

## Webinar

## Later Living: Housing with Care

Date: March 05, 2020

00:00:00> 00:00:03:	Hello and welcome to the UI UK's webinar on later
00:00:03> 00:00:05:	living housing with Care Guide.
00:00:05> 00:00:09:	My name is Stephanie McMahon and alongside my day job
00:00:09> 00:00:13:	of being head of research for BNP Parabol real estate
00:00:13> 00:00:14:	in the UK.
00:00:14> 00:00:18:	I have had the great pleasure of sharing the delivery
00:00:18> 00:00:20:	of this guide over the next hour.
00:00:20> 00:00:25:	We aim to bring you exciting discussion around the latest
00:00:25> 00:00:29:	publication and I'll introduce our two experts in just a
00:00:29> 00:00:29:	moment.
00:00:29> 00:00:32:	The publication is called. Later living,
00:00:32> 00:00:36:	there's a very diverse spectrum of residential offers for older
00:00:36> 00:00:36:	people.
00:00:36> 00:00:40:	From retirement housing to care homes and dementia care still
00:00:40> 00:00:42:	again will pick up on exactly what it is we're
00:00:42> 00:00:45:	talking about as we go through so important Lee joining
00:00:45> 00:00:48:	us today or two of the chapter leads there another
00:00:48> 00:00:48:	day,
00:00:48> 00:00:52:	Estacio or Fremantle trust hero Chapter 3 on delivering Care,
00:00:52> 00:00:54:	and Patrick Devlin, a partner at Pollard.
00:00:54> 00:00:57:	Thomas Edwards, who rate Chapter 4 on design.
00:00:57> 00:01:00:	Welcome to you both. So the format of our webinar
00:01:00> 00:01:00:	today.
00:01:00> 00:01:02:	I will introduce the breadth of the guide.
00:01:02> 00:01:07:	And the opportunity for housing with care before handing over
00:01:07> 00:01:08:	to our two experts,
00:01:08> 00:01:10:	we have time for Q&A at the end,
00:01:10> 00:01:13:	so please post your questions as we go along and

00:01:13> 00:01:16:	we'll get through as many of them as we can.
00:01:16> 00:01:18:	But just in terms of context,
00:01:18> 00:01:21:	you'll be. I'm adding most of you on the web
00:01:22> 00:01:25:	and R will be aware and very familiar with the
00:01:25> 00:01:29:	best practice and good practice guides that come out from
00:01:29> 00:01:32:	the UI. Whether that's globally or locally in the UK.
00:01:32> 00:01:36:	And the UI ready Council in the UK has a
00:01:36> 00:01:39:	has a good long tradition of this.
00:01:39> 00:01:41:	With the bill to rent,
00:01:41> 00:01:45:	practice guides, both of which were released in the last
00:01:45> 00:01:47:	four to five years.
00:01:47> 00:01:52:	So we're continuing with that tradition when we're thinking about
00:01:53> 00:01:54:	housing with care.
00:01:54> 00:01:57:	So before I hand over to our experts,
00:01:57> 00:02:01:	let me pick up on what the opportunities are for
00:02:01> 00:02:03:	this sector within.
00:02:03> 00:02:07:	The UK, and really we're kind of focusing on three
00:02:07> 00:02:08:	main drivers here.
00:02:08> 00:02:12:	The first is around age and I think we have
00:02:12> 00:02:16:	people on the call who are from various parts across
00:02:16> 00:02:21:	the world and I think that kind of demographic environment
00:02:21> 00:02:25:	will be one that several of you are familiar with.
00:02:25> 00:02:29:	But if we just think particularly about the UK,
00:02:29> 00:02:33:	those aged over 65 are set to increase to 14.3
00:02:33> 00:02:34:	million by 2020.
00:02:34> 00:02:37:	And the homeowners that we have in the UK at
00:02:37> 00:02:40:	the moment over the age of 65 have high levels
00:02:40> 00:02:45:	of equity in their homes owning about 1.5 trillion Sterling
00:02:45> 00:02:48:	within their homes. So there's a a financial.
00:02:48> 00:02:50:	Aspect to the aging population,
00:02:50> 00:02:54:	but it's important, and I think when we come to
00:02:54> 00:02:55:	the later chapters,
00:02:55> 00:02:57:	this will come through as well.
00:02:57> 00:03:01:	It's important to think about who we're really talking about,
00:03:01> 00:03:05:	demographically, which cohort are we really talking about?
00:03:05> 00:03:09:	On average, residents will be in their late 70s and
00:03:09> 00:03:10:	early 80s,
00:03:10> 00:03:13:	so if we just turned to NHS England for example,
00:03:13> 00:03:16:	only 35% of those aged 80 to 84 are considered
00:03:16> 00:03:16:	fit.
00:03:16> 00:03:19:	So if we think specifically about.

00:03:19> 00:03:22:	The older cohort. We know that by 2041 and seven
00:03:22> 00:03:26:	people within the UK will be aged over 75,
00:03:26> 00:03:29:	so there's a big kind of demand side opportunity.
00:03:29> 00:03:33:	Secondly choice and aspiration there are in the UK lower
00:03:33> 00:03:38:	levels of people living within retirement communities in their kind
00:03:38> 00:03:42:	of broader sense when we compared to other parts across
00:03:42> 00:03:45:	the world, whether that be in the US,
00:03:45> 00:03:49:	Australia or NZ. So we think that there is a.
00:03:49> 00:03:53:	A second aspirational aspect to this and Age UK have
00:03:53> 00:03:57:	done some great research asking people over the age of
00:03:57> 00:04:01:	65 whether they would like to buy retirement property in
00:04:01> 00:04:03:	25% of them said that they would.
00:04:03> 00:04:06:	So I think when we come onto design,
00:04:06> 00:04:10:	Patrick will be talking about how do we create aspirational
00:04:10> 00:04:12:	places for people to live?
00:04:12> 00:04:14:	And Thirdly, let's think about supply.
00:04:14> 00:04:18:	We have lower levels of delivery than some of our
00:04:18> 00:04:19:	global counterparts,
00:04:19> 00:04:24:	particularly in the. Private sale and leasing space,
00:04:24> 00:04:29:	and it's expected that will have a shortfall of about
00:04:29> 00:04:34:	68,500 units in England and Wales by 2030.
00:04:34> 00:04:37:	Excuse me, unlike the bill to rent sector,
00:04:37> 00:04:39:	this is quite a mature sector.
00:04:39> 00:04:42:	It's it's not just growing or just starting,
00:04:42> 00:04:46:	but it is pretty fragmented and the guide is here
00:04:46> 00:04:51:	to help with the development of an institutional asset class
00:04:51> 00:04:55:	and we have seen more engagement from institutional investors.
00:04:55> 00:04:59:	The likes of energy with inspired villages,
00:04:59> 00:05:03:	an acsr with retirement villages group.
00:05:03> 00:05:06:	So as I said, it's a bit of a fragmented
00:05:06> 00:05:10:	sector and there is a real kind of spectrum through
00:05:10> 00:05:14:	the later living space and this particular chart has been
00:05:14> 00:05:18:	lifted from the guide, and it shows the the spectrum
00:05:18> 00:05:23:	from downsizer housing through to housing with support housing with
00:05:23> 00:05:25:	care and care homes,
00:05:25> 00:05:29:	and in the legend underneath it gives the other names
00:05:29> 00:05:33:	of those particular typology's are are given and also.
00:05:33> 00:05:34:	The the level of care,
00:05:34> 00:05:38:	an amenity and service that you can expect within each
00:05:38> 00:05:41:	of them serves a slightly opaque space,

3

00:05:41> 00:05:44:	and there is a bit of a blurred boundary from
00:05:44> 00:05:46:	one type of housing to the next.
00:05:46> 00:05:49:	So within the guard we wanted to be quite specific
00:05:50> 00:05:53:	about what we are talking about an we have a
00:05:53> 00:05:54:	definition to cover that.
00:05:54> 00:05:57:	As you can see it's quite a long definition,
00:05:57> 00:06:01:	but let me just pick up the highlights from it.
00:06:01> 00:06:05:	So the schemes within the scope of the guide really
00:06:05> 00:06:09:	are aimed at long-term operating a long term operating model
00:06:09> 00:06:10:	and ownership.
00:06:10> 00:06:14:	This really is to enable the growth of the sector
00:06:14> 00:06:19:	within the institutional asset class and and attracting that patient
00:06:19> 00:06:19:	capital.
00:06:19> 00:06:24:	That's the fundamental point that that we're pulling in with
00:06:24> 00:06:26:	this particular part of later living.
00:06:26> 00:06:28:	It is likely to be of scale.
00:06:28> 00:06:32:	We're using a minimum number of about 60 units.
00:06:32> 00:06:34:	Plus however, that's for affordability,
00:06:34> 00:06:37:	either geographically and or to deliver services and immunities,
00:06:37> 00:06:40:	but I suspect that some of the case studies that
00:06:40> 00:06:43:	that will talk about today and certainly some of the
00:06:43> 00:06:46:	case studies in the guide are also just looking at
00:06:46> 00:06:48:	the the best of delivery,
00:06:48> 00:06:53:	even if it doesn't necessarily fit fully within that definition.
00:06:53> 00:06:55:	10 year agnostic. So it could be for rent or
00:06:55> 00:06:59:	for sale or shared ownership community and well being is
00:06:59> 00:07:02:	is very important and again we'll pick this up as
00:07:02> 00:07:05:	we go through the rest of the session.
00:07:05> 00:07:07:	In terms of regulated care,
00:07:07> 00:07:10:	not necessarily regulated care services on site,
00:07:10> 00:07:13:	but I think the important thing to pick up here
00:07:13> 00:07:16:	is that that is the direction of travel is to
00:07:16> 00:07:19:	deliver regulated care services on site,
00:07:19> 00:07:22:	so it is more likely than not that future schemes
00:07:23> 00:07:24:	will have that element.
00:07:24> 00:07:29:	What it's not though, is a care home.
00:07:29> 00:07:32:	For care homes, accommodation and support are both provided by
00:07:32> 00:07:34:	the same operators within housing with care,
00:07:34> 00:07:36:	people can have access to personal care,

