

## Video

## **ULI TAP Curtis Infrastructure Initiative**

Date: November 15, 2022

| 00:00:00> 00:00:05: | Good afternoon and welcome to today's discussion with the online                          |
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| 00:00:05> 00:00:09: | Technical Assistance Panel in Indianapolis. IN where we've under the                      |
| 00:00:09> 00:00:13: | privilege and honor of the Curtis Infrastructure initiative, we are                       |
| 00:00:13> 00:00:15: | having a discussion.  |
| 00:00:15> 00:00:15: | About.  |
| 00:00:16> 00:00:22: | Central IN particularly workforce jobs and housing and how they're                        |
| 00:00:22> 00:00:24: | they're related to each other.  |
| 00:00:26> 00:00:27: | You know I.   |
| 00:00:27> 00:00:30: | Has a mission to help shape the future of the   |
| 00:00:30> 00:00:35: | built environment for transformative impact on communities worldwide, and they            |
| 00:00:35> 00:00:39: | do this through its membership that represents the entire spectrum                        |
| 00:00:39> 00:00:42: | of real estate development and land use disciplines.                                      |
| 00:00:44> 00:00:48: | The US facilities facilitates an open discussion of ideas and                             |
| 00:00:48> 00:00:54: | information among industry leaders, policymakers dedicated to creating better places,     |
| 00:00:54> 00:00:59: | utilize focuses on outreach, and encourage creative practice practice practical solutions |
| 00:00:59> 00:01:04: | for some of the more challenging issues facing today's communities.                       |
| 00:01:06> 00:01:11: | Works through technical assistance panels with communities to deliver fresh               |
| 00:01:11> 00:01:17: | insights and discover innovative solutions to the challenges.<br>Provide candidate        |
| 00:01:17> 00:01:21: | and unbiased input input from expert land. Use professionals who                          |
| 00:01:22> 00:01:25: | volunteer their time or serve on these panels and to                                      |

| 00:01:25> 00:01:30: | hopefully kick start critical conversations and deliver results in a                    |
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| 00:01:30> 00:01:34: | very compact 1 1/2 to two day, sometimes up to  |
| 00:01:34> 00:01:35: | one week long efforts.  |
| 00:01:36> 00:01:38: | To focus on challenges.   |
| 00:01:39> 00:01:44: | Through UI's National Curtis Infrastructure Initiative, UI<br>Indiana has partnered     |
| 00:01:44> 00:01:49: | with the Indianapolis Metropolitan Planning Organization, or the IM PO,                 |
| 00:01:49> 00:01:53: | to investigate the spatial mismatch between jobs and workers in                         |
| 00:01:54> 00:01:58: | the metropolitan Indianapolis area, with a focus on creating more                       |
| 00:01:58> 00:02:03: | equitable access to the regions manufacturing, distribution and logistics, or           |
| 00:02:03> 00:02:04: | MDL, jobs.  |
| 00:02:06> 00:02:07: | I am Kevin Buckeye.   |
| 00:02:07> 00:02:10: | And your tap chair for today, I'm a senior planner                                      |
| 00:02:10> 00:02:14: | at the law firm Creek Devault with experience in both                                   |
| 00:02:14> 00:02:18: | public and private sector work. Mitch Balaga is the active                              |
| 00:02:18> 00:02:23: | transportation manager for the northwestern Indiana<br>Regional Planning Commission, or |
| 00:02:24> 00:02:26: | sometimes referred to as Mercy.   |
| 00:02:26> 00:02:31: | Andrew Bradley is the policy director at Prosperity Indiana.<br>Tracy                   |
| 00:02:31> 00:02:35: | Kapsalis, who unfortunately could not be with us today but                              |
| 00:02:35> 00:02:39: | played key role in the discussions yesterday, is an Executive                           |
| 00:02:39> 00:02:42: | Vice President with Jones Lang LaSalle and Chris Pryor is                               |
| 00:02:43> 00:02:47: | the chief advocacy officer with my board Realtor Association.                           |
| 00:02:51> 00:02:55: | We were asked to investigate a perceived or an actual                                   |
| 00:02:55> 00:02:59: | mismatch between the location of jobs and housing in the                                |
| 00:02:59> 00:03:03: | Indianapolis Metropolitan region, jobs in the MDL area. The<br>MDL                      |
| 00:03:03> 00:03:07: | jobs are available in the suburbs, there may be qualified                               |
| 00:03:07> 00:03:11: | workers near the Indianapolis city core, and the region lacks                           |
| 00:03:11> 00:03:14: | a good connection connection between those two.   |
| 00:03:15> 00:03:18: | Our goal is to provide guidance for the MPO to  |
| 00:03:18> 00:03:23: | pursue in future planning projects and connect the MDL industry                         |
| 00:03:23> 00:03:28: | to supplement the MPO's ongoing relationships and planning work.                        |
| 00:03:31> 00:03:34: | We were asked to investigate 3 key questions here. What                                 |
| 00:03:34> 00:03:38: | are the factors that contribute to that spatial mismatch of                             |
| 00:03:38> 00:03:41: | workers and jobs in central IN and can we rank  |

| 00:03:41> 00:03:45: | those? Who has the power to influence these factors and                  |
|---------------------|--|
| 00:03:45> 00:03:47: | what our potential solutions?  |
| 00:03:49> 00:03:52: | There were a number of stakeholders that were invited to                 |
| 00:03:52> 00:03:55: | yesterday's interviews. You see a list of some of those                  |
| 00:03:55> 00:03:58: | who joined us on the screen today. Many more were                        |
| 00:03:58> 00:04:01: | invited and hopefully they've all been able to check in                  |
| 00:04:01> 00:04:04: | today for this this presentation, but we thank them for                  |
| 00:04:04> 00:04:06: | their time out of their busy work days to help                           |
| 00:04:07> 00:04:08: | us with this effort.   |
| 00:04:11> 00:04:14: | We discovered along the way there are a number of                        |
| 00:04:14> 00:04:17: | things that seem to be going right in this arena.                        |
| 00:04:17> 00:04:21: | Marion County has an inclusive incentive policy that tries to            |
| 00:04:21> 00:04:25: | incorporate the provision of bus stops, talks about wages and            |
| 00:04:25> 00:04:28: | are very helpful to the to the cause. Employers have                     |
| 00:04:28> 00:04:33: | a desire to expand transportation networks and options.<br>There is      |
| 00:04:33> 00:04:37: | an interest from some municipalities to expand the transit routes        |
| 00:04:37> 00:04:41: | into their geography and create a truly regional transit.                |
| 00:04:41> 00:04:45: | Some and some communities are considering how to provide wrap            |
| 00:04:45> 00:04:49: | around services to support workers in their efforts to reach             |
| 00:04:49> 00:04:50: | the jobs.  |
| 00:04:52> 00:04:56: | What we found is that there is a mismatch. It's                          |
| 00:04:56> 00:04:58: | not just perceived, defining.  |
| 00:04:58> 00:04:58: | That.  |
| 00:04:58> 00:05:02: | Mismatch though is is different for the different players and            |
| 00:05:02> 00:05:05: | and the equation. There is not just one problem and                      |
| 00:05:05> 00:05:06: | there are many contributing.   |
| 00:05:06> 00:05:07: | Factors.   |
| 00:05:08> 00:05:12: | However, calling it a spatial mismatch may be a misnomer.                |
| 00:05:12> 00:05:15: | And it involves more than just space and time. It's                      |
| 00:05:15> 00:05:19: | transportation, it's skills, it's education and the wrap around services |
| 00:05:19> 00:05:20: | that I.  |
| 00:05:20> 00:05:20: | Mentioned.   |
| 00:05:22> 00:05:25: | Uh, there are unlimited factors, those that rose to the                  |
| 00:05:25> 00:05:30: | top of them, including business, workforce, transportation and access.   |
| 00:05:30> 00:05:31: | Housing.   |
| 00:05:31> 00:05:35: | Economic development policy and community and land use plan.             |
| 00:05:38> 00:05:41: | The region that we were asked to look at is                              |

| 00:05:41> 00:05:45: | really central IN everybody knows about Marion County and the               |
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| 00:05:45> 00:05:49: | donut counties. On the left hand part of your screen                        |
| 00:05:49> 00:05:53: | you see the region based on counties. The reddish brown                     |
| 00:05:53> 00:05:56: | areas on the on the left side indicate locations of                         |
| 00:05:56> 00:06:00: | existing MDL industries. What is missing from this is the                   |
| 00:06:00> 00:06:04: | rapid expansional on Mount Comfort Rd in Hancock County that                |
| 00:06:04> 00:06:07: | has emerged over the last several years.                                    |
| 00:06:07> 00:06:11: | The blue lines on the left map are a depiction                              |
| 00:06:11> 00:06:16: | of existing transit opportunities in Marion County and extending down       |
| 00:06:16> 00:06:20: | into Johnson County. On the right hand side is the                          |
| 00:06:20> 00:06:25: | area map for the Indianapolis Metropolitan planning area of the             |
| 00:06:25> 00:06:29: | MPO, and you can see that it very, very nicely                              |
| 00:06:29> 00:06:34: | nests inside of the county's perimeter boundary, but does not               |
| 00:06:34> 00:06:37: | include all of the counties area.   |
| 00:06:40> 00:06:43: | I'd like to turn it over now to Andrew, who                                 |
| 00:06:43> 00:06:45: | will talk about the business climate.                                       |
| 00:06:46> 00:06:50: | Thanks so much, Kevin. I'm again, I'm Andrew Bradley. I'm                   |
| 00:06:50> 00:06:54: | policy director for Prosperity Indiana, where the statewide association for |
| 00:06:54> 00:06:58: | Community Economic Development. And I'm going to be talking about           |
| 00:06:58> 00:07:02: | the business climate and also the workforce climate and starting            |
| 00:07:02> 00:07:06: | off with that business climate. I'm representing the coordination of        |
| 00:07:06> 00:07:10: | the work from Tracy Kapsalis, who again couldn't be with                    |
| 00:07:10> 00:07:13: | us here today, but she helped bring together this information               |
| 00:07:14> 00:07:17: | from across the region about business and employers.                        |
| 00:07:17> 00:07:20: | And their needs facing this issue. So to start out                          |
| 00:07:20> 00:07:24: | with one of the mentioned that you know these two                           |
| 00:07:24> 00:07:28: | issues dovetail well, well together that businesses, the demand and         |
| 00:07:28> 00:07:32: | talent is the supply. But really there are two sides                        |
| 00:07:32> 00:07:35: | of the same coin. It's really one large issue to                            |
| 00:07:35> 00:07:38: | be solved and addressed throughout the region.                              |
| 00:07:39> 00:07:40: | What we're going to be talking about.                                       |
| 00:07:40> 00:07:43: | In this portion is more of a qualitative analysis of                        |
| 00:07:43> 00:07:46: | what partners from across the region told us there's a                      |
| 00:07:46> 00:07:47: | lot of.   |
| 00:07:47> 00:07:51: | Limitative work out there. In fact, the most recent analysis                |

