

## Webinar

## ULI Alberta: The New (Ab)normal Returning to Work After COVID-19

Date: May 12, 2020

00:00:00> 00:00:03:	Welcome on behalf of you Alberta.
00:00:03> 00:00:08:	Very pleased to present our.
00:00:08> 00:00:10:	Session today, untethered from place.
00:00:10> 00:00:13:	This is the first in a four part series which
00:00:13> 00:00:17:	is presented by the Institute for Lifescape Bike Asian.
00:00:17> 00:00:20:	In partnership with the Urban Land Institute,
00:00:20> 00:00:23:	so very happy to have you all here today.
00:00:23> 00:00:26:	Joining us. I know that we've got people joining as
00:00:26> 00:00:27:	we go along here,
00:00:27> 00:00:30:	so we'll start the introductions.
00:00:30> 00:00:32:	Firstly on behalf of U Alberta,
00:00:32> 00:00:35:	I'd like to welcome you all and our guest today.
00:00:35> 00:00:38:	Tom Murphy and Jeff Cape welcome as well to our
00:00:38> 00:00:39:	members from.
00:00:39> 00:00:43:	Across Canada from you later on to annual ABC as
00:00:43> 00:00:46:	well as our West Coast friends in Los Angeles.
00:00:46> 00:00:51:	So welcome and thank you for joining.
00:00:51> 00:00:54:	Lifescape by KZ and was created out of the need
00:00:54> 00:00:59:	to address the gap between physical space and human experience.
00:00:59> 00:01:01:	It's about life in the in between,
00:01:01> 00:01:04:	in the places and spaces at ground level.
00:01:04> 00:01:09:	Lifescape creates texture and invites in the human experience.
00:01:09> 00:01:11:	So as an introduction to this series,
00:01:11> 00:01:16:	this will be about collecting perspectives from around the world
00:01:16> 00:01:19:	to assess how the removal of city life of profound
00:01:19> 00:01:23:	constant for most of us will affect the human order.
00:01:23> 00:01:28:	Today's conversation is going to be focused on catalytic

	partnerships.
00:01:28> 00:01:31:	The New World we're currently facing demands a fresh look
00:01:31> 00:01:34:	at how we look at partnerships and how we think
00:01:34> 00:01:35:	about partnerships.
00:01:35> 00:01:39:	It requires an integrated way of looking at our cities
00:01:39> 00:01:40:	and their connected spaces.
00:01:40> 00:01:44:	How do we accelerate innovation in our cities through public
00:01:44> 00:01:46:	and private sector collaboration?
00:01:46> 00:01:50:	So really looking forward to this discussion before we start,
00:01:50> 00:01:54:	would just like to run through a few formalities here
00:01:54> 00:01:56:	so we can progress the slides.
00:01:56> 00:02:00:	Firstly, you'll notice as audience members that you are muted,
00:02:00> 00:02:01:	so you can yell and scream,
00:02:01> 00:02:04:	but we won't hear you and this will be the
00:02:04> 00:02:06:	case throughout the session.
00:02:06> 00:02:08:	If you do like would like to leave a comment,
00:02:08> 00:02:11:	I notice that we've already got a got a comment
00:02:11> 00:02:13:	in the chat box here,
00:02:13> 00:02:15:	which is great. Or if you would like to ask
00:02:15> 00:02:16:	a question,
00:02:16> 00:02:19:	feel free to use the chat function and those those
00:02:19> 00:02:22:	will start appearing through in the sidebar as we go
00:02:22> 00:02:24:	through the presentation.
00:02:24> 00:02:26:	This will be a 30 minute discussion.
00:02:26> 00:02:29:	Followed by some Q&A, so feel free to send your
00:02:29> 00:02:33:	questions and will address those towards the end of the
00:02:33> 00:02:34:	session.
00:02:34> 00:02:36:	The webinar will also be recorded,
00:02:36> 00:02:40:	so this is something that you can actually access after
00:02:40> 00:02:41:	the fact.
00:02:41> 00:02:42:	If you were you I member,
00:02:42> 00:02:47:	you can go through Knowledge Finder and access the recording,
00:02:47> 00:02:49:	so feel free to do that and if you'd like
00:02:50> 00:02:51:	to tweet about us,
00:02:51> 00:02:52:	you can do that as well.
00:02:52> 00:02:55:	Just use the hashtag lifescape series.
00:03:00> 00:03:04:	Just like to acknowledge our sponsors or annual sponsors,
00:03:04> 00:03:10:	our founding sponsors of Brookfield Residential Dialogue and Stikeman Elliott
00:03:10> 00:03:11:	are Diamond sponsors,
00:03:11> 00:03:12:	SL and view.

00:03:15> 00:03:20:	Our platinum sponsor is Alice Dom and are gold sponsors.
00:03:20> 00:03:25:	Hoks, intuitive, kasian, MTA, RJC and West Campus development trust.
00:03:30> 00:03:31:	And here we are great.
00:03:31> 00:03:34:	So I just before I intro our speakers here I
00:03:34> 00:03:35:	am.
00:03:35> 00:03:39:	Will Craig I'm the cheruvu Alberta I'm also a principle
00:03:39> 00:03:41:	with kasian architecture,
00:03:41> 00:03:47:	interior design and planning limited and I'll be moderating today's
00:03:47> 00:03:48:	discussion.
00:03:48> 00:03:49:	Welcome to Tom and Jeff.
00:03:49> 00:03:52:	Tom Murphy has been a senior resident fellow at the
00:03:53> 00:03:55:	Urban Land Institute since 2006.
00:03:55> 00:03:57:	He's a former mayor of Pittsburgh.
00:03:57> 00:04:00:	His extensive experience in urban revitalization.
00:04:00> 00:04:04:	What drives investment? What ensures long lasting commitment has been
00:04:04> 00:04:08:	a key addition to the senior resident fellow's areas of
00:04:08> 00:04:08:	expertise.
00:04:08> 00:04:11:	Tom also serves as the Advisory Board.
00:04:11> 00:04:14:	You allies, Rose Center for public leadership and land use,
00:04:14> 00:04:16:	and since joining you alive,
00:04:16> 00:04:19:	Tom had served on many advisory services panels,
00:04:19> 00:04:22:	including. Channels far and wide,
00:04:22> 00:04:25:	including Moscow in Hong Kong as well as Baltimore,
00:04:25> 00:04:27:	Chicago and many other US cities.
00:04:27> 00:04:30:	Jeff welcome Jeff. Jeff Cape is founder and CEO of
00:04:31> 00:04:34:	Evergreen based out of Toronto on Jeff Overseas.
00:04:34> 00:04:38:	The idea, development and relationship building that bounces.
00:04:38> 00:04:41:	Evergreens mission to create flourishing cities.
00:04:41> 00:04:44:	Jephson order officer of the Order of Canada,
00:04:44> 00:04:48:	recipient of the QE 2's Golden Jubilee Medal or Fellow
00:04:48> 00:04:51:	of the Rockefellers Rockefeller Foundation.
00:04:51> 00:04:53:	Board member of Sustainable Development,
00:04:53> 00:04:56:	Technology Canada and recipient of a number of awards related
00:04:56> 00:04:59:	to social innovation and sustainability.
00:04:59> 00:05:00:	So thank you for joining us,
00:05:00> 00:05:03:	Tom and Jeff. Those are the curtailed BIOS by the
00:05:03> 00:05:03:	way.
00:05:03> 00:05:08:	So there's there's many more accolades to add.

