

## Video

## Elizabeth River Trail, Norfolk, VA: A Virtual Advisory Services Panel

Date: July 29, 2021

00:00:05> 00:00:06:	Good morning,
00:00:06> 00:00:09:	thanks Lauren. My name is Kevin Murphy and I had
00:00:09> 00:00:13:	the pleasure of serving as chair of the Elizabeth River
00:00:13> 00:00:14:	Trail Foundation.
00:00:14> 00:00:17:	The RT Foundation is excited to sponsor this urban Land
00:00:17> 00:00:19:	Institute Advisory services panel.
00:00:19> 00:00:22:	This would not be possible without the support of many
00:00:22> 00:00:26:	foundation donors and grants support from the JPB Foundation.
00:00:26> 00:00:29:	We would like to thank the following individuals for their
00:00:29> 00:00:32:	expertise and assistance preparing for the panel.
00:00:32> 00:00:35:	The ULI Subcommittee members comprised of Mel Price.
00:00:35> 00:00:39:	Was Chesley Brian Townsend, Cheryl White or executive director in
00:00:40> 00:00:43:	the Arts Master planning committee ULI staff Lauren Callahan,
00:00:43> 00:00:48:	Leah Sheppard and excuse me Jane bleaching the city of
00:00:48> 00:00:48:	Norfolk.
00:00:48> 00:00:53:	Council person Andria McClellan city manager Chip Filer Pete Burak
00:00:53> 00:00:57:	and many other city employees who gave in volunteered to
00:00:57> 00:01:01:	participate in regularly support the Elizabeth River Trail support with
00:01:01> 00:01:05:	excuse me with much needed maps and GIS data.
00:01:05> 00:01:08:	Came from Carl Larson, city of Norfolk.
00:01:08> 00:01:12:	Peter Johnson with work program architects in Steve Lambert from
00:01:12> 00:01:15:	Hampton Roads training planning organization,
00:01:15> 00:01:19:	transportation planning organization. A very special thanks to all the
00:01:19> 00:01:20:	Community stakeholders,

00:01:20> 00:01:24:	city staff, business owners and trail advocates who generously shared
00:01:24> 00:01:28:	their time and insight with the panelists earlier this week.
00:01:28> 00:01:32:	And finally, thanks to our panelists Fernando Costa,
00:01:32> 00:01:34:	Ryan Bowman, Rachel Griffin, Paul Moyer,
00:01:34> 00:01:37:	Rogelio Pardo and. Channel advisor Caleb Stratton.
00:01:37> 00:01:39:	Your time and collective expertise is invaluable,
00:01:39> 00:01:41:	and we are eager to hear your recommendations.
00:01:41> 00:01:44:	Thanks in advance for helping to determine the best practices
00:01:44> 00:01:47:	for a strong and enduring Elizabeth River Trail.
00:01:47> 00:01:49:	And now I'll turn it over to Fernando for the
00:01:50> 00:01:50:	presentation.
00:01:53> 00:01:56:	Thank you so much Kevin.
00:01:56> 00:02:01:	And hello everyone. Thank you for joining us today.
00:02:01> 00:02:05:	I'm Fernando Costa, assistant city manager for the city of
00:02:05> 00:02:05:	Fort Worth,
00:02:05> 00:02:09:	TX. And on behalf of the Urban Land Institute,
00:02:09> 00:02:11:	I'd like to welcome you.
00:02:11> 00:02:15:	To our presentation about the Elizabeth River Trail.
00:02:15> 00:02:18:	In Norfolk, VA. Next slide,
00:02:18> 00:02:26:	please. A word about the Urban Land Institute or you
00:02:26> 00:02:27:	a lot.
00:02:27> 00:02:30:	Our mission is to shape the future of the built
00:02:31> 00:02:35:	environment or transformative impact in communities worldwide.
00:02:35> 00:02:41:	We're a multidisciplinary membership organization with more than 40 foot
00:02:41> 00:02:43:	45,000 members.
00:02:43> 00:02:46:	Both in the public and private sectors.
00:02:46> 00:02:49:	We do a wide variety of things,
00:02:49> 00:02:52:	but a particular. Relevant today,
00:02:52> 00:02:56:	we conduct advisory service panels.
00:02:56> 00:03:02:	Next slide, please. You know I have been conducting these
00:03:03> 00:03:05:	panels since 1947.
00:03:05> 00:03:07:	Has helped during that time,
00:03:07> 00:03:12:	more than 700 communities. To find independent strategic and practical
00:03:12> 00:03:13:	solutions.
00:03:13> 00:03:16:	For their most challenging land use issues,
00:03:16> 00:03:20:	and since COVID we've been conducting these panels.
00:03:20> 00:03:26:	Virtually, and we expect that in the post COVID era.
00:03:26> 00:03:30:	The virtual model will continue to be an option.

00:03:30> 00:03:34:	For communities that request utilize assistance.
00:03:34> 00:03:39:	Next slide please. And of course,
00:03:39> 00:03:42:	so we'd like to thank our sponsors.
00:03:42> 00:03:46:	The Elizabeth River Trail Foundation.
00:03:46> 00:03:51:	And the JPB Foundation, which is generously funded this effort.
00:03:51> 00:03:55:	All of the panelists are serving pro bono.
00:03:55> 00:03:58:	Uh and uh are happy to do so as part
00:03:58> 00:04:01:	of our membership in the urban land.
00:04:01> 00:04:02:	This to next slide, please.
00:04:06> 00:04:09:	We'd like to thank our valued stakeholders,
00:04:09> 00:04:12:	some 50 or so individuals.
00:04:12> 00:04:16:	Who gave us their time to provide insight into the
00:04:16> 00:04:19:	various issues that we've been addressing?
00:04:19> 00:04:22:	In Norfolk this week. Next line please.
00:04:25> 00:04:30:	And, uh, I'm honored to introduce our panelists.
00:04:30> 00:04:36:	Besides myself Ryan bomber with the architectural engineering firm of
00:04:36> 00:04:38:	a ekom in Washington DC.
00:04:38> 00:04:42:	Rachel Griffith from this Chester County.
00:04:42> 00:04:46:	Planning Commission in Pennsylvania Paul Moir.
00:04:46> 00:04:49:	With the architectural engineering firm of Jacobs in Arlington,
00:04:49> 00:04:54:	VA. Rojelio podo with urban movement labs in Los Angeles,
00:04:54> 00:04:58:	CA. And not present today but of assistance on a
00:04:59> 00:05:00:	part time basis.
00:05:00> 00:05:03:	Our technical advisor. Caleb Stratton.
00:05:03> 00:05:07:	From Hoboken, NJ. Of course,
00:05:07> 00:05:10:	so we would not have been able to perform this
00:05:10> 00:05:13:	work without the able assistance of UI staff.
00:05:13> 00:05:16:	Including Lauren Callahan, Leah Shepherd.
00:05:16> 00:05:19:	And Luke Hamill. Next slide,
00:05:19> 00:05:27:	please. And so our purpose this week has been principally
00:05:27> 00:05:30:	to assess certain issues.
00:05:30> 00:05:34:	Raised for our attention by the Elizabeth River Trail Foundation.
00:05:34> 00:05:38:	Cited throughout this presentation as the RTF.
00:05:38> 00:05:41:	And to provide the foundation with practical advice.
00:05:41> 00:05:47:	For resolving those issues. And among the various stakeholders that
00:05:47> 00:05:52:	we've interviewed and with whom we've had extensive discussions this
00:05:52> 00:05:53:	week.
00:05:53> 00:05:56:	Are the foundation itself, board and staff.

00:05:56> 00:06:00:	The city of Norfolk elected officials,
00:06:00> 00:06:03:	city manager, various department heads and staff.
00:06:03> 00:06:09:	Local businesses of different kinds anchor institutions of which there
00:06:09> 00:06:15:	are several that are important to the Elizabeth River Trail.
00:06:15> 00:06:19:	Civic Leagues, neighborhood organizations, and other groups throughout the community.
00:06:19> 00:06:27:	Next slide, please. Our process involved a deep dive.
00:06:27> 00:06:32:	Into the issues. Listening carefully to diverse local perspectives.
00:06:32> 00:06:37:	Ultimately building consensus within the panel and producing a written
00:06:37> 00:06:42:	report and the presentation that you'll be hearing in a
00:06:42> 00:06:42:	moment.
00:06:42> 00:06:49:	Next time please. The scope of today's presentation includes several
00:06:49> 00:06:50:	elements.
00:06:50> 00:06:54:	First, will begin with a brief.
00:06:54> 00:06:57:	Analysis of existing conditions and trends.
00:06:57> 00:07:01:	Upon which we, uh, add a set of guiding themes
00:07:01> 00:07:07:	that cut across our responses to the various questions posed
00:07:07> 00:07:09:	to us by the foundation.
00:07:09> 00:07:14:	We then go specifically into each of the four questions
00:07:14> 00:07:16:	that the foundation has raised.
00:07:16> 00:07:21:	They had to do with funding for operations and maintenance,
00:07:21> 00:07:26:	coordination with the city. How the trail can contribute to
00:07:26> 00:07:28:	coastal resilience strategy.
00:07:28> 00:07:31:	And how we work to promote diversity,
00:07:31> 00:07:37:	equity and inclusion. And thereby advanced economic development and neighborhood
00:07:37> 00:07:39:	vitality in Norfolk.
00:07:39> 00:07:43:	We present other recommendations that are particularly relevant to the
00:07:43> 00:07:43:	foundation,
00:07:43> 00:07:47:	and then we summarize some key next steps.
00:07:47> 00:07:52:	That we recommend for implementing.
00:07:52> 00:07:56:	Uh, our findings today. Next line please.
00:07:58> 00:08:02:	And so we begin with the analysis of existing conditions
00:08:02> 00:08:03:	and trends.
00:08:03> 00:08:05:	We ask the three basic questions first.
00:08:05> 00:08:10:	What attributes make the Elizabeth River Trail distinctive?
00:08:10> 00:08:13:	And there are many, but we'd like to highlight the
00:08:13> 00:08:14:	three of them.

00:08:14> 00:08:18:	1st, that the trail provides a wonderful access.
00:08:18> 00:08:21:	For a wide range of historic,
00:08:21> 00:08:26:	cultural, and natural resources, everything from downtown Norfolk to historic
00:08:26> 00:08:27:	Fort Norfolk,
00:08:27> 00:08:29:	the stadium at the University,
00:08:29> 00:08:32:	North Norfolk State and Old Dominion,
00:08:32> 00:08:39:	the hospital complex. And others great parts.
00:08:39> 00:08:45:	Social institutions a second important attribute is the strong support.
00:08:45> 00:08:49:	That the trail enjoys for virtually everyone with whom we
00:08:49> 00:08:49:	spoke.
00:08:49> 00:08:52:	Users, public officials, civic leaders,
00:08:52> 00:08:54:	businesses, institutions across the board.
00:08:54> 00:08:59:	Everyone spoke well about the value of the trail and
00:08:59> 00:09:03:	its great potential for the future.
00:09:03> 00:09:06:	Uh, and 3rd. We'd like to.
00:09:06> 00:09:12:	Underscore. The importance of the Foundation's influential and active board,
00:09:12> 00:09:16:	along with their small but resourceful staff.
00:09:16> 00:09:19:	It's a great resource. Uh,
00:09:19> 00:09:23:	and without it the trail would not be what it
00:09:23> 00:09:24:	is today.
00:09:24> 00:09:27:	Uh, what challenges does the community seek to address?
00:09:27> 00:09:30:	We've identified three in particular.
00:09:30> 00:09:36:	The trail's physical condition highlighting a need for better maintenance
00:09:36> 00:09:41:	and safety oriented improvements throughout its 10.5 mile path.
00:09:41> 00:09:45:	A second, uh, a memorandum of understanding between the city
00:09:45> 00:09:48:	and the foundation which was executed.
00:09:48> 00:09:55:	Back in 2016. The stakeholders have found overtime lack sufficient
00:09:55> 00:10:02:	specificity and clarity and needs to be addressed in that
00:10:02> 00:10:03:	regard.
00:10:03> 00:10:06:	And finally, but not least important,
00:10:06> 00:10:11:	the binding means a significant disparity.
00:10:11> 00:10:15:	Between the socio economic characteristics of trail users and beneficiaries
00:10:15> 00:10:16:	on the one hand.
00:10:16> 00:10:21:	And the characteristics of Norfolk general population on the other,
00:10:21> 00:10:27:	calling to mind the the importance of greater diversity in

