

Virtual Tour

Burwood Brickworks, Melbourne, Australia

Date: May 24, 2021

00:00:43> 00:00:47:	Good afternoon, thanks everyone for joining us for this tour
00:00:47> 00:00:49:	of Burwood Brickworks,
00:00:49> 00:00:54:	which is the world's most sustainable shopping center and the
00:00:54> 00:00:57:	first retail center in the world to achieve.
00:00:57> 00:01:01:	Living building certification. Thank you for joining us today.
00:01:01> 00:01:04:	I'm Alex Lip I'm the manager at ULI Australia and
00:01:04> 00:01:09:	I'd just like to start by acknowledging the traditional land
00:01:09> 00:01:12:	owners of the land that I'm on today.
00:01:12> 00:01:15:	The angle people of the ordination and I'd like to
00:01:15> 00:01:20:	acknowledge the traditional owners of the land from the multitude
00:01:20> 00:01:23:	of lands from which we gather today.
00:01:23> 00:01:26:	Uhm, and now I'd like to hand it over to
00:01:26> 00:01:27:	Steven Choi,
00:01:27> 00:01:30:	who's the living building manager for at Fraser Properties for
00:01:31> 00:01:31:	Burwood Brickworks,
00:01:31> 00:01:35:	who will take us on this live tour and throughout
00:01:35> 00:01:36:	the tour.
00:01:36> 00:01:39:	Please do feel free to enter any questions into Q&A
00:01:39> 00:01:42:	and I'll just feed those over to Steve.
00:01:42> 00:01:45:	And as we go through the tour.
00:01:47> 00:01:49:	Great thanks so much Alex and hello,
00:01:49> 00:01:53:	everyone, wherever you are in the world.
00:01:53> 00:01:55:	My name is Steven and come.
00:01:55> 00:01:56:	I'm here at Burwood, Brickworks.
00:01:56> 00:01:59:	UM, the land on which I'm standing on is actually
00:01:59> 00:02:00:	a call in nation,
00:02:00> 00:02:03:	and I'll tell you a bit more about that as
00:02:04> 00:02:04:	you go up.

00:02:04> 00:02:07:	As Alex mentioned, if you have any particular questions as
00:02:07> 00:02:08:	you go,
00:02:08> 00:02:11:	feel free to direct them and Alex will decide whether
00:02:11> 00:02:13:	or not they were the questions,
00:02:13> 00:02:16:	and then she will either interrupt me while you're walking
00:02:16> 00:02:18:	around or save them to the end.
00:02:18> 00:02:21:	If there's something that I'm walking past that you want
00:02:21> 00:02:22:	to know about immediately,
00:02:22> 00:02:24:	then please feel free to.
00:02:24> 00:02:28:	Come drop that in in the chat to Alex.
00:02:28> 00:02:32:	Uhm? I'll begin by just talking a bit about the
00:02:32> 00:02:34:	philosophy of this building,
00:02:34> 00:02:39:	because it's framework will probably help you understand why things
00:02:39> 00:02:41:	are done in a very particular way.
00:02:41> 00:02:44:	We're in Burwood, which is about 20 kilometres east of
00:02:44> 00:02:47:	Melbourne Central business district.
00:02:47> 00:02:49:	It's a pretty ordinary suburb.
00:02:49> 00:02:51:	I would say we've quite ordinary things,
00:02:51> 00:02:56:	quite ordinary people, and this is very important thing for
00:02:56> 00:03:00:	us because a lot of these extremely sort of.
00:03:00> 00:03:02:	Ultra Green building. They tend to be,
00:03:02> 00:03:05:	you know, very nice offices in the middle of the
00:03:05> 00:03:09:	city or there's someone some rich person's house in the
00:03:09> 00:03:13:	countryside and we really wanted something that was very accessible.
00:03:13> 00:03:17:	Hence it being a shopping center and something that's extremely.
00:03:20> 00:03:23:	Ordinary in its typology and its location,
00:03:23> 00:03:25:	so this quite as I mentioned,
00:03:25> 00:03:29:	quite and a normal place that lots and lots of
00:03:29> 00:03:31:	people live and work.
00:03:31> 00:03:34:	So the philosophy behind the building is that it undertook
00:03:34> 00:03:37:	something called the Living Building Challenge,
00:03:37> 00:03:40:	which is a bit like thinking of the world,
00:03:40> 00:03:43:	not in terms of your local building codes or the
00:03:43> 00:03:46:	authorities that have jurisdiction in your area,
00:03:46> 00:03:49:	but thinking about buildings in the context of if they
00:03:49> 00:03:53:	were like something that was genuinely in the natural world,
00:03:53> 00:03:56:	how would they behave? What would they be made of,
00:03:56> 00:03:58:	what they look like so you know,
00:03:58> 00:04:01:	I think about a tree.
00:04:01> 00:04:05:	A tree. Gets all of its energy from the sun,

00:04:05> 00:04:08:	gets all of its water from the rain.
00:04:08> 00:04:09:	Anyone can sit under it.
00:04:09> 00:04:13:	It's not judgmental and it attracts insects and other species.
00:04:13> 00:04:16:	It's rooted in the place that it is actually located.
00:04:16> 00:04:19:	It feeds the soil and it also takes from the
00:04:19> 00:04:19:	soil.
00:04:19> 00:04:21:	It never takes back in.
00:04:21> 00:04:25:	Ever takes away more than it actually gives.
00:04:25> 00:04:27:	There's no toxicity. There's no pollution,
00:04:27> 00:04:30:	there's no waste products in the natural world,
00:04:30> 00:04:33:	and so we challenged ourselves to undertake this thing called
00:04:33> 00:04:34:	the Living Building Challenge,
00:04:34> 00:04:38:	which says, can we build a single building as good
00:04:38> 00:04:41:	as something as simple as a tree?
00:04:41> 00:04:44:	Uhm? And that's what we undertook to do.
00:04:44> 00:04:47:	So I'm going to walk around spooning and acico.
00:04:47> 00:04:50:	As I mentioned, we have questions are come I'm starting
00:04:50> 00:04:52:	on the outside I'll show you a model will go
00:04:52> 00:04:55:	right through the middle of the building and you'll see
00:04:55> 00:04:59:	some of the tendencies inside will go up on the
00:04:59> 00:05:01:	roof and take a look around.
00:05:01> 00:05:04:	One thing I will say is that it is live
00:05:04> 00:05:07:	and it's Monday afternoon here in Melbourne.
00:05:07> 00:05:10:	Anything can happen. I could get hit by a shopping
00:05:10> 00:05:12:	trolley and you know anything can happen.
00:05:12> 00:05:15:	So if that does happen I apologize in advance,
00:05:15> 00:05:19:	but this is sort of everyday life and the sense
00:05:19> 00:05:22:	is full of people so I'm going to walk you
00:05:22> 00:05:23:	now too.
00:05:23> 00:05:26:	A model which will help you see.
00:05:26> 00:05:29:	From the context of the site.
00:05:29> 00:05:33:	So. Here we are and we're in the UM,
00:05:33> 00:05:36:	how to put this when the.
00:05:36> 00:05:39:	Southern hemisphere, for those of you in the northern hemisphere.
00:05:39> 00:05:42:	So that means this time is actually coming around the
00:05:42> 00:05:42:	north.
00:05:42> 00:05:45:	We're looking north now. This is the east.
00:05:45> 00:05:48:	The sun comes around to the West.
00:05:48> 00:05:50:	This is the shopping center here.
00:05:50> 00:05:53:	UM, we're standing where this red dot is currently,