Firstly, I you know we've we've had a couple of
conversations already and I just want to say,
you know, I hope that today we can emulate some
of the conversation that we've already been having because
it see the
really,
you know, I think this is really so much great
content to talk about.
Tom. If we could start with you just in terms
of getting your context around what's happening right now.
You once told me that you travel to on average
50 cities a year.
So times have certainly changed.
And how do you feel the current situation is affecting
things in your ability to to collaborate?
And problem solve on some of these urban issues.
Well, even if if you go back to February before
the virus,
there was incredible changes already happening in the world,
technology, globalization, the demographics of where people choosing to want
to live there were that they were turning cities upside
down.
Some cities were being extraordinarily successful because they've been able
to respond to those changes,
whereas others were very protective of their status quo.
And we're not changing were being left behind quite.
Frankly, and we're seeing those sort of winners and losers
in cities around the country and in both in Canada
and the United States.
I think what the virus is going to do is
it is it could accelerate a number of those trends
so retail as we know it,
big malls are changing, and that's going to accelerate.
I think where people work,
we're going to accelerate. I think how people work will
accelerate.
What is it really? Unknown,
but I think with the impact of the virus,
I think that could have significant impacts.
Pack is Iran manufacturing, as I think that we might
see a lot of manufacturing come back to North America

00:07:05> 00:07:08:	that had been shipped over overseas to China or other
00:07:08> 00:07:11:	places run for security purposes.
00:07:11> 00:07:14:	The other Isaac companies are going to make,
00:07:14> 00:07:17:	I think decisions and So what cities need to be
00:07:17> 00:07:18:	ready for that.
00:07:18> 00:07:20:	So I think the cities of.
00:07:20> 00:07:23:	That understand how to how to be nimble,
00:07:23> 00:07:26:	curious, and have an appetite for risk will succeed.
00:07:26> 00:07:29:	They are the ones that have been succeeded and the
00:07:29> 00:07:32:	ones that are going to be in trouble,
00:07:32> 00:07:36:	I think, will be the ones that are not prepared
00:07:36> 00:07:38:	to change really rapidly.
00:07:38> 00:07:41:	Excellent and Jeff, maybe you can add a little bit
00:07:42> 00:07:44:	of your insight on this as well and just also
00:07:44> 00:07:48:	just reflect a little bit on some of the partnership
00:07:48> 00:07:50:	models that we're seeing in Canada.
00:07:50> 00:07:55:	As you know, maybe as specifically what Canada is doing
00:07:55> 00:07:58:	and leading leading the change.
00:07:58> 00:08:02:	Yeah, interesting. I mean, my view of Canada's opportunity
	and
00:08:02> 00:08:03:	quite frankly,
00:08:03> 00:08:07:	our current reality. We've been very good at city building.
00:08:07> 00:08:10:	I know it's felt differently on the ground and all
00:08:10> 00:08:13:	of us have our issues with regards to whether it
00:08:13> 00:08:16:	be housing prices or housing form or or or the
00:08:16> 00:08:19:	way you know services are delivered,
00:08:19> 00:08:21:	etc. But at the broadest level,
00:08:21> 00:08:24:	Canada excels in global on kind of global standards.
00:08:24> 00:08:27:	Without city we routinely have.
00:08:27> 00:08:31:	Two or three cities and top ten lists globally.
00:08:31> 00:08:34:	Calgary is on many of those lists,
00:08:34> 00:08:36:	maybe not always in the top 10,
00:08:36> 00:08:38:	but it just close into that space.
00:08:38> 00:08:41:	Toronto, Vancouver, Montreal in that same pile and.
00:08:41> 00:08:44:	And we've done a good job in relation with city
00:08:44> 00:08:48:	building because we focused more broadly as a society on
00:08:48> 00:08:48:	people.
00:08:48> 00:08:51:	We really focus on on the themes of quality of
00:08:51> 00:08:53:	life at the broadest level,
00:08:53> 00:08:56:	and that plays out with regards to federal programs as
00:08:56> 00:08:57:	much as anything.
00:08:57> 00:09:00:	The way our health care is managed,

00:09:00> 00:09:01:	etc. So it's not really.
00:09:01> 00:09:04:	The specifics of what we construct,
00:09:04> 00:09:08:	but more the culture and the values that we integrate
00:09:08> 00:09:11:	into the development of cities and and so.
00:09:11> 00:09:15:	You know that the leadership opportunity we have at the
00:09:15> 00:09:20:	moment globally isn't really kind of advanced that even further
00:09:20> 00:09:22:	in in this situation of a pandemic,
00:09:22> 00:09:25:	which is, as Tom characterizes,
00:09:25> 00:09:29:	putting a finer point on many of the strengths and
00:09:29> 00:09:34:	weaknesses that we all understand and accentuating the gaps between
00:09:34> 00:09:36:	those haves and have nots.
00:09:36> 00:09:40:	You know that the partnerships in Canada that are playing
00:09:40> 00:09:42:	out that I think are important to highlight,
00:09:42> 00:09:45:	is really the kind of capacity for Canadian cities to
00:09:45> 00:09:46:	design the.
00:09:48> 00:09:52:	Well functioning or high functioning private Public Partnerships.
00:09:52> 00:09:54:	Again, that's a theme that Canada has done.
00:09:54> 00:09:58:	A really fundamentally good job with globally by global standards.
00:09:58> 00:10:02:	We've been pretty good at putting together private Public Partnerships
00:10:02> 00:10:05:	that did embed the public values inside private deals and
00:10:05> 00:10:09:	Canadian real estate development communities down a really exceptional job
00:10:09> 00:10:10:	at helping to move that.
00:10:10> 00:10:14:	
00.10.10 > 00.10.14.	And we have some of the best real estate developers
00:10:14> 00:10:16:	
	And we have some of the best real estate developers
00:10:14> 00:10:16:	And we have some of the best real estate developers in the world in Canada.
00:10:14> 00:10:16: 00:10:16> 00:10:19:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities,
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the
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00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26: 00:10:26> 00:10:30: 00:10:30> 00:10:34:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the times and be resilient and responsive to change cities that are
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26: 00:10:26> 00:10:30: 00:10:30> 00:10:34: 00:10:34> 00:10:37:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the times and be resilient and responsive to change cities that are having trouble with that will fall further behind some of
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26: 00:10:26> 00:10:30: 00:10:30> 00:10:34: 00:10:34> 00:10:37: 00:10:37> 00:10:41:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the times and be resilient and responsive to change cities that are having trouble with that will fall further behind some of the ones that are really moving aggressively in that space
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26: 00:10:26> 00:10:30: 00:10:30> 00:10:34: 00:10:34> 00:10:37: 00:10:37> 00:10:41: 00:10:41> 00:10:45:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the times and be resilient and responsive to change cities that are having trouble with that will fall further behind some of the ones that are really moving aggressively in that space are going to Bolt ahead dramatically as they navigate the
00:10:14> 00:10:16: 00:10:16> 00:10:19: 00:10:19> 00:10:22: 00:10:22> 00:10:26: 00:10:26> 00:10:30: 00:10:30> 00:10:34: 00:10:34> 00:10:37: 00:10:37> 00:10:41: 00:10:41> 00:10:45: 00:10:45> 00:10:48:	And we have some of the best real estate developers in the world in Canada. You know what we're learning with regards to cities, and we've had troubles with is again, to some degree. When Toms characterizing instance the need for advancing innovation and finding ways to move with the times and be resilient and responsive to change cities that are having trouble with that will fall further behind some of the ones that are really moving aggressively in that space are going to Bolt ahead dramatically as they navigate the changing landscape.