00:10:27> 00:10:31:	all of the trail related activities.
00:10:31> 00:10:34:	Next slide, please. The last question that we posed in
00:10:34> 00:10:39:	respect to existing conditions and trends is what opportunities are
00:10:39> 00:10:39:	available.
00:10:39> 00:10:43:	For maximizing trails potential and there are whole hosts of
00:10:43> 00:10:44:	them,
00:10:44> 00:10:47:	but the ones we'd like to highlight the begin with
00:10:47> 00:10:52:	broad support that we've found among city officials and business
00:10:52> 00:10:56:	owners and and many others for the possible creation.
00:10:56> 00:11:00:	Of a Business Improvement District or bid by which,
00:11:00> 00:11:05:	uh, the city might be able to.
00:11:05> 00:11:10:	Raise revenues from Beneficiarii to the trail to support operations
00:11:10> 00:11:12:	and maintenance of that facility.
00:11:12> 00:11:16:	A great deal of support for that idea.
00:11:16> 00:11:20:	Although it still requires further investigation.
00:11:20> 00:11:26:	Uh, another opportunity pertains to the city manager having designated
00:11:26> 00:11:31:	a a single city official authorized to solve problems and
00:11:31> 00:11:36:	expedite projects in order to get things done efficiently and
00:11:36> 00:11:39:	effectively. That's an important resource,
00:11:39> 00:11:45:	and one that the all stakeholders can use to get
00:11:45> 00:11:46:	things done.
00:11:46> 00:11:50:	Uh. We found the broad agreement,
00:11:50> 00:11:53:	particularly between the city and the foundation,
00:11:53> 00:11:58:	about the need to update the Memorandum of understanding between
00:11:58> 00:11:59:	those two parties.
00:11:59> 00:12:04:	So the the fundamental agreement already exists to update the
00:12:04> 00:12:05:	MLU,
00:12:05> 00:12:10:	particularly with the understanding that the city is responsible for
00:12:10> 00:12:15:	maintaining the basic infrastructure along the trail and the foundation
00:12:15> 00:12:18:	is responsible for taking care of various.
00:12:18> 00:12:22:	Discretionary amenities along the trail.
00:12:22> 00:12:27:	Up the trail can address a wide variety of flooding
00:12:27> 00:12:29:	issues with their critical.
00:12:29> 00:12:31:	Norfolk, not just in the future,
00:12:31> 00:12:35:	but but even today and you'll be hearing a momentarily
00:12:35> 00:12:40:	about some opportunities to address those issues by use of

00:12:40> 00:12:41:	the trail.
00:12:41> 00:12:44:	And the and and finally we found the broad support
00:12:44> 00:12:49:	for extending the trail eastward to serve various historically African
00:12:49> 00:12:51:	American neighborhood.
00:12:51> 00:12:55:	So further study is necessary to assign priority to those
00:12:55> 00:12:56:	extensions.
00:12:56> 00:12:59:	But a great deal of support already exists.
00:12:59> 00:13:02:	They get that done. Next slide,
00:13:02> 00:13:07:	please. And so like to touch on the three guiding
00:13:07> 00:13:11:	themes you'll see these themes reflected.
00:13:11> 00:13:15:	Across all of our responses to the foundations questions.
00:13:15> 00:13:19:	First, the the trail is much more than just a
00:13:19> 00:13:20:	trail.
00:13:20> 00:13:23:	It's a component of the city's transportation system.
00:13:23> 00:13:29:	It's an element of norfolks flood control infrastructure.
00:13:29> 00:13:34:	It's a tool for economic development in alignment with the
00:13:34> 00:13:39:	NOR Folk Innovation corridor and a multitude of other.
00:13:39> 00:13:45:	Economic development assets and the trails in amenity for neighborhood,
00:13:45> 00:13:50:	vitality and connectivity, so it's much more than just a
00:13:50> 00:13:53:	bicycle and pedestrian facility.
00:13:53> 00:13:58:	Uh, another theme is that success depends upon strong partnerships.
00:13:58> 00:14:02:	Including the city and many others with whom we had.
00:14:02> 00:14:06:	We've interacted this week and finally the trail can be
00:14:06> 00:14:08:	an important catalyst for diversity.
00:14:08> 00:14:17:	Equity and inclusion broadening the variety of users adjacent neighborhoods.
00:14:17> 00:14:21:	Uh, and even, uh, the composition of the Foundation's board
00:14:21> 00:14:23:	and committees next line please.
00:14:25> 00:14:28:	I'm happy now to turn the platform over to my
00:14:29> 00:14:30:	colleague Rachel Griffith,
00:14:30> 00:14:34:	who will address the first of the foundations questions.
00:14:34> 00:14:37:	What sustainable funding models are possible?
00:14:37> 00:14:41:	For trail, operating and maintenance expenses Rachel.
00:14:43> 00:14:45:	Thanks Fernando and good morning everyone.
00:14:45> 00:14:48:	So the question that's often at the top of young
00:14:48> 00:14:53:	nonprofit organizations mind is how do we get sustainable operating
00:14:53> 00:14:57:	funding and the Elizabeth River Trail Foundation is no different
00:14:57> 00:15:00:	and and and their ad from what we've heard from
00:15:00> 00:15:02:	our stakeholder interviews,

00:15:02> 00:15:06:	they're at sort of a critical juncture in their organizational
00:15:06> 00:15:06:	lifecycle,
00:15:06> 00:15:10:	where they've they've been doing a really great job identifying
00:15:10> 00:15:13:	creative sources of operating revenue thus far.
00:15:13> 00:15:18:	But but are really looking for something sustainable moving forward.
00:15:18> 00:15:22:	So their current challenges that approximately 700 and \$75,000 is
00:15:22> 00:15:25:	needed per year for annual operating costs.
00:15:25> 00:15:29:	And this breaks down to about \$500,000 to maintain the
00:15:29> 00:15:33:	trail about \$100,000 for any emergency trip.
00:15:33> 00:15:36:	Emergency trail repairs that may be needed,
00:15:36> 00:15:40:	like due to flooding and things like that and 100
00:15:40> 00:15:43:	and \$75,000 to operate the foundation,
00:15:43> 00:15:46:	which is mostly staff costs.
00:15:46> 00:15:49:	So their current sources of operating revenue are primarily from
00:15:50> 00:15:51:	individual donations.
00:15:51> 00:15:54:	Also, they run a number of successful special events which
00:15:55> 00:15:58:	have the potential to raise even more revenue in non
00:15:58> 00:16:02:	pandemic years and also the the project administration allowances that
00:16:02> 00:16:06:	can be can be received from the capital grants that
00:16:06> 00:16:09:	they get for for trail construction projects.
00:16:09> 00:16:13:	And there they have lots of other sources of revenue
00:16:13> 00:16:16:	as well that are smaller amounts.
00:16:16> 00:16:19:	And then there's also the city's contribution.
00:16:19> 00:16:22:	The city, according to the Mo U is the designated
00:16:22> 00:16:24:	maintainer of the trail,
00:16:24> 00:16:27:	and our understanding is that in last year or this
00:16:27> 00:16:28:	year's budget,
00:16:28> 00:16:31:	there's about \$10,000 budgeted to maintain the trail,
00:16:31> 00:16:35:	which, as you see, falls significantly short of what's needed.
00:16:35> 00:16:38:	So we've come up with a number of recommendations,
00:16:38> 00:16:41:	and the way we're structuring them is that there's early
00:16:41> 00:16:42:	action recommendations,
00:16:42> 00:16:44:	medium term and long term,
00:16:44> 00:16:46:	but that the early action.
00:16:46> 00:16:49:	Items really are meant to help catalyze both the medium
00:16:49> 00:16:50:	term and the long term,
00:16:50> 00:16:54:	and that you know you can be working on both
00:16:54> 00:16:56:	of them at the same time.

00:16:56> 00:17:01: 00:17:01> 00:17:05:	Next slide, please. So for the early action items,
00:17:05> 00:17:05:	we understand that the foundation is already in the process
	of initiating a friends of the Elizabeth River Trail or
00:17:10> 00:17:14:	a membership program to to sort of solicit donations on
00:17:14> 00:17:18:	a recurring basis from people who support the trail.
00:17:18> 00:17:22:	And there's a couple different ways to structure a a
00:17:22> 00:17:24:	membership program like this,
00:17:24> 00:17:28:	and one is with more of a focus on.
00:17:28> 00:17:31:	Bring you on as many members as possible and having
00:17:31> 00:17:35:	low donation amounts from lots of different people and one
00:17:35> 00:17:39:	is really geared towards revenue generation that is for higher
00:17:39> 00:17:42:	donation amounts and you may have fewer donors and so
00:17:42> 00:17:46:	that it seems like the trail has some plans for
00:17:46> 00:17:47:	for putting up.
00:17:47> 00:17:50:	Maybe QR codes along the trail with a donate now
00:17:50> 00:17:54:	kind of thing so that there's ways to get these
00:17:54> 00:17:55:	small amounts of donations.
00:17:55> 00:17:58:	Whether it's through that or through.
00:17:58> 00:18:01:	Crowdfunding or something, but we're recommending that this friends of
00:18:02> 00:18:05:	the Elizabeth River Trail targets larger donation amounts.
00:18:05> 00:18:08:	At least \$100. And that there's it's structured in a
00:18:09> 00:18:14:	way that really has minimal administration costs for the foundation.
00:18:14> 00:18:17:	So, UM, any perks associated with it might be associated
00:18:17> 00:18:20:	with events that are already planned,
00:18:20> 00:18:24:	rather than having a special events just for just for
00:18:24> 00:18:26:	these donors.
00:18:26> 00:18:29:	And then another component of that could be sort of
00:18:29> 00:18:32:	an in kind donation of of actual maintenance,
00:18:32> 00:18:35:	where we understand that there is in adopt A spot
00:18:36> 00:18:40:	program that the keep Norfolk Beautiful program operates
	and there
00:18:40> 00:18:44:	could be an adopted trail program that they operate and
00:18:44> 00:18:47:	a corporation or some college students could adopt.
00:18:47> 00:18:51:	Part of the trail and they're responsible for the maintenance
00:18:51> 00:18:53:	of that piece of the trail.
00:18:53> 00:18:54:	Maybe not repairing the asphalt,
00:18:54> 00:19:00:	but picking up trash. And maybe replanting things and things
00:19:00> 00:19:01:	like that.
00:19:01> 00:19:05:	The second early impact or early action recommendation is
	to
00:19:05> 00:19:07:	Commission an economic impact study,

00:19:07> 00:19:10:	and we think this could be a valuable tool to
00:19:10> 00:19:12:	show the stakeholders,
00:19:12> 00:19:16:	the, the businesses, and the city that there's already an
00:19:16> 00:19:19:	economic benefit that the trail is is creating it to
00:19:20> 00:19:21:	really quantify what that is,
00:19:21> 00:19:25:	and we think this could be a helpful tool when
00:19:25> 00:19:29:	when you're going out to businesses in solicitation of this
00:19:29> 00:19:31:	Business Improvement District and also.
00:19:31> 00:19:34:	To show the city what the economic impact is,
00:19:34> 00:19:37:	and that if they spend money on improving the trail
00:19:37> 00:19:40:	that they will then get that back.
00:19:40> 00:19:43:	So we'll talk about this in more more detail a
00:19:43> 00:19:45:	little later on in the presentation,
00:19:45> 00:19:48:	but in in order to really make the trail more
00:19:48> 00:19:51:	inclusive and to to get this broader user base and
00:19:51> 00:19:52:	support base,
00:19:52> 00:19:55:	we recommend doing a survey of potential trail users and
00:19:56> 00:19:58:	what I mean when I say potential trail users is
00:19:58> 00:20:02:	people who are not currently using the trail and and
00:20:02> 00:20:05:	really understanding what the barriers are to them using the
00:20:05> 00:20:09:	trail and once once that is understood then you can
00:20:09> 00:20:10:	really start doing the work.
00:20:10> 00:20:14:	Of addressing those barriers and then the next thing is
00:20:14> 00:20:18:	to to do some feasibility work to determine if a
00:20:18> 00:20:20:	bid is going to be possible.
00:20:20> 00:20:24:	A Business Improvement District and this should really be led
00:20:24> 00:20:25:	by the city and dumb.
00:20:25> 00:20:29:	And this would involve a lot of cultivation of the
00:20:29> 00:20:32:	businesses because you you will need 30%
00:20:32> 00:20:35:	of the businesses to sign onto an initial petition.
00:20:35> 00:20:40:	So so there will be some initial work that needs
00:20:40> 00:20:42:	to be done.
00:20:42> 00:20:45:	And then moving on to the medium term recommendations.
00:20:45> 00:20:49:	This is really, UM, the main recommendation is to establish
00:20:49> 00:20:51:	a Business Improvement District,
00:20:51> 00:20:56:	and we're recommending looking at the area within 1000 feet
00:20:56> 00:20:57:	of the trail.
00:20:57> 00:21:00:	Uhm so so this would capture the businesses and the
00:21:01> 00:21:05:	apartments that really derive the most benefit from it because
00:21:05> 00:21:06:	they're so close.
00:21:06> 00:21:10:	So within this area there's there's about \$5 billion in
00:21:10> 00:21:14:	assessed value from our back of the napkin and analysis,

00:21:14> 00:21:18:	so it definitely more work would need to be done
00:21:18> 00:21:20:	at two to confirm these numbers.
00:21:20> 00:21:22:	But of that 5 billion,
00:21:22> 00:21:27:	we think about 1.3 billion is commercial value that could
00:21:27> 00:21:27:	be.
00:21:27> 00:21:30:	Assessed as part of the Business Improvement District,
00:21:30> 00:21:35:	and we're recommending the Business Improvement District and somewhere around
00:21:35> 00:21:36:	the the railroad line,
00:21:36> 00:21:40:	that kind of cuts through the city because it really
00:21:40> 00:21:44:	would would constantly be in the most most concentrated area
00:21:44> 00:21:49:	of commercial uses because farther north it's much more residential.
00:21:49> 00:21:54:	Next slide, please. So within that district,
00:21:54> 00:21:57:	there's a significant amount of institutional land use,
00:21:57> 00:22:01:	so this is the color coding for for these pie
00:22:01> 00:22:01:	charts,
00:22:01> 00:22:05:	and you see that for the assessed value more than
00:22:05> 00:22:08:	half of the assessed value is institutional uses,
00:22:08> 00:22:12:	and this does not include the city's land,
00:22:12> 00:22:14:	so it's everything but the city.
00:22:14> 00:22:16:	And then in terms of acreage,
00:22:16> 00:22:20:	it's also almost half, but there are significant amounts of
00:22:20> 00:22:21:	commercial uses.
00:22:21> 00:22:23:	And in terms of acreage,
00:22:23> 00:22:25:	there's a lot of industrial.
00:22:25> 00:22:27:	But in terms of assessed value,
00:22:27> 00:22:33:	that's much less. But what that translates to if you
00:22:33> 00:22:36:	go to the next slide is about.
00:22:36> 00:22:40:	Like I said, 1.3 billion in total assessed commercial value
00:22:40> 00:22:45:	that could be applied towards the the Business Improvement District.
00:22:45> 00:22:50:	And these are just two potential mileage rates that could
00:22:50> 00:22:56:	be could be assessed to those to those commercial businesses.
00:22:56> 00:23:00:	So these show that we think it's pretty possible to
00:23:00> 00:23:05:	get to that \$750,000 through the Business Improvement District model.
00:23:05> 00:23:09:	If this were to be feasible and dumb,
00:23:09> 00:23:12:	you know, I think it's it's just important to note
00:23:13> 00:23:18:	that the the downtown Business Improvement District that currently exists
00:23:18> 00:23:19:	is 1.6 mills.

