

## **Podcast Episode**

Season 1, Episode 5: Adam Targowski, Sustainability and Innovation Manager,

## Skanska

From the ULI's New Real Estate Vanguard

Date: June 10, 2021

00:00:57 --> 00:01:01:

00:00:02> 00:00:04:	Hello, my name is Andrea Carpenter.
00:00:04> 00:00:06:	I'm the director of women talk real estate and I'm
00:00:06> 00:00:09:	delighted to be hosting this new podcast series from the
00:00:09> 00:00:10:	Urban Land Institute.
00:00:10> 00:00:13:	You lie brings together real estate and land use experts
00:00:13> 00:00:15:	from around the world with a mission to shape the
00:00:15> 00:00:19:	future of the built environment and to make transformative impact
00:00:19> 00:00:22:	in communities. And this podcast will focus on the future
00:00:22> 00:00:24:	and that transformative impact.
00:00:24> 00:00:27:	Your allies, European young Leaders Group recently selected 10 outstanding
00:00:28> 00:00:29:	contributors to the industry,
00:00:29> 00:00:31:	hailing them as the new real estate vanguard.
00:00:31> 00:00:34:	These are people in the early years of their career
00:00:34> 00:00:37:	have already demonstrated entrepreneurial flair or shaken up.
00:00:37> 00:00:40:	The corporate world will use these podcasts to hear from
00:00:40> 00:00:41:	each of them about their story.
00:00:41> 00:00:45:	What brought them to real estate and how they're disrupting
00:00:45> 00:00:45:	our industry.
00:00:45> 00:00:48:	Today I'm delighted to welcome Adam Targas,
00:00:48> 00:00:51:	Key environmental director for Skanska Commercial Development Europe.
00:00:51> 00:00:54:	Adam already has an impressive track record,
00:00:54> 00:00:57:	environmental sustainability, and is well placed to share with us

challenges lie

how priorities for sustainability are changing and what

00:01:01> 00:01:03:	ahead as we tackle climate risks and move towards net
00:01:03> 00:01:07:	zero Adam welcome thank you very much for joining us
00:01:08> 00:01:08:	today.
00:01:08> 00:01:00:	Hi, thank you for having me.
00:01:10> 00:01:11:	It's an honor to be selected.
00:01:10> 00:01:11:	One of the 10 thanks that's great.
00:01:13> 00:01:15:	Now you well deserved. And as I said,
00:01:15> 00:01:18:	•
00:01:18> 00:01:19:	I think you've already got quite a strong track record
00:01:19> 00:01:21:	in sustainability, so I've been at the vanguard of this for a
00:01:21> 00:01:22:	long time.
00:01:22> 00:01:25:	
00:01:25> 00:01:28:	So was it always going to be a career choice
00:01:28> 00:01:28:	for you to be in the environmental world?
	I wouldn't say that that they wanted to be a
00:01:32> 00:01:32:	firefighter. When I was a kid.
00:01:32> 00:01:34:	
00:01:34> 00:01:39:	That's that's something coming because I simply didn't remember what
00:01:39> 00:01:42:	I wanted to do when I was a kid,
00:01:42> 00:01:46:	but starting being aware of my life expectations,
00:01:46> 00:01:48:	I would say that it will.
00:01:48> 00:01:54:	Everything was something related to engineering
	management and then it
00:01:54> 00:01:58:	clarified into into the building sector and real estate.
00:01:58> 00:02:02:	So so I would say for for quite many years
00:02:02> 00:02:06:	I am consequently developing in in this direction.
00:02:06> 00:02:10:	I would say it's it started when I took my
00:02:10> 00:02:14:	master in Denmark at did you in Copenhagen.
00:02:14> 00:02:19:	Where were sustainability agenda is for many years.
00:02:19> 00:02:24:	Very well developed so that was very inspiring experience and
00:02:24> 00:02:28:	after that I took the decision to come back to
00:02:29> 00:02:29:	Warsaw,
00:02:29> 00:02:34:	Poland and since then I'm I'm very much involved in
00:02:34> 00:02:37:	two different sustainability related.
00:02:37> 00:02:38:	If it is, I mean,
00:02:38> 00:02:40:	even though that was just probably a few years ago
00:02:40> 00:02:42:	now that you came that way.
00:02:42> 00:02:44:	I mean environmental sustain be must have been quite knew.
00:02:44> 00:02:46:	Then you must have been like the new kid on
00:02:46> 00:02:46:	the block.
00:02:46> 00:02:49:	You know, with all these new ideas that you wanted

