

Webinar

ULI Poland: How to Become More Climate Resilient

Date: June 25, 2020

00:01:24 --> 00:01:27:

00:01:27 --> 00:01:30:

00:00:00 --> 00:00:04: Alright, so good afternoon ladies and gentlemen. 00:00:04 --> 00:00:07: We have passed the 3:00 PM or so time so 00:00:07 --> 00:00:09: I would like to start. 00:00:09 --> 00:00:12: Our today's webinar, so for those of you who doesn't 00:00:12 --> 00:00:13: know me, 00:00:13 --> 00:00:17: I'm dealt with the kids caputre I'm the chairman of 00:00:17 --> 00:00:21: the Polish National Council of the UI and the senior 00:00:21 --> 00:00:22: partner and curious. 00:00:22 --> 00:00:25: I welcome you very much to today's session we are 00:00:25 --> 00:00:29: having today second webinar or or you'll I online conference 00:00:29 --> 00:00:32: on their first session which we had last Tuesday. 00:00:32 --> 00:00:36: We discussed about the city of the future and today 00:00:36 --> 00:00:39: we would like to concentrate and try to answer the 00:00:39 --> 00:00:42: question how to became more climate resilient. 00:00:42 --> 00:00:46: We would like to discuss how to create a society 00:00:46 --> 00:00:50: which will be resilient to pandemic and climate impacts and 00:00:50 --> 00:00:53: how the property market can help to do that. 00:00:53 --> 00:00:57: I would like traditionally to really thank you to all 00:00:57 --> 00:00:58: our corporate partners, 00:00:58 --> 00:01:02: sponsors of the conference and all our passions. 00:01:02 --> 00:01:06: Without you, we couldn't be here today. 00:01:06 --> 00:01:08: Not to make too much of the time, 00:01:08 --> 00:01:11: I would like now to hand over to massage who 00:01:11 --> 00:01:14: is the house and moderator of today's session who will 00:01:14 --> 00:01:18: make a kind of introduction and present and introduce his 00:01:18 --> 00:01:22: speakers to you, Mateusz, over to you. 00:01:22 --> 00:01:24: Thank you very much to Rota.

and welcome to this panel discussion.

Thank you. Good afternoon ladies and gentlemen,

| 00:01:30> 00:01:33: | Thank you for participating in this webinar. |
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| 00:01:33> 00:01:36: | My name is Matilda Rabbits and I am partner at |
| 00:01:36> 00:01:37: | Baker McKenzie, |
| 00:01:37> 00:01:41: | Warsaw real estate practice and it is really a great |
| 00:01:41> 00:01:45: | pleasure both to participate in this panel with our guests |
| 00:01:45> 00:01:48: | and also to welcome you to this event as daughter |
| 00:01:48> 00:01:52: | mention the topic this afternoon is how to become more |
| 00:01:52> 00:01:54: | climate resilient. |
| 00:01:54> 00:01:56: | In order to prepare for this panel, |
| 00:01:56> 00:01:59: | first of all, I ask myself a question. |
| 00:01:59> 00:02:04: | What is actually climate resilient and climate risks in view |
| 00:02:04> 00:02:06: | of real estate industry? |
| 00:02:06> 00:02:10: | I said so. A set of associations started flowing like |
| 00:02:10> 00:02:12: | climate change is severe. |
| 00:02:12> 00:02:18: | Weather conditions, natural disasters preventing or mitigating the risk force |
| 00:02:18> 00:02:19: | majeure clauses. |
| 00:02:19> 00:02:22: | Who is liable? Who is to blame? |
| 00:02:22> 00:02:26: | Yes, I'm a lawyer insurance and also mitigation mitigation. |
| 00:02:26> 00:02:31: | The risk and then I found this nice definition on |
| 00:02:31> 00:02:33: | Urban Land Institute website. |
| 00:02:33> 00:02:39: | According to it, resilience is the ability to prepare and |
| 00:02:39> 00:02:40: | plan for, |
| 00:02:40> 00:02:47: | absorb, recover from and more successful adapt to adverse events. |
| 00:02:47> 00:02:49: | In order to give you some background, |
| 00:02:49> 00:02:52: | let me share with you a couple of other opening |
| 00:02:52> 00:02:56: | statement or conclusion to be confirmed or or maybe challenge |
| 00:02:56> 00:02:58: | when it comes to climate resilience, |
| 00:02:58> 00:03:02: | which I noted during the research before this panel. |
| 00:03:02> 00:03:07: | Many say that as severe weather conditions become more frequent |
| 00:03:07> 00:03:10: | and intense due to climate change, |
| 00:03:10> 00:03:15: | resilience has become an increasingly important issue for cities, |
| 00:03:15> 00:03:19: | but also for people in voting real estate sector, |
| 00:03:19> 00:03:24: | including investors, developers, real estate developers, |
| 00:03:24> 00:03:28: | designers, planners, planners and and many others. |
| 00:03:28> 00:03:33: | It is also very often added that enhancing resilience entails. |
| 00:03:33> 00:03:39: | Designing buildings and infrastructure and and lots of other spaces |
| 00:03:39> 00:03:43: | but are prepared for extreme events. |

| 00:03:43> 00:03:46: | Not to mention we can find also that it is |
|---|--|
| 00:03:46> 00:03:51: | widely come on that urban population are really highly |
| 00.00.54 > 00.00.54 | vulnerable |
| 00:03:51> 00:03:54: | to severe weather events and alike and me as well, |
| 00:03:54> 00:03:58: | particularly the low income communities communities. |
| 00:03:58> 00:04:03: | An very for investment in resilience offered the kind of |
| 00:04:03> 00:04:07: | opportunity to protect all those at risk and safeguard the |
| 00:04:07> 00:04:12: | economic development opponent opportunities in the city. |
| 00:04:12> 00:04:16: | Last but not least, it is worth mentioning that it |
| 00:04:16> 00:04:22: | is also commonly commonly added and stated that investing in |
| 00:04:22> 00:04:26: | in resilient design can also offer economic, |
| 00:04:26> 00:04:32: | environmental and social benefits such as enhanced |
| | operational, |
| 00:04:32> 00:04:39: | operational efficiencies, improve public realm and also what is also |
| 00:04:39> 00:04:42: | important from business perspective. |
| 00:04:42> 00:04:48: | This insurance expenses and an operating costs and all and |
| 00:04:48> 00:04:50: | many other outcomes. |
| 00:04:50> 00:04:52: | Having said the above, in a nutshell, |
| 00:04:52> 00:04:55: | one may say that the building, |
| 00:04:55> 00:05:00: | the climate resilience seems to be very and highly comprehensive |
| 00:05:00> 00:05:01: | undertaking. |
| 00:05:01> 00:05:05: | And that it involves of eclectic array of actors and |
| 00:05:05> 00:05:09: | agents and must be analyzed and assessed from many different |
| 00:05:09> 00:05:10: | perspectives. |
| 00:05:10> 00:05:14: | That's why we have all these Giants in today in |
| 00:05:14> 00:05:19: | today's panel to talk it about from very different perspectives. |
| 00:05:19> 00:05:24: | For for this purpose it really might be helpful. |
| 00:05:24> 00:05:29: | To see a global framework to have to avoid dangerous |
| 00:05:29> 00:05:30: | climate change, |
| 00:05:30> 00:05:33: | set out in the Paris Agreement 2015. |
| 00:05:33> 00:05:36: | |
| | We all remember if its goal, |
| 00:05:36> 00:05:40: | We all remember if its goal, it's limited of global warming to well below 2 Celsius |
| | • |
| 00:05:36> 00:05:40: | it's limited of global warming to well below 2 Celsius |
| 00:05:36> 00:05:40: 00:05:40> 00:05:42: | it's limited of global warming to well below 2 Celsius degree and even more. |
| 00:05:36> 00:05:40: 00:05:40> 00:05:42: 00:05:42> 00:05:47: | it's limited of global warming to well below 2 Celsius degree and even more. Pursuing efforts to limit it even to 1.50. |
| 00:05:36> 00:05:40: 00:05:40> 00:05:42: 00:05:42> 00:05:47: 00:05:47> 00:05:50: | it's limited of global warming to well below 2 Celsius degree and even more. Pursuing efforts to limit it even to 1.50. And maybe not all you aware of that. Already Paris Agreement recognized the role of not party |
| 00:05:36> 00:05:40: 00:05:40> 00:05:42: 00:05:42> 00:05:47: 00:05:47> 00:05:50: 00:05:50> 00:05:56: | it's limited of global warming to well below 2 Celsius degree and even more. Pursuing efforts to limit it even to 1.50. And maybe not all you aware of that. Already Paris Agreement recognized the role of not party stakeholders. |

| 00:06:09> 00:06:13: | these documents to among our scale up the efforts and |
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| 00:06:13> 00:06:16: | support actions to reduce emissions, |
| 00:06:16> 00:06:20: | to build resilience, and at the end of the day, |
| 00:06:20> 00:06:25: | decrease vulnerability to adverse effects of climate change. |
| 00:06:25> 00:06:27: | It is all being done. |
| 00:06:27> 00:06:32: | United Nations Global Compact Leaders Summit has just taken place |
| 00:06:32> 00:06:34: | virtually on 15 and 16 June, |
| 00:06:34> 00:06:39: | with representatives of government, government and public and private businesses |
| 00:06:39> 00:06:42: | including Polish government representatives, |
| 00:06:42> 00:06:45: | and include this representative of Polish business, |
| 00:06:45> 00:06:49: | including Skanska. Obviously infer front of our minds at the |
| 00:06:49> 00:06:53: | moment the question occurs whether we people real estate industry |
| 00:06:53> 00:06:56: | doing enough to help to gain all this. |
| 00:06:56> 00:06:58: | To gain all this aims. |
| 00:06:58> 00:07:02: | Let me conclude this introduction by giving you some statistics |
| 00:07:02> 00:07:04: | I found in the Deloitte report, |
| 00:07:04> 00:07:06: | prepared for the Polish Chamber of Insurance, |
| 00:07:06> 00:07:11: | which comparing the frequency and types of natural disasters worldwide. |
| 00:07:11> 00:07:15: | In 1997 and 2017. |
| 00:07:15> 00:07:20: | It is worth mentioning that in terms of drought and |
| 00:07:20> 00:07:21: | fires, |
| 00:07:21> 00:07:27: | for example, starting from Dawson fires in 1997 versus 46 |
| 00:07:27> 00:07:31: | fires recorded and in 2017 already 79. |
| 00:07:31> 00:07:34: | In terms of flat and landslides, |
| 00:07:34> 00:07:39: | in 1990, seven 116 and in 2017 already 300, |
| 00:07:39> 00:07:44: | four 46 storm and hurricanes the same 152 in 97 |
| 00:07:44> 00:07:45: | and 258 in 2017. |
| 00:07:45> 00:07:50: | So we may easily see that within the past 20 |
| 00:07:50> 00:07:56: | years all this negative adverse events has almost doubled or |
| 00:07:56> 00:08:01: | even more than doubled as in relation to the flats |
| 00:08:01> 00:08:05: | and landslides. Against this broad background, |
| 00:08:05> 00:08:09: | we as you could see with suggested several questions for |
| 00:08:09> 00:08:10: | our panel consideration. |
| 00:08:10> 00:08:14: | There are as follows according 19 and post Kovid actions |
| 00:08:14> 00:08:18: | in compliance or against climate mitigation actions, |
| 00:08:18> 00:08:22: | should the climate resilience be redefined around the road in |
| 00:08:22> 00:08:25: | the light of COVID-19 pandemic. |
| 00:08:25> 00:08:28: | What voice measures need to be taken to reach the |

