

Webinar

ULI InfraXchange: Sustainable Actions in Transit-oriented 15-Minute Communities ??? How to Integrate ???One Energy??? Infrastructure Date: June 08, 2023

00:00:00> 00:00:03:	Good afternoon. You are. I welcome to this session. This
00:00:03> 00:00:09:	is the third session of the Curtis Infrastructure initiative Infrastructure
00:00:09> 00:00:12:	Exchange. So we're going to wait a couple of minutes,
00:00:12> 00:00:16:	then we're going to get started. So a couple of
00:00:16> 00:00:20:	notes. We encourage you to take the conversation online and
00:00:20> 00:00:23:	if you would post it on social media, you can
00:00:23> 00:00:24:	use the Hatch tag.
00:00:26> 00:00:29:	During the meeting we would love to hear your thought
00:00:29> 00:00:33:	and also conversation as well. So if you have any
00:00:33> 00:00:36:	questions or whether it's to the speakers or about the
00:00:36> 00:00:39:	topic in general, feel free to put it in the
00:00:40> 00:00:43:	chat. So our webinar today will be recorded and it
00:00:43> 00:00:46:	will be posted on the Knowledge Finder. And if you
00:00:46> 00:00:50:	like to have the closed captioning, it's also available so
00:00:50> 00:00:54:	there is an option you can select and it would
00:00:54> 00:00:55:	enable captioning.
00:01:15> 00:01:19:	Okay. So we're going to get started. So welcome everybody.
00:01:19> 00:01:23:	My name is Yvonne Young. I am serving as the
00:01:23> 00:01:28:	Curtis Infrastructure Initiative Research Fellow. And part of that portfolio
00:01:28> 00:01:34:	is to hold some conversation, particularly showcasing leading edge practices
00:01:34> 00:01:38:	with respect to infrastructure. Today, we're going to look at
00:01:38> 00:01:39:	energy.
00:01:39> 00:01:45:	Particularly thinking about how the different approaches across the world.
00:01:45> 00:01:48:	So we're gonna cover 2 case study today, one in
00:01:48> 00:01:52:	ULI America, so from Toronto region area, another one from

00:01:52> 00:01:55:	UI Europe, so that's from Netherland area.
00:01:58> 00:02:02:	So what we're going to do today, we're going to
00:02:02> 00:02:06:	go through a couple of conversation and then we're going
00:02:06> 00:02:10:	to have a moderated discussion as well. But before we
00:02:10> 00:02:14:	do that, we would love to turn to Craig Lewis,
00:02:14> 00:02:19:	who is the Chair of the Curtis Infrastructure Initiative Board.
00:02:19> 00:02:23:	So this initiative is generally supported by Jim Curtis.
00:02:24> 00:02:27:	Who believe that every single person in a land use
00:02:27> 00:02:31:	process has a real opportunity to make a visible difference
00:02:31> 00:02:34:	and make it matter because you are part of the
00:02:34> 00:02:34:	process. So what we encourage everybody to think about
	and
00:02:38> 00:02:42:	ask question today is the upstream decision, Is there anything
00:02:42> 00:02:46:	we can do differently to enable making these pro aggressive
00:02:46> 00:02:52:	infrastructure initiative happening quicker and more effective and making more
00:02:52> 00:02:52:	impact?
00:02:53> 00:02:55:	Now I'm gonna turn the floor to Craig.
00:02:56> 00:02:59:	Thank you, Yvonne. It's a pleasure to speak to you
00:02:59> 00:03:02:	today. I have the great privilege to introduce the Curtis
00:03:02> 00:03:06:	Infrastructure Initiative and kind of build on what Yvonne said.
00:03:06> 00:03:11:	I currently serve as the Infrastructure Initiative Global Advisory Board
00:03:11> 00:03:11:	Chair.
00:03:12> 00:03:15:	And we're excited about the program. I think that there
00:03:15> 00:03:17:	are a lot of key elements to it. But most
00:03:17> 00:03:21:	importantly, the initiative is focused on building global partnerships, conducting
00:03:21> 00:03:25:	technical assistance and growing knowledge for both our membership as
00:03:25> 00:03:28:	well As for the real estate community as a whole.
00:03:28> 00:03:31:	We do that through several different outputs of things. Currently,
00:03:31> 00:03:34:	we're very focused on the Building 15 Minute Communities.
00:03:35> 00:03:38:	Leadership Guide, which has just come out and we encourage
00:03:38> 00:03:41:	you to go to the ULI Knowledge Finder website and
00:03:42> 00:03:46:	download a copy. We also recently hosted the Infrastructure Forum
00:03:46> 00:03:49:	at the Spring Meeting in Toronto and look forward to
00:03:49> 00:03:52:	doing that again at our Fall Meeting in Los Angeles.
00:03:52> 00:03:56:	We also provide funding for several technical assistance

	panels and
00:03:56> 00:04:00:	as well the Infra exchange that you're seeing today.
00:04:00> 00:04:02:	So we're excited about this topic. I look forward to
00:04:02> 00:04:04:	hearing from our speakers. And with that, it will turn
00:04:05> 00:04:05:	back to Yvonne.
00:04:06> 00:04:09:	Thank you, Craig. So today is our third session. What
00:04:10> 00:04:12:	we're going to look at today is that at a
00:04:12> 00:04:17:	community scale, how we can best utilize energy infrastructure to
00:04:17> 00:04:21:	help us to make the shift, including dealing with carbon
00:04:21> 00:04:24:	removal and waste management as well. How can we do
00:04:24> 00:04:28:	it in one district, so it's not just per development
00:04:28> 00:04:29:	but have entire ecosystem.
00:04:31> 00:04:35:	So we want to share some of the recent policy
00:04:35> 00:04:39:	and tools that is available. So this is coming out
00:04:39> 00:04:43:	in November 2022. It's called the Net Zero Game Changers
00:04:43> 00:04:49:	initiative from the White House administration primarily is about setting
00:04:49> 00:04:54:	a very clear agenda to move towards reducing 50% decarbonization
00:04:54> 00:04:57:	by 2030. So that's really exciting.
00:04:57> 00:05:01:	So the diagram in here look at 37 initiative and
00:05:01> 00:05:07:	really finding a way within different sections to optimize decarbonizing
00:05:07> 00:05:10:	supply chain and a big part of that show in
00:05:10> 00:05:13:	orange is about energy infrastructure.
00:05:15> 00:05:19:	And other element to know is that recently there's a
00:05:19> 00:05:23:	lot of research talking about the aging infrastructure when it
00:05:23> 00:05:28:	come to energy in certain part particularly in California area
00:05:28> 00:05:31:	and also in Texas area as well. There has been
00:05:31> 00:05:35:	blackout and when there is urban heat combined with the
00:05:35> 00:05:40:	blackout is has significant impact, sometimes impact and having safety
00:05:40> 00:05:44:	to the local population so causing a lot of damages.
00:05:44> 00:05:47:	So what we're hoping to do is find a creative
00:05:47> 00:05:51:	solution. So there's an article on urban land talking about
00:05:52> 00:05:56:	the infrastructure, basically looking at how we can use community
00:05:56> 00:05:59:	by community as a smaller scale to help to ship
00:05:59> 00:06:03:	to reliable and clean energy. So part of our mandate
00:06:03> 00:06:06:	is to share with our members some of the ongoing
00:06:06> 00:06:10:	opportunity. So the many of these are new funding opportunity
00:06:10> 00:06:13:	just came out, which is very exciting.

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00:06:13> 00:06:17:	So in the US there are two major funds, one
00:06:17> 00:06:21:	is focusing on rural, so there's \$1 billion recently released
00:06:21> 00:06:25:	is for renewable energy and they have different sets of
00:06:25> 00:06:29:	deadlines but all the way to next year. Another set
00:06:29> 00:06:34:	of funding that is available is helping nonprofit primarily using
00:06:34> 00:06:38:	that to set up potentially the local utilities as well.
00:06:38> 00:06:42:	So that that line is around couple months away.
00:06:43> 00:06:47:	And on the Canadian side, our Canada Infrastructure Bank has
00:06:48> 00:06:53:	a progressive model, primarily using a partnership model using 1/3
00:06:53> 00:06:57:	of government funding plus two third of private funding to
00:06:57> 00:07:03:	focus on accelerating infrastructure transition. So there's \$10 billion available
00:07:03> 00:07:05:	focusing on clean power.
00:07:06> 00:07:11:	There's also .5, five, \$500 million available, particularly on acceleration.
00:07:11> 00:07:15:	So this is important because we know that in the
00:07:15> 00:07:18:	past it takes quite a lot of effort and time
00:07:18> 00:07:21:	try to understand what is needed to be done in
00:07:22> 00:07:26:	order to get to construction. So this grant is particularly
00:07:26> 00:07:31:	trying to help organizations or corporation to move towards construction
00:07:31> 00:07:32:	quicker.
00:07:33> 00:07:36:	Now I'm going to turn it to Renee, who is
00:07:36> 00:07:40:	going to facilitate our conversation today and also introduce our
00:07:40> 00:07:41:	speaker.
00:07:43> 00:07:48:	Good afternoon, everybody. And for some of us, good evening.
00:07:48> 00:07:53:	I have the honor of introducing our international panel of
00:07:53> 00:07:59:	extremely knowledgeable experts and industry leaders from both sides of
00:07:59> 00:08:02:	the pond, in this case the Atlantic.
00:08:03> 00:08:09:	First of all, Morgan McGregor, Senior Vice President, Energy Planning
00:08:09> 00:08:15:	and Development at Enwave Energy Corporation in Canada and Martin
00:08:15> 00:08:20:	Dufort, Director of Energy and Industry at Arcadis in the
00:08:20> 00:08:25:	Netherlands. We have posted their BIOS in the in the
00:08:25> 00:08:30:	chat and because we really want to hear from them,
00:08:30> 00:08:32:	I'll I'll leave it at that.
00:08:34> 00:08:39:	We, the presentations, will focus on sustainability at scale and

00:08:40> 00:08:46:	discuss examples of local implementation of that principle. Morgan will
00:08:46> 00:08:52:	talk about among other deep lake water cooling system that
00:08:52> 00:08:57:	serves over 100 buildings in downtown Toronto, and Martin will
00:08:57> 00:09:00:	talk about a net zero facility.
00:09:01> 00:09:06:	The Amsterdam logistics city hub that generates its own energy
00:09:06> 00:09:11:	with charging facilities for commercial trucks and cargo ships.
00:09:11> 00:09:13:	hand it over to Morgan first.
00:09:16> 00:09:22:	Thanks, Renee. Everyone hear me okay. Yep. So again, I'm
00:09:22> 00:09:29:	Morgan McGregor with Enwave. Just a little bit quickly about
00:09:29> 00:09:29:	myself.
00:09:31> 00:09:35:	I'm responsible for our energy planning and development teams at
00:09:35> 00:09:39:	Enwave. So that's our capital deployment teams as well as
00:09:39> 00:09:43:	our teams that look after developing new energy concepts for
00:09:43> 00:09:48:	new areas, new developments, new redevelopments. And to Renee's point,
00:09:48> 00:09:51:	I'm going to focus most of my presentation today on
00:09:52> 00:09:55:	examples of projects of the types of things we're doing.
00:09:55> 00:09:58:	I think just adds a little bit of realism.
00:09:59> 00:10:02:	To the whole topic and before that, I'm just going
00:10:02> 00:10:05:	to do some quick context setting on sort of anyway
00:10:05> 00:10:08:	of who we are, what District Energy is and just
00:10:08> 00:10:12:	the built environment in general. So if you can go
00:10:12> 00:10:15:	to the next slide, perfect. So I think some of
00:10:15> 00:10:18:	you may have seen this graphic before, but in the
00:10:18> 00:10:21:	bottom side of the slide, you can see 27% of
00:10:21> 00:10:25:	the world's carbon emissions come from the built environment and
00:10:25> 00:10:27:	building operations.
00:10:27> 00:10:30:	When we talk about clean energy, we often focus on
00:10:31> 00:10:34:	power, which is a huge piece of the equation. But
00:10:34> 00:10:37:	all of these buildings also need to be heated and
00:10:37> 00:10:42:	cooled, which comes with zone challenges, particularly on the heating
00:10:42> 00:10:45:	side and hot water side. A lot of these systems
00:10:45> 00:10:48:	are fossil fuel based right now, which is where a
00:10:48> 00:10:52:	big chunk of the carbon emissions come from. The built
00:10:52> 00:10:55:	environment in the GTA is set to double by 2060.
00:10:57> 00:11:01:	And so obviously those numbers speak for themselves in terms