00:23:19> 00:23:25:	Or excuse me, .16. So \$0.16 per \$100 and uhm.
00:23:25> 00:23:28:	So this is significantly less than that.
00:23:28> 00:23:31:	So, so back to those institutional uses.
00:23:31> 00:23:36:	Like I said, 43% of the land area and 51%
00:23:36> 00:23:39:	of the total assessed value is tax exempt.
00:23:39> 00:23:43:	Yet these these institutions are definitely benefiting from the
	trail,
00:23:43> 00:23:47:	and we pulled out some of the major.
00:23:47> 00:23:50:	The major land owners within the area,
00:23:50> 00:23:52:	the primary one being Sentara health,
00:23:52> 00:23:56:	with by far the most the highest assessed value within
00:23:56> 00:24:00:	the the Improvement District of 1.4 billion.
00:24:00> 00:24:02:	Uhm, and then the Commonwealth,
00:24:02> 00:24:07:	which probably comprises some of Norfolk State University and also
00:24:08> 00:24:10:	any other state universities.
00:24:10> 00:24:15:	And then the Eastern Virginia Medical School at 325 million
00:24:15> 00:24:17:	and the US government.
00:24:17> 00:24:22:	So some of the Navy establishments.
00:24:22> 00:24:26:	So there could be a payment in lieu of taxes
00:24:27> 00:24:27:	or pilot.
00:24:27> 00:24:32:	Established with these organizations in order to bring in additional
00:24:32> 00:24:34:	funds for operating and maintenance.
00:24:34> 00:24:38:	Because like I said, if these organizations are deriving value
00:24:38> 00:24:39:	from the trail.
00:24:42> 00:24:46:	Next slide, please. So I know we're talking about operating
00:24:46> 00:24:50:	expenses and ways to bring in revenue for those,
00:24:50> 00:24:54:	but it's also we're talking about capital improvements because we
00:24:54> 00:24:57:	did hear from our stakeholder interviews that you know,
00:24:57> 00:25:01:	Grant writing is can be a full time job for
00:25:01> 00:25:02:	for foundation staff,
00:25:02> 00:25:05:	but they have it so many other things that they're
00:25:06> 00:25:10:	doing so really determining who should be responsible for grant
00:25:10> 00:25:10:	writing,
00:25:10> 00:25:13:	moving forward, and developing a program around that.
00:25:13> 00:25:16:	So is it. A A grant writing professional that the
00:25:16> 00:25:18:	foundation contracts with.
00:25:18> 00:25:21:	Or is there a city staff person who could who
00:25:21> 00:25:25:	could do the grant writing or even a staff person
00:25:25> 00:25:28:	at the NPO so so figuring out this piece of

00:25:28> 00:25:31:	the puzzle sooner rather than later would be beneficial.
00:25:31> 00:25:35:	And then going back to the idea that a trail
00:25:35> 00:25:37:	is not just a trail there,
00:25:37> 00:25:40:	there's lots of different funding sources that this this trail
00:25:41> 00:25:42:	could be eligible for.
00:25:42> 00:25:44:	And so just thinking broadly about what?
00:25:44> 00:25:47:	This might be including resilience funds,
00:25:47> 00:25:50:	transportation funds, economic or excuse me,
00:25:50> 00:25:57:	Environmental Quality and brownfields remediation and also public health and
00:25:57> 00:26:00:	Wellness as well as public art.
00:26:00> 00:26:03:	And then our long-term recommendation sort of ties in with
00:26:03> 00:26:04:	the foundations.
00:26:04> 00:26:09:	The Foundation's goal of making the trail more inclusive and
00:26:09> 00:26:12:	more of an amenity for everybody in the city.
00:26:12> 00:26:16:	Is really part of the work of trans of transforming
00:26:16> 00:26:20:	it from this hidden gem that we heard so many
00:26:20> 00:26:24:	many people call it to the local source of pride,
00:26:24> 00:26:28:	which is part of the Foundation's mission and really something
00:26:28> 00:26:30:	that that everybody can rally,
00:26:30> 00:26:35:	rally around and support. And so once that transformation happens.
00:26:35> 00:26:36:	And when I say transformation,
00:26:36> 00:26:39:	I mean of people's attitudes towards the trail,
00:26:39> 00:26:42:	then a potential voter referendum that would establish a dedicated
00:26:42> 00:26:44:	annual operating fund for the trails.
00:26:44> 00:26:47:	Maintenance might be successful. We don't think it would be
00:26:47> 00:26:49:	successful right now,
00:26:49> 00:26:51:	but this is something to work towards,
00:26:51> 00:26:55:	we think. And then for the second question,
00:26:55> 00:26:57:	I will pass it off to my colleague or he
00:26:58> 00:26:58:	leopardo.
00:27:00> 00:27:03:	Thanks Rachel, and I'll be chatting a little bit about
00:27:03> 00:27:05:	coordination between the city and the foundation.
00:27:05> 00:27:08:	So next slide please. Uhm,
00:27:08> 00:27:10:	so we're very well aware and it's been great to
00:27:10> 00:27:13:	learn about how the foundation has just been critical to
00:27:13> 00:27:17:	build support and excitement for the trail within the community.
00:27:17> 00:27:20:	But to realize the potential of the trail,
00:27:20> 00:27:22:	the city needs to play a big part in this

00:27:22> 00:27:25:	by really leveraging their municipal authority.
00:27:25> 00:27:28:	So we'll talk through a few strategies about how the
00:27:28> 00:27:32:	foundation and the city can collaborate to make this happen.
00:27:32> 00:27:37:	Next slide, please. So bringing dynamic projects like the vision
00:27:37> 00:27:42:	for the River Trail require collaboration with various partners and
00:27:42> 00:27:43:	institutions,
00:27:43> 00:27:46:	but also within different departments in the city,
00:27:46> 00:27:50:	and sometimes that community. That communication isn't very clear.
00:27:50> 00:27:55:	Reinforcing a city champion or a champion within city staff
00:27:55> 00:28:00:	is really critical to help direct staff and resources to
00:28:00> 00:28:04:	implement efforts along the River Trail.
00:28:04> 00:28:07:	Additionally, this leadership position within the city can help foster
00:28:07> 00:28:10:	data sharing and regular communication within agencies,
00:28:10> 00:28:13:	which often isn't the case in many municipalities.
00:28:13> 00:28:16:	And this data sharing is really important because it helps
00:28:16> 00:28:20:	different departments know when they're working in an area and
00:28:20> 00:28:23:	helps them coordinate construction and maintenance schedules.
00:28:23> 00:28:28:	It's always frustrating when a new facility is developed only
00:28:28> 00:28:31:	to be ripped up a few weeks later to do
00:28:31> 00:28:33:	some underlying utility work.
00:28:33> 00:28:36:	Additionally, the city plays a key role in being a
00:28:36> 00:28:42:	converger of different stakeholders of institution and continuing communications with
00:28:42> 00:28:43:	the foundation.
00:28:43> 00:28:48:	Of course, to provide updates and help strategize on what
00:28:48> 00:28:50:	the next party should be.
00:28:50> 00:28:54:	And then lastly, this role is really needed to help
00:28:54> 00:28:56:	validate the city's commitments.
00:28:56> 00:29:02:	In the Memorandum of Understanding that was signed between the
00:29:02> 00:29:03:	city and and.
00:29:03> 00:29:06:	Foundation so next slide please.
00:29:06> 00:29:10:	So Speaking of the MOU and what we heard is
00:29:10> 00:29:14:	that though the MLU was signed back in 2016,
00:29:14> 00:29:19:	the lack of specificity within that document has really created
00:29:19> 00:29:21:	some challenges for the city,
00:29:21> 00:29:25:	and they've been unable to execute on a specific scope
00:29:25> 00:29:29:	because the document kind of lacks specificity.

00:29:29> 00:29:33: 00:29:33> 00:29:39:	We've reviewed the MOU and have identified a few topics and potential recommendations for how the MLU could be
	bolstered
00:29:39> 00:29:41:	to really provide a specific scope.
00:29:41> 00:29:44:	I'm on the topic of public safety.
00:29:44> 00:29:48:	We really think that the role of enforcement of Traffic
00:29:48> 00:29:48:	Safety,
00:29:48> 00:29:52:	especially for areas that are on streets and ensuring the
00:29:52> 00:29:54:	facilities are safe,
00:29:54> 00:29:56:	really lie on the city's plate.
00:29:56> 00:29:58:	On the topic of maintenance,
00:29:58> 00:30:02:	which in the MO U falls solely on the plate
00:30:02> 00:30:03:	of the city,
00:30:03> 00:30:06:	and we think of Split might be appropriate.
00:30:06> 00:30:10:	Where the city really is focused on the public right
00:30:10> 00:30:11:	away,
00:30:11> 00:30:14:	which includes landscaping. The trail maintenance itself.
00:30:14> 00:30:16:	Make sure things are smooth,
00:30:16> 00:30:19:	but when it comes to ancillary services such as restroom
00:30:19> 00:30:24:	maintenance or perhaps even water founder maintenance and those are
00:30:24> 00:30:28:	services that may be best contracted by the foundation to
00:30:28> 00:30:33:	provide additional support. The MLU also highlights that the foundation
00:30:33> 00:30:39:	should provide additional input for development projects along the River
00:30:39> 00:30:39:	Trail.
00:30:39> 00:30:44:	However, it lacks specificity as to how this would happen
00:30:44> 00:30:45:	beyond traditional.
00:30:47> 00:30:51:	Community input processes, so I think it's a question to
00:30:51> 00:30:52:	be asked.
00:30:52> 00:30:55:	Is there a need to go beyond standard community input
00:30:55> 00:30:58:	process and So what does that look like?
00:30:58> 00:31:01:	It very well may be an advanced than ification or
00:31:01> 00:31:03:	some sort of additional communication,
00:31:03> 00:31:07:	just to ensure that the foundation provides their formal written
00:31:07> 00:31:08:	commentary.
00:31:08> 00:31:12:	On the programming side, and we know that the River
00:31:12> 00:31:16:	Trail is becoming a place that many institutions such as
00:31:16> 00:31:20:	and if you are really looking to bring communities to
00:31:20> 00:31:22:	and use of space to program events,
00:31:22> 00:31:27:	the city may consider developing a streamlined permitting process that

00:31:27> 00:31:32:	facilitates the adoption or approval of projects along the right
00:31:32> 00:31:33:	away of the trail.
00:31:33> 00:31:37:	And they may even consider working with the foundation to
00:31:37> 00:31:39:	have the foundation provide additional support,
00:31:39> 00:31:43:	either in permit review or in sharing information with potential
00:31:43> 00:31:46:	stakeholders that would like to host an event.
00:31:46> 00:31:51:	And then lastly, we've heard that currently it's pretty challenging
00:31:51> 00:31:54:	to free up funds to make any sort of improvement
00:31:54> 00:31:55:	along the trail,
00:31:55> 00:31:59:	so it's important to provide the administrative authority to the
00:31:59> 00:32:03:	city to release plans and make either maintenance projects or
00:32:03> 00:32:04:	other improvements.
00:32:04> 00:32:09:	Along the river channel. And next slide please.
00:32:09> 00:32:12:	So while the MLU is really great at improving or
00:32:12> 00:32:14:	continuing kind of piece meal,
00:32:14> 00:32:18:	approach of identifying improvements as they come along the trail,
00:32:18> 00:32:22:	establishing a formal right away designation would really give the
00:32:22> 00:32:25:	city the authority to incorporate the trail into all its
00:32:25> 00:32:29:	comprehensive planning documents and would allow the city to kind
00:32:29> 00:32:33:	of guide developments that come in along with the trail.
00:32:33> 00:32:38:	We're recommending that the this detailed right away is approved
00:32:38> 00:32:39:	via city Ordinance,
00:32:39> 00:32:44:	which identifies both the specific route for the trail and
00:32:44> 00:32:48:	its entire T and includes parcels within 1000 feet in
00:32:48> 00:32:51:	each direction of the trail itself.
00:32:51> 00:32:55:	This inclusion of the parcels would allow for the city
00:32:55> 00:32:59:	to outline regulations and any sort and leverage input for
00:32:59> 00:33:03:	developments that happened within that designated public.
00:33:03> 00:33:08:	Rail or public right of way in addition to the
00:33:08> 00:33:11:	inclusion of the trail within.
00:33:11> 00:33:14:	Long term planning documents in the city.
00:33:14> 00:33:19:	It also provides justification for releasing resources to improve it
00:33:19> 00:33:24:	and also helps guide conversations with developers to require them
00:33:24> 00:33:28:	to either include amenities such as lighting or maintaining their
00:33:28> 00:33:32:	trail that is adjacent to their property and also helps