00:07:36> 00:07:39:	but they can choose where they buy that from.
00:07:39> 00:07:42:	So Lastly, from me before I hand over,
00:07:42> 00:07:45:	let me just introduce the rest of the chapter leads
00:07:45> 00:07:45:	as well.
00:07:45> 00:07:50:	So Jeremy Porteous from Housing Lynn wrote our Opportunity section,
00:07:50> 00:07:52:	chapter one, Deborah Rudolph from say,
00:07:52> 00:07:56:	property consulting, authored the operational Chapter 2 and picking up
00:07:56> 00:07:59:	on the fact that there are some similarities to build
00:07:59> 00:08:00:	to rent,
00:08:00> 00:08:03:	but it's fundamentally a different group of people to be
00:08:03> 00:08:04:	accommodated,
00:08:04> 00:08:07:	and I think that's a a very specific aspect that
00:08:08> 00:08:10:	will come out through today's.
00:08:10> 00:08:13:	Weapon are fairly days who will be Smokey speaking to
00:08:13> 00:08:17:	in very shortly on Chapter 3 delivering Karen Patrick Devlin
00:08:17> 00:08:18:	on Chapter 4 Design,
00:08:18> 00:08:22:	then final two chapters Phil Schmidt from CBR E talked
00:08:22> 00:08:25:	about 10 year and funding and Chapter 5 where again
00:08:25> 00:08:28:	picking up on the fact that this is a longer
00:08:28> 00:08:31:	term model and predicated on a greater use of income.
00:08:31> 00:08:35:	Whether that's true event please rental 10 years or shared
00:08:35> 00:08:38:	ownership and Lastly Michael Rose from our code,
00:08:38> 00:08:42:	talked about policy and planning and I think there was
00:08:42> 00:08:42:	some.
00:08:42> 00:08:46:	An interesting points coming through here on the kind of
00:08:46> 00:08:49:	regulatory opacity that we have at the moment and the
00:08:49> 00:08:51:	need to get greater clarity.
00:08:51> 00:08:55:	Today, though, we're concentrating on the most important bit which
00:08:55> 00:08:57:	is people and the human factor,
00:08:57> 00:09:00:	and I'm with that. I'd really like to hand over
00:09:00> 00:09:01:	to our two experts first.
00:09:03> 00:09:07:	Patrick and then Sarah to talk about chapters four and
00:09:07> 00:09:07:	three.
00:09:07> 00:09:10:	Thank you very much, then a little bit about Paula
00:09:10> 00:09:12:	Thomas Edwards PT.
00:09:12> 00:09:15:	And about me. So we were practicing for about 150
00:09:15> 00:09:17:	architects and staff not far from here.
00:09:17> 00:09:20:	And is Newton north London and I run the third
00:09:20> 00:09:24:	age housing team among other things and importantly for this
00:09:24> 00:09:27:	discussion we talk about third age housing because people

	who
00:09:27> 00:09:30:	are older maybe doing all sorts of things in the
00:09:30> 00:09:31:	UK.
00:09:31> 00:09:34:	We don't have an official retirement actually.
00:09:34> 00:09:38:	People are working indulging in educational activity,
00:09:38> 00:09:42:	socializing and the message of both this design section and
00:09:42> 00:09:43:	of the guide as a whole.
00:09:43> 00:09:46:	Is that the longer you are sociable,
00:09:46> 00:09:51:	active and enjoying life, the longer and happier your life
00:09:51> 00:09:52:	will be.
00:09:52> 00:09:56:	So this section is about designing a good place to
00:09:56> 00:09:57:	live.
00:09:57> 00:09:59:	And a good place to live as you get older
00:09:59> 00:10:01:	means one that also supports your changing needs,
00:10:01> 00:10:05:	and we're concentrating on principles and talking points.
00:10:05> 00:10:07:	I'm not going to go into the detail in this
00:10:07> 00:10:10:	for questions about that because that depends on where it
00:10:10> 00:10:11:	where the development is,
00:10:11> 00:10:14:	who the client is for your intended resident group is.
00:10:16> 00:10:20:	And the location of budget of course.
00:10:20> 00:10:23:	So sheltered housing as we used to talk about and
00:10:23> 00:10:26:	came up in steps chart came from the Arms House
00:10:26> 00:10:29:	tradition in Europe and it is about where can we
00:10:29> 00:10:33:	put people when they're no longer able to look after
00:10:33> 00:10:34:	themselves.
00:10:34> 00:10:37:	We're thinking about designing housing for the third Age of
00:10:37> 00:10:37:	life.
00:10:37> 00:10:40:	Housing with Care now. It's helpful to think about.
00:10:40> 00:10:42:	Where do I want to live?
00:10:42> 00:10:45:	When I get older? And we've got a slide here
00:10:45> 00:10:48:	of a group of people who spent nearly 20 years
00:10:48> 00:10:51:	bringing about their own housing development,
00:10:51> 00:10:55:	which they Co designed with PT and all the Women's
00:10:55> 00:10:56:	Co housing or out.
00:10:56> 00:10:59:	Not everybody is prepared to or able to spend 20
00:10:59> 00:11:02:	years designing their own last home to be their best
00:11:03> 00:11:03:	home,
00:11:03> 00:11:05:	which many of the women would say.
00:11:05> 00:11:08:	This is so the role of the sector is filling
00:11:08> 00:11:10:	this huge gap in supply,
00:11:10> 00:11:13:	for which there is a massive demand.
00:11:13> 00:11:16:	One of the interesting things about this group.

00:11:16> 00:11:18:	There was less than 3 minutes snippet on BBC News
00:11:18> 00:11:21:	when this development opened in the next week they had
00:11:21> 00:11:22:	4000 emails.
00:11:22> 00:11:25:	People wanted to know how they could come and live
00:11:25> 00:11:28:	with them even though they didn't give out their email
00:11:28> 00:11:28:	address.
00:11:28> 00:11:30:	So if we ever think about demand,
00:11:30> 00:11:33:	it's massive and it's out there.
00:11:33> 00:11:35:	So principles and talking points.
00:11:35> 00:11:37:	This is a really obvious one,
00:11:37> 00:11:40:	but it needs mention right at the beginning where development
00:11:40> 00:11:43:	is will have a huge influence on what you're providing
00:11:43> 00:11:45:	beyond the homes of the individual residents.
00:11:45> 00:11:49:	So Town Center development will be looking to allow residents
00:11:49> 00:11:52:	to use this facilities that are around will be encouraging
00:11:52> 00:11:54:	interaction with the neighborhood,
00:11:54> 00:11:57:	and that's not really that difficult in the development is
00:11:57> 00:12:01:	properly designed because you're in the middle of town or
00:12:01> 00:12:04:	city life with all the activities going on around you.
00:12:04> 00:12:08:	In a rural development, there will be things happening around
00:12:08> 00:12:08:	the place,
00:12:08> 00:12:12:	but there's also the need to generate a certain amount
00:12:12> 00:12:15:	of social life in the in the development itself and
00:12:15> 00:12:18:	in certain places it may be that a well designed
00:12:18> 00:12:21:	development becomes the heart and soul of part of town
00:12:21> 00:12:22:	or a village,
00:12:22> 00:12:25:	and that would be a really positive outcome for the
00:12:25> 00:12:27:	happiness and longevity of residents.
00:12:31> 00:12:32:	This example is in London,
00:12:32> 00:12:34:	but it's in a suburb of London,
00:12:34> 00:12:37:	Wolfenstein front door that you can see there.
00:12:37> 00:12:40:	On the left is noticeable as you can see right
00:12:40> 00:12:42:	through the garden.
00:12:42> 00:12:44:	This isn't how we used to do it,
00:12:44> 00:12:47:	but it has become a focus for local activities.
00:12:47> 00:12:48:	The rooms are common room.
00:12:48> 00:12:51:	You see there is available for hire,
00:12:51> 00:12:55:	residents are extremely sociable. It's been open couple years and
00:12:55> 00:12:58:	is already a neighborhood hub for all the people that
00:12:58> 00:13:00:	not just for old people.

00:13:00> 00:13:02:	For activities in the area.
00:13:02> 00:13:05:	Groups that like to meet and will use this becausw.
00:13:05> 00:13:09:	It embodies many of the design principles if not all
00:13:09> 00:13:13:	of the management principles and we can talk about that
00:13:13> 00:13:17:	because it's not staffed 24 hours although 24 hour care
00:13:17> 00:13:22:	is available by telecare up in Walthamstow.
00:13:22> 00:13:25:	So the invitation from the outside of the building needs
00:13:25> 00:13:28:	to be mirrored by thought about how the internal spaces
00:13:28> 00:13:29:	of the building operate.
00:13:29> 00:13:33:	So in this example, the circulation how people get into
00:13:33> 00:13:36:	the building around to their rooms into the restaurant and
00:13:36> 00:13:39:	so forth passes a garden which helps people orientate themselves,
00:13:39> 00:13:41:	brings in lots of daylight,
00:13:41> 00:13:44:	which we'll talk about a little more later and also
00:13:44> 00:13:48:	provides little informal sitting spaces like this.
00:13:48> 00:13:50:	The way to think about designing the public spaces of
00:13:50> 00:13:51:	building,
00:13:51> 00:13:52:	and we often talk about this,
00:13:52> 00:13:54:	is the idea of progressive privacy.
00:13:54> 00:13:55:	So you start on the street,
00:13:55> 00:13:58:	that's the most public place you come into the building.
00:13:58> 00:14:00:	That's a security line for this resident group.
00:14:00> 00:14:01:	As for all of us,
00:14:01> 00:14:03:	it is really important to be secured,
00:14:03> 00:14:06:	so if you're inviting people into the building,
00:14:06> 00:14:09:	you need to control that access seems self evident.
00:14:09> 00:14:13:	Thinking about progressive security, progressive privacy sorry is away.
00:14:13> 00:14:15:	Just a structure that thinking,
00:14:15> 00:14:18:	so we're going from public to communal where events take
00:14:18> 00:14:21:	place where you're inviting lots of people in.
00:14:21> 00:14:24:	There's then an expected privacy which is about social spaces,
00:14:24> 00:14:26:	which are shared by the residents,
00:14:26> 00:14:29:	but usually probably not by the world at large.
00:14:29> 00:14:31:	Busted by people they invite in,
00:14:31> 00:14:34:	and then the final step.
00:14:34> 00:14:37:	Is about your own front door.
00:14:37> 00:14:40:	Now this is a crucial distinction between talking about housing
00:14:41> 00:14:44:	with care and talking about counter staff mentioned earlier that