00:02:49> 00:02:49:	to do.
00:02:49> 00:02:52:	But the industry maybe wasn't quite listening at that time.
00:02:54> 00:02:57:	Definitely that was the case when it comes to being
00:02:57> 00:02:59:	the new kid on the block,
00:02:59> 00:03:03:	but they wouldn't say that it was the time when
00:03:03> 00:03:04:	no one was listening.
00:03:04> 00:03:08:	Actually, that was one of the things that made me
00:03:08> 00:03:12:	that that company to take this decision to come back
00:03:12> 00:03:15:	'cause I saw a great potential to come back to
00:03:15> 00:03:18:	central Europe and and develop as a consultant,
00:03:18> 00:03:23:	developer consulting company as it was something not very common.
00:03:23> 00:03:26:	But seemed to be emerging soon and can you tell
00:03:27> 00:03:29:	us a bit about the scope of your role within
00:03:30> 00:03:30:	Skanska?
00:03:30> 00:03:35:	You know to drive that environmental sustainability agenda?
00:03:35> 00:03:39:	I would say it's it's very broad because the title
00:03:40> 00:03:43:	is is related to environmental sustainability,
00:03:43> 00:03:47:	but I would say it's it's much broader so I
00:03:47> 00:03:47:	can.
00:03:47> 00:03:51:	I can divide it into into four elements,
00:03:51> 00:03:54:	basically so so the first the first thing is the
00:03:55> 00:03:56:	technical part of it,
00:03:56> 00:04:00:	so implementation of all the new standards,
00:04:00> 00:04:07:	new solutions, including innovative solutions and development of these solutions.
00:04:07> 00:04:12:	Certifications such as lead well and recently well health safety
00:04:12> 00:04:16:	rating into into the organization and a lot of work
00:04:16> 00:04:17:	that is ongoing.
00:04:17> 00:04:21:	Climate targets or becoming climate neutral company.
00:04:21> 00:04:24:	From this technical perspective so to say.
00:04:24> 00:04:28:	So that's that's one of the elements of my work
00:04:28> 00:04:30:	and the work of my team.
00:04:30> 00:04:34:	Another element is related to more social parts,
00:04:34> 00:04:37:	so making sure that we are good neighbor.
00:04:37> 00:04:43:	Why law will developing car projects so we consider ourselves
00:04:44> 00:04:48:	as the ones that are developing the parts of the
00:04:49> 00:04:49:	city.
00:04:49> 00:04:54:	So it has to be very well connected with the
00:04:54> 00:04:57:	sitting in different meanings.
00:04:57> 00:05:02:	So so the team is supporting also that that I

00:05:02> 00:05:07:	would call it more human and the social part of
00:05:07> 00:05:08:	development.
00:05:08> 00:05:13:	Then the very important part is is actually educating the
00:05:13> 00:05:18:	market comes from from central European market standpoint.
00:05:18> 00:05:22:	I would say that we are definitely at the forefront.
00:05:22> 00:05:26:	So so to avoid situation like the one that you
00:05:26> 00:05:31:	mentioned being the one with great ideas that no one
00:05:31> 00:05:32:	wants to listen,
00:05:32> 00:05:35:	we're consequently.
00:05:35> 00:05:40:	We're constantly working on and rising the bar and sharing
00:05:40> 00:05:42:	our reflections,
00:05:42> 00:05:48:	sharing our experience in bringing knew sustainability related elements to
00:05:48> 00:05:51:	to real estate industry,
00:05:51> 00:05:55:	so that's that's I would say huge and very important.
00:05:55> 00:06:00:	Part of the job and it involves investment investors.
00:06:00> 00:06:05:	It involves tenants in it involves public authorities,
00:06:05> 00:06:08:	so so that's. Very broad,
00:06:08> 00:06:13:	very broad activity and then last but not least,
00:06:13> 00:06:18:	I would say is becoming compliant with.
00:06:18> 00:06:24:	Emerging, especially recently. International regulations and expectations,
00:06:24> 00:06:29:	so we are listed in Stockholm and that brings also
00:06:29> 00:06:34:	some some expectations from from the stock market to drive
00:06:34> 00:06:38:	this agenda and to have it all in place within
00:06:38> 00:06:40:	the organization.
00:06:40> 00:06:44:	Very very broad. Yeah, and that's why I think you've
00:06:44> 00:06:47:	just demonstrated how broad this topic is,
00:06:47> 00:06:49:	and so how do you as someone who kind of
00:06:49> 00:06:52:	leads on this in central Europe?
00:06:52> 00:06:55:	How do you kind of take priorities in terms of
00:06:55> 00:06:57:	what needs the most attention?
00:06:57> 00:07:00:	It will be very much aligned with the trends they
00:07:00> 00:07:02:	would say and and we have two.
00:07:02> 00:07:06:	From one standpoint we have to keep the momentum and
00:07:06> 00:07:07:	create it.
00:07:07> 00:07:12:	From the other standpoint, we need to definitely react to
00:07:12> 00:07:15:	what's going on around us.
00:07:15> 00:07:19:	It is a real estate is very much interlinked between.
00:07:19> 00:07:26:	As mentioned, capital markets, tenants markets or the
	employment market
00:07:26> 00:07:28:	and the employees.

