

## Webinar

**ULI Toronto: Open House: Curtner Urban Leadership Program Free Webinar** 

Date: September 16, 2024

00:00:01> 00:00:05:	My folks, as people are coming in, we're going to
00:00:05> 00:00:09:	begin with a new video that speaks to UL Eyes
00:00:09> 00:00:10:	Impact.
00:00:10> 00:00:13:	Hope you like it and we'll start right after that.
00:00:21> 00:00:24:	It's the mission of the Urban Land Institute to shape
00:00:24> 00:00:28:	the future of the built environment for transformative impact.
00:00:28> 00:00:30:	That's what we do at ULI Toronto.
00:00:32> 00:00:34:	Our members work in all aspects of land use.
00:00:35> 00:00:37:	Uli is a catalyst.
00:00:37> 00:00:40:	It's a catalyst for people who in themselves are thought
00:00:40> 00:00:45:	provoking, They're interesting, they're purposeful, they're engaged and they want
00:00:45> 00:00:47:	to have an impact on the world.
00:00:48> 00:00:51:	The Toronto region is definitely a stronger, more robust place
00:00:51> 00:00:55:	because of the championship role that the Urban Institute Toronto
00:00:55> 00:00:57:	has played in elevating the status of women in the
00:00:57> 00:00:58:	industry.
00:00:59> 00:01:02:	Our industry has a responsibility to meaningfully contribute.
00:01:02> 00:01:05:	To the social fabric of our communities and to be
00:01:05> 00:01:07:	a climate change leader.
00:01:08> 00:01:13:	In Toronto, ULI helps deliver climate change and resiliency that
00:01:13> 00:01:15:	is equitable and valuable.
00:01:17> 00:01:20:	ULI Toronto help mid career professionals reach the next stage
00:01:20> 00:01:22:	of their careers as city builders.
00:01:23> 00:01:27:	ULI Toronto is an entry point and a launching pad.
00:01:27> 00:01:30:	For our next generation of leaders to find their place
00:01:30> 00:01:32:	in this very complex industry.

00:01:33> 00:01:36:	ULI Toronto brings global best practices to our city and
00:01:36> 00:01:38:	shows our city's innovations to the world.
00:01:38> 00:01:39:	Of real estate.
00:01:39> 00:01:43:	ULI creates really good conversations about important public policy subjects
00:01:43> 00:01:44:	for our members.
00:01:45> 00:01:48:	It brings leading developers across our city together to wrestle
00:01:48> 00:01:50:	with the prices of affordability.
00:01:50> 00:01:54:	We need solutions for our industry, tenants and newborn.
00:01:54> 00:01:54:	Buyers alike.
00:01:55> 00:01:58:	The ULI network is incredibly effective in bringing in key
00:01:58> 00:02:02:	stakeholders to build solutions to support Black communities.
00:02:02> 00:02:05:	I'm proud to work alongside ULI in seeking to accelerate
00:02:05> 00:02:10:	accessibility and ensure that our built environments meet everyone's needs
00:02:10> 00:02:11:	for access.
00:02:11> 00:02:14:	ULI Toronto is well positioned to help the real estate
00:02:14> 00:02:18:	and development industry identify opportunities to meet a generational need
00:02:18> 00:02:19:	to advance truth.
00:02:19> 00:02:21:	Justice and reconciliation.
00:02:21> 00:02:25:	ULI demonstrates the unique power in leveraging the built environment,
00:02:25> 00:02:29:	whether that's private real estate development or public infrastructure, for
00:02:29> 00:02:31:	the benefit of a more competitive and equitable city.
00:02:32> 00:02:35:	I am so excited as ULI Chair to celebrate these
00:02:35> 00:02:38:	positive solutions that our real estate.
00:02:38> 00:02:39:	Development.
00:02:39> 00:02:41:	Community has brought forward for Toronto.
00:02:42> 00:02:47:	At ULI Toronto, we connect, we inspire, and we lead.
00:02:52> 00:02:53:	Thank you.
00:02:53> 00:02:54:	That is.
00:02:55> 00:02:59:	Our most recent ULI video that that speaks to our
00:02:59> 00:03:00:	impact story.
00:03:00> 00:03:01:	We hope you enjoyed it.
00:03:02> 00:03:03:	My name is Richard.
00:03:03> 00:03:05:	Joy and I'm the Executive Director of ULI Toronto.
00:03:06> 00:03:08:	This is a unique webinar.
00:03:08> 00:03:10:	Most of our webinars are a little more.
00:03:10> 00:03:11:	Formal, more polished.
00:03:11> 00:03:14:	This one's going to be a bit more casual.

00:03:14> 00:03:17:	It really is designed to help those of you who
00:03:17> 00:03:20:	are joined our art this this session, who are kicking
00:03:20> 00:03:24:	the tires perhaps of our current urban leadership program to
00:03:24> 00:03:26:	learn a little bit more about that program.
00:03:26> 00:03:31:	And we hope after, after this encourage many of you
00:03:31> 00:03:35:	to actually sign up and, and, and apply for, for
00:03:35> 00:03:40:	the cohort of 2024-2025, which will kick off next month.
00:03:41> 00:03:43:	So first of all, we're, you know, hoping that you
00:03:43> 00:03:45:	might become a member if you want to go to
00:03:45> 00:03:46:	the next slide.
00:03:47> 00:03:49:	There's a number of reasons to become a member.
00:03:49> 00:03:52:	And if you if you aren't a member and you
00:03:52> 00:03:54:	do join this month and you can join by the
00:03:54> 00:03:55:	way, and pay monthly.
00:03:56> 00:03:58:	You don't have to pay the whole freight in one
00:03:58> 00:03:59:	go.
00:03:59> 00:04:02:	And you get a special products like our weekly roundup,
00:04:03> 00:04:05:	which has become a very, very popular web and web
00:04:05> 00:04:09:	sorry, e-mail product that gives you kind of the highlights
00:04:09> 00:04:11:	of the news stories of the week.
00:04:11> 00:04:14:	That was that we only send to our members.
00:04:14> 00:04:18:	Next slide as we get going here, again, this is
00:04:18> 00:04:20:	the Kurtner program.
00:04:21> 00:04:23:	We always begin with the land acknowledgement and just in
00:04:23> 00:04:26:	the interest of time today, I'm not going to read
00:04:26> 00:04:29:	that land acknowledgement, but I do want to point people
00:04:29> 00:04:31:	who are joined to three programs in the next slide
00:04:32> 00:04:34:	that are coming up that are in the Truth and
00:04:34> 00:04:35:	Reconciliation space.
00:04:36> 00:04:38:	1 is coming up on the 27th of September, which
00:04:39> 00:04:42:	speaks to how various companies are leading the way in
00:04:42> 00:04:46:	the truth and Reconciliation space and perhaps inspiration for
	your
00:04:46> 00:04:48:	company if you were not yet in that space, which
00:04:49> 00:04:50:	many companies aren't yet.
00:04:51> 00:04:56:	We also have a a cultural competency training session that
00:04:56> 00:05:01:	is now going open to all members and there's only
00:05:01> 00:05:05:	30 slots and that's happening in October 22nd Room 1
00:05:05> 00:05:12:	full intensive day around Indigenous cultural competency, a
00.05.40 > 00.05.40-	must attend
00:05:12> 00:05:12:	event.
00:05:12> 00:05:15:	If you haven't attended something similar to this, I certainly

00:05:15> 00:05:16:	will be there.
00:05:17> 00:05:21:	And finally we have Chief Claire Salt speaking at a
00:05:21> 00:05:24:	members only event on the 12th of November.
00:05:24> 00:05:28:	She's the fairly recently, only just less than a year
00:05:28> 00:05:31:	elected as the chief of the Mississaugas.
00:05:31> 00:05:34:	And of course they are our treaty holders for most
00:05:34> 00:05:36:	of the well for the 416 and and much of
00:05:36> 00:05:37:	the greater Golden Horseshoe.
00:05:38> 00:05:42:	So a really unique opportunity to hear from the political
00:05:42> 00:05:44:	leadership of the Mississaugans.
00:05:45> 00:05:48:	Next slide please, I'm not going to again just if
00:05:48> 00:05:50:	you could just scroll through.
00:05:50> 00:05:51:	These these are our.
00:05:51> 00:05:54:	Our sponsors and in every program we thank our sponsors
00:05:54> 00:05:56:	and, and, and most of in all our programs
00:05:56> 00:05:59:	going forward, I will do a better job of that.
00:05:59> 00:06:01:	But again, in the interest of time, I'm just going
00:06:01> 00:06:02:	to go through them very quickly next.
00:06:02> 00:06:02:	Slide.
00:06:04> 00:06:06:	And that brings us to where I wanted to get
00:06:06> 00:06:07:	to and it's twelve O 6.
00:06:07> 00:06:10:	So we're in good time to begin to introduce to
00:06:10> 00:06:13:	you the Kertner program for those of you who, again,
00:06:13> 00:06:17:	who are kicking the tires of this program are looking
00:06:17> 00:06:19:	to perhaps join us in the coming year.
00:06:20> 00:06:25:	So it's my pleasure to introduce Ozzy Orwelli, who's the
00:06:25> 00:06:30:	he's, he's, he's the residential and oh gosh, my notes
00:06:30> 00:06:34:	are just sliding off here a little bit.
00:06:35> 00:06:39:	Residential and mixed-use lead of the BDP Quadrangle Company.
00:06:40> 00:06:43:	And he's the steering committee and chair of the Kerner
00:06:43> 00:06:45:	Urban Leadership Program.
00:06:45> 00:06:47:	And Ozzy's going to tell you a little bit about
00:06:47> 00:06:49:	the program at a high level.
00:06:49> 00:06:52:	We'll speak a bit more about one of the some
00:06:52> 00:06:55:	of the years that have been, especially the year that
00:06:55> 00:06:55:	just was.
00:06:55> 00:06:57:	We're going to go a little bit deeper there with
00:06:57> 00:06:59:	the outgoing Dean that you'll meet in a second.
00:06:59> 00:07:02:	And then we will introduce you, we hope to the
00:07:02> 00:07:05:	new Dean, incoming Dean, Greg Linton and, and, and a
00:07:05> 00:07:08:	little bit about what next year, what you can expect

