

Webinar

ULI Toronto: Open House: Curtner Urban Leadership Program Free Webinar

Date: September 16, 2024

00:00:01> 00:00:05:	My folks, as people are coming in, we're going to
00:00:05> 00:00:09:	begin with a new video that speaks to UL Eyes
00:00:09> 00:00:10:	Impact.
00:00:10> 00:00:13:	Hope you like it and we'll start right after that.
00:00:21> 00:00:24:	It's the mission of the Urban Land Institute to shape
00:00:24> 00:00:28:	the future of the built environment for transformative impact.
00:00:28> 00:00:30:	That's what we do at ULI Toronto.
00:00:32> 00:00:34:	Our members work in all aspects of land use.
00:00:35> 00:00:37:	Uli is a catalyst.
00:00:37> 00:00:40:	It's a catalyst for people who in themselves are thought
00:00:40> 00:00:45:	provoking, They're interesting, they're purposeful, they're engaged and they want
00:00:45> 00:00:47:	to have an impact on the world.
00:00:48> 00:00:51:	The Toronto region is definitely a stronger, more robust place
00:00:51> 00:00:55:	because of the championship role that the Urban Institute Toronto
00:00:55> 00:00:57:	has played in elevating the status of women in the
00:00:57> 00:00:58:	industry.
00:00:59> 00:01:02:	Our industry has a responsibility to meaningfully contribute.
00:01:02> 00:01:05:	To the social fabric of our communities and to be
00:01:05> 00:01:07:	a climate change leader.
00:01:08> 00:01:13:	In Toronto, ULI helps deliver climate change and resiliency that
00:01:13> 00:01:15:	is equitable and valuable.
00:01:17> 00:01:20:	ULI Toronto help mid career professionals reach the next stage
00:01:20> 00:01:22:	of their careers as city builders.
00:01:23> 00:01:27:	ULI Toronto is an entry point and a launching pad.
00:01:27> 00:01:30:	For our next generation of leaders to find their place
00:01:30> 00:01:32:	in this very complex industry.

00:01:33> 00:01:36:	ULI Toronto brings global best practices to our city and
00:01:36> 00:01:38:	shows our city's innovations to the world.
00:01:38> 00:01:39:	Of real estate.
00:01:39> 00:01:43:	ULI creates really good conversations about important public policy subjects
00:01:43> 00:01:44:	for our members.
00:01:45> 00:01:48:	It brings leading developers across our city together to wrestle
00:01:48> 00:01:50:	with the prices of affordability.
00:01:50> 00:01:54:	We need solutions for our industry, tenants and newborn.
00:01:54> 00:01:54:	Buyers alike.
00:01:55> 00:01:58:	The ULI network is incredibly effective in bringing in key
00:01:58> 00:02:02:	stakeholders to build solutions to support Black communities.
00:02:02> 00:02:05:	I'm proud to work alongside ULI in seeking to accelerate
00:02:05> 00:02:10:	accessibility and ensure that our built environments meet everyone's needs
00:02:10> 00:02:11:	for access.
00:02:11> 00:02:14:	ULI Toronto is well positioned to help the real estate
00:02:14> 00:02:18:	and development industry identify opportunities to meet a generational need
00:02:18> 00:02:19:	to advance truth.
00:02:19> 00:02:21:	Justice and reconciliation.
00:02:21> 00:02:25:	ULI demonstrates the unique power in leveraging the built environment,
00:02:25> 00:02:29:	whether that's private real estate development or public infrastructure, for
00:02:29> 00:02:31:	the benefit of a more competitive and equitable city.
00:02:32> 00:02:35:	I am so excited as ULI Chair to celebrate these
00:02:35> 00:02:38:	positive solutions that our real estate.
00:02:38> 00:02:39:	Development.
00:02:39> 00:02:41:	Community has brought forward for Toronto.
00:02:42> 00:02:47:	At ULI Toronto, we connect, we inspire, and we lead.
00:02:52> 00:02:53:	Thank you.
00:02:53> 00:02:54:	That is.
00:02:55> 00:02:59:	Our most recent ULI video that that speaks to our
00:02:59> 00:03:00:	impact story.
00:03:00> 00:03:01:	We hope you enjoyed it.
00:03:02> 00:03:03:	My name is Richard.
00:03:03> 00:03:05:	Joy and I'm the Executive Director of ULI Toronto.
00:03:06> 00:03:08:	This is a unique webinar.
00:03:08> 00:03:10:	Most of our webinars are a little more.
00:03:10> 00:03:11:	Formal, more polished.
00:03:11> 00:03:14:	This one's going to be a bit more casual.

00:03:14> 00:03:17:	It really is designed to help those of you who
00:03:17> 00:03:20:	are joined our art this this session, who are kicking
00:03:20> 00:03:24:	
	the tires perhaps of our current urban leadership program to
00:03:24> 00:03:26:	learn a little bit more about that program.
00:03:26> 00:03:31:	And we hope after, after this encourage many of you
00:03:31> 00:03:35:	to actually sign up and, and, and apply for, for
00:03:35> 00:03:40:	the cohort of 2024-2025, which will kick off next month.
00:03:41> 00:03:43:	So first of all, we're, you know, hoping that you
00:03:43> 00:03:45:	might become a member if you want to go to
00:03:45> 00:03:46:	the next slide.
00:03:47> 00:03:49:	There's a number of reasons to become a member.
00:03:49> 00:03:52:	And if you if you aren't a member and you
00:03:52> 00:03:54:	do join this month and you can join by the
00:03:54> 00:03:55:	way, and pay monthly.
00:03:56> 00:03:58:	You don't have to pay the whole freight in one
00:03:58> 00:03:59:	go.
00:03:59> 00:04:02:	And you get a special products like our weekly roundup,
00:04:03> 00:04:05:	which has become a very, very popular web and web
00:04:05> 00:04:09:	sorry, e-mail product that gives you kind of the highlights
00:04:09> 00:04:11:	of the news stories of the week.
00:04:11> 00:04:14:	That was that we only send to our members.
00:04:14> 00:04:18:	Next slide as we get going here, again, this is
00:04:18> 00:04:20:	the Kurtner program.
00:04:21> 00:04:23:	We always begin with the land acknowledgement and just in
00:04:23> 00:04:26:	the interest of time today, I'm not going to read
00:04:26> 00:04:29:	that land acknowledgement, but I do want to point people
00:04:29> 00:04:31:	who are joined to three programs in the next slide
00:04:32> 00:04:34:	that are coming up that are in the Truth and
00:04:34> 00:04:35:	Reconciliation space.
00:04:36> 00:04:38:	1 is coming up on the 27th of September, which
00:04:39> 00:04:42:	speaks to how various companies are leading the way in
00:04:42> 00:04:46:	the truth and Reconciliation space and perhaps inspiration for
	your
00:04:46> 00:04:48:	company if you were not yet in that space, which
00:04:49> 00:04:50:	many companies aren't yet.
00:04:51> 00:04:56:	We also have a a cultural competency training session that
00:04:56> 00:05:01:	is now going open to all members and there's only
00:05:01> 00:05:05:	30 slots and that's happening in October 22nd Room 1
00:05:05> 00:05:12:	full intensive day around Indigenous cultural competency, a
	must attend
00:05:12> 00:05:12:	event.
00:05:12> 00:05:15:	If you haven't attended something similar to this, I certainly
	,

00:05:15> 00:05:16:	will be there.
00:05:17> 00:05:21:	And finally we have Chief Claire Salt speaking at a
00:05:21> 00:05:24:	members only event on the 12th of November.
00:05:24> 00:05:28:	She's the fairly recently, only just less than a year
00:05:28> 00:05:31:	elected as the chief of the Mississaugas.
00:05:31> 00:05:34:	And of course they are our treaty holders for most
00:05:34> 00:05:36:	of the well for the 416 and and much of
00:05:36> 00:05:37:	the greater Golden Horseshoe.
00:05:38> 00:05:42:	So a really unique opportunity to hear from the political
00:05:42> 00:05:44:	leadership of the Mississaugans.
00:05:45> 00:05:48:	Next slide please, I'm not going to again just if
00:05:48> 00:05:50:	you could just scroll through.
00:05:50> 00:05:51:	These these are our.
00:05:51> 00:05:54:	Our sponsors and in every program we thank our sponsors
00:05:54> 00:05:56:	and, and, and, and most of in all our programs
00:05:56> 00:05:59:	going forward, I will do a better job of that.
00:05:59> 00:06:01:	But again, in the interest of time, I'm just going
00:06:01> 00:06:02:	to go through them very quickly next.
00:06:02> 00:06:02:	Slide.
00:06:04> 00:06:06:	And that brings us to where I wanted to get
00:06:06> 00:06:07:	to and it's twelve O 6.
00:06:07> 00:06:10:	So we're in good time to begin to introduce to
00:06:10> 00:06:13:	you the Kertner program for those of you who, again,
00:06:13> 00:06:17:	who are kicking the tires of this program are looking
00:06:17> 00:06:19:	to perhaps join us in the coming year.
00:06:20> 00:06:25:	So it's my pleasure to introduce Ozzy Orwelli, who's the
00:06:25> 00:06:30:	he's, he's, he's the residential and oh gosh, my notes
00:06:30> 00:06:34:	are just sliding off here a little bit.
00:06:35> 00:06:39:	Residential and mixed-use lead of the BDP Quadrangle Company.
00:06:40> 00:06:43:	And he's the steering committee and chair of the Kerner
00:06:43> 00:06:45:	Urban Leadership Program.
00:06:45> 00:06:47:	And Ozzy's going to tell you a little bit about
00:06:47> 00:06:49:	the program at a high level.
00:06:49> 00:06:52:	We'll speak a bit more about one of the some
00:06:52> 00:06:55:	of the years that have been, especially the year that
00:06:55> 00:06:55:	just was.
00:06:55> 00:06:57:	We're going to go a little bit deeper there with
00:06:57> 00:06:59:	the outgoing Dean that you'll meet in a second.
00:06:59> 00:07:02:	And then we will introduce you, we hope to the
00:07:02> 00:07:05:	new Dean, incoming Dean, Greg Linton and, and, and a
00:07:05> 00:07:08:	little bit about what next year, what you can expect

