
00:27:36> 00:27:40:	the more major changes that we that we saw, which
00:27:40> 00:27:42:	is for large multifamily.
TOTAL TOTAL	io io. iaigo maiaiami.

00:27:42> 00:27:44:	So these are high rise multifamily assets.
00:27:45> 00:27:49:	We ended up with a lot of curves that were
00:27:49> 00:27:53:	that were above the country level curve for for crown
00:27:53> 00:27:54:	B2.
00:27:55> 00:27:57:	Again, this wasn't the case for every property type.
00:27:57> 00:28:00:	And hopefully the UI target summary gives you a good
00:28:00> 00:28:02:	lay of the land in terms of which ones became
00:28:02> 00:28:05:	more aggressive as part of this process, which ones became
00:28:05> 00:28:05:	less aggressive.
00:28:06> 00:28:09:	And you can see that the the variation in in
00:28:09> 00:28:10:	leveling years here.
00:28:10> 00:28:14:	One thing you will notice in these charts that I'll
00:28:14> 00:28:17:	I'll point out is that the middle grid region, so
00:28:17> 00:28:20:	the ones that are represented by the lavender purple colors
00:28:20> 00:28:22:	tend to be more aggressive.
00:28:23> 00:28:26:	The reason for that is actually tied more to the
00:28:26> 00:28:29:	fact that they that middle grid region happens to be
00:28:29> 00:28:31:	in a warmer climate zone.
00:28:31> 00:28:34:	So it has lower starting points in terms of more
00:28:34> 00:28:39:	mild weather and lower final targets as well because of
00:28:39> 00:28:43:	the less heating degree days associated with those regions.
00:28:45> 00:28:46:	Up to the next slide.
00:28:49> 00:28:53:	So Elena mentioned before that we also did a comparison
00:28:53> 00:28:58:	early on in the project around building performance standards and
00:28:58> 00:28:59:	the Creme pathways.
00:29:00> 00:29:03:	So those who have been working group participants have
	seen
00:29:04> 00:29:07:	the chart on the left already, which is a comparison
00:29:07> 00:29:11:	of the solid lines representing building performance standard targets.
00:29:11> 00:29:15:	So absolute targets that are set over, you know compliance
00:29:15> 00:29:18:	periods yielding sort of the stair step shape.
00:29:19> 00:29:23:	And then the KREM curves themselves obviously representing a more
00:29:23> 00:29:26:	smoothed process from start to finish.
00:29:26> 00:29:29:	But we are, you know, we did see with the
00:29:29> 00:29:32:	original what we broadly wanted to see, which is that
00:29:32> 00:29:37:	BPS targets of minimum requirements for energy or environmental performance
00:29:37> 00:29:40:	of your building are above the, the Creme pathways.
00:29:41> 00:29:43:	I think that's always something you would want to see.
00:29:43> 00:29:47:	As you know, BPS policies are, are really a manifestation
	· · · · · · · · · · · · · · · · · · ·

00:29:47> 00:29:49:	of, of transition risk.
00:29:50> 00:29:53:	And so we, we did want to also run this
00:29:53> 00:29:56:	comparison based off of the new pathways and, and this
00:29:56> 00:29:58:	one did come out pretty interesting.
00:29:59> 00:30:02:	We didn't have timer availability to do this more comprehensively
00:30:02> 00:30:04:	and we would love to do that moving forward.
00:30:04> 00:30:08:	But we did pick out multifamily as one that we
00:30:08> 00:30:11:	ran the updated curves through.
00:30:11> 00:30:15:	And you can see it, it maintains its position as
00:30:15> 00:30:19:	being under the, the BPS policy targets, but it is
00:30:19> 00:30:21:	a little bit more proportional.
00:30:21> 00:30:24:	So in the original 1 you saw Boston was was
00:30:24> 00:30:28:	pretty close in terms of the original KREM pathway versus
00:30:28> 00:30:29:	the BPS standard.
00:30:30> 00:30:33:	With the new pathways, they ended up running pretty cleanly
00:30:33> 00:30:37:	and more proportionately between Boston and and New York City.
00:30:37> 00:30:41:	So this is definitely an interesting finding.
00:30:41> 00:30:44:	And 1:00, we'd love to dive into deeper as BPS
00:30:44> 00:30:48:	is probably the most prominent transition risk that exists today
00:30:48> 00:30:49:	across the the US.
00:30:51> 00:30:57:	Next slide, another very dense slide here, but running through
00:30:57> 00:31:01:	the overall UI targets for Canada.
00:31:01> 00:31:04:	This is broken down across two different slides as we
00:31:04> 00:31:06:	had to list out each of the provinces here.
00:31:06> 00:31:09:	But again, the major change with this visual is the
00:31:09> 00:31:11:	levelling year that we're showing.
00:31:12> 00:31:15:	Notice that there isn't a range of years with this
00:31:15> 00:31:19:	one and that's because the same geographic divisions are being
00:31:19> 00:31:21:	used for climate zone and for grid region.
00:31:21> 00:31:27:	So grid regions were by provinces where the the starting
00:31:27> 00:31:28:	UIUI values.
00:31:28> 00:31:31:	So each one had a a specific and absolute leveling
00:31:31> 00:31:33:	year associated with it.
00:31:34> 00:31:36:	You can go to the next slide just to show
00:31:36> 00:31:39:	the other provinces across the board here.
00:31:40> 00:31:43:	And you'll notice we did try to align as much
00:31:44> 00:31:48:	as possible the new property types across the board here,
00:31:48> 00:31:51:	meaning the US and Canada as much as we could

00:31:51> 00:31:53:	have the same property types we did.
00:31:54> 00:31:57:	But we did run into limitations with our data sources
00:31:57> 00:32:00:	and the way that buildings were were characterized within,
•••••	within
00:32:00> 00:32:03:	the energy consumption surveys that were that were used.
00:32:03> 00:32:06:	So because of that, we only have two different divisions
00:32:06> 00:32:09:	for multifamily just as an example here versus the US
00:32:09> 00:32:10:	where we had three.
00:32:12> 00:32:12:	All right.
00:32:12> 00:32:15:	We can hop to the next slide to look at
00:32:15> 00:32:17:	some comparison of Canada pathways.
00:32:19> 00:32:22:	Thanks to to Sebastian for getting these charts together.
00:32:22> 00:32:26:	But you could see sort of an office building here
00:32:26> 00:32:30:	sort of sitting in the middle of the different provinces
00:32:30> 00:32:33:	that are broken down now as a starting point and
00:32:33> 00:32:38:	then towards the end ends up being slightly less aggressive
00:32:38> 00:32:41:	than a lot of the geographic breakdowns.
00:32:41> 00:32:41:	On the final side.
00:32:42> 00:32:44:	We could hop to the next slide.
00:32:46> 00:32:51:	This is showing the results for a distribution warehouse, you
00:32:51> 00:32:52:	know, for these.
00:32:52> 00:32:54:	And again, you know, we see variety across each of
00:32:54> 00:32:56:	these property types 'cause there's a number of different inputs
00:32:56> 00:32:57:	that go into them.
00:32:57> 00:33:00:	And that's, that's sort of what we what we plan
00:33:00> 00:33:02:	to see coming into it.
00:33:02> 00:33:07:	In this case, distribution warehouses were pretty universally
00:33:07> 00:33:09:	less aggressive than the Creme V2 version.
00:33:09> 00:33:14:	And then hopping to the next slide, also true for
00:33:14> 00:33:20:	large multifamily that these curves were above the the
00.00.14 7 00.00.20.	original
00:33:20> 00:33:21:	Creme B2.
00:33:21> 00:33:25:	This makes sense from the standpoint of we are splitting
00:33:25> 00:33:29:	out multifamily as as high rise buildings which do tend
00:33:29> 00:33:35:	to have substantively higher energy intensities relative to other multifamily
00:33:35> 00:33:36:	buildings.
00:33:39> 00:33:40:	We go up to the next slide.
00:33:40> 00:33:43:	I'm going to get into just the feedback that we
00:33:43> 00:33:48:	received post public comment period revisions that we made
	associated