| 00:08:28> 00:08:30: | goals of the Paris Agreement? |
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| 00:08:30> 00:08:34: | And finally, how to create create the SoC resilient? |
| 00:08:34> 00:08:39: | The pandemic and climate impacts and what can we asset |
| 00:08:39> 00:08:43: | property market real estate industry do to help? |
| 00:08:43> 00:08:45: | We have a as you can see, |
| 00:08:45> 00:08:49: | we have a distinguished panel which in fundamental sense needs |
| 00:08:49> 00:08:50: | no introduction, |
| 00:08:50> 00:08:52: | so I'll be very brief. |
| 00:08:52> 00:08:57: | Our first guest is Billy Grayson believes the Executive Director |
| 00:08:57> 00:09:01: | for the Center of Sustainability and Economic Performance and Urban |
| 00:09:01> 00:09:02: | Land Institute. |
| 00:09:02> 00:09:07: | As executive director, he manage his team leading programs on |
| 00:09:07> 00:09:09: | climate risk and resilience, |
| 00:09:09> 00:09:14: | health and Wellness, and building energy and environmental performance. |
| 00:09:14> 00:09:18: | Billy has over a decade experience leading energy as sustainability |
| 00:09:18> 00:09:23: | initiative in real estate distribution and supply chain operation. |
| 00:09:23> 00:09:25: | Next gear on muscle. And yes, |
| 00:09:25> 00:09:30: | this is English pronunciation, but we agree to it. |
| 00:09:30> 00:09:33: | Get down is an architect and director in MVRDV, |
| 00:09:33> 00:09:37: | a global operating architecture and urbanism practice. |
| 00:09:37> 00:09:42: | As director, he overseas all the project in his studio. |
| 00:09:42> 00:09:45: | He specialize and I like it very much in the |
| 00:09:45> 00:09:48: | transformation of concept into buildings. |
| 00:09:48> 00:09:52: | He has more than 15 years of experience and as |
| 00:09:52> 00:09:53: | an architect. |
| 00:09:53> 00:09:58: | And finally, Andre van. He's also very experienced professional in |
| 00:09:58> 00:10:00: | commercial development as such. |
| 00:10:00> 00:10:05: | Finally, ability he joined Skanska Romania team in 2015 as |
| 00:10:05> 00:10:07: | a project leader. |
| 00:10:07> 00:10:10: | And with over over 15 years within the industry, |
| 00:10:10> 00:10:12: | and they have different positions, |
| 00:10:12> 00:10:17: | will I always related to managing sustainable commercial project? |
| 00:10:17> 00:10:21: | I will ask them all to start with brief 510 |
| 00:10:21> 00:10:26: | minutes presentation to address this initial question I referred |
| | to. |

| 00:10:26> 00:10:30: | Then in course of our also that we have together |
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| 00:10:30> 00:10:34: | I hope we elaborate more on the topic during the |
| 00:10:34> 00:10:38: | discussion and Q&A session and I will not take anymore |
| 00:10:38> 00:10:42: | time and I will invite Billy first to give us |
| 00:10:42> 00:10:43: | his presentation. |
| 00:10:43> 00:10:47: | Then will ask either on an finally Andre to do |
| 00:10:47> 00:10:48: | the same. |
| 00:10:48> 00:10:52: | Billy, the floor is yours. |
| 00:10:52> 00:10:55: | Thank you, my toosh and the rotor and and thank |
| 00:10:55> 00:10:59: | you you like Poland for letting me join you this |
| 00:10:59> 00:11:02: | afternoon to talk about one of my favorite subjects, |
| 00:11:02> 00:11:06: | climate risk and resilience. |
| 00:11:06> 00:11:10: | Hopefully everybody can see my slides OK. |
| 00:11:10> 00:11:13: | Yes, we can see it comes up. |
| 00:11:13> 00:11:16: | It's you could make it full screen. |
| 00:11:16> 00:11:19: | Yeah, it's trying to do that right now there. |
| 00:11:19> 00:11:23: | Yes, that's that's it alright. |
| 00:11:23> 00:11:25: | So as as materials mentioned, |
| 00:11:25> 00:11:30: | I manage this Center for sustainability and economic |
| | performance at |
| 00:11:30> 00:11:31: | the Urban Land Institute. |
| 00:11:31> 00:11:35: | This is one of the major focuses of our Center |
| 00:11:35> 00:11:39: | for sustainability and economic performance and has been for some |
| 00:11:40> 00:11:40: | time. |
| 00:11:40> 00:11:43: | We work on a mix of. |
| 00:11:43> 00:11:46: | Research that informs how real estate developers, |
| 00:11:46> 00:11:49: | investors, and city planners can adapt to the threat of |
| 00:11:49> 00:11:53: | climate change to make their buildings in their cities more |
| 00:11:53> 00:11:53: | resilient. |
| 00:11:53> 00:11:57: | And we also work on organizing technical assistance panels |
| | to |
| 00:11:57> 00:12:00: | help cities as they plan out their resilience, |
| 00:12:00> 00:12:04: | strategy, figure out ways to work with the private sector |
| 00:12:04> 00:12:07: | to make the cities more resilient. |
| 00:12:07> 00:12:10: | So what is climate risk and resilience? |
| 00:12:10> 00:12:14: | Mateo stole my Thunder alittle bit which is OK. |
| 00:12:16> 00:12:20: | Global definition of resilience is the ability of individuals, |
| 00:12:20> 00:12:25: | communities, institutions, businesses and systems within a city to survive, |
| 00:12:25> 00:12:28: | adapt, grow. No matter what kinds of chronic stress and |
| 00:12:28> 00:12:30: | acute shocks they experienced. |
| 00:12:30> 00:12:34: | But we're here today to talk more about climate risk |
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| 00:12:34> 00:12:38: | and resilience and climate risk is resilience to extreme weather |
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| 00:12:38> 00:12:41: | events and the impact of climate change. |
| 00:12:41> 00:12:43: | Weather events like heatwaves, flooding, |
| 00:12:43> 00:12:46: | storm, surge, hurricane, sea level rise. |
| 00:12:46> 00:12:50: | Increases in wildfires and droughts and climate change is not |
| 00:12:50> 00:12:51: | causing these events. |
| 00:12:51> 00:12:54: | These events have existed since the Earth was created, |
| 00:12:54> 00:12:58: | but recently the increase of carbon dioxide and other gases |
| 00:12:58> 00:13:01: | is leading to an increase in the frequency of these |
| 00:13:01> 00:13:02: | events. |
| 00:13:02> 00:13:04: | How often they're happening into the intensity, |
| 00:13:04> 00:13:07: | how hard they hit us. |
| 00:13:07> 00:13:09: | These events are also very expensive, |
| 00:13:09> 00:13:13: | especially for private sector real estate and infrastructure. |
| 00:13:13> 00:13:16: | In the US alone, we've seen a 300% |
| 00:13:16> 00:13:20: | increase in the cost. The unrecoverable losses associated with these |
| 00:13:20> 00:13:22: | extreme weather events. |
| 00:13:22> 00:13:25: | We're on a trajectory to 1 trillion dollars globally and |
| 00:13:25> 00:13:28: | unrecoverable losses in the very near future. |
| 00:13:28> 00:13:32: | This is happening again because of the increase in frequency |
| 00:13:32> 00:13:35: | and severity of these extreme weather events, |
| 00:13:35> 00:13:37: | but it's also happening because. |
| 00:13:37> 00:13:41: | We are putting more and more valuable real estate and |
| 00:13:41> 00:13:44: | infrastructure in the most vulnerable parts of our cities. |
| 00:13:44> 00:13:47: | The places that are most likely to be hit by |
| 00:13:47> 00:13:49: | these extreme weather events. |
| 00:13:49> 00:13:52: | We do that because we love living on the coast |
| 00:13:52> 00:13:54: | and we love being able to work near water. |
| 00:13:54> 00:13:57: | These are our supply chain hubs, |
| 00:13:57> 00:13:59: | but it also means that we have more to lose |
| 00:13:59> 00:14:03: | when these extreme weather events threaten our cities. |
| 00:14:05> 00:14:08: | So the public and private sector are responding to this |
| 00:14:08> 00:14:11: | challenge of climate risk and resilience in very similar ways, |
| 00:14:11> 00:14:14: | and I just want to run through really quickly. |
| 00:14:14> 00:14:18: | What we're seeing is some of the approaches that cities |
| 00:14:18> 00:14:22: | and the private sector can take to address and mitigate |
| 00:14:22> 00:14:23: | climate related risks. |
| 00:14:23> 00:14:26: | So cities start with the risk analysis. |
| 00:14:26> 00:14:29: | They're doing an assessment of what the physical risks are |
| 00:14:29> 00:14:32: | to the city to extreme weather events, |
| | |