| 00:07:51> 00:07:54: | I know of is a new study from Ascend Indiana,                                  |
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| 00:07:54> 00:07:56: | and employee indeed just came out.   |
| 00:07:56> 00:07:57: | Yesterday.   |
| 00:07:57> 00:08:02: | About Indiana's evolving labor market, I think that's certainly worth          |
| 00:08:02> 00:08:07: | studying that qualitative or quantitative side as well. Across that            |
| 00:08:07> 00:08:11: | qualitative side, we heard some common themes and one of                       |
| 00:08:11> 00:08:15: | those is that the business climate and employer needs also                     |
| 00:08:15> 00:08:17: | are quality of life.   |
| 00:08:17> 00:08:21: | Issues their quality of life. Issues that determine where business             |
| 00:08:21> 00:08:25: | wants to be located on the environment in which they                           |
| 00:08:25> 00:08:28: | plan to be for the future. And then that also                                  |
| 00:08:28> 00:08:30: | becomes a business issue.  |
| 00:08:31> 00:08:34: | Another common theme that we heard and you're going to                         |
| 00:08:34> 00:08:38: | hear throughout today's presentation is that transportation is an issue        |
| 00:08:38> 00:08:41: | and and that really rose time and again in the                                 |
| 00:08:41> 00:08:45: | discussion of business and employer concerns. And that's regionally, locally   |
| 00:08:46> 00:08:49: | and especially for businesses that last mile. You can have                     |
| 00:08:49> 00:08:53: | a great infrastructure for transportation, but if it's not getting             |
| 00:08:53> 00:08:56: | employees to the front door, then businesses are still going                   |
| 00:08:56> 00:08:59: | to consider that to be a major concern.  |
| 00:09:02> 00:09:06: | Umm, let's see. So several issues that we learned through                      |
| 00:09:06> 00:09:11: | this discussion that upon site selection that labor is often                   |
| 00:09:11> 00:09:15: | one of the the first questions that's asked. However, sometimes                |
| 00:09:16> 00:09:19: | there's not a lot of efforts been up front on                                  |
| 00:09:19> 00:09:22: | that how of getting people to these jobs on the                                |
| 00:09:23> 00:09:27: | front end. And that's really where that last mile issue                        |
| 00:09:27> 00:09:31: | can come into play. In the bigger picture, sometimes we                        |
| 00:09:31> 00:09:33: | found that some companies.   |
| 00:09:33> 00:09:38: | Including international companies have thought ahead about these issues, about |
| 00:09:38> 00:09:41: | labor considerations, but some of the more local and domestic                  |
| 00:09:42> 00:09:46: | companies haven't thought about those ahead of time. And sometimes             |
| 00:09:46> 00:09:49: | that is a role that an intermediary can play is                                |
| 00:09:49> 00:09:51: | helping them to think through the positions.                                   |
| 00:09:52> 00:09:56: | I heard time and again that the labor market currently                         |
| 00:09:56> 00:10:00: | is very competitive and businesses are trying to wrap their                    |

| 00:10:00> 00:10:04: | head around how to not just attract but retain a                           |
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| 00:10:04> 00:10:09: | qualified workforce and the different types of incentives and internal     |
| 00:10:09> 00:10:12: | and public policies that are necessary for that.                           |
| 00:10:14> 00:10:18: | Some of those challenges include providing wrap around services and        |
| 00:10:18> 00:10:22: | amenities and connections to the service industries that are necessary     |
| 00:10:22> 00:10:24: | for that attraction and.   |
| 00:10:24> 00:10:25: | Especially the retention.  |
| 00:10:25> 00:10:29: | Of talent and some of the big issues that we've                            |
| 00:10:29> 00:10:33: | heard about were things as broad as childcare and and                      |
| 00:10:33> 00:10:37: | having that childcare workforce in in place near the the                   |
| 00:10:37> 00:10:42: | transportation logistics and manufacturing that we're talking about and as |
| 00:10:42> 00:10:43: | small as having.   |
| 00:10:43> 00:10:47: | Quick service restaurants that are nearby so that employees are            |
| 00:10:47> 00:10:49: | are able to be fed along the way.  |
| 00:10:51> 00:10:55: | We heard a common theme that businesses sometimes ignore these             |
| 00:10:55> 00:10:58: | issues or don't want to face them, or they're not                          |
| 00:10:58> 00:11:01: | motivated to come to the table until they reach a                          |
| 00:11:01> 00:11:04: | pain point or a tipping point and then it's a                              |
| 00:11:04> 00:11:08: | hot burning issue and really want to solve that issue                      |
| 00:11:08> 00:11:11: | because it affects them being able to do what they                         |
| 00:11:11> 00:11:16: | do. Transportation, again, big challenges getting people to their job.     |
| 00:11:17> 00:11:19: | Training is an issue that we've.   |
| 00:11:19> 00:11:21: | Talked about it throughout.  |
| 00:11:21> 00:11:24: | These discussions you know although that there are a lot                   |
| 00:11:25> 00:11:29: | of public and larger and smaller higher education, workforce education.    |
| 00:11:29> 00:11:33: | We did hear that this is another issue where sometimes                     |
| 00:11:33> 00:11:37: | employers are taking that challenge in House. When they reach              |
| 00:11:37> 00:11:41: | that pain point, you know they will do welding training                    |
| 00:11:41> 00:11:44: | in house if that's what it takes to to get                                 |
| 00:11:44> 00:11:47: | welders. However a larger regional approach.                               |
| 00:11:47> 00:11:48: | Would.   |
| 00:11:48> 00:11:49: | Be very helpful.   |
| 00:11:51> 00:11:53: | But would be best positioned in places in the region                       |
| 00:11:53> 00:11:56: | where the need is greatest. That was a theme.                              |
| 00:11:58> 00:12:02: | So who can influence change when it comes to business                      |

| 00:12:02> 00:12:06: | and employer needs? We heard again and again that employer          |
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| 00:12:06> 00:12:11: | engagement is critical, but this tension between needing to have    |
| 00:12:11> 00:12:15: | the employer needs present, but also the lack of their              |
| 00:12:15> 00:12:19: | ability or sometimes interest in engaging until they reach that     |
| 00:12:19> 00:12:22: | pain point. So there needs to be a way for                          |
| 00:12:22> 00:12:27: | a regional strategy to be able to incorporate that business         |
| 00:12:27> 00:12:28: | and employer voice.   |
| 00:12:28> 00:12:32: | Without waiting on them to to attend, you know, multiple            |
| 00:12:32> 00:12:35: | meetings that they don't have the capacity to or the                |
| 00:12:35> 00:12:35: | interest.   |
| 00:12:35> 00:12:36: | То.   |
| 00:12:36> 00:12:39: | Or somehow incorporating their voice at times other than when       |
| 00:12:39> 00:12:41: | they're feeling that way?   |
| 00:12:42> 00:12:46: | We did hear that public sector, sector professional staff can       |
| 00:12:46> 00:12:49: | and does play a role in trying to meet the                          |
| 00:12:49> 00:12:53: | needs of employers, sometimes in small batches of trying to         |
| 00:12:53> 00:12:57: | get a small group of employees to work. But sometimes               |
| 00:12:57> 00:13:01: | we found that they can't carry the full load, especially            |
| 00:13:01> 00:13:04: | of advocacy. They can't be up front or out front                    |
| 00:13:04> 00:13:08: | in trying to make systemic change. You know, they don't             |
| 00:13:08> 00:13:11: | have the capacity or sometimes the.                                 |
| 00:13:14> 00:13:17: | The not the will, but the public to do that.                        |
| 00:13:17> 00:13:21: | However, it is an elected officials, they're the ones that          |
| 00:13:21> 00:13:25: | really need to be champions for change in order to                  |
| 00:13:25> 00:13:29: | see the regional progress, making sure that those elected officials |
| 00:13:29> 00:13:33: | are aware and engaged and accountable for that change.              |
| 00:13:34> 00:13:38: | So in terms of the the business and workforce, business             |
| 00:13:39> 00:13:44: | and employer demand some potential solutions. There are things that |
| 00:13:44> 00:13:48: | businesses can do right now. There's ways that they can             |
| 00:13:48> 00:13:51: | learn more and be educated and there are ways that                  |
| 00:13:51> 00:13:55: | they can work on broader solutions. So in terms of                  |
| 00:13:55> 00:13:59: | what some things that are working well now in the                   |
| 00:13:59> 00:14:04: | region, businesses are meeting that recent tight labor market by    |
| 00:14:04> 00:14:04: | offering.   |
| 00:14:04> 00:14:08: | Flexibility. We've heard examples of having a four day 10           |
| 00:14:08> 00:14:12: | hour shift work week versus A5 day 8 hour shift                     |
| 00:14:12> 00:14:16: | and offering employees things like free lunches or meals to         |