00:05:53> 00:05:57:	and when I turn around will be looking at the
00:05:57> 00:05:59:	northern facade of that center,
00:05:59> 00:06:03:	so it's just over 13,000 square meters of gross leesport
00:06:03> 00:06:03:	area.
00:06:03> 00:06:06:	lt's a 25,500 square metre retail site,
00:06:06> 00:06:09:	and it's surrounded by new housing and community use and
00:06:09> 00:06:10:	urban Plaza,
00:06:10> 00:06:13:	which will have a look at.
00:06:13> 00:06:15:	That RSPCA, if you're familiar,
00:06:15> 00:06:17:	is a charity for the responsible.
00:06:17> 00:06:21:	And, you know, protection of.
00:06:21> 00:06:24:	Of a species beyond human and and then there's also
00:06:24> 00:06:26:	aged care off to one side,
00:06:26> 00:06:28:	and this is, as I mentioned,
00:06:28> 00:06:30:	looking north as we go.
00:06:30> 00:06:32:	So if I swing around,
00:06:32> 00:06:36:	you'll see we're actually looking South at the southern facade
00:06:36> 00:06:37:	of the building.
00:06:39> 00:06:42:	On the left there and seeing my video isn't mirrors,
00:06:42> 00:06:45:	but on the left there and you could see some
00:06:45> 00:06:47:	trees along the facade.
00:06:47> 00:06:49:	They're all citrus trees in fact,
00:06:49> 00:06:53:	and on the right hand side you'll see actually a
00:06:53> 00:06:54:	cinema.
00:06:54> 00:06:57:	So we're gonna take a walk and as we go
00:06:57> 00:07:00:	and I'll explain things as we go from one thing
00:07:00> 00:07:01:	to think about.
00:07:01> 00:07:04:	Come here is sort of the history of the site.
00:07:04> 00:07:07:	I'll talk more about the First Nations or indigenous
	communities.
00:07:07> 00:07:09:	It used to be here,
00:07:09> 00:07:12:	but there's a couple of things looking at the facade
00:07:12> 00:07:15:	that give you a little bit of a hint as
00:07:15> 00:07:18:	to what the site used to be after it's it's
00:07:18> 00:07:21:	already always had traditional custodian ship from people in the
00:07:21> 00:07:22:	calling nation KULIN.
00:07:22> 00:07:24:	It was also an orchard.
00:07:24> 00:07:27:	Can we have a lot of orchard tree and it
00:07:27> 00:07:29:	used to be a brick work?
00:07:29> 00:07:33:	And hence that's why it's called the barefoot.
00:07:33> 00:07:37:	So here we go. And Alex,
00:07:37> 00:07:41:	feel free to verbally interrupt me as we go because
	-

00:07:41> 00:07:45:	I'll be juggling a few things and not looking at
00:07:45> 00:07:46:	the chat box maker.
00:07:46> 00:07:51:	Will do. Thank you in the distance there you might
00:07:51> 00:07:54:	be able to see a mountain range.
00:07:54> 00:07:58:	That mountain range, called the Dandenong and it's where Melbourne
00:07:58> 00:08:00:	gets a lot of its clean water and the water
00:08:00> 00:08:01:	rides there,
00:08:01> 00:08:05:	flows down to sites like this and then if you've
00:08:05> 00:08:09:	been to Melbourne you might know the Yarra River.
00:08:09> 00:08:13:	Not running right through the center of Melbourne.
00:08:13> 00:08:16:	It's the reason I'm telling you that story now,
00:08:16> 00:08:19:	but will come on to that in a minute.
00:08:19> 00:08:23:	But it's very important because it locates us right here
00:08:23> 00:08:23:	in.
00:08:23> 00:08:26:	In Melbourne, I'm gonna try and.
00:08:26> 00:08:33:	Right now so. Safety looking both ways.
00:08:33> 00:08:37:	Right? They're looking through the northern entrance of the building.
00:08:37> 00:08:41:	Into the central mole. On the right hand side is
00:08:41> 00:08:44:	a cinema on the left hand side there's a number
00:08:44> 00:08:45:	of tendencies,
00:08:45> 00:08:48:	especially tendency for those around.
00:08:48> 00:08:52:	Uhm 40 tenancy in total.
00:08:52> 00:08:57:	Give or take. Is a supermarket and.
00:08:57> 00:09:01:	Child Care Yoga Studio Medical Center.
00:09:01> 00:09:06:	And so on. And here we are in.
00:09:06> 00:09:13:	The first lobby. Now, hopefully you can hear in terms
00:09:13> 00:09:17:	of the sounds from each lobby.
00:09:17> 00:09:22:	As a soundscape. And in this case it's indigenous birds
00:09:22> 00:09:23:	the area.
00:09:25> 00:09:28:	There's also something visual in every lobby.
00:09:28> 00:09:31:	Two and in this case it's our signage which explains
00:09:31> 00:09:34:	how the building works in a system sense.
00:09:34> 00:09:36:	So the building part of an ecosystem.
00:09:36> 00:09:39:	So whether it's using water in a certain way,
00:09:39> 00:09:40:	food in a certain way,
00:09:40> 00:09:44:	energy in certain way, resources which some people call waste,
00:09:44> 00:09:47:	but let's call it resources in a particular way and
00:09:47> 00:09:50:	how people interact with all of those different components.
00:09:50> 00:09:53:	There's also a basement which we won't go into because
00:09:53> 00:09:56:	I'm probably will lose reception down there.

00:09:56> 00:10:01:	But it's just over 200 different 200 bicycle parking facilities.
00:10:01> 00:10:05:	Electric car charging a battery which is being installed at
00:10:05> 00:10:10:	present and half a million liters of water storage,
00:10:10> 00:10:14:	which is part of the membrane aerated bioreactor to treat
00:10:15> 00:10:17:	black water in the center itself.
00:10:17> 00:10:28:	So here we go. The most shopping centers,
00:10:28> 00:10:32:	UM, they offer. Many are often designed a bit like
00:10:32> 00:10:35:	casinos where you can't find your way in or out.
00:10:35> 00:10:39:	You don't necessarily know what time of day it is.
00:10:39> 00:10:41:	It's slightly different here, in fact is very different.
00:10:41> 00:10:44:	Here we had one principle as part of the living
00:10:44> 00:10:45:	room challenge,
00:10:45> 00:10:46:	which is every human being,
00:10:46> 00:10:49:	particularly staff members who are working here need to have
00:10:49> 00:10:50:	access to fresh air,
00:10:50> 00:10:53:	daylight, and a view of the outside at all times.
00:10:53> 00:10:55:	Do you know what season it is?
00:10:55> 00:10:57:	You know what time of day is?
00:10:57> 00:10:58:	You know if it's raining outside,
00:10:58> 00:11:01:	that's quite different from the normal way of doing shopping
00:11:01> 00:11:01:	centers.
00:11:01> 00:11:05:	So here was standing in the middle of the mall.
00:11:05> 00:11:08:	Uhm, the windows above. They actually open and close.
00:11:08> 00:11:10:	Depending on the outside conditions.
00:11:10> 00:11:14:	And so if it's nice outside and we want to
00:11:14> 00:11:15:	tempt the inside,
00:11:15> 00:11:20:	we can turn thermal systems down or off and then
00:11:20> 00:11:22:	allow fresh air to come in.
00:11:22> 00:11:25:	Uhm, there's a supermarket, as I mentioned,
00:11:25> 00:11:27:	called Woolworths. If you're familiar.
00:11:27> 00:11:31:	I'm on one side and on the other side we
00:11:31> 00:11:32:	have a few kiosks.
00:11:32> 00:11:36:	And a couple of other food shops.
00:11:36> 00:11:39:	What's kind of important to understand is that.
00:11:39> 00:11:41:	Every aspect of what I'm talking about,
00:11:41> 00:11:44:	you know, with energy, water waste.
00:11:44> 00:11:48:	Materials, etc. They apply to all of the tendencies as
00:11:48> 00:11:52:	well and not just the base building or the shell
00:11:52> 00:11:53:	of the shopping center.
00:11:53> 00:11:57:	UM, so every single tenancy involved here has had to
00:11:57> 00:11:59:	do everything I'm talking about.