00:11:01> 00:11:04:	of potential impact here. And So what we do at
00:11:04> 00:11:07:	End Wave is we look at working with our partners
00:11:07> 00:11:10:	to come up with low carbon energy solutions that will
00:11:10> 00:11:14:	create a lasting impact for our communities and and sort
00:11:14> 00:11:18:	of looking at integrating energy into the infrastructure of these
00:11:18> 00:11:22:	communities. Next slide. So what we are specifically is a
00:11:22> 00:11:26:	developer, owner operator of low carbon energy Systems.
00:11:27> 00:11:30:	And we like to say that we aggregate the demand
00:11:30> 00:11:33:	so that we are able to more easily integrate low
00:11:33> 00:11:36:	carbon technologies versus what you'd be able to do at
00:11:36> 00:11:39:	an individual building scale. So a little bit of context,
00:11:39> 00:11:43:	I think we're probably best known for our Toronto system,
00:11:43> 00:11:46:	which is where I'm sitting today. But this map is
00:11:46> 00:11:49:	just a a picture of our current locations which also
00:11:49> 00:11:53:	include London, that's London ON Windsor, Markham ON in Charlottetown,
00:11:53> 00:11:55:	which is in Prince Edward Island.
00:11:56> 00:12:00:	And the little graphic show you where we supply heating,
00:12:00> 00:12:03:	which is the orange drop, cooling the blue drop. And
00:12:03> 00:12:07:	we do some small power generation which is the electrical
00:12:07> 00:12:11:	symbol. For some context, we serve over 400 buildings with
00:12:11> 00:12:16:	our systems on close to a million, 100,000,000 square feet
00:12:16> 00:12:18:	of space. And just a couple facts.
00:12:19> 00:12:22:	Of interest, I think we are one of North America's
00:12:22> 00:12:26:	largest commercial operators of energy from waste. So that's at
00:12:26> 00:12:29:	our P/E I facility. We use a solid waste and
00:12:29> 00:12:33:	biomass in that facility. We have the world's largest commercial
00:12:33> 00:12:36:	deep lake cooling system, which I'll talk a little bit
00:12:36> 00:12:39:	more about and we also have N America's largest thermal
00:12:39> 00:12:42:	battery here in Toronto. Next slide.
00:12:45> 00:12:48:	And so to my point earlier, what is, what is
00:12:48> 00:12:53:	integration of energy, what is district energy, What does this
00:12:53> 00:12:56:	all mean? So district energy at a high level is
00:12:56> 00:13:01:	essentially what we're doing is we're taking the need to
00:13:01> 00:13:05:	create the thermal energy at individual buildings. We're able to
00:13:05> 00:13:10:	create and generate that at our more centralized facilities and
00:13:10> 00:13:13:	then distribute that through a series of.
00:13:13> 00:13:16:	Piping networks to our customers, what that allows us to
00:13:16> 00:13:20:	do, like I said earlier, is integrate technologies that would
00:13:20> 00:13:23:	be difficult to do otherwise at a building scale and

00:13:23> 00:13:26:	make them commercial. And we can leverage A variety of
00:13:26> 00:13:29:	energy sources. So there's some examples here on the graphic
00:13:29> 00:13:32:	of of the types of inputs to this energy generation
00:13:32> 00:13:35:	that we're able to leverage the district energy system. We
00:13:35> 00:13:39:	then, like I said, distribute that energy to our customers,
00:13:39> 00:13:41:	which include commercial buildings, healthcare.
00:13:42> 00:13:47:	Municipal buildings, residential buildings. For those familiar with Toronto, we
00:13:47> 00:13:52:	have you know a couple names you might recognize. Scotiabank
00:13:52> 00:13:55:	Arena is connected to our system as is the Eaton
00:13:55> 00:13:59:	Center Mall downtown and the Toronto General Hospital as well
00:13:59> 00:14:03:	as several other hospitals and in addition to our more
00:14:03> 00:14:07:	centralized district energy systems and we've also works with our
00:14:08> 00:14:10:	partners to find custom solutions.
00:14:10> 00:14:14:	To meet the needs of specific buildings or developments based
00:14:14> 00:14:17:	on their specific constraints. So for example, we also have
00:14:17> 00:14:20:	N wave Geo communities service line where the in the
00:14:20> 00:14:24:	case of a single building being developed or redeveloped in
00:14:24> 00:14:26:	an area where it's not near an existing district or
00:14:26> 00:14:29:	there's not significant footprint enough to.
00:14:30> 00:14:34:	Makes sense for a district scale solution. We can provide
00:14:34> 00:14:38:	a single building Geo exchange solution as an example. So
00:14:38> 00:14:42:	really the focus is on working with our partners to
00:14:42> 00:14:46:	figure out the solution that makes the most sense for
00:14:46> 00:14:49:	them. And next slide please. And so I'm going to
00:14:49> 00:14:53:	talk about sort of two buckets of projects here today,
00:14:53> 00:14:54:	one is just a.
00:14:55> 00:14:58:	I'm going to talk about our Toronto system and do
00:14:58> 00:15:00:	a little bit of a deeper dive into the deep
00:15:00> 00:15:03:	lake cooling system already mentioned and then talk a little
00:15:03> 00:15:06:	bit about our community energy planning team and our new
00:15:07> 00:15:11:	district energy system development where we're working with new developments
00:15:11> 00:15:15:	and redevelopments to create community scale energy infrastructure. So this
00:15:15> 00:15:17:	map is a picture of our N Wave Toronto downtown
00:15:18> 00:15:21:	distribution system. I like this so that the yellow you
00:15:21> 00:15:23:	see on the two sides of the screen represent.
00:15:24> 00:15:27:	Recent expansions we've done to both the West side and

00:15:27> 00:15:31:	the east side of our system where we've extended our
00:15:31> 00:15:35:	chilled water system and also implemented the low carbon
00:15:35> 00:15:39:	energy network, low carbon hot water energy network to bring
00.15.55> 00.15.55.	service
00:15:39> 00:15:42:	out to our partners on those ends of the lines.
00:15:42> 00:15:46:	And I think I like the this graphic particularly because
00:15:46> 00:15:49:	it just represents I think fundamentally what we need to
00:15:49> 00:15:50:	do.
00:15:51> 00:15:54:	In order to really facilitate this transition to low carbon,
00:15:54> 00:15:58:	which is essentially to continuously innovate and adapt and expand,
00:15:58> 00:16:01:	which is again what we're trying to do here. A
00:16:01> 00:16:04:	couple cool facts along the bottom again before I jump
00:16:04> 00:16:07:	into the deep light cooling system. We have N America's
00:16:07> 00:16:10:	largest dual service thermal battery. So I mentioned that before
00:16:10> 00:16:13:	and that's a little picture of it being constructed, but
00:16:13> 00:16:16:	we're just just for a sense of scale, it's located
00:16:16> 00:16:18:	beneath the well in Toronto, which is a.
00:16:19> 00:16:23:	Approximately 3,000,000 square foot development by Rio Cannon Allied. It's
00:16:23> 00:16:26:	a giant 2,000,000 gallon storage tank located below the P7
00:16:26> 00:16:30:	level of that particular building. And what it does is
00:16:30> 00:16:33:	allow us to store either hot or chilled water depending
00:16:33> 00:16:36:	on the season and we can fill that tank during
00:16:36> 00:16:39:	off peak hours. So reduce pressure on the grid and
00:16:39> 00:16:42:	do it when costs are lower and then dispatch it
00:16:42> 00:16:44:	during the peak times that we need to have that
00:16:44> 00:16:45:	resource.
00:16:47> 00:16:50:	And another fact in the middle, we're North America's largest
00:16:50> 00:16:54:	recycler building waste to energy. So that one of the
00:16:54> 00:16:57:	other things we're able to do just with the scale
00:16:57> 00:17:00:	we have down here is harnessed waste heat coming up,
00:17:00> 00:17:04:	cooling systems, data centers etcetera and and repurpose that recycle
00:17:05> 00:17:08:	it into usable heating energy. And then last but not
00:17:08> 00:17:12:	least, the world's largest commercial cooling system, Deep Lake, which
00:17:12> 00:17:15:	I'll talk to on the next slide, one if you
00:17:15> 00:17:16:	don't mind. Perfect.
00:17:17> 00:17:20:	So our deep lake cooling system is probably one of
00:17:20> 00:17:23:	the pieces of infrastructure that end wave I think is
00:17:23> 00:17:27:	most famous for. We cool approximately 100 buildings in

	downtown
00:17:27> 00:17:30:	Toronto and this system saves enough electricity to power a
00:17:30> 00:17:33:	town of equivalent of about 25,000. It's been a very
00:17:33> 00:17:37:	successful system and we're actually in the process of constructing
00:17:37> 00:17:40:	a fourth intake. So this tree currently into the lake
00:17:40> 00:17:43:	to expand the capacity of the system. So that construction
00:17:43> 00:17:44:	is well underway.
00:17:46> 00:17:50:	And really this project came about it from, you know,
00:17:50> 00:17:54:	the need to combine the desire to accommodate growing demand
00:17:54> 00:17:58:	for cooling in the city, as well as support the
00:17:58> 00:18:02:	City of Toronto's carbon targets. So they've got their GHD
00:18:02> 00:18:06:	reduction targets of 2030 and then zero by 2040. So
00:18:06> 00:18:10:	how do you align those two objectives the way D
00:18:10> 00:18:11:	plate cooling works is?
00:18:13> 00:18:17:	Water is brought in from intakes at the bottom of
00:18:17> 00:18:21:	Lake Ontario into the Island Filtration Plant, which is located
00:18:21> 00:18:26:	on Toronto Island, and that's where potable water is produced
00:18:26> 00:18:29:	for the city. It then makes its way over to
00:18:29> 00:18:32:	sort of the main shore of Toronto to a pumping
00:18:32> 00:18:33:	station.
00:18:34> 00:18:37:	And before that water that's been treated goes into the
00:18:37> 00:18:40:	pot of water distribution system, we pass it through a
00:18:40> 00:18:42:	series of heat exchangers. And that allows us to take
00:18:42> 00:18:45:	the cooling off of that very cold water, bring the
00:18:45> 00:18:48:	temperature of that up a couple of degrees. And then
00:18:48> 00:18:51:	we're able to use that cooling in our cooling systems.
00:18:51> 00:18:54:	And it offsets the use of mechanical cooling equipment. So
00:18:54> 00:18:57:	you no longer need mechanical chillers and cooling towers located
00:18:57> 00:19:01:	on a bunch of individual buildings. Instead we're leveraging deeply
00:19:01> 00:19:02:	cooling system.
00:19:03> 00:19:07:	It brings about an approximately 80% electricity reduction compared to
00:19:07> 00:19:12:	traditional mechanical systems and also saves over 200,000,000 gallons of
00:19:12> 00:19:15:	water annually by removing those cooling tires. And again, just
00:19:15> 00:19:19:	a very interesting opportunity or example of what you can
00:19:19> 00:19:23:	do when you can leverage these infrastructure synergies. And like

00:19:23> 00:19:26:	I said, the 4th Lake right now is under construct
00:19:26> 00:19:29:	or the 4th intake is under construction right now that
00:19:29> 00:19:32:	allow us to expand and accommodate growth in the city.
00:19:32> 00:19:33:	Next slide.
00:19:35> 00:19:38:	So I'm going to switch gears quickly here just to
00:19:38> 00:19:41:	talk a little bit about sort of talked about sort
00:19:42> 00:19:45:	of our incumbent systems and how you can expand and
00:19:45> 00:19:49:	innovate on those. But this next section focus a little
00:19:49> 00:19:53:	more specifically on our what we call our community energy
00:19:53> 00:19:57:	planning side of the operation, which is essentially where we
00:19:57> 00:20:00:	work with municipalities and developers to.
00:20:02> 00:20:06:	Help identify and then implements low carbon energy solutions for
00:20:06> 00:20:10:	new community projects. Really what we do here is again
00:20:10> 00:20:15:	partner with municipalities and developers, preferably the early stages of
00:20:15> 00:20:19:	projects to get into the planning process and figure out
00:20:19> 00:20:21:	the objectives of our partners.
00:20:22> 00:20:25:	And then figure out how we can make those objectives
00:20:25> 00:20:28:	a reality and bring their low carbon vision to life.
00:20:28> 00:20:31:	What does that actually mean? What does that look like
00:20:31> 00:20:34:	from an infrastructure perspective and how can we do that
00:20:34> 00:20:37:	together? And so the next couple, a few slides I'm
00:20:37> 00:20:40:	going to walk through are just examples of where we're
00:20:40> 00:20:44:	doing that across several different projects. Again, really intended to
00:20:44> 00:20:47:	showcase sort of the the types of things you can
00:20:47> 00:20:49:	do and and some of the things that make them
00:20:49> 00:20:52:	successful in ways to think about the projects.
00:20:54> 00:20:58:	So first we have the Etoboco Civic Center. So for
00:20:58> 00:21:02:	those familiar with Toronto or not as familiar, Etoboco is
00:21:02> 00:21:06:	an area located on the western side of Toronto and
00:21:06> 00:21:10:	and we visit City of Toronto's Low Carbon Thermal Energy
00:21:10> 00:21:15:	Network partner. As part of that partnership we've worked with
00:21:15> 00:21:18:	the city to develop a new community energy system.
00:21:19> 00:21:23:	For the Etobicoke Civic Center precinct, so there's an existing
00:21:23> 00:21:25:	plot of land in the West End of Toronto, about
00:21:26> 00:21:29:	14 acres undergoing redevelopment. And as part of this redevelopment
00:21:30> 00:21:33:	process, the city wanted to make sure that everything that
00:21:33> 00:21:36:	was done in terms of redevelopment, they're aligned with the