| 00:14:16> 00:14:17: | keep them.   |
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| 00:14:17> 00:14:19: | Coming back and and to be able to reduce that                                    |
| 00:14:19> 00:14:20: | cost for.  |
| 00:14:20> 00:14:24: | The employees offering flexibility of in terms of extra vacation                 |
| 00:14:25> 00:14:28: | or paid time off and also we hear about soft                                     |
| 00:14:28> 00:14:33: | skills, but sometimes there's the soft recognition and making                    |
| 00:14:33> 00:14:35: | sure   |
|                     | that employees feel valued.  |
| 00:14:35> 00:14:39: | And having that public recognition of value as a retention                       |
| 00:14:39> 00:14:39: | strategy.  |
| 00:14:41> 00:14:47: | On the transportation side, creative solutions like pooling several businesses   |
| 00:14:47> 00:14:51: | within a employer complex to share the cost and shuttle                          |
| 00:14:51> 00:14:54: | services in order to get to that last mile issue                                 |
| 00:14:54> 00:14:56: | for transportation.  |
| 00:14:57> 00:15:01: | And another an area that there's opportunity is to revisit                       |
| 00:15:01> 00:15:06: | wages from a business and employer perspective with the rapidly                  |
| 00:15:06> 00:15:12: | changing labor market. Sometimes there's outdated information or assumptions and |
| 00:15:12> 00:15:17: | we heard from some local professional staff and sometimes they're                |
| 00:15:17> 00:15:21: | able to educate businesses and help make sure that they're                       |
| 00:15:21> 00:15:25: | aware of the most recent information and that when businesses                    |
| 00:15:25> 00:15:27: | do offer competitive wages.  |
| 00:15:28> 00:15:31: | That helps solve some of those employee based issues that                        |
| 00:15:31> 00:15:34: | we're going to talk about in just a moment. Then                                 |
| 00:15:35> 00:15:39: | there are opportunities again for businesses really to be engaged                |
| 00:15:39> 00:15:43: | in that broader systemic policy solution and that can be                         |
| 00:15:43> 00:15:45: | as small as the local level or the state or                                      |
| 00:15:45> 00:15:49: | federal level. One example we heard about was in Logansport                      |
| 00:15:49> 00:15:53: | little bit outside of the direct central IN area but                             |
| 00:15:53> 00:15:56: | using a local option hacks and working with the local                            |
| 00:15:56> 00:15:58: | school corporation.  |
| 00:15:58> 00:16:02: | To address some childcare issues that are barriers for.                          |
| 00:16:02> 00:16:03: | Employees OK, so we.   |
| 00:16:03> 00:16:07: | Talked a bit, you know, on the the business side,                                |
| 00:16:07> 00:16:10: | now let's talk a bit about the workforce side, the                               |
| 00:16:10> 00:16:13: | the demand side or excuse me, we talked about the                                |
| 00:16:14> 00:16:17: | demand now the supply side. So again there's a lot                               |
| 00:16:17> 00:16:20: | of quantitative work out there, don't want to.                                   |
|                     |  |

| 00:16:23> 00:16:27: | Belabor that too much. But it is worth mentioning that                   |
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| 00:16:27> 00:16:31: | there is a skills mismatch that is quantifiable and that                 |
| 00:16:31> 00:16:34: | shows up statewide and shows up regionally and in terms                  |
| 00:16:34> 00:16:38: | of the education and skills training that Hoosiers in central            |
| 00:16:38> 00:16:41: | India have versus what employers are ask.                                |
| 00:16:43> 00:16:47: | They're also, it's very much worth mentioning, we talked about           |
| 00:16:47> 00:16:51: | the the the spatial mismatch may not just be spatial                     |
| 00:16:51> 00:16:52: | you may have.  |
| 00:16:53> 00:16:57: | Workers in a certain county that are going to another                    |
| 00:16:57> 00:17:01: | county for a high paid job. Or you may have                              |
| 00:17:01> 00:17:05: | folks from Marion County going into collar counties for lower            |
| 00:17:05> 00:17:09: | paying jobs because that's where they can find them.                     |
| 00:17:10> 00:17:15: | However, a certain percentage of those households are not able           |
| 00:17:15> 00:17:19: | to meet their basic needs and throughout central IN there                |
| 00:17:19> 00:17:23: | are still 11% of households in poverty, 23% that United                  |
| 00:17:23> 00:17:27: | Way calls asset limited, income constrained but employed.<br>And they're |
| 00:17:28> 00:17:31: | not able to meet those basic needs like childcare, like                  |
| 00:17:32> 00:17:36: | transportation, like housing on the road. And it's very important        |
| 00:17:36> 00:17:40: | to mention that there are some specific geographic and also.             |
| 00:17:41> 00:17:45: | Racial disparities when it comes to the families that aren't             |
| 00:17:45> 00:17:47: | able to meet their basic needs.  |
| 00:17:48> 00:17:52: | Another element that we heard about from a workforce perspective         |
| 00:17:52> 00:17:55: | is that increasingly people with means and especially the younger        |
| 00:17:55> 00:17:59: | generation, they're choosing first where to live based on what           |
| 00:17:59> 00:18:02: | they want their lifestyle to look like based on things                   |
| 00:18:02> 00:18:05: | like amenities, and then choosing jobs to go along with                  |
| 00:18:05> 00:18:08: | it. Heard a great example about how the the town                         |
| 00:18:08> 00:18:10: | of Lebanon has included this art project that you can                    |
| 00:18:11> 00:18:14: | see on your screen now and that's helped revitalize the                  |
| 00:18:14> 00:18:16: | downtown, attract businesses, attract.                                   |
| 00:18:16> 00:18:17: | Workers, people want to.   |
| 00:18:17> 00:18:18: | Live in a place that they feel.  |
| 00:18:20> 00:18:25: | And that's happening both in towns and in neighborhoods within           |
| 00:18:25> 00:18:26: | urban centers.   |
| 00:18:27> 00:18:29: | And that can be part of a strategy for for                               |
| 00:18:29> 00:18:33: | the workforce. So in terms of who can influence change,                  |
| 00:18:33> 00:18:36: | this was a conversation we talked about when it comes                    |

| 00:18:36> 00:18:40: | to barriers to the workforce, specifically some of these underlying             |
|---------------------|---|
| 00:18:40> 00:18:45: | issues like childcare, like wages, like skills, like housing stability,         |
| 00:18:45> 00:18:48: | the state and the General Assembly has chosen to that.                          |
| 00:18:48> 00:18:52: | They are the ones that make those decisions. They've taken                      |
| 00:18:52> 00:18:53: | away local options.   |
| 00:18:55> 00:18:59: | However, that meant we heard in the discussions that some                       |
| 00:18:59> 00:19:04: | local stakeholders within pessimistic about the ability for statewide policy    |
| 00:19:04> 00:19:09: | change. However, it's still important for those local policymakers and          |
| 00:19:09> 00:19:13: | stakeholders to be involved and to give voice to the                            |
| 00:19:13> 00:19:17: | positions then how to move forward. There are issue based                       |
| 00:19:17> 00:19:21: | coalitions that are out there bringing together a wide array                    |
| 00:19:21> 00:19:25: | of employers, workforce and other community stakeholders.                       |
| 00:19:25> 00:19:29: | That have been able to make some progress on skills                             |
| 00:19:29> 00:19:33: | training issues, on housing issues and other areas and that                     |
| 00:19:33> 00:19:36: | could present a model for change when it comes to                               |
| 00:19:36> 00:19:39: | this spatial mismatch. And so just to wrap up this                              |
| 00:19:39> 00:19:44: | section in terms of potential solutions, again reinforcing that if              |
| 00:19:44> 00:19:48: | you're going to address systemic barriers to the workforce, then                |
| 00:19:48> 00:19:53: | the employers and the people involved and the community organizations           |
| 00:19:53> 00:19:56: | who serve them and know the community's best.                                   |
| 00:19:56> 00:19:59: | All need to be part of that conversation or else                                |
| 00:19:59> 00:20:03: | you're likely going to solve an issue that doesn't exist                        |
| 00:20:03> 00:20:07: | or create unintended consequences. And if there are some specific               |
| 00:20:07> 00:20:12: | areas to really zero in on poverty reduction, housing stability                 |
| 00:20:12> 00:20:17: | and affordability and broader economic opportunity, asset building and consumer |
| 00:20:17> 00:20:21: | protections for that work. And with that, let me turn                           |
| 00:20:21> 00:20:24: | it over to my new friend Mitch to talk about                                    |
| 00:20:24> 00:20:25: | transportation and access.  |
| 00:20:27> 00:20:33: | All right. Thank you, Andrew. So throughout this presentation, transportation   |
| 00:20:33> 00:20:36: | has had quite the highlight. And so here are some                               |
| 00:20:36> 00:20:37: | factors.  |
| 00:20:37> 00:20:37: | That we heard.  |
| 00:20:38> 00:20:42: | From the panelists that we spoke with first of.                                 |
| 00:20:42> 00:20:42: | All.  |
| 00:20:43> 00:20:46: | A common theme was that no one believes that                                    |