00.07.00	
00:07:28> 00:07:34:	So especially when it comes to office buildings that we're
00:07:34> 00:07:39:	in so we're navigating having all these things.
00:07:39> 00:07:44:	And uh, that taken into account all these things so.
00:07:44> 00:07:49:	So I would say the environmental parties is all the
00:07:49> 00:07:50:	time present,
00:07:50> 00:07:56:	just the the priority within the environmental parties is slightly
00:07:56> 00:07:57:	changing.
00:07:57> 00:08:01:	So when I started my career there was a huge
00:08:01> 00:08:08:	focus on energy efficiency and that was something very important.
00:08:08> 00:08:12:	Then it was that some shift from from this energy
00:08:12> 00:08:16:	only into more multicriteria looking.
00:08:16> 00:08:19:	Into into development has has been started,
00:08:19> 00:08:21:	and that's not only for real estate,
00:08:21> 00:08:25:	but but definitely broader. Now this climate agenda is something
00:08:25> 00:08:27:	that is very much emerging.
00:08:27> 00:08:29:	Climate targets, climate neutrality, so,
00:08:29> 00:08:31:	so we're in it, yeah,
00:08:31> 00:08:34:	and it's yeah. So you say it's becoming much more
00:08:34> 00:08:36:	complex picture now compared to,
00:08:36> 00:08:40:	you know, the energy efficient getting the certificates and things
00:08:40> 00:08:40:	like that.
00:08:40> 00:08:43:	So I mean, do you think the industry is pivoting
00:08:43> 00:08:47:	quickly enough to address some of those climate risks that
00:08:47> 00:08:49:	are now coming out as quite quickly?
00:08:52> 00:08:56:	I would say there is a lot of things going
00:08:56> 00:08:59:	on and and a lot of initiatives and what I'm
00:09:00> 00:09:05:	very happy about that there is transformation within the financing
00:09:05> 00:09:09:	part ongoing. So so I would say that was always
00:09:09> 00:09:13:	kind of maybe not missing element but but the element
00:09:13> 00:09:18:	that that not always was supporting the transformation that the
00:09:18> 00:09:23:	moment is there are increasing expectations from from.
00:09:23> 00:09:24:	Investors.
00:09:24> 00:09:30:	It's it's something that is really supporting this this transformation,
00:09:30> 00:09:34:	so I think that that we're kind of in the
00:09:34> 00:09:36:	beginning of summer.
00:09:36> 00:09:39:	Big that will. That is starting and something that will
00:09:39> 00:09:42:	definitely accelerate in next years.
00:09:42> 00:09:45:	So especially when this when it comes to this climate

00:09:45> 00:09:47:	aspects that are very complex.
00:09:47> 00:09:50:	So what you see would you see as the main
00:09:50> 00:09:53:	barriers to making progress in this area?
00:09:53> 00:09:55:	You know this is going to cost money and it
00:09:55> 00:09:59:	is going to take returns down a bit for investors,
00:09:59> 00:10:02:	but it's necessary. You know is that one of the
00:10:02> 00:10:05:	limiting factors or is it the fact that we're trying
00:10:05> 00:10:07:	to do it in isolation?
00:10:07> 00:10:10:	Without other industries also limiting,
00:10:10> 00:10:13:	I would say that it's not about or losing money
00:10:13> 00:10:14:	on that.
00:10:14> 00:10:19:	I would say that it's it's more about the mindset
00:10:19> 00:10:20:	and and.
00:10:20> 00:10:24:	And the part of the real estate that is,
00:10:24> 00:10:27:	I would say huge risk aversion.
00:10:27> 00:10:32:	So if you look on investing money then by its
00:10:32> 00:10:38:	nature it's one of the safest ways of investing money
00:10:39> 00:10:40:	and that's.
00:10:40> 00:10:42:	In in a contradictory too,
00:10:42> 00:10:48:	I would say rapid progress because typically rapid rapid
	progress
00:10:48> 00:10:52:	or innovation we can call it like this requires some
00:10:53> 00:10:53:	more risk,
00:10:53> 00:10:57:	and that that's that's the element.
00:10:57> 00:11:00:	Or that's the link that that used to make it
00:11:01> 00:11:03:	a long and slow process.
00:11:03> 00:11:06:	But at the moment, as I mentioned,
00:11:06> 00:11:09:	there is a lot going on when it comes to
00:11:09> 00:11:13:	non financial disclosure expectations from.
00:11:13> 00:11:18:	From investors from shareholders, so definitely it's it's something that
00:11:18> 00:11:21:	is changing and I think it won't be stopping it.
00:11:21> 00:11:22:	It won't stop it anymore.
00:11:22> 00:11:25:	It will be supporting the transformation.
00:11:25> 00:11:30:	That's when those social outcomes meet those economic
	outcomes and
00:11:30> 00:11:33:	they have to both be satisfied in that way.
00:11:33> 00:11:38:	He'll definitely, of course. There has to be always business
00:11:38> 00:11:38:	case,
00:11:38> 00:11:42:	so it's I don't believe that it can ever be
00:11:42> 00:11:46:	something that is out of it or it's killing the
00:11:46> 00:11:47:	business case because.