00:07:08> 00:07:09:	next year.
00:07:09> 00:07:11:	So Ozzy, with that, I'll turn it over to you.
00:07:12> 00:07:14:	Thank you very much, Richard.
00:07:15> 00:07:16:	As Richard noted, I'm Ozzy Orwelle.
00:07:17> 00:07:20:	It's been a pleasure to be chair of this unique
00:07:20> 00:07:22:	Mid career program over the past several years.
00:07:23> 00:07:25:	But first, just the origins of the program.
00:07:25> 00:07:28:	The The program is sponsored by BDP Quadrangle in memory
00:07:28> 00:07:30:	of its founding partner, Brian L Koerner.
00:07:31> 00:07:35:	The program reflects many of Brian's passions, including city building,
00:07:35> 00:07:36:	mentorship, collaboration.
00:07:37> 00:07:42:	Participants have the opportunity to provide leadership on critical Toronto
00:07:42> 00:07:46:	issues over the course of eight months of the program.
00:07:46> 00:07:47:	Working in teams.
00:07:47> 00:07:51:	Participants will be able or will be responsible for sharing
00:07:51> 00:07:56:	their expertise and advice in developing recommendations and industry best
00:07:56> 00:07:56:	practice.
00:07:57> 00:08:02:	Participants will be exposed for thought leaders across key disciplines
00:08:02> 00:08:06:	and land development leaders will be will have the opportunity
00:08:06> 00:08:11:	to collaborate with top industry peers from real estate disciplines
00:08:11> 00:08:15:	to engage in solving real land use challenges within defined
00:08:15> 00:08:20:	region of Toronto involving key stakeholders from private, public, non
00:08:20> 00:08:21:	profit community sectors.
00:08:22> 00:08:23:	Just a case, a few examples.
00:08:23> 00:08:28:	In past years, we've dived into challenges relation to DEI
00:08:28> 00:08:30:	within within the programme.
00:08:31> 00:08:35:	We've looked at placemaking and place keeping more recently looked
00:08:35> 00:08:39:	at aspects around how we can bring joy into our
00:08:39> 00:08:40:	practices.
00:08:40> 00:08:43:	So tackling civic challenges with community joy with a specific
00:08:44> 00:08:44:	theme.
00:08:44> 00:08:47:	And then on to more recently around the challenges related
00:08:47> 00:08:48:	to housing.
00:08:48> 00:08:51:	So without further ado, I will hand over to the

00:08:51> 00:08:54:	past Kernel Urban Leadership programme.
00:08:55> 00:08:57:	Share via Richard.
00:08:57> 00:08:58:	Back to you, Richard.
00:08:58> 00:08:59:	Sure, sure, sure.
00:08:59> 00:09:02:	So let's just you spoke exactly if you want to
00:09:02> 00:09:03:	scroll through the slides.
00:09:03> 00:09:04:	Just a bit.
00:09:04> 00:09:08:	Those are some of the the the marketing if you
00:09:08> 00:09:12:	go back to the marketing slides go back, back please
00:09:12> 00:09:13:	back there we go.
00:09:13> 00:09:16:	Those are some of the market we are, this is
00:09:16> 00:09:16:	year 9.
00:09:16> 00:09:19:	So those are only four of the last eight years.
00:09:21> 00:09:26:	Some of the programs have focused on specific geographies within
00:09:26> 00:09:28:	the city, as Ozzie mentioned.
00:09:28> 00:09:33:	Some have focused more on broader public policy opportunities like
00:09:33> 00:09:36:	the intensification of the yellow belt, which the city started
00:09:37> 00:09:38:	working on some years ago.
00:09:38> 00:09:42:	And we contributed to some of that thinking, some pretty
00:09:42> 00:09:44:	important contributions I might add.
00:09:45> 00:09:48:	And then as well as things like community joy, which
00:09:48> 00:09:50:	was a more of a, a, a thematic idea around
00:09:51> 00:09:53:	how we make sure that in doing all these serious
00:09:54> 00:09:56:	things that we do in our work, that we don't
00:09:56> 00:10:00:	forget that we're building cities where people live and thrive
00:10:00> 00:10:02:	and have fun and enjoy themselves.
00:10:02> 00:10:05:	And, and that was a very interesting year.
00:10:05> 00:10:09:	And if you go forward through those slides, you'll saw
00:10:09> 00:10:12:	a montage of some of the sort of experiential elements
00:10:12> 00:10:14:	a lot of these programs have.
00:10:14> 00:10:18:	You'll be exposed to thought leaders in inside of a
00:10:18> 00:10:19:	kind of an.
00:10:19> 00:10:20:	Office.
00:10:20> 00:10:24:	Environment, but we always like to round out our programs
00:10:24> 00:10:27:	with a lot of of experiential hands on boots on
00:10:27> 00:10:30:	the ground kind of and in some cases as is
00:10:31> 00:10:35:	this one people recognize that's the Montreal Expo site.
00:10:35> 00:10:38:	We, we that was the one we did in precursor
00:10:38> 00:10:41:	to the community joy because there's a city that really
00:10:41> 00:10:42:	gets joy well is Montreal.

00:10:43> 00:10:45:	And so that that year we had a field trip
00:10:45> 00:10:48:	and which which is always an option as we go
00:10:48> 00:10:48:	forward.
00:10:49> 00:10:53:	Next slide is I think now getting us to Kevin
00:10:53> 00:10:59:	and Kevin Stellarek is the outgoing after now four years
00:10:59> 00:11:01:	of shepherding this program.
00:11:02> 00:11:05:	We were so lucky to have him through some very,
00:11:05> 00:11:08:	very challenging years, including the earliest pandemic years and all
00:11:08> 00:11:11:	the way through and out of the pandemic.
00:11:12> 00:11:15:	Kevin has LED last year's program, which is what he's
00:11:15> 00:11:18:	going to speak to and he's going to introduce you
00:11:18> 00:11:21:	to some of the cohort members from last year.
00:11:22> 00:11:24:	And then if we have Greg?
00:11:24> 00:11:26:	And I'm not sure if he's on board yet.
00:11:26> 00:11:29:	If not, I will speak to his slides, but we'll
00:11:29> 00:11:32:	introduce you to Greg Linton, who's the incoming Dean for
00:11:32> 00:11:34:	the next coming year.
00:11:34> 00:11:35:	So Kevin with that.
00:11:35> 00:11:35:	Over to you.
00:11:36> 00:11:36:	Great.
00:11:36> 00:11:37:	Thank you, Richard.
00:11:37> 00:11:38:	OK, go ahead.
00:11:38> 00:11:39:	Go to the next one.
00:11:41> 00:11:45:	So this past year, Ozzy already mentioned some of what
00:11:45> 00:11:48:	we've done in the past, in prior years.
00:11:48> 00:11:50:	And this year we knew we were going to focus
00:11:50> 00:11:55:	on housing, specifically on social housing and trying to understand
00:11:55> 00:11:57:	affordability, what was going on.
00:11:57> 00:11:59:	As we were working on that, we picked up a
00:12:00> 00:12:03:	new mayor who, you know, I got the surprise mayor
00:12:03> 00:12:06:	and but and one of the things that Mayor child
00:12:06> 00:12:10:	was really talking about was government taking a more active
00:12:10> 00:12:13:	role in helping to create affordable housing.
00:12:13> 00:12:18:	And so that became the focus for for the year
00:12:19> 00:12:21:	for the for the program.
00:12:22> 00:12:25:	We ended up spending nine months.
00:12:25> 00:12:27:	We also some of the leadership things and some of
00:12:27> 00:12:28:	the other stuff.
00:12:28> 00:12:31:	So we had industry leaders talking every every month as
00:12:31> 00:12:35:	well and bringing in panels and people right and working