| 00:14:32> 00:14:34: | both short term and long-term, |
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| 00:14:34> 00:14:37: | and they're also looking at transition risk as these physical |
| 00:14:37> 00:14:40: | risks start to make themselves more apparent. |
| 00:14:40> 00:14:43: | What will happen to the city's bond rating and the |
| 00:14:43> 00:14:46: | ability to borrow capital at reasonable rates? |
| 00:14:46> 00:14:50: | What will happen to the insurance industry and the ability |
| 00:14:50> 00:14:53: | to ensure these buildings and critical infrastructure? |
| 00:14:53> 00:14:56: | What will happen to liquid ITI as we start to |
| 00:14:56> 00:14:57: | see more stranded assets? |
| 00:14:57> 00:15:01: | In these settings. These cities are also trying to work |
| 00:15:01> 00:15:04: | across a number of different parallel challenges around who is |
| 00:15:04> 00:15:08: | going to pay to make these investments in resilience. |
| 00:15:08> 00:15:11: | Will it be the public sector or the private sector? |
| 00:15:11> 00:15:13: | And when the public sector pays, |
| 00:15:13> 00:15:15: | the private sector is paying indirectly. |
| 00:15:15> 00:15:17: | It's just a question of who is going to pay |
| 00:15:17> 00:15:18: | and how. |
| 00:15:18> 00:15:21: | How fast should I accelerate my investments in resilience, |
| 00:15:21> 00:15:23: | and how transparent should I be? |
| 00:15:23> 00:15:25: | Should I share the risks right now, |
| 00:15:25> 00:15:28: | or should I get started on my resilience journey and |
| 00:15:28> 00:15:30: | then start to share the risks? |
| 00:15:30> 00:15:34: | As I share my progress on mitigating those risks. |
| 00:15:34> 00:15:38: | So I mentioned these tools for physical risk are getting |
| 00:15:38> 00:15:39: | very powerful. |
| 00:15:39> 00:15:42: | Here's one example of tool that allows you to use |
| 00:15:42> 00:15:46: | LIDAR to forecast based on sea level rise. |
| 00:15:46> 00:15:49: | The increase of coastal flooding and storm searches. |
| 00:15:49> 00:15:54: | These tools are getting more sophisticated and there built on |
| 00:15:54> 00:15:57: | IPCC data that looks at sea level rise and its |
| 00:15:57> 00:15:59: | effect on cities at this point. |
| 00:15:59> 00:16:01: | Now using tools like LIDAR, |
| 00:16:01> 00:16:04: | this fast photography for image Ng. |
| 00:16:04> 00:16:07: | You can get down to literally a 3 by 3 |
| 00:16:07> 00:16:10: | meter by three meter square and see when it's going |
| 00:16:10> 00:16:12: | to probably flood over the next 100 years. |
| 00:16:12> 00:16:16: | It's pretty impressive stuff. |
| 00:16:16> 00:16:18: | As you think about their mitigation, |
| 00:16:18> 00:16:22: | they're thinking about three different buckets of strategies. |
| 00:16:22> 00:16:26: | First one is hardening, being able to build barriers to |
| 00:16:26> 00:16:29: | withstand these extreme weather events, |

| 00:16:29> 00:16:32: | so more investments in the coming years are going to |
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| 00:16:32> 00:16:33: | go into floodwalls, |
| 00:16:33> 00:16:36: | barriers, gates, levees, elevating streets, |
| 00:16:36> 00:16:41: | and moving critical energy and water infrastructure above the flood |
| 00:16:41> 00:16:42: | line and at the asset level, |
| 00:16:42> 00:16:47: | building owners will be building more buildings with hurricane. |
| 00:16:47> 00:16:53: | Roof exterior isn't floodable lobbies and increasing base flood elevations |
| 00:16:53> 00:16:54: | for buildings. |
| 00:16:54> 00:16:57: | Cities are also working on a newer strategy, |
| 00:16:57> 00:17:01: | which we've called softening. The idea here is not to |
| 00:17:01> 00:17:04: | repel the extreme weather event, |
| 00:17:04> 00:17:08: | it's to absorb it and basically take the energy out |
| 00:17:08> 00:17:11: | of it so that it has less of an impact |
| 00:17:11> 00:17:13: | on your critical infrastructure. |
| 00:17:13> 00:17:17: | Most of these investments involve coastal parks, |
| 00:17:17> 00:17:21: | mangrove zan, waterways that can double as a beautiful amenity |
| 00:17:21> 00:17:24: | for the city when there is an extreme weather event, |
| 00:17:24> 00:17:28: | but they can also help dissipate the energy from a |
| 00:17:28> 00:17:31: | hurricane or absorb the rain from a major rainfall. |
| 00:17:31> 00:17:35: | They also can help hit cities with their heat island |
| 00:17:35> 00:17:39: | impacts by providing more greenery to provide shade and an |
| 00:17:39> 00:17:42: | amenity for people during the hottest days of the summer. |
| 00:17:45> 00:17:47: | The final one is it's depressing one, |
| 00:17:47> 00:17:50: | but it is a necessary part of city resilient strategies. |
| 00:17:50> 00:17:54: | It's the acknowledgement that some areas are going to be |
| 00:17:54> 00:17:55: | too expensive to save, |
| 00:17:55> 00:17:58: | and that cities need a long term strategy to move |
| 00:17:58> 00:18:01: | away from the areas of their city that are going |
| 00:18:01> 00:18:06: | to experience repeated long-term losses associated with climate risk. |
| 00:18:06> 00:18:09: | This is starting to be evaluated in Southern Florida in |
| 00:18:09> 00:18:11: | places like the Florida Keys, |
| 00:18:11> 00:18:13: | which you see on the left. |
| 00:18:13> 00:18:18: | Where the infrastructure necessary to support a very small amount |
| 00:18:18> 00:18:19: | of houses and businesses, |
| 00:18:19> 00:18:23: | it's just untenable for the public sector to continue to |
| 00:18:23> 00:18:27: | provide the map on the right is a city called |
| 00:18:27> 00:18:27: | Norfolk VA, |
| | |

| 00:18:27> 00:18:32: | where they've developed 100 year plan for their city identifying |
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| 00:18:32> 00:18:36: | critical areas that they need to Harden areas that they |
| 00:18:36> 00:18:39: | need to soften to reduce the impact of these extreme |
| 00:18:39> 00:18:43: | weather events. Areas that they recognize are there. |
| 00:18:43> 00:18:46: | Going to lose over the next 100 years and where |
| 00:18:46> 00:18:48: | they want to move their businesses, |
| 00:18:48> 00:18:51: | homes and industry out of as well as the purple |
| 00:18:51> 00:18:55: | areas which are underdeveloped areas that they hope to densify. |
| 00:18:55> 00:18:58: | They see these as the economic engines of the future |
| 00:18:58> 00:19:01: | as the city adapts to sea level rise and storm |
| 00:19:01> 00:19:02: | surges. |
| 00:19:04> 00:19:08: | The other side of the resilient strategy is mitigation. |
| 00:19:08> 00:19:11: | We recognize that we're going to see an increase in |
| 00:19:11> 00:19:15: | the severity and intensity of extreme weather events, |
| 00:19:15> 00:19:17: | but if we don't do the right things to reduce |
| 00:19:17> 00:19:21: | carbon emissions will see these continue to intensify over the |
| 00:19:21> 00:19:22: | coming years. |
| 00:19:22> 00:19:24: | And if we do the right thing, |
| 00:19:24> 00:19:27: | we may have 100 years of funky weather and extreme |
| 00:19:27> 00:19:30: | weather events that we need to be resilient from, |
| 00:19:30> 00:19:33: | but we will be able to adapt. |
| 00:19:33> 00:19:36: | More effectively to the climate of the future, |
| 00:19:36> 00:19:41: | many European countries have developed aggressive goals to address climate |
| 00:19:41> 00:19:41: | mitigation, |
| 00:19:41> 00:19:45: | and they're starting to roll out policies that will help |
| 00:19:45> 00:19:49: | them make the investments necessary to meet the Paris agreement |
| 00:19:49> 00:19:50: | and a 50% |
| 00:19:50> 00:19:54: | reduction. These include an emission trading scheme in the EU, |
| 00:19:54> 00:19:57: | which puts a price on carbon and makes it more |
| 00:19:57> 00:20:01: | attractive to invest in greenhouse gas reducing strategies as we |
| 00:20:01> 00:20:03: | recover from covid. |
| 00:20:03> 00:20:07: | Many countries are exploring a green stimulus strategy in Germany |
| 00:20:07> 00:20:09: | has put one into place to invest. |
| 00:20:09> 00:20:13: | I think it's 6 billion US dollars in infrastructure and |
| 00:20:13> 00:20:16: | building retrofits to drive energy efficiency, |
| 00:20:16> 00:20:19: | but also to stimulate the economy on the tail end |
| 00:20:19> 00:20:20: | of COVID-19. |

| 00:20:20> 00:20:22: | We're seeing new building energy, |
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| 00:20:22> 00:20:28: | performance standards, renewable energy investments and looking to get more |
| 00:20:28> 00:20:33: | real estate organizations reporting on their climate risks as well |
| 00:20:33> 00:20:35: | as what they're doing to mitigate them. |
| 00:20:35> 00:20:37: | And now we have covin, |
| 00:20:37> 00:20:42: | which makes everything more complicated and more economically challenging. |
| 00:20:42> 00:20:46: | This includes the physical impact of COVID-19 on our communities, |
| 00:20:46> 00:20:49: | the public health impact that makes it harder for us |
| 00:20:49> 00:20:52: | to be resilient to these extreme weather events. |
| 00:20:52> 00:20:57: | Social distancing, which makes it harder to manage emergency preparedness |
| 00:20:57> 00:20:59: | from a major extreme event. |
| 00:20:59> 00:21:03: | Challenge with the cost of construction and operations and management |
| 00:21:03> 00:21:06: | as we look to get these skeleton crews to continue |
| 00:21:06> 00:21:10: | to advance our building construction and keep our buildings running. |
| 00:21:10> 00:21:12: | As we're dealing with covid. |
| 00:21:12> 00:21:18: | And vulnerable populations are becoming even more vulnerable because of |
| 00:21:18> 00:21:20: | the impact of COVID-19. |
| 00:21:20> 00:21:24: | We're also seeing financial impacts as insurance markets, |
| 00:21:24> 00:21:27: | trying to understand how to deal with the impact of |
| 00:21:27> 00:21:28: | COVID-19 cities, |
| 00:21:28> 00:21:33: | whose budgets are being depleted by unemployment and the impact |
| 00:21:33> 00:21:36: | of paying to fight COVID-19 are going to have a |
| 00:21:36> 00:21:40: | harder time investing in resilience politicians they feel like they |
| 00:21:40> 00:21:44: | need to fight the immediate threat versus the long term |
| 00:21:44> 00:21:45: | threat. |
| 00:21:45> 00:21:49: | So this is taking attention away from resilient strategies. |
| 00:21:49> 00:21:52: | And then there's a question of what level of support. |
| 00:21:52> 00:21:56: | Well, cities have from their federal governments as they try |
| 00:21:56> 00:21:58: | to tackle resilience and climate mitigation. |
| 00:22:01> 00:22:02: | So that's what cities are doing. |
| 00:22:02> 00:22:06: | I'm going to just share briefly how real estate investors |
| 00:22:06> 00:22:10: | are also responding to this climate crisis and addressing resilience |
| 00:22:10> 00:22:12: | in their own global portfolios. |