00:12:01> 00:12:04:	Probably will turn that water and and rainbows are tanks.
00:12:04> 00:12:08:	I wouldn't mind just showing you the amenities.
00:12:08> 00:12:11:	So there's a few little controversial things here.
00:12:11> 00:12:15:	One of them is. 3 water so you know.
00:12:15> 00:12:19:	Shopping centers usually make quite a lot of money from
00:12:19> 00:12:20:	selling bottled water,
00:12:20> 00:12:24:	and in this case we have the Explorer native.
00:12:24> 00:12:28:	Water that it's free to the public and the other
00:12:28> 00:12:31:	thing is the sort of non technical approach which is
00:12:31> 00:12:33:	ways to reduce people's water use.
00:12:33> 00:12:35:	Of course we've got good taps,
00:12:35> 00:12:37:	got good showers, you know,
00:12:37> 00:12:41:	good toilets etc. But one of the ways that we've
00:12:41> 00:12:45:	managed to do is just have a communal washbasin so
00:12:45> 00:12:48:	people wash their hands together and.
00:12:48> 00:12:53:	This actually stops people we found from standing and wasting
00:12:53> 00:12:59:	water for minutes on heads because there's a cultural aspect
00:12:59> 00:13:00:	to doing that so.
00:13:00> 00:13:04:	A non technical sort of socialist both end cultural experiment
00:13:04> 00:13:08:	was looking at how we can reduce water without just
00:13:08> 00:13:10:	being purely technology focused.
00:13:12> 00:13:17:	Play walking South again. We're going to walk out towards
00:13:17> 00:13:17:	the east,
00:13:17> 00:13:20:	which is the urban Plaza.
00:13:20> 00:13:24:	So that's a completely pedestrianised part of the site.
00:13:24> 00:13:28:	And. Right in front of me there's a new apartment
00:13:28> 00:13:29:	residential,
00:13:29> 00:13:31:	which is also by Frasers property,
00:13:31> 00:13:35:	but developed it in a different way at a different
00:13:35> 00:13:35:	time.
00:13:35> 00:13:37:	Sorry to the shopping center,
00:13:37> 00:13:39:	so we've been open since December 2019,
00:13:39> 00:13:42:	which turned out to be a terrible time to open
00:13:42> 00:13:44:	anything in retail.
00:13:44> 00:13:46:	Given everything that happened in 2020,
00:13:46> 00:13:51:	but. These things happen. And the apartments that we're looking
00:13:52> 00:13:53:	at in this image,
00:13:53> 00:13:56:	you know, have only just been settled in the last
00:13:56> 00:13:56:	several weeks.
00:13:56> 00:14:00:	So people are in the process of moving in.
00:14:00> 00:14:03:	Uhm? There's children play here.
	· -

00:14:03> 00:14:05:	There's a lot of communal seating,
00:14:05> 00:14:08:	and it's really a place where the community gathered to
00:14:08> 00:14:10:	do all kinds of things.
00:14:10> 00:14:12:	And there's many, many events around.
00:14:12> 00:14:14:	And, you know, from north,
00:14:14> 00:14:17:	all the way around to.
00:14:17> 00:14:20:	The South this is quite a large.
00:14:20> 00:14:23:	Space where there's lots of activities.
00:14:23> 00:14:26:	They're going to walk South again.
00:14:26> 00:14:27:	Past the fear of specialties.
00:14:27> 00:14:30:	I want to show you quickly the car park because
00:14:30> 00:14:31:	we do have a car park.
00:14:31> 00:14:35:	I'm at grave. And and I might explain some of
00:14:35> 00:14:37:	the materials as we as we walk.
00:14:45> 00:14:49:	Every physical thing that you can see.
00:14:49> 00:14:55:	We've been, uhm. Researching from a material ingredients and chemistry
00:14:56> 00:14:57:	perspective.
00:14:57> 00:15:01:	So. The brick the ground,
00:15:01> 00:15:05:	the tiling, the cement, the metals,
00:15:05> 00:15:12:	the lighting, the cabling. Any timber?
00:15:12> 00:15:17:	We researched service 6000 different materials products and asked the
00:15:17> 00:15:20:	suppliers what is in them down to 100 parts per
00:15:20> 00:15:20:	million.
00:15:20> 00:15:23:	And we were trying to avoid Red List substances,
00:15:23> 00:15:26:	so we were trying to avoid things that shouldn't be
00:15:26> 00:15:27:	in buildings anyway,
00:15:27> 00:15:30:	but at best or lead mercury and things that are
00:15:31> 00:15:34:	a bit more contentious like PVC or BPA or.
00:15:34> 00:15:38:	Say lights so every single product that we use to
00:15:38> 00:15:39:	be vetted,
00:15:39> 00:15:43:	invested and vetted went to multiple suppliers and of those
00:15:43> 00:15:45:	6000 that we come.
00:15:45> 00:15:48:	Reviewed only 1300 were even compliant.
00:15:52> 00:15:54:	Still working along the southern edge.
00:15:54> 00:15:59:	As you can see, it's getting darker now in Melbourne.
00:15:59> 00:16:03:	I'm. And there's a few things in the car park
00:16:03> 00:16:05:	which expose a bit unusual.
00:16:05> 00:16:08:	One is that there's lots of food growing in the
00:16:08> 00:16:09:	car park,
00:16:09> 00:16:12:	so people are welcome to take some herbs home if

00:16:12> 00:16:13:	they want to do this,
00:16:13> 00:16:17:	and native trees that have just been planted there and
00:16:17> 00:16:19:	in between all of the car park grows,
00:16:19> 00:16:22:	you might just see a bio Swale and so water
00:16:23> 00:16:23:	land.
00:16:23> 00:16:27:	On the surface, and then drains down through this natural
00:16:27> 00:16:31:	filtration system and then it gets captured in the basement
00:16:31> 00:16:34:	and that water can then be redirected to be used
00:16:34> 00:16:36:	in multiple ways. So for example,
00:16:36> 00:16:39:	it can be used to irrigate.
00:16:39> 00:16:42:	The plants used to flush the toilet.
00:16:42> 00:16:45:	It can be used to keep the building cool.
00:16:45> 00:16:48:	It gets used in a car wash.
00:16:48> 00:16:51:	It can even be used to wash clothes so there's
00:16:51> 00:16:56:	a reticulation system around the site that allows that to
00:16:56> 00:16:56:	happen.
00:16:56> 00:17:00:	Uhm, I'm just walking along the southern edge of the
00:17:00> 00:17:01:	building.
00:17:01> 00:17:07:	Uhm past dog Salon and a child care center.
00:17:07> 00:17:10:	I want to show you some of the bricks that
00:17:11> 00:17:12:	we have on the site.
00:17:12> 00:17:16:	The brakes are part of a sort of salvage material
00:17:16> 00:17:17:	campaign that we ran.
00:17:17> 00:17:21:	We tried to salvage as many we actually had a
00:17:21> 00:17:22:	target of.
00:17:22> 00:17:25:	50 different salvage materials on the site.
00:17:25> 00:17:29:	In the end we salvage just over 90.
00:17:29> 00:17:33:	So these are some materials that have had a life
00:17:33> 00:17:33:	before,
00:17:33> 00:17:38:	so for example. The Frick when you see it be
00:17:38> 00:17:40:	written in one of them.
00:17:40> 00:17:45:	I mean, basic Bellwood Caesar actually made up on this
00:17:46> 00:17:50:	site between the 1950s and the 19 late 1980s,
00:17:50> 00:17:54:	early 1990s. So two reasons for this,
00:17:54> 00:17:59:	one is. The building is carbon positive or carbon neutral
00:17:59> 00:18:01:	and some in operation,
00:18:01> 00:18:04:	so all of the carbon used or created is actually
00:18:04> 00:18:07:	embodied in the building construction itself.
00:18:07> 00:18:10:	So we measured all of that.
00:18:10> 00:18:14:	And also offset that. But we also want to cut
00:18:14> 00:18:15:	down embodied carbon.
00:18:15> 00:18:18:	So uhm, bricks, as you can imagine,

00:18:18> 00:18:21:	they're extremely energy intensive to make some.
00:18:21> 00:18:25:	Relative to some other handling products.
00:18:25> 00:18:27:	So what we did was salvages manager could.
00:18:27> 00:18:30:	In this case we're very lucky 'cause we found some
00:18:30> 00:18:33:	bricks that you know over half of a century old
00:18:34> 00:18:34:	and these are,
00:18:34> 00:18:37:	you know, full bricks. They were made.
00:18:37> 00:18:40:	
	Buildings are made using a line rather than a cement to the bricks.
00:18:40> 00:18:41:	
00:18:41> 00:18:44:	It come apart more easily and then the bricks didn't
00:18:45> 00:18:48:	quite make it and were crushed up and you can
00:18:48> 00:18:50:	sort of see that specially.
00:18:50> 00:18:55:	Facades and. In the image there a man that is.
00:18:55> 00:18:58:	Uh, again bricks have been crushed up and used in
00:18:59> 00:18:59:	the society.
00:18:59> 00:19:02:	As I mentioned, part of this site history,
00:19:02> 00:19:05:	is it some? What the brickwork,
00:19:05> 00:19:08:	Sir? You know 50 years essentially.
00:19:11> 00:19:12:	They are species that, uh,
00:19:12> 00:19:15:	I mentioned on the model is just over there to
00:19:15> 00:19:16:	the South.
00:19:16> 00:19:18:	Stacy with the trees and.
00:19:18> 00:19:20:	Interestingly, they've been wonderful to work with.
00:19:20> 00:19:24:	They've given us a lot of their manure and so
00:19:24> 00:19:24:	on,
00:19:24> 00:19:28:	so we can use it on site in the landscaping.
00:19:28> 00:19:33:	And then there's an exchange both of different animals and
00:19:33> 00:19:37:	practices that we share with the RSPCA.
00:19:37> 00:19:39:	We're gonna go back into the main mall now,
00:19:39> 00:19:42:	UM? As you guys might talk a little bit about
00:19:42> 00:19:43:	the way so.
00:19:43> 00:19:48:	During the construction, we managed to divert just over 99%
00:19:48> 00:19:53:	of waste from landfill. That was extremely difficult to do,
00:19:53> 00:19:56:	and it involved a huge amount of policing and lots
00:19:56> 00:20:00:	of wasted thinking about how things are even delivered to
00:20:00> 00:20:01:	site.
00:20:01> 00:20:05:	The kinds of materials construction products that you want to
00:20:05> 00:20:05:	buy.
00:20:05> 00:20:09:	Making sure suppliers would take back.
00:20:09> 00:20:14:	The product packaging. As part of the delivery service and
00:20:14> 00:20:15:	so on.
00:20:15> 00:20:18:	And then it's in operation.

