

Webinar

ULI Kansas City: How Zoning and Regulations Impact Equitable Development

Date: June 25, 2020

00:00:00 --> 00:00:03: Hello everybody, my name is Kevin McGinnis. 00:00:03 --> 00:00:07: I am the CEO of the Keystone Community Corporation and 00:00:07 --> 00:00:11: welcome back to our Kansas City making a city that 00:00:11 --> 00:00:13: we can all afford. 00:00:13 --> 00:00:15: Just wanted to start off this week. 00:00:15 --> 00:00:16: Thank you for joining us. 00:00:16 --> 00:00:19: You know, these conversations are a chance for us to 00:00:19 --> 00:00:22: bring together a small group of experts and openly discuss 00:00:22 --> 00:00:26: the challenges and opportunities to hopefully change how we see 00:00:26 --> 00:00:29: our city, how we see our region and better understand 00:00:29 --> 00:00:33: how the various development patterns and decisions influence our ability 00:00:33 --> 00:00:35: to grow in a sustainable way as a community quick 00:00:35 --> 00:00:38: editorial. So I had someone asked me earlier this week 00:00:38 --> 00:00:41: why I like moderating these conversations. 00:00:41 --> 00:00:43: If I like moderating these conversations. 00:00:43 --> 00:00:45: Then why I liked it and I had to think 00:00:45 --> 00:00:46: about it. 00:00:46 --> 00:00:48: So I wanted to share the two reasons that I 00:00:48 --> 00:00:49: came up with the first one. 00:00:49 --> 00:00:52: You know, you've probably heard the phrase if you're not 00:00:52 --> 00:00:53: living your dying well, 00:00:53 --> 00:00:56: I think of that as if you're not learning you're 00:00:56 --> 00:00:57: dying an I gotta be honest, 00:00:57 --> 00:00:59: I'm learning something every week, 00:00:59 --> 00:01:00: every single time we do this. 00:01:00 --> 00:01:01: So whether it's the prep, 00:01:01 --> 00:01:04: whether it's the web and R itself in the conversations 00:01:04 --> 00:01:06: that we have with these guests,

| 00:01:06> 00:01:09: | whether it's the follow up on Friday mornings with coffee |
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| 00:01:09> 00:01:11: | Connect and I hope the people who open, |
| 00:01:11> 00:01:13: | zoom and join us on Thursdays for lunch have the |
| 00:01:11> 00:01:15: | same opportunity to learn something new. |
| 00:01:15> 00:01:18: | |
| | Something they can take away from this that helps um |
| 00:01:18> 00:01:21: | little better life do a better job and consider how |
| 00:01:21> 00:01:24: | their actions and decisions affect the community that we live |
| 00:01:24> 00:01:27: | and work in the second reason is we have too |
| 00:01:27> 00:01:29: | many echo chambers that are yelling each other. |
| 00:01:29> 00:01:32: | These days pressure is high life is in turmoil across |
| 00:01:32> 00:01:35: | the board and this requires honest conversations, |
| 00:01:35> 00:01:38: | which I think in turn require us to remember that, |
| 00:01:38> 00:01:40: | we have 2 ears and one mouth for a purpose, |
| 00:01:40> 00:01:42: | so my little hope is that we can carve out |
| 00:01:42> 00:01:46: | an hour and listen have some honest discourse about important |
| 00:01:46> 00:01:48: | issues and try to make the world a better place |
| 00:01:48> 00:01:52: | for everyone so. I consider this my little contribution to |
| 00:01:52> 00:01:54: | try to make that change. |
| 00:01:54> 00:01:58: | So this week, we continue our conversation about equitable development. |
| 00:01:58> 00:02:02: | We talked about the definitions and issues that have caused |
| 00:02:02> 00:02:04: | in equities and the implications for everyone. |
| 00:02:04> 00:02:07: | We last week. We talked about incentives and the role. |
| 00:02:07> 00:02:09: | They play and this week. |
| 00:02:09> 00:02:13: | We're going to talk about zoning policy regulation practices and |
| 00:02:13> 00:02:16: | how they impact in the impact that they have on |
| 00:02:16> 00:02:17: | equitable development. |
| 00:02:17> 00:02:19: | A few quick housekeeping items first. |
| 00:02:19> 00:02:20: | Thank you all for you. |
| 00:02:20> 00:02:23: | All I sponsors shared them on the screen beforehand for |
| 00:02:23> 00:02:26: | making this possible without them without all of you, |
| 00:02:26> 00:02:27: | we could not be here. |
| 00:02:27> 00:02:30: | Every week and we cannot do a lot of the |
| 00:02:30> 00:02:32: | programming that you like Kansas City does. |
| 00:02:32> 00:02:34: | Also, a reminder chat is disabled, |
| 00:02:34> 00:02:36: | but the QA function is not, |
| 00:02:36> 00:02:37: | so use that QA function. |
| 00:02:37> 00:02:39: | Ask those questions if you have a question for the |
| 00:02:39> 00:02:42: | panel and the expertise that they bring to us every |
| 00:02:42> 00:02:42: | week. |
| 00:02:42> 00:02:44: | If great, put it in there. |
| | J / I |

| 00:02:44> 00:02:45: | If you don't have a question, |
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| 00:02:45> 00:02:47: | take a look at him and you can crowd vote |
| 00:02:47> 00:02:50: | him up so we can get to the questions that |
| 00:02:50> 00:02:52: | are most important for everybody as we try to filter |
| 00:02:52> 00:02:55: | out and understand which questions are panel can answer |
| | for |
| 00:02:55> 00:02:58: | you every week and then as a quick reminder these |
| 00:02:58> 00:03:01: | conversations are split into three segments every week. |
| 00:03:01> 00:03:03: | The first part we have a featured speaker. |
| 00:03:03> 00:03:04: | Then we expand the conversation, |
| 00:03:04> 00:03:07: | we bring on a couple additional guests and we expand |
| 00:03:07> 00:03:09: | that conversation for a few minutes and then we open |
| 00:03:09> 00:03:12: | the conversations in the community through that QA function |
| | so |
| 00:03:12> 00:03:15: | don't forget Q&A function crowd voting. |
| 00:03:15> 00:03:18: | The segments the show itself has been kind of broken |
| 00:03:18> 00:03:20: | into 4 week chunks and we're in the 3rd week |
| 00:03:20> 00:03:23: | of this for weeks segment on equitable development as I |
| 00:03:23> 00:03:27: | mentioned we're talking about policy zoning regulations this week next |
| 00:03:27> 00:03:27: | week. |
| 00:03:27> 00:03:30: | On July second. We're actually expanding it to the regional |
| 00:03:30> 00:03:34: | conversation and I'm excited to let everybody know we're going |
| 00:03:34> 00:03:37: | to have special guests on from Memphis and Oklahoma City |
| 00:03:37> 00:03:39: | to join someone from Kansas City to talk about how |
| 00:03:39> 00:03:42: | equitable development is seen in their regions kind of compare |
| 00:03:43> 00:03:46: | and contrast share best practices talk about things like |
| | incentives |
| 00:03:46> 00:03:50: | and. You know policy within those regions as well, |
| 00:03:50> 00:03:52: | so I hope you can join us next Thursday on |
| 00:03:52> 00:03:54: | July 2nd for that conversation. |
| 00:03:54> 00:03:56: | Alright, let's get to it. |
| 00:03:56> 00:04:00: | This week I'm joined in the conversation by Rachel Jefferson. |
| 00:04:00> 00:04:04: | Rachel is the executive director for Groundworks Energy, |
| 00:04:04> 00:04:08: | formerly the historic Northeast Midtown Association in KCK. |
| 00:04:08> 00:04:11: | So Rachel welcome to the web and R appreciate you |
| 00:04:11> 00:04:12: | being here. |
| 00:04:14> 00:04:18: | Yummy Yep, thanks for having me absolutely our pleasure |
| 00.04.40 > 00.04.04 | so |
| 00:04:18> 00:04:21: | Rachel briefly can you start off by sharing a little |
| 00:04:22> 00:04:25: | bit about groundworks and the focus of the work that |
| 00:04:25> 00:04:28: | you do there. Yeah sure like he said her organization |

| 00:04:29> 00:04:30: | is groundwork Energy, |
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| 00:04:30> 00:04:35: | Northeast Revitalization Group and the organization itself |
| | was actually formerly |
| 00:04:35> 00:04:37: | known as a historic northeast. |
| 00:04:37> 00:04:42: | Midtown Association was founded in 2012 by Group of neighborhood |
| 00:04:42> 00:04:44: | residents volunteers. |
| 00:04:44> 00:04:49: | Who realized that there wasn't adequate representation in the Northeast |
| 00:04:49> 00:04:50: | area around? |
| 00:04:50> 00:04:53: | Getting the things that Community wanted to get done so |
| 00:04:53> 00:04:58: | they came together and formed with the neighborhood business revitalization |
| 00:04:58> 00:04:59: | organization. |
| 00:04:59> 00:05:02: | It's a term that the UG has for designating certain |
| 00:05:02> 00:05:05: | types of organizations which they contract with. |
| 00:05:05> 00:05:08: | So we have seven other sister MBR's. |
| 00:05:08> 00:05:11: | And really, our work has been centered in Community, |
| 00:05:11> 00:05:15: | mostly about bringing technical assistance to their ideas. |
| 00:05:15> 00:05:19: | Different types of users in our planning processes like design, |
| 00:05:19> 00:05:21: | think models or tools for analyzing, |
| 00:05:21> 00:05:24: | mapping our community, and so all of our work is |
| 00:05:25> 00:05:29: | really focused on uplifting the latent power of community members |
| 00:05:29> 00:05:32: | to have sovereignty over their built environment, |
| 00:05:32> 00:05:35: | their food, and their economy. |
| 00:05:35> 00:05:39: | In 2018, we began the process of transitioning into a |
| 00:05:39> 00:05:40: | Groundwork USA Trust. |
| 00:05:40> 00:05:44: | Groundwork USA is a organization which is funded by the |
| 00:05:44> 00:05:49: | National Park Service and the Environmental Protection Agency. |
| 00:05:49> 00:05:52: | Really, with the mission of creating a network of connected |
| 00:05:52> 00:05:56: | 501C3 organizations across the nation that are focused on the |
| 00:05:56> 00:05:58: | principles of growing environmental stewardship, |
| 00:05:58> 00:06:02: | an environmental sovereignty and typically under resourced communities, |
| 00:06:02> 00:06:06: | it's actually a model that the National Park Service brought |
| 00:06:06> 00:06:08: | over from the UK about 20 years ago. |
| 00:06:08> 00:06:11: | Because of the work that they were doing in the |
| 00:06:11> 00:06:15: | mission and programmatic alignment between the two organizations, |
| 00:06:15> 00:06:17: | we really felt this was a great chance for us |