1.3   1.3	00:11:47> 00:11:50:	With no business case, there will be no development.
00:11:53> 00:11:55:         putting things together in the in the right way to not to stop it.           00:11:56> 00:11:58:         And being at the forefront of change,           00:12:51> 00:12:01:         how do you provide leadership on this topic?           00:12:03> 00:12:02:         At the moment, what are you talking about?           00:12:09> 00:12:12:         It is critical to to speak out,           00:12:12> 00:12:15:         say, simple language and and and.           00:12:16> 00:12:20:         That's something I always repeat that we need to find a simple way to explain what we'd like to do,           00:12:21> 00:12:23:         so I wouldn't.           00:12:23> 00:12:35:         So I would say that another thing is to really           00:12:35> 00:12:37:         And at the moment, as I,           00:12:37> 00:12:39:         as I mentioned a while ago,           00:12:43> 00:12:43:         when it comes to when it comes to money and           00:12:43> 00:12:49:         and when it comes to investments,           00:12:54> 00:12:59:         it seems that there is no other way at the           00:12:59> 00:13:30:         if you don't have,           00:13:06> 00:13:09:         if you don't have,           00:13:06> 00:13:29:         if you don't have,           00:13:26> 00:13:20:         or the OR the savings that it brings. </th <th></th> <th>•</th>		•
00:11:56> 00:11:56:         not to stop it.           00:11:56> 00:12:01:         And being at the forefront of change,           00:11:58> 00:12:01:         how do you provide leadership on this topic?           00:12:01> 00:12:03:         At the moment, what are you talking about?           00:12:03> 00:12:06:         Two different stakeholders and internally within your company?           00:12:09> 00:12:12:         It is critical to to speak out,           00:12:15> 00:12:20:         Say, simple language and and and.           00:12:17> 00:12:23:         That's something I always repeat that we need to find a simple way to explain what we'd like to do, so I wouldn't.           00:12:24> 00:12:23:         So I wouldn't.           00:12:35> 00:12:35:         So I would say that another thing is to really tailor the message and show how it affects different stakeholders.           00:12:35> 00:12:35:         And at the moment, as I, as I mentioned a while ago, when it comes to money and and when it comes to when it comes to money and and when it comes to investments, it seems that there is no other way at the moment so that that that became a way easier than it used to be.           00:12:49> 00:12:53:         moment so that that that became a way easier than it used to be.           00:12:59> 00:12:59:         if you don't have, if you don't have, if you don't have this hygiene factor, that seems to be clarifying at the moment when it comes to investing in in green.           00:13:09> 00:13:09: <th></th> <th></th>		
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00:12:01> 00:12:03:         At the moment, what are you talking about?           00:12:03> 00:12:06:         Two different stakeholders and internally within your company?           00:12:09> 00:12:12:         It is critical to to speak out,           00:12:12> 00:12:20:         say, simple language and and and.           00:12:20> 00:12:21:         say, simple language and and and.           00:12:20> 00:12:22:         so I wouldn't.           00:12:21> 00:12:23:         So I wouldn't.           00:12:23> 00:12:35:         tailor the message and show how it affects different stakeholders.           00:12:35> 00:12:37:         And at the moment, as I,           00:12:37> 00:12:39:         as I mentioned a while ago,           00:12:39> 00:12:43:         when it comes to when it comes to money and           00:12:44> 00:12:45:         and when it comes to investments,           00:12:45> 00:12:46:         and when it there is no other way at the           00:12:45> 00:12:54:         it seems that there is no other way at the           00:12:55> 00:13:03:         moment so that that that became a way easier than           00:12:59> 00:13:03:         it used to be.           00:12:59> 00:13:03:         Because if you don't have,           if you don't have this hygiene factor,         that seems to be clarifying at the moment when it		
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00:13:55> 00:14:00: is very much driven by expectations of their employees.	00:13:47> 00:13:50:	That is addressing this challenges.
	00:13:50> 00:13:55:	So so from the tenants perspective that the whole thing
<b>00:14:00&gt; 00:14:04:</b> So again, it seems that there is no other way	00:13:55> 00:14:00:	is very much driven by expectations of their employees.
	00:14:00> 00:14:04:	So again, it seems that there is no other way

00:14:04> 00:14:07:	than than to address these elements,
00:14:07> 00:14:11:	and I would say that last but not least,
00:14:11> 00:14:15:	but the the city or the.
00:14:15> 00:14:18:	Order City public outdoor seating,
00:14:18> 00:14:24:	leadership or the public. Authorities are also the one seeing
00:14:24> 00:14:30:	this transformation and the ones seeing this this common expectation
00:14:30> 00:14:34:	from people that something will happen about it.
00:14:34> 00:14:36:	So so those are the,
00:14:36> 00:14:39:	those are the elements I'm using.
00:14:39> 00:14:43:	We are using to to indicate.
00:14:43> 00:14:47:	Why we should do this and and what's the?
00:14:47> 00:14:48:	Why we should choose? Yeah,
00:14:48> 00:14:51:	and you mentioned kind of those different stakeholders.
00:14:51> 00:14:53:	And I wonder if you feel like as an industry
00:14:53> 00:14:55:	we're taking an integrated enough approach.
00:14:55> 00:15:00:	Should we be having a wider conversation about cities rather
00:15:00> 00:15:02:	than our individual buildings?
00:15:02> 00:15:05:	Yeah, that's that's very valid point.
00:15:05> 00:15:10:	That is definitely one of the key SuccessFactors to to
00:15:10> 00:15:13:	have this dialogue and to and to look on the
00:15:14> 00:15:16:	bigger scale while planning.
00:15:16> 00:15:20:	But in the same time it is something that has
00:15:20> 00:15:23:	to happen on the on the local level or the
00:15:23> 00:15:25:	single property level.
00:15:25> 00:15:30:	'cause obviously we need to plan bearing in mind the
00:15:30> 00:15:34:	whole quarter or the district and then the city.
00:15:34> 00:15:36:	And and it should be planted,
00:15:36> 00:15:40:	aligned and and in some way it would be good
00:15:40> 00:15:42:	if it's incentivized.
00:15:42> 00:15:46:	But but in the same time that the job is
00:15:46> 00:15:50:	to be done on the on the single building level.
00:15:50> 00:15:54:	And when we look at them at the single building
00:15:54> 00:15:58:	level an there is another level of integration required,
00:15:58> 00:16:04:	because because building is erected using different materials,
00:16:04> 00:16:10:	different solutions technologies, so it's not only about integration when
00:16:10> 00:16:12:	it comes to real estate,
00:16:12> 00:16:14:	and let's say. Construction sector,
00:16:14> 00:16:18:	but it's very much about the integration of the whole
00:16:18> 00:16:22:	value chain for whole supply chain from from or to