00:33:32> 00:33:37:	ensure that new development enhances the public space along the
00:33:37> 00:33:42:	trail instead of creating some friction between the built environment.
00:33:42> 00:33:46:	And that beautiful trail facilities.
00:33:46> 00:33:51:	Next slide. And lastly, continuing on this theme of an
00:33:51> 00:33:52:	overarching,
00:33:52> 00:33:58:	comprehensive view of the plan or off the trail.
00:33:58> 00:34:01:	Hey, a master plan would be a great resource that
00:34:02> 00:34:07:	outlines the different parties along the river house prioritized projects
00:34:07> 00:34:11:	and helps guide resources to make the vision the complete
00:34:11> 00:34:14:	vision for the River Trail complete.
00:34:14> 00:34:18:	You know this type of document often contains components such
00:34:18> 00:34:20:	as design specifications,
00:34:20> 00:34:24:	both for facilities and for construction along the River Trail.
00:34:24> 00:34:28:	Make adify any land uses that are necessary.
00:34:28> 00:34:32:	Or deemed appropriate by the community to ensure that there's
00:34:32> 00:34:35:	a mix of developments and projects along the river and
00:34:35> 00:34:39:	also helps prioritize and prioritized individual projects and identify funding
00:34:39> 00:34:41:	strategies for making that happen.
00:34:41> 00:34:45:	So a lot of what Rachel was mentioning could be
00:34:45> 00:34:48:	classified in a master plan like this.
00:34:48> 00:34:51:	And lastly, a master plan which is led by the
00:34:51> 00:34:53:	city in collaboration with the foundation,
00:34:53> 00:34:57:	would really present an opportunity to build on the base
00:34:57> 00:34:58:	of the foundation.
00:34:58> 00:35:01:	Has built in recent years and Co.
00:35:01> 00:35:05:	Create a community vision for what the river looks like
00:35:05> 00:35:06:	in the future.
00:35:06> 00:35:09:	And with that come up to the next slide,
00:35:09> 00:35:12:	where I believe I'll pitch it over to Ryan to
00:35:12> 00:35:15:	talk about how the trail can help really maintain some
00:35:15> 00:35:18:	environmental resiliency in the Community.
00:35:19> 00:35:22:	Thank you very much for Healio and good morning everyone.
00:35:22> 00:35:25:	It's good to be with you.
00:35:25> 00:35:27:	So you asked us to think about how the trail
00:35:27> 00:35:31:	could be leveraged for coastal resilience and flood protection and
00:35:31> 00:35:33:	either its current alignment or a new one.
00:35:33> 00:35:36:	And and how could it fit into Norfolk's other strategies

00:35:36> 00:35:39:	and local investment to enhance resilience.
00:35:39> 00:35:41:	And so let's move on to the next slide.
00:35:41> 00:35:44:	
00:35:44> 00:35:47:	I think when we we looked at the context,
	we did see that the the trail can help the
00:35:47> 00:35:48:	city significantly.
00:35:48> 00:35:52:	We think in adapting to its changing climate can also
00:35:52> 00:35:55:	help mitigate the extent of that change by.
00:35:55> 00:35:59:	Supporting active mobility. Segments of the trail and in their
00:35:59> 00:36:01:	surrounding spaces work together,
00:36:01> 00:36:05:	and they're well located to intercept rising river levels and
00:36:05> 00:36:09:	capture rainfall and inland situations as well.
00:36:09> 00:36:11:	Go to the next slide.
00:36:11> 00:36:15:	So certainly Norfolk is vulnerable to a number of different
00:36:15> 00:36:18:	coastal riverines and interior flooding situations.
00:36:18> 00:36:23:	The core of engineers helped identify those resources and challenges
00:36:23> 00:36:26:	in in many respects some of the things that they
00:36:26> 00:36:31:	highlighted was the need for coastal resilience and flood barriers
00:36:31> 00:36:34:	and things like that and more or less a similar
00:36:34> 00:36:39:	alignment to the way that the the trail follows the
00:36:39> 00:36:40:	riverfront.
00:36:40> 00:36:43:	Certainly South of Lambert. Point and moving eastward.
00:36:43> 00:36:46:	And So what we thought was important,
00:36:46> 00:36:51:	there is that more than any other street or other
00:36:51> 00:36:53:	piece of public right of way.
00:36:53> 00:36:57:	The trail is is best positioned to tie together a
00:36:57> 00:37:02:	series of infrastructure changes to help meet the intent of
00:37:02> 00:37:04:	these flood barriers,
00:37:04> 00:37:09:	but also to provide and continue to provide great public
00:37:09> 00:37:12:	access to and along the Elizabeth River.
00:37:12> 00:37:15:	Move to the next slide.
00:37:15> 00:37:19:	So we put together a quick diagram here with some
00:37:19> 00:37:22:	ideas for for you all to consider as really taking
00:37:22> 00:37:25:	the next step in a conversation.
00:37:25> 00:37:28:	A lot more analysis needs to be done to revise
00:37:28> 00:37:30:	and refine these ideas,
00:37:30> 00:37:34:	but we wanted to talk about the way in which
00:37:34> 00:37:35:	the trail,
00:37:35> 00:37:37:	corridor and and with extensions to it.
00:37:37> 00:37:41:	Different roles that it could play in a broader strategy
00:37:41> 00:37:43:	for coastal resilience.

00:37:43> 00:37:47:	I think you know there's a few key things we
00:37:47> 00:37:49:	want to talk about here.
00:37:49> 00:37:53:	First, the idea of how segments of the trail kind
00:37:53> 00:37:57:	of highlighted here in blue how they could function as
00:37:57> 00:37:57:	a bridge,
00:37:57> 00:38:02:	a corridor that connects people to critical destinations and services
00:38:02> 00:38:05:	during flood events in yellow we highlighted places where we
00:38:05> 00:38:09:	think those trail segments could could function as an elevated
00:38:09> 00:38:13:	shoreline and embankment that helps keep floodwaters away from vulnerable
00:38:13> 00:38:14:	property and infrastructure.
00:38:14> 00:38:18:	But also creates great public open space amenities that are
00:38:18> 00:38:21:	usable at all times of year and not just flood
00:38:22> 00:38:23:	protection infrastructure.
00:38:23> 00:38:27:	And in green we've highlighted trail segments that we think
00:38:27> 00:38:30:	could potentially function as sponges,
00:38:30> 00:38:34:	places where the trail corridor could soak up either interior
00:38:34> 00:38:38:	flooded related waters or helps soften the wave action that
00:38:38> 00:38:42:	comes with sea level rise and storm surge along the
00:38:42> 00:38:46:	edge and and starting to think about some tributaries.
00:38:46> 00:38:49:	That lead to the trail and how they might be
00:38:50> 00:38:53:	able to function as part of this broader system.
00:38:53> 00:38:56:	This sort of builds on some of the ideas that
00:38:56> 00:39:00:	you can see in Norfolk coastal resilience strategy,
00:39:00> 00:39:04:	where a number of locations were highlighted needing either new
00:39:04> 00:39:05:	bermes or floodwalls.
00:39:05> 00:39:08:	What we want to think about is how the trail
00:39:08> 00:39:11:	can provide that same function,
00:39:11> 00:39:14:	but with other Co benefits that create recreation,
00:39:14> 00:39:16:	health and mobility opportunities for many neighborhoods.
00:39:16> 00:39:21:	Throughout the city we could go on to the next
00:39:21> 00:39:22:	line.
00:39:22> 00:39:26:	So here are just some examples of what we're talking
00:39:26> 00:39:27:	about when we need.
00:39:27> 00:39:31:	How can the trail function as an elevated shoreline?
00:39:31> 00:39:35:	This project from Richmond, BC actually was done in order
00:39:35> 00:39:37:	to elevate a landscape,
00:39:37> 00:39:41:	and rather than simply have a typical levy that only
00:39:41> 00:39:43:	provided flood protection,
00:39:43> 00:39:46:	the embankments were created here to provide for mobility,

00:39:46> 00:39:51:	active mobility as well as terrorist amphitheatres that were great
00:39:51> 00:39:52:	gathering spaces.
00:39:52> 00:39:57:	For people and it also involved educational opportunities and the
00:39:57> 00:40:02:	opportunity to create new habitat while elevating that that flood
00:40:02> 00:40:05:	protection along the riverfront.
00:40:05> 00:40:10:	Next slide. You can see these techniques used in other
00:40:10> 00:40:12:	parts of Virginia,
00:40:12> 00:40:14:	and Alexandria's waterfront. Recently, there was a,
00:40:14> 00:40:17:	you know, after the planning there.
00:40:17> 00:40:20:	There were several new developments built that elevated.
00:40:20> 00:40:24:	There's first floors that the buildings themselves were outside of
00:40:24> 00:40:25:	that flood threat,
00:40:25> 00:40:29:	and then the new seawalls were created and new landscapes
00:40:29> 00:40:33:	were terrorists between those seawalls and those new development to
00:40:33> 00:40:37:	create great waterfront public space that also acts as that
00:40:37> 00:40:41:	elevated. Shoreline this is the kind of ideas that could
00:40:41> 00:40:44:	be possible at harbor around Harbor Park or in parts
00:40:44> 00:40:45:	of.
00:40:45> 00:40:50:	Fort Norfolk next slide. So when we talk about the
00:40:51> 00:40:55:	trail and its corridor acting as a sponge,
00:40:55> 00:40:59:	we're looking at creating new wetland environments and those wetland
00:40:59> 00:41:04:	environments could happen in an interior location and again intercept
00:41:04> 00:41:07:	and store soak up and filter the runoff that happens
00:41:07> 00:41:10:	there to avoid inland flooding issues.
00:41:10> 00:41:13:	And those same kind of techniques can be integrated along
00:41:13> 00:41:17:	the water's edge along the shoreline to help buffer coastal
00:41:17> 00:41:21:	storm surge and to help absorb some of those waters
00:41:21> 00:41:24:	as well. Sometimes the sponge idea that that can't replace
00:41:24> 00:41:26:	a barrier that's necessary,
00:41:26> 00:41:29:	but you can also use them in combination in many
00:41:29> 00:41:33:	cases to provide that new elevated barrier with a living
00:41:33> 00:41:36:	shoreline edge to help soak up the water and the
00:41:36> 00:41:40:	energy that comes with it.
00:41:40> 00:41:42:	Go to the next slide.
00:41:42> 00:41:46:	So the bridge idea is is something that can function
00:41:46> 00:41:47:	in multiple ways.

00:41:47> 00:41:51:	Uhm, some of our work in in Philadelphia look to
00:41:51> 00:41:55:	create a new bicycle and pedestrian route that actually goes
00:41:55> 00:41:59:	above the river in order to provide for crossings over
00:41:59> 00:42:03:	key infrastructure and to provide a safe route for pedestrians,
00:42:03> 00:42:07:	cyclists and actually for emergency access during flood events.
00:42:07> 00:42:10:	So that's one way the bridge idea can work.
00:42:10> 00:42:14:	Another way is to have the trail be slightly elevated
00:42:14> 00:42:18:	as it moves through along key streets in neighborhood areas
00:42:18> 00:42:19:	like Edgewater,
00:42:19> 00:42:22:	Larchmont, moving farther north. You could imagine there have been
00:42:22> 00:42:25:	discussions about potentially elevating portions of Hampton Blvd.
00:42:25> 00:42:29:	Now a new alignment or a spur of the trail
00:42:29> 00:42:31:	could be part of that elevation.
00:42:31> 00:42:35:	So where that corridor acts like a bridge providing safe
00:42:35> 00:42:37:	access through those neighborhoods.
00:42:37> 00:42:41:	Two key destinations. Like the port or the hospital to
00:42:41> 00:42:43:	the South during flood events.
00:42:46> 00:42:49:	And the next slide please the entire corridor,
00:42:49> 00:42:53:	though we think has a great role to play as
00:42:53> 00:42:54:	a storyteller.
00:42:54> 00:42:58:	Again, it's it's a piece of infrastructure that ties together
00:42:58> 00:43:01:	great series of events and places,
00:43:01> 00:43:04:	key destinations and storylines about Norfolk's great maritime history,
00:43:04> 00:43:08:	past, present and future. And and we think that it
00:43:09> 00:43:13:	has the ability to also educate and raise awareness on
00:43:13> 00:43:14:	sea level,
00:43:14> 00:43:16:	rise issues, coastal resilience issues.
00:43:16> 00:43:19:	And what the city is doing to help adapt to
00:43:19> 00:43:22:	those changes and mitigate the extent of those changes.
00:43:22> 00:43:25:	So we don't want to underestimate the role of the
00:43:25> 00:43:28:	trail as a storyteller and as a place that can
00:43:28> 00:43:31:	demonstrate all of the great things that Norfolk is planning
00:43:31> 00:43:34:	to do and implement it.
00:43:34> 00:43:38:	And that means everything from public art installations to places
00:43:38> 00:43:41:	where you can view and appreciate the water and it's
00:43:41> 00:43:43:	changing levels in different ways and more.
00:43:43> 00:43:47:	Direct interpretive educational signage and elements that help tell those