00:33:48> 00:33:49:	with those comments.
00:33:49> 00:33:53:	So thanks again for everyone for putting in the time
00:33:53> 00:33:57:	and effort to both read our report and to provide
00:33:57> 00:33:58:	granular feedback on it.
00:33:59> 00:34:01:	Just to run through these quickly.
00:34:01> 00:34:05:	So we did have a couple stakeholders point out a
00:34:05> 00:34:10:	issue that we had with essentially residential on site fuel
00:34:10> 00:34:12:	use that was not natural gas.
00:34:12> 00:34:15:	So fuel oil use on site in addition to propane,
00:34:15> 00:34:19:	things like that, that was being classified as carbon free
00:34:19> 00:34:22:	energy and it obviously shouldn't have been.
00:34:22> 00:34:24:	And so we were able to correct those emission factors.
00:34:25> 00:34:28:	It was a, you know, relatively minor but substantive difference.
00:34:28> 00:34:30:	And so we're glad we were able to both get
00:34:30> 00:34:32:	that flagged and rectify that issue.
00:34:33> 00:34:36:	The next few items that we have here were more
00:34:36> 00:34:39:	clarifications that were asked for as part of the stakeholder
00:34:39> 00:34:42:	process, but people had asked about the transition from E
00:34:43> 00:34:46:	grid to Cambium regions that the new final version of
00:34:46> 00:34:48:	the report does get into in more detail.
00:34:48> 00:34:51:	So hopefully that'll help clarify for people what we did
00:34:51> 00:34:51:	there.
00:34:51> 00:34:54:	We did work actively with the the Cambium team last
00:34:54> 00:34:57:	year to make sure that we took the best approach
00:34:57> 00:35:00:	across the board with this showing pathways in both kWh
00:35:00> 00:35:03:	and KBTQ is something that we did try to do
00:35:03> 00:35:07:	wherever possible heating degree day and cooling degree day calculations.
00:35:07> 00:35:11:	There is some understandable confusion and and need for or
00:35:11> 00:35:16:	you know want for clarification here, mainly because degree days
00:35:16> 00:35:20:	are calculated in different ways unfortunately depending on the region
00:35:20> 00:35:21:	that you're in.
00:35:21> 00:35:24:	So we did have to take, you know, the US
00:35:24> 00:35:29:	and Canada standardized best practice approaches that are used by
00:35:29> 00:35:33:	platforms like Energy Star and convert that wherever we needed
00:35:33> 00:35:36:	to into IEA data for the purposes of final target
00:35:36> 00:35:37:	setting.
00:35:37> 00:35:40:	The international process for degree days was a bit different

00:35:40> 00:35:42:	and so the report gets into that now with with
00:35:42> 00:35:43:	more detail.
00:35:43> 00:35:46:	We also added an ASHRAE climate zone numbers to the
00:35:46> 00:35:49:	existing CBEC climate zones so that you know which ASHRAE
00:35:49> 00:35:53:	climate zones are nested underneath the CBEC climate zones.
00:35:54> 00:35:57:	And then we did also go through an effort of
00:35:57> 00:36:02:	adding more granular subregion and property type energy mixes into
00:36:02> 00:36:04:	the input data set.
00:36:04> 00:36:06:	So previously this had been done at the sector level.
00:36:06> 00:36:10:	So the energy mix between electricity, gas and and other
00:36:10> 00:36:14:	being done both at the commercial level and the residential
00:36:14> 00:36:15:	level.
00:36:16> 00:36:18:	We got a good amount of feedback asking to get
00:36:18> 00:36:20:	more granular than this and we were able to to
00:36:20> 00:36:21:	do so with available data.
00:36:21> 00:36:25:	So showing energy mix at the property type level more
00:36:25> 00:36:29:	granularly than the sector was definitely an important part of
00:36:29> 00:36:30:	the the process here.
00:36:32> 00:36:35:	We also note here some of the outer scope feedback
00:36:35> 00:36:39:	which I think we'll be you know getting into more
00:36:39> 00:36:40:	in subsequent slides.
00:36:41> 00:36:43:	Hop to the next slide for me and I am
00:36:43> 00:36:45:	going a little long here, so I will try to
00:36:45> 00:36:47:	run through these a little bit quicker.
00:36:49> 00:36:53:	On the last working group column and messaging around this,
00:36:53> 00:36:56:	we did also, as Linda was mentioning, get into some
00:36:56> 00:37:00:	additional reference points for EUI targets over time.
00:37:01> 00:37:03:	This is, you know, a very tough nut to crack
00:37:03> 00:37:06:	overall in terms of how to apply the best energy
00:37:06> 00:37:11:	efficiency requirements for buildings while also holding the grid accountable
00:37:11> 00:37:13:	for doing their part of the the process.
00:37:13> 00:37:14:	Overall.
00:37:14> 00:37:16:	There's going to be some give and take and going
00:37:16> 00:37:17:	to be some Gray area there.
00:37:18> 00:37:21:	But we did run through sort of additional comparison points
00:37:22> 00:37:24:	when it came to final EUI targets.
00:37:24> 00:37:26:	And we will be releasing a short memo with with
00:37:26> 00:37:29:	some of those findings based off of what we had

