

Video

APAC Greenprint Member Experience

Date: March 08, 2023

| 00:00:04> 00:00:07: | It will like Greenprint is a global alliance of real |
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| 00:00:07> 00:00:10: | estate leaders decarbonizing toward net zero. |
| 00:00:10> 00:00:13: | The community of more than 130 member companies gets together |
| 00:00:13> 00:00:17: | regularly to help each other on a decarbonization journey. |
| 00:00:18> 00:00:22: | We cover topics from renewable energy, climate risk assessment, embodied |
| 00:00:22> 00:00:24: | carbon, to tenant engagement, and much more. |
| 00:00:25> 00:00:29: | Together, members support the Greenprint Center to develop research of |
| 00:00:29> 00:00:33: | best practices and toolkits and data benchmarking analytics to inform |
| 00:00:33> 00:00:36: | the industry and help each other to set goals and |
| 00:00:36> 00:00:37: | measure progress. |
| 00:00:38> 00:00:40: | Being a Greenprint member is a great way to demonstrate |
| 00:00:40> 00:00:44: | your firm's global thought leadership and commitment to decarbonizing the |
| 00:00:44> 00:00:45: | built environment. |
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| 00:00:45> 00:00:48: | Let's hear from some of our members based in Asia |
| 00:00:45> 00:00:48: 00:00:48> 00:00:50: | Let's hear from some of our members based in Asia Pacific about their greenprint experience. |
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| 00:00:48> 00:00:50: | Pacific about their greenprint experience. |
| 00:00:48> 00:00:50: 00:00:55> 00:00:57: | Pacific about their greenprint experience. As I say being able to like share opportunities or They just still are energy consumption about 20% since |
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| 00:00:48> 00:00:50: 00:00:55> 00:00:57: 00:00:55> 00:01:02: 00:00:58> 00:01:01: 00:01:01> 00:01:03: 00:01:02> 00:01:07: 00:01:03> 00:01:06: | Pacific about their greenprint experience. As I say being able to like share opportunities or They just still are energy consumption about 20% since 2015, share those you know experiences from from others and the similar periods has been really helpful. in part for the help of the community and being So for us that's, you know, helped us to to |