00:12:35> 00:12:38:	on and then the putting people in teams and working
00:12:38> 00:12:39:	on different ideas.
00:12:39> 00:12:43:	So we ended up presenting kind of quickly, but did
00:12:43> 00:12:48:	a good president very engaged, I would say presentation with
00:12:48> 00:12:52:	with the mayor and the teams presented some of the
00:12:52> 00:12:56:	highlights of their ideas of what they thought was important
00:12:57> 00:12:58:	for the city.
00:12:58> 00:13:01:	We're still in the process of working with the mayor's
00:13:01> 00:13:04:	office on getting things happening within City Hall and within
00:13:04> 00:13:07:	staff and, you know, trying to to take all of
00:13:07> 00:13:08:	that forward.
00:13:08> 00:13:11:	But it was a wonderful opportunity for everybody to really,
00:13:11> 00:13:13:	I always say it's a great opportunity to spend some
00:13:13> 00:13:15:	time thinking kind of deep thoughts about this stuff that
00:13:15> 00:13:17:	you get a luxury of being able to spend even
00:13:17> 00:13:19:	just a day a month on an important topic.
00:13:20> 00:13:23:	And then you know, and really see what you've developed
00:13:23> 00:13:24:	takes take root.
00:13:24> 00:13:26:	And so that was really great.
00:13:26> 00:13:28:	And so, so that was the focus that we had
00:13:29> 00:13:30:	for this past year.
00:13:30> 00:13:31:	Go ahead and go to the next one.
00:13:32> 00:13:35:	We have, as we said, we have 4 of the
00:13:35> 00:13:41:	participants who were all somewhat volunteered, somewhat
	voluntold to talk
00:13:41> 00:13:45:	a little bit both about some of the recommendations around
00:13:45> 00:13:48:	housing and the issues there.
00:13:48> 00:13:51:	And so Zach and Ellie are going to talk a
00:13:51> 00:13:55:	little bit about that, and then Zoe and Archana are
00:13:55> 00:13:58:	going to talk a little bit more just about their
00:13:58> 00:14:00:	general experiences with the program.
00:14:01> 00:14:04:	We are perfectly on time according to Richard's run of
00:14:04> 00:14:05:	show.
00:14:05> 00:14:08:	So we have about 20 minutes when we're done.
00:14:08> 00:14:11:	And then when we're done with that, we'll continue.
00:14:11> 00:14:13:	So I don't know Zach and Ellie, I don't know
00:14:13> 00:14:16:	if you 2 figured out who was going to talk
00:14:16> 00:14:19:	first, but one of you, the stage is yours exactly
00:14:19> 00:14:20:	because he's unmuted.
00:14:21> 00:14:22:	Yeah, good afternoon, Kevin.
00:14:22> 00:14:26:	Appreciate the assist and welcome everyone to this incredible webinar.

00:14:27> 00:14:29:	And I'll say for those on the call who are
00:14:29> 00:14:33:	interested in applying to the current urban leadership program, please
00:14:33> 00:14:35:	do it and don't get tied up and caught up
00:14:35> 00:14:36:	in oh, am I mid career?
00:14:37> 00:14:38:	Am I an emerging?
00:14:38> 00:14:39:	Forget about all those words.
00:14:40> 00:14:42:	You've probably been working in land use planning and real
00:14:42> 00:14:44:	estate much longer than you're giving yourself credit for.
00:14:45> 00:14:47:	And I'm coming from the experience of working in social,
00:14:47> 00:14:50:	on social infrastructure, on social housing prior with over seven
00:14:50> 00:14:53:	years of experience working on social housing at a more
00:14:53> 00:14:54:	program and operational level.
00:14:55> 00:14:58:	But it was a very humbling experience to work with
00:14:58> 00:15:03:	multidisciplinary professionals who are coming from various orders of government
00:15:03> 00:15:05:	across the privacy of the nonprofit sector.
00:15:06> 00:15:09:	And you would have to check yourself repetitively in terms
00:15:09> 00:15:12:	of whatever fact you could share or not share your
00:15:12> 00:15:16:	understanding of the policy landscape and ultimately your understanding of
00:15:16> 00:15:20:	this ongoing crisis of a lack of affordable housing.
00:15:20> 00:15:23:	So I believe Ellie will speak more about what our
00:15:23> 00:15:26:	team, our ulai Tap team presented to the mayor in
00:15:26> 00:15:26:	June.
00:15:27> 00:15:29:	But in terms of experience, this is probably one of
00:15:29> 00:15:32:	the best experiences I've ever had in terms of balancing
00:15:32> 00:15:35:	the opportunity to network with really smart and caring people.
00:15:35> 00:15:38:	But at the same time, being able to learn from
00:15:38> 00:15:41:	industry professionals who came in and were very thoughtful and
00:15:41> 00:15:44:	very helpful in terms of providing their perspective.
00:15:44> 00:15:47:	And they were very raw and very honest about why
00:15:47> 00:15:49:	housing is not getting built right.
00:15:49> 00:15:52:	Because for some of us who either work in government
00:15:52> 00:15:54:	or in the nonprofit sector, folks are pointing at the
00:15:54> 00:15:57:	private sector saying they should do more, Private sector is
00:15:57> 00:15:59:	pointing at government saying they should do more, and the
00:15:59> 00:16:02:	nonprofit sector saying government should do more.
00:16:02> 00:16:03:	And the private sector doesn't really care.
00:16:03> 00:16:05:	So we can't really talk to them.

00:16:05> 00:16:06:	I'm not saying they do.
00:16:06> 00:16:08:	I'm not saying they do, I'm not saying they don't.
00:16:09> 00:16:11:	What I am saying is when you put all these
00:16:11> 00:16:14:	folks with these different experiences in a room together, what
00:16:14> 00:16:17:	you do is you provide a sandbox for multidisciplinary, multi
00:16:18> 00:16:21:	sectoral folks who just have a conversation, put their shoulders
00:16:21> 00:16:23:	down, put pen to path, come up with some great
00:16:23> 00:16:24:	ideas.
00:16:24> 00:16:27:	And I think what I liked about this program the
00:16:27> 00:16:29:	most is being able to have us all work together
00:16:29> 00:16:30:	with community.
00:16:31> 00:16:33:	I think that's the important piece here.
00:16:33> 00:16:35:	None of this housing is being built unless it's being
00:16:35> 00:16:40:	built with communities, Indigenous communities, Black communities, diverse communities, modernized
00:16:40> 00:16:44:	communities, communities who come from backgrounds with disability.
00:16:44> 00:16:47:	Working with communities is the only way.
00:16:47> 00:16:49:	I believe ultimately we're going to crack the code of
00:16:49> 00:16:50:	this ongoing crisis.
00:16:51> 00:16:55:	And it's understanding from land use planning and planning perspective,
00:16:55> 00:16:57:	placemaking, and how important that is.
00:16:57> 00:16:59:	And I think what Ellie and our team shared, the
00:16:59> 00:17:02:	UL attack team, is we did not try to reinvent
00:17:02> 00:17:02:	the wheel.
00:17:03> 00:17:06:	We tried to work through things we think already trying
00:17:06> 00:17:09:	to work, and how do we enhance those processes?
00:17:10> 00:17:14:	And ultimately, coming from my social infrastructure lens, I found
00:17:14> 00:17:17:	it so refreshing to see how folks in government and
00:17:17> 00:17:20:	the private sector were so willing and able and had
00:17:20> 00:17:25:	the emotional competence, not the emotional intelligence, the emotional competence
00:17:25> 00:17:27:	required to work with communities.
00:17:28> 00:17:30:	So I encourage everyone to apply and I hope to
00:17:30> 00:17:33:	jump into a few sessions and provide support through the
00:17:33> 00:17:35:	new year because I find excuses to be around Greg
00:17:35> 00:17:38:	Linton and he's probably known by me, but that's, that's
00:17:38> 00:17:39:	a joke for another day.
00:17:40> 00:17:41:	I'll pass it off to to Ellie to, to share
00:17:41> 00:17:43:	a lot more about what we what we present to

00:17:43> 00:17:44:	the mayor.
00:17:47> 00:17:48:	Thanks, Zach.
00:17:48> 00:17:51:	And that that was a great, great overview of the
00:17:51> 00:17:53:	program that benefits.
00:17:53> 00:17:54:	Why should folks should apply?
00:17:56> 00:17:57:	I'll speak a little more.
00:17:57> 00:18:00:	So I think Alex shared the bio in the chat,
00:18:00> 00:18:02:	so I won't spend time on that.
00:18:02> 00:18:04:	Folks can read that and reach out if they want
00:18:04> 00:18:07:	to chat about anything I do at IO or anything
00:18:07> 00:18:08:	in my background.
00:18:08> 00:18:08:	Happy to do that.
00:18:10> 00:18:13:	So I'll chat a little bit about some of the
00:18:13> 00:18:19:	kind of cohort theme issues that we discussed throughout, throughout
00:18:19> 00:18:23:	the eight months that we spent as part of as
00:18:23> 00:18:26:	part of Curtner as well as kind of the some
00:18:26> 00:18:30:	of the solutions that we pitched to the mayor.
00:18:31> 00:18:35:	So in terms of issues, obviously the theme was housing
00:18:35> 00:18:39:	affordability, you know, so 1 issue that came up is
00:18:39> 00:18:42:	really about defining it and what it means.
00:18:42> 00:18:45:	And so we looked at, you know, when we when
00:18:45> 00:18:50:	we see market housing in today's environment, what kind of
00:18:50> 00:18:54:	households is that targeting and who does that leave out
00:18:54> 00:18:55:	right.
00:18:55> 00:19:00:	And when we look at who's excluded, we see that
00:19:00> 00:19:05:	that sort of catchment or that spectrum has really grown
00:19:05> 00:19:07:	in the last decade.
00:19:08> 00:19:13:	Whereas if traditionally, you know, decades ago maybe it was
00:19:13> 00:19:17:	more focused on the low income side, kind of bottom
00:19:17> 00:19:21:	quartile or bottom 30%, we've gone to a state where
00:19:21> 00:19:25:	that's much wider now and we're seeing sort of middle
00:19:25> 00:19:26:	income households.
00:19:26> 00:19:30:	So, you know, in the GTA, median household income is
00:19:30> 00:19:31:	something like 90K.
00:19:33> 00:19:35:	So, so even those kinds of households now are the
00:19:35> 00:19:39:	ones being targeted through programs like Housing Now where the
00:19:39> 00:19:43:	city is actually helping subsidized that kind of housing.
00:19:44> 00:19:49:	So, you know, when thinking about solutions, you know, public
00:19:49> 00:19:53:	sector only has that so much capacity in dollars to