00:37:29> 00:37:29:	available.
00:37:30> 00:37:33:	Really with the intention of of hoping that we could
00:37:33> 00:37:36:	dive deeper into this in the future and be more
00:37:36> 00:37:40:	comprehensive across all property types and deliver the best possible
00:37:40> 00:37:43:	value to building owners as they look to evaluate their
00:37:43> 00:37:44:	buildings.
00:37:45> 00:37:47:	You can hop to the next slide just to show
00:37:47> 00:37:51:	a visual of how some of these additional technical reference
00:37:51> 00:37:51:	points work.
00:37:51> 00:37:54:	So we have Office and Warehouse here and then we
00:37:54> 00:37:58:	have some reference lines that were added to show equivalent
00:37:58> 00:38:01:	Energy Star scores associated with these final targets.
00:38:01> 00:38:04:	So you can see Office score of 99 puts you
00:38:04> 00:38:07:	very well below the Creme UI targets and score of
00:38:07> 00:38:09:	95 puts you just above.
00:38:10> 00:38:13:	With Warehouses it was slightly different scores of 95 and
00:38:13> 00:38:13:	99.
00:38:14> 00:38:17:	These are all sort of interesting findings and ones that
00:38:17> 00:38:20:	we want to make sure that yeah, we included everything
00:38:20> 00:38:22:	that was available to us in terms of the the
00:38:22> 00:38:26:	output references and then, you know, set the stage for
00:38:26> 00:38:29:	potential future work that can be done to help evaluate
00:38:29> 00:38:32:	these targets more in a more nuanced way moving forward.
00:38:33> 00:38:33:	Next slide.
00:38:36> 00:38:39:	These are within the technical report, but just to to
00:38:39> 00:38:43:	frame this a little bit, the other comparison beyond ESPN
00:38:43> 00:38:47:	95, which is shown here in orange, We also did
00:38:47> 00:38:50:	a process to build a set of net zero energy
00:38:50> 00:38:54:	targets based primarily off new building institutes 0 energy targets
00:38:54> 00:38:58:	and database, but also leveraging Ashley 100 to be a
00:38:58> 00:39:02:	little bit more comprehensive across different property types.
00:39:03> 00:39:05:	And so this shows this and the next slide are
00:39:05> 00:39:09:	going to show the comparison between those again also available
00:39:09> 00:39:11:	within the the technical report.
00:39:11> 00:39:14:	So you can have to the next slide and I
00:39:14> 00:39:17:	think one of the the takeaways here was that there
00:39:17> 00:39:20:	is a lot of work to be done in terms
00:39:20> 00:39:23:	of squaring the circle of of what a really good
00:39:23> 00:39:28:	final energy target should be for for an individual, individual

00:39:28> 00:39:29:	building next slide.
00:39:31> 00:39:35:	So just to sum up the technical deliverables across the
00:39:35> 00:39:38:	board, here we have our methodology memo.
00:39:38> 00:39:39:	We're now calling it a technical report.
00:39:39> 00:39:44:	I think it's graduated in terms of its semantic there
00:39:44> 00:39:47:	a look up of ZIP codes to the KREM pathways
00:39:47> 00:39:52:	and then a the pilot technical analysis which should be
00:39:52> 00:39:54:	forthcoming relatively soon.
00:39:55> 00:39:57:	And then on the KREM side, we our part of
00:39:57> 00:40:01:	our deliverables, we're also giving the direct inputs to Creme.
00:40:01> 00:40:04:	So this is weighted emission factors across those 57 regions
00:40:04> 00:40:07:	and the Canadian provinces in addition to starting EUI values
00:40:07> 00:40:11:	and degree days for final target calculations, which have now
00:40:11> 00:40:14:	been produced into curves and the associated risk
00.40.11> 00.40.14.	assessment tool,
00:40:14> 00:40:16:	which should be available shortly.
00:40:16> 00:40:20:	And and with that, I think I'll be handing it
00:40:20> 00:40:21:	back to you, Blakely.
00:40:24> 00:40:24:	Great.
00:40:24> 00:40:25:	Thank you, Josh.
00:40:25> 00:40:29:	So I'll spend the next few minutes walking you through
00:40:29> 00:40:33:	some of the the out of scope stakeholder feedback that
00:40:33> 00:40:37:	we received, which we documented in that first ULI memo.
00:40:37> 00:40:41:	It's linked up top and is posted on our project
00:40:41> 00:40:41:	web page.
00:40:43> 00:40:48:	So first, stakeholders underscored that while CRIM measures 2 elements
00:40:48> 00:40:52:	of transition risk, so it measures greenhouse gas related transition
00:40:52> 00:40:55:	risk and energy use risk, an asset that is off
00:40:55> 00:40:59:	track relative to its CRIM curve shouldn't be considered stranded.
00:41:00> 00:41:03:	So there are other factors that contribute to transition risk
00:41:03> 00:41:05:	like tenant preferences and local policy.
00:41:06> 00:41:09:	Sebastian mentioned this up top earlier in today's presentation.
00:41:09> 00:41:11:	And this really is sort of a a stakeholder and
00:41:12> 00:41:15:	investor education piece around terminology and, and understanding what the
00:41:15> 00:41:17:	curves measure and and what they don't measure.
00:41:19> 00:41:23:	Second, stakeholders noted that friends EUI targets are set
	by
00:41:23> 00:41:28:	downscaling the global greenhouse gas budget to the building level

00:41:28> 00:41:29:	based on grid intensity.
00:41:30> 00:41:33:	So this penalizes buildings that rely on dirtier grids by
00:41:33> 00:41:35:	setting more aggressive EUI targets.
00:41:36> 00:41:39:	And So what we heard over and over is that
00:41:39> 00:41:43:	stakeholders would really like to separate that methodology for EUI
00:41:43> 00:41:47:	targets from the carbon intensity of the grid, so they
00:41:47> 00:41:50:	can work clearly show the role of building level versus
00:41:50> 00:41:55:	grid decarbonization responsibility to meet their global climate goals.
00:41:56> 00:42:01:	And then finally, stakeholders noted insufficient transparency and robustness around
00:42:01> 00:42:05:	Crim's governance structure and around the mechanisms to provide input
00:42:05> 00:42:07:	and feedback to the global organization.
00:42:08> 00:42:11:	I will note CRIM has launched a new nonprofit earlier
00:42:11> 00:42:13:	this week and we'll hear more about that later.
00:42:14> 00:42:17:	They do have plans to to revisit their governance structure.
00:42:19> 00:42:20:	So I'll go to the next slide, please.
00:42:20> 00:42:24:	So now we're going to spend the next few minutes
00:42:24> 00:42:28:	walking you through what's next for CRIM and decarbonization curves.
00:42:29> 00:42:31:	Christopher, I'll hand it to you to speak to that
00:42:31> 00:42:34:	new crim nonprofit and some of the upcoming governance
	changes.
00:42:42> 00:42:42:	Thank you.
00:42:42> 00:42:46:	I need permission to start my camera eve.
00:42:48> 00:42:50:	Let's see, can we upgrade Christopher?
00:43:00> 00:43:00:	See.
00:43:08> 00:43:09:	I can start.
00:43:10> 00:43:12:	Yeah, I think it'd be great if you go ahead
00:43:12> 00:43:12:	and start.
00:43:12> 00:43:13:	We will try and fix someone.
00:43:13> 00:43:15:	If someone can upgrade Christopher to a panelist so he
00:43:15> 00:43:17:	can show his video, that would be great.
00:43:17> 00:43:18:	Thank you.
00:43:18> 00:43:21:	So, so as like they said, we, we set up
00:43:21> 00:43:24:	a new nonprofit and this is this is actually a
00:43:24> 00:43:25:	big step.
00:43:27> 00:43:29:	It was there we go.
00:43:30> 00:43:30:	Thank you.
00:43:32> 00:43:35:	So it was originally in a European research project and
00:43:35> 00:43:36:	then it has grown into a global initiative.