00:16:22> 00:16:24:	the beam in the building.
00:16:24> 00:16:28:	So so I would say there are there are different
00:16:28> 00:16:33:	different angles of this integration that are very much needed.
00:16:33> 00:16:37:	That or that there are different elements to do that
00:16:38> 00:16:41:	we need to think about to make it happen,
00:16:41> 00:16:48:	and as it was mentioned there are different industries involved
00:16:48> 00:16:48:	and.
00:16:48> 00:16:54:	Another critical thing is to to have this different industries
00:16:54> 00:16:55:	cooperating.
00:16:55> 00:17:02:	I think that the very good and almost self explanatory.
00:17:02> 00:17:06:	Is what we call circular economy using again the the
00:17:06> 00:17:10:	example of the steel beam that we need to develop
00:17:11> 00:17:13:	this structure of the building.
00:17:13> 00:17:16:	This still can be the raw material,
00:17:16> 00:17:21:	and then it's obviously very bad for the environment to
00:17:21> 00:17:21:	be used,
00:17:21> 00:17:24:	but in the same time if if we can use
00:17:25> 00:17:29:	steel from the card that is disassembly tour or some
00:17:29> 00:17:33:	or some other elements that we have already used,
00:17:33> 00:17:37:	then it it can create totally different story.
00:17:37> 00:17:42:	Adding to that energy from renewable from renewable sources we
00:17:42> 00:17:43:	can really make.
00:17:43> 00:17:47:	A lot of things that are in with totally different
00:17:47> 00:17:49:	impact with a way lower impact so,
00:17:49> 00:17:53:	so that's something that we should look for because there
00:17:53> 00:17:56:	is a lot of things around us and not everywhere
00:17:56> 00:17:59:	we need to wait for some spectacular innovations.
00:17:59> 00:18:04:	Yes, it's really interesting about recycling that type of materials.
00:18:04> 00:18:07:	Is it 'cause I think one of the less straightforward
00:18:07> 00:18:11:	issues that the industry has to deal with is that
00:18:11> 00:18:14:	embodied carbon in things like building materials.
00:18:14> 00:18:15:	And I wonder, you know,
00:18:15> 00:18:18:	Skanska is obviously known as being a contractor and a
00:18:18> 00:18:18:	developer.
00:18:18> 00:18:20:	I wonder if you as a company is on that
00:18:20> 00:18:22:	construction side of the industry,
00:18:22> 00:18:23:	is making headway in that,
00:18:23> 00:18:26:	and whether you think that will be something that will
00:18:26> 00:18:28:	tackle better in the next few years.
00:18:28> 00:18:32:	Yeah, definitely. We were very much on that.

00:18:32> 00:18:36:	We have committed to become climate neutral by 2045 and
00:18:36> 00:18:41:	this climate target is also covering these parts of the
00:18:41> 00:18:42:	value chain.
00:18:42> 00:18:45:	The supply chain. And that's why I've been.
00:18:45> 00:18:48:	That's why I've been sharing that.
00:18:48> 00:18:50:	I see it critical to cooperate,
00:18:50> 00:18:54:	so we are very much involved in the supply chain
00:18:55> 00:18:58:	and we are cooperating with many companies.
00:18:58> 00:19:02:	And recently, with with this climate targets,
00:19:02> 00:19:06:	I would say that we in some cases already in
00:19:06> 00:19:10:	some cases we're still working on that we have elevated
00:19:10> 00:19:15:	this this corporation to another level of looking for solutions
00:19:15> 00:19:20:	and developing solutions that we will be able to introduce
00:19:20> 00:19:24:	to projects and in the same time sometimes be a
00:19:24> 00:19:29:	test field for producers so to to introduce new products
00:19:29> 00:19:36:	to the market. Products with lower environmental footprint
	because as
00:19:36> 00:19:37:	mentioned,
00:19:37> 00:19:42:	building and real estate industries is very risk averse,
00:19:42> 00:19:48:	so so this is something that definitely needs to happen.
00:19:48> 00:19:53:	Like this, this risk aversion has to be tackled on,
00:19:53> 00:19:59:	I would say. Local solution level so that that's something
00:19:59> 00:20:01:	that can help,
00:20:01> 00:20:06:	and that can let. This climate journey to to speed
00:20:06> 00:20:11:	up and and to reduce carbon footprint of the whole
00:20:11> 00:20:13:	industry otherwise.
00:20:13> 00:20:15:	I would say it's it's very difficult.
00:20:15> 00:20:18:	That's why we're we're very much focusing on that at
00:20:18> 00:20:18:	the moment.
00:20:18> 00:20:21:	I think it's great that you want the industry to
00:20:21> 00:20:23:	be bold and less risk averse and and I
00:20:24> 00:20:25:	think that's definitely one way.
00:20:25> 00:20:29:	I think the other side is more investment in innovation.
00:20:29> 00:20:33:	Are you kind of hopeful that innovation will plug some
00:20:33> 00:20:35:	of the challenges that we have?
00:20:35> 00:20:40:	Yeah, definitely. I think one of the great examples is
00:20:40> 00:20:43:	our cooperation with solar technologies.
00:20:43> 00:20:48:	That's the company that has developed porowski solar cell,
00:20:48> 00:20:53:	so that's the technology that is actually enabling.
00:20:53> 00:20:57:	Huge possibilities when it comes to energy production in
	cities
00:20:58> 00:21:02:	as we know that traditional photovoltaics works very well while