|                     | transportation   |
|---------------------|--|
| 00:20:46> 00:20:49: | can or will happen in the way they would like                              |
| 00:20:49> 00:20:51: | it to come about. Those who feel this is an                                |
| 00:20:51> 00:20:54: | issue for their business will have to pay up to                            |
| 00:20:54> 00:20:56: | help bring solutions to reality.   |
| 00:20:57> 00:21:00: | We heard quite a bit about the substandard transit network                 |
| 00:21:00> 00:21:02: | that needs to reach further into this region.                              |
| 00:21:03> 00:21:07: | Employees are not thinking about where their workers are coming            |
| 00:21:07> 00:21:09: | from and how they will get to their businesses. We                         |
| 00:21:09> 00:21:12: | hear that they do locate in different places, but not                      |
| 00:21:12> 00:21:14: | with the idea of how people will reach them.                               |
| 00:21:15> 00:21:19: | And we also understand the realities at work with our                      |
| 00:21:19> 00:21:23: | labor force, we're driving isn't a cheap option. The average               |
| 00:21:23> 00:21:27: | price of automobiles has risen 5% over the last year,                      |
| 00:21:27> 00:21:29: | probably with both new and used cars.                                      |
| 00:21:30> 00:21:33: | So the importance pertaining to the questions that we were                 |
| 00:21:33> 00:21:38: | first presented with, lack of reliable and safe transportation connections |
| 00:21:38> 00:21:42: | to employment centers provides a clear mismatch between jobs and           |
| 00:21:42> 00:21:42: | workers.   |
| 00:21:43> 00:21:48: | We understand not everyone owns an automobile. Even though the             |
| 00:21:48> 00:21:51: | US census says 93.7% of those in Indiana do.                               |
| 00:21:52> 00:21:55: | And we understand that people are in many cases reliant                    |
| 00:21:55> 00:22:00: | on alternate transportation sources to access their employment areas. Now  |
| 00:22:00> 00:22:03: | these people include those too young to drive, people who                  |
| 00:22:03> 00:22:07: | cannot afford an automobile, people with disabilities, and the elderly     |
| 00:22:07> 00:22:08: | primarily.   |
| 00:22:09> 00:22:13: | Employers, however, do desire transit connections to the locations, but    |
| 00:22:13> 00:22:17: | are unwilling to subsidize those costs as a disconnect.                    |
| 00:22:19> 00:22:23: | So who can influence the decisions for transportation in our               |
| 00:22:23> 00:22:26: | region? Well, it's bountiful. Pretty much every level of government        |
| 00:22:26> 00:22:29: | can be involved with it. But on the front lines                            |
| 00:22:29> 00:22:32: | are the local municipal officials, including your.                         |
| 00:22:32> 00:22:32: | Mayors.  |
| 00:22:33> 00:22:37: | Your Councilman, your Council, women engineers, planning and public works  |
| 00:22:37> 00:22:40: | directors, and your boards, your board of Zoning appeals and               |

| 00:22:40> 00:22:44: | your planning commissions. Who receives many of these plans right                 |
|---------------------|---|
| 00:22:44> 00:22:46: | up front and can make a lot of work and   |
| 00:22:46> 00:22:49: | decision making, especially during comprehensive planning.                        |
| 00:22:49> 00:22:54: | Processes Indianapolis MPO, of course, holds great sway, and much                 |
| 00:22:54> 00:22:58: | of the regional funding priorities. Federal and state legislators can             |
| 00:22:58> 00:23:03: | definitely play an active role. Business leaders can step up,                     |
| 00:23:03> 00:23:06: | as well as advocacy groups. So there are outlets for                              |
| 00:23:06> 00:23:07: | change here.  |
| 00:23:10> 00:23:13: | There are a myriad of solutions to the issue that                                 |
| 00:23:13> 00:23:17: | we have explored expanding the transit lines to reach areas                       |
| 00:23:17> 00:23:21: | of high employment outside Marion counties. Probably right on the                 |
| 00:23:21> 00:23:24: | top of this, we also would like to see last                                       |
| 00:23:24> 00:23:27: | mile transportation options improve from transit.                                 |
| 00:23:27> 00:23:27: | Stops.  |
| 00:23:28> 00:23:33: | These include infrastructure improvements that promote which provide safe bicycle |
| 00:23:33> 00:23:37: | and pedestrian access along Rd corridors accessing jobs.<br>Many of               |
| 00:23:37> 00:23:40: | these places do not have this at this time.                                       |
| 00:23:41> 00:23:44: | We do encourage all municipal entities to adopt the<br>Complete                   |
| 00:23:44> 00:23:48: | Streets ordinance or policy to ensure the inclusion of infrastructure             |
| 00:23:48> 00:23:51: | that safely accommodates all intended users of a corridor.                        |
| 00:23:51> 00:23:55: | We might think, of course, as pedestrians and bicyclists were                     |
| 00:23:55> 00:23:59: | there, but also people with disabilities, transit networks and the                |
| 00:23:59> 00:24:02: | motorized vehicles so they all can work at harmony with                           |
| 00:24:02> 00:24:05: | with one another. We like to see employee incentives for                          |
| 00:24:05> 00:24:08: | riding their bike to work. There is plenty of them                                |
| 00:24:08> 00:24:12: | out there. Subsidies such as monetary bonuses. New bicycles are                   |
| 00:24:12> 00:24:12: | options.  |
| 00:24:12> 00:24:13: | Here.   |
| 00:24:14> 00:24:17: | Like to see the promotion of the central IN Regional                              |
| 00:24:17> 00:24:21: | Transportation Authority commuter connect website. It is a great website          |
| 00:24:21> 00:24:25: | that provides great resources for those interested and ride sharing,              |
| 00:24:25> 00:24:28: | van pulling or finding even a bike buddy to commute                               |

| 00:24:28> 00:24:28: | to.  |
|---------------------|--|
| 00:24:28> 00:24:29: | Work with.   |
| 00:24:30> 00:24:33: | Need to provide local leaders with the tools that citizens               |
| 00:24:33> 00:24:35: | support to expand transit connections and improve.                       |
| 00:24:35> 00:24:36: | The street infrastructure.   |
| 00:24:38> 00:24:41: | Like to see opportunities enabled for increased access by non            |
| 00:24:41> 00:24:45: | motorized means even with electric bicycles. This will lead to           |
| 00:24:45> 00:24:50: | significant reduction of transportation costs and may help workers to    |
| 00:24:50> 00:24:53: | even live closer to their jobs, seeing that transportation costs         |
| 00:24:54> 00:24:56: | are a huge part of an income of any family.                              |
| 00:24:57> 00:25:01: | And even the thought of reviving old interurban lines for                |
| 00:25:01> 00:25:02: | light rail use.  |
| 00:25:04> 00:25:06: | This map here shows how it used to be some                               |
| 00:25:06> 00:25:10: | hundreds of years ago when interurban lines did Criss cross              |
| 00:25:10> 00:25:14: | our Midwest area. So these options were always on the                    |
| 00:25:14> 00:25:17: | table and they were always a valuable option even back                   |
| 00:25:17> 00:25:21: | then. And I think it also provides an inspiration of                     |
| 00:25:21> 00:25:24: | us going forward with our thinking today.                                |
| 00:25:24> 00:25:28: | And now I will give this back to, I believe                              |
| 00:25:28> 00:25:31: | Kevin, Chris, Chris, I'm sorry for the housing.                          |
| 00:25:31> 00:25:33: | Environment. There you go.   |
| 00:25:34> 00:25:35: | Thank you.   |
| 00:25:35> 00:25:38: | Mitch and good afternoon everybody. Chris Pryor with my more             |
| 00:25:38> 00:25:40: | realtor association and we're going to talk for a few                    |
| 00:25:40> 00:25:41: | minutes about.   |
| 00:25:42> 00:25:45: | Housing and some of the challenges that that we heard                    |
| 00:25:45> 00:25:49: | about. So in meeting with stakeholders, we did hear that                 |
| 00:25:50> 00:25:54: | there was definitely a mismatch between jobs and housing and             |
| 00:25:54> 00:25:59: | that there was especially a location location mismatch between supply    |
| 00:25:59> 00:26:03: | price points and product types and the location of those                 |
| 00:26:03> 00:26:05: | jobs across the region.  |
| 00:26:05> 00:26:10: | We heard often that especially new housing is too expensive.             |
| 00:26:11> 00:26:17: | Stakeholders noted several times that new construction on average starts |
| 00:26:17> 00:26:22: | at around \$350,000, which is which is far outpacing wages               |
| 00:26:22> 00:26:27: | and incomes across the region. Simply not keeping pace.                  |
| 00:26:27> 00:26:27: | With the cost.   |
| 00:26:28> 00:26:29: | Of new construction.   |

| 00:26:30> 00:26:35: | We often hear about Indianapolis being a very affordable place               |
|---------------------|--|
| 00:26:35> 00:26:38: | when it comes to housing, but when you add in                                |
| 00:26:38> 00:26:44: | transportation costs, those combined costs become quite significant for many |
| 00:26:44> 00:26:45: | households.  |
| 00:26:45> 00:26:45: | And can.   |
| 00:26:46> 00:26:48: | Be as much as 50% or even more of household                                  |
| 00:26:49> 00:26:53: | income, really reducing the buying power of other households or              |
| 00:26:53> 00:26:56: | all the other necessities in their lives. So those are                       |
| 00:26:56> 00:27:00: | significant factors. There's also an interest that was.                      |
| 00:27:00> 00:27:04: | We have seen an interest in building more workforce housing                  |
| 00:27:04> 00:27:09: | across the region, but there's also challenges presented in those            |
| 00:27:09> 00:27:13: | efforts in time and money and securing tax credits financing                 |
| 00:27:14> 00:27:18: | that present big, big challenges to overcome and trying to                   |
| 00:27:18> 00:27:19: | achieve those.   |
| 00:27:19> 00:27:20: | Goals.   |
| 00:27:20> 00:27:24: | We've also heard that a few politicians or few political                     |
| 00:27:24> 00:27:28: | leaders have been open to changing zoning and development standards          |
| 00:27:28> 00:27:30: | to encourage more affordable and.  |
| 00:27:30> 00:27:34: | This product, we know that in every community across the                     |
| 00:27:34> 00:27:38: | region, we still face a lot of resistance to this                            |
| 00:27:38> 00:27:43: | type of development that often limits those types of products                |
| 00:27:43> 00:27:45: | coming to the marketplace.   |
| 00:27:46> 00:27:50: | We've heard that diversified housing is something that people are            |
| 00:27:50> 00:27:54: | interested in, that people don't necessarily want, you know,<br>1950s        |
| 00:27:54> 00:27:57: | home, but they're very interested in going back to the                       |
| 00:27:57> 00:28:00: | way things used to be in the 50s, with a                                     |
| 00:28:00> 00:28:04: | vibrant mix of densities and housing typologies and price points             |
| 00:28:04> 00:28:08: | that's often difficult to have to get approved and developments              |
| 00:28:08> 00:28:09: | today.   |
| 00:28:10> 00:28:12: | And finally, one of the things we heard was that                             |
| 00:28:12> 00:28:17: | neighborhood community quality of life, which has already<br>been mentioned  |
| 00:28:17> 00:28:20: | here by Andrew and as being a critical factor that                           |
| 00:28:20> 00:28:23: | is important to a lot of people when choosing where                          |
| 00:28:23> 00:28:26: | they're going to purchase a home and what community. We                      |