00:07:08> 00:07:09:	next year.
00:07:09> 00:07:11:	So Ozzy, with that, I'll turn it over to you.
00:07:12> 00:07:14:	Thank you very much, Richard.
00:07:15> 00:07:16:	As Richard noted, I'm Ozzy Orwelle.
00:07:17> 00:07:20:	It's been a pleasure to be chair of this unique
00:07:20> 00:07:22:	Mid career program over the past several years.
00:07:23> 00:07:25:	But first, just the origins of the program.
00:07:25> 00:07:28:	The The program is sponsored by BDP Quadrangle in memory
00:07:28> 00:07:30:	of its founding partner, Brian L Koerner.
00:07:31> 00:07:35:	The program reflects many of Brian's passions, including city building,
00:07:35> 00:07:36:	mentorship, collaboration.
00:07:37> 00:07:42:	Participants have the opportunity to provide leadership on critical Toronto
00:07:42> 00:07:46:	issues over the course of eight months of the program.
00:07:46> 00:07:47:	Working in teams.
00:07:47> 00:07:51:	Participants will be able or will be responsible for sharing
00:07:51> 00:07:56:	their expertise and advice in developing recommendations and industry best
00:07:56> 00:07:56:	practice.
00:07:57> 00:08:02:	Participants will be exposed for thought leaders across key disciplines
00:08:02> 00:08:06:	and land development leaders will be will have the opportunity
00:08:06> 00:08:11:	to collaborate with top industry peers from real estate disciplines
00:08:11> 00:08:15:	to engage in solving real land use challenges within defined
00:08:15> 00:08:20:	region of Toronto involving key stakeholders from private, public, non
00:08:20> 00:08:21:	profit community sectors.
00:08:22> 00:08:23:	Just a case, a few examples.
00:08:23> 00:08:28:	In past years, we've dived into challenges relation to DEI
00:08:28> 00:08:30:	within within the programme.
00:08:31> 00:08:35:	We've looked at placemaking and place keeping more recently looked
00:08:35> 00:08:39:	at aspects around how we can bring joy into our
00:08:39> 00:08:40:	practices.
00:08:40> 00:08:43:	So tackling civic challenges with community joy with a specific
00:08:44> 00:08:44:	theme.
00:08:44> 00:08:47:	And then on to more recently around the challenges related
00:08:47> 00:08:48:	to housing.
00:08:48> 00:08:51:	So without further ado, I will hand over to the

00.00.51> 00.00.54.	past Kerner Orban Leadership programme.
00:08:55> 00:08:57:	Share via Richard.
00:08:57> 00:08:58:	Back to you, Richard.
00:08:58> 00:08:59:	Sure, sure, sure.
00:08:59> 00:09:02:	So let's just you spoke exactly if you want to
00:09:02> 00:09:03:	scroll through the slides.
00:09:03> 00:09:04:	Just a bit.
00:09:04> 00:09:08:	Those are some of the the marketing if you
00:09:08> 00:09:12:	go back to the marketing slides go back, back please
00:09:12> 00:09:13:	back there we go.
00:09:13> 00:09:16:	Those are some of the market we are, this is
00:09:16> 00:09:16:	year 9.
00:09:16> 00:09:19:	So those are only four of the last eight years.
00:09:21> 00:09:26:	Some of the programs have focused on specific geographies within
00:09:26> 00:09:28:	the city, as Ozzie mentioned.
00:09:28> 00:09:33:	Some have focused more on broader public policy opportunities like
00:09:33> 00:09:36:	the intensification of the yellow belt, which the city started
00:09:37> 00:09:38:	working on some years ago.
00:09:38> 00:09:42:	And we contributed to some of that thinking, some pretty
00:09:42> 00:09:44:	important contributions I might add.
00:09:45> 00:09:48:	And then as well as things like community joy, which
00:09:48> 00:09:50:	was a more of a, a, a thematic idea around
00:09:51> 00:09:53:	how we make sure that in doing all these serious
00:09:54> 00:09:56:	things that we do in our work, that we don't
00:09:56> 00:10:00:	forget that we're building cities where people live and thrive
00:10:00> 00:10:02:	and have fun and enjoy themselves.
00:10:02> 00:10:05:	And, and that was a very interesting year.
00:10:05> 00:10:09:	And if you go forward through those slides, you'll saw
00:10:09> 00:10:12:	a montage of some of the sort of experiential elements
00:10:12> 00:10:14:	a lot of these programs have.
00:10:14> 00:10:18:	You'll be exposed to thought leaders in inside of a
00:10:18> 00:10:19:	kind of an.
00:10:19> 00:10:20:	Office.
00:10:20> 00:10:24:	Environment, but we always like to round out our programs
00:10:24> 00:10:27:	with a lot of of experiential hands on boots on
00:10:27> 00:10:30:	the ground kind of and in some cases as is
00:10:31> 00:10:35:	this one people recognize that's the Montreal Expo site.
00:10:35> 00:10:38:	We, we that was the one we did in precursor
00:10:38> 00:10:41:	to the community joy because there's a city that really
00:10:41> 00:10:42:	gets joy well is Montreal.

**00:08:51 --> 00:08:54:** past Kernel Urban Leadership programme.

00:10:43> 00:10:45:	And so that that year we had a field trip
00:10:45> 00:10:48:	and which which is always an option as we go
00:10:48> 00:10:48:	forward.
00:10:49> 00:10:53:	Next slide is I think now getting us to Kevin
00:10:53> 00:10:59:	and Kevin Stellarek is the outgoing after now four years
00:10:59> 00:11:01:	of shepherding this program.
00:11:02> 00:11:05:	We were so lucky to have him through some very,
00:11:05> 00:11:08:	very challenging years, including the earliest pandemic years and all
00:11:08> 00:11:11:	the way through and out of the pandemic.
00:11:12> 00:11:15:	Kevin has LED last year's program, which is what he's
00:11:15> 00:11:18:	going to speak to and he's going to introduce you
00:11:18> 00:11:21:	to some of the cohort members from last year.
00:11:22> 00:11:24:	And then if we have Greg?
00:11:24> 00:11:26:	And I'm not sure if he's on board yet.
00:11:26> 00:11:29:	If not, I will speak to his slides, but we'll
00:11:29> 00:11:32:	introduce you to Greg Linton, who's the incoming Dean for
00:11:32> 00:11:34:	the next coming year.
00:11:34> 00:11:35:	So Kevin with that.
00:11:35> 00:11:35:	Over to you.
00:11:36> 00:11:36:	Great.
00:11:36> 00:11:37:	Thank you, Richard.
00:11:37> 00:11:38:	OK, go ahead.
00:11:38> 00:11:39:	Go to the next one.
00:11:41> 00:11:45:	So this past year, Ozzy already mentioned some of what
00:11:45> 00:11:48:	we've done in the past, in prior years.
00:11:48> 00:11:50:	And this year we knew we were going to focus
00:11:50> 00:11:55:	on housing, specifically on social housing and trying to understand
00:11:55> 00:11:57:	affordability, what was going on.
00:11:57> 00:11:59:	As we were working on that, we picked up a
00:12:00> 00:12:03:	new mayor who, you know, I got the surprise mayor
00:12:03> 00:12:06:	and but and one of the things that Mayor child
00:12:06> 00:12:10:	was really talking about was government taking a more active
00:12:10> 00:12:13:	role in helping to create affordable housing.
00:12:13> 00:12:18:	And so that became the focus for for the year
00:12:19> 00:12:21:	for the for the program.
00:12:22> 00:12:25:	We ended up spending nine months.
00:12:25> 00:12:27:	We also some of the leadership things and some of
00:12:27> 00:12:28:	the other stuff.
00:12:28> 00:12:31:	So we had industry leaders talking every every month as
00:12:31> 00:12:35:	well and bringing in panels and people right and working