| 00:01:21> 00:01:23: | to be so effectively. |
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| 00:01:24> 00:01:24: | There's a lot of. |
| 00:01:25> 00:01:27: | Leadership from green print members. |
| 00:01:28> 00:01:30: | And so you have all of these regular calls, these |
| 00:01:30> 00:01:33: | webinars and these sessions where green print leaders and |
| | the |
| 00:01:33> 00:01:36: | green print network share a lot of best practice at |
| 00:01:36> 00:01:39: | what they're doing, which I think is really good. |
| 00:01:39> 00:01:41: | I love that topical feature of a lot of these |
| 00:01:41> 00:01:44: | regular calls where you do a deep dive it to |
| 00:01:44> 00:01:44: | whether it's. |
| 00:01:45> 00:01:47: | With a recent one about Timber, which I missed, but |
| 00:01:47> 00:01:49: | I've lied to watch the recording because of the the |
| 00:01:49> 00:01:50: | type difference. |
| 00:01:51> 00:01:53: | A lot of these I think are very, very useful |
| 00:01:53> 00:01:54: | and helpful. |
| 00:01:54> 00:01:56: | We always want to, you know kind of push ourselves |
| 00:01:56> 00:01:58: | and see what more we can do. |
| 00:01:59> 00:02:02: | So a couple of years back we went, came out |
| 00:02:02> 00:02:05: | in this you know, challenge to to kind of embrace |
| 00:02:05> 00:02:08: | Net 03 thing was luckily we were able to move |
| 00:02:08> 00:02:09: | much faster. |
| 00:02:10> 00:02:13: | Our original target was 20-30, but they were able to |
| 00:02:13> 00:02:16: | get our Net 0 certification in 2021. |
| 00:02:16> 00:02:19: | COVID It's been great to be able to actually meet |
| 00:02:19> 00:02:22: | people from other cities in the beach and and globally. |
| 00:02:23> 00:02:25: | There was no traveling out of Hong Kong, but during |
| 00:02:25> 00:02:26: | this time as we know. |
| 00:02:27> 00:02:29: | But thanks to Brent, we were able to build relationships |
| 00:02:30> 00:02:32: | with colleagues working on similar issues. |
| 00:02:32> 00:02:36: | There's a responsiveness to bringing forward ideas for discussion. |
| 00:02:36> 00:02:40: | So we'll have our quarterly or regular free pre calls. |
| 00:02:41> 00:02:44: | You and other colleagues are quite responsive the ideas that |
| 00:02:44> 00:02:46: | we want to bring into that conversation. |
| 00:02:46> 00:02:48: | So it's great to have a platform where we can |
| 00:02:48> 00:02:50: | get rid of our shell and exchange ideas with the |
| 00:02:50> 00:02:53: | colleagues on things that we're asking questions about and getting |
| 00:02:53> 00:02:55: | their feedback as well. |
| 00:03:01> 00:03:04: | One of the early things we benefited from was the |
| 00:03:04> 00:03:06: | use of measurable as a platform. |
| 00:03:06> 00:03:10: | Up to that point, we had not really been very |
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| 00:03:10> 00:03:13: | good about our sort of data collection in our process |
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| 00:03:14> 00:03:15: | of focusing on metrics. |
| 00:03:15> 00:03:16: | So I think. |
| 00:03:17> 00:03:19: | Being kind of forced to use measure what in a |
| 00:03:19> 00:03:22: | way turned out to be a great blessing because then |
| 00:03:22> 00:03:25: | our team got the discipline, this kind of focus on |
| 00:03:25> 00:03:28: | what data points need to be collected and it became |
| 00:03:28> 00:03:29: | a routine thing. |
| 00:03:29> 00:03:32: | So I would say it formed kind of like the |
| 00:03:32> 00:03:36: | base data collection effort for our company was using the |
| 00:03:36> 00:03:39: | measurable platform which then in fact bet into. |
| 00:03:39> 00:03:43: | Green print database which allowed the green print |
| | performance now |
| 00:03:43> 00:03:46: | for us and data to be prepared every year. |
| 00:03:46> 00:03:49: | I think today's conference for you and I to have |
| 00:03:49> 00:03:53: | a full day conference on decarbonization and resilience in our |
| 00:03:54> 00:03:55: | region for the first time. |
| 00:03:56> 00:03:58: | It's so exciting because I think this is. |
| 00:03:58> 00:04:01: | These are two of the most pressing challenges facing our |
| 00:04:01> 00:04:01: | industry today. |
| 00:04:01> 00:04:05: | Is they really, it really requires a lot more, you |
| 00:04:05> 00:04:08: | know, idea, exchange, conversation, commitments. |
| 00:04:09> 00:04:10: | There's so much work that has to be done. |
| 00:04:10> 00:04:12: | So I'm so glad that you and I have taken |
| 00:04:12> 00:04:16: | this on and it's really committing of resources and efforts |
| 00:04:16> 00:04:18: | to look at these challenges within the region. |
| 00:04:18> 00:04:22: | And I'm I'm sure the agreement community will be the |
| 00:04:22> 00:04:23: | primary Ave. |
| 00:04:23> 00:04:25: | for us to be able to to do that better. |
| 00:04:26> 00:04:28: | I had more events like today, right, getting together again, |
| 00:04:28> 00:04:29: | being able to share. |
| 00:04:29> 00:04:33: | I think that I relate to say today the session |
| 00:04:33> 00:04:37: | that we've just come out from with the insurer financier, |
| 00:04:37> 00:04:41: | another asset order asset managers similar to ourselves. |
| 00:04:42> 00:04:45: | I think those perspectives so believable because it allows us |
| 00:04:45> 00:04:49: | to have a different conversation around what's really great and |
| 00:04:49> 00:04:50: | something to say. |
| 00:04:50> 00:04:53: | They stick as a whole and that's at parts with |
| 00:04:53> 00:04:53: | dental value. |
| 00:04:54> 00:04:55: | I think more of those brought. |
| 00:04:55> 00:04:59: | Discussions around valuations, but how do you have the right |