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00:19:53> 00:19:54:	go around.
00:19:54> 00:19:58:	How do we think about kind of good value, value
00:19:58> 00:20:03:	for money initiatives that make sense for the low income
00:20:04> 00:20:06:	side and middle income side?
00:20:09> 00:20:12:	So on the middle income side, how do we come
00:20:12> 00:20:15:	up with solutions that sort of minimize the need for
00:20:15> 00:20:20:	because really middle income housing should be delivered without much
00:20:20> 00:20:24:	taxpayer support, You know, on the low income side, given
00:20:24> 00:20:29:	where the required subsidies are at in today's environment, does
00:20:29> 00:20:32:	it make sense to focus on initiatives like MURA and
00:20:32> 00:20:37:	Vancouver's Rent Rental rental housing fund that kind of focuses
00:20:37> 00:20:41:	on allowing out for profits to acquire existing rental buildings
00:20:41> 00:20:46:	and maintaining that affordability versus trying to build a brand
00:20:46> 00:20:49:	new building now with, you know, at a cost of
00:20:49> 00:20:52:	\$1000 per square foot or, you know, whatever it is
00:20:52> 00:20:54:	we're at these days.
00:20:54> 00:20:59:	So so that was kind of one area discuss.
00:20:59> 00:21:03:	Another area was and that's Zach's earlier point around the
00:21:03> 00:21:04:	interdisciplinary nature.
00:21:04> 00:21:08:	And you know, really if you any one person depending
00:21:08> 00:21:11:	on the field they come from, could speak to housing
00:21:11> 00:21:14:	affordability from their perspective.
00:21:16> 00:21:20:	What we found helpful was having actually dedicated sessions.
00:21:20> 00:21:23:	So we actually had, you know, one session that was
00:21:23> 00:21:26:	talking about it from the design perspective and how do
00:21:26> 00:21:29:	we think about functional design that makes good use of
00:21:29> 00:21:29:	space.
00:21:30> 00:21:34:	Another section session was focus more on the entitlement side
00:21:34> 00:21:38:	and making sure that development approvals timely because we all
00:21:38> 00:21:40:	know time is money.
00:21:40> 00:21:45:	Another one focused on financing and kind of what does
00:21:45> 00:21:50:	the underwriting look like from a lender's perspective and as
00:21:50> 00:21:53:	well as from investors and the equity side.
00:21:54> 00:21:58:	Looking at the construction side as well and looking at
00:21:58> 00:22:02:	some of the recent innovations there, both in terms of
00:22:02> 00:22:07:	construction methods, but also in terms of FIM and construction

00:22:07> 00:22:07:	modeling.
00:22:07> 00:22:11:	And we were able to get some cool visualizations of
00:22:11> 00:22:15:	how that looks like on the ground from Multiplex, their
00:22:15> 00:22:19:	office, which was quite neat, as well as the operation
00:22:19> 00:22:24:	side and kind of post construction and occupancy, what that
00:22:24> 00:22:25:	picture looks like.
00:22:25> 00:22:28:	So again, anyone sitting in any one of those silos
00:22:28> 00:22:31:	could tell, you know, this is the solution to housing
00:22:31> 00:22:32:	affordability.
00:22:32> 00:22:36:	But kind of having all those sessions back-to-back really allowed
00:22:36> 00:22:39:	us to see how they're all sort of connected and,
00:22:39> 00:22:42:	and the importance of having, in order to really tackle
00:22:42> 00:22:45:	housing affordability, there's no kind of silver bullet.
00:22:45> 00:22:49:	And you really do need people with different skill sets
00:22:49> 00:22:52:	that are kind of a different components along the value
00:22:52> 00:22:53:	chain.
00:22:53> 00:22:56:	And only by kind of bringing everyone together will you
00:22:56> 00:22:58:	be able to arrive at a more meaningful solution.
00:22:59> 00:23:02:	So those are some of kind of the things I
00:23:02> 00:23:04:	wanted to touch on in terms of issues and things
00:23:04> 00:23:08:	we looked at throughout partner in terms of the solution
00:23:08> 00:23:10:	that sort of our team focused on and just a
00:23:10> 00:23:12:	little bit on how that works.
00:23:12> 00:23:14:	And we were basically put into different teams.
00:23:15> 00:23:20:	Each team tried to take a different angle at answering
00:23:20> 00:23:24:	kind of the the top question, which was city as
00:23:24> 00:23:28:	a builder and sort of how, how can the city
00:23:28> 00:23:34:	make a difference in terms of of delivery of affordable
00:23:34> 00:23:34:	housing.
00:23:36> 00:23:39:	So our team kind of focused on the Housing Now
00:23:39> 00:23:42:	program given to Zac's point, we try not to recreate
00:23:42> 00:23:43:	the wheel.
00:23:44> 00:23:48:	So leveraging that and the existing policy frameworks to see
00:23:48> 00:23:51:	how we we can do that better and kind of
00:23:51> 00:23:54:	looking at the Housing Now process and it was, we
00:23:54> 00:23:57:	were grateful to have Paul and the team as well
00:23:57> 00:24:00:	is not on the call today, but he was able
00:24:00> 00:24:03:	to give us some inside scoop because he, he works
00:24:03> 00:24:06:	at Creatio, not, not on the Housing Now program, but
00:24:06> 00:24:09:	it was helpful to kind of get his insights.
00:24:10> 00:24:13:	And you know, what we learned about the Housing Now

00:24:13> 00:24:16:	process is that fundamentally there seems to be kind of
00:24:16> 00:24:20:	a mismatch between, you know, market conditions and the
	market
00:24:20> 00:24:22:	and the length of a market cycle and sort of
00:24:23> 00:24:26:	the length of a typical kind of transaction through Housing
00:24:26> 00:24:26:	Now.
00:24:27> 00:24:30:	So, you know, with Housing Now, we might take a
00:24:30> 00:24:34:	site, kind of assess a zoning envelope that is feasible
00:24:34> 00:24:36:	based on current market conditions.
00:24:37> 00:24:41:	And then, you know, we go and get it redesignated
00:24:41> 00:24:45:	or rezoned and, and once we finish that, then we
00:24:45> 00:24:48:	take it to market and there's a transaction.
00:24:49> 00:24:52:	And what we found is that by the time you,
00:24:52> 00:24:55:	you jump through all those hoops, you go to market,
00:24:55> 00:24:58:	you kind of screen a bunch of developers who are
00:24:58> 00:24:59:	bidding on the site.
00:24:59> 00:25:02:	You get to a point where like the assumptions you
00:25:02> 00:25:05:	had in your feasibility stage are no longer relevant because
00:25:05> 00:25:07:	the market has completely changed.
00:25:07> 00:25:10:	So now the developer that you did choose is now
00:25:10> 00:25:13:	needing to go back and ask for variance or rezone
00:25:13> 00:25:14:	it again.
00:25:16> 00:25:18:	So we took that process and said, OK, how do
00:25:19> 00:25:22:	we how do we better align it between the transaction
00:25:22> 00:25:25:	process and what a typical market cycle is.
00:25:27> 00:25:32:	And what our recommendation ultimately was is to actually start
00:25:32> 00:25:37:	at the transaction phase and kind of put it on
00:25:37> 00:25:41:	the developers to bid something to for them to bid
00:25:41> 00:25:46:	a zoning envelope that they deem is feasible and then
00:25:46> 00:25:51:	not lock in the zoning until until later until downstream.
00:25:51> 00:25:56:	So actually leveraging some of the Bill 185 Planning Act
00:25:56> 00:26:01:	exemptions that were granted to post secondary institutions to be
00:26:01> 00:26:05:	able to apply that affordable housing sites like Housing Now.
00:26:08> 00:26:11:	And hopefully taking out some of that some of those
00:26:11> 00:26:14:	applications that could just all be bundled up as part
00:26:15> 00:26:15:	of site plan.
00:26:17> 00:26:20:	And then also on the financing side, trying to pre
00:26:20> 00:26:25:	qualify as much as possible the developers bidding on the
00:26:25> 00:26:25:	site.
00:26:25> 00:26:29:	So that when it comes to CMHC application, that timeline
00:26:29> 00:26:33:	that CMHC has to spend on underwriting is, is, is