00:43:36> 00:43:41:	So, so particularly on the governance side, it's much more,
00:43:41> 00:43:44:	it's much easier to to think as this as an
00:43:44> 00:43:48:	organization with this a clear, a board with a clear
00:43:48> 00:43:53:	remit, governing bodies and operational team, how it fits together
00:43:53> 00:43:56:	if you have a legal entity behind it.
00:43:56> 00:43:59:	So that we have now established it's a, it's a
00:43:59> 00:44:02:	nonprofit organization that was also an important objective.
00:44:04> 00:44:07:	The core operational team, including Sebastian here remains in place.
00:44:07> 00:44:10:	So that ensures the continuity on that side.
00:44:10> 00:44:15:	We've also secured some philanthropic funding for this transition.
00:44:16> 00:44:19:	We will appoint a new CEO, Sven Beanart, who was
00:44:19> 00:44:23:	leading this on the operational side since the inception has
00:44:23> 00:44:25:	decided to step down.
00:44:25> 00:44:29:	So, so that's we need to replace him, you know,
00:44:29> 00:44:33:	small shoes to fill and that will be a priority
00:44:33> 00:44:36:	for the for the early next year or as soon
00:44:37> 00:44:38:	as possible.
00:44:38> 00:44:42:	Basically the key principles of CRAM will remain in place.
00:44:42> 00:44:46:	So it's, it's designed to be independent of narrow commercial
00:44:46> 00:44:47:	or political interests.
00:44:47> 00:44:51:	So it has has some objectivity built into it.
00:44:52> 00:44:53:	It's open source.
00:44:54> 00:44:55:	We believe that this is a public good.
00:44:56> 00:45:00:	The market benefits from having this resource available.
00:45:02> 00:45:04:	And so that's going to be an important principle going
00:45:04> 00:45:05:	forward.
00:45:05> 00:45:06:	It's global in scope.
00:45:06> 00:45:09:	So it means that there needs to be some methodologies
00:45:09> 00:45:11:	that provide some comparability across countries.
00:45:12> 00:45:16:	It's particularly important for real estate investors that hold globally
00:45:16> 00:45:19:	diversified portfolios across different property types.
00:45:19> 00:45:22:	And then finally, scientific integrity, it needs to maintain the
00:45:23> 00:45:25:	highest standards in methodology and data.
00:45:26> 00:45:30:	And that's obviously means you have to constantly update it,
00:45:30> 00:45:34:	you have to constantly review available data sources.
00:45:34> 00:45:38:	And so that, that's a dynamic process, but that's basically
00:45:38> 00:45:40:	what decides the the design.
00:45:42> 00:45:44:	I should say that the pathways are a tool for
00:45:44> 00:45:45:	for risk management.

00:45:46> 00:45:49:	We know that 1 1/2 degree pathway is an important
00:45:49> 00:45:51:	marker for many investors and the market as a whole.
00:45:51> 00:45:55:	So that is the reason why that pathways been chosen.
00:45:55> 00:45:59:	But we recognize this is the case that the market
00:45:59> 00:46:03:	participants have different preferences for risk and we'll price this
00:46:03> 00:46:05:	risk differently.
00:46:05> 00:46:08:	There are also other elements that influence carbon related risk
00:46:08> 00:46:09:	that I completely agree with.
00:46:10> 00:46:14:	So these pathways as, as as was mentioned earlier, are,
00:46:14> 00:46:17:	are averages for, for regions and and building types and
00:46:17> 00:46:22:	they will be kind of specific characteristics of buildings that
00:46:22> 00:46:25:	might explain why why a particular asset is is above
00:46:25> 00:46:27:	or below a certain pathway.
00:46:27> 00:46:30:	So it's a risk management tool that I think, I
00:46:30> 00:46:32:	think can be used in the in the wider market.
00:46:34> 00:46:37:	I sit on an interim board together with the two
00:46:37> 00:46:39:	other investors.
00:46:39> 00:46:41:	The idea is to expand that over time.
00:46:42> 00:46:45:	And I think in this transition period, we have, we
00:46:46> 00:46:48:	have 3 broad goals or 41 is to set up
00:46:48> 00:46:53:	an organization that can provide more regional granularity in terms
00:46:53> 00:46:54:	of the pathways.
00:46:55> 00:46:56:	That's clearly a demand.
00:46:56> 00:47:00:	And it's natural that this type of initiative starts with
00:47:00> 00:47:04:	more of a global standard kind of a uniform methodology.
00:47:04> 00:47:08:	But then over time, as the market starts using the
00:47:08> 00:47:12:	pathways, as we get feedback on, on the on their
00:47:12> 00:47:16:	value, we start regionalizing some of the some of the
00:47:16> 00:47:17:	work.
00:47:17> 00:47:19:	And I think this North America project has really shown
00:47:20> 00:47:20:	the value of that.
00:47:21> 00:47:25:	We're also going to cover more property types to make
00:47:25> 00:47:29:	sure that this is applicable to to larger parts of
00:47:29> 00:47:34:	the market robust and well governed organization that's clearly and
00:47:34> 00:47:35:	ambition.
00:47:35> 00:47:38:	So what that means is that we're going to review
00:47:38> 00:47:40:	the governance setup that we have.
00:47:40> 00:47:44:	That means the the board, it's composition, the scientific
	committee,

