

## **Video**

## **APAC Greenprint Member Experience**

Date: March 08, 2023

00:00:04> 00:00:07:	It will like Greenprint is a global alliance of real
00:00:07> 00:00:10:	estate leaders decarbonizing toward net zero.
00:00:10> 00:00:13:	The community of more than 130 member companies gets together
00:00:13> 00:00:17:	regularly to help each other on a decarbonization journey.
00:00:18> 00:00:22:	We cover topics from renewable energy, climate risk assessment, embodied
00:00:22> 00:00:24:	carbon, to tenant engagement, and much more.
00:00:25> 00:00:29:	Together, members support the Greenprint Center to develop research of
00:00:29> 00:00:33:	best practices and toolkits and data benchmarking analytics to inform
00:00:33> 00:00:36:	the industry and help each other to set goals and
00:00:36> 00:00:37:	measure progress.
00:00:38> 00:00:40:	Being a Greenprint member is a great way to demonstrate
00:00:40> 00:00:44:	your firm's global thought leadership and commitment to decarbonizing the
00:00:44> 00:00:45:	built environment.
00:00:45> 00:00:48:	Let's hear from some of our members based in Asia
00:00:48> 00:00:50:	Pacific about their greenprint experience.
00:00:55> 00:00:57:	As I say being able to like share opportunities or
00:00:55> 00:01:02:	They just still are energy consumption about 20% since 2015,
00:00:58> 00:01:01:	share those you know experiences from from others and the
00:01:01> 00:01:03:	similar periods has been really helpful.
00:01:02> 00:01:07:	in part for the help of the community and being
00:01:03> 00:01:06:	So for us that's, you know, helped us to to
00:01:06> 00:01:07:	decarbonize our world.
00:01:08> 00:01:14:	able to share those experiences and learn from from others
00:01:15> 00:01:21:	and and what they've been able to where they became

00:01:21> 00:01:23:	to be so effectively.
00:01:24> 00:01:24:	There's a lot of.
00:01:25> 00:01:27:	Leadership from green print members.
00:01:28> 00:01:30:	And so you have all of these regular calls, these
00:01:30> 00:01:33:	webinars and these sessions where green print leaders and the
00:01:33> 00:01:36:	green print network share a lot of best practice at
00:01:36> 00:01:39:	what they're doing, which I think is really good.
00:01:39> 00:01:41:	I love that topical feature of a lot of these
00:01:41> 00:01:44:	regular calls where you do a deep dive it to
00:01:44> 00:01:44:	whether it's.
00:01:45> 00:01:47:	With a recent one about Timber, which I missed, but
00:01:47> 00:01:49:	I've lied to watch the recording because of the the
00:01:49> 00:01:50:	type difference.
00:01:51> 00:01:53:	A lot of these I think are very, very useful
00:01:53> 00:01:54:	and helpful.
00:01:54> 00:01:56:	We always want to, you know kind of push ourselves
00:01:56> 00:01:58:	and see what more we can do.
00:01:59> 00:02:02:	So a couple of years back we went, came out
00:02:02> 00:02:05:	in this you know, challenge to to kind of embrace
00:02:05> 00:02:08:	Net 03 thing was luckily we were able to move
00:02:08> 00:02:09:	much faster.
00:02:10> 00:02:13:	Our original target was 20-30, but they were able to
00:02:13> 00:02:16:	get our Net 0 certification in 2021.
00:02:16> 00:02:19:	COVID It's been great to be able to actually meet
00:02:19> 00:02:22:	people from other cities in the beach and and globally.
00:02:23> 00:02:25:	There was no traveling out of Hong Kong, but during
00:02:25> 00:02:26:	this time as we know.
00:02:27> 00:02:29:	But thanks to Brent, we were able to build relationships
00:02:30> 00:02:32:	with colleagues working on similar issues.
00:02:32> 00:02:36:	There's a responsiveness to bringing forward ideas for discussion.
00:02:36> 00:02:40:	So we'll have our quarterly or regular free pre calls.
00:02:41> 00:02:44:	You and other colleagues are quite responsive the ideas that
00:02:44> 00:02:46:	we want to bring into that conversation.
00:02:46> 00:02:48:	So it's great to have a platform where we can
00:02:48> 00:02:50:	get rid of our shell and exchange ideas with the
00:02:50> 00:02:53:	colleagues on things that we're asking questions about and getting
00:02:53> 00:02:55:	their feedback as well.
00:03:01> 00:03:04:	One of the early things we benefited from was the
00:03:04> 00:03:06:	use of measurable as a platform.
00:03:06> 00:03:10:	Up to that point, we had not really been very