| 00:06:17> 00:06:21: | to step into a national landscape of organizations that are |
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| 00:06:21> 00:06:24: | doing work very similar to ours and to elevate our |
| 00:06:24> 00:06:27: | work and learn from those organizations at the same time. |
| 00:06:27> 00:06:31: | So that's how we became Groundwork Northeast Revitalization Group. |
| 00:06:31> 00:06:35: | We just made that official name transition in February of |
| 00:06:35> 00:06:36: | this year. |
| 00:06:36> 00:06:39: | Congratulations, I mean the work that you're doing. |
| 00:06:39> 00:06:42: | Community development is actually at the heart of this issue |
| 00:06:42> 00:06:43: | of equitable development. |
| 00:06:43> 00:06:45: | I mean, it is. It is the root of what |
| 00:06:45> 00:06:46: | we're talking about here. |
| 00:06:46> 00:06:48: | And oftentimes when we talk about this issue, |
| 00:06:48> 00:06:51: | it's really easy when it becomes much easier for people |
| 00:06:51> 00:06:54: | to appreciate the various aspects we can use specific examples. |
| 00:06:54> 00:06:56: | So are there one or two specific projects that you |
| 00:06:56> 00:06:59: | can share with us that kind of illustrates some of |
| 00:06:59> 00:07:00: | the aspects of equitable development? |
| 00:07:00> 00:07:03: | Some of these issues that we're talking about. |
| 00:07:03> 00:07:07: | Yeah, absolutely. Before I jump into those projects though, |
| 00:07:07> 00:07:09: | Kevin, I did want to kind of speak a little |
| 00:07:09> 00:07:12: | bit about how we came to those projects. |
| 00:07:12> 00:07:15: | Because, you know, having talked with you guys in preparation |
| 00:07:15> 00:07:18: | for this panel and thinking about this question, |
| 00:07:18> 00:07:21: | that's been the overarching question for your series. |
| 00:07:21> 00:07:24: | How do we create a more affordable community? |
| 00:07:24> 00:07:27: | I thought I might pose to the group rhetorically. |
| 00:07:27> 00:07:31: | Some of the questions that I've asked myself and different |
| 00:07:31> 00:07:33: | stuff in my organization constantly ponder. |
| 00:07:33> 00:07:36: | In terms of the work we're doing in the efficacy |
| 00:07:36> 00:07:40: | of that work to ensure that there is equitable distribution |
| 00:07:40> 00:07:43: | of decision making amongst the community, |
| 00:07:43> 00:07:46: | so one of the questions that I always ask myself |
| 00:07:46> 00:07:49: | is are we truly ready to tackle an equity in |
| 00:07:49> 00:07:51: | development and so in other words, |
| 00:07:51> 00:07:54: | have we learned how we've gotten here? |
| 00:07:54> 00:07:57: | I understand you guys did do a series on the. |
| 00:07:57> 00:08:01: | Detrimental effects of historically racist policies such as |
| | redlining, |
| 00:08:01> 00:08:05: | have we reflected within ourselves our own complicity in in |
| 00:08:05> 00:08:07: | the mess that we're in today, |
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| 00:08:07> 00:08:10: | and have we accepted the loss that we will inevitably |
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| 00:08:10> 00:08:13: | feel if we try to do something different right? |
| 00:08:13> 00:08:16: | And those are some things that I think we can |
| 00:08:16> 00:08:19: | kind of tend to gloss over when we're talking about |
| 00:08:19> 00:08:20: | equity and development. |
| 00:08:20> 00:08:23: | Also, you know what is authentic and sustainable? |
| 00:08:23> 00:08:27: | Community engagement to us that very much means leaving behind |
| 00:08:27> 00:08:28: | something. |
| 00:08:28> 00:08:34: | So leaving behind knowledge or skill sets that the community |
| 00:08:34> 00:08:34: | then is. |
| 00:08:34> 00:08:39: | Better is better positioned to continue to contribute to future |
| 00:08:39> 00:08:44: | developments or maybe even create their own developments in their |
| 00:08:44> 00:08:44: | areas. |
| 00:08:44> 00:08:47: | And so. The third question, |
| 00:08:47> 00:08:50: | then, is kind of like what processes are in place |
| 00:08:50> 00:08:53: | then to support that type of authentic and sustainable community |
| 00:08:53> 00:08:54: | engagement, |
| 00:08:54> 00:08:57: | and so those are some of the things that I |
| 00:08:57> 00:08:59: | would like to pose to this group of rhetorically. |
| 00:08:59> 00:09:03: | I'm not expecting people to come back with the answers |
| 00:09:03> 00:09:04: | unless they really want to, |
| 00:09:04> 00:09:07: | but some of the things that we really have to |
| 00:09:07> 00:09:10: | be able to embrace if we're going to talk about |
| 00:09:10> 00:09:12: | truly how we are going to make a more Equitable |
| 00:09:12> 00:09:15: | City. I would also say that maybe instead of asking |
| 00:09:15> 00:09:18: | how we make our cities more affordable, |
| 00:09:18> 00:09:23: | we should ask. How we enrich than people in our |
| 00:09:23> 00:09:24: | community. |
| 00:09:24> 00:09:27: | So is the city going to be more affordable or |
| 00:09:27> 00:09:30: | people going to be enriched and therefore more things are |
| 00:09:30> 00:09:33: | within their range and they have more opportunities and we |
| 00:09:33> 00:09:36: | get rid of this whole under resourced terminology altogether, |
| 00:09:36> 00:09:39: | so some of the ways in which we've done that |
| 00:09:39> 00:09:41: | work right to provide you with some examples would be |
| 00:09:41> 00:09:42: | 1. |
| 00:09:42> 00:09:45: | The Northeast grocers project. This was a project that was |
| 00:09:45> 00:09:48: | selected by community members out of Northeast Area |
| | Master planning |
| 00:09:48> 00:09:51: | effort that was spearheaded by the UG and which were |
| 00:09:51> 00:09:54: | the Co lead implementation agency on as a part of |
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| 00:09:54> 00:09:54: | that. |
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| 00:09:54> 00:09:58: | Planning effort committee members selected 3 early action projects they'd |
| 00:09:58> 00:10:00: | like to see kind of get moving. |
| 00:10:00> 00:10:03: | As we know, plans can take decades to actually implement, |
| 00:10:03> 00:10:05: | and so these were ways of saying this is something |
| 00:10:05> 00:10:07: | we want to start working on right now, |
| 00:10:07> 00:10:11: | and one of those projects was a cooperative grocery store. |
| 00:10:11> 00:10:12: | As you may be aware, |
| 00:10:12> 00:10:15: | there's the Merc that is coming to downtown Kansas City, |
| 00:10:15> 00:10:17: | KS. We're all very excited about that. |
| 00:10:17> 00:10:19: | In fact, I'm on the Board of directors for the |
| 00:10:19> 00:10:19: | Mark, |
| 00:10:19> 00:10:23: | and they're doing a great job outreach into the community. |
| 00:10:23> 00:10:26: | But in the end, the Northeast residents want something of |
| 00:10:26> 00:10:27: | their own. |
| 00:10:27> 00:10:30: | To create a food source within their communities will still |
| 00:10:30> 00:10:33: | be in a food desert even with the placement of |
| 00:10:33> 00:10:36: | the Merc and downtown Kansas City, |
| 00:10:36> 00:10:38: | KS. So our workers organization, |
| 00:10:38> 00:10:41: | then is not to own and operate a grocery store, |
| 00:10:41> 00:10:45: | but to provide the groundwork and foundation for such an |
| 00:10:46> 00:10:46: | effort to. |
| 00:10:46> 00:10:49: | To become a reality and so we have been working |
| 00:10:49> 00:10:50: | with Pride, |
| 00:10:50> 00:10:54: | which is the local chapter of the Black Firefighters Association |
| 00:10:54> 00:10:56: | we've been working with Dot Agency, |
| 00:10:56> 00:10:59: | which is an offshoot of the KU School of Architecture |
| 00:10:59> 00:10:59: | and Design. |
| 00:10:59> 00:11:03: | We've been working with our Commissioners out of the Eugene |
| 00:11:03> 00:11:07: | several other partners to renovate a space at 1726 Quindaro |
| 00:11:07> 00:11:07: | Blvd. |
| 00:11:07> 00:11:10: | Where we've been able to have community meetings and get |
| 00:11:10> 00:11:13: | people familiar with the idea of here in this space, |
| 00:11:13> 00:11:16: | right here in community, one of many vacant buildings and |
| 00:11:16> 00:11:19: | what it takes is it takes a group of dedicated |
| 00:11:19> 00:11:22: | community members who are going to form this cooperative and |
| 00:11:22> 00:11:27: | create economic opportunity economic sovereignty in their own area. |
| 00:11:27> 00:11:28: | And so that's one guide. |