00:47:45> 00:47:48:	which which is has central role in updating the pathways.
00:47:48> 00:47:51:	So the size of that committee, the composition of the
00:47:51> 00:47:54:	committee and the role of the committee is important.
00:47:54> 00:48:00:	And then potentially other bodies, including regional stakeholder groups that
00:48:00> 00:48:04:	can tie in market participants and views with KREM on
00:48:04> 00:48:05:	an ongoing basis.
00:48:05> 00:48:08:	So instead of having these as kind of ad hoc
00:48:08> 00:48:13:	relationships and we certainly have relationships with many regional groups
00:48:13> 00:48:17:	already, but to build on those and and formalize it
00:48:17> 00:48:20:	slightly so that there is a better communication both to
00:48:20> 00:48:24:	KREM and from KREM to those regions, we intend to
00:48:24> 00:48:26:	learn from similar organizations.
00:48:26> 00:48:29:	And so we're going to seek expert input from an
00:48:29> 00:48:33:	independent expert with some relevant experience in the real estate
00:48:33> 00:48:36:	space that can advise us on how to set this
00:48:36> 00:48:36:	up.
00:48:37> 00:48:41:	And then the setup itself will be subject to some
00:48:41> 00:48:43:	kind of public consultation.
00:48:43> 00:48:47:	So, so we can get input also from the from
00:48:47> 00:48:51:	the market on how how this initiative can best be
00:48:51> 00:48:52:	governed.
00:48:53> 00:48:58:	In addition, this last point that that Blakely made mentioned
00:48:58> 00:49:02:	on the transparency is we're going to issue a process
00:49:03> 00:49:07:	guide or some kind of documentation on how pathways are
00:49:07> 00:49:13:	updated, how they're decided and the roles of various governing
00:49:13> 00:49:16:	bodies, including stakeholder groups.
00:49:16> 00:49:20:	And there'll be a comment period around that because it's
00:49:20> 00:49:23:	central to the credibility of the initiative.
00:49:24> 00:49:26:	I think at this up until now that hasn't been,
00:49:26> 00:49:30:	I mean that the information has been there, but it
00:49:30> 00:49:33:	hasn't been communicated, but perhaps as well as it should
00:49:33> 00:49:33:	be.
00:49:34> 00:49:37:	And I think it's really important for the market to
00:49:37> 00:49:39:	to not be to have that information that that
00:49:39> 00:49:42:	the update process is predictable in terms of when it
00:49:42> 00:49:45:	will happen and on what basis it will happen.
00:49:45> 00:49:52:	So that helps everyone plan and and makes also
	communication
00:49:52> 00:49:52:	easier.

00:49:53> 00:49:58:	So I would say right now we've just set up
00:49:58> 00:50:04:	this, this nonprofit, it's a, so it's fairly fresh.
00:50:04> 00:50:06:	We decided to go out with, with what our ambitions
00:50:06> 00:50:06:	are.
00:50:06> 00:50:09:	We don't have that many answers right now, but we
00:50:09> 00:50:12:	do this because it's important for you to know that
00:50:12> 00:50:15:	this process is starting and that will probably we will,
00:50:15> 00:50:18:	we will reach out and and that will take take
00:50:18> 00:50:21:	the input that's already been put together here.
00:50:21> 00:50:24:	That's very helpful and then also engage with you further.
00:50:25> 00:50:27:	So if you know if anybody wants to reach out
00:50:27> 00:50:30:	to us, you can do it through the operational team,
00:50:30> 00:50:33:	through Sebastian or or through myself on the board.
00:50:36> 00:50:38:	Thank you, Grace.
00:50:38> 00:50:40:	We can go to the next slide.
00:50:44> 00:50:47:	So I also wanted to pull some highlights from a
00:50:47> 00:50:50:	second UI memo that's also published on the project web
00:50:50> 00:50:50:	page.
00:50:50> 00:50:53:	It's linked up top and this one really outlines what
00:50:53> 00:50:57:	we heard from stakeholders around how practitioners in the US
00:50:57> 00:51:00:	and Canada view crim and then some of the best
00:51:00> 00:51:03:	practices for contextualizing crim results with other analysis.
00:51:04> 00:51:06:	So this sort of goes back to clearly communicating what
00:51:06> 00:51:09:	crim does measure and what it doesn't measure and sort
00:51:09> 00:51:11:	of contextualizing those results.
00:51:12> 00:51:14:	So I will just go top level through some of
00:51:14> 00:51:15:	those principles.
00:51:15> 00:51:17:	You can read the memo for more details.
00:51:17> 00:51:19:	So 1 is the crim.
00:51:19> 00:51:21:	CRIM is a top down benchmark.
00:51:21> 00:51:24:	So it doesn't really provide decision useful data at the
00:51:24> 00:51:27:	asset level because those assumptions may not be accurate when
00:51:27> 00:51:29:	you drill down to the the asset level at that
00:51:29> 00:51:30:	level of granularity.
00:51:31> 00:51:33:	And so it's best used as a relative portfolio level
00:51:34> 00:51:35:	indicator of transition risk.
00:51:35> 00:51:38:	I think you've heard that throughout today's presentation.
00:51:39> 00:51:42:	The second bullet which I think you've heard throughout today's
00:51:42> 00:51:44:	presentation is that CRIM is a partial measure of transition
00:51:44> 00:51:44:	risk.

00:51:45> 00:51:49:	So it specifically measures greenhouse gas risk and energy use
00:51:49> 00:51:49:	risk.
00:51:50> 00:51:53:	A building may be off track relative to KREM and
00:51:53> 00:51:56:	still retain financial value because tenants are willing to lease
00:51:56> 00:51:59:	it and buyers are willing to purchase it.
00:52:01> 00:52:05:	The third is that for greenhouse gas related transition risk,
00:52:05> 00:52:08:	KREM is viewed as one tool to measure that risk
00:52:08> 00:52:11:	and to give portfolio owners a 1 1/2 degree aligned
00:52:11> 00:52:16:	greenhouse gas budget for their portfolio or a typical building.
00:52:16> 00:52:19:	We did hear the owners also use things like greenhouse
00:52:19> 00:52:23:	gas based building performance standards and associated fines as a
00:52:23> 00:52:26:	proxy for their greenhouse gas related transition risk.
00:52:28> 00:52:32:	And then regarding energy use transition risk, stakeholders continue to
00:52:32> 00:52:35:	express that they prefer a method to assess energy use
00:52:35> 00:52:38:	transition risk that's not dependent on grid variables.
00:52:39> 00:52:43:	So the current EUI methodology results in EUI targets and
00:52:43> 00:52:46:	timelines that aren't technically feasible for a lot of buildings
00:52:46> 00:52:47:	in the US and Canada.
00:52:49> 00:52:52:	We lay this out actually in the LBNL tactical memo
00:52:52> 00:52:55:	if you'd like to see a comparison of some of
00:52:55> 00:52:58:	the crim EUI targets relative to other technical standards.
00:52:59> 00:53:02:	So for this reason, many owners in the US and
00:53:02> 00:53:05:	Canada prefer to use Energy Star, including the one to
00:53:05> 00:53:08:	100 score Energy Star certification Next Gen.
00:53:08> 00:53:11:	and target Finder to measure and communicate that energy use
00:53:11> 00:53:12:	transition risk.
00:53:13> 00:53:18:	And then stakeholders also expressed an interest in exploring how
00:53:18> 00:53:21:	to use Energy Star to set UI targets in Pathways
00:53:21> 00:53:22:	next slide.
00:53:30> 00:53:33:	So we will go ahead and Add all the registrants
00:53:33> 00:53:36:	for today's webinar to our mailing list to keep you
00:53:36> 00:53:38:	all in the loop on any future initiative related to
00:53:38> 00:53:41:	Crim or to D CARB curves in the US and
00:53:41> 00:53:41:	Canada.
00:53:42> 00:53:44:	We ask you to also watch our web page for
00:53:44> 00:53:45:	updates.
00:53:45> 00:53:49:	So for one, Josh mentioned earlier that pilot technical analysis