00:03:10> 00:03:13:	good about our sort of data collection in our process
00:03:14> 00:03:15:	of focusing on metrics.
00:03:15> 00:03:16:	So I think.
00:03:17> 00:03:19:	Being kind of forced to use measure what in a
00:03:19> 00:03:22:	way turned out to be a great blessing because then
00:03:22> 00:03:25:	our team got the discipline, this kind of focus on
00:03:25> 00:03:28:	what data points need to be collected and it became
00:03:28> 00:03:29:	a routine thing.
00:03:29> 00:03:32:	So I would say it formed kind of like the
00:03:32> 00:03:36:	base data collection effort for our company was using the
00:03:36> 00:03:39:	measurable platform which then in fact bet into.
00:03:39> 00:03:43:	Green print database which allowed the green print performance now
00:03:43> 00:03:46:	for us and data to be prepared every year.
00:03:46> 00:03:49:	I think today's conference for you and I to have
00:03:49> 00:03:53:	a full day conference on decarbonization and resilience in our
00:03:54> 00:03:55:	region for the first time.
00:03:56> 00:03:58:	It's so exciting because I think this is.
00:03:58> 00:04:01:	These are two of the most pressing challenges facing our
00:04:01> 00:04:01:	industry today.
00:04:01> 00:04:05:	Is they really, it really requires a lot more, you
00:04:05> 00:04:08:	know, idea, exchange, conversation, commitments.
00:04:09> 00:04:10:	There's so much work that has to be done.
00:04:10> 00:04:12:	So I'm so glad that you and I have taken
00:04:12> 00:04:16:	this on and it's really committing of resources and efforts
00:04:16> 00:04:18:	to look at these challenges within the region.
00:04:18> 00:04:22:	And I'm I'm sure the agreement community will be the
00:04:22> 00:04:23:	primary Ave.
00:04:23> 00:04:25:	for us to be able to to do that better.
00:04:26> 00:04:28:	I had more events like today, right, getting together again,
00:04:28> 00:04:29:	being able to share.
00:04:29> 00:04:33:	I think that I relate to say today the session
00:04:33> 00:04:37:	that we've just come out from with the insurer financier,
00:04:37> 00:04:41:	another asset order asset managers similar to ourselves.
00:04:42> 00:04:45:	I think those perspectives so believable because it allows us
00:04:45> 00:04:49:	to have a different conversation around what's really great
	and
00:04:49> 00:04:50:	something to say.
00:04:50> 00:04:53:	They stick as a whole and that's at parts with
00:04:53> 00:04:53:	dental value.
00:04:54> 00:04:55:	I think more of those brought.
00:04:55> 00:04:59:	Discussions around valuations, but how do you have the right