| 00:11:28> 00:11:30: | Examples of the work we do. |
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| 00:11:30> 00:11:32: | We also have the Heritage Trail project, |
| 00:11:32> 00:11:35: | which isn't in another vision that had been articulated by |
| 00:11:36> 00:11:36: | the community. |
| 00:11:36> 00:11:39: | It centers along the Jersey Creek Greenway, |
| 00:11:39> 00:11:42: | and with that project. We're going to be combining green |
| 00:11:43> 00:11:48: | infrastructure redevelopment as well as historical |
| | identification of historical items |
| 00:11:48> 00:11:49: | of interest, |
| 00:11:49> 00:11:51: | because what we know is that there's a lot of |
| 00:11:51> 00:11:55: | rich history in our area that oftentimes has been lost |
| 00:11:55> 00:11:56: | or just not valued. |
| 00:11:56> 00:11:58: | And so, how do we elevate the history of our |
| 00:11:59> 00:12:02: | area while also elevating the status of the Community in |
| 00:12:02> 00:12:03: | that area? |
| 00:12:03> 00:12:06: | And we do that by creating this trail where you've |
| 00:12:06> 00:12:09: | been affording people alternative modes of transportation. |
| 00:12:09> 00:12:13: | You're creating job opportunities because someone has to build and |
| 00:12:13> 00:12:14: | design the trail right, |
| 00:12:14> 00:12:18: | and we're looking for. Green Team Group of young people |
| 00:12:18> 00:12:19: | to do that work. |
| 00:12:19> 00:12:23: | And then you're also engaging the community and helping to |
| 00:12:23> 00:12:27: | fabricate their own reality in terms of identifying areas of |
| 00:12:27> 00:12:27: | interest, |
| 00:12:27> 00:12:32: | historical interest, and future areas where they might want to |
| 00:12:32> 00:12:34: | see development. |
| 00:12:34> 00:12:37: | It is those are great examples and and it's interesting |
| 00:12:37> 00:12:39: | to hear if I heard you correctly. |
| 00:12:39> 00:12:40: | These were kind of you. |
| 00:12:40> 00:12:45: | The Eugene was a catalyst for kind of commissioning this |
| 00:12:45> 00:12:48: | work and that was kind of it sounds like. |
| 00:12:48> 00:12:51: | Outcries from the community for a very long time to |
| 00:12:51> 00:12:53: | get a plan for the Northeast area. |
| 00:12:53> 00:12:55: | It did not have any type of plan right which |
| 00:12:55> 00:12:58: | we assures you know the people in there in this |
| 00:12:58> 00:13:01: | video can would say it's kind of detrimental to the |
| 00:13:01> 00:13:04: | health of the Community and any type of future planning |
| 00:13:05> 00:13:08: | efforts or things are just kind of all Willy nilly. |
| 00:13:08> 00:13:11: | And so there was that outcry from the community and |
| 00:13:11> 00:13:14: | the Commissioners listened and they dedicated a certain |
| | amount of |
| 00:13:14> 00:13:17: | funding to conduct this master planning effort. |
| | |

| 00:13:17> 00:13:19: | And out of that effort. |
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| 00:13:19> 00:13:22: | Is where you're seeing some of the projects that I'm |
| 00:13:22> 00:13:23: | talking about now. |
| 00:13:23> 00:13:25: | It's very cool. So before we bring the other two |
| 00:13:25> 00:13:27: | on quickly when we were talking yesterday, |
| 00:13:27> 00:13:30: | I asked you a question and your answer has stuck |
| 00:13:30> 00:13:32: | with me literally since we talked about it. |
| 00:13:32> 00:13:34: | And so I was hoping you could share with the |
| 00:13:34> 00:13:34: | group. |
| 00:13:34> 00:13:37: | I asked you a question about data measurements. |
| 00:13:37> 00:13:39: | I come from a background where you can't manage what |
| 00:13:39> 00:13:41: | you can't measure is kind of the mindset. |
| 00:13:41> 00:13:44: | Then I asked you a question about how do you |
| 00:13:44> 00:13:46: | measure success is it relates to Equitable development, |
| 00:13:46> 00:13:49: | an love it? If you could show your answer with. |
| 00:13:49> 00:13:51: | The group here. Oh well, |
| 00:13:51> 00:13:53: | l don't. I feel like I gave you a really |
| 00:13:53> 00:13:54: | jumble to answer, |
| 00:13:54> 00:13:56: | but I'll try the best. |
| 00:13:56> 00:13:58: | I think what I had said it first and responses |
| 00:13:58> 00:14:01: | that data doesn't really have a face and it's very |
| 00:14:01> 00:14:04: | easy to dehumanize people just based on, |
| 00:14:04> 00:14:06: | you know quantitative data alone. |
| 00:14:06> 00:14:09: | You also need qualitative data and you also need data |
| 00:14:09> 00:14:12: | that's truly painting the picture of a community. |
| 00:14:12> 00:14:14: | And the best way to do that is to ensure |
| 00:14:14> 00:14:17: | that community members have ownership over their own data and |
| 00:14:18> 00:14:20: | over their own stories in their own narrative. |
| 00:14:20> 00:14:22: | And so that's like. The, |
| 00:14:22> 00:14:25: | I guess cornerstones of the work that we do in |
| 00:14:25> 00:14:29: | terms of successfully developing areas like ours is to ensure |
| 00:14:29> 00:14:33: | that community members do have ownership over their own destiny |
| 00:14:33> 00:14:36: | and and we really believe the best way through that |
| 00:14:36> 00:14:40: | for that is through self determination that people must have |
| 00:14:40> 00:14:44: | the ability to have sovereignty over their own environment over |
| 00:14:44> 00:14:49: | their own social situations over their own food. |
| 00:14:49> 00:14:52: | That's an and is what's going to build the type |
| 00:14:52> 00:14:55: | of cohesion that is necessary to support other types of |
| 00:14:55> 00:14:58: | private investment in development. |
| | |

00:15:00 --> 00:15:02: I mean, I think that's so important to understand. 00:15:02 --> 00:15:05: We talk about equitable development at the core of it 00:15:05 --> 00:15:07: is people and the state of the people is the 00:15:07 --> 00:15:08: measure. 00:15:08 --> 00:15:10: I thought that was really insightful thing. 00:15:10 --> 00:15:12: So I appreciate you sharing that with us. 00:15:12 --> 00:15:15: Absolutely, yeah, the state of the people is is the 00:15:15 --> 00:15:15: measure right? 00:15:15 --> 00:15:18: And I think that's the crux of the question that 00:15:18 --> 00:15:21: that you guys have been pondering for the last couple 00:15:21 --> 00:15:23: of weeks is how do we make the community more 00:15:23 --> 00:15:26: affordable is like? Well what is the state of the 00:15:26 --> 00:15:26: people? 00:15:26 --> 00:15:29: It's obviously they can't afford what it is right now. 00:15:29 --> 00:15:30: So how do we elevate? 00:15:30 --> 00:15:32: That status. 00:15:32 --> 00:15:35: And you can only do that by truly being ally 00:15:35 --> 00:15:39: and coming to the Community with your skills and tools, 00:15:39 --> 00:15:40: but not with your ideas. 00:15:40 --> 00:15:42: They have their own ideas. 00:15:42 --> 00:15:44: Yeah, yeah, I appreciate that. 00:15:44 --> 00:15:46: So thank you for sharing with us. 00:15:46 --> 00:15:49: Quick reminder to everyone QA function. 00:15:49 --> 00:15:52: Get your questions in there for Rachel and then you 00:15:52 --> 00:15:55: know as we go into this next section. 00:15:55 --> 00:15:58: It's my pleasure to bring on our next two guests. 00:15:58 --> 00:16:00: We have McClain, Bryant Maclin. 00:16:00 --> 00:16:05: McLean is the former. Policy director for canceling Missouri underside, James. She was is currently policy director at Civic Council 00:16:05 --> 00:16:08: 00:16:08 --> 00:16:09: until the end of this week. 00:16:09 --> 00:16:12: I understand and then starting next week she is going 00:16:12 --> 00:16:15: to be the new Director of Policy and Strategic Strategic 00:16:15 --> 00:16:18: Initiatives for the Health Forward Foundation. 00:16:18 --> 00:16:20: So welcome to the Web and R Macklin. 00:16:20 --> 00:16:23: Thanks for cleaning. Thanks for joining us and then also 00:16:23 --> 00:16:25: want to bring on Diane Binkley, 00:16:25 --> 00:16:27: Diane. Join us a few weeks back and so we're 00:16:27 --> 00:16:30: glad to have Diane back Diane as the deputy director 00:16:30 --> 00:16:33: for the planning Department for Kansas City, 00:16:33 --> 00:16:36: Mo. So welcome, Diane. Thank you.

Yeah, you talk to people is the measure.