00:14:44> 00:14:46:	when people's medical needs and other needs may mean come
00:14:46> 00:14:48:	with their own front door,
00:14:48> 00:14:51:	the lock on it because they need help supervision on
00:14:51> 00:14:52:	these things.
00:14:52> 00:14:55:	This is your home. It's located in a development which
00:14:55> 00:14:57:	enables support to be provided to you,
00:14:57> 00:14:59:	but it also enables you to be sociable.
00:14:59> 00:15:03:	Mixing with the other residents and with the neighborhood around
00:15:04> 00:15:06:	you so you have a front door which you can
00:15:06> 00:15:08:	leave open or closed.
00:15:08> 00:15:10:	Doesn't mean your friend will have to be closed.
00:15:10> 00:15:13:	We often, as in this scenario we provided Windows from
00:15:13> 00:15:14:	kitchens.
00:15:14> 00:15:17:	Add onto a social deck.
00:15:17> 00:15:19:	We give people the options have Annette curtain,
00:15:19> 00:15:21:	most of them here choose not to.
00:15:21> 00:15:24:	Somebody comes fast and it's almost always another resident and
00:15:24> 00:15:25:	these are very sociable places.
00:15:25> 00:15:29:	It doesn't explain why the picture with the people in
00:15:29> 00:15:31:	it just have to trust me on that.
00:15:31> 00:15:36:	The other thing about. This particular development is the door
00:15:36> 00:15:37:	to the outside.
00:15:37> 00:15:40:	Not into.
00:15:40> 00:15:42:	A bigger building?
00:15:42> 00:15:44:	The emphasis for this actually came from the woman that
00:15:45> 00:15:47:	you saw at the beginning from out who said they
00:15:47> 00:15:49:	would prefer their front door to be into the fresh
00:15:49> 00:15:52:	air. We have a preconception that oh that's going to
00:15:52> 00:15:53:	be cold for older people,
00:15:53> 00:15:56:	but they're going to go down to the shots that
00:15:56> 00:15:59:	feels like going outside anyway and that was a preference
00:15:59> 00:16:01:	and it's proved very popular with the residents here,
00:16:01> 00:16:04:	some of whom are very frail and some of whom
00:16:04> 00:16:05:	are very vulnerable.
00:16:05> 00:16:08:	So the lesson from that is don't assume things like
00:16:08> 00:16:12:	everybody needs to be centrally heated all the time.
00:16:12> 00:16:15:	It is about how to live your life while supporting
00:16:15> 00:16:18:	all those things that need to happen.
00:16:18> 00:16:21:	As your health conditions develop.

00:16:23> 00:16:27:	So hit your home. It needs to be domestic in
00:16:27> 00:16:28:	character.
00:16:28> 00:16:31:	At the same time, it needs to provide for all
00:16:31> 00:16:34:	sorts of developing conditions which has to do with age
00:16:34> 00:16:37:	and will talk about daylight in later,
00:16:37> 00:16:39:	but mobility issues. Issues of cognition.
00:16:39> 00:16:42:	Do I understand my surroundings really well?
00:16:42> 00:16:46:	Issues where you may need assistance need to be provided
00:16:46> 00:16:48:	for within the home as well as in the larger
00:16:49> 00:16:49:	development.
00:16:49> 00:16:51:	And so this means that.
00:16:51> 00:16:53:	The size of doors to take.
00:16:53> 00:16:56:	Something really obvious needs to be big enough for somebody
00:16:56> 00:16:58:	to get through in a wheelchair with a walking frame
00:16:58> 00:16:59:	with somebody assisting them.
00:16:59> 00:17:02:	A bathroom needs to be big enough to wheelchair in,
00:17:02> 00:17:06:	but also for somebody to assist somebody to shower.
00:17:06> 00:17:08:	And that applies to other spaces in the home as
00:17:08> 00:17:08:	well.
00:17:10> 00:17:15:	There are different levels of regulated design for different levels
00:17:15> 00:17:15:	of access,
00:17:15> 00:17:18:	and if you're interested in the UK condition that we
00:17:19> 00:17:20:	can certainly go into,
00:17:20> 00:17:24:	but I thought of that too technical for this.
00:17:24> 00:17:27:	There's been a stage of development of housing repair,
00:17:27> 00:17:30:	which has been about the common areas are very beautiful,
00:17:30> 00:17:32:	very homely and you get to a bathroom.
00:17:32> 00:17:35:	Looks like a hospital. This is not necessary from a
00:17:35> 00:17:38:	health point of view from an infection control point of
00:17:38> 00:17:40:	view it can be beautiful.
00:17:40> 00:17:45:	And it can prevent that infection and not have services
00:17:45> 00:17:47:	where damaging things gather.
00:17:47> 00:17:49:	l've mentioned natural light a lot.
00:17:52> 00:17:55:	And that's because not only does it become increasingly important
00:17:55> 00:17:56:	as we get older,
00:17:56> 00:17:57:	the receptors in the eye,
00:17:57> 00:18:00:	as I'm sure everybody is interested in the subject,
00:18:00> 00:18:04:	knows become less receptive. We need larger quantities of like
00:18:04> 00:18:07:	to do the same tasks to see the same things.

00:18:07> 00:18:09:	But also it turns out that contact in nature is
00:18:09> 00:18:13:	extremely important and views of the changing seasons.
00:18:13> 00:18:17:	That asks for big windows from designers.
00:18:17> 00:18:21:	Big windows, however not designed facing right way or not
00:18:21> 00:18:22:	carefully designed,
00:18:22> 00:18:25:	can produce big increases in solar gain,
00:18:25> 00:18:29:	overheating all of the technical issues that go with providing
00:18:29> 00:18:30:	lots of light.
00:18:30> 00:18:32:	These can all be overcome,
00:18:32> 00:18:36:	and we've already seen this example where on the West
00:18:36> 00:18:40:	facing side these gallery's also provide shade to the flat
00:18:40> 00:18:41:	he also provide.
00:18:41> 00:18:45:	Daylight from both sides and enable natural ventilation so we
00:18:45> 00:18:47:	don't have air conditioning.
00:18:47> 00:18:52:	This building becausw passive design of the building does that.
00:18:52> 00:18:55:	When you're older, you better be spending more time at
00:18:55> 00:18:56:	home.
00:18:56> 00:18:58:	We're not going out to work for all the social
00:18:58> 00:19:00:	activity might indulge in.
00:19:00> 00:19:02:	You are also likely to be less receptive to heat
00:19:02> 00:19:04:	and cold in terms of sensation,
00:19:04> 00:19:07:	so your home needs to look after you better.
00:19:07> 00:19:11:	And in this example, as in many we have underfloor
00:19:11> 00:19:14:	heating which retains it regular temperature.
00:19:14> 00:19:17:	Also, with heating elements that can be turned up and
00:19:17> 00:19:17:	down,
00:19:17> 00:19:20:	so that if you're at home not moving around much,
00:19:20> 00:19:24:	you'll be captured. A good temperature will have lots of
00:19:24> 00:19:27:	data and you have these important visual connections,
00:19:27> 00:19:30:	both nature and the life of the developers around you.
00:19:30> 00:19:34:	As you can see, working really well here.
00:19:34> 00:19:39:	The last thing I dislike Thereses discussion topic is landscape
00:19:40> 00:19:40:	SO.
00:19:40> 00:19:42:	We spoke about having many different locations.
00:19:42> 00:19:46:	Evidently some developments will be in cities on small sites
00:19:46> 00:19:49:	where you might think there isn't a huge possibility for
00:19:49> 00:19:50:	landscape development.
00:19:50> 00:19:53:	What's important is the quality of landscape.
00:19:53> 00:19:57:	The outlook from the homes in the development.
00:19:57> 00:20:00:	The landscape design needs to encourage people to come out