00:10:55> 00:10:58:	We working on a number of initiatives right now through
00:10:58> 00:11:01:	collaboration and innovation in Canadian cities,
00:11:01> 00:11:05:	future cities. Canada is one really exciting prospect that looks
00:11:05> 00:11:07:	at the urban challenge kind of format.
00:11:07> 00:11:10:	If you want to just elaborate a little bit on
00:11:10> 00:11:10:	that,
00:11:10> 00:11:13:	yeah, I won't get into the details of our back
00:11:13> 00:11:13:	story,
00:11:13> 00:11:17:	but in broad strokes evergreens are not for charitable organization.
00:11:17> 00:11:20:	30 years ago I was right out of University and
00:11:20> 00:11:23:	started it without any particular view of what I was
00:11:23> 00:11:24:	really doing,
00:11:24> 00:11:28:	but it's played out relatively well and moved with the
00:11:28> 00:11:28:	times.
00:11:28> 00:11:31:	But we're now about 200 staff and and a lot
00:11:31> 00:11:34:	of our work is focused on on helping cities advance
00:11:34> 00:11:35:	themes of inclusion,
00:11:35> 00:11:40:	and well developed developing low carbon inclusive cities and working
00:11:40> 00:11:43:	as an advisor to and real project manager for number
00:11:43> 00:11:47:	of projects across the country are redevelopment of old factory
00:11:47> 00:11:50:	complex in Toronto called Evergreen Brickworks.
00:11:50> 00:11:53:	Has been a bit of a crowning definition or kind
00:11:54> 00:11:57:	of lead example of the type of work we try
00:11:57> 00:11:57:	to do.
00:11:57> 00:11:59:	It's an old brick factory,
00:11:59> 00:12:03:	42 acres that we've converted into a for innovation around
00:12:03> 00:12:05:	sustainable cities,
00:12:05> 00:12:09:	and but our work at the moment with Infrastructure Canada
00:12:09> 00:12:13:	and with CMAC or Canadian Mortgage Housing Corporation here in
00:12:13> 00:12:14:	Canada.
00:12:14> 00:12:18:	Really trying to work with these large federal agencies to
00:12:18> 00:12:21:	help move innovation into the broad ecosystem.
00:12:21> 00:12:26:	Private and public sector AI players primarily working with municipalities
00:12:26> 00:12:30:	but substantially working with private developers and private interests as
00:12:31> 00:12:31:	well.
00:12:31> 00:12:33:	Trying to bring capital into projects,
00:12:33> 00:12:36:	trying to trying to make sure that the pipeline of

00:12:36> 00:12:40:	innovations that are kind of in incubation and development phases
00:12:40> 00:12:45:	find markets in procurement strategies that cities are designing so
00:12:45> 00:12:48:	that we don't can so that we invest in the
00:12:48> 00:12:49:	innovations.
00:12:49> 00:12:51:	And move them rather than,
00:12:51> 00:12:52:	you know.
00:12:52> 00:12:55:	I'm my biggest worry at the moment,
00:12:55> 00:12:58:	just to put it right out there and maybe create
00:12:58> 00:13:01:	a little bit of a catalyst towards your your your
00:13:01> 00:13:04:	question is it in the stimulus required?
00:13:04> 00:13:08:	Post covid we will simply payvar backstreets again rather than
00:13:08> 00:13:12:	invest in the innovations that really are cities ahead and
00:13:12> 00:13:15:	move them into the future in the right way so
00:13:15> 00:13:19:	we're really pushing on that theme right now beyond anything
00:13:19> 00:13:20:	else.
00:13:20> 00:13:23:	Yeah, that's that's a good segue actually into.
00:13:23> 00:13:26:	My next comment here, which was I was going to
00:13:26> 00:13:27:	want to ask you,
00:13:27> 00:13:30:	Tom, so you know we've been talking a little bit
00:13:30> 00:13:31:	about.
00:13:31> 00:13:34:	I mentioned what we do through lifescape and how we've
00:13:34> 00:13:39:	really been looking at connecting spaces experientially through the integration
00:13:39> 00:13:41:	of ground level environments,
00:13:41> 00:13:43:	and there's often a disconnect.
00:13:43> 00:13:47:	It seems between these publicly managed spaces in the city
00:13:47> 00:13:51:	and private spaces and privately developed spaces and how they
00:13:51> 00:13:52:	can interrelate.
00:13:52> 00:13:54:	So one of the mandates we've been.
00:13:54> 00:13:57:	Exploring as to how we can create better linkages between
00:13:57> 00:13:58:	all of these,
00:13:58> 00:14:00:	and I think with what's going on right now.
00:14:00> 00:14:03:	You know you could. You could easily argue that the
00:14:03> 00:14:07:	process of adaptation has forced some innovation is for some
00:14:07> 00:14:09:	cities to become more nimble or at least start to
00:14:09> 00:14:12:	look at how they can become more nimble,
00:14:12> 00:14:14:	some more successfully than others.
00:14:14> 00:14:16:	Through this through this process.

00:14:16> 00:14:20:	All right, we're seeing streets getting pedestrianised overnight.
00:14:20> 00:14:23:	You know, pilot bike lanes popping up and remote working
00:14:23> 00:14:25:	is now something that's normal for all of us.
00:14:25> 00:14:28:	You know retail is going through some change.
00:14:28> 00:14:32:	You know there's many, many different things that we're seeing
00:14:32> 00:14:32:	S0.
00:14:32> 00:14:35:	I guess you know the root of my question is
00:14:35> 00:14:38:	what kind of approaches do you think are needed by
00:14:38> 00:14:42:	the Minnesota Municipalities or the business community as a whole
00:14:42> 00:14:46:	to help us sustain these kinds of improvements into the
00:14:46> 00:14:46:	long term?
00:14:46> 00:14:48:	If we see there is beneficial?
00:14:48> 00:14:51:	We've used the word partnerships a lot already,
00:14:51> 00:14:55:	and it really underlies the importance of that,
00:14:55> 00:14:58:	because I think the success of business districts are going
00:14:58> 00:15:02:	to be the ability of the retailers around that business
00:15:02> 00:15:03:	to create.
00:15:03> 00:15:06:	Place so for example, a number of cities,
00:15:06> 00:15:10:	Pittsburgh being one or thinking about shutting whole street stuff
00:15:11> 00:15:13:	and turning them into plazas.
00:15:13> 00:15:17:	Allow your many European cities so that restaurants would be
00:15:17> 00:15:20:	able to expand into the street in Petsburgh,
00:15:20> 00:15:23:	probably for most of the Canadian cities,
00:15:23> 00:15:26:	for six or seven months a year,
00:15:26> 00:15:29:	so that you would not have the.
00:15:29> 00:15:32:	It overcomes the concerns of people being in a in
00:15:32> 00:15:33:	a very small place,
00:15:33> 00:15:35:	so it's those pushes that are,
00:15:35> 00:15:38:	I think whether cities can act on that in the
00:15:38> 00:15:40:	nimble kind of way?
00:15:40> 00:15:42:	Or is it going to take a year to deal
00:15:42> 00:15:46:	with the zoning and deal with the building inspection and
00:15:46> 00:15:49:	and all the apartments you have in that?
00:15:49> 00:15:52:	And I think that's that's the opportunity to begin to
00:15:52> 00:15:56:	introduce to cities that sort of a different way of
00:15:56> 00:15:56:	life.
00:15:56> 00:15:59:	And it goes to what Jeff is work.
00:15:59> 00:16:03:	Life's work is been about it by building community because