00:14:58 --> 00:15:00:

| 00:16:36> 00:16:38: 00:16:38> 00:16:41: 00:16:41> 00:16:45: 00:16:45> 00:16:48: 00:16:46> 00:16:48: 00:16:48> 00:16:51: 00:16:51> 00:16:54: 00:16:54> 00:16:57: 00:16:57> 00:17:01: 00:17:01> 00:17:01: 00:17:01> 00:17:05: 00:17:05> 00:17:07: 00:17:07> 00:17:11: 00:17:11> 00:17:12: 00:17:12> 00:17:12: 00:17:16> 00:17:17: 00:17:17> 00:17:26: 00:17:26> 00:17:30: 00:17:30> 00:17:30: 00:17:30> 00:17:34: 00:17:34> 00:17:34: 00:17:34> 00:17:44: 00:17:40> 00:17:40: 00:17:50> 00:17:50: 00:17:50> 00:17:50: 00:17:50> 00:17:59: 00:17:56> 00:17:59: 00:17:59> 00:18:04: 00:18:03> 00:18:04: 00:18:04> 00:18:04: 00:18:04> 00:18:21: 00:18:03> 00:18:04: 00:18:04> 00:18:21: 00:18:04> 00:18:21: 00:18:07> 00:18:21: 00:18:08> 00:18:33: 00:18:08> 00:18:34: 00:18:31> 00:18:34: | Then I want to start with you. Easy for us to think of policy as this kind of one way Street where things are handed down from up on high. Oftentimes, it's the way it is. This way it seems. So what role do citizens? What will do the people have in this process? And what can or should they be looking for doing to help increase their voice and have a voice in this? Sure, so I'd say that citizens have the primary role in this process. For most we elect, we vote on the elected officials that take office, and so it's incumbent upon us and to hold him accountable. Whether that's you know through the usual process of, you know, calls and letters and participating in public hearings and meetings to make sure that our voices are heard in our expectations are. That, but just you know, dialing back a little bit, even even when these candidates running for office you know. They'll put out platforms and so that's the time. Or we can evaluate whether or not they're even the sort of person of this sort of character, or that they are aligned with our policy priorities before we even vote them into office. So I think it starts there. No next step for public engagement is service on boards and commissions. So in Kansas City, at least under Mayor James, there were 70 two boards and commissions that everyday citizens citizens have the opportunity to be appointed to the two that most closely relate to what we're talking about. Today is the Board of Zoning adjustments and also the City Planning Commission Board of Zoning is kind of the. The first step in the process for any developer or any remember that wants to see a change in zoning |
|---|--|
| 00:18:34> 00:18:38: 00:18:38> 00:18:40: | any remember that wants to see a change in zoning in a particular area, |
| | |

| 00:18:40> 00:18:45: | so either more restrictive or more permissive zoning in terms |
|---------------------|--|
| 00:18:45> 00:18:46: | of you know, |
| 00:18:46> 00:18:50: | multi family or single family or what have you or |
| 00:18:50> 00:18:53: | whether or not you know retail or liquor stores or |
| 00:18:54> 00:18:57: | what have you can be developed in the area. |
| 00:18:57> 00:19:00: | The City Planning Commission is sort of a. |
| 00:19:00> 00:19:04: | Assister Commission and they play many roles or similar roles. |
| 00:19:04> 00:19:08: | Complementary rules to BSA. But then there's also the statutory |
| 00:19:08> 00:19:12: | agencies and so everybody is familiar with tax increment financing |
| 00:19:12> 00:19:14: | and that Commission. |
| 00:19:14> 00:19:17: | But there are a variety of different statutory agencies in |
| 00:19:17> 00:19:20: | the Kansas City area and most of what I'm speaking |
| 00:19:20> 00:19:22: | to is Kansas City, |
| 00:19:22> 00:19:25: | Mo. Because I'm just more familiar with Kansas City, |
| 00:19:25> 00:19:29: | Mo, there are similar boards and commissions and opportunities to |
| 00:19:29> 00:19:30: | get involved. |
| 00:19:30> 00:19:33: | Throughout the region in the different municipalities, |
| 00:19:33> 00:19:37: | all the different municipalities have different tax. |
| 00:19:37> 00:19:40: | Instead of agencies that kind of dictate who gets financial |
| 00:19:40> 00:19:45: | incentives for building brick and mortar developmental projects throughout the |
| 00:19:45> 00:19:45: | city. |
| 00:19:45> 00:19:49: | And so there's opportunities to be appointed to any of |
| 00:19:49> 00:19:50: | these bodies. |
| 00:19:50> 00:19:53: | But there's also opportunities to go to the public hearings |
| 00:19:53> 00:19:56: | of these bodies and make your opinions known there as |
| 00:19:56> 00:19:57: | well. |
| 00:19:57> 00:19:59: | But I think that the key thing is, |
| 00:19:59> 00:20:01: | you know that we all have to stay. |
| 00:20:01> 00:20:05: | Involved and informed and pay attention and speak up when |
| 00:20:05> 00:20:09: | they're going on around us so that we don't agree |
| 00:20:09> 00:20:11: | with that's our civic duty. |
| 00:20:11> 00:20:14: | And if we don't do it then. |
| 00:20:14> 00:20:16: | Things could very easily go awry, |
| 00:20:16> 00:20:20: | and an an afoul of what the Community desires. |
| 00:20:20> 00:20:23: | It's it seems like that's everything right now, |
| 00:20:23> 00:20:28: | and it's been, so it's been a heightened issue of. |
| 00:20:28> 00:20:30: | Engagement. You have to be involved. |
| 00:20:30> 00:20:31: | You have to. You have a voice. |
| | |

| 00:20:31> 00:20:32: | You have to be involved, |
|----------------------|--|
| 00:20:32> 00:20:34: | and in particular the local level. |
| 00:20:34> 00:20:37: | So good insights. Thank you for sharing with us, |
| 00:20:37> 00:20:40: | Diane. Let's jump over to zoning really quick. |
| 00:20:40> 00:20:41: | Talk to me about you. |
| 00:20:41> 00:20:46: | In your experience. Like does owning create inequity among |
| 00.20.41 7 00.20.40. | citizens? |
| 00:20:46> 00:20:49: | Zoning itself doesn't necessarily cause that it can, |
| 00:20:49> 00:20:52: | because it can to some degree because of separation of |
| 00:20:52> 00:20:55: | uses and keeping people from being able to have direct |
| 00:20:55> 00:20:57: | access to maybe what they need, |
| 00:20:57> 00:21:00: | whether that's healthcare or grocery stores or the like. |
| 00:21:00> 00:21:03: | But really, a lot of what we're hearing right now |
| 00:21:03> 00:21:05: | in the community is used a lot of discussion about |
| 00:21:05> 00:21:07: | JC Nichols and would occur then, |
| 00:21:07> 00:21:09: | and really, that's not about zoning. |
| 00:21:09> 00:21:12: | That was more about the deed restrictions that were set |
| 00:21:12> 00:21:13: | by developers, |
| 00:21:13> 00:21:15: | and so back in the day that could happen. |
| 00:21:15> 00:21:18: | There's also a lot of discussion right now about. |
| 00:21:18> 00:21:21: | You know, not being aware that the people at that |
| 00:21:21> 00:21:25: | time there was a lot of redlining under the federal |
| 00:21:25> 00:21:28: | government that kept black people and people of color and |
| 00:21:28> 00:21:29: | other. |
| 00:21:31> 00:21:35: | Religions out of certain areas and so that was very |
| 00:21:35> 00:21:36: | discrimina. |
| 00:21:36> 00:21:39: | Tori and Emma did cause an equity isn't because people |
| 00:21:40> 00:21:43: | weren't able to be in have be able to purchase |
| 00:21:43> 00:21:45: | a home because of that redlining. |
| 00:21:45> 00:21:49: | Then now it has even impacted many generations later from |
| 00:21:49> 00:21:51: | being able to build that well. |
| 00:21:51> 00:21:54: | So a lot of I think what we're hearing right |
| 00:21:54> 00:21:56: | now isn't zoning specific, |
| 00:21:56> 00:21:58: | but it's more about how the regular, |
| 00:21:58> 00:22:02: | how the developers put in the deed restrictions and. |
| 00:22:02> 00:22:05: | And again, the loaning agencies did a lot of the |
| 00:22:06> 00:22:06: | redlining. |
| 00:22:06> 00:22:10: | Again, though being in a single family subdivision, |
| 00:22:10> 00:22:13: | someone said yesterday, I think on our calls, |
| 00:22:13> 00:22:17: | basically saying that single family zoning's inherently racist |
| 00.22.47 > 00.00.00 | and and |
| 00:22:17> 00:22:20: | I beg to differ with that to some degree, |
| | |

00:22:20 --> 00:22:24: because I live in a very suburban single family neighborhood 00:22:24 --> 00:22:26: at this time for just a few more weeks. 00:22:26 --> 00:22:29: And in there I can look around and I have 00:22:29 --> 00:22:32: so much diversity in my community, 00:22:32 --> 00:22:36: and that's from. Religion to color two different sexual orientations. 00:22:36 --> 00:22:39: And I love the fact that I'm able to bring 00:22:40 --> 00:22:42: my child up in that community, 00:22:42 --> 00:22:43: but so it can be. 00:22:43 --> 00:22:47: I think that it's more about separation of uses, 00:22:47 --> 00:22:51: an having access to things versus the actual you know 00:22:51 --> 00:22:53: how many square feet in a lot. 00:22:53 --> 00:22:56: So quick, follow up on that. 00:22:56 --> 00:22:59: Let's flip that equation to little bit. 00:22:59 --> 00:23:04: How? How can zoning ordinances help people build wealth? 00:23:04 --> 00:23:07: So we've talked about this in some of the previous 00:23:07 --> 00:23:08: weeks. 00:23:08 --> 00:23:09: so I'll touch on it again, 00:23:09 --> 00:23:11: but it's if you're able, 00:23:11 --> 00:23:13: you know if you have a home to be able 00:23:13 --> 00:23:14: to build, 00:23:14 --> 00:23:17: maybe an accessory dwelling unit where you can rent that 00:23:17 --> 00:23:17: out, 00:23:17 --> 00:23:20: or being able to have short term rentals in your 00:23:20 --> 00:23:23: home so that you can again start to rent out 00:23:23 --> 00:23:25: and get more dollars into your pocket. 00:23:25 --> 00:23:28: So then you can continue to build that. 00:23:28 --> 00:23:31: Well, there's an option. Some of the things we have 00:23:31 --> 00:23:32: tried to evaluate. 00:23:32 --> 00:23:35: Anamor continuing to on our zoning ordinances, 00:23:35 --> 00:23:39: but. For the incremental development in trying to do infill 00:23:39 --> 00:23:40: development, 00:23:40 --> 00:23:43: what is in there that's keeping people on those small 00:23:43 --> 00:23:47: time developers from being able to to build economically and 00:23:47 --> 00:23:49: provide housing that's at a reasonable cost? 00:23:49 --> 00:23:53: And one example was is that we removed the requirement 00:23:53 --> 00:23:56: that if if the neighborhood was platted prior to 1951, 00:23:56 --> 00:23:59: you didn't have to build a garage or a parking 00:23:59 --> 00:24:00: lot or parking space, 00:24:00 --> 00:24:02: and so with that now we say OK. 00:24:02 --> 00:24:05: Well, if you were in that same neighborhood, 00:24:05 --> 00:24:07: why would we require it today?