00:20:00> 00:20:00:	into it,
00:20:00> 00:20:03:	which may sound obvious, but you quite often see and
00:20:03> 00:20:05:	all sorts of development,
00:20:05> 00:20:08:	sloping lawns, which are great until you have a walking
00:20:08> 00:20:10:	frame until your mobility is restricted,
00:20:10> 00:20:13:	and then that's something which is not usable for you.
00:20:13> 00:20:16:	So we need to think really carefully about getting everybody
00:20:16> 00:20:19:	out into the landscape to enjoy varieties of planting seasonal
00:20:20> 00:20:20:	planting.
00:20:20> 00:20:24:	So that's been shown increasing in research and awareness of
00:20:24> 00:20:26:	the changing seasons is very good for us.
00:20:26> 00:20:28:	That said, the garden areas,
00:20:28> 00:20:30:	the landscape areas in whatever size should allow for some
00:20:30> 00:20:31:	of that,
00:20:31> 00:20:34:	some deciduous planting. And then they need to think about
00:20:34> 00:20:35:	maintenance.
00:20:35> 00:20:40:	So something a complicated landscape design which requires a lot
00:20:40> 00:20:43:	of maintenance is unlikely to continue to thrive.
00:20:43> 00:20:46:	And that also applies to what kind of materials?
00:20:46> 00:20:49:	For hard landscaping? So here we have hardwoods.
00:20:49> 00:20:51:	Resilient gravel, high quality lighting fixtures,
00:20:51> 00:20:54:	and these are things which are going to be on
00:20:54> 00:20:55:	long maintenance cycles,
00:20:55> 00:20:59:	which is just as well because this landscape is actually
00:20:59> 00:21:03:	very heavily used outside the comment that we can see
00:21:03> 00:21:03:	there.
00:21:03> 00:21:07:	So that's the overview. The thing to have in mind
00:21:07> 00:21:11:	when designing for housing care is we're designing homes where
00:21:11> 00:21:13:	we would like to live,
00:21:13> 00:21:17:	but which support both the assistance we may need and
00:21:17> 00:21:20:	our social and thermal activity in comfort so that we
00:21:20> 00:21:21:	can.
00:21:21> 00:21:24:	We run true Sivley enabled to live as we want
00:21:24> 00:21:26:	to live as we get older.
00:21:29> 00:21:33:	Thank you. Hello, I'm Sarah Livadia Stan I'm the chief
00:21:33> 00:21:36:	executive of the Fremantle Trust,
00:21:36> 00:21:39:	which is a not for profit middle sized provider of
00:21:39> 00:21:44:	care homes for older people and supported living for younger
00:21:44> 00:21:45:	disabled people.
00:21:45> 00:21:50:	And I'm going to particularly talk about care this afternoon,

00:21:50> 00:21:53:	but I want to put up talk about how care
00:21:53> 00:21:54:	supports healthy aging,
00:21:54> 00:21:58:	so Steph said, housing with care communities offer and.
00:21:58> 00:22:03:	Aspirational lifestyle that promotes well being very much a
	buzzword
00:22:03> 00:22:04:	at the moment,
00:22:04> 00:22:08:	well being and the design the employees all work together
00:22:08> 00:22:13:	and the facilities work together to create an environment for
00:22:13> 00:22:14:	healthy aging.
00:22:14> 00:22:17:	And also, resident participation is really important.
00:22:17> 00:22:19:	How you work with residents,
00:22:19> 00:22:22:	and I'm hoping that there might be some residents of
00:22:22> 00:22:26:	housing with care communities listening to this web and R
00:22:26> 00:22:30:	and perhaps challenging those or sending their comments comments in
00:22:30> 00:22:34:	later. But that's key to creating a really good community
00:22:34> 00:22:37:	as is connecting to the local area.
00:22:37> 00:22:40:	So I want to just start off with a great
00:22:40> 00:22:43:	example of residents wanting individual.
00:22:43> 00:22:49:	The individual residents needs and preferences taken into
	account.
00:22:49> 00:22:52:	And this is Mrs. Howe who lives in a housing
00:22:52> 00:22:56:	with care facility in Edgbaston and I went to meet
00:22:56> 00:23:00:	her and she showed me all around her home and
00:23:00> 00:23:04:	where she lived. She's a regular user of the gym
00:23:04> 00:23:07:	and she also has a personal trainer.
00:23:07> 00:23:09:	But when we were in the flat,
00:23:09> 00:23:12:	she showed me the walk-in cupboard and told me her
00:23:12> 00:23:16:	story about how the shelves were in the wrong place
00:23:16> 00:23:18:	and she told her son on the phone who lived
00:23:18> 00:23:22:	far away that the shelves were in the wrong place
00:23:22> 00:23:23:	and for her 89th birthday,
00:23:23> 00:23:25:	which was a week or so later,
00:23:25> 00:23:28:	a drill arrived in the post so that which is
00:23:28> 00:23:30:	how could move her own shelves,
00:23:30> 00:23:33:	which she then preceded. Preceded to do so.
00:23:33> 00:23:36:	I think that's a really good example of how promoting
00:23:36> 00:23:38:	well being independent.
00:23:38> 00:23:42:	Choice and control are really part of the offer,
00:23:42> 00:23:47:	with care very much in the background and acting as
00:23:47> 00:23:48:	an enabler.
00:23:48> 00:23:52:	So here's another example of how care really sits in
00:23:52> 00:23:53:	the background.

00:23:53> 00:23:56: 00:23:57> 00:23:59:	Mrs. Harding, who is another lady that I met living in a housing with care facility,
00:23:59> 00:24:02:	and she talked to me about how she was 90
00:24:02> 00:24:02:	three.
00:24:02> 00:24:06:	She moved in at 91 after her husband had died
00:24:06> 00:24:09:	and she told me how really living there gave her
00:24:09> 00:24:13:	freedom from from worry and I'm just going to quote.
00:24:13> 00:24:18:	I'm just going to quote from her because it captures
00:24:18> 00:24:19:	quite well.
00:24:19> 00:24:21:	The the thinking my husband died and I was on
00:24:21> 00:24:24:	my own and that's how this tale begins.
00:24:24> 00:24:25:	l've had a very happy,
00:24:25> 00:24:29:	wonderful life, but I didn't want to worry about the
00:24:29> 00:24:32:	fence laying down or the chimney pop falling off.
00:24:32> 00:24:35:	There's a lot of responsibility in owning a property and
00:24:35> 00:24:39:	even an impact on the neighbors if something goes wrong.
00:24:39> 00:24:42:	Living here, I'm still a homeowner,
00:24:42> 00:24:45:	but without the worry and responsibility of maintenance.
00:24:45> 00:24:49:	I've got my own home privacy and friendship on the
00:24:49> 00:24:50:	doorstep.
00:24:50> 00:24:55:	So that really describes how those facilities giving you freedom
00:24:55> 00:24:58:	from worrying means you can focus on your own,
00:24:58> 00:25:03:	your own well being or making friends and really enjoying
00:25:03> 00:25:04:	life.
00:25:04> 00:25:07:	One of the things that housing with care often offers
00:25:07> 00:25:09:	is a 24 hour emergency on call,
00:25:09> 00:25:12:	which again six in the background.
00:25:12> 00:25:16:	Knowing that there's somebody there 24 hours a day should
00:25:16> 00:25:17:	you need them,
00:25:17> 00:25:20:	and it's really important that all the employees,
00:25:20> 00:25:23:	all the staff taken enabling approach.
00:25:23> 00:25:25:	So whether it's the bar staff,
00:25:25> 00:25:28:	hospitality, gardeners reception, the domestic workers,
00:25:28> 00:25:31:	they all take an enabling approach to care.
00:25:31> 00:25:35:	But then some people might actually be care workers.
00:25:35> 00:25:38:	So I'm going to move on now to just talk
00:25:38> 00:25:40:	a little bit about personal care,
00:25:40> 00:25:45:	which is really the definition of care and actually defined
00:25:45> 00:25:47:	in legislation and policy.
00:25:47> 00:25:51:	So people that are delivering personal care,
00:25:51> 00:25:54:	they need to be trained and they need to be

00:25:54> 00:25:56:	registered with care,
00:25:56> 00:26:00:	personal care actually being defined in the health and Social
00:26:00> 00:26:02:	Care Act of 2008.
00:26:02> 00:26:06:	And this list here is actually defines what personal care
00:26:06> 00:26:10:	is and that's help with eating or drinking,
00:26:10> 00:26:13:	toileting, washing or bathing, dressing,
00:26:13> 00:26:15:	oral care, care of skin,
00:26:15> 00:26:17:	hair and nails. Or you might need.
00:26:17> 00:26:21:	Prompting to do those tasks by somebody working alongside you
00:26:21> 00:26:22:	know,
00:26:22> 00:26:25:	it's very obvious that those tasks are very intimate and
00:26:25> 00:26:29:	you wouldn't want any old person just coming along and
00:26:29> 00:26:32:	helping you with those with those aspects of care.
00:26:32> 00:26:37:	Which is why people that are delivering personal care have
00:26:37> 00:26:38:	to be registered.
00:26:38> 00:26:41:	So as soon as you become registered,
00:26:41> 00:26:46:	you then become your your registered as domicilary care and
00:26:46> 00:26:50:	you become liable to inspection by if in England the
00:26:51> 00:26:53:	Care Quality Commission QCC.
00:26:53> 00:26:57:	You're then inspected annually and you're giving ratings.
00:26:59> 00:27:03:	That might sound quite scary to some providers,
00:27:03> 00:27:06:	but actually. If you do it well and it can
00:27:06> 00:27:07:	be done well,
00:27:07> 00:27:12:	delivering the care yourself gives you control over the standards.
00:27:12> 00:27:15:	Some people go into partnership and outsource the care,
00:27:15> 00:27:17:	but at the end of the day,
00:27:17> 00:27:20:	if something goes wrong, it's your reputation.
00:27:20> 00:27:23:	Your name above the door that is actually affected,
00:27:23> 00:27:27:	so delivering the care yourself is a really good way
00:27:27> 00:27:31:	of controlling those standards and also making sure that the
00:27:31> 00:27:34:	employees have a really good a really good experience.
00:27:34> 00:27:38:	Two and a looked after properly.
00:27:38> 00:27:41:	So regulation by QCC. What does that mean?
00:27:41> 00:27:46:	Well, you're going to be your locations tend to be
00:27:46> 00:27:51:	registered and you're going to be inspected annually against five
00:27:51> 00:27:54:	key criteria or Chloe's.
00:27:54> 00:27:56:	And those ratings, once you inspected,
00:27:56> 00:28:00:	will be published in terms of actual care itself.
00:28:00> 00:28:04:	The amount of care that people receive tends to build
00:28:04> 00:28:07:	up overtime as the community matures.