00:21:02 --> 00:21:04: properly exposed to the sun, 00:21:04 --> 00:21:08: and that is rarely the case in the cities, 00:21:08 --> 00:21:11: because we have high density of buildings, 00:21:11 --> 00:21:14: so buildings are or shading each other. 00:21:14 --> 00:21:16: So that's one of the challenges, 00:21:16 --> 00:21:20: and another challenge is related to the fact that the 00:21:20 --> 00:21:24: roof area is typically a small share of the. 00:21:24 --> 00:21:26: Of the building usable area. 00:21:26 --> 00:21:29: So even if we can cover the whole roof with 00:21:29 --> 00:21:30: the photovoltaics, 00:21:30 --> 00:21:32: it's it's definitely not enough. 00:21:32 --> 00:21:36: So this pair of kids solar cells can. 00:21:36 --> 00:21:39: Be attached to the facade, 00:21:39 --> 00:21:43: so by orders of magnitude greater area and it works 00:21:44 --> 00:21:47: very well with no direct sunlight. 00:21:47 --> 00:21:52: So I'm mentioning that because I believe that this solution 00:21:52 --> 00:21:54: will great extent. 00:21:54 --> 00:21:58: Tackle the challenge that we have at the moment with 00:21:58 --> 00:22:05: operational carbon footprint related to electricity and its consumption, 00:22:05 --> 00:22:06: and. 00:22:06 --> 00:22:10: And that's definitely something that needs to happen on. 00:22:10 --> 00:22:13: As I mentioned on a building scale in the same 00:22:13 --> 00:22:14: 00:22:14 --> 00:22:18: there is transformation of course needed in the energy system. but but without innovations, I sure we we cannot become 00:22:18 --> 00:22:22: 00:22:22 --> 00:22:23: climate neutral now. 00:22:23 --> 00:22:26: And do you spend quite a lot of time looking 00:22:26 --> 00:22:27: at innovation. 00:22:27 --> 00:22:31: trying to keep up on what's happening in the universities 00:22:31 --> 00:22:34: and coming out of some of these companies that are 00:22:34 --> 00:22:36: looking at climate change? 00:22:38 --> 00:22:41: Yeah, definitely so. So we have. 00:22:41 --> 00:22:45: We have multiple arrangements with different companies, 00:22:45 --> 00:22:49: universities to be one step ahead. 00:22:49 --> 00:22:52: So to say we're not the one that that can 00:22:52 --> 00:22:55: risk in all fields of course, 00:22:55 --> 00:22:59: so so we're not going to be the laboratory, 00:22:59 --> 00:23:04: but but this systemized approach let us test different solutions 00:23:04 --> 00:23:06: in different projects. 00:23:06 --> 00:23:10: So then we can. We can manage this risk and

00:23:11 --> 00:23:13: Well, something is. 00:23:13 --> 00:23:16: Is working well and meets the expectations. 00:23:16 --> 00:23:21: We have great opportunity to scale it up and move 00:23:21 --> 00:23:22: forward so. 00:23:22 --> 00:23:24: That's not part of the job looking for for this 00:23:24 --> 00:23:26: technical solutions. 00:23:26 --> 00:23:28: and you mentioned that one of the pillars of what 00:23:28 --> 00:23:31: you do is that social sustainability side. 00:23:31 --> 00:23:34: Being a good company that's working in the communities. 00:23:34 --> 00:23:37: Do you think your role will evolve towards more social 00:23:37 --> 00:23:38: sustainability? 00:23:38 --> 00:23:40: You know, as it's becoming a bit more of a 00:23:41 --> 00:23:43: critical issue for the industry at the moment. 00:23:46 --> 00:23:49: I would say we we were very much there already, 00:23:49 --> 00:23:52: so so I think that that looking at the social 00:23:53 --> 00:23:57: aspects from different angles we we are pretty good when 00:23:57 --> 00:24:00: it comes to being a good neighbor and having the 00:24:00 --> 00:24:05: local impact. We're putting a lot of effort to make 00:24:05 --> 00:24:08: this happen when it comes to when it comes to 00:24:08 --> 00:24:09: our employees. 00:24:09 --> 00:24:14: It is very well organized and companies is taking care 00:24:14 --> 00:24:17: of a lot of aspects of employees well being and 00:24:17 --> 00:24:23: employment conditions and and it applies also to contractors subcontractors. 00:24:23 --> 00:24:27: There is a lot of regulations that we implement that 00:24:27 --> 00:24:30: that has a strong focus on that. 00:24:30 --> 00:24:34: Not not, not to forget about environment or environment, 00:24:34 --> 00:24:38: health and safety. It is our top priority as in 00:24:38 --> 00:24:39: in in our sites. 00:24:39 --> 00:24:42: So we put really a lot of attention to having 00:24:43 --> 00:24:45: to to work safe or not at all. 00:24:45 --> 00:24:49: So I would say in from different perspectives we have 00:24:49 --> 00:24:52: it already quite well organized now, 00:24:52 --> 00:24:54: just coming back to you. 00:24:54 --> 00:24:57: I mean you've spent time at Skanska, 00:24:57 --> 00:24:59: then you left and then you came back. 00:24:59 --> 00:25:03: And in between I think you run your own company 00:25:03 --> 00:25:04: for awhile. 00:25:04 --> 00:25:06: What was the what were you thinking then? 00:25:06 --> 00:25:08: Why have you kind of come back? 00:25:08 --> 00:25:11: Is there a bigger impact that you can make within