00:12:35> 00:12:38:	on and then the putting people in teams and working
00:12:38> 00:12:39:	on different ideas.
00:12:39> 00:12:43:	So we ended up presenting kind of quickly, but did
00:12:43> 00:12:48:	a good president very engaged, I would say presentation with
00:12:48> 00:12:52:	with the mayor and the teams presented some of the
00:12:52> 00:12:56:	highlights of their ideas of what they thought was important
00:12:57> 00:12:58:	for the city.
00:12:58> 00:13:01:	We're still in the process of working with the mayor's
00:13:01> 00:13:04:	office on getting things happening within City Hall and within
00:13:04> 00:13:07:	staff and, you know, trying to to take all of
00:13:07> 00:13:08:	that forward.
00:13:08> 00:13:11:	But it was a wonderful opportunity for everybody to really,
00:13:11> 00:13:13:	I always say it's a great opportunity to spend some
00:13:13> 00:13:15:	time thinking kind of deep thoughts about this stuff that
00:13:15> 00:13:17:	you get a luxury of being able to spend even
00:13:17> 00:13:19:	just a day a month on an important topic.
00:13:20> 00:13:23:	And then you know, and really see what you've developed
00:13:23> 00:13:24:	takes take root.
00:13:24> 00:13:26:	And so that was really great.
00:13:26> 00:13:28:	And so, so that was the focus that we had
00:13:29> 00:13:30:	for this past year.
00:13:30> 00:13:31:	Go ahead and go to the next one.
00:13:32> 00:13:35:	We have, as we said, we have 4 of the
00:13:35> 00:13:41:	participants who were all somewhat volunteered, somewhat voluntold to talk
00:13:41> 00:13:45:	a little bit both about some of the recommendations around
00:13:45> 00:13:48:	housing and the issues there.
00:13:48> 00:13:51:	And so Zach and Ellie are going to talk a
00:13:51> 00:13:55:	little bit about that, and then Zoe and Archana are
00:13:55> 00:13:58:	going to talk a little bit more just about their
00:13:58> 00:14:00:	general experiences with the program.
00:14:01> 00:14:04:	We are perfectly on time according to Richard's run of
00:14:04> 00:14:05:	show.
00:14:05> 00:14:08:	So we have about 20 minutes when we're done.
00:14:08> 00:14:11:	And then when we're done with that, we'll continue.
00:14:11> 00:14:13:	So I don't know Zach and Ellie, I don't know
00:14:13> 00:14:16:	if you 2 figured out who was going to talk
00:14:16> 00:14:19:	first, but one of you, the stage is yours exactly
00:14:19> 00:14:20:	because he's unmuted.
00:14:21> 00:14:22:	Yeah, good afternoon, Kevin.
00:14:22> 00:14:26:	Appreciate the assist and welcome everyone to this
	incredible webinar.

00:14:27> 00:14:29:	And I'll say for those on the call who are
00:14:29> 00:14:33:	interested in applying to the current urban leadership
00.44.00 > 00.44.00	program, please
00:14:33> 00:14:35:	do it and don't get tied up and caught up
00:14:35> 00:14:36:	in oh, am I mid career?
00:14:37> 00:14:38:	Am I an emerging?
00:14:38> 00:14:39:	Forget about all those words.
00:14:40> 00:14:42:	You've probably been working in land use planning and real
00:14:42> 00:14:44:	estate much longer than you're giving yourself credit for.
00:14:45> 00:14:47:	And I'm coming from the experience of working in social,
00:14:47> 00:14:50:	on social infrastructure, on social housing prior with over seven
00:14:50> 00:14:53:	years of experience working on social housing at a more
00:14:53> 00:14:54:	program and operational level.
00:14:55> 00:14:58:	But it was a very humbling experience to work with
00:14:58> 00:15:03:	multidisciplinary professionals who are coming from various orders of government
00:15:03> 00:15:05:	across the privacy of the nonprofit sector.
00:15:06> 00:15:09:	And you would have to check yourself repetitively in terms
00:15:09> 00:15:12:	of whatever fact you could share or not share your
00:15:12> 00:15:16:	understanding of the policy landscape and ultimately your understanding of
00:15:16> 00:15:20:	this ongoing crisis of a lack of affordable housing.
00:15:20> 00:15:23:	So I believe Ellie will speak more about what our
00:15:23> 00:15:26:	team, our ulai Tap team presented to the mayor in
00:15:26> 00:15:26:	June.
00:15:27> 00:15:29:	But in terms of experience, this is probably one of
00:15:29> 00:15:32:	the best experiences I've ever had in terms of balancing
00:15:32> 00:15:35:	the opportunity to network with really smart and caring people.
00:15:35> 00:15:38:	But at the same time, being able to learn from
00:15:38> 00:15:41:	industry professionals who came in and were very thoughtful and
00:15:41> 00:15:44:	very helpful in terms of providing their perspective.
00:15:44> 00:15:47:	And they were very raw and very honest about why
00:15:47> 00:15:49:	housing is not getting built right.
00:15:49> 00:15:52:	Because for some of us who either work in government
00:15:52> 00:15:54:	or in the nonprofit sector, folks are pointing at the
00:15:54> 00:15:57:	private sector saying they should do more, Private sector is
00:15:57> 00:15:59:	pointing at government saying they should do more, and the
00.45.50 > 00.46.00.	
00:15:59> 00:16:02:	nonprofit sector saying government should do more.
00:16:02> 00:16:02: 00:16:02> 00:16:03: 00:16:03> 00:16:05:	nonprofit sector saying government should do more.  And the private sector doesn't really care.  So we can't really talk to them.

00.40.05 > 00.40.00	
00:16:05> 00:16:06:	I'm not saying they do.
00:16:06> 00:16:08:	I'm not saying they do, I'm not saying they don't.
00:16:09> 00:16:11:	What I am saying is when you put all these
00:16:11> 00:16:14:	folks with these different experiences in a room together, what
00:16:14> 00:16:17:	you do is you provide a sandbox for multidisciplinary, multi
00:16:18> 00:16:21:	sectoral folks who just have a conversation, put their shoulders
00:16:21> 00:16:23:	down, put pen to path, come up with some great
00:16:23> 00:16:24:	ideas.
00:16:24> 00:16:27:	And I think what I liked about this program the
00:16:27> 00:16:29:	most is being able to have us all work together
00:16:29> 00:16:30:	with community.
00:16:31> 00:16:33:	I think that's the important piece here.
00:16:33> 00:16:35:	None of this housing is being built unless it's being
00:16:35> 00:16:40:	built with communities, Indigenous communities, Black communities, diverse communities, modernized
00:16:40> 00:16:44:	communities, communities who come from backgrounds with
	disability.
00:16:44> 00:16:47:	Working with communities is the only way.
00:16:47> 00:16:49:	I believe ultimately we're going to crack the code of
00:16:49> 00:16:50:	this ongoing crisis.
00:16:51> 00:16:55:	And it's understanding from land use planning and planning perspective,
00:16:55> 00:16:57:	placemaking, and how important that is.
00:16:57> 00:16:59:	And I think what Ellie and our team shared, the
00:16:59> 00:17:02:	UL attack team, is we did not try to reinvent
00:17:02> 00:17:02:	the wheel.
00:17:03> 00:17:06:	We tried to work through things we think already trying
00:17:06> 00:17:09:	to work, and how do we enhance those processes?
00:17:10> 00:17:14:	And ultimately, coming from my social infrastructure lens, I found
00:17:14> 00:17:17:	it so refreshing to see how folks in government and
00:17:17> 00:17:20:	the private sector were so willing and able and had
00:17:20> 00:17:25:	the emotional competence, not the emotional intelligence, the emotional competence
00:17:25> 00:17:27:	required to work with communities.
00:17:28> 00:17:30:	So I encourage everyone to apply and I hope to
00:17:30> 00:17:33:	jump into a few sessions and provide support through the
00:17:33> 00:17:35:	new year because I find excuses to be around Greg
00:17:35> 00:17:38:	Linton and he's probably known by me, but that's, that's
00:17:38> 00:17:39:	a joke for another day.
00:17:40> 00:17:41:	I'll pass it off to to Ellie to, to share
00:17:41> 00:17:43:	a lot more about what we what we present to
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00:17:43> 00:17:44:	the mayor.
00:17:47> 00:17:48:	Thanks, Zach.
00:17:48> 00:17:51:	And that that was a great, great overview of the
00:17:51> 00:17:53:	program that benefits.
00:17:53> 00:17:54:	Why should folks should apply?
00:17:56> 00:17:57:	I'll speak a little more.
00:17:57> 00:18:00:	So I think Alex shared the bio in the chat,
00:18:00> 00:18:02:	so I won't spend time on that.
00:18:02> 00:18:04:	Folks can read that and reach out if they want
00:18:04> 00:18:07:	to chat about anything I do at IO or anything
00:18:07> 00:18:08:	in my background.
00:18:08> 00:18:08:	Happy to do that.
00:18:10> 00:18:13:	So I'll chat a little bit about some of the
00:18:13> 00:18:19:	kind of cohort theme issues that we discussed throughout, throughout
00:18:19> 00:18:23:	the eight months that we spent as part of as
00:18:23> 00:18:26:	part of Curtner as well as kind of the some
00:18:26> 00:18:30:	of the solutions that we pitched to the mayor.
00:18:31> 00:18:35:	So in terms of issues, obviously the theme was housing
00:18:35> 00:18:39:	affordability, you know, so 1 issue that came up is
00:18:39> 00:18:42:	really about defining it and what it means.
00:18:42> 00:18:45:	And so we looked at, you know, when we when
00:18:45> 00:18:50:	we see market housing in today's environment, what kind of
00:18:50> 00:18:54:	households is that targeting and who does that leave out
00:18:54> 00:18:55:	right.
00:18:55> 00:19:00:	And when we look at who's excluded, we see that
00:19:00> 00:19:05:	that sort of catchment or that spectrum has really grown
00:19:05> 00:19:07:	in the last decade.
00:19:08> 00:19:13:	Whereas if traditionally, you know, decades ago maybe it was
00:19:13> 00:19:17:	more focused on the low income side, kind of bottom
00:19:17> 00:19:21:	quartile or bottom 30%, we've gone to a state where
00:19:21> 00:19:25:	that's much wider now and we're seeing sort of middle
00:19:25> 00:19:26:	income households.
00:19:26> 00:19:30:	So, you know, in the GTA, median household income is
00:19:30> 00:19:31:	something like 90K.
00:19:33> 00:19:35:	So, so even those kinds of households now are the
00:19:35> 00:19:39:	ones being targeted through programs like Housing Now where the
00:19:39> 00:19:43:	city is actually helping subsidized that kind of housing.
00:19:44> 00:19:49:	So, you know, when thinking about solutions, you know, public
00:19:49> 00:19:53:	sector only has that so much capacity in dollars to