00:16:03> 00:16:07:	it I think that's the essence of this conversation is
00:16:07> 00:16:11:	that we want to build places of community.
00:16:11> 00:16:15:	I think that's of everything I've seen come out of
00:16:15> 00:16:19:	the virus in the pandemic is the idea of community
00:16:19> 00:16:21:	of how people can work together,
00:16:21> 00:16:24:	and you know, and you know,
00:16:24> 00:16:28:	there's been a lot of controversy in America in the
00:16:28> 00:16:29:	US about about.
00:16:29> 00:16:33:	The political divide in how that's played out in the
00:16:33> 00:16:33:	pandemic,
00:16:33> 00:16:38:	but for most cities I see is that people are
00:16:38> 00:16:39:	very connected.
00:16:39> 00:16:42:	And I think when. Well,
00:16:42> 00:16:46:	when the green light goes on and we're beginning to
00:16:46> 00:16:46:	open up,
00:16:46> 00:16:50:	I think those places that create the places where that
00:16:51> 00:16:55:	community can happen or going to be the most successful.
00:16:55> 00:16:58:	Yeah, and I mean, you know it's obviously a different
00:16:58> 00:17:00:	situation right now.
00:17:00> 00:17:03:	You know, we're seeing a lot of retreat from urban
00:17:03> 00:17:04:	environments,
00:17:04> 00:17:07:	mainly just through the fact that there's no distance,
00:17:07> 00:17:11:	social distancing measures and restrictions in place,
00:17:11> 00:17:16:	and gradually cities are beginning to open up again and
00:17:16> 00:17:17:	we hope to see that.
00:17:17> 00:17:20:	I guess the you know the question here Jeff,
00:17:20> 00:17:23:	is you know, should people return to place in the
00:17:23> 00:17:24:	way that they did before.
00:17:24> 00:17:27:	There was a lot of people out there that are
00:17:27> 00:17:31:	coming back and saying that cities are identified.
00:17:31> 00:17:35:	Footprint of individual living spaces and workspaces is has
	been
00:17:35> 00:17:36:	decreasing over overtime.
00:17:36> 00:17:41:	What does this highlight about people's entitlement to space and
00:17:41> 00:17:45:	should we really be looking at different models for how
00:17:45> 00:17:47:	how we return to place?
00:17:47> 00:17:50:	Yeah, well, I think part of this has to go
00:17:50> 00:17:51:	to really,
00:17:51> 00:17:53:	you know I'm human nature per say,
00:17:53> 00:17:57:	but some I suppose it is some dimension of human
00:17:57> 00:18:01:	nature that social being quality that we are Jeff West
00:18:01> 00:18:04:	as an interesting physicist in the US.

00:18:04> 00:18:09:	He's got this point of view around urban metabolisms and
00:18:09> 00:18:13:	then the notion that an urban urban centers have a
00:18:13> 00:18:17:	certain metabolism and the higher the metabolism.
00:18:17> 00:18:21:	I think that the higher metabolism is driven by.
00:18:21> 00:18:30:	The interactions are higher pace of interactions between colliding particles
00:18:30> 00:18:31:	people.
00:18:31> 00:18:34:	And at the higher the metabolism,
00:18:34> 00:18:38:	the better the economy and public space is one of
00:18:38> 00:18:43:	the most important assets in in creating a venue for
00:18:43> 00:18:47:	collisions and transactions and economic activity.
00:18:47> 00:18:52:	So the human spirit requires public space and our economy
00:18:52> 00:18:57:	requires people to come together and collide in a constructive
00:18:57> 00:18:58:	way,
00:18:58> 00:19:02:	building the economy. So how we think about?
00:19:02> 00:19:07:	The innovations and necessary spatial innovations to enable that fascinating
00:19:07> 00:19:07:	area.
00:19:07> 00:19:10:	Working clearly we're talking about right now.
00:19:10> 00:19:13:	So yes.
00:19:13> 00:19:15:	And Tom's comments about opening up public streets.
00:19:15> 00:19:18:	I think it's that's happening in lots of cities right
00:19:18> 00:19:19:	now.
00:19:19> 00:19:22:	How they're doing it and how they're creating how they're
00:19:22> 00:19:23:	driving the innovation.
00:19:23> 00:19:26:	What I find is fascinating and hoping Tom can play
00:19:26> 00:19:27:	into the little bit,
00:19:27> 00:19:30:	isn't, you know what's required inside his twality to move
00:19:30> 00:19:31:	fast,
00:19:31> 00:19:35:	an idea they. Municipalities aren't wired for that.
00:19:35> 00:19:38:	Typically they're not wired for innovation there.
00:19:38> 00:19:42:	They are typically designed to maintain steady state delivery of
00:19:43> 00:19:45:	services that are kind of base level.
00:19:45> 00:19:48:	Cities are not really in this.
00:19:48> 00:19:51:	Designed to create these maverick innovations.
00:19:51> 00:19:55:	That's where the private Public Partnerships are necessarily are usually
00:19:55> 00:19:58:	brought in to help provoke an advance that,
00:19:58> 00:20:01:	but right now they're being asked to move on their
00:20:01> 00:20:01:	own,
00:20:01> 00:20:04:	but partnerships can help facilitate that time.

00:20:04> 00:20:06:	I don't know whether you want to help.
00:20:06> 00:20:09:	I think that when I before the pandemic,
00:20:09> 00:20:11:	when I saw the seasons succeeding,
00:20:11> 00:20:14:	some common ingredients in one of the big ones that
00:20:14> 00:20:15:	was their,
00:20:15> 00:20:19:	their willingness to build partnerships with private developers.
00:20:19> 00:20:20:	So I. When I was a mayor,
00:20:20> 00:20:23:	developers would come and say may or we have a
00:20:23> 00:20:24:	great idea for you,
00:20:24> 00:20:25:	and I'd say with all due respect,
00:20:25> 00:20:28:	tell us why it's a great idea for you will
00:20:28> 00:20:30:	decide whether it's a great idea for us and if
00:20:30> 00:20:33:	I self interests come together will proceed will be a
00:20:33> 00:20:36:	good partner with you will share the risk with you,
00:20:36> 00:20:40:	but. But that assumed we knew what we wanted,
00:20:40> 00:20:42:	but I think if I come across a lot of
00:20:42> 00:20:45:	cities that don't know what they want,
00:20:45> 00:20:48:	that they are sort of open to having it defined
00:20:48> 00:20:51:	for them in the developer knows what they want.
00:20:51> 00:20:54:	They're looking for revenue stream and so cities.
00:20:54> 00:20:57:	I think you're at the Nexus of this,
00:20:57> 00:21:01:	Jeff. Your organization is that you're helping cities.
00:21:01> 00:21:04:	Figure out what they want so that that vision,
00:21:04> 00:21:07:	that strategic vision, that value structure of what is.
00:21:07> 00:21:11:	What's the city? Once so Pittsburgh is an example,
00:21:11> 00:21:15:	we have three big rivers that were completely taken over
00:21:15> 00:21:17:	by 100 years ago by industrial uses.
00:21:17> 00:21:20:	The steel Mills making steel for the world.
00:21:20> 00:21:24:	And in those Mills largely shut down and there was
00:21:24> 00:21:26:	a lot of discussion in the River fronts.
00:21:26> 00:21:30:	We did not have a history of public access to
00:21:30> 00:21:31:	our riverfront Sen.
00:21:31> 00:21:35:	And I'm a runner and so out of pure selfishness.
00:21:35> 00:21:38:	When I became mayor, I began having us get control
00:21:38> 00:21:42:	of the riverfronts and we now have a continuous park
00:21:42> 00:21:46:	network in Pitts Burg all around our riverfront spot,
00:21:46> 00:21:48:	but. But it was trying to get that was a
00:21:48> 00:21:52:	value structure so people would come and say I'll build
00:21:52> 00:21:53:	a building,
00:21:52> 00:21:55: 00:21:53> 00:21:55:	but we want to be on the riverfront for the
00:21:56> 00:21:57:	Waterview and we said no,
00:21:57> 00:22:00:	you need to move back 100 feet because that's going
UU.Z1.J7/ UU.ZZ.UU.	you need to move back too leet because that's going