| 00:22:12> 00:22:16: | How they're assessing pricing and looking to mitigate the effects |
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| 00:22:16> 00:22:20: | of climate change on their real estate investments. |
| 00:22:20> 00:22:22: | We've seen an explosion of global investors, |
| 00:22:22> 00:22:27: | sovereign wealth funds and asset managers starting to ask questions |
| 00:22:27> 00:22:31: | of their real estate developers and investors of how they're |
| 00:22:31> 00:22:34: | addressing the long term impact of climate change on their |
| 00:22:34> 00:22:38: | portfolio. Many of these investors now I think it's up |
| 00:22:38> 00:22:42: | to 12 trillion dollars in assets under management are asking |
| 00:22:42> 00:22:46: | for corporate reporting on climate risk and mitigation. |
| 00:22:46> 00:22:50: | The primary reporting tool that they're looking to is something |
| 00:22:50> 00:22:54: | called the Task Force on climate related financial disclosures. |
| 00:22:54> 00:22:57: | The goal is to get a better idea of what |
| 00:22:57> 00:23:00: | the climate risk is for real estate portfolios and other |
| 00:23:00> 00:23:04: | global 1000 companies and also what they're doing to mitigate |
| 00:23:04> 00:23:07: | that risk. The first step is to make that transparent. |
| 00:23:07> 00:23:10: | And self reporting according to TC FD guidelines. |
| 00:23:10> 00:23:15: | But eventually that many governments and customers and investors want |
| 00:23:15> 00:23:19: | this to be integrated into the financial disclosures of the |
| 00:23:19> 00:23:22: | companies we're reporting on these climate risks. |
| 00:23:22> 00:23:26: | Investors are asking questions that are all across the board. |
| 00:23:26> 00:23:29: | Some are very sophisticated and some honestly aren't there. |
| 00:23:29> 00:23:33: | Asking how people are addressing climate risks in their portfolio, |
| 00:23:33> 00:23:36: | they're asking people to look at their markets and to |
| 00:23:37> 00:23:40: | share information on how those markets may be facing climate |
| 00:23:40> 00:23:41: | risk, |
| 00:23:41> 00:23:44: | and they're asking them to rank their assets and start |
| 00:23:44> 00:23:47: | to estimate what the financial impact will be. |
| 00:23:47> 00:23:51: | Long term of climate risk on the net present value |
| 00:23:51> 00:23:53: | of their real estate Holdings. |
| 00:23:53> 00:23:58: | Um? Real estate is usually in very similar assessment, |
| 00:23:58> 00:24:00: | 2 cities. When they're tackling this, |
| 00:24:00> 00:24:03: | they're looking at where their physical risks are, |
| 00:24:03> 00:24:07: | how they can also include transitional risks and in real |
| 00:24:07> 00:24:07: | estate, |
| 00:24:07> 00:24:11: | the three big transitional risks are the price and long |
| 00:24:11> 00:24:13: | term availability of insurance. |
| 00:24:13> 00:24:17: | The cost of capital, and their ability to borrow capital |

| 00:24:17> 00:24:20: | for these assets that may be facing these risks, |
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| 00:24:20> 00:24:23: | and then the long term residual value of properties that |
| 00:24:24> 00:24:25: | face climate risk. |
| 00:24:25> 00:24:28: | And whether when they're looking at disposition, |
| 00:24:28> 00:24:30: | there will be a buyer, |
| 00:24:30> 00:24:35: | and that buyer will pay a reasonable residual value for |
| 00:24:35> 00:24:36: | that asset. |
| 00:24:36> 00:24:39: | Real estate also has powerful tools. |
| 00:24:39> 00:24:42: | This is an example from a company called 427 who |
| 00:24:42> 00:24:47: | mapped the physical risk of real estate portfolio owning Holdings |
| 00:24:47> 00:24:49: | for global investors. |
| 00:24:49> 00:24:53: | The ones in the red have a high concentration of |
| 00:24:53> 00:24:58: | very valuable assets in high risk areas from natural disasters |
| 00:24:58> 00:24:59: | and climate change, |
| 00:24:59> 00:25:03: | and then the ones in the green have less exposure |
| 00:25:03> 00:25:06: | to those more vulnerable climate areas. |
| 00:25:06> 00:25:08: | This is not a perfect analysis. |
| 00:25:08> 00:25:11: | This only looks at physical risk and not what these |
| 00:25:11> 00:25:15: | companies are doing to mitigate those risks at the asset |
| 00:25:15> 00:25:15: | level. |
| 00:25:15> 00:25:18: | By hardening those assets or at the market level by |
| 00:25:18> 00:25:21: | cities who are proactively investing in resilience. |
| 00:25:21> 00:25:25: | Still, it gives you a good sense as a first |
| 00:25:25> 00:25:29: | cut on how climate risk may be affecting these portfolios. |
| 00:25:29> 00:25:32: | You will I partnered with a global investment firm, |
| 00:25:32> 00:25:36: | Heitman, who's been actively doing this within their own asset |
| 00:25:36> 00:25:37: | portfolio. |
| 00:25:37> 00:25:40: | They used for 27 to map 7 different physical risks |
| 00:25:40> 00:25:43: | to their portfolio based on the value of those assets |
| 00:25:43> 00:25:45: | in the areas in which they operate, |
| 00:25:45> 00:25:48: | and you can see a heat map here that's helping |
| 00:25:48> 00:25:52: | them to prioritize their investments in mitigating their climate risk |
| 00:25:52> 00:25:54: | in their real estate portfolio. |
| 00:25:57> 00:26:00: | Hi men and others are looking at real estate portfolios |
| 00:26:00> 00:26:04: | according to a broad range of transition risks that go |
| 00:26:04> 00:26:08: | from physical damage to insurance tax increases that cities will |
| 00:26:08> 00:26:12: | have to employ to fund investment in resilience and then |
| 00:26:12> 00:26:15: | the long term impacts of liquid iti being reduced as |
| 00:26:15> 00:26:18: | investors move away from these markets. |
| | |

| 00:26:18> 00:26:22: | The economic and demographic damage that may be associated with |
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| 00:26:22> 00:26:25: | people leaving these areas which will have a long term |
| 00:26:26> 00:26:28: | impact on all parts of real estate. |
| 00:26:28> 00:26:30: | And then the idea that there are going to be |
| 00:26:30> 00:26:34: | some assets that have no residual value as they start |
| 00:26:34> 00:26:37: | to face more climate related shocks with more frequency. |
| 00:26:39> 00:26:43: | Investors are working this into their investment strategy. |
| 00:26:43> 00:26:46: | They're looking at it as part of their market analysis. |
| 00:26:46> 00:26:49: | They're using it as part of an asset analysis. |
| 00:26:49> 00:26:53: | This is being worked into property condition assessments for acquisition |
| 00:26:53> 00:26:54: | due diligence. |
| 00:26:54> 00:26:58: | The deaths, service providers, and other rating agencies are starting |
| 00:26:58> 00:27:01: | to work this into the underwriting process, |
| 00:27:01> 00:27:04: | and more and more investors are using this as part |
| 00:27:04> 00:27:08: | of their net present value calculation to think about the |
| 00:27:08> 00:27:12: | residual value of these buildings at disposition. |
| 00:27:12> 00:27:16: | I borrowed another slide from our friends at Heidtman because |
| 00:27:16> 00:27:19: | I think this is a good example of how people |
| 00:27:19> 00:27:22: | could build this climate risk into a cash flow analysis. |
| 00:27:22> 00:27:26: | Looking specifically here in an apartment at what a residual |
| 00:27:26> 00:27:31: | rental revenue would look like after integrating operating expenses, |
| 00:27:31> 00:27:35: | insurance, real estate taxes, and capital improvements, |
| 00:27:35> 00:27:38: | all of which will be impacted by climate risks into |
| 00:27:38> 00:27:40: | the long term cash flow, |
| 00:27:40> 00:27:43: | and as insurance costs go up as operating expenses go |
| 00:27:43> 00:27:43: | up. |
| 00:27:43> 00:27:47: | As real estate taxes go up as capital improvements go |
| 00:27:47> 00:27:47: | up, |
| 00:27:47> 00:27:49: | that eats away at the NO. |
| 00:27:49> 00:27:52: | At the net. Operating income of these real estate assets, |
| 00:27:52> 00:27:55: | and when you apply a cap rate to that lower |
| 00:27:55> 00:27:59: | noid that reduces the net present value of the building. |
| 00:27:59> 00:28:02: | So even if the future owner doesn't see climate risk |
| 00:28:02> 00:28:06: | is reducing the net present value of that building that |
| 00:28:06> 00:28:11: | decrease in net operating income associated with climate related shocks |
| 00:28:11> 00:28:14: | will reduce the residual value of the building. |
| 00:28:14> 00:28:18: | That's why people are paying attention to these climate risks |

00:28:20 --> 00:28:23: So with that I'd like to turn it over to 00:28:23 --> 00:28:23: Andre. 00:28:23 --> 00:28:27: I believe to talk a little bit about what Skanska 00:28:28 --> 00:28:32: is doing to address climate risk and resilience. 00:28:32 --> 00:28:34: Yeah, thank you. Thank you Billy. 00:28:34 --> 00:28:36: The floors should also Andre. 00:28:36 --> 00:28:38: Just be careful about the timing. 00:28:38 --> 00:28:43: Let's have like 5 minutes presentation in order to have 00:28:43 --> 00:28:46: a time for further discussion afterwards. 00:28:46 --> 00:28:51: No problem, I will be quick with the presentation. 00:28:51 --> 00:28:55: Please let me know once you see my screen we 00:28:55 --> 00:28:56: can see it. 00:28:56 --> 00:28:59: Great so I will go quickly for this so we 00:28:59 --> 00:29:02: can have also the discussion and hello everyone, 00:29:02 --> 00:29:05: my name is only one and I represent Skanska today. 00:29:05 --> 00:29:08: So first of all, thank you for inviting me to 00:29:08 --> 00:29:09: this great topic. 00:29:09 --> 00:29:13: I really like it as well so. 00:29:13 --> 00:29:16: I would start by saying that what we create and 00:29:16 --> 00:29:21: make is basically very tangible and often lost beyond a 00:29:21 --> 00:29:21: lifetime. 00:29:21 --> 00:29:25: Yet the the essence of the value we bring to 00:29:25 --> 00:29:29: society goes well beyond the physical places we create. 00:29:29 --> 00:29:33: So by saying that few few things about guns cut 00:29:33 --> 00:29:36: from which I would highlight today, 00:29:36 --> 00:29:39: the fact that we've been around for 100 years and 00:29:40 --> 00:29:43: we would like to be for at least 100 more. 00:29:43 --> 00:29:46: So considering this. 00:29:46 --> 00:29:50: I would say that sustainability is simply how we want 00:29:50 --> 00:29:51: to do business. 00:29:51 --> 00:29:55: and we developed some of the most iconic landmarks in 00:29:55 --> 00:29:57: some of the biggest cities, 00:29:57 --> 00:29:59: from stadiums to transit hubs, 00:29:59 --> 00:30:02: roads, hospitals. 00:30:02 --> 00:30:07: Schools, offices and homes. So based on our experience, 00:30:07 --> 00:30:11: we see that we can. 00:30:11 --> 00:30:14: Have a number of areas where we can positively impact 00:30:14 --> 00:30:18: the communities where we operate by permitting from promoting Community 00:30:18 --> 00:30:19: investment. 00:30:19 --> 00:30:24: diversity and inclusion being an ethical role model.

in their real estate portfolio.