00:20:18> 00:20:23:	We collect over a dozen different way stream so.
00:20:23> 00:20:25:	This stock selling, for example,
00:20:25> 00:20:28:	which I'm not sure we can see,
00:20:28> 00:20:34:	sorry, they called. I'm. They collect the hair from the
00:20:34> 00:20:36:	dogs once they've cut them,
00:20:36> 00:20:40:	and that hair is then used to come.
00:20:40> 00:20:44:	Clean up oil spills in in the waterways locally.
00:20:44> 00:20:47:	And we collect all the metals.
00:20:47> 00:20:51:	The seven codes of plastic and we collect.
00:20:51> 00:20:56:	Glass, separately paper and cardboard waxed cardboard.
00:20:56> 00:20:58:	And all kinds of foods,
00:20:58> 00:21:02:	compostable packaging and so on.
00:21:02> 00:21:06:	And all of it is diverted from landfills.
00:21:06> 00:21:10:	So it's a very difficult undertaking because waste is high,
00:21:10> 00:21:14:	highly changeable industry. But when we go in,
00:21:14> 00:21:17:	I'll show you some bin and you'll see.
00:21:17> 00:21:19:	Some of the ways that we work with them.
00:21:19> 00:21:21:	They're coming through the southern entrance.
00:21:21> 00:21:23:	They're building and I just want to pull it here
00:21:23> 00:21:23:	for a moment.
00:21:26> 00:21:28:	There's a cafe I just want to take a moment
00:21:28> 00:21:31:	to just reflect on the traditional custodian.
00:21:38> 00:21:42:	So. Where on the calling nation?
00:21:42> 00:21:47:	And part of this. Design process that we went through
00:21:47> 00:21:49:	and development was to try and.
00:21:49> 00:21:54:	Find ways to genuinely. Integrate.
00:21:54> 00:21:56:	The 10s of thousands of years of history.
00:21:56> 00:22:00:	From our site. Uhm, there's so much knowledge based in
00:22:00> 00:22:03:	the traditional custodian.
00:22:07> 00:22:12:	Many different knowledge systems. A huge amount of learning for
00:22:13> 00:22:14:	us as a team.
00:22:14> 00:22:18:	One thing that I love about the center is that.
00:22:18> 00:22:20:	As I mentioned in the lobbies,
00:22:20> 00:22:23:	there's the soundscape. In this case it's different Magpies.
00:22:23> 00:22:25:	Local magpie, which is a bird here,
00:22:25> 00:22:28:	so there's also a smell scapes if you were here
00:22:28> 00:22:29:	right now,
00:22:29> 00:22:32:	you would smell a burning eucalyptus smell.
00:22:32> 00:22:34:	And that's part of Biophilic design,
00:22:34> 00:22:37:	where you know there's always a visual element by filter
00:22:37> 00:22:37:	design.

00:22:37> 00:22:40:	But then there's a soundscape and a smell scape.
00:22:40> 00:22:45:	You have that very. Startle aroma,
00:22:45> 00:22:49:	sometimes imperceptible, and then you see something visually and what
00:22:49> 00:22:52:	we're about to see is the ceiling of the mall,
00:22:52> 00:22:55:	which is done by an Aboriginal artist,
00:22:55> 00:22:59:	Mandy Nicholson and the ceiling of the mall and the
00:22:59> 00:23:03:	facade of the site really talked about the layers of
00:23:03> 00:23:04:	country.
00:23:04> 00:23:08:	Of the site so. The spirits in the sky.
00:23:08> 00:23:10:	In the air, the Earth itself,
00:23:10> 00:23:13:	the lamb, we walk on the soil below the soil
00:23:13> 00:23:16:	in the UM done in through the geology.
00:23:16> 00:23:18:	All of that is covered and discussed as part of
00:23:18> 00:23:19:	the artwork,
00:23:19> 00:23:21:	and it's represented in a visual way,
00:23:21> 00:23:23:	so I'm not going to speak,
00:23:23> 00:23:26:	but I'm just going to walk through the mall and
00:23:26> 00:23:28:	you can look up and see the ceiling and you
00:23:29> 00:23:32:	can reflect on where you are and their many thousands
00:23:32> 00:23:35:	of years with. Human and other cultural history.
00:24:20> 00:24:22:	So as you can see,
00:24:22> 00:24:26:	different parts of the sensor have very different views of
00:24:26> 00:24:27:	this ceiling,
00:24:27> 00:24:29:	so it allows light in one end.
00:24:32> 00:24:37:	And it supports this Aboriginal artwork on the other faith.
00:24:37> 00:24:40:	And above that, there's actually solar energy.
00:24:40> 00:24:43:	Some of you who are very perceptible may notice we're
00:24:43> 00:24:45:	actually a dog friendly center as well,
00:24:45> 00:24:48:	so some people are welcome to bring their pets.
00:24:48> 00:24:51:	And this is also part of by Philip Design.
00:24:51> 00:24:53:	If you have a dog,
00:24:53> 00:24:54:	you know what I mean.
00:24:54> 00:24:56:	The moment you see it,
00:24:56> 00:24:59:	when you get home, the change that you have in
00:24:59> 00:24:59:	you,
00:24:59> 00:25:03:	emotionally, mentally, spiritually, then, UM is quite significant.
00:25:03> 00:25:05:	Uhm, the bins I mentioned the bin,
00:25:05> 00:25:08:	so these are the ones that just in the mall.
00:25:08> 00:25:10:	So we collect a lot more stuff in the back
00:25:10> 00:25:11:	of house areas.
00:25:11> 00:25:15:	Set an. It's complicated because you know it's a ever

00:25:15> 00:25:20:	changing industry and we're always trying to help people understand
00:25:20> 00:25:23:	what's collected white collected.
00:25:23> 00:25:25:	And how they might need to separate things?
00:25:25> 00:25:28:	And people always use the wrong bin we find,
00:25:28> 00:25:31:	but it's better than not trying at all.
00:25:33> 00:25:35:	So we're gonna head upstairs.
00:25:35> 00:25:38:	But before we do, I might just show you an
00:25:38> 00:25:40:	example of this fresh air,
00:25:40> 00:25:45:	daylight. Approach that we had so when we were developing,
00:25:45> 00:25:47:	we weren't entirely sure which kind of retailers would be
00:25:47> 00:25:48:	in the different swords.
00:25:48> 00:25:50:	Then in the case of this store,
00:25:50> 00:25:52:	this is their bulk food where there's no waste.
00:25:52> 00:25:54:	Do you come in with your own containers or take
00:25:54> 00:25:57:	a paper bag and you just fill up whatever you
00:25:57> 00:25:58:	need of the project?
00:25:58> 00:26:01:	But what I wanted to show you is at the
00:26:01> 00:26:04:	back there you might be able to see this kind
00:26:04> 00:26:04:	of.
00:26:04> 00:26:07:	For the rectangle of light in the ceiling.
00:26:07> 00:26:10:	That's actually a skylight that comes down from the roof,
00:26:10> 00:26:14:	so the deeper tendencies that have back about areas they
00:26:14> 00:26:18:	actually get to remote control operated skylights.
00:26:18> 00:26:20:	It just means that even if you walk in back
00:26:20> 00:26:20:	of house,
00:26:20> 00:26:22:	you still have a connection to the outside.
00:26:25> 00:26:30:	Now. Heading upstairs. There's quite a lot of timber in
00:26:30> 00:26:32:	this building.
00:26:34> 00:26:38:	And. Almost all of it is salvage,
00:26:38> 00:26:41:	which means it's had a life before.
00:26:41> 00:26:43:	And the timber on the bulkhead.
00:26:43> 00:26:48:	The column. Something old factories and warehouses.
00:26:48> 00:26:50:	I'm in the building. These seats actually come from.
00:26:50> 00:26:53:	If you've ever been to the Opera House in Sydney
00:26:53> 00:26:54:	outside their houses,
00:26:54> 00:26:56:	there's a number of peers at Circular Quay.
00:26:56> 00:26:59:	When one of the peers was demolished in 2018,
00:26:59> 00:27:03:	we just bought the pier and now more seating is
00:27:03> 00:27:04:	made of that.
00:27:04> 00:27:10:	The cinema, when it was being built and the UM.
00:27:10> 00:27:13:	Kids seating or the off cuts from the ends of