| 00:28:26> 00:28:29: | do have a few pieces of information that were supportive                    |
|---------------------|---|
| 00:28:29> 00:28:31: | of of what we heard from stakeholders.                                      |
| 00:28:33> 00:28:36: | One is this chart you see here, which is the                                |
| 00:28:36> 00:28:40: | most recent Community preference survey that was<br>conducted by the        |
| 00:28:40> 00:28:44: | Mibor Realtor Association and the MPO just a couple of                      |
| 00:28:44> 00:28:47: | months ago. And this survey is done every four years.                       |
| 00:28:47> 00:28:51: | And in this particular survey, we looked at the different                   |
| 00:28:51> 00:28:55: | factors that are important to home buyers as they figure                    |
| 00:28:55> 00:28:58: | out where they want to purchase a home in the                               |
| 00:28:58> 00:29:01: | region and we look at a number of different factors                         |
| 00:29:01> 00:29:03: | and their their level of.   |
| 00:29:03> 00:29:08: | Transaction with those factors that influence those decisions and the       |
| 00:29:08> 00:29:11: | thing that jumped out to us and this most recent                            |
| 00:29:11> 00:29:15: | survey was the biggest drop in level satisfaction came in                   |
| 00:29:15> 00:29:18: | the area of affordability of housing as you can see                         |
| 00:29:18> 00:29:20: | from this chart suffered a.   |
| 00:29:21> 00:29:24: | A significant drop from previous years.                                     |
| 00:29:28> 00:29:33: | We also mentioned the factor about four Goliath housing combined            |
| 00:29:33> 00:29:38: | with the cost of transportation and you can see that                        |
| 00:29:38> 00:29:42: | those combined cost add up to 50% or even more                              |
| 00:29:42> 00:29:47: | in some of our locations and have a dramatic impact                         |
| 00:29:47> 00:29:52: | on the overall household income for our families here in                    |
| 00:29:52> 00:29:53: | central IN.   |
| 00:29:58> 00:29:59: | So why is all this?   |
| 00:29:59> 00:29:59: | Important.  |
| 00:30:00> 00:30:03: | We talked already a little bit today about some of                          |
| 00:30:03> 00:30:08: | the challenges of transportation, and with those challenges, the location   |
| 00:30:08> 00:30:11: | of housing that meets the needs of workers becomes even                     |
| 00:30:11> 00:30:15: | more critical. We need housing supply. Housing supply is our                |
| 00:30:15> 00:30:18: | biggest challenge by far facing the region. But it's more                   |
| 00:30:19> 00:30:22: | than just supply, it's about the diversity of options that                  |
| 00:30:22> 00:30:24: | are available to people.  |
| 00:30:25> 00:30:29: | Many of our communities today lack those options for for                    |
| 00:30:29> 00:30:32: | people, whether it be price, product type.                                  |
| 00:30:34> 00:30:37: | Those things don't always exist in every one of our                         |
| 00:30:37> 00:30:41: | communities, including densities that sometimes people are interested in in |
| 00:30:41> 00:30:45: | finding housing products today, people do want, as I mentioned,             |

| 00:30:45> 00:30:47: | a variety of housing options. They want to be able                     |
|---------------------|--|
| 00:30:48> 00:30:51: | to have all of the different options as they progress                  |
| 00:30:51> 00:30:54: | through life, and they're different housing needs during that time     |
| 00:30:54> 00:30:58: | to exist within their community. From your starter home to             |
| 00:30:58> 00:31:01: | your growing family to downsizing and eight being able to              |
| 00:31:01> 00:31:03: | age in place, those things are correctly.                              |
| 00:31:03> 00:31:07: | Support for people to be able to experience within their               |
| 00:31:07> 00:31:11: | own community. We also know we're still experiencing challenges from   |
| 00:31:11> 00:31:15: | the past. Many of our black residents are still experiencing           |
| 00:31:15> 00:31:19: | housing disparities as a result of redlining discrimination, and those |
| 00:31:19> 00:31:24: | those same disparities are also impacting our populations of color     |
| 00:31:24> 00:31:27: | and immigrant communities. And we need to continue to find             |
| 00:31:27> 00:31:31: | ways to overcome those challenges and how they've set.                 |
| 00:31:33> 00:31:35: | Additional people in our communities from being able to move           |
| 00:31:35> 00:31:37: | forward, build generational wealth.                                    |
| 00:31:38> 00:31:39: | People are expecting.  |
| 00:31:39> 00:31:43: | Their communities to invest in quality of life. I think                |
| 00:31:43> 00:31:47: | that's something we've already talked about and we'll talk about       |
| 00:31:47> 00:31:50: | why that's important as well. And here is just a                       |
| 00:31:50> 00:31:54: | quick example that we know that this is again from                     |
| 00:31:54> 00:31:58: | the most recent Community preference survey. We asked people when      |
| 00:31:58> 00:32:02: | choosing where to purchase a home, what was more important             |
| 00:32:02> 00:32:05: | to them, the quality of the home or the quality                        |
| 00:32:05> 00:32:08: | of the neighborhood and the community.                                 |
| 00:32:08> 00:32:11: | Uh, which would where the home was located and far                     |
| 00:32:11> 00:32:16: | and away. Every year we've done this. Neighborhood qualities and       |
| 00:32:16> 00:32:19: | the quality of life in the community far outweighed the                |
| 00:32:19> 00:32:23: | qualities of the home. So you can see that communities                 |
| 00:32:23> 00:32:27: | investing in quality of place is a critical component to               |
| 00:32:27> 00:32:28: | the housing conversation.  |
| 00:32:31> 00:32:35: | We also mentioned what's been happening with the five                  |
|                     | housing  |
| 00:32:35> 00:32:39: | and the and that it is our biggest challenge. Here's                   |
| 00:32:39> 00:32:40: | an example from.   |
| 00:32:40> 00:32:41: | Our.   |

| 00:32:42> 00:32:46: | Listing inventory here in central IN this is from the               |
|---------------------|---|
| 00:32:46> 00:32:50: | My Board LLC listing service and it shows the available             |
| 00:32:50> 00:32:54: | inventory of homes going all the way back to 2009.                  |
| 00:32:54> 00:32:58: | You can see there's been a significant and steady drop              |
| 00:32:58> 00:33:01: | and the supply of housing to today. And in fact,                    |
| 00:33:02> 00:33:05: | today we have 1.7 months supply of of housing. So                   |
| 00:33:05> 00:33:09: | if nothing new, we're listed for sale in the marketplace            |
| 00:33:09> 00:33:12: | today and just over a month and 1/2.                                |
| 00:33:12> 00:33:16: | We would sell all available inventory of housing. And so            |
| 00:33:16> 00:33:20: | supply is critical as we've mentioned at time and again.            |
| 00:33:22> 00:33:26: | So let's touch on a few potential solutions. We need                |
| 00:33:26> 00:33:30: | to fully understand the current state of housing options            |
| 00.00.20> 00.00.00. | across  |
| 00:33:30> 00:33:32: | the region. We need to know in each of our                          |
| 00:33:32> 00:33:36: | communities with the makeup is of support, not only supply          |
| 00:33:36> 00:33:40: | the price and product type in those different locations. We         |
| 00:33:40> 00:33:44: | need to educate stakeholders of the need to diversify               |
|                     | housing   |
| 00:33:44> 00:33:48: | and have them help them understand that why it's important          |
| 00:33:48> 00:33:51: | to have an option of prices, types and locations in                 |
| 00:33:51> 00:33:53: | all of their communities.   |
| 00:33:53> 00:33:56: | We need communities to invest in quality of place because           |
| 00:33:56> 00:33:59: | again we saw that's a critical factor in where.                     |
| 00:33:59> 00:34:00: | People choose to live.  |
| 00:34:01> 00:34:06: | And finally, our biggest challenge again is increasing supply,      |
|                     | but   |
| 00:34:06> 00:34:10: | we also need to address access and habitability of housing          |
| 00:34:10> 00:34:11: | across the region.  |
| 00:34:16> 00:34:18: | And with that, I'll hand it back over to Kevin,                     |
| 00:34:18> 00:34:21: | who will talk about economic development and policy considerations. |
| 00:34:21> 00:34:24: | And a quick bit of housekeeping before we go on                     |
| 00:34:24> 00:34:27: | at the start of the program. I forgot to mention                    |
| 00:34:27> 00:34:30: | that for those who are tuned in, if you have                        |
| 00:34:30> 00:34:33: | questions, please place those in the chat box and if                |
| 00:34:33> 00:34:37: | you are directing your question to a specific panelist, please      |
| 00:34:37> 00:34:39: | add that name in along with your question.                          |
| 00:34:41> 00:34:46: | The next area is economic development policy                        |
|                     | considerations. Some of   |
| 00:34:46> 00:34:50: | the things that we heard from our discussions yesterday include     |
| 00:34:50> 00:34:55: | that the the region remains attractive to list logistics            |
|                     | operations,   |
| 00:34:55> 00:34:59: | but not every community has the available land to do                |
|                     |   |