00:28:18 --> 00:28:20:

| 00:30:24> 00:30:28: | Having a good focus on the climate smart solutions and |
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| 00:30:28> 00:30:31: | having a risk management plan for this and then as |
| 00:30:31> 00:30:36: | well pushing forward the industry safety standards and how to |
| 00:30:36> 00:30:38: | do that for today's discussion. |
| 00:30:38> 00:30:42: | How to keep the focus on climate and resilience. |
| 00:30:42> 00:30:45: | We set the target and last year in Q4 so. |
| 00:30:48> 00:30:51: | I would say that we are responsible for 40% |
| 00:30:51> 00:30:54: | more or less of the energy related emissions globally, |
| 00:30:54> 00:30:57: | so we have a huge role to play in tackling |
| 00:30:57> 00:31:01: | the global climate challenge and one measure we took for |
| 00:31:01> 00:31:02: | reaching the goals, |
| 00:31:02> 00:31:06: | especially this one to set the the target so that |
| 00:31:06> 00:31:09: | we can follow up on the progress on the performance |
| 00:31:09> 00:31:12: | and also to support the Paris Agreement. |
| 00:31:12> 00:31:15: | So we aim to reduce by half the carbon emissions |
| 00:31:15> 00:31:17: | by 2030 and then. |
| 00:31:17> 00:31:21: | Get to carbon neutrality by 2045. |
| 00:31:21> 00:31:25: | And how we will achieve this? |
| 00:31:25> 00:31:28: | Basically we do not have all the solutions needed to |
| 00:31:28> 00:31:31: | meet our 2045 carbon target shortly, |
| 00:31:31> 00:31:35: | so we need to partner to develop. |
| 00:31:35> 00:31:40: | The solutions and innovate with partners powerhouse in |
| | Norway. |
| 00:31:40> 00:31:44: | It's it's a good example as well as the electric |
| 00:31:44> 00:31:46: | sites in Gothenburg, |
| 00:31:46> 00:31:50: | Sweden. So in order to make an impact on carbon, |
| 00:31:50> 00:31:54: | we need to have a common way of understanding emissions |
| 00:31:54> 00:31:57: | and reporting this transparently. |
| 00:31:57> 00:32:03: | So initiatives like embodied carbon free it's software developing in |
| 00:32:03> 00:32:06: | the United States are helping this. |
| 00:32:06> 00:32:12: | Going forward, calculating the carbon emissions and then being able |
| 00:32:12> 00:32:15: | to report them transparently. |
| 00:32:15> 00:32:19: | Next we we need to encourage our customers to adopt |
| 00:32:19> 00:32:23: | more sustainability criteria in procurement. |
| 00:32:23> 00:32:26: | 'cause we see that that's a key. |
| 00:32:26> 00:32:29: | And more than that, we need as well to work |
| 00:32:29> 00:32:33: | with the full supply chain cause finally, |
| 00:32:33> 00:32:35: | to really make a difference, |
| 00:32:35> 00:32:38: | we need the. Whole value chain in focus. |
| 00:32:38> 00:32:42: | So this involves the analyzes in the raw materials used |
| | - |

| 00:32:42> 00:32:47: | and see whether more sustainable solutions can be implemented from |
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| 00:32:47> 00:32:50: | the concept design of the project. |
| 00:32:50> 00:32:53: | So we see a lot of space for innovations took |
| 00:32:53> 00:32:54: | to go forward, |
| 00:32:54> 00:33:00: | especially with the green, concrete and many other things I |
| 00:33:00> 00:33:02: | won't share now basically. |
| 00:33:02> 00:33:06: | It's a lot about dealing with risks and dealing with |
| 00:33:06> 00:33:07: | risk is in our DNA. |
| 00:33:07> 00:33:12: | We we like to analyze different scenarios to develop strategies |
| 00:33:12> 00:33:15: | and then to act so climate risks are part of |
| 00:33:15> 00:33:16: | the opportunity. |
| 00:33:16> 00:33:19: | Climate risk is part of the carbon. |
| 00:33:19> 00:33:23: | Sorry risk management so you can see that in our |
| 00:33:23> 00:33:28: | annual report ever dedicated section for the risks and we |
| 00:33:28> 00:33:31: | mentioned as well climate with there. |
| 00:33:31> 00:33:34: | And to address more, the topic of today in is |
| 00:33:34> 00:33:38: | to be able to create a society resilient to pandemic |
| 00:33:38> 00:33:42: | and as well on climate resilience we implement new safety |
| 00:33:42> 00:33:46: | standards. That's one thing, in office buildings and creates a |
| 00:33:46> 00:33:51: | new office concept upholding the position of early adapters. |
| 00:33:51> 00:33:55: | As we we have in the getting the external certifications |
| 00:33:55> 00:33:59: | like lead and well being able to provide proof points |
| 00:33:59> 00:34:01: | on the taken actions and. |
| 00:34:01> 00:34:03: | As well as a, you know, |
| 00:34:03> 00:34:07: | keeping the increased demand from our investors on providing facts |
| 00:34:07> 00:34:11: | and figures on our system sustainability performance. |
| 00:34:11> 00:34:13: | That's also, as mentioned earlier, |
| 00:34:13> 00:34:16: | highly important and more and more important. |
| 00:34:16> 00:34:20: | So we have established several rules in adapting the work |
| 00:34:20> 00:34:24: | place is in Central and Eastern Europe to support tenants |
| 00:34:24> 00:34:28: | returning to office and then the new offer called careful |
| 00:34:28> 00:34:32: | life. Office concept is addressing that and it's about adjustment. |
| 00:34:32> 00:34:37: | Of the existing technologies in Skanska's building and reorganization of |
| 00:34:38> 00:34:39: | the office areas. |
| 00:34:39> 00:34:44: | So the concept is developed for Skanska buildings in CE |
| 00:34:44> 00:34:48: | in cooperation with internal and external consultants. |
| 00:34:48> 00:34:51: | I want to go go more into details. |
| 00:34:51> 00:34:55: | I will just say that we're all in this together |

```
00:34:59 --> 00:35:01:
                          work together on this topic.
00:35:01 --> 00:35:06:
                          'cause it's it's a global challenge so my final messages
00:35:06 --> 00:35:09:
                          join us in this journey and thank you.
00:35:09 --> 00:35:12:
                          I think I get the five minutes.
00:35:14 --> 00:35:18:
                          Yes, thank you Andre. That's that force Willie Willie.
00:35:18 --> 00:35:23:
                          Interesting, very nice insights. And now we would ask get
00:35:23 --> 00:35:24:
                          on to give us.
00:35:24 --> 00:35:29:
                          A bit how the climate resilience looks from the perspective
                          of the designer.
00:35:29 --> 00:35:30:
00:35:30 --> 00:35:32:
                          We are very keen to.
00:35:32 --> 00:35:35:
                          So to get to know about it.
00:35:35 --> 00:35:39:
                          And again, thank you 5 minutes get on please.
00:35:39 --> 00:35:43:
                          I will really hurry up my dears.
00:35:43 --> 00:35:46:
                          We see the I have a story which is in
00:35:46 --> 00:35:48:
                          between the big scale of billion,
00:35:48 --> 00:35:50:
                          the specific scale of Andre.
00:35:50 --> 00:35:55:
                          We see cities that are moving into the green areas
00:35:55 --> 00:35:59:
                          and we are worried about this because this is what
00:35:59 --> 00:36:02:
                          we see when we see moving cities.
00:36:02 --> 00:36:05:
                          If you then ask everybody like what do you see?
00:36:05 --> 00:36:06:
                          How do you want to live?
00:36:06 --> 00:36:10:
                          Somebody draws a house with the chimney and a tree,
00:36:10 --> 00:36:13:
                          and the doghouse and the place to put the car.
00:36:13 --> 00:36:15:
                          No, but we don't have that space.
00:36:15 --> 00:36:17:
                          So how do we make that more vertical?
00:36:17 --> 00:36:21:
                          Now we have a project we did stacking landscapes and
                          can we continue with this?
00:36:21 --> 00:36:23:
00:36:23 --> 00:36:26:
                          I brought a small study that was done in the
00:36:26 --> 00:36:29:
                          Why Factory where we always ask questions like why?
00:36:29 --> 00:36:31:
                          Why?
00:36:31 --> 00:36:33:
                          Doing this and it is about porosity,
00:36:33 --> 00:36:35:
                          but the counterpart is Solidity.
00:36:35 --> 00:36:37:
                          Know it's rigid, it's montage,
00:36:37 --> 00:36:40:
                          it's generic, it's repetitive, it's closed.
00:36:40 --> 00:36:43:
                          It's segregated. These are all qualities.
00:36:43 --> 00:36:46:
                          That you get when you build such a thing and
00:36:46 --> 00:36:49:
                          if you take only one small parts and you change
00:36:49 --> 00:36:52:
                          it now everybody knows where they want to live.
00:36:52 --> 00:36:56:
                          Now I can imagine 2 answers people who live inside
00:36:56 --> 00:36:59:
                          of this work that is extended or somebody lives just
00:36:59 --> 00:37:02:
                          above because he wants a big terrace.
```

and we need to know the full supply chain to

00:34:55 --> 00:34:59:

| 00:37:02> 00:37:05: | And how can we make this porosity that is much |
|---------------------|---|
| 00:37:05> 00:37:06: | more resilient? |
| 00:37:06> 00:37:08: | That is light, that is, |
| 00:37:08> 00:37:11: | as fuse that this good for ventilation for cooling for |
| 00:37:11> 00:37:12: | water, |
| 00:37:12> 00:37:14: | for for all these kind of things, |
| 00:37:14> 00:37:17: | for the human scale? How does it work? |
| 00:37:17> 00:37:21: | And we started to play around with all these Lego |
| 00:37:21> 00:37:25: | elements and we came up with several more porous options |
| 00:37:25> 00:37:29: | and every options has some kind of step 0 Anna |
| 00:37:29> 00:37:23: | step Max and several in between and all together they |
| 00:37:33> 00:37:33: | form this. |
| | |
| 00:37:33> 00:37:37: | This army also almost army of towers. |
| 00:37:37> 00:37:38: | And they look like this. |
| 00:37:38> 00:37:42: | We we were sponsored by Lego and we got 1,000,000 |
| 00:37:42> 00:37:45: | pieces that we put together and we got this kind |
| 00:37:45> 00:37:48: | of dream where you see a very polite tower that |
| 00:37:48> 00:37:52: | making a bow you see pregnant towers that create a |
| 00:37:52> 00:37:55: | beautiful inner space and and how can we push that? |
| 00:37:55> 00:37:57: | So we said like yeah, |
| 00:37:57> 00:37:59: | let's try to script it a bit more. |
| 00:37:59> 00:38:03: | Use the computer. What if you can put. |
| 00:38:03> 00:38:05: | Things that you find important, |
| 00:38:05> 00:38:08: | we find the inclination important public, |
| 00:38:08> 00:38:13: | private structure and then the computer started to generate |
| | models |
| 00:38:13> 00:38:17: | which we then build also in Lego and then here |
| 00:38:17> 00:38:21: | you see the stacking of an almost yeah Italian like |
| 00:38:21> 00:38:24: | Village which has much more human scale, |
| 00:38:24> 00:38:29: | much more private parts, much more places to be together. |
| 00:38:29> 00:38:32: | And also here this is the second part of this |
| 00:38:32> 00:38:33: | study. |
| 00:38:33> 00:38:36: | We got like a million parts of Lego where we |
| 00:38:36> 00:38:38: | build all kinds of models, |
| 00:38:38> 00:38:42: | bigger scales, more grain depending on the place on the |
| 00:38:42> 00:38:43: | client French, |
| 00:38:43> 00:38:47: | there's only a small part where we as architects can |
| 00:38:47> 00:38:48: | do something. |
| 00:38:50> 00:38:52: | And how can that work know? |
| 00:38:52> 00:38:55: | How can you make buildings which are more open which |
| 00:38:55> 00:38:56: | are more accessible, |
| 00:38:56> 00:39:00: | where you can integrate public space into your building, |
| | , |

00:39:00 --> 00:39:02: where you can at the top of parts, 00:39:02 --> 00:39:05: pretend that that that it's more or less like house 00:39:05 --> 00:39:07: which is on ground floor, 00:39:07 --> 00:39:11: where you can have these small sheds and and bring 00:39:11 --> 00:39:12: back that scale. 00:39:12 --> 00:39:14: Even if it's a high rise tower, 00:39:14 --> 00:39:17: how can you make this individual part? 00:39:17 --> 00:39:20: There are people who like to have more stretch, 00:39:20 --> 00:39:23: more high, up, more light in there people who want, 00:39:23 --> 00:39:26: whether the panoramic view. How can you do that? 00:39:26 --> 00:39:28: And then we we're like, 00:39:28 --> 00:39:29: yeah it is all nice. 00:39:29 --> 00:39:31: No it's all amazing dreams. 00:39:31 --> 00:39:33: But are they going to be built? 00:39:33 --> 00:39:36: And I brought this specific project because I think it 00:39:36 --> 00:39:40: it really matches with the resiliency with the covenant that 00:39:40 --> 00:39:42: we're discussing currently. 00:39:42 --> 00:39:44: It was a base volume, 00:39:44 --> 00:39:46: like almost all of our projects. 00:39:46 --> 00:39:48: A plinth with three towers, 00:39:48 --> 00:39:52: and we started to carve out this human scale. 00:39:52 --> 00:39:53: We try to make terraces. 00:39:53 --> 00:39:57: We were looking at the sun and we were simply 00:39:57 --> 00:40:00: pulling and pushing in order to create diversity, 00:40:00 --> 00:40:04: quality, privacy, sometimes orientation to the sun. 00:40:04 --> 00:40:06: Some parts better than others, 00:40:06 --> 00:40:11: protection against highway, sound protection against wind. 00:40:11 --> 00:40:14: And that ended up in this design, 00:40:14 --> 00:40:17: which is that a green. 00:40:17 --> 00:40:21: It is special. It is really situated for the people 00:40:21 --> 00:40:22: itself, 00:40:22 --> 00:40:25: and this is a type of city, 00:40:25 --> 00:40:29: a type of new place that we see. 00:40:29 --> 00:40:31: For the future, which is more green, 00:40:31 --> 00:40:34: more resilient, and yes it is built there. 00:40:34 --> 00:40:36: We are currently under construction. 00:40:36 --> 00:40:39: This is the picture of two weeks ago and we're 00:40:40 --> 00:40:41: really doing it. 00:40:41 --> 00:40:44: It's really there. It's really going to happen and we 00:40:44 --> 00:40:47: dream of this space where you can sit on a 00:40:47 --> 00:40:50: big terrace where you can sit with your friends and 00:40:50 --> 00:40:53: then on the day where there's really no wins,

| 00:40:53> 00:40:57: | everybody makes their barbecue and like a big smoke signal. |
|---------------------|--|
| 00:40:57> 00:40:59: | It says to the city. |
| 00:40:59> 00:41:00: | Like hey, here we are. |
| 00:41:00> 00:41:04: | And this this is how we think the quality of |
| 00:41:04> 00:41:06: | the city can improve. |
| 00:41:09> 00:41:11: | Thank you back to you materials. |
| 00:41:13> 00:41:16: | OK, thank you, good on it was really impressive. |
| 00:41:16> 00:41:17: | I just look at this this case. |
| 00:41:17> 00:41:22: | Study the last one and just wonder if any flats |
| 00:41:22> 00:41:22: | left. |
| 00:41:22> 00:41:26: | Will be stillborn, so short. |
| 00:41:26> 00:41:28: | Thank you for all these presentations. |
| 00:41:28> 00:41:33: | Now we are moving to the discussion in the face |
| 00:41:33> 00:41:36: | and I would like to start the very briefly. |
| 00:41:36> 00:41:39: | In relation to the basic framework, |
| 00:41:39> 00:41:42: | because you you I saw a lot of usage of |
| 00:41:42> 00:41:45: | sustainability and resilience. |
| 00:41:45> 00:41:48: | Bill is said more about their gazillions. |
| 00:41:48> 00:41:51: | Andre was focused on the sustainability, |
| 00:41:51> 00:41:55: | and I believe there in the recent years or even |
| 00:41:55> 00:41:55: | now. |
| 00:41:55> 00:41:59: | We have many. This producers of these terms, |
| 00:41:59> 00:42:04: | some framing, sustain sustainability and resilience as the |
| | same concept |
| 00:42:04> 00:42:09: | art was claiming them to be entirely different and even |
| 00:42:09> 00:42:09: | unrelated. |
| 00:42:09> 00:42:12: | What is your opinion Billy? |
| 00:42:12> 00:42:14: | I think sustainability is a good, |
| 00:42:14> 00:42:19: | overarching framework to think about climate adaptation and resilience and |
| 00:42:19> 00:42:20: | climate mitigation, |
| 00:42:20> 00:42:24: | but I think it's very important when you're working on |
| 00:42:24> 00:42:28: | a specific strategy like climate adaptation and resilience to use |
| 00:42:28> 00:42:31: | the words associated with that ultimate goal, |
| 00:42:31> 00:42:34: | which is to make our cities to make our buildings |
| 00:42:34> 00:42:35: | more resilient, |
| 00:42:35> 00:42:38: | better able to withstand extreme weather events, |
| 00:42:38> 00:42:42: | and balancing the same thing with addressing climate mitigation. |
| 00:42:42> 00:42:44: | The other part of that. |
| 00:42:44> 00:42:47: | It's important to say we're working towards a world of |
| 00:42:47> 00:42:51: | net zero carbon and we want to make incremental progress |
| | |

| 00:42:51> 00:42:55: | with our climate mitigation strategy to get there. |
|---------------------|---|
| 00:42:55> 00:42:59: | Defense andrean I think to add on that. |
| 00:42:59> 00:43:04: | Yes, just to highlight once more that within sustainability we |
| 00:43:04> 00:43:07: | have green we have diversity and inclusion. |
| 00:43:07> 00:43:10: | We have ethics and health and safety, |
| 00:43:10> 00:43:13: | so we have it embedded to the kind of business |
| 00:43:13> 00:43:16: | within the Green Party obviously and we have, |
| 00:43:16> 00:43:19: | as I said, part of the. |
| 00:43:19> 00:43:25: | Risk assessment, specific actions and for each project 'cause basically |
| 00:43:25> 00:43:29: | having the projects in more content we are assessing on |
| 00:43:29> 00:43:33: | the main threats according to that specific area, |
| 00:43:33> 00:43:36: | so it can be as it was in La Guardia. |
| 00:43:36> 00:43:41: | For example, where both the customer and Skanska head is |
| 00:43:41> 00:43:45: | risk assessment and they adapted project too. |
| 00:43:45> 00:43:49: | The risks like flooring and they addressed as well the |
| 00:43:49> 00:43:53: | the North Easters and Hurricane to Polish projects where we |
| 00:43:53> 00:43:57: | address the heat waves and flooding and adapting, |
| 00:43:57> 00:44:01: | integrating more green areas so that we will address this |
| 00:44:01> 00:44:03: | new challenges we have. |
| 00:44:03> 00:44:06: | Just to make it clear that is part of the |
| 00:44:06> 00:44:10: | sustainability that we address the climate ratings. |
| 00:44:10> 00:44:13: | OK, thank you for thank you for that. |
| 00:44:13> 00:44:17: | Now it is really would be very interesting to put |
| 00:44:17> 00:44:21: | all this climate resilient into timeframe context. |
| 00:44:21> 00:44:25: | So let me ask you how the climate risk and |
| 00:44:25> 00:44:29: | resilience in the real estate sector change in in the |
| 00:44:29> 00:44:33: | past five years and what what would you predict will |
| 00:44:33> 00:44:36: | happen in the next 5 to 10 years get down. |
| 00:44:39> 00:44:42: | Well, here in the Netherlands we see that, |
| 00:44:42> 00:44:46: | let's say 567 years ago people were talking about sustainability. |
| 00:44:46> 00:44:48: | But yeah, in the end, |
| 00:44:48> 00:44:50: | when you had to make a building, |
| 00:44:50> 00:44:53: | yeah, everything needed to be affordable, |
| 00:44:53> 00:44:56: | right? So then all the good ideas were out and |
| 00:44:56> 00:44:59: | the things simply had to come here, |
| 00:44:59> 00:44:59: | yeah? |
| 00:45:01> 00:45:05: | One of our clients as technology then made the first |
| 00:45:05> 00:45:09: | building which had all of these things integrated and |
| | everybody |
| 00:45:09> 00:45:10: | said. |
| 00:45:10> 00:45:12: | But financially, that doesn't make sense. |