00:04:59> 00:05:01:	for climatic skills future.
00:05:01> 00:05:03:	You know these subtopics people in the future and it
00:05:03> 00:05:04:	will expand them.
00:05:05> 00:05:08:	The South of the beach the value very helping things.
00:05:16> 00:05:20:	We're very happy to have our company Spring City 66
00:05:20> 00:05:22:	case study featured.
00:05:22> 00:05:25:	In a Global vertical energy report, thanks to your friend,
00:05:22> 00:05:35:	Not only just for the.
00:05:25> 00:05:27:	it's 100% powered by renewable energy.
00:05:27> 00:05:30:	I think it was the only China case study feature
00:05:30> 00:05:32:	of the report and that was actually went about.
00:05:36> 00:05:39:	The the content of the way it was written up
00:05:39> 00:05:42:	in a concise way really helped us to communicate to
00:05:42> 00:05:45:	to colleagues what we're doing through another channel.
00:05:46> 00:05:48:	But also I think the validation coming from Uoli globally
00:05:48> 00:05:51:	really did send a further signal to some of our
00:05:51> 00:05:51:	stakeholders.
00:05:51> 00:05:53:	This is indeed a significant project.
00:05:53> 00:05:56:	On the on the other side it's also a soft
00:05:56> 00:05:56:	bus NEO.
00:05:56> 00:05:59:	We're a small company that Philippines for us to also
00:05:59> 00:06:02:	get out there and share a little bit of our
00:06:02> 00:06:04:	experience for me to be able to.
00:06:04> 00:06:07:	Kind of inspire other people with it, not just the
00:06:07> 00:06:11:	Philippine real estate sector but regionally and globally as I've
00:06:11> 00:06:14:	I've been able to luckily include it in some of
00:06:14> 00:06:18:	these, you know, workshops and sessions, aircrafts and that's also
00:06:18> 00:06:19:	been great.
00:06:19> 00:06:22:	So I think from that perspective, learning from others and
00:06:22> 00:06:25:	being also able to share our own experience has been,
00:06:25> 00:06:28:	you know, like it's almost like a dual benefit for
00:06:28> 00:06:30:	us, right, which is, which is why it's been so
00:06:30> 00:06:31:	powerful.
00:06:38> 00:06:42:	The green quit members are so passionate and really very
00:06:42> 00:06:43:	generous.
00:06:43> 00:06:46:	One of the things I've noticed is that if a
00:06:46> 00:06:50:	green print member has an idea, a protection, a resource.
00:06:51> 00:06:53:	They are so generous and cherry that with the rest
00:06:53> 00:06:54:	of the efforts in the group.
00:06:54> 00:06:57:	I mean if someone asks for help and another green

00:06:57> 00:07:02:	network can support, I've seen Greenwood numbers readily offer whether
00:07:02> 00:07:05:	it's that's good deep dive with that offline or we
00:07:05> 00:07:09:	have some resources we're happy to share just reach out
00:07:09> 00:07:09:	to us.
00:07:09> 00:07:12:	I think it's such a very supportive.
00:07:12> 00:07:16:	Community of people because I guess we're we're all it
00:07:16> 00:07:16:	is together.
00:07:16> 00:07:19:	I mean the problem, the challenges we're trying to to
00:07:19> 00:07:22:	overcome are just are just so massive and so this
00:07:22> 00:07:24:	is sense that we really need to support and help
00:07:24> 00:07:26:	each other and and it's a great group to be
00:07:26> 00:07:27:	a part.
00:07:27> 00:07:29:	I think in all these ways you've managed to sort
00:07:29> 00:07:32:	of expanding our network, being able to bring ideas for
00:07:32> 00:07:34:	it and also having a platform for sharing what working
00:07:34> 00:07:34:	on.
00:07:35> 00:07:37:	Such have been cool suitability.
00:07:37> 00:07:39:	Full get together I get out.
00:07:39> 00:07:40:	So a bit of a.
00:07:41> 00:07:43:	Decarbonisation, physical risk, transition risk.
00:07:44> 00:07:45:	I think game.
00:07:45> 00:07:48:	Yeah, like again, that's super open votes.
00:07:48> 00:07:52:	Everyone's eve was willing to collaborate, share, and so we
00:07:52> 00:07:55:	encourage anybody who's not a member yet to get involved
00:07:56> 00:07:59:	and come and help join us and continue that share.

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