00:19:53> 00:19:54:	go around.
00:19:54> 00:19:58:	How do we think about kind of good value, value
00:19:58> 00:20:03:	for money initiatives that make sense for the low income
00:20:04> 00:20:06:	side and middle income side?
00:20:09> 00:20:12:	So on the middle income side, how do we come
00:20:12> 00:20:15:	up with solutions that sort of minimize the need for
00:20:15> 00:20:20:	because really middle income housing should be delivered
	without much
00:20:20> 00:20:24:	taxpayer support, You know, on the low income side, given
00:20:24> 00:20:29:	where the required subsidies are at in today's environment, does
00:20:29> 00:20:32:	it make sense to focus on initiatives like MURA and
00:20:32> 00:20:37:	Vancouver's Rent Rental rental housing fund that kind of
	focuses
00:20:37> 00:20:41:	on allowing out for profits to acquire existing rental buildings
00:20:41> 00:20:46:	and maintaining that affordability versus trying to build a brand
00:20:46> 00:20:49:	new building now with, you know, at a cost of
00:20:49> 00:20:52:	\$1000 per square foot or, you know, whatever it is
00:20:52> 00:20:54:	we're at these days.
00:20:54> 00:20:59:	So so that was kind of one area discuss.
00:20:59> 00:21:03:	Another area was and that's Zach's earlier point around the
00:21:03> 00:21:04:	interdisciplinary nature.
00:21:04> 00:21:08:	And you know, really if you any one person depending
00:21:08> 00:21:11:	on the field they come from, could speak to housing
00:21:11> 00:21:14:	affordability from their perspective.
00:21:16> 00:21:20:	What we found helpful was having actually dedicated
	sessions.
00:21:20> 00:21:23:	So we actually had, you know, one session that was
00:21:23> 00:21:26:	talking about it from the design perspective and how do
00:21:26> 00:21:29:	we think about functional design that makes good use of
00:21:29> 00:21:29:	space.
00:21:30> 00:21:34:	Another section session was focus more on the entitlement side
00:21:34> 00:21:38:	and making sure that development approvals timely because we all
00:21:38> 00:21:40:	know time is money.
00:21:40> 00:21:45:	Another one focused on financing and kind of what does
00:21:45> 00:21:50:	the underwriting look like from a lender's perspective and as
00:21:50> 00:21:53:	well as from investors and the equity side.
00:21:54> 00:21:58:	Looking at the construction side as well and looking at
00:21:58> 00:22:02:	some of the recent innovations there, both in terms of
00:22:02> 00:22:07:	construction methods, but also in terms of FIM and
	construction

00:22:07> 00:22:07:	modeling.
00:22:07> 00:22:11:	And we were able to get some cool visualizations of
00:22:11> 00:22:15:	how that looks like on the ground from Multiplex, their
00:22:15> 00:22:19:	office, which was quite neat, as well as the operation
00:22:19> 00:22:24:	side and kind of post construction and occupancy, what that
00:22:24> 00:22:25:	picture looks like.
00:22:25> 00:22:28:	So again, anyone sitting in any one of those silos
00:22:28> 00:22:31:	could tell, you know, this is the solution to housing
00:22:31> 00:22:32:	affordability.
00:22:32> 00:22:36:	But kind of having all those sessions back-to-back really allowed
00:22:36> 00:22:39:	us to see how they're all sort of connected and,
00:22:39> 00:22:42:	and the importance of having, in order to really tackle
00:22:42> 00:22:45:	housing affordability, there's no kind of silver bullet.
00:22:45> 00:22:49:	And you really do need people with different skill sets
00:22:49> 00:22:52:	that are kind of a different components along the value
00:22:52> 00:22:53:	chain.
00:22:53> 00:22:56:	And only by kind of bringing everyone together will you
00:22:56> 00:22:58:	be able to arrive at a more meaningful solution.
00:22:59> 00:23:02:	So those are some of kind of the things I
00:23:02> 00:23:04:	wanted to touch on in terms of issues and things
00:23:04> 00:23:08:	we looked at throughout partner in terms of the solution
00:23:08> 00:23:10:	that sort of our team focused on and just a
00:23:10> 00:23:12:	little bit on how that works.
00:23:12> 00:23:14:	And we were basically put into different teams.
00:23:15> 00:23:20:	Each team tried to take a different angle at answering
00:23:20> 00:23:24:	kind of the the top question, which was city as
00:23:24> 00:23:28:	a builder and sort of how, how can the city
00:23:28> 00:23:34:	make a difference in terms of of delivery of affordable
00:23:34> 00:23:34:	housing.
00:23:36> 00:23:39:	So our team kind of focused on the Housing Now
00:23:39> 00:23:42:	program given to Zac's point, we try not to recreate
00:23:42> 00:23:43:	the wheel.
00:23:44> 00:23:48:	So leveraging that and the existing policy frameworks to see
00:23:48> 00:23:51:	how we we can do that better and kind of
00:23:51> 00:23:54:	looking at the Housing Now process and it was, we
00:23:54> 00:23:57:	were grateful to have Paul and the team as well
00:23:57> 00:24:00:	is not on the call today, but he was able
00:24:00> 00:24:03:	to give us some inside scoop because he, he works
00:24:03> 00:24:06:	at Creatio, not, not on the Housing Now program, but
00:24:06> 00:24:09:	it was helpful to kind of get his insights.
00:24:10> 00:24:13:	And you know, what we learned about the Housing Now

00:24:13> 00:24:16: 00:24:16> 00:24:20:	process is that fundamentally there seems to be kind of a mismatch between, you know, market conditions and the
	market
00:24:20> 00:24:22:	and the length of a market cycle and sort of
00:24:23> 00:24:26:	the length of a typical kind of transaction through Housing
00:24:26> 00:24:26:	Now.
00:24:27> 00:24:30:	So, you know, with Housing Now, we might take a
00:24:30> 00:24:34:	site, kind of assess a zoning envelope that is feasible
00:24:34> 00:24:36:	based on current market conditions.
00:24:37> 00:24:41:	And then, you know, we go and get it redesignated
00:24:41> 00:24:45:	or rezoned and, and once we finish that, then we
00:24:45> 00:24:48:	take it to market and there's a transaction.
00:24:49> 00:24:52:	And what we found is that by the time you,
00:24:52> 00:24:55:	you jump through all those hoops, you go to market,
00:24:55> 00:24:58:	you kind of screen a bunch of developers who are
00:24:58> 00:24:59:	bidding on the site.
00:24:59> 00:25:02:	You get to a point where like the assumptions you
00:25:02> 00:25:05:	had in your feasibility stage are no longer relevant because
00:25:05> 00:25:07:	the market has completely changed.
00:25:07> 00:25:10:	So now the developer that you did choose is now
00:25:10> 00:25:13:	needing to go back and ask for variance or rezone
00:25:13> 00:25:14:	it again.
00:25:16> 00:25:18:	So we took that process and said, OK, how do
00:25:19> 00:25:22:	we how do we better align it between the transaction
00:25:22> 00:25:25:	process and what a typical market cycle is.
00:25:27> 00:25:32:	And what our recommendation ultimately was is to actually start
00:25:32> 00:25:37:	at the transaction phase and kind of put it on
00:25:37> 00:25:41:	the developers to bid something to for them to bid
00:25:41> 00:25:46:	a zoning envelope that they deem is feasible and then
00:25:46> 00:25:51:	not lock in the zoning until until later until downstream.
00:25:51> 00:25:56:	So actually leveraging some of the Bill 185 Planning Act
00:25:56> 00:26:01:	exemptions that were granted to post secondary institutions to be
00:26:01> 00:26:05:	able to apply that affordable housing sites like Housing Now.
00:26:08> 00:26:11:	And hopefully taking out some of that some of those
00:26:11> 00:26:14:	applications that could just all be bundled up as part
00:26:15> 00:26:15:	of site plan.
00:26:17> 00:26:20:	And then also on the financing side, trying to pre
00:26:20> 00:26:25:	qualify as much as possible the developers bidding on the
00:26:25> 00:26:25:	site.
00:26:25> 00:26:29:	So that when it comes to CMHC application, that timeline
00:26:29> 00:26:33:	that CMHC has to spend on underwriting is, is, is