00:22:00> 00:22:01:	to be a public access.
00:22:01> 00:22:05:	That was a value structure that we incorporated into our
00:22:05> 00:22:07:	our decision making in a partnership.
00:22:07> 00:22:10:	Then with the developer. But based on a certain shared
00:22:10> 00:22:11:	values.
00:22:11> 00:22:14:	And that's what I think cities is important for cities
00:22:14> 00:22:14:	to do.
00:22:14> 00:22:18:	The other is understanding how the money comes in.
00:22:18> 00:22:20:	Is that I is that you want to get to
00:22:20> 00:22:24:	a high value in and sometimes the developer rightly will
00:22:24> 00:22:25:	say I.
00:22:25> 00:22:26:	I'd love to do that.
00:22:26> 00:22:28:	I can't build structure parking.
00:22:28> 00:22:32:	I need a surface. I need surface parking because I
00:22:32> 00:22:36:	can't afford to build spend 25 or \$30,000,000 on the
00:22:36> 00:22:38:	structured parking.
00:22:38> 00:22:40:	And so if we believe that and and wanted the
00:22:40> 00:22:41:	development to happen,
00:22:41> 00:22:44:	because otherwise, like the development,
00:22:44> 00:22:46:	we might underwrite that parking.
00:22:46> 00:22:50:	Because because we want that Urban Development,
00:22:50> 00:22:55:	not a sprawling development, and so it's those value structures
00:22:55> 00:22:59:	that I think cities need to be clear about going
00:22:59> 00:23:03:	into these discussions and then be willing to have the
00:23:03> 00:23:05:	resources to invest in it,
00:23:05> 00:23:07:	yeah?
00:23:07> 00:23:09:	Jump in here. Well, if I may on that point,
00:23:09> 00:23:13:	because you know one of the most powerful challenges,
00:23:13> 00:23:16:	I guess here in Toronto that we faced or opportunities,
00:23:16> 00:23:18:	I guess an opportunity to challenge.
00:23:18> 00:23:21:	At the same time has been the.
00:23:21> 00:23:26:	Partnership that had been constructed and recently canceled with Sidewalk
00:23:26> 00:23:31:	Labs with Alphabet to develop a large community in downtown
00:23:31> 00:23:31:	Toronto.
00:23:31> 00:23:35:	On the waterfront and. And that was by many definitions
00:23:35> 00:23:40:	of private public partnership that had all the markings of
00:23:40> 00:23:41:	huge opportunity,
00:23:41> 00:23:47:	bringing a deep pocketed multinational technology firm into this into
00:23:47> 00:23:51:	a collaboration with the city to develop a parcel of

00:23:51> 00:23:51:	land.
00:23:51> 00:23:54:	Might help catalyze a broader economic agenda here in the
00:23:54> 00:23:55:	city.
00:23:55> 00:23:57:	One of the challenges one of the problems,
00:23:57> 00:24:00:	though, was that an Tom you put your finger on
00:24:00> 00:24:00:	it earlier.
00:24:00> 00:24:03:	With that, I don't think Toronto is a city,
00:24:03> 00:24:06:	maybe not even the Waterfront Corporation who acted as the
00:24:06> 00:24:08:	client in this situation,
00:24:08> 00:24:10:	representing 3 levels of government.
00:24:10> 00:24:13:	The city of the province and the federal government really
00:24:13> 00:24:16:	figured out precisely what they wanted to get out of
00:24:16> 00:24:16:	it.
00:24:16> 00:24:19:	I mean, they saw the high level strategy of the
00:24:19> 00:24:22:	partnership and and then the money that would come with
00:24:22> 00:24:22:	them.
00:24:22> 00:24:26:	And then they. Cachet that would come with them.
00:24:26> 00:24:30:	But the specifics, the very complex specifics of bringing a
00:24:30> 00:24:34:	technology firm in that has a very strong kind of
00:24:34> 00:24:36:	ecosystem building agenda,
00:24:36> 00:24:42:	had some public optics around privacy issues that were real
00:24:43> 00:24:44:	and perceived both.
00:24:44> 00:24:47:	Creating a whole cascade of problems for the city on
00:24:47> 00:24:50:	the Waterfront Corporation that they couldn't get over and it
00:24:50> 00:24:52:	led to the demise of the partnership.
00:24:52> 00:24:55:	I mean, what are the sidewalk labs recently cancelled their
00:24:55> 00:24:57:	plans here they had the covid,
00:24:57> 00:25:00:	I think at the end of the day was the
00:25:00> 00:25:01:	reason why but.
00:25:01> 00:25:03:	There were other issues for sure.
00:25:03> 00:25:06:	But a partnership with Good Intentions,
00:25:06> 00:25:08:	but not a clear point of view from the city,
00:25:08> 00:25:11:	is exactly what they wanted to get out of this.
00:25:11> 00:25:14:	So we need to be more precise about that in
00:25:14> 00:25:15:	the front end.
00:25:15> 00:25:19:	Yeah, it's an interesting one when you think about the
00:25:19> 00:25:23:	these sort of opportunistic types of partnerships that we often
00:25:23> 00:25:24:	see develop,
00:25:24> 00:25:27:	and I think you know that there maybe maybe a
00:25:27> 00:25:30:	case there as to why things didn't quite go go
00:25:30> 00:25:31:	the way that they should have,
00:25:31> 00:25:35:	or potentially could have. But but then also kind of

00:25:35> 00:25:38:	comic coming at it from the other way in terms
00:25:38> 00:25:39:	of you know,
00:25:39> 00:25:42:	I think positioning for for these types of arrangements and
00:25:42> 00:25:44:	collaborations to occur,
00:25:44> 00:25:47:	and really the city. City needs to be a big
00:25:48> 00:25:49:	driver of that.
00:25:49> 00:25:52:	Just another sort of point here before we before we
00:25:52> 00:25:54:	turn it over for questions.
00:25:54> 00:25:56:	And this is again for both Jeff and Tom.
00:25:56> 00:25:59:	You know, in the in the aftermath of crisis,
00:25:59> 00:26:02:	what we sometimes will see is knew types of institutions
00:26:02> 00:26:06:	forming or knew different kinds of players coming to the
00:26:06> 00:26:06:	table.
00:26:06> 00:26:08:	So if we sort of look at this as an
00:26:09> 00:26:12:	opportunity and I guess you could look at this both
00:26:12> 00:26:15:	in terms of partnerships but also in terms of industries
00:26:15> 00:26:18:	that that that may be emerging through this.
00:26:18> 00:26:20:	You know what do we see is?
00:26:20> 00:26:22:	You know potential innovations you know.
00:26:22> 00:26:23:	In light of this crisis,
00:26:23> 00:26:26:	do you see your new role for institutions or new
00:26:26> 00:26:27:	types of institutions?
00:26:27> 00:26:31:	Nonprofits, for example, or even for philanthropic agencies,
00:26:31> 00:26:33:	to really sort of step in like what is the?
00:26:33> 00:26:37:	What is the burgeoning opportunity that we could we could
00:26:37> 00:26:38:	see coming out of this?
00:26:41> 00:26:45:	I think part of it is been around.
00:26:45> 00:26:49:	The kind of reshaping of of space.
00:26:49> 00:26:51:	If I look at another,
00:26:51> 00:26:57:	a typical commercial development along either a main road
	or
00:26:57> 00:27:02:	even in a neighborhood development it is it's linear.
00:27:02> 00:27:06:	And I think increasingly, what we're going to see.
00:27:06> 00:27:10:	Is successful ones are going to be built around plazas
00:27:10> 00:27:12:	and so how you create that.
00:27:12> 00:27:16:	I think there's a new whole new urban forum is
00:27:16> 00:27:19:	going to begin to develop a riled.
00:27:19> 00:27:23:	Round every very European. In many ways it more around
00:27:23> 00:27:24:	the plazas,
00:27:24> 00:27:28:	less around, sort of the linear development that we've seen
00:27:28> 00:27:29:	I think,
00:27:29> 00:27:34:	where the big opportunity is as the repurposing of suburban