00:21:37> 00:21:40:	carbon targets, but also supported growth and densification in that
00:21:40> 00:21:44:	area. It's approximately 3,000,000 square foot mixed-use development.
00:21:46> 00:21:48:	And So what we did was work with the city
00:21:48> 00:21:51:	to come up with a solution for this district, which
00:21:51> 00:21:55:	is using a Geo exchange system that's going to provide
00:21:55> 00:21:59:	heating, cooling and domestic hot water for this precinct area.
00:21:59> 00:22:02:	And because we're doing it at a community sort of
00:22:02> 00:22:06:	planning district scale, we've located Geo exchange bore fields throughout
00:22:06> 00:22:09:	the development that are going to be tied into a
00:22:09> 00:22:11:	central plant that's actually located.
00:22:12> 00:22:16:	Beneath the city's new Civic Center building that they're building
00:22:16> 00:22:19:	as part of this redevelopment. So it's intended to be
00:22:19> 00:22:21:	a focal point of the community. And so below grade
00:22:21> 00:22:24:	in this building, we're going to be able to house
00:22:24> 00:22:25:	this energy plant.
00:22:26> 00:22:29:	The energy that's produced there is going to be distributed
00:22:29> 00:22:33:	to the buildings throughout the community. So rather than them
00:22:33> 00:22:36:	having their own heating and cooling generation equipment in each
00:22:36> 00:22:39:	building, they're just going to have a transfer station. We
00:22:39> 00:22:42:	bring the energy to them and there's over an 80%
00:22:42> 00:22:46:	carbon savings compared to the traditional systems that would typically
00:22:46> 00:22:49:	be installed with the system. So again, very good example
00:22:49> 00:22:52:	of where you know we're able to align objectives as
00:22:52> 00:22:54:	the partners get in early in the process and again
00:22:54> 00:22:56:	leverage infrastructure.
00:22:56> 00:23:00:	And a limited footprint to make a maximum use of
00:23:00> 00:23:04:	space by being involved early. Next slide, Lakeview Village is
00:23:04> 00:23:09:	another community energy planning project. I wanted to highlight this
00:23:09> 00:23:12:	one because it's a little bit different than ECC in
00:23:12> 00:23:16:	a few ways. So we're working right now with Lakeview
00:23:16> 00:23:20:	Community Partners to develop a low carbon solution for Lakeview
00:23:20> 00:23:24:	Village development in the city of Mississauga which is just
00:23:24> 00:23:25:	West of the city of.
00:23:26> 00:23:30:	Funnel so there's 177 acre plot of land there that

00:23:30> 00:23:35:	used to house the Four Sisters coal-fired power plant owned
00:23:35> 00:23:40:	by Ontario Power Generation. That plant was demolished and now
00:23:40> 00:23:45:	the site has been remediated and there's plans to transform
00:23:45> 00:23:50:	it into a world class mixed mixed-use community. So it's
00:23:50> 00:23:54:	right on the shores of Lake Ontario. Very cool property
00:23:55> 00:23:55:	and.
00:23:55> 00:23:58:	One of the things that Lakeview wanted to do as
00:23:58> 00:24:02:	part of this was to really bring a sustainable living
00:24:02> 00:24:05:	vision to life, do this in a very intentional way.
00:24:05> 00:24:09:	And I'll also align with the City of Mississauga's carbon
00:24:09> 00:24:13:	reduction targets. So what we're doing there is working with
00:24:13> 00:24:17:	them to develop a district energy system that will incorporate
00:24:17> 00:24:22:	eventually wastewater heat recovery from an wastewater treatment plant that's
00:24:22> 00:24:23:	actually adjacent to.
00:24:24> 00:24:29:	This property and supply heating, cooling and domestic hot water
00:24:29> 00:24:32:	into the community. So again, doing it at a district
00:24:32> 00:24:37:	scale, we're able to take advantage of the wastewater effluent
00:24:37> 00:24:41:	stream on the adjacent facility and sort of unlock its
00:24:41> 00:24:45:	potential and bring that, you know, to bring overall carbon
00:24:45> 00:24:49:	savings to the City of Mississauga, in this particular case
00:24:49> 00:24:51:	in Etobicoke Civic Center, we were.
00:24:53> 00:24:56:	Locating our plant sort of in the constrained footprint in
00:24:56> 00:24:58:	the basement of the one of the buildings and in
00:24:58> 00:25:01:	this case like these vision is to showcase sustainability. And
00:25:01> 00:25:05:	so we're going to have a separate sustainability center standalone
00:25:05> 00:25:08:	facility for the plant and really sort of bring that
00:25:08> 00:25:11:	vision to life. And then energy is distributed through distribution
00:25:11> 00:25:14:	piping that's located within the rights of way under the
00:25:14> 00:25:14:	streets.
00:25:15> 00:25:18:	And we're working hand in hand with the design and
00:25:18> 00:25:22:	construction teams there to integrate this into the overall community
00:25:22> 00:25:26:	infrastructure planning. So just like you put your water and
00:25:26> 00:25:30:	your sewer piping in your typical utilities sort of getting
00:25:30> 00:25:33:	thermal energy into that equation as part of the community
00:25:33> 00:25:34:	planning activities.
00:25:39> 00:25:42:	And then last but not least, I wanted to talk
00:25:42> 00:25:45:	about this one spring water community which is up in

00:25:45> 00:25:49:	Markham ON just because it's slightly different than some of
00:25:49> 00:25:54:	these higher density redevelopments we're talking about. So Matami Homes,
00:25:54> 00:25:58:	North America's largest private Lyon home builder was is developing
00:25:58> 00:26:02:	a new neighborhood in in Markham ON just over 300
00:26:02> 00:26:06:	homes and in this particular case it's it's primarily detached
00:26:06> 00:26:06:	homes but.
00:26:08> 00:26:11:	You know, scale aside, they had the vision of bringing
00:26:11> 00:26:16:	some new model for sustainable development to a realization. So
00:26:16> 00:26:19:	they partner with us and we all work closely with
00:26:19> 00:26:23:	the city of Markham, who has some net 0 emissions,
00:26:23> 00:26:26:	to figure out a solution that could marry up all
00:26:26> 00:26:30:	the objectives of all of the stakeholders. So we worked
00:26:30> 00:26:33:	with the parties to implement a Geo exchange system.
00:26:34> 00:26:37:	That supplies heating and cooling to the homes in the
00:26:37> 00:26:40:	development. And what we did in this case is locate
00:26:40> 00:26:43:	the Geo field in the rights of way. So they're
00:26:43> 00:26:46:	they're within the rights of way in the road. And
00:26:46> 00:26:49:	then that Geo infrastructure is then connected to a piping
00:26:49> 00:26:53:	ambient loop network that then brings this loop into individual
00:26:53> 00:26:56:	homes and you can see the little graphic there denoting
00:26:56> 00:26:58:	that. And so each home then has its own heat
00:26:58> 00:27:01:	pump and is able to use that Geo exchange field,
00:27:01> 00:27:03:	but we've centralized the bore fields.
00:27:04> 00:27:07:	And sort of taking that out of, you know the
00:27:07> 00:27:10:	purview of the individual homes and we're able to operate
00:27:10> 00:27:14:	and manage that as a utility and bring significant carbon
00:27:14> 00:27:18:	savings to the development by replacing the traditional conventional heating
00:27:18> 00:27:22:	and cooling systems in these homes. We've also by locating
00:27:22> 00:27:25:	the boreholes in the rights of way and having the
00:27:25> 00:27:26:	buried vault infrastructure.
00:27:28> 00:27:31:	Preserve the aesthetic vision of the community and and the
00:27:31> 00:27:34:	space at the surface so that that can be maximized
00:27:34> 00:27:37:	for typical residential uses. And in this case I, you
00:27:37> 00:27:40:	know I think part of the success was just really
00:27:40> 00:27:44:	working closely again with the developer upfront as well as
00:27:44> 00:27:46:	the city to work with us to figure out how
00:27:46> 00:27:50:	to implement this infrastructure and the rights of way how
00:27:50> 00:27:53:	to come up with the specifics around that and you
00:27:53> 00:27:56:	know something that is is a bit new and different

00:27:56> 00:27:57:	has been very important.
00:27:58> 00:28:01:	So and then think next slide, Ivan, if you don't
00:28:01> 00:28:05:	mind, this is my last slide really just a summary
00:28:05> 00:28:09:	of some of what I've covered off already and talked
00:28:09> 00:28:12:	about. It's just really kind of if you distill it
00:28:12> 00:28:16:	down, what are what you know the main keys to
00:28:16> 00:28:19:	success that we we've seen and being able to bring
00:28:19> 00:28:22:	some of these visions to life and I think you
00:28:22> 00:28:23:	know first.
00:28:24> 00:28:27:	You know setting the stage right partners right people and
00:28:27> 00:28:30:	with the vision and mandate to deliver on the project
00:28:30> 00:28:33:	and that means people who one have the mandate and
00:28:33> 00:28:36:	also the passion to get it delivered and also the
00:28:36> 00:28:40:	right level and decision making authority to make those decisions
00:28:40> 00:28:43:	and keep things moving. It's very important early engagement and
00:28:43> 00:28:47:	ongoing collaboration I think I've stressed this a few times
00:28:47> 00:28:48:	is critical the earlier.
00:28:49> 00:28:51:	But you can think about energy as part of your
00:28:51> 00:28:55:	your development which traditionally has been done in a little
00:28:55> 00:28:58:	bit more of a disparate way the better I think
00:28:58> 00:29:01:	it is for everybody. And then government partners with a
00:29:01> 00:29:04:	strong vision and supporting actions and those those include you
00:29:04> 00:29:08:	know I've mentioned a few cities here that we've worked
00:29:08> 00:29:10:	with have been very critical as well as you know
00:29:10> 00:29:14:	entities like TIP that Yvon's mentioned and other entities that
00:29:14> 00:29:16:	can help support making these things reality.
00:29:17> 00:29:20:	And really to be successful, we wanna integrate into the
00:29:20> 00:29:24:	design development, construction process as early as possible and just
00:29:24> 00:29:27:	become part of the team, get support and engagement from
00:29:27> 00:29:30:	approval agencies. So again you know pipes in the road
00:29:30> 00:29:33:	is nothing new. The the thing that's new here is
00:29:33> 00:29:35:	you know what's in the pipes in the road in
00:29:35> 00:29:36:	this particular case for.
00:29:37> 00:29:40:	In the case of Ontario for example, and really just
00:29:40> 00:29:43:	working with approval agencies who are willing to to work
00:29:43> 00:29:46:	with us to figure out that path. Again, I use
00:29:46> 00:29:49:	Markham as the example of getting that infrastructure in a
00:29:49> 00:29:53:	traditional right of way, cross section leveraging infrastructure synergies, so