00:26:33> 00:26:37:	just kind of focused on the project specific elements versus
00:26:37> 00:26:40:	the kind of applicant as, as a whole in terms
00:26:40> 00:26:45:	of their, you know, financial capacity and and past experience.
00:26:45> 00:26:47:	So I'm gonna say at a high level that was
00:26:48> 00:26:50:	yeah, Kevin, I was just gonna wrap up here, OK,
00:26:51> 00:26:53:	at a high level that was kind of some of
00:26:53> 00:26:56:	the issues discussed and and our work here on housing
00:26:56> 00:26:57:	now.
00:26:57> 00:26:58:	So I know it's.
00:26:58> 00:27:00:	Really to take so much time and get a shorter
00:27:00> 00:27:02:	and shorter and shorter and shorter.
00:27:02> 00:27:04:	So thank you.
00:27:04> 00:27:04:	That was great.
00:27:06> 00:27:11:	Archana, are you or is that what you're next, right,
00:27:11> 00:27:12:	You're muted.
00:27:14> 00:27:17:	But yeah, sure, I'll jump in part of some of
00:27:17> 00:27:20:	the things that I was going to speak to my
00:27:20> 00:27:23:	fellow cohort members have already covered.
00:27:24> 00:27:28:	But I would, I would say that I'll focus on
00:27:28> 00:27:32:	a little bit of how our days were planned and
00:27:32> 00:27:35:	why I was drawn to the program.
00:27:35> 00:27:39:	It's definitely the the topic, it's the urban crisis of
00:27:39> 00:27:43:	housing affordability and the key question, how to ease the
00:27:43> 00:27:47:	rental cost of rental housing at the lower end of
00:27:47> 00:27:48:	market.
00:27:48> 00:27:51:	And can that be achieved by having government in the
00:27:51> 00:27:52:	business of housing development?
00:27:52> 00:27:57:	Or should it be other players like nonprofits, co-ops, and
00:27:57> 00:27:58:	the days?
00:27:58> 00:28:01:	Over the eight months of time, as my predecessor said,
00:28:02> 00:28:05:	we had an opportunity to learn about every aspect of
00:28:05> 00:28:10:	affordable housing, whether it was close attention to policy, landscape
00:28:10> 00:28:14:	or financing and economics of housing projects or the role
00:28:14> 00:28:15:	of all sectors.
00:28:16> 00:28:18:	And what can be what.
00:28:18> 00:28:22:	What role can and what strengths each sector can bring
00:28:22> 00:28:25:	to the table Because we know there's no silver bullet
00:28:25> 00:28:28:	when it comes to addressing housing affordability.
00:28:29> 00:28:32:	But we also had a deep dive into deep diving
00:28:32> 00:28:35:	sessions like how can we leverage land that is available,

00:28:36> 00:28:39:	government land that's available and in a way that brings
00:28:39> 00:28:44:	units faster by employing some construction methods like mass timber
00:28:44> 00:28:46:	that is currently in place.
00:28:46> 00:28:48:	So a lot of good sessions.
00:28:48> 00:28:52:	I will say that our days were packed.
00:28:52> 00:28:57:	We started at 830, ended at 5 and seem seems
00:28:57> 00:28:58:	like long days.
00:28:58> 00:29:01:	But I have to say learning never exhaust the mind.
00:29:01> 00:29:06:	So I left inspired after each session and the sessions
00:29:06> 00:29:10:	we're focused and it's a very good mix of having
00:29:10> 00:29:16:	hearing from industry peers, but also having an engaging like
00:29:16> 00:29:22:	also having engaging sessions with industry leaders from private public
00:29:22> 00:29:27:	sector and sessions focused on more, you know, solutions.
00:29:27> 00:29:31:	Whether it's learning from the past and having a tour
00:29:31> 00:29:34:	of Saint Lawrence neighbourhood with our, you know, City of
00:29:34> 00:29:39:	Toronto's chief, former chief planner Paul Bedford and Suzanne from
00:29:39> 00:29:43:	Saint Lawrence neighbourhood committee or whether it was learning from
00:29:43> 00:29:46:	Annabelle one about VNS social housing model.
00:29:46> 00:29:52:	So it kind of captured a good spectrum of topics.
00:29:52> 00:29:56:	And also let's not forget we can learn a lot
00:29:56> 00:29:59:	about a lot about what worked in the past.
00:29:59> 00:30:03:	So to me, it was every session, like Zach mentioned,
00:30:03> 00:30:10:	very engaging and having cohort member from multiple, multiple disciplines,
00:30:10> 00:30:16:	architects, urban planners, including people who work in private development
00:30:16> 00:30:17:	industry.
00:30:17> 00:30:22:	So was really that perspective, one thing that resonated me
00:30:22> 00:30:26:	was not only the knowledge about this issue, this topic,
00:30:26> 00:30:31:	but also personal stories and how leaders became the leaders
00:30:31> 00:30:32:	that they are.
00:30:33> 00:30:37:	So that was really something that they shared their personal
00:30:37> 00:30:41:	stories and you know, it drives you home in terms
00:30:41> 00:30:44:	of what what made them go down the path that
00:30:44> 00:30:45:	they are on.
00:30:45> 00:30:49:	So All in all, engaging, rewarding experience and I would
00:30:49> 00:30:54:	definitely encourage all of you are here contemplating whether to

00:30:54> 00:30:58:	join or not, but you're in, you'll be in for
00:30:58> 00:30:58:	a treat.
00:30:59> 00:30:59:	Thank you.
00:31:01> 00:31:06:	Anna, I never heard on time and I will be
00:31:06> 00:31:07:	quick, OK.
00:31:07> 00:31:10:	A lot of people have talked about the the housing
00:31:10> 00:31:12:	aspect or the topic aspect.
00:31:13> 00:31:16:	And I wanted to also mention the the leadership aspect
00:31:16> 00:31:18:	in some of, in some of the the sessions that
00:31:18> 00:31:21:	we did, which I thought was really good.
00:31:23> 00:31:25:	Because a lot of what I came into this was
00:31:25> 00:31:28:	the perspective of the people the housing is for as
00:31:28> 00:31:31:	well as the people who are planning for the housing
00:31:31> 00:31:32:	together.
00:31:32> 00:31:37:	And both of those things take collaboration, which takes time,
00:31:37> 00:31:41:	which takes which takes engagement, which I work for a
00:31:41> 00:31:45:	firm called Lura which focuses on engagement.
00:31:45> 00:31:49:	So obviously that was a big foundational thread for me.
00:31:49> 00:31:53:	But when it came from the to the leadership aspect,
00:31:53> 00:31:56:	some of the work that we did was looking at
00:31:56> 00:32:01:	our own leadership styles, but then bringing us together as
00:32:01> 00:32:05:	a group in terms of who had opposite styles of
00:32:05> 00:32:05:	you.
00:32:07> 00:32:10:	And needing to be able to think through and work
00:32:10> 00:32:13:	through some of the, the thinking of next steps.
00:32:13> 00:32:17:	With that in mind, knowing that within your work and
00:32:17> 00:32:21:	within communities and probably also within your personal lives and
00:32:22> 00:32:25:	your family dynamics, you will always have to also work
00:32:25> 00:32:29:	with people who might not have the same, the same
00:32:29> 00:32:32:	working style as you, which was I thought was a
00:32:32> 00:32:36:	really great secondary component to the learning that we were
00:32:36> 00:32:38:	also doing through the.
00:32:38> 00:32:41:	So just to give you an understanding that there's the
00:32:41> 00:32:45:	leadership component as well as the the topics and impact
00:32:45> 00:32:46:	and where we need to go next.
00:32:47> 00:32:51:	One of the other sessions that really stood out for
00:32:51> 00:32:55:	me was from Heather Gray Wolf, who is now with
00:32:55> 00:32:59:	IO and has a background from the development perspective as
00:32:59> 00:33:03:	well as working in community and bringing all of that
00:33:03> 00:33:07:	to sort of the next threads of of the path