00:43:47> 00:43:50:	stories with as as more and more people use the
00:43:50> 00:43:51:	trail,
00:43:51> 00:43:55:	both residents and visitors. Next,
00:43:55> 00:43:58:	slide and lastly as we move towards implementation we think
00:43:58> 00:43:59:	about OK.
00:43:59> 00:44:02:	How do we start to to have the trail function
00:44:02> 00:44:05:	more and more in this wave as a integral piece
00:44:05> 00:44:06:	of flood infrastructure,
00:44:06> 00:44:09:	we want to think about a couple key points.
00:44:09> 00:44:12:	I number one, we think one of the first things
00:44:12> 00:44:15:	to do is to create a baseline assessment of the
00:44:16> 00:44:19:	trail conditions today based on their adjacency and right of
00:44:19> 00:44:23:	way widths and then overlay the anticipated inundation vulnerability mapping
00:44:23> 00:44:24:	that's been done that key.
00:44:24> 00:44:27:	Years and then overlay the topography that exists today.
00:44:27> 00:44:30:	And that's going to be needed to determine how much
00:44:30> 00:44:33:	the trail could be elevated or would need to be
00:44:33> 00:44:36:	elevated in key locations to help provide that barrier,
00:44:36> 00:44:39:	and so that's the next level of detail needed to
00:44:39> 00:44:40:	help reinforce that strategy.
00:44:40> 00:44:43:	We want to make sure to be clear though,
00:44:43> 00:44:46:	with the city and the core of engineers and the
00:44:46> 00:44:49:	broader community that the trail is in a critical location
00:44:49> 00:44:52:	for flood risk reduction and that it can play a
00:44:52> 00:44:55:	significant role and needs to be invested in in.
00:44:55> 00:44:58:	Order to do it. We want to focus those investments
00:44:58> 00:44:58:	first,
00:44:58> 00:45:01:	where there's a combination of the highest benefit,
00:45:01> 00:45:04:	the highest visibility, and the lowest cost so that we
00:45:04> 00:45:08:	can move quickly to prove the resilience value to residents
00:45:08> 00:45:09:	and decision makers.
00:45:09> 00:45:13:	Keep those projects initially quite simple with an emphasis on
00:45:13> 00:45:15:	new and expanded trail connectivity.
00:45:15> 00:45:17:	There's a lot that can be done,
00:45:17> 00:45:20:	but the first benefit of the trail is being contiguous
00:45:20> 00:45:21:	and connected,
00:45:21> 00:45:24:	so we want to make sure that those those early
00:45:24> 00:45:26:	projects help reinforce that.
00:45:26> 00:45:29:	And lastly, we want to bundle the issues and look
00:45:29> 00:45:34:	for critical intersections where several challenges can be
	addressed simultaneously

00:45:34> 00:45:34:	by 1 project,
00:45:34> 00:45:38:	so that when those investments are made we get many
00:45:38> 00:45:40:	Co benefits out of that.
00:45:40> 00:45:43:	Same investment. Thank you very much.
00:45:43> 00:45:46:	I'm now going to pass it to Paul Moyer to
00:45:46> 00:45:49:	speak more about how the trail can become a diverse,
00:45:49> 00:45:50:	equitable and inclusive community asset.
00:45:52> 00:45:55:	Thank you Ryan. So the last question is mentioned is
00:45:55> 00:45:57:	that what we will call DI?
00:45:57> 00:46:00:	So when you hear me say that that's diverse,
00:46:00> 00:46:03:	equitable, inclusive. So if you go to the next slide,
00:46:03> 00:46:08:	please. As a as the panel began discussing the idea
00:46:08> 00:46:12:	of DEI and the trail and how it could be
00:46:12> 00:46:14:	a catalyst for DI,
00:46:14> 00:46:17:	we came across the fact that the city is a
00:46:17> 00:46:21:	leader in the region and has launched its own DI
00:46:21> 00:46:24:	initiative as noted here on the right,
00:46:24> 00:46:27:	and we thought that this was a great way to
00:46:27> 00:46:31:	kind of think of our efforts related to DEI and
00:46:31> 00:46:35:	the trail and how the trail can become a contributed
00:46:35> 00:46:42:	to this. Larger citywide and ultimately regionwide DI focus.
00:46:42> 00:46:47:	Next slide, please. So as as we were thinking specifically
00:46:47> 00:46:51:	about actions that we could take the most direct one
00:46:52> 00:46:56:	we came to was establishing a committee on the Board
00:46:56> 00:46:59:	of the RTF Board. That's focused on DI.
00:46:59> 00:47:02:	So it really becomes a focus focused effort,
00:47:02> 00:47:08:	so that would have committee members in a committee chair.
00:47:08> 00:47:11:	And the idea is that this is part of this
00:47:11> 00:47:15:	and maybe establishing this committee we would look to expand
00:47:15> 00:47:18:	those that participate on the board to some of the
00:47:18> 00:47:22:	communities of color that may be less represented in the
00:47:22> 00:47:23:	trail today.
00:47:23> 00:47:27:	Uhm, and as part of that committee moving forward,
00:47:27> 00:47:31:	they would. We would recommend they developed some
	goals and
00:47:31> 00:47:35:	objectives for how they will support the initiative and really
00:47:35> 00:47:39:	kind of helped be a lens to make sure activities
00:47:39> 00:47:43:	and energies that are being put into the trail reflect
00:47:43> 00:47:47:	those those initiatives and that that flavor of thinking as
00:47:47> 00:47:48:	we move forward.
00:47:48> 00:47:54:	Next slide. So you've seen Grant you all probably know

00:47:54> 00:47:55:	the trail.
00:47:55> 00:47:58:	This the trail goes through many neighborhoods in the city.
00:47:58> 00:48:01:	We heard pretty clearly as we were going through our
00:48:01> 00:48:05:	stakeholder interviews that there is a sort of a sense
00:48:05> 00:48:09:	that the trail represents primarily the more fluent in white
00:48:09> 00:48:12:	neighborhoods of Norfolk. And that was something you know that
00:48:12> 00:48:15:	we wanted to think about relative to DI.
00:48:15> 00:48:19:	So if you go to the next slide.
00:48:19> 00:48:22:	We were thinking about it and and Ryan kind of
00:48:22> 00:48:26:	UM has talked to several people talked about what
00140122 / 001401201	connection
00:48:26> 00:48:29:	should happen in the future and and really,
00:48:29> 00:48:32:	the point here isn't to say these are the exact
00:48:33> 00:48:35:	connections that might happen in the future.
00:48:35> 00:48:38:	We were just saying, you know,
00:48:38> 00:48:42:	thinking forward? How can the trail connect to these nearby
00:48:42> 00:48:46:	neighborhoods and and really help bring them into the discussion
00:48:46> 00:48:49:	and activities related to the trail.
00:48:49> 00:48:51:	So as part of doing that,
00:48:51> 00:48:53:	though, this is really needs to be.
00:48:53> 00:48:56:	I'll say community driven and and be part of a
00:48:56> 00:48:57:	larger discussion,
00:48:57> 00:49:02:	so if you go to the next slide.
00:49:02> 00:49:04:	Uh, one of the the and and you've heard about
00:49:04> 00:49:05:	this from others.
00:49:05> 00:49:09:	The idea of a survey is something we think is
00:49:09> 00:49:10:	important.
00:49:10> 00:49:12:	In in really, as mentioned previously,
00:49:12> 00:49:14:	that survey should be will,
00:49:14> 00:49:16:	say, potential future trail users.
00:49:16> 00:49:20:	Or really maybe a citywide survey to gauge interest in
00:49:20> 00:49:23:	communities in interest in enhanced trail access,
00:49:23> 00:49:27:	as as a way to begin to learn which areas
00:49:27> 00:49:31:	make the most sense to connect to where there might
00:49:31> 00:49:33:	be the most interest.
00:49:33> 00:49:35:	So as part of that,
00:49:35> 00:49:39:	I do want to note that Norfolk State University,
00:49:39> 00:49:42:	which is at the. At the Far East end,
00:49:42> 00:49:45:	which is connected, although it's not a great connection,
00:49:45> 00:49:48:	so one of the ideas that it was brought up
00:49:48> 00:49:52:	during some of the stakeholder meetings was to strengthen

	that
00:49:52> 00:49:54:	connection to Norfolk State,
00:49:54> 00:49:58:	which really would help emphasize the importance of DI as
00:49:58> 00:49:59:	part of the trail,
00:49:59> 00:50:03:	and then also as as once we have survey information
00:50:03> 00:50:07:	begin to look at which neighborhoods connections make sense or
00:50:07> 00:50:10:	are or where there's the most interest as well as
00:50:10> 00:50:15:	physical connection. And start to build relationships with those communities
00:50:15> 00:50:16:	to to develop that.
00:50:16> 00:50:20:	Buy in and interest in the trail.
00:50:20> 00:50:20:	Next
00:50:20> 00:50:22:	slide. Uhm,
00:50:22> 00:50:26:	two other. I'll say events and programming ideas that the
00:50:26> 00:50:31:	trail and the foundation do tremendous job already of programming
00:50:31> 00:50:32:	along the trail.
00:50:32> 00:50:36:	And really, these are just some additional thoughts on how
00:50:36> 00:50:37:	to expand that.
00:50:37> 00:50:41:	The first one is and there's already a strong relationship
00:50:41> 00:50:42:	with Sentara.
00:50:42> 00:50:45:	They're a big donor to the trail,
00:50:45> 00:50:49:	and as we understand they they actually are actively supporting
00:50:49> 00:50:52:	some programs along the trail where they?
00:50:52> 00:50:56:	Match health professionals with the community to do walks and
00:50:56> 00:51:01:	discuss health benefits of walking and biking and other exercise.
00:51:01> 00:51:04:	We just think that that could be also expanded to
00:51:04> 00:51:08:	other communities of color that may not be as close
00:51:08> 00:51:12:	to Sentara specifically and then the second item.
00:51:12> 00:51:15:	Here is the 10 minute walk,
00:51:15> 00:51:18:	improving access to parks and green space.
00:51:18> 00:51:22:	This is a national program that that gets mayors and
00:51:22> 00:51:23:	cities too.
00:51:23> 00:51:26:	To sign onto with the idea that those cities are
00:51:26> 00:51:28:	looking to ensure 100%
00:51:28> 00:51:31:	access within 10 minutes to a safe and quality of
00:51:32> 00:51:35:	safe access to a quality park and the city of
00:51:35> 00:51:37:	Norfolk has not signed on to that,
00:51:37> 00:51:41:	so we think that might be something good to do.

00:51:41> 00:51:45:	And really the the point here is that rail is
00:51:45> 00:51:49:	obviously a key connector in the city and could help
00:51:49> 00:51:52:	achieve that goal for the city.
00:51:52> 00:51:56:	Next slide, please. Another program that's actually here in Northern
00:51:56> 00:51:58:	Virginia and Arlington,
00:51:58> 00:52:01:	VA where I'm located is called Phoenix Bikes.
00:52:01> 00:52:05:	Phoenix Bikes is a program and actually a physical facility.
00:52:05> 00:52:09:	They support they. They train and teach younger riders 12
00:52:09> 00:52:10:	to 17 year olds.
00:52:10> 00:52:13:	How to fix bikes and as part of that they
00:52:13> 00:52:17:	have an opportunity to earn a bike as part of
00:52:17> 00:52:21:	their training and then the bikes that get fixed or
00:52:21> 00:52:25:	or then sold as part of their their their.
00:52:25> 00:52:27:	Facility where they sell refurbished bikes,
00:52:27> 00:52:31:	so we think that's a great program and sort of
00:52:31> 00:52:33:	parallel to that.
00:52:33> 00:52:37:	It's just the concept of a bike mentorship program,
00:52:37> 00:52:41:	really just establishing a connections from more experienced bikers with
00:52:41> 00:52:42:	less experienced bikers.
00:52:42> 00:52:46:	Particularly again in communities of color.
00:52:46> 00:52:48:	And then lastly, just, you know,
00:52:48> 00:52:51:	as the committee is helping you know,
00:52:51> 00:52:54:	to continue to look for ways to have events and
00:52:54> 00:52:58:	activities in those communities of color.
00:52:58> 00:53:02:	Next slide. And then partnerships.
00:53:02> 00:53:05:	We've talked about partnerships in different ways,
00:53:05> 00:53:10:	this. This particular concept is really how thinking again from
00:53:10> 00:53:11:	a Addyi lens.
00:53:11> 00:53:16:	How to partner with. Organizations such as houses of worship,
00:53:16> 00:53:21:	where you might be able to connect with the communities
00:53:21> 00:53:21:	of color.
00:53:21> 00:53:25:	There may be ongoing programs or ways to leverage things
00:53:25> 00:53:28:	that they're already doing their membership again,
00:53:28> 00:53:32:	really with the idea to encourage engagement in the trail
00:53:32> 00:53:35:	interest in the trail and and grow that base as
00:53:36> 00:53:39:	we've talked about and then obviously local schools.
00:53:39> 00:53:43:	Similar kind of perspective. There are opportunities to connect with
00:53:43> 00:53:44:	younger bikers.
00:53:44> 00:53:47:	We know there's universities along the trail,