00:29:53> 00:29:57:	people being proactive and conscious about that where do we
00:29:57> 00:30:00:	have something that we're doing where we can maximize space,
00:30:00> 00:30:04:	whether that's a shared facility, building the deep lake cooling
00:30:04> 00:30:05:	system, good example.
00:30:06> 00:30:09:	Access and easement rights, so all of this stuff takes
00:30:09> 00:30:12:	space and working with our partners and being able to
00:30:12> 00:30:15:	get access to that space that's needed in the case
00:30:15> 00:30:19:	of piping in the rights of way, having access agreements
00:30:19> 00:30:22:	in the sorts of thing and then targeted funding incentive
00:30:22> 00:30:26:	and policies. So I think this is critical upfront funding.
00:30:28> 00:30:31:	I think Yvonne mentioned on one of the earlier slides
00:30:31> 00:30:34:	about sort of accelerating things and and some of it
00:30:34> 00:30:37:	is just you know getting some of that early days
00:30:37> 00:30:41:	funding to get some of these projects off the ground
00:30:41> 00:30:44:	from sort of a pretty picture concept level to the
00:30:44> 00:30:47:	next level of design. You need to make it real
00:30:47> 00:30:50:	as well as some of the supporting policies on you
00:30:50> 00:30:54:	know the building side to to incent low carbon development.
00:30:54> 00:30:56:	So I think that's it for me everyone.
00:30:57> 00:31:00:	Thank you. So this is fantastic. So I think the
00:31:00> 00:31:03:	key take away in here is that early and having
00:31:03> 00:31:07:	a cohesive vision and mandate, all of your examples are
00:31:07> 00:31:11:	at community scale covering different densities. Some of those are
00:31:11> 00:31:14:	triggered by public sector like such as a typical. So
00:31:15> 00:31:18:	there's a public sector, some of those are driven by
00:31:18> 00:31:21:	private sector, but they all have a similar outcome and
00:31:21> 00:31:24:	expectations. So that's fantastic.
00:31:24> 00:31:35:	Now we're gonna introduce our speaker from Net Land,
	Martin
00:31:35> 00:31:36:	Martin.
00:31:37> 00:31:41:	Yes, on mute. Sorry. That was the most used sentence,
00:31:41> 00:31:44:	I think in the last two years. Sorry for my
00:31:44> 00:31:47:	slowness. Yeah. Thank you for having me. I will take
00:31:48> 00:31:51:	you through the what happens in the energy transition and
00:31:51> 00:31:56:	how we're shaping the future system in Northwestern Europe.
00:31:57> 00:32:01:	And I'll, I'll start with a micro view and
00:32:01> 00:32:05:	I'll go down towards micro view because in the end
00:32:06> 00:32:09:	we want to see how that lands in the micro
00:32:09> 00:32:13:	environment. So first of all, it's good to to have

00:32:13> 00:32:17:	a look at what are the drivers for us in
00:32:17> 00:32:22:	Europe and obviously that's that's climate that's where they started
00:32:23> 00:32:24:	but until 2016.
00:32:25> 00:32:29:	Everything around climate, climate policy was also in Europe, a
00:32:29> 00:32:33:	very, yeah, green, maybe left wind political topic and that
00:32:33> 00:32:37:	has changed. In 2016, those were the first tenders of
00:32:37> 00:32:41:	offshore winds that were subsidy free and suddenly it appeared
00:32:41> 00:32:44:	that people were able to make money with wind energy
00:32:45> 00:32:47:	and with solar in Southern Europe.
00:32:48> 00:32:52:	So that means that the topic of energy transition sort
00:32:52> 00:32:56:	of be deep political politicized a little bit in Europe
00:32:56> 00:33:00:	now recently of course. Bottom right, we have this, this
00:33:00> 00:33:03:	situation with Russia. We have a ban on Russia gas
00:33:03> 00:33:08:	imports, so energy security, energy independency, our next topics that
00:33:08> 00:33:11:	are really on the political agenda.
00:33:11> 00:33:15:	So it's not only an energy transition for sustainability and
00:33:16> 00:33:20:	meeting the climate climate goals of Paris, There's much more
00:33:20> 00:33:24:	at stake. It's about money and the cheapest solution of
00:33:24> 00:33:28:	sourcing our energy, and also in the most energy independent
00:33:28> 00:33:29:	way.
00:33:31> 00:33:34:	And that means that for countries around the North Sea,
00:33:35> 00:33:37:	if we go to the next slides, we see that
00:33:37> 00:33:42:	it's really acceptable to look at higher ambitions. The countries
00:33:42> 00:33:45:	around the North Sea that you see here in both
00:33:45> 00:33:50:	pictures together agreed on having 150 gigawatts of offshore winds
00:33:50> 00:33:52:	built on the North Sea in 2050.
00:33:53> 00:33:57:	And people are working towards that. The Netherlands is actually
00:33:57> 00:34:01:	there are targets currently is 70 GW, which is of
00:34:01> 00:34:05:	course a more than significant share of that 150 gigawatts.
00:34:05> 00:34:09:	But that also poses a challenge to infrastructure. Yeah, we
00:34:09> 00:34:12:	can say that that offshore wind by itself has become
00:34:13> 00:34:16:	subsidy free, but we also need to connect that and
00:34:16> 00:34:18:	integrate all that energy in our.
00:34:19> 00:34:22:	Energy systems to a large extent that's power as as
00:34:23> 00:34:26:	it's produced in electrons. If you can use it in

00:34:26> 00:34:30:	electrons, that's obviously the most efficient use of that renewable
00:34:30> 00:34:33:	energy. And that means that we need quite some grid
00:34:33> 00:34:37:	enforcement at large scale in our power grids. But we
00:34:37> 00:34:40:	can't integrate all of that in electrons. So we also
00:34:40> 00:34:43:	need to turn some of that into molecules and then
00:34:43> 00:34:47:	hydrogen comes up and we're working on the hydrogen backbone.
00:34:48> 00:34:52:	Actually the hydrogen backbone that you see here on the
00:34:52> 00:34:55:	right side in the graph, the onshore side of that
00:34:55> 00:35:00:	will already be ready before 20-30. The offshore will follow
00:35:00> 00:35:03:	later. But in 2031, we will have the first offshore
00:35:03> 00:35:08:	wind farm in the Netherlands already producing 500 megawatts of
00:35:08> 00:35:12:	hydrogen. So this goes fast. We're accelerating.
00:35:12> 00:35:15:	And if we go to the next slides, we take
00:35:15> 00:35:18:	that to the onshore. This is a picture of the
00:35:18> 00:35:22:	Netherlands as said, I'm slowly zooming in Netherlands here on
00:35:22> 00:35:25:	its side, you see the North Sea above it and
00:35:25> 00:35:28:	you see that it's a really busy picture. There is
00:35:28> 00:35:33:	a lot of industry. We're heavily industrialized, we're densely populated
00:35:33> 00:35:37:	where with more than 16 million people in the Netherlands.
00:35:37> 00:35:40:	And that means that we have quite a challenge and
00:35:40> 00:35:41:	already in 2019.
00:35:41> 00:35:45:	We agreed on a climate agreement that set targets for
00:35:45> 00:35:48:	20-30, a road map for 2030 and we did that
00:35:48> 00:35:51:	where in a way where we said that each sector
00:35:51> 00:35:54:	has a fair share of this puzzle. So we want
00:35:55> 00:35:59:	to see some emission savings from mobility from agriculture sites,
00:35:59> 00:36:04:	from the built environment, from industry and also from the
00:36:04> 00:36:05:	energy sector.
00:36:06> 00:36:09:	And that fair share obviously differs a lot. So if
00:36:09> 00:36:13:	you zoom into that, the the the built environment has
00:36:13> 00:36:17:	a total savings of 3.4 megatons, which is exactly the
00:36:17> 00:36:21:	same as the largest project in itself on the industry
00:36:21> 00:36:25:	side. So the burden is spread across different sectors, but
00:36:25> 00:36:28:	each of those run at a different pace.
00:36:30> 00:36:34:	And that is incentivized by financial means, that is incentivized
00:36:34> 00:36:38:	by regulation. But that also means that we need to
00:36:38> 00:36:42:	provide it with the infrastructure that is necessary here. And
	· · · · · · · · · · · · · · · · · · ·

00.20.40 > 00.20.45.	if we take that to the next olides because then
00:36:42> 00:36:45:	if we take that to the next slides, because then
00:36:45> 00:36:48:	it's a little bit of how we do that, this
00:36:48> 00:36:52:	is a very complicated picture showing the structure in which
00:36:52> 00:36:56:	we plan this infrastructure. We're not North Korea. We're not
00:36:57> 00:36:58:	a plant economy.
00:36:58> 00:37:02:	But we want to actually mobilize all our all of
00:37:02> 00:37:07:	our governments at the various levels to take their part
00:37:07> 00:37:11:	in the planning of that infrastructure required. So if you
00:37:12> 00:37:15:	look at the very top side, we have Europe coming
00:37:15> 00:37:20:	up with some some targets, setting targets and incentives and
00:37:21> 00:37:26:	then our national governments in green is planning the larger.
00:37:26> 00:37:31:	Infrastructure across the Netherlands not only power, not only hydrogen,
00:37:31> 00:37:34:	not only natural gas and bio gas, but also carbon
00:37:34> 00:37:38:	and heat. And provinces are taking a role here and
00:37:38> 00:37:43:	local governments. Municipalities are also playing a role here. And
00:37:43> 00:37:46:	at each level there are plans being prepared for urban
00:37:46> 00:37:52:	environments from industry needs. Our industry clusters are getting together
00:37:52> 00:37:53:	organizing their plans.
00:37:54> 00:37:58:	And we're trying to balance out what is the needed
00:37:58> 00:38:03:	from an infrastructure point of view, which is really needed.
00:38:03> 00:38:06:	If we look at the next slides, we have the
00:38:06> 00:38:11:	current situation in the Netherlands. Yvonne, can you turn the
00:38:11> 00:38:15:	slides? Yeah, thanks. So this is a very red colored
00:38:15> 00:38:20:	map of the Netherlands, which is the current situation on
00:38:20> 00:38:22:	where you can still.
00:38:23> 00:38:27:	Get a grid connection and and the Netherlands. This is
00:38:27> 00:38:31:	actually already outdated. This is end of last year situation.
00:38:31> 00:38:35:	Today it is extremely hard in almost the entire Netherlands
00:38:35> 00:38:38:	to get a grid connection or an extension of an
00:38:38> 00:38:43:	existing grid connection. Because of congestion issues. You cannot connect
00:38:43> 00:38:47:	new solar farms in most regions of the Netherlands. That's
00:38:47> 00:38:50:	the map to the to the left hand side. Most
00:38:50> 00:38:52:	of the Netherlands is red.
00:38:53> 00:38:56:	And also on the demand side, if you are an
00:38:56> 00:39:00:	industry and you want to to electrify some of your
00:39:00> 00:39:04:	heat processes by heat pumps or electric boilers, you can't
00:39:04> 00:39:09:	connect that today because of great congestion. And that's

	really
00:39:09> 00:39:13:	unfortunate because that means that we have quite some
	target
00:39:13> 00:39:17:	sets at national level, at European level. We have our
00:39:17> 00:39:21:	incentives ready, but the Netherlands is mostly on lock at
00:39:21> 00:39:22:	the moment.
00:39:23> 00:39:27:	And what's happening here is the is explained in the
00:39:27> 00:39:32:	following slides and that has everything to do with the
00:39:32> 00:39:37:	timing of production or demands. So grid capacity of course
00:39:37> 00:39:42:	is is originally designed to satisfy demands from central power
00:39:42> 00:39:48:	sources, large scale generation gas assets, coal-fired stations and a
00:39:48> 00:39:52:	nuclear station that we have in the Netherlands.
00:39:53> 00:39:57:	And that determines still today the grid capacity. If you
00:39:57> 00:40:00:	add to that mix solar, then solar production of course
00:40:00> 00:40:04:	is highly peaked. It produces during the day. If you
00:40:04> 00:40:08:	add to that makes the charging of electric vehicles and
00:40:08> 00:40:12:	charging of electric buses and trucks of course heavily peaked
00:40:12> 00:40:15:	because everyone plugs in when they get home or or
00:40:15> 00:40:19:	trucks get get back to their distribution center at at
00:40:19> 00:40:20:	5:00 or 6:00 PM.
00:40:21> 00:40:24:	And so both the demand side is peaking and the
00:40:24> 00:40:28:	supply side is peaking and that means that especially at
00:40:28> 00:40:32:	the DNL level, distribution level in our grids, we're seeing
00:40:32> 00:40:37:	those congestion issues occurring. So we're working on solutions here.
00:40:37> 00:40:42:	We're working on grid enforcements, we're working on load shaving
00:40:42> 00:40:46:	projects. How can we introduce perhaps storage in order to
00:40:46> 00:40:50:	shift the moments of those productions and and demands.
00:40:51> 00:40:55:	And can we reduce the peak of those consumption patterns
00:40:55> 00:40:59:	by again storage or local supply. So these are projects
00:40:59> 00:41:04:	that we're working on in various environments because the next
00:41:04> 00:41:08:	picture on the next slide, that's something that we don't
00:41:08> 00:41:12:	want to have, We don't want to have our people.
00:41:12> 00:41:17:	In the end that are used to a certain certain
00:41:17> 00:41:22:	luxury that should not be impacted. So we want to
00:41:22> 00:41:27:	get away from this and that means indeed quite some
00:41:27> 00:41:32:	local solutions here. If we move to the next slide,
00:41:33> 00:41:36:	those local solutions are actually.
00:41:37> 00:41:42:	Also challenging to implement, I mentioned it before, the