00:28:07> 00:28:10:	So you might start off with not providing a lot
00:28:10> 00:28:11:	of care,
00:28:11> 00:28:15:	just providing your emergency 24 hour on call and your
00:28:15> 00:28:19:	employees may double as other types of workers they might
00:28:19> 00:28:23:	be providing hospitality or other services and then doubling
	up
00:28:23> 00:28:26:	as carers. And as long as they have the right
00:28:27> 00:28:27:	training,
00:28:27> 00:28:29:	then that's then that's fine.
00:28:32> 00:28:35:	Moving on to the workforce then.
00:28:35> 00:28:39:	Anecdotally, and many providers will tell you it's difficult to
00:28:39> 00:28:42:	recruit care workers currently,
00:28:42> 00:28:44:	and in the UK there is a shortage.
00:28:44> 00:28:47:	However, if you do it well and you do it
00:28:47> 00:28:48:	properly,
00:28:48> 00:28:53:	there's absolutely no reason why you can't recruit and retain
00:28:53> 00:28:55:	a really good workforce.
00:28:55> 00:28:58:	You have to diploid good HR practices so you have
00:28:58> 00:29:00:	to do your background checks.
00:29:00> 00:29:03:	You need to make sure that people know what to
00:29:03> 00:29:06:	expect and what it is that they're going to be
00:29:06> 00:29:07:	doing.
00:29:07> 00:29:10:	You need to provide training currently in the UK,
00:29:10> 00:29:13:	that's in the form of the care certificate is the
00:29:13> 00:29:16:	most basic training that everybody has to have.
00:29:16> 00:29:21:	But then after that there are plenty of qualifications and
00:29:21> 00:29:24:	courses around to develop your workforce.
00:29:24> 00:29:27:	Providing care is emotionally very demanding,
00:29:27> 00:29:31:	so it's important that you support people to do it
00:29:31> 00:29:32:	well.
00:29:32> 00:29:33:	But if you do that,
00:29:33> 00:29:37:	you will retain your staff and we know from surveys
00:29:37> 00:29:42:	of housing with care communities that people always say that
00:29:42> 00:29:45:	the staff is the most important aspect of the of
00:29:45> 00:29:47:	their of their home life.
00:29:47> 00:29:51:	Moving on then and Patrick talked about this too.
00:29:51> 00:29:55:	This is a real opportunity to create a community.
00:29:55> 00:29:58:	So you're looking at your locations important,
00:29:58> 00:30:01:	but what you're doing is you're creating a sense of
00:30:01> 00:30:01:	belonging.
00:30:01> 00:30:05:	People need a sense of belonging in terms of where
00:30:05> 00:30:05:	they live,

00:30:05> 00:30:08:	and that involves people coming in.
00:30:08> 00:30:09:	It involves people going out.
00:30:09> 00:30:13:	You might have volunteers you may well have people living
00:30:13> 00:30:14:	in the community,
00:30:14> 00:30:17:	the residents and owners volunteering themselves,
00:30:17> 00:30:21:	whether it's in their local community or or within the
00:30:21> 00:30:22:	facility.
00:30:22> 00:30:28:	There's an opportunity for intergenerational contact for young people coming
00:30:28> 00:30:32:	in and out and also for local businesses coming in
00:30:32> 00:30:37:	and providing and delivering services into the into the facility.
00:30:37> 00:30:42:	And most importantly, I think you need to think about
00:30:42> 00:30:45:	attracting both residents and also employees.
00:30:45> 00:30:48:	So you need to be very outward facing.
00:30:51> 00:30:56:	Catering is a really important part in terms of facilities.
00:30:56> 00:30:59:	We know that food really supports well being.
00:30:59> 00:31:02:	It's important for social interaction.
00:31:02> 00:31:06:	Restaurant will provide a place for people to meet.
00:31:06> 00:31:11:	Nutrition supports health and also nutritional needs change as we
00:31:11> 00:31:11:	age.
00:31:11> 00:31:14:	Some people might require a special diet.
00:31:14> 00:31:19:	They'll certainly have their preferences in terms of what they're
00:31:19> 00:31:20:	eating.
00:31:20> 00:31:24:	The catering staff needs to work really well with the
00:31:24> 00:31:28:	care workers so that they can get feedback on people's
00:31:28> 00:31:33:	requirements involving residents owners in menu planning for example.
00:31:33> 00:31:38:	Actually delivering the catering. The food is quite challenging in
00:31:38> 00:31:41:	terms of margins you tend not to make a lot
00:31:41> 00:31:43:	of money out of the food,
00:31:43> 00:31:46:	but having that option does lift the burden as well.
00:31:46> 00:31:50:	Of shopping and cooking for some people who can no
00:31:50> 00:31:52:	longer do it for themselves.
00:31:52> 00:31:55:	And there are ways of improving the margins.
00:31:55> 00:31:59:	So, for example, you might include the provision of meals
00:31:59> 00:32:01:	in the weekly service charge,
00:32:01> 00:32:04:	or you could open up the restaurant.
00:32:04> 00:32:09:	To the community and increase income that way.
00:32:09> 00:32:14:	Other facilities that are often provided might be a hairdresser
00:32:14> 00:32:19:	is another example of a facility that's often provided in

00:32:19> 00:32:20:	the community,
00:32:20> 00:32:24:	and again you can open that up to local people.
00:32:24> 00:32:29:	Just to finish. I just want to reiterate really,
00:32:29> 00:32:32:	that housing with Care is a lifestyle choice.
00:32:32> 00:32:36:	It should be aspirational. It should promote well being and
00:32:36> 00:32:37:	healthy aging,
00:32:37> 00:32:40:	and for both the people that work there and the
00:32:40> 00:32:42:	people that live there,
00:32:42> 00:32:44:	it's going to involve a lot of fun.
00:32:48> 00:32:51:	Excellent, thank you so much.
00:32:51> 00:32:54:	Is him his fascinating to hear for you both and
00:32:54> 00:32:58:	what I love about both your chapters is this will
00:32:58> 00:33:01:	focus on people and and hopefully we've been having some
00:33:01> 00:33:05:	questions coming in as we've been going along and will
00:33:05> 00:33:06:	very happily.
00:33:06> 00:33:10:	Come to this, but what what I was going to
00:33:10> 00:33:13:	just have a quick question to both of our experts
00:33:13> 00:33:17:	before we go onto the ones from from everybody on
00:33:17> 00:33:19:	the web and R and.
00:33:19> 00:33:22:	So you use the word intergenerational an it's a word
00:33:22> 00:33:26:	that's being used quite a lot in the real estate
00:33:26> 00:33:28:	space around how we build communities.
00:33:28> 00:33:31:	Do we have people how we put people of different
00:33:31> 00:33:33:	generations in the same space?
00:33:33> 00:33:37:	Whether this is a great option for for future development
00:33:37> 00:33:38:	ready,
00:33:38> 00:33:40:	so I wonder whether both of you can kind of
00:33:40> 00:33:42:	from your own perspective.
00:33:42> 00:33:47:	Pick up on what intergenerational means for you and the
00:33:47> 00:33:49:	benefits and perhaps disbenefits.
00:33:49> 00:33:53:	So for me I think intergenerational.
00:33:53> 00:33:55:	Means mixing people of all ages,
00:33:55> 00:34:00:	and we know how much younger people benefit from contact
00:34:00> 00:34:06:	with their grandparents and great grandparents and how
	older people
00:34:06> 00:34:09:	can really contribute by.
00:34:09> 00:34:14:	Both enjoying the company of but looking after grandchildren.
00:34:14> 00:34:18:	So how you welcome younger people and children into a
00:34:18> 00:34:22:	housing with care facility needs to be thought about early
00:34:22> 00:34:26:	on so that the residents can agree how that's going
00:34:26> 00:34:29:	to be managed. You may well have you know a
00:34:29> 00:34:31:	Kitty playground in the garden.

00:34:31> 00:34:35: 00:34:35> 00:34:38: 00:34:38> 00:34:41: 00:34:41> 00:34:45: 00:34:45> 00:34:49: 00:34:49> 00:34:53: 00:34:53> 00:34:58:	You need to think about whether you're gonna welcome kids into the swimming pool on a Sunday or every day, and how everybody gets on together. But it's absolutely a really positive experience. So for me, intergenerational isn't is an interesting word, it's it's one that we once might describe as towns, villages and city streets full of people from all generations.
00:34:58> 00:35:02:	And we know that isolation is the biggest single health
00:35:02> 00:35:03:	issue from people,
00:35:03> 00:35:07:	so the opposite of that is sociability.
00:35:07> 00:35:10:	The most sociable example of.
00:35:10> 00:35:13:	The wider wider community life I can think of is
00:35:13> 00:35:16:	the is the family wedding where the four year old
00:35:16> 00:35:17:	is dancing with the 18.
00:35:17> 00:35:21:	Weather generations have enormous amount to offer each other and
00:35:21> 00:35:24:	I can think of examples that are coming in which
00:35:24> 00:35:27:	possibly address what in the real estate world is meant
00:35:27> 00:35:31:	by intergenerational. So we are close to opening an extra
00:35:31> 00:35:33:	codevelopment bath with Anchor Hanover.
00:35:33> 00:35:37:	Been talking to the local primary school next door.
00:35:37> 00:35:40:	New primary school for over a year now about all
00:35:40> 00:35:44:	of the mutually beneficial links that may develop between those
00:35:44> 00:35:44:	two settings,
00:35:44> 00:35:48:	but also New Mexico will provide the cafe for the
00:35:48> 00:35:49:	new housing development.
00:35:49> 00:35:51:	But it's in the middle of,
00:35:51> 00:35:54:	so we're expecting parents to drop their children come in
00:35:54> 00:35:54:	for a coffee,
00:35:54> 00:35:58:	meet other people. What, Once Upon a time would have
00:35:58> 00:36:01:	been older Pickles evelopment will be the social hub and
00:36:01> 00:36:05:	pretty confident of a whole new term extension community.
00:36:05> 00:36:07:	And that's the way we're going back to the way
00:36:07> 00:36:09:	it's always been done.
00:36:09> 00:36:11:	Yeah, hold the networks you know,
00:36:11> 00:36:12:	and we need to leverage.
00:36:12> 00:36:14:	That's not something you is.
00:36:14> 00:36:17:	It's not something you got a different name.
00:36:17> 00:36:20:	Yes, we're promoting really excellent,
00:36:20> 00:36:23:	and I think just just connected to that before we
00:36:24> 00:36:27:	go into the questions that are being sent in it.