| 00:34:59> 00:35:03: | that. Marion County, for example, has to be intentionally selective          |
|---------------------|--|
| 00:35:03> 00:35:07: | with its limited amount of available land, while the communities             |
| 00:35:08> 00:35:11: | around Marion County have far more greenfields.                              |
| 00:35:11> 00:35:16: | For development opportunity and consensually give the land away if           |
| 00:35:16> 00:35:19: | they need to to land an industry, central Indian or                          |
| 00:35:19> 00:35:24: | region may be suffering from bad economic development strategy. Are          |
| 00:35:24> 00:35:28: | we putting too much energy into going after jobs that                        |
| 00:35:28> 00:35:31: | may become less relevant in future?  |
| 00:35:32> 00:35:37: | Significant part of the state's economic development story has been          |
| 00:35:37> 00:35:42: | built around logistics and transportation and the MDL communities industries |
| 00:35:42> 00:35:47: | are quickly becoming automated. It's impacting the employment generation by  |
| 00:35:47> 00:35:52: | those industries. While they will remain important to the crossroads         |
| 00:35:52> 00:35:57: | of America, we believe that those businesses are are anticipated             |
| 00:35:57> 00:36:01: | to grow and employment initially going forward and then shrink.              |
| 00:36:01> 00:36:03: | As automated automation.   |
| 00:36:03> 00:36:03: | Comes.   |
| 00:36:03> 00:36:04: | Online.  |
| 00:36:05> 00:36:08: | As a region and state, we may have ascended to                               |
| 00:36:08> 00:36:12: | the Peter principle. Have we risen to the level where                        |
| 00:36:12> 00:36:15: | we are incompetent? Seems that we compete very well for                      |
| 00:36:15> 00:36:19: | new economic development, but we can't always close the deal.                |
| 00:36:20> 00:36:23: | And we may not be doing things to lift the                                   |
| 00:36:23> 00:36:27: | floor benefits and services to help the region win on                        |
| 00:36:27> 00:36:31: | the most recent big headline was about Amazon search for                     |
| 00:36:31> 00:36:35: | a second headquarters location. Indianapolis was in the.                     |
| 00:36:35> 00:36:36: | Run.   |
| 00:36:36> 00:36:40: | Would follow that opportunity, but eventually lost out to others             |
| 00:36:41> 00:36:43: | who were situated a little bit differently.                                  |
| 00:36:45> 00:36:48: | There are also under the radar efforts on a micro                            |
| 00:36:48> 00:36:52: | level that are addressing some of these challenges independently. We         |
| 00:36:52> 00:36:55: | heard Taliba and an immigrant community on the east side                     |
| 00:36:55> 00:36:59: | of Marion County that has organized its own transit option                   |

| 00:36:59> 00:37:01: | for the benefit of its residents.  |
|---------------------|--|
| 00:37:03> 00:37:06: | Public policy on the local level doesn't always support, and                 |
| 00:37:07> 00:37:10: | may not be able to implement quality of life improvements                    |
| 00:37:10> 00:37:13: | that address walkability and alternative mobility efforts.                   |
| 00:37:15> 00:37:17: | To get from from home to work.   |
| 00:37:18> 00:37:18: | And the.   |
| 00:37:18> 00:37:23: | Challenges of unigov as good as unigov is there, greater                     |
| 00:37:23> 00:37:28: | and different than those faced by the individual communities around          |
| 00:37:28> 00:37:29: | Marion County.   |
| 00:37:30> 00:37:34: | As I mentioned earlier, the availability of Greenfield land has              |
| 00:37:34> 00:37:39: | driven industrial development farther and farther from the urban center.     |
| 00:37:39> 00:37:43: | The MDL jobs will be transformed as and become less                          |
| 00:37:43> 00:37:46: | labor intensive. So we really need to figure out what's                      |
| 00:37:46> 00:37:49: | going to replace that, try to figure out how we                              |
| 00:37:49> 00:37:52: | can train for that so we can hit the ground                                  |
| 00:37:52> 00:37:56: | running when that that that whole area evolves. It developed                 |
| 00:37:56> 00:38:00: | economic development champions in other places in the region.                |
| 00:38:00> 00:38:04: | Choosing not to participate in this conversation about the MDL               |
| 00:38:04> 00:38:08: | industries, some people in those places who may be interested                |
| 00:38:09> 00:38:12: | in digging into the industries and talk about them have                      |
| 00:38:12> 00:38:17: | been encouraged to think in other directions. And essentially these          |
| 00:38:17> 00:38:21: | industries, for some of the outlying communities have become a               |
| 00:38:21> 00:38:24: | non starter for their economic development plans.                            |
| 00:38:26> 00:38:30: | Policy development requires multiple levels of education on all aspects      |
| 00:38:30> 00:38:36: | of worse workforce issues, housing, transportation, wrap around services and |
| 00:38:36> 00:38:39: | the like for not only the policymakers but for the                           |
| 00:38:39> 00:38:43: | general public so they have a greater understanding as to                    |
| 00:38:43> 00:38:46: | what what are the issues and can maybe join in                               |
| 00:38:47> 00:38:51: | finding solutions. If there are real life examples that are                  |
| 00:38:51> 00:38:54: | within driving distance to where we can, we can share                        |
| 00:38:54> 00:38:56: | and see, feel and touch.   |
| 00:38:56> 00:39:00: | What solutions may may be like in our own community?                         |
| 00:39:00> 00:39:04: | It helps people visualize and understand those options.                      |
| 00:39:07> 00:39:12: | Influencers always the policy and lawmakers at statewide, regional and       |

| 00:39:12> 00:39:16: | local levels. That has to be a coordinated effort and   |
|---------------------|---|
| 00:39:16> 00:39:19: | it might be most effective it it could be a   |
| 00:39:19> 00:39:23: | bottom up discussion because the locals know what the issues                                    |
| 00:39:23> 00:39:30: | are very intimately. Economic development professionals, professionals and allied organizations |
| 00:39:30> 00:39:34: | need to be involved, as do individual and collective businesses                                 |
| 00:39:34> 00:39:35: | in the MDL.   |
| 00:39:35> 00:39:39: | Industries and the last but certainly not least are the   |
| 00:39:39> 00:39:41: | entrepreneurial. Entrepreneurial.   |
| 00:39:41> 00:39:42: | Spirit of those.  |
| 00:39:42> 00:39:47: | Ambitious migrants and immigrants and residents in our region.                                  |
| 00:39:50> 00:39:55: | Solutions include establishing a full and evolving<br>understanding of all                      |
| 00:39:55> 00:40:00: | influencers of the impact of technological advances, particularly on what                       |
| 00:40:00> 00:40:04: | we consider to be our sweet spot business sectors. We   |
| 00:40:04> 00:40:09: | need to drive crystal ball on emerging opportunities and develop                                |
| 00:40:09> 00:40:13: | advanced training and business attraction policies to to bring those                            |
| 00:40:14> 00:40:16: | new industries into the community.  |
| 00:40:17> 00:40:21: | We recommend facilitating the development of a network of all                                   |
| 00:40:21> 00:40:25: | who are included in any aspect of of this area  |
| 00:40:25> 00:40:29: | of discussion. We need to connect disconnected efforts where we                                 |
| 00:40:30> 00:40:34: | find them and build on the strengths of the collective.   |
| 00:40:36> 00:40:38: | Community land use planning is also.  |
| 00:40:38> 00:40:39: | Important to the whole.   |
| 00:40:39> 00:40:44: | Discussion here neighborhood nodes can provide<br>opportunities to live and                     |
| 00:40:44> 00:40:49: | work in close proximity. As was mentioned before, placemaking is                                |
| 00:40:49> 00:40:53: | important and makes these places enjoyable and desirable over time.                             |
| 00:40:53> 00:40:57: | Many of these nodes are viable as a complete community  |
| 00:40:57> 00:41:01: | where you can be anywhere within your sub community of  |
| 00:41:01> 00:41:04: | the region within 15 minute walk or or bike ride.   |
| 00:41:06> 00:41:09: | Planners figured this out long ago, and such was the  |
| 00:41:09> 00:41:14: | routine design for cities. But urban design beard dramatically after                            |
| 00:41:14> 00:41:17: | World War Two when we all became more car centric.  |

| 00:41:17> 00:41:21: | Zoning variances are being approved in the BRT corridors in                     |
|---------------------|---|
| 00:41:21> 00:41:25: | Indianapolis. Those variances fly in the face of the adopted                    |
| 00:41:26> 00:41:31: | Community development policy. For those corridors, surface parking lots is      |
| 00:41:31> 00:41:32: | not a real good idea.   |
| 00:41:32> 00:41:34: | Along the corridor or.  |
| 00:41:34> 00:41:36: | Around BRT.   |
| 00:41:36> 00:41:39: | Stops, so that needs to be addressed. Development is guiding                    |
| 00:41:39> 00:41:44: | community in some instances rather than community correcting development where  |
| 00:41:44> 00:41:46: | it makes most sense.  |
| 00:41:46> 00:41:46: | For the whole.  |
| 00:41:46> 00:41:51: | Community and there has been generational change in the makeup                  |
| 00:41:51> 00:41:56: | of communities, particularly the those surrounding Marion<br>County down on     |
| 00:41:56> 00:42:00: | a parcel by parcel basis, sometimes many, many acres at                         |
| 00:42:00> 00:42:01: | one fell.   |
| 00:42:01> 00:42:02: | Swoop.  |
| 00:42:04> 00:42:06: | We need to determine or if our current land use                                 |
| 00:42:06> 00:42:10: | decisions are tracking with what we really want to happen                       |
| 00:42:10> 00:42:13: | in our communities or are there other policies that can                         |
| 00:42:13> 00:42:15: | help guide this process?  |
| 00:42:16> 00:42:20: | Influencers are again state and local. Elected officials might be               |
| 00:42:20> 00:42:24: | another opportunity for the bottom up lead on this this                         |
| 00:42:24> 00:42:28: | area of discussion. Private and public Economic Community development officials |
| 00:42:28> 00:42:32: | and thought leaders should be at the table. Residents are                       |
| 00:42:32> 00:42:36: | important as our community based organizations. Members of our appointed        |
| 00:42:36> 00:42:40: | boards and commissions who deal with land use issues and                        |
| 00:42:40> 00:42:43: | the professionals who advise them need to be at the                             |
| 00:42:43> 00:42:44: | table for this.   |
| 00:42:44> 00:42:44: | Discussion.   |
| 00:42:46> 00:42:50: | Some solutions and include engaging the elected officials in efforts            |
| 00:42:51> 00:42:55: | to coordinate development, possible policy across the region based on           |
| 00:42:55> 00:42:57: | a regional, wide, shared and unified vision.                                    |
| 00:42:59> 00:43:03: | We need the Commissioner work by professionals to help investigate              |
| 00:43:03> 00:43:05: | and help guide the discussions on these efforts.                                |