00:23:10 --> 00:23:11:

and.

00:25:11 --> 00:25:12: Skanska? 00:25:12 --> 00:25:17: Yeah, definitely, actually. It's it's quite funny story because I 00:25:17 --> 00:25:21: joined the being an ambassador for Skanska at at my 00:25:21 --> 00:25:23: Technical University. 00:25:23 --> 00:25:26: And then I was about to start in one of 00:25:26 --> 00:25:27: the projects, 00:25:27 --> 00:25:29: but the project got delayed. 00:25:29 --> 00:25:33: So so instead of starting I started my mastering in 00:25:33 --> 00:25:34: Copenhagen, 00:25:34 --> 00:25:38: Denmark and then this project was started. 00:25:38 --> 00:25:41: Well, when I was there so so so bearing in 00:25:41 --> 00:25:45: mind the fact that I was in the course of 00:25:45 --> 00:25:46: the of the master. 00:25:46 --> 00:25:48: I decided not to stop it, 00:25:48 --> 00:25:52: not, but to complete it. 00:25:52 --> 00:25:58: So the project was started with someone else basically and 00:25:58 --> 00:26:02: and so I kind of missed missed this opportunity, 00:26:02 --> 00:26:07: but and. And then when I decided to come back 00:26:07 --> 00:26:11: and to to start my my own consulting, 00:26:11 --> 00:26:14: I was one I was working with Skanska's. 00:26:14 --> 00:26:19: One of my clients. So so that was that was 00:26:19 --> 00:26:25: another place where where our roads crossed and and after 00:26:25 --> 00:26:26: after sometime. 00:26:26 --> 00:26:31: I kind of caught a wave because there was increasing 00:26:31 --> 00:26:37: interest in sustainability and so I joined the company and 00:26:37 --> 00:26:41: the reason I did it was the fact that I 00:26:41 --> 00:26:45: was sure that that's a great place to develop, 00:26:45 --> 00:26:49: to grow and in the same time that's that's the 00:26:49 --> 00:26:52: great place to have an impact, 00:26:52 --> 00:26:57: as as you mentioned so so personally growing. 00:26:57 --> 00:27:00: I am able to to have an impact to change 00:27:00 --> 00:27:04: something and as this is something that is driving me 00:27:04 --> 00:27:07: very much I I'm sure it was good decision and 00:27:07 --> 00:27:10: you're based in Warsaw. You look over see the central 00:27:10 --> 00:27:12: European region there. 00:27:12 --> 00:27:15: How do you see that region doing in terms of 00:27:15 --> 00:27:18: its sustainability versus other parts of Europe? 00:27:18 --> 00:27:22: Are they ahead that they bought the same way behind 00:27:22 --> 00:27:25: in terms of you know the F sustainability efforts? 00:27:28 --> 00:27:31: I would say that there is a great dynamic. 00:27:31 --> 00:27:34: There is a lot of things going on and and 00:27:34 --> 00:27:38: it's very difficult if not impossible to answer.