	Netherlands
00:41:42> 00:41:46:	is quite dense. It's quite spaces, it's rather scars. So
00:41:46> 00:41:51:	how do we integrate all those local renewables, those batteries,
00:41:51> 00:41:56:	those grid enforcement projects, that's those storage projects, storage and
00:41:56> 00:42:00:	batteries when it comes to power, but also storage of
00:42:00> 00:42:05:	heat subsurface storage there. How do we integrate that in
00:42:05> 00:42:06:	our small country?
00:42:07> 00:42:13:	In our industrial clusters in our urbanized environment. And basically
00:42:13> 00:42:16:	we do that in a way that starts really slow,
00:42:16> 00:42:21:	but once we are at pace, actually delivers results and
00:42:21> 00:42:26:	it starts slow because we bring all the stakeholders around
00:42:26> 00:42:30:	the table. It's the same way by which the climate
00:42:30> 00:42:35:	agreement which I mentioned before was came to be.
00:42:35> 00:42:39:	Now we we organize all those stakeholders, We are trying
00:42:40> 00:42:44:	to speak the same language, understand one another's problems. We
00:42:44> 00:42:48:	have all the lobby around the table and together we
00:42:48> 00:42:52:	do that fact finding and we come to a certain,
00:42:52> 00:42:57:	yeah, agreeable solution. How should that space be utilized most
00:42:57> 00:42:59:	effectively towards the future?
00:43:00> 00:43:03:	Where is the need of those local storage and local
00:43:03> 00:43:07:	solar, etc, energy solutions and should that be here or
00:43:07> 00:43:11:	can it also move elsewhere? So those are dialogues that
00:43:11> 00:43:15:	we actively have at various levels at national level, but
00:43:15> 00:43:18:	also at municipality level, if we go to the next
00:43:18> 00:43:22:	slide, because this is also something where we see that
00:43:22> 00:43:25:	companies themselves are getting mobilized.
00:43:26> 00:43:30:	Companies themselves are looking around at their neighbors to say
00:43:30> 00:43:32:	to to look at what is possible despite the grid
00:43:33> 00:43:36:	connection. There is a Red Cross there in this picture.
00:43:36> 00:43:39:	Can you exchange some power produced by your neighbors? Can
00:43:39> 00:43:43:	you exchange some heat with your neighbors? Not always easy
00:43:43> 00:43:47:	because parties don't like any look in situations that this
00:43:47> 00:43:47:	may create.
00:43:49> 00:43:53:	But we start from solving that organizational puzzle on how
00:43:53> 00:43:57:	do we collaborate and who has what role in this,
00:43:57> 00:44:02:	those processes. Fortunately this is becoming profitable and

	this is
00:44:02> 00:44:07:	becoming profitable because that green energy produced is cheaper than
00:44:08> 00:44:11:	the Gray electricity that is both from the grid and
00:44:11> 00:44:15:	especially last year when we saw extremely high.
00:44:16> 00:44:21:	Power prices and gas prices across Europe, it was really
00:44:21> 00:44:25:	clear for everyone that green energy is is having a
00:44:25> 00:44:30:	very positive business case and actually we had such a
00:44:30> 00:44:35:	run also at from from urban environments everyone wanted to
00:44:35> 00:44:38:	put solar panels on their roof. So that's why.
00:44:39> 00:44:43:	I said that those pictures that I showed before are
00:44:43> 00:44:47:	even redder today than they were a few months ago
00:44:47> 00:44:51:	because the pace is really immense. Okay. If we move
00:44:51> 00:44:55:	to the next slides, I want to discuss a an
00:44:55> 00:45:00:	example in Amsterdam. Indeed, this is an Amsterdam logistic city
00:45:00> 00:45:03:	hub and that is a reuse of a location in
00:45:03> 00:45:05:	the Amsterdam port area.
00:45:06> 00:45:11:	Where there is a logistics center set up for supplying
00:45:11> 00:45:15:	the town itself. Amsterdam as you know is a very
00:45:15> 00:45:21:	densely populated and and and pretty city that that that
00:45:21> 00:45:25:	it has a very old historic center and and in
00:45:25> 00:45:29:	a few years from now diesel fuels trucks.
00:45:29> 00:45:34:	And conventional fuels, consumer cars will be banned from the
00:45:34> 00:45:39:	Town Center. And that means that our shops and restaurants
00:45:39> 00:45:44:	need to be supplied by green transport modes. But all
00:45:44> 00:45:49:	those trucks and all those distribution fans need, of course,
00:45:49> 00:45:53:	to get charged somewhere. And that's the idea of this
00:45:53> 00:45:57:	logistics that you have. This is a place.
00:45:59> 00:46:03:	Where those distribution vans, those trucks will be need to
00:46:03> 00:46:07:	be able to charge. So that means quite a power
00:46:07> 00:46:11:	demand and quite some peaks in that power demand and
00:46:11> 00:46:15:	of course as you can guess, the grids couldn't cope
00:46:15> 00:46:18:	with this. So we have a challenge here. If we
00:46:18> 00:46:22:	go to the next slides, it shows that we were
00:46:22> 00:46:24:	able to actually solve that challenge.
00:46:25> 00:46:30:	Of that limited grid connection, by actually looking at many
00:46:30> 00:46:35:	solutions here, their solutions had to do with with some
00:46:35> 00:46:39:	contracting, when do we need to charge? Are we able
00:46:39> 00:46:44:	to provide financial incentives to actually spread the demands across

00:46:44> 00:46:48:	the full 24 hours a day, apply some local storage,
00:46:48> 00:46:52:	have solar PV on the roof, Have a smart energy
00:46:52> 00:46:54:	management system?
00:46:54> 00:46:58:	Is there a connection possible with the neighbors to swap
00:46:58> 00:47:03:	some of the of the energy consumption with the neighbors,
00:47:03> 00:47:06:	what is possible in terms of grid enforcement and so
00:47:07> 00:47:11:	on. So there were various technologies and solution routes being
00:47:11> 00:47:15:	explored here and that actually led to a situation if
00:47:15> 00:47:19:	we take that to the next slides without going into
00:47:19> 00:47:23:	much detail around the business case, but we saw that
00:47:23> 00:47:23:	the.
00:47:25> 00:47:30:	That the economics of that business case actually improved. The
00:47:30> 00:47:35:	more of those solutions we integrated there locally, the better
00:47:35> 00:47:39:	the total business case became. So it's beneficial to actually
00:47:40> 00:47:44:	integrate all that solar. It's beneficial to have that storage
00:47:44> 00:47:48:	on site and well, so in the end the challenge
00:47:48> 00:47:53:	was very complicated. There were multiple stakeholders involved here.
00:47:55> 00:47:58:	That didn't see that solution at start, but in the
00:47:58> 00:48:02:	end there was a beneficial case for everyone to sit
00:48:02> 00:48:06:	around the table. So a happy ending to that story.
00:48:06> 00:48:09:	If we go to the next slide, which actually is
00:48:09> 00:48:13:	the last slide of my presentation, I think there is
00:48:13> 00:48:16:	a few lessons around how we how to get things
00:48:16> 00:48:18:	done in a limited space.
00:48:19> 00:48:23:	And in a situation with those power grid limitations that
00:48:23> 00:48:28:	we see throughout the Netherlands and that starts with indeed
00:48:28> 00:48:31:	a lot of talking. So that may start slow as
00:48:31> 00:48:35:	said. But once you get together, once you see each
00:48:35> 00:48:40:	other's perspective, then yeah, those solutions are there and may
00:48:40> 00:48:44:	not always be the final solutions to a case, but
00:48:44> 00:48:47:	they're worthwhile exploring as we see so.
00:48:48> 00:48:51:	Yeah. We try to opt in as as trusted advisors
00:48:51> 00:48:56:	there of course because we want that transparent conversation with
00:48:56> 00:49:00:	all those, with all those stakeholders on boards. It may
00:49:00> 00:49:04:	be typical Dutch such a consensus oriented approach. We see
00:49:04> 00:49:08:	good examples with a commercial with industrial cases in the
00:49:08> 00:49:14:	Netherlands also in the urban environments from

	municipalities. And yeah,
00:49:14> 00:49:17:	it's it's, it's maybe worthwhile to see.
00:49:17> 00:49:20:	How that would work in in other countries around the
00:49:21> 00:49:24:	globe. Those are my examples and this is where I
00:49:24> 00:49:26:	want to leave it back to you.
00:49:32> 00:49:37:	So sorry. So thank you both for these inspiring local
00:49:37> 00:49:43:	solutions that have the potential for implementation at a much
00:49:43> 00:49:44:	larger scale.
00:49:45> 00:49:49:	We're very much on time. Thank you for that too,
00:49:50> 00:49:54:	because that leaves more room for Q&A. And to kick
00:49:54> 00:49:58:	that off, I have a first question for you, Morgan.
00:49:58> 00:50:04:	As Enwave owns both infrastructure and production and storage, what
00:50:04> 00:50:08:	is your main challenge if you were to extend your
00:50:08> 00:50:13:	services to other neighborhoods? Can you talk a little bit
00:50:13> 00:50:14:	about that?
00:50:16> 00:50:20:	Yes, it's a very good question. I think there is
00:50:20> 00:50:26:	with thermal energy piece we're talking about in terms of
00:50:26> 00:50:29:	extension there is I think definitely.
00:50:30> 00:50:32:	I think I said this sort of couple of times
00:50:32> 00:50:36:	for my presentation, but one of our, our value proposition
00:50:36> 00:50:39:	is doing things at commercial that are commercial and making
00:50:39> 00:50:43:	them commercially viable. And so within that there's constraints in
00:50:43> 00:50:46:	terms of limits of what makes sense for expansion of
00:50:46> 00:50:49:	an existing system versus for example single building Geo and
00:50:49> 00:50:52:	creating a new district. So I think really that's the
00:50:52> 00:50:55:	trick is sort of that balance and evaluating that. So
00:50:55> 00:50:58:	are we talking about something that's reasonably?
00:51:00> 00:51:03:	Efficient and economical to do in terms of an expansion
00:51:03> 00:51:07:	that we can accommodate through generating capacity as well as
00:51:07> 00:51:11:	you know extending our distribution infrastructure. Is it something that
00:51:11> 00:51:13:	we need to look at as a sort of 1
00:51:13> 00:51:16:	off or is it something where we should approach it
00:51:16> 00:51:19:	As for example, its own node with the opportunity to
00:51:19> 00:51:23:	to, you know as you continue to expand systems increasingly
00:51:23> 00:51:26:	grow things together. So I think that's really the trick
00:51:27> 00:51:28:	is sort of that upfront.