00:27:13> 00:27:13:	those seats.
00:27:13> 00:27:16:	Those kids where the seats sit on and we captured
00:27:16> 00:27:17:	all that timber.
00:27:17> 00:27:20:	That's all of our signage.
00:27:20> 00:27:23:	The floor that we're standing on when we.
00:27:23> 00:27:27:	Pause this special floor. Again,
00:27:27> 00:27:31:	which was tested for emissions and ingredients.
00:27:31> 00:27:34:	And all of the timber that is used in that
00:27:34> 00:27:38:	form work which is recovered and is now on the
00:27:38> 00:27:40:	ceiling of the shopping center.
00:27:40> 00:27:45:	So. The idea is that firstly each entrance has this
00:27:45> 00:27:51:	real sense of coming from someplace into a different place,
00:27:51> 00:27:55:	the sensory experience. But there's a lot of remembering of
00:27:55> 00:27:58:	history through the materiality of the building,
00:27:58> 00:28:01:	and in this case it's timber for the flooring that
00:28:01> 00:28:01:	was you.
00:28:01> 00:28:04:	The floor I'm standing on was supported by the timber
00:28:05> 00:28:07:	that you see now on the ceiling of the travel
00:28:07> 00:28:08:	agent.
00:28:11> 00:28:13:	When we look inside the tendencies,
00:28:13> 00:28:16:	this is one of the biggest challenges of the building
00:28:16> 00:28:18:	because every single thing you see here.
00:28:18> 00:28:22:	That part of the building had to be tested.
00:28:22> 00:28:25:	And so the tiles that are on the floor and
00:28:25> 00:28:27:	the grout between those towers,
00:28:27> 00:28:30:	the adhesives. They will have to be tested inside it
00:28:30> 00:28:34:	lab chamber for two weeks to see if their volatile
00:28:34> 00:28:37:	organic compounds were too toxic to be used and majority
00:28:37> 00:28:42:	cases they were. And the different services for the joinery.
00:28:42> 00:28:44:	The paint on the walls,
00:28:44> 00:28:47:	the lighting, the powder coat.
00:28:47> 00:28:49:	You know the emergency exit signs,
00:28:49> 00:28:53:	the vent, the cabling, the hydraulics.
00:28:53> 00:28:57:	Literally every object that physically part of the building had
00:28:57> 00:29:00:	to be tested and reviewed the ingredients for where it
00:29:00> 00:29:01:	was made,
00:29:01> 00:29:04:	what waste products come at the end?
00:29:04> 00:29:06:	If there's an impact on human health,
00:29:06> 00:29:12:	either during the supply during the manufacture for someone
	actually
00:29:12> 00:29:16:	installing one of these products and then at the end
00:29:16> 00:29:16:	of life.

00:29:16> 00:29:20:	Uhm? And so it's an extremely hiring process.
00:29:20> 00:29:23:	We actually had a full time person.
00:29:23> 00:29:28:	He collectively we spent just under 20,000 hours doing research
00:29:28> 00:29:31:	on materials and in a lot of cases we had
00:29:31> 00:29:35:	to advocate back to the building code Board and Australian
00:29:35> 00:29:40:	standards and other authoritie having jurisdiction to change the policies
00:29:40> 00:29:43:	that make people use really poor buildings.
00:29:43> 00:29:46:	I'm. We're going to go upstairs,
00:29:46> 00:29:50:	but I wanted to show you some in Australia we
00:29:50> 00:29:51:	tend to never use.
00:29:51> 00:29:55:	Staircases and shopping centers, there's always usually a lift or
00:29:55> 00:29:55:	travel later,
00:29:55> 00:29:58:	and we have a lift and a travelator,
00:29:58> 00:30:02:	but it was important for us to come.
00:30:02> 00:30:06:	Really encourage people to take the stairs because it's healthier.
00:30:06> 00:30:10:	So. And what we ended up doing was putting the
00:30:10> 00:30:11:	lift in.
00:30:11> 00:30:12:	You know, in this location,
00:30:12> 00:30:16:	but the staircase on the northern side.
00:30:16> 00:30:20:	Uhm? It's actually put in a very very prominent place
00:30:20> 00:30:23:	so that people are more likely to take the stairs
00:30:23> 00:30:27:	then they are stabilised purely because the staircase is more
00:30:27> 00:30:35:	beautiful. And I hope you'll agree.
00:30:38> 00:30:42:	There's a huge amount of lights and.
00:30:42> 00:30:47:	The material doesn't mention again salvage from in this case
00:30:47> 00:30:49:	from old office buildings.
00:30:49> 00:30:51:	That would be in demolished.
00:30:51> 00:30:54:	Beautiful changing shadows throughout the day.
00:30:57> 00:31:00:	And just encouraging you to playfully go up the stairs
00:31:00> 00:31:02:	instead of taking the lift.
00:31:02> 00:31:06:	Ground level 1 here and you can see the top
00:31:06> 00:31:07:	of the sawtooth.
00:31:07> 00:31:09:	Uhm, if you've got really good item,
00:31:09> 00:31:11:	might even be able to see the solar that's sitting
00:31:11> 00:31:11:	on that.
00:31:11> 00:31:13:	If not, we'll see it again from the outside.
00:31:16> 00:31:20:	I'm going to now walk onto the eastern side of
00:31:20> 00:31:21:	the Level 1,
00:31:21> 00:31:23:	which is an urban farm.

00:31:33> 00:31:36:	So one thing I'd like to mention is that.
00:31:36> 00:31:40:	We have about 5000 square meters of food growing on
00:31:41> 00:31:41:	the site.
00:31:41> 00:31:44:	After that, up on the roof and urban farm and
00:31:44> 00:31:47:	some of its own facades and the car park and
00:31:47> 00:31:47:	so on.
00:31:47> 00:31:50:	And it was raised to connect people to the food
00:31:50> 00:31:50:	they eat.
00:31:50> 00:31:53:	Often we have no connection for the food that we
00:31:53> 00:31:53:	eat,
00:31:53> 00:31:56:	and so it was very important for us to try
00:31:56> 00:31:58:	and find a better way to do that.
00:31:58> 00:32:01:	And so here we have again a lobby with natural
00:32:01> 00:32:01:	soundscape.
00:32:06> 00:32:09:	And the smell was up here.
00:32:09> 00:32:11:	They vary, we changed them up,
00:32:11> 00:32:13:	but citrus because we have a citrus facade,
00:32:13> 00:32:15:	particularly as it forms fruit.
00:32:15> 00:32:17:	So we did a huge harvest of citrus.
00:32:17> 00:32:20:	If you're ever in the area and you'd like some
00:32:20> 00:32:20:	marmalade,
00:32:20> 00:32:23:	feel free. I can provide you some straightforward.
00:32:31> 00:32:35:	The farm is made up of a number of components.
00:32:35> 00:32:41:	Raised beds, bathroom, planting and also a greenhouse with cafe
00:32:41> 00:32:42:	inside.
00:32:47> 00:32:49:	There's a restaurant up here as well.
00:32:49> 00:32:52:	So all of the food that's growing here.
00:32:52> 00:32:56:	Harvested by a full time farmer who works for a
00:32:56> 00:32:58:	company called Acre and Acre,
00:32:58> 00:33:02:	our partnership and tenant who run the farm.
00:33:02> 00:33:06:	And. He gets eaten on site and then any food
00:33:06> 00:33:10:	
	plate scrapings or you know the ends of carrots that
00:33:10> 00:33:12:	plate scrapings or you know the ends of carrots that are peeling or whatever.
00:33:10> 00:33:12:	are peeling or whatever.
00:33:10> 00:33:12: 00:33:12> 00:33:17:	are peeling or whatever. They come and then. Managed on site as well,
00:33:10> 00:33:12: 00:33:12> 00:33:17: 00:33:17> 00:33:20:	are peeling or whatever. They come and then. Managed on site as well, so there's a very tiny kind of food circle here
00:33:10> 00:33:12: 00:33:12> 00:33:17: 00:33:17> 00:33:20: 00:33:20> 00:33:23:	are peeling or whatever. They come and then. Managed on site as well, so there's a very tiny kind of food circle here so we don't tend to talk about food miles in
00:33:10> 00:33:12: 00:33:12> 00:33:17: 00:33:17> 00:33:20: 00:33:20> 00:33:23: 00:33:23> 00:33:24:	are peeling or whatever. They come and then. Managed on site as well, so there's a very tiny kind of food circle here so we don't tend to talk about food miles in request project.
00:33:10> 00:33:12: 00:33:12> 00:33:17: 00:33:17> 00:33:20: 00:33:20> 00:33:23: 00:33:23> 00:33:24: 00:33:24> 00:33:27:	are peeling or whatever. They come and then. Managed on site as well, so there's a very tiny kind of food circle here so we don't tend to talk about food miles in request project. We usually talk about food meter box.