00:53:49> 00:53:53:	from Berkeley Lab, it's going to show EUI equivalents for
00:53:53> 00:53:54:	EPA Energy Star scores.
00:53:55> 00:53:57:	As soon as that's ready, we'll we'll be posting it.
00:53:57> 00:54:00:	We'll also post, you know, any additional industry letters.
00:54:00> 00:54:03:	We posted Crim's press release this week about the new
00:54:04> 00:54:06:	nonprofit and as sort of our centralized hub.
00:54:07> 00:54:09:	And then I also wanted to update you on a
00:54:09> 00:54:13:	few industry activities that may be informed by the outputs
00:54:13> 00:54:15:	of this CRAN North America project.
00:54:16> 00:54:19:	So 1 is that the USEPA will be holding stakeholder
00:54:19> 00:54:23:	listening sessions to explore the concept of creating pathways for
00:54:23> 00:54:27:	commercial real estate in the US, building on existing federal
00:54:27> 00:54:31:	guidelines and tools like Portfolio Manager, Target Finder and others.
00:54:32> 00:54:35:	And then I also wanted to highlight there are other
00:54:35> 00:54:39:	potential opportunities for ULI working Group participants to participate or
00:54:39> 00:54:43:	support ongoing collaboration around D CARB pathway tools and frameworks
00:54:43> 00:54:44:	in the US and Canada.
00:54:45> 00:54:47:	So we'll share those opportunities with the mailing list, but
00:54:47> 00:54:49:	please reach out and let us know if you want
00:54:49> 00:54:50:	to support this work.
00:54:51> 00:54:55:	We will maintain that friend project at ULI e-mail account.
00:54:56> 00:54:59:	And then finally, I just want to highlight that US
00:54:59> 00:55:02:	and Canadian real estate organizations will continue engaging their stakeholders
00:55:02> 00:55:03:	on this topic.
00:55:03> 00:55:07:	So for example, I know nee REIT supporting Reit's and
00:55:07> 00:55:11:	setting portfolio specific sustainability goals using US GB CS Perform
00:55:11> 00:55:12:	platform.
00:55:15> 00:55:18:	So that gets us to the end of our slides.
00:55:19> 00:55:22:	So, Grace, if you want to bring down the the
00:55:22> 00:55:25:	presentation, so we recognize that we are coming up on
00:55:25> 00:55:28:	the end of the hour, we're going to try and,
00:55:28> 00:55:30:	and go, you know, 10 or 15 minutes over just
00:55:31> 00:55:33:	to answer some of the questions that we received.
00:55:34> 00:55:36:	We got quite a few questions, but for those of
00:55:36> 00:55:39:	you who need to drop, I'm going to go ahead
00:55:39> 00:55:40:	and drop a link in the chat.
00:55:41> 00:55:45:	We put together just like a three question survey to

00:55:45> 00:55:47:	get your feedback on this project.
00:55:47> 00:55:50:	If you participated in how it went to let us
00:55:50> 00:55:52:	know if you'd like to be involved in any next
00:55:52> 00:55:55:	steps and to, to let us know of any tools
00:55:55> 00:55:58:	or resources that would be helpful for you in your
00:55:58> 00:56:01:	decarbonization planning moving forward.
00:56:01> 00:56:02:	So I went ahead and dropped it in the chat.
00:56:02> 00:56:04:	If you have to leave at the bottom of the
00:56:04> 00:56:05:	hour, please open up that survey.
00:56:05> 00:56:07:	We'd love to, to hear your feedback.
00:56:11> 00:56:14:	So I'd like to start with a, a question that
00:56:14> 00:56:17:	we got from Dwayne as the non-technical person on the
00:56:17> 00:56:19:	line that took a stab at this.
00:56:20> 00:56:23:	Josh, could you explain in more detail how the the
00:56:23> 00:56:27:	underlying crim methodology, which again we couldn't touch through this
00:56:27> 00:56:30:	project, how it sets EUI curves for for a specific
00:56:30> 00:56:34:	building dependent in part on the grid's carbon intensity and
00:56:34> 00:56:37:	kind of link that to how that's beyond the the
00:56:37> 00:56:39:	ability of building owners to control?
00:56:39> 00:56:42:	Yeah, how, how do the leveling targets in years work
00:56:42> 00:56:43:	is the question.
00:56:43> 00:56:45:	We've gotten 4 different times.
00:56:43> 00:56:45: 00:56:46> 00:56:47:	We've gotten 4 different times. Yeah.
	5
00:56:46> 00:56:47:	Yeah.
00:56:46> 00:56:47: 00:56:47> 00:56:49:	Yeah. And I'll, I'll do my best to to give a
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50:	Yeah. And I'll, I'll do my best to to give a quick answer here.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:07:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:07:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the pathways themselves.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17: 00:57:19> 00:57:21:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the pathways themselves.  So the top one we're showing here, US office is
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17: 00:57:19> 00:57:21: 00:57:22> 00:57:22:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the pathways themselves.  So the top one we're showing here, US office is just for reference.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17: 00:57:12> 00:57:21: 00:57:22> 00:57:22: 00:57:23> 00:57:25:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the pathways themselves.  So the top one we're showing here, US office is just for reference.  This applies to to any property type, any region.
00:56:46> 00:56:47: 00:56:47> 00:56:49: 00:56:49> 00:56:50: 00:56:50> 00:56:53: 00:56:53> 00:56:54: 00:56:54> 00:56:57: 00:56:57> 00:57:01: 00:57:01> 00:57:05: 00:57:07> 00:57:12: 00:57:13> 00:57:17: 00:57:19> 00:57:21: 00:57:22> 00:57:25: 00:57:23> 00:57:29:	Yeah.  And I'll, I'll do my best to to give a quick answer here.  I did also answer Dwight in the Q&A, a couple page references.  I'm going to see if I can share my screen on this 'cause it is a helpful visual here if I can do it, screen share hopefully is working.  Yeah.  So these breakdown our understanding of where different data source inputs within the Creme process manifest themselves in the the pathways themselves.  So the top one we're showing here, US office is just for reference.  This applies to to any property type, any region.  The starting point for the curves, which is really based