00:26:33> 00:26:37:	just kind of focused on the project specific elements versus
00:26:37> 00:26:40:	the kind of applicant as, as a whole in terms
00:26:40> 00:26:45:	of their, you know, financial capacity and and past experience.
00:26:45> 00:26:47:	So I'm gonna say at a high level that was
00:26:48> 00:26:50:	yeah, Kevin, I was just gonna wrap up here, OK,
00:26:51> 00:26:53:	at a high level that was kind of some of
00:26:53> 00:26:56:	the issues discussed and and our work here on housing
00:26:56> 00:26:57:	now.
00:26:57> 00:26:58:	So I know it's.
00:26:58> 00:27:00:	Really to take so much time and get a shorter
00:27:00> 00:27:02:	and shorter and shorter.
00:27:02> 00:27:04:	So thank you.
00:27:04> 00:27:04:	That was great.
00:27:06> 00:27:11:	Archana, are you or is that what you're next, right,
00:27:11> 00:27:12:	You're muted.
00:27:14> 00:27:17:	But yeah, sure, I'll jump in part of some of
00:27:17> 00:27:20:	the things that I was going to speak to my
00:27:20> 00:27:23:	fellow cohort members have already covered.
00:27:24> 00:27:28:	But I would, I would say that I'll focus on
00:27:28> 00:27:32:	a little bit of how our days were planned and
00:27:32> 00:27:35:	why I was drawn to the program.
00:27:35> 00:27:39:	It's definitely the the topic, it's the urban crisis of
00:27:39> 00:27:43:	housing affordability and the key question, how to ease the
00:27:43> 00:27:47:	rental cost of rental housing at the lower end of
00:27:47> 00:27:48:	market.
00:27:48> 00:27:51:	And can that be achieved by having government in the
00:27:51> 00:27:52:	business of housing development?
00:27:52> 00:27:57:	Or should it be other players like nonprofits, co-ops, and
00:27:57> 00:27:58:	the days?
00:27:58> 00:28:01:	Over the eight months of time, as my predecessor said,
00:28:02> 00:28:05:	we had an opportunity to learn about every aspect of
00:28:05> 00:28:10:	affordable housing, whether it was close attention to policy, landscape
00:28:10> 00:28:14:	or financing and economics of housing projects or the role
00:28:14> 00:28:15:	of all sectors.
00:28:16> 00:28:18:	And what can be what.
00:28:18> 00:28:22:	What role can and what strengths each sector can bring
00:28:22> 00:28:25:	to the table Because we know there's no silver bullet
00:28:25> 00:28:28:	when it comes to addressing housing affordability.
00:28:29> 00:28:32:	But we also had a deep dive into deep diving
00:28:32> 00:28:35:	sessions like how can we leverage land that is available,

00:28:36> 00:28:39: 00:28:39> 00:28:44:	government land that's available and in a way that brings units faster by employing some construction methods like mass timber
00:28:44> 00:28:46:	that is currently in place.
00:28:46> 00:28:48:	So a lot of good sessions.
00:28:48> 00:28:52:	I will say that our days were packed.
00:28:52> 00:28:57:	We started at 830, ended at 5 and seem seems
00:28:57> 00:28:58:	like long days.
00:28:58> 00:29:01:	But I have to say learning never exhaust the mind.
00:29:01> 00:29:06:	So I left inspired after each session and the sessions
00:29:06> 00:29:10:	we're focused and it's a very good mix of having
00:29:10> 00:29:16:	hearing from industry peers, but also having an engaging like
00:29:16> 00:29:22:	also having engaging sessions with industry leaders from private public
00:29:22> 00:29:27:	sector and sessions focused on more, you know, solutions.
00:29:27> 00:29:31:	Whether it's learning from the past and having a tour
00:29:31> 00:29:34:	of Saint Lawrence neighbourhood with our, you know, City of
00:29:34> 00:29:39:	Toronto's chief, former chief planner Paul Bedford and Suzanne from
00:29:39> 00:29:43:	Saint Lawrence neighbourhood committee or whether it was learning from
00:29:43> 00:29:46:	Annabelle one about VNS social housing model.
00:29:46> 00:29:52:	So it kind of captured a good spectrum of topics.
00:29:52> 00:29:56:	And also let's not forget we can learn a lot
00:29:56> 00:29:59:	about a lot about what worked in the past.
00:29:59> 00:30:03:	So to me, it was every session, like Zach mentioned,
00:30:03> 00:30:10:	very engaging and having cohort member from multiple, multiple disciplines,
00:30:10> 00:30:16:	architects, urban planners, including people who work in private development
00:30:16> 00:30:17:	industry.
00:30:17> 00:30:22:	So was really that perspective, one thing that resonated me
00:30:22> 00:30:26:	was not only the knowledge about this issue, this topic,
00:30:26> 00:30:31:	but also personal stories and how leaders became the leaders
00:30:31> 00:30:32:	that they are.
00:30:33> 00:30:37:	So that was really something that they shared their personal
00:30:37> 00:30:41:	stories and you know, it drives you home in terms
00:30:41> 00:30:44:	of what what made them go down the path that
00:30:44> 00:30:45:	they are on.
00:30:45> 00:30:49:	So All in all, engaging, rewarding experience and I would
00:30:49> 00:30:54:	definitely encourage all of you are here contemplating whether to

00:30:54> 00:30:58:	join or not, but you're in, you'll be in for
00:30:58> 00:30:58:	a treat.
00:30:59> 00:30:59:	Thank you.
00:31:01> 00:31:06:	Anna, I never heard on time and I will be
00:31:06> 00:31:07:	quick, OK.
00:31:07> 00:31:10:	A lot of people have talked about the the housing
00:31:10> 00:31:12:	aspect or the topic aspect.
00:31:13> 00:31:16:	And I wanted to also mention the the leadership aspect
00:31:16> 00:31:18:	in some of, in some of the the sessions that
00:31:18> 00:31:21:	we did, which I thought was really good.
00:31:23> 00:31:25:	Because a lot of what I came into this was
00:31:25> 00:31:28:	the perspective of the people the housing is for as
00:31:28> 00:31:31:	well as the people who are planning for the housing
00:31:31> 00:31:32:	together.
00:31:32> 00:31:37:	And both of those things take collaboration, which takes time,
00:31:37> 00:31:41:	which takes which takes engagement, which I work for a
00:31:41> 00:31:45:	firm called Lura which focuses on engagement.
00:31:45> 00:31:49:	So obviously that was a big foundational thread for me.
00:31:49> 00:31:53:	But when it came from the to the leadership aspect,
00:31:53> 00:31:56:	some of the work that we did was looking at
00:31:56> 00:32:01:	our own leadership styles, but then bringing us together as
00:32:01> 00:32:05:	a group in terms of who had opposite styles of
00:32:05> 00:32:05:	you.
00:32:07> 00:32:10:	And needing to be able to think through and work
00:32:10> 00:32:13:	through some of the, the thinking of next steps.
00:32:13> 00:32:17:	With that in mind, knowing that within your work and
00:32:17> 00:32:21:	within communities and probably also within your personal
	lives and
00:32:22> 00:32:25:	your family dynamics, you will always have to also work
00:32:25> 00:32:29:	with people who might not have the same, the same
00:32:29> 00:32:32:	working style as you, which was I thought was a
00:32:32> 00:32:36:	really great secondary component to the learning that we were
00:32:36> 00:32:38:	also doing through the.
00:32:38> 00:32:41:	So just to give you an understanding that there's the
00:32:41> 00:32:45:	leadership component as well as the the topics and impact
00:32:45> 00:32:46:	and where we need to go next.
00:32:47> 00:32:51:	One of the other sessions that really stood out for
00:32:51> 00:32:55:	me was from Heather Gray Wolf, who is now with
00:32:55> 00:32:59:	IO and has a background from the development perspective
	as
00:32:59> 00:33:03:	well as working in community and bringing all of that
00:33:03> 00:33:07:	to sort of the next threads of of the path