00:36:27> 00:36:30:	Again, from a a point that was brought up was
00:36:30> 00:36:34:	around outside people in community security belonging does that.
00:36:34> 00:36:38:	From a design perspective and and perhaps from an operational
00:36:38> 00:36:39:	perspective,
00:36:39> 00:36:43:	does that create issues kind of having outside people coming
00:36:43> 00:36:44:	into the space?
00:36:44> 00:36:47:	And how to manage that when you as you as
00:36:47> 00:36:51:	you said you have some some frail and vulnerable people?
00:36:51> 00:36:53:	If the building is not properly designed,
00:36:53> 00:36:57:	that can create massive issues not uniquely to housing care
00:36:57> 00:36:59:	development in housing developments,
00:36:59> 00:37:03:	but obviously where some people it will be vulnerable.
00:37:03> 00:37:07:	The issues are that much potentially more serious.
00:37:07> 00:37:10:	The Fortunately.
00:37:10> 00:37:13:	There's a good body of knowledge about how to design
00:37:13> 00:37:13:	for that,
00:37:13> 00:37:17:	and I talked about progressive privacy a little earlier on.
00:37:17> 00:37:21:	The benefits having designed for these different levels of privacy,
00:37:21> 00:37:26:	of having this interaction between a development passing care and
00:37:26> 00:37:28:	its surroundings far outweigh the dangers.
00:37:28> 00:37:31:	But we do need to educate people in admin staff
00:37:32> 00:37:34:	and residents in how to use the technology.
00:37:34> 00:37:38:	Medtronic, which provides the security that's needed.
00:37:38> 00:37:40:	So it needs careful design,
00:37:40> 00:37:43:	but it's done well. The benefits are enormous.
00:37:43> 00:37:46:	OK, fantastic, thank you. So let's go to some of
00:37:46> 00:37:48:	the questions that are coming.
00:37:48> 00:37:52:	In First off, if you offered both independent folk assisted
00:37:52> 00:37:55:	living as well as care under the same roof,
00:37:55> 00:37:58:	how do you ensure that you don't blend the two?
00:37:58> 00:38:00:	Which inhabitants may not like?
00:38:00> 00:38:03:	Sarah, so I would say to that,
00:38:03> 00:38:08:	but care is actually enables independence that the care supports
00:38:08> 00:38:11:	independence and assisted living,
00:38:11> 00:38:13:	and good care will enable.
00:38:13> 00:38:17:	You will improve your quality of life and it will
00:38:17> 00:38:21:	actually enable you to carry on doing the things that
00:38:21> 00:38:25:	you used to do before or even try new things.

00:38:25> 00:38:28:	The other thing that I would say is as the
00:38:28> 00:38:30:	community of people get to know each other,
00:38:30> 00:38:32:	they tend to support each other.
00:38:32> 00:38:35:	So as some people age at different rates,
00:38:35> 00:38:39:	some people might develop dementia so people can look after
00:38:39> 00:38:40:	their own health,
00:38:40> 00:38:43:	but they can also look after their health and look
00:38:43> 00:38:47:	after their health and well being of their neighbors.
00:38:47> 00:38:50:	So we're good, good community is unlikely to not like
00:38:50> 00:38:52:	it when people develop care needs.
00:38:54> 00:38:58:	And I would see Caris very much an enabler.
00:38:58> 00:39:02:	If I understood that question right.
00:39:02> 00:39:05:	Really agree with that. I think well designed hasn't care
00:39:05> 00:39:08:	as we both said the care is invisible,
00:39:08> 00:39:10:	but it is there.
00:39:10> 00:39:14:	And it's been our experience that they've been developments where
00:39:14> 00:39:15:	nursing care,
00:39:15> 00:39:17:	which is which is a further level of care that
00:39:17> 00:39:19:	we've been discussing,
00:39:19> 00:39:22:	is provided on the same site as housing with care
00:39:22> 00:39:23:	or assisted living.
00:39:23> 00:39:27:	And we got all of those 10s of different categories
00:39:27> 00:39:29:	and momentive just to deal with.
00:39:29> 00:39:32:	But another cat in other cases care that is needed
00:39:32> 00:39:35:	right to the end of life is really well and
00:39:35> 00:39:37:	easily provided in properly designed homes.
00:39:37> 00:39:39:	And that's the space that we're in.
00:39:39> 00:39:42:	I think is that we know enough about how to
00:39:42> 00:39:44:	design and manage these places,
00:39:44> 00:39:46:	but for most people won't come before people.
00:39:46> 00:39:49:	For most people they should be able to age and
00:39:49> 00:39:52:	then their lives in a well designed home,
00:39:52> 00:39:54:	into which care can be provided.
00:39:54> 00:39:56:	Yeah, and it is. It is interesting.
00:39:56> 00:39:59:	Is that because when we're talking about you know this
00:39:59> 00:40:01:	sexual other sectors and.
00:40:01> 00:40:03:	Sometimes we we kind of talk about some things.
00:40:03> 00:40:07:	If it's completely new, but communities have always looked after
00:40:07> 00:40:10:	people as they are often looked after people as they
00:40:10> 00:40:10:	age.

00:40:10> 00:40:12:	As he talked about, you know,
00:40:12> 00:40:15:	intergenerational towns, villages. They've always kind of
	done this,
00:40:15> 00:40:18:	so it's but it's providing the real estate I guess.
00:40:18> 00:40:22:	And the environment that that helps facilitate that exactly.
00:40:22> 00:40:24:	And I'm really glad to see that coming back as
00:40:24> 00:40:28:	a topic of conversation in Northern Europe specifically so that
00:40:28> 00:40:30:	when we were looking at Happy Report over 10 just
00:40:30> 00:40:32:	over 10 years ago now.
00:40:32> 00:40:35:	We looked at best practices in your northern Europe because
00:40:35> 00:40:38:	in the Mediterranean the structures are different.
00:40:38> 00:40:42:	There's much more involvement of families in most generational care
00:40:42> 00:40:42:	settings,
00:40:42> 00:40:45:	although we know that is actually on the decline of
00:40:45> 00:40:45:	it.
00:40:45> 00:40:48:	But now it's coming back into the conversation.
00:40:48> 00:40:50:	But in in social setting where it may not be
00:40:50> 00:40:53:	the family we started to see their benefits vary with
00:40:53> 00:40:54:	their benefits.
00:40:54> 00:40:57:	Young people having contact with people and vice versa.
00:40:57> 00:41:00:	So we're doing that as a public discussion,
00:41:00> 00:41:02:	and it is certainly increasing.
00:41:02> 00:41:05:	And we got. We got another question which I'll come
00:41:05> 00:41:07:	to in just a second,
00:41:07> 00:41:09:	but I just wanted to pick up on one other
00:41:09> 00:41:13:	thing that that you'd mentioned Sarah while you were talking,
00:41:13> 00:41:15:	which was about you know,
00:41:15> 00:41:18:	people within communities or aging within those communities.
00:41:18> 00:41:22:	And we just said that ideally those that the communities
00:41:22> 00:41:25:	are able to to support people always due to
00:41:25> 00:41:28:	end of life and that must require some flexibility both
00:41:28> 00:41:32:	operationally and within the design and the real estate I
00:41:32> 00:41:32:	would have.
00:41:32> 00:41:35:	So how do we kind of tackle that?
00:41:35> 00:41:40:	So what's required care wise from day one versus what
00:41:40> 00:41:44:	might be required five years down the line?
00:41:44> 00:41:46:	Do either of you have these on that?
00:41:46> 00:41:48:	I'm sure we both do.
00:41:48> 00:41:51:	I meant I can give you a really simple example.
00:41:51> 00:41:55:	I mentioned. Bathrooms can be sometimes that institution.
00:41:55> 00:41:57:	What we attempted to now in,

00.44.57 > 00.40.00.	
00:41:57> 00:42:02:	let's say upmarket hasn't care developments is will design an
00:42:02> 00:42:04:	on suite which has a level floor.
00:42:04> 00:42:06:	To be a wet room when we put in the
00:42:06> 00:42:09:	glass screen to stop some of the room getting wet.
00:42:09> 00:42:13:	If somebody has such mobility problems they need is a
00:42:13> 00:42:15:	frame or wheelchair or assistance.
00:42:15> 00:42:18:	We take out the glass screen and we have a
00:42:18> 00:42:20:	room which is sized to enable that to happen,
00:42:20> 00:42:23:	which is already a weapon.
00:42:23> 00:42:26:	So but in a microcosm its future proofed in a
00:42:26> 00:42:29:	way which is not which is still domestic.
00:42:32> 00:42:33:	Yeah.
00:42:33> 00:42:36:	I would say that the best thing to do is
00:42:36> 00:42:40:	to is to visit or talk to operators that have
00:42:40> 00:42:41:	already done it.
00:42:41> 00:42:43:	But having done that myself,
00:42:43> 00:42:47:	people operators will describe how the amount of care
	usually
00:42:47> 00:42:49:	builds up overtime.
00:42:49> 00:42:51:	You'll have a mix of care needs,
00:42:51> 00:42:55:	but it, but as the community matures that the amount
00:42:55> 00:42:58:	of care is like to increase and you need a
00:42:58> 00:43:02:	certain amount of flexibility in your in your staffing and
00:43:02> 00:43:04:	your employees in terms of.
00:43:04> 00:43:06:	What's what sort of things they're doing,
00:43:06> 00:43:10:	so you may well start with just the emergency on
00:43:10> 00:43:10:	call,
00:43:10> 00:43:14:	and then gradually build up to delivering domicilary care,
00:43:14> 00:43:17:	which is which is helping the helping with personal care
00:43:17> 00:43:19:	off the morning and evening will be.
00:43:19> 00:43:23:	There will be the peak times when people are needing
00:43:23> 00:43:23:	support,
00:43:23> 00:43:26:	and if you can be flexible with your workforce,
00:43:26> 00:43:30:	that will help me to accommodate to accommodate that as
00:43:30> 00:43:32:	the amount of care builds up.
00:43:32> 00:43:34:	The other thing that you can do is you can
00:43:34> 00:43:36:	deliver care outside the community.
00:43:36> 00:43:38:	So you might, for example,
00:43:38> 00:43:42:	provide outreach to people living outside the facility again,
00:43:42> 00:43:44:	so that you get can get scale in terms of
00:43:44> 00:43:45:	staffing.
00:43:47> 00:43:51:	And the other thing to think about is staffing up,