00:53:47> 00:53:51:	so similarly, you know making sure we are partnering with
00:53:51> 00:53:53:	those universities to build that connection,
00:53:53> 00:53:57:	and then minority owned businesses along the trail.
00:53:57> 00:54:01:	Again looking at ideas and opportunities to locate the
	businesses
00:54:01> 00:54:05:	or encourage businesses to be located along the trail or
00:54:05> 00:54:09:	see the benefit of the trail in maybe those communities
00:54:09> 00:54:13:	of color. And then, as as we've mentioned the the
00:54:13> 00:54:16:	Norfolk Innovation Corridor,
00:54:16> 00:54:19:	which is a fairly new concept that's that,
00:54:19> 00:54:22:	also supports business businesses locating the region.
00:54:22> 00:54:25:	So the two the two could be mutually beneficial to
00:54:25> 00:54:30:	encourage economic development and then just continuing
	to collaborate with
00:54:30> 00:54:34:	the downtown bid and downtown Norfolk Council members.
00:54:37> 00:54:40:	With that I am going to turn it over to
00:54:41> 00:54:43:	one of the other presenters.
00:54:43> 00:54:45:	To Rachel, thank you, sorry.
00:54:46> 00:54:50:	Twitter, right? So we had just a couple other recommendations.
00:54:50> 00:54:53:	We wanted to share with you that didn't really fit
00:54:53> 00:54:56:	neatly within any of these four questions,
00:54:56> 00:54:58:	so you can go to the next slide,
00:54:58> 00:55:03:	please. So firstly, uhm. It kind of struck us in
00:55:03> 00:55:07:	our conversations with with stakeholders.
00:55:07> 00:55:11:	UM, firstly, just how positive people already were about the
00:55:11> 00:55:13:	trail and and we didn't.
00:55:13> 00:55:17:	We didn't really hear this need to.
00:55:17> 00:55:20:	To create the the iconic trail that that is referenced
00:55:20> 00:55:23:	in in the Foundation's vision.
00:55:23> 00:55:27:	And so we understand that the foundation will be updating
00:55:27> 00:55:29:	their strategic plan in the near future.
00:55:29> 00:55:33:	And we encourage you to take a look at the
00:55:33> 00:55:37:	at the vision and the mission and and think about
00:55:37> 00:55:42:	you know if we're trying to be inclusive of everyone
00:55:42> 00:55:45:	and also if we're trying to really capture the nor
00:55:45> 00:55:47:	folk experience.
00:55:47> 00:55:50:	Which seems to be what the strongest part of the
00:55:50> 00:55:51:	trail is,
00:55:51> 00:55:54:	that it takes you to all these really interesting industrial
00:55:54> 00:55:57:	places that that are really unique to nor folk,
00:55:57> 00:56:01:	that perhaps that should be more reflected in the in
00:56:01> 00:56:02:	the mission and vision and.

00:56:02> 00:56:05:	And if that becomes the case,
00:56:05> 00:56:08:	there may be a different emphasis on what types of
00:56:08> 00:56:13:	improvement projects get done on the trail in the future.
00:56:13> 00:56:16:	Next slide, please. And then so for this one I'll
00:56:16> 00:56:18:	turn it over to Helio to explain.
00:56:20> 00:56:23:	And as has been mentioned a few times,
00:56:23> 00:56:26:	there's this perception that trail users may be primarily from
00:56:26> 00:56:29:	the wealthier communities within the city,
00:56:29> 00:56:32:	and there's a perception that really needs to be shifted
00:56:33> 00:56:36:	not only to create a more inclusive vision for the
00:56:36> 00:56:36:	trail,
00:56:36> 00:56:39:	but also to ensure that that there's it's possible to
00:56:40> 00:56:43:	develop the political will and support necessary to make this
00:56:43> 00:56:45:	grand vision possible,
00:56:45> 00:56:48:	and the way to really make this happen is by
00:56:48> 00:56:49:	leading with listening,
00:56:49> 00:56:54:	right? And. Understanding and working with community members to understand
00:56:54> 00:56:58:	not just what the opportunities are for the trail but
00:56:58> 00:57:02:	also to understand what the specific desires and potential concerns
00:57:02> 00:57:04:	for some communities may be.
00:57:04> 00:57:07:	We've seen in many other communities where there are challenges
00:57:07> 00:57:11:	with potential displacement frictions between displacement and new developments,
00:57:11> 00:57:14:	so understanding what those concerns may be and being proactive
00:57:14> 00:57:16:	about addressing those policies,
00:57:16> 00:57:21:	solutions would be a great way of doing that.
00:57:21> 00:57:25:	While it's. Certain that such an approach of listening and
00:57:25> 00:57:30:	asking questions about how the trail can improve conditions for
00:57:30> 00:57:35:	specific communities would make sense for master planning process.
00:57:35> 00:57:39:	These kinds of questions and solutions could also be slotted
00:57:39> 00:57:43:	into the Foundation's ongoing strategic planning work,
00:57:43> 00:57:47:	and there DI initiative to bolster those strategies and help
00:57:47> 00:57:50:	engage with broader community members.
00:57:50> 00:57:54:	And with that I'll pitch it over to Fernando to
00:57:54> 00:57:56:	take us home.
00:57:59> 00:58:05:	During the last hour. We've flooded you with many different.
00:58:05> 00:58:08:	Findings and recommendations to improve the Elizabeth River Trail.

00:58:11> 00:58:15:	Of course, they're not all equally important.
00:58:15> 00:58:19:	And you can't implement all of them at once.
00:58:19> 00:58:22:	So we'd like to close today's presentation.
00:58:22> 00:58:28:	By summarizing. Some next steps that we think are most
00:58:28> 00:58:29:	critical.
00:58:29> 00:58:32:	For the community to pursue.
00:58:32> 00:58:35:	And so in year one in the next 12 months.
00:58:35> 00:58:41:	We recommend that the foundation proceed to update its strategic
00:58:41> 00:58:41:	plan.
00:58:41> 00:58:46:	And to use. This you a lie.
00:58:46> 00:58:51:	Report as a guide for that strategic planning process.
00:58:53> 00:58:59:	We believe. That the time is right for the city.
00:58:59> 00:59:03:	In partnership with the foundation and other instant parties.
00:59:03> 00:59:07:	To conduct a feasibility study.
00:59:07> 00:59:11:	On creation of the proposed Business Improvement District.
00:59:14> 00:59:17:	We think it's also time to update the Memorandum of
00:59:17> 00:59:18:	Understanding.
00:59:18> 00:59:23:	And a fundamental consensus already exists.
00:59:23> 00:59:26:	But that idea makes sense.
00:59:26> 00:59:32:	It's also desirable in the next year to prepare and
00:59:32> 00:59:38:	adopt the trail ordinance that Rojelio described earlier in our
00:59:39> 00:59:40:	presentation.
00:59:40> 00:59:45:	And as Ryan described, to prepare an assessment.
00:59:45> 00:59:48:	Of how the trail could contribute.
00:59:48> 00:59:52:	To the city's overall coastal resilience strategy.
00:59:55> 01:00:00:	As Paul has described. The foundation should proceed in a
01:00:00> 01:00:03:	timely way to establish.
01:00:03> 01:00:07:	A diversity equity and Inclusion committee.
01:00:07> 01:00:10:	Reaching out beyond the current board.
01:00:10> 01:00:14:	Membership to include. Civic leaders.
01:00:14> 01:00:17:	Who have an interest in the trail?
01:00:17> 01:00:21:	Whether they've been involved in foundation activities in the past
01:00:21> 01:00:21:	or not.
01:00:23> 01:00:28:	And finally, is Romeo has described to formulate and adopt.
01:00:28> 01:00:31:	A long range master plan.
01:00:31> 01:00:34:	For the trail. And its future.
01:00:34> 01:00:39:	Next slide, please. Moving ahead.
01:00:39> 01:00:44:	In subsequent years, the city should be able to create.
01:00:44> 01:00:47:	The Business Improvement District in the beginning.
01:00:47> 01:00:52:	Receiving substantial revenues. The fund.

01:00:52> 01:00:58:	The operation. And maintenance of the trail.
01:00:58> 01:01:02:	And also within the next two or three years.
01:01:02> 01:01:05:	The city and the foundation should be able to extend
01:01:05> 01:01:07:	the trail strategically.
01:01:07> 01:01:10:	Into high priority underserved neighborhoods.
01:01:10> 01:01:18:	So as to. Expand. The population that benefits from the
01:01:18> 01:01:19:	trail.
01:01:19> 01:01:21:	And in the long run,
01:01:21> 01:01:24:	probably your five and beyond.
01:01:24> 01:01:26:	To extend the trail to.
01:01:26> 01:01:30:	They always naval station Norfolk to the north.
01:01:30> 01:01:35:	And Virginia Beach and other communities to the east.
01:01:35> 01:01:39:	Eventually linking. To the South Hampton Rose Trail.
01:01:39> 01:01:43:	The birth place of America Trail.
01:01:43> 01:01:45:	And even the East Coast Greenway.
01:01:45> 01:01:49:	Which runs along the whole eastern seaboard of the United
01:01:49> 01:01:49:	States.
01:01:53> 01:02:00:	The Elizabeth River trail. Is an extraordinary asset.
01:02:00> 01:02:02:	For the city of Norfolk.
01:02:02> 01:02:08:	Providing a wide variety of public benefits.
01:02:08> 01:02:11:	The trail's future is even brighter.
01:02:11> 01:02:16:	As the foundation and the city explore opportunities to leverage
01:02:11> 01:02:16: 01:02:16> 01:02:17:	
	leverage
01:02:16> 01:02:17:	leverage this asset.
01:02:16> 01:02:17: 01:02:17> 01:02:23:	leverage this asset. For multiple purposes. While expanding and diversifying.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners,
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide,
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:49> 01:02:50:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:49> 01:02:50: 01:02:50> 01:02:54:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid?
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:49> 01:02:50: 01:02:50> 01:02:54: 01:02:54> 01:02:57:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid? Where one already exists in the downtown.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:49> 01:02:50: 01:02:50> 01:02:54: 01:02:54> 01:02:57: 01:02:57> 01:03:01:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid? Where one already exists in the downtown. Corridor of the Elizabeth River Trail.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:40> 01:02:44: 01:02:49> 01:02:50: 01:02:50> 01:02:54: 01:02:54> 01:02:57: 01:02:57> 01:03:01: 01:03:01> 01:03:02:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid? Where one already exists in the downtown. Corridor of the Elizabeth River Trail. So you want to tackle this question.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:50> 01:02:50: 01:02:50> 01:02:54: 01:02:54> 01:02:57: 01:02:57> 01:03:01: 01:03:01> 01:03:02: 01:03:05> 01:03:08:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid? Where one already exists in the downtown. Corridor of the Elizabeth River Trail. So you want to tackle this question. I think I think that remains to be determined.
01:02:16> 01:02:17: 01:02:17> 01:02:23: 01:02:23> 01:02:26: 01:02:26> 01:02:30: 01:02:30> 01:02:35: 01:02:35> 01:02:36: 01:02:36> 01:02:40: 01:02:40> 01:02:44: 01:02:46> 01:02:49: 01:02:50> 01:02:50: 01:02:50> 01:02:57: 01:02:54> 01:02:57: 01:02:57> 01:03:01: 01:03:01> 01:03:02: 01:03:05> 01:03:08: 01:03:08> 01:03:12:	leverage this asset. For multiple purposes. While expanding and diversifying. The population that it serves. We encourage the foundation and all of its partners, therefore, to continue their good work and enable the trail to achieve. It's full potential. Next slide, please. It's time now for questions and answers. And we will check the question box. And we have a question. Any thoughts on how to approach the potential bid? Where one already exists in the downtown. Corridor of the Elizabeth River Trail. So you want to tackle this question. I think I think that remains to be determined. There's actually a very small amount of overlap between the

01:03:21> 01:03:25:	or my understanding is that that bid is going to
01:03:25> 01:03:26:	expire in 2026,
01:03:26> 01:03:29:	so there only be a couple years of overlap.
01:03:29> 01:03:32:	So if there is overlap permitted,
01:03:32> 01:03:35:	it might only be for a couple years.
01:03:35> 01:03:38:	Or those businesses could be included at a later date.
01:03:43> 01:03:45:	With thoughts, Rachel. Thank you.
01:03:47> 01:03:54:	Any other questions? Fernando Kevin.
01:03:54> 01:03:56:	Yes Sir, yes. I've got one
01:03:56> 01:03:59:	and the first one is how many times I'm gonna
01:03:59> 01:04:02:	have to watch this video to absorb all the information
01:04:02> 01:04:04:	the panels have been presented.
01:04:04> 01:04:07:	It's it's been overwhelming and in a positive way.
01:04:07> 01:04:10:	Thank you very much on the question that I have
01:04:10> 01:04:12:	and I think I know the answer,
01:04:12> 01:04:15:	but I I want to hear it articulated by the
01:04:15> 01:04:15:	experts.
01:04:15> 01:04:18:	It is both mentioned that the trail is not fully
01:04:18> 01:04:21:	built out that we have work to do to improve
01:04:21> 01:04:23:	to make a continuous connected trail,
01:04:23> 01:04:26:	but we also. I think it's very important to extend
01:04:26> 01:04:29:	that rail to improve it and to address the diversity
01:04:29> 01:04:33:	equity inclusion shortcomings which is first what,
01:04:33> 01:04:35:	what, where, you know we can't.
01:04:35> 01:04:38:	It's going to be difficult for us to take on
01:04:38> 01:04:41:	expanding the trail and completing the build out at the
01:04:41> 01:04:42:	same time.
01:04:42> 01:04:45:	Do we need to do that or is one more
01:04:45> 01:04:47:	important than the other?
01:04:48> 01:04:51:	That that is a great chicken and egg question.
01:04:51> 01:04:54:	Kevin, and we actually spent a fair amount of time
01:04:54> 01:04:55:	talking about it.
01:04:55> 01:04:59:	Up Ryan yeah, give it a
01:04:59> 01:05:01:	shot. Sure I, I think Kevin.
01:05:01> 01:05:05:	You you've you've. You've picked a great topic to discuss,
01:05:05> 01:05:09:	especially when you think about what to do next.
01:05:09> 01:05:12:	And I, I think where our group got to was
01:05:12> 01:05:17:	that you've already done a great job of identifying particular
01:05:17> 01:05:22:	pain points along the existing trail that need enhancement improvement,
01:05:22> 01:05:24:	capital dollars spent on them.
01:05:24> 01:05:28:	And so we, we would encourage that that you continue