00:51:29> 00:51:33:	Assessment in terms of what makes the most sense, but
00:51:33> 00:51:36:	still the solution that our clients are looking for.
00:51:38> 00:51:42:	All right, thank you. Question for you, Martin, you talked
00:51:42> 00:51:47:	about local solutions to meet energy needs in the Netherlands.
00:51:47> 00:51:51:	Do we really need all that North Sea offshore wind
00:51:51> 00:51:54:	power that you mentioned at the beginning of your of
00:51:55> 00:51:56:	your presentation?
00:51:57> 00:52:01:	Yes, good question. Yes, I think we very much do
00:52:01> 00:52:06:	for various reasons. So local solutions are often oriented around
00:52:06> 00:52:10:	solar and the Netherlands is at 52 degrees latitude. I
00:52:10> 00:52:14:	think that is right and and I always mix up
00:52:14> 00:52:17:	the grid there, but but that means that we have
00:52:17> 00:52:22:	a difference in power production of solar over factor of
00:52:22> 00:52:24:	8 winter versus summer.
00:52:24> 00:52:28:	So we have a lot of solar in in the
00:52:28> 00:52:32:	summer times, but we have few of it in winter
00:52:32> 00:52:36:	times and that's so therefore we need to, we need
00:52:36> 00:52:42:	additional power, that's one, but also only with solar. We
00:52:42> 00:52:47:	would never make our climate goals and that mean it's
00:52:47> 00:52:52:	because we have many sectors that are waiting and need
00:52:52> 00:52:53:	to electrify.
00:52:53> 00:52:57:	We need to electrify transport. We need to electrify. A
00:52:57> 00:53:02:	large extent of our industry at 2/3 of industrial demands
00:53:02> 00:53:07:	is heat with temperatures below 500 degrees. That's typically something
00:53:07> 00:53:11:	that you want to electrify. And if you add this,
00:53:11> 00:53:14:	and if you also add your feedstock needs that can
00:53:14> 00:53:19:	be fueled with hydrogen or derivative molecules, you need an
00:53:19> 00:53:21:	awful load of offshore wind.
00:53:21> 00:53:25:	And in fact that 70 GW of offshore wind that
00:53:25> 00:53:29:	I was talking around that is planned for the North
00:53:30> 00:53:34:	Sea in the Netherlands is able to feed our future
00:53:34> 00:53:38:	energy needs as a country. It's able to meet our
00:53:38> 00:53:43:	feet, a part of our feedstock requirements as a country,
00:53:43> 00:53:49:	but leaving out still the energy requirements of international aviation
00:53:49> 00:53:50:	and shipping.
00:53:50> 00:53:56:	So even with those 70 gigawatts of offshore wind installed
00:53:56> 00:54:00:	and a country full of solar, we still need to
00:54:00> 00:54:05:	heavily import energy from very abundant regions like Middle East,

00:54:06> 00:54:10:	North Africa and and and so on. So even beyond
00:54:10> 00:54:15:	the offshore winds and and all those local solutions, we
00:54:15> 00:54:18:	are still in need of energy imports.
00:54:19> 00:54:23:	All right. Thank you for clarifying that. We have a
00:54:23> 00:54:28:	question for for you Morgan from David Wilkes. Thank you.
00:54:28> 00:54:33:	David. The approach of Geo Geothermal Exchange can work well
00:54:33> 00:54:38:	for both heating and cooling district energy requirements. Can it
00:54:38> 00:54:42:	be confirmed that this is heat heat pump model where
00:54:42> 00:54:47:	systems are optimized? Sorry, I'm trying to read the check.
00:54:48> 00:54:53:	Where systems are optimized for both heating and cooling. Or
00:54:53> 00:54:58:	is there a better way to categorize the systems? Can
00:54:58> 00:55:01:	you speak about that a bit? Yeah.
00:55:02> 00:55:05:	Yeah, No, definitely and yes that's good question. And to
00:55:05> 00:55:08:	clarify it, I I was largely Speaking of what I'll
00:55:08> 00:55:12:	call them Geo exchange system. So essentially that where we're.
00:55:14> 00:55:18:	Versus what I would term differently, geothermal where you're extracting
00:55:19> 00:55:22:	direct use energy from further down. So the Geo exchange
00:55:22> 00:55:26:	I'm referring to is exactly that. So where you would
00:55:26> 00:55:29:	use sort of the constant temperature of the ground as
00:55:29> 00:55:33:	both a heat source and sink and then couple that
00:55:33> 00:55:36:	with heat pumps that can provide and address both your
00:55:36> 00:55:38:	heating and cooling needs, so.
00:55:39> 00:55:42:	That's what that would look like in terms of a
00:55:42> 00:55:45:	system. And and then yes, you'd work on balancing the
00:55:45> 00:55:48:	fields and optimizing for your sort of optimal balance when
00:55:48> 00:55:51:	you're in a a geography where there's heating and cooling
00:55:51> 00:55:54:	to kind of to bet to balance those needs. And
00:55:54> 00:55:57:	then sort of you would supplement that centrally as needed
00:55:57> 00:55:59:	based on your sort of load balancing so.
00:56:01> 00:56:06:	Thank you. I have a a bit more global question
00:56:06> 00:56:07:	for both of you.
00:56:09> 00:56:13:	And which is how do these solutions that you are
00:56:13> 00:56:18:	mentioning in your presentation relate to the overarching desire to
00:56:18> 00:56:23:	create 15 minute communities? The suggestion there is that a
00:56:23> 00:56:28:	comprehensive approach to systems is going to result in better
00:56:28> 00:56:32:	outcomes for communities. Can you both talk about that a

00:56:32> 00:56:32:	bit?
00:56:37> 00:56:37:	Yeah.
00:56:40> 00:56:43:	I think, I mean from my perspective I think it
00:56:43> 00:56:47:	aligns very well in terms of sort of those objectives
00:56:47> 00:56:50:	and how it looks. So I think it's gonna theme
00:56:51> 00:56:55:	in my presentation, but sort of up run holistic planning
00:56:55> 00:56:55:	I think is.
00:56:56> 00:56:59:	Really a key in sort of maximizing benefits of whatever
00:56:59> 00:57:03:	approach you're taking and looking at the picture holistically about
00:57:03> 00:57:05:	it versus slicing and dicing off pieces of it. So
00:57:05> 00:57:08:	I think Martin had a good example where you know
00:57:08> 00:57:10:	we ended up having to integrate a whole bunch of
00:57:10> 00:57:13:	stuff to make something happen and you can only do
00:57:13> 00:57:15:	that if you do it as one concerted picture. I
00:57:15> 00:57:18:	think when it comes to energy and you're talking about
00:57:18> 00:57:21:	localizing things whether it be thermal and or electrical which
00:57:22> 00:57:24:	are often hand in hand now just given the transition.
00:57:25> 00:57:28:	Away from fossil fuels on the heating side, for example,
00:57:28> 00:57:32:	it's really well aligned and important because essentially what you're
00:57:32> 00:57:36:	doing is you're sort of looking at consolidating that infrastructure
00:57:36> 00:57:39:	and being able to deliver it at scale. So you
00:57:39> 00:57:43:	want that connected network. Densification helps with that, which all
00:57:43> 00:57:45:	sort of ties directly to that principle of.
00:57:46> 00:57:50:	You know, accessibility, 15 minute community and you know building
00:57:51> 00:57:54:	things in a an intentional way to support that which
00:57:54> 00:57:58:	facilitates being able to integrate this type of infrastructure we're
00:57:58> 00:58:02:	talking about directly into those plans. So thank.
00:58:03> 00:58:03:	You.
00:58:04> 00:58:07:	Yeah, I can. I can only second that. I think
00:58:07> 00:58:11:	the example that I shared was already an example of
00:58:11> 00:58:11:	how to.
00:58:13> 00:58:18:	Greenify local transport solutions, so that that really is building
00:58:18> 00:58:23:	that that that community from a local transport perspective and
00:58:23> 00:58:28:	what is needed there. Overall the energy transition is something
00:58:28> 00:58:33:	that requires some well local heat local storage solutions to

00:58:33> 00:58:38:	actually integrate solar PV on rooftops and so on there.
00:58:38> 00:58:41:	So the local dimension to those problems.
00:58:41> 00:58:45:	Is very important and that's at the same time also
00:58:45> 00:58:49:	a very challenging issue because that means that well, well,
00:58:49> 00:58:52:	if if if you're a large energy company, you would
00:58:52> 00:58:55:	like to think in scalable products. And so you need
00:58:56> 00:58:59:	to actually map the break the world down into blueprints
00:58:59> 00:59:02:	and have a look at how can you work and
00:59:02> 00:59:07:	implement those blueprints in certain in certain environments. So if
00:59:07> 00:59:10:	you look at that from a heat and cooling perspective.
00:59:11> 00:59:14:	In the Netherlands we have quite some variety on ages
00:59:15> 00:59:19:	and therefore also energy efficiency of buildings. For example, what
00:59:19> 00:59:24:	works in neighborhood one is is absolutely not working in
00:59:24> 00:59:28:	neighborhood B. But then how many different types of neighborhoods
00:59:28> 00:59:32:	can can you actually have and how many type of
00:59:32> 00:59:35:	different solutions can you map and can you skill?
00:59:36> 00:59:38:	As a company, so I think in the end all
00:59:38> 00:59:42:	of this has to do with local community building and
00:59:42> 00:59:46:	and adapting the solutions to the local circumstances for that
00:59:46> 00:59:50:	assets. You need all those local stakeholders to get around
00:59:50> 00:59:53:	the table, but the challenges you in your business model
00:59:53> 00:59:56:	if you're a large company and want to do something
00:59:57> 00:59:57:	here.
00:59:58> 01:00:01:	Yeah, yeah. Thank you. And you and I both live
01:00:01> 01:00:03:	in in cities that were built.
01:00:04> 01:00:08:	800 years ago. So when you say how many neighborhoods
01:00:09> 01:00:13:	do we define, I can only imagine trying to introduce
01:00:13> 01:00:18:	these type of solutions in historic centers of cities like
01:00:19> 01:00:24:	or Utrecht new challenge. I have another question that again
01:00:24> 01:00:28:	is a little bit more at the at the global
01:00:28> 01:00:28:	scale.
01:00:29> 01:00:32:	And again for both of you, as we as we
01:00:32> 01:00:36:	aim for better outcomes for communities, our goal is to
01:00:36> 01:00:41:	be inclusive and improve the quality of life of underserved
01:00:41> 01:00:46:	communities. How can this be achieved through investment in energy
01:00:46> 01:00:51:	infrastructure and transition and maybe you have examples of that?
01:00:54> 01:00:57:	Yeah, yeah. If I can, if I can go first,
01:00:57> 01:01:02:	sorry, Morgan, then then what, what what we saw basically

01:01:02> 01:01:06:	across Europe last year is, is that power prices became
01:01:06> 01:01:11:	so high that energy poverty really became a big thing
01:01:11> 01:01:11:	and.
01:01:12> 01:01:15:	I I would say until two years ago that the,
01:01:15> 01:01:20:	the general answer former politician would be, yeah, we have
01:01:20> 01:01:24:	to think of just transition, but we'll we'll manage that
01:01:24> 01:01:28:	right. And and there was no dedicated attention put to
01:01:28> 01:01:31:	this problem. I think what we solved last year is
01:01:31> 01:01:35:	that this is already an issue today. So that means
01:01:35> 01:01:40:	something on the social role that our energy companies actually
01:01:40> 01:01:41:	actually play.
01:01:41> 01:01:47:	And governments have worked on maximum retail prices, have worked
01:01:47> 01:01:53:	on obliging companies to also offer a fixed term contracts
01:01:53> 01:01:57:	and so on. So, so there is there are things
01:01:57> 01:02:02:	being being done. They're also cheap cheap financing options for
01:02:02> 01:02:07:	for for people there is subsidies for solar PV on
01:02:07> 01:02:11:	their roofs and so on. Is it sufficient?
01:02:12> 01:02:12:	Probably.
01:02:12> 01:02:18:	Not probably, not probably. We need really to add another
01:02:18> 01:02:23:	rounds of yeah of of of policy on this team
01:02:23> 01:02:27:	at the moment we're still at the at at the
01:02:27> 01:02:32:	front side I think of the transition for many but
01:02:32> 01:02:37:	but we'll need to to add more measures to this
01:02:37> 01:02:38:	point.
01:02:40> 01:02:44:	Thank you for that, my time. And just to add
01:02:44> 01:02:48:	on, one of the biggest challenges is people who do
01:02:48> 01:02:52:	not own their homes and therefore cannot benefit from the
01:02:52> 01:02:57:	subsidies for making improvements to your to your home. And
01:02:57> 01:03:01:	Morgan, I don't know if that is an issue at
01:03:01> 01:03:05:	all in Canada, but in cities in the Netherlands, there's
01:03:05> 01:03:10:	still a significant number of people who are renting.
01:03:11> 01:03:15:	So they they are definitely part of that group that
01:03:15> 01:03:19:	Martin is talking about where we see energy poverty issues.
01:03:21> 01:03:23:	Yeah, I I think so. And I mean I think
01:03:23> 01:03:26:	people are probably familiar with just some of the rhetoric
01:03:26> 01:03:29:	around both both rental prices and and cost of property
01:03:29> 01:03:31:	for example, specifically in the GTA. So I think it
01:03:32> 01:03:34:	is a big issue. I would and I would sort
01:03:34> 01:03:36:	of echo what Martin was saying and I think.