| 00:24:07> 00:24:09: | That didn't make sense any longer. |
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| 00:24:09> 00:24:11: | And it's an additional cost, |
| 00:24:11> 00:24:14: | so we've gone in and remove some of those barriers |
| 00:24:14> 00:24:16: | to try to help those folks who are trying to |
| 00:24:16> 00:24:20: | do the incremental development in the small development to be |
| 00:24:20> 00:24:22: | able to thrive. Great McLean, |
| 00:24:22> 00:24:25: | let's come back to you when we talk about equitable |
| 00:24:25> 00:24:29: | developments abroad category and there's a lot of implications in |
| 00:24:29> 00:24:31: | a lot of aspects that influence what we mean in |
| 00:24:31> 00:24:35: | that the policies that impact equitable development an in those |
| 00:24:35> 00:24:38: | communities go well beyond zoning and housing and so on. |
| 00:24:38> 00:24:41: | So can you speak to the policies may be related |
| 00:24:41> 00:24:44: | to health or education and sustainability and how they might |
| 00:24:45> 00:24:48: | impact how these communities you know are created in a |
| 00:24:48> 00:24:51: | sustainable way or how they are impacted. |
| 00:24:51> 00:24:53: | Sure, and I you know I'll talk about it. |
| 00:24:53> 00:24:58: | You know somewhat broadly, you know when thinking about equitable |
| 00:24:58> 00:24:58: | development, |
| 00:24:58> 00:25:02: | I think it's it's. It's easiest to think about place. |
| 00:25:02> 00:25:04: | You know what makes a place comfortable? |
| 00:25:04> 00:25:07: | What makes a place of community, |
| 00:25:07> 00:25:11: | transportation option, deployment options, educational options, |
| 00:25:11> 00:25:15: | housing, grocery, healthcare options? All that are easy to navigate |
| 00:25:15> 00:25:18: | and access and open and welcoming to a variety of |
| 00:25:18> 00:25:21: | different people and at a variety of different people. |
| 00:25:21> 00:25:26: | Can afford and so policies that speak to or allow |
| 00:25:26> 00:25:29: | that ease are necessary for you know, |
| 00:25:29> 00:25:33: | an equitable community you know in terms of brick and |
| 00:25:33> 00:25:35: | mortar and infrastructure, |
| 00:25:35> 00:25:39: | all that kind of stuff needs to be developed and |
| 00:25:39> 00:25:43: | they have to be developed with equity in mind, |
| 00:25:43> 00:25:47: | so not concentrated in one community or another. |
| 00:25:47> 00:25:51: | Not nicer in one community versus another, |
| 00:25:51> 00:25:55: | and not exclusive. Soon one community or another website. |
| 00:25:55> 00:25:58: | You know you think about like liquor stores, |
| 00:25:58> 00:26:03: | payday lending, title lending used car dealerships. |
| 00:26:03> 00:26:07: | Also need to be not allowed in so residential communities |
| | |

00:26:07 --> 00:26:08: and not others. 00:26:08 --> 00:26:12: Arguably, you know there's there's no place for them in 00:26:12 --> 00:26:14: residential communities. 00:26:14 --> 00:26:17: But you know when you start to think about you, 00:26:17 --> 00:26:20: know Paula season and zoning. 00:26:20 --> 00:26:22: Might not be policy itself, 00:26:22 --> 00:26:26: it might be you know the practice. 00:26:26 --> 00:26:32: You know the fact that some forms of development are. 00:26:35 --> 00:26:39: More likely to occur in some areas versus others is 00:26:39 --> 00:26:44: not always just a matter of preference or resource of 00:26:44 --> 00:26:45: the developer. 00:26:45 --> 00:26:50: Some of that is a matter of the practices that 00:26:50 --> 00:26:54: are employed and what's allowed by. 00:26:54 --> 00:26:57: No people in in in city government. 00:26:57 --> 00:27:00: I did not find that to be the case in 00:27:00 --> 00:27:01: Kansas, 00:27:01 --> 00:27:03: Missouri when I worked there, 00:27:03 --> 00:27:06: but just, you know, nationally speaking. 00:27:06 --> 00:27:11: Historically speaking, that's that's been an issue and so just 00:27:11 --> 00:27:13: whatever the policy is, 00:27:13 --> 00:27:17: that's going to impact place that there be an equitable 00:27:18 --> 00:27:20: lens placed onto that policy. 00:27:22 --> 00:27:27: Diane Train McLean mentioned transportation, 00:27:27 --> 00:27:32: so how can you know Todds policy's help to improve 00:27:32 --> 00:27:37: this equity issue inequality for residents. 00:27:37 --> 00:27:41: Well, the balance of Todds policy is that it's really 00:27:41 --> 00:27:42: about providing more access, 00:27:42 --> 00:27:46: public access to transit, but also allowing for that mix 00:27:46 --> 00:27:48: of uses an more density, 00:27:48 --> 00:27:50: an variety of housing in those areas. 00:27:50 --> 00:27:54: Now granted, the one thing Todds policy doesn't address is 00:27:54 --> 00:27:56: where you put the transit investment. 00:27:56 --> 00:27:59: You know, Kansas City had a little bit of some 00:27:59 --> 00:28:00: folks have. 00:28:00 --> 00:28:04: There's been some negativity on the fact that the streetcar 00:28:04 --> 00:28:06: line is in kind of an area of the city 00:28:06 --> 00:28:08: that where people have money. 00:28:08 --> 00:28:12: More so because it's more where the businesses are an 00:28:12 --> 00:28:15: and that it's continuing on South into areas. 00:28:15 --> 00:28:18: Again, where maybe there isn't the lower income or mix 00:28:18 --> 00:28:19: as many people of color. 00:28:19 --> 00:28:22: Or it's it's kind of in it's taking it down

| to the Country Club Plaza, |
|--|
| but it is also the fact that it was free, |
| so that's I think, Kansas City did a great thing |
| by making this decision that OK? |
| If the streetcars free and that's available, |
| then we need to make all of our transit free. |
| And so that's what went into the budget this year. |
| And so by offering that now we've taken. |
| We've taken down that discrepancy or that separation allow for |
| everybody to have public transit. |
| Then when she get that, |
| eat now we can start. |
| We just got a federal grant. |
| I'm excited to tell her one. |
| If you didn't hear, it's a \$400,000 with \$150,000 city |
| match Grant for the prospect BRT. |
| And so we're going to do it for at todds |
| policy for, |
| and that's that BRT route so that we can try |
| to impact in the third district. |
| In fifth district, areas need and actually some into the |
| 4th as far as trying to make sure that the |
| development that comes in IS. |
| It does have the density and the mix of types |
| of residential units and the types of uses that people |
| need to be able to have quality of life and |
| access to things. |
| I'm going to jump to the Q&A just a reminder |
| to everybody jump in there. |
| Take a look at Rachel. |
| We've got a question specifically for you. |
| What are some of the ideas and desires that people |
| in northeast Kansas City, |
| KS have that may run counter twit planners and developers |
| talk about routinely? |
| That's a great question, and I think that. |
| There's a couple of things that feed into that question. |
| One, oftentimes residents of the northeast don't have any |
| clue |
| what planners and developers are looking at for the |
| Northeast area. |
| aica. |
| |