shape of the curve itself. 00:57:37 --> 00:57:38: 00:57:38 --> 00:57:42: So how aggressive the the downscaling is, which is 00:57:42 --> 00:57:46: driven by the budgeting process and those weighted emission factors 00:57:46 --> 00:57:50: as they're translated back into the energy pathway here. 00:57:51 --> 00:57:54: And then, you know, the final target on the CO2 00:57:54 --> 00:57:57: pathway is obviously straightforward as net zero. 00:57:57 --> 00:58:00: But the energy pathway, we have this concept of the 00:58:00 --> 00:58:03: levelling year that was introduced in, in V2. 00:58:03 --> 00:58:07: So a point at which the EUI levels off because 00:58:07 --> 00:58:11: the building is essentially at a level of efficiency deemed 00:58:11 --> 00:58:14: appropriate for a net 0 ecosystem. 00:58:16 --> 00:58:18: And so the way that this target year is, is 00:58:18 --> 00:58:22: developed actually have a different visual down here that that 00:58:22 --> 00:58:23: shows it pretty well. 00:58:23 --> 00:58:27: So the final EUI targets are calculated via degree day 00:58:27 --> 00:58:31: methodology that we've talked about in previous working groups and 00:58:32 --> 00:58:34: we do get into detail up here in terms of 00:58:34 --> 00:58:36: how that breaks down. 00:58:37 --> 00:58:39: But that finally UI target if you were to put 00:58:39 --> 00:58:41: it on this this Y axis and just draw a 00:58:41 --> 00:58:44: line to the left, wherever that intersects with the the 00:58:44 --> 00:58:47: original, the pre V2 version of the energy pathways that's 00:58:47 --> 00:58:49: down scaled from the CO2 budget. 00:58:49 --> 00:58:54: The intersection point between those two is your levelling year 00:58:54 --> 00:58:59: for that given building grid region and property type and 00:58:59 --> 00:58:59: 00:58:59 --> 00:59:02: Try to say that in like a little more plain 00:59:02 --> 00:59:02: language. 00:59:02 --> 00:59:03: Please let. 00:59:03 --> 00:59:06: Me try to say it back to you, OK, so 00:59:07 --> 00:59:12: the actual EUI target is based on the IEA pathway. 00:59:12 --> 00:59:15: And I know there was a question that we may 00:59:15 --> 00:59:18: not get to about why that was picked, but that is the what it's all downscaled from is there's an 00:59:18 --> 00:59:21: 00:59:21 --> 00:59:23: IEA 2050 net zero scenario. 00:59:23 --> 00:59:27: And in that global scenario it says that this is 00:59:27 --> 00:59:31: how much energy real estate is using and then that 00:59:31 --> 00:59:35: is divided down across and divvied up all the pie. 00:59:36 --> 00:59:40: So that based on heating and cooling degree days, this

00:59:40> 00:59:42:	is the energy target for buildings.
00:59:43> 00:59:47:	And I think that's been part of what we've been
00:59:47> 00:59:51:	talking about is how we compare that sort of global
00:59:51> 00:59:57:	budget derived energy target to things like Ashtray 100, Energy
00:59:57> 01:00:00:	Star and BIBPS standards, et cetera.
01:00:01> 01:00:03:	And then how fast you have to get to that
01:00:03> 01:00:06:	target is determined by how dirty your grid is.
01:00:06> 01:00:09:	So if you're on a dirtier grid, you have to
01:00:09> 01:00:12:	get to that target faster 'cause you're burning your carbon
01:00:12> 01:00:13:	budget faster.
01:00:13> 01:00:15:	And if you're on a cleaner grid, then you have
01:00:15> 01:00:16:	more time to get to that target.
01:00:20> 01:00:23:	100% correct, well characterized.
01:00:23> 01:00:23:	Thank you, Elena.
01:00:25> 01:00:26:	Thank you both.
01:00:28> 01:00:31:	Josh, there's a question around whether we're going to provide
01:00:31> 01:00:33:	an EUI technical target supplement as part of the final
01:00:33> 01:00:34:	updates.
01:00:34> 01:00:36:	Maybe you could just give a little more context for
01:00:36> 01:00:38:	that pilot technical analysis.
01:00:39> 01:00:40:	Yeah.
01:00:40> 01:00:43:	So sort of as part of our initial effort as
01:00:43> 01:00:48:	we're establishing starting UI values, we used empirical survey data,
01:00:48> 01:00:52:	verified survey data wherever we could, But there were a
01:00:52> 01:00:57:	few different situations where the empirical data wasn't enough for
01:00:57> 01:00:59:	us to characterize things appropriately.
01:00:59> 01:01:04:	And in those scenarios, we leveraged Energy Star and Energy
01:01:04> 01:01:09:	Star scoring methodologies to produce essentially a median a score
01:01:09> 01:01:12:	of 50 building and the equivalent site EUI.
01:01:12> 01:01:15:	So we had these calculations already built out.
01:01:15> 01:01:17:	And so we were able to, you know, take that
01:01:17> 01:01:21:	concept and push it to a more aggressive Energy Star
01:01:21> 01:01:24:	score, which would be, you know, we're, we're not specifying
01:01:24> 01:01:26:	or prescribing any particular score.
01:01:26> 01:01:29:	That is, you know what what is needed across the
01:01:29> 01:01:32:	board, but gives a reference point relative to what you
01:01:32> 01:01:35:	know, the language that that a lot of building owners

01:01:35> 01:01:38:	in the US and Canada speak, which is portfolio manager
01:01:38> 01:01:40:	and portfolio manager Energy Stars scores.
01:01:40> 01:01:43:	And so that memo, we're going to talk a little
01:01:43> 01:01:46:	bit about the, the, the target, final targets and compare
01:01:46> 01:01:49:	those to the visuals that I was showing previously.
01:01:51> 01:01:56:	ASHRAE 100 MBI but mainly the Energy Star.
01:01:56> 01:02:00:	Different increments of Energy Star scores and what the
	equivalent
01:02:00> 01:02:04:	site EUI would be associated with those, which hopefully would
01:02:04> 01:02:06:	be a good starting point for further work to be
01:02:06> 01:02:10:	done to develop more sophisticated target setting longer term.
01:02:12> 01:02:13:	Thanks, Josh.
01:02:14> 01:02:17:	So we also have a handful of questions related to
01:02:17> 01:02:20:	the grid and emission factors.
01:02:20> 01:02:21:	So there was one, you know.
01:02:21> 01:02:25:	Is it true that KREM, the grid weighted emission factors
01:02:25> 01:02:29:	don't incorporate state specific D card plans, Instead they're done
01:02:29> 01:02:30:	at the E grid level?
01:02:33> 01:02:33:	Yeah.
01:02:33> 01:02:38:	So essentially the way that the the starting emission factors
01:02:38> 01:02:40:	are built off of of E grid.
01:02:41> 01:02:43:	So it's 2020 through 2022.
01:02:45> 01:02:48:	The data source that was used for the longer term
01:02:48> 01:02:52:	emission factors is a product called Cambium developed by the
01:02:52> 01:02:54:	National Renewable Energy Laboratory.
01:02:55> 01:02:57:	And the Cambium version that we are using is Post
01:02:57> 01:03:01:	Inflation Reduction Act, which is an important thing we wanted
01:03:01> 01:03:02:	to make sure was done.
01:03:03> 01:03:08:	Cambium's process does get down to the generator levels of
01:03:08> 01:03:11:	individual power plants and modeling them out.
01:03:12> 01:03:15:	And so as much as state plans were already integrated
01:03:15> 01:03:18:	into utility plans, which are already then integrated into the
01:03:18> 01:03:22:	existing and future planned energy mix, there's a very long
01:03:22> 01:03:25:	way of saying yes, for the most part those state
01:03:25> 01:03:27:	level plans are are included there.
01:03:27> 01:03:31:	I can't say it includes every single proposed plan at
01:03:31> 01:03:34:	the state level, but the granularity of the data source
01:03:34> 01:03:38:	is such that it absolutely could include because you're getting
01:03:38> 01:03:40:	down to individual generation assets.