00:45:15 --> 00:45:18: but they were such a step ahead that it turned 00:45:18 --> 00:45:22: into an example and now everybody is hoping that concept, 00:45:22 --> 00:45:25: and I think it is getting so important and its 00:45:25 --> 00:45:29: whole new generation that is coming is going to push 00:45:29 --> 00:45:32: it Sky high where we cannot deny that we need 00:45:32 --> 00:45:34: to do something about it. 00:45:34 --> 00:45:37: If it will exponentially grow every year, 00:45:37 --> 00:45:40: it will become bigger and bigger. 00:45:40 --> 00:45:44: Definitely also in Poland I see really a lot of 00:45:44 --> 00:45:47: opportunities to grow there now. 00:45:47 --> 00:45:52: Skanska is one of them who are pushing this sustainability 00:45:52 --> 00:45:53: concept well. 00:45:53 --> 00:45:56: Integrated concept, but it can be more. 00:45:56 --> 00:46:00: It can be we can push further with this. 00:46:00 --> 00:46:03: Don't you be Andre? 00:46:03 --> 00:46:05: I fully agree as I said that in the end 00:46:05 --> 00:46:08: slide we're all in this together, 00:46:08 --> 00:46:10: so once we will have heard a full supply chain 00:46:11 --> 00:46:14: more into this as well as the increased requirements from 00:46:14 --> 00:46:17: the both public and private customers, 00:46:17 --> 00:46:20: then we will be able to make this transition faster 00:46:20 --> 00:46:23: and I think we are supported in this as well 00:46:23 --> 00:46:26: by the legal requirement we see a lot of action 00:46:26 --> 00:46:28: from EU as well on the taxonomy and on the 00:46:28 --> 00:46:31: recovery plan to include the green transition. 00:46:31 --> 00:46:33: So I think we're in a good. 00:46:33 --> 00:46:36: Moment to work on this together. 00:46:36 --> 00:46:39: And I would just add that over the past three 00:46:39 --> 00:46:41: years I've been in the last five, 00:46:41 --> 00:46:45: we've seen insurers, investors, rating agencies, 00:46:45 --> 00:46:48: and cities all doing an assessment of their impact in 00:46:48 --> 00:46:50: their exposure to real estate. In the next five years, 00:46:50 --> 00:46:52: we're going to see people start to price this into 00:46:52 --> 00:46:55: 00:46:55 --> 00:46:59: their decisions so more people will have a harder time 00:46:59 --> 00:47:01: finding affordable insurance. 00:47:01 --> 00:47:04: More investors will put this into their cost of capital, 00:47:04 --> 00:47:07: and more cities will start to. 00:47:07 --> 00:47:10: Tax and regulate how buildings are built and where they 00:47:10 --> 00:47:10: are built, 00:47:10 --> 00:47:13: and this is going to have a profound impact on

No, you will never earn that back,

00:45:12 --> 00:45:15:

| 00:47:13> 00:47:14: | real estate value. |
|---------------------|---|
| 00:47:14> 00:47:16: | For those who are unprepared. |
| 00:47:18> 00:47:20: | Yes, thanks for the sum up. |
| 00:47:20> 00:47:24: | Let me ask what is then the biggest challenge in |
| 00:47:24> 00:47:28: | the climate risk and resilience at the moment? |
| 00:47:28> 00:47:29: | Is it covid? |
| 00:47:34> 00:47:37: | I would say that the biggest challenges that we are |
| 00:47:37> 00:47:38: | seeing these risks, |
| 00:47:38> 00:47:42: | but there not being priced affectively into our ring transactions |
| 00:47:42> 00:47:43: | and decision making. |
| 00:47:43> 00:47:46: | I think one of the biggest challenges we have is |
| 00:47:46> 00:47:49: | that insurance is repriced every year. |
| 00:47:49> 00:47:51: | You don't get a 10 year policy but you have |
| 00:47:51> 00:47:54: | a 10 year investment in your building so the changes |
| 00:47:55> 00:47:57: | in in that one part of the price structure are |
| 00:47:57> 00:48:01: | going to be really significant going forward. |
| 00:48:01> 00:48:02: | I think of it is a challenge, |
| 00:48:02> 00:48:05: | but it's also an interesting test of our resilience. |
| 00:48:05> 00:48:08: | You know we had to pivot overnight and have new |
| 00:48:08> 00:48:11: | strategies for how we get people around cities, |
| 00:48:11> 00:48:13: | how we move goods and services, |
| 00:48:13> 00:48:15: | how we interact with our real estate. |
| 00:48:15> 00:48:18: | I think it's it's going to be interesting to learn |
| 00:48:18> 00:48:21: | from how we responded to Kovit both good and bad. |
| 00:48:21> 00:48:24: | How we can incorporate that into a longer term strategy |
| 00:48:24> 00:48:28: | for dealing with extreme weather events and climate risk and |
| 00:48:28> 00:48:29: | resilience. |
| 00:48:29> 00:48:32: | Yes, it's very difficult to disagree with that. |
| 00:48:32> 00:48:34: | Andre. What do you think? |
| 00:48:34> 00:48:37: | I just about to build up on what Billy said |
| 00:48:37> 00:48:39: | and with good in bed as he said, |
| 00:48:39> 00:48:42: | I think we should take out the like the lessons |
| 00:48:42> 00:48:44: | learned from discover, |
| 00:48:44> 00:48:48: | experience and admits that it was an accelerator for digitalization |
| 00:48:48> 00:48:52: | and a good opportunities for a lot of innovations that |
| 00:48:52> 00:48:56: | can support better the transition to renewable energy and also |
| 00:48:56> 00:48:59: | to innovation, supporting in general sustainability. |
| 00:48:59> 00:49:01: | As for the next years, |
| 00:49:01> 00:49:04: | we see as well like the main challenges. |
| 00:49:04> 00:49:09: | It's not to adapt to climate regulations and demands from |
| | |

00:49:09 --> 00:49:11: investors and customers, 00:49:11 --> 00:49:15: and that's that's a major one. 00:49:15 --> 00:49:18: Done anything to add on that. 00:49:18 --> 00:49:20: Yeah, I think it's it's it's. 00:49:20 --> 00:49:24: It's problematic to say, but it's very refreshing to be 00:49:24 --> 00:49:25: in this covid. 00:49:25 --> 00:49:30: That completely takes everything that you know and you take 00:49:30 --> 00:49:33: for granted at exit out and and you need to 00:49:33 --> 00:49:35: reinvent certain things. 00:49:35 --> 00:49:38: You see that things now are possible, 00:49:38 --> 00:49:41: which before covid were completely not possible. 00:49:41 --> 00:49:44: Now everybody always expects you to fly in for one 00:49:44 --> 00:49:47: hour meeting and another conference call. 00:49:47 --> 00:49:49: No, that's not good enough. 00:49:49 --> 00:49:53: And now we cannot fly and the conference calls are fine and everybody is used to it now and it 00:49:53 --> 00:49:56: 00:49:56 --> 00:49:57: still works. 00:49:57 --> 00:49:59: And of course you want the human contact, 00:49:59 --> 00:50:03: but perhaps not every single time you need to get 00:50:03 --> 00:50:04: into an airplane. 00:50:04 --> 00:50:07: So I think it's very refreshing. 00:50:07 --> 00:50:11: Both on a on a work level as well as 00:50:11 --> 00:50:13: a private Tutu. 00:50:13 --> 00:50:16: To reinvent ourselves. 00:50:18 --> 00:50:21: Yes, that works also for this webinar. 00:50:21 --> 00:50:24: OK, thank you. We got couple minutes left so let 00:50:24 --> 00:50:27: me now turn to the room and I think maybe 00:50:27 --> 00:50:31: the most practical way would be if I collected two 00:50:31 --> 00:50:35: or three questions. I hope brief questions and then gave 00:50:35 --> 00:50:39: each member of the panel at Chance to somehow reflect 00:50:39 --> 00:50:42: on any aspects of those questions that they wanted, 00:50:42 --> 00:50:46: and that would probably take us to the time that 00:50:46 --> 00:50:48: when we have to close. 00:50:48 --> 00:50:52: So who would like to put the first question? 00:50:52 --> 00:50:53: Use the chat tool. 00:50:57 --> 00:51:01: OK, I I've got one very interesting relates to to 00:51:01 --> 00:51:03: see an Poland, 00:51:03 --> 00:51:09: especially so dear panelists. What are some of the climate 00:51:09 --> 00:51:14: risk Poland Poland ANSI could face in the next 50 00:51:14 --> 00:51:19: years and how would they impact the economy? 00:51:19 --> 00:51:21: Who would like to answer first? 00:51:21 --> 00:51:25: Billy sure, so thankfully Poland doesn't have to worry much

| 00.54.05 > 00.54.00. | |
|--|---|
| 00:51:25> 00:51:28: 00:51:28> 00:51:31: | about sea level rise or hurricanes, |
| 00:51:31> 00:51:36: | but I think that the thing that will happen with countries like Poland will be an increase in extreme |
| 00.51.51> 00.51.56. | temperatures, |
| 00:51:36> 00:51:39: | so you'll see more very hot days. |
| 00:51:39> 00:51:43: | And for a country that probably doesn't have air conditioning |
| 00:51:43> 00:51:44: | everywhere, |
| 00:51:44> 00:51:47: | it'll change the load of air conditioning and homes. |
| 00:51:47> 00:51:52: | Also with the changes in weather patterns you'll see more. |
| 00:51:52> 00:51:56: | Extreme rain events and more extreme droughts which could |
| | have |
| 00:51:56> 00:52:01: | a significant effect on agriculture as well as infrastructure associated |
| 00:52:01> 00:52:05: | with better being able to deal with those massive floods |
| 00:52:05> 00:52:09: | and massive droughts that may occur because of these |
| | extreme |
| 00:52:09> 00:52:10: | weather events. |
| 00:52:12> 00:52:14: | And based on my Thunder, |
| 00:52:14> 00:52:17: | yes I was going to say as well about the |
| 00:52:17> 00:52:20: | trust and and and then as well. |
| 00:52:20> 00:52:23: | We see more frequent heatwaves temperatures, |
| 00:52:23> 00:52:27: | above 35% may occur more than 20 days per year |
| 00:52:27> 00:52:31: | in Poland and warmer winters we see that just looking |
| 00:52:31> 00:52:35: | on the windows during our winters and to address this |
| 00:52:35> 00:52:38: | issue and to access. |
| 00:52:38> 00:52:43: | To water, because this will be more difficult in in |
| 00:52:43> 00:52:45: | in the future. |
| 00:52:45> 00:52:48: | Then the projects should find solutions like we using the |
| 00:52:48> 00:52:50: | water from the rain water, |
| 00:52:50> 00:52:53: | the grey water and this kind of simple solutions address |
| 00:52:53> 00:52:56: | the water scarcity and I think this kind of solution |
| 00:52:56> 00:52:59: | should be scaled up in in all the areas with |
| 00:52:59> 00:53:00: | water scarcity. |
| 00:53:03> 00:53:08: | OK, go on anything on the top of that in |
| 00:53:08> 00:53:11: | relation to see in Poland. |
| 00:53:11> 00:53:14: | No, I think Billy had a good analysis on this. |
| 00:53:14> 00:53:16: | Thank you. |
| 00:53:16> 00:53:20: | Yes, I've got the second question also in relation to |
| 00:53:20> 00:53:21: | C and Poland. |
| 00:53:21> 00:53:24: | So this this time. It relates to how could global |
| 00:53:24> 00:53:28: | financial trends around the climate risk and investment |
| | impact Poland? |
| 00:53:28> 00:53:31: | I think it will refer stability to your presentation. |