00:33:07> 00:33:07:	forward.
00:33:08> 00:33:11:	And I thought it was really impactful for the work
00:33:11> 00:33:13:	that we all need to do in the industry, no
00:33:13> 00:33:15:	matter the sector that you're in.
00:33:16> 00:33:19:	And what we were able to do with those eight
00:33:19> 00:33:23:	months as well in each of those sessions is get
00:33:23> 00:33:26:	a different piece of the pie just to get an
00:33:26> 00:33:30:	understanding from all the various aspects of the industry, which
00:33:30> 00:33:34:	we know need to work together in order to move
00:33:34> 00:33:35:	things forward.
00:33:36> 00:33:39:	And then you also have the opportunity to dive deeper
00:33:39> 00:33:42:	into one thing that you like more or less, but
00:33:42> 00:33:46:	it still gives you an overview or an understanding as
00:33:46> 00:33:47:	a base element.
00:33:47> 00:33:51:	Particularly for me, the finance side is very new to
00:33:51> 00:33:52:	me.
00:33:52> 00:33:55:	So at least having the session on pro forma was
00:33:55> 00:33:59:	very, very helpful and not something I do in my
00:33:59> 00:33:59:	day-to-day.
00:33:59> 00:34:02:	But definitely the understanding is, is super helpful.
00:34:03> 00:34:06:	So yeah, I would say the other aspect for me
00:34:06> 00:34:09:	going in my hesitation was can I do my work
00:34:09> 00:34:12:	and still participate in this program.
00:34:13> 00:34:17:	And absolutely, yes, as Arshana was saying and a few
00:34:17> 00:34:22:	of the other colleagues were saying too, like you, you
00:34:22> 00:34:25:	do feel inspired and you are able to give the
00:34:25> 00:34:30:	time to something that's going to align with your work,
00:34:30> 00:34:33:	but also be a little bit different.
00:34:33> 00:34:36:	And I think that's what sparks innovation and and can
00:34:36> 00:34:40:	continue to keep us passionate about the work that we're
00:34:40> 00:34:40:	doing.
00:34:41> 00:34:43:	So hopefully that's helpful for everyone here.
00:34:43> 00:34:44:	Kevin, back over to you.
00:34:45> 00:34:45:	Thank you.
00:34:45> 00:34:49:	So I'm gonna I'm gonna quick wrap up because we're
00:34:49> 00:34:52:	out of time, but we're perfectly on time to UI
00:34:52> 00:34:54:	standard and that is 2 two things.
00:34:54> 00:34:56:	One is is I think we said what we found
00:34:56> 00:34:58:	when it came to housing is it takes everybody the
00:34:58> 00:35:01:	wonderful thing it's gonna it's gonna take us all right.
00:35:01> 00:35:03:	And the wonderful thing about the Kurtner program is that's

00:35:03> 00:35:05:	who the participants are.
00:35:05> 00:35:07:	So if you notice looking at the BIOS, even of
00:35:07> 00:35:10:	the four people that that we had on the panel
00:35:10> 00:35:12:	now, but going back and looking at the full kind
00:35:13> 00:35:15:	of 30 people that are participating, you really get a
00:35:16> 00:35:18:	chance to meet with and work with a wide range
00:35:18> 00:35:21:	of people from across kind of real estate.
00:35:21> 00:35:25:	Not, you know, I mean private public community organizations, municipalities,
00:35:25> 00:35:26:	right.
00:35:27> 00:35:29:	So it's a, it's a really great mix of people
00:35:29> 00:35:30:	that you get.
00:35:30> 00:35:34:	And so that networking opportunity and the ability to spend
00:35:34> 00:35:37:	the one month or one day a month, but focusing
00:35:37> 00:35:40:	in on a particularly interesting topic, right, I think are
00:35:40> 00:35:42:	two really important things.
00:35:43> 00:35:44:	And so, Richard, am I going back to you?
00:35:45> 00:35:45:	No, that's right.
00:35:45> 00:35:46:	l will.
00:35:46> 00:35:48:	I will just quickly bridge to Greg.
00:35:48> 00:35:52:	But Kevin, thank you for that and thank you to
00:35:53> 00:35:58:	the cohort representatives for a really great bit of colour
00:35:58> 00:36:03:	and texture to help people understand aspects of the
	program.
00:36:04> 00:36:06:	Zoe, I really appreciate your mentioning about the whole workload
00:36:06> 00:36:06:	piece.
00:36:06> 00:36:09:	One of the things we try to do is keep
00:36:09> 00:36:13:	the workload mostly to the days that you are are
00:36:13> 00:36:14:	participating.
00:36:14> 00:36:17:	That's the one day a month, that one Friday a
00:36:17> 00:36:19:	month which you need to be at.
00:36:19> 00:36:22:	So your employer absolutely needs to clear you for that
00:36:22> 00:36:26:	day a month and understand that that you're required to
00:36:26> 00:36:26:	be there.
00:36:26> 00:36:29:	But we over the years, we've really tried to dial
00:36:29> 00:36:33:	down the in between homework to a really big, a
00:36:33> 00:36:34:	really minimal.
00:36:34> 00:36:37:	The other thing that Zoe mentioned maybe maybe just before
00:36:37> 00:36:39:	Greg, because you mentioned it and I'll, I'll, I'll jump
00:36:39> 00:36:41:	on it, go 2 slides forward if I could.
00:36:42> 00:36:45:	You mentioned the leadership formal leadership component.
00:36:46> 00:36:51:	So here we bring in a leadership coach, Vanessa Yudelman,

00:36:51> 00:36:56:	who's got a very polished program that she delivers in
00:36:56> 00:37:01:	various different shapes and forms to senior executives.
00:37:01> 00:37:06:	And you'll get 2 half days of Vanessa as part
00:37:06> 00:37:07:	of this program.
00:37:07> 00:37:10:	There's really a bolt on to the program.
00:37:10> 00:37:13:	It's not in itself part of the theme per SE.
00:37:13> 00:37:17:	It's more leadership writ large, generic leadership, but it
00:37:17> 00:37:19:	really, really popular part of the program.
00:37:19> 00:37:21:	And Zoe mentioned that we were going to speak to
00:37:21> 00:37:23:	that later, but I wanted to cut quickly speak to
00:37:23> 00:37:24:	that just while it was hot.
00:37:25> 00:37:24:	-
	So with that, we'll now turn to Greg Linturn, our
00:37:30> 00:37:31:	incoming Dean.
00:37:32> 00:37:35:	We're very excited to have attracted as we have in
00:37:36> 00:37:39:	the past, just incredible leadership to this role.
00:37:39> 00:37:43:	Greg, of course, most all of us will know, is
00:37:43> 00:37:47:	just coming off an amazing tenure as a chief planner
00:37:47> 00:37:50:	at the City of Toronto into his retirement.
00:37:51> 00:37:54:	But nobody goes gently into retirement when you and I
00:37:54> 00:37:55:	hears about it.
00:37:55> 00:37:58:	So we got our hooks into Greg early and he
00:37:58> 00:38:02:	very graciously agreed to take on something that is, I
00:38:02> 00:38:05:	think in his own word, something new, different.
00:38:06> 00:38:09:	And so we're excited for all whole bunch of reasons,
00:38:10> 00:38:13:	but in particular, I think he's identified a focus for
00:38:13> 00:38:17:	the coming year, which I know he'll speak to, which
00:38:17> 00:38:21:	I think is absolutely zeitgeist, absolutely on point and we
00:38:21> 00:38:24:	this is a focus that we need to be taking
00:38:24> 00:38:24:	right now.
00:38:25> 00:38:25:	So.
00:38:25> 00:38:26:	You'd be coming in at a.
00:38:26> 00:38:26:	Great time.
00:38:26> 00:38:29:	So with that, Greg, over to you.
00:38:30> 00:38:30:	Thanks, Richard.
00:38:31> 00:38:35:	Yeah, it's an exciting opportunity for me.
00:38:35> 00:38:41:	And maybe interestingly enough, this is maybe about
	teaching an
00:38:41> 00:38:43:	old dog some new tricks.
00:38:43> 00:38:47:	But the, the the program this year is going to
00:38:47> 00:38:50:	be centred around innovation.
00:38:50> 00:38:54:	And what we mean by that, just to unpack it

00:38:54> 00:38:59:	a little bit, because for many people that that's a
00:38:59> 00:39:04:	loaded term, but it's really about understanding how you as
00:39:04> 00:39:09:	a professional can first of all, learn about new trends,
00:39:10> 00:39:15:	new innovation practices and policy that are out there to
00:39:15> 00:39:20:	create better buildings and spaces and places in our cities.
00:39:22> 00:39:25:	But also how you can build your capacity to be
00:39:25> 00:39:29:	an innovation leader in your organizations.
00:39:29> 00:39:34:	And I think Zoe mentioned this, that kind of run
00:39:34> 00:39:39:	this program on two rails, a content rail about innovation,
00:39:39> 00:39:43:	but also a culture rail or a practice or a
00:39:43> 00:39:47:	leadership skill rail, if you will, where you as as
00:39:48> 00:39:53:	a member of your organization can develop your skill set
00:39:53> 00:39:58:	around and you can pick any number of specific qualities
00:39:58> 00:40:01:	that you may be working on, but how do you
00:40:02> 00:40:04:	develop your judgement?
00:40:04> 00:40:08:	In your organization in a way that can become that
00:40:08> 00:40:11:	you can become an influencer in your organization.
00:40:12> 00:40:16:	How can you develop your courage, which we all know,
00:40:16> 00:40:19:	we all need some courage to sponsor these kinds of
00:40:19> 00:40:20:	conversations.
00:40:20> 00:40:23:	How can you use humility?
00:40:23> 00:40:27:	How can you use, you know, temperance?
00:40:28> 00:40:32:	How can you use your integrity to advance new ideas
00:40:32> 00:40:33:	in your organization?
00:40:33> 00:40:37:	And what we want to do is through the course
00:40:37> 00:40:41:	of the term extending over 8 sessions is really dig
00:40:42> 00:40:46:	into in a multidisciplinary fashion, how we can look at
00:40:46> 00:40:53:	what's going on with existing trends, social, economic,
	environmental trends.
00:40:53> 00:40:57:	Understand that all of the old ways don't necessarily produce
00:40:58> 00:41:00:	this the the results that we want.
00:41:00> 00:41:03:	And in fact, may not take us forward into new
00:41:03> 00:41:09:	areas that will meaningfully address such things as housing affordability,
00:41:09> 00:41:13:	how to build complete communities, how to adaptively reuse and
00:41:13> 00:41:17:	create really truly flexible spaces and places so that they
00:41:17> 00:41:20:	can be used through a life cycle of land use
00:41:21> 00:41:23:	trends that are playing out.
00:41:23> 00:41:26:	So how can we do all that, but also using
00:41:26> 00:41:31:	those areas or those disciplines, using those as examples,
	how
00:41:31> 00:41:35:	can I as an individual, how it can I as