01:03:43> 01:03:43:	Great.
01:03:44> 01:03:47:	Will there be average pathways for each grid region?
01:03:51> 01:03:51:	No.
01:03:51> 01:03:55:	So each grid region will essentially have one pathway for
01:03:55> 01:03:59:	each climate zone that exists within that that great region.
01:04:00> 01:04:02:	There was no real way to aggregate those in an
01:04:02> 01:04:03:	in an average way.
01:04:06> 01:04:09:	So there's another question around whether we have a
	spreadsheet
01:04:09> 01:04:12:	of the actual electricity emission factors per kWh for each
01:04:12> 01:04:15:	region, and not just the weighted emission factors.
01:04:17> 01:04:19:	Each region, yeah.
01:04:19> 01:04:22:	So we, you know those are taken directly from Cambium.
01:04:23> 01:04:25:	And so yeah, we could definitely point in the direction
01:04:25> 01:04:26:	of where those those are available.
01:04:27> 01:04:29:	And then I think we, we do give an example
01:04:29> 01:04:32:	within the report that has that, but definitely reach out
01:04:32> 01:04:34:	if you're looking to, to dive deeper on it.
01:04:34> 01:04:36:	Happy to provide what you need.
01:04:37> 01:04:39:	Yeah, I should say for all of these questions, we're
01:04:39> 01:04:40:	not going to get to everything.
01:04:40> 01:04:42:	We will do our best to follow up to the
01:04:42> 01:04:43:	extent that we know who asked them.
01:04:43> 01:04:46:	But you know the person who's asked this question about
01:04:46> 01:04:49:	the electricity emission factor, feel free to to follow up
01:04:49> 01:04:51:	and we'll connect you to that resource.
01:04:53> 01:04:56:	I think we can maybe try to do an FAQ
01:04:56> 01:04:57:	document after this.
01:04:57> 01:04:59:	We're basically on a budget, but we'll do our best
01:04:59> 01:05:02:	to publish all these questions and answers.
01:05:06> 01:05:06:	OK.
01:05:06> 01:05:09:	So I think we can get to at least one
01:05:09> 01:05:12:	more question, which is this is from Chris Pike.
01:05:12> 01:05:15:	It says the analysis focused on the single IEA 2050
01:05:15> 01:05:19:	pathway, one that wasn't used by the IPCC or other
01:05:19> 01:05:20:	climate assessments.
01:05:21> 01:05:23:	This is but one of many possible pathways.
01:05:23> 01:05:26:	So what are the implications of using this pathway or
01:05:26> 01:05:28:	more robust set of pathways?
01:05:31> 01:05:35:	I mean, I think there is like several arguments.
01:05:35> 01:05:39:	I think 1 main argument was that the time we
01:05:39> 01:05:42:	we decided for the IEA was that IPCC relied a

01:05:42> 01:05:46:	lot of a lot on carbon capture and storage technologies,
01:05:46> 01:05:51:	which a lot of scientific articles stated that they won't
01:05:51> 01:05:53:	be available in the near future.
01:05:54> 01:05:58:	And then I think IPCC is like more I announced
01:05:59> 01:06:03:	pledger scenario and the IEA is more like a what
01:06:03> 01:06:08:	needs to be done to to achieve the 1.5?? scenario
01:06:08> 01:06:12:	in the future and to be Paris aligned.
01:06:14> 01:06:19:	But I think there is an extensive article on the
01:06:19> 01:06:25:	IEA website which separates like how IPPC or what their
01:06:25> 01:06:32:	methodology is and and how IEA handles handles kind of
01:06:32> 01:06:32:	things.
01:06:34> 01:06:36:	I'm actually going to lob one final question.
01:06:37> 01:06:40:	So will there be a single family pathway in the
01:06:40> 01:06:42:	future or anyone that the folks in the line could
01:06:42> 01:06:45:	work with and how that could be done says, for
01:06:45> 01:06:48:	example by comparing EU is within racks for different
	building
01:06:48> 01:06:49:	types.
01:06:49> 01:06:51:	So do we have any update on a possible single
01:06:51> 01:06:53:	family pathway in the future?
01:06:56> 01:06:56:	Maybe.
01:06:56> 01:06:57:	I'll love that, the crim team.
01:07:00> 01:07:03:	I think we brought up that and, and, and this
01:07:03> 01:07:07:	project that single family is indeed very important and we
01:07:07> 01:07:10:	got a lot of feedback not only North America but
01:07:10> 01:07:14:	also in Asia Pacific that a lot of banks especially
01:07:14> 01:07:18:	due to their collaterals near the single family pathway.
01:07:19> 01:07:21:	So I think we have to see how we could
01:07:21> 01:07:26:	work with existing data and what Josh already derived for
01:07:26> 01:07:30:	multifamily and the data we used in North America.
01:07:30> 01:07:33:	And then going forward we can see how we maybe
01:07:33> 01:07:37:	can derive the the pathways also for single family properties.
01:07:39> 01:07:40:	Great.
01:07:41> 01:07:43:	So with that, I'll go ahead and close out today's
01:07:43> 01:07:43:	webinar.
01:07:44> 01:07:46:	Thank you everyone for joining and and for supporting our
01:07:46> 01:07:47:	project from the start.
01:07:47> 01:07:50:	We we really appreciate your support and literally couldn't
	have
01:07:51> 01:07:53:	done it without your your input and feedback.
01:07:53> 01:07:54:	So we appreciate that.
01:07:54> 01:07:57:	Like I said, look out for future e-mail updates, monitor
01:07:57> 01:08:00:	our web page, and look forward to continue to work

**01:08:00 --> 01:08:01:** with you.

**01:08:03 --> 01:08:03:** Thanks everyone. **01:08:04 --> 01:08:05:** Thanks everyone.

**01:08:05 --> 01:08:06:** Thank you.

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