01:03:38> 01:03:41:	From our perspective it comes back to this, this concept
01:03:41> 01:03:44:	I had mentioned a couple of times and as we
01:03:44> 01:03:47:	see increasing you know a number of projects focused on
01:03:47> 01:03:51:	residential. It really that commercial piece and what that you
01:03:51> 01:03:53:	know really means for us is how, how do you
01:03:53> 01:03:57:	make this affordable and equivalent. You're trying to do all
01:03:57> 01:04:00:	these great things, you're trying to address, you know these
01:04:00> 01:04:04:	low carbon targets, these grid constraints, but if you can't
01:04:04> 01:04:06:	do it in an economically sustainable way.
01:04:08> 01:04:11:	You know, it's just, it's that that in itself is
01:04:11> 01:04:13:	a challenge and I think that's a key, a key
01:04:13> 01:04:16:	piece of the puzzle in terms of making these projects
01:04:17> 01:04:17:	successful, so.
01:04:19> 01:04:22:	Thank you, Craig. I see your hand, but I also
01:04:22> 01:04:26:	see a question in the chat. If okay with you,
01:04:26> 01:04:29:	I'm, I'm going to go to that one and then
01:04:29> 01:04:33:	I'll, I'll come back to you. So David is asking
01:04:33> 01:04:37:	can both please speak to the Montreal Protocol?
01:04:37> 01:04:42:	For refrigerant compliance and how that plays into the design
01:04:42> 01:04:44:	process? And thank you for the question.
01:04:49> 01:04:51:	Do you want me to go first this time? Yes.
01:04:52> 01:04:55:	Yes, because I'm not sure if your time is aware
01:04:55> 01:04:58:	of the Montreal Protocol, but maybe, yeah, but where do
01:04:58> 01:04:59:	you go for it? Yeah.
01:05:00> 01:05:02:	Well, I mean, so it's a good question. So I
01:05:02> 01:05:05:	actually I appreciate this question in the context of.
01:05:06> 01:05:08:	You know, we're here to talk about energy and people
01:05:09> 01:05:11:	talk about energy and you create energy with carbon and
01:05:11> 01:05:13:	that's great and that's a big, huge piece of the
01:05:13> 01:05:16:	puzzle and that's why we talk about it. But there's
01:05:16> 01:05:19:	many other facets to energy production. You know, there's,
	you
01:05:19> 01:05:21:	know, we talked about the social piece. Now there's also
01:05:21> 01:05:25:	environmental impact when you talk about infrastructure, wind, onshore, offshore,
01:05:25> 01:05:28:	hydro dams, all these sorts of great things. So everything
01:05:28> 01:05:30:	comes with a bit of a, you know, a trade
01:05:30> 01:05:32:	off and it's really this life cycle perspective.
01:05:34> 01:05:36:	Piece of all of it solid waste, I mentioned our
01:05:36> 01:05:39:	PTI facility as well. And so and and another piece
01:05:39> 01:05:42:	is you know the components that go into an energy
01:05:42> 01:05:45:	system. So in the case of you're not, you're talking
	-

01:05:45> 01:05:49:	about you know significant cooling systems would include refrigerant. So
01:05:49> 01:05:52:	I think from that perspective it is something on the
01:05:52> 01:05:54:	radar for us. We just don't talk about it as
01:05:54> 01:05:57:	much. Same with the water savings I mentioned with the
01:05:57> 01:05:58:	cooling towers.
01:05:59> 01:06:02:	These types of things are are sort of on our
01:06:02> 01:06:04:	standard sort of tracking list when we go through our
01:06:05> 01:06:08:	design processes and figuring out what solutions are something like
01:06:08> 01:06:11:	the deep lake cooling system as an example. So we
01:06:11> 01:06:13:	have a unique feature we can take advantage of in
01:06:13> 01:06:17:	Toronto that that not everyone does you know removes entirely
01:06:17> 01:06:19:	that need for mechanical cooling which.
01:06:20> 01:06:23:	Takes that out of the equation and then subsequently I
01:06:23> 01:06:27:	mean when you're talking about you know other refrigerant uses
01:06:27> 01:06:30:	in in the mechanical equipment that's still remaining sort of
01:06:30> 01:06:34:	what that looks like. How it's being addressed in you
01:06:34> 01:06:37:	know in accordance with the protocols and requirements and what
01:06:37> 01:06:41:	sort of refrigerants manufacturers are using is sort of part
01:06:41> 01:06:44:	of the the overall design consideration process so.
01:06:46> 01:06:47:	Thank you.
01:06:48> 01:06:51:	If I can can, can add to that fully, fully
01:06:51> 01:06:54:	agree, but this is not the only theme of course
01:06:54> 01:06:59:	for producers. It's also has everything to do with circularity,
01:06:59> 01:07:02:	raw materials and so on. And I think that what
01:07:02> 01:07:07:	we're seeing across Europe is that governments in their subsidies.
01:07:07> 01:07:11:	Are more and more also looking at those factors. So
01:07:11> 01:07:16:	the offshore wind tenders that I mentioned before, those offshore
01:07:17> 01:07:21:	wind tenders in the Netherlands until that zero subsidy bid
01:07:21> 01:07:25:	in 2016 that I discussed, we're very much driven for
01:07:26> 01:07:30:	who can offer or realize an offshore wind farm for
01:07:30> 01:07:34:	the lowest price since 2016. That is a beauty context
01:07:34> 01:07:35:	because there is no.
01:07:36> 01:07:40:	Well, if everyone goes for zero, then then then how
01:07:40> 01:07:44:	to differentiate? And there's a few factors there. One has
01:07:44> 01:07:48:	to do with system integration. How do you, deer tender,
01:07:48> 01:07:53:	facilitate the integration of the energy produced? Well, that's still

01:07:53> 01:07:57:	energy. Two is ecology. How is your building and your
01:07:57> 01:07:59:	solution your wind farm?
01:08:00> 01:08:06:	Actually not degrading local ecology, but actually improving the local
01:08:06> 01:08:11:	marine ecology. And three which is new now circularity. So
01:08:11> 01:08:16:	how is your solution? How circular are the materials that
01:08:16> 01:08:20:	you're using? So a full cradle to grave approach is
01:08:20> 01:08:24:	what those next tenderers need to come up with.
01:08:26> 01:08:31:	So topics like indeed refrigerant compliance like rare material use
01:08:31> 01:08:35:	and reuse of material that is being asked by tenders.
01:08:35> 01:08:39:	So this is a main topic of innovation for the
01:08:39> 01:08:42:	producers of this of these equipment.
01:08:43> 01:08:45:	Thank you, Craig. Thank.
01:08:47> 01:08:47:	You.
01:08:48> 01:08:54:	Fantastic presentations, it's actually the third presentation about and wave
01:08:54> 01:08:57:	in the work that you've been doing up there that
01:08:57> 01:09:00:	I've seen in the last three weeks. So and I
01:09:00> 01:09:05:	learned something new each time. My question I'm speaking on
01:09:05> 01:09:09:	from the United States, most of our energy is distributed
01:09:09> 01:09:14:	through regulated companies. Can you talk a little bit about
01:09:14> 01:09:16:	your relationship I guess?
01:09:16> 01:09:20:	Both, I guess maybe the Amsterdam logistics city hub as
01:09:20> 01:09:24:	well as N Waves general operations, how that interacts with
01:09:24> 01:09:28:	the sort of standard regulated utilities or if you have
01:09:28> 01:09:30:	regulated utilities and how that works?
01:09:34> 01:09:36:	Sure. Martin, do you want to go first or me?
01:09:38> 01:09:40:	Well, I thought the question was on N Wave, but
01:09:40> 01:09:43:	I can also comment from European perspective, but but please
01:09:43> 01:09:44:	go first.
01:09:44> 01:09:45:	OK, great.
01:09:46> 01:09:49:	So I think if I can break it down into
01:09:49> 01:09:54:	two pieces here. Specifically in Canada, I'm referring to and
01:09:54> 01:09:59:	I'll speak more specifically to Ontario, there's a thermal piece
01:09:59> 01:10:04:	and then the power piece and thermal energy in Canada
01:10:04> 01:10:08:	is regulated and or not regulated depending on the province
01:10:08> 01:10:10:	that you're in.
01:10:11> 01:10:13:	And in the province of Ontario thermal energy, so in
01:10:14> 01:10:17:	terms of actually district energy producing and supplying hot water,

01:10:17 --> 01:10:20: steam chilled water is would be considered not a regulated 01:10:20 --> 01:10:22: utility. So it doesn't operate under sort of those standard 01:10:22 --> 01:10:25: principles which again is kind of back to the the 01:10:25 --> 01:10:28: the key point of commercial viability because if it's really 01:10:28 --> 01:10:28: not a. 01:10:29 --> 01:10:33: You know value proposition to the end user, there's no 01:10:33 --> 01:10:36: requirement or need to do that. Power on the other 01:10:36 --> 01:10:39: hand is regulated here as is natural gas distribution. For 01:10:39 --> 01:10:42: example we do have I think I mentioned some power 01:10:42 --> 01:10:46: assets and depending on where they're located we have some 01:10:46 --> 01:10:49: sort of internal power generation and one of our facilities 01:10:49 --> 01:10:53: does exports in which case we'd we'd operate under sort 01:10:53 --> 01:10:56: of you know standard power purchase agreements. 01:10:57 --> 01:11:00: And so I think where that comes into play when 01:11:00 --> 01:11:02: it comes to thermal energy, you know we have sort 01:11:02 --> 01:11:05: of flexibility in terms of where and how we're implementing 01:11:05 --> 01:11:09: things. The trick really becomes working with the local jurisdiction 01:11:09 --> 01:11:12: being getting rights to get our infrastructure in the rights 01:11:12 --> 01:11:13: of way and establish facilities. 01:11:15 --> 01:11:18: On and our dealings with the regulated utilities then would 01:11:18 --> 01:11:21: come in from a sort of commodity supply perspective. So 01:11:21 --> 01:11:24: we work very closely with the incumbent regulated utilities for 01:11:24 --> 01:11:27: example on the power side to figure out you know 01:11:27 --> 01:11:30: services to our facilities, how are we going to deal 01:11:30 --> 01:11:33: with things are the grid constraints like the stuff that 01:11:33 --> 01:11:35: Martin was talking about is a big piece of the 01:11:35 --> 01:11:38: puzzle especially when we're have assets in in highly dense 01:11:39 --> 01:11:42: urban areas that also have a grid constraint challenges. 01:11:42 --> 01:11:46: The other place it really comes into play on the 01:11:46 --> 01:11:50: power side is as we're seeing the increased electrification of 01:11:50 --> 01:11:53: these systems, I think on the thermal side is working 01:11:53 --> 01:11:57: closely with the regulated utilities and then on the power 01:11:57 --> 01:12:00: generation side as well in terms of how we can 01:12:00 --> 01:12:04: work with them to figure out solutions that make sense. 01:12:04 --> 01:12:07: So, for example, electricity at the local scale, so within 01:12:07 --> 01:12:10: Ontario, there's regulations in terms of. 01:12:11 --> 01:12:15: You know who has jurisdiction, the local distribution companies to 01:12:15 --> 01:12:18: distribute power across property lines and rights of way. And 01:12:18 --> 01:12:21: so the trick there is really working with them and 01:12:21 --> 01:12:24: stakeholders upfront to figure out you know, what makes

	sense
01:12:24> 01:12:27:	and are the things that need to change. And then
01:12:27> 01:12:30:	where that's not the case, how can we work within
01:12:30> 01:12:33:	the existing constraints to come up with solutions that can
01:12:33> 01:12:35:	address some of these challenges so.
01:12:38> 01:12:43:	So, so then the, the European perspective here on the
01:12:43> 01:12:49:	power side, power production trades and supply is something that
01:12:50> 01:12:54:	is to the market, it's really a market thing. That
01:12:54> 01:13:01:	market is highly regulated at European level because the European
01:13:01> 01:13:06:	Commission sees this as a way to level prices across
01:13:06> 01:13:07:	Europe.
01:13:07> 01:13:12:	And and price differences are are seen as bad because
01:13:12> 01:13:17:	that means that some users are paying too much. And
01:13:17> 01:13:22:	and for equality purposes, one big electricity market is the
01:13:22> 01:13:28:	cornerstone of European energy policy. That is also the way
01:13:28> 01:13:33:	by which we believe we are best integrating renewable power.
01:13:34> 01:13:39:	The larger the market, the lower price differences across markets,
01:13:39> 01:13:43:	the easier it becomes to integrate wind and solar. So
01:13:43> 01:13:47:	that's the one side. The other side of that market
01:13:47> 01:13:51:	of course is the infrastructure side and that is purely
01:13:51> 01:13:57:	regulated. So infrastructure companies, grid companies are regulated businesses. If
01:13:57> 01:14:00:	you look to the gas side, it's.
01:14:01> 01:14:06:	It's somehow the same, not quite, there are some differences
01:14:06> 01:14:12:	but overall infrastructure is the regulated business and trade production
01:14:12> 01:14:16:	which goes by large concessions of course and multi year
01:14:16> 01:14:21:	concessions. That's all. That's all left to the market. Now
01:14:21> 01:14:25:	the debate is on hydrogen, should hydrogen.
01:14:26> 01:14:29:	I shared the the hydrogen backbone that we have in
01:14:29> 01:14:33:	the Netherlands and and are also connecting to our neighboring
01:14:33> 01:14:37:	countries that is not regulated business yet, but our TSO
01:14:37> 01:14:41:	are monopolist is actually having the sole right to explore
01:14:41> 01:14:45:	that. So that will become regulated business as well. Just
01:14:45> 01:14:49:	like natural gas today heat district heating, we have district
01:14:49> 01:14:53:	heating across multiple cities in the Netherlands.
01:14:54> 01:14:58:	I think one of the larger countries in district heating
01:14:58> 01:15:02:	is of course also Denmark at Copenhagen has a huge
01:15:02> 01:15:08:	district heating grid. Historically, those are nonregulated