| 00:43:06> 00:43:10: | We need to provide intentional and ongoing training to the               |
|---------------------|--|
| 00:43:10> 00:43:14: | decision making bodies regarding land use approvals and help them        |
| 00:43:14> 00:43:18: | understand the roles that they occupy in the process.                    |
| 00:43:20> 00:43:23: | Turn it over to Mitch. Now talk about our ranking                        |
| 00:43:23> 00:43:27: | of the contributing factors that we learned about through our            |
| 00:43:27> 00:43:28: | discussions yesterday.   |
| 00:43:29> 00:43:30: | Thank you, Kevin.  |
| 00:43:33> 00:43:33: | Alright.   |
| 00:43:33> 00:43:37: | So there are a number of issues that we tackled                          |
| 00:43:37> 00:43:41: | here as we spoke to the stakeholders yesterday and we                    |
| 00:43:41> 00:43:45: | took the time to rank these accordingly. And as a                        |
| 00:43:45> 00:43:49: | caveat, there's nothing set in concrete. These are rankings that         |
| 00:43:50> 00:43:54: | are based on a regional look of this particular area.                    |
| 00:43:54> 00:43:59: | Sometimes when you have particular case studies, you may rearrange       |
| 00:43:59> 00:44:02: | these, but for what we are dealing with our first.                       |
| 00:44:03> 00:44:08: | Uh priority was the policy and economic development strategy that's      |
| 00:44:08> 00:44:12: | involved here with the issue of political will become second.            |
| 00:44:12> 00:44:16: | Some people might put that first, but political will is                  |
| 00:44:16> 00:44:22: | extremely important to get these opportunities moving forward, and these |
| 00:44:22> 00:44:24: | solutions are brought to attention.                                      |
| 00:44:25> 00:44:29: | #3 business decisions and site selection as we talked about              |
| 00:44:29> 00:44:33: | before, we have many businesses actually located far from their          |
| 00:44:33> 00:44:37: | potential employer employee pool would like to work on those.            |
| 00:44:37> 00:44:42: | #4 is lack of transportation options, expanding transit options and      |
| 00:44:42> 00:44:46: | non motorized transportation. There is a part of these that              |
| 00:44:46> 00:44:49: | do access our employment centers that we would like to                   |
| 00:44:49> 00:44:53: | have a better focus on as I had mentioned earlier                        |
| 00:44:53> 00:44:56: | about complete streets policies and the like.                            |
| 00:44:57> 00:45:00: | We have workforce at #5. It is a people problem                          |
| 00:45:00> 00:45:06: | and a people solution. Talk about training, childcare, wrap around       |
| 00:45:06> 00:45:10: | services and associated help for the workforce and then the              |
| 00:45:10> 00:45:15: | lack of housing supply again could be higher ranked in                   |
| 00:45:15> 00:45:18: | some areas. For our purposes we put it here. It                          |
| 00:45:18> 00:45:22: | is a concern with a lack of diversity and we                             |
| 00:45:22> 00:45:25: | need better options for affordability.                                   |

| 00:45:26> 00:45:30: | And now I'll get back to Kevin for future thinking.                         |
|---------------------|---|
| 00:45:31> 00:45:31: | Thanks.   |
| 00:45:35> 00:45:38: | That's the at the culmination of our discussions and in                     |
| 00:45:38> 00:45:42: | our work yesterday we we looked ahead to the fugitive                       |
| 00:45:42> 00:45:46: | try to offer some guidance in the phone of questions,                       |
| 00:45:46> 00:45:50: | possible opportunities and those are summarized on the next couple          |
| 00:45:50> 00:45:54: | of slides here. It was clear that everyone in our                           |
| 00:45:54> 00:45:57: | discussions agree that there is a problem, there is a                       |
| 00:45:57> 00:46:02: | mismatch between jobs and workers, but there was no consensus               |
| 00:46:02> 00:46:05: | as to the root of the problem or ultimately.                                |
| 00:46:05> 00:46:09: | Who's responsible for the solution? And we suspect that the                 |
| 00:46:09> 00:46:13: | causes and solutions are both multi pronged but but they                    |
| 00:46:13> 00:46:17: | need to be understood so that they the resolution can                       |
| 00:46:17> 00:46:21: | be found. Are we asking the right questions? We're not                      |
| 00:46:21> 00:46:24: | you know there there may be better questions. Are we                        |
| 00:46:24> 00:46:28: | solving for 40 years ago instead of today? Are there                        |
| 00:46:28> 00:46:33: | changes coming that will replace the outstanding issues with a              |
| 00:46:33> 00:46:34: | whole new set of problems?  |
| 00:46:35> 00:46:38: | You always need to be thinking about the horizon so                         |
| 00:46:38> 00:46:40: | that we can anticipate and and act.   |
| 00:46:41> 00:46:41: | In a very.  |
| 00:46:41> 00:46:43: | Good and timely manner.   |
| 00:46:43> 00:46:47: | If we think think through scenarios of the impacts of                       |
| 00:46:47> 00:46:51: | our current policies and strategies, are we creating new issues?            |
| 00:46:51> 00:46:53: | Are we creating issues of our past?   |
| 00:46:55> 00:46:59: | The questions we are asking today will will have to                         |
| 00:46:59> 00:47:03: | evolve as technology advances. We need to be thinking beyond                |
| 00:47:03> 00:47:05: | the next 10 years.  |
| 00:47:06> 00:47:09: | As as an example, if we try to address the                                  |
| 00:47:09> 00:47:13: | mismatch between workers and job opportunities today by adding hundreds     |
| 00:47:14> 00:47:18: | of units of workforce housing around large industrial sites and             |
| 00:47:18> 00:47:23: | what have been traditionally cornfields, then as those businesses automate, |
| 00:47:23> 00:47:26: | what will happen to the residents who moved there for                       |
| 00:47:27> 00:47:30: | those jobs? What will happen to the the shape and                           |
| 00:47:30> 00:47:34: | form and function of large industrial parks and those large                 |
| 00:47:34> 00:47:35: | big box structures?   |
| 00:47:36> 00:47:39: | What types and sizes of communities and quality of life                     |

| 00:47:39> 00:47:43:   | will exist between the industrial parks? What will the what  |
|---|--|
| 00:47:43> 00:47:44:   | will the evolution be?   |
| 00:47:47> 00:47:50:   | A common take away was that we're still building for   |
| 00:47:50> 00:47:53:   | an American green that may not exist, and people on  |
| 00:47:53> 00:47:57:   | both sides of the issue want a diversity of options.   |
| 00:47:57> 00:48:00:   | We need to focus on eliminating barriers that are preventing   |
| 00:48:00> 00:48:02:   | those options from playing out.  |
| 00:48:04> 00:48:06:   | The MPO we believe in play a leadership role in  |
| 00:48:07> 00:48:11:   | centering racial equity in their planning efforts by increasing awareness  |
| 00:48:11> 00:48:13:   | and finding solutions for the reason region.   |
| 00:48:15> 00:48:19:   | And we need to regional and local strategies created by  |
| 00:48:19> 00:48:21:   | the coalitions that we've mentioned.   |
| 00:48:21> 00:48:22:   | Before.  |
| 00:48:22> 00:48:26:   | That consider the needs and impacts on businesses, potential workers,  |
| 00:48:26> 00:48:30:   | local decision makers and service providers, as well as residents  |
| 00:48:30> 00:48:31:   | of these communities.  |
| 00:48:32> 00:48:36:   | And ultimately, we believe that we need to make sure   |
| 00:48:36> 00:48:40:   | that we're chasing, incentivizing, supporting and building businesses that will  |
|   |  |
| 00:48:41> 00:48:41:   | be here long.  |
| 00:48:41> 00:48:41:<br>00:48:41> 00:48:42:  | be here long.<br>Term.   |
|   | <b>.</b>   |
| 00:48:41> 00:48:42:   | Term.  |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:  | Term.<br>And health build sound.   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:   | Term.<br>And health build sound.<br>Stable, desirable communities.   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:  | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:   | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our  |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:<br>00:48:57> 00:49:01:  | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our<br>volunteer panelists. Thank you for your time. The the staff   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:<br>00:48:57> 00:49:01:<br>00:49:01> 00:49:05:   | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our<br>volunteer panelists. Thank you for your time. The the staff<br>behind the scenes have been invaluable to our efforts to   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:<br>00:48:57> 00:49:01:<br>00:49:01> 00:49:05:<br>00:49:05> 00:49:08:  | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our<br>volunteer panelists. Thank you for your time. The the staff<br>behind the scenes have been invaluable to our efforts to<br>bring this to you today. The volunteers who joined us  |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:<br>00:48:57> 00:49:01:<br>00:49:01> 00:49:05:<br>00:49:05> 00:49:08:<br>00:49:08> 00:49:12:   | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our<br>volunteer panelists. Thank you for your time. The the staff<br>behind the scenes have been invaluable to our efforts to<br>bring this to you today. The volunteers who joined us<br>yesterday for our conversations took time out of their busy   |
| 00:48:41> 00:48:42:<br>00:48:42> 00:48:44:<br>00:48:44> 00:48:46:<br>00:48:50> 00:48:53:<br>00:48:53> 00:48:57:<br>00:48:57> 00:49:01:<br>00:49:01> 00:49:05:<br>00:49:05> 00:49:08:<br>00:49:08> 00:49:12:<br>00:49:12> 00:49:15:  | Term.<br>And health build sound.<br>Stable, desirable communities.<br>In closing I'd like to thank all the participants in<br>our efforts over the last day and 1/2 certainly our<br>volunteer panelists. Thank you for your time. The the staff<br>behind the scenes have been invaluable to our efforts to<br>bring this to you today. The volunteers who joined us<br>yesterday for our conversations took time out of their busy<br>work days to come in and and help us address   |
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| 00:49:49> 00:49:52: | Direct to your question two, please add that in. And                |
|---------------------|---|
| 00:49:52> 00:49:54: | do we have any questions? We have one.                              |
| 00:49:55> 00:49:58: | We do have one are there any case studies of                        |
| 00:49:58> 00:50:02: | communities that are doing a great job addressing these?            |
| 00:50:02> 00:50:02: | Issues.   |
| 00:50:04> 00:50:07: | OK. Are there any case studies of communities who are               |
| 00:50:07> 00:50:10: | doing a great job of addressing these issues?                       |
| 00:50:12> 00:50:15: | I'm not sure that we had a tremendous amount of                     |
| 00:50:15> 00:50:19: | time to delve into looking for that type of opportunity.            |
| 00:50:21> 00:50:26: | I'm sure there there are certainly transferable examples across the |
| 00:50:26> 00:50:30: | region, across the country frankly. And there are peer communities  |
| 00:50:30> 00:50:34: | to the Indianapolis region to which we could look and               |
| 00:50:34> 00:50:38: | advance that that investigation. So I'm sorry that we don't         |
| 00:50:38> 00:50:43: | necessarily have an answer to your question, but anywhere there's   |
| 00:50:43> 00:50:44: | an opportunity to.  |
| 00:50:47> 00:50:51: | Borrow somebody's out somebody else's will rather than having to.   |
| 00:50:52> 00:50:55: | Created a new, I think we're we're willing and able                 |
| 00:50:55> 00:50:57: | to do that. Are there any other thoughts on the                     |
| 00:50:57> 00:50:58: | on the panel?   |
| 00:51:00> 00:51:03: | I I think that that's a definite next step is                       |
| 00:51:03> 00:51:07: | to take some of the qualitative advice and stories that             |
| 00:51:07> 00:51:11: | we heard from here and look at where our similar                    |
| 00:51:11> 00:51:14: | areas Indiana doesn't operate in a bubble or in a                   |
| 00:51:14> 00:51:18: | vacuum or part of the Midwest. And I think that's                   |
| 00:51:18> 00:51:21: | a great place to start us to look at the                            |
| 00:51:21> 00:51:24: | Midwest region and see who's doing this best.                       |
| 00:51:25> 00:51:26: | Is there another question?  |
| 00:51:27> 00:51:29: | One last question and then we'll be wrapped up.                     |
| 00:51:31> 00:51:33: | Could you guys just each share with us one major                    |
| 00:51:34> 00:51:37: | take away from your time and this intense process in                |
| 00:51:37> 00:51:40: | the last day and 1/2? Obviously there's a lot to                    |
| 00:51:40> 00:51:43: | go over, but if you could just all share with                       |
| 00:51:43> 00:51:45: | us one major take away, that would be great.                        |
| 00:51:46> 00:51:48: | I'm going to go first, first put you on the                         |
| 00:51:48> 00:51:49: | spot.   |
| 00:51:50> 00:51:51: | I'll go first.  |
| 00:51:51> 00:51:51: | Then I.   |
| 00:51:51> 00:51:52: | Get I get the.  |
| 00:51:53> 00:51:55: | The first choice on this and it might be the                        |