00:33:07> 00:33:07:	forward.
00:33:08> 00:33:11:	And I thought it was really impactful for the work
00:33:11> 00:33:13:	that we all need to do in the industry, no
00:33:13> 00:33:15:	matter the sector that you're in.
00:33:16> 00:33:19:	And what we were able to do with those eight
00:33:19> 00:33:23:	months as well in each of those sessions is get
00:33:23> 00:33:26:	a different piece of the pie just to get an
00:33:26> 00:33:30:	understanding from all the various aspects of the industry, which
00:33:30> 00:33:34:	we know need to work together in order to move
00:33:34> 00:33:35:	things forward.
00:33:36> 00:33:39:	And then you also have the opportunity to dive deeper
00:33:39> 00:33:42:	into one thing that you like more or less, but
00:33:42> 00:33:46:	it still gives you an overview or an understanding as
00:33:46> 00:33:47:	a base element.
00:33:47> 00:33:51:	Particularly for me, the finance side is very new to
00:33:51> 00:33:52:	me.
00:33:52> 00:33:55:	So at least having the session on pro forma was
00:33:55> 00:33:59:	very, very helpful and not something I do in my
00:33:59> 00:33:59:	day-to-day.
00:33:59> 00:34:02:	But definitely the understanding is, is super helpful.
00:34:03> 00:34:06:	So yeah, I would say the other aspect for me
00:34:06> 00:34:09:	going in my hesitation was can I do my work
00:34:09> 00:34:12:	and still participate in this program.
00:34:13> 00:34:17:	And absolutely, yes, as Arshana was saying and a few
00:34:17> 00:34:22:	of the other colleagues were saying too, like you, you
00:34:22> 00:34:25:	do feel inspired and you are able to give the
00:34:25> 00:34:30:	time to something that's going to align with your work,
00:34:30> 00:34:33:	but also be a little bit different.
00:34:33> 00:34:36:	And I think that's what sparks innovation and and can
00:34:36> 00:34:40:	continue to keep us passionate about the work that we're
00:34:40> 00:34:40:	doing.
00:34:41> 00:34:43:	So hopefully that's helpful for everyone here.
00:34:43> 00:34:44:	Kevin, back over to you.
00:34:45> 00:34:45:	Thank you.
00:34:45> 00:34:49:	So I'm gonna I'm gonna quick wrap up because we're
00:34:49> 00:34:52:	out of time, but we're perfectly on time to UI
00:34:52> 00:34:54:	standard and that is 2 two things.
00:34:54> 00:34:56:	One is is I think we said what we found
00:34:56> 00:34:58:	when it came to housing is it takes everybody the
00:34:58> 00:35:01:	wonderful thing it's gonna it's gonna take us all right.
00:35:01> 00:35:03:	And the wonderful thing about the Kurtner program is that's

00:35:03> 00:35:05:	who the participants are.
00:35:05> 00:35:07:	So if you notice looking at the BIOS, even of
00:35:07> 00:35:10:	the four people that that we had on the panel
00:35:10> 00:35:12:	now, but going back and looking at the full kind
00:35:13> 00:35:15:	of 30 people that are participating, you really get a
00:35:16> 00:35:18:	chance to meet with and work with a wide range
00:35:18> 00:35:21:	of people from across kind of real estate.
00:35:21> 00:35:25:	Not, you know, I mean private public community organizations, municipalities,
00:35:25> 00:35:26:	right.
00:35:27> 00:35:29:	So it's a, it's a really great mix of people
00:35:29> 00:35:30:	that you get.
00:35:30> 00:35:34:	And so that networking opportunity and the ability to spend
00:35:34> 00:35:37:	the one month or one day a month, but focusing
00:35:37> 00:35:40:	in on a particularly interesting topic, right, I think are
00:35:40> 00:35:42:	two really important things.
00:35:43> 00:35:44:	And so, Richard, am I going back to you?
00:35:45> 00:35:45:	No, that's right.
00:35:45> 00:35:46:	I will.
00:35:46> 00:35:48:	I will just quickly bridge to Greg.
00:35:48> 00:35:52:	But Kevin, thank you for that and thank you to
00:35:53> 00:35:58:	the cohort representatives for a really great bit of colour
00:35:58> 00:36:03:	and texture to help people understand aspects of the program.
00:36:04> 00:36:06:	Zoe, I really appreciate your mentioning about the whole workload
00:36:06> 00:36:06:	piece.
00:36:06> 00:36:09:	One of the things we try to do is keep
00:36:09> 00:36:13:	the workload mostly to the days that you are are
00:36:13> 00:36:14:	participating.
00:36:14> 00:36:17:	That's the one day a month, that one Friday a
00:36:17> 00:36:19:	month which you need to be at.
00:36:19> 00:36:22:	So your employer absolutely needs to clear you for that
00:36:22> 00:36:26:	day a month and understand that that you're required to
00:36:26> 00:36:26:	be there.
00:36:26> 00:36:29:	But we over the years, we've really tried to dial
00:36:29> 00:36:33:	down the in between homework to a really big, a
00:36:33> 00:36:34:	really minimal.
00:36:34> 00:36:37:	The other thing that Zoe mentioned maybe maybe just before
00:36:37> 00:36:39:	Greg, because you mentioned it and I'll, I'll, I'll jump
00:36:39> 00:36:41:	on it, go 2 slides forward if I could.
00:36:42> 00:36:45:	You mentioned the leadership formal leadership component.
00:36:46> 00:36:51:	So here we bring in a leadership coach, Vanessa Yudelman,

00:36:51> 00:36:56: 00:36:56> 00:37:01: 00:37:01> 00:37:06: 00:37:06> 00:37:07: 00:37:07> 00:37:10: 00:37:10> 00:37:13: 00:37:13> 00:37:17:	who's got a very polished program that she delivers in various different shapes and forms to senior executives.  And you'll get 2 half days of Vanessa as part of this program.  There's really a bolt on to the program.  It's not in itself part of the theme per SE.  It's more leadership writ large, generic leadership, but it really,
00:37:17> 00:37:19:	really popular part of the program.
00:37:19> 00:37:21:	And Zoe mentioned that we were going to speak to
00:37:21> 00:37:23:	that later, but I wanted to cut quickly speak to
00:37:23> 00:37:24:	that just while it was hot.
00:37:25> 00:37:30:	So with that, we'll now turn to Greg Linturn, our
00:37:30> 00:37:31:	incoming Dean.
00:37:32> 00:37:35:	We're very excited to have attracted as we have in
00:37:36> 00:37:39:	the past, just incredible leadership to this role.
00:37:39> 00:37:43:	Greg, of course, most all of us will know, is
00:37:43> 00:37:47:	just coming off an amazing tenure as a chief planner
00:37:47> 00:37:50:	at the City of Toronto into his retirement.
00:37:51> 00:37:54:	But nobody goes gently into retirement when you and I
00:37:54> 00:37:55:	hears about it.
00:37:55> 00:37:58:	So we got our hooks into Greg early and he
00:37:58> 00:38:02:	very graciously agreed to take on something that is, I
00:38:02> 00:38:05:	think in his own word, something new, different.
00:38:06> 00:38:09:	And so we're excited for all whole bunch of reasons,
00:38:10> 00:38:13:	but in particular, I think he's identified a focus for
00:38:13> 00:38:17:	the coming year, which I know he'll speak to, which
00:38:17> 00:38:21:	I think is absolutely zeitgeist, absolutely on point and we
00:38:21> 00:38:24:	this is a focus that we need to be taking
00:38:24> 00:38:24:	right now.
00:38:25> 00:38:25:	So.
00:38:25> 00:38:26:	You'd be coming in at a.
00:38:26> 00:38:26:	Great time.
00:38:26> 00:38:29:	So with that, Greg, over to you.
00:38:30> 00:38:30:	Thanks, Richard.
00:38:31> 00:38:35:	Yeah, it's an exciting opportunity for me.
00:38:35> 00:38:41:	And maybe interestingly enough, this is maybe about teaching an
00:38:41> 00:38:43:	old dog some new tricks.
00:38:43> 00:38:47:	But the, the the program this year is going to
00:38:47> 00:38:50:	be centred around innovation.
00:38:50> 00:38:54:	And what we mean by that, just to unpack it