01:05:29> 01:05:33:	to look at those those points where you can really
01:05:33> 01:05:35:	connect the trail you have.
01:05:35> 01:05:39:	And that's where the capital dollars and need the implementation.
01:05:39> 01:05:41:	Implementation attention should be spent.
01:05:41> 01:05:43:	However, at the same time,
01:05:43> 01:05:46:	in order to think about extending the trail,
01:05:46> 01:05:49:	there needs to be a bit of a planning process
01:05:49> 01:05:52:	for that one that's inclusive and neighborhood based.
01:05:52> 01:05:55:	And So what we would say is it it is
01:05:55> 01:05:58:	a bit of doing both at the same time,
01:05:58> 01:06:03:	focusing on the capital spend on the pain points.
01:06:03> 01:06:06:	The low hanging fruit along the trail you have while
01:06:06> 01:06:10:	focusing on the planning process and the engagement with those
01:06:10> 01:06:14:	surrounding communities needed to figure out where the best extensions
01:06:14> 01:06:17:	or the optimal extensions should be and then so and
01:06:17> 01:06:19:	in the meantime,
01:06:19> 01:06:23:	the funding source questions potentially can begin to be resolved
01:06:23> 01:06:26:	so that in the future there's enough dollars to do
01:06:26> 01:06:28:	more of the of those simultaneously.
01:06:28> 01:06:32:	Hopefully that's a concise enough answer for your to your
01:06:32> 01:06:32:	question,
01:06:32> 01:06:33:	but
01:06:33> 01:06:35:	feel free. It is look forward to going back and
01:06:35> 01:06:36:	watching it again.
01:06:36> 01:06:37:	Thank you.
01:06:39> 01:06:39:	Thank
01:06:39> 01:06:43:	you Ryan. It you really need to have broader community
01:06:43> 01:06:47:	support to achieve the trails purposes and to do that
01:06:47> 01:06:50:	you really need to extend the trail and serve more
01:06:50> 01:06:54:	neighborhoods. And that way you'll be able to generate the
01:06:54> 01:06:58:	resources to make the necessary repairs to the existing.
01:06:58> 01:07:02:	Horses trail that sounds a little counterintuitive.
01:07:02> 01:07:03:	But it needs to happen.
01:07:03> 01:07:06:	So Brian, thank you for that great response.
01:07:06> 01:07:09:	We've got several other questions.
01:07:09> 01:07:13:	Did you all review the city's bicycle and pedestrian strategic
01:07:13> 01:07:17:	plan to see how that plan connects other parts of
01:07:17> 01:07:20:	the city to the Elizabeth River Trail?
01:07:20> 01:07:22:	Let's see Paul. Do you wanna tackle that one?

01:07:23> 01:07:26:	Well, that and and Ryan probably looked at it more
01:07:26> 01:07:27:	closely than I did,
01:07:27> 01:07:30:	but yes, we did look at that,
01:07:30> 01:07:33:	and I think some of those dashed connections are coincident
01:07:33> 01:07:34:	with what's in the bike.
01:07:34> 01:07:36:	The Bicycle Pedestrian strategic plan.
01:07:36> 01:07:38:	So yes, we looked at it.
01:07:38> 01:07:40:	We think the two. I mean one of the you
01:07:41> 01:07:41:	know,
01:07:41> 01:07:44:	one of the things I'll say from my perspective as
01:07:44> 01:07:47:	we talked about extending the trail is are we extending
01:07:47> 01:07:49:	the trail or connecting to it?
01:07:49> 01:07:52:	Some of those other connections may not be part of
01:07:52> 01:07:53:	the trail proper.
01:07:53> 01:07:57:	But they are important to ultimately connect to those neighborhoods.
01:07:57> 01:08:01:	So and that's again part of that master planning discussion
01:08:01> 01:08:03:	that needs to happen to think about,
01:08:03> 01:08:06:	you know, are they part of the street system part
01:08:07> 01:08:10:	of the just the regular connectivity or part of the
01:08:10> 01:08:11:	trail specifically?
01:08:13> 01:08:16:	Thanks Paul Ryan. You want to add anything?
01:08:16> 01:08:20:	Yeah, I think when we had our stakeholder engagement earlier
01:08:20> 01:08:23:	in the week there was some some good almost debate
01:08:23> 01:08:27:	about whether you know that the Elizabeth River Trail should
01:08:27> 01:08:30:	be extended or create or create loops with it,
01:08:30> 01:08:33:	or whether it's it's really other parts of the bicycle
01:08:33> 01:08:34:	and pedestrian network.
01:08:34> 01:08:38:	Connect to it and there were pros and cons on
01:08:38> 01:08:38:	both sides.
01:08:38> 01:08:42:	So I think what we were trying to put forward
01:08:42> 01:08:43:	here was.
01:08:43> 01:08:47:	The idea of tributaries. The river itself has tributaries like
01:08:47> 01:08:50:	Ohio Creek and other things that lead to it,
01:08:50> 01:08:53:	and perhaps the Elizabeth River Trail has tributaries as well
01:08:54> 01:08:56:	that connect more inland communities to it.
01:08:56> 01:08:59:	Again, those are those are prophecies to be tested and
01:09:00> 01:09:02:	refined by that planning process,
01:09:02> 01:09:05:	so lots of good ways of connecting the bike PED
01:09:05> 01:09:09:	planning work that's been done to the future aspirations of
01:09:09> 01:09:10:	the trail.
01:09:11> 01:09:15:	And I'll just add to that that that dumb.

01:09:15> 01:09:18:	That the planning process will also determine who who would
01:09:18> 01:09:21:	ultimately be responsible for those tributaries if they are part
01:09:21> 01:09:22:	of the trail,
01:09:22> 01:09:25:	maybe it's the foundation, but if they're more a part
01:09:25> 01:09:26:	of the street network,
01:09:26> 01:09:29:	then it would probably be the city.
01:09:31> 01:09:32:	Good good point of clarification,
01:09:32> 01:09:36:	Rachel. We've got another, we got several other questions.
01:09:36> 01:09:39:	The next one may be more of a comment than
01:09:39> 01:09:40:	a question,
01:09:40> 01:09:42:	but we might want to respond.
01:09:42> 01:09:45:	It comes from someone named Rachel and it's directed to
01:09:45> 01:09:49:	someone named Rachel and it says the downtown bid does
01:09:49> 01:09:51:	have a seven year Sunset clause,
01:09:51> 01:09:54:	but it is highly unlikely that it would not be
01:09:54> 01:09:54:	renewed.
01:09:54> 01:09:57:	That is to say that it will be renewed in
01:09:58> 01:09:59:	all likelihood,
01:09:59> 01:10:02:	the property. Voters overwhelmingly support the bid.
01:10:02> 01:10:09:	That certainly bodes well for support of a bid that
01:10:09> 01:10:10:	would.
01:10:10> 01:10:12:	Assists the Elizabeth River Trail.
01:10:12> 01:10:15:	Kevin, you want to? I mean I'm sorry Rachel,
01:10:15> 01:10:18:	do you want to comment?
01:10:18> 01:10:18:	Well,
01:10:18> 01:10:21:	it's it's glad to. I'm glad to hear that they're
01:10:21> 01:10:24:	they're overwhelmingly supportive of it.
01:10:24> 01:10:27:	Yeah, so if if the bid is never going to
01:10:27> 01:10:30:	expire it has to be determined whether the the overlap
01:10:30> 01:10:33:	in businesses that would be in both bids would want
01:10:33> 01:10:35:	to be in both bids or could they be in
01:10:35> 01:10:36:	both bids?
01:10:36> 01:10:39:	Or would they have to be excluded from the trail
01:10:39> 01:10:39:	bid?
01:10:41> 01:10:45:	It would make sense for them to benefit from from
01:10:45> 01:10:47:	both sets of of services.
01:10:47> 01:10:49:	Thank you Rachel. We have another question.
01:10:49> 01:10:54:	How will civic leagues and neighborhood organizations be
	partnered with
01:10:54> 01:10:57:	to identify what expanding the trail looks like in these
01:10:57> 01:11:01:	neighborhoods not currently served by the Elizabeth River
	Trail?

01:11:01> 01:11:03:	I think that might be a.
01:11:05> 01:11:09:	Well, anyone could take the question who'd like to respond?
01:11:09> 01:11:11:	I'm happy to go crabbing,
01:11:11> 01:11:12:	yes.
01:11:13> 01:11:16:	Yeah, so I think you know civic leagues and neighborhood
01:11:16> 01:11:17:	organizations.
01:11:17> 01:11:20:	From what we've heard have been engaged with Ann,
01:11:20> 01:11:23:	and the foundation has gone and shared their preliminary ideas.
01:11:23> 01:11:26:	The next steps they really have to go beyond sharing
01:11:26> 01:11:30:	the opportunities of the trail and becoming collaborative partners with
01:11:30> 01:11:33:	civic leagues and maybe more so with neighborhood based organizations.
01:11:33> 01:11:36:	In my experience, specific leagues or neighborhood councils aren't always
01:11:36> 01:11:38:	representative of community members,
01:11:38> 01:11:42:	so that's just some homework that the foundation in the
01:11:42> 01:11:44:	city will have to do to determine.
01:11:44> 01:11:46:	Who's who's representing this specifically?
01:11:46> 01:11:49:	And is that representative of this community,
01:11:49> 01:11:52:	and if not, what other organizations or community partners are
01:11:53> 01:11:53:	there?
01:11:53> 01:11:56:	One strategy that has been used in the past is
01:11:56> 01:11:58:	identifying community ambassadors,
01:11:58> 01:12:02:	right? So these are trusted individuals within a specific neighborhood
01:12:02> 01:12:06:	that can really facilitate communication between the foundation and the
01:12:06> 01:12:10:	city's goals for the trail and the community to really
01:12:10> 01:12:14:	kind of open up a dialogue through a trusted voice.
01:12:14> 01:12:16:	That helps, UM, you know,
01:12:16> 01:12:22:	direct conversations to be productive in a way that facilitates
01:12:22> 01:12:27:	the listening aspect rather than the telling aspect of what
01:12:27> 01:12:31:	the foundations you have done so far.
01:12:31> 01:12:31:	Right
01:12:31> 01:12:34:	after that. Thank you so much.
01:12:34> 01:12:38:	I think the next question builds on what Willie was
01:12:38> 01:12:41:	just discussing and it relates well to some of the
01:12:41> 01:12:44:	points that that Paul was making earlier.
01:12:44> 01:12:48:	So let me pose the question past online surveys.
01:12:48> 01:12:53:	Have proven to be limited in their reach demographically.
01:12:53> 01:12:59:	Skewing. Two existing trail user demographics and not

	capturing lower
01:12:59> 01:13:05:	income persons of color community members or noncurrent
	trail users.
01:13:05> 01:13:08:	What kind of community engagement techniques can be
	utilized with
01:13:08> 01:13:11:	limited staff and resources to reach these communities more
01:13:11> 01:13:15:	effectively? Great question. I know. Several of us could can respond,
01:13:15> 01:13:18:	but let me give Paul the first crack at it.
01:13:19> 01:13:21:	As I say, I know all of us struggle with
01:13:21> 01:13:23:	this and different communities,
01:13:23> 01:13:25:	but I think the the first.
01:13:25> 01:13:28:	the first concept is you need to go to the.
01:13:28> 01:13:31:	You know you can't. I agree you can't just expect
01:13:31> 01:13:33:	people to respond to an online survey.
01:13:33> 01:13:36:	You're going to need to go to those communities and
01:13:36> 01:13:38:	have a way to meet them where they are physically
01:13:38> 01:13:41:	and get them engaged in a discussion in actually filling
01:13:41> 01:13:43:	out a survey. Live right there.
01:13:43> 01:13:46:	Those kinds of things. So that's a little more labor
01:13:46> 01:13:46:	intensive,
01:13:46> 01:13:49:	but maybe there's an opportunity to work with you or
01:13:49> 01:13:50:	some other.
01:13:50> 01:13:53:	University help implement some strategies like that.
01:13:54> 01:13:56:	And I'll just say that I I worked on a
01:13:57> 01:13:59:	similar project in Philadelphia.
01:13:59> 01:14:00:	We have the circuit trails,
01:14:00> 01:14:02:	which is our regional trail network.
01:14:02> 01:14:06:	That sort of starts in Philadelphia and webs out from
01:14:06> 01:14:06:	there.
01:14:06> 01:14:10:	And we we contracted with a research firm to do
01:14:10> 01:14:15:	a number of different different methods to to basically
01:14:15> 01:14:18:	find out what people thought about the trail.
01:14:18> 01:14:23:	So we did intercept surveys which which the foundation already
01:14:23> 01:14:23:	did,
01:14:23> 01:14:26:	but that's already who's using the trail.
01:14:26> 01:14:30:	But then we also did some like a random sample
01:14:30> 01:14:34:	survey that was sent out electronically and mailed to random
01:14:34> 01:14:37:	addresses within within the area.
01:14:37> 01:14:39:	And then there's also like these.
01:14:39> 01:14:43:	These research firms that probably universities have lists of
	people