00:33:35> 00:33:38:	People are able to in the back of our series,
00:33:38> 00:33:40:	operate those who remote control open and close them.
00:33:45> 00:33:49:	The farm itself is open to the public all the
00:33:49> 00:33:50:	time.
00:33:50> 00:33:55:	It's commercially operated. It's just over 200 different species of
00:33:55> 00:33:59:	food and all of it was designed for either eating
00:33:59> 00:34:01:	to support biodiversity.
00:34:01> 00:34:04:	And in some cases, support very specifically support pollination,
00:34:04> 00:34:08:	because you know we have a AB crisis in our
00:34:08> 00:34:09:	world.
00:34:09> 00:34:13:	If you're not familiar and we need be.
00:34:13> 00:34:16:	Uhm, it's one of our quail who's just laying an
00:34:16> 00:34:17:	egg at the moment.
00:34:17> 00:34:19:	It seems that she is.
00:34:19> 00:34:21:	Be comfortable so in Disturber anymore,
00:34:21> 00:34:25:	but there's some 18 or so quails that manage help
00:34:25> 00:34:29:	us to manage food as well on site and anywhere
00:34:29> 00:34:30:	you find a quail.
00:34:30> 00:34:32:	You'll find really, really good gross.
00:34:32> 00:34:35:	That's rhubarb and spring onions and gigantic.
00:34:35> 00:34:37:	They love to quail effluent.
00:34:41> 00:34:44:	So there's the empire walking past before.
00:34:44> 00:34:47:	We will that way along we're just up on level
00:34:47> 00:34:47:	1.
00:34:50> 00:34:53:	We have beehives on the site so.
00:34:53> 00:34:56:	This Native Australian bees that they tend to be more
00:34:56> 00:34:57:	solitary.
00:34:57> 00:35:00:	They might only stay in one of our B hotels
00:35:00> 00:35:01:	for the night,
00:35:01> 00:35:05:	but there's also European bees and hives.
00:35:05> 00:35:08:	Uhm, which are on the shopping center and you can
00:35:08> 00:35:12:	imagine this was not easy to get approval for because
00:35:12> 00:35:14:	it's such a public building.
00:35:14> 00:35:16:	But like all the things that we've done in this
00:35:16> 00:35:17:	building,
00:35:17> 00:35:20:	you know huge amount of advocacy to the different authorities,
00:35:20> 00:35:23:	and you know, designed and proven concepts and sometimes unproven
00:35:23> 00:35:26:	concepts that we had to prove along the way.
00:35:30> 00:35:33:	In the back there UM again you'll see the soul

00:35:33> 00:35:35:	or just there on the roof.
00:35:35> 00:35:40:	The garden sheds to skylight and.
00:35:40> 00:35:43:	At the back is a child care center so child
00:35:43> 00:35:47:	Care Center has their own access to the urban farm.
00:35:47> 00:35:51:	There are some of our insect hotels I was mentioning.
00:35:51> 00:35:55:	Uhm, we can't go in the childcare center 'cause obviously
00:35:55> 00:35:57:	there's some privacy requirements there,
00:35:57> 00:36:01:	but. It's a beautiful, beautiful built set out in that
00:36:01> 00:36:02:	child care center.
00:36:02> 00:36:05:	Probably one of the healthiest in the whole world.
00:36:05> 00:36:09:	There's an outdoor classroom area here.
00:36:09> 00:36:13:	They sometimes will have chicken is a gentleman and using
00:36:13> 00:36:17:	the compliant paint to paint some of the worm farm
00:36:17> 00:36:18:	like how are you doing?
00:36:18> 00:36:22:	Very well, thank you. Say hello to people all across
00:36:22> 00:36:23:	the world.
00:36:23> 00:36:28:	Thank you come. And this is the greenhouse from the
00:36:28> 00:36:29:	other end,
00:36:29> 00:36:31:	so there's a hydroponic system here.
00:36:31> 00:36:33:	Rainwater has organic nutrient doses,
00:36:33> 00:36:37:	there's no petrol. Chemical fertilizers allowed on this site.
00:36:37> 00:36:40:	And. Then they go inside.
00:36:40> 00:36:45:	In the absence of soil to grow generally leafy greens
00:36:45> 00:36:48:	and you know high frequency.
00:36:48> 00:36:52:	Very fast growing produce. And that gets eaten on the
00:36:52> 00:36:53:	site immediately.
00:36:55> 00:36:58:	l'm l'm gonna just take a look inside 'cause it's
00:36:58> 00:37:00:	getting a bit windy,
00:37:00> 00:37:02:	UM? And in a moment,
00:37:02> 00:37:05:	to be able to answer questions and.
00:37:05> 00:37:07:	But just for a few minutes,
00:37:07> 00:37:09:	I'm just something to say anything.
00:37:09> 00:37:11:	I'm just gonna walk around and walk around the farm,
00:37:11> 00:37:14:	look around the landscape so you get more of a
00:37:14> 00:37:17:	sense of place without having to listen to me.
00:37:17> 00:37:19:	And then I'll settle down and we can come.
00:37:19> 00:37:21:	Is there any questions? I'm happy to answer them.
00:39:33> 00:39:37:	It's pretty busy earlier and they're just closing down for
00:39:37> 00:39:38:	a few hours before.
00:39:38> 00:39:42:	I'm restarting again with the evening crowd.
00:39:42> 00:39:44:	It's nice for me, uhm?
00:39:44> 00:39:47:	I'm a bit of a break up.
	-

00:39:47> 00:39:49:	And my arm is aching from holding this camera,
00:39:49> 00:39:52:	so I'm going to go into the community room.
00:39:52> 00:39:56:	Uhm, which is a space that can be rented out.
00:39:56> 00:39:58:	For free by anyone in the community.
00:39:58> 00:40:01:	For communities. And I'll just have a seat there,
00:40:01> 00:40:04:	and if there are any questions I'm happy to answer
00:40:04> 00:40:05:	them.
00:40:05> 00:40:08:	And if I missed anything then I'm also happy to
00:40:08> 00:40:09:	try and cover those off.
00:40:18> 00:40:19:	As one of our cleaners,
00:40:19> 00:40:23:	actually we had to review all the cleaning products.
00:40:23> 00:40:25:	And they get used in this building 'cause there's no
00:40:26> 00:40:29:	point building this beautiful construction and then bring in toxic
00:40:29> 00:40:30:	chemicals to clean it.
00:40:30> 00:40:34:	So we had to review every single cleaning product too.
00:40:34> 00:40:36:	It's a little side note when I saw the cleaner.
00:40:39> 00:40:45:	Uhm? Now community room. Some just gonna spin around.
00:40:45> 00:40:51:	And take a seat. So.
00:40:54> 00:40:55:	Alex, did I miss anything?
00:40:57> 00:41:01:	No, that was awesome. Thank you so much Steven.
00:41:01> 00:41:06:	Just a few questions. None of them were location specific.
00:41:06> 00:41:10:	Uhm, have you found that having more fresh air and
00:41:10> 00:41:14:	natural light has attracted more people going to the mall?
00:41:16> 00:41:18:	Yeah, uhm, two big observation.
00:41:18> 00:41:23:	One is that during Kovid in particular.
00:41:23> 00:41:26:	People are avoiding indoor areas and so being in space
00:41:26> 00:41:30:	that feels like it's outdoors but indoors has been very,
00:41:30> 00:41:33:	very powerful. The second thing is,
00:41:33> 00:41:36:	some people come from a lot further away than you'd
00:41:37> 00:41:37:	expect you.
00:41:37> 00:41:40:	You know our catchment area has grown.
00:41:40> 00:41:43:	Uhm, you know because of what we've done here and
00:41:43> 00:41:43:	y'all.
00:41:43> 00:41:46:	Every not a day goes by where I don't see
00:41:46> 00:41:49:	people just coming from very long way away.
00:41:49> 00:41:52:	Sometimes Interstate, sometimes overseas just to come to this little
00:41:52> 00:41:52:	suburb.
00:41:52> 00:41:57:	See this building. So it's a combination of factors,
00:41:57> 00:42:01:	but. While attacking people really interested in energy and
	water
00:42:01> 00:42:03:	and waste materials when it comes down to,