| 00:30:09> 00:30:12: | I've been in several meetings where there have been whole |
|---------------------|---|
| 00:30:12> 00:30:14: | mockups and drawings and visuals, |
| 00:30:14> 00:30:18: | blueprints laid out for areas in my community that no |
| 00:30:18> 00:30:20: | one even knew this was happening right, |
| 00:30:20> 00:30:23: | and so I think that's one big issue is that |
| 00:30:23> 00:30:27: | people often times aren't even aware one of development is. |
| 00:30:27> 00:30:31: | Being planned or aren't involved in that conversation until the |
| 00:30:31> 00:30:33: | end and to kind of go into that. |
| 00:30:33> 00:30:36: | I think that's one of the issues is that oftentimes |
| 00:30:36> 00:30:40: | committee members feel like they're being landed on and there |
| 00:30:40> 00:30:41: | because of the process. |
| 00:30:41> 00:30:46: | They're not invited until the end of the process instead |
| 00:30:46> 00:30:46: | of being. |
| 00:30:46> 00:30:50: | Engaged at the beginning and engaged beyond tokenism, |
| 00:30:50> 00:30:53: | and so I would say that we have to think |
| 00:30:53> 00:30:57: | about the whole development process and how that needs to |
| 00:30:57> 00:31:01: | shift to really support community members in what their visions |
| 00:31:01> 00:31:05: | are for their community and then work through some of |
| 00:31:05> 00:31:10: | the different legalities of incentives that McLean McLean was talking |
| 00:31:10> 00:31:12: | about and seeing what's the appropriate. |
| 00:31:12> 00:31:14: | So, you know, in general, |
| 00:31:14> 00:31:17: | I think that there could be a lot of synergy |
| 00:31:17> 00:31:18: | there. |
| 00:31:18> 00:31:23: | But there's a lack of communication and transparency that makes |
| 00:31:23> 00:31:25: | it extremely difficult. |
| 00:31:25> 00:31:29: | You know and and to get any type of true |
| 00:31:29> 00:31:33: | community owned or Community Co created project. |
| 00:31:33> 00:31:35: | Kevin, why have you here? |
| 00:31:35> 00:31:36: | Can I make one point? |
| 00:31:36> 00:31:39: | I do want to say there is a difference and |
| 00:31:39> 00:31:41: | I come across this a lot in Kansas City, |
| 00:31:41> 00:31:43: | KS were a very diverse community. |
| 00:31:43> 00:31:47: | You can have diversity and racism can still exist, |
| 00:31:47> 00:31:50: | and I think that that is an important point because |
| 00:31:50> 00:31:53: | oftentimes we think you know we're in a very diverse |
| 00:31:53> 00:31:58: | area and an in diverse environment or community or neighborhood |
| 00:31:58> 00:32:00: | or what have you. And that's great, |
| 00:32:00> 00:32:04: | right? But racism still exists systemically in all different types |
| | |

| 00:32:04> 00:32:05: | of levels, |
|---------------------|---|
| 00:32:05> 00:32:08: | so I do want to make that point clear. |
| 00:32:08> 00:32:11: | Yeah, I think it's an important thing that we have |
| 00:32:11> 00:32:12: | to keep remembering. |
| 00:32:12> 00:32:15: | Is that racism really is inherently there and has been |
| 00:32:15> 00:32:19: | historically and just because you see diversity doesn't mean you |
| 00:32:19> 00:32:21: | don't have racism present, |
| 00:32:21> 00:32:24: | so that's something I think that we're all talking about |
| 00:32:24> 00:32:27: | a lot these days and something we have to keep |
| 00:32:27> 00:32:30: | in mind as it relates to development and release to |
| 00:32:30> 00:32:33: | this historic, systemic problem that we've had back to the |
| 00:32:33> 00:32:36: | Q&A we often talk about land use discriminate. |
| 00:32:36> 00:32:40: | This is. I'm just throw this out whoever wants to |
| 00:32:40> 00:32:40: | grab it can. |
| 00:32:40> 00:32:44: | We often talk about land use discrimination in the past |
| 00:32:44> 00:32:44: | tense. |
| 00:32:44> 00:32:47: | What do you think? Are real estate behaviors that are |
| 00:32:47> 00:32:49: | the redlining of today? |
| 00:32:57> 00:33:00: | Well, I'll just jump in real quick. |
| 00:33:00> 00:33:03: | I think that. |
| 00:33:03> 00:33:08: | There is a lot of concern about. |
| 00:33:10> 00:33:14: | Whether or not certain areas in Kansas City, |
| 00:33:14> 00:33:16: | Mo, for example, are done. |
| 00:33:16> 00:33:23: | You know they've had a number of incentivized projects. |
| 00:33:23> 00:33:27: | The thought is that. That area is now kind of |
| 00:33:27> 00:33:33: | organically attractive to further development and so projects in that |
| 00:33:33> 00:33:36: | area need to no longer be incentivized. |
| 00:33:36> 00:33:42: | An incentive should be focused on areas that aren't organically |
| 00:33:43> 00:33:45: | attractive to developers. |
| 00:33:45> 00:33:48: | You know, I think that there there is, |
| 00:33:48> 00:33:50: | you know true to that, |
| 00:33:50> 00:33:54: | but that truth needs to be kind of like quantified, |
| 00:33:54> 00:33:57: | and that that's where the disconnect is. |
| 00:33:57> 00:34:00: | I don't know if it's there's a lack of appreciation |
| 00:34:00> 00:34:05: | or willingness to really do some analysis to figure out, |
| 00:34:05> 00:34:07: | like 'cause. To me, it seems like. |
| 00:34:09> 00:34:13: | There would be data to support whether or not you |
| 00:34:13> 00:34:17: | know there's significant traction and area in terms of development. |
| 00:34:17> 00:34:21: | You know the number of dollars that have already been |

| 00:34:21> 00:34:22: | put into infrastructure, |
|---------------------|--|
| 00:34:22> 00:34:26: | the number of housing units that have been built, |
| 00:34:26> 00:34:28: | you know there in a hotel, |
| 00:34:28> 00:34:29: | keys in the area, you know. |
| 00:34:29> 00:34:34: | When do we stop? In an focus our our efforts |
| 00:34:34> 00:34:35: | elsewhere, |
| 00:34:35> 00:34:40: | I think that that will be very helpful in. |
| 00:34:40> 00:34:45: | A more equitable apportionment of dollars throughout the city, |
| 00:34:45> 00:34:48: | for example. |
| 00:34:48> 00:34:51: | I don't know, I I know that I saw Rachel |
| 00:34:51> 00:34:53: | was eager to speak to so. |
| 00:34:53> 00:34:56: | Rachel, I think that one of the ways that we |
| 00:34:56> 00:34:59: | can we see this play out is in terms of |
| 00:34:59> 00:35:01: | where money is invested. |
| 00:35:01> 00:35:05: | Kind of like what claim was saying specifically what came |
| 00:35:05> 00:35:08: | to mind is the selection of the economic opportunity zones |
| 00:35:09> 00:35:10: | in Kansas City, |
| 00:35:10> 00:35:11: | KS in the Northeast area, |
| 00:35:11> 00:35:14: | which you know arguably needs me. |
| 00:35:14> 00:35:17: | The most economic opportunity was not selected. |
| 00:35:17> 00:35:20: | And even the trying to figure out why that area |
| 00:35:20> 00:35:23: | was not selected was like trying to go through a |
| 00:35:23> 00:35:26: | maze and we heard many different reasons and there was |
| 00:35:26> 00:35:28: | a lack of transparency around that. |
| 00:35:28> 00:35:31: | And then we were told that was because of the |
| 00:35:31> 00:35:34: | language that was brought down from the feds that had |
| 00:35:34> 00:35:37: | to be projects that were like shovel ready type of |
| 00:35:37> 00:35:39: | thing. And so I'm thinking here. |
| 00:35:39> 00:35:42: | Well, what is the purpose of these funds then? |
| 00:35:42> 00:35:45: | You know is it really to stimulate opportunities in areas |
| 00:35:45> 00:35:46: | that don't have any? |
| 00:35:46> 00:35:51: | You know, it's oftentimes. In the way that. |
| 00:35:51> 00:35:56: | Funding opportunities or differences are worded that restrict communities like |
| 00:35:56> 00:35:59: | ours from being able to access these resources. |
| 00:35:59> 00:36:02: | It's the same thing in guy at Brenda nonprofit. |
| 00:36:02> 00:36:05: | It's the same thing in the philanthropic, |
| 00:36:05> 00:36:10: | philanthropic world, right? Oftentimes, you have to go through all |
| 00:36:10> 00:36:10: | this, |
| 00:36:10> 00:36:14: | or it's the way it's worded that doesn't allow smaller |
| 00:36:14> 00:36:19: | organizations like mine or smaller grassroots community |
| | |

outfits to access 00:36:19 --> 00:36:21: those dollars in those resources. 00:36:21 --> 00:36:24: So it's a similar type of restricting eligibility. 00:36:24 --> 00:36:27: That I think was happening with redlining in the home 00:36:27 --> 00:36:29: Owners Loan Corporation. 00:36:29 --> 00:36:31: It's just a little more insidious. 00:36:31 --> 00:36:34: But I'd like to. I'd like to piggyback on that 00:36:34 --> 00:36:38: 'cause I was involved in the selection of the opportunity 00:36:38 --> 00:36:39: zones in Kansas City, 00:36:39 --> 00:36:43: Mo and we instead of looking at just the language 00:36:43 --> 00:36:46: that came out of the current administration, 00:36:46 --> 00:36:50: we kind of looked at the intent behind those that 00:36:50 --> 00:36:52: proposed legislation to begin with. 00:36:52 --> 00:36:55: Which was like Cory Booker, 00:36:55 --> 00:37:00: an I think that the original intent of opportunity zones 00:37:00 --> 00:37:04: was for a much more equitable outcome in for investment 00:37:05 --> 00:37:08: in communities that have not seen investment. 00:37:08 --> 00:37:11: It wasn't just to, you know, 00:37:11 --> 00:37:14: another incentive for area, you know, 00:37:14 --> 00:37:18: for areas that are already prosperous, 00:37:18 --> 00:37:22: and so we selected areas in our central city. 00:37:22 --> 00:37:27: That we that aren't already being targeted by developers either. 00:37:27 --> 00:37:31: There kind of like. And I hate to use the 00:37:31 --> 00:37:31: word, 00:37:31 --> 00:37:35: but they're not emerging 'cause that's the that's the wrong 00:37:35 --> 00:37:35: word. 00:37:35 --> 00:37:39: But there are areas where the development is not already 00:37:39 --> 00:37:43: organically kind of occurring on like a large scale and 00:37:43 --> 00:37:43: said you know, 00:37:43 --> 00:37:46: opportunity zones were kind of like, 00:37:46 --> 00:37:48: you know, is this a good thing? 00:37:48 --> 00:37:50: Is it not? There's a big question mark, 00:37:50 --> 00:37:53: but you know if you are going to get you 00:37:53 --> 00:37:55: know these this capital gains treatment. 00:37:55 --> 00:37:58: You're going to get it if you if you put 00:37:58 --> 00:38:00: your money in these areas.