00:38:54> 00:38:59:	a little bit, because for many people that that's a
00:38:59> 00:39:04:	loaded term, but it's really about understanding how you as
00:39:04> 00:39:09:	a professional can first of all, learn about new trends,
00:39:10> 00:39:15:	new innovation practices and policy that are out there to
00:39:15> 00:39:20:	create better buildings and spaces and places in our cities.
00:39:22> 00:39:25:	But also how you can build your capacity to be
00:39:25> 00:39:29:	an innovation leader in your organizations.
00:39:29> 00:39:34:	And I think Zoe mentioned this, that kind of run
00:39:34> 00:39:39:	this program on two rails, a content rail about innovation,
00:39:39> 00:39:43:	but also a culture rail or a practice or a
00:39:43> 00:39:47:	leadership skill rail, if you will, where you as as
00:39:48> 00:39:53:	a member of your organization can develop your skill set
00:39:53> 00:39:58:	around and you can pick any number of specific qualities
00:39:58> 00:40:01:	that you may be working on, but how do you
00:40:02> 00:40:04:	develop your judgement?
00:40:04> 00:40:08:	In your organization in a way that can become that
00:40:08> 00:40:11:	you can become an influencer in your organization.
00:40:12> 00:40:16:	How can you develop your courage, which we all know,
00:40:16> 00:40:19:	we all need some courage to sponsor these kinds of
00:40:19> 00:40:20:	conversations.
00:40:20> 00:40:23:	How can you use humility?
00:40:23> 00:40:27:	How can you use, you know, temperance?
00:40:28> 00:40:32:	How can you use your integrity to advance new ideas
00:40:32> 00:40:33:	in your organization?
00:40:33> 00:40:37:	And what we want to do is through the course
00:40:37> 00:40:41:	of the term extending over 8 sessions is really dig
00:40:42> 00:40:46:	into in a multidisciplinary fashion, how we can look at
00:40:46> 00:40:53:	what's going on with existing trends, social, economic, environmental trends.
00:40:53> 00:40:57:	Understand that all of the old ways don't necessarily produce
00:40:58> 00:41:00:	this the the results that we want.
00:41:00> 00:41:03:	And in fact, may not take us forward into new
00:41:03> 00:41:09:	areas that will meaningfully address such things as housing affordability,
00:41:09> 00:41:13:	how to build complete communities, how to adaptively reuse and
00:41:13> 00:41:17:	create really truly flexible spaces and places so that they
00:41:17> 00:41:20:	can be used through a life cycle of land use
00:41:21> 00:41:23:	trends that are playing out.
00:41:23> 00:41:26:	So how can we do all that, but also using
00:41:26> 00:41:31:	those areas or those disciplines, using those as examples,
00.44.04	how
00:41:31> 00:41:35:	can I as an individual, how it can I as

00:41:35> 00:41:39:	a team member become an innovation leader in my in
00:41:39> 00:41:40:	my organization?
00:41:41> 00:41:45:	And we've been busy mapping out buckets, if you will,
00:41:45> 00:41:49:	of areas that we want to dive into, bringing in
00:41:49> 00:41:55:	key players and leaders in respective organizations, hearing
	from them
00:41:55> 00:41:59:	about what it takes in their organization, both from a
00:41:59> 00:42:04:	leadership skill point of view, but also what is new,
00:42:04> 00:42:08:	what is being brought forward that will truly change the
00:42:08> 00:42:12:	way we try to approach some of these problems.
00:42:13> 00:42:15:	And some of the buckets that we're in the process
00:42:15> 00:42:17:	of mapping out include housing.
00:42:17> 00:42:21:	Of course they include not just housing alone, but how
00:42:21> 00:42:24:	do we build mixed-use communities?
00:42:25> 00:42:29:	You think about transit oriented development and communities that we
00:42:29> 00:42:31:	want to inspire across the region.
00:42:31> 00:42:36:	How do we do that more effectively the the whole
00:42:36> 00:42:39:	area of climate and adaptation?
00:42:40> 00:42:43:	We want to get into a little bit of that
00:42:43> 00:42:47:	the the idea of Labor pool, labor training.
00:42:48> 00:42:52:	What are what are young people learning at school?
00:42:52> 00:42:57:	What are they learning in university that's going to make
00:42:57> 00:43:02:	them better around bringing innovation into the center of of
00:43:02> 00:43:04:	their lives?
00:43:06> 00:43:08:	Planning a session about the money, of course, because we
00:43:08> 00:43:11:	need new ways and more creative ways to to deal
00:43:11> 00:43:13:	with all the financial aspects of real estate.
00:43:15> 00:43:17:	Trying to bring it all together in terms of community.
00:43:18> 00:43:20:	Lots of ideas around that.
00:43:20> 00:43:23:	And I think the output at the end of the
00:43:23> 00:43:26:	day is both a a top ten list, if you
00:43:26> 00:43:29:	will, of areas that could clearly point the way to
00:43:29> 00:43:33:	more innovative practice or policy, but also a top ten
00:43:33> 00:43:36:	list about you and how you can take away a
00:43:37> 00:43:42:	whole repertoire or skill set around innovation culture and innovation
00:43:42> 00:43:45:	leadership so that you can take that back into your
00:43:46> 00:43:49:	organization or in fact, into your career path and use
00:43:50> 00:43:54:	that as a stepping stone to your own personal professional
00:43:54> 00:43:54:	growth.
00:43:55> 00:43:59:	So that's what we're anticipating for the year, innovation leadership,

00:43:59 --> 00:44:03: building a culture of innovation in the real estate industry. 00:44:03 --> 00:44:07: And frankly, I'm really looking forward to it as as 00:44:07 --> 00:44:10: Zach mentioned in a pre call for this, one of 00:44:10 --> 00:44:14: his best advertising lines was you leave the day hungry 00:44:14 --> 00:44:14: and tired. 00:44:15 --> 00:44:17: And I thought, well, that's vulnerable. 00:44:17 --> 00:44:18: That's vulnerability. 00:44:18 --> 00:44:22: If you're to admit that you're that you're, you're learning 00:44:22 --> 00:44:26: that much that you're, that you're you're your tank is 00:44:26 --> 00:44:27: full. 00:44:27 --> 00:44:29: So with that, I'll I'll shift it back to to 00:44:30 --> 00:44:33: Richard and I think we're going to have some questions 00:44:33 --> 00:44:34: and answers. 00:44:34 --> 00:44:35: Yeah, yeah. 00:44:35 --> 00:44:35: Great. 00:44:35 --> 00:44:36: Thanks, Greg. 00:44:36 --> 00:44:37: That's perfect. 00:44:38 --> 00:44:42: And as mentioned, I spoke to the leadership piece that 00:44:42 --> 00:44:45: that before you did come on. 00:44:45 --> 00:44:46: So that's great as well. 00:44:47 --> 00:44:51: A reminder here on the screen of the applications and 00:44:51 --> 00:44:54: we'll put that link back in just one more time, 00:44:54 --> 00:44:57: if you could, just to make sure that anybody who's 00:44:57 --> 00:44:59: looking for it can find it easily. 00:45:00 --> 00:45:01: We're, we're a good time. 00:45:01 --> 00:45:06: And, and, and if there's any questions, we deliberately use 00:45:06 --> 00:45:09: this web format as opposed to our sort of more 00:45:09 --> 00:45:12: formal one to allow anybody that is, is joined just 00:45:12 --> 00:45:15: to go off camera if you want or just go 00:45:15 --> 00:45:17: off mute if you want. 00:45:17 --> 00:45:20: And if we've got maybe 5-10 minutes for some questions, 00:45:20 --> 00:45:22: if there are any otherwise, we'll wrap up a bit 00:45:22 --> 00:45:22: early. Go ahead. 00:45:23 --> 00:45:24: 00:45:31 --> 00:45:31: I probably should have. 00:45:32 --> 00:45:33: I should have got people. 00:45:33 --> 00:45:34: Oh yes, Mark, go ahead. 00:45:34 --> 00:45:34: I can see you went off me. 00:45:35 --> 00:45:36: You can, you can see me and you can hear 00:45:36 --> 00:45:36: me. 00:45:36 --> 00:45:40: So first of all, congratulations to last year's cohort. 00:45:41 --> 00:45:44: It was about a year ago, I think, that I

00:45:44> 00:45:46:	was invited to come and be a guest.
00:45:46> 00:45:47:	Who are you, Mark?
00:45:48> 00:45:50:	Oh, sorry, Mark.
00:45:50> 00:45:56:	Mark Richardson Housing Now volunteer and the Chief Technology Officer
00:45:56> 00:46:01:	at Rich Analytics and Open Data, Open government innovation, Civic
00:46:01> 00:46:07:	tech person around mapping and GIS projects for the affordable
00:46:07> 00:46:10:	housing world in the City of Toronto.
00:46:11> 00:46:16:	Formerly Greg Linturn's nemesis, but now that he's retired, we're
00:46:16> 00:46:21:	buddies and we're really want to say congratulations because we
00:46:21> 00:46:24:	were there very early on and we haven't seen the
00:46:24> 00:46:26:	final product yet.
00:46:26> 00:46:29:	So I wasn't clear how can we see that final
00:46:29> 00:46:29:	report?
00:46:29> 00:46:31:	Is that final report available?
00:46:32> 00:46:35:	There's there's no report that per SE that for for
00:46:35> 00:46:39:	this year and and not every year has a written
00:46:39> 00:46:42:	report, but we can certainly speak.
00:46:42> 00:46:42:	To.
00:46:42> 00:46:45:	We can talk offline and and talk to you about
00:46:45> 00:46:46:	some of the the outputs.
00:46:46> 00:46:50:	So if there isn't a formal report, I think we
00:46:50> 00:46:54:	need to do something that would capture all this information
00:46:54> 00:46:55:	while it's still fresh.
00:46:56> 00:46:59:	And next spring.
00:46:59> 00:47:02:	The call for speakers is open right now for the
00:47:02> 00:47:04:	housing conference.
00:47:04> 00:47:08:	That's going to happen with the Twilliger Center in Atlanta
00:47:08> 00:47:12:	in March, and there's also the spring meeting in Denver,
00:47:12> 00:47:13:	I think, next year.
00:47:14> 00:47:18:	So I would love to work with anybody who's interested
00:47:18> 00:47:22:	from last year's Curtner program who wants to maybe create
00:47:22> 00:47:26:	a presentation or a panel that we could pitch to
00:47:26> 00:47:28:	those 2025 sessions at the UI.
00:47:28> 00:47:30:	Just to just to round you out for those of
00:47:30> 00:47:33:	you who are listening, you may not be as in
00:47:33> 00:47:35:	under the hood of Uli as Marcus, but those are
00:47:36> 00:47:36:	two.
00:47:37> 00:47:40:	Sash 1 is a 1 is a housing conference that