| 00:53:33> 00:53:36: | Uh, well, I think that you know one of the |
|---------------------|--|
| 00:53:36> 00:53:37: | immediate, |
| 00:53:37> 00:53:42: | but you know, maybe politically sensitive things to address here |
| 00:53:42> 00:53:42: | is that. |
| 00:53:42> 00:53:46: | You know Poland is one of the more fossil fuel |
| 00:53:46> 00:53:50: | dependent countries within Europe and as a result as we |
| 00:53:50> 00:53:53: | start to see EU pursue things like a carbon tax |
| 00:53:53> 00:53:58: | or pricing carbon, that will create an economic disadvantage |
| | to |
| 00:53:58> 00:54:02: | Poland versus countries that have transitioned to a cleaner energy |
| 00:54:02> 00:54:03: | economy. |
| 00:54:03> 00:54:05: | And you may see investors. |
| 00:54:05> 00:54:09: | As we see this price of carbon starting to impact |
| 00:54:09> 00:54:10: | markets. |
| 00:54:10> 00:54:14: | Now looking at Poland and Hungary a little bit differently |
| 00:54:14> 00:54:16: | than they would you know, |
| 00:54:16> 00:54:19: | the Scandinavian countries who are almost at 100% |
| 00:54:19> 00:54:22: | renewable energy right now. Um, |
| 00:54:22> 00:54:25: | now you never know. There's a lot of different political |
| 00:54:25> 00:54:29: | and economic forces that may be driving global investment that |
| 00:54:29> 00:54:33: | have nothing to do with the fossil fuel content of |
| 00:54:33> 00:54:36: | the country's utility grid. But I think this is something |
| 00:54:36> 00:54:37: | to watch, |
| 00:54:37> 00:54:41: | and it may be an opportunity to create incentives for |
| 00:54:41> 00:54:44: | more renewable energy generation in Poland. |
| 00:54:44> 00:54:48: | So you're saying not only yields but also climate resilience |
| 00:54:48> 00:54:49: | will matter, |
| 00:54:49> 00:54:52: | and way from the developers perspective, |
| 00:54:52> 00:54:55: | do you agree both risks and opportunities? |
| 00:54:55> 00:54:59: | Opportunities like accessing the EU funds in the recovery plan |
| 00:54:59> 00:55:03: | that we they will support economies like Poland to go |
| 00:55:03> 00:55:03: | renewable, |
| 00:55:03> 00:55:08: | and then I think that's a good opportunity to develop |
| 00:55:08> 00:55:09: | green projects and. |
| 00:55:09> 00:55:14: | Be part of the recovery plan with this transition. |
| 00:55:14> 00:55:16: | Yeah, that's a good point. |
| 00:55:16> 00:55:19: | It may be more cost effective to get carbon reductions |
| 00:55:19> 00:55:21: | in Poland than it is in other countries. |
| 00:55:21> 00:55:24: | And Andres, right? That may drive investment into renewable |
| | |

energy 00:55:24 --> 00:55:27: projects as well as offsets reforestation projects. 00:55:27 --> 00:55:32: You know, waste to energy projects and things like that. 00:55:32 --> 00:55:37: Get on any best practices from Netherlands to be somehow 00:55:37 --> 00:55:39: applied here in this region. 00:55:39 --> 00:55:43: Well, if you are in in in a way. 00:55:43 --> 00:55:46: No real real estate is market driven, 00:55:46 --> 00:55:49: so you can have a very good idea, 00:55:49 --> 00:55:51: but if nobody is waiting for it, it will not come. The opposite is also happening if 00:55:51 --> 00:55:55: 00:55:55 --> 00:55:58: you are not interested in sustainability, 00:55:58 --> 00:56:01: but all of your clients are asking for it that 00:56:01 --> 00:56:03: automatically you get interested. 00:56:03 --> 00:56:07: So I think the push from the market is really 00:56:07 --> 00:56:09: going to push Poland forward. 00:56:09 --> 00:56:12: Also. Now you see this chamber show it is coming, 00:56:12 --> 00:56:15: you see that there is a tendency. 00:56:15 --> 00:56:19: To start to build more quality rather than the big 00:56:19 --> 00:56:21: square meters, 00:56:21 --> 00:56:25: office is no. They are still there and some of 00:56:25 --> 00:56:28: them are even under construction, 00:56:28 --> 00:56:32: yet nowhere only square meter is is important. 00:56:32 --> 00:56:37: But you see smaller and bigger projects coming that focuses 00:56:37 --> 00:56:38: on on quality. 00:56:38 --> 00:56:42: And that's yeah, I see I see a lot of 00:56:42 --> 00:56:46: potential for Poland in that in that area. 00:56:46 --> 00:56:49: Thank you, well time is running out on us. 00:56:49 --> 00:56:52: Let me conclude by posing a final, 00:56:52 --> 00:56:57: concluding and tricky question and invite the panelist to answer 00:56:57 --> 00:56:58: it in turn. 00:56:58 --> 00:57:00: So Billy, what is number one, 00:57:00 --> 00:57:05: we can make a substantial difference in the climate resilience. 00:57:05 --> 00:57:10: The takeaway from this webinar for our audience? 00:57:10 --> 00:57:14: I think the takeaway for the public sector is start 00:57:14 --> 00:57:18: planning and investing now in more resilient infrastructure it will 00:57:18 --> 00:57:21: pay dividends over the next 100 years and for the 00:57:21 --> 00:57:25: real estate developers and investors in the audience do an 00:57:25 --> 00:57:29: assessment of your physical risk and the costs associated with

investing in resilience.

00:57:29 --> 00:57:31:

| 00:57:31> 00:57:35: | Then you'll be more prepared for the questions that you'll |
|---------------------|--|
| 00:57:35> 00:57:37: | be receiving from investors, |
| 00:57:37> 00:57:42: | insurers, debt providers, and rating agency in the very near |
| 00:57:42> 00:57:42: | future. |
| 00:57:42> 00:57:46: | Great, Andre. |
| 00:57:46> 00:57:51: | Yes, once you will be done with with Billy's recommendation, |
| 00:57:51> 00:57:54: | I think is very important to walk the talk. |
| 00:57:54> 00:57:59: | Have proof points for the sustainability journey you're taking, |
| 00:57:59> 00:58:02: | and then be able to show to investors and to |
| 00:58:02> 00:58:05: | customers that that's the transparent way. |
| 00:58:05> 00:58:11: | And that's the proper way to make this transition. |
| 00:58:11> 00:58:12: | And get down. |
| 00:58:14> 00:58:17: | I think the error of the big bulky square meters |
| 00:58:18> 00:58:18: | is over. |
| 00:58:18> 00:58:20: | It's time to do quality an. |
| 00:58:20> 00:58:23: | It's time to add something to the city, |
| 00:58:23> 00:58:27: | know if it if you develop something the city needs |
| 00:58:27> 00:58:31: | to be better and nicer and you need to give |
| 00:58:31> 00:58:33: | something back to the city. |
| 00:58:33> 00:58:37: | And it has to do with human scale and individual |
| 00:58:37> 00:58:38: | expression, |
| 00:58:38> 00:58:42: | and I think that that would be a very great |
| 00:58:42> 00:58:46: | thing to have in in Warsaw and in several other |
| 00:58:46> 00:58:48: | parts of Poland. |
| 00:58:48> 00:58:51: | Yes, that's that's really nice. |
| 00:58:51> 00:58:54: | So thank you. We're running out of time, |
| 00:58:54> 00:58:58: | but let me just having her to all your presentations. |
| 00:58:58> 00:59:03: | Anan good discussion. I just to make the one observation. |
| 00:59:03> 00:59:06: | The final one. I think it is fair to say |
| 00:59:06> 00:59:11: | that that's a better understanding of the concept of resilience |
| 00:59:11> 00:59:16: | and somehow subsequent recommendation you gave for anybody gives for |
| 00:59:16> 00:59:19: | for for real estate sector, |
| 00:59:19> 00:59:23: | but also for. Particle decision makers can really help achieve |
| 00:59:23> 00:59:27: | a significant reduction in loss in loss of life and |
| 00:59:27> 00:59:29: | in loss of financial, |
| 00:59:29> 00:59:34: | social and environmental damage resulting from from all |
| | these natural |
| 00:59:34> 00:59:37: | disasters and pandemic events. |
| 00:59:37> 00:59:40: | So thank you very much and and let me thank |
| 00:59:40> 00:59:41: | you all. |
| 00:59:41> 00:59:44: | Our member of the panel for the time and Energy |
| | |

00:59:44 --> 00:59:46: I thought really, 00:59:46 --> 00:59:52: really excellent insights from different perspectives onto the question that 00:59:52 --> 00:59:52: we. 00:59:52 --> 00:59:56: Surprised. I would like to also thank you, 00:59:56 --> 01:00:00: our host Urban Land Institute for this great initiative and 01:00:01 --> 01:00:02: organizing this panel. 01:00:02 --> 01:00:06: And of course I would like to thank yourself the 01:00:06 --> 01:00:07: audience. 01:00:07 --> 01:00:12: Thank you for your active Ann and constructive participation. 01:00:12 --> 01:00:15: So thank you very much and I hope to 01:00:15 --> 01:00:20: see you on our next webinars within this conference. 01:00:20 --> 01:00:21: Thank you very much. 01:00:27 --> 01:00:30: You can see the agenda shared.

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