00:43:51> 00:43:55:	perhaps for 80% of the of the hours that you
00:43:55> 00:43:56: 00:43:56> 00:43:58:	need,
	and then having another 20%
00:43:58> 00:44:01:	use very, very flexibly. Lastly,
00:44:01> 00:44:04:	thinking about how you control sales,
00:44:04> 00:44:08:	and resales helps you to manage in a positive way.
00:44:08> 00:44:12:	Who's moving in so that you maintain a mix of
00:44:12> 00:44:16:	ages is another way of kind of evening out out
00:44:16> 00:44:19:	the amount of care and support the people.
00:44:19> 00:44:23:	That people need in the amount that you're delivering and
00:44:23> 00:44:26:	as having a a level of scale to the Community.
00:44:26> 00:44:28:	Help with that as well.
00:44:28> 00:44:29:	And yes, it it it,
00:44:29> 00:44:30:	it will do. I mean,
00:44:30> 00:44:34:	it's much easier to manage if you've got as the
00:44:34> 00:44:37:	as the as the amount of care required goes up.
00:44:37> 00:44:40:	It's easier to manage than very small amounts of care.
00:44:40> 00:44:43:	Yeah, OK. So back to our questions.
00:44:43> 00:44:46:	Do you know of any projects where you can find
00:44:46> 00:44:49:	so we talked about a kind of mix of people
00:44:49> 00:44:52:	with a senior living independent living student.
00:44:52> 00:44:55:	: do you know any projects when you're getting a
00:44:55> 00:44:59:	lot of those different types of residential coming into the
00:44:59> 00:44:59:	same place?
00:44:59> 00:45:02:	I know there was an example that was talked about
00:45:02> 00:45:03:	in the Netherlands,
00:45:03> 00:45:05:	always talked about quite a lot,
00:45:05> 00:45:09:	isn't there? I believe where you've got students living with
00:45:09> 00:45:10:	older people,
00:45:10> 00:45:12:	any others. So there was the one another.
00:45:12> 00:45:15:	The one I occurs to me is actually funnier for
00:45:15> 00:45:16:	the at the site.
00:45:16> 00:45:19:	More extreme end London is a project which has a
00:45:19> 00:45:19:	nursery.
00:45:19> 00:45:23:	Within a cat adjacent to care whether it's quite a
00:45:23> 00:45:28:	lot of interaction between very old frail population and kindergarten
00:45:28> 00:45:29:	age children,
00:45:29> 00:45:33:	which is very successful, I think possibly on television.
00:45:33> 00:45:36:	Yeah, OK, my I am aware of some coming forward
00:45:36> 00:45:38:	which may do those things,
00:45:38> 00:45:40:	but I would go back to my contention.
VV.TV.VV VV.TJ.TV.	Sat I would go baok to my contention.

00:45:40> 00:45:43:	It's about people.
00:45:43> 00:45:47:	Peoples activities in lives not becoming divorced from the neighbor's
00:45:47> 00:45:48:	tree community.
00:45:48> 00:45:51:	Rather than building a building into which you put lots
00:45:51> 00:45:52:	of generations,
00:45:52> 00:45:55:	which is the sort of social experiment which may be
00:45:55> 00:45:56:	great.
00:45:56> 00:45:58:	May not, but actually we know how to do this
00:45:58> 00:46:01:	in the way that uses the organically developed over the
00:46:02> 00:46:05:	edges and the building design can enable those those links
00:46:05> 00:46:08:	to happen. Now, actually, we don't necessarily want to be
00:46:08> 00:46:10:	part of a social experiment.
00:46:10> 00:46:14:	People, possibly some people like.
00:46:14> 00:46:16:	l mean, l mean, l mean yesterday,
00:46:16> 00:46:20:	actually I've visited a location in High Wycombe in Buckingham
00:46:20> 00:46:21:	Shirt,
00:46:21> 00:46:24:	where it's not. I mean it's being managed by the
00:46:24> 00:46:24:	planners,
00:46:24> 00:46:26:	but it's there isn't one operator.
00:46:26> 00:46:28:	But there is extra care housing,
00:46:28> 00:46:30:	which is the extra care,
00:46:30> 00:46:34:	charitable trust next door to a nursing home provided by
00:46:34> 00:46:37:	the store and Garter and students accommodation next to that
00:46:37> 00:46:42:	and lots of lots of intergenerational and community movement between
00:46:42> 00:46:44:	those three but not. Not deliberately,
00:46:44> 00:46:47:	they're not run as one scheme in any sense of
00:46:47> 00:46:48:	the word,
00:46:48> 00:46:51:	but but they still benefit editor that they benefit from
00:46:51> 00:46:53:	being effectively colocated.
00:46:53> 00:46:57:	Yeah, we just kind of fascinating itself that it's not
00:46:57> 00:46:59:	even underneath one operational limit,
00:46:59> 00:47:01:	and you can still do that.
00:47:01> 00:47:03:	Yeah, OK?
00:47:03> 00:47:09:	So whilst whilst we're kind of talking about.
00:47:09> 00:47:12:	Well, we talked about things like Community etc.
00:47:12> 00:47:15:	One thing that we have seen and has been discussed
00:47:15> 00:47:19:	in other residential types like build to rent is immunity
00:47:19> 00:47:22:	and and this kind of immunity wars you know whereby
00:47:22> 00:47:25:	each location will provide something else for it to be

00:47:26> 00:47:28:	even better than the one next door to compete.
00:47:28> 00:47:32:	Is there something you think we've seen in the housing
00:47:32> 00:47:33:	with care?
00:47:33> 00:47:36:	Do you think it's relevant to housing with care or
00:47:36> 00:47:36:	or not?
00:47:36> 00:47:40:	Not really at this stage it since you learn.
00:47:40> 00:47:45:	Deferred at the beginning to relatively low market portion
	here
00:47:45> 00:47:49:	compared to the States or Australia New Zealand and I
00:47:49> 00:47:55:	think that learning curve in developing housing care initially for
00:47:55> 00:47:59:	meta care. Involved not really knowing what kind of services
00:47:59> 00:48:00:	to provide,
00:48:00> 00:48:03:	so a lot of facilities were provided that that were
00:48:03> 00:48:06:	not in demand in that location or for that group
00:48:06> 00:48:06:	of people.
00:48:06> 00:48:09:	Swimming pools, cinemas, all sorts of things.
00:48:09> 00:48:13:	Which have not actually been turned out to be used,
00:48:13> 00:48:16:	yeah? So then the tendency then is to see what
00:48:16> 00:48:17:	people really need.
00:48:17> 00:48:20:	So it doesn't mean doing research properly.
00:48:20> 00:48:23:	What's available in area. What is my target group of
00:48:23> 00:48:24:	people?
00:48:24> 00:48:27:	What will they want to see?
00:48:27> 00:48:29:	In an area where there isn't a restaurant,
00:48:29> 00:48:32:	I think, for example, this may be in Aurora area.
00:48:32> 00:48:35:	If it's successful great catering operation,
00:48:35> 00:48:38:	it may attract people from there around who don't for
00:48:38> 00:48:39:	instance,
00:48:39> 00:48:41:	have to drive in the evening.
00:48:41> 00:48:44:	But it can become an income generator,
00:48:44> 00:48:46:	but it's gotta be at the top of its game.
00:48:46> 00:48:48:	I think for that to happen,
00:48:48> 00:48:50:	yeah.
00:48:50> 00:48:54:	So that's the that's that's being experienced on the way.
00:48:54> 00:48:57:	As to emergency wars.
00:48:57> 00:48:59:	And we need to see as the market develops,
00:48:59> 00:49:02:	how Kenny. Of you operators,
00:49:02> 00:49:03:	taking what they have to provide,
00:49:03> 00:49:05:	because it is an ongoing.
00:49:05> 00:49:08:	This is something which has to have an ongoing commercial
00:49:08> 00:49:10:	success to it to be successful.
00:49:10> 00:49:12:	No, absolutely.