00:42:03> 00:42:07:	I think people just love fresh air and daylight.
00:42:07> 00:42:12:	And that you know that 'cause it's extremely human to
00:42:12> 00:42:13:	want that and.
00:42:13> 00:42:16:	Uhm? For me, that that is actually one of the
00:42:16> 00:42:20:	most powerful things about the project is its powerful look
00:42:20> 00:42:22:	design framework.
00:42:22> 00:42:23:	Of which daylight and fresh air is one of them.
00:42:25> 00:42:28:	Yeah yeah, I actually have a trip to Melbourne planned
00:42:28> 00:42:30:	in a month and I want to stop by at
00:42:30> 00:42:31:	the brickworks and check it out.
00:42:31> 00:42:35:	Uhm, another question with the discussion with tenants,
00:42:35> 00:42:40:	what was the experience like when communicating all the responsibilities
00:42:40> 00:42:44:	that they have in keeping with the requirements of the
00:42:44> 00:42:44:	building?
00:42:46> 00:42:47:	On
00:42:47> 00:42:50:	a very big spectrum at one end.
00:42:50> 00:42:52:	It was very unpredictable 'cause one end of discussion we
00:42:52> 00:42:52:	have,
00:42:52> 00:42:55:	you know, Mom and dad who are running the sushi
00:42:55> 00:42:56:	kiosk at the other end.
00:42:56> 00:43:01:	We have a. Yeah, a gigantic conglomerate and running some
00:43:01> 00:43:05:	of the other tenancies and or another tenancy so.
00:43:05> 00:43:07:	Some of them are far along the journey,
00:43:07> 00:43:11:	some of them have no idea what we're asking for.
00:43:11> 00:43:12:	And what we found was,
00:43:12> 00:43:13:	you know, there's no one trust.
00:43:13> 00:43:16:	It's all approach. Often it's just a lot of time
00:43:16> 00:43:18:	you have to put in time with people.
00:43:18> 00:43:21:	One thing that I've realized is that.
00:43:21> 00:43:23:	You know? A lot of relationships,
00:43:23> 00:43:26:	particularly in environmental world, leasing being one of them.
00:43:26> 00:43:29:	We think of it as very master and slave.
00:43:29> 00:43:31:	You know, you think of it as I need you
00:43:31> 00:43:32:	to do this,
00:43:32> 00:43:34:	and you shall do that,
00:43:34> 00:43:38:	but actually. As the landlord and developer have to actually
00:43:38> 00:43:39:	work out,
00:43:39> 00:43:42:	what's the best way to help someone do what they
00:43:42> 00:43:45:	they need to do so I don't run a sushi
00:43:45> 00:43:47:	kill or a supermarket,

00:43:47> 00:43:50:	or a cinema like I don't fully understand what they
00:43:50> 00:43:51:	need?
00:43:51> 00:43:53:	There's a lot of listening involved,
00:43:53> 00:43:55:	the leases from a, you know,
00:43:55> 00:43:59:	contractual perspective. Are used to define expectations that we don't
00:43:59> 00:44:02:	use them to hammer over someone's head.
00:44:02> 00:44:07:	What they must mustn't do what we actually have to
00:44:07> 00:44:09:	do is incentivize.
00:44:09> 00:44:11:	You know and learn with them and realize that this
00:44:11> 00:44:13:	is an ongoing thing.
00:44:13> 00:44:14:	It's not going to be perfect,
00:44:14> 00:44:16:	and it's certainly not perfect on day one,
00:44:16> 00:44:18:	but it gets better and better.
00:44:18> 00:44:22:	And and. Every single tenancy needs a different thing,
00:44:22> 00:44:25:	so the ice cream store is different from the childcare
00:44:25> 00:44:26:	center.
00:44:26> 00:44:29:	The Yoga studio is different from the you know Nail
00:44:29> 00:44:34:	salon and they will have very different needs and requirements
00:44:34> 00:44:37:	and challenges that you know we have to sort of
00:44:37> 00:44:40:	work with the nail salon as an example.
00:44:42> 00:44:45:	Again, we had to check every single product they used
00:44:45> 00:44:46:	on nails.
00:44:46> 00:44:48:	I now know what shellac is,
00:44:48> 00:44:52:	and acrylics and acetone. So that was a really long
00:44:52> 00:44:57:	process to them learning about different products that used in
00:44:57> 00:45:00:	a beautician and how to best.
00:45:00> 00:45:03:	Approach those whilst knowing that they still have to run
00:45:03> 00:45:03:	a business,
00:45:03> 00:45:06:	but the cinema it's understanding how much oil is leftover
00:45:06> 00:45:08:	when they make popcorn.
00:45:08> 00:45:11:	You know there's so many different tiny little things that
00:45:11> 00:45:14:	make all the difference and what's been important is having
00:45:14> 00:45:17:	people who are through like me on the development process
00:45:17> 00:45:19:	through the design through the construction and into operations.
00:45:19> 00:45:22:	'cause that's I think the key to some of these
00:45:22> 00:45:24:	things really happening in reality.
00:45:24> 00:45:26:	Sorry for the long answer,
00:45:26> 00:45:28:	but yeah, it's not. It's a very big question.
00:45:28> 00:45:31:	The question Matt tenants. And on the whole,
00:45:31> 00:45:34:	they've been absolutely amazing to work with.

00:45:34> 00:45:38:	You know, really, really humbling experience to work with people
00:45:38> 00:45:41:	who you know have their life savings on the line
00:45:41> 00:45:43:	when they're opening a restaurant or.
00:45:43> 00:45:45:	Whatever it might be, and.
00:45:45> 00:45:47:	The way they're doing it,
00:45:47> 00:45:49:	it's just so beautiful with an extremely grateful to them.
00:45:50> 00:45:52:	That's awesome. People are so open about it.
00:45:55> 00:46:00:	Another question. Another question from Phil Kim,
00:46:00> 00:46:04:	would you discuss the extra costs to have gardens space
00:46:04> 00:46:09:	and maintenance versus the additional value you gain
00:46:09> 00:46:12:	environmentally and
	building experience and loyalty from your customers?
00:46:15> 00:46:17:	So if you take the urban farm,
00:46:17> 00:46:20: 00:46:20> 00:46:23:	which I think still is probably mostly referring to, that would have been a metal roof.
00:46:23> 00:46:25:	Pretty easy just to frame in a metal,
00:46:25> 00:46:30:	and it provides shelter and you know it stops water
00:46:30> 00:46:31:	from coming inside.
00:46:31> 00:46:34:	We decided that to make this work commercially,
00:46:34> 00:46:36: 00:46:37> 00:46:38:	we had to really, really make the most out of every single surface.
00:46:37> 00:46:38. 00:46:38> 00:46:41:	, ,
00:46:41> 00:46:41:	So the roof has to capture water has to capture
00:46:41> 00:46:45:	energy. It has to grow food as well as provide shelter
00:46:45> 00:46:46:	as well as being,
00:46:46> 00:46:50:	you know, the structure for an artwork or whatever it
00:46:50> 00:46:51:	might be.
00:46:51> 00:46:54:	Come and if you take the urban farm as an
00:46:54> 00:46:55:	example,
00:46:55> 00:46:58:	it's it's a big expense to turn a metal deck
00:46:58> 00:46:59:	roof into a,
00:46:59> 00:47:03:	you know, structural slab that can hold drainage that can
00:47:03> 00:47:06:	support trees as well as people that has a fully
00:47:06> 00:47:10:	reticulated recycled water supply lit properly with all the
	safety
00:47:10> 00:47:14:	measures in place with someone doesn't fall off the edge
00:47:14> 00:47:15:	and so on.
00:47:15> 00:47:17:	'cause it's trafficable and throughout.
00:47:17> 00:47:21:	Uhm? But that's offset by few things.
00:47:21> 00:47:22:	One being is now a leasable space,
00:47:22> 00:47:25:	so that's an area that people pay rent for.
00:47:25> 00:47:28:	It's a rooftop that people come from much wider catchment