00:41:35> 00:41:39:	a team member become an innovation leader in my in
00:41:39> 00:41:40:	my organization?
00:41:41> 00:41:45:	And we've been busy mapping out buckets, if you will,
00:41:45> 00:41:49:	of areas that we want to dive into, bringing in
00:41:49> 00:41:55:	key players and leaders in respective organizations, hearing from them
00:41:55> 00:41:59:	about what it takes in their organization, both from a
00:41:59> 00:42:04:	leadership skill point of view, but also what is new,
00:42:04> 00:42:08:	what is being brought forward that will truly change the
00:42:08> 00:42:12:	way we try to approach some of these problems.
00:42:13> 00:42:15:	And some of the buckets that we're in the process
00:42:15> 00:42:17:	of mapping out include housing.
00:42:17> 00:42:21:	Of course they include not just housing alone, but how
00:42:21> 00:42:24:	do we build mixed-use communities?
00:42:25> 00:42:29:	You think about transit oriented development and communities that we
00:42:29> 00:42:31:	want to inspire across the region.
00:42:31> 00:42:36:	How do we do that more effectively the the whole
00:42:36> 00:42:39:	area of climate and adaptation?
00:42:40> 00:42:43:	We want to get into a little bit of that
00:42:43> 00:42:47:	the the idea of Labor pool, labor training.
00:42:48> 00:42:52:	What are what are young people learning at school?
00:42:52> 00:42:57:	What are they learning in university that's going to make
00:42:57> 00:43:02:	them better around bringing innovation into the center of of
00:43:02> 00:43:04:	their lives?
00:43:06> 00:43:08:	Planning a session about the money, of course, because we
00:43:08> 00:43:11:	need new ways and more creative ways to to deal
00:43:11> 00:43:13:	with all the financial aspects of real estate.
00:43:15> 00:43:17:	Trying to bring it all together in terms of community.
00:43:18> 00:43:20:	Lots of ideas around that.
00:43:20> 00:43:23:	And I think the output at the end of the
00:43:23> 00:43:26:	day is both a a top ten list, if you
00:43:26> 00:43:29:	will, of areas that could clearly point the way to
00:43:29> 00:43:33:	more innovative practice or policy, but also a top ten
00:43:33> 00:43:36:	list about you and how you can take away a
00:43:37> 00:43:42:	whole repertoire or skill set around innovation culture and innovation
00:43:42> 00:43:45:	leadership so that you can take that back into your
00:43:46> 00:43:49:	organization or in fact, into your career path and use
00:43:50> 00:43:54:	that as a stepping stone to your own personal professional
00:43:54> 00:43:54:	growth.
00:43:55> 00:43:59:	So that's what we're anticipating for the year, innovation leadership,

00:43:59> 00:44:03:	building a culture of innovation in the real estate industry.
00:44:03> 00:44:07:	And frankly, I'm really looking forward to it as as
00:44:07> 00:44:10:	Zach mentioned in a pre call for this, one of
00:44:10> 00:44:14:	his best advertising lines was you leave the day hungry
00:44:14> 00:44:14:	and tired.
00:44:15> 00:44:17:	And I thought, well, that's vulnerable.
00:44:17> 00:44:18:	That's vulnerability.
00:44:18> 00:44:22:	If you're to admit that you're that you're, you're learning
00:44:22> 00:44:26:	that much that you're, that you're you're your tank is
00:44:26> 00:44:27:	full.
00:44:27> 00:44:29:	So with that, I'll I'll shift it back to to
00:44:30> 00:44:33:	Richard and I think we're going to have some questions
00:44:33> 00:44:34:	and answers.
00:44:34> 00:44:35:	Yeah, yeah.
00:44:35> 00:44:35:	Great.
00:44:35> 00:44:36:	Thanks, Greg.
00:44:36> 00:44:37:	That's perfect.
00:44:38> 00:44:42:	And as mentioned, I spoke to the leadership piece that
00:44:42> 00:44:45:	that before you did come on.
00:44:45> 00:44:46:	So that's great as well.
00:44:47> 00:44:51:	A reminder here on the screen of the applications and
00:44:51> 00:44:54:	we'll put that link back in just one more time,
00:44:54> 00:44:57:	if you could, just to make sure that anybody who's
00:44:57> 00:44:59:	looking for it can find it easily.
00:45:00> 00:45:01:	We're, we're a good time.
00:45:01> 00:45:06:	And, and, and if there's any questions, we deliberately use
00:45:06> 00:45:09:	this web format as opposed to our sort of more
00:45:09> 00:45:12:	formal one to allow anybody that is, is joined just
00:45:12> 00:45:15:	to go off camera if you want or just go
00:45:15> 00:45:17:	off mute if you want.
00:45:17> 00:45:20:	And if we've got maybe 5-10 minutes for some questions,
00:45:20> 00:45:22:	if there are any otherwise, we'll wrap up a bit
00:45:22> 00:45:22:	early.
00:45:23> 00:45:24:	Go ahead.
00:45:31> 00:45:31:	I probably should have.
00:45:32> 00:45:33:	I should have got people.
00:45:33> 00:45:34:	Oh yes, Mark, go ahead.
00:45:34> 00:45:34:	l can see you went off me.
00:45:35> 00:45:36:	You can, you can see me and you can hear
00:45:36> 00:45:36:	me.
00:45:36> 00:45:40:	So first of all, congratulations to last year's cohort.
00:45:41> 00:45:44:	It was about a year ago, I think, that I
	· · ·

00:45:44> 00:45:46:	was invited to come and be a guest.
00:45:46> 00:45:47:	Who are you, Mark?
00:45:48> 00:45:50:	Oh, sorry, Mark.
00:45:50> 00:45:56:	Mark Richardson Housing Now volunteer and the Chief Technology Officer
00:45:56> 00:46:01:	at Rich Analytics and Open Data, Open government innovation, Civic
00:46:01> 00:46:07:	tech person around mapping and GIS projects for the affordable
00:46:07> 00:46:10:	housing world in the City of Toronto.
00:46:11> 00:46:16:	Formerly Greg Linturn's nemesis, but now that he's retired, we're
00:46:16> 00:46:21:	buddies and we're really want to say congratulations because we
00:46:21> 00:46:24:	were there very early on and we haven't seen the
00:46:24> 00:46:26:	final product yet.
00:46:26> 00:46:29:	So I wasn't clear how can we see that final
00:46:29> 00:46:29:	report?
00:46:29> 00:46:31:	Is that final report available?
00:46:32> 00:46:35:	There's there's no report that per SE that for for
00:46:35> 00:46:39:	this year and and not every year has a written
00:46:39> 00:46:42:	report, but we can certainly speak.
00:46:42> 00:46:42:	То.
00:46:42> 00:46:45:	We can talk offline and and talk to you about
00:46:45> 00:46:46:	some of the the outputs.
00:46:46> 00:46:50:	So if there isn't a formal report, I think we
00:46:50> 00:46:54:	need to do something that would capture all this information
00:46:54> 00:46:55:	while it's still fresh.
00:46:56> 00:46:59:	And next spring.
00:46:59> 00:47:02:	The call for speakers is open right now for the
00:47:02> 00:47:04:	housing conference.
00:47:04> 00:47:08:	That's going to happen with the Twilliger Center in Atlanta
00:47:08> 00:47:12:	in March, and there's also the spring meeting in Denver,
00:47:12> 00:47:13:	I think, next year.
00:47:14> 00:47:18:	So I would love to work with anybody who's interested
00:47:18> 00:47:22:	from last year's Curtner program who wants to maybe create
00:47:22> 00:47:26:	a presentation or a panel that we could pitch to
00:47:26> 00:47:28:	those 2025 sessions at the UI.
00:47:28> 00:47:30:	Just to just to round you out for those of
00:47:30> 00:47:33:	you who are listening, you may not be as in
00:47:33> 00:47:35:	under the hood of Uli as Marcus, but those are
00:47:36> 00:47:36:	two.
00:47:37> 00:47:40:	Sash 1 is a 1 is a housing conference that