00:37:55 --> 00:37:58: You're going to get it if you if you put your money in these areas.
00:38:00 --> 00:38:04: That an already getting money and and there were some eyebrows raised and I think a lot of people who thought that we took the wrong approach.
00:38:10 --> 00:38:14: But the. This turned out to be the right approach, and I think that there are a lot of folks

| 00:38:17> 00:38:20: | in the nation who who see it as. |
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| 00:38:20> 00:38:24: | You know really the approach that should have been taken. |
| 00:38:24> 00:38:28: | I mean, you know, we're trying to attract investment in |
| 00:38:28> 00:38:30: | areas that truly needed it, |
| 00:38:30> 00:38:33: | but for that. You know it's it's not supposed to |
| 00:38:33> 00:38:38: | be an opportunity to just further line pockets right and |
| 00:38:38> 00:38:39: | and there again. |
| 00:38:39> 00:38:42: | I think you have an example of the miles and |
| 00:38:42> 00:38:46: | miles of road that exists between policy and people right |
| 00:38:46> 00:38:50: | because you have a policy you have the intent. |
| 00:38:50> 00:38:52: | And then that intent can be, |
| 00:38:52> 00:38:52: | you know. |
| 00:38:54> 00:38:57: | Infer different ways and kind of read into you different |
| 00:38:57> 00:39:00: | ways and so can't see Missouri did it this way |
| 00:39:00> 00:39:01: | other places did it this way, |
| 00:39:01> 00:39:03: | but in the end there's so much of a gap |
| 00:39:03> 00:39:06: | between the policy and the people you know in terms |
| 00:39:06> 00:39:09: | of the processes that come from the policy and procedures, |
| 00:39:09> 00:39:12: | and then who's enforcing those procedures and policies. |
| 00:39:12> 00:39:14: | And are they doing it correctly? |
| 00:39:14> 00:39:16: | That by the time it gets down to the people, |
| 00:39:16> 00:39:19: | it could really be something completely different? |
| 00:39:19> 00:39:22: | So yeah, we've it's interesting when we think about |
| | opportunity |
| 00:39:22> 00:39:23: | zones. |
| 00:39:23> 00:39:26: | One of the challenges that we've seen is. |
| 00:39:26> 00:39:29: | It's been done differently City by city and how those |
| 00:39:29> 00:39:29: | are selected, |
| 00:39:29> 00:39:32: | and so it's not a local or regional incentive. |
| 00:39:32> 00:39:35: | Usually what you're seeing is the zosi funds are at |
| 00:39:35> 00:39:36: | a national level, |
| 00:39:36> 00:39:39: | so they pick the cities where they think the best |
| 00:39:39> 00:39:40: | projects can happen. |
| 00:39:40> 00:39:42: | And when I say best projects, |
| 00:39:42> 00:39:46: | typically it's performance based. It's not Randy debased and |
| 00:39:46> 00:39:46: | so lens comes. |
| 00:39:46> 00:39:49: | Then again, you know if you have that consistency of |
| 00:39:50> 00:39:51: | how it was done to your point. |
| 00:39:51> 00:39:54: | If you don't have that consistency of how the policy |
| 00:39:54> 00:39:57: | was enacted or it was enacted at midnight before a |
| 00:39:57> 00:39:59: | vote at 6:56 AM kind of stuff. |
| 00:39:59> 00:40:00: | Then you don't have that. |
| 33.33.33 7 UU.4U.UU. | Thom you don't have that. |

00:40:00 --> 00:40:02: Connect all the way to the end result, 00:40:02 --> 00:40:04: so that's a great point. 00:40:04 --> 00:40:06: This has been a theme that's come up several times 00:40:06 --> 00:40:08: during these conversations, 00:40:08 --> 00:40:10: which is the lack of a lot of the policies 00:40:10 --> 00:40:11: or practices. 00:40:11 --> 00:40:13: It's A and I'll just loosely characterize it this way. 00:40:13 --> 00:40:15: It's kind of thrown over the wall. 00:40:15 --> 00:40:18: You know that to the next one that operates in 00:40:18 --> 00:40:19: its own kind of silo. 00:40:19 --> 00:40:22: And Diane, I know Kansas City is working on a 00:40:22 --> 00:40:24: new comprehensive plan and I know you know one of 00:40:25 --> 00:40:28: the things that we talked about previously is the ability 00:40:28 --> 00:40:30: to tie some of these things together so we have 00:40:30 --> 00:40:34: a more comprehensive view of instead of the project based. 00:40:34 --> 00:40:36: Do you have what's overall good for the region or 00:40:36 --> 00:40:37: what? 00:40:37 --> 00:40:39: It's all good for the city and then in addition 00:40:39 --> 00:40:40: to that, 00:40:40 --> 00:40:42: how do you tie these processes together? 00:40:42 --> 00:40:45: Is that something that's being contemplated in the plan? 00:40:45 --> 00:40:47: Is how you how that happens, 00:40:47 --> 00:40:50: right? So I, I think I capture what you said. 00:40:50 --> 00:40:53: So, in the comprehensive plan right we're trying to look 00:40:53 --> 00:40:55: at all the policies that have been developed to date 00:40:55 --> 00:40:58: and also we are working with some of our adjacent 00:40:58 --> 00:41:01: communities to try and look at how all the pieces 00:41:01 --> 00:41:02: fit together. 00:41:02 --> 00:41:03: But Yes, it's you know, 00:41:03 --> 00:41:05: we're right now as a difficult time 'cause. 00:41:05 --> 00:41:07: It's hard to get out to the community. 00:41:07 --> 00:41:11: But as our original comprehensive plan was really community based 00:41:11 --> 00:41:14: to rachels points really about getting that grassroots effort in 00:41:14 --> 00:41:18: getting people included to where we're really hearing their voice. 00:41:18 --> 00:41:20: We anticipate that this one will be the same. 00:41:20 --> 00:41:24: As much as we can right now through the epidemic. 00:41:24 --> 00:41:27: Alright, so I know this might be hard for everybody, 00:41:27 --> 00:41:30: but I want to know you're in charge for a 00:41:30 --> 00:41:30: day. 00:41:30 --> 00:41:32: Whatever you say goes. No ifs,

| 00:41:32> 00:41:35: | ands, or butts, so what's the one policy change, |
|---------------------|--|
| 00:41:35> 00:41:38: | regulation or practice? You would focus your energy on on |
| 00:41:38> 00:41:39: | changing. |
| 00:41:44> 00:41:46: | OK, so and I don't. |
| 00:41:46> 00:41:49: | It doesn't have to be limited to like municipal policy, |
| 00:41:49> 00:41:52: | right? It could be like corporate policy. |
| 00:41:52> 00:41:55: | Could be any policy, yeah? |
| 00:41:55> 00:41:58: | You know, I, I think that. |
| 00:41:58> 00:42:03: | There are significant wealth building opportunities for. |
| 00:42:03> 00:42:07: | Black people, communities of color in. |
| 00:42:07> 00:42:11: | The procurement practices of. |
| 00:42:11> 00:42:20: | Large businesses, corporations, and in greater intentionality around particularly larger |
| 00:42:21> 00:42:26: | contracts to black owned minority owned businesses. |
| 00:42:26> 00:42:29: | And you know that that trickles into, |
| 00:42:29> 00:42:32: | even like you know, development projects, |
| 00:42:32> 00:42:34: | and so you know incentives. |
| 00:42:34> 00:42:37: | There's a relation there in in the you know the |
| 00:42:37> 00:42:37: | team, |
| 00:42:37> 00:42:42: | whether it's on the professional services side or the construction |
| 00:42:42> 00:42:43: | services side. |
| 00:42:43> 00:42:47: | Like you know the ewb goals. |
| 00:42:47> 00:42:50: | Need to be stressed. |
| 00:42:50> 00:42:56: | A great deal, but then even on infrastructure projects for |
| 00:42:56> 00:42:59: | the city and need to not be around. |
| 00:42:59> 00:43:06: | Awarding contracts to minority owned businesses there an an you |
| 00:43:07> 00:43:10: | know dialing it back even further. |
| 00:43:10> 00:43:15: | Providing capital to these businesses so that they can, |
| 00:43:15> 00:43:18: | you know, not only be established, |
| 00:43:18> 00:43:22: | but but scale and have you know the resources at |
| 00:43:22> 00:43:27: | hand to be competitive for these sorts of projects, |
| 00:43:27> 00:43:29: | but you know, in addition to, |
| 00:43:29> 00:43:35: | I think procurement and contract ING practices. |
| 00:43:35> 00:43:39: | Both you know for profit you know government nonprofit, |
| 00:43:39> 00:43:44: | what have you is also the use of Community Reinvestment |
| 00:43:44> 00:43:45: | Act dollars. |
| 00:43:45> 00:43:48: | I think they need to be re explored and put |
| 00:43:48> 00:43:49: | to better use. |
| 00:43:49> 00:43:54: | I know that there are models out there for how |
| 00:43:54> 00:43:59: | to use these dollars to build wealth in communities. |
| 00:43:59> 00:44:02: | There's significant room for improvement there, |
| | |