00:27:34> 00:27:35:	strip malls.
00:27:35> 00:27:38:	Along you know where you have the parking lots in
00:27:38> 00:27:39:	the front and in this,
00:27:39> 00:27:41:	and then the store is.
00:27:41> 00:27:43:	I think there's going to be a lot of vacancies
00:27:43> 00:27:47:	there and there's going to be lots of opportunities for
00:27:47> 00:27:47:	repurposing.
00:27:47> 00:27:50:	Whether it's for housing or or reconfiguring them.
00:27:50> 00:27:54:	I think that and some of that was beginning to
00:27:54> 00:27:55:	happen already.
00:27:55> 00:27:59:	The other big that was certainly a major conversation.
00:27:59> 00:28:01:	I think both in Canada,
00:28:01> 00:28:05:	the US private demicon is going to only accelerate is
00:28:05> 00:28:08:	the is the is the issue of affordable housing and
00:28:08> 00:28:12:	how that now plays out slash with the density issue
00:28:12> 00:28:16:	that that will that I think is unknown how people
00:28:16> 00:28:17:	react to density,
00:28:17> 00:28:21:	whether they're going to try to run away from it,
00:28:21> 00:28:24:	or whether they're going to embrace it even more.
00:28:27> 00:28:29:	Yeah, I would agree with you on all of those
00:28:29> 00:28:30:	thoughts.
00:28:30> 00:28:33:	Come and I would be going to reinforce a couple
00:28:33> 00:28:34:	of them if I may.
00:28:34> 00:28:37:	That you know, I think.
00:28:37> 00:28:39:	The.
00:28:39> 00:28:43:	Not for profit structure or the part or really sophisticated
00:28:43> 00:28:49:	partnerships between private public interests will be critically important in
00:28:49> 00:28:51:	the kind of next phase of stimulus,
00:28:51> 00:28:57:	mostly because. The public agenda is going to be.
00:28:57> 00:29:02:	You know individuals are looking for trusted partners to do
00:29:02> 00:29:06:	right in this next phase and not the.
00:29:06> 00:29:08:	You know.
00:29:08> 00:29:11:	2 cannibal not cannibalistic that's not the right term,
00:29:11> 00:29:14:	but you know really going going after the spoils of
00:29:14> 00:29:15:	war right now,
00:29:15> 00:29:20:	we said there is opportunity for for that right now.
00:29:20> 00:29:23:	So how can we create that kind of Community Trust
00:29:23> 00:29:27:	through the right construct of partnerships and so not for
00:29:27> 00:29:31:	profits have uniquely important role right now to step up
00:29:31> 00:29:36:	their game and help design partnerships.
00:29:36> 00:29:40:	So that's one thought. The Public space agenda that Tom

00:29:40> 00:29:42:	referencing each critical?
00:29:42> 00:29:45:	I mean we need to find ways to bring people
00:29:45> 00:29:49:	back in touch with each other and not and maintain
00:29:49> 00:29:53:	our our ambition around dense cities because they are so
00:29:53> 00:29:58:	critically important economically and socially and.
00:29:58> 00:30:01:	And if we can find ways to create these classes
00:30:01> 00:30:02:	as DOMS,
00:30:02> 00:30:04:	characterizing that would be spectacular.
00:30:04> 00:30:08:	That's the way we so public space needs to be
00:30:08> 00:30:09:	designed very thoughtfully.
00:30:09> 00:30:14:	Then public spaces, often the catalyst or great development.
00:30:14> 00:30:17:	Most of the big projects that I've seen have been
00:30:17> 00:30:21:	led by public space strategies and then followed by the
00:30:21> 00:30:23:	more incremental development of density.
00:30:23> 00:30:26:	But public space is the way to just start the
00:30:27> 00:30:27:	idea,
00:30:27> 00:30:31:	so some combination of those two themes.
00:30:31> 00:30:35:	I think large scale investments in parks are going to
00:30:35> 00:30:35:	be required.
00:30:35> 00:30:39:	I know they're not economic drivers right off the top,
00:30:39> 00:30:43:	but they are there central to the notion of bringing
00:30:43> 00:30:44:	creating community.
00:30:44> 00:30:47:	And then I'll leave with one more quick thought,
00:30:47> 00:30:49:	which might spark further once we do.
00:30:49> 00:30:52:	But you know what we're going through right now is
00:30:53> 00:30:55:	such a such a collapse on multiple fronts.
00:30:55> 00:30:59:	Then there is enormously exciting opportunity that plays out from
00:31:00> 00:31:02:	that like like the Post Forest fire you have a
00:31:02> 00:31:06:	forest fire and then you very quickly get undergrowth emerging
00:31:06> 00:31:08:	within weeks of that forest fire.
00:31:08> 00:31:12:	So the opportunity for entrepreneurs in the wake of this
00:31:12> 00:31:13:	will be enormous,
00:31:13> 00:31:15:	and I'm, I know most people,
00:31:15> 00:31:18:	including myself, with young teenage boys,
00:31:18> 00:31:20:	one of them graduating from University,
00:31:20> 00:31:22:	actually not a teenager anymore.
00:31:22> 00:31:26:	Their prospects for jobs and employment right now are thin.
00:31:26> 00:31:30:	But I will push for the entrepreneurial spirit among them
00:31:30> 00:31:34:	because I think entrepreneurs have a remarkable opportunity to play
00:31:34> 00:31:37:	into the gap right now and feed the cities with

00:31:37> 00:31:41:	the ideas and and the community building activities necessary.
00:31:41> 00:31:43:	And what if, well, if I can jump in what
00:31:43> 00:31:45:	we've not talked about,
00:31:45> 00:31:48:	which is going to become a critical piece of this
00:31:48> 00:31:49:	conversation?
00:31:49> 00:31:52:	Let me just say that I don't ever believe that
00:31:52> 00:31:55:	money the conversation should ever begin with money.
00:31:55> 00:31:58:	It should begin. With the ideas and sort of the
00:31:58> 00:31:59:	vision,
00:31:59> 00:32:02:	in my experience, in a flat broke city was you
00:32:03> 00:32:06:	can always figure out how to find the money,
00:32:06> 00:32:10:	but I think that talent of finding the money.
00:32:10> 00:32:13:	An an understanding how you can be on both the
00:32:13> 00:32:18:	public entrepreneur in a private entrepreneur become a very critical
00:32:18> 00:32:22:	skill that cities are going to have to have to
00:32:22> 00:32:24:	find or or grow and their workforce is.
00:32:24> 00:32:28:	That is that you need to have that appetite for
00:32:28> 00:32:28:	risk.
00:32:28> 00:32:32:	I think I'm going to underline that after the pandemic
00:32:32> 00:32:34:	for people to move forward.
00:32:34> 00:32:38:	Because because there is going to be gaps and financing.
00:32:38> 00:32:40:	Whether you want to build a.
00:32:40> 00:32:44:	Public Plaza or or build a major housing development.
00:32:44> 00:32:47:	There are going to be gaps in financing and how
00:32:47> 00:32:50:	people are creative and can fill those gaps through a
00:32:50> 00:32:52:	variety of different means.
00:32:52> 00:32:55:	That's going to be the talent that will determine in
00:32:55> 00:32:58:	many ways whether City succeed or not.
00:33:00> 00:33:04:	Excellent so. We'd like to turn it over to questions
00:33:04> 00:33:07:	here if anybody is thinking,
00:33:07> 00:33:09:	would like to launch a question,
00:33:09> 00:33:11:	feel free. We have a few minutes left.
00:33:11> 00:33:13:	We can certainly get to those.
00:33:13> 00:33:17:	I notice somebody mentioned the zebras behind me,
00:33:17> 00:33:19:	so I guess I should address that.
00:33:19> 00:33:22:	We get to see the colorful spaces and places that
00:33:22> 00:33:24:	people exhibit in their home lives.
00:33:24> 00:33:27:	So my son has been decorating my room with all
00:33:27> 00:33:28:	of his drawings,
00:33:28> 00:33:31:	so that's not. That's not a will,