00:49:12> 00:49:15:	Yeah, and and and I'm from a kind of you
00:49:15> 00:49:15:	know,
00:49:15> 00:49:18:	we have spoken a bit about people 's changing needs
00:49:18> 00:49:21:	is there anything from a kind of care aspect,
00:49:21> 00:49:25:	you think. So also that that we should be taken
00:49:26> 00:49:27:	into consideration.
00:49:27> 00:49:30:	I think there is.
00:49:30> 00:49:33:	One of the most at one of the ways that
00:49:33> 00:49:37:	peoples needs to change and increases if they develop dementia
00:49:37> 00:49:40:	so people living with dementia is something for later like
00:49:40> 00:49:44:	living that you that you need to think about in
00:49:44> 00:49:46:	your in your planning.
00:49:46> 00:49:48:	Want to just start by saying,
00:49:48> 00:49:51:	really, that it's it's? It's something like one in six
00:49:51> 00:49:54:	people aged over 80 developed dementia,
00:49:54> 00:49:56:	so the vast majority of people don't.
00:49:56> 00:49:59:	In fact, the vast majority of other people don't have
00:49:59> 00:50:01:	any care needs at all,
00:50:01> 00:50:05:	and some people's needs actually decrease after moving into
00.50.05 > 00.50.00.	housing
00:50:05> 00:50:09: 00:50:09> 00:50:12:	with care facility because of the because of the the
	well being the social contact often you know. Better nutrition and all the things we've been talking about.
00:50:12> 00:50:15: 00:50:15> 00:50:17:	Anne. But I want to.
00:50:17> 00:50:17:	
00:50:17> 00:50:22:	I want to say really, that many people live for four years with dementia.
00:50:22> 00:50:25:	They live very happily and healthily with dementia and also
00:50:22> 00:50:23:	they may well be supported by a spouse or family
00:50:28> 00:50:32:	members and housing with care enables people to stay
00.30.20> 00.30.32.	together.
00:50:32> 00:50:36:	So enables husbands and wives to actually live together and
00:50:36> 00:50:39:	care for each other when one of them is living
00:50:39> 00:50:40:	with dementia,
00:50:40> 00:50:42:	which is a real positive.
00:50:42> 00:50:47:	There is lots of training around to support employees and
00:50:47> 00:50:52:	care workers in supporting people living with dementia.
00:50:52> 00:50:55:	Some of its quite specialist.
00:50:55> 00:50:59:	So Admiral nurses specialize in dementia,
00:50:59> 00:51:04:	as do community nurses and even even GPS so.
00:51:04> 00:51:07:	You can, you can solicit a lot of support and
00:51:07> 00:51:11:	then the community itself will also look after somebody who's
00:51:12> 00:51:16:	who develops dementia because they they are effectively

	their neighbor.
00:51:16> 00:51:19:	There's still the same person,
00:51:19> 00:51:22:	so it's important not to think of dementia as being
00:51:22> 00:51:27:	a negative thing that would automatically exclude somebody from housing
00:51:27> 00:51:28:	with care.
00:51:28> 00:51:33:	It doesn't. It's actually. Housing with care enables people to
00:51:33> 00:51:35:	carry on living independently for.
00:51:35> 00:51:37:	For many, for many years,
00:51:37> 00:51:39:	very occasionally at end of life,
00:51:39> 00:51:44:	if somebody develops nursing needs or becomes so disorientated and
00:51:44> 00:51:48:	has such high needs that they can't be supported safely,
00:51:48> 00:51:52:	then just like somebody living in their own home in
00:51:52> 00:51:53:	the community,
00:51:53> 00:51:56:	they might need to move to it to a nursing
00:51:56> 00:51:57:	home or a care home.
00:51:57> 00:52:00:	But that is very much the minority.
00:52:00> 00:52:05:	I think you can extend that inclusiveness to physical design
00:52:05> 00:52:06:	for dementia.
00:52:06> 00:52:10:	So housing that has been well designed for people suffering
00:52:10> 00:52:14:	from most common force dementia certainly will look like really
00:52:14> 00:52:16:	well designed housing.
00:52:16> 00:52:21:	It won't look like an institutional setting and this is
00:52:21> 00:52:22:	to do with.
00:52:22> 00:52:27:	Yet again, daylight, but also an awareness of surface contrasts,
00:52:27> 00:52:31:	orientation quit caritive layout how to label wayfinding.
00:52:31> 00:52:35:	These are things which done well look like really good
00:52:35> 00:52:38:	housing which they are and will help people to live
00:52:38> 00:52:41:	well with dementia in the same setting.
00:52:41> 00:52:46:	Probably almost certainly longer than they might be able to
00:52:46> 00:52:50:	at home and wanted they had long enough to familiarize
00:52:50> 00:52:50:	themselves.
00:52:50> 00:52:55:	Yeah, exactly exactly. And we've got another few minutes left.
00:52:55> 00:52:57:	If anybody has any more questions,
00:52:57> 00:52:58:	please do type them in.
00:52:58> 00:53:01:	We haven't. I mean, it's amazing to have you both
00:53:01> 00:53:04:	here and able to share or your your senior years
00:53:04> 00:53:05:	of experience,
00:53:05> 00:53:08:	but that doesn't sound very flattering,

00:53:08> 00:53:08:	does it, sorry.
00:53:11> 00:53:14:	But to share all your experience and expertise.
00:53:14> 00:53:16:	So please do do send in any further questions.
00:53:16> 00:53:19:	I mean I think. For me,
00:53:19> 00:53:22:	really, some of the things that have kind of come
00:53:22> 00:53:25:	across the from the thinking from a real estate perspective
00:53:26> 00:53:26:	as as well,
00:53:26> 00:53:29:	just broadly from a human perspective,
00:53:29> 00:53:32:	you know this this ability to design for privacy,
00:53:32> 00:53:34:	public security, community and enable.
00:53:34> 00:53:36:	We've used the word enable a lot,
00:53:36> 00:53:41:	whether it's enabling Karen, neighboring community is preventing people from
00:53:41> 00:53:42:	being isolated.
00:53:42> 00:53:46:	I think that's that's not that's a fabulous opportunity from
00:53:46> 00:53:48:	the real estate perspective.
00:53:48> 00:53:50:	They also like having some.
00:53:50> 00:53:54:	Having imagination, I think that seems quite important.
00:53:54> 00:53:57:	You know it doesn't have to impact the margin and
00:53:57> 00:54:00:	I'm coming to this point that you may Patch it,
00:54:00> 00:54:02:	which. It's so simple to me.
00:54:02> 00:54:05:	You know seasonal gardens, why we don't have to just
00:54:05> 00:54:05:	put in,
00:54:05> 00:54:09:	you know green vegetation because we know that that's going
00:54:09> 00:54:10:	to last 12 months.
00:54:10> 00:54:13:	You can still don't have to put lots of effort
00:54:13> 00:54:15:	into a garden to keep it seasonal,
00:54:15> 00:54:18:	and that that's a that's a wonderful thing to help
00:54:18> 00:54:20:	people orientate and feel at home.
00:54:20> 00:54:24:	There is also huge broader real estate opportunity in the
00:54:24> 00:54:24:	field,
00:54:24> 00:54:27:	and it's why I love this sector as an architect.
00:54:27> 00:54:29:	Is Becausw the best operators?
00:54:29> 00:54:31:	Think about the entire lifecycle.
00:54:31> 00:54:35:	So they invest in building fabric which will be durable.
00:54:35> 00:54:38:	They understand which elements will wear out when all those
00:54:39> 00:54:40:	cycles of maintenance,
00:54:40> 00:54:43:	replacement and they talk to us about them so we
00:54:43> 00:54:45:	can design them properly for them.
00:54:45> 00:54:49:	We have that proper property dialog that contrasts with some
00:54:49> 00:54:51:	housing for sale for obvious reasons,

00:54:51> 00:54:54:	but it's a similar strength to the best of PRS
00:54:54> 00:54:55:	section,
00:54:55> 00:54:57:	and it's a real part of the offer to people
00:54:57> 00:55:00:	that we can tell him this is the quality of
00:55:00> 00:55:01:	the building.
00:55:01> 00:55:05:	Here's how we're setting controlling the service charges.
00:55:05> 00:55:06:	Here's where it goes there.
00:55:06> 00:55:10:	Investing in the continuous operation community rather than just one
00:55:10> 00:55:12:	off building investment.
00:55:12> 00:55:14:	Yes, there's a real alignment,
00:55:14> 00:55:16:	but really, the operator, the developer,
00:55:16> 00:55:19:	the owner, the resident everybody is kind of on the
00:55:20> 00:55:20:	same page,
00:55:20> 00:55:23:	and in that which I think is very important to
00:55:23> 00:55:24:	the patient,
00:55:24> 00:55:27:	patient capital, and I think the the the myth busting
00:55:27> 00:55:29:	of care is really important as well.
00:55:29> 00:55:32:	And you know, it's an aspect that kind of comes
00:55:32> 00:55:33:	up.
00:55:33> 00:55:35:	I think it. Virtually every single conference I go to
00:55:35> 00:55:37:	is having deliver care.
00:55:37> 00:55:40:	So sorry to have that outlined in your chapter in
00:55:40> 00:55:43:	so much detail and to have you know talking about
00:55:43> 00:55:44:	it as a as a really.
00:55:44> 00:55:50:	A positive aspect actually of the community and enabling people
00:55:50> 00:55:52:	to live there for longer.
00:55:52> 00:55:54:	I'm so so from my perspective,
00:55:54> 00:55:57:	that's been an amazingly useful Roundup.
00:55:57> 00:56:02:	Is anything that you both wanted to cover off that
00:56:02> 00:56:03:	we haven't?
00:56:03> 00:56:04:	Before we wrap up.
00:56:06> 00:56:09:	I would just say that it's such a such a
00:56:09> 00:56:10:	positive.
00:56:10> 00:56:12:	It's such a positive. A great experience.
00:56:12> 00:56:14:	Jump in, jump in and do it.
00:56:14> 00:56:16:	Certainly as far as care goes,
00:56:16> 00:56:20:	providing care directly allows the operator to build up the
00:56:21> 00:56:25:	experience in delivering Karen to control its quality so.
00:56:25> 00:56:26:	Go for it. Do it.
00:56:26> 00:56:29:	I think that's the only thing I had and we

probably implied this already.
Some of the best housing being designed in Europe certainly
not sure the States as well today is housing with
care.
Yeah, yeah, to back to your point of it's not
where we put all the people,
but where do we want to live?
If we designer housing development looks like shut as we
failed.
Yeah we don't have people going there or wanted to
live there for grandchildren.
Don't want to visit. We fail,
but they do.
Fabulous thank you both so much.
The the as I understand it,
the recording in the slides will be sent to you
by email to everyone who's registered for this event and
the recording will also go on the your life site
in the Knowledge Finder section over the next few days.
But for any of you want to know more,
you can buy the guide online and both hard or
soft copy at uk.ui.org/later living Sarah Patrick Monkey.
Thank you.

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