	businesses. So those
01:15:08> 01:15:13:	are private companies that own production and the distribution. And
01:15:13> 01:15:17:	that's very often one in the same company owning this.
01:15:17> 01:15:19:	Not always, not in all cases.
01:15:20> 01:15:25:	But that means that there is regulation actually for determining
01:15:25> 01:15:29:	the the, the, the retail price for that heat. And
01:15:29> 01:15:34:	for that we have the principle that the heat supplied
01:15:34> 01:15:39:	by district heating should not be more expensive than energy
01:15:39> 01:15:44:	provided by by natural gas. So there is extensive calculations
01:15:44> 01:15:48:	of that maximum price that is determined than in the
01:15:48> 01:15:49:	entire government.
01:15:50> 01:15:54:	So it's regulated and the fierce constraints, the debate now
01:15:54> 01:15:57:	in the Netherlands if we want to extend all those
01:15:58> 01:16:01:	distribution grids is can we leave that to the market
01:16:01> 01:16:06:	because investing in new distribution grids, Morgan, you talked about
01:16:06> 01:16:09:	it before is not so easy and because the the
01:16:09> 01:16:13:	payback times, the investment time scale of the infrastructure is
01:16:13> 01:16:15:	really different.
01:16:15> 01:16:19:	From the production and storage sites at the infrastructure you
01:16:19> 01:16:22:	you bury in the ground for I don't know 40
01:16:22> 01:16:25:	plus years so So what public company or sorry what
01:16:26> 01:16:29:	what private company can cope with those risks. We have
01:16:29> 01:16:33:	dedicated Dutch word for that, the full open eco that
01:16:33> 01:16:36:	is what is the pace at which individual parties will
01:16:36> 01:16:40:	actually connect because they now have their gas boiler.
01:16:40> 01:16:44:	In in their attic. So how how fast can we
01:16:44> 01:16:47:	expect new users in the grid, it's a major risk
01:16:47> 01:16:52:	and can private companies actually take that risk and and
01:16:52> 01:16:56:	invest in that 40 year payback infrastructure. It's it's quite
01:16:56> 01:17:01:	that's quite a challenge. So their their thoughts of actually
01:17:01> 01:17:07:	socializing distribution grids and having municipalities as the sole owner
01:17:07> 01:17:08:	of those grids.
01:17:09> 01:17:12:	Which again comes with different challenges of course, but yeah,
01:17:12> 01:17:13:	that's the discussion.
01:17:15> 01:17:19:	Thank you both for sharing some of these nuances in
01:17:19> 01:17:24:	
VI.II.IV > VI.II.24.	the discussion debate on the regulation and what you can

01:17:28> 01:17:32:	ask Craig if you have any key takeaways for this
01:17:33> 01:17:37:	group based on what we've heard today and what Morgan
01:17:37> 01:17:38:	and.
01:17:38> 01:17:40:	Martin have presented to us.
01:17:40> 01:17:44:	I do thank you, Renee. And in a fascinating conversation,
01:17:44> 01:17:48:	I think we're we're all experiencing this in many different
01:17:48> 01:17:52:	ways. Europe is experiencing this. I think in you know
01:17:52> 01:17:56:	because of the the war in the Ukraine really kind
01:17:56> 01:17:59:	of brought things to a head. the US we, you
01:17:59> 01:18:03:	know we've gone through periodic rolling blackouts in Texas and
01:18:03> 01:18:04:	California.
01:18:05> 01:18:08:	And then just the delicacy of of our grids as
01:18:08> 01:18:10:	a whole has led to a lot of a need
01:18:10> 01:18:14:	for new solutions and a new thought to it. I'm
01:18:14> 01:18:17:	a I mentioned earlier, this is the third time I've
01:18:17> 01:18:21:	heard a presentation by the good folks at and and
01:18:21> 01:18:24:	Wave and I bring something new back from each one
01:18:24> 01:18:27:	of those. I mean I I it seems like a
01:18:27> 01:18:32:	a highly creative organization that's looking for marketbased solutions.
01:18:33> 01:18:36:	To the challenges they have, you know they've they've done
01:18:36> 01:18:40:	a fantastic job at really tapping into their local geology.
01:18:40> 01:18:43:	We don't all have the benefit of having a very
01:18:43> 01:18:46:	cold Lake Ontario on their southern border and and the
01:18:46> 01:18:49:	ability to be able to go out four kilometers or
01:18:49> 01:18:52:	however long you're going out now to be able to
01:18:52> 01:18:55:	tap into that cool, cool water. I'm in the USS
01:18:55> 01:18:58:	not really an option down here, but I think there's
01:18:58> 01:19:00:	other ways to be able to do that.
01:19:00> 01:19:04:	You know it's sort of bears the issue of reflect
01:19:04> 01:19:08:	their context and I think that that the stories we've
01:19:08> 01:19:12:	heard today from our neighbors up north were really phenomenal
01:19:13> 01:19:16:	about that and from our time I think you know
01:19:16> 01:19:19:	learn a new term today, great congestion.
01:19:20> 01:19:23:	And I I didn't realize that was as much of
01:19:23> 01:19:26:	an issue as it is, it is, it's certainly less
01:19:26> 01:19:29:	of an issue in in less developed countries or more
01:19:29> 01:19:33:	sparsely developed countries or geographies. But that is definitely an
01:19:33> 01:19:36:	issue. But that's led to this need for more local
01:19:36> 01:19:40:	based solutions. And I think one of the things that

01:19:40> 01:19:43:	we've learned is that we can't all just sort of
01:19:43> 01:19:45:	live on our own and live off of the the
01:19:45> 01:19:46:	solar panel or the.
01:19:47> 01:19:50:	The wind generator in our backyard, we we need to
01:19:50> 01:19:53:	help to kind of share and collaborate a little bit
01:19:53> 01:19:56:	and that's led to some creative solutions as part of
01:19:56> 01:19:58:	that. So I think you know I think there are
01:19:58> 01:20:01:	three things I I took away from this as a
01:20:01> 01:20:04:	whole. I think first is that the the creative collaboration
01:20:04> 01:20:08:	is is leading to some really profitable marketbased solutions. These
01:20:08> 01:20:11:	are they're born out of necessity which is really my
01:20:11> 01:20:14:	second point you know, but it's really the mother of
01:20:14> 01:20:15:	invention.
01:20:16> 01:20:19:	And that's what we've seen time and time again. We
01:20:19> 01:20:22:	often times we'll try things when we don't need them,
01:20:22> 01:20:26:	but we think that they're a great idea. But it's
01:20:26> 01:20:29:	only when we really truly need them that we can
01:20:29> 01:20:32:	generate the the ideas and the solutions that we need
01:20:32> 01:20:35:	to make happen. And I think what we're seeing is
01:20:35> 01:20:38:	that low carbon is well independent of very much a
01:20:39> 01:20:42:	part of energy independence and so the ability, because our
01:20:42> 01:20:44:	grids are very fragile.
01:20:45> 01:20:48:	As we've seen and so the ability to be able
01:20:48> 01:20:51:	to deliver these solutions and scale them to provide that
01:20:51> 01:20:56:	element of independence at the neighborhood level, the district level,
01:20:56> 01:21:00:	even the national level I think are really key. So
01:21:00> 01:21:04:	I phenomenal presentations by both our panelists. Thank you so
01:21:04> 01:21:07:	much for joining us. Again, love the the exchange in
01:21:08> 01:21:12:	these conversations, infrastructure is more than just roads and bridges.
01:21:13> 01:21:16:	And I love that we continue to have these great
01:21:16> 01:21:18:	conversations. So with that, I'll turn it over to Yvonne.
01:21:19> 01:21:23:	Thank you, Craig. And want to thank today's speaker as
01:21:23> 01:21:28:	well from Martin Morgan and Renee for this thoughtful conversation.
01:21:28> 01:21:32:	So I'm gonna do a quick share screen and just
01:21:32> 01:21:36:	go through some about recent report that is not released.
01:21:36> 01:21:40:	So this is the report I've been talking about. So
01:21:40> 01:21:42:	this is driven by members voices.
01:21:43> 01:21:47:	Covering infrastructure forum taking place in different cities

	over the
01:21:47> 01:21:50:	last couple of years and what our members are tell
01:21:50> 01:21:53:	us is that there is opportunity to really take the
01:21:53> 01:21:56:	shift bringing us back to a walkable neighborhood model. So
01:21:56> 01:22:01:	particularly this is interesting when you think about infrastructure is
01:22:01> 01:22:02:	that in the report we look at?
01:22:04> 01:22:07:	Other than on top of policy changes, how policy is
01:22:07> 01:22:11:	helping us to apply walkable catchment decisions, on top of
01:22:11> 01:22:15:	that is think about in a tangible way for each
01:22:15> 01:22:18:	of the real estate type how we can optimize and
01:22:18> 01:22:22:	amplify the impacts of renewable energy for example. So there
01:22:23> 01:22:26:	are three examples in here that we want to highlight
01:22:26> 01:22:30:	when you download a report and go through it. The
01:22:30> 01:22:32:	first one is about at City.
01:22:32> 01:22:36:	So this is interesting is some of those they are
01:22:36> 01:22:40:	called Uptown primarily is cluster of high density from office
01:22:41> 01:22:45:	towers to residential towers. Many of them has aging infrastructure
01:22:46> 01:22:49:	and because of the density, the overall area is also
01:22:49> 01:22:53:	a very high air temperature as well. So in the
01:22:53> 01:22:57:	past when there is heat wave happening that could be
01:22:57> 01:23:00:	black out, those are the places that has a lot
01:23:00> 01:23:01:	of issue.
01:23:02> 01:23:06:	When there's power outage. So our report talk about there's
01:23:06> 01:23:12:	a need of strategically and also intentionally using infrastructure to
01:23:12> 01:23:17:	help to mitigate those conditions. Another one that is interesting
01:23:17> 01:23:18:	is expert.
01:23:18> 01:23:22:	So this is talking about the future of those areas
01:23:22> 01:23:26:	is actually on nature based solution and also on creative
01:23:26> 01:23:29:	energy solution as well. So those two are interesting in
01:23:29> 01:23:34:	terms of thinking about a different way to apply infrastructure
01:23:34> 01:23:38:	to really optimize community outcome. And then lastly is that
01:23:38> 01:23:42:	we spoke a lot about California because California has by
01:23:42> 01:23:46:	this passed the state law to enable doing mixed uses
01:23:46> 01:23:48:	along suburban corridor. So this is.
01:23:48> 01:23:52:	Significant and also create a lot of great campuses for
01:23:52> 01:23:57:	people to think about at a district scale. For example,
01:23:57> 01:24:01:	early on thinking about is there any opportunity to put
01:24:01> 01:24:05:	in district energy having an energy district so that can

01:24:05> 01:24:10:	really transform including the mall as well. So lastly is,
01:24:10> 01:24:14:	so this is our last session on June 23rd. We're
01:24:14> 01:24:16:	going to look at 2 examples.
01:24:17> 01:24:20:	One in Hong Kong as at R and another one
01:24:20> 01:24:24:	in Toronto region. Two of those is very densely populated
01:24:24> 01:24:28:	area is going through a transition but also a significant
01:24:28> 01:24:32:	amount of population are able to adapt to a car
01:24:32> 01:24:35:	free living. So we're going to explore what are some
01:24:36> 01:24:39:	of the key things that need to happen to provide
01:24:39> 01:24:41:	for a one trip experience.
01:24:42> 01:24:46:	End to end covering first and last mile and also
01:24:46> 01:24:50:	importantly how that can integrate seamlessly in development so that
01:24:50> 01:24:54:	when we're doing development we don't need to spend the
01:24:54> 01:24:59:	energy and resources on parking infrastructure as an example. So
01:24:59> 01:25:03:	thanks everybody. So this today's webinar will be recorded and
01:25:04> 01:25:06:	you would receive an e-mail to the link.
01:25:07> 01:25:11:	To Knowledge Finder and you can see more information from
01:25:11> 01:25:13:	there. Thanks very much.
01:25:14> 01:25:15:	Thank you, Yvonne.
01:25:16> 01:25:17:	Thank you. Bye.
01:25:18> 01:25:19:	Thank you all. Alright.

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