00:33:31> 00:33:33:	Craig special behind me. That's that's my.
00:33:33> 00:33:35:	That's my son's work. So anyway,
00:33:35> 00:33:37:	if you do have some questions,
00:33:37> 00:33:39:	I'm going to keep going here.
00:33:39> 00:33:41:	Just 'cause we do have a few minutes and I
00:33:41> 00:33:43:	want to make the most of this time.
00:33:43> 00:33:46:	So Jeff, you did talk about the entrepreneurs and the
00:33:46> 00:33:47:	opportunity,
00:33:47> 00:33:50:	but could we also maybe reflect on some of the
00:33:50> 00:33:51:	challenges right now?
00:33:51> 00:33:52:	'cause I think there's a.
00:33:52> 00:33:54:	There's a huge sense that you know,
00:33:54> 00:33:58:	for a small scale, entrepreneurs and artisans and you know
00:33:58> 00:33:59:	the sort of you know,
00:33:59> 00:34:01:	going from the macro to the micro,
00:34:01> 00:34:04:	you know how do we continue to support those efforts?
00:34:04> 00:34:06:	And how do we see that?
00:34:06> 00:34:10:	Potentially? You know, being of a challenge going forward
	quite
00:34:10> 00:34:10:	frankly.
00:34:10> 00:34:12:	Yeah, so so. It's interesting though,
00:34:12> 00:34:15:	that I mean one of the big phenomenas that people
00:34:15> 00:34:18:	believe will play a post covid is is going to
00:34:18> 00:34:21:	be this resurgence of interest in investing in local.
00:34:21> 00:34:23:	Investing in the domestic economy,
00:34:23> 00:34:27:	of course, is a pattern that's playing out globally right
00:34:27> 00:34:27:	now as well,
00:34:27> 00:34:30:	but I think it's going to be doubled down on
00:34:30> 00:34:33:	and it's actually going to head towards kind of the
00:34:33> 00:34:36:	local so that mean the local foods been been advancing
00:34:36> 00:34:39:	this for awhile Now, so this is not a new
00:34:39> 00:34:39:	phenomenon.
00:34:39> 00:34:43:	Enter, it extends out of European patterns to wear that
00:34:43> 00:34:46:	kind of local artisane touch that cultural values touch is
00:34:46> 00:34:49:	embedded in the products of a particular community.
00:34:49> 00:34:53:	It creates identity. It creates a sense of place.
00:34:53> 00:34:56:	I think there's going to be space for entrepreneurs to
00:34:56> 00:34:57:	play into that.
00:34:57> 00:35:00:	There may not be the classic kind of critical mass
00:35:00> 00:35:02:	economics in that because it's the it's about.
00:35:02> 00:35:05:	The art is in. It's about the small production.
00:35:05> 00:35:08:	But I mean again, the food food is the best

00:35:08> 00:35:09:	example I can highlight here.
00:35:09> 00:35:13:	I mean, we've been running a farmers market now for.
00:35:13> 00:35:17:	1214 years now it's the largest one in Toronto and
00:35:17> 00:35:21:	it is really fundamentally about local artizan producers and I
00:35:21> 00:35:24:	am entirely confident that its its growth will.
00:35:24> 00:35:28:	We will expand dramatically in the coming weeks and years
00:35:28> 00:35:30:	even through the covid situation,
00:35:30> 00:35:34:	because people want to invest in local so entrepreneurs have
00:35:34> 00:35:36:	that opportunity.
00:35:38> 00:35:40:	That's one thought you want.
00:35:40> 00:35:42:	Watching a little bit further on that,
00:35:42> 00:35:45:	or doing well, actually, I've just noticed we do have
00:35:45> 00:35:46:	a few questions,
00:35:46> 00:35:49:	so I'll mention those. So first one here is that
00:35:49> 00:35:51:	cities are strained with huge budget shortfalls.
00:35:51> 00:35:54:	I think this probably goes towards what you said before.
00:35:54> 00:35:56:	Tom, you know how do we find the resource is
00:35:57> 00:35:59:	to create great public space that we all hope will
00:35:59> 00:36:00:	emerge to simulate,
00:36:00> 00:36:03:	stimulate great private development.
00:36:03> 00:36:06:	Well, I I mean what when I came to realize
00:36:06> 00:36:08:	running a flat broke City,
00:36:08> 00:36:13:	understand that Pitts Burg had lost half of its population.
00:36:13> 00:36:16:	We went from a city of 600,000 to a city
00:36:16> 00:36:19:	of 300,000 into 25 years prior to when I was
00:36:19> 00:36:20:	becoming mayor.
00:36:20> 00:36:24:	So will give you a sense of the financial conditions
00:36:24> 00:36:26:	of Pittsburgh.
00:36:26> 00:36:29:	And yet it it you can find revenue streams we
00:36:29> 00:36:29:	have.
00:36:29> 00:36:33:	And then this is would be I don't know the
00:36:33> 00:36:35:	Canadian financing models.
00:36:35> 00:36:38:	We we would have a series of tools largely locally
00:36:38> 00:36:43:	controlled that generates revenue for to invest in development.
00:36:43> 00:36:45:	So one is tax increment financing,
00:36:45> 00:36:50:	which says if this development of this piece of property
00:36:50> 00:36:55:	generates no property taxes now because it's a vacant abandoned.
00:36:55> 00:36:58:	Bankrupt steel mill. And now we're going to develop and
00:36:58> 00:37:01:	do 500 million dollars in development that do a big
00:37:01> 00:37:02:	riverfront park.
00:37:02> 00:37:05:	It's going to generate this amount of taxes.

00:37:05> 00:37:08:	You can take some portion of that.
00:37:08> 00:37:12:	Potential tax revenue and use it to finance bonds that
00:37:12> 00:37:15:	you can put money into the development.
00:37:15> 00:37:18:	Part of what we always would did is made sure
00:37:18> 00:37:20:	had an insurance policy.
00:37:20> 00:37:24:	The development didn't happen. We still got got the payment
00:37:24> 00:37:26:	of those for those bonds.
00:37:26> 00:37:29:	But so cities have a lot of tools they can
00:37:29> 00:37:30:	use.
00:37:30> 00:37:32:	They all entail some risk,
00:37:32> 00:37:35:	and so you need. That's that appetite for risk is
00:37:35> 00:37:39:	that and that it's also that vision that you need
00:37:39> 00:37:42:	is understanding what it is you want your city to
00:37:42> 00:37:44:	be.
00:37:44> 00:37:47:	The other piece that we've not mentioned,
00:37:47> 00:37:52:	that has become increasingly important in a lot of cities
00:37:52> 00:37:53:	and in the US,
00:37:53> 00:37:57:	and I know Calgary's exploring this or the University city
00:37:58> 00:38:03:	business leadership partnership and how the universities in Pittsburgh would
00:38:03> 00:38:07:	be probably one of the best examples in the US
00:38:07> 00:38:13:	where the universities that research an entrepreneurial success is largely
00:38:13> 00:38:15:	driving our economy is just.
00:38:15> 00:38:19:	A couple days ago, zoomed announce that they're opening,
00:38:19> 00:38:23:	moving 500, a research facility in Phoenix,
00:38:23> 00:38:26:	and in Petsburgh 500 jobs in each place.
00:38:26> 00:38:29:	That's not because of our weather.
00:38:29> 00:38:33:	Will it be cause because of Carnegie Mellon University in
00:38:33> 00:38:38:	the preeminent research they do how you build on that.
00:38:38> 00:38:41:	Requires a whole set of policy is very different from
00:38:42> 00:38:46:	doing the traditional development of how you create an entrepreneurial
00:38:46> 00:38:51:	culture that encourages young people to start companies and how
00:38:51> 00:38:52:	they get the early stage.
00:38:52> 00:38:56:	Financing for that and and how you attract companies like
00:38:56> 00:38:59:	a Zoom or Google or others that want to be
00:38:59> 00:38:59:	here.
00:38:59> 00:39:03:	That's not because it's part of it is because of
00:39:03> 00:39:04:	the kind of city you are,
00:39:04> 00:39:07:	but a large part of it is the the raw
00:39:07> 00:39:10:	material that the universities are creating.