00:47:28> 00:47:28:	to go to,
00:47:28> 00:47:31:	and that has flow on effects of the other tenants
00:47:31> 00:47:33:	so that they might come here to go to the
00:47:33> 00:47:34:	farm,
00:47:34> 00:47:35:	have a cup of coffee,
00:47:35> 00:47:37:	and then they end up going for lunch.
00:47:37> 00:47:39:	And then they watch a film,
00:47:39> 00:47:42:	you know. And so all of that plays into the
00:47:42> 00:47:43:	picture.
00:47:43> 00:47:47:	The maintenance is, you know it some.
00:47:47> 00:47:49:	You know it. It's a living building,
00:47:49> 00:47:53:	so there is maintenance just like a garden and come.
00:47:53> 00:47:55:	My personal philosophy is that you know,
00:47:55> 00:47:59:	we have to understand. Buildings are living things and they
00:47:59> 00:48:02:	have a life span like anything else,
00:48:02> 00:48:05:	and we can't expect buildings to be these inner boxes,
00:48:05> 00:48:09:	there have to be things that we're willing to look
00:48:10> 00:48:12:	after to tend to to curate.
00:48:12> 00:48:15:	They will degrade overtime. You know there's things that need
00:48:15> 00:48:15:	renewing.
00:48:15> 00:48:18:	lt's like any relationship you have.
00:48:18> 00:48:22:	The financially speaking. The rooftop farms a great example of.
00:48:22> 00:48:25:	Is it worth doing something like that?
00:48:25> 00:48:29:	Certainly is you get new customers repeat customers are leasable
00:48:29> 00:48:32:	space that would have already been there and also a
00:48:32> 00:48:35:	great way to use up water when you have too
00:48:35> 00:48:39:	much, particularly in you know some Melbourne can be quite
00:48:39> 00:48:42:	rainy and we actually want a way to use the
00:48:42> 00:48:46:	water sometimes rather than just let it flow until they
00:48:46> 00:48:51:	bring types. There's many factors that come into play there.
00:48:51> 00:48:53:	I can tell you if you there's a lot of
00:48:53> 00:48:55:	people who come here from last week.
00:48:55> 00:48:57:	There were people you know who got married on.
00:48:57> 00:48:59:	I don't know why you'd get married on a
00:48:59> 00:49:01:	shopping center, but. But
00:49:01> 00:49:04:	you know what? The value in someone's memory of getting
00:49:04> 00:49:05:	married somewhere?
00:49:05> 00:49:07:	It's how do you put a value on that?
00:49:07> 00:49:11:	And also being comfortable with not being able to tangibly.
00:49:11> 00:49:13:	Commercially value everything, and that's all,

00:49:13> 00:49:16:	right? You know, I'm such a lovely place to be
00:49:17> 00:49:18:	in a lovely place to work.
00:49:18> 00:49:22:	It has huge brand benefits come and people who come
00:49:22> 00:49:22:	here.
00:49:22> 00:49:25:	You know they still like their own it.
00:49:25> 00:49:27:	You know, there's lots of people,
00:49:27> 00:49:28:	particularly older generations to come,
00:49:28> 00:49:32:	constantly giving us advice to how to do different things
00:49:32> 00:49:33:	in the garden.
00:49:33> 00:49:36:	And I think that's a really nice thing and.
00:49:36> 00:49:39:	Again, not easy to value financially,
00:49:39> 00:49:40:	but certainly worth doing.
00:49:43> 00:49:45:	One more question in getting approval.
00:49:45> 00:49:48:	I think this person means government approval.
00:49:48> 00:49:51:	Is it extremely difficult for echo buildings?
00:49:51> 00:49:54:	What do people have to be mindful of?
00:49:56> 00:49:59:	It's extremely difficult. Depending
00:49:59> 00:50:04:	on where you are things to be mindful of and.
00:50:04> 00:50:08:	When you have a very large renewable energy.
00:50:08> 00:50:13:	On the site. Not many energy utility companies want private
00:50:13> 00:50:15:	owners to have that.
00:50:15> 00:50:18:	When you're trying to clean water on the site and
00:50:18> 00:50:21:	recycle it for people to reuse.
00:50:21> 00:50:23:	All the health authorities they generally don't like that they
00:50:23> 00:50:25:	would rather you just plug the building in,
00:50:25> 00:50:29:	get water from the municipal supply and then put it
00:50:29> 00:50:30:	in the sewer.
00:50:30> 00:50:32:	But that's not the future.
00:50:32> 00:50:35:	And so when we went through this process works and
00:50:36> 00:50:38:	the authorities to get that government.
00:50:38> 00:50:42:	Different authority, approval from government bodies and
	another you know,
00:50:42> 00:50:46:	public or private bodies in some cases.
00:50:46> 00:50:50:	Council included it's a huge amount of dialogue and you
00:50:50> 00:50:56:	really need to be prepared to have those difficult conversations.
00:50:56> 00:51:00:	Uhm, one thing that I would say and it sounds
00:51:00> 00:51:00:	silly,
00:51:00> 00:51:05:	but it's been for me the most effective approach is.
00:51:05> 00:51:07:	We never asked open or closed questions anymore.
00:51:07> 00:51:10:	We don't say can we do this?
00:51:10> 00:51:12:	Because I can guarantee you,

00:51:12> 00:51:15:	for most authorities the answer will be no.
00:51:15> 00:51:18:	We just ask how are we going to do this.
00:51:18> 00:51:21:	Because we're assuming that we're going to do it,
00:51:21> 00:51:23:	so we're really talking about the mechanics behind making it
00:51:23> 00:51:26:	happen and not whether or not you're gonna allow us
00:51:26> 00:51:26:	to do it.
00:51:26> 00:51:27:	'cause we're going to do it.
00:51:27> 00:51:30:	So how? How would you like us to do it
00:51:30> 00:51:31:	with you?
00:51:31> 00:51:36:	Uhm, and the authorities have been amazing because building codes
00:51:36> 00:51:37:	board.
00:51:37> 00:51:42:	And in our case, the Australian Standards and Standards Australia
00:51:42> 00:51:42:	and.
00:51:42> 00:51:46:	The local council. The state government of Department of Health
00:51:46> 00:51:50:	the EPA would be amazed by how interested and engaged
00:51:50> 00:51:52:	they are in what we're trying to do in it.
00:51:52> 00:51:56:	You know things that they the good ones recognize that
00:51:56> 00:51:57:	this is the future.
00:51:57> 00:52:00:	You know, buildings like this and not going to be
00:52:00> 00:52:01:	that rare very soon,
00:52:01> 00:52:03:	which is great for the authority.
00:52:03> 00:52:05:	Barriers are definitely there and there,
00:52:05> 00:52:08:	there, there in all kinds of ways.
00:52:08> 00:52:11:	You have to be very persistent and also a little
00:52:11> 00:52:12:	bit of humor helps.
00:52:17> 00:52:21:	I love that asking how it's going to happen instead
00:52:21> 00:52:22:	of if we can or not.
00:52:22> 00:52:25:	That's a good strategy. Well,
00:52:25> 00:52:27:	thank you so much Steve.
00:52:27> 00:52:30:	And we don't have any more questions so thank you
00:52:30> 00:52:33:	so much for this in depth tour and giving us
00:52:33> 00:52:38:	all your knowledge from this challenging and exciting innovative project.
00:52:39> 00:52:41:	You're more than welcome. Thanks everyone for making time.
00:52:41> 00:52:44:	Hope you enjoy the rest of the event and the
00:52:44> 00:52:45:	other session.

This video transcript has been machine-generated, so it may not be accurate. It is for personal use only. Reproduction or use without written permission is prohibited. If you have a correction or for permission inquiries, please contact .