| 00:04:59> 00:05:01: | for climatic skills future. |
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| 00:05:01> 00:05:03: | You know these subtopics people in the future and it |
| 00:05:03> 00:05:04: | will expand them. |
| 00:05:05> 00:05:08: | The South of the beach the value very helping things. |
| 00:05:16> 00:05:20: | We're very happy to have our company Spring City 66 |
| 00:05:20> 00:05:22: | case study featured. |
| 00:05:22> 00:05:25: | In a Global vertical energy report, thanks to your friend, |
| 00:05:22> 00:05:35: | Not only just for the. |
| 00:05:25> 00:05:27: | it's 100% powered by renewable energy. |
| 00:05:27> 00:05:30: | I think it was the only China case study feature |
| 00:05:30> 00:05:32: | of the report and that was actually went about. |
| 00:05:36> 00:05:39: | The the content of the way it was written up |
| 00:05:39> 00:05:42: | in a concise way really helped us to communicate to |
| 00:05:42> 00:05:45: | to colleagues what we're doing through another channel. |
| 00:05:46> 00:05:48: | But also I think the validation coming from Uoli globally |
| 00:05:48> 00:05:51: | really did send a further signal to some of our |
| 00:05:51> 00:05:51: | stakeholders. |
| 00:05:51> 00:05:53: | This is indeed a significant project. |
| 00:05:53> 00:05:56: | On the on the other side it's also a soft |
| 00:05:56> 00:05:56: | bus NEO. |
| 00:05:56> 00:05:59: | We're a small company that Philippines for us to also |
| 00:05:59> 00:06:02: | get out there and share a little bit of our |
| 00:06:02> 00:06:04: | experience for me to be able to. |
| 00:06:04> 00:06:07: | Kind of inspire other people with it, not just the |
| 00:06:07> 00:06:11: | Philippine real estate sector but regionally and globally as l've |
| 00:06:11> 00:06:14: | I've been able to luckily include it in some of |
| 00:06:14> 00:06:18: | these, you know, workshops and sessions, aircrafts and that's also |
| 00:06:18> 00:06:19: | been great. |
| 00:06:19> 00:06:22: | So I think from that perspective, learning from others and |
| 00:06:22> 00:06:25: | being also able to share our own experience has been, |
| 00:06:25> 00:06:28: | you know, like it's almost like a dual benefit for |
| 00:06:28> 00:06:30: | us, right, which is, which is why it's been so |
| 00:06:30> 00:06:31: | powerful. |
| 00:06:38> 00:06:42: | The green quit members are so passionate and really very |
| 00:06:42> 00:06:43: | generous. |
| 00:06:43> 00:06:46: | One of the things I've noticed is that if a |
| 00:06:46> 00:06:50: | green print member has an idea, a protection, a resource. |
| 00:06:51> 00:06:53: | They are so generous and cherry that with the rest |
| 00:06:53> 00:06:54: | of the efforts in the group. |
| 00:06:54> 00:06:57: | I mean if someone asks for help and another green |
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| 00:06:57> 00:07:02: | network can support, I've seen Greenwood numbers readily offer whether |
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| 00:07:02> 00:07:05: | it's that's good deep dive with that offline or we |
| 00:07:05> 00:07:09: | have some resources we're happy to share just reach out |
| 00:07:09> 00:07:09: | to us. |
| 00:07:09> 00:07:12: | I think it's such a very supportive. |
| 00:07:12> 00:07:16: | Community of people because I guess we're we're all it |
| 00:07:16> 00:07:16: | is together. |
| 00:07:16> 00:07:19: | I mean the problem, the challenges we're trying to to |
| 00:07:19> 00:07:22: | overcome are just are just so massive and so this |
| 00:07:22> 00:07:24: | is sense that we really need to support and help |
| 00:07:24> 00:07:26: | each other and and it's a great group to be |
| 00:07:26> 00:07:27: | a part. |
| 00:07:27> 00:07:29: | I think in all these ways you've managed to sort |
| 00:07:29> 00:07:32: | of expanding our network, being able to bring ideas for |
| 00:07:32> 00:07:34: | it and also having a platform for sharing what working |
| 00:07:34> 00:07:34: | on. |
| 00:07:35> 00:07:37: | Such have been cool suitability. |
| 00:07:37> 00:07:39: | Full get together I get out. |
| 00:07:39> 00:07:40: | So a bit of a. |
| 00:07:41> 00:07:43: | Decarbonisation, physical risk, transition risk. |
| 00:07:44> 00:07:45: | I think game. |
| 00:07:45> 00:07:48: | Yeah, like again, that's super open votes. |
| 00:07:48> 00:07:52: | Everyone's eve was willing to collaborate, share, and so we |
| 00:07:52> 00:07:55: | encourage anybody who's not a member yet to get involved |
| 00:07:56> 00:07:59: | and come and help join us and continue that share. |

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