00:27:38> 00:27:42: 00:27:42> 00:27:46: 00:27:46> 00:27:50:	It's behind or it's ahead because sustainability is is such complex term that you will always find some elements that are ahead and and some elements that are lagging a
00:27:50> 00:27:53:	little bit. And I would even say that if you
00:27:54> 00:27:55: 00:27:55> 00:27:58:	look only on CE, even between the countries that were.
00:27:58> 00:27:58:	There quite significant differences, so so I would say what
00:28:03> 00:28:04:	is interesting.
00:28:04> 00:28:08:	For instance is as the number of certificates for the
00:28:08> 00:28:12:	party certificates such as lead and dream and when it
00:28:12> 00:28:15:	comes to the number of certificates,
00:28:15> 00:28:18:	Central Europe is sessile only on the top,
00:28:18> 00:28:22:	so I would say there is a lot of things
00:28:22> 00:28:22:	going on.
00:28:22> 00:28:27:	Definitely the quality and all the sustainability aspects are in
00:28:27> 00:28:28:	place,
00:28:28> 00:28:29:	so so there is no.
00:28:29> 00:28:32:	There is no simple answer,
00:28:32> 00:28:35:	but I can say is that that really comparing our
00:28:35> 00:28:40:	projects with the projects from from different countries that
	we
00:28:40> 00:28:43:	represent and and we're analyzing,
00:28:43> 00:28:47:	I would say we have a really good quality and
00:28:47> 00:28:52:	when it comes to this sustainability metrics we are performing
00:28:52> 00:28:53:	very well.
00:28:53> 00:28:56:	Now you have been linked or working for Skanska most
00:28:56> 00:28:57:	your career.
00:28:57> 00:29:00:	So how do you feel about where your career might
00:29:00> 00:29:02:	go next in terms of what you want to be
00:29:02> 00:29:04:	doing in the industry?
00:29:06> 00:29:10:	As I mentioned, what what drives me very much is
00:29:10> 00:29:15:	is building something new and the impact transforming things and
00:29:15> 00:29:19:	then the same time working with people.
00:29:19> 00:29:22:	So I feel good where I am and if you
00:29:22> 00:29:26:	ask me where I'm heading it's it's very difficult to
00:29:26> 00:29:28:	give a straight answer.
00:29:28> 00:29:33:	I would. I definitely want to continue working with people
00:29:33> 00:29:36:	and develop something that is.
00:29:36> 00:29:39:	Rising the bar so so definitely I am in position
00:29:39> 00:29:43:	that that gives me this opportunities and and I would
00-00-40 > 00-00-40-	like to continue in this direction.
00:29:43> 00:29:46:	ine to continue in this direction.

00:29:49> 00:29:52:	what advice would you give to those coming into real
00:29:52> 00:29:58:	estate who maybe want to pursue something around environmental sustainability
00:29:58> 00:30:00:	or sustainability as a whole?
00:30:02> 00:30:05:	I'd say it's it's critical to figure out what you
00:30:05> 00:30:06:	like,
00:30:06> 00:30:07:	what you like to do,
00:30:07> 00:30:10:	and would you like to.
00:30:10> 00:30:13:	Like to pursue 'cause? That's that's.
00:30:13> 00:30:15:	I mean that may sound trivial,
00:30:15> 00:30:19:	but but I believe this is this is something everyone
00:30:19> 00:30:21:	has to figure out,
00:30:21> 00:30:26:	and because that's something that lets you get out of
00:30:26> 00:30:31:	the bed every morning and and do with satisfaction.
00:30:31> 00:30:33:	What what you're expected to do,
00:30:33> 00:30:36:	so I think I don't have honest,
00:30:36> 00:30:39:	specific advice to what to do together.
00:30:39> 00:30:43:	What is definitely important is to is to is curiosity,
00:30:43> 00:30:45:	because I think we can.
00:30:45> 00:30:48:	We can see as a kind of pattern in our
00:30:48> 00:30:53:	discussion is that everything in this field is very dynamically
00:30:53> 00:30:53:	changing.
00:30:53> 00:30:55:	Yeah, so not for you.
00:30:55> 00:30:57:	If you like the status quo,
00:30:57> 00:31:01:	this is a dynamism in action and sustainability at the
00:31:02> 00:31:02:	moment.
00:31:02> 00:31:05:	Definitely go and finally I wonder if you've got maybe
00:31:05> 00:31:07:	a recommendation for our audience,
00:31:07> 00:31:10:	a business book, or a podcast or something similar that
00:31:10> 00:31:12:	inspired you in terms of your career.
00:31:15> 00:31:18:	What one of the maybe not the first books but
00:31:18> 00:31:23:	but the books that impressed me the most is not.
00:31:23> 00:31:27:	Not sure if I can call it a strictly business
00:31:27> 00:31:31:	book but but that's very much about business and the
00:31:31> 00:31:34:	book is shoe dog by Phil Knight.
00:31:34> 00:31:38:	And that's the that's the history of of Phil Knight
00:31:38> 00:31:43:	who established Nike and then develop it to the size
00:31:43> 00:31:44:	more or less.
00:31:44> 00:31:46:	It is at the moment.
00:31:46> 00:31:50:	So I like the way it's written and when it
00:31:51> 00:31:54:	comes to looking at the business,
00:31:54> 00:31:58:	I like to to read to real histories so so

00:31:58> 00:32:02:	not the definitions and the golden advisors,
00:32:02> 00:32:05:	but but the way people did.
00:32:05> 00:32:08:	Some things under and learn from them.
00:32:08> 00:32:10:	Yeah, the good, the bad and the ugly of kind
00:32:10> 00:32:12:	of running a business exactly.
00:32:12> 00:32:15:	Yeah, well Adam. Thank you so much for your time
00:32:15> 00:32:15:	today.
00:32:15> 00:32:19:	It's been a really inspiring conversation and we're really grateful
00:32:19> 00:32:21:	for you joining us on this podcast.
00:32:21> 00:32:24:	Thank you very much.
00:32:24> 00:32:27:	Hope you've enjoyed this podcast to find out more about
00:32:27> 00:32:29:	the other episodes of this series,
00:32:29> 00:32:32:	go to the young leaders page on the ULI Europe
00:32:32> 00:32:32:	website.

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