00:47:40> 00:47:44:	happens every year by the ULI rotating around North America,
00:47:44> 00:47:45:	usually USC.
00:47:45> 00:47:46:	Particularly affordable housing.
00:47:46> 00:47:47:	And affordable housing.
00:47:47> 00:47:47:	Sorry.
00:47:47> 00:47:48:	Thank you.
00:47:48> 00:47:52:	And the other is our our rotating spring and fall.
00:47:52> 00:47:55:	Meetings We just had a spring meeting in.
00:47:55> 00:48:01:	2023 in Toronto, we're at 4000 Americans up here in
00:48:01> 00:48:04:	5010 DS almost total.
00:48:04> 00:48:08:	So those are those are opportunities to reach out to
00:48:08> 00:48:12:	Mark and maybe present some Made in Canada affordable housing
00:48:12> 00:48:13:	solutions.
00:48:13> 00:48:17:	Well, particularly to capture like all the things that the
00:48:17> 00:48:21:	panelists just talked about, what they learned, how they learned
00:48:21> 00:48:23:	it, like I think that's super valuable.
00:48:24> 00:48:27:	And then maybe tie it into the the tap that
00:48:27> 00:48:31:	we did that you guys did for affordable rentals in
00:48:31> 00:48:34:	black communities with a Jane and Finch area.
00:48:35> 00:48:38:	You've created two really good affordable housing pieces,
00.40.35> 00.40.36.	and I
00:48:38> 00:48:41:	
	and I
00:48:38> 00:48:41:	and I think we need to throw a spotlight on that.
00:48:38> 00:48:41: 00:48:41> 00:48:42:	and I think we need to throw a spotlight on that. OK, fair enough.
00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the
00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45: 00:48:45> 00:48:48:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the link to that TAP report, that Jane Finch TAP report
00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45: 00:48:45> 00:48:48: 00:48:48> 00:48:51:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the link to that TAP report, that Jane Finch TAP report that just came out this summer if people are wanting
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00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45: 00:48:45> 00:48:48: 00:48:48> 00:48:51: 00:48:51> 00:48:51: 00:48:51> 00:48:52: 00:48:52> 00:48:54: 00:48:54> 00:48:56:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the link to that TAP report, that Jane Finch TAP report that just came out this summer if people are wanting to know. OK, thanks. Mark, I just want to say congratulations to everybody.
00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45: 00:48:45> 00:48:48: 00:48:48> 00:48:51: 00:48:51> 00:48:51: 00:48:51> 00:48:52: 00:48:52> 00:48:54: 00:48:54> 00:48:56: 00:48:56> 00:48:56: 00:48:57> 00:48:58:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the link to that TAP report, that Jane Finch TAP report that just came out this summer if people are wanting to know. OK, thanks. Mark, I just want to say congratulations to everybody. I'm I'm super glad that it's worked out the way it has. Thank you and thanks for all the work you.
00:48:38> 00:48:41: 00:48:41> 00:48:42: 00:48:42> 00:48:45: 00:48:45> 00:48:48: 00:48:48> 00:48:51: 00:48:51> 00:48:51: 00:48:51> 00:48:52: 00:48:52> 00:48:54: 00:48:54> 00:48:56:	and I think we need to throw a spotlight on that. OK, fair enough. Maybe I guess one of my colleagues to put the link to that TAP report, that Jane Finch TAP report that just came out this summer if people are wanting to know. OK, thanks. Mark, I just want to say congratulations to everybody. I'm I'm super glad that it's worked out the way it has.
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00:49:25> 00:49:26:	Are there any expectations this year?
00:49:27> 00:49:32:	Well, not quite identified yet, Justin, but I think undoubtedly
00:49:32> 00:49:37:	we will take our recommendations to some kind of capstone.
00:49:37> 00:49:40:	The capstone with the presentation of the mayor may not
00:49:40> 00:49:41:	be repeated.
00:49:41> 00:49:41:	l don't know.
00:49:42> 00:49:44:	Although the mayor has asked me to meet with her,
00:49:44> 00:49:47:	which I'm doing in early October and I will be
00:49:47> 00:49:49:	talking to her about our innovation program.
00:49:49> 00:49:52:	So maybe I'll try to get another opportunity for an
00:49:52> 00:49:57:	audience with this with this, but it isn't been determined
00:49:57> 00:50:00:	what what that final presentation format will be yet.
00:50:01> 00:50:05:	And I think, Richard, because we're kind of bucketing this
00:50:05> 00:50:09:	out a little bit in advance, there's room for some
00:50:09> 00:50:13:	Co creation from the group as well so that we
00:50:13> 00:50:18:	can not only have participation from our guests, but certainly
00:50:18> 00:50:22:	a lot of engagement and participation from the cohort.
00:50:23> 00:50:24:	Another question, thank you.
00:50:24> 00:50:28:	Another question about Toronto centric, no, you know, I
	mean
00:50:28> 00:50:31:	inevitably a lot of things we talked about have a
00:50:31> 00:50:35:	a certain centricity around the big city in the middle
00:50:35> 00:50:36:	of the GTA, yes.
00:50:37> 00:50:39:	But this is very much always been in mind for
00:50:39> 00:50:42:	the most part to be something that that would have
00:50:42> 00:50:45:	relevance at any part of the greater Golden Horseshoe.
00:50:45> 00:50:48:	And I think in this particular year that should definitely
00:50:48> 00:50:49:	be the case.
00:50:49> 00:50:51:	I don't think innovation doesn't have a a boundary.
00:50:51> 00:50:55:	So, so hopefully that answers that question.
00:50:57> 00:50:58:	So you need a relevant experience in Toronto or Canada
00:50:58> 00:51:00:	or can someone apply with international experience?
00:51:01> 00:51:04:	Please apply and we'll, we'll, we'll have a look.
00:51:04> 00:51:07:	But I mean, I think if, if you're a professional
00:51:07> 00:51:11:	in our industry with international experience, we definitely are
00:51:11> 00:51:12:	going
	to be interested in, in you.
00:51:12> 00:51:15:	And in fact, one of the things that you and
00:51:15> 00:51:19:	I outside of this program is very committed to is
00:51:19> 00:51:25:	the integration of internationally trained professionals or newcomer professionals who
00:51:25> 00:51:29:	may have had their education in Canada, but but otherwise
00:51:29> 00:51:33:	outside of Canada as where they reside either or or
00.01.20 00.01.00.	outside of Carlada as where they reside elther of of

00:51:33> 00:51:36:	of those two things are very interesting for us as
00:51:37> 00:51:37:	you ally.
00:51:37> 00:51:39:	So you may want to reach out to us as
00:51:39> 00:51:41:	you ally more broadly than just this program.
00:51:41> 00:51:44:	But the answer is almost certainly yes.
00:51:47> 00:51:47:	OK.
00:51:47> 00:51:49:	I'm not seeing any more questions coming in.
00:51:49> 00:51:52:	So I am going to suggest that we have the
00:51:52> 00:51:53:	program dates been set.
00:51:53> 00:51:54:	Yeah, OK.
00:51:54> 00:51:55:	Sorry.
00:51:55> 00:51:55:	Good one.
00:51:56> 00:51:57:	Yes, they have.
00:51:58> 00:52:00:	We have the very first date, do we not, Alex?
00:52:04> 00:52:04:	Yes, we do.
00:52:04> 00:52:06:	Generally they're the last Friday of each month, but I
00:52:06> 00:52:08:	will put them into the chat in a moment.
00:52:09> 00:52:09:	OK.
00:52:09> 00:52:11:	We'll put them in the chat and we'll also we'll
00:52:11> 00:52:14:	do, we'll send around an e-mail with all the dates
00:52:14> 00:52:16:	I think to everybody who's registered for this so that
00:52:16> 00:52:17:	you have those.
00:52:17> 00:52:20:	Dates going into next May as well.
00:52:20> 00:52:22:	That's a really excellent question, so.
00:52:23> 00:52:23:	We'll get that.
00:52:24> 00:52:27:	So with that, I know there is one final slide
00:52:27> 00:52:30:	that speaks to some upcoming programming, some of which I've
00:52:30> 00:52:32:	already spoken to Indigenous programming.
00:52:32> 00:52:36:	We've got this week a really excellent session back to
00:52:36> 00:52:39:	school Coles notes of all the public major public policy
00:52:39> 00:52:42:	changes in the last recent couple of years or so.
00:52:43> 00:52:46:	Just a refresher for you as you're getting back into
00:52:46> 00:52:47:	your headspace this fall.
00:52:48> 00:52:53:	We have a members only breakfast with the very much
00:52:53> 00:52:57:	on point with the Chair of the Planning and Housing
00:52:57> 00:53:00:	committee on October the what is it?
00:53:01> 00:53:04:	I can't see 8th there it is and and many,
00:53:04> 00:53:08:	many more programs on our on our website.
00:53:08> 00:53:09:	So please tune in.
00:53:10> 00:53:13:	But with that, I will bid everybody a great week.
00:53:13> 00:53:17:	Thank you again to everybody who participated, Greg and

	Kevin
00:53:17> 00:53:19:	and all our cohort members.
00:53:20> 00:53:21:	Great session and we hopefully.
00:53:21> 00:53:23:	We'll see many of you tuned in.
00:53:23> 00:53:26:	As cohort members in October, thank you.

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