01:14:43> 01:14:44:	who have signed up to take surveys,
01:14:44> 01:14:48:	and they get paid a little bit of money to
01:14:48> 01:14:48:	do it,
01:14:48> 01:14:51:	and so this is also kind of kind of random
01:14:51> 01:14:54:	sampling to find out what they think so,
01:14:54> 01:14:57:	so there's different methods, but if you're if you're able
01:14:57> 01:14:59:	to hire A researcher,
01:14:59> 01:15:01:	I think that would probably be very helpful.
01:15:02> 01:15:04:	But let me let me crawl on,
01:15:04> 01:15:07:	but let me call it rojelio in just a moment.
01:15:07> 01:15:11:	But really, you might want to tackle the next question
01:15:11> 01:15:12:	as well.
01:15:12> 01:15:15:	What are some of your marketing and educational tools that
01:15:15> 01:15:18:	will be utilized to inform and educate those communities that
01:15:18> 01:15:21:	aren't currently accessing the trail or aren't familiar with the
01:15:21> 01:15:23:	benefits of the trail?
01:15:24> 01:15:27:	Come, please Fernando so first to wrap up the survey
01:15:27> 01:15:28:	question.
01:15:28> 01:15:31:	I think all all in addition to what's already been
01:15:31> 01:15:32:	shared.
01:15:32> 01:15:36:	Partnering with community based organizations or with the Civic League
01:15:36> 01:15:39:	is another way of getting surveys out there and also
01:15:39> 01:15:42:	just thinking about spaces where community members are.
01:15:42> 01:15:46:	So some of my most successful community engagement efforts have
01:15:46> 01:15:49:	included us going and standing in front of Community grocery
01:15:49> 01:15:51:	store going on the bus,
01:15:51> 01:15:52:	going to Little League games,
01:15:52> 01:15:56:	setting up a tent. At the farmers market and just
01:15:56> 01:15:58:	having conversations with people,
01:15:58> 01:16:01:	asking them what it is that they like.
01:16:01> 01:16:04:	But it is that their vision is just identifying like
01:16:04> 01:16:06:	or even local churches,
01:16:06> 01:16:09:	right? So figure out who are the trusted entities within
01:16:10> 01:16:13:	a community and going to them and working with them
01:16:13> 01:16:17:	in collaboration is really powerful in terms of marketing and
01:16:17> 01:16:21:	educational tools. I don't know that educational tools are really
01:16:21> 01:16:22:	what is necessary,
01:16:22> 01:16:25:	right? What is needed is maybe marketing.
01:16:25> 01:16:28:	But I would maybe say more programming and more strategizing

01:16:28> 01:16:31:	to figure out what is it that other communities need
01:16:31> 01:16:33:	to be to feel welcomed in this Community,
01:16:33> 01:16:36:	right? So that might be programming that is targeted to
01:16:36> 01:16:41:	specific neighborhoods or partnering with community based organizations from neighborhoods
01:16:41> 01:16:43:	that don't have a lot of users of the trail
01:16:43> 01:16:46:	so they can come out and experience it and feel
01:16:46> 01:16:46:	welcome.
01:16:46> 01:16:49:	And then also they need to feel a sense of
01:16:49> 01:16:50:	ownership.
01:16:50> 01:16:53:	So I think it really goes back to what is
01:16:53> 01:16:55:	the planning process for this.
01:16:55> 01:16:58:	How do we ensure that during a master planning process
01:16:58> 01:17:01:	or during the development of an ordinance,
01:17:01> 01:17:04:	we're going out to the communities and getting feedback and
01:17:04> 01:17:07:	incorporating what their vision and their concerns are into the
01:17:08> 01:17:09:	overall plan of the trail?
01:17:09> 01:17:12:	So to get people involved we need to do some
01:17:12> 01:17:16:	listening and incorporate their ideas so they see themselves reflected
01:17:16> 01:17:19:	in the plan and in the trail as well.
01:17:20> 01:17:23:	Thank you, tell you we have a question and I
01:17:23> 01:17:26:	think Brian May want to to comment.
01:17:26> 01:17:31:	If I can. Found it in the box.
01:17:31> 01:17:34:	Is your recommendation regarding use of an elevated shoreline,
01:17:34> 01:17:38:	etc. In lieu of the current army core of engineers
01:17:38> 01:17:42:	plan that envisions physical barriers right.
01:17:44> 01:17:46:	No, it's not. In lieu of it.
01:17:46> 01:17:49:	UM, part of what we're suggesting is that we we
01:17:49> 01:17:53:	consider them the same thing that if you're elevating the
01:17:53> 01:17:53:	shoreline,
01:17:53> 01:17:55:	you're creating a physical barrier.
01:17:55> 01:17:59:	But you're you can do that by building a wall,
01:17:59> 01:18:02:	but that has the walls have a tendency to keep
01:18:02> 01:18:03:	people from the water,
01:18:03> 01:18:07:	and they might interrupt views and that sort of thing.
01:18:07> 01:18:11:	Or you could do it by elevating the landscape elevating
01:18:11> 01:18:13:	shoreline to act like a wall,
01:18:13> 01:18:17:	but to also provide. All the great mobility and gathering
01:18:17> 01:18:20:	amenities and and that sort of thing that you enjoy
01:18:21> 01:18:21:	today,
01:18:21> 01:18:25:	so it's it's taking the core of engineers.

01:18:25> 01:18:29:	Research and saying and and and definition of what where
01:18:29> 01:18:33:	that wall needs to go and how it would scale.
01:18:33> 01:18:36:	It would need to be at but then potentially meeting
01:18:36> 01:18:39:	that function using a change in the landscape.
01:18:39> 01:18:41:	That's less of a wall,
01:18:41> 01:18:44:	more of a elevated piece of Parkland or edge of
01:18:44> 01:18:45:	a street,
01:18:45> 01:18:47:	that kind of thing.
01:18:49> 01:18:51:	Thank you Ryan. Great response,
01:18:51> 01:18:56:	so the next question. A trail ordinance is much needed.
01:18:56> 01:18:59:	But that also will take a city staff champion.
01:18:59> 01:19:01:	Curious which recommendation would take priority?
01:19:01> 01:19:04:	One can't really happen without the other.
01:19:04> 01:19:07:	I think the good news here is that you already
01:19:07> 01:19:08:	have.
01:19:08> 01:19:12:	A city official designated by the city manager to serve
01:19:12> 01:19:14:	as the staff champion,
01:19:14> 01:19:17:	working in collaboration with multiple departments.
01:19:17> 01:19:19:	We had the Parks Department.
01:19:19> 01:19:23:	We have public works transit.
01:19:23> 01:19:28:	Planning General Services. Other departments that are involved in trail
01:19:28> 01:19:29:	related activities.
01:19:29> 01:19:34:	But this official they said Civic Lab Norfolk director.
01:19:34> 01:19:39:	Has the full authority of the city manager to coordinate
01:19:39> 01:19:42:	the work of these multiple departments.
01:19:42> 01:19:44:	To resolve problems and to expedite projects.
01:19:44> 01:19:48:	So yes, they can both happen at the same time
01:19:48> 01:19:52:	because you had that staff champion already.
01:19:52> 01:19:55:	The next question are statistics and numbers kept.
01:19:55> 01:19:58:	To define utilization of the trail.
01:19:58> 01:20:03:	Recreators versus those that utilize the trail for employment and
01:20:03> 01:20:06:	what are the key hours of utilization?
01:20:06> 01:20:07:	Would like to tackle that question.
01:20:10> 01:20:13:	This that there was a survey just just before.
01:20:13> 01:20:17:	I think that might be me.
01:20:17> 01:20:21:	Yeah, we've only been able to do one trail user
01:20:21> 01:20:25:	survey that was quite truncated due to kovid that we
01:20:25> 01:20:28:	partnered with Oh du and we did about a week
01:20:28> 01:20:31:	and a half. Almost two weeks of on trail interception
01:20:31> 01:20:32:	of current users.

01:20:32> 01:20:36:	But then that survey shifted online so it was a
01:20:36> 01:20:39:	kind of not the the the best sample of everyone
01:20:40> 01:20:43:	and we do have some percentage numbers that the top
01:20:43> 01:20:46:	4 uses of the trail did include.
01:20:46> 01:20:48:	You know walking and running,
01:20:48> 01:20:51:	jogging. Biking for commuting and then we do have some
01:20:51> 01:20:54:	some information about the time of day,
01:20:54> 01:20:57:	but that is definitely, I think as we talked about
01:20:57> 01:21:01:	a number of the opportunities for surveying that some of
01:21:01> 01:21:04:	those baseline use kind of metrics need to be included.
01:21:05> 01:21:08:	We don't have enough data.
01:21:08> 01:21:11:	To draw the constant conclusions that we want,
01:21:11> 01:21:12:	so we have a good start,
01:21:12> 01:21:14:	but unfortunately we got in the way.
01:21:14> 01:21:18:	We need to. Resume those efforts.
01:21:18> 01:21:23:	Thank you, Cheryl. I've got a couple more questions.
01:21:23> 01:21:27:	So was there a consensus among the stakeholders that the
01:21:27> 01:21:31:	South side that is Berkeley Capital etc area the city
01:21:31> 01:21:33:	can be linked to the trail,
01:21:33> 01:21:38:	and what proportion of stakeholders place emphasis on this idea?
01:21:38> 01:21:41:	But let's see who would like to,
01:21:41> 01:21:43:	who like to respond? Well,
01:21:43> 01:21:43:	Ryan
01:21:43> 01:21:46:	and an early shot at that.
01:21:46> 01:21:50:	I think the. At least in some of the stakeholder
01:21:50> 01:21:55:	engagement meetings that we had the idea of connecting across
01:21:55> 01:21:58:	the river to Berkeley came up at least two or
01:21:58> 01:22:02:	three times, and the ones that I was part of,
01:22:02> 01:22:03:	and there are, you know,
01:22:03> 01:22:07:	the Berkeley Bridge. There's certain types of amenities along it
01:22:07> 01:22:10:	already that might be able to be leveraged to do
01:22:10> 01:22:10:	that.
01:22:10> 01:22:13:	How you make that connection is,
01:22:13> 01:22:17:	of course. Our challenge, but there the idea to connect
01:22:17> 01:22:21:	across the river did come up multiple times,
01:22:21> 01:22:24:	so I think your question was was there consensus?
01:22:24> 01:22:29:	I think I think the group was interested in making
01:22:29> 01:22:31:	sure that the trail had.
01:22:31> 01:22:38:	Good connectivity to as many Norfolk neighborhoods as possible.

01:22:38> 01:22:41:	Of course, with the caveat that the planning process is
01:22:41> 01:22:44:	necessary to really determine where the priorities are.
01:22:44> 01:22:47:	So while it might be difficult to connect across the
01:22:47> 01:22:47:	river,
01:22:47> 01:22:50:	that idea did come up from stakeholders multiple times.
01:22:52> 01:22:56:	Great answer, Ryan. I think they were running running short
01:22:56> 01:22:57:	on time.
01:22:57> 01:23:01:	Uh, I'm getting the signal that it's time for us
01:23:01> 01:23:03:	to wrap things up.
01:23:03> 01:23:05:	There is a. There is a comment.
01:23:05> 01:23:08:	There is a pedestrian bridge crossing on the Berkeley Bridge
01:23:08> 01:23:09:	growing from the stadium parking area.
01:23:12> 01:23:17:	So that's a good sign about the feasibility of that
01:23:17> 01:23:18:	connection.
01:23:18> 01:23:23:	But I hope that we've generated the increased interest.
01:23:23> 01:23:28:	In the Elizabeth River trail.
01:23:28> 01:23:34:	I think this discussion certainly underscores the degree of
	support
01:23:34> 01:23:38:	for the trail and opportunities to improve it,
01:23:38> 01:23:42:	and we appreciate this discussion.
01:23:42> 01:23:46:	Let me let me ask.
01:23:46> 01:23:48:	Kevin, if you'd like to make any closing remarks.
01:23:50> 01:23:53:	Just a big thank you from the foundation in the
01:23:53> 01:23:54:	city of Norfolk.
01:23:54> 01:23:57:	Really appreciate this work and we promised to use it
01:23:57> 01:24:00:	as we move forward with our strategic planning.
01:24:01> 01:24:05:	I would just also just really like to thank ULI
01:24:05> 01:24:05:	staff,
01:24:05> 01:24:07:	Lauren, Leah, Luke, even Jane,
01:24:07> 01:24:10:	one of our our local ULI reps that really helped
01:24:11> 01:24:15:	connect us with this organization and and start this process.
01:24:15> 01:24:19:	We're really grateful for the work that your organization does
01:24:19> 01:24:22:	and we really look forward to implementing some of your
01:24:22> 01:24:24:	recommendations. Good luck.

This video transcript has been machine-generated, so it may not be accurate. It is for personal use only. Reproduction or use without written permission is prohibited. If you have a correction or for permission inquiries, please contact [email protected].