| 00:51:55> 00:51:58: | easiest one here, I think one of the points that                   |
|---------------------|--|
| 00:51:58> 00:51:58: | really.  |
| 00:52:00> 00:52:04: | Brought it home to me was that while there's there's               |
| 00:52:04> 00:52:08: | this mismatch between potential workers and for the MDL industries |
| 00:52:08> 00:52:10: | and the locations of those jobs.                                   |
| 00:52:12> 00:52:16: | The communities that are hosting one or the other may              |
| 00:52:16> 00:52:20: | not be focusing solely on making that connection.                  |
| 00:52:21> 00:52:25: | They might be as as a community might be focused                   |
| 00:52:25> 00:52:30: | on looking ahead to different industries that maybe aren't so      |
| 00:52:30> 00:52:30: | reliant on.  |
| 00:52:32> 00:52:36: | Of what may be a fading industry from an employment                |
| 00:52:36> 00:52:41: | standpoint and just it it was, it was another dynamic              |
| 00:52:41> 00:52:45: | piece of the discussion that kind of hit home for                  |
| 00:52:45> 00:52:45: | me.  |
| 00:52:48> 00:52:51: | Ohh, I'll jump in a next time. I'm Kevin. I                        |
| 00:52:51> 00:52:53: | think the thing that stood out to me was that.                     |
| 00:52:53> 00:52:54: | The.   |
| 00:52:54> 00:52:59: | The challenges that were shared with us by stakeholders were       |
| 00:52:59> 00:53:03: | different across the region, but the the goals and objectives      |
| 00:53:04> 00:53:08: | and the things that people wanted to see achieved across           |
| 00:53:08> 00:53:10: | the region were pretty consistent.                                 |
| 00:53:10> 00:53:11: | And.   |
| 00:53:11> 00:53:16: | Wanting to be able to have strong quality communities with         |
| 00:53:16> 00:53:17: | the diversity of.  |
| 00:53:17> 00:53:18: | Housing.   |
| 00:53:18> 00:53:19: | Options.   |
| 00:53:19> 00:53:23: | Transportation that's adequate to to meet their needs and a        |
| 00:53:23> 00:53:27: | strong quality place can seem to be consistent regardless of       |
| 00:53:27> 00:53:31: | we were talking about and despite the differences that each        |
| 00:53:31> 00:53:33: | of our communities might face.                                     |
| 00:53:36> 00:53:39: | All right. I will interject with my field where it                 |
| 00:53:39> 00:53:43: | deals with walkability, it deals with quality of life, and         |
| 00:53:43> 00:53:47: | I heard time and again the fact that people would                  |
| 00:53:47> 00:53:48: | like to live.  |
| 00:53:48> 00:53:50: | Near where they work it's.   |
| 00:53:50> 00:53:54: | Becoming, you know, more desirable than you know. This is          |
| 00:53:54> 00:53:58: | again how we used to organize our communities many, many           |
| 00:53:58> 00:54:01: | years ago and we're returning to that, to that ideal.              |
| 00:54:02> 00:54:06: | And so hopefully we'll see more development cater to that.         |
| 00:54:06> 00:54:09: | And also provide options for safe travel for people that           |
| 00:54:09> 00:54:12: | would like to get around other than my automobile.                 |

| 00:54:13> 00:54:16: | I guess I would just add that I was really                            |
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| 00:54:16> 00:54:19: | struck by all the strengths of this region has all                    |
| 00:54:19> 00:54:23: | the stakeholders that came in and talked with us. There's             |
| 00:54:23> 00:54:27: | a lot of amazing people and amazing work happening throughout         |
| 00:54:27> 00:54:31: | this region and central Indian as being a real economic               |
| 00:54:31> 00:54:35: | engine of of the state. But sometimes there's communities that        |
| 00:54:35> 00:54:39: | even straddle 2 county lines or they're trying to tackle              |
| 00:54:39> 00:54:40: | problems where.   |
| 00:54:40> 00:54:41: | Those.  |
| 00:54:41> 00:54:45: | Sometimes political boundaries make it challenging to bring together. |
| 00:54:45> 00:54:48: | A larger solution. So a real take away that I                         |
| 00:54:48> 00:54:52: | have is that in this busy time, we have increasing                    |
| 00:54:52> 00:54:57: | prices and economic disruptions. And sometimes it's hard to get       |
| 00:54:57> 00:55:02: | stakeholders aligned on a regional vision. But that's what's going    |
| 00:55:02> 00:55:05: | to be really important is to make sure that there                     |
| 00:55:06> 00:55:10: | is that type of regional economic development vision and that         |
| 00:55:10> 00:55:14: | those stakeholders and political leaders are aligned.                 |
| 00:55:15> 00:55:17: | Or else we're going to see that fractured result.                     |
| 00:55:19> 00:55:21: | And can I add one last thing that I think                             |
| 00:55:21> 00:55:24: | that I that would take away for me is.                                |
| 00:55:24> 00:55:25: | Just the.   |
| 00:55:25> 00:55:29: | Need that we that we be inclusive in our approach                     |
| 00:55:29> 00:55:32: | to this and that it's easy for many of us                             |
| 00:55:32> 00:55:36: | here in the region to kind of have our blinders                       |
| 00:55:36> 00:55:39: | on. And you know, if you have a car and                               |
| 00:55:39> 00:55:39: | have.   |
| 00:55:39> 00:55:40: | Sufficient.   |
| 00:55:41> 00:55:42: | Housing and. And.   |
| 00:55:42> 00:55:43: | Then.   |
| 00:55:43> 00:55:46: | All the needs that that are important to you, it's                    |
| 00:55:46> 00:55:49: | still we still have those in our Community that.                      |
| 00:55:49> 00:55:53: | Have challenges in those areas and it's important that for            |
| 00:55:53> 00:55:57: | the entire region to succeed, for our companies and employers         |
| 00:55:57> 00:55:59: | to be able to succeed, that we need to be                             |
| 00:55:59> 00:56:03: | more inclusive about our thinking and make sure we're paying          |
| 00:56:03> 00:56:06: | attention to the needs of all those in our Community                  |
| 00:56:06> 00:56:09: | in order to raise the entire Community.                               |

| 00:56:09> 00:56:09: | Of.   |
|---------------------|---|
| 00:56:11> 00:56:14: | And that's a great point to end on. Thank you                     |
| 00:56:14> 00:56:19: | for your participation and the presentation of the day. We        |
| 00:56:19> 00:56:24: | look forward to seeing growth and opportunity spring forward from |
| 00:56:24> 00:56:28: | our efforts and to the to the continued improvement of            |
| 00:56:28> 00:56:32: | life and living and working and playing in the region             |
| 00:56:32> 00:56:35: | around Indianapolis. Thank you very much.                         |

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