| 00:44:02> 00:44:06: | and so I know that the federal government was considering |
|----------------------|--|
| 00:44:07> 00:44:11: | legislation this past session to purportedly to do exactly that. |
| 00:44:11> 00:44:15: | But you know how things get kind of watered down |
| 00:44:15> 00:44:16: | in the process, |
| 00:44:16> 00:44:19: | but you know, I think that that's an area that |
| 00:44:19> 00:44:23: | deserves some some focus and some improving to create some |
| 00:44:23> 00:44:26: | wealth building opportunities. |
| 00:44:28> 00:44:31: | I think from a more zone traditional zoning standpoint, |
| 00:44:31> 00:44:34: | what I would love to see and we've identified, |
| 00:44:34> 00:44:37: | I think, and and hope that we gained some support |
| 00:44:37> 00:44:40: | for is really in that zoning categories to to uncouple |
| 00:44:40> 00:44:43: | the building types from the lot and building standards, |
| 00:44:43> 00:44:47: | and from the zoning categories which would allow us to |
| 00:44:47> 00:44:49: | go back to those portions of the city and natural, |
| 00:44:49> 00:44:52: | the ones that were kind of more organically done, |
| 00:44:52> 00:44:56: | where you have single family that's mixed with duplexes that |
| 00:44:56> 00:44:58: | are mixed with your six Plex is. |
| 00:44:58> 00:45:01: | So you can get again variety of building types all |
| 00:45:01> 00:45:02: | in the same areas, |
| 00:45:02> 00:45:05: | so that again you can start to build your way |
| 00:45:05> 00:45:05: | up. |
| 00:45:05> 00:45:08: | I think from a personal wealth standpoint, |
| 00:45:08> 00:45:11: | maybe starting in an apartment and being able to get |
| 00:45:11> 00:45:13: | to the duplex to the other and still say stay |
| 00:45:13> 00:45:15: | in your neighborhood. |
| 00:45:17> 00:45:20: | Um? I would say for me it's going to be |
| 00:45:20> 00:45:21: | too sorry. |
| 00:45:21> 00:45:26: | I can't seem to answer the question straight so. |
| 00:45:26> 00:45:29: | I think any policy that allows for shared ownership. |
| 00:45:29> 00:45:31: | So for instance, here in Kansas City, |
| 00:45:31> 00:45:34: | KS we had a policy that was passed a couple |
| 00:45:34> 00:45:36: | years ago where you could put it in effect, |
| 00:45:36> 00:45:40: | disallowed to libraries where you couldn't have them on like |
| 00:45:40> 00:45:42: | a vacant lot even if you own the law and |
| 00:45:42> 00:45:44: | was a paved surface, |
| 00:45:44> 00:45:47: | was no longer allowable, so that decreases the ability of |
| 00:45:47> 00:45:51: | communities to have shared ownership over tools over |
| 00140141 7 001401011 | different types |
| 00:45:51> 00:45:55: | of materials that will allow them to improve their conditions |
| 00:45:55> 00:45:58: | immediately. Now everybody has to buy a lawnmower and |
| | they |
| 00:45:58> 00:46:00: | don't have that shared space, |
| | |

| 00:46:00> 00:46:03: | so I'd say that's like a very seemingly small thing |
|--|---|
| 00:46:03> 00:46:06: | that affects how people can actually build their own wealth. |
| 00:46:06> 00:46:09: | Because now maybe they have to go to a third |
| 00:46:09> 00:46:12: | party contractor instead of being able to do something themselves. |
| 00:46:12> 00:46:15: | So I think that's a very small one that has, |
| 00:46:15> 00:46:19: | you know, magnified consequences. I would also say land, |
| 00:46:19> 00:46:21: | land ownership and land sovereignty. |
| 00:46:21> 00:46:25: | Unfortunately, our community oftentimes has to go through even larger |
| 00:46:25> 00:46:29: | hurdles that then a developer to gain access to land |
| 00:46:29> 00:46:32: | for potential projects that they may have that they may |
| 00:46:32> 00:46:36: | have all the credentials and support and other different agencies |
| 00:46:36> 00:46:37: | behind them. |
| 00:46:37> 00:46:40: | But for some reason they're still asked to do a |
| 00:46:40> 00:46:43: | lease where developers is given the land. |
| 00:46:43> 00:46:46: | And then third, I think any type of policies that |
| 00:46:46> 00:46:50: | are approved that are going to prevent the negative consequences |
| 00:46:50> 00:46:51: | of gentrification. |
| 00:46:51> 00:46:54: | So with our projects like the Heritage Trail in Northeast |
| 00:46:54> 00:46:55: | Grocers Project, |
| | we're very aware that we're trying to build something that |
| 00:46:55> 00:46:59: | |
| 00:46:59> 00:47:02: | eventually may also have negative consequences in terms of other |
| 00:46:59> 00:47:02: 00:47:02> 00:47:05: | eventually may also have negative consequences in terms of other interested parties coming into our area, |
| 00:46:59> 00:47:02: 00:47:02> 00:47:05: 00:47:05> 00:47:08: | eventually may also have negative consequences in terms of other interested parties coming into our area, seeing were built and wanting to capitalize off of that, |
| 00:46:59> 00:47:02: 00:47:02> 00:47:05: 00:47:05> 00:47:08: 00:47:08> 00:47:11: | eventually may also have negative consequences in terms of other interested parties coming into our area, seeing were built and wanting to capitalize off of that, and therefore possibly pushing some of our members of the |
| 00:46:59> 00:47:02: 00:47:02> 00:47:05: 00:47:05> 00:47:08: 00:47:08> 00:47:11: 00:47:11> 00:47:13: | eventually may also have negative consequences in terms of other interested parties coming into our area, seeing were built and wanting to capitalize off of that, and therefore possibly pushing some of our members of the community who we've been working. |
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| 00:46:59> 00:47:02: 00:47:02> 00:47:05: 00:47:05> 00:47:08: 00:47:08> 00:47:11: 00:47:11> 00:47:13: 00:47:13> 00:47:16: 00:47:16> 00:47:18: | eventually may also have negative consequences in terms of other interested parties coming into our area, seeing were built and wanting to capitalize off of that, and therefore possibly pushing some of our members of the community who we've been working. You know, improve their quality life out of the very area in which we've been working, |
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| 00:46:59> 00:47:02: 00:47:02> 00:47:05: 00:47:05> 00:47:08: 00:47:08> 00:47:11: 00:47:11> 00:47:13: 00:47:13> 00:47:16: 00:47:16> 00:47:18: 00:47:18> 00:47:21: 00:47:21> 00:47:24: 00:47:24> 00:47:27: | eventually may also have negative consequences in terms of other interested parties coming into our area, seeing were built and wanting to capitalize off of that, and therefore possibly pushing some of our members of the community who we've been working. You know, improve their quality life out of the very area in which we've been working, and we've seen this happen within Rosedale quite a bit, actually. And it's one of their MBR's major concerns. And so, how do we prevent the negative consequences of |
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fleeing the **00:47:44 --> 00:47:44:** area.

00:47:44 --> 00:47:46: And I think there's a slew of policies that that

00:47:47 --> 00:47:50: help prevent that type of thing from happening makes a

00:47:50 --> 00:47:51: seawall in charge.

00:47:51 --> 00:47:53: 'cause you've got quite a platform quite a set of

00:47:53 --> 00:47:54: issues,

00:47:54 --> 00:47:56: so that's a wrap on this week's conversation.

00:47:56 --> 00:47:58: Some housekeeping items really quick.

00:47:58 --> 00:48:01: Don't forget, these conversations are recorded.

00:48:01 --> 00:48:04: You can go to kansascity.uli.org right there on the home

00:48:04 --> 00:48:07: page is a banner that talks about these webinars that

00:48:07 --> 00:48:08: we're doing,

00:48:08 --> 00:48:11: and you can get access to the recordings from previous

00:48:11 --> 00:48:11: sessions.

00:48:11 --> 00:48:14: Also, be on the lookout for you attended today.

00:48:14 --> 00:48:15: Be on the lookout for and.

00:48:15 --> 00:48:18: Email follow up For more information on today's topic.

00:48:18 --> 00:48:21: Additional resources to go a little further than the 45

00:48:21 --> 00:48:23: minutes that we spent on these conversations,

00:48:23 --> **00:48:24:** and then a quick reminder.

00:48:24 --> 00:48:27: Join us for Coffee Connect tomorrow morning at 8:30.

00:48:27 --> 00:48:29: Zoom Info is on the website.

00:48:29 --> 00:48:30: We are trying something new,

00:48:30 --> 00:48:32: hopefully a few of our guests from today can join

00:48:32 --> 00:48:34: us for Coffee Connect.

00:48:34 --> 00:48:36: We had a great conversation last week last Friday and

00:48:36 --> 00:48:38: talk about incentives as a follow up,

00:48:38 --> 00:48:40: it was extremely engaging and fantastic.

00:48:40 --> 00:48:43: Follow up so please join us for Coffee Connect and

00:48:43 --> 00:48:44: then don't forget next Thursday,

00:48:44 --> 00:48:47: July 2nd. We're having the regional conversation where.

00:48:47 --> 00:48:50: Oklahoma City and Memphis. Or join the Kansas City

representative

00:48:50 --> 00:48:53: to talk about equitable development and how they see things

00:48:53 --> **00:48:54:** in their region.

00:48:54 --> 00:48:55: Thank you to our panelists.

00:48:55 --> 00:48:56: Thank you, Rachel. Thank you,

00:48:56 --> 00:48:58: McLean, thank you, Diane, for being here.

00:48:58 --> 00:49:00: I appreciate it. Thank you to the UI team for

00:49:00 --> 00:49:02: making this happen and most importantly,

00:49:02 --> 00:49:03: thank you all for being part of this.

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