00:39:10> 00:39:14:	And that that's that, is cities like Calgary with a
00:39:14> 00:39:15:	world class.
00:39:15> 00:39:18:	University needs to focus on how to begin to build
00:39:18> 00:39:20:	that infrastructure.
00:39:20> 00:39:25:	It's a different kind of infrastructure than we think about
00:39:25> 00:39:26:	historically.
00:39:26> 00:39:29:	Excellent, so we do have a couple more questions I'm
00:39:30> 00:39:31:	going to just ask.
00:39:31> 00:39:34:	Ask it as one question before we wrap up here.
00:39:34> 00:39:38:	If you don't mind just a couple more minutes.
00:39:38> 00:39:42:	There's one question here relating to the the what we've
00:39:42> 00:39:43:	been talking about.
00:39:43> 00:39:46:	The return to the suburbs and how this kind of
00:39:46> 00:39:48:	what does this do in terms of moving?
00:39:48> 00:39:51:	We seem to be moving backwards in a sort of
00:39:51> 00:39:53:	unsustainable sense,
00:39:53> 00:39:57:	and is this ultimately going to be sustainable too?
00:39:57> 00:40:00:	Move back this way and should we be refocusing things
00:40:00> 00:40:03:	and then the other is to do with inclusivity and
00:40:03> 00:40:06:	with the emergence of the Accessible Canada Act,
00:40:06> 00:40:10:	you know how are partnerships ensuring that new
	developments are
00:40:10> 00:40:13:	built with inclusion in mind so somewhat unrelated,
00:40:13> 00:40:15:	but I want to try and package it as one
00:40:15> 00:40:16:	question,
00:40:16> 00:40:18:	so Jeff, do you want to try and kind of
00:40:18> 00:40:19:	address those?
00:40:19> 00:40:22:	Those kind of points there?
00:40:22> 00:40:25:	Yeah, I'm maybe I'll begin with the first one.
00:40:25> 00:40:28:	Of course, just because you put it first,
00:40:28> 00:40:31:	but the notion of suburbs and density and what that
00:40:31> 00:40:32:	might mean,
00:40:32> 00:40:34:	what that might look like.
00:40:34> 00:40:37:	You know, I'm I'm certainly in a huge fan of
00:40:37> 00:40:40:	density and think that is one of the most important
00:40:40> 00:40:44:	aspects of urban form for all the reasons you discussed
00:40:44> 00:40:46:	before, economic, social etc etc.
00:40:46> 00:40:50:	But I'm not afraid of the possibility that people will
00:40:50> 00:40:52:	migrate back to smaller communities.
00:40:52> 00:40:57:	And I say that mostly because I I think there's
00:40:57> 00:41:00:	increasing as long as work.
00:41:00> 00:41:03:	Life are in proximity to each other.

00:41:03> 00:41:07:	Live work play. If those three ideas are in close
00:41:07> 00:41:08:	proximity,
00:41:08> 00:41:11:	then we can manage that.
00:41:11> 00:41:15:	It's it's the problem plays out badly when there's a
00:41:15> 00:41:17:	huge gap between those three ideas.
00:41:17> 00:41:21:	When I say gap, I mean like an hours commute
00:41:21> 00:41:24:	between the live and the work or the play and
00:41:24> 00:41:25:	the live.
00:41:25> 00:41:29:	You know, that's when things get all screwed up an
00:41:29> 00:41:33:	we put strains on our economics and our infrastructure that
00:41:33> 00:41:36:	just don't add up well at all so.
00:41:36> 00:41:41:	People return to suburbs and to small communities distant from
00:41:41> 00:41:45:	the downtown core and find a way to bring those
00:41:45> 00:41:45:	together.
00:41:45> 00:41:51:	Fabulous that might see a kind of resurrection of an
00:41:51> 00:41:51:	kind of.
00:41:51> 00:41:56:	Reimagining of the Main Street small town experience,
00:41:56> 00:42:01:	which would be incredible an I'm big fan of that.
00:42:01> 00:42:03:	So that's that's one thought,
00:42:03> 00:42:06:	the notion of inclusion.
00:42:06> 00:42:10:	You know that might help improve some dimensions of inclusion.
00:42:10> 00:42:15:	And how how we make sure our cities.
00:42:15> 00:42:18:	That the current situation isn't doesn't become a winner.
00:42:18> 00:42:21:	Take all situation, which is often what happens.
00:42:21> 00:42:22:	Writing the big get bigger,
00:42:22> 00:42:25:	the ones who get the people who get left behind
00:42:25> 00:42:27:	get left even further behind.
00:42:27> 00:42:30:	In the situation. That is one of the most prominent
00:42:30> 00:42:32:	risks in play right now.
00:42:32> 00:42:34:	I don't have a quick point of view to offer
00:42:34> 00:42:36:	up as to how to solve that when I hope
00:42:36> 00:42:38:	Tom does to around us out here,
00:42:38> 00:42:41:	but I'm I'm. I'm looking for the solutions and I'll
00:42:41> 00:42:43:	help to sell them at their broadly Tom.
00:42:43> 00:42:46:	If you can tell me what the magic recipe is
00:42:46> 00:42:46:	like I could.
00:42:46> 00:42:48:	I wish I could, but I don't,
00:42:48> 00:42:50:	yeah, well, that's quite alright.
00:42:50> 00:42:53:	I think we've reached time and it sounds like there's
00:42:53> 00:42:55:	a lot of other issues to unpack so we look
00:42:55> 00:42:59:	forward to addressing some in perhaps future future

	episodes in
00:42:59> 00:43:01:	the series. I'd like to just extend a huge thank
00:43:01> 00:43:02:	you to tone.
00:43:02> 00:43:05:	And Jeff for joining us today as well as as
00:43:05> 00:43:07:	you all thank you so much.
00:43:07> 00:43:10:	Look, look out for the next next installment.
00:43:10> 00:43:13:	Here should be in a weeks time coming on the
00:43:13> 00:43:13:	27th.
00:43:13> 00:43:17:	We do have another Lifescape series life at work which
00:43:17> 00:43:20:	will be looking at workplace and there are a number
00:43:20> 00:43:22:	of other UI events and webinars,
00:43:22> 00:43:25:	so if you haven't had a chance to to take
00:43:25> 00:43:27:	take take stock of those,
00:43:27> 00:43:30:	take a look at the UI Alberta website as well
00:43:30> 00:43:33:	as some of your other District Council websites.
00:43:33> 00:43:36:	And feel free to to sign onto those.
00:43:36> 00:43:40:	Thanks once again and look forward to seeing and hearing
00:43:40> 00:43:41:	from you all.
00:43:41> 00:43:44:	If you do have further questions as a follow up
00:43:44> 00:43:44:	to this,
00:43:44> 00:43:47:	feel free to send them to to our UI Alberta
00:43:48> 00:43:52:	Mailer and we'll certainly point those in the right direction
00:43:52> 00:43:54:	and get those answered.
00:43:54> 00:43:56:	Thanks so much. Take care of yourselves,
00:43:56> 00:44:00:	stay safe and look forward to chatting again.

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