00:47:40> 00:47:44:	happens every year by the ULI rotating around North America,
00:47:44> 00:47:45:	usually USC.
00:47:45> 00:47:46:	Particularly affordable housing.
00:47:46> 00:47:47:	And affordable housing.
00:47:47> 00:47:47:	Sorry.
00:47:47> 00:47:48:	Thank you.
00:47:48> 00:47:52:	And the other is our our rotating spring and fall.
00:47:52> 00:47:55:	Meetings We just had a spring meeting in.
00:47:55> 00:48:01:	2023 in Toronto, we're at 4000 Americans up here in
00:48:01> 00:48:04:	5010 DS almost total.
00:48:04> 00:48:08:	So those are those are opportunities to reach out to
00:48:08> 00:48:12:	Mark and maybe present some Made in Canada affordable housing
00:48:12> 00:48:13:	solutions.
00:48:13> 00:48:17:	Well, particularly to capture like all the things that the
00:48:17> 00:48:21:	panelists just talked about, what they learned, how they learned
00:48:21> 00:48:23:	it, like I think that's super valuable.
00:48:24> 00:48:27:	And then maybe tie it into the the tap that
00:48:27> 00:48:31:	we did that you guys did for affordable rentals in
00:48:31> 00:48:34:	black communities with a Jane and Finch area.
00:48:35> 00:48:38:	You've created two really good affordable housing pieces, and I
00:48:38> 00:48:41:	think we need to throw a spotlight on that.
00:48:41> 00:48:42:	OK, fair enough.
00:48:42> 00:48:45:	Maybe I guess one of my colleagues to put the
00:48:45> 00:48:48:	link to that TAP report, that Jane Finch TAP report
00:48:48> 00:48:51:	that just came out this summer if people are wanting
00:48:51> 00:48:51:	to know.
00:48:51> 00:48:52:	OK, thanks.
00:48:52> 00:48:54:	Mark, I just want to say congratulations to everybody.
00:48:54> 00:48:56:	I'm I'm super glad that it's worked out the way
00:48:56> 00:48:56:	it has.
00:48:57> 00:48:58:	Thank you and thanks for all the work you.
00:48:58> 00:48:59:	Do in this space.
00:49:00> 00:49:02:	Any other any other questions or comments?
00:49:08> 00:49:09:	I see a comment here.
00:49:11> 00:49:17:	OK, so I can find a great program to connect.
00:49:17> 00:49:18:	Thanks Russell.
00:49:18> 00:49:22:	Former participant and board member last year seemed to
00 40 00	program
00:49:22> 00:49:25:	some made into a presentation of the mayor.

00:49:25> 00:49:26:	Are there any expectations this year?
00:49:27> 00:49:32:	Are there any expectations this year? Well, not quite identified yet, Justin, but I think undoubtedly
00:49:32> 00:49:37:	we will take our recommendations to some kind of capstone.
	·
00:49:37> 00:49:40:	The capstone with the presentation of the mayor may not
00:49:40> 00:49:41:	be repeated.
00:49:41> 00:49:41:	I don't know.
00:49:42> 00:49:44:	Although the mayor has asked me to meet with her,
00:49:44> 00:49:47:	which I'm doing in early October and I will be
00:49:47> 00:49:49:	talking to her about our innovation program.
00:49:49> 00:49:52:	So maybe I'll try to get another opportunity for an
00:49:52> 00:49:57:	audience with this with this, but it isn't been determined
00:49:57> 00:50:00:	what what that final presentation format will be yet.
00:50:01> 00:50:05:	And I think, Richard, because we're kind of bucketing this
00:50:05> 00:50:09:	out a little bit in advance, there's room for some
00:50:09> 00:50:13:	Co creation from the group as well so that we
00:50:13> 00:50:18:	can not only have participation from our guests, but certainly
00:50:18> 00:50:22:	a lot of engagement and participation from the cohort.
00:50:23> 00:50:24:	Another question, thank you.
00:50:24> 00:50:28:	Another question about Toronto centric, no, you know, I
	mean
00:50:28> 00:50:31:	inevitably a lot of things we talked about have a
00:50:31> 00:50:35:	a certain centricity around the big city in the middle
00:50:35> 00:50:36:	of the GTA, yes.
00:50:37> 00:50:39:	But this is very much always been in mind for
00:50:39> 00:50:42:	the most part to be something that that would have
00:50:42> 00:50:45:	relevance at any part of the greater Golden Horseshoe.
00:50:45> 00:50:48:	And I think in this particular year that should definitely
00:50:48> 00:50:49:	be the case.
00:50:49> 00:50:51:	I don't think innovation doesn't have a a boundary.
00:50:51> 00:50:55:	So, so hopefully that answers that question.
00:50:57> 00:50:58:	So you need a relevant experience in Toronto or Canada
00:50:58> 00:51:00:	or can someone apply with international experience?
00:51:01> 00:51:04:	Please apply and we'll, we'll have a look.
00:51:04> 00:51:07:	But I mean, I think if, if you're a professional
00:51:07> 00:51:11:	in our industry with international experience, we definitely are
	going
00:51:11> 00:51:12:	to be interested in, in you.
00:51:12> 00:51:15:	And in fact, one of the things that you and
00:51:15> 00:51:19:	I outside of this program is very committed to is
00:51:19> 00:51:25:	the integration of internationally trained professionals or
	newcomer professionals who
00:51:25> 00:51:29:	may have had their education in Canada, but but otherwise
00:51:29> 00:51:33:	outside of Canada as where they reside either or or
00.51.29> 00.51.33.	outside of Carrada as where they reside either of of

00:51:37 --> 00:51:37: you ally. 00:51:37 --> 00:51:39: So you may want to reach out to us as 00:51:39 --> 00:51:41: you ally more broadly than just this program. 00:51:41 --> 00:51:44: But the answer is almost certainly yes. 00:51:47 --> 00:51:47: OK. 00:51:47 --> 00:51:49: I'm not seeing any more questions coming in. 00:51:49 --> 00:51:52: So I am going to suggest that we have the 00:51:52 --> 00:51:53: program dates been set. 00:51:53 --> 00:51:54: Yeah, OK. 00:51:54 --> 00:51:55: Sorry. 00:51:55 --> 00:51:55: Good one. 00:51:56 --> 00:51:57: Yes, they have. 00:51:58 --> 00:52:00: We have the very first date, do we not, Alex? 00:52:04 --> 00:52:04: Yes, we do. 00:52:04 --> 00:52:06: Generally they're the last Friday of each month, but I 00:52:06 --> 00:52:08: will put them into the chat in a moment. 00:52:09 --> 00:52:09: OK. 00:52:09 --> 00:52:11: We'll put them in the chat and we'll also we'll 00:52:11 --> 00:52:14: do, we'll send around an e-mail with all the dates 00:52:14 --> 00:52:16: I think to everybody who's registered for this so that 00:52:16 --> 00:52:17: you have those. 00:52:17 --> 00:52:20: Dates going into next May as well. 00:52:20 --> 00:52:22: That's a really excellent question, so. 00:52:23 --> 00:52:23: We'll get that. 00:52:24 --> 00:52:27: So with that, I know there is one final slide 00:52:27 --> 00:52:30: that speaks to some upcoming programming, some of which I've 00:52:30 --> 00:52:32: already spoken to Indigenous programming. 00:52:32 --> 00:52:36: We've got this week a really excellent session back to 00:52:36 --> 00:52:39: school Coles notes of all the public major public policy 00:52:39 --> 00:52:42: changes in the last recent couple of years or so. 00:52:43 --> 00:52:46: Just a refresher for you as you're getting back into 00:52:46 --> 00:52:47: your headspace this fall. 00:52:48 --> 00:52:53: We have a members only breakfast with the very much 00:52:53 --> 00:52:57: on point with the Chair of the Planning and Housing 00:52:57 --> 00:53:00: committee on October the what is it? 00:53:01 --> 00:53:04: I can't see 8th there it is and and many. 00:53:04 --> 00:53:08: many more programs on our on our website. 00:53:08 --> 00:53:09: So please tune in. 00:53:10 --> 00:53:13: But with that, I will bid everybody a great week. 00:53:13 --> 00:53:17: Thank you again to everybody who participated, Greg and

of those two things are very interesting for us as

00:51:33 --> 00:51:36:

Kevin

**00:53:17 --> 00:53:19:** and all our cohort members.

00:53:20 --> 00:53:21: Great session and we hopefully.00:53:21 --> 00:53:23: We'll see many of you tuned in.

**00:53:23 --> 00:53:26:** As